



**Tanya Scott-Pilcher** · 3rd

Georgia Sales Manager at Clover Health

Savannah, Georgia, United States · 352 connections ·

[Contact info](#)



Clover Health



Fort Valley State Uni

## Experience



### Georgia Sales Manager

Clover Health

Jul 2018 – Present · 1 yr 11 mos

Savannah, Georgia

Coaching sales brokers to increase sales. Train insurance team, motivate

### General Partner

GET Skills

Jan 2003 – Present · 17 yrs 5 mos

We provide pre-licensing courses for life and health, CE credits for insurance agents; new drone training. Workshops to Medicare clients and Medicare sales training to insurance agents.

### Sales & Marketing Director

Elite Solutions Professionals Agency

Mar 2018 – Present · 2 yrs 3 mos

Georgia

## Co Chair

Ready Set Go Back to School, LLC

2008 – Present · 12 yrs

Savannah GA

Founding Member of RSG BTS organizations. The mission is to provide school supplies to students in need so that they may have a better chance to succeed in school. For the past 10 years we have served over 50,000 children giving away school supplies.



## Agent Manager

UnitedHealth Group

Jan 2008 – Feb 2018 · 10 yrs 2 mos

Trained, coached and Managed 50+ sales agents in Medicare and Med Sup sales. Sales team was top 5 in company sales.

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## Education



### Fort Valley State University

BS, Computer Science

1980 – 1985

Activities and Societies: Delta Sigma Theta, Association of Fundraising Professionals, Savannah Chamber of Commerce, Boys and Girls Club of America,



### FAMU-FSU College of Engineering

Master's degree, Electrical and Electronics Engineering

## Skills & Endorsements

### Leadership · 13

Endorsed by **Charles Robinson** and **1 other** who is highly skilled at this

### Marketing · 8

**Reginald Starr** and **7 connections** have given endorsements for this skill

### Sales · 4

**Jewel Daniels Radford** and **3 connections** have given endorsements for this skill

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