

## GILES HAYWARD

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### EDUCATION

- Nov 2011**                      **CISI – Level 3 Certificate in Corporate Finance**
- Aug 2009 - May 2011**      **Presidio School of Management, San Francisco, CA, USA**
- Completed 2 year MBA program focused on “Sustainability”.
- Jan – April 2005**            **New York University**
- Completed a 4 month accredited course in financial analysis and accounting.
- 1999 – 2002**                **Newcastle-Upon-Tyne University, United Kingdom**
- 2:1 Degree, BA (Hons) in Psychology and English Literature.
- 1993 – 1998**                **Stowe School Buckingham, UK**
- 3 A-levels: English Lit: A, Geography: A, Biology B
  - 9 GCSEs: 7 A\*/A
  - Head of House, School Prefect
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### WORK EXPERIENCE

- Jan 2014 - Ongoing**      **«Torii Labs LLC» The Herbal Elixir Product Company**  
**<http://www.torilabs.com>**
- CEO and Co-Founder of Torii Labs - a health product company producing herbal elixirs to balance build and brighten the body and mind.
  - Raise \$1.5m to develop 8 fortified beverage SKU's
  - Sold in the leading retail stores in California and NYC, such as Earthbar, Whole Foods and Equinox gyms.
  - Developed e-commerce site to launch online sales strategy.
  - Built a respected brand in the natural product category
- June 2011 – 2013**        **«Black Emerald Group Ltd» Renewable Energy Finance Company**  
**<http://www.blackemerald.com/>**
- **Investment Director**, London
  - Responsible for business development and deal origination, structuring and execution.
  - Raised \$10mln to buy CRS, an E-waste company based in the US.
- Aug 2005 – April 2009:**    **«Raven Russia Property Advisors (RRPA)», St Petersburg.**  
**(<http://www.ravenrussia.com/>)**
- **Investment Director**, St Petersburg.
  - Responsible for setting up and running the St Petersburg office.
  - Closed second largest real estate investment deal in St Petersburg. (estimated end value of \$300m).
  - Expertise in corporate and financial structuring of real estate transactions
  - Experience in project management and project development.
  - \$500m of assets under management.

April 2005 – Aug 2005: **«Grand Bahama Development Company (GB DevCo) », Freeport, Bahamas (<http://gbdevco.com/temp/>)**

- Initiated the joint venture development of 1,000 acre Aman hotel resort development between Raven Resorts and GBDevCo.

September 2002 - Dec 2004: **«Hutchison Whampoa Properties Ltd», Shanghai, China (<http://www.hutchison-whampoa.com/en/businesses/property.php>)**

- **Assistant Marketing Manager**, responsible for both residential and commercial projects in Shanghai.
- Part of the team that pre-leased 75% of 85,000sqm Grade A office building in central Shanghai
- Experience in market research and conceptual development of large exclusive 'Regency Park' villa compound in Pudong.

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## OTHER ACHIEVEMENTS

- Leadership Board member of Vista Del Mar Childrens Charity in LA - Giles develops programs that use the natural world to heal, inspire and empower the children with mental illness.
- Co-Founder of the Tyringham Initiative ([www.tyringhaminitiative.com](http://www.tyringhaminitiative.com)) – A centre for consciousness research and transformation.
- Co-Founder Phylia DeM ([www.phylia.com](http://www.phylia.com)) a health and beauty company based in LA.
- Won arctic biathlon for Kids Company Charity in 2008
- Won inter school young enterprise challenge in 1998
- Basic knowledge of Russian and Mandarin.
- Member of the Global Impact Institute

1993 – 2004

### Sporting achievements

- Captained Shanghai football team, which won expat league cup in 2004.
- Represented south west of England rugby at under 18 level
- Played first team rugby, hockey, football and tennis in final 2 years
- Club Captain of Stowe School 1<sup>st</sup> XVI rugby team in final year

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## INTERESTS

- Travel, Sport, Different Cultures, Tai Chi, Philosophy, Psychology, Kite Surfing, yoga, meditation, Nature
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