

[Message](#)[View in Recruiter](#)[More...](#)**Gerry Keane** · 3rd

VP - MD&D and Pharma Sales | Enabling the digital enterprise journey for Medical and Pharmaceutical manufacturers.

Madison, Connecticut · 500+ connections · [Contact info](#)

**Siemens PLM Software****Boston University**

About

I've spent the last 23 years in the software world spanning solutions that address, engineering, R&D, manufacturing, supply chain operations and quality disciplines. Providing best practices and solutions that address the entire product lifecycles journey. I have expertise in Medical Device, Pharmaceutical, E ... see more

**Medical Devices and
Pharmaceuticals**

Activity

1,315 followers

**Sustainability follows our company values**

Gerry shared this
3 Reactions

**Global leader of neuro and vascular solutions selects Siemens'...**

Gerry shared this
3 Reactions

**One of the best events of the year..
Don't miss out. Share your digital twin...**

Gerry shared this

[See all](#)

Experience

**Siemens PLM Software**
9 yrs 1 mo**Vice President -Medical Device, Diagnostics and Pharmaceuticals at Siemens PLM Software**

Oct 2016 – Present · 3 yrs 1 mo
Greater New York City Area

My team partners with the MD&D and Pharma segment manufactures to deliver solutions that support their Digital Enterprise vision.

**Vice President - Life Science and Consumer Product/Retail at Siemens PLM Software**
Oct 2010 – Sep 2016 · 6 yrs

Responsible for managing PLM sales/service operations for the Life Science and CPG verticals. 2014 Siemens Wilson Award recognizing market execution excellence for demand creation. 2013 overall award winner for the Best Product SEI: DePuy TruMatch Fast3D & Siemens PLM Software.... See more



Director - Majors Accounts and North American channel sales

Planview Inc

Oct 2005 – Oct 2010 · 5 yrs 1 mo

Commercial responsibility for largest global accounts as well as channel sales for North America. History of over quota achievement

VP of Sales/Services

Infowave

Oct 2003 – Oct 2005 · 2 yrs 1 mo

Mobile Field Service/Supply Chain applications. Responsible for Sales and Services. Over 100% quota attainment.



Strategic Accounts Sales

PTC

Aug 2001 – Oct 2003 · 2 yrs 3 mos

Product Lifecycle Management (PLM) and CAD/CAM for Healthcare and High Tech major accounts

Director of Sales and Business Development

SupplyWorks

Jan 1999 – Aug 2001 · 2 yrs 8 mos

Supply Chain/Manufacturing. Direct, indirect materials procurement and warehouse optimization solutions. Consistently over quota and #1 sale revenue achievement

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Education



Boston University

Activities and Societies: Varsity Crew. Silver medal in US Nationals.



Boston University

BA, Philosophy/Psychology, CS Minor

Activities and Societies: Scholarship Athlete Varsity Rowing

Volunteer Experience

Coaching

Madison Youth Sports
Children

Skills & Endorsements

Product Lifecycle Management · 32



Endorsed by Srinidhi Datla and 4 others who are highly skilled at this



Endorsed by 12 of Gerry's colleagues at Siemens
PLM Software

Enterprise Software · 28



Endorsed by James Osborne and 3 others who are highly skilled at this



Endorsed by 9 of Gerry's colleagues at Siemens
PLM Software

Sales Operations · 24



Endorsed by 9 of Gerry's colleagues at Siemens PLM Software

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Recommendations

[Received \(1\)](#)[Given \(3\)](#)**Mike McPhilliamy**

VP of Sales at Planview, Inc.

October 6, 2010, Mike managed Gerry directly

Gerry is a strategic thinker, a strong sales leader and is well liked and respected by his peers. I worked closely with Gerry on many large enterprise deals and found him to form great customer relationships and bonds. He is a strong strategic account planner, coach of reps, and pipeline manager. I enjo... [See more](#)

Interests

**Johnson & Johnson**

3,671,252 followers

**Siemens**

3,131,171 followers

**Boston University Alumni**

41,844 members

**Green**

195,908 members

**Abbott**

1,545,268 followers

**Sales / Marketing VP Forum (CSO...**

250,665 members

[See all](#)