

Colorectal									
Year	# of New Diagnoses			Expected			Worst		
2020	139667	41900	\$20,950,050.00	34917	\$17,458,375.00	20950	\$10,475,025.00		
2021	141032	56413	\$28,206,400.00	49361	\$24,680,600.00	35258	\$17,629,000.00		
2022	142397	71199	\$35,599,250.00	56959	\$28,479,400.00	43129	\$21,564,300.00		
2023	143762	86257	\$43,128,600.00	64693	\$32,346,450.00	50317	\$25,158,350.00		
2024	145127	101589	\$50,794,450.00	72564	\$36,281,750.00	58051	\$29,025,400.00		
2025	146492	102544	\$51,272,200.00	73246	\$36,623,000.00	58597	\$29,298,400.00		
2026	147857	103500	\$51,749,950.00	73929	\$36,964,250.00	59143	\$29,571,400.00		
2027	149222	104455	\$52,227,700.00	74611	\$37,305,500.00	59689	\$29,844,400.00		
2028	150587	105411	\$52,705,450.00	75294	\$37,646,750.00	60235	\$30,117,400.00		
2029	151952	106366	\$53,183,200.00	75976	\$37,988,000.00	60781	\$30,390,400.00		
2030	153317	107322	\$53,660,950.00	76659	\$38,329,250.00	61327	\$30,663,400.00		
Brain									
Year	# of Patients	Best		Expected		Worst			
2020	0	0	\$0.00	0	\$0.00	0	\$0.00		
2021	88093	35237	\$17,618,600.00	30833	\$15,416,275.00	22023	\$11,011,625.00		
2022	90445	45223	\$22,611,250.00	36178	\$18,089,000.00	27839	\$13,919,550.00		
2023	92797	55678	\$27,839,100.00	41759	\$20,879,325.00	32479	\$16,239,475.00		
2024	95149	66604	\$33,302,150.00	47575	\$23,787,250.00	38060	\$19,029,800.00		
2025	97500	68250	\$34,125,000.00	48750	\$24,375,000.00	39000	\$19,500,000.00		
2026	99852	69896	\$34,948,200.00	49926	\$24,963,000.00	39941	\$19,970,400.00		
2027	102204	71543	\$35,771,400.00	51102	\$25,551,000.00	40882	\$20,440,800.00		
2028	104556	73189	\$36,594,600.00	52278	\$26,139,000.00	41822	\$20,911,200.00		
2029	106908	74836	\$37,417,800.00	53454	\$26,727,000.00	42763	\$21,381,600.00		
2030	109259	76481	\$38,240,650.00	54630	\$27,314,750.00	43704	\$21,851,800.00		
Pharma									
	# of Customers								
Year	Big			Revenue					
	Best	Expected	Worst	Best	Expected	Worst			
2018	1	0	0	\$1,000,000.00	\$0.00	\$0.00			
2019	7	4	2	\$7,000,000.00	\$4,000,000.00	\$2,000,000.00			
2020	35	20	8	\$35,000,000.00	\$20,000,000.00	\$8,000,000.00			
2021	75	40	20	\$75,000,000.00	\$40,000,000.00	\$20,000,000.00			
2022	90	60	40	\$90,000,000.00	\$60,000,000.00	\$40,000,000.00			
2023	100	80	60	\$100,000,000.00	\$80,000,000.00	\$60,000,000.00			
2024	100	100	70	\$100,000,000.00	\$100,000,000.00	\$70,000,000.00			
2025	100	100	75	\$100,000,000.00	\$100,000,000.00	\$75,000,000.00			
2026	100	100	80	\$100,000,000.00	\$100,000,000.00	\$80,000,000.00			
2027	100	100	100	\$100,000,000.00	\$100,000,000.00	\$100,000,000.00			
2028	100	100	100	\$100,000,000.00	\$100,000,000.00	\$100,000,000.00			
2029	100	100	100	\$100,000,000.00	\$100,000,000.00	\$100,000,000.00			
2030	100	100	100	\$100,000,000.00	\$100,000,000.00	\$100,000,000.00			
Small									
Best	Expected	Worst	Revenue		Assumptions				
20	15	5	\$300,000.00	\$225,000.00	\$75,000.00	Each small company valued at		\$15,000	
24	18	6	\$360,000.00	\$270,000.00	\$90,000.00	Each big company valued at		\$1,000,000	
29	22	8	\$435,000.00	\$330,000.00	\$120,000.00	Small contracts renew at a rate of		90%	
35	27	11	\$525,000.00	\$405,000.00	\$165,000.00	New small contracts are won at a rate of		30%	
42	33	15	\$630,000.00	\$495,000.00	\$225,000.00	Big contracts renew at a rate of		100%	
50	40	20	\$750,000.00	\$600,000.00	\$300,000.00	Big contracts plateau at 100			
59	48	26	\$885,000.00	\$720,000.00	\$390,000.00				
69	57	33	\$1,035,000.00	\$855,000.00	\$495,000.00				
80	67	41	\$1,200,000.00	\$1,005,000.00	\$615,000.00				
92	78	50	\$1,380,000.00	\$1,170,000.00	\$750,000.00				
105	90	60	\$1,575,000.00	\$1,350,000.00	\$900,000.00				
119	103	71	\$1,785,000.00	\$1,545,000.00	\$1,065,000.00				
134	117	83	\$2,010,000.00	\$1,755,000.00	\$1,245,000.00				