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**Emmanuel Akwiwu**

CP Manager (Wells) at Shell

Trinidad and Tobago · 500+ connections · [Contact info](#)

Shell

Imperial College London

## About

Strong Supply Chain professional with vast experience in managing Drilling, Production, Geomatics & Logistics services contracts in both Deepwater and onshore environments in Trinidad & Tobago, USA & Nigeria.

## Experience



**Shell**

9 yrs 10 mos

- **Contracts & Procurement Manager, Wells**  
May 2017 – Present · 2 yrs 3 mos  
Trinidad and Tobago

Accountable for the procurement of rigs, materials and services for shallow and deepwater drilling, completion and well intervention operations in Shell Trinidad & Tobago.
- **Category Manager - Directional Drilling, Wireline & Mud Logging Services**  
Feb 2016 – May 2017 · 1 yr 4 mos  
New Orleans

Accountability for category management covering Directional Drilling (DD)/Measurement While Drilling (MWD)/Logging While Drilling (LWD), Wireline in the Gulf of Mexico.
- **Category Lead, Offshore Rigs**  
Dec 2013 – Jan 2016 · 2 yrs 2 mos  
Lagos

Responsibilities include Strategy Development/Execution, acquisition of third-party... See more

Responsibility for delivering the execution of the Offshore Rigs Category strategy including both pre-award and post-award contracting support to secure supply and deliver value through a portfolio of commercial deals structured and managed to achieve lowest Total Cost of Ownership.... See more
- **Category Lead, Well Construction Services**  
Jul 2012 – Nov 2013 · 1 yr 5 mos  
Nigeria

Category Management and Post-Award Contract Management for drilling services (Directional Drilling/MWD & LWD, Electric Wireline, Cementing, Drilling Fluids, Mud logging, Solids control, Drill bits)
- **Category Lead, Well Interventions**  
Feb 2011 – Jun 2012 · 1 yr 5 mos  
Lagos

Developing contracting strategies and managing awarded contracts for the following well intervention-related services - Slickline, Coiled Tubing, Wellbore Cleanout, Tubing Conveyed Perforation (TCP), Completion Fluids, Stimulations ). Responsibilities include interfacing with national oil company and local content regulator to progress tenders and secure ap... See more



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1 yr

- Contract Specialist - Low Risk Contracts**

Aug 2008 – Mar 2009 · 8 mos

Lagos

Responsibility for tendering and awarding Production, Wells and IT contracts below \$250,000.

- Graduate Trainee - Supply Chain Management**

Apr 2008 – Jul 2008 · 4 mos

Lagos

Responsibility for pre-award and post-award contract management of Logistics (Marine, Land &amp; Aviation) contracts.

**Education****Imperial College London**

Master of Science (MSc), Management, Pass

2005 – 2006

Activities and Societies: Social Representative for MSc Management course (2005 - 2006)

Courses: Economics, Strategy, Project Management, Finance, Marketing

Thesis: The Effect of Consolidation on the Competitive Advantages of Businesses in the Media Industry

**University of Essex**

Bachelor of Laws (LLB), Law

2002 – 2005

Activities and Societies: 2002-2005 University of Essex, Colchester, UK LLB Law -

Courses: Commercial Law (1st), Contract, Equity &amp; Trusts, EU, Employment, Public Law

**Kingswood School, Bath**

A-Levels, English Literature, Politics, Theology, Economics &amp; Business Studies

2000 – 2002

**Licenses & Certifications****MCiPS****Skills & Endorsements****Supply Chain Consulting** · 10

Endorsed by 2 of Emmanuel's colleagues at Shell

**Oil & Gas Industry** · 13

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Endorsed by 3 of Emmanuel's colleagues at Onen

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## Recommendations

Received (0)

[Given \(1\)](#)**Pearl Uzokwe**Director- Governance and  
SustainabilityJanuary 16, 2018, Emmanuel  
worked with Pearl but at  
different companies

I worked with Pearl Uzokwe in negotiating a +\$10mIn contract for the supply of AGO. She was exemplary in the way she handled the contractual negotiations. Her depth of legal knowledge was well balanced by the strong commercial acumen she displayed, demonstrating an acute awareness of when the pote... [See more](#)

