



Amit Mundade · 3rd

Team Manager at Redfin

Media, Pennsylvania, United States · 500+ connections ·

[Contact info](#)



Redfin



State University of N
at Buffalo

Experience



Redfin

2 yrs 11 mos



Team Manager

Full-time

Jan 2020 – Present · 1 yr

Wayne, Pennsylvania, United States

- Oversee and manage a team of 18 agents: Accountable for all aspects of people management; one on ones, coaching, regular focused training, personal development, performance management, and mentoring to enable the team to meet personal and team objectives
- Recruited, Hired and Trained six (6) new agents who are all tracking to exceed the "drive for five" goal
- Exceeded 2020 Budgeted Unit goals in Q3 (101%) and Q4 (120%)
- Leading Philadelphia market in company level KPI initiatives (AA led first tours - 8C ...see mor



Senior Licensed Realtor

Feb 2018 – Jan 2020 · 2 yrs

Wayne, PA

- Successfully closed 54 transactions \$24.3M in sales 12 months
- Only the 2nd candidate since 2009 to achieve Presidents Club in the Philadelphia Market

- Improve efficiency in all aspects of the transaction process, including client management, negotiation and closing. [...see more](#)



Licensed Realtor

Berkshire Hathaway HomeServices Fox & Roach, Realtors

Mar 2017 – Feb 2018 · 1 yr

Media, Pennsylvania

- Advised and informed prospective clients on current market activities/condition and the negotiation process of real estate transactions.
- Developed efficient marketing plans for listings and closed ~\$800K in Sales in the first 7 months [...see more](#)

Technical Program Manager

Trailside Woods LLC

Dec 2014 – Mar 2017 · 2 yrs 4 mos

Indianapolis, Indiana Area

Trailside Woods is a new successful \$17M luxury home development in Noblesville, IN.

- Researched Market Condition to identify land for residential use
- Identified and secured finance partners and home developer (Fischer Homes)
- Reviewed Design plans, contractor bids, support re-zoning process through City of Indianapolis [...see more](#)

Real Estate Project Manager

Goal Investments

Oct 2008 – Mar 2017 · 8 yrs 6 mos

6110 W. 25th Street, Suite 24819, Indianapolis, IN 46224

Goal Investments specializes in the purchase, renovation, and sale of residential property in Indianapolis, IN.

- Directed and managed a profitable portfolio of more than 70 properties
- Knowledge of wholesale acquisition of properties through foreclosure, delinquent [...see more](#)



Rolls-Royce

8 yrs 7 mos

Project Engineer

Sep 2010 – Mar 2014 · 3 yrs 7 mos

Indianapolis IN

- Responsible for successful delivery to cost, specification and time for defined statement of work
- Establishing technical and commercial milestones and monitoring adherence to master plans and schedules [...see more](#)

Controls Hardware Development Engineer

Sep 2005 – Sep 2010 · 5 yrs 1 mo

Indianapolis, IN

- Developed Sensor technical requirements for High Speed Turbine Engines
- Evaluated existing sensor components and made recommendations for improvements
- Analyzed multiple alternatives to make decision on best fit sensor
- Supervised Vibration/Electromagnetic testing to qualify Hi-Mach control system ...see mor

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Education



State University of New York at Buffalo

Bachelors, Electrical Engineer

1999 – 2002



