

## Kurt R. Junge

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### **PROFESSIONAL EMPLOYMENT**

- 2015 - Present    **POINTERTOP, INC**  
Founding advisor and board member of an innovative SaaS platform company focused on Remote Sales and Service
- Helped with the initial technical specifications, design, and sourcing for the company's patented flagship SaaS (Software-as-a-Service) platform
  - Responsible for selection of CTO and programming team.
- 2010 - 2017    **TELEXA INC.**  
Co-founder and CTO of an international telecommunications retail services company, in charge of planning, budgeting, and execution of firm's technology assets and corporate systems.
- Responsible for network design and implementation of a SaaS point-of-sale system sold to retailers, as well as its technical support operations.
  - Responsible for software maintenance and updating complete international network including LANs and corporate WAN
- 2005 - 2010    **FRONTERA COMMUNICATIONS, INC.**  
CTO of a chain of 24 wireless stores distributed across four states
- 1999 - 2002    **TECHNOLOGY CONSULTANT**  
Consultant to Motorola in market analysis and product development of land navigation technologies
- 1994 - 1999    **LIHKUVA SYSTEMS INTERNATIONAL, INC.**  
Founder and CEO of a leading-edge software company that developed and sold first-of-its-kind land-navigation applications that integrated vector maps and GPS technologies
- Expanded into the Intelligent Transportation System concept for real-time traffic incident reporting and cellular communications for vehicle security systems integration
  - Formed development and marketing alliances with Intel (Connected Car PC), NCR (kiosk-to-thin-client travel data interface), Motorola (iRadio navigation software development) and ComRoad AG of Munich Germany (PDA/Internet server telematics interface)
  - Successful exit to Motorola in 1999
- 1987 - 1994    **JUNGE, GAFFEY and ASSOCIATES, INC.**  
Co-founder, CTO, and Vice President of a software company providing SaaS electronic billing systems to major hospitals in USA.
- Designed, programmed, and implemented a screen-form design package that eliminated the need to program data input screen forms.
  - Instrumental in changing company revenue generation from sporadic software sales to consistent SaaS contracts
- 1969 - 1972    **US ARMY.**  
Officer in field artillery in Germany. Honorably discharged at end of assignment.

### **EDUCATION**

- 1974-1985    **University of the Andes, Bogota, Colombia**
- Executive MBA: courses specialized in marketing, production, finance, and general management.
- 1964-1969    **University of California, Berkeley**  
B.S. Business Administration - Operations Research