

EQUITY CROWDFUNDING ("ECF"): WHAT IS IT? A mechanism enabling broad groups of investors to fund startups online in return for an equity stake in the business.

The 2012 JOBS act laid the framework for US equity crowdfunding, creating 3 new categories:

Title II

- Effective September 2013
- Allows companies to publicly advertise they are looking to raise money online.
- Only accredited investors.
- 1,400 companies raised > \$600 million in first 2 years

Regulation A+ ("mini IPO")

- Effective June 2015
- Allows companies to raise up to \$50m with reduced SEC requirements compared to traditional IPOs.
- · Anyone can partake.
- Slower adoption, a main driver believed to be the 4-8 months to complete a filing

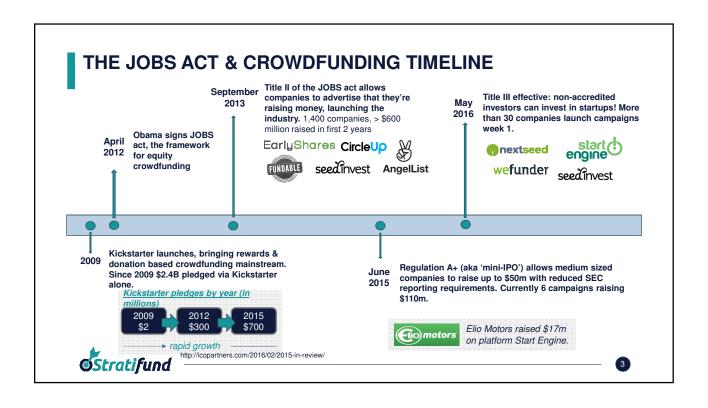
Title III

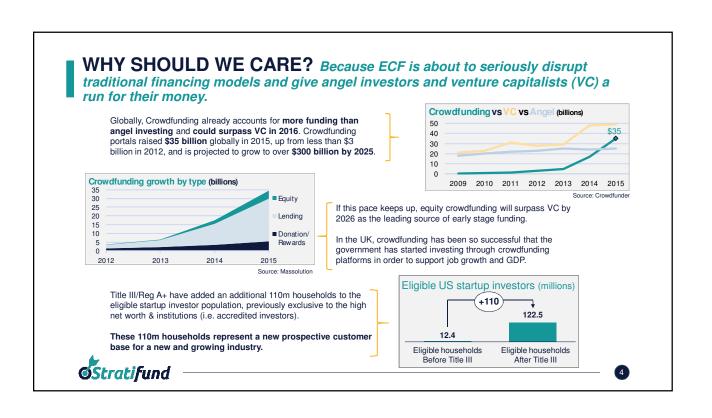
- Effective May 2016
- 'Regulation crowdfunding' allows startups to raise up to \$1m online with minimal SEC oversight.
- Anyone can partake.
- 30+ active company offerings filed during the first week.











WHAT IS THE PROBLEM?

- > The everyday investor, and even sophisticated investors, have little or no experience evaluating early stage businesses
- Fraud risk is high and opportunity exists for inexperienced investors to be taken advantage of
- > Time & expertise required to properly analyze & understand the risk/opportunity can overwhelming
- > Early stage investing bears a different risk profile (liquidity, risk of loss, visibility, dilution, regulatory, finance, etc.)
- > The crowdfunding process is complex & decentralized making finding the right deal challenging

Not losing all of your money

 "How much should I spend & on how many investments?"

Lack of skillset

- "What is a convertible note? What is the size of this market?"

Key challenges for investors:

Finding the time

- "How do I find time to properly understand this investment?"

Finding the deals

- "Is there a video game company to invest in? An organic restaurant?"

Inherent uncertainty of a new industry

- "What is a Form C filing?"

Ability to monitor investments

- "What is a down-round?"





STRATIFUND PROVIDES A SOLUTION

"If you're prepared to invest in a company, then you ought to be able to explain why in simple language that a fifth grader could understand, and quickly enough so the fifth grader won't get bored." – Peter Lynch

We are a research & education platform streamlining the equity crowdfunding process to help inform investors

An aggregation of all available deals Research reports & deal ratings Data collection & investment tracking

A ONE-STOP SHOP FOR EQUITY CROWDFUNDING

- Learn key terms, concepts, strategies, and interact with other investors
- ✓ Find the investments organized in one place
- Read independent research reports before investing
- Collect information on transactions (# of deals, terms, valuations, industries, etc.) and track investments (planned future add)







