

# Offering Statement for YEP, Inc. (“YEP”)

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Paul Riss:

[paul@netcapital.com](mailto:paul@netcapital.com)

Netcapital and Portal do not make investment recommendations and no communication, through this website or in any other medium, should be construed as a recommendation for any security offered on or off this investment platform. Equity crowdfunding investments in private placements, Regulation A, D and CF offerings, and start-up investments in particular are speculative and involve a high degree of risk and those investors who cannot afford to lose their entire investment should not invest in start-ups. Companies seeking startup investments through equity crowdfunding tend to be in earlier stages of development and their business model, products and services may not yet be fully developed, operational or tested in the public marketplace. There is no guarantee that the stated valuation and other terms are accurate or in agreement with the market or industry valuations. Additionally, investors may receive illiquid and/or restricted stock that may be subject to holding period requirements and/or liquidity concerns. In the most sensible investment strategy for start-up investing, start-ups should only be part of your overall investment portfolio. Further, the start-up portion of your portfolio may include a balanced portfolio of different start-ups. Investments in startups are highly illiquid and those investors who cannot hold an investment for the long term (at least 5-7 years) should not invest.

The information contained herein includes forward-looking statements. These statements relate to future events or to future financial performance, and involve known and unknown risks, uncertainties, and other factors, that may cause actual results to be materially different from any future results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements. You should not place undue reliance on forward-looking statements since they involve known and unknown risks, uncertainties, and other factors, which are, in some cases, beyond the company’s control and which could, and likely will, materially affect actual results, levels of activity, performance, or achievements. Any forward-looking statement reflects the current views with respect to future events and is subject to these and other risks, uncertainties, and assumptions relating to operations, results of operations, growth strategy, and liquidity. No obligation exists to publicly update or revise these forward-looking statements for any reason, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

## The Company

1. What is the name of the issuer?

YEP, Inc.

4901 W 136th St.

Suite #17

Leawood, KS 66224

## Eligibility

2. The following are true for YEP, Inc.:

- Organized under, and subject to, the laws of a State or territory of the United States or the District of Columbia.
- Not subject to the requirement to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934.
- Not an investment company registered or required to be registered under the Investment Company Act of 1940.
- Not ineligible to rely on this exemption under Section 4(a)(6) of the Securities Act as a result of a disqualification specified in Rule 503(a) of Regulation Crowdfunding. (For more information about these disqualifications, see Question 30 of this Question and Answer format).
- Has filed with the Commission and provided to investors, to the extent required, the ongoing annual reports required by Regulation Crowdfunding during the two years immediately preceding the filing of this offering statement (or for such shorter period that the issuer was required to file such reports).
- Not a development stage company that (a) has no specific business plan or (b) has indicated that its business plan is to engage in a merger or acquisition with an unidentified company or companies.

3. Has the issuer or any of its predecessors previously failed to comply with the ongoing reporting requirements of Rule 202 of Regulation Crowdfunding?

No.

## Directors, Officers and Promoters of the Company

4. The following individuals (or entities) represent the company as a director, officer or promoter of the offering:

***Name***

Livia Fisher

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date | Company | Position / Title |
|------------|----------|---------|------------------|
|------------|----------|---------|------------------|

|            |         |           |     |
|------------|---------|-----------|-----|
| 10/29/2020 | Present | YEP, Inc. | CMO |
|------------|---------|-----------|-----|

|            |         |                            |     |
|------------|---------|----------------------------|-----|
| 05/01/2018 | Present | Exertus Financial Partners | CMO |
|------------|---------|----------------------------|-----|

Ms. Fisher has 22 years of experience in filmmaking, TV production, and brand and business

development. In 2009 she partnered with the UFC's International Expansion Team. UFC was subsequently sold to WME for \$4 billion in 2016. Ms. Fisher is a social media and content marketing strategist for celebrities, building combined audiences of millions of followers. Work Experience (<https://www.linkedin.com/in/livia-aaron-mello-fisher-2ba1614b>):

**Name**

Rick Anson

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date | Company           | Position / Title              |
|------------|----------|-------------------|-------------------------------|
| 10/29/2020 | Present  | YEP, Inc.         | President Product Development |
| 01/01/2012 | Present  | Wellness Labs LLC | President                     |

Mr. Anson has twenty plus years of consumer product development specializing in HEMP CBD products, nutraceutical and pharmaceutical products. He developed and commercialized a proprietary line of PPE products for B2B and BC2 providing non-alcohol based, FDA and EPA registered, clinically proven personal protection and business use products. Work Experience (<https://www.linkedin.com/in/rick-anson-a4187529/>):

**Name**

Eric Szia

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date   | Company                 | Position / Title         |
|------------|------------|-------------------------|--------------------------|
| 10/29/2020 | Present    | YEP, Inc.               | CTO                      |
| 01/01/2019 | Present    | Phyto Life Organics LLC | CTO                      |
| 10/01/2008 | 01/01/2019 | Self Employed           | Web designer, consultant |

Eric Szia has served as our Chief Technology Officer since inception in October of 2020. In 2019, Eric co-founded Phyto Life Organics LLC, a 270-acre organic hemp farm in the greater Kansas City area, with a vertical business structure – advanced seed genetics, growing, proprietary steam-based extraction technology, and distribution of consumer products. He has developed integrated AI and blockchain technologies. Mr. Szia founded browsersoft.com, a software development company, in 1998, which was sold in 2016. He founded vespro.com, a supplements business, in 1997, which was sold in 2006. Mr. Szia possesses 34 years of experience in website development, mobile apps, and internet business applications and technology. Eric was the co-founder of an ISP in Kansas City in 1995. Mr. Szia graduated from Bradford University (U.K.) with a Degree in Manufacturing Systems Engineering. Work History (<https://www.linkedin.com/in/eric-chia-0a9b117a/>):

**Name**

Lorrell Winfield

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date   | Company                | Position / Title       |
|------------|------------|------------------------|------------------------|
| 10/29/2020 | Present    | YEP, Inc.              | COO                    |
| 11/01/2014 | Present    | LV Marketing LLC       | Self-Employed          |
| 01/01/2019 | Present    | Wonder 7 Group Inc.    | COO                    |
| 01/01/1999 | 01/01/2019 | Verizon Communications | Director of Operations |
| 01/01/1999 | 01/01/2019 | Aquila Energy          | Director of Operations |

Over 20 years experience as a Director of Operations for Aquila Energy and Verizon. Spearheaded critical transitional phases during acquisitions, implemented budget reduction practices for labor and operational costs while managing over 10 million dollars in multi-funded budgets across North America and abroad. Mr. Winfield has served as our chief operating officer since inception and previously at Wonder 7 Group, Inc. in that capacity since 2019. From 1999 through 2019, Lorrell was the Director of Operations for both Aquila Energy, a provider of gas and electrical service, and for Verizon Communications, a technology-driven communication service provider. He was responsible for labor and operational costs while managing over \$10 million dollars in multi-funded budgets across North America and abroad, leading the efforts to deliver best-in-class unified communications and services to clients, customers and communities. He brings more than 20 years of experience to the Company. Mr. Winfield served for 10 years in the U.S. Navy. He holds a Business Management degree Work History (<https://www.linkedin.com/in/lorrell-winfield-33878a6a/>):

**Name**

Christina Perry

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date | Company                     | Position / Title    |
|------------|----------|-----------------------------|---------------------|
| 10/29/2020 | Present  | YEP, Inc.                   | Chief Sales Officer |
| 01/01/2003 | Present  | Perry Global Marketing Inc. | President           |

Ms. Perry has served as our Chief Sales Officer since inception. Ms. Perry is an entrepreneur, international trainer, best-selling co-author, and motivational success coach. She is a respected leader in the networking industry having earned millions and has spent the last 17 years building international networking company sales, marketing and recruiting. Ms. Perry was the point person for product approval in Europe and to date has developed businesses of more than 200,000 independent contractors worldwide. She also brings with her more than twenty years of diverse national and international business experience that includes technology and telecommunications with Lucent Technologies as well as advertising and marketing with Bell South. Christina received her BA degree from the College of Charleston in Charleston, South Carolina. Work History (<https://www.linkedin.com/in/christinaperry/>):

**Name**

Jimmy Ezzell

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date | End Date | Company       | Position / Title |
|------------|----------|---------------|------------------|
| 02/01/2019 | Present  | Cierco Gives  | CEO              |
| 02/01/2019 | Present  | Cierco Travel | CEO              |
| 10/01/2017 | Present  | TripValet     | Founder & CEO    |
| 10/29/2020 | Present  | YEP, Inc.     | Co-founder & CEO |

Over 15 Years, Mr. Ezzell grew several organizations into the tens of thousands of members worldwide. He built several sales organizations totaling over \$100 Million Dollars of revenue. Mr. Ezzell has won numerous industry awards and reached top Executive levels in several companies. Work History (<https://www.linkedin.com/in/jimmyezzell/>): YEP, Inc., Co-founder, October 2020-Present; Cierco Gives, CEO, February 2019-Present; Cierco Travel, CEO, February 2019-Present; TripValet, Founder & CEO, October 2017-Present;

**Name**

Christopher Floyd

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

Mr. Floyd has served as Chief Executive Officer and Chief Financial Officer for a number of companies over more than 20 years, and as CFO for YEP since inception in October of 2020. He has worked in a variety of financial and operational capacities in startups and turnarounds and as a consultant, investment banker and auditor. He has deep experience in public company reporting and operations, fundraising, and transactions. Since 2012 Mr. Floyd has run several companies and worked for a number of clients performing financial modeling, fundraising, accounting and strategic and business planning. In 2010, he was CFO for Blackhawk Healthcare, a \$75 million revenue hospital group. Hired to effect a turnaround of the business, he created and implemented the plan, driving a \$600K monthly net loss to a \$100K monthly net income in six weeks. He then negotiated the sale of the company, eliminating a \$4 million personal liability to the Chairman. Previously, he co-founded and lead Progressive Medical Care in New Orleans, a successful multi-physician clinic. Following the fall of the Berlin Wall, CJ worked for Ernst & Young in Berlin, Germany, performing audit and privatization engagements. He holds a Master of Business Administration from the Wharton School of the University of Pennsylvania, 1991. He has a Bachelor of Science in Electrical Engineering from the University of South Florida, 1986. Work History (<https://www.linkedin.com/in/cj-floyd-032931126/>):

## **Principal Security Holders**

5. Provide the name and ownership level of each person, as of the most recent practicable date, who is the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power. To calculate total voting power, include all securities for which the person directly or indirectly has or shares the voting power, which includes the power to vote or to direct the voting of such securities. If the person has the right to acquire voting power of such securities within 60 days, including through the exercise of any option, warrant or right, the conversion of a security, or other arrangement, or if securities are held by a member of the family, through corporations or partnerships, or otherwise in a manner that would allow a person to direct or control the voting of the securities (or share in such direction or control — as, for example, a co-trustee) they should be included as being "beneficially owned." You should include an explanation of these circumstances in a footnote to the "Number of and Class of Securities Now Held." To calculate outstanding voting equity securities, assume all outstanding options are exercised and all outstanding convertible securities converted.

### **Jimmy Ezzell**

|               |              |
|---------------|--------------|
| Securities:   | 5,737,500    |
| Class:        | Common Stock |
| Voting Power: | 81.1%        |

### **Jimmy Ezzell**

|               |                          |
|---------------|--------------------------|
| Securities:   | 1,000,000                |
| Class:        | Series A Preferred Stock |
| Voting Power: | 81.1%                    |

## **Business and Anticipated Business Plan**

6. Describe in detail the business of the issuer and the anticipated business plan of the issuer.

YEP is a sales and marketing company with unique and proprietary products and services. We sell through affiliate marketing, direct sales, wholesale and direct channels. Our global community of Affiliate Members accesses our easy-to-use online platform to grow and track all aspects of their businesses within a welcoming community. YEP provides members with resources previously difficult to access at an affordable price, if at all. Our platform provides our Affiliate Members with training for social media marketing, content development, lead generation, sales and retention; business growth tools like incentives, branding and marketing resources; and sales team building, IT resources and legal resources. We sell unique and proprietary sanitizing products including hand lotion, body spray, and sanitizing wipes. We also sell unique and proprietary CBD Products in cream (topical), liquid (beverages) and powder forms (beverages and tablets). We market our products through our Affiliate Members as well as through our commercial sales which include direct to corporate and wholesale. We market through webinars driven by Facebook, Google and YouTube advertising; via radio and podcasts; and through Influencer marketing. The YEP team comprises of experienced executives in network marketing, sports marketing, global network sales team building, proprietary product development, scalable platform development and operations, and public and private company financial management and reporting.

YEP currently has 10 employees.

## Risk Factors

*A crowdfunding investment involves risk. You should not invest any funds in this offering unless you can afford to lose your entire investment.*

*In making an investment decision, investors must rely on their own examination of the issuer and the terms of the offering, including the merits and risks involved. These securities have not been recommended or approved by any federal or state securities commission or regulatory authority. Furthermore, these authorities have not passed upon the accuracy or adequacy of this document.*

*The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

*These securities are offered under an exemption from registration; however, the U.S. Securities and Exchange Commission has not made an independent determination that these securities are exempt from registration.*

7. Material factors that make an investment in YEP, Inc. speculative or risky:

1. Our products and services may not gain acceptance among our targeted customer audience thereby limiting our potential to generate revenue. If our products and services do not achieve an adequate level of acceptance by our targeted customers, our ability to generate revenues from those products and services would be substantially reduced.
2. Our failure to achieve brand recognition could have an adverse effect on our business. We believe establishing and maintaining brand recognition for our platform will be a critical aspect of our efforts to attract and expand our customer base. Promotion and enhancement of our brand will depend largely on our success in providing high quality products and services. In order to attract and retain customers and to promote our brand in response to competitive pressures, we may find it necessary to substantially increase our financial commitment to creating and maintaining our brand. We cannot provide assurance that we will obtain brand recognition for our brand. Our failure to

provide high quality products and services or to obtain and maintain brand recognition could have a material adverse effect on our business, results of operations, and financial condition.

3. Our business may be adversely affected by competition. Products and services based on subscriber-based online platforms such as ours are characterized by intense competition. We are subject to competition from other companies, many of which have greater financial resources, more recognition, more management experience, and longer operating histories than we have. We cannot assure that we will be able to compete successfully or profitably in our business.
4. Public health epidemics or outbreaks could adversely impact our business. In July 2021, the global tally of confirmed cases of the coronavirus-borne illness COVID-19 exceeded 180 million. The extent to which the coronavirus impacts our operations will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration of the outbreak, new information which may emerge concerning the severity of the coronavirus and the emergence of variants, among others. In particular, the spread and treatment of the coronavirus globally could adversely impact our operations, and could have an adverse impact on our business and our financial results.
5. Any valuation at this stage is difficult to assess. Unlike listed companies that are valued publicly through market-driven stock prices, the valuation of private companies, especially startups, is difficult to assess and you may risk overpaying for your investment. In addition, there may be additional classes of equity with rights that are superior to the class of equity being sold.
6. We are highly dependent on the services of our founder. Our future business and results of operations depend in significant part upon the continued contributions of our CEO and founder. If we lose those services or if they fail to perform in their current position, or if we are not able to attract and retain skilled employees in addition to our CEO and the current team, this could adversely affect the development of our business plan and harm our business. In addition, the loss of any other member of the board of directors or executive officers could harm the Company's business, financial condition, cash flow and results of operations.
7. Start-up investing is risky. Investing in early-stage companies is very risky, highly speculative, and should not be made by anyone who cannot afford to lose their entire investment. Unlike an investment in a mature business where there is a track record of revenue and income, the success of a startup or early-stage venture often relies on the development of a new product or service that may or may not find a market. Before investing, you should carefully consider the specific risks and disclosures related to both this offering type and the company.
8. Your shares are not easily transferable. You should not plan on being able to readily transfer and/or resell your security. Currently there is no market or liquidity for these shares and the company does not have any plans to list these shares on an exchange or other secondary market. At some point the company may choose to do so, but until then you should plan to hold your investment for a significant period of time before a "liquidation event" occurs. A "liquidation event" is when the company either lists their shares on an exchange, is acquired, or goes bankrupt.
9. Yep, Inc. may need to raise significant capital in the future to execute its business plan and to promote its brand in the marketplace. Such capital raises may result in significant dilution to Netcapital investors. Alternatively, the Company may choose to repurchase securities which may negatively impact its working capital position. Netcapital investors will have no control should the Company decide to sell itself or its assets. The Company may also approve transactions with related parties.
10. *The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

You should not rely on the fact that our Form C, and if applicable Form D is accessible through the U.S. Securities and Exchange Commission's EDGAR filing system as an approval, endorsement or guarantee of compliance as it relates to this Offering.

11. *Neither the Offering nor the Securities have been registered under federal or state securities laws, leading to an absence of certain regulation applicable to the Company.*

The securities being offered have not been registered under the Securities Act of 1933 (the "Securities Act"), in reliance on exemptive provisions of the Securities Act. Similar reliance has been placed on apparently available exemptions from securities registration or qualification requirements under applicable state securities laws. No assurance can be given that any offering currently qualifies or will continue to qualify under one or more of such exemptive provisions due to, among other things, the adequacy of disclosure and the manner of distribution, the existence of similar offerings in the past or in the future, or a change of any securities law or regulation that has retroactive effect. If, and to the extent that, claims or suits for rescission are brought and successfully concluded for failure to register any offering or other offerings or for acts or omissions constituting offenses under the Securities Act, the Securities Exchange Act of 1934, or applicable state securities laws, the Company could be materially adversely affected, jeopardizing the Company's ability to operate successfully. Furthermore, the human and capital resources of the Company could be adversely affected by the need to defend actions under these laws, even if the Company is ultimately successful in its defense.

12. *The Company has the right to extend the Offering Deadline, conduct multiple closings, or end the Offering early.*

The Company may extend the Offering Deadline beyond what is currently stated herein. This means that your investment may continue to be held in escrow while the Company attempts to raise the Minimum Amount even after the Offering Deadline stated herein is reached. While you have the right to cancel your investment up to 48 hours before an Offering Deadline, if you choose to not cancel your investment, your investment will not be accruing interest during this time and will simply be held until such time as the new Offering Deadline is reached without the Company receiving the Minimum Amount, at which time it will be returned to you without interest or deduction, or the Company receives the Minimum Amount, at which time it will be released to the Company to be used as set forth herein. Upon or shortly after release of such funds to the Company, the Securities will be issued and distributed to you. If the Company reaches the target offering amount prior to the Offering Deadline, they may conduct the first of multiple closings of the Offering prior to the Offering Deadline, provided that the Company gives notice to the investors of the closing at least five business days prior to the closing (absent a material change that would require an extension of the Offering and reconfirmation of the investment commitment). Thereafter, the Company may conduct additional closings until the Offering Deadline. The Company may also end the Offering early; if the Offering reaches its target offering amount after 21-calendar days but before the deadline, the Company can end the Offering with 5 business days' notice. This means your failure to participate in the Offering in a timely manner, may prevent you from being able to participate - it also means the Company may limit the amount of capital it can raise during the Offering by ending it early.

13. *The Company's management may have broad discretion in how the Company uses the net proceeds of the Offering.*

Despite that the Company has agreed to a specific use of the proceeds from the Offering, the Company's management will have considerable discretion over the allocation of proceeds from the Offering. You may not have the opportunity, as part of your investment decision, to assess whether the proceeds are being used appropriately.

14. *The Securities issued by the Company will not be freely tradable until one year from the initial purchase date. Although the Securities may be tradable under federal securities law, state securities regulations may apply, and each Investor should consult with his or her attorney.*

You should be aware of the long-term nature of this investment. There is not now and likely will not be a public market for the Securities. Because the Securities offered in this Offering have not been registered under the Securities Act or under the securities laws of any state or non-United States jurisdiction, the Securities have transfer restrictions and cannot be resold in the United States except pursuant to Rule 501 of Regulation CF. It is not currently contemplated that registration under the Securities Act or other securities laws will be affected. Limitations on the transfer of the shares of Securities may also adversely affect the price that you might be able to obtain for the shares of Securities in a private sale. Investors should be aware of the long-term nature of their investment in the Company. Investors in this Offering will be required to represent that they are purchasing the Securities for their own account, for investment purposes and not with a view to resale or distribution thereof.

15. *Investors will not be entitled to any inspection or information rights other than those required by Regulation CF.*

Investors will not have the right to inspect the books and records of the Company or to receive financial or other information from the Company, other than as required by Regulation CF. Other security holders of the Company may have such rights. Regulation CF requires only the provision of an annual report on Form C and no additional information – there are numerous methods by which the Company can terminate annual report obligations, resulting in no information rights, contractual, statutory or otherwise, owed to Investors. This lack of information could put Investors at a disadvantage in general and with respect to other security holders.

16. *The shares of Securities acquired upon the Offering may be significantly diluted as a consequence of subsequent financings.*

Company equity securities will be subject to dilution. Company intends to issue additional equity to future employees and third-party financing sources in amounts that are uncertain at this time, and as a consequence, holders of Securities will be subject to dilution in an unpredictable amount. Such dilution may reduce the purchaser's economic interests in the Company.

17. The amount of additional financing needed by Company will depend upon several contingencies not foreseen at the time of this Offering. Each such round of financing (whether from the Company or other investors) is typically intended to provide the Company with enough capital to reach the next major corporate milestone. If the funds are not sufficient, Company may have to raise additional capital at a price unfavorable to the existing investors. The availability of capital is at least partially a function of capital market conditions that are beyond the control of the Company. There can be no assurance that the Company will be able to predict accurately the future capital requirements necessary for success or that additional funds will be available from any source. Failure to obtain such financing on favorable terms could dilute or otherwise severely impair the value of the investor's Company securities.

18. *There is no present public market for these Securities and we have arbitrarily set the price.*

The offering price was not established in a competitive market. We have arbitrarily set the price of the Securities with reference to the general status of the securities market and other relevant factors. The Offering price for the Securities should not be considered an indication of the actual value of the Securities and is not based on our net worth or prior earnings. We cannot assure you that the Securities could be resold by you at the Offering price or at any other price.

19. In addition to the risks listed above, businesses are often subject to risks not foreseen or fully appreciated by the management. It is not possible to foresee all risks that may affect us. Moreover, the Company cannot predict whether the Company will

successfully effectuate the Company's current business plan. Each prospective Investor is encouraged to carefully analyze the risks and merits of an investment in the Securities and should take into consideration when making such analysis, among other, the Risk Factors discussed above.

20. THE SECURITIES OFFERED INVOLVE A HIGH DEGREE OF RISK AND MAY RESULT IN THE LOSS OF YOUR ENTIRE INVESTMENT. ANY PERSON CONSIDERING THE PURCHASE OF THESE SECURITIES SHOULD BE AWARE OF THESE AND OTHER FACTORS SET FORTH IN THIS OFFERING STATEMENT AND SHOULD CONSULT WITH HIS OR HER LEGAL, TAX AND FINANCIAL ADVISORS PRIOR TO MAKING AN INVESTMENT IN THE SECURITIES. THE SECURITIES SHOULD ONLY BE PURCHASED BY PERSONS WHO CAN AFFORD TO LOSE ALL OF THEIR INVESTMENT.

## The Offering

YEP, Inc. ("Company") is offering securities under Regulation CF, through Netcapital Funding Portal Inc. ("Portal"). Portal is a FINRA/SEC registered funding portal and will receive cash compensation equal to 4.9% of the value of the securities sold through Regulation CF. Investments made under Regulation CF involve a high degree of risk and those investors who cannot afford to lose their entire investment should not invest.

The Company plans to raise between \$10,000 and \$1,069,999 through an offering under Regulation CF. Specifically, if we reach the target offering amount of \$10,000, we may conduct the first of multiple or rolling closings of the offering early if we provide notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

In the event The Company fails to reach the offering target of \$10,000, any investments made under the offering will be cancelled and the investment funds will be returned to the investor.

8. What is the purpose of this offering?

Proceeds from this offering will be used to: launch our CBD line of products in the US, Canada and Asia (Thailand, Japan, Philippines, Malaysia); Marketing and Advertising for the CBD launch as well as for our Flux line of products and to grow our Affiliate Members network; to add further functionality to our software platform and websites.

9. How does the issuer intend to use the proceeds of this offering?

| <b>Uses</b>                  | <b>If Target Offering Amount Sold</b> | <b>If Maximum Amount Sold</b> |
|------------------------------|---------------------------------------|-------------------------------|
| Intermediary Fees            | \$490                                 | \$52,430                      |
| Product Development          | \$2,000                               | \$0                           |
| IT Development               | \$2,500                               | \$107,500                     |
| Marketing & Advertising      | \$2,500                               | \$220,500                     |
| CBD Related Investments      | \$0                                   | \$389,569                     |
| Inventory                    | \$2,510                               | \$300,000                     |
| <b>Total Use of Proceeds</b> | <b>\$10,000</b>                       | <b>\$1,069,999</b>            |

10. How will the issuer complete the transaction and deliver securities to the investors?

In entering into an agreement on the Netcapital Funding Portal to purchase securities, both investors and YEP, Inc. must agree that a transfer agent, which keeps records of our outstanding Common Stock (the "Securities"), will issue digital Securities in the investor's name (a paper certificate will not be printed). Similar to other online investment accounts, the transfer agent will give investors access to a web site to see the number of Securities that they own in our company. These Securities will be issued to investors after the deadline date for investing has passed, as long as the targeted offering amount has been reached. The transfer agent will record the issuance when we have received the purchase proceeds from the escrow agent who is holding your investment commitment.

11. How can an investor cancel an investment commitment?

You may cancel an investment commitment for any reason until 48 hours prior to the deadline identified in the offering by logging in to your account with Netcapital, browsing to the Investments screen, and clicking to cancel your investment commitment. Netcapital will notify investors when the target offering amount has been met. If the issuer reaches the target offering amount prior to the deadline identified in the offering materials, it may close the offering early if it provides notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). If an investor does not cancel an investment commitment before the 48-hour period prior to the offering deadline, the funds will be released to the issuer upon closing of the offering and the investor will receive securities in exchange for his or her investment. If an investor does not reconfirm his or her investment commitment after a material change is made to the offering, the investor's investment commitment will be cancelled and the committed funds will be returned.

12. Can the Company perform multiple closings or rolling closings for the offering?

If we reach the target offering amount prior to the offering deadline, we may conduct the first of multiple closings of the offering early, if we provide notice about the new offering deadline at least five business days prior (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Thereafter, we may conduct additional closings until the offering deadline. We will issue Securities in connection with each closing. Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

# Ownership and Capital Structure

## The Offering

13. Describe the terms of the securities being offered.

We are issuing Securities at an offering price of \$0.65 per share.

14. Do the securities offered have voting rights?

The Securities are being issued with voting rights. However, so that the crowdfunding community has the opportunity to act together and cast a vote as a group when a voting matter arises, a record owner will cast your vote for you. Please refer to the record owner agreement that you sign before your purchase is complete.

15. Are there any limitations on any voting or other rights identified above?

You are giving your voting rights to the record owner, who will vote the Securities on behalf of all investors who purchased Securities on the Netcapital crowdfunding portal.

16. How may the terms of the securities being offered be modified?

We may choose to modify the terms of the securities before the offering is completed. However, if the terms are modified, and we deem it to be a material change, we need to contact you and you will be given the opportunity to reconfirm your investment. Your reconfirmation must be completed within five business days of receipt of the notice of a material change, and if you do not reconfirm, your investment will be canceled and your money will be returned to you.

## Restrictions on Transfer of the Securities Offered

The securities being offered may not be transferred by any purchaser of such securities during the one-year period beginning when the securities were issued, unless such securities are transferred:

- to the issuer;
- to an accredited investor;
- as part of an offering registered with the U.S. Securities and Exchange Commission; or
- to a member of the family of the purchaser or the equivalent, to a trust controlled by the purchaser, to a trust created for the benefit of a member of the family of the purchaser or the equivalent, or in connection with the death or divorce of the purchaser or other similar circumstance.

The term “accredited investor” means any person who comes within any of the categories set forth in Rule 501(a) of Regulation D, or who the seller reasonably believes comes within any of such categories, at the time of the sale of the securities to that person.

The term “member of the family of the purchaser or the equivalent” includes a child, stepchild, grandchild, parent, stepparent, grandparent, spouse or spousal equivalent, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law of the purchaser, and includes adoptive relationships. The term “spousal equivalent” means a cohabitant occupying a relationship generally equivalent to that of a spouse.

## Description of Issuer’s Securities

17. What other securities or classes of securities of the issuer are outstanding? Describe the material terms of any other outstanding securities or classes of securities of the issuer.

## Securities

| Class of Security        | Amount Authorized | Amount Outstanding | Voting Rights | Other Rights  |
|--------------------------|-------------------|--------------------|---------------|---|
| Common Stock             | 100,000,000       | 12,897,974         | Yes           | Common shareholders have the right to vote on certain items of Company business at the rate of one vote per share of stock.   |
| Series A Preferred Stock | 20,000,000        | 1,000,000          | Yes           | Each share of series A Preferred Stock will entitle the stockholder thereof with that number of votes equal to the then-issued shares of the Corporation's Common Stock multiplied by a power of 25. Series A Preferred Stock is not convertible. |

## Options, Warrants and Other Rights

None.

18. How may the rights of the securities being offered be materially limited, diluted or qualified by the rights of any other class of securities?

Our founder and CEO holds greater than 20% of the issued and outstanding shares of common stock as well as a supermajority of voting rights due to ownership of 100% of the issued and outstanding shares of our Series A preferred stock. Our CEO is therefore in control of the company and can make all decisions that require shareholder votes including the appointment or election of directors. There is no securities outstanding convertible into common stock except for those issued in our 506(b) and they convert automatically 90 days after their issuance. The outstanding balance on those convertible notes is \$110,000. All of the outstanding notes will convert by 10/18/2021.

19. Are there any differences not reflected above between the securities being offered and each other class of security of the issuer?

The Company has granted a perpetual waiver of the transfer restrictions listed in the AMENDED AND RESTATED BYLAWS OF YEP, INC. for all Securities sold in this Offering.

20. How could the exercise of rights held by the principal owners identified in Question 5 above affect the purchasers of Securities being offered?

Our founder and CEO holds greater than 20% of the issued and outstanding shares of common stock as well as a supermajority of voting rights due to ownership of 100% of the issued and outstanding shares of our Series A preferred stock. Our CEO is therefore in control of the company and can make all decisions that require shareholder votes including the appointment or election of directors. The Company's bylaws can be amended by the shareholders of the Company, and directors can be added or removed by shareholder vote. As minority owners, the Netcapital investors are subject to the decisions made by the majority owners. The issued and outstanding common stock gives management voting control of the company. As a minority owner, you may be outvoted on issues that impact your investment, such as the issuance of additional shares, or the sale of debt, convertible debt or assets of the company.

21. How are the securities being offered being valued? Include examples of methods for how such securities may be valued by the issuer in the future, including during subsequent corporate actions.

At issuers' discretion.

22. What are the risks to purchasers of the securities relating to minority ownership in the issuer?

As the holder of a majority of the voting rights in the company, our majority shareholders may make decisions with which you disagree, or that negatively affect the value of your investment in the company, and you will have no recourse to change those decisions. Your interests may conflict with the interests of other investors, and there is no guarantee that the company will develop in a way that is advantageous to you. For example, the majority shareholders may decide to issue additional shares to new investors, sell convertible debt instruments with beneficial conversion features, or make decisions that affect the tax treatment of the company in ways that may be unfavorable to you. Based on the risks described above, you may lose all or part of your investment in the securities that you purchase, and you may never see positive returns. Netcapital investors will be in a minority ownership position and, therefore, will have little say in the appointment or election of directors, the hiring or firing of officers, and the management of the Company in general.

23. What are the risks to purchasers associated with corporate actions including:

- additional issuances of securities,
- issuer repurchases of securities,
- a sale of the issuer or of assets of the issuer or
- transactions with related parties?

The issuance of additional shares of our common stock will dilute your ownership. As a result, if we achieve profitable operations in the future, our net income per share will be reduced because of dilution, and the market price of our common stock, if there is a market price, could decline as a result of the additional issuances of securities. If we repurchase securities, so that the above risk is mitigated, and there are fewer shares of common stock outstanding, we may not have enough cash available for marketing expenses, growth, or operating expenses to reach our goals. If we do not have enough cash to operate and grow, we anticipate the market price of our stock/units would decline. A sale of our company or of the assets of our company may result in an entire loss of your investment. We cannot predict the market value of our company or our assets, and the proceeds of a sale may not be cash, but instead, unmarketable securities, or an assumption of liabilities. In addition to the payment of wages and expense reimbursements, we may need to engage in transactions with officers, directors, or affiliates. By acquiring an interest in the Company, you will be deemed to have acknowledged the existence of any such actual or potential related party transactions and waived any claim with respect to any liability arising from a perceived or actual conflict of interest. In some instances, we may deem it necessary to seek a loan from related parties. Such financing may not be available when needed. Even if such financing is available, it may be on terms that are materially averse to your interests with respect to dilution of book value, dividend preferences, liquidation preferences, or other terms. No assurance can be given that such funds will be available or, if available, will be on commercially reasonable terms satisfactory to us. If we are unable to obtain financing on reasonable terms, we could be forced to discontinue our operations. We anticipate that any transactions with related parties will be vetted and approved by executives(s) unaffiliated with the related parties.

24. Describe the material terms of any indebtedness of the issuer:

|                     |                  |
|---------------------|------------------|
| Creditor(s):        | Convertible Note |
| Amount Outstanding: | \$110,000        |
| Interest Rate:      | 10.0%            |

Maturity Date: October 18, 2021

Other Material Terms:

25. What other exempt offerings has YEP, Inc. conducted within the past three years?

Date of Offering: 12/2020

Exemption: Reg. D, Rule 506(b)

Securities Offered: Other

Amount Sold: \$890,000

Use of Proceeds:

Product Development \$160,000 IT Build-out \$138,000

Inventory \$185,000 Marketing \$128,000 Investment

\$110,000 Operating expenses \$169,000

Date of Offering: 12/2020

Exemption: Rule 701

Securities Offered: Preferred Membership Units

Amount Sold: \$4,336,108

Use of Proceeds: Stock-Based Compensation.

Date of Offering: 12/2020

Exemption: Rule 701

Securities Offered: Common Stock

Amount Sold: \$867

Use of Proceeds: Stock-Based Compensation.

26. Was or is the issuer or any entities controlled by or under common control with the issuer a party to any transaction since the beginning of the issuer's last fiscal year, or any currently proposed transaction, where the amount involved exceeds five percent of the aggregate amount of capital raised by the issuer in reliance on Section 4(a)(6) of the Securities Act during the preceding 12-month period, including the amount the issuer seeks to raise in the current offering, in which any of the following persons had or is to have a direct or indirect material interest:

1. any director or officer of the issuer;
2. any person who is, as of the most recent practicable date, the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power;
3. if the issuer was incorporated or organized within the past three years, any promoter of the issuer; or
4. any immediate family member of any of the foregoing persons.

No.

## Financial Condition of the Issuer

27. Does the issuer have an operating history?

Yes.

28. Describe the financial condition of the issuer, including, to the extent material, liquidity, capital resources and historical results of operations.

YEP, Inc. is a new company with an operating history only for the period from October 31, 2020 (inception) to December 31, 2020. During that period, we recorded \$116,494 in revenue. Our expenses for period ended on December 31, 2020, amounted to \$4,351,340, which resulted in a \$4,236,634 net loss. Stock-based compensation, which is a non-cash expense, represented \$3,813,850 in expenses for the period ending on December 31, 2020. We have been successful in raising capital under Reg. D, Rule 506(b). In December of 2020, we sold \$450,000 in convertible debt securities, allocating the funds in part to product development and IT build-out. On March 3, 2021, the Company sought and was granted approval by the current investors in this round to increase in the limit of debt sales from \$600,000 to \$1,000,000. The Company has raised \$890,000, representing the issuance of 1,700,000 shares of common stock. In 2020 we received a PPP loan of \$22,350. It had an interest rate of 1.0%, and a maturity date of June 30, 2021. The loan has been forgiven. On February 12, 2021, the Company's board of directors resolved to change the name of the Company from YOUNG ENTREPRENEUR PROJECT, INC. to YEP, Inc. The filing was stamped by the state of Wyoming on March 1, 2021. The outstanding balance on those convertible notes is \$110,000. All of the outstanding notes will convert by 10/18/2021.

## Financial Information

29. Include the financial information specified by regulation, covering the two most recently completed fiscal years or the period(s) since inception if shorter.

See attachments:

CPA Review Report:

reviewletter.pdf

30. With respect to the issuer, any predecessor of the issuer, any affiliated issuer, any director, officer, general partner or managing member of the issuer, any beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated in the same form as described in Question 6 of this Question and Answer format, any promoter connected with the issuer in any capacity at the time of such sale, any person that has been or will be paid (directly or indirectly) remuneration for solicitation of purchasers in connection with such sale of securities, or any general partner, director, officer or managing member of any such solicitor, prior to May 16, 2016:

1. Has any such person been convicted, within 10 years (or five years, in the case of issuers, their predecessors and affiliated issuers) before the filing of this offering statement, of any felony or misdemeanor:
  1. in connection with the purchase or sale of any security?
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
2. Is any such person subject to any order, judgment or decree of any court of competent jurisdiction, entered within five years before the filing of the information required by Section 4A(b) of the Securities Act that, at the time of filing of this offering statement, restrains or enjoins such person from engaging or continuing to engage in any conduct or practice:
  1. in connection with the purchase or sale of any security?;
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
3. Is any such person subject to a final order of a state securities commission (or an

agency or officer of a state performing like functions); a state authority that supervises or examines banks, savings associations or credit unions; a state insurance commission (or an agency or officer of a state performing like functions); an appropriate federal banking agency; the U.S. Commodity Futures Trading Commission; or the National Credit Union Administration that:

1. at the time of the filing of this offering statement bars the person from:
  1. association with an entity regulated by such commission, authority, agency or officer?
  2. engaging in the business of securities, insurance or banking?
  3. engaging in savings association or credit union activities?
2. constitutes a final order based on a violation of any law or regulation that prohibits fraudulent, manipulative or deceptive conduct and for which the order was entered within the 10-year period ending on the date of the filing of this offering statement?
4. Is any such person subject to an order of the Commission entered pursuant to Section 15(b) or 15B(c) of the Exchange Act or Section 203(e) or (f) of the Investment Advisers Act of 1940 that, at the time of the filing of this offering statement:
  1. suspends or revokes such person's registration as a broker, dealer, municipal securities dealer, investment adviser or funding portal?
  2. places limitations on the activities, functions or operations of such person?
  3. bars such person from being associated with any entity or from participating in the offering of any penny stock?

If Yes to any of the above, explain:

5. Is any such person subject to any order of the Commission entered within five years before the filing of this offering statement that, at the time of the filing of this offering statement, orders the person to cease and desist from committing or causing a violation or future violation of:
  1. any scienter-based anti-fraud provision of the federal securities laws, including without limitation Section 17(a)(1) of the Securities Act, Section 10(b) of the Exchange Act, Section 15(c)(1) of the Exchange Act and Section 206(1) of the Investment Advisers Act of 1940 or any other rule or regulation thereunder?
  2. Section 5 of the Securities Act?
6. Is any such person suspended or expelled from membership in, or suspended or barred from association with a member of, a registered national securities exchange or a registered national or affiliated securities association for any act or omission to act constituting conduct inconsistent with just and equitable principles of trade?
7. Has any such person filed (as a registrant or issuer), or was any such person or was any such person named as an underwriter in, any registration statement or Regulation A offering statement filed with the Commission that, within five years before the filing of this offering statement, was the subject of a refusal order, stop order, or order suspending the Regulation A exemption, or is any such person, at the time of such filing, the subject of an investigation or proceeding to determine whether a stop order or suspension order should be issued?
8. Is any such person subject to a United States Postal Service false representation order entered within five years before the filing of the information required by Section 4A(b) of the Securities Act, or is any such person, at the time of filing of this offering statement, subject to a temporary restraining order or preliminary injunction with respect to conduct alleged by the United States Postal Service to constitute a scheme or device for obtaining money or property through the mail by means of false representations?

YEP, Inc. answers 'NO' to all of the above questions.

## Other Material Information

31. In addition to the information expressly required to be included in this Form, include: any other material information presented to investors; and such further material information, if any, as may be necessary to make the required statements, in the light of the circumstances under which they are made, not misleading.

The following documents are being submitted as part of this offering:

Governance:

Certificate of Incorporation: certificateofincorporation.pdf

Corporate Bylaws: corporatebylaws.pdf

Opportunity:

Offering Page JPG: offeringpage.jpg

Pitch Deck: pitchdeck.pdf

Financials:

Additional Information: otherfinancial.pdf

## Ongoing Reporting

32. The issuer will file a report electronically with the Securities & Exchange Commission annually and post the report on its web site, no later than 120 days after the end of each fiscal year covered by the report:

Once posted, the annual report may be found on the issuer's web site at: [www.yeptribe.com](http://www.yeptribe.com)

The issuer must continue to comply with the ongoing reporting requirements until:

- the issuer is required to file reports under Section 13(a) or Section 15(d) of the Exchange Act;
- the issuer has filed at least one annual report pursuant to Regulation Crowdfunding and has fewer than 300 holders of record and has total assets that do not exceed \$10,000,000;
- the issuer has filed at least three annual reports pursuant to Regulation Crowdfunding;
- the issuer or another party repurchases all of the securities issued in reliance on Section 4(a)(6) of the Securities Act, including any payment in full of debt securities or any complete redemption of redeemable securities; or
- the issuer liquidates or dissolves its business in accordance with state law.