

## Contact

[www.linkedin.com/in/chrislustrino](http://www.linkedin.com/in/chrislustrino)  
(LinkedIn)  
[kingscrowd.com/](http://kingscrowd.com/) (Company)

## Top Skills

Microsoft Excel  
Visual Basic  
PowerPoint

## Certifications

Six Sigma

# Christopher Lustrino

Founder & CEO @ KingsCrowd :: GP @ KingsCrowd Capital ::  
President @ Raisepapers  
Chapel Hill, North Carolina, United States

## Summary

A Boston College Eagle for life, on a mission to democratize startup investing for all people at KingsCrowd, with a passion for Fintech, investing, social impact, doing well and doing good, and an avid runner, cyclist and writer.

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## Experience

### KingsCrowd

Founder & CEO

May 2018 - Present (5 years 11 months)

Greater Boston Area

The first independent ratings and analytics platform for the online private markets.

We aggregate and vet the 1000's of pre-seed to pre-IPO investment opportunities now available across 50+ online private marketplaces (e.g., SeedInvest, Republic, Angellist, Sharepost) and work on behalf of both individuals and institutions to provide actionable investment insights.

Join us at [kingscrowd.com](http://kingscrowd.com) so you don't miss an opportunity to invest in the next Google or Uber.

### raisepapers

President

February 2023 - Present (1 year 2 months)

Chapel Hill, North Carolina, United States

At raisepapers we are on a mission to make online capital raising more accessible to founders by making the filing process easier and more affordable through data-driven technology solutions

### KingsCrowd Capital

GP

April 2022 - Present (2 years)

KingsCrowd Capital is the first and only data-driven 'index-like' venture fund built for the online private markets powered by KingsCrowd's rating technology.

## Simple.Innovative.Change

### Founder & Writer

May 2016 - Present (7 years 11 months)

Greater Boston Area

Founded SIC, to connect the Fintech startup ecosystem through discussion and collaboration

Acquired in 2018 by the famed technologist, John Fanning of Napster. Follow along on my new journey at kingscrowd.com

## Smile Dating App

### Advisor

November 2021 - November 2022 (1 year 1 month)

## Freebird, Inc.

### Business Associate

July 2017 - May 2018 (11 months)

Cambridge, Massachusetts

Developed and managed the Finance & Sales Ops Toolkit

## L.E.K. Consulting

### Associate Consultant, Retail and Consumer Products Practice

September 2014 - June 2017 (2 years 10 months)

Greater Boston Area

Financial modeling, market research and case team management

Retail / consumer growth strategy, diligence, SKU rationalization, global headcount restructure

32 projects across consumer, tech, pharma, industrials, & other various verticals

## Boston College

### Math for Management Tutor / Admin Assistant

February 2011 - May 2014 (3 years 4 months)

Learning Resource Center for Student Athletes

Taught business revenue optimization and cost minimization modeling course

Organized confidential student athlete academic progress to meet NCAA specifications

Managed payroll and budget analysis for Learning Resource Department

### **L.E.K. Consulting**

#### **Summer Associate**

June 2013 - September 2013 (4 months)

Greater Boston Area

P&L / revenue forecasting analysis for middle market PE deals, consumer research

### **Bullhorn**

#### **CAPdb Team Intern**

September 2012 - December 2012 (4 months)

Performed extensive market research to identify growth opportunities within the staffing industry

Conducted over 2000 cold calls

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## **Education**

### **Boston College**

Bachelor, Business Operations, Information Systems,  
Marketing · (2010 - 2014)

### **Istituto Dante Alighieri**

Liberal Arts and Sciences/Liberal Studies · (2013 - 2013)

### **Lakeland High School**

· (2006 - 2010)