

Franck Lahaye · 2nd



Co-Founder at Airthium.



Contact info



# Experience



#### Co-Founder

Airthium · Full-time 2017 – Present · 4 yrs Paris Area, France

Airthium tackles the world's energy storage problem by creating a low cost and large scale energy storage system.

We are Y Combinator funded company (S17) with offices in Paris (Air Liquide Research & Development center)

## **Director**

**Meteor Trading** 

May 2014 – 2017 · 3 yrs London, United Kingdom

OU and FT satellite services.

I design robust solutions for media and network customers (fiber, satellites, managed services or raw bandwidth).



#### Intelsat



5 yrs 1 mo

# Sales Director, OU & Media services EMEA

2013 – Apr 2014 · 1 yr London, United Kingdom

Intelsat is the largest commercial satellites operator in the world with more than 50 satellites.

Youngest employee in the sales team (70 sales worldwide), I successfully managed large accounts across the EMEA region by developing strong business relationships with I ...see mor

#### Sales Representative, Media services EMEA

Apr 2009 – 2013 · 4 yrs London

Intelsat is the largest commercial satellites operator in the world with 50+ satellites.



## Sales/Project Coordinator

Enomatic Southeast USA
Jun 2007 – Aug 2008 · 1 yr 3 mos
Greater Atlanta Area

1 year as project coordinator/sales in Atlanta, GA. In a small team (3 persons, 24 years old in average), we successfully managed the sales, procurement and installation of high-end wine serving systems for an average of \$40,000 per order in 17 states. We were on our way for an annual turnover of \$3 millions after only 4 years as a US South East distributor. Enor ...see mor



# Marketing intern

**TeamTO** 

Jun 2006 - Aug 2006 · 3 mos

# Education



## Y Combinator

2017 - 2017

YC S17 batch

#### **ICN Business School**

Master, Entrepreneurship 2005 – 2009



