

SFBC Pittsburgh, LLC.  
Income Statement  
For the Twelve Months Ending December 31, 2019

	Current Month		Year to Date	
Revenues				
Food and Soft Drink Sales	\$ 58,348.72	34.20	\$ 58,348.72	34.20
Beer Sales	95,893.27	56.21	95,893.27	56.21
Wine and Cider Sales	5,563.92	3.26	5,563.92	3.26
Liquor Sales	9,325.51	5.47	9,325.51	5.47
Retail Sales	1,478.21	0.87	1,478.21	0.87
	<hr/>		<hr/>	
Total Revenues	170,609.63	100.00	170,609.63	100.00
	<hr/>		<hr/>	
Cost of Sales				
COGS - Food and Soft Drink	26,064.05	15.28	26,064.05	15.28
COGS - Beer	28,370.36	16.63	28,370.36	16.63
COGS - Wine and Cider	3,031.26	1.78	3,031.26	1.78
COGS - Liquor	3,849.47	2.26	3,849.47	2.26
COGS - Retail	4,589.10	2.69	4,589.10	2.69
Kitchen Staff Wages	68,184.24	39.97	68,184.24	39.97
Kitchen Staff OT	414.45	0.24	414.45	0.24
POS System	2,073.12	1.22	2,073.12	1.22
	<hr/>		<hr/>	
Total Cost of Sales	136,576.05	80.05	136,576.05	80.05
	<hr/>		<hr/>	
Gross Profit	34,033.58	19.95	34,033.58	19.95
	<hr/>		<hr/>	
Expenses				
Bank Charges and Fees	3,433.26	2.01	3,433.26	2.01
Legal and Professional Fees	55,982.58	32.81	55,982.58	32.81
Insurance	398.00	0.23	398.00	0.23
Advertising and Marketing	1,239.28	0.73	1,239.28	0.73
Office Supplies and Software	5,720.05	3.35	5,720.05	3.35
License Fees and Taxes	8,806.55	5.16	8,806.55	5.16
Repairs and Maintenance	10,476.01	6.14	10,476.01	6.14
Promotions	11,830.44	6.93	11,830.44	6.93
Freight	84.68	0.05	84.68	0.05
Restaurant Supplies	41,614.19	24.39	41,614.19	24.39
Cable TV Expense	3,133.45	1.84	3,133.45	1.84
Entertainment Expense	948.30	0.56	948.30	0.56
Laundry and Cleaning Expense	3,209.87	1.88	3,209.87	1.88
Meals and Travel Expense	12,404.60	7.27	12,404.60	7.27
Payroll Tax Expense	9,929.02	5.82	9,929.02	5.82
Pest Control Expense	85.60	0.05	85.60	0.05
Rent of Lease Expense	26,051.24	15.27	26,051.24	15.27
Equipment Rental Expense	1,363.69	0.80	1,363.69	0.80
Utilities Expense	6,006.58	3.52	6,006.58	3.52
Other Expense	6,089.97	3.57	6,089.97	3.57
Health Insurance and Medical	1,450.65	0.85	1,450.65	0.85
Auto Expense	1,732.88	1.02	1,732.88	1.02
Franchise Fee	6,825.00	4.00	6,825.00	4.00
	<hr/>		<hr/>	
Total Expenses	218,815.89	128.26	218,815.89	128.26
	<hr/>		<hr/>	
Net Income	\$ (184,782.31)	(108.31)	\$ (184,782.31)	(108.31)
	<hr/>		<hr/>	