



**Tony Gale** · 3rd

Chief Operating Officer at Swift Rails, Inc.

Austin, Texas Area · 500+ connections · [Contact info](#)



**Swift Rails, Inc.**



**The University of Te**  
Dallas - School of...

## Experience



### Chief Operating Officer

Swift Rails, Inc.

Nov 2019 – Present · 10 mos

I'm working on bringing a new form of transportation to market that tackles traffic congestion, air pollution and climate change with on-demand, autonomous private passenger vehicles powered by renewable energy that travel on ultra-light rails elevated 12' to 15' above the traffic which is 5 X faster and 40 X cheaper than conventional transit.

### Travel Sabbatical

Far East, Africa and Europe

Apr 2019 – Jun 2019 · 3 mos



### Cubic Corporation

2 yrs 2 mos



#### Strategic Advisor

Feb 2019 – Mar 2019 · 2 mos

Austin, Texas Area

As Strategic Advisor, I developed and executed a comprehensive plan to successfully transition finance, business development, engineering, field services and operations to incoming NextBu

leadership.

### General Manager and Vice President

Feb 2017 – Jan 2019 · 2 yrs

Austin, Texas Area

As General Manager and Vice President, I was the transformational leader for NextBus appointed to pioneer re-platforming and operational transformation of the NextBus Real-Time Passenger Information (RTPI) business to support Cubic's goals. I played a key leadership role in integrating the multimillion-dollar P&L into the main corporation and establishing ...[see mor](#)



### Trapeze Group

3 yrs 6 mos

#### General Manager and Director

Jan 2015 – Feb 2017 · 2 yrs 2 mos

Austin, Texas Area

I oversaw the school transportation business unit multimillion-dollar P&L. Additionally, I financially restructured an under-performing B2B software and hardware business within one year to achieve an EBITA of 8% and a forecasted continual yearly trend of 20%. I solved business operations performance gaps by balancing revenue and cost while ensurin ...[see mor](#)

#### Program Manager and Business Acquisition Integration Manager

Sep 2013 – Jan 2015 · 1 yr 5 mos

Austin, Texas Area

As Program Manager, Business Acquisition Integration and P&L Manager for the Rideshare Business Unit, I led business integration including negotiating contract assignments, pricing, platform coordinating migration and technology transfer and adding value to customer care, which resulted in the acquisition surpassing a 25% internal rate of return (IRR) ahead ...[see mor](#)



### Ecology and Environment, Inc.

14 yrs 8 mos

#### Program Manager, Large Programs and Rideshare

Jun 2003 – Sep 2013 · 10 yrs 4 mos

Austin, Texas Area

As Program Manager for Large Programs and the Rideshare Business Unit, I spearheaded large multimillion-dollar programs and projects, executed program and project initiatives, and ensured timely execution, scope and cost control of a \$22 million project budget commanding up to 80 staff members and subcontractors in support of \$109 million international ...[see mor](#)

#### Director, Geographic Information Systems

Feb 1999 – Jun 2003 · 4 yrs 5 mos

Austin, Texas Area

As head of the GIS department I managed and doubled the size of the business unit achieving > 200% increase in annual revenue within 2 years.

## Education



### The University of Texas at Dallas - School of Management

MBA (cum laude), Business Administration specializing in Supply Chain RFID



### University of London

MS (summa cum laude), Remote Sensing (Satellite Imaging) specializing in GIS

Imperial and University College Intercollegiate degree



### University of Birmingham

BS (high honors), Earth Sciences

## Licenses & Certifications



### Sailing Yacht Skippering Certification - ASA 104 Bareboat Cruising

American Sailing Association

Issued Mar 2019 · No Expiration Date

[See credential](#)

### ITIL v3 Foundation

ITIL (now Axelos)

Issued Jan 2010 · No Expiration Date

### Supply Chain Management

UTD Center for Intelligent Supply Networks (C4iSN)

Issued May 2005 · No Expiration Date

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## Volunteer Experience

### President, North Central Texas Chapter

Geospatial Information and Technology Association

Jan 2000 – Dec 2000 · 12 mos

Education

GITA ([www.gita.org](http://www.gita.org)) is the premier professional association for enriching the broader geospatial community with the mission to educate, connect and advocate

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