

# Invest in VanMile

Technology Driven Platform for Large Item Delivery and Moving

CHARLOTTE, NC
SOFTWARE/TECH
Facebook

MESSAGE
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\$0 committed from 0 investors

Target \$105 k

Vanmile 2019

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FUNDRAISE

UPDATES 0

DISCUSSION 0

\$250

Commit to Invest

“

VanMile helps make delivery for large items more affordable and convenient. Our vetted drivers are connected directly with customers who get instant and accurate quotes online without the need to call. Customers can manage everything from their phones, including payment and scheduling as well as tracking their delivery in real-time. We aim to make moving and delivering anything on-demand available to everyone across the US.

Why you may want to invest in us...

- We're in a \$20+ billion growing industry; \$8+ billion in Delivery alone
- 90% of the market in this space is untapped
- To date, we serve 10+ major geographic areas across the US
- The growth rate from 2016 to 2018 was 75%
- 2019 growth is already 3x 2018
- Projected 2019 revenue will be 5x 2018
- Our current year revenue run rate is already 3x 2018
- 6,000+ users served nationwide since September 2015

Xinguo Mike Wang, CEO

Fundraise status: **Actively funding**

Invest via Convertible note. Cash closing. See additional terms and...

Leave a Message

Your status: **No Interest**

Express Interest

Express interest to follow progress and access details.

I'm Interested

## CURRENT FUNDRAISE SUMMARY

### Fundraise Summary

|                      |                  |
|----------------------|------------------|
| Security Type        | Convertible Note |
| Investor Eligibility | All Investors    |

Learn about investing in convertible notes

### Offering Materials

Vanmile Convertible Note Agreement.pdf

Vanmile Subscription Agreement.pdf

Vanmile Qualified Investor Questionnaire.pdf

Vanmile Form C.pdf

Vanmile Convertible Note Term Sheet.pdf

VanMile Intro and Disclosures.pdf

You may download these documents for your own use.

### INVESTMENT PERKS

Expires 11/05/2019 | \$250.00

Enter the VanMile Community

VanMile T-Shirt

Expires 11/05/2019 | \$500.00

VanMile Pickup Truck

VanMile T-Shirt + 25% off Pickup Truck delivery for you and 25% off for a friend. If you live outside a geography VanMile serves, you can gift your perk to another person. Is VanMile not currently serving your area? Your investment along with others in your geography may bring us there.

Expires 11/05/2019 | \$1,000.00

VanMile Box Truck

VanMile T-shirt + 25% off Box Truck delivery for you and 25% off for a friend. If you live outside a geography VanMile serves, you can gift your perk to another person. Is VanMile not currently serving your area? Your investment along with others in your geography may bring us there.

Expires 11/05/2019 | \$5,000.00

Input to VanMile Leadership

Everything in the \$1,000 investment perk + Twice a year invite to meet with the VanMile team in person and provide input to leadership team. (Airfare / Transport to meeting location not included...unless you want to jump in our Box Truck...no not really).

Expires 11/05/2019 | \$10,000.00

Become part of VanMile Advisory

Everything in \$1000 investment perk + Twice a year invite to meet with the VanMile team in person and provide input to leadership team + invitation to join VanMile Advisory Board. (Airfare / Transport to meeting location not included...unless you want to jump in our Box Truck...no not really).

## FINANCIALS

FUNDING

FINANCIALS

ASK A QUESTION

This is an overview of the previous and planned financings of the business, including the capital needs the business is looking to cover in the current financing.

### Funding Uses for Target Raise (\$105 k)

|                      |          |
|----------------------|----------|
| Hiring               | \$42,000 |
| Start Up/Development | \$40,000 |
| Marketing/Sales      | \$16,000 |
| Other                | \$7,275  |

Remaining funding uses include cash buffer and Localstake Marketplace fees. See offering materials for full details.

### \$229,000 from Other Financings

|                                 |          |
|---------------------------------|----------|
| Founders (Debt)                 | \$50,000 |
| Friends & Family (Debt)         | \$20,000 |
| Founders (Member contributions) | \$69,000 |
| Friends & Family (Debt)         | \$8,000  |
| Friends & Family (Debt)         | \$50,000 |
| Friends & Family (Debt)         | \$3,000  |
| Founders (Equity)               | \$29,000 |

Vanmile 2019

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Vanmile Moving and Delivery

## PITCH DECK

## Q&A

PRODUCT

CUSTOMERS

INDUSTRY

MARKETING

TEAM

ASK A QUESTION

**Provide us with some background on your products and services.**

VanMile was conceived when its Founder and CEO, Mike Wang, purchased a new mattress and discovered that having it delivered was both unreasonably expensive and inconvenient. Mike realized there was an opportunity to provide an Uber-like experience for moving and delivering large items.

In 2015, VanMile launched its B2C service to provide moving and delivery services directly to consumers. The company developed a smartphone app, with an... [Read More](#)

Related Links

[Vanmile](#)

**What is your product development timeline?**

VanMile released its initial app in October 2015. Originally launched as a B2C service, the company continued to refine its platform, with updated releases approximately every two months. VanMile intends to use a portion of this capital raise to upgrade the B2C app, based on customer and user feedback. In 2018, VanMile launched a B2B version of its service, which has led to significant revenue growth in 2019

**What is your production process?**

VanMile created its smartphone app to connect customers and drivers with a fully integrated notification, automated payment, and GPS tracking system to create an easy-to-use interface between customers and drivers. The entire process, from booking, pick-up, delivery, payment, and communication are executed in the app.

Because VanMile built a dense driver network and a powerful search function, we enable customers to locate the right driver... [Read More](#)

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12

## TEAM

Xinguo Mike Wang

Cofounder

Background Check

Message

A Bioinformatics graduate from University of Wisconsin Madison

Strong entrepreneurial drive and leadership skills with an ability to motivate teams to deliver excellent results.

Over 10 years of experience in technology sectors

Larry D Foster

Cofounder

Background Check

Message

Sales, marketing and business development leader with a mix of strategic skill sets.

Over 25 years in marketing strategy, execution of campaigns through multiple data driven channels including digital, commercial print, event, social and media.

Strong focus on brand development, critical mass awareness and creating leadership that initiates engagement through marketing channels.

Lead executive level business development efforts within SaaS and... [Read More](#)

Zhong Nick Ren

Cofounder

Background Check

Message

A computer science graduate from UNCC, technology development in App and high throughput data analysis

Chris Amazeen

Advisor

Background Check

Message

Investment Crowdfunding Campaign Consultant and Advisor

Anthony Rotoli

Advisor

Background Check

Message

Investment Crowdfunding Campaign Consultant and Advisor

Jacqueline Roth

Advisor

Background Check

Message

Investment Crowdfunding Campaign Consultant and Advisor

Partners & Providers

Founders, Innovate Capital Law

Service Provider

Legal Counsel

LB&J Certified Public Accountants

Service Provider

Accountant service

CrowdfundNC

Service Provider

Investment Crowdfunding Campaign Consultant and Advisor

## ABOUT VANMILE

Entity

VanMile, LLC

Entity Type

LLC

State Organized

North Carolina

Founded

November 2015

Employees

3

Social Media

Facebook

Website

VanMile

Documentation

operating\_agreement.pdf

Headquarters

## RISKS & DISCLOSURES

COMPANY RISKS

CONFLICTS OF INTEREST

SECURITIES RISKS

DISCLOSURES

PROCEDURES

RELATED PARTIES

TAXES

ASK A QUESTION

**Limited operating history**

The Company was founded in November 2015, is an early stage company with limited operating history upon which to evaluate its business and has generated limited revenues to date. The Company is not currently profitable. Although management of the Company currently anticipates that its business strategy will be successful, the Company may not be able to achieve the revenue growth in the coming years necessary to achieve profitability. The... [Read More](#)

**Unpredictability of future revenues; Potential fluctuation in operating results**

Because the Company has limited operating history, the ability to forecast revenues is limited. The Company's future financial performance and operating results may vary significantly from projected amounts and fluctuate substantially from quarter to quarter due to a number of factors, many of which are likely to be outside of the Company's control. These factors, each of which could adversely affect results of operations and future... [Read More](#)

**Reliance on key management employees and future personnel**

The success of the Company is dependent on the efforts of a limited number of key people. The Company has not made plans to purchase key person life insurance. The loss of key personnel could have a serious adverse effect on the Company's prospects, business, operating results, and financial condition. To fulfill its operating plans, the Company's future success also depends on its ability to identify, attract, hire, train, retain and motivate... [Read More](#)

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An investment in the Company involves a high degree of risk, and should be regarded as speculative. Prospective investors should carefully consider these investment risks, among others, in addition to the other information presented in the Offering Materials, in making their investment. The risks listed herein are not a complete list of potential risks facing the Company and it may encounter unexpected risks in the future, which, may adversely affect its performance.

## Offering Information and Disclosures

This business is conducting an offering of securities in reliance on the exemption from registration in Securities Act Section 4(a)(6) and in accordance with Section 4A and Regulation Crowdfunding.

The offering is being conducted by Localstake Marketplace LLC, a registered broker dealer and funding portal, and a member of FINRA and SIPC. Check the background of this firm on FINRA's BrokerCheck.

Please review the **Offering Materials** for a full description of the risks to be considered when assessing an investment in this business. Also, review our **Risks of Investing** before making an investment decision.

Member FINRA | SIPC

Business Continuity Plan

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Check the background of this firm on FINRA's BrokerCheck

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How it Works

Investing Options

Risks

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Raise Funding

Process

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