

Contact

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(LinkedIn)

Top Skills

Sports

Marketing

Social Media Marketing

Languages

English

Honors-Awards

Coaches Award

EAC All Star Team

Presidents List

Matt Corman

Make It Happen

Boston

Summary

Professional recording artist, Social Media & E-commerce professional

Featured in US Reporter, LA Wire, NY Wire, Entertainment Monthly News and The Chicago Journal

Developed Immense social media presence totaling in over 100 million impressions, 50k Followers

Generated a loyal audience totaling in over 25 million streams (Current as of September, 2020)

Toured as a supporting act for artists; Post Malone, Fetty Wap, Aaron Carter and Sammy Adams

First alumni in history to perform at SNHU's Fall Concert (3,000 attendees)

Founder of The Spotify Growth Guide - thespotifygrowthguide.com/home

Experience

MIH Universal

Entrepreneur

January 2015 - Present (5 years 11 months)

Boston, MA

Founder

Toast, Inc.

Enterprise Sales

January 2020 - April 2020 (4 months)

Greater Boston Area

- Enterprise Business Development Representative
- Transitioned into Enterprise Toast Now closing position
- Apart of the COVID-19 Lay offs

Kforce Inc

Client Relationship Manager - Technology

December 2018 - August 2019 (9 months)

Greater Boston Area

- Assist clients in solving problems that are connected directly to their top business initiatives
- Utilize market and industry knowledge to assist clients in fine tuning their hiring strategies as well as various staffing solutions
- Engaging in client development activities such as sourcing, initial client qualification, identifying potential end-users/decision-makers and scheduling and conducting new client visits
- Conduct sales emails, cold calls, lead generation and complete the full cycle sales process
- Regularly calling on prospective and existing clients at client locations to obtain and/or close agreements for service's
- Service account after business relationships have been established
- Facilitating development of professional service agreements (including negotiating terms when necessary) between Kforce and client

Enterprise Holdings

1 year 5 months

Manager

July 2018 - December 2018 (6 months)

Greater Boston Area

Management Assistant

April 2018 - July 2018 (4 months)

Greater Boston Area

Management Trainee

August 2017 - April 2018 (9 months)

Greater Boston Area

Education

Southern New Hampshire University

Bachelor of Business Administration (B.B.A.), Business Administration and Management, General · (2013 - 2017)

Bishop Stang High School

· (2009 - 2013)

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