

Yoga Ed Inc

Profit and Loss

January - December 2022

	TOTAL
Income	
Manuals and Curriculum	6,119.47
Mindful Movement Program	536,394.24
Online Classes	9,208.00
Online Training	232,746.35
Other	11,540.05
Total Income	\$796,008.11
Cost of Goods Sold	
Computer Software - COGS	13,915.17
Contracted Services - COGS	60,629.37
LMS	15,675.00
Organizational Deals Expense	1,522.10
Total Cost of Goods Sold	\$91,741.64
GROSS PROFIT	\$704,266.47
Expenses	
General & Administrative	611,347.05
Research & Development	114,082.50
Sales & Marketing	294,142.14
Total Expenses	\$1,019,571.69
NET OPERATING INCOME	\$ -315,305.22
Other Expenses	
Unrealized Gain or Loss	0.00
Total Other Expenses	\$0.00
NET OTHER INCOME	\$0.00
NET INCOME	\$ -315,305.22