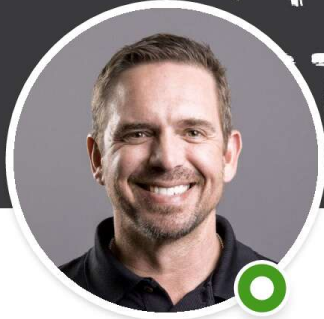


WHENEVER YOU FIND YOURSELF
ON THE SIDE OF THE MAJORITY,
IT'S TIME TO PAUSE AND REFLECT.
- MARK TWAIN



Jose J. Muñoz González · 1st

Problem Solver

Puerto Rico · [500+ connections](#) · [Contact info](#)



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1. Confiabilidad...

Experience



Manager

Facsimile Paper Connection

Apr 2019 – Present · 1 yr 5 mos

Puerto Rico

President

Artesano Rum Corporation · Self-employed

Jul 2020 – Present · 2 mos

Jayuya, Puerto Rico

My mission is simple, but not an easy:

To get as much people to taste Ron Artesano as possible, and to make it their favorite rum in the world.

Artesano_Bottle_rev
oct2020.png**Director Of Business Development**

La Destileria Craft Spirits Co. · Self-employed

Mar 2020 – Present · 6 mos

Jayuya, Puerto Rico

My mission is to create and nurture unique brands, and to develop their potential worldwide.

Problem Solver / Change Agent / Creator

Muñoz-Gonzalez S.C. · Self-employed

Apr 2015 – Jul 2020 · 5 yrs 4 mos

San Juan

I create profit for my clients by finding creative solutions to just about any marketing or business challenge they might be facing. My strongest suit? The Alcoholic Beverage Industry.

I have rock solid experience in:

[...see mor](#)

MG - Logo-solo_v.png

**Partner**

OPINATION · Self-employed

May 2017 – Jan 2020 · 2 yrs 9 mos

Puerto Rico area

OPINATION is a real time social media and research platform that gives voice to people while providing actionable insights to brands.

Why OPINATION?

- You get the facts in Real-Time

[...see mor](#)**Founding Partner**

Cinema Bar 1950

Oct 2013 – May 2015 · 1 yr 8 mos

Cuartel de Ballajá, Old San Juan, Puerto Rico

Cafe, Boutique Cinema & Restaurant all under one roof at the heart of Old San Juan, Puerto

Rico...right in front of El Morro.
<http://www.cinemabar1950.com/>



Logo



Brand Manager / Promotions Director

Bacardi

Jun 2013 – Mar 2015 · 1 yr 10 mos

San Juan, Puerto Rico

Brand management for Bacardi Rums in Puerto Rico, as well as Promotions Director for the local market.

Constantly developing new strategies to achieve strong brand engagement and affinity with our consumers. Responsibilities include: Brand Planning, budget planning & management ...[see more](#)

Brand Manager

Cervecería de Puerto Rico

Feb 2007 – Jun 2013 · 6 yrs 5 mos

Mayaguez, Puerto Rico

Responsible for all aspects of the Malta India business in Puerto Rico and its growth from 62% market share to 86% in 5 years. Duties included strategic planning, budget management, advertising, promotions, brand integrations, production planning and forecasting. Managed and analyzed sales data and trends for both Malta India & Medalla Light. Part of the team ...[see more](#)



Medalla Light



Malta India

President

Guerrilla by Guerrilla, Inc.

2005 – 2010 · 5 yrs

Self-owned company specialized in alternate media and advertising, commonly referred to as Guerrilla. Provided alternate media outsource, as well as proprietary media like Napkin Media. Freelance advertising and marketing advisor.



Creative Director

Key Communications - De la Cruz & Associates

Feb 2005 – Feb 2006 · 1 yr 1 mo

Creative direction for all agency's clients.

Supervise, validate and present creative concepts for new business prospects.

[Show 2 more experiences](#)  [Show fewer experiences](#) 

Education

School of Life

Design, Advertising, Marketing, Business, Start-ups, Entrepreneurship, Leadership, Finance, Sales, Perennial Learner

1993 – 2027

Activities and Societies: Reading, stepping out of my comfort zone, learning from other people asking lots of questions, struggling until I was able to handle the work, putting a lot of hours, making mistakes, learning from mistakes. Beer & cocktail fanatic. BJJ

Universidad de Puerto Rico - Mayaguez

Dropped-Out, En route to Computer Engineering

1990 – 1992

Skills & Endorsements



Advertising · 99+

Endorsed by **Madeline Nieves** and **35 others**
who are highly skilled at this



Endorsed by **3 of Jose J.'s colleagues**
Bacardi



Strategy · 99+



Endorsed by **Adrian Rivera**, who is highly
skilled at this



Endorsed by **3 of Jose J.'s colleagues**
Bacardi



Integrated Marketing · 99+



Endorsed by **Jaime Alfaro** and **1 other** who is
highly skilled at this



Endorsed by **5 of Jose J.'s colleagues**
cruz

[Show more](#) ▾

Recommendations

[Ask for a recommendation](#)

[Recommend J](#)

Received (5)

Given (4)

Elisa Hernandez

I had the opportunity to work in with Jose, collaborating thr
several brand strategic analyses. He liked to challenge the '

ERP Procurement/Assets
Lead at International Atomic
Energy Agency (IAEA)

April 30, 2019, Elisa worked
with Jose J. in different groups

is", in the search of efficiencies and increased business's
margins. He always showed passion and commitment for hi
work. I wish him the best, and I look forward to colla... [See i](#)



Richard Santana

Founder at Puerto Rico
ICON Investment
Globalization
Transformation

November 19, 2015, Richard
was a client of Jose J.'s

I've known Jose for 10 years, it's always a pleasure to work
him. Consummate professional, straightforward and honest
brings a wealth of marketing and sales experience to the ta
Best of luck in your new endeavour !

[Show more](#)

