

# Offering Statement for TrafficGenius, Inc. ("TrafficGenius")

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The information contained herein includes forward-looking statements. These statements relate to future events or to future financial performance, and involve known and unknown risks, uncertainties, and other factors, that may cause actual results to be materially different from any future results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements. You should not place undue reliance on forward-looking statements since they involve known and unknown risks, uncertainties, and other factors, which are, in some cases, beyond the company's control and which could, and likely will,

materially affect actual results, levels of activity, performance, or achievements. Any forward-looking statement reflects the current views with respect to future events and is subject to these and other risks, uncertainties, and assumptions relating to operations, results of operations, growth strategy, and liquidity. No obligation exists to publicly update or revise these forward-looking statements for any reason, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

## The Company

1. What is the name of the issuer?

TrafficGenius, Inc.

424 W Armitage Ave  
#G  
Chicago, IL 60614

## Eligibility

2. The following are true for TrafficGenius, Inc.:

- Organized under, and subject to, the laws of a State or territory of the United States or the District of Columbia.
- Not subject to the requirement to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934.
- Not an investment company registered or required to be registered under the Investment Company Act of 1940.
- Not ineligible to rely on this exemption under Section 4(a)(6) of the Securities Act as a result of a disqualification specified in Rule 503(a) of Regulation Crowdfunding. (For more information about these disqualifications, see Question 30 of this Question and Answer format).
- Has filed with the Commission and provided to investors, to the extent required, the ongoing annual reports required by Regulation Crowdfunding during the two years immediately preceding the filing of this offering statement (or for such shorter period that the issuer was required to file such reports).
- Not a development stage company that (a) has no specific business plan or (b) has indicated that its business plan is to engage in a merger or acquisition with an unidentified company or companies.

3. Has the issuer or any of its predecessors previously failed to comply with the ongoing reporting requirements of Rule 202 of Regulation Crowdfunding?

No.

## Directors, Officers and Promoters of the Company

4. The following individuals (or entities) represent the company as a director, officer or promoter of the offering:

**Name**

Frederick Schwartz

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

Work experience (<https://www.linkedin.com/in/fred-schwartz-rush-street/>): TrafficGenius, Inc., Advisor - 03/2019 - Present; Rush Street Enterprises, LLC, Founder/CEO - Apr 2016 - Present; Senior Vice President, Kimley-Horn and Associates, Inc - 1993 - May 2015; Fred has been advising TrafficGenius since March 2019 and has been instrumental in developing TrafficGenius's understanding of the traditional traffic management approaches. Fred went to Purdue and worked as an engineer and consultant for over forty years. I have had various business leadership roles including serving on the Board of Directors of a 2,500-employee engineering firm. But now I'm pursuing two passions simultaneously. Through Rush Street Enterprises I'm continuing to invest in startup companies. He is a co-founder of Rush Street Consulting to help founders, owners, managers, and entrepreneurs make their businesses successful. Founder Company Name Rush Street Enterprises, LLC Apr 2016 - Present I founded Rush Street Enterprises, LLC in April 2016 as a way to explore business consulting and investing opportunities. I am looking to apply the technical and business experience acquired during my forty years of engineering consulting to assist small business owners in adding value to their companies. My main goal is to invest my time and money in startups and other small businesses that have identified a creative idea and a focused market segment and to help take them to the next level of success. Senior Vice President Company Name Kimley-Horn and Associates, Inc 1993 - May 2015

**Name**

Ash Damle

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

Work experience(<https://www.linkedin.com/in/ashdamle/>): TrafficGenius, Inc., Advisor June 2019 - Present; Founder/CEO, Healiom - Aug 2020 - Present; Founder, Chief Technology Officer & Chief Data Scientist, WithMe Health - May 2018 - Present; Investor/Advisor, Ellipsis Health, September 2017 - Present; Investor/Co-Founder, DeepAffects, March 2017 - Present; Founder, Lumiata, March 2007 - Present; A Healthcare and AI entrepreneur, investor, and advisor having helped raise over \$100M in funding and founded multiple startups looking to change society to help us all live a better life both today and tomorrow. Ash is a technologist and data scientist deeply rooted in the application of big data to health and its intersection with design and has worked with organizations in the United States, China, UK, Canada, Australia, France, Germany, India, and Japan. He has worked with leading venture capital firms such as Sandbox Industries, Intel Capital, Khosla Ventures, Oak HC/FT, and many others to help realize a better tomorrow. Ash has founded multiple companies including WithMe Health, excelera.health, Lumiata, and DeepAffects. He is an active investor and advisor to both healthcare and AI companies: CareLoop, LoopHealth, PeerWell, MyoKardia, Ellipsis Health, NuBiome, and ExtraaEdge. Beyond, he is also an active speaker at conferences such as Health Datapalooza, Health 2.0, AMA, MIT AI, Nvidia GTC and others. Before focusing on healthcare, over the last 25 years, he has researched, built, and applied AI technologies with leading institutions and organizations, including the UCLA AI and Robotics Lab, MIT's AI Lab, the MIT Media Lab, the US Navy, and NASA. Ash graduated from Massachusetts Institute of Technology (MIT) in both Computer Science and Mathematics, has published numerous papers, and has received patents in real-time unstructured semantic analysis. Founder Healiom Aug 2020 - Present; A global AI managed market network for health services, taking care of care for baby boomers via a borderless gig-inspired workforce model. We strive towards a world where health delivery feels lighter-than-air by shifting convenience to consumers and providers. Healiom drives better outcomes with AI, real-time feedback loops and QA to reduce cost and eliminate wait times for real-time, acute and chronic care. Founder, Chief Technology Officer & Chief Data Scientist May 2018 - Present; Boston & San Fransisco Bay Area WithMe Health replaces

an employer's pharmacy benefit manager (PBM) with a medication guidance solution that greatly improves on and expands the scope of services available in the market today. Medication Guidance provides a foundational building block to change the way employees, employers, pharma, wholesalers, providers, and retailers interact with medications. With modern tech, data, and AI, WithMe Health will replace PBMs with an accountable outcomes-oriented business model that will elevate employer, employee & family medication experiences. PeerWell Advisor September 2018 - Present; San Francisco Bay Area The first complete MSK data and outcomes platform. Delivering prehab before surgery and reHab after to improve surgery outcomes and recovery times. Proven, easy to use and data-first. Lumiata Founder March 2007 - Present; Lumiata wants to radically transform the way we put health data to work. We believe the key to unlocking the full potential of health data lies in AI-driven approaches that combine data science and medical science. We exist at that core. Lumiata is predictive analytics company that leverages medical artificial intelligence to augment risk and care management for payers, population health organizations and physicians. Founded in 2013 and based in Silicon Valley, our team is comprised of clinicians, data scientists, and experts in care delivery. Ellipsis Health Investor/Advisor September 2017 - Present; San Francisco Bay Area Developing affective computing for existing patient/care team interactions to create a real-time, behavioral health vital sign for each patient. We provide a simple, cost-effective way for health systems to continually screen their patient population for conditions such as depression and get patients the support they need. Ellipsis combines patient speech and clinical data to predict patient health and well-being, with a current focus on depression and workflow.

***Name***

Scott Murdoch

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

Work experience(<https://www.linkedin.com/in/scott-murdoch-phd/>): TrafficGenius, Inc., CEO/Founder - Aug 2016 - Present; PowerAdvocate, DIRECTOR, DATA SCIENCE | Boston, MA | Jul 2020 - Nov 2020; YuckyData, Owner/Principal Consultant | Boston, MA | May 2020 - Present; HEALTHJOY, DIRECTOR, DATA SCIENCE | CHICAGO, IL | Oct 2017 - Apr 2020; Competencies: Healthcare Big Data, Data Science Leadership, Artificial Intelligence / Machine Learning, Public Speaking, C-Suite Presentations, Data Visualization, Time-Series Econometrics, IT Interface, Data Quality. As a Data Science professional, I'm passionate about shaping business strategies by aligning them with leading-edge models based on rich data. Data Science has transformed data research by championing the ability to extract new and potentially groundbreaking insights on an almost endless variety of topics. This, in turn, ushers in evolutionary ways for companies to truly realize their objectives. In 2017, I became the Director of Data Science at HealthJoy, a dynamic healthcare startup whose mission is to provide members with significant cost savings through innovative mobile apps. Responsible for our Data Science OKRs, I oversee our entire data science function, working to enhance user experience. Among my accomplishments is spearheading the development of a resource-driven chatbot for an HSA provider client by tuning neuro-linguistic programming (NLP) for optimal performance. In addition, my job includes creating and delivering relevant strategies to C-suite officers. My objective is always to make complex information more accessible and, in turn, help drive new HealthJoy initiatives. Prior to HealthJoy, I was a senior-level Data Scientist at Blue Cross Blue Shield Association. One of my major projects, BCBSA's Health of America Health Index, measured the state of health across the country based on data from our 40M+ members. It was fascinating to develop the Index's tableau dashboard with our IT team and launch its online presence. Outside of the workplace, I have been honored to be invited as a Guest Speaker on Big Data at multiple conferences. I must admit, I never get tired of talking about the topic. Big data research is exciting, as it propels new and innovative ideas. I hope to connect with others who feel the same. HEALTHJOY DIRECTOR, DATA SCIENCE | CHICAGO, IL | Oct 2017 - Apr 2020 Provide senior leadership for all data science initiatives with a team of 3 direct reports. Collaborate across the organization, working closely with product, engineering, marketing, and other teams to drive creation and improvement of 360-degree member

services. Continuously seek to leverage data to add value to the business.

## Principal Security Holders

5. Provide the name and ownership level of each person, as of the most recent practicable date, who is the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power. To calculate total voting power, include all securities for which the person directly or indirectly has or shares the voting power, which includes the power to vote or to direct the voting of such securities. If the person has the right to acquire voting power of such securities within 60 days, including through the exercise of any option, warrant or right, the conversion of a security, or other arrangement, or if securities are held by a member of the family, through corporations or partnerships, or otherwise in a manner that would allow a person to direct or control the voting of the securities (or share in such direction or control — as, for example, a co-trustee) they should be included as being "beneficially owned." You should include an explanation of these circumstances in a footnote to the "Number of and Class of Securities Now Held." To calculate outstanding voting equity securities, assume all outstanding options are exercised and all outstanding convertible securities converted.

### Scott Murdoch

Securities:	8,000,000
Class:	Common Stock
Voting Power:	80.0%

## Business and Anticipated Business Plan

6. Describe in detail the business of the issuer and the anticipated business plan of the issuer.
- TrafficGenius uses machine learning, and other statistical methods, to reduce traffic by optimizing traffic signal timing along the path of greatest volume. Our goal is to make everyone's life better through our optimizing routines. The optimizing algorithm, our product, is meant to be real-time, allowing for dynamic changes in signal timing. This is predicated on a city having sensors in place at each intersection, such as ground light sensors, weight plates, or cameras. For dynamic light timing, there needs to be a perpetual feed of traffic data. The algorithm will need a significant amount of historical data for model training. For municipalities without sensors placed at each intersection, we will use historical traffic data to adjust the time on a cadence. For example, we can use data collected over a month in 30-minute intervals to optimize a regular change to support rush hour. Our goal would be to optimize the light timing on 30-minute intervals. (i.e. Saturday at 9:30 am, Saturday 10:00 am, Sunday 10:00 am, Monday 10:00 am, Friday, 9:30 am, etc. would all have their own unique timing grid). We are in the pre-revenue minimum-viable-product stage; Our revenue model is based on a per API call to our servers for optimized traffic routing using our light timing and crowd-sourced traffic information. These routes will be sent to the delivery companies and drivers on a call basis (for example, 1cent per call). We are currently in talks with two companies that provide traffic hardware to cities for possible partnerships. The Founder, Scott Murdoch, has a Ph.D. in economics and has been a data scientist for over 10 years.

## Risk Factors

*A crowdfunding investment involves risk. You should not invest any funds in this offering unless you can afford to lose your entire investment.*

*In making an investment decision, investors must rely on their own examination of the issuer and the terms of the offering, including the merits and risks involved. These securities have not been recommended or approved by any federal or state securities commission or regulatory authority. Furthermore, these authorities have not passed upon the accuracy or adequacy of this document.*

*The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

*These securities are offered under an exemption from registration; however, the U.S. Securities and Exchange Commission has not made an independent determination that these securities are exempt from registration.*

7. Material factors that make an investment in TrafficGenius, Inc. speculative or risky:

1. If the Company is unable to raise additional capital on acceptable terms, it may be unable to maintain sufficient growth or commercialize its products. The Company may require substantial future capital in order to continue to conduct the research, product development, and marketing required to scale the business. There can be no assurance that additional funding will be available on acceptable terms. Failure to satisfy our capital requirements may adversely affect the Company's business, financial condition, and results of operations because the Company would be left without the capital required to complete product development or establish sales and marketing capabilities.
2. Start-up investing is risky. Investing in early-stage companies is very risky, highly speculative, and should not be made by anyone who cannot afford to lose their entire investment. Unlike an investment in a mature business where there is a track record of revenue and income, the success of a startup or early-stage venture often relies on the development of a new product or service that may or may not find a market. Before investing, you should carefully consider the specific risks and disclosures related to both this offering type and the company.
3. Your shares are not easily transferable. You should not plan on being able to readily transfer and/or resell your security. Currently there is no market or liquidity for these shares and the company does not have any plans to list these shares on an exchange or other secondary market. At some point the company may choose to do so, but until then you should plan to hold your investment for a significant period of time before a "liquidation event" occurs. A "liquidation event" is when the company either lists their shares on an exchange, is acquired, or goes bankrupt.
4. Major health epidemics, such as the outbreak caused by a coronavirus (COVID-19), and other outbreaks or unforeseen or catastrophic events could disrupt and adversely affect our operations, financial condition, and business. The United States and other countries have experienced and may experience in the future, major health epidemics related to viruses, other pathogens, and other unforeseen or catastrophic events, including natural disasters, extreme weather events, power loss, acts of war, and terrorist attacks. For example, there was an outbreak of COVID-19, a novel virus, which has spread to the United States and other countries and declared a global pandemic. The global spread of COVID-19 has created significant volatility and uncertainty in financial markets. Although COVID-19 is currently not material to our results of operations, there is significant uncertainty relating to the potential impact of COVID-19 on our business. The extent to which COVID-19 impacts our current capital raise and our ability to obtain future financing, as well as our results of operations and financial condition, generally, will depend on future developments which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of COVID-19 and the actions taken by governments and private businesses to contain COVID-19 or treat its impact, among others. If the disruptions posed by COVID-19 continue for an extensive period of time, our business, results of

- operations, and financial condition may be materially adversely affected.
5. Any valuation at this stage is difficult to assess. Unlike listed companies that are valued publicly through market-driven stock prices, the valuation of private companies, especially startups, is difficult to assess and you may risk overpaying for your investment. In addition, there may be additional classes of equity with rights that are superior to the class of equity being sold.
  6. We are highly dependent on the Services of our founder. Our future business and results of operations depend in significant part upon the continued contributions of our CEO and founder. If we lose those services or if he fails to perform in his current position, or if we are not able to attract and retain skilled employees in addition to our CEO and the current team, this could adversely affect the development of our business plan and harm our business. In addition, the loss of any other member of the board of directors or executive officers could harm the Company's business, financial condition, cash flow and results of operations.
  7. Our management may not be able to control costs in an effective or timely manner. The Company's management anticipates it can use reasonable efforts to assess, predict and control costs and expenses. However, implementing our business plan may require more employees, capital equipment, supplies or other expenditure items than management has predicted. Likewise, the cost of compensating employees and consultants or other operating costs may be higher than management's estimates, which could lead to sustained losses.
  8. *The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

You should not rely on the fact that our Form C, and if applicable Form D is accessible through the U.S. Securities and Exchange Commission's EDGAR filing system as an approval, endorsement or guarantee of compliance as it relates to this Offering.

9. *Neither the Offering nor the Securities have been registered under federal or state securities laws, leading to an absence of certain regulation applicable to the Company.*

The securities being offered have not been registered under the Securities Act of 1933 (the "Securities Act"), in reliance on exemptive provisions of the Securities Act. Similar reliance has been placed on apparently available exemptions from securities registration or qualification requirements under applicable state securities laws. No assurance can be given that any offering currently qualifies or will continue to qualify under one or more of such exemptive provisions due to, among other things, the adequacy of disclosure and the manner of distribution, the existence of similar offerings in the past or in the future, or a change of any securities law or regulation that has retroactive effect. If, and to the extent that, claims or suits for rescission are brought and successfully concluded for failure to register any offering or other offerings or for acts or omissions constituting offenses under the Securities Act, the Securities Exchange Act of 1934, or applicable state securities laws, the Company could be materially adversely affected, jeopardizing the Company's ability to operate successfully. Furthermore, the human and capital resources of the Company could be adversely affected by the need to defend actions under these laws, even if the Company is ultimately successful in its defense.

10. *The Company has the right to extend the Offering Deadline, conduct multiple closings, or end the Offering early.*

The Company may extend the Offering Deadline beyond what is currently stated herein. This means that your investment may continue to be held in escrow while the Company attempts to raise the Minimum Amount even after the Offering Deadline stated herein is reached. While you have the right to cancel your investment up to 48 hours before an Offering Deadline, if you choose to not cancel your investment, your investment will not be accruing interest during this time and will simply be held until such time as the new Offering Deadline is reached without the Company receiving the Minimum

Amount, at which time it will be returned to you without interest or deduction, or the Company receives the Minimum Amount, at which time it will be released to the Company to be used as set forth herein. Upon or shortly after release of such funds to the Company, the Securities will be issued and distributed to you. If the Company reaches the target offering amount prior to the Offering Deadline, they may conduct the first of multiple closings of the Offering prior to the Offering Deadline, provided that the Company gives notice to the investors of the closing at least five business days prior to the closing (absent a material change that would require an extension of the Offering and reconfirmation of the investment commitment). Thereafter, the Company may conduct additional closings until the Offering Deadline. The Company may also end the Offering early; if the Offering reaches its target offering amount after 21-calendar days but before the deadline, the Company can end the Offering with 5 business days' notice. This means your failure to participate in the Offering in a timely manner, may prevent you from being able to participate – it also means the Company may limit the amount of capital it can raise during the Offering by ending it early.

11. *The Company's management may have broad discretion in how the Company uses the net proceeds of the Offering.*

Despite that the Company has agreed to a specific use of the proceeds from the Offering, the Company's management will have considerable discretion over the allocation of proceeds from the Offering. You may not have the opportunity, as part of your investment decision, to assess whether the proceeds are being used appropriately.

12. *The Securities issued by the Company will not be freely tradable until one year from the initial purchase date. Although the Securities may be tradable under federal securities law, state securities regulations may apply, and each Investor should consult with his or her attorney.*

You should be aware of the long-term nature of this investment. There is not now and likely will not be a public market for the Securities. Because the Securities offered in this Offering have not been registered under the Securities Act or under the securities laws of any state or non-United States jurisdiction, the Securities have transfer restrictions and cannot be resold in the United States except pursuant to Rule 501 of Regulation CF. It is not currently contemplated that registration under the Securities Act or other securities laws will be affected. Limitations on the transfer of the shares of Securities may also adversely affect the price that you might be able to obtain for the shares of Securities in a private sale. Investors should be aware of the long-term nature of their investment in the Company. Investors in this Offering will be required to represent that they are purchasing the Securities for their own account, for investment purposes and not with a view to resale or distribution thereof.

13. *Investors will not be entitled to any inspection or information rights other than those required by Regulation CF.*

Investors will not have the right to inspect the books and records of the Company or to receive financial or other information from the Company, other than as required by Regulation CF. Other security holders of the Company may have such rights. Regulation CF requires only the provision of an annual report on Form C and no additional information – there are numerous methods by which the Company can terminate annual report obligations, resulting in no information rights, contractual, statutory or otherwise, owed to Investors. This lack of information could put Investors at a disadvantage in general and with respect to other security holders.

14. *The shares of Securities acquired upon the Offering may be significantly diluted as a consequence of subsequent financings.*

Company equity securities will be subject to dilution. Company intends to issue additional equity to future employees and third-party financing sources in amounts that



are uncertain at this time, and as a consequence, holders of Securities will be subject to dilution in an unpredictable amount. Such dilution may reduce the purchaser's economic interests in the Company.

15. The amount of additional financing needed by Company will depend upon several contingencies not foreseen at the time of this Offering. Each such round of financing (whether from the Company or other investors) is typically intended to provide the Company with enough capital to reach the next major corporate milestone. If the funds are not sufficient, Company may have to raise additional capital at a price unfavorable to the existing investors. The availability of capital is at least partially a function of capital market conditions that are beyond the control of the Company. There can be no assurance that the Company will be able to predict accurately the future capital requirements necessary for success or that additional funds will be available from any source. Failure to obtain such financing on favorable terms could dilute or otherwise severely impair the value of the investor's Company securities.
16. *There is no present public market for these Securities and we have arbitrarily set the price.*

The offering price was not established in a competitive market. We have arbitrarily set the price of the Securities with reference to the general status of the securities market and other relevant factors. The Offering price for the Securities should not be considered an indication of the actual value of the Securities and is not based on our net worth or prior earnings. We cannot assure you that the Securities could be resold by you at the Offering price or at any other price.

17. In addition to the risks listed above, businesses are often subject to risks not foreseen or fully appreciated by the management. It is not possible to foresee all risks that may affect us. Moreover, the Company cannot predict whether the Company will successfully effectuate the Company's current business plan. Each prospective Investor is encouraged to carefully analyze the risks and merits of an investment in the Securities and should take into consideration when making such analysis, among other, the Risk Factors discussed above.
18. THE SECURITIES OFFERED INVOLVE A HIGH DEGREE OF RISK AND MAY RESULT IN THE LOSS OF YOUR ENTIRE INVESTMENT. ANY PERSON CONSIDERING THE PURCHASE OF THESE SECURITIES SHOULD BE AWARE OF THESE AND OTHER FACTORS SET FORTH IN THIS OFFERING STATEMENT AND SHOULD CONSULT WITH HIS OR HER LEGAL, TAX AND FINANCIAL ADVISORS PRIOR TO MAKING AN INVESTMENT IN THE SECURITIES. THE SECURITIES SHOULD ONLY BE PURCHASED BY PERSONS WHO CAN AFFORD TO LOSE ALL OF THEIR INVESTMENT.

## The Offering

TrafficGenius, Inc. ("Company") is offering securities under both Regulation D, through Livingston Securities, LLC ("Livingston") and Regulation CF, through Netcapital Funding Portal Inc. ("Portal"). Livingston is a registered broker-dealer, and member FINRA/SIPC. Livingston will receive cash compensation equal to 4.9% of the value of the securities sold through Regulation D. Portal is a FINRA/SEC registered funding portal and will receive cash compensation equal to 4.9% of the value of the securities sold through Regulation CF. Investments made under both Regulation D and Regulation CF involve a high degree of risk and those investors who cannot afford to lose their entire investment should not invest.

This offering is considered a side-by-side offering, meaning that the Company is raising capital

under two offering types. The Company plans to raise between \$10,000 and \$2,000,000 through concurrent offerings under Regulation CF and Regulation D – Rule 506(c). Specifically, if we reach the target offering amount of \$10,000, we may conduct the first of multiple or rolling closings of the offering early if we provide notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

In the event The Company fails to reach the combined offering target of \$10,000, any investments made under either offering will be cancelled and the investment funds will be returned to the investor.

The Company may raise up to \$1,070,000 from non-accredited investors under Regulation CF.

Accredited investors who have proved their accreditation status to Portal, will automatically invest under the Regulation D - Rule 506(c) offering type. All other investors will invest under the Regulation CF offering type. An accredited investor who proves their accreditation status with the Portal prior to 48 hours of the offering closing, can authorize their investment to be withdrawn from the Regulation CF offering and automatically reinvested in the Regulation D offering. You must be an accredited investor to invest under Regulation D.

8. What is the purpose of this offering?

Projects for the full \$2,000,000 raise below are assuming an 18-month runway before our next raise. The allocation of \$1,070,000 is based on a 12-month runway. The proceeds of our raise will focus on two key aspects of the business; algorithm, and business development. These will be developed in tandem with new hires. On algorithm development, our hiring plan is to hire a machine learning engineer to bring the algorithm from MVP to a fully integrated product. A security engineer to ensure the algorithm and data process are not vulnerable to malicious cyber attacks. Lastly, we would like an integration specialist to help cities incorporate our algorithm with the cities current technology base. For business development, we plan to hire two individuals. The most important is a government development individual; being the point person for cultivating key relationships within cities with the highest potential of partnering with TrafficGenius. Similarly, we will hire an individual to build relationships with companies that have a direct ROI link to time saved on the road. Outside the primary objective of hiring, the remainder will be used for computational efforts of the algorithm - AWS instances, GPUs, computers for developers, and support sales - travel, salesforce (software), etc.

9. How does the issuer intend to use the proceeds of this offering?

<b>Uses</b>	<b>If Target Offering Amount Sold</b>	<b>If Maximum Amount Sold Under Reg. CF</b>	<b>If Maximum Amount Sold Under Reg. D and Reg. CF</b>
Intermediary Fees	\$490	\$52,430	\$98,000
Compensation for managers	\$0	\$100,000	\$150,000
Part-time Government Development (\$80 PER HR, 50 HRS)	\$4,000	\$0	\$0
Part-time Algorithm Development (\$50hr for 80hrs)	\$4,000	\$0	\$0

Funds for AWS desktop, and computing power for 4.5months	\$1,510	\$0	\$0
Head of Algorithms (Lead Developer to work with me)	\$0	\$135,000	\$197,500
Jr. Algorithm Developer / App iOS Developer	\$0	\$90,000	\$135,000
Sr. Government Development (Sales)	\$0	\$100,000	\$150,000
Security Cyber Specialist	\$0	\$120,000	\$179,999
Integration Specialist	\$0	\$80,000	\$12,000
Business Development	\$0	\$100,000	\$150,000
Computers for Employees	\$0	\$23,500	\$23,500
AWS computational cost	\$0	\$60,070	\$90,001
Lawyers Fee (patient filing / government contracts)	\$0	\$65,000	\$83,000
Payroll Taxes	\$0	\$110,000	\$190,000
Travel for Sales (post-COVID)	\$0	\$10,000	\$20,000
iOS / android developer	\$0	\$14,000	\$165,000
Data Engineer (Part-time)	\$0	\$0	\$55,000
Marketing	\$0	\$10,000	\$45,000
Co-working space (post-COVID)	\$0	\$0	\$36,000
UI/UX developer for App	\$0	\$0	\$100,000
junior developer (back-end, algorithm)	\$0	\$0	\$120,000
<b>Total Use of Proceeds</b>	<b>\$10,000</b>	<b>\$1,070,000</b>	<b>\$2,000,000</b>

10. How will the issuer complete the transaction and deliver securities to the investors?

In entering into an agreement on the Netcapital Funding Portal to purchase securities, both investors and TrafficGenius, Inc. must agree that a transfer agent, which keeps records of our outstanding Common Stock (the "Securities"), will issue digital Securities in the investor's name (a paper certificate will not be printed). Similar to other online investment accounts, the transfer agent will give investors access to a web site to see the number of Securities that they own in our company. These Securities will be issued to investors after the deadline date for investing has passed, as long as the targeted offering amount has been

reached. The transfer agent will record the issuance when we have received the purchase proceeds from the escrow agent who is holding your investment commitment.

11. How can an investor cancel an investment commitment?

You may cancel an investment commitment for any reason until 48 hours prior to the deadline identified in the offering by logging in to your account with Netcapital, browsing to the Investments screen, and clicking to cancel your investment commitment. Netcapital will notify investors when the target offering amount has been met. If the issuer reaches the target offering amount prior to the deadline identified in the offering materials, it may close the offering early if it provides notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). If an investor does not cancel an investment commitment before the 48-hour period prior to the offering deadline, the funds will be released to the issuer upon closing of the offering and the investor will receive securities in exchange for his or her investment. If an investor does not reconfirm his or her investment commitment after a material change is made to the offering, the investor's investment commitment will be cancelled and the committed funds will be returned.

12. Can the Company perform multiple closings or rolling closings for the offering?

If we reach the target offering amount prior to the offering deadline, we may conduct the first of multiple closings of the offering early, if we provide notice about the new offering deadline at least five business days prior (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Thereafter, we may conduct additional closings until the offering deadline. We will issue Securities in connection with each closing. Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

## Ownership and Capital Structure

### The Offering

13. Describe the terms of the securities being offered.

We are issuing Securities at an offering price of \$1 per share.

14. Do the securities offered have voting rights?

The Securities are being issued with voting rights. However, so that the crowdfunding community has the opportunity to act together and cast a vote as a group when a voting matter arises, a custodian will cast your vote for you. Please refer to the custodian agreement that you sign before your purchase is complete.

15. Are there any limitations on any voting or other rights identified above?

You are giving your voting rights to the custodian, who will vote the Securities on behalf of all investors who purchased Securities on the Netcapital crowdfunding portal.

16. How may the terms of the securities being offered be modified?

We may choose to modify the terms of the securities before the offering is completed. However, if the terms are modified, and we deem it to be a material change, we need to contact you and you will be given the opportunity to reconfirm your investment. Your reconfirmation must be completed within five business days of receipt of the notice of a material change, and if you do not reconfirm, your investment will be canceled and your money will be returned to you.

## Restrictions on Transfer of the Securities Offered

The securities being offered may not be transferred by any purchaser of such securities during the one-year period beginning when the securities were issued, unless such securities are transferred:

- to the issuer;
- to an accredited investor;
- as part of an offering registered with the U.S. Securities and Exchange Commission; or
- to a member of the family of the purchaser or the equivalent, to a trust controlled by the purchaser, to a trust created for the benefit of a member of the family of the purchaser or the equivalent, or in connection with the death or divorce of the purchaser or other similar circumstance.

The term “accredited investor” means any person who comes within any of the categories set forth in Rule 501(a) of Regulation D, or who the seller reasonably believes comes within any of such categories, at the time of the sale of the securities to that person.

The term “member of the family of the purchaser or the equivalent” includes a child, stepchild, grandchild, parent, stepparent, grandparent, spouse or spousal equivalent, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law of the purchaser, and includes adoptive relationships. The term “spousal equivalent” means a cohabitant occupying a relationship generally equivalent to that of a spouse.

## Description of Issuer’s Securities

17. What other securities or classes of securities of the issuer are outstanding? Describe the material terms of any other outstanding securities or classes of securities of the issuer.

### Securities

Class of Security	Amount Authorized	Amount Outstanding	Voting Rights	Other Rights
Common Stock	10,000,000	8,000,000	Yes	

## Options, Warrants and Other Rights

None.

18. How may the rights of the securities being offered be materially limited, diluted or qualified by the rights of any other class of securities?

None of the Company's existing debt is convertible into equity, and there are no warrants, options, or other convertible instruments outstanding.

19. Are there any differences not reflected above between the securities being offered and each other class of security of the issuer?

No.

20. How could the exercise of rights held by the principal owners identified in Question 5 above affect the purchasers of Securities being offered?

The Company’s bylaws can be amended by the shareholders of the Company, and Directors

can be added or removed by Shareholder vote. As minority owners, the Netcapital investors are subject to the decisions made by the majority owners. The issued and outstanding common stock gives management voting control of the company. As a minority owner, you may be outvoted on issues that impact your investment, such as the issuance of additional shares, or the sale of debt, convertible debt or assets of the company.

21. How are the securities being offered being valued? Include examples of methods for how such securities may be valued by the issuer in the future, including during subsequent corporate actions.

At issuer's discretion.

22. What are the risks to purchasers of the securities relating to minority ownership in the issuer?

As the holder of a majority of the voting rights in the company, our majority shareholders may make decisions with which you disagree, or that negatively affect the value of your investment in the company, and you will have no recourse to change those decisions. Your interests may conflict with the interests of other investors, and there is no guarantee that the company will develop in a way that is advantageous to you. For example, the majority shareholders may decide to issue additional shares to new investors, sell convertible debt instruments with beneficial conversion features, or make decisions that affect the tax treatment of the company in ways that may be unfavorable to you. Based on the risks described above, you may lose all or part of your investment in the securities that you purchase, and you may never see positive returns.

23. What are the risks to purchasers associated with corporate actions including:

- additional issuances of securities,
- issuer repurchases of securities,
- a sale of the issuer or of assets of the issuer or
- transactions with related parties?

The issuance of additional shares of our common stock will dilute the ownership of the Netcapital investors. As a result, if we achieve profitable operations in the future, our net income per share will be reduced because of dilution, and the market price of our common stock, if there is a market price, could decline as a result of the additional issuances of securities. If we repurchase securities, so that the above risk is mitigated, and there are fewer shares of common stock outstanding, we may not have enough cash available for marketing expenses, growth, or operating expenses to reach our goals. If we do not have enough cash to operate and grow, we anticipate the market price of our membership stock would decline. A sale of our company or of the assets of our company may result in an entire loss of your investment. We cannot predict the market value of our company or our assets, and the proceeds of a sale may not be cash, but instead, unmarketable securities, or an assumption of liabilities. In addition to the payment of wages and expense reimbursements, we may need to engage in transactions with officers, directors, or affiliates. By acquiring an interest in the Company, you will be deemed to have acknowledged the existence of any such actual or potential related party transactions and waived any claim with respect to any liability arising from a perceived or actual conflict of interest. In some instances, we may deem it necessary to seek a loan from related parties. Such financing may not be available when needed. Even if such financing is available, it may be on terms that are materially averse to your interests with respect to dilution of book value, dividend preferences, liquidation preferences, or other terms. No assurance can be given that such funds will be available or, if available, will be on commercially reasonable terms satisfactory to us. If we are unable to obtain financing on reasonable terms, we could be forced to discontinue our operations. We anticipate that any transactions with related parties will be vetted and approved by executives(s) unaffiliated with the related parties.

24. Describe the material terms of any indebtedness of the issuer:

Not applicable.

25. What other exempt offerings has TrafficGenius, Inc. conducted within the past three years?

None.

26. Was or is the issuer or any entities controlled by or under common control with the issuer a party to any transaction since the beginning of the issuer's last fiscal year, or any currently proposed transaction, where the amount involved exceeds five percent of the aggregate amount of capital raised by the issuer in reliance on Section 4(a)(6) of the Securities Act during the preceding 12-month period, including the amount the issuer seeks to raise in the current offering, in which any of the following persons had or is to have a direct or indirect material interest:

1. any director or officer of the issuer;
2. any person who is, as of the most recent practicable date, the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power;
3. if the issuer was incorporated or organized within the past three years, any promoter of the issuer; or
4. any immediate family member of any of the foregoing persons.

No.

## Financial Condition of the Issuer

27. Does the issuer have an operating history?

Yes.

28. Describe the financial condition of the issuer, including, to the extent material, liquidity, capital resources and historical results of operations.

TrafficGenius, Inc. is a new company that is still pre-income. With this raise, we plan to focus on two key aspects of the business; algorithm and business development. This work will be developed in tandem with new hires. Our expenses for the year ended on December 31, 2018, amounted to \$1,448, which resulted in a \$1,448 loss. Our expenses for the year ended on December 31, 2019, amounted to \$9,552, which resulted in a \$9,552 loss. In the events subsequent to December 31, 2019 the company has authorized 10,000,000 shares of common stock of which 8,000,000 were issued to Scott Murdoch the CEO. The Company has incurred losses from inception of approximately \$11,000 and has not yet commenced its principal operations which, among other factors, raises substantial doubt about the Company's ability to continue as a going concern.

## Financial Information

29. Include the financial information specified by regulation, covering the two most recently completed fiscal years or the period(s) since inception if shorter.

See attachments:

CPA Review Report:

reviewletter.pdf

30. With respect to the issuer, any predecessor of the issuer, any affiliated issuer, any director, officer, general partner or managing member of the issuer, any beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated in the same

form as described in Question 6 of this Question and Answer format, any promoter connected with the issuer in any capacity at the time of such sale, any person that has been or will be paid (directly or indirectly) remuneration for solicitation of purchasers in connection with such sale of securities, or any general partner, director, officer or managing member of any such solicitor, prior to May 16, 2016:

1. Has any such person been convicted, within 10 years (or five years, in the case of issuers, their predecessors and affiliated issuers) before the filing of this offering statement, of any felony or misdemeanor:
  1. in connection with the purchase or sale of any security?
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
2. Is any such person subject to any order, judgment or decree of any court of competent jurisdiction, entered within five years before the filing of the information required by Section 4A(b) of the Securities Act that, at the time of filing of this offering statement, restrains or enjoins such person from engaging or continuing to engage in any conduct or practice:
  1. in connection with the purchase or sale of any security?;
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
3. Is any such person subject to a final order of a state securities commission (or an agency or officer of a state performing like functions); a state authority that supervises or examines banks, savings associations or credit unions; a state insurance commission (or an agency or officer of a state performing like functions); an appropriate federal banking agency; the U.S. Commodity Futures Trading Commission; or the National Credit Union Administration that:
  1. at the time of the filing of this offering statement bars the person from:
    1. association with an entity regulated by such commission, authority, agency or officer?
    2. engaging in the business of securities, insurance or banking?
    3. engaging in savings association or credit union activities?
  2. constitutes a final order based on a violation of any law or regulation that prohibits fraudulent, manipulative or deceptive conduct and for which the order was entered within the 10-year period ending on the date of the filing of this offering statement?
4. Is any such person subject to an order of the Commission entered pursuant to Section 15(b) or 15B(c) of the Exchange Act or Section 203(e) or (f) of the Investment Advisers Act of 1940 that, at the time of the filing of this offering statement:
  1. suspends or revokes such person's registration as a broker, dealer, municipal securities dealer, investment adviser or funding portal?
  2. places limitations on the activities, functions or operations of such person?
  3. bars such person from being associated with any entity or from participating in the offering of any penny stock?

If Yes to any of the above, explain:

5. Is any such person subject to any order of the Commission entered within five years before the filing of this offering statement that, at the time of the filing of this offering statement, orders the person to cease and desist from committing or causing a violation or future violation of:
  1. any scienter-based anti-fraud provision of the federal securities laws, including without limitation Section 17(a)(1) of the Securities Act, Section 10(b) of the Exchange Act, Section 15(c)(1) of the Exchange Act and Section 206(1) of the Investment Advisers Act of 1940 or any other rule or regulation thereunder?



2. Section 5 of the Securities Act?

6. Is any such person suspended or expelled from membership in, or suspended or barred from association with a member of, a registered national securities exchange or a registered national or affiliated securities association for any act or omission to act constituting conduct inconsistent with just and equitable principles of trade?
7. Has any such person filed (as a registrant or issuer), or was any such person or was any such person named as an underwriter in, any registration statement or Regulation A offering statement filed with the Commission that, within five years before the filing of this offering statement, was the subject of a refusal order, stop order, or order suspending the Regulation A exemption, or is any such person, at the time of such filing, the subject of an investigation or proceeding to determine whether a stop order or suspension order should be issued?
8. Is any such person subject to a United States Postal Service false representation order entered within five years before the filing of the information required by Section 4A(b) of the Securities Act, or is any such person, at the time of filing of this offering statement, subject to a temporary restraining order or preliminary injunction with respect to conduct alleged by the United States Postal Service to constitute a scheme or device for obtaining money or property through the mail by means of false representations?

TrafficGenius, Inc. answers 'NO' to all of the above questions.

## Other Material Information

31. In addition to the information expressly required to be included in this Form, include: any other material information presented to investors; and such further material information, if any, as may be necessary to make the required statements, in the light of the circumstances under which they are made, not misleading.

Video Transcription: Hi everybody. Thank you for joining me here today for Traffic Genius' Netcapital, online crowdsourcing campaign. We're very excited to be here. Traffic Genius is a software for service for the municipalities and delivery companies. What we do is use machine learning to optimize the timing of traffic lights up along the paths of greatest congestion. We're able to do this by collecting historical data and using inputs from real-time sensors. If real-time sensors are in a place within a city, we can automatically adapt the timing in real time. We are in the process of validating two partnerships, one we have signed an NDA with. We have been in development of this algorithm for about the past year, thankfully to the findings of open source data. We are seeking two million dollars in a seed round which is why we are here, and that's for about a 20% stake in the company. We're very excited to grow, the money will be used for hires and mainly sales and algorithm development. You can please reach out if you have any questions, thank you.

The following documents are being submitted as part of this offering:

Governance:

Certificate of Incorporation: [certificateofincorporation.pdf](#)

Corporate Bylaws: [corporatebylaws.pdf](#)

Opportunity:

Offering Page JPG: [offeringpage.jpg](#)

Pitch Deck: [pitchdeck.pdf](#)

Financials:

Additional Information: [otherfinancial.pdf](#)

# Ongoing Reporting

32. The issuer will file a report electronically with the Securities & Exchange Commission annually and post the report on its web site, no later than 120 days after the end of each fiscal year covered by the report:

Once posted, the annual report may be found on the issuer's web site at: <https://www.trafficgenius.co>

The issuer must continue to comply with the ongoing reporting requirements until:

- the issuer is required to file reports under Section 13(a) or Section 15(d) of the Exchange Act;
- the issuer has filed at least one annual report pursuant to Regulation Crowdfunding and has fewer than 300 holders of record and has total assets that do not exceed \$10,000,000;
- the issuer has filed at least three annual reports pursuant to Regulation Crowdfunding;
- the issuer or another party repurchases all of the securities issued in reliance on Section 4(a)(6) of the Securities Act, including any payment in full of debt securities or any complete redemption of redeemable securities; or
- the issuer liquidates or dissolves its business in accordance with state law.