



Steve Wilson · 3rd

VP, Chief Procurement Officer at FICO

San Jose, California, United States · 500+ connections ·

[Contact info](#)



## Experience



### VP, Chief Procurement Officer

FICO · Full-time

Apr 2020 – Present · 9 mos

San Jose, California, United States

Lead Global Procurement and Sourcing across FICO.



### Equinix

1 yr 10 mos

#### Senior Director - Americas Procurement and Contracts

Jun 2018 – Mar 2020 · 1 yr 10 mos

Sunnyvale, Ca.

Lead North and South Americas supporting direct and indirect procurement and contracts for Equinix. Manage spend for Americas IBX (Data Centers) and supporting groups. Oversee team throughout the United States and in Brazil.

#### Chief Procurement Officer (Interim)

Dec 2018 – Aug 2019 · 9 mos

Redwood City, Ca.

Oversee global procurement, reporting to the CFO. Leverage over \$2.5B in spend, implementing new systems/processes to scale for growth and deployed complete category management methodology across the company. Built cohesive global team across North America, CALA, EMEA and APAC.



### FastPencil

11 yrs 1 mo

#### Board Member

Feb 2009 – Feb 2020 · 11 yrs 1 mo

#### CEO

Feb 2009 – Jul 2018 · 9 yrs 6 mos

Co-Founded and managed all business operations of on-line startup. Our product is a SaaS application for writing, collaboration, formatting, publishing and distribution. This product will support a white-label end-to-end self-publishing or content management business. Company was sold to Courier Corporation in 2013.



### Vice President, Global Supply Chain

VeriSign

May 2006 – Feb 2009 · 2 yrs 10 mos

Oversee global Sourcing, Procurement, Travel, Accounts Payable, Contracts, Systems, Projects and Operations. Managed all spend and the entire supply chain.



### Director, Global Sourcing and Procurement

Yahoo!

Dec 2000 – May 2006 · 5 yrs 6 mos

Top procurement officer managing global contracts and spend worldwide. Responsible for over \$1.2B in contracts. Managed group of 60 people.

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## Education



### Santa Clara University

MBA, Finance

1999 – 2002



### San Jose State University


BS, Business


1989 – 1991

## Skills & endorsements

## Skills & Endorsements

### Start-ups · 84


 Endorsed by **Carl Bressler** and 4 others who are highly skilled at this

 Endorsed by 7 of Steve's colleagues at **FastPencil**

### SaaS · 34

**Bruce Butterfield** and 33 connections have given endorsements for this skill

### Leadership · 32

 Endorsed by 2 of Steve's colleagues at **FastPencil**

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## Recommendations

Received (0)

Given (4)



**Michael Bertoldo**  
Project Manager at BR Printers  
November 23, 2020, Steve managed Michael directly

I worked with Mike for almost 8 years and he is one of the most loyal employees who I've ever employed. Mike has a nice complement of technical and personal skills to assist on a multitude of projects. His honesty, passion, integrity and dedication are further qualities that allow Mike to get t... See more



**David Claytor**  
Director, Enterprise Engineering at Facebook  
June 22, 2010, Steve managed David directly

I have now worked with Dave at three different companies. There is no one in the business world that I feel more comfortable counting on to get the job done write and on time. Dave is smart, responsible and meticulous. He cares about his work and the team he's a part of. Dave is a star.

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