Dear investors,

Dear Investors,
As we look ahead, the travel industry faces dynamic changes driven by shifts in geopolitics, culture, environmental priorities, and technological innovation. These forces will redefine when, where, and how people explore the world. Together, we are uniquely positioned to embrace these changes and thrive in an ever-evolving landscape. Through misterb&b and weere, we continue to create enriching, authentic experiences that bring our community closer together.
As we continue to advance our mission of creating a safer and more welcoming world for LGBTQ+ travelers, it's essential to reflect on the existing challenges. Recent developments, such as policies and rhetoric from the new American administration that undermine

LGBTQ+ rights, remind us why platforms like ours are not just valuable but essential.

Years ago, when raising funds to bring this platform to life, I often heard, “Why would anyone need a platform like yours?” The underlying suggestion was that the world no longer needed safe spaces for LGBTQ+ individuals. Yet, time and time again, the reality proves otherwise. Discrimination, exclusion, and fear still impact millions of LGBTQ+ people globally.

This is why our work is so important. Every safe stay we facilitate, every connection we foster, and every story we amplify is a step toward showing that equality and inclusivity are not negotiable—they are fundamental.

We are grateful for your continued support and belief in our mission to connect the global LGBTQ+ community through travel. As we move forward, we are excited about the opportunities that lie ahead and are committed to navigating any challenges with your support.

We need your help!

To actively support your investment in misterb&b, consider listing your spare space on our platform. Not only can you earn additional income, but you'll also contribute directly to our growth.

Additionally, please consider booking your future trips through misterb&b. With our extensive portfolio of 1.5 million properties worldwide, including hotels, villas, and apartments, you will surely find the perfect accommodation for your travel needs.

Sincerely,

Matthieu Jost

CEO

Francois De Landes De Saint Palais d'Aussac

COO

Marc Dedonder

CCO

How did we do this year?

REPORT CARD

B-

☺ The Good

We leveraged AI to streamline operations, resulting in a 30% reduction in customer service and payment tickets

Weere-misterb&b unveil new logos to reflect our growth beyond travel and strengthen real-life connections within the LGBTQ+ community

Weere 2.0 cut churn by 25%, boosting LGBTQ+ ties.

☹ The Bad

Google's March 2024 update hit us hard due to covid legacy tech issues. Slow load speed led to penalties.

Paris Olympics disrupted travel trends, reducing leisure stays in a key destination and lowering peak summer booking volumes.

New city losses due to regulation: Western Australia, Alberta, Nova Scotia, and Port Angeles (WA) are no longer available

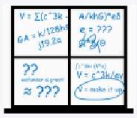
2024 At a Glance

January 1 to December 31

$3,925,369 [6%]
Revenue

-$610,069
Net Loss

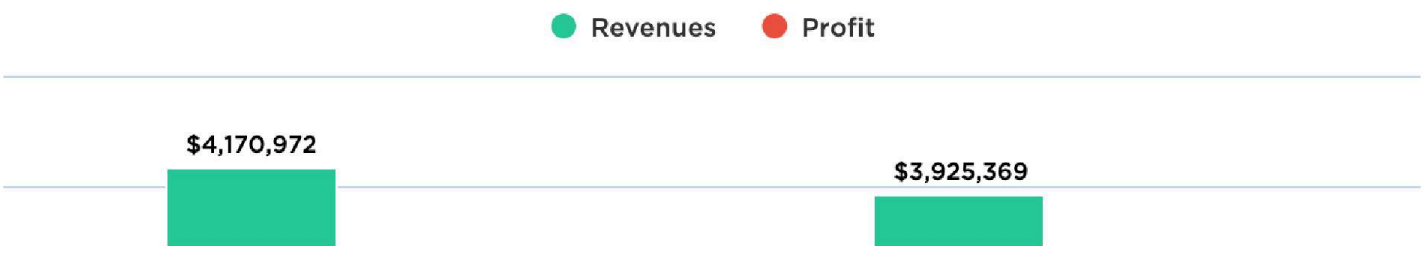
$677,963 [23%]
Short Term Debt

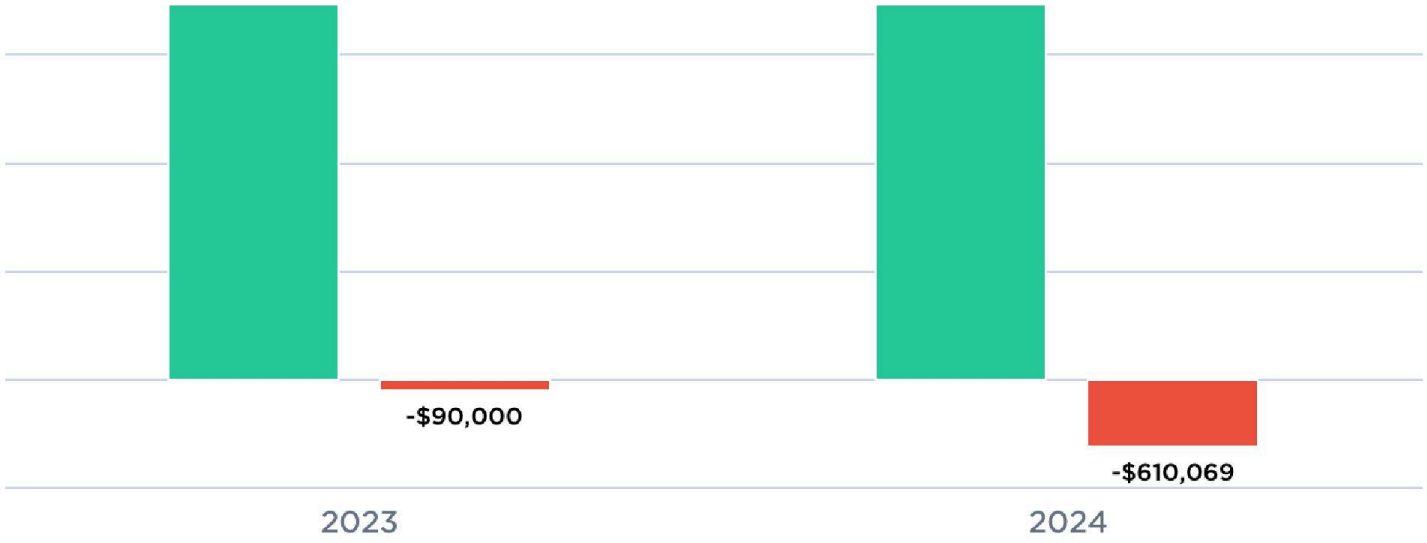


$0
Raised in 2024

$1,088,912
Cash on Hand
As of 01/31/25

INCOME BALANCE NARRATIVE





Net Margin: -16% Gross Margin: 89% Return on Assets: -15% Earnings per Share: -$0.02

Revenue per Employee: $91,288 Cash to Assets: 40% Revenue to Receivables: 468

Debt Ratio: 24%

MBB_Consolidated_Financials_2024.pdf

We ❤ Our 2,486 Investors

Thank You For Believing In Us

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Peter Orgain
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Buckley Carlos...
Darnelle Radford
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Bastiaan Pleijzier
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Jonathan Wright
Paul Dana Garofolo
Fructuoso Menchavez
Wulveryck Thomas
Ronald Gonzalez
Jose Hermida
Edward Bonilla
Morgan Purrier
Beniere Romain
Urscheler A Daniel
Hart T Roussel
Blake Hensley
Lloyd Thompson-...
Garrett Lawlor
Ron Giddings
Ryan Masser
Thomas Carver
Tracy Mabone
Louis Sostilio
Connor Dowling
Anton Marais
Scott Knapp
Nicolas Fortuna
Frank Rossi
John Hempstead
Edward Garcia
Robert Reeley
Vance VOGEL
Diego Fernandez Baca
Andrew, Jr. Morehead
Ramon Garcia
Paul Nowak
Castel PRALINE
Helen Ryan
Will Tatam
Blerim Kukaqi
Felix Kuemmerli
Ariel Saliva
Carl Fergus
Thomas Valentino
Peter M. Cafaro
Michael Connolly
Gerald Grant II
Rajiv Desai
Roger Jerome
Alexander Solovey
Judd Goldberg
Mario Munoz
Juanito Ilagan
Choonsik Moon
Brian Causey
Brendan Parlor
Byron Alfredo Pérez...
Herman L Quinn Jr
Jan Hendrik De Bruin
Yulian Dimitrov
Jayfarh Pour
Tika Dahal
Basil Fraser
Nathan Webber
Chin P Quek
Pete John Buenafe

Guillaume Pépin
Yaron A Tov
Ralph Durst
Hong Kim Hoong
Britt Plattner
Brendon Weeks
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Rakshet Sachdev
G D
Chris DeBerry
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Matthew Brooksher
Endre Foerland
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Timothy Roger Post
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Frederic RENAUT
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Roger Johnson
Edward Kendrick
David Drabkin
Mario Marin
Andrew Leibman Jr
Hong Chee WAH
Sudhir Popat
Clyde Terry
Joao Carlos Correia...
Jedadiah Jamerson
Alan Winchell
Michael Dubin
Harald Breuer
Raymond Wiehe
Anthony Siskos
Michael Connolly
Kevin Hovis
Andrea Cavagnini
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Xavier Lalizel
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Dellane Harry
Oscar Rivas
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Ravi Raj Akula
Benjamin Buaud
Dan Hupkowicz
Nicolas Staelens

Phat Nguyen
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Gary Vaughan
Roger Lund
Thomas Engler
Javier Vico
Dave Matthews
Tanner Tallon
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Dae Bogan
Walter Bridgham
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Srikanth Rao
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Quentin Morgan
James Brevard
Andrew Hopkins
Leigh Cambre
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Benjamin Redmond
Vincent Barbato
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Edward CHURCH
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Patrick Hancock
Rudolph Koser
Patrick Naong
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Charles W Knaack
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Scott Rogers
David Jackson
Michael Bennett
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Gilles Collong
Michael Pool
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Bryant Edwards
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Gary Cotterell
Steve Guarnaccia
Christoph Wegener
Pravin MAURYA
Gregory Hayes
Olivier Selles
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Roberto Romero-Perez
Mr Gavin McStay
Brandon Saiz
Tom De Blaes
Craig Kimbrough
Sébastien TOMASI
Francisco Araiza
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Alan Lessik
Romain Delebecque
Sumit Pokarna
Roberto Bugarini
Arnold Jitchaku
Miles Sari
Larry Martin
Cooper Jager
Kendra Chapman
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Eric Vickers
Jost Stéphanie
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Iker Ibáñez Baños

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Michael Herzfeld
Marc Rich
Robert Faust
Richard Lawson
Berger Benoît
William Gadomski
Eamon Roche
Douglass Garibaldi
Rey Del Pilar
Vikrum Vishnubhakta
Anthony Scarcello
Naina K Dhaurali
Jimmy Guire
Carter Vineyard
Eric Scheiner
Shamar Thomas
Kevin Kruger
John B Fish
Kyle Matthews
Nerjusi Mikolaitis
Daniel Stec
Colin Fraley
John Twomey
David D. Rolls
Hsiu Ming CHANG
Willard Korson
Tzu Yu Huang
L A Farmer
Robert Pesch
Jacky LECLERC
Darryl Shears
Kai Hern How
Dave Roberts
Robert Reynolds
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Vagner De Moraes...
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Kevin Chung
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Adam Lopez
Jonathan Whitten
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Michel Napoli
Fernando Carreon
Gianni Galli
Carlos Arias
Justin Weatherby
Enrico Eastmond
Christopher Adam...
Szkudlarek Gregory
Duane Pulford
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Fernando Ona
Chad Townsend
Juan German
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Asim Naqvi
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Jaime E VACA
Jeff Durgin
Keith Rochefort
Stefan Eich
Roy Ofir
Kevin Moore
Mark W. Thompson
Michel Vellard
Ram Bhattarai
Prashant Shukla

Vadim Kudabaev | Paolo Vanoni | Latoya Godwin | Yiran Huang | Loic Martin | Sebastian Ricken
Harald Ober | Shannan Johns | David Pascoe | Andreas Kuoni | Nirmal Jayesh PATEL | Darien Hudson
J Orlando Santos | Boyan Velev | Adolfo Yee | Riccardo Vino | Pierre Clavens Jean... | Roman Aguilar
Girard Bertrand | Michael R. Scullary | Ignacio Avila Jr | Ralf Schumacher | C R Ratliff | Nataraj Sindam
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Emmanuel Dubois | Clayton Nottleman | Lisa Russell | Stephane Tezza | Joswe Lara | John Paul
Jaime Enrique Castro | Harvey Owen | Srinivas Muktha | John Newcombe | Timothy Chiu | Rudolph Mckinney
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Ronald Mulder | Mark Bernstein | Mercedita Oducado | M William JOUVE | Kiat Lim | Laurent Totel
Bardoux Roger | Andres Campillo | Edward Keith Manson | Isabelle Jost | Steven DiFalco | James Sanford
Pierre SERNE | Alexander Delahoz | James Crouch | Martins De Barros | Wan Kar Keong | Mathieu Pattou
Ian Allan Anderson | Filipe Peerally | Kauffmann ETIENNE | Gary Nobel | Barry King | Tom Youkilis
Irene Nazareno | Epifanio Figueroa | Jost Denys | John Ordway | Brandon MANN | Alain CAILLAUD
Theodore Grant... | Peter Brooks | Robert Brian Vohs | Baliram Patiram | Jean Manuel Viel | Sylvain Morel
Adelaide Kauffmann | Phil Hargreaves | Francisco Rojas Aleix | Davender Bhardwaj | Fritz Seelhofer | Gilles Mennegand
Alan Howard | Marius De Jager | Silvio Grasso | Giovani Alexander... | Thibaud BECHU | Daniel Smith
Saravanen KANNAN | Scott Lorsch | Johan Lotz | Steven Dick | Steven Gibbs | Alexander Fry
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Heriberto Gonzalez | Jeremie Vuillquez | Mario Leyva | Richard Isom | David Pletcher | Kim Montgomery
Ben Bateman | Pierre Olivier Teissier-... | Lamar Robinson | Shamal Waraich | Andy Kuncl | Gavin Warrener
Rabeau Vincent | Ann Sullivan | Vince Lee | Joseph Housey III | Ahmad El Tannir | Angel Lopez
Alberto Grau Martins... | Peter Yates | Philippe Lauber | Michael L. Wiersma | Rodrick Ellis Loud DDS | Lim Choon How...
Mira Kracke | William Goff | Bruno MAESTRI | Jett Winders | Justin Nel | Francesco RELLINI
William Kaneversky | Cheng Chung CHI | André Jean REMY | Bence Kozma | Joseph Tanner | Morgan BERLANGA
Robert Lacy | Evgeny Boxer | Ché Smith | Isaac Romanov | James Levi Justus | Gary Eugene Cooper
Mr. Randy Manaigre | Benjamin Develey | Patrick Savourey | Maclin BENOIT | Sara Wiedmaier | Eric Glunt
Richard Sleaver | Stephan Pochet | Mr Jeff WHYTE | John Egan | Javier Angel | Gawie Wolmarans
John Cross | Eric J Kist | Far Ann YESSOUFOU | Holger Gerd Koeckritz | Kelly Sherman | Rebecca Pascoe
John Williford | Shawna E Evans | Jess H. | Jeff Bazer | Reinhard Haubner | Michael Benson
Marcelo Paulo Chueiri | Jose Martin Ramos-... | Jason Radlinger | Osmin Rosario | Andrew Bergeron | Lennon Pierre
Brian Oentoro | Scott Gericke | Brian J Douglas | Elton Diniz | Carlos Manuel Chavarri | Alan Lewis
Zhuoran Dai | Pai Hua WANG | Amanda Crenshaw | Eric SIMASIKU | Pablo Gutierrez | Jose Salvador
Nathan Moyes | Mark Dusseau | Matthias Ladwig | Tadgh Macaulay | Kevin Boteilho | Benjamin Wahlquist
Brian Ferree | John LaMarca | Mario M. Choi | Michael Gerlach | Scott Bilheimer | Nam Nguyen
Alan Weinstein | Steve Jones | Moe Al-Ali | Colin Mallinson | Kevin M Herington | John Brooks
Gerardo Boccara | Brandon Brown | Erik D Thrasher | Joseph Kenney | Stanley Chiu Wing... | Magnus Johann...
Mark Holodnak | Steven Kwon | John Naranjo | Leo McCormick | Kristian Robert... | Eric Merlau
John Bellaire | Philip O'Neill | Keante Hendricks | Edward Arnold | Fernando Muniz | Steven A Lopez
Robin Lengton | Jamison Medrek | Varonier Stefan | Timothy Stephen... | Erasmo Leon | Jeffrey Nash
Theo Trapalis | Peter TOTH | Emmanuel Tourneret | Richard Haywood | Alexandra Duckett | Anubrata Banerjee
Michael Browne | Dominic Hoak | Michael L. Valenzuela | Jim Rickards | Ronald Mallard | R. Thorne
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Richard Palmer | Gabriel Schmidtke | Héctor Salvador Lopez | Daniel Brown | Marylyn Fortson | Benjamin Robert...
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Joseba Imanol... | Guillaume Leprince | Tomáš Bílý | Rodrigo Herzberg | E VDE | Don Spivak
Paul King | Gustavo Liu | Kyle Miller | Carlos Thomas | Ronnie Lau | Jesse Pan
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Boris Manis | James Womboldt | David Dunstan | Dermot Newton | Michael Hill | Michael A. Foley
Ron Kelly | Jaydeep Patel | Isaiah Walter | Robert McIntosh | Cesar Moreno | Raymond Thormin
Darryl Smith | Erick Prillwitz | Luis E. Ortiz | Rob O'Donnell | Steve Stringfellow | Kenneth D. Dietz
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Thomas Wu | James MacArthur | Eric Wiggins | Warren S. Fourie | Graziano Merone | Christopher Garza
Gerald Wood | Kurt Zhong | Joshua Martin | Brandon Berg | Steven Campanelli | Massimiliano Freddi
Cesar BORJA | Bryan Matson | Marco Curzel | Jair VALENZUELA | Don E. Johnson | Gregory Merlin
Kevin D Owens | Andrew Plummer | Linda Sudduth | Ken Cuaderno | Delan Naidoo | Carlo COLOMBARINI
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Deverick Martin | Nefetari Mells | John Foster-Vinard | Daragh Bennett | Mats Goedknegt | Tyron N. Terry
Laneshia N | Krzysztof Wojtowicz | Richard Young | Kathy Miller | Emma Whalley-Hands | Michael Woloschinow
Terrence O James | Thomas Sitrin | Alexander Bogle | Hamilton Tyler | Louis Philippe MARTIM | Max Porcaro
Stephan Lehmann | Gertrude Denk | Guy Bernar | Louw De Witt | Carlos Kanamori | Vimeux Hochberg
Juan Pablo Palacio | Brian T. Stires | Freddy J Trujillo | John Tangco | Shalabh Bansal | Mark Kats
Derek Davis | Anthony John Newton | Alexander Ali Lajevardi | Scott Northrup | Brandon Seager | Debra Beasley
Zachery Oman | Daniel Holguin | Danny Lane | Michael Day | Jaem Prueangwet | Greg Rowley
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Blair Joseph Merriam | Ashton Murray | Kiku Serra | Rio Caceres | Brian Oper | Milton Hallin
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Asaf Max
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Randel Thibodeaux
Michael Lyons
Paulo Henrique De...
Christopher Felton
Nicholas Rush
Stephen Dean Six
Judah Greenberg
Jacobus Dirk...
Tyler La Fronz
Branden Lane
Eric Schreiber
Holger Sprengel
Cline Phillips
Dale N Tonkins
Matthew Ellis
William Jason Stanford
Duncan Hudson
Thomas Haywood
Howard Davidson
Rabbe Ringbom
Jp REYNARD
Stephan Michael Maras
Mark Koeck
Eleanor Vale Hargie
Ramon Gonzalez
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Jay P Dufrechou
Jon McEwen
Clayton Cooper
Richard Bauer
James Girard
David Pavlik
James Laurence Moore
Paul Sancedo
Paul Komaromi
Wael Bittar
Thomas Lander
King Long Lam
Thomas A Hardy
Daniel Martell
Victor Lawrence
Rick Frazier
Georgios Karathanasis
Willem Van Den Berg
Chih Hsiung Hua
John Goss
Efrain GARCIA
Francesco Donolo
Chad E. E. Bratschi
Bryan McColgan
Dante Ramocan
Stuart Mitchell
Michael Sklar
Daniel Stark
Mark Scialdone

Keith Pearson
Lou Gittler
Andrew Dena
Manoj Kunchala
Jerome Charlet
Stephen Nelson
Suzanne Federico
Matthew S LaValle
John R Smith
Craig C. Kinsey
Francis H Devine
Sébastien Moulin
Meunier Fabrice
Kerry Knott
Rod Ciocho
Carrick Sears
Andrew G. Roots
Greg TURKO
Dan TRAN
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Connor Rubin
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Christopher Sylvie
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Anthony Lindo
Rabineau Christophe
Jean Christophe...
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James T Turpin
Kevin Pazar
Dina Snow
Eric Pfitzenmaier
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Matthew Hrna
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Vansit Vajrabukka
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Nicholas Bulmer
Matthew Giacheri
Dhanasekaran...
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Corey Samuels
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Robert J Merck
Steven R Shappell
Luke Rowland
Ales Salokar
Jorge Lorenzo Vila
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Lamin ANICET-...
Kevin Christensen
Wilmer Pereira
William B. Alverson
Steven Hebert
Matthew Stocker

Atul Gupta & Ala...
Brian Jorgensen
Amir Abouzalam
Caren Bolling
Deana Snyder
Rahul Handa
William Corry
Jiang Yu
Patrick O'Day
D. Beatrice Frias
William Bond
Ainsley Cephas
Mairon F BATISTA
C David Weyman
Walter Rowntree
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Ntale Lukama
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Elliot Kimelman
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Adrian Gifford
Griffin Quirk
Yolanda Gardner
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Dennis Mai
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Thomas Nicolas
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Florent Heurtier
Bryce Baker
Jon Paul Parker
Brian Blackwell
William Duffield
Jeremy Johnston
Thomas Crawford
Christoph Nelles
Greg Simons
Donatas Laurinaitis
Guy De La Cruz
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David Chare
Camille Beydon
Jesus Galaz-Montoya
Hasan Hasan
Samer Al Amad
Edward Kreitman
Allan McGuy
Simon Rodriguez
Robert Fickel
Thierry DUBOST
IRA Geringer
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Hector J Nino
Lara Harfouche
Corey Haag

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Arnaud DALLE
Crucific Siaz
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Ketak Gupta
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Delbert Anthony
Howard Owen
Luong Van Ha
Alexander Fulton
Harron James
Larry Winchowky
Jonathan Duarte
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Scott Zachary
Lannoy THIERRY

Jorge Lizon Ramon
John Ramirez
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Eufred Houndegla
Sheldon E AUSTIN
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Sylvain Raillard
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Vlad Slavskii
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Benjamin Metzger
Trent Presser
Praveen Rajendran
Jonathan Rick
Thomas Dale Vance
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Jason William Cupp
Jarrett Oddo
Joseph Organ
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Gaurav Jain
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Gregary Drinenko
Jorge Urias Pena...
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Ivan Ruggles
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Joel Srour
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Jennifer Rockwell
Thomas Durden
Beverly Jenkins
Mahesh Agrawal
James R Anderson
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Zhengbin Xu
Eddie Young
Phyllis Hamm
Leraitre Alain
Lokesh Wuluvarana
Beverly Marable
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Gary Spondike
Wayne Warwick
Miguel Fabregas
Neil Matthews
Philippe Balanche
Steve Jackson
Olivier DURAND
Ryan Hood
Phil Freed
André Linh RAOUL
Eleanor Vale Hargie
Wislene Charles-Sims
Troy Dreesman
Hasani Adams
J. Katz
Christopher Dean
Liam Barrett
Paul JONES
Alton S Fabre III
Devin Johnstone
Gregory Hinson
Mel Castro
Stephen Stott
John Deren Gibson
David Stockwell
Edward Wolf
Christopher Hogg
Wayne Epps
Ronald Clark Webb
Eli Itah
Lance Hoagland
Robert Dinelli
Stephen Leslie Newton
Tommie Wilson
Paul Kendrick
Wei Ting Tsai
Ian Moseley
Patrick Osborne
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Bashar A J...
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Aron Smith
Eric Dybbro
Martín Garcia

Paul Curley
Albert Palacios
Tom Frank-Levy
Michael D'Amico
Jeff Hillard
Chester Witham
David Paganini
Cameron Gerhold

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Constantine Patsimas
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Troy Schneiter
Michele E Vaughan
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Scott Urbanowski
Katie Kobetsky

Megan Goldstein
Jeffrey A Jones
Gregory Baker
La'kendrick Allen
Mark Tyler Thomas
Alexa Denner
Robert Engels

Brian Ponds
June Evans
Edgar Sandoval
Patrick Zane Pate
William Richardson
Angel Javier Carrasco
Paul Williams

Doron Lee
Joseph Agustin
Christopher N Otway
Lisa Hall
Thomas Lambert
Piotr F Zaczynski
Larry Dobson

Jose Manuel Villalaz
José Antonio García...
Greg Nacozy
Muntaser Baddar
Alvaro Mojica
Daniel Osborn
Steven Kimmey

Thank You!

From the misterb&b Team

Matthieu Jost

CEO

13+ years as an entrepreneur. Improved short term rental marketplace aimed at LGBTQ community

François de Landes de Saint Palais

COO

Entrepreneur, Co-founder and COO at Sejourning - France-based short term rental between individuals

Marc Dedonder

CCO

ROI content & digital/social media marketing strategy, 16+ years experience in leadership/management

Anissa Truchet

CMO

15+ years experience in online marketing from Editor, Agency and Advertiser sides, E-commerce expert

Jean Bourcereau

Board Member

Managing Partner at Ventech

Anthony Bazhuhin

CTO

Ruby on Rails Team Lead, Experienced Technical Lead / Project Manager

Anton Waitz

Board Member

General Partner at Project A Ventures.

Arnaud Houvet

Head of Operations

Head of Operations

Experienced Accounting and Financial Administration Manager, Oversees accounting, administrative, HR

Details

The Board of Directors

Director	Occupation	Joined
Anton Waitz	VC @ Project A	2017
Marc Dedonder	CCO @ misterb&b	2014
Francois De Landes De Saint Palais d'Aussac	COO @ misterb&b	2014
Jean Bourcereau	VC @ Ventech	2017
Matthieu Jost	CEO @ misterb&b	2014

Officers

Officer	Title	Joined
Marc Dedonder	CCO	2014
Francois De Landes De Saint Palais d'Aussac	COO	2014
Matthieu Jost	CEO	2014

Voting Power

No one has over 20% voting power.

Past Equity & Loan Fundraises

Date	Amount	Security	Exemption
03/2015	$113,888		Section 4(a)(2)
04/2015	$1,073,337		Section 4(a)(2)
08/2015	$2,027,099		Section 4(a)(2)
01/2017	$1,139,500	Safe	Section 4(a)(2)
05/2017	$8,426,153	Preferred Stock	Section 4(a)(2)
04/2019	$50,000		Regulation D, Rule 506(c)

07/2019	$1,047,068		4(a)(6)
08/2019	$250,200		506(c)
10/2019	$106,841		Regulation D, Rule 506(c)
10/2019	$60,000		Regulation D, Rule 506(c)
11/2019	$55,000		Regulation D, Rule 506(c)
12/2019	$284,388		Regulation D, Rule 506(c)
12/2019	$200,000		Regulation D, Rule 506(c)
04/2020	$10,000		Regulation D, Rule 506(c)
04/2020	$100,000		Regulation D, Rule 506(c)
05/2020	$40,000		Regulation D, Rule 506(c)
05/2020	$480,000		Other
05/2021	$420,322		4(a)(6)
02/2022	$3,069,244	Preferred Stock	Regulation D, Rule 506(c)

The use of proceeds is to fund general operations.

Convertible Note Outstanding

Issued	Amount	Interest	Discount	Valuation Cap	Maturity
04/09/2019	$50,000	3.0%	10.0%	$40,000,000	04/09/2022
10/02/2019	$106,841	3.0%	10.0%	$40,000,000	10/02/2022
10/27/2019	$60,000	3.0%	10.0%	$40,000,000	10/28/2022
11/13/2019	$55,000	3.0%	10.0%	$40,000,000	11/13/2022
12/02/2019	$284,388	3.0%	10.0%	$40,000,000	12/02/2022
12/03/2019	$200,000	3.0%	10.0%	$40,000,000	12/03/2022
04/20/2020	$10,000	3.0%	20.0%	$40,000,000	04/19/2023
04/25/2020	$100,000	3.0%	20.0%	$40,000,000	04/24/2023
05/04/2020	$40,000	3.0%	20.0%	$40,000,000	05/03/2023

Outstanding Debts

Lender	Issued	Amount	Oustanding	Interest	Maturity	Current?
BNP	05/28/2020	$480,000	$264,162	0.25%	03/10/2025	Yes

Related Party Transactions

SFO84, Inc and it's wholly owned subsidiary Pinklab 360 have a related party loan due to them in the amount of $27,319. The loan was issued in 2015 to Appartlib, a shareholder in the Company. The loan has no specific maturity date, interest rate, or repayment terms, but is expected to be repaid as the Company becomes profitable.

Capital Structure

Class of Security	Securities (or Amount) Authorized	Securities (or Amount) Outstanding	Voting Rights

Class B Common Stock	40,000,000	2,038,386	Yes
Class A Common Stock	7,500,000	6,962,950	Yes
Preferred Stock	22,376,418	16,223,582	Yes

Warrants: 0
Options: 450,607

Form C Risks:

Like all the travel industry, the company has been hit by the Covid19 pandemic with 95% dropping business YoY. The future of the travel industry is uncertain and revenues may continue to suffer.

The return of Covid19, lockdowns or a new epidemic can also be potential risks to the business

We may need to acquire or develop new products, evolve existing ones, address any defects or errors, and adapt to changes in technology in order to continue growing our business.

The company may face difficulties attracting customers which could undermine its operations and severely impact its ability to operate.

We may be subject to future governmental regulations. Aspects of our business and our products may be regulated at the local, state, and federal levels. The nature and scope of future legislation, regulations and programs cannot be predicted. While we anticipate that we and our products will be in compliance with all applicable governmental regulations, there still may be risks that such laws and regulations may change with respect to present or future operations. Such additional costs would increase the cost of investments and operations and decrease the demand for services. We and our products will be ultimately responsible for compliance with such regulations and for obtaining and maintaining all required permits and licenses. Such compliance may be time consuming and costly, and such expenses may materially affect our future ability to break even or generate profits.

To increase revenues we must expand our userbase. To accomplish this, we must increase our visibility in the marketplace. Potential customer must be aware we exist and be able to find us. We need to demonstrate how our website can be useful to them. That could require us to devote more resources to marketing efforts, including advertising and other expenses, to build public awareness of our brand. Even with an enhanced marketing effort, there is no guarantee that we will be able to increase the number of new visitors to our website and in turn, convert them into customers or users. Any number of conditions could affect the success of our marketing effort, which could have a negative impact on user experience with our website and adversely affect our results of operations and future growth.

To remain competitive, we must continue to enhance and improve the functionality and features of our websites and technology infrastructure. As a result, we will need to continue to improve and expand our hosting and network infrastructure and related software capabilities. These improvements may require greater levels of spending than we have experienced in the past. Without such improvements, our operations might suffer from unanticipated system disruptions, slow application performance or unreliable service levels, any of which could negatively affect our reputation and ability to attract and retain customers and contributors. Furthermore, in order to continue to attract and retain new customers, we are likely to incur expenses in connection with continuously updating and improving our user interface and

expenses in connection with continuously updating and improving our user interface and experience. We may face significant delays in introducing new services, products and enhancements. If competitors introduce new products and services using new technologies or if new industry standards and practices emerge, our existing websites and our proprietary technology and systems may become obsolete or less competitive, and our business may be harmed. In addition, the expansion and improvement of our systems and infrastructure may require us to commit substantial financial, operational and technical resources, with no assurance that our business will improve.

Our future success depends on the efforts of a small management team. The loss of services of the members of the management team may have an adverse effect on the company. There can be no assurance that we will be successful in attracting and retaining other personnel we require to successfully grow our business.

From time to time, the Companies may be involved in claims and legal actions arising in the ordinary course of business. The Companies are not presently involved in any legal proceedings which management expects individually or in the aggregate to have a material adverse effect on its combined financial condition or results of operations or cash flows.

Description of Securities for Prior Reg CF Raise

Additional issuances of securities. Following the Investor's investment in the Company, the Company may sell interests to additional investors, which will dilute the percentage interest of the Investor in the Company. The Investor may have the opportunity to increase its investment in the Company in such a transaction, but such opportunity cannot be assured. The amount of additional financing needed by the Company, if any, will depend upon the maturity and objectives of the Company. The declining of an opportunity or the inability of the Investor to make a follow-on investment, or the lack of an opportunity to make such a follow-on investment, may result in substantial dilution of the Investor's interest in the Company.

Issuer repurchases of securities. The Company may have authority to repurchase its securities from shareholders, which may serve to decrease any liquidity in the market for such securities, decrease the percentage interests held by other similarly situated investors to the Investor, and create pressure on the Investor to sell its securities to the Company concurrently.

A sale of the issuer or of assets of the issuer. As a minority owner of the Company, the Investor will have limited or no ability to influence a potential sale of the Company or a substantial portion of its assets. Thus, the Investor will rely upon the executive management of the Company and the Board of Directors of the Company to manage the Company so as to maximize value for shareholders. Accordingly, the success of the Investor's investment in the Company will depend in large part upon the skill and expertise of the executive management of the Company and the Board of Directors of the Company. If the Board Of Directors of the Company authorizes a sale of all or a part of the Company, or a disposition of a substantial portion of the Company's assets, there can be no guarantee that the value received by the Investor, together with the fair market estimate of the value remaining in the Company, will be equal to or exceed the value of the Investor's initial investment in the Company.

Transactions with related parties. The Investor should be aware that there will be occasions when the Company may encounter potential conflicts of interest in its operations. On any issue involving conflicts of interest, the executive management and Board of Directors of the Company will be guided by their good faith judgement as to the Company's best interests. The

Company may engage in transactions with affiliates, subsidiaries or other related parties, which may be on terms which are not arm's-length, but will be in all cases consistent with the duties of the management of the Company to its shareholders. By acquiring an interest in the Company, the Investor will be deemed to have acknowledged the existence of any such actual or potential conflicts of interest and to have waived any claim with respect to any liability arising from the existence of any such conflict of interest.

Minority Ownership

An Investor in the Company will likely hold a minority position in the Company, and thus be limited as to its ability to control or influence the governance and operations of the Company.

The marketability and value of the Investor's interest in the Company will depend upon many factors outside the control of the Investor. The Company will be managed by its officers and be governed in accordance with the strategic direction and decision-making of its Board Of Directors, and the Investor will have no independent right to name or remove an officer or member of the Board Of Directors of the Company.

Following the Investor's investment in the Company, the Company may sell interests to additional investors, which will dilute the percentage interest of the Investor in the Company. The Investor may have the opportunity to increase its investment in the Company in such a transaction, but such opportunity cannot be assured.

The amount of additional financing needed by the Company, if any, will depend upon the maturity and objectives of the Company. The declining of an opportunity or the inability of the Investor to make a follow-on investment, or the lack of an opportunity to make such a follow-on investment, may result in substantial dilution of the Investor's interest in the Company.

Exercise of Rights Held by Principal Shareholders

As holders of a majority-in-interest of voting rights in the Company, the shareholders may make decisions with which the Investor disagrees, or that negatively affect the value of the Investor's securities in the Company, and the Investor will have no recourse to change these decisions. The Investor's interests may conflict with those of other investors, and there is no guarantee that the Company will develop in a way that is optimal for or advantageous to the Investor. For example, the shareholders may change the terms of the articles of incorporation for the company, change the terms of securities issued by the Company, change the management of the Company, and even force out minority holders of securities. The shareholders may make changes that affect the tax treatment of the Company in ways that are unfavorable to you but favorable to them. They may also vote to engage in new offerings and/or to register certain of the Company's securities in a way that negatively affects the value of the securities the Investor owns. Other holders of securities of the Company may also have access to more information than the Investor, leaving the Investor at a disadvantage with respect to any decisions regarding the securities he or she owns. The shareholders have the right to redeem their securities at any time. Shareholders could decide to force the Company to redeem their securities at a time that is not favorable to the Investor and is damaging to the Company. Investors' exit may affect the value of the Company and/or its viability. In cases where the rights of holders of convertible debt, SAFES, or other outstanding options or warrants are exercised, or if new awards are granted under our equity compensation plans, an Investor's interests in the Company may be diluted. This means that the pro-rata portion of the

Investor's interests in the Company may be diluted. This means that the pro-rata portion of the Company represented by the Investor's securities will decrease, which could also diminish the Investor's voting and/or economic rights. In addition, as discussed above, if a majority-in-interest of holders of securities with voting rights cause the Company to issue additional stock, an Investor's interest will typically also be diluted.

Restrictions on Transfer

The securities offered via Regulation Crowdfunding may not be transferred by any purchaser of such securities during the one year period beginning when the securities were issued, unless such securities are transferred:

to the issuer;
to an accredited investor ;
as part of an offering registered with the U.S. Securities and Exchange Commission; or
to a member of the family of the purchaser or the equivalent, to a trust controlled by the purchaser, to a trust created for the benefit of a member of the family of the purchaser or the equivalent, or in connection with the death or divorce of the purchaser or other similar circumstance.

Valuation Methodology for Prior Reg CF Raise

The offering price for the securities offered pursuant to this Form C has been determined arbitrarily by the Company, and does not necessarily bear any relationship to the Company's book value, assets, earnings or other generally accepted valuation criteria. In determining the offering price, the Company did not employ investment banking firms or other outside organizations to make an independent appraisal or evaluation. Accordingly, the offering price should not be considered to be indicative of the actual value of the securities offered hereby.

The initial amount invested in a Convertible Note is determined by the investor, and we do not guarantee that the Convertible Note will be converted into any particular number of shares.

As discussed in Question 13, when we engage in an offering of equity involving Stock, Investors may receive a number of shares of Preferred Stock calculated as either the conversion price equal to the lesser of (i) 90% of the price paid per share for Equity Securities by the Investors in the Qualified Financing or (ii) the price equal to the quotient of the valuation cap of $40,000,000.00 (the "Valuation Cap") divided by the aggregate number of outstanding shares of the Company's stock as of immediately prior to the initial closing of the Qualified Financing (assuming full conversion or exercise of all convertible and exercisable securities then outstanding, but excluding the shares of equity securities of the Company issuable upon the conversion of the Notes or any other debt).

Because there will likely be no public market for our securities prior to an initial public offering or similar liquidity event, the price of the Stock that Investors will receive, and/or the total value of the Company's capitalization, will be determined by our board of directors. Among the factors we may consider in determining the price of Stock are prevailing market conditions, our financial information, market valuations of other companies that we believe to be comparable to us, estimates of our business potential, the present state of our development and other factors deemed relevant. In the future, we will perform valuations of our units that take into account, as applicable, factors such as the following:

unrelated third party valuations;
the price at which we sell other securities in light of the relative rights, preferences and privileges of those
our results of operations, financial position and capital resources;
current business conditions and projections;
the marketability or lack thereof of the securities;
the hiring of key personnel and the experience of our management;
the introduction of new products;
the risk inherent in the development and expansion of our products;
our stage of development and material risks related to our business;
the likelihood of achieving a liquidity event, such as an initial public offering or a sale of our company given the
market conditions and the nature and history of our business;
industry trends and competitive environment;
trends in consumer spending, including consumer confidence;
overall economic indicators, including gross domestic product, employment, inflation and interest rates; and
the general economic outlook.

We will analyze factors such as those described above using a combination of financial and market-based methodologies to determine our business enterprise value. For example, we may use methodologies that assume that businesses operating in the same industry will share similar characteristics and that the Company's value will correlate to those characteristics, and/or methodologies that compare transactions in similar securities issued by us that were conducted in the market.

Company

SFO84, Inc

Delaware Corporation
Organized March 2014
43 employees
584 Castro Street
San Francisco CA 94114 https://www.misterbandb.com

Business Description

Refer to the misterb&b profile.

EDGAR Filing

The Securities and Exchange Commission hosts the official version of this annual report on their EDGAR web site. It looks like it was built in 1989.

Compliance with Prior Annual Reports

misterb&b has previously not complied with the reporting requirements under Rule 202 of Regulation Crowdfunding.

All prior investor updates

You can refer to the company's updates page to view all updates to date. Updates are for investors only and will require you to log in to the Wefunder account used to make the investment.

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