




Sami Halabi · 2nd 

Digital Marketer | Sales Enabler | Founder of 1st "learn languages through music" app

Austin, Texas, United States · 500+ connections · [Contact info](#)

 Univoice Corp
  The University of Texas at Austin

Experience



Founder / CEO

Univoice Corp

Sep 2018 – Present · 2 yrs 7 mos

Austin, Texas Area

Raise your hand if you've been formally instructed in a foreign language!

Now, keep it up if you can carry a conversation with a native speaker of that language...

The ineffective and disengaging nature of present-day language classes and e-learning platforms is the precise reason why I created Univoice - the 1st mobile app that teaches languages solely through music 🎧

[...see more](#)



Newchip Accelerator
Certificate



Univoice Explainer Video



Oracle

5 yrs 2 mos

Digital Marketing Manager

Feb 2017 – Present · 4 yrs 2 mos

- Co-created and executed SMB NA Digital Marketing plan tailored to persona and buyer journey
- Contributed to 72% increase in year-over-year pipeline generated by SMB NA Marketing
- Equipped managers with key data and marketing insights to drive 135% org-wide attainment in FY18

[...see more](#)

Human Capital Management Applications Consultant

Feb 2016 – Feb 2017 · 1 yr 1 mo

Austin, Texas Area

- Generated \$5,575,000 of pipeline revenue against a quota of \$1,623,794
- Overachieved quota each fiscal quarter: Q4FY16: 320%; Q1FY17: 132%; Q2FY17: 250%; Q3FY17: 228%
- Performed consistently at the top of my 12-person team for 1 year

[...see more](#)



National Quality Control Board Chair

AIESEC United States

Aug 2015 – Jan 2016 · 6 mos

- Serve on 14-person national executive team of 1200 U.S. members as the final interpreter responsible of organizational policies
- Arbitrate international exchange quality cases, successfully closing 2 of 6 open cases in a month and a half's time

[...see more](#)



Team Leader of Outgoing Operations

AIESEC Austin

Jan 2014 – Dec 2015 · 2 yrs

- Recruited and facilitated exchange process for 15 customers, ensuring high quality experiences
- Recognized as most productive team member for 4 consecutive semesters, managing 8 of 22 active clients in Spring 2015
- Maintained positive customer relationship through individual consultations, customiz...

[...see more](#)



Educator

AIESEC Deutschland

Jun 2015 – Aug 2015 · 3 mos

Bayreuth Area, Germany

- Educated children of ages in 8-18 in the German language on cultural understanding and human rights
- Collaborated with a team of 5 other individuals from varying cultural backgrounds in creating uniform curriculum, translating the teams' presentations into the German language

[...see more](#)

Show 3 more experiences 

Education



The University of Texas at Austin



Bachelor of Arts (B.A.), International Relations and Global Studies
Activities and Societies: AIESEC Austin, Gamma Beta Phi Honors Society, University Leadership Network, International Affairs Society, Phi Kappa Phi Honors Society

GPA: 3.98

Volunteer experience



Volunteer

Capital Area Food Bank of Texas
Feb 2013 – Mar 2013 • 2 mos
Health

- Sorted and inspected food items donated to local shelters

Skills & endorsements

Public Speaking · 99+



Endorsed by Kasmere Trice and 5 others who are highly skilled at this



Endorsed by 40 of Sami's colleagues at Oracle

Team Leadership · 88



Endorsed by 35 of Sami's colleagues at Oracle

Event Planning · 81



Endorsed by Kasmere Trice and 2 others who are highly skilled at this



Endorsed by 27 of Sami's colleagues at Oracle

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Recommendations

Received (11)

Given (9)



Connor Tomkies

CEO at SupportNinja

February 18, 2021, Sami worked with Connor in the same group

It is rare to meet someone so well versed in the human condition and can translate that knowledge into the business world. Sami was critical to the AIESEC organization and is doing amazing work as the founder of Univoice. He understands complex matters even when outside of his direct area of expertise. Sami is ex... See more



Veronica French

(she/her)

Director of Demand Generation at Replicant

October 3, 2019, Veronica was senior to Sami but didn't manage directly

Sami is a natural innovator, visionary and leader. He has a talent for bridging people, talents and skills, and bringing great ideas to life. Sami is a natural go-getter and is always working on something exciting and outside the box. I love working with Sami and can't wait to see all the great things he will accom... See more

Show more

Accomplishments

8 Honors & Awards

Social Selling Superb User Certificate • Oracle Champion • Highest Performing Member of the Local Committee • Distinguished College of Liberal Arts Scholar • Tod Hammond Unrestricted Endowed Presidential Scholarship • I Wanna Win Award • Magna Cum Laude Scholar • Gold Seal Gold Award

5 Languages

Arabic • English • German • Italian • Spanish

3 Courses

Foundations of International Relations and Global Studies • Issues and Policies in American Government • Thinking About Thinking in the 21st Century

Interests



Arthur Steinmetz

Private Investor
125,394 followers



Anand C.

Executive Vice President, Product Management at
341,957 followers



UTCS

2,411 members



HR Professionals | Powered by HRCI and I

339,638 members



AIESEC

328,759 followers



Cloud Computing

503,439 members

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