

Invest smarter, together™

Pitch Deck - June 30, 2017



Problem: Millennials distrust financial advisors and do not understand how to invest



### Solution

A web-based investor community that allows users to either simulate a portfolio or link a live-trading account in order to

- Share performance with friends they trust
- Discover and learn from top investors
- Crowdsource investment ideas from a transparent community
- Trade directly through the platform with their existing brokerage account



### Market Validation

There is already precedent for users wanting to share opinions, crowdsource investment ideas, and trade stocks on mobile devices.

**StockTwits** 

1.50M

Monthly Active Users

Seeking Alpha (X

85.0M

Monthly Pageviews



2.00M

Mobile Trading Accounts



## User Experience

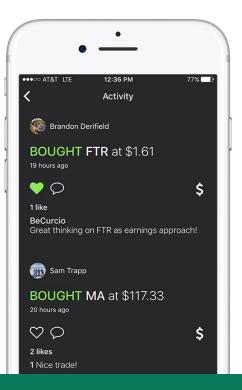
Users interact with the community using **proven social media features** that already offer value to the user

- Share insights like Twitter
- Like trades like Facebook
- Discover investors like Instagram
- Compete like Words with Friends



### Product

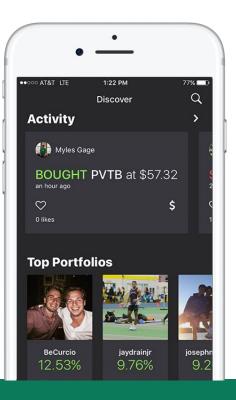
#### Find trends



#### Share your portfolio



#### Discover top performers





# **Target Markets**



Educators & E-Learning Sites



HS & College Students



Working Young Adults



Professional Investors

**Simulated** 

**Live-Trading** 



### **Business Model**

#### Rapunzl will monetize the user base by

- Selling aggregate transaction data analytics to financial institutions
- Offering premium subscriptions for expanded functionality
- Incorporating certified financial advisors and charging an annual fee

\$24.0M

Projected revenue by 2022

\$300M

Projected valuation by 2022



## The Challenge

Creating a sustainable social network is hard but we eliminate many of the difficulties

- Social sign-up allows for rapid onboarding
- Users are automatically connected with friends on other social networks to create an instant community which presents clear early value to the user
- Leaderboard with cash competitions enables users to immediately recognize the value proposition of finding better investments
- Tutorials educate the user so they do not feel lost



# Competitive Advantage

### Rapunzl differentiates itself from existing competition by

- Gamifying the stock market with habit-forming competitions to drive engagement
- Synthesizing simulated and live-trading to create a pipeline of new users
- Promoting financial literacy to produce organic media coverage
- Remaining brokerage agnostic and avoiding high capital requirements of brokerages

## Investment Request

- We are seeking \$500,000 to fund ongoing development and future marketing efforts

PRESENT, 2017 - YEAR END 2018		
Source	Uses	
· ·	Marketing	114,851
Issuance of 500,000 shares of common stock at a price of \$1.00	Data & Hosting	71,000
per share	Development	250,000
	Wages	48,000
	Other Costs	16,149
Total 500,000		500,000



# 3 Year Projections

#### By end of 2018

- Pre-revenue with 250,000 users at a \$25M valuation
- 500% return on investment

#### By end of 2019

- Initial revenue stages with \$750,000 across 600,000 users making for a \$50M valuation
- 1000% return on investment

#### By end of 2020

- Positive income with \$4.8M in revenue across 1.2M users and a \$100M valuation
- 2000% return on investment



## Legal & Security Considerations

The live-trading component of Rapunzl is a messaging service between investors and their brokerages

- Brokerage integration does not require investment advisor registration, SEC membership, nor FINRA insurance
- The app is free so all user-content is publicly available information
- Rapunzl relies upon proven API partners for brokerage integration related to security and account information which absolves Rapunzl of liability
- Users do not need to be registered investment advisors because they receive no compensation for their followers and opinions



## Team





CEO Co-Founder



**Myles Gage** 

Chief Strategist Co-Founder



**OkGrow** 

Freelance dev team based in Toronto