

Matthieu JOST · 2nd in



Executive | Founder | Director | Travel & Hospitality | Technology & Digital Solutions |

Paris Area, France · 500+ connections · Contact info

# Featured



### **Dockers Challenger**

Dropbox

Super proud to be Dockers new model for their challenger campaign and to showcase misterb&b...



**Op-Ed: Why Protecting LGBT Travelers from Discrimination Needs to Matter** 

out.com

A few years ago, my partner and I traveled to Barcelona, Spain, where we rented a room from

# Activity

972 followers



This is how technology can help people in needs. Proud to have lead thi...



45 Reactions • 2 Comments



Télétravail : et si la planète avait vraiment chopé le virus ?

Matthieu shared this 10 Reactions



Ma tribune adressée aux dépu rêvent soudainement d'un airb

Matthieu shared this

75 Reactions • 11 Comments



Bravo Jacqueline for what you accomplished!

Matthieu commented

# Experience



#### **Chief Executive Officer**

misterb&b

Mar 2014 – Present · 6 yrs 3 mos Paris 9, Île-de-France, France

VISIONARY LEADERSHIP | GLOBAL OPERATIONS | E-COMMERCE | P&L MANAGEMENT | FUNDRAISING | CORPORATE STRATEGY | INNOVATION | CUSTOMER OBSESSED | LEADING CHANGE | HOTEL & VACATION RENTAL

- ▷ Driving business for optimal global strategy
- > Leading team of 40+ across three continents alongside US and foreign subsidies
- > Development of all marketing, digital and online marketing and overall brand positioning
- ▶ Manage online payment systems and monitor fraud prevention

...see mor



# Chief Operating Officer (COO) & Co-founder

mygaytrip.com

Jun 2010 - Oct 2015 · 5 yrs 5 mos

Paris Area, France

- Conceptualised, developed and launched the new travel and stay business for a unique community
- Operated as the largest gay trip advisor in Europe, securing profits during initial launch stage (within 2 years)
  ...see mor

### **Head of Online Sales**

Quadriplay (non media agency for JCDECAUX)

Oct 2008 - Nov 2009 · 1 yr 2 mos

Paris Area, France

- ▷ Oversaw and managed 50+ accounts
- > Researched, identified, and secured business opportunities with new and existing clients and

channels to continuously sell, cross-sell, and up sell to steadily increase revenue & ...see mor

### **Marketing Director**

Proximania Entertainment (Ze-Card)

Oct 2007 – Oct 2008 · 1 yr 1 mo Paris Area, France

▶ Pioneered successful launch of the Ze Card - giftcard product across bookstores which connects users to the website to buy merchandizing, high tech and download music
 ▶ Negotiated rights for music catalog and piloted distribution to Major retailers, while managing online marketing, including TV commercials



### **Product Manager (Non-Media Activities)**

NRJ ID / NRJ GROUP

Sep 2004 - Oct 2007 · 3 yrs 2 mos

Directed all aspects of brand licensing, merchandising, and promotional items at the #1 French radio group, heading promotional licensing operations, crossing 400 k€ gross margin in 2006

▷ Championed insights from positioning, product marketing research to inform all fa...see mor

# Show 2 more experiences ~

# Education

#### **EPSI - School of Computer Engineering**

Associate of Arts (AA), Information Technology 2000 – 2002



#### EFAP - Ecole Française des Attachés de Presse

Master of Arts (MA), Communications 2002 – 2005

# Volunteer Experience



#### Bénévole

Les Restos du Coeur Sep 2016 – Sep 2018 • 2 yrs 1 mo Poverty Alleviation

Provide charitable support to the underserved Community by delivering food during dinner hours on a weekly basis



### Bénévole

#### Rainbold Society

Oct 2017 – Present • 2 yrs 8 mos Civil Rights and Social Action

#### **Executive Director**

**Fundation FIER** 

Mar 2019 – Present • 1 yr 3 mos Civil Rights and Social Action

Promote inclusion in sport and culture to give more visibility to the LGBTQ community. FIER has been funded by the Paris 2018 gay games organization

# Skills & Endorsements

# Online Advertising . 26



Endorsed by 4 of Matthieu's colleagues at NRJ GROUP



Endorsed by 7 people who know Online Advertising

# Digital Marketing · 14



Endorsed by Jean-Marc Gauthier, MBA, Adm. A and 1 other who is highly skilled at this

# Marketing · 14

Endorsed by Nicolas Marion, who is highly skilled at this

Show more ~



