


★ Bobby Marhamat ★


If you ain't making waves, you ain't kicking hard enough.


San Francisco Bay Area


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 Highfive

 Stanford University

 See contact info

 500+ connections

It all comes down to enjoying every minute of what you do. I have been fortunate to work with smart, hungry and growth-minded individuals at every step of my career. I have spent the last 18+ years learning from some of the best minds in business and transferring that knowledge to the many peopl...

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## Articles &amp; activity

5,818 followers

**Collaborative Company Culture: Choosing the Rig...**★ Bobby Marhamat ★  
Published on LinkedIn

The reason we hear so much about collaboration in the workplace is because collaboration serves an important two-fold function: it drives progress for your business, and it helps build ar ...see more

14 Likes

 Like  Comment  Share[See all articles](#)**How do you address the different individuals in your company?**★ Bobby shared this  
9 Likes**Looking forward to meeting and collaborating with more...**★ Bobby shared this  
11 Likes • 1 Comment**If you are looking for a space to start your business, add a locatio...**

★ Bobby commented

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## Experience

**Chief Revenue Officer**

Highfive

Jan 2018 – Present · 8 mos

San Francisco Bay Area

Highfive's on a mission to transform every meeting room with modern, beautifully-designed technology that empowers people to get their best work done together. The list of forward-thinking investors include General Catalyst Partners, Google Ventures, Andreessen Horowitz, Drew Houston, Aaron Levie, Marc Benioff and Shishir Mehrotra (YouTube).

Genius, easy-to-use technology coupled with the leading investment partners and a passionate team will allow the world to communicate and collaborate better.

**Contributing Member**

Forbes Business Development Council

2017 – Present · 1 yr

San Francisco Bay Area

Forbes Councils combines an innovative, high-touch approach to community management perfected by the team behind Young Entrepreneur Council (YEC) with the extensive resources and global reach of Forbes.

**Revel Systems iPad POS**

3 yrs

**Chief Operating Officer**

Nov 2016 – Dec 2017 · 1 yr 2 mos

San Francisco Bay Area

Revel Systems is an award-winning iPad Point of Sale solution for single and multi-location businesses. Our company is based in San Francisco and was founded with the goal of innovating the Point of Sale market with a quick, intuitive and secure iOS-based POS system that combines cloud-based technology and the mobility of the iPad. Revel Systems... See more

**Chief Revenue Officer**

Jan 2016 – Nov 2016 · 11 mos

San Francisco Bay Area

Revel Systems is an award-winning iPad Point of Sale solution for single and multi-location businesses. Our company is based in San Francisco and was founded with the goal of innovating the Point of Sale market with a quick, intuitive and secure iOS-based POS system that combines cloud-based technology and the mobility of the iPad. Revel Systems... See more

[Show 1 more role](#) ▼**Board Director - hipscan**

Board Director - hipscan

Jan 2011 – Dec 2015 · 5 yrs

San Francisco Bay Area

- ◆ Designed, developed and continued to evolve QR/mobile marketing platform
- ◆ Created first ever QR university division to promote industry education
- ◆ Built custom QR design studio allowing users to customize their Hipscan QR
- ◆ Cultivated relationships with over 5,000 real estate agents for new product offe... See more

**VP Sales**

Limos.com

Apr 2013 – Jul 2014 · 1 yr 4 mos

San Francisco Bay Area

- ◆ Designed and created new subscription model that grew sales by over 40% while reducing churn
- ◆ Developed new corporate sales department that grew bookings by 224% year over year
- ◆ Created unique sales compensation model that increased pipeline by 10% mont... See more

[Show 5 more experiences](#) ▼**Education****Stanford University**

Business Presence &amp; Persuasion - Negotiation Effectiveness

2012 – 2012

Business Presence & Persuasion - Negotiation Effectiveness. Mastering the art of negotiation in today's business environment.

**University of California, San Francisco**

Certification, Advanced Social Media Marketing

2009 – 2010

8/24/2018

(3) ★ Bobby Marhamat ★ | LinkedIn

San  
Francisco

Real-Life Methods & Methodology exploration in the world of social media marketing

San  
Jose  
State  
University

**San Jose State University**

Master of Business Administration (MBA)

2002 – 2005

Show 1 more education ▾

