## GameSense Sports, Inc.

Our apps train athlete's brains. Proven results! The Future of Training.



#### Why you may want to support us...

- 1 em Team. World renowned sports science experts, multiple startup veterans with successful exits.
- 2 % Traction. Several Pro, 60+ colleges & numerous travel teams and 1,000s of individual players.
- 3 Market. In just 6 sports, there is a huge \$33B global market of 100s of millions of core users.
- 5 @@Customers love gameSense. Product-market fit score over 55. Passionate users spread word.
- 6 ♠¶ Hot, growing market. Sport tech and E-Sports are exploding!
- 7 Results. Our users (amateur thru pro) see dramatic performance

improvement.

Operatization. Players of all ages get an edge, anytime, anywhere and achieve their dreams!

### Why investors 💗 us

WE'VE RAISED \$371,000 SINCE OUR FOUNDING



I am investing in GameSense because of: 1) the company - great product made by a great team; 2) market - better performance in sports via science; and 3) exit potential - numerous potential acquirers at attractive multiples for great investor returns. The team has done a great job building a MVP and generating significant sales with it. Once they get the funding, they are well positioned to add features that will increase value to customers; and will be able to add marketing and sales resources to scale revenue.

Mike Connolly Principal, MCONNO, LLC

LEAD INVESTOR INVESTING \$10,000 THIS ROUND

## Our team



#### Tom Pardikes

CE

 $Designed\ and\ building\ sports\ related\ technologies.\ Helped\ build\ several\ sport\ technology\ companies.\ Former\ college\ \&\ pro\ athlete.$ 



#### **David Raymes**

COO & Strategic Partnerships Seasoned executive and serial tech entrepreneur. Launched 4 startups, 3 exits. CEO of PE portfolio company.

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SEE MORE

#### In the news

sport techie gameSense Offers Minor Leaguers Free Access to Pitch-IQ App

Pitch recognition app gameSense is offering minor leaguers free access to its Pitch-IQ app during the Covid-19 lockdown.

SEE MORE

# Story



We are gaming cognitive training. Our technology revolutionizes how athletes get better. From elite to beginner, we train fast reactive decision-making skills, 100% more effectively with dramatic results.

#### The Problem.

Traditionally, fast reactive decision-making skills are very difficult to train; they are underdeveloped, under-trained, and not measured.

Why is development difficult?

- Mass Repetition
- Game-like Experience
- Neglected by players and coaches
- Cause Injuries



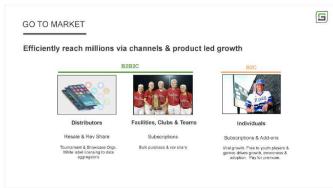
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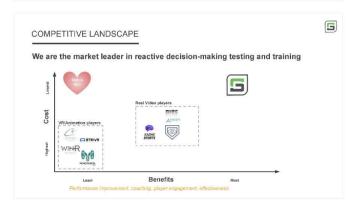








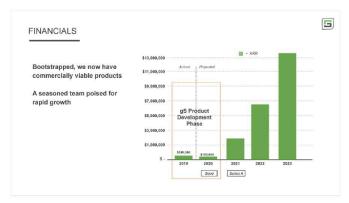




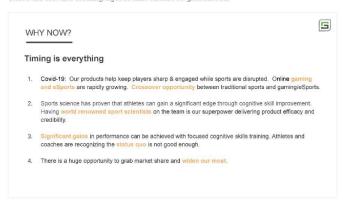


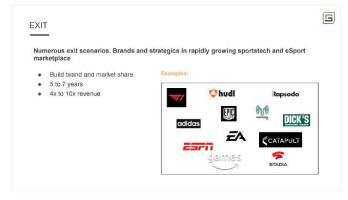


These are forward-looking figures that cannot be guaranteed.



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USE of Funds Slide (needs updating)

## **Investor Q&A**

### What does your company do? $\,^{\vee}$

Our game changing mobile technology enables the training of an athlete's brain related to fast reactive decision-making (think reading a pitch, return of serve, PK kick). By supercharging the training process, players of all ages and abilities gain a significant edge. The methodology is proven and guaranteed to work.

## Where will your company be in 5 years? $\,{\scriptscriptstyle \vee}\,$

We aim to have 500,000 paying subscribers across at least 5 sports. We currently have international customers and our reach will be deeper. We expect our run rate to be about \$50M. These projections cannot be guaranteed.

- COLLAPSE ALL

#### Why did you choose this idea? ~

Sports participants of all ages and levels, everywhere should have access to proven performance improvement technology typically available to elite athletes. We aim to change that. Athletes today are only able to make incremental physical improvements. The cognitive realm is underserved and dramatic improvements are now able to be realized.

# Why is this a good idea, right now? What changed in the world? Why wasn't this done a few years ago? $\,^\vee$

Wearables, IoT, broadband, and mobile devices are enabling technologies. Sports technology is exploding and infiltrating into all levels of teams looking for the edge. Moreover, as tech savvy millennials replace baby boomers they expect more objective analytics & tech to assess & improve skills.

#### What is your proudest accomplishment? ~

Bootstrapping the company and building a following of 7 MLB organizations, over 60 college & Olympic teams and 1000s of users without paid advertising.

#### How far along are you? What's your biggest obstacle?

Gained market acceptance at the highest levels of the sports we are currently in. Biggest obstacle is education and awareness that this technology exists and works!

#### Who are your competitors? Who is the biggest threat? ~

No really big competitors but closest would be Axon Sports and DeCervo. Neither is particularly well funded, however, Hudl while not competing yet is well funded and could in theory replicate our service but they'd most likely partner or acquire us.

#### What do you understand that your competitors don't? ~

We use actual real people/athlete film. Our competition uses an animated process - less real and less effective. We also understand the need to massively expand our distribution perferong to go deep in our area of expertise and working with many distribution partners.

#### How will you make money? >

Our go to market strategy is essentially B2B2C to drive subscriptions of mass market individual players at all levels (i.e., youth thru pro)  $\,$ 

# What are the biggest risks? If you fail, what would be the reason? What has to go right for you to succeed? $\,^\vee$

Biggest risks are getting spread too thin trying to do too many sports before we have the proper resources and not evolving the app fast enough to improve customer engagement and retention.

#### What do you need the most help with? ~

Marketing and distribution. Product development.

#### What would you do with the money you raise? ~

Product development.