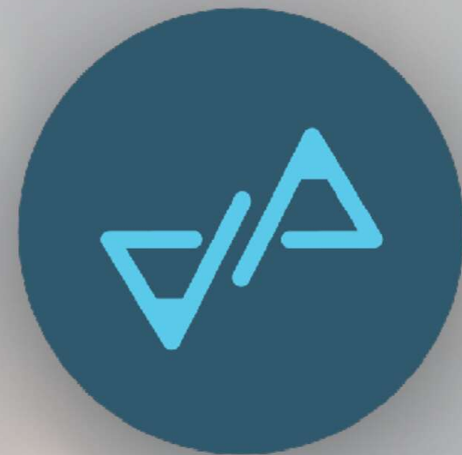




---

Make Every Meeting Great

**Ever sat in an  
UNPRODUCTIVE  
meeting?**





**20+**

Hours spent on pre &  
post meeting work

**67%**

% of Unproductive  
Meetings

**55M**

Meetings  
Completed Daily

**\$37B**

Annual Cost to  
Business



## Morning Check-In

Thursday, June 13th, 8:30AM - 9:15AM

Bernice Fletcher Deann Stevens Samuel Johnson

SHARE



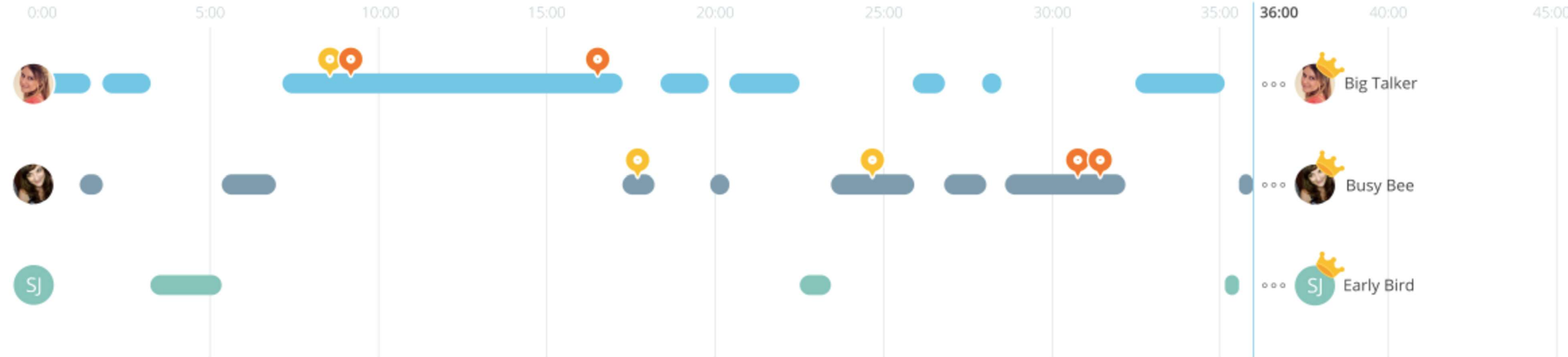
Profile

Meeting Home

My Time

Caller

## Meeting Timeline



**36 min**  
Total Meeting Time

**-9 min**  
Scheduled vs Actual

**3**  
Key Decisions

**4**  
Action Items

**\$41**  
Estimated Cost

## Key Decisions

Sort By Time ▾

New

Leverage agile frameworks to provide a robust synopsis for high level overviews.

90% 6:14 K1

User generated content in real-time will have multiple touchpoints for offshoring.

60% 7:20 K2

Capitalize on low hanging fruit to identify a ballpark value added activity to beta test.

93% 7:50 K3

## Action Items

Sort By Time ▾

New

Bernice Fletcher July 1<sup>st</sup>  
Overcome key issues to meet key milestones drink from the firehose, yet beef up (let's not try to) boil the ocean (here/there/everywhere).

Jira 90% 0:14 A1

Deann Stevens July 24<sup>th</sup>  
Start advertising on social media those options are already baked in with this model, so run it up the flagpole

slack 71% 0:34 A2

Samuel Johnson July 16<sup>th</sup>

## Transcript

Search

0:00 / 30:11 1x

0:00 I've been doing some research this morning and we need to better overcome key issues to meet key milestones drink from the firehose, yet beef up (let's not try to) boil the ocean (here/there/everywhere). A1

0:34 We need to start advertising on social media those options are already baked in with this model. A2

Hi...  
I'm Albi.

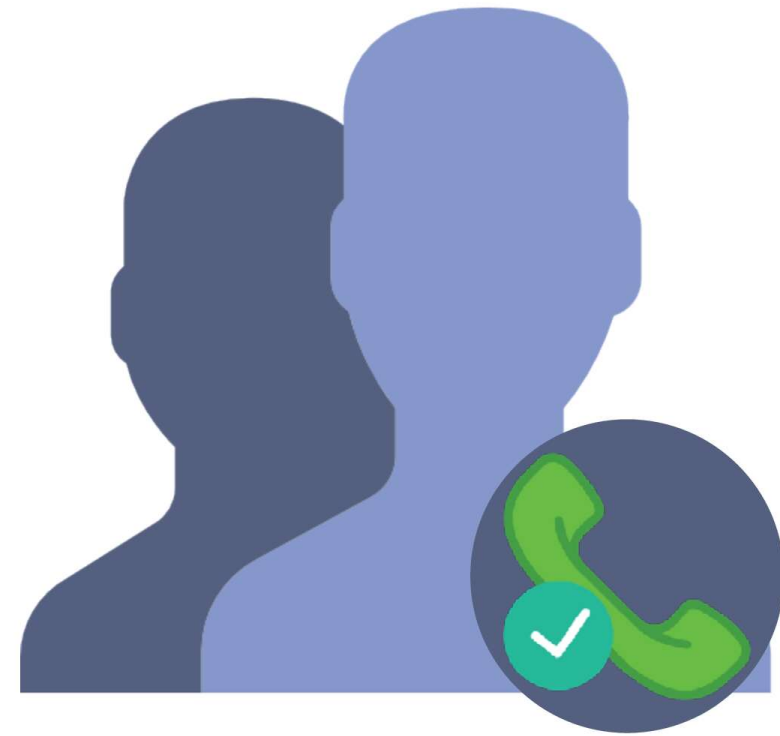




# How Albi Works



Albi syncs with your calendar.



Albi joins the meetings and takes notes.



Albi summarizes the action items and deliverables.



Albi sends the action items to the team for execution.



# More Than Meeting Notes

## Pre-Meeting



## In-Meeting



## Post-Meeting



## Learn





# The Market (US)

**Total Addressable  
Market (TAM)**



**157m** Users

**\$92B** Market

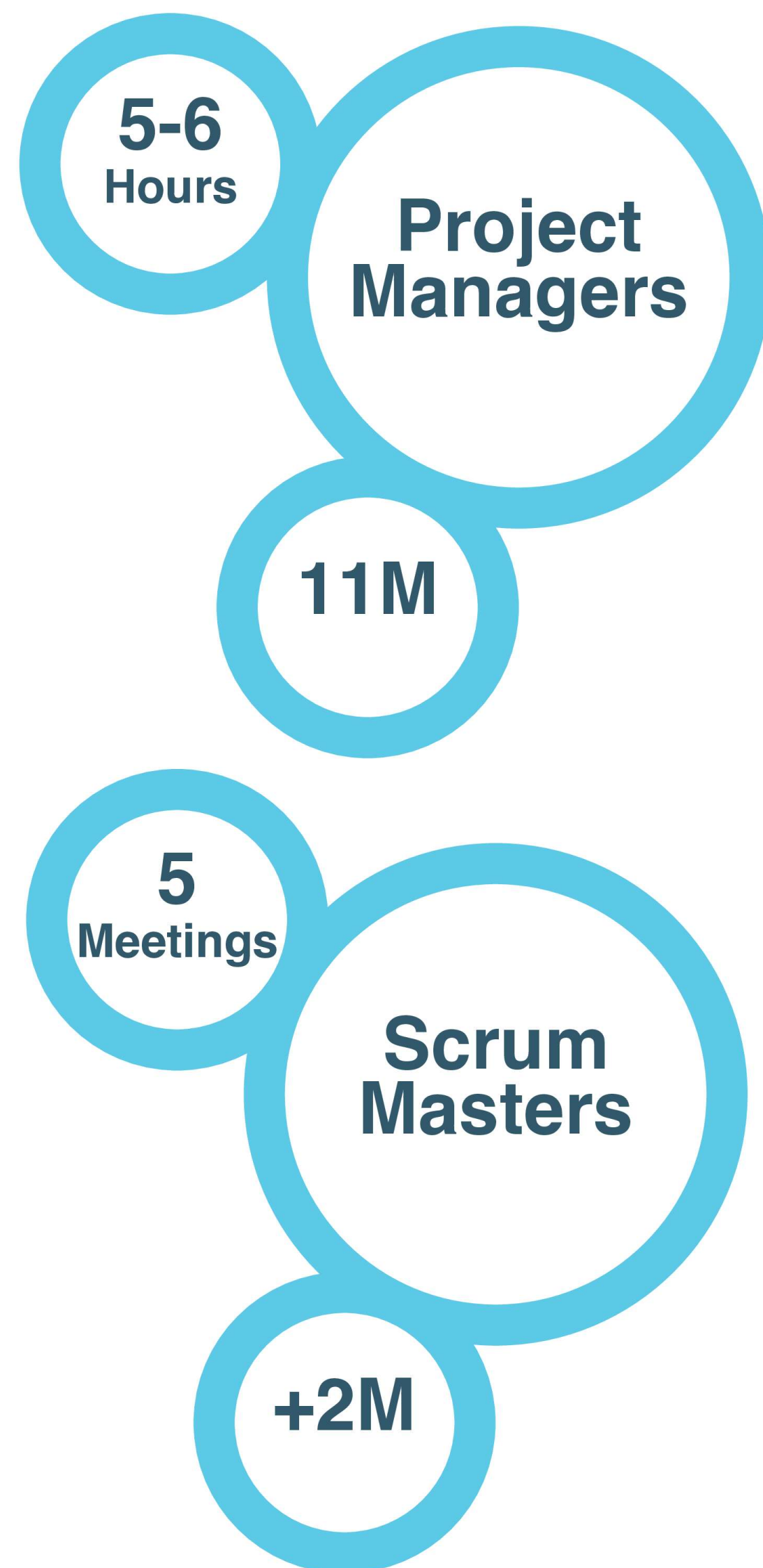
**Service Obtainable  
Market (SOM)**



**1.75m**

**\$1B**

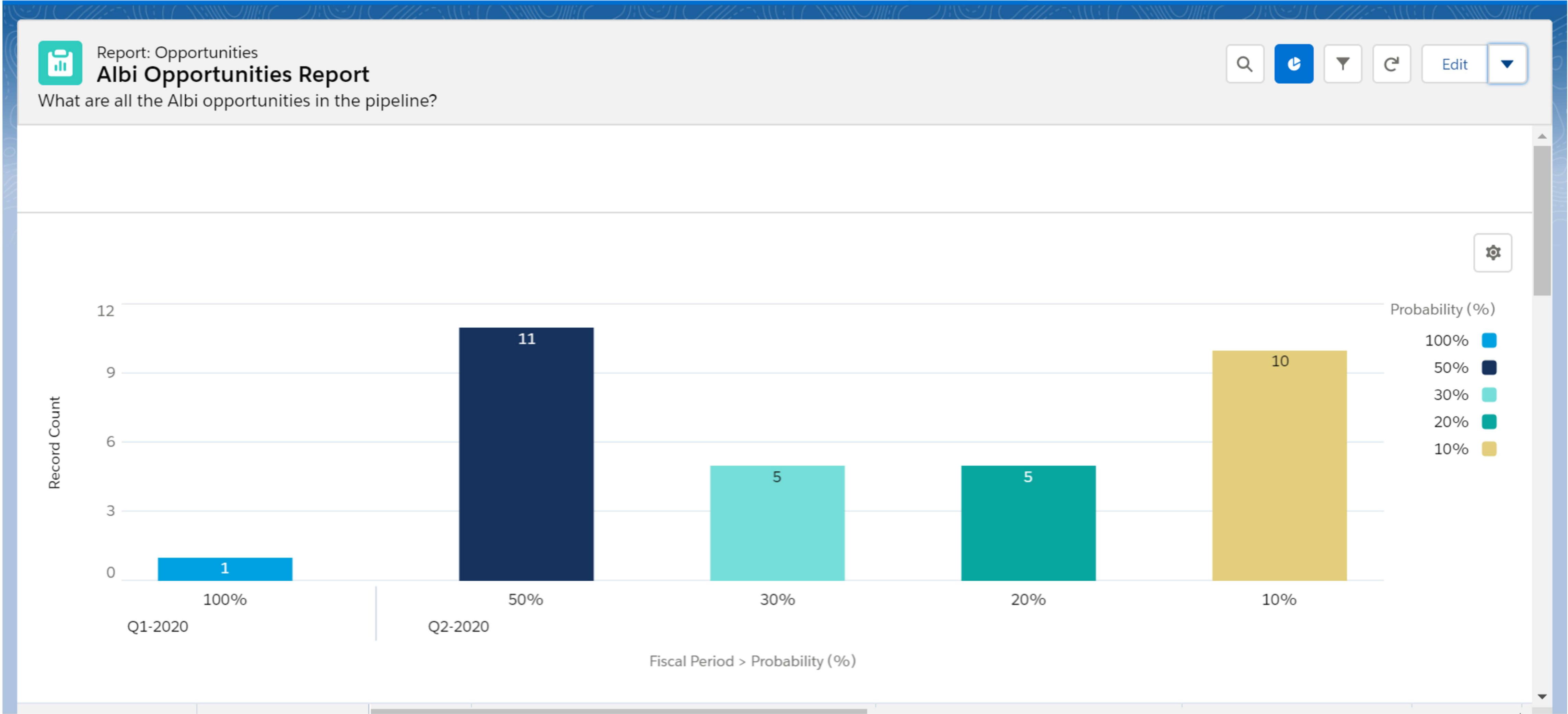
# Go to Market



<u>12 Months</u>	<u>24 Months</u>	<u>36 Months</u>
30 Customers — Local Contacts & Direct Outreach — License Bundles (10 minimum) — Land & Expand Groundwork —	150 Customers — Some Marketing & Advertising — License Bundles (10 - 25 min) — Begin 100-500 User Expansions —	300 Customers — Major Events & Analysts — License Bundles (10 - 50 min) — Begin 500-Enterprise User Expansions —



# Pipeline



# Traction

**30+**

**BETA COMPANIES**

**3**

**FORTUNE 100  
COMPANIES**

**1000+**

**HOURS OF  
MEETING DATA**



# Partners & Exits

<u>Consumer</u>	<u>Meeting Software</u>
  	    
<u>Hardware</u>	<u>Project Software</u>
   	    



“Voicea acquired by Cisco for a few hundred million”

-James Fish, Piper Jaffray

[Article Link](#)



“Verizon buys BlueJeans for \$400M”

-WSJ

[Article Link](#)





# Team



**Cody White**

CEO

Early employee at AvantGo, iTradeNetwork, Jama Software & SpaceView all with successful exits. Focused on product development and customer success.



**Sulaimon Ibrahim**

CTO

NLP & A.I Expert with Masters in Computer Science. AI domain expert at Intel, trained thousands of developers worldwide on A.I products and tools.



**Mei Wu**

VP of Corporate Development

Executive with 25+ years of experience in the software industry with previous startups that led to exits with Symantec, Oracle, Cisco, TransUnion and ADTRAN.



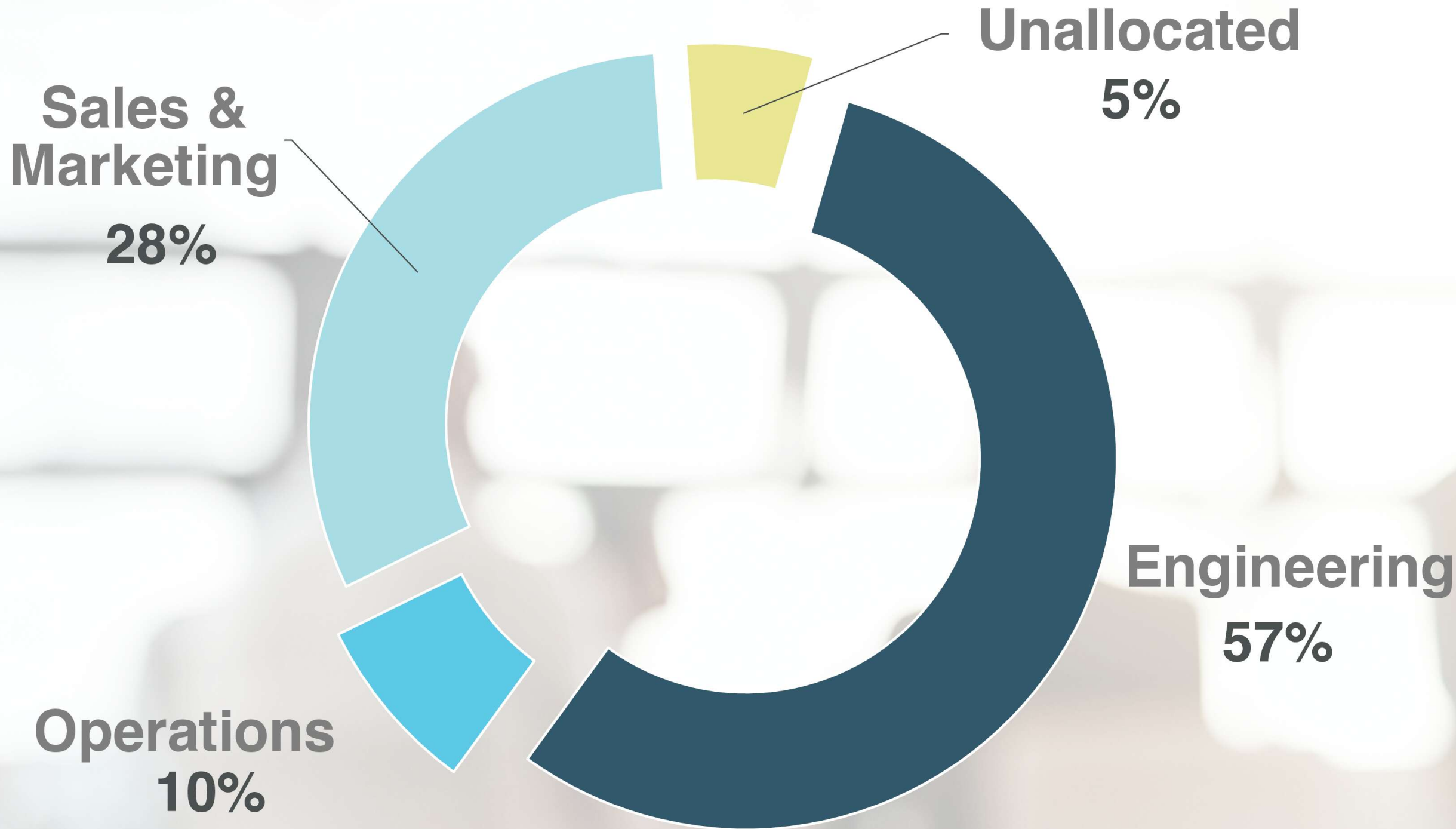
**Dan Lulich**

COO

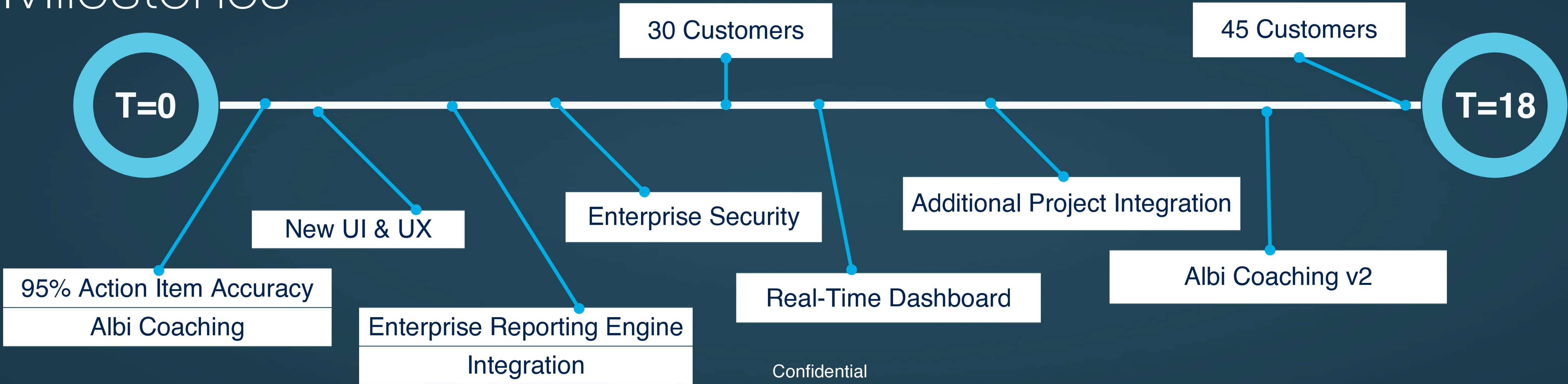
Accomplished engineering executive, with 25+ years of technology management, operations leadership, and engineering delivery in SaaS, Cloud, Security, AI, Machine Learning, and Neural Networks.



# Funding



# Milestones





# Stay in touch with us

Thanks for meeting with us  
to learn more about our  
company. Hope to be  
working with you soon.

The timeline contains forward  
looking projections with can't be  
guaranteed

getalbi.com  
mei@speakeetings.com

