

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SEC FILE NUMBER

8-70009

ANNUAL AUDITED REPORT  
FORM X-17A-5 PART III FACING

PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE YEAR ENDING December 31, 2020

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: XTX MARKETS LLC

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

40<sup>th</sup> Floor, 10 Hudson Yards

(No. and Street)

New York

(City)

NY

(State)

10001

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Oliver Scott

+44(0) 203 198 3484

(Area Code – Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Ernst & Young LLP (Name – if individual, state last, first, middle name)

5 Times Square (Address)

New York(City)

New York(State)

10036(Zip Code)

**CHECK ONE:**

✓ Certified Public Accountant  
Public Accountant

Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (11-05)

Potential persons who are to respond to the collection of information  
contained in this form are not required to respond  
unless the form displays a currently valid OMB control number.

**XTX Markets LLC**

Statement of Financial Condition

As at December 31, 2020

With Report of Independent Registered  
Public Accounting Firm

***XTX Markets LLC***

***Statement of Financial Condition as at December 31, 2020 (expressed in U.S. dollars in thousands unless otherwise stated)***

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**XTX Markets LLC**

**Statement of Financial Condition as at December 31, 2020 (expressed in U.S. dollars in thousands unless otherwise stated)**

**OATH OR AFFIRMATION**

I, Eric Swanson, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of XTX Markets LLC, as of December 31, 2020, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

DIANA CAROLINA ESCOBAR  
Notary Public - State of New York  
No. 01ES6374465  
Qualified in Suffolk County  
My Commission Expires April 30, 2022



Signature

CEO

Title

\_\_\_\_ Notary Public This report \*\*  
contains (check all applicable boxes):

- (a) ☒ Facing Page.
- (b) ☒ Statement of Financial Condition.
- (c) ☐ Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
- (d) ☐ Statement of Changes in Financial Condition.
- (e) ☐ Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) ☐ Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) ☐ Computation of Net Capital.
- (h) ☐ Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) ☐ Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) ☐ A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) ☐ A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) ☒ An Oath or Affirmation.
- (m) ☐ A copy of the SIPC Supplemental Report.
- (n) ☐ A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**



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10036

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## Report of Independent Registered Public Accounting Firm

To the Member of  
XTX Markets LLC

### Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of XTX Markets LLC (the Company) as of December 31, 2020 and the related notes (the “financial statement”). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company at December 31, 2020, in conformity with U.S. generally accepted accounting principles.

### Basis for Opinion

This financial statement is the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

*Ernst & Young LLP*

We have served as the Company’s auditor since 2018.

March 1, 2021

## STATEMENT OF FINANCIAL CONDITION

*December 31, 2020*

### ASSETS

#### ASSETS

|  |                  |
|--|------------------|
| Cash and cash equivalents  | <b>\$38,951</b>  |
| Deposits with clearing organizations and others  | <b>191,203</b>   |
| Receivable from broker-dealers and clearing organizations  | <b>303</b>       |
| Financial instruments owned, at fair value   | <b>143,864</b>   |
| Furniture, equipment, and leasehold improvements, at cost, less accumulated depreciation and amortization of \$1,291 | <b>821</b>       |
| Income taxes receivable, including deferred taxes of \$166   | <b>1,305</b>     |
| Operating lease ROU assets   | <b>776</b>       |
| Other assets   | <b>393</b>       |
| <b>TOTAL ASSETS</b>  | <b>\$377,616</b> |

### LIABILITIES AND MEMBER'S EQUITY

#### LIABILITIES

|  |                  |
|--|------------------|
| Financial instruments sold, not yet purchased, at fair value | <b>\$126,404</b> |
| Payable to broker-dealers and clearing organizations         | <b>8,177</b>     |
| Accounts payable, accrued expenses and other liabilities     | <b>5,021</b>     |
| Operating lease liabilities                                  | <b>825</b>       |
| Due to related parties                                       | <b>34,614</b>    |
| <b>TOTAL LIABILITIES</b>                                     | <b>\$175,041</b> |

#### MEMBER'S EQUITY

|  |                  |
|--|------------------|
| Contributed capital                          | <b>\$73,996</b>  |
| Retained earnings                            | <b>128,579</b>   |
| <b>TOTAL MEMBER'S EQUITY</b>                 | <b>\$202,575</b> |
| <b>TOTAL LIABILITIES AND MEMBER'S EQUITY</b> | <b>\$377,616</b> |

*The accompanying notes are an integral part of the statement of financial condition.*

## **NOTES TO THE STATEMENT OF FINANCIAL CONDITION**

### **1 ORGANIZATION AND NATURE OF BUSINESS**

XTX Markets LLC (the 'Company') is a U.S. registered broker and dealer under the Securities Exchange Act of 1934. The sole member of the Company is XTX Holdings LLC, a limited liability corporation registered in Delaware. The Company was organized for the purpose of trading securities and treasuries utilizing a proprietary electronic trading model. The U.S. dollar is the functional currency of the Company. The Company became registered as a securities broker-dealer and member of the Chicago Stock Exchange (now NYSE Chicago) on December 13<sup>th</sup>, 2017. This statement of financial condition covers the year ended December 31, 2020. The Company exclusively trades on its own account and not on behalf of customers and operates as a single segment.

The Company is a member of the Securities and Investor Protection Corporation ('SIPC'). Its designated examining authority is FINRA (on behalf of NYSE Chicago). It trades via sponsored access on various equities exchanges and equities Alternative Trading Systems ('ATS') and on Brokertec via sponsored access for treasuries. The Company does not trade any derivative products.

### **2 SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of presentation**

The statement of financial condition of the Company has been prepared in accordance with accounting principles generally accepted in the United States ('US GAAP'). The statement of financial condition is presented in U.S. Dollars.

#### **Use of Estimates**

The preparation of the statement of financial condition in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Management believes that the estimates utilized in preparing its statement of financial condition are reasonable and prudent. Actual results could differ from those estimates.

## **NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

### **2 SIGNIFICANT ACCOUNTING POLICIES - continued**

#### **Financial Instruments Owned**

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded gross on the statement of financial condition under “Receivable from broker-dealers and clearing organizations” and “Payable to broker-dealers and clearing organizations”. Securities are recorded at fair value in accordance with FASB ASC 820, Fair Value Measurement.

Included within Financial Instruments Owned is an investment made by the Company in a Simple Agreement for Future Equity. This instrument converts to either preferred shares of the issuer or cash upon completion of a qualifying liquidity event. The Company elected to apply the fair value option for this instrument to better align reported results with the underlying changes in value. The investment is marked to its fair value.

#### **Other assets**

Other assets consist primarily of lease deposits and prepayments for other expenses, which are recognized at initial value of consideration given, and are subsequently amortized over the period of the underlying contract.

#### **Cash and cash equivalents**

Cash consists of deposits with banks and all highly liquid investments, with maturities of three months or less, that are not segregated and deposited for regulatory purposes. The balance consists of deposits with a bank.

#### **Foreign currency transactions**

Items included in the statement of financial condition are measured using the currency of the primary economic environment in which the Company operates (the functional currency). The statement of financial condition is presented in U.S. Dollars, which is the Company’s functional currency.

Assets and liabilities denominated in non-U.S. Dollar currencies are remeasured into United States dollar equivalents at spot foreign exchange rates prevailing on the date of the statement of financial condition.

#### **Taxes**

The amount of current and deferred taxes payable or refundable is recognized as of the date of the statement of financial condition, utilizing currently enacted tax laws and rates. The Company accounts for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the statement of financial condition. Under this method, the Company determines deferred tax assets and liabilities based on the differences between the statement of financial condition and tax bases of assets and liabilities by using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.



**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

**2 SIGNIFICANT ACCOUNTING POLICIES - continued**

The Company recognizes deferred tax assets to the extent that it believes that these assets are more likely than not to be realized. In making such a determination, the Company considers all available positive and negative evidence, including future reversals of existing taxable temporary differences, projected future taxable income, tax-planning strategies, and results of recent operations. If the Company determines that it would be able to realize a deferred tax asset in the future in excess of the net recorded amount, it would make an adjustment to reduce the deferred tax asset valuation allowance, which would reduce the provision for income taxes.

The Company records uncertain tax positions in accordance with ASC 740 on the basis of a two-step process in which (1) it determines whether it is more likely than not that the tax positions will be sustained on the basis of the technical merits of the position and (2) for those tax positions that meet the more-likely-than-not recognition threshold, it recognizes the largest amount of tax benefit that is more than 50 percent likely to be realized upon ultimate settlement with the related tax authority.

**Operating Leases**

The Company recognizes and measures its lease in accordance with FASB ASC 842, *Leases*. The Company is a lessee in one non-cancellable operating lease, for office space. The Company determines if an arrangement is a lease, or contains a lease, at inception of a contract and when the terms of an existing contract are changed. The Company recognizes a lease liability and a right of use (ROU) asset at the commencement date of the lease. The lease liability is initially and subsequently recognized based on the present value of its future lease payments. Variable payments are included in the future lease payments when those variable payments depend on an index or a rate. The discount rate is the implicit rate if it is readily determinable or otherwise the Company uses its incremental borrowing rate. The implicit rate of our lease is not readily determinable and accordingly, we use our incremental borrowing rate based on the information available at the commencement date for the lease. The Company's incremental borrowing rate for a lease is the rate of interest it would have to pay on a collateralized basis to borrow an amount equal to the lease payments under similar terms and in a similar economic environment. The ROU asset is subsequently measured throughout the lease term at the amount of the remeasured lease liability (i.e., present value of the remaining lease payments), plus unamortized initial direct costs, plus or minus any prepaid or accrued lease payments, less the unamortized balance of lease incentives received, and any impairment recognized. Lease cost for lease payments is recognized on a straight-line basis over the lease term.

The Company has elected, for all underlying classes of assets, to not recognize ROU assets and lease liabilities for short-term leases that have a lease term of 12 months or less at lease commencement, and do not include an option to purchase the underlying asset that the Company is reasonably certain to exercise. We recognize lease cost associated with our short-term leases on a straight-line basis over the lease term.

**Securities sold not yet purchased**

The Company has sold securities that it does not currently own and therefore may be obligated to purchase such securities at a future date. The Company has recorded these obligations of \$126,404 in the statement of financial condition as of December 31, 2020 at fair value which is the market value of the related securities. Such obligations have market risk to the extent that subsequent market fluctuations may require the Company to repurchase the securities at prices in excess of the market value reflected in the statement of financial condition.

**Fixed Assets**

Fixed assets are initially recorded at cost. Subsequent to recognition, fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses.

## **NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

### **2 SIGNIFICANT ACCOUNTING POLICIES - continued**

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

- Leasehold improvements: over the life of the lease, or to the lease break, if shorter
- IT equipment: 3 years
- Fixtures and fittings: 7 years

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The residual value, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

A fixed asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

#### **Impact of recent accounting pronouncements**

##### *Credit impairment*

FASB Accounting Standards Update (ASU) No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, was issued in June 2016.

ASC 326 requires an entity to recognize an allowance for credit losses that results in the statement of financial condition reflecting the net amount expected to be collected from financial assets that are not measured at fair value with changes in fair value recorded through net income. The allowance is based on the asset's amortized cost. That is, it represents the portion of the receivable's amortized cost basis that an entity does not expect to collect over the receivable's contractual life, considering past events, current conditions, and reasonable and supportable forecasts of future economic conditions. The allowance for credit losses is measured and recorded upon the initial recognition of a financial asset, regardless of whether it is originated or purchased.

Management have therefore adopted ASU 326 although there was no impact on the statement of financial condition.

##### *Reference rate reform*

The FASB issued Accounting Standards Update No. 2020-04, Reference Rate Reform, codified as ASC 848. In response to concerns about structural risks of interbank offered rates (IBORs), and, particularly, the risk of cessation of the London Interbank Offered Rate (LIBOR), regulators in several jurisdictions around the world have undertaken reference rate reform initiatives to identify alternative reference rates that are more observable or transaction based and less susceptible to manipulation.

The amendments in this Update provide optional expedients and exceptions for applying generally accepted accounting principles (GAAP) to contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met. The guidance is effective for all entities and generally can be applied through December 31, 2022. The expedients and exceptions provided by the amendments do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022, except for hedging relationships existing as of December 31, 2022, that an entity has elected certain optional expedients for and that are retained through the end of the hedging relationship.

## **NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

The Company does not have any material exposures to LIBOR or other reference rates either via its trading book activities or back office contracts and therefore does not expect this update to have a material impact on the statement of financial condition.

### **3 CASH AND CASH EQUIVALENTS**

The Company had restricted cash of \$4,000 at December 31, 2020 in respect of amounts lodged to support standby letters of credit to facilitate treasuries trading. All other amounts presented on the Statement of financial condition was unrestricted. The Company held cash equivalents at December 31, 2020 in the form of breakable 7-day term deposits.

### **4 FAIR VALUE HIERARCHY**

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a hierarchy of fair value inputs. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels:

- Level 1. Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date.
- Level 2. Inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly or indirectly.
- Level 3. Unobservable inputs for the asset or liability.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, the liquidity of markets, and other characteristics particular to the security. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in level 3.

There were no transfers between different levels of the fair value hierarchy within the period.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

A description of the valuation techniques applied to the Company's major categories of assets and liabilities measured at fair value on a recurring basis follows.

*Exchange-Traded Equity Securities.* Exchange-traded equity securities are valued based on quoted prices from the exchange. To the extent these securities are actively traded, valuation adjustments are not applied, and they are categorized in level 1 of the fair value hierarchy; otherwise, they are categorized in level 2 or level 3 of the fair value hierarchy.

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

*Simple Agreement for Future Equity.* Simple Agreement for Future Equity has been valued using an expected present value technique. Under this approach, probabilities and timings are assigned to the various conversion scenarios embedded within the agreements. The probabilities are based on management judgement, which in turn are based on discussions held with senior management of the investees and any other known events (such as fundraising rounds currently in flight). The second stage is to assign an estimate of the valuation of the investment at the forecast conversion date. This is based on management judgement (using the basis of recent negotiations where funding rounds are in flight). Resulting exit values are then discounted to the valuation date using benchmarked hurdle rates and a weighted average valuation is calculated based on aforementioned probabilities.

In valuing the Simple Agreement for Future Equity, unobservable inputs arise where judgement is required to estimate the valuation of the underlying investment at a future date. The key quantitative unobservable inputs were the assumptions used in respect of a potential funding round, namely the pre-money valuation. An increase in the pre-money valuation or probability of occurrence for the funding round would result in a higher fair value measurement, whereas a decrease in the pre-money valuation or probability of occurrence for the funding round would result in a lower fair value measurement.

The following table sets forth by level within the fair value hierarchy the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2020. As required by this standard, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement requires judgement and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. The Company utilizes exchange market data to obtain closing prices to value level 1 financial instruments. The Level 3 asset, being the Simple Agreement for Future Equity, consists of a purchase price of \$5,000 and net unrealized gain of \$1,460.

|   | Level 1          | Level 2  | Level 3        | Total Fair Value |
|---|------------------|----------|----------------|------------------|
| Financial instruments owned, at fair value:                               |                  |          |                |                  |
| Equity securities   | \$137,404        | -        | -              | \$137,404        |
| Simple Agreement for Future Equity  | -                | -        | \$6,460        | \$6,460          |
| <b>Total financial instruments owned, at fair value</b>                   | <b>\$137,404</b> | <b>-</b> | <b>\$6,460</b> | <b>\$143,864</b> |
| Financial instruments sold, not yet purchased, at fair value:             |                  |          |                |                  |
| Equity securities   | \$126,404        | -        | -              | \$126,404        |
| <b>Total financial instruments sold, not yet purchased, at fair value</b> | <b>\$126,404</b> | <b>-</b> | <b>-</b>       | <b>\$126,404</b> |

Short term assets and liabilities carry a maturity of less than one year or are bearing market interest rates and accordingly are carried at amounts approximating fair value, and are as set out below:

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

|   | Level 1          | Level 2        | Level 3  | Total Fair Value |
|---|------------------|----------------|----------|------------------|
| Cash  | \$38,951         | -              | -        | \$38,951         |
| Deposits with clearing organizations and others           | 191,203          | -              | -        | 191,203          |
| Receivable from broker-dealers and clearing organizations | -                | 303            | -        | 303              |
| Other assets  | 393              | -              | -        | 393              |
| <b>Total assets</b>                                       | <b>\$230,547</b> | <b>\$303</b>   | <b>-</b> | <b>\$230,850</b> |
| Payable to broker-dealers and clearing organizations      | -                | \$8,177        | -        | \$8,177          |
| <b>Total liabilities</b>                                  | <b>-</b>         | <b>\$8,177</b> | <b>-</b> | <b>\$8,177</b>   |

**5 DUE FROM/TO BROKER-DEALERS AND CLEARING ORGANIZATIONS AND DEPOSITS WITH CLEARING ORGANIZATIONS AND OTHERS**

The Company clears its proprietary transactions through other broker-dealers. As of December 31, 2020, the Company had deposits due from these broker-dealers and clearing organizations of \$191,203, receivables from broker-dealers and clearing organizations of \$303 and amounts due to broker-dealers and clearing organizations of \$8,177. Included in deposits with clearing organizations and others are deposits, margin, and unsettled transactions. Amounts due from broker-dealers and clearing organizations consist of rebates receivable and amounts due to broker-dealers and clearing organizations consist of exchange and clearing fees payable.

**6 COMMITMENTS AND CONTINGENT LIABILITIES**

The Company has total balances lodged with banks and broker-dealers aggregating to \$4,315 as security for its office lease and to support a standby letter of credit issued in respect of its treasuries trading. \$4,000 is included within “Cash and cash equivalents” and \$315 within “Other assets” on the statement of financial condition.

**7 RELATED PARTIES**

The Company is a fully owned subsidiary of XTX Holdings LLC, a company domiciled in the US and US tax resident.

Amounts due among related parties are interest free and repayable on demand. There have been no guarantees received from related parties or provided to related parties.

The Company pays amounts calculated in accordance with transfer pricing principles to affiliated entities in respect of net income generated by XTX Markets LLC but where management consider that the value-added activities in respect of this income is provided by employees of affiliated entities. These amounts are based on the value-added services contributed globally. Additionally, the Company receives amounts calculated in accordance with transfer pricing principles from affiliated entities in respect of net income generated by these entities but where management consider that the value added activities in respect of this income is provided by employees of XTX Markets LLC. These are net settled and covered by a single agreement. These items also include an element of costs recharged at a mark-up between XTX Markets LLC and these affiliated entities to ensure that each legal entity accurately bears its share of costs incurred. These costs include administrative, general and operating expenses, including employee compensation and benefits.

Additionally, the Company pays fees to an affiliated entity in respect of trading research services provided by that entity.

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

No formal settlement terms exist for settlement of any associated related party receivables or payables although a master netting agreement is in place that allows for net settlement of intercompany payables and receivables.

The following table sets forth the Company's related party assets and liabilities as of December 31, 2020:

|                                  | Due to related party as of<br>December 31, 2020 | Due from related party as of<br>December 31, 2020 |
|----------------------------------|---|---|
| XTX Markets Limited              | \$19,292  | \$0   |
| XTX Markets Technologies Limited | \$15,322  | \$0   |
|                                  | <b>\$34,614</b>                                 | <b>\$0</b>  |

**8 LEASES**

The Company has obligations as a lessee for office space with initial noncancelable terms in excess of one year. The Company classified this lease as an operating lease. This lease contains a renewal option for a period of a further five years. Because the Company is not reasonably certain to exercise this option, the optional period is not included in determining the lease term, and associated payments under this renewal option is excluded from lease payments. The Company's lease does not include a termination option for either party to the lease or restrictive financial or other covenants. Payments due under the lease contract includes fixed plus variable payments. The lease requires the Company to make variable payments for the Company's proportionate share of the building's property taxes, insurance, and common area maintenance. These variable lease payments are not included in lease payments used to determine lease liability and are recognized as variable costs when incurred.

Amounts reported in the balance sheet as of December 31, 2020 were as follows:

Operating lease ROU assets      \$776

Operating lease liabilities      \$825

Other information related to leases as of December 31, 2020 was as follows:

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

Supplemental cash flow information:

Cash paid for the amounts included in the measurement of lease liabilities:

|   |       |
|---|-------|
| Operating cash flow from operating leases | \$628 |
|---|-------|

Reductions to ROU assets resulting from reductions to lease liabilities:

|                  |         |
|------------------|---------|
| Operating leases | (\$537) |
|------------------|---------|

Remaining lease term:

|                  |           |
|------------------|-----------|
| Operating leases | 1.5 years |
|------------------|-----------|

Discount rate:

|                  |       |
|------------------|-------|
| Operating leases | 6.79% |
|------------------|-------|

Maturities of lease liabilities under noncancelable operating leases as of December 31, 2020 are as follows:

|      |       |
|------|-------|
| 2021 | \$532 |
| 2022 | 293   |

**9 CREDIT RISK, FINANCING RISK AND MARKET RISK**

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfil their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

The Company finances a significant portion of its securities transactions. Financing risks include the exposure the Company has to margin requirements in place with clearing brokers and counterparties, and the risk that ongoing financing arrangements may not be available in the future at rates which are desirable to the Company. Changes in margin requirements, including the related changes in fair value of investments, may result in the Company having to pledge additional margin or to sell securities to meet required margin. These activities may take place when market conditions are not optimal and may result in a realized loss on securities transactions and additional margin requirements with clearing brokers and counterparties.

Market risk is the potential for changes in the value of financial instruments. Categories of market risk include, but are not limited to, exposure to equity prices, interest rates, commodity prices, credit prices and currency prices. Market risk is directly impacted by volatility and liquidity in the markets. As a quantitative trading firm, the Company's trading levels may vary significantly on an intraday basis as a result of changing market and economic conditions. End of day positions may not be representative of trading levels conducted by the Company during the trading day.

The Company relies on service providers that are integral to its revenue generating activities. A disruption of services provided such as connectivity may have an impact on the financial results of the Company.

The Company may invest directly in non-US currencies or securities that are denominated in non-US currencies. Currency rates may fluctuate significantly over short periods of time for a number of reasons,

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

including changes in interest rates, intervention (or the failure to intervene) by government entities, central banks or supranational entities, or by the imposition of currency controls or other geopolitical developments.

**10 CONTINGENCIES**

In the normal course of business, from time to time, the Company may be involved in legal or regulatory proceedings and/or inquiries concerning matters arising in connection with the conduct of its operations. In the Company's opinion, there are no matters that may ultimately result from such legal and regulatory actions which are expected to have a material adverse effect on the financial position, results of operations, or liquidity of the Company. The Company may enter into agreements with indemnifications in the normal course of business.

**11 REGULATORY REQUIREMENTS**

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital.

During 2018, the Company applied for, and received permission from CHX to adopt the alternative treatment for calculating capital requirements. Therefore, during 2020 the capital requirement of the Company has been \$250 and it has remained in compliance with its minimum net capital requirement through the date of this statement of financial condition and had net capital of \$154,856, which was \$154,606 in excess of its required net capital of \$250.

The Company is subject to the Customer Protection Rule (SEC Rule 15c3-3), promulgated under the Securities Exchange Act of 1934, as amended. However, at December 31, 2020, and throughout the period, the Company did not carry security accounts for customers or perform custodial functions related to customer securities. Consequently, at December 31, 2020, there are no amounts required to be reserved in accordance with SEC Rule 15c3-3.



**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued****12 INCOME TAXES**

The following represents the approximate tax effect of each significant type of temporary difference giving rise to the deferred income tax asset.

|                                       |       |
|---------------------------------------|-------|
| Compensation                          | \$709 |
| Operating lease obligation            | \$173 |
| Total deferred tax assets             | \$882 |
|                                       | <hr/> |
| Depreciation                          | \$247 |
| Operating lease right of use assets   | \$163 |
| Unrealized revenues                   | \$306 |
|                                       | <hr/> |
| Total deferred tax liabilities        | \$716 |
|                                       | <hr/> |
| Net deferred tax assets/(liabilities) | \$166 |
|                                       | <hr/> |

Management has assessed the Company's uncertain tax position exposure in accordance with ASC 740 and current accounting policy. Management has concluded under the two-step process that the tax positions taken will be sustained as determined under the more likely than not threshold, and therefore a nil balance in relation to uncertain tax positions has been recorded in the statement of financial condition.

As of December 31, 2020, the Company determined that it has no material uncertain tax positions, interest or penalties as defined within ASC 740, and accordingly, management has concluded that no additional ASC 740 disclosures are required. The Company is subject to tax examination for tax year ending December 31, 2017 at the federal, state and city. The Company does not believe that it is reasonably possible that the total amount of unrecognized tax benefits will significantly change within the next 12 months.

The Company's management has deemed that the deferred tax assets are realized on a more-likely-than-not basis.

**13 IMPACT OF COVID-19**

Due to the Company's business model market volatility created by the Covid-19 pandemic does not pose additional risks to profitability, however this does increase operational risks associated with higher market volumes and increased numbers of transactions. The Company acknowledges that whilst its business model is not threatened by the Covid-19 pandemic, the following risks are more proximate:

- Operational risk linked to increased volumes and transactions
- Cyber Security risk in the form of increased threat from external sources looking to exploit the Company's employees working from home

**NOTES TO THE STATEMENT OF FINANCIAL CONDITION – continued**

In the medium term the Company acknowledges that due to stimulus measures associated with combatting the pandemic there is an increased likelihood of tax rate increases, however the Company is well placed to absorb any such increases as and when they arise and continues to monitor political and economic events, planning accordingly for a range of possible outcomes.

**14 SUBSEQUENT EVENTS**

The Company has performed an evaluation of events that have occurred subsequent to December 31, 2020, and through March 1, 2021. There have been no material subsequent events that occurred during such period that would require disclosure in this report or would be required to be recognized in the statement of financial condition as of December 31, 2020.