

**CONFIDENTIAL**

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
8-69609

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 7/1/2017 AND ENDING 6/30/2018  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Institutional Bond Network, LLC

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

463 Pennsfield Place, Suite 201

(No. and Street)

Thousand Oaks

(City)

CA

(State)

91360

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Erik Hagge

805-277-4738

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained on this Report\*

DeMarco Sciacotta Wilkens & Dunleavy, LLP

(Name - if individual, state last, first, middle name)

9645 Lincolnway Lane, Suite 214A

(Address)

Frankfort

(City)

IL

(State)

60423

(Zip Code)

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See 240.17a-5(e)(2).

SEC 1410 (06-02)

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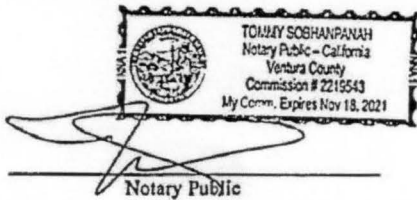
### OATH OR AFFIRMATION

I, Erik Hagge, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Institutional Bond Network, as of June 30, 2018, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



[Signature]  
Signature  
MANABING PARTNER  
Title

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**INSTITUTIONAL BOND NETWORK, LLC**  
**FINANCIAL STATEMENTS**  
**AND REPORT OF INDEPENDENT REGISTERED**  
**PUBLIC ACCOUNTING FIRM**  
**(CONFIDENTIAL PURSUANT TO RULE 17a-5(e)(3))**

**JUNE 30, 2018**

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INSTITUTIONAL BOND NETWORK, LLC

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Members of  
Institutional Bond Network, LLC

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Institutional Bond Network, LLC, (the "Company") as of June 30, 2018, and the related statements of operations, changes in members' equity and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Institutional Bond Network, LLC as of June 30, 2018, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Supplemental Information

The supplemental information has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 under the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as Institutional Bond Network, LLC's auditor since 2016.

*DeMarco Sciacotta Wilkens & Dunleavy LLP*

Frankfort, Illinois  
August 28, 2018

Phone: 708.489.1680 Fax: 847.750.0490 | [dscpagroup.com](http://dscpagroup.com)  
9645 W. Lincolnway Lane, Suite 214A | Frankfort, IL 60423  
330 East Northwest Highway, 2nd Floor | Mount Prospect, IL 60056  
3809 Belmont Boulevard | Sarasota, FL 34232

INSTITUTIONAL BOND NETWORK, LLC  
STATEMENT OF FINANCIAL CONDITION  
JUNE 30, 2018

ASSETS

Cash and cash equivalents	\$ 684,879
Receivable from clearing firm	516,254
Securities owned	6,348,792
Fixed assets (net of accumulated depreciation of \$1,558)	3,877
Due from related party	6,383
Other assets	<u>22,272</u>
 TOTAL ASSETS	 <u><u>\$ 7,582,457</u></u>

LIABILITIES AND MEMBERS' EQUITY

LIABILITIES

Accounts payable	\$ 21,819
Payable to clearing firm	5,363,361
Securities sold, not yet purchased	1,000,980
Accrued expenses and other liabilities	<u>61,383</u>
 TOTAL LIABILITIES	 <u><u>\$ 6,447,543</u></u>

MEMBERS' EQUITY

	<u>1,134,914</u>
 TOTAL LIABILITIES AND MEMBERS' EQUITY	 <u><u>\$ 7,582,457</u></u>

The accompanying notes are an integral part of these financial statements.



INSTITUTIONAL BOND NETWORK, LLC  
STATEMENT OF OPERATIONS  
FOR THE YEAR ENDED JUNE 30, 2018

REVENUES	
Principal transactions	\$ 1,195,321
Trading gains - net	759,758
Other	<u>176</u>
TOTAL REVENUES	<u>1,955,255</u>
EXPENSES	
Commissions expense	553,401
Payroll & benefits	446,474
Technology, data & communications	186,509
Professional	114,986
Interest expense	112,473
Trading fees	53,432
Occupancy	51,266
Other expenses	32,225
Regulatory	29,383
Travel & entertainment	<u>27,507</u>
TOTAL EXPENSES	<u>1,607,656</u>
Net Income	<u><u>\$ 347,599</u></u>

The accompanying notes are an integral part of these financial statements.

INSTITUTIONAL BOND NETWORK, LLC  
STATEMENT OF CHANGES IN MEMBERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2018

MEMBERS' EQUITY, JULY 1, 2017	\$ 787,315
Members' contributions	-
Members' withdrawals	-
Net income	<u>347,599</u>
MEMBERS' EQUITY, JUNE 30, 2018	<u>\$ 1,134,914</u>

The accompanying notes are an integral part of these financial statements.



INSTITUTIONAL BOND NETWORK, LLC  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 347,599
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	1,525
Changes in operating assets and liabilities:	
Receivable from clearing firm	(3,657)
Securities owned	(2,974,037)
Other assets	(9,163)
Accounts payable	7,079
Payable to clearing firm	1,971,973
Securities sold, not yet purchased	1,000,980
Accrued expenses and other liabilities	<u>32,257</u>
Total Adjustments	<u>26,957</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>374,556</u>
CASH FLOWS USED IN INVESTING ACTIVITIES:	
Purchase of fixed assets	<u>(4,282)</u>
NET CASH USED IN INVESTING ACTIVITIES	<u>(4,282)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	370,274
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>314,605</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 684,879</u>
Supplementary Information:	
Interest Paid	<u>\$112,473</u>

The accompanying notes are an integral part of these financial statements.

INSTITUTIONAL BOND NETWORK, LLC  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

Note 1 - Organization

Institutional Bond Network, LLC (the "Company") is a broker-dealer registered with the United States Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company was founded on March, 2011, under the laws of the State of California. The Financial Industry Regulatory Authority, Inc. ("FINRA") accepted the Company's membership application on January 8, 2016.

Institutional Bond Network, LLC is a limited liability company, and as such, the members' liability is limited to their investment. The Company is a securities broker-dealer servicing institutional customers, primarily other broker-dealers.

Note 2 - Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements are presented in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Securities Owned and Securities Sold, Not Yet Purchased

At June 30, 2018, these securities were classified as "trading" and reported at fair value, with the unrealized gains and losses included in trading gains – net on the statement of operations. Costs are determined on a specific identification basis for determining realized gains and losses. At June 30, 2018, these securities, net of securities sold, not yet purchased, had a fair value of \$5,347,812, a cost of \$5,310,287, and an unrealized gain of \$37,525.

The Company sells securities that they do not currently own and will therefore be obligated to purchase such securities at a future date. The Company records these obligations in the statement of financial condition at the market value of the related securities and will incur a loss if the market value of the related securities increases subsequent to the sale date.

Income Taxes

The Company is a limited liability company and has elected to be treated as a partnership, as defined in the Internal Revenue Code. Accordingly, no income tax expense has been recorded in the statements. All income or losses will be reported on the individual members' income tax returns. The Company accounts for any potential interest or penalties related to possible future liabilities for unrecognized income tax benefits as other expense. The Company is no longer subject to examination by federal, state or local tax authorities for periods before 2015.

INSTITUTIONAL BOND NETWORK, LLC  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

Revenue Recognition

Securities transactions and the related revenue and expense are recorded on the trade date.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company considers all highly liquid instruments with three months or less to maturity at the date of purchase to be cash equivalents.

Fixed Assets

Fixed assets are stated at cost. Expenditures for maintenance and repairs are expensed currently, while renewals and betterments that extend the life of an asset are capitalized. The costs of assets sold, retired, or otherwise disposed of, and the related allowance for depreciation are eliminated from the accounts and any resulting gain or loss is recognized. Depreciation is computed on accelerated and straight-line methods and depreciable lives are generally 3-5 years.

Fair Value Measurement

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market income or cost approach, as specified by FASB ASC 820, are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

*Level 1* inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.

*Level 2* inputs are inputs (other than quoted prices included within *Level 1*) that are observable for the asset or liability, either directly or indirectly.

INSTITUTIONAL BOND NETWORK, LLC  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

Fair Value Measurement (continued)

*Level 3* are unobservable inputs for the asset or liability and rely on management's own assumption about the assumptions that market participants would use in pricing the asset or liability.

A qualifying asset or liability level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

Assets and Liabilities at Fair Value as of June 30, 2018

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Securities owned:				
Municipal bonds		\$5,853,792		\$5,853,792
U.S. government bonds		<u>495,000</u>		<u>495,000</u>
Total		<u>\$6,348,792</u>		<u>\$6,348,792</u>
Securities sold, not yet purchased:				
U.S. government bonds		<u>\$1,000,980</u>		<u>\$1,000,980</u>

Note 3 - Concentrations

The Company maintains cash balances in one financial institution, which at times may exceed the federally insured limit. The Company believes it is not exposed to any significant credit risk to cash.

Note 4 - Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of a minimum net capital, as defined, as the greater of \$100,000 or one-fifteenth of aggregate indebtedness, as defined. At June 30, 2018, the Company had net capital of \$535,688, which exceeded its requirement by \$435,688.

Additionally, the Company must maintain a ratio of aggregate indebtedness to net capital of 15:1 or less. At June 30, 2018, this ratio was .16 to 1.



INSTITUTIONAL BOND NETWORK, LLC  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

Note 5 - Clearing Broker and Off Balance Sheet Risk

The Company uses Wedbush Securities, Inc. (Wedbush) to clear its securities transactions and to provide custodial and other services for which it pays a fee on a per transaction basis and interest on amounts borrowed. The clearing agreement requires a minimum charge of \$10,000 per month. In connection with its clearing agreement, the Company must maintain a minimum deposit with Wedbush Securities, Inc. of \$250,000.

Further pursuant to its clearing agreement, customers' money balances and security positions are carried on Wedbush's books. Under certain conditions, the Company has agreed to indemnify Wedbush for any related losses, if any, that Wedbush may sustain. Both the Company and Wedbush monitor collateral on securities transactions to minimize exposure to loss.

Additionally, there is a financing agreement between the Company and Wedbush, whereby Wedbush provides financing to the Company for the purchase of securities up to a maximum of 8 times the amount held at Wedbush, exclusive of net securities owned, at a rate of federal funds plus 250 basis points which at June 30, 2018 was 4.41%. At June 30, 2018, the amount held at Wedbush, exclusive of net securities owned, was \$1,162,135 and the amount financed was \$5,363,361. The Company was in compliance with this agreement throughout the year ended June 30, 2018.

Note 6 - Commitments and Contingencies

The Company renewed its lease for California office space at \$2,700 per month, for the period July 1, 2018 thru June 30, 2019. In January of 2018, the Company entered into a new office lease in Boston at \$1,215 per month for the period January 22, 2018 to January 31, 2019.

Rent expense on both facilities for the year ended June 30, 2018 was \$41,748.

Year Ending June 30:

2019	<u>\$40,905</u>
Total Minimum Lease Payments	<u>\$40,905</u>

Note 7 - Related Party

During the course of the year, the Company made purchases on behalf of IBN Asset Management, LLC in the amount of \$6,383 which is owed to the Company as of June 30, 2018. IBN Asset Management, LLC, a registered investment adviser, is owned by the same members of the Company.

INSTITUTIONAL BOND NETWORK LLC  
SUPPLEMENTARY SCHEDULES  
JUNE 30, 2018

COMPUTATION OF NET CAPITAL  
UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

NET CAPITAL	
Total Members' Equity	\$ 1,134,914
DEDUCTIONS AND/OR CHANGES	
Non-allowable assets	<u>26,149</u>
TENTATIVE NET CAPITAL	1,108,765
Haircuts on securities	442,489
Undue concentration	<u>130,588</u>
NET CAPITAL	535,688
Less: Minimum net capital requirements at 6.67% of aggregate indebtedness (\$100,000 if higher)	<u>100,000</u>
EXCESS NET CAPITAL	<u>\$ 435,688</u>
AGGREGATE INDEBTEDNESS	<u>\$ 83,202</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u>0.16</u>

No material discrepancies exist between the above computation and the computation included in the Company's corresponding unaudited Form X-17A-5 Part IIA filing as amended on August 27, 2018.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR THE YEAR  
ENDED JUNE 30, 2018

The Company is exempt from the provisions of Rule 15c3-3 of the SEC since the Company's activities are limited to those set forth in the conditions for exemption pursuant to subsection k(2)(ii) of the Rule.

See Report of independent registered public accounting firm



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Members of  
Institutional Bond Network, LLC

We have reviewed management's statements, included in the accompanying exemption report, in which (1) Institutional Bond Network, LLC identified the following provisions of 17 C.F.R. section 15c3-3(k) under which Institutional Bond Network, LLC claims an exemption from 17 C.F.R. section 240.15c3-3(k)(2)(ii) (the "exemption provisions") and (2) Institutional Bond Network, LLC stated that Institutional Bond Network, LLC met the identified exemption provisions throughout the most recent fiscal year ended June 30, 2018 without exception. Institutional Bond Network, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Institutional Bond Network, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's assertions. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

*DeMarco Sciacotta Wilkens & Dunleavy LLP*

Frankfort, Illinois  
August 28, 2018





463 Pennsfield Place, Suite 201, Thousand Oaks CA 91360  
+1 866 686 4007 info@ibnbonds.com  
www.ibnbonds.com

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## INSTITUTIONAL BOND NETWORK, LLC

August 28, 2018

EXEMPTION REPORT YEAR

ENDED JUNE 30, 2018

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We, as members of management of Institutional Bond Network, LLC (the Company) are responsible for complying with 17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers". We have performed an evaluation of the Company's compliance with the requirements of 17 C.F.R §240.17a-5 and the exemption provisions in 17 C.F.R §240.15c3-3(k) (the "exemption provisions"). Based on this evaluation we make the following statements to the best knowledge and belief of the Company:

1. We identified the following provisions of 17 C.F.R §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R §240.15c3-3:(k)(2)(ii).
2. We met the identified exemption provisions throughout the most recent fiscal year ended June 30, 2018 without exception.

The Company is exempt from the provisions of 17 C.F.R §240.15c3-3 of the Securities Exchange Act of 1934 (pursuant to paragraph (k)(2)(ii) of such Rule) as the Company carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and clears all customer transactions through another broker dealer, Wedbush Securities, LLC, on a fully disclosed basis.

Institutional Bond Network, LLC

A handwritten signature in black ink, appearing to read "Erik Hagge", is positioned above the printed name.

Erik Hagge

Senior Partner

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BOND PROCEEDS | FIXED INCOME STRATEGY | TRADING