







### **Problem**



- 2 out of 3 Americans can't pass a basic financial literacy test. Thus, their children have historically inherited bad debt.
- Bad credit is <u>EXPENSIVE</u>. An average auto loan for someone with a 750+ FICO score is 3.23% vs 11.35% for someone with a score below 600. (FORDERS.COM)
- 4 out of 10 Americans don't even understand how their credit score was determined.

### **Our Solution**



We focus on <u>TEACHING CREDIT</u>. Bad credit scores can take OVER 10 YEARS to recover from.

Credit, when leveraged properly, can be a tool to generate wealth which takes steps towards economic equality for those disadvantaged.

## **How It Works**

Our app is designed to educate young children about credit through activity completion and reward redemption





#### KIDDIE kredit

#### **Financial** Literacy for Kids





Download kippickredit Download the FREE "Kiddle Credit"

app via the App Store or Geogle Play





Register your account and setup your

You can easily switch to shild made by topping on the occount monager

Your children can easily navigate the app and manage their chares





complete and incentivize your kids with "samboo sucks" they can



Kid's Complete Tasks

Encourage kids to do complete tasks and reward them. Using the app. they can mark activities as

either coprove or deny their request



Reward Discipline

their tasks will determine their

The higher their score the more





# What's A "Kredit" Score



FICO Score

How Does Each Aspect Relate?

Kiddie Kredit Score

Payment History	A missed task is like a missed payment	Task History
Utilization	A child must save at least 10% of their weekly rewards (Bamboo Bucks) to not get penalized for utilization	Reward Redemption
Age of Accounts	The longer you've had a task the better it is for yours score	Age of Assigned Tasks
Total Accounts	The more tasks you have the better it is for your score	Total Tasks
Inquiries	Each time a child asks to redeem a reward with their points it's like an inquiry	Reward Requests

### Team











Lead engineer at AWS with a Masters of Science in Finance





#### John D Saunders DESIGN & CONTENT LEAD

Founder of 5Four Digital and, creator of BlackWallet.org and Blackllustrations.com



#### Michael DeGori HEAD OF PRODUCT

UI expert and multi talented full stack developer with a background in business



## Natasha Valley HEAD OF BRAND STRATEGY

Brand strategist with 10+ years experience working with athletes and entertainers







UNIVERSITY OF

#### Anika Jackson DIRECTOR OF COMMUNITY

Founder of Anika FR, a FR agency focused on projects that empwer communities

# **Advisors**



Monique Idlett

Co-Star, Undercover Billionaire Managing Partner, Reign VC



**Eric Reis** ADVISOR

Author, The Lean Startup CEO, LTSE



Josh Shaw ADVISOR

Founder, Student Advantage



Chris Bergman ADVISOR

Founder, ChoreMonster



Amanda Slavin ADVISOR

Co-Founder, CatalystCreativ

## **Traction** Chores 70k+ Completed 50k+ Log In Added 25k+ Chores 15k+ Educational Modal view 9k+ Add Reward 7k+ Families Using

### **Recent Press**

# "The Financial Literacy App

Teaching Kids About Credit"

-Forbes

**Forbes** 

EQUIFAX

Product Hunt

South Florida BUSINESS JOURNAL

Bankrate

The Hiami Herald

Entrepreneur









blackwallet

# **2021 Pitch Competition Wins**





Black Futures Pitch Winner, 1st Place, \$10k



TechCrunch City Winner, 1st Place, Press



NBA PlayerCon Winner, 1st Place, \$5k



Fintech Frontier Winner, 3rd Place, \$15k



Winner, 1st Place, \$7k



HBCU VC
Winner, 1st Place, \$10k



Discover Bank Winner, 1st Place, \$15k



AARP Hack Wealth Top 8 Finalist



# **Our Competitive Advantage**



#### **First to Market**

First chore tracking app that is specifically focused on teaching about credit. Other chore tracking apps focus on concepts of saving and investing. This allows for further collaboration opportunities with those focusing in those spaces.



### **Credit Bureau Partnership**

Having **Equifax as a partner** and client gives us credibility by having the backing of one of the three major credit bureaus. We are working together on bringing the Builds Credit model to additional cities, product enhancements and other distribution opportunities.



### Proprietary Technology

Our **web interface** for organizations gives the ability to directly interact with the family activity board. This allows financial institutions the ability to add a reward such as redeeming rewards for actual money to open an account or schools the ability to add a task like "do homework.".



#### **Educational Content**

100+ Hours of content specifically focused on teaching credit broken down into different age groups. The content we have built meets FIVE of the National Financial Literacy Standards.

# **Partnerships**





















# **Business Model: B2B2C**



Annual User Licenses

**Pricing Varies** 

based off of AUM (financic institutions), revenues (non-profits), district size (schools)



Product Recommendations

**PPC** 

charge for placement, clicks and conversion



Educational Content

**Standalone Content** 

Home Schooling After School School

# Coming soon...



DISC VER

The platform being built in stealth that provides access to a credit card using the world's first learning based approval process.



# Pre Seed Round









\$50k





\*Revenues generated will be invested into sales and marketing expenses kiDDickredit

# Thank You!

# **KiDDie**kredit

Email Inquiries
evan@kiddiekredit.com



Phone Inquiries 305-458-2528



#### Can you vouch for John Doe?

John has applied to raise funding for <u>Company Name</u> on Wefunder and provided your name as a personal reference.

Quote goes here

<u>Wefunder</u> has raised hundreds of millions for startups that later went on to raise over \$5 billion in follow-on funding from venture capitalists.

Can you vouch for John?



#### **About Wefunder**

We help anyone invest as little as \$100 in the startups they believe in. We're also a <u>Public Benefit Corporation</u> with a mission to keep the American dream alive. We aim to help 20,000 founders get off the ground by 2029.



Wefunder Inc. runs wefunder.com and is the parent company of Wefunder Advisors LLC and Wefunder Portal LLC. Wefunder Advisors is an exempt reporting adviser that advises SPVs used in Reg D offerings. Wefunder Portal is a funding portal (CRD #283503) that operates sections of wefunder.com where some Reg Crowdfunding offerings are made. Wefunder, Inc. operates sections of wefunder.com where some Reg A offerings are made. Wefunder, Inc. is not regulated as either a broker-dealer or funding portal and is not a member of FINRA.

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