

# INVEST IN VENOMYX THERAPEUTICS

Campaign is oversubscribed!

🟡 maximum target met

**\$107,000+**

raised of \$107,000 maximum target from 274 investors

8

# INVEST IN VENOMYX THERAPEUTICS

Campaign is oversubscribed!

🟡 maximum target met

**\$107,000+**

raised of \$107,000 maximum target from 274 investors

8

# INVEST IN VENOMYX THERAPEUTICS

Campaign is oversubscribed!

🟡 maximum target met

**\$107,000+**

raised of \$107,000 maximum target from 274 investors

8

# INVEST IN VENOMYX THERAPEUTICS

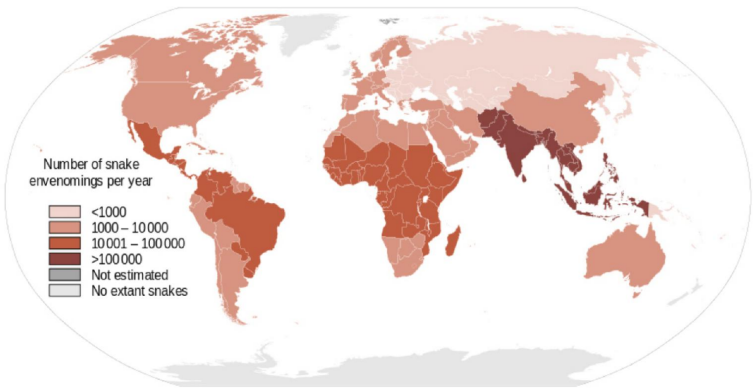
Campaign is oversubscribed!



- **Economical** - produced cheaply in bacteria
- **Safe** - similar to human antibodies, reducing side effects
- **Effective** - 10x more effective
- **Broad Spectrum** - effective for all regional species
- **Widely Available and Portable** - thermal stability for on-the-go application



\$1B Spent Every Year on Snake Antivenom Worldwide



Our Customers and Traction

Since conventional antivenom is so expensive, only hospitals, governments, and nonprofits have enough money to purchase and store it. As a cheaper, shelf-stable alternative, we can sell Vipax to those organizations as well as military, first responders, state parks, schools, and outdoor guides.

WHO BUYS ANTIVENOM?

Customer	Conventional Antivenom	Vipax™
Hospitals	✓	✓
Government	✓	✓
Non-profits	✓	✓
Military		✓
First responders		✓
State Parks		✓
Schools		✓

VENOMIX THERAPEUTICS

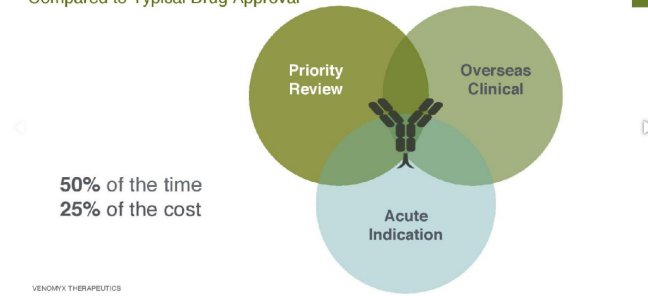


Our Journey to Regulatory Approval

For antivenom, the regulatory pathway is shorter and cheaper than in other drug areas (i.e. oncology). In the best case scenario, we could have a fully developed product ready for consumers in three years. We're using Wefunder to raise part of a larger round (up to \$1.2M) to complete all preclinical trials, file a first-round application to the FDA, and finish researching candidate venoms in Asia and the U.S. We've already raised \$250K



## SWEET SPOT FOR BRINGING DRUGS TO MARKET Compared to Typical Drug Approval



VENOMIX THERAPEUTICS



See our pitch deck for more information.

## Meet the Founders



**Daniel Dempsey**  
Founder & CEO

*Extensive background in developing antibody drugs and bringing to market. MS Biomedical from UCSD.*



**Deepankar Roy**  
Co-founder & COO

*Expertise in antibody engineering, Genentech. Ph.D in Biochem and Molecular Bio from USC.*

## AND THE REST OF THE TEAM



**Phil Tan**  
Director of Scientific Research

*15+ years of industry exp., Expert in developing better therapies for venoms & toxins. Part time*



**Mads Riegel**  
Director of Business Development

*Deep experience in startups, Expert in business development, company regulations, finance. Part-time*



Raised **\$384,500** From **274+** Investors

FUNDING HISTORY



**Alex Harvey Kaufman**

Commercial real estate, start up investment and a self taught cook attempting to make a traditional dish from every region of Spain, Italy and China



**Marelize Wolmarans**

Marine Insurance Manager with a passion for new businesses and ideas.



**Matthew Rayner**

I'm a guy that loves business and Chipotle burritos! I'm blessed with a wonderful family and businesses in Lafayette, LA.



**Miles Rogers**

47. Married to Laura. Son, Mitchell. Daughter, Alexandra. Dog, Kacie. Part owner of Rogers Tire Service. 4 generation family business.



**Jarrod Segura**

I am a private investor.



**James Schmachtenberger**

Founded Mankind Cooperative; deep interest in human potential optimization; activist and advocate for human rights and environmental protection

MORE INVESTORS

## Interview

Wefunder interviewed Daniel Dempsey on September 25, 2018.

+ EXPAND ALL

### WF: What is Venomyx Therapeutics? ▾

DEMPSEY: We are a therapeutics company based in San Diego that is focused on engineering antitoxins. We are currently developing the world's first recombinant and portable broad-spectrum antivenom for a snakebite.

### WF: What is the current state of antivenom availability? How at risk is the world population? ▾

### WF: What is the efficacy of antivenom produced in horses, generally? ▾

### WF: So, which pieces of this problem are being solved by what you're working on? ▾

### WF: So, you can make one antivenom that handles a large majority of the toxins in dozens of poisonous snakes in Asia, for instance? ▾

### WF: How hard is it for you to actually develop these antitoxins? ▾

### WF: What has your progress looked like? ▾

### WF: How hard is that per toxin? ▾

### WF: Are you at the animal testing stage for all four products? ▾

### WF: What sort of drug oversight are you facing, and when do you expect to have that tackled, at least in Asia and Europe? ▾

VIEW ALL QUESTIONS



Ask a Question



Type your question here...

ASK QUESTION

Alan Jacobson

Mar 30 ▾

Hi, this presentation is excellent but I'm hoping you can add a little information (or point me to it if I missed it): 1. Is anyone else developing a similar solution and how hard would it be for a company with deep pockets to do so - what does your IP cover for example?; 2. From what I know you may be dramatically underestimating the cost of bringing a drug to market - like by 10s of millions. Am I missing something?; 3. In one quote it says that you'll have a commercial product in 2019, and in another it says best case is 3 years. What is the most realistic timeline?; 4. Finally, do you have any MDs advising you in any way? Thanks!



**Daniel Dempsey** Founder & CEO FOUNDER

Apr 7 ▾

Hi Alan,

Thank you! Our slide deck doesn't delve much into competition because there are currently no companies (large or small) that are developing a similar non-animal serum antivenom. There are, however, a handful of academic groups performing excellent research with the ultimate goal of solving the issues associated with conventional antivenom. We believe in our approach and are in contact with many of these groups. You are correct that the cost associated with bringing our product to market is significantly less than with most other drug indications. The reasons for this are 1) Acute nature of snakebite allows for faster clinical trials and trials require less patients, 2) We qualify for priority review with the FDA, 3) Relatively inexpensive cost of manufacturing. Although we already have a "minimum viable product", a realistic timeline for an FDA-approved product is still 3-4 years out and we will be making every effort to minimize this time as much as possible without cutting any corners regarding efficacy and safety of our product. We regularly consult with a few MDs who are quite familiar with the administration (and shortcomings) of equine or ovine antivenom. Actually, some of our early decisions to make our antivenom available in solution is based on physicians' complaints that the reconstitution of antivenom from lyophilized form to solution is time-consuming and problematic during treatment. We are always looking to discuss with MDs throughout our process and their insight has been invaluable.

Thanks for your interest!!

Dan

Vidal Hernandez

Mar 29 ▾

Hello!

Your product works for different snake kind bites or it is specific for each one?



**Daniel Dempsey** Founder & CEO FOUNDER

Apr 7 ▾

Hello Vidal,

This is a very important question as you probably know that snake venom can vary significantly between species! We have identified and created antibodies against the clinically-significant venom toxins for a region- that is, those toxins that are present in high quantities and are responsible for the clinical symptoms of snakebite. We are creating a broad-spectrum (works for all medically relevant species) antivenom in 4 regions: U.S., Asia, Africa, South America with our initial focus on a domestic product for the U.S.

Dan

Anthony Ivan

Mar 23 ▾

If your risk statement states these securities are essentially worthless, why would any investor purchase them? If they have no intrinsic value, how are they considered securities from a legal definition?



**Daniel Dempsey** Founder & CEO FOUNDER

Mar 25 ▾

Hi Anthony,