

Creating a new category of products that solve critical quality, safety and preservation challenges for multiple industries through proprietary, miniaturized Intelligent Atmospheric Control (IAC) Technology.



INTELLISPHERE IAC

Intelligent Atmospheric Control

HUMIDITY - TEMPERATURE - AIR FLOW







Cannabis/Tobacco/Cigars



Food/Pantry



Breast Milk





THE SMART-STOR PRODUCT LINE SOLVES MAJOR PAIN POINTS AND DELIVERS VALUABLE DATA FROM CONSUMERS AND CULTIVATORS

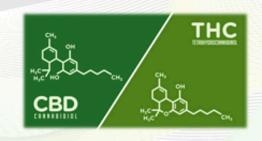
CANNABIS AND HEMP MARKETS!



Cannabis/Hemp Too Dry: Rapid Loss of Quality, Potency and Revenue



Product Safety, Integrity and
Quality are Paramount Consumer
Concerns









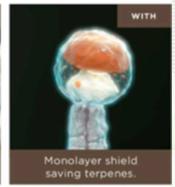




PENDRAM'S SMART-STOR SYSTEM

We'll use our unique, cloud connected products to create a new "go to" quality smart seal of QUALITY







- Delicate Terpenes Protected
- Consistent Flower Quality
- Consumer Safety, Confidence & Satisfaction
- Unique Differentiation for our Brand Customers





The Kicker:

We will leverage market presence to create valuable data and insights in our Smart-Stor Cloud







CONSUMER FLAGSHIP PRODUCT

- Enhanced Prototype Design
 Complete
 - Provision Patent Filed
 - Pre-orders received
 - Projected shipping 2021
- Target MSRP \$149 GM 70%
- Target Average \$0.50 Per Installed
 Unit Monthly Digital Engagement
 Revenue GM 95%











SMART-LID'S UNIQUE, UNMATCHED FEATURE SET DRIVES COMPELLING CUSTOMER BENEFITS





light and top rim indicator lights

Protects against health risks related to mold & mildew

Smart-Lid Initial Launch Results: Social Media Explosion In Less Than 30 Days



May 2020 - June 2020



Audience Growth Up 602%



Impressions* Up 313%%



Engagements* Up 76%

Impressions: the number of times your content is displayed. **Engagement**: the number of interactions people have with your content (i.e.: likes, comments, shares, retweets, etc.)



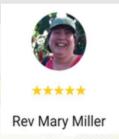




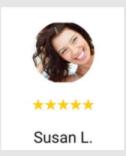




What People Are Saying About Smart-Lid!



" know how important this is and my husband and I always thought Cannabis should have its own "humidor" without having to mix strains. Thank you for this product! It's a biggie"



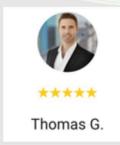
"Living in Arizona, dry weed has always been a major problem....Smart-Lid solves this problem and has many other benefits I absolutely love!"



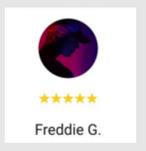
"Finally, a better and more precise solution than those expensive and unhealthy salt packets we have been using for years"



"We are huge advocates for proper storage of cannabis, so we want to share our 5 Star review of Smart-Lid. Storing bud incorrectly is literally like throwing money away"



"Amazing Results and many cool features....game changer in the cannabis storage category"



"A no brainer for any cannabis connoisseur and anyone buying different strains or large quantities. It will keep your buds perfect in any conditions, automated and odor free"





SMART-LID – Culinary Connoisseur Edition

Humidity Control For Pantry Items Prevents Mold, Moisture & Mildew

❖ Dried Fruit

Raisins and various dried fruits that become too dry are hard to chew and can lose their color, taste and vitamins. Dried fruits that become too moist will grow mold.



Did you know the critical influence on the fluffiness and taste of popcorn is largely determined by how much moisture is in the kernel? Kernels stored too dry pop smaller and have a tough texture that no amount of butter cap overcome.



❖ Flour and Sugar

By monitoring the ambient humidity and adding or removing moisture as necessary to maintain the perfect humidity, temp and air flow, you will always get the perfect result in baking and cooking. Smart-Lid swill keep your flours and sugar perfectly soft and ready for all of your culinary needs.

Spices & Herbs

The vivid taste you want from your spices won't be there if they aren't kept in at their ideal humidity level. With too little moisture, spices lose their color, aroma and taste. When spices have too much moisture, they won't measure, pour or shake well and the nuances are watered down.

MSRP \$59





SMART-BUDDY - DIY Hydroponic Growing System

Includes the Smart-Lid Plus a Complete Hydroponic Grow Kit for the Beginner





- Predictable, Reliable, Turnkey DIY System GROWS, DRYS, CURES and STORES
- Consumers Don't Want Added Pesticides, Additives and Chemicals and HATE paying taxes!
- Complete Hydroponic System DIY Kit Includes: Smart-Lid, seed pack, germination soil, net pot, hydro wick, wide mouth quart jar and fertilizer packet. Hydro wick pulls water from jar to the plant roots, eliminating the need to water every day. Grows one (1) 4ft Plant.
- High Costs, Taxes, Dispensary and Delivery
 Hassles Driving New Do It Yourself Category
- Exceptional Profit Margin with Recurring Revenue
 With Refill Kits (refill kit seed, soil, charcoal, net pot, fertilizer)



SMART-STOR CONNECT

Smart App Features:









- Turn on/off interior camera to monitor supply
- Turn on/off interior light to showcase buds
- Turn on/off broadcast signal WIFI to connect
- Lock or unlock a single jar or all jars at once
- Change humidity & program multiple settings
- Name, control and manage up to 100 jars
- Set program & unlock privileges for friends/family
- Cloud software predicts when buds are perfect
- Pop up alerts if theft or tampering is detected
- Pop up alerts if attention is needed low battery
- Pop up alerts when fresh buds are fully dried/cured
- Pop up alerts when running low on supply





SMART-LID IAC TECHNOLOGY = CLEAN, SAFE & CONVENIENT

Eliminates salt pack corrosive toxic vapors that alter plant aromas, terpene profiles, colors, textures and presentations*



Critical Features and Customer Benefits	Soveda Chemical Salt Toxic Vapors	CureCork Aerator	Standard Mason Jar	
Predicts and Prevents Harmful Pathogens				
Maximizes Terpene Potency				
Airtight and Odor Free	1000			
Adds and Removes Moisture				Ø
Electronic Safety Lock, Internal Light and Camera				Ø
Dries, Cures, Stores All-In-One Maintains Aromas, Terpenes, Color				
Environmentally Friendly Chemical Free				
Smart Phone Control and Remote Monitoring		②		②
4 Year Estimated Cost	Over \$300	\$279	Up to \$10 each	MSRP \$149
Market Penetration	Around 5%	Less than 0.1%	95%	Taking Pre-Orders







5"



- Initial Design Complete
- Provisional Patent Filed
- Projected shipping 2021
- Target \$399 GM 75%
- Target \$10 Per Unit Monthly
 Service Revenue GM 95%



SMART-WARDEN OPTIMIZES REVENUE WITH EFFICIENCY, QUALITY CONTROL AND PAIN FREE STATE COMPLIANCE





8. Integrates with Industry Standard ERP Systems, Developer API



Acumatica



Precise Humidity/Temp Control
 For curing, storing and transportation

7. Future Integration with

Metrc: Government mandated system for compliance



Alerts unscheduled stops



Operates THREE MONTHS single charge





Accommodates Any size Container
Multiple Units Snap Together



5. Tamper Detection Compliance and anti-theft











\$5B+ HARDWARE, RECURRING SERVICE REVENUE OPPORTUNITY

Leverages the Explosive Growth of Legal Adult Use and Medical Marijuana and Hemp Markets



Lifestylers





Purists



Dependents



Enthusiasts

Lifestylers











Estimated Annual SAM





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12 Million Units/year \$1.5B revenue







30 Million Units/year \$5B revenue





Commercial Curing and Distribution



1.5 Million Units/year \$1B revenue

FDA VAPING CRISIS: Vape-related health worries and bans are picking up steam! Vaping is the No. 2 product in market 21%, second only to marijuana flower 46%, and edibles (11%). With Vaping sales plummeting, we anticipate a significant shift to flower resulting in additional market share and revenue worldwide.

SAM Sources: Pendram Analysis, Cannabis Consumers Coalition: 2017 Report on Cannabis Consumer Demographics and Consumption Habits.



GO TO MARKET STRATEGY





Smart-Lid CONSUMER

MARKET PENETRATION STRATEGY

On-line and Distribution Eco-system

Industry Associations and Partnerships



Trade Shows, Events, Sponsorships



Social Media and Digital Advertising



Influencer Endorsements



Online eCommerce



Retail



Smart-Warden COMMERCIAL

FUTURE EXPANSION STRATEGY

Example Direct Targets and Estimated Smart-Warden Potential



Los Suenos Farms, Colorado: 1,480,000 sq ft

37kU Smart-Warden: \$15M

Recurring annual service revenue: \$4.5M



American, Massachusetts: 1,000,000 sq ft

25kU Smart-Warden: \$10M

Recurring annual service revenue: \$3M



Copperstate Farms, Arizona: 348,000 sq ft

9kU Smart-Warden: \$3.6M

Recurring annual service revenue: \$1.1M



Harvest Inc., Arizona: 208,000 sq ft

5.2kU Smart-Warden: \$2.1M

Recurring annual service revenue: \$0.6M



Glass House Farms, California: 200,000 sq ft

5kU Smart-Warden: \$2M

Recurring annual service revenue: \$0.5M



Tommy Chong Partnership and Celebrity Endorsements

- Smart-Lid was chosen as a Tommy Chong FAVORITE for 2020
- Tommy Chong Smart-Lid Social Media
 Blitz Campaign \$2,500 likes in one day
- Follow-up video campaign Q3/Q4 Press Release, Social Media Ads, Celebrity Influencers

Strategic Partnerships In Development:









A Tommy Chong Favorite for 2020 BUY ONE GET ONE FREE



FEATURES & BENEFITS Maximizes Flower Potency, Aroma and Flavors

Protects Delicate Terpenes and Cannabinoids
Controls All Features Remotely By Smartphone
Child, Theft and Tamper Resistant Locking System
Set Access Permissions For Select Family and Friends
Monitor Supply With Internal Light and Camera
Set Custom Code Action Alerts
Non-Stick Rainbow Metallic Finish
6 Color Coded Flashing Rim Light Alerts
3 Month Rechargeable Battery

www.smart-lids.com

Drys, Cures and Stores In the Perfect Atmosphere Automated & Odor Free!





The <u>ONLY</u> High Tech solution that takes the guesswork out of precise storage ensuring your cannabis & hemp are always

"In The Perfect Atmosphere"



THE WORLD'S MOST VALUABLE RESOURCE...... Data







ACTIONABLE INSIGHTS:

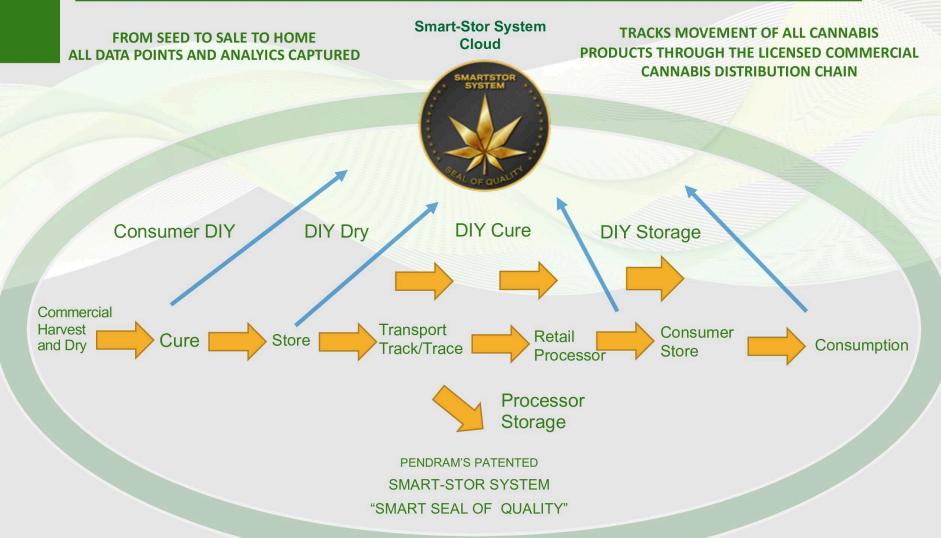
Business Development
Market Intelligence
Supply and Demand
Winners and Losers
Cost Reduction
Logistics Planning
Operating Margins

Business Efficiencies

Pricing Strategy



SMART-STOR SYSTEM DELIVERS VALUABLE DATA BEYOND SEED TO SALE





Milestones and Achievements

TRACTION & DEFENSIBILITY



- Technology Proven 2017-2018
- Over \$360K from Founders, Friends & Family
- Smart-Lid[™] Prototype Complete
- Smart-Stor™ Connect App Complete
- Names, Slogans, Logos Copyrighted & Trademarked



4 Full Utility Patents Filed on IAC technology

- Pre-Orders Received Q2 2020
- Chong Launch Smart-Lid Q2 2020
- Patent Coverage Expected 2021









MANAGEMENT TEAM

Mary June Makoul Chief Executive Officer Co-Founder

Mary June has 25+ years of experience in marketing, strategic planning, business development, branding, packaging design and media relations. She is a strong and inspirational leader with a talent for tactical execution, business-to-business marketing, strategic alliance development and new product positioning. Prior to joining Pendram, her career includes senior management positions at Paramount Pictures Corporation, Proxima, Fiskars and most recently as President of her own successful Marketing Consulting firm with clients throughout the San Diego area. She is well known for her ability to make precise strategic decisions while employing a hands-on approach to accomplishing team and company success. Mary June has a BA in Business Administration and Marketing from New York University and donates her free time to fundraising for a number of local charity organizations.

Jon Siann Chief Technology Officer Founder

Jon is an entrepreneur, inventor and design engineer with over 40 successful patents. He founded and launched a number of innovative companies focused on delivering enterprise class, ultra low power, hardware, software communications and location platforms. Jon is creative, passionate, and determined with a unique talent for forming strategic teams to execute his vision. He has a strong track record of execution and investor ROI. As CEO founder of his most recent venture in 2015, he closed an 8-figure licensing non-dilutive deal with Verizon and leveraged \$2.8M in angel equity funding into a \$24M all cash acquisition exit within 14 months of incorporation. Jon holds an EE from University of Edinburgh, UK and started his successful career with semiconductor design at IBM Labs. Jon also held high level executive, technical and marketing positions at Peregrine, Netlist, Rockwell, Brooktree, AMCC, Bretelon, Micropower & Sigma Designs.

