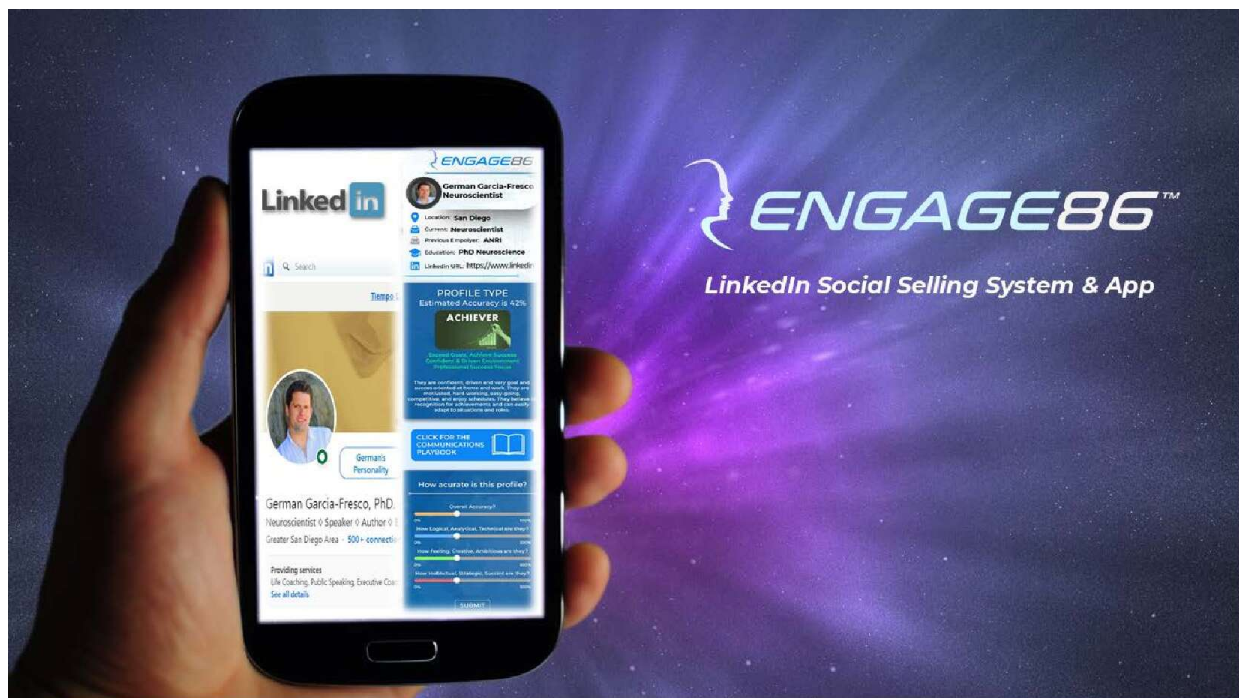




The only LinkedIn Social Selling System and App that uses AI and neuroscience to give you valuable prospect insights.

Learn how to engage with 600M prospects on LinkedIn...



CLICK HERE TO REGISTER

Install the browser extension. Find a contact on LinkedIn or Sales Navigator and click the icon...it's that simple!

- Uses a Chrome or MS Edge browser extension
- Instantly extracts all key contact information
- Determines profile using AI & neuroscience

INSTALLATION INSTRUCTIONS...

Visit the Google Chrome Web Store (click on three dots in the upper right corner of your browser, select Settings, select Extensions, click on the three bars on the upper right.)

ch/engage86

chrome web store



engage86

Extensions

Search for ENGAGE86
Click on the extension

1 of 1 extensions

« Home

- ☐ Extensions
- ☐ Themes

Features

- ☐ Runs Offline
- ☐ By Google
- ☐ Free
- ☐ Available for Android
- ☐ Works with Google Drive

Ratings

- ☐ ★★★★★
- ☐ ★★★★★ & up

chrome web store



Home > Extensions > Engage86 AI Prospect Profiler



Engage86 AI Prospect Profiler

Offered by: remotelyme.com

★★★★★ 0 | Productivity | 2 users

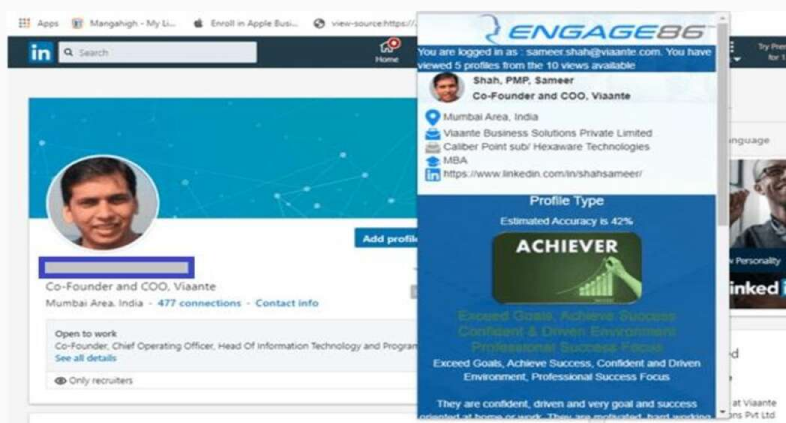
Add to Chrome

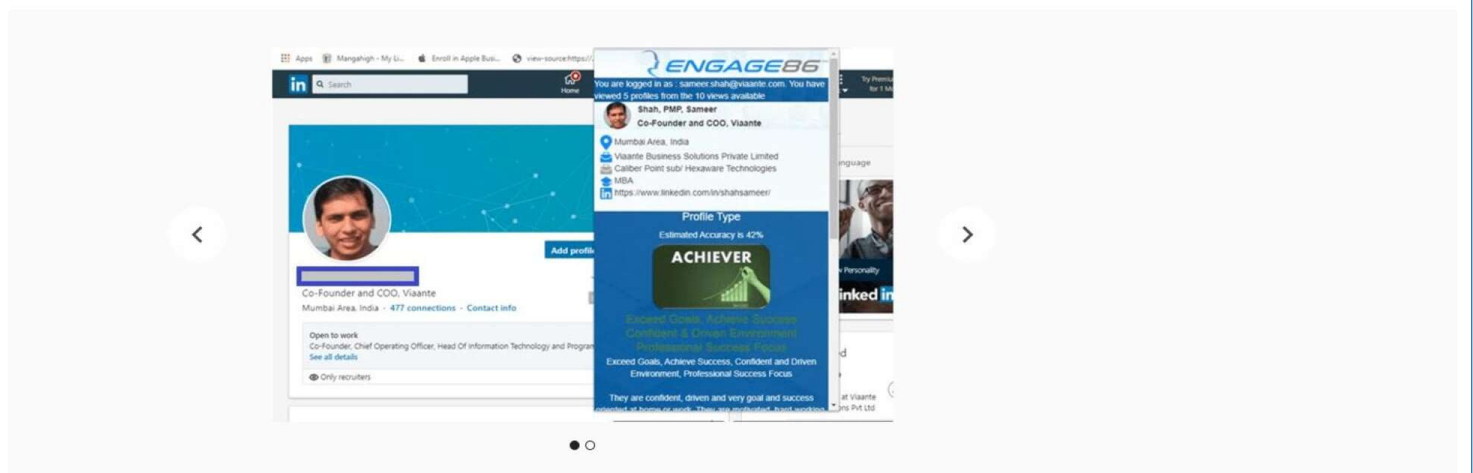
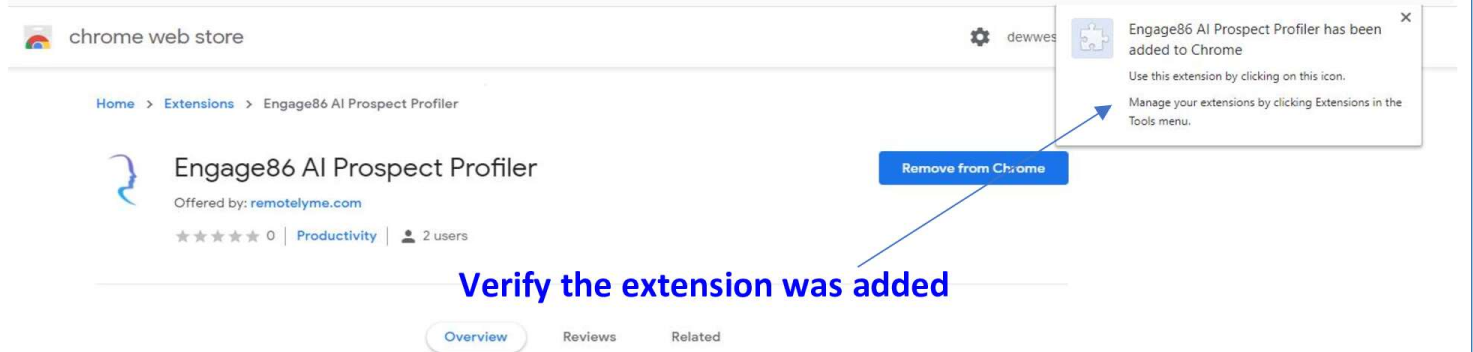
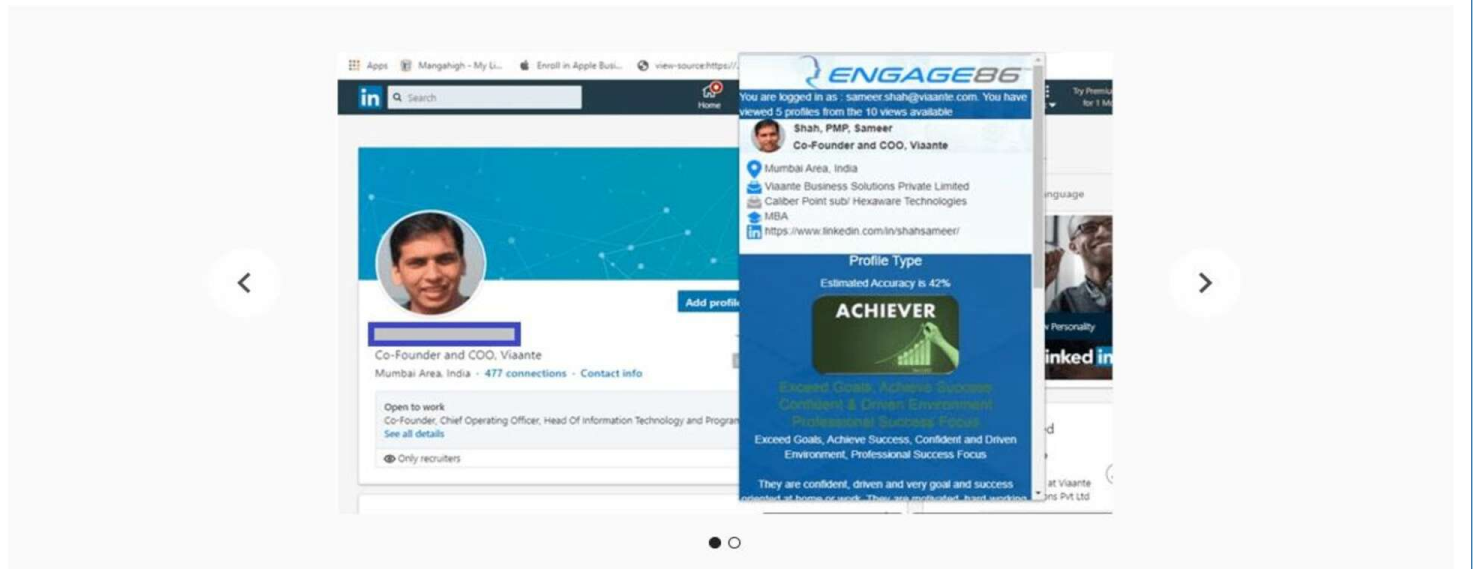
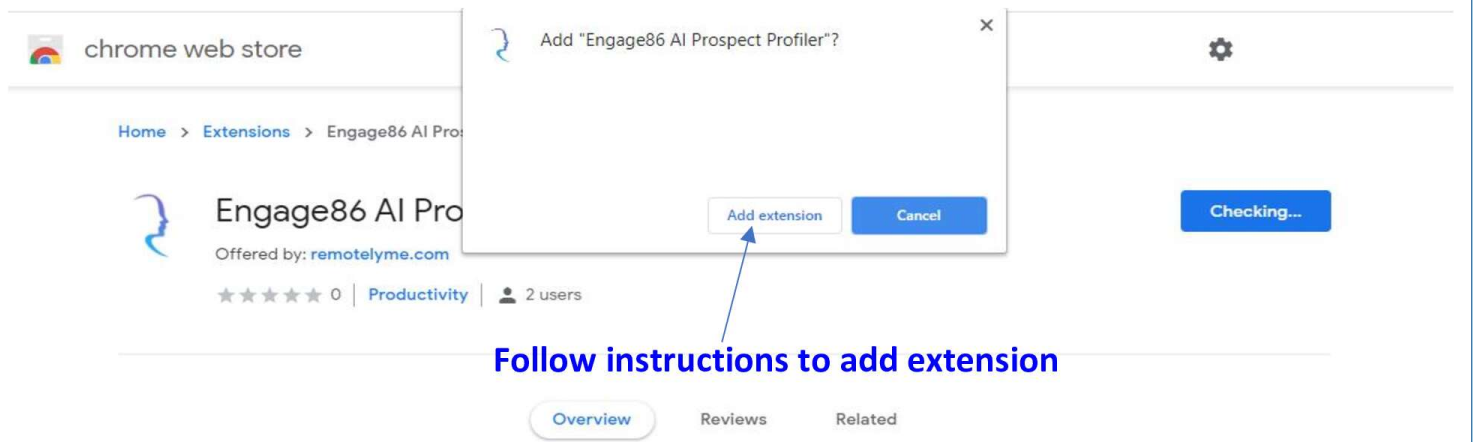
Add the extension to your browser

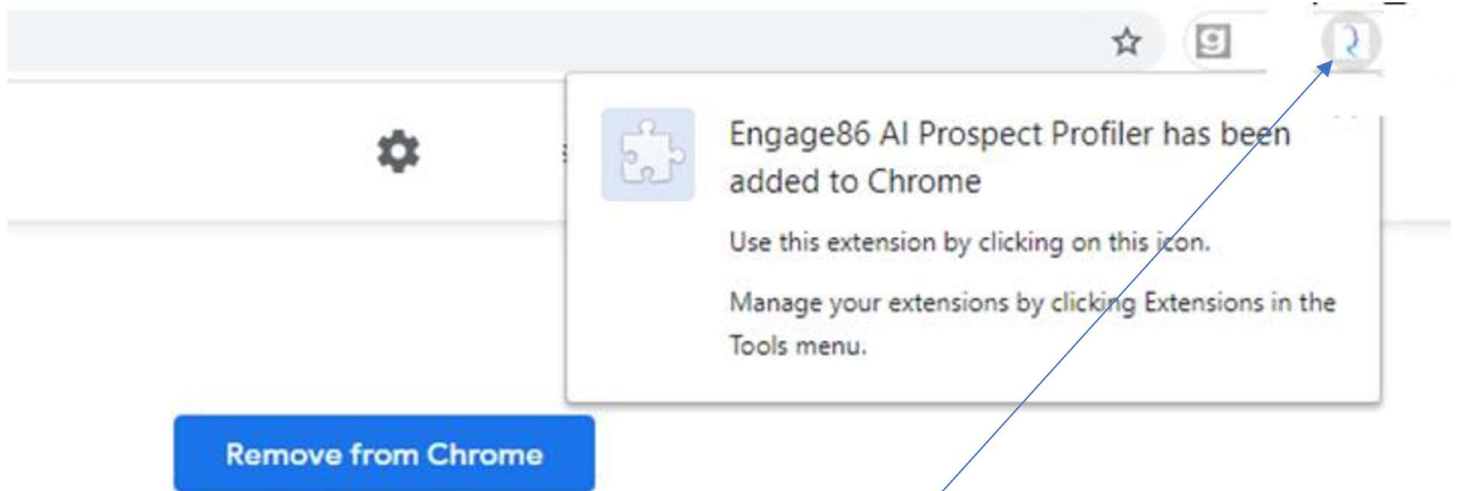
Overview

Reviews

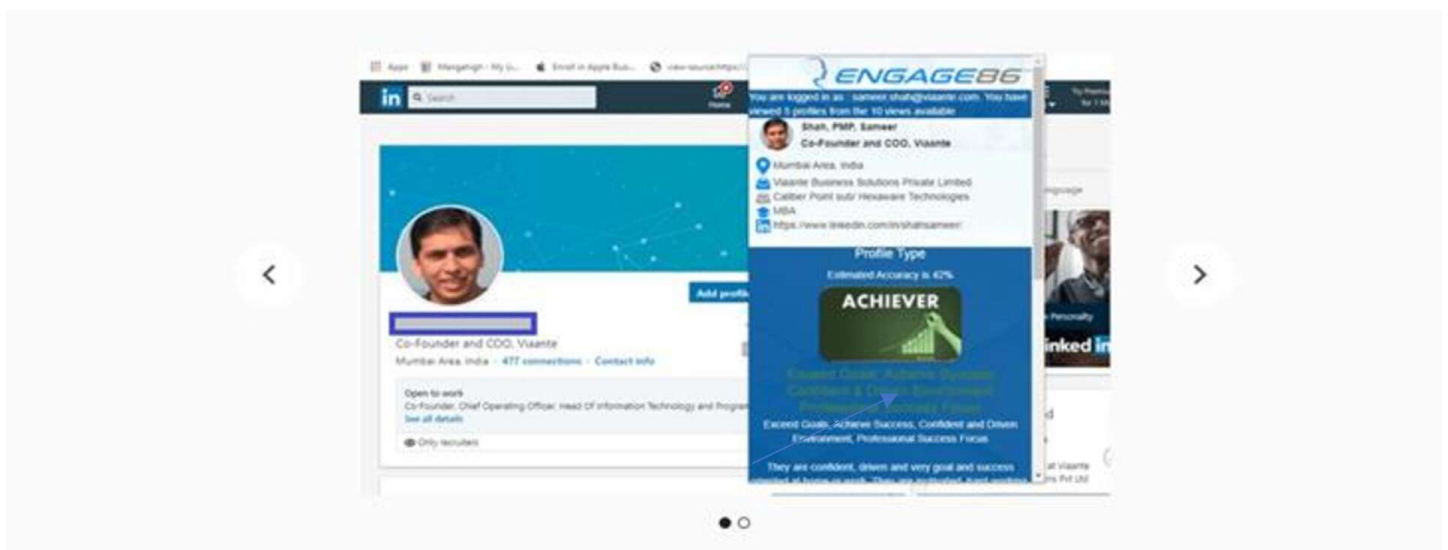
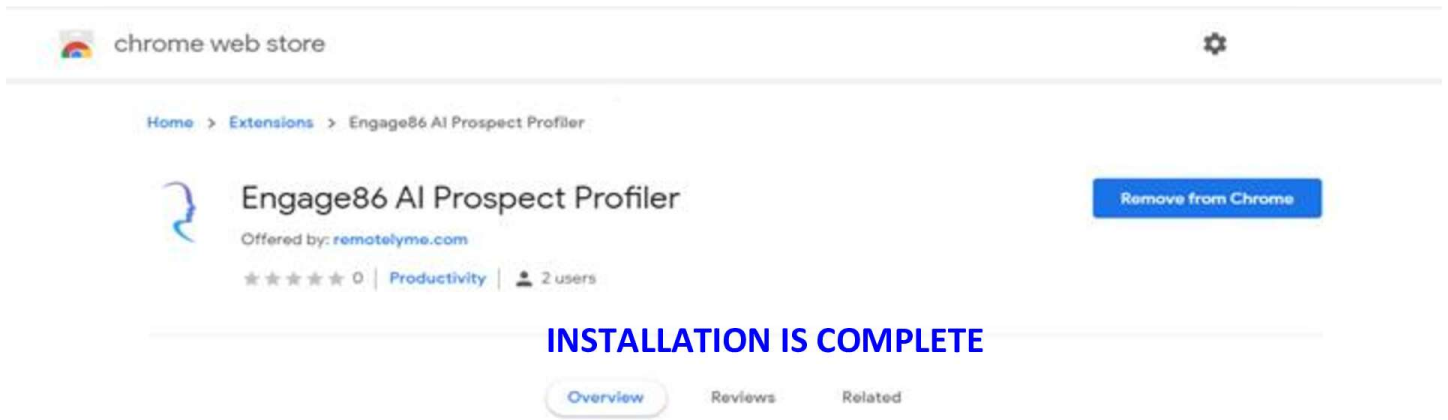
Related





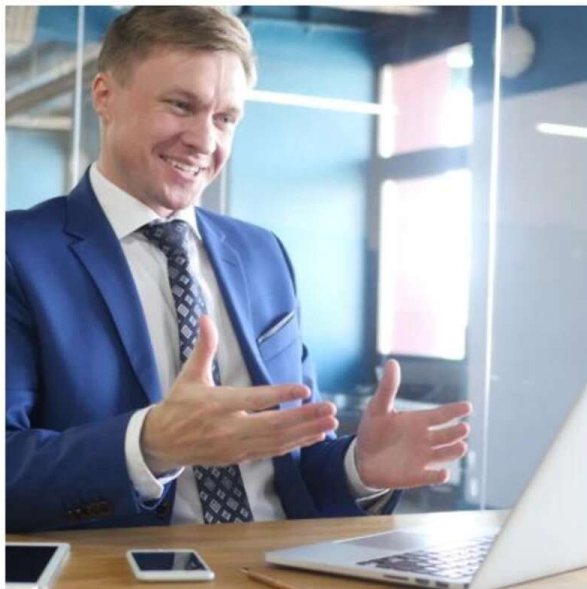
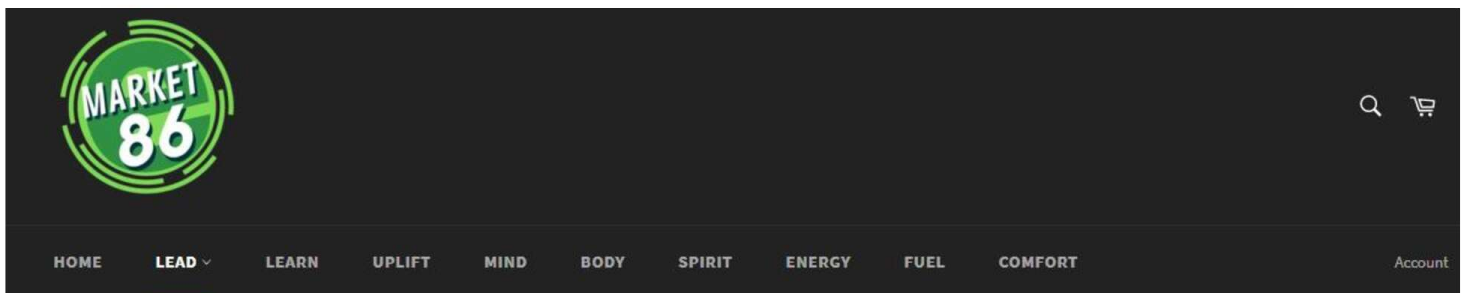


An icon with a double face will appear in your browser





If you haven't already, visit eMarket86.com to purchase your subscription



ENGAGE86™ NEUROSCIENCE BASED CUSTOMER ENGAGEMENT PROFESSIONAL PLAN

\$19.00

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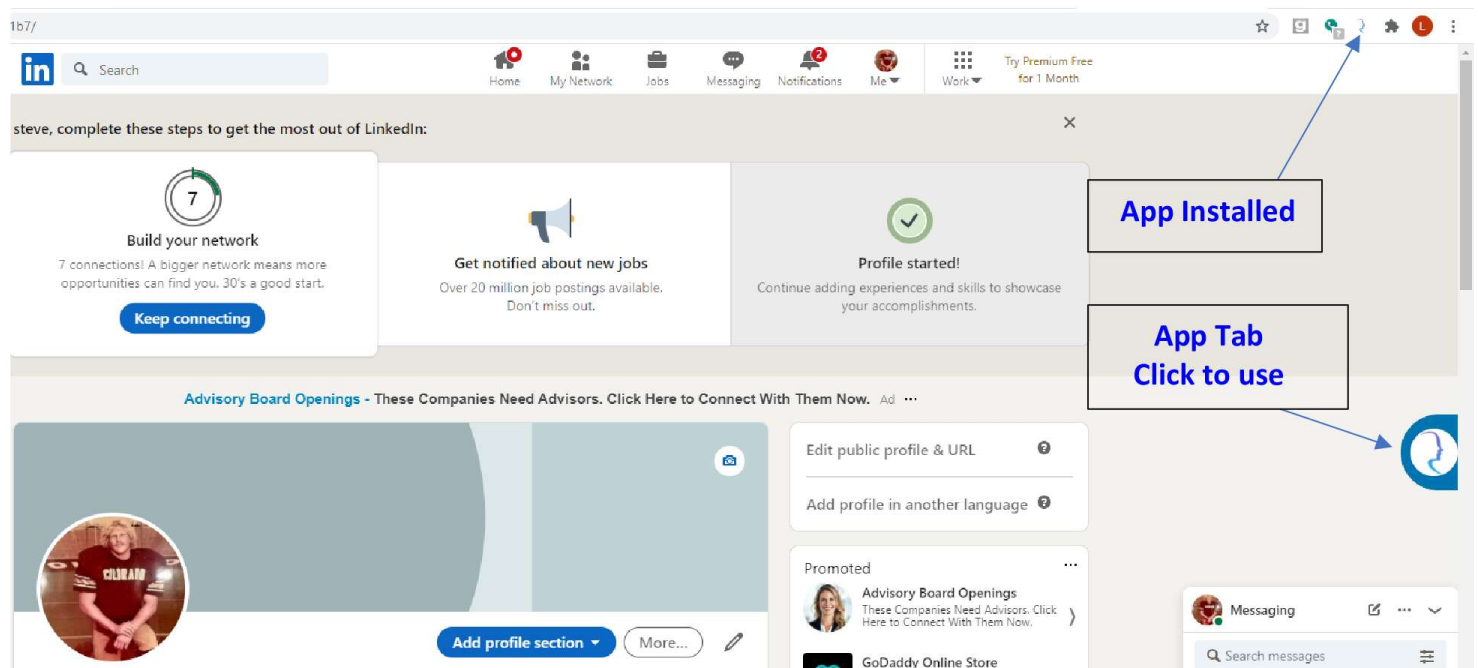
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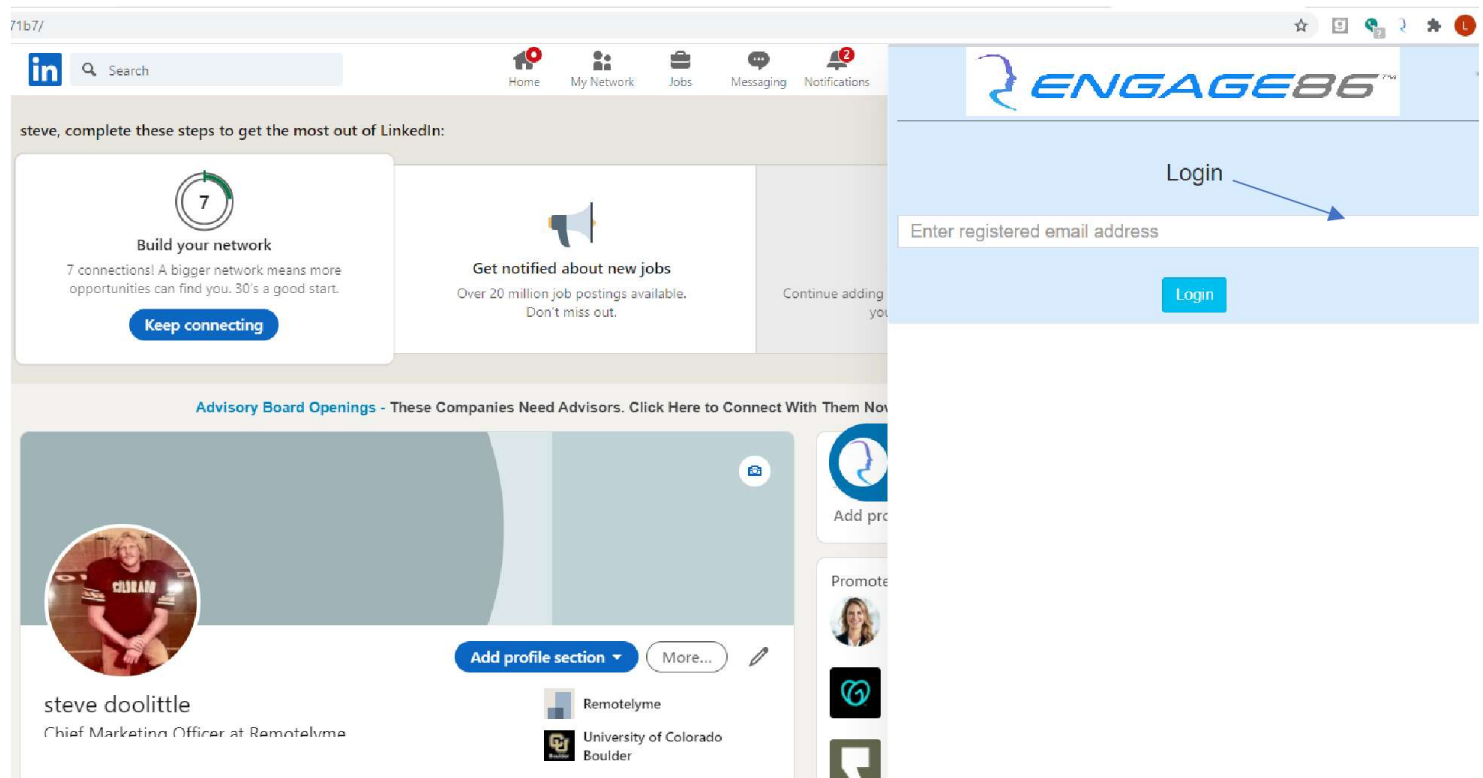
ADD TO CART

Buy with **PayPal**

Visit LinkedIn or Sales Navigator, click on the extension icon tab on the right side



Login using the SAME email address used to purchase your subscription on eMarket86...



After you click on the icon, the app will scroll up and down the page while it uses AI and neuroscience to analyze the contact's profile.

The image shows a LinkedIn profile for Lynx Lean, a Staff Technical Program Manager, with a background image of the ENGAGE86 app interface. The app interface features a large graphic of a head with gears inside, symbolizing thought and analysis. The LinkedIn profile lists Lynx Lean's current role and two previous roles: Sr. IT Program Manager at Levi Strauss & Co. and eCom IT Manager at Cost Plus World Market. The app interface also shows a 'Connect' button and a 'Reset' option.

When the analysis is complete, the prospect's profile will appear in the app with a brief overview of their personality and a projected accuracy. If the profile has limited information, the accuracy will be lower.

The image shows the ENGAGE86 app interface displaying a user's profile and analysis results. The profile section includes the user's name, title, location, and a list of companies they have worked for. The analysis section, titled 'Profile Type', shows a 'Projected Accuracy is 89%' and a graphic of a magnifying glass over a chip labeled 'INVESTIGATOR'. The analysis text describes the user as innovative, logical, scientific, and technical, with a focus on observation and rationality. It also lists personality traits such as being insightful, alert, inventive, observant, and curious.

Profile Type
Projected Accuracy is 89%

INVESTIGATOR

Innovate Intelligently, Engineer Logically, Scientific and Technical Environment, Observational and Rational Focus

They are insightful, alert, inventive, innovative, observant and curious about how things work. They are very intelligent, analytical, and focused, and gain knowledge via observation or reading. They get absorbed in various interests and the desire for knowledge; persevering in their quest for understanding.

You can provide feedback to help us improve accuracy by adjusting the sliders below and then clicking on Submit Feedback...

How accurate is the profile prediction? Adjust the percentages below to provide feedback.

How is the Overall Prediction Accuracy?

89%

How Logical, Analytical, Technical are they?

2%

How Feeling, Creative, Ambitious are they?

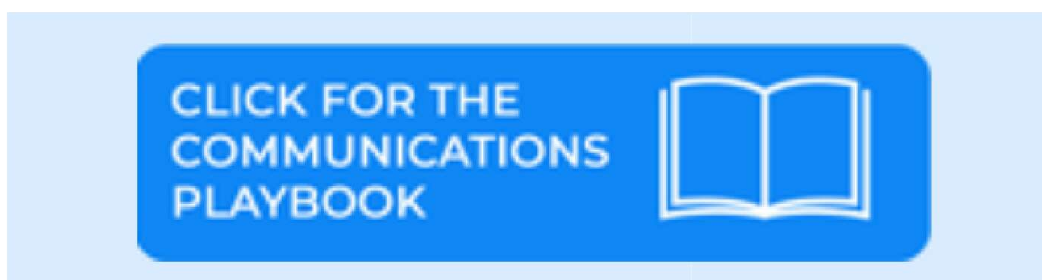
96%

How Instinctual, Strategic, Succint are they?

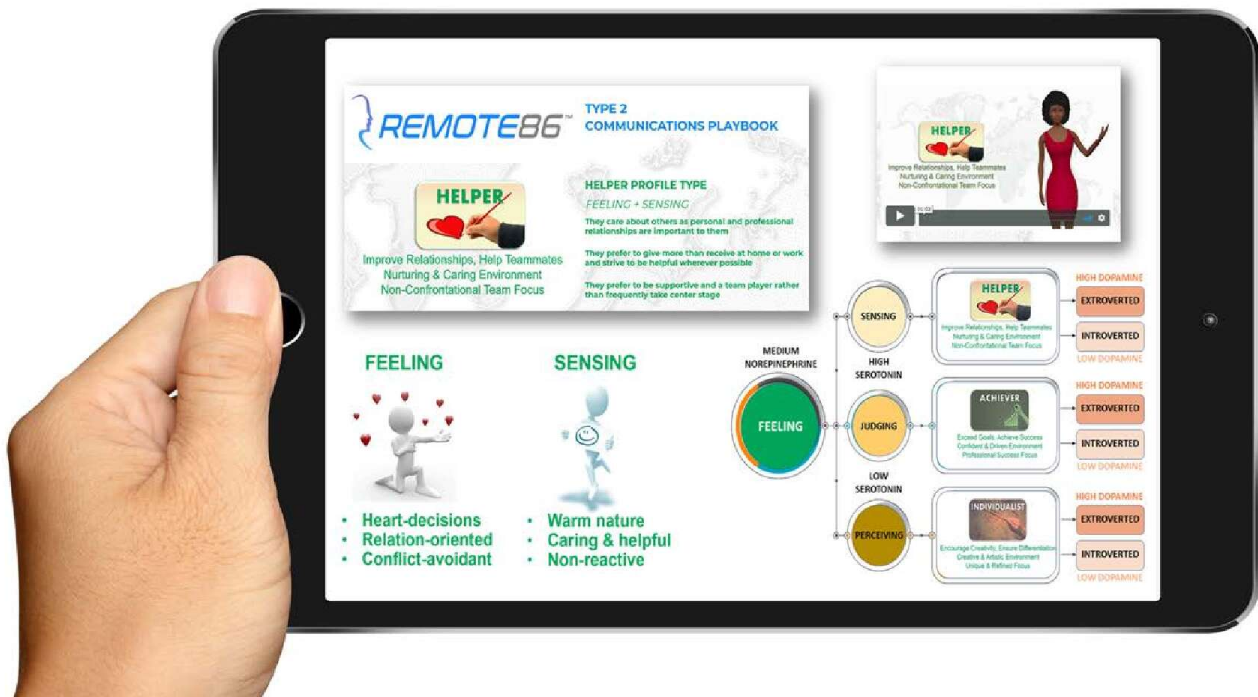
2%

Submit Feedback

To engage with a prospect, click on the Communications Playbook button



On the Communications Playbook page, you'll find detailed information on this prospect that's based on a decade of neuroscience research and transcends outdated models like Myers-Briggs, DiSC, The Big Five, the Enneagram, etc.



You'll find a profile overview, video description, neuroscience explanations, primary fears and motivators, mannerisms, DOs and DON'Ts, attributes, a list of key words to use, and more.

WHO?

HOW?

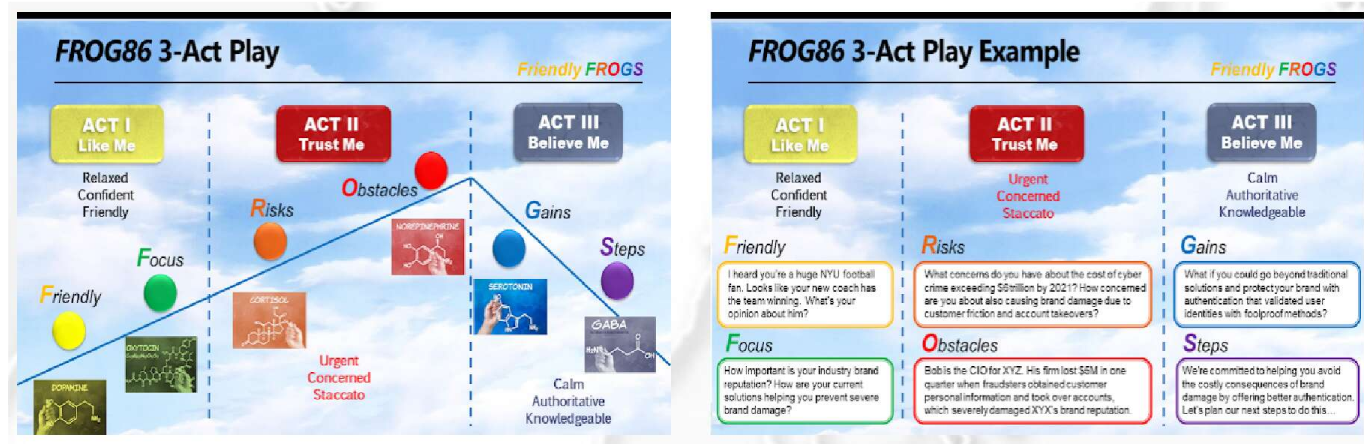


PROFILE TYPE: 5-E (ETJ) or 5-I (ITJ)

What you should know about me: When at work, I may tend to focus on complex concepts and interesting ideas. I have a talent for observing and boiling down large amounts of data into relevant meaning and context. I prefer to present those concepts in an "engineering style" presentation replete with facts and figures rather than in conversational or personal discussions. However, I can spend hours verbally exploring ideas and observations with colleagues and others on my level of understanding.

I will deliver information and opinions free from exaggeration and will tend not to soften the blow or disguise the consequences or impact to the organization or individuals. To make decisions, I want to examine and analyze all the facts. When in a meeting or group setting, I may tend to do a data dump of all the bad stuff on everyone and wait for them to respond. I tend to be a bit blunt as I'm more concerned with logic, reason, and facts than with emotional opinions.

While other profiling systems only provide generic communications and engagement templates, *REMOTE86* Playbooks leverage a decade of sales enablement expertise to deliver field-proven templates that align with popular sales frameworks such as SPIN, Miller Heiman, Sandler, Challenger Sale, etc. They also use an advanced storytelling format that helps drive immediate action.



Contact us at info@aretanium.com to learn how we can customize our app, Communications Guides, LinkedIn Social Selling training programs and more to help you increase sales pipelines by 217% and shorten sales cycles by 24% on average.



We can also help directly integrate our app, contact profile details, and Communications Guides into popular CRM and collaboration solutions like Salesforce, HubSpot, Marketo, Zoom, MS Teams, Trello, and others...



Microsoft Teams



slack




zoom



OTHERS

[CLICK HERE](#) to take the *FROG86* LinkedIn Social Selling course to learn how to use the app and become a prospecting pro on LinkedIn Sales Navigator.




ALL COURSES SIGN IN

FROG86 Sales Storytelling Course

Proven sales framework that can augment and enhance SPIN, Sandler, Miller Heiman, Challenger, etc. by adding LinkedIn Social Selling, neuroscience storytelling, Aristotle's Persuasion Model, and neurolinguistic sales and marketing messaging.

Enroll for free



Contact us at info@aretanium.com with questions, suggestions, or comments.



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