



Gianni Maiorano · 3rd 

Senior Business Development Manager

Wilmington, Delaware · 500+ connections · [Contact info](#)



Corporation Service
Company

University of Delawa

Experience



Digital Brand Specialist

Corporation Service Company

May 2015 – Present · 5 yrs 3 mos



Litigation Support Sales Consultant

doeLegal

May 2012 – Apr 2015 · 3 yrs

Wilmington, Delaware

Customer Service

Sig, INc.

2008 – 2012 · 4 yrs

Client Coordinator

Phoenix Financial Group

Jun 2007 – Sep 2007 · 4 mos

Greater Philadelphia Area

In this position I was in charge of new business development, database management and meeting coordination. I prospected potential clients and facilitated meetings to bring value to prospects with regard to the business. In this capacity, I was involved with B2C prospecting, as

well as B2B with small business owners. I worked closely with the President and Vice ... [see more](#)

Education

University of Delaware

Bachelor of Arts (BA)

2004 – 2008

Wilmington University

Masters of Math Education

Skills & Endorsements

Digital Brand Management · 4

Elizabeth Sylves and 3 connections have given endorsements for this skill

Customer Support · 16



Endorsed by 2 of Gianni's colleagues at CSC

Phishing Solutions · 1

Meg Marshall has given an endorsement for this skill

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