## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

FORM 10-K

# For the fiscal year ended December 31, 2022 <br> OR 

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number: 001-38597


## The Necessity Retail REIT, Inc.

(Exact name of registrant as specified in its charter)

| Maryland | 90-0929989 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 650 Fifth Ave., $30^{\text {th }}$ Floor, New York, NY | 10019 |
| (Address of principal executive offices) | (Zip Code) |
| Registrant's telephone | 15-6500 |

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbols | Name of each exchange on which registered |
| :---: | :---: | :---: |
| Class A Common Stock, \$0.01 par value per share | RTL | The Nasdaq Global Select Market |
| 7.50\% Series A Cumulative Redeemable Perpetual |  |  |
| Preferred Stock, \$0.01 par value per share | RTLPP | The Nasdaq Global Select Market |
| 7.375\% Series C Cumulative Redeemable Perpetual | RTLPO | The Nasdaq Global Select Market |
| Preferred Stock, \$0.01 par value per share |  | The Nasdaq Global Select Market |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes $\mathbb{X}$ No $\square$
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes $\square$ No $\boxtimes$
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{\boxtimes}$ No $\square$

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ® No $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\boldsymbol{\square}$
Non-accelerated filer $\square \quad$ Smaller reporting company
Emerging growth company

[^0]If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b). $\square$

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes $\square$ No $\mathbf{x}$
The aggregate market value of the registrant's Class A common stock held by non-affiliates of the registrant was $\$ 965.3$ million based on the closing sales price on the Nasdaq Global Select Market as of June 30, 2022, the last business day of the registrant's most recently completed second fiscal quarter.
As of February 17, 2023, the registrant had $134,224,313$ shares of Class A common stock outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's proxy statement to be delivered to stockholders in connection with the registrant's 2023 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K. The registrant intends to file its proxy statement within 120 days after its fiscal year end.

## THE NECESSITY RETAIL REIT, INC.

## FORM 10-K

## Year Ended December 31, 2022

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## Forward-Looking Statements

Certain statements included in this Annual Report on Form 10-K are forward-looking statements. Those statements include statements regarding the intent, belief or current expectations of The Necessity Retail REIT, Inc. ("we" "our" or "us"), The Necessity Retail Advisors, LLC (our "Advisor") and members of our management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "may," "will," "seeks," "anticipates," "believes," "estimates," "expects," "plans," "intends," "should" or similar expressions. Actual results may differ materially from those contemplated by such forward-looking statements. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law.

These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, which could cause actual results to differ materially from the results contemplated by the forward-looking statements. Some of the risks and uncertainties, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements are set forth in "Risk Factors" (Part I, Item 1A of this Annual Report on Form 10-K), "Quantitative and Qualitative Disclosures about Market Risk" (Part II, Item 7A of this Annual Report on Form 10-K), and "Management's Discussion and Analysis of Financial Conditions and Results of Operations" (Part II, Item 7 of this Annual Report on Form 10-K).

## PART I

## Item 1. Business.

## Overview

We are an externally managed real estate investment trust for United States ("U.S.") federal income tax purposes ("REIT") focusing on acquiring and managing a diversified portfolio of primarily service-oriented and traditional retail and distribution-related commercial real estate properties located primarily in the U.S. Our assets consist primarily of freestanding single-tenant properties that are net leased to "investment grade" and other creditworthy tenants and a portfolio of multi-tenant retail properties consisting primarily of power centers and lifestyle centers. We historically focused our acquisitions primarily on net leased, single-tenant service retail properties, defined as properties leased to tenants in the retail banking, restaurant, grocery, pharmacy, gas, convenience, fitness, and auto services sectors.

On December 17, 2021, we signed a purchase and sale agreement to acquire 79 multi-tenant retail centers and two single-tenant properties (the "CIM Portfolio Acquisition") for $\$ 1.3$ billion, representing a strategic shift away from a primary focus on single-tenant retail properties. The CIM Portfolio Acquisition was accounted for as an asset acquisition. The acquisition closed in multiple transactions from February 2022 through July 2022, and the consideration included cash (including cash sourced from borrowings under the Credit Facility, as defined below), assumption of existing mortgage debt securing certain of the properties and the issuance of shares of the Company's Class A common stock, $\$ 0.01$ par value per share ("Class A common stock").

Our Class A common stock, our 7.50\% Series A Cumulative Redeemable Perpetual Preferred Stock $\$ 0.01$ par value per share ("Series A Preferred Stock") and our 7.375\% Series C Cumulative Redeemable Perpetual Preferred Stock \$0.01 par value per share ("Series C Preferred Stock") trade on the Nasdaq Global Select Market ("Nasdaq") under the ticker symbols "RTL," "RTLPP" and "RTLPO," respectively.

As of December 31, 2022, we owned 1,044 properties, comprised of 27.9 million rentable square feet, which were $93.7 \%$ leased, including 935 single-tenant net leased commercial properties ( 897 of which are leased to retail tenants) and 109 multi-tenant retail properties. Based on annualized rental income on a straight-line basis as of December 31, 2022, the total single-tenant properties comprised $48 \%$ of our total portfolio and were $67 \%$ leased to service retail tenants, and the total multi-tenant properties comprised $52 \%$ of our total portfolio and were $42 \%$ leased to experiential retail tenants, defined as tenants in the restaurant, discount retail, entertainment, salon/beauty and grocery sectors, among others.

We operate in two reportable segments: single-tenant properties and multi-tenant properties.

## Investment Strategy

In addition to focusing on acquiring a diversified portfolio of commercial real estate properties with the tenants and other attributes noted above we also focus on:

- acquiring and owning service-oriented retail properties or experiential retail tenants that we believe are more resistant to e-commerce and the factors impacting traditional retail;
- maintaining high portfolio occupancy with a focus on service retail single-tenant and multi-tenant assets featuring long-term leases;
- targeting a leverage level of not more than $45 \%$ loan-to-value at the time of acquisition; and
- maintaining diversity by tenant as well as a geographic location and lease term.

There is no limit on the number, size or type of properties that we may acquire. The number and mix of properties depends upon real estate market conditions and other circumstances existing at the time of acquisition of properties.

We may acquire or own properties through joint ventures with third parties although we do not presently have any of these arrangements. We do not intend to develop or redevelop properties. In evaluating prospective investments, our Advisor considers relevant real estate and financial factors, including the location of the property, the leases and other agreements affecting it, the creditworthiness of its major tenants, its income-producing capacity, its physical condition, its prospects for appreciation, its prospects for liquidity, tax considerations and other factors. We may also originate or acquire first mortgage loans, mezzanine loans, preferred equity or securitized loans (secured by real estate) but do not currently own any of these asset types. Our Advisor has substantial discretion to select specific investments, subject to approval by our board of directors, including any related guidelines.

## Tenants and Leasing

We seek to lease space at our single-tenant properties and our multi-tenant anchor spaces to "investment grade" rated tenants. For our purposes, "investment grade" includes both tenants (or lease guarantors) with actual investment grade ratings or tenants with "implied" investment grade ratings. Implied investment grade may include the actual rating of a tenant's parent or the guarantor of the parent (regardless of whether the parent has guaranteed the tenant's obligation under
the lease) or tenants that are identified as investment grade by using a proprietary Moody's analytical tool which generates an implied rating by measuring an entity's probability of default. Based on annualized rental income on a straight-line basis as of December 31, 2022, approximately $53.8 \%$ of the tenants in our single-tenant portfolio were considered "investment grade" consisting of $41.1 \%$ with actual investment grade ratings and $12.7 \%$ with implied investment grade ratings, and approximately $37.2 \%$ of the anchor tenants in our multi-tenant portfolio were considered "investment grade" consisting of $30.5 \%$ with actual investment grade ratings and $6.7 \%$ with implied investment grade ratings.

We do not have any leases or contracts with governmental entities. We also seek to maintain high occupancy rates through long-term leases. As of December 31, 2022, our portfolio was $93.7 \%$ occupied.

Our business is generally not seasonal.

## Financing Strategies and Policies

We use various sources to fund our business, including acquisitions and other investments as well as property and tenant improvements, leasing commissions and other working capital needs. These sources have recently consisted of: (1) equity offerings of common and preferred stock; (2) property-level financing secured by the underlying property or properties; (3) draws on our revolving unsecured corporate credit facility (the "Credit Facility") with BMO Harris Bank N.A.; and (4) the issuance, in the fourth quarter of 2021, of our $4.500 \%$ Senior Notes due 2028 ("Senior Notes").

In May, 2021, we began a deleveraging initiative. We hope to achieve this initiative by reducing outstanding debt, funding acquisitions through cash on hand rather than proceeds from debt, or at lower debt-to-equity ratios, raising equity to fund acquisitions and paying down debt; and increasing revenues through external and internal growth strategies such as property acquisitions and multi-tenant leasing activity. We paused this strategy when we acquired the CIM Portfolio Acquisition which we viewed as being transformative to our asset base. As a result, our leverage increased in the year ended December 31, 2022 as compared to prior periods. We plan to opportunistically continue with our deleveraging strategy now that the CIM Portfolio Acquisition is complete. We may, however, issue additional Senior Notes or similar securities in the future particularly as we revise our capital structure following the CIM Portfolio Acquisition in a similar fashion as we may add or refinance existing mortgage debt or indebtedness under our Credit Facility. Throughout 2022, we strategically disposed of several assets, including certain assets acquired in the CIM Portfolio Acquisition, and the net proceeds of which were primarily used to repay indebtedness. We are evaluating other assets in our portfolio for potential sale, including assets recently acquired in the CIM Portfolio Acquisition, and if we are able to sell these assets, we intend to use the net proceeds primarily to repay indebtedness. See Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources herein for a discussion of how we have funded our capital needs during 2022 and expect to fund our capital needs during 2023.

We also expect to raise additional equity capital and borrow additional monies in the future to fund our capital needs, including future acquisitions. The form of our indebtedness will vary and could be long-term or short-term, secured or unsecured, or fixed-rate or floating rate. We will not enter into interest rate swaps or caps, or similar hedging transactions or derivative arrangements for speculative purposes, but have entered into, and expect to continue to enter into, these types of transactions in order to manage or mitigate our interest rate risk on variable rate debt. See Note 8 - Derivatives and Hedging Activities to our consolidated financial statements included in this Annual Report on Form 10-K for more information. We may reevaluate and change our investing or financing policies in our board's sole discretion.

## COVID-19 Update

As discussed, in more detail in other sections of this Annual Report, the COVID-19 pandemic created several risks and uncertainties that impacted our business and may further impact our business, including our future results of operations and our liquidity. Because of the rigorous underwriting standards used by our Advisor and our focus on credit worthy tenants, we collected $98 \%$ of the original cash rent due for the fourth quarter of 2022 across our entire portfolio. This was consistent with the quarterly collections during the other three quarters of 2022 and the year ended December 31, 2021 and reflects the expiration of rent deferral agreements where tenants have resumed paying full rent as well as collections of deferred rent paid during the period. For additional information on our rent collection efforts, including deferral or abatement agreements, see Item 7. Management's Discussion and Analysis -Management Update on the Impacts of the COVID-19 Pandemic.

## Organizational Structure

Substantially all of our business is conducted through The Necessity Retail REIT Operating Partnership, L.P. (the "OP"), a Delaware limited partnership, and its wholly owned subsidiaries. Our Advisor manages our day-to-day business with the assistance of our property manager, Necessity Retail Properties, LLC (the "Property Manager"). Our Advisor and Property Manager are under common control with AR Global Investments LLC ("AR Global") and these related parties receive compensation and fees for providing services to us. We also reimburse these entities for certain expenses they incur in providing these services to us.

## Tax Status

We elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"), commencing with our taxable year ended December 31, 2013. We believe that, commencing with such taxable year, we have been organized and have operated in a manner so that we qualify for taxation as a REIT under the Code. We intend to continue to operate in such a manner, but can provide no assurance that we will operate in a manner so as to remain qualified as a REIT. To continue to qualify for taxation as a REIT, we must distribute annually at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with generally accepted accounting principles ("GAAP")), determined without regard for the deduction for dividends paid and excluding net capital gains, and must comply with a number of other organizational and operational requirements. If we continue to qualify for taxation as a REIT, we generally will not be subject to federal corporate income tax on the portion of our REIT taxable income that we distribute to our stockholders. Even if we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and properties, and federal income and excise taxes on our undistributed income.

## Competition

The commercial real estate market is highly competitive. We compete for tenants in all of our markets based on various factors that include location, rental rates, security, suitability of the property's design to a tenant's needs and the manner in which the property is operated and marketed. The number of competing properties in a particular market could have a material effect on our occupancy levels, rental rates and on the operating expenses of certain of our properties.

In addition, we compete for acquisitions with other REITs, specialty finance companies, savings and loan associations, banks, mortgage bankers, insurance companies, sovereign wealth funds, mutual funds, and other entities. Some of these competitors, including larger REITs, have substantially greater financial resources than we have and generally may be able to accept more risk than we can prudently manage, including risks with respect to the creditworthiness of tenants.

Competition from these and other third-party real estate investors may limit the number of suitable investment opportunities available to us and increase prices, which will lower yields, making it more difficult for us to acquire new investments on attractive terms.

## Regulations - General

Our investments are subject to various federal, state, local and foreign laws, ordinances and regulations, including, among other things, the Americans with Disabilities Act of 1990, zoning regulations, land use controls, environmental controls relating to air and water quality, noise pollution and indirect environmental impacts such as increased motor vehicle activity. We believe that we have all permits and approvals necessary under current law to operate our investments. These regulations have not had a material effect on our business and management does not believe it will have such an impact in the current fiscal year.

## Regulations - Environmental

As an owner of real estate, we are subject to various environmental laws of federal, state and local governments. Compliance with existing laws has not had a material adverse effect on our capital expenditures, earnings, or competitive position and management does not believe it will have such an impact in the future. We did not incur material capital expenditures for environmental control facilities during 2022, and we do not expect any such material capital expenditures during 2023. However, we cannot predict the impact of unforeseen environmental contingencies or new or changed laws or regulations on properties in which we hold an interest, or on properties that may be acquired directly or indirectly in the future. We hire third parties to conduct Phase I environmental reviews of the real property that we intend to purchase.

## Human Capital Resources

We are an externally managed company and thus have no employees. We have retained the Advisor pursuant to a long-term advisory contract to manage our affairs on a day-to-day basis. We have also entered into agreements with our Property Manager to manage and lease our properties. The employees of the Advisor, Property Manager, and their respective affiliates perform a full range of services for us, including acquisitions, property management, accounting, legal, asset management, investor relations and all general administrative services. The employees of the Advisor, Property Manager and their respective affiliates are also eligible to participate in our stock option plan and our employee and director incentive restricted share plan. We depend on the Advisor and the Property Manager for services that are essential to us. If the Advisor and the Property Manager were unable to provide these services to us, we would be required to provide these services ourselves or obtain them from other sources.

## Available Information

We electronically file annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports, and proxy statements, with the U.S. Securities and Exchange Commission ("SEC"). You may read and copy any materials we file with the SEC at the SEC's Internet address at www.sec.gov. The website contains
reports, proxy statements and information statements, and other information, which you may obtain free of charge. In addition, copies of our filings with the SEC may be obtained from our website at www.necessityretailreit.com. Access to these filings is free of charge. We are not incorporating our website or any information from the website into this Form 10K.

## Item 1A. Risk Factors.

Set forth below are the risk factors that we believe are material to our investors and a summary thereof. The occurrence of any of the risks discussed in this Annual Report on Form 10-K could have a material adverse effect on our business, financial condition, results of operations and ability to pay dividends and they may also impact the trading price of our Class A common stock and our preferred stock.

## Summary Risk Factors

- We may be unable to acquire properties on advantageous terms or our property acquisitions may not perform as we expect.
- We are subject to risks associated with a pandemic, epidemic or outbreak of a contagious disease, such as the ongoing global COVID-19 pandemic, including negative impacts on our tenants and their respective businesses.
- We face the uncertainties and costs associated with a proxy contest.
- Certain of the agreements governing our indebtedness have provisions that may limit our ability to pay dividends on our Class A common stock, our Series A Preferred Stock and our Series C Preferred Stock, and our ability to repurchase shares.
- If we are not able to generate sufficient cash from operations, we may have to reduce the amount of dividends we pay or identify and use other financing sources.
- Funding dividends from other sources such as borrowings, asset sales or equity issuances limits the amount we can use for property acquisitions, investments and other corporate purposes.
- Our operating results are affected by economic and regulatory changes that have an adverse impact on the real estate market in general.
- Inflation and continuing increases in the inflation rate may have an adverse effect on our investments and results from operations.
- In owning properties we may experience, among other things, unforeseen costs associated with complying with laws and regulations and other costs, potential difficulties selling properties and potential damages or losses resulting from climate change.
- We depend on tenants for our rental revenue and, accordingly, our rental revenue depends upon the success and economic viability of our tenants. If a tenant or lease guarantor declares bankruptcy or becomes insolvent, we may be unable to collect balances due under relevant leases.
- Our tenants may not be diversified including by industry type or geographic location.
- The performance of our retail portfolio is linked to the market for retail space generally and factors that may impact our retail tenants, such as the increasing use of the Internet by retailers and consumers.
- Certain of our tenants are facing increased competition with other non-traditional and online grocery retailers and higher costs due to inflation and supply chain issues, which may negatively impact their businesses and ability to pay rent.
- We depend on the Advisor and Property Manager to provide us with executive officers, key personnel and all services required for us to conduct our operations.
- All of our executive officers face conflicts of interest, such as conflicts created by the terms of our agreements with the Advisor and compensation payable thereunder, conflicts allocating investment opportunities to us, and conflicts in allocating their time and attention to our matters. Conflicts that arise may not be resolved in our favor and could result in actions that are adverse to us.
- We have long-term agreements with our Advisor and its affiliates that may be terminated only in limited circumstances.
- We have substantial indebtedness and may be unable to repay, refinance, restructure or extend our indebtedness as it becomes due. Increases in interest rates will increase the amount of our debt payments on certain of our existing debt and any new indebtedness that we are likely to incur in the future.
- Our ability to reduce the level of our indebtedness depends on, among other things, sales of properties and ability to raise equity capital neither of which may be on terms acceptable to us, if at all.
- The stockholder rights plan adopted by our board of directors, our classified board and other aspects of our corporate structure and Maryland law may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.
- Restrictions on share ownership contained in our charter may inhibit market activity in shares of our stock and restrict our business combination opportunities.
- We may fail to continue to qualify as a REIT.


## Risks Related to Our Properties and Operations

## We may be unable to enter into contracts for and complete property acquisitions on advantageous terms or our property acquisitions may not perform as we expect.

We continue to seek growth through acquiring additional properties, but pursuing this objective exposes us to numerous risks, including:

- competition from other real estate investors with significant capital resources;
- we may acquire properties that are not accretive;
- we may not successfully integrate, manage and lease the properties we acquire in a fashion that meets our expectations or market conditions may result in future vacancies and lower-than expected rental rates;
- we may be unable to assume existing debt financing or obtain debt financing or raise equity required to fund acquisitions on favorable terms, or at all;
- we may spend more than expected amounts to improve or renovate acquired properties;
- agreements to acquire properties are typically subject to customary conditions to closing that may or may not be completed, and we may spend significant time and money on potential acquisitions that we do not consummate;
- the process of acquiring or pursuing the acquisition of a new property may divert the attention of our management team from our existing operations; and
- we may acquire properties without recourse, or with only limited recourse, for liabilities, whether known or unknown.

We rely upon our Advisor and the real estate professionals employed by affiliates of our Advisor to identify suitable investments. There can be no assurance that our Advisor will be successful in doing so on financially attractive terms or that our objectives will be achieved.

## We are subject to risks associated with a pandemic, epidemic or outbreak of a contagious disease, such as the COVID-19 pandemic, which caused severe disruptions in the U.S. and global economy.

The COVID-19 pandemic has had and may continue to have, and another pandemic in the future could have, repercussions across many sectors and areas of the global economy and financial markets, leading to significant adverse impacts on economic activity as well as significant volatility and negative pressure in financial markets.

The impact of the COVID-19 pandemic evolved rapidly. In many states and cities where our tenants operate their businesses and where our properties are located, "shelter-in-place" or "stay-at-home" orders were issued by local, state and federal authorities for much of 2020 and the early part of 2021 and social distancing measures that resulted in closure and limitations on the operations of many businesses impacted a number of our tenants. Although most of these measures have been lifted, they may be reinstated in the future in response to COVID-19 or other pandemics, endemics or other health emergencies. Further, COVID-19 impacted, and will likely continue to impact in-person commerce which has and may continue to impact the revenues generated by our tenants which may further impact their ability to pay their rent to us when due.

Closures by anchor tenants may, among other things, give tenants with co-tenancy provisions the right to terminate their leases or seek a rent reduction. Even if co-tenancy rights do not exist, other tenants may experience downturns in their businesses that could further threaten their on-going ability to continue paying rent and remain solvent.

Additionally, a continuing or permanent decrease in consumer traffic to retail, gyms, fitness studios and other businesses that require in-person interactions could make it difficult for us to renew or re-lease our properties at rental rates equal to or above historical rates. We could also incur more significant re-leasing costs, and the re-leasing process could take longer. In addition, there has been a shift away from in-person work environments to remote or hybrid work environments which has had an adverse effect on the overall demand for office space including in our portfolio.

## We are subject to risks associated with proxy contests and other actions of activist stockholders.

On October 24, 2022, Blackwells Onshore I LLC ("Blackwells Onshore") (together with its affiliates, "Blackwells") delivered a purported notice of intent to nominate two candidates for election to our board of directors at the 2023 annual meeting of stockholders (the "2023 Annual Meeting") and to submit six non-binding proposals at the 2023 Annual Meeting. We have advised Blackwells that its notice did not satisfy the requirements for notice of these matters set forth in our bylaws and that we intend to exclude them from being considered at the 2023 Annual Meeting. Blackwells
subsequently filed a preliminary proxy statement with the SEC relating to the solicitation of our shareholders in favor of its purported nominees and proposals.

We and Blackwells have each filed complaints related to the purported nominations and proposals and related matters. While the outcome of this ongoing litigation is uncertain, the court may require us to consider Blackwell's nominees and proposals at the 2023 Annual Meeting. The litigation could also be costly, time consuming and distracting.

In addition, a proxy contest, unsolicited takeover or other form of stockholder activism or related activities on the part of Blackwells or another stockholder, including in the event that we are required to consider Blackwells' nominees and proposals at the 2023 Annual Meeting, could adversely affect our business for a number of reasons, including, without limitation, the following:

- responding to proxy contests and other actions by activist stockholders can be costly and time-consuming, disrupting our operations and diverting the attention of management and our Advisor;
- stockholder activism or actual or potential changes to the composition of our board of directors may lead to the perception of a change in the direction of our business, instability or lack of continuity, which may be exploited by our competitors, cause concern to current or potential sellers of properties, clients and financing sources. If potential or existing sellers of properties, clients or financing sources choose to delay, defer or reduce transactions with us or transact with our competitors instead of us because of any such issues, then our results of operations could be adversely affected;
- we may suffer damage to our reputation or brand by way of actions taken or statements made by outside constituents, including activist investors and shareholder advisory firms, which could adversely affect the trading price of our securities; and
- if the nominees advanced by an activist stockholder were to be elected to our board of directors with a specific agenda, it could adversely affect our ability to effectively and timely run our business or to realize long-term value from our assets, and this could in turn have an adverse effect on our business and on our results of operations and financial condition.
Proxy contests and related litigation may also cause our stock price to experience periods of volatility based upon temporary or speculative market perceptions or other factors that do not necessarily reflect our underlying fundamentals and prospects.


## We may have to reduce dividend payments or identify other financing sources to pay dividends at their current levels.

We cannot guarantee that we will be able to pay dividends on a regular basis on our Class A common stock, Series A Preferred Stock, Series C Preferred Stock, or any other class or series of stock we may issue in the future. Decisions regarding the frequency and amount of any future dividends we pay on our Class A common stock will remain at all times entirely at the discretion of our board of directors, which reserves the right to change our dividend policy at any time and for any reason. Any accrued and unpaid dividends payable with respect to either our Series A or Series C Preferred Stock must be paid upon redemption of the applicable shares.

As noted herein, our debt agreements, including the indenture governing the Senior Notes and our Credit Facility, contain various covenants that limit our ability to pay dividends. For example, our Credit Facility, contains provisions restricting our ability to pay distributions, including paying cash dividends on equity securities (including the Series A Preferred Stock and the Series C Preferred Stock). We are generally permitted to pay dividends on these securities and other distributions for any fiscal quarter in an aggregate amount of up to $105 \%$ of AFFO (as defined in credit agreement governing the Credit Facility) for a look-back period of four consecutive fiscal quarters but only if, as of the last day of the period, after giving effect to the payment of those dividends and other distributions, we are able to satisfy a maximum leverage ratio and a maximum unsecured leverage ratio and maintain availability for future borrowings under the Credit Facility of not less than $\$ 60$ million. If these conditions are not satisfied, the applicable threshold percentage of AFFO will be $95 \%$ instead of $105 \%$. If applicable, during the continuance of an event of default under the Credit Facility, we may not pay dividends or other distributions in excess of the amount necessary for us to maintain our status as a REIT.

Our ability to pay dividends in the future and comply with the restrictions on the payment of dividends depends on our ability to operate profitably and to generate sufficient cash flows from the operations of our existing properties and any properties we may acquire. We have, in the past, entered into amendments to the Credit Facility or obtained waivers from the lenders thereunder that have permitted us to pay dividends or other distributions in excess of the limits at the time of the amendment or waiver and may need to do so in the future. However, there is no assurance that lenders will consent to any additional amendments or waivers. There is no assurance we will generate sufficient cash flow from operations to fund dividend payments. If we need other sources to fund dividends, there can be no assurance that other sources will be available on favorable terms, or at all.

Complying with these restriction on paying dividends and other distributions in the agreements governing our debt may limit our ability to incur additional indebtedness and use cash that would otherwise be available to us. Funding dividends or other distributions from borrowings restricts the amount we can borrow for property acquisitions and
investments. Using proceeds from the sale of assets or the issuance of our Class A common stock, Series A Preferred Stock, Series C Preferred Stock or other equity securities to fund dividends or other distributions rather than invest in assets will likewise reduce the amount available to invest. Funding dividends from the sale of additional securities could also dilute our stockholders.

## We depend on our Advisor and Property Manager to provide us with executive officers, key personnel and all services required for us to conduct our operations and our operating performance may be impacted by any adverse changes in the financial health or reputation of our Advisor.

We have no employees. Personnel and services that we require are provided to us under contracts with our Advisor and its affiliate, our Property Manager. We depend on our Advisor and our Property Manager to manage our operations and to acquire and manage our portfolio of real estate assets.

Our success depends to a significant degree upon the contributions of certain of our executive officers and other key personnel of our Advisor and its affiliates, including Edward M. Weil, Jr., our chairman and chief executive officer, and Jason F. Doyle, our chief financial officer, treasurer and secretary. Neither our Advisor nor any of its affiliates has an employment agreement with these key personnel, and we cannot guarantee that all, or any particular one, of these individuals will remain employed by our Advisor or one of its affiliates and otherwise available to continue to perform services for us. If any of our key personnel were to cease their affiliation with our Advisor, our operating results, business and prospects could suffer and an event of default could, in certain circumstances, occur under the credit agreement governing the Credit Facility. Further, we do not maintain key person life insurance on any person. We believe that our success depends, in large part, upon the ability of our Advisor to hire, retain or contract for services of highly skilled managerial, operational and marketing personnel. Competition for skilled personnel is intense, and there can be no assurance that our Advisor will be successful in attracting and retaining skilled personnel. If our Advisor loses or is unable to obtain the services of skilled personnel due to, among other things, and overall labor shortage, lack of skilled labor, increased turnover or labor inflation, caused by COVID-19 or as a result of other general macroeconomic factors, our Advisor's ability to manage our business and implement our investment strategies could be delayed or hindered, and the value of an investment in shares of our stock may decline.

Any adverse changes in the financial condition or financial health of, or our relationship with, our Advisor, including any change resulting from an adverse outcome in any litigation, could hinder its ability to successfully manage our operations and assets. Additionally, changes in ownership or management practices, the occurrence of adverse events affecting our Advisor, or its affiliates or other companies advised by our Advisor or its affiliates could create adverse publicity and adversely affect us and our relationship with lenders, tenants or counterparties.

## Our business and operations could suffer if our Advisor or any other party that provides us with services essential to our operations experiences system failures or cyber incidents or a deficiency in cybersecurity.

The internal information technology networks and related systems of our Advisor and other parties that provide us with services essential to our operations are vulnerable to damage from any number of sources, including computer viruses, unauthorized access, energy blackouts, natural disasters, terrorism, war and telecommunication failures. Any system failure or accident that causes interruptions in our operations could result in a material disruption to our business. We may also incur additional costs to remedy damages caused by these disruptions.

As reliance on technology has increased, so have the risks posed to those systems. Our Advisor and other parties that provide us with services essential to our operations must continuously monitor and develop their networks and information technology to prevent, detect, address and mitigate the risk of unauthorized access, misuse, computer viruses, and social engineering, such as phishing. Our Advisor and other parties that provide us with services are continuously working, including with the aid of third party service providers, to install new, and to upgrade existing, network and information technology systems, to create processes for risk assessment, testing, prioritization, remediation, risk acceptance, and reporting, and to provide awareness training around phishing, malware and other cyber risks to ensure they provide us with services essential to our operations are protected against cyber risks and security breaches and that we are also therefore so protected. However, these upgrades, processes, new technology and training may not be sufficient to protect us from all risks. Even the most well protected information, networks, systems and facilities remain potentially vulnerable because the techniques and technologies used in attempted attacks and intrusions evolve and generally are not recognized until launched against a target. In some cases attempted attacks and intrusions are designed not to be detected and, in fact, may not be detected.

The remediation costs and lost revenues experienced by a subject of an intentional cyberattack or other event which results in unauthorized third party access to systems to disrupt operations, corrupt data or steal confidential information may be significant and significant resources may be required to repair system damage, protect against the threat of future security breaches or to alleviate problems, including reputational harm, loss of revenues and litigation, caused by any breaches. Additionally, any failure to adequately protect against unauthorized or unlawful processing of personal data, or to take appropriate action in cases of infringement may result in significant penalties under privacy law.

Furthermore, a security breach or other significant disruption involving the information technology networks and related systems of our Advisor or any other party that provides us with services essential to our operations could:

- result in misstated financial reports, violations of loan covenants, missed reporting deadlines or missed permitting deadlines;
- affect our ability to properly monitor our compliance with the rules and regulations regarding our qualification as a REIT;
- result in the unauthorized access to, and destruction, loss, theft, misappropriation or release of, proprietary, confidential, sensitive or otherwise valuable information (including information about tenants), which others could use to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes;
- result in our inability to maintain the building systems relied upon by our tenants for the efficient use of their leased space;
- require significant management attention and resources to remedy any damages that result;
- subject us to claims for breach of contract, damages, credits, penalties or termination of leases or other agreements; or
- adversely impact our reputation among our tenants and investors generally.

There can be no assurance that the measures adopted by our Advisor and other parties that provide us with services essential to our operations will be sufficient, and any material adverse effect experienced by our Advisor and other parties that provide us with services essential to our operations could, in turn, have an adverse impact on us.
Geopolitical instability due to the ongoing military conflict between Russia and Ukraine may further adversely impact the economy.

On February 24, 2022, Russian troops invaded Ukraine starting a military conflict, the length and breadth of which remains unpredictable. Coupled with existing supply disruptions and changes in Federal Reserve policies on interest rates, the conflict has likely exacerbated, and may continue to exacerbate, inflation and cause continued volatility in commodity prices, credit and capital markets, as well as supply chain disruptions.

Additionally, the U.S., the European Union, and other countries, as well as other public and private actors and companies have imposed sanctions and other penalties on Russia including removing Russian-based financial institutions from the Society for Worldwide Interbank Financial Telecommunication payment system and restricting imports of Russian oil, liquefied natural gas and coal. These sanctions, as well as price caps on Russian oil, have caused and may continue to cause supply disruptions in the oil and gas markets and could continue to cause significant increases in energy prices, which could have a material effect on inflation and may trigger a recession in the U.S. and Europe, among other areas. These factors may result in the weakening of the financial condition, or the bankruptcy or insolvency, of a significant tenant or a number of smaller tenants.

These and other sanctions that may be imposed as well as the ongoing conflict could further adversely affect the global economy and financial markets and cause further instability, negatively impacting liquidity in the capital markets and potentially making it more difficult for us to access additional debt or equity financing on attractive terms in the future.

Likewise, the U.S. government has warned of the potential for Russian cyberattacks. The risk of Russian cyberattacks may also create market volatility and economic uncertainty particularly if these attacks occur and spread to a broad array of countries and networks.

## Risks Related to Investments in Real Estate

## A major tenant, including a tenant with leases in multiple locations, may fail to make rental payments to us, because of a deterioration of its financial condition or otherwise, or may choose not to renew its lease.

Our ability to generate cash from operations depends on the rents that we are able to charge and collect from our tenants. There can be no assurance that any tenant will be able to make timely rental payments or avoid defaulting under its lease. At any time, our tenants may experience an adverse change in their business. Our tenants may decline to extend or renew leases upon expiration, fail to make rental payments when due, close a number of stores, exercise early termination rights (to the extent these rights are available to the tenant) or declare bankruptcy. If a tenant defaults or declares bankruptcy, we may experience delays in enforcing our rights as landlord and may incur substantial costs in protecting our investment and may not be able to collect all rent due under the lease.

If any of the foregoing were to occur, it could result in the termination of the tenant's lease(s) and the loss of rental income attributable to the terminated lease(s). If a lease is terminated or defaulted on, we may be unable to find a new tenant to re-lease the vacated space at attractive rents or at all. Furthermore, the consequences to us would be exacerbated if the tenant in question leases a material amount of space or is obligated to pay us a material amount of rent, such as a tenant with leases in multiple locations.

## We are subject to tenant geographic concentrations that make us more susceptible to adverse events with respect to certain geographic areas.

As of December 31, 2022, properties concentrated in the following states accounted for annualized rental income on a straight-line basis equal to $5.0 \%$ or more of our consolidated annualized rental income on a straight-line basis:

| State | December 31, 2022 |
| :--- | :---: |
| Georgia | $9.9 \%$ |
| North Carolina | $7.2 \%$ |
| Ohio | $6.8 \%$ |
| Florida | $6.3 \%$ |
| Alabama | $5.6 \%$ |
| Texas | $5.2 \%$ |
| South Carolina | $5.1 \%$ |

As of December 31, 2022, our tenants operated in 47 states and the District of Columbia. Any adverse situation that disproportionately affects the states listed above may have a magnified adverse effect on our portfolio. Real estate markets are subject to economic downturns, as they have been in the past, and we cannot predict how economic conditions will impact this market in both the short and long-term.

Declines in the economy or a decline in the real estate market in these states could hurt our financial performance and the value of our properties. Factors that may negatively affect economic conditions in these states include:

- business layoffs or downsizing;
- industry slowdowns;
- relocations of businesses;
- changing demographics;
- climate change;
- increased telecommuting and use of alternative workplaces.
- infrastructure quality;
- any oversupply of, or reduced demand for, real estate;
- concessions or reduced rental rates under new leases for properties where tenants defaulted; and
- increased insurance premiums.


## Certain of our tenants are facing increased competition with other non-traditional and online grocery retailers and higher costs due to inflation and supply chain issues, which may negatively impact their businesses.

A total of 1.4 million square feet of our portfolio as of December 31, 2022 is leased to grocery store tenants. Tenants in this category may face higher costs due to inflation and supply chain issues and they face potentially changing consumer preferences and increasing competition from other forms of retailing, such as online grocery retailers and non-traditional grocery retailers such as prepared meal and fresh food delivery services, mass merchandisers, super-centers, warehouse club stores and drug stores. Other retail centers within the market area of our properties and meal and food delivery services both inside and outside these market areas compete with our properties for customers, affecting our tenants' cash flows and thus affecting their ability to pay rent to us.

## Market and economic challenges may adversely impact us.

Our business may be affected by market and economic challenges experienced by the U.S. and global economies. These conditions may materially affect the commercial real estate industry, the businesses of our tenants and the value and performance of our properties and the availability or the terms of financing. Challenging economic conditions may also impact the ability of certain of our tenants to enter into new leasing transactions or satisfy rental payments under existing leases. These market and economic challenges include:

- decreased demand for our properties due to, among other things, significant job losses that occur or may occur in the future, resulting in lower rents and occupancy levels;
- an increase in the number of bankruptcies or insolvency proceedings of our tenants and lease guarantors, which could delay or preclude our efforts to collect rent and any past due balances under the relevant leases;
- widening credit spreads as investors demand higher risk premiums, resulting in lenders increasing the cost for debt financing;
- reduction in the amount of capital that is available to finance real estate, which, in turn, could lead to a decline in real estate values generally, slow real estate transaction activity, reduce the loan-to-value ratio upon which lenders are willing to lend, or make it difficult for us to refinance our debt;
- a decrease in the market value of our properties, which may limit our ability to obtain debt financing;
- a need for us to establish significant provisions for losses or impairments; and
- reduction in the value and liquidity of our short-term investments and increased volatility in market rates for such investments.


## If a tenant or lease guarantor declares bankruptcy or becomes insolvent, we may be unable to collect balances due under relevant leases.

Any of our tenants, or any guarantor of a tenant's lease obligations, could become insolvent or be subject to a bankruptcy proceeding pursuant to Title 11 of the United States Code. A bankruptcy filing of our tenants or any guarantor of a tenant's lease obligations would result in a stay of all efforts by us to collect pre-bankruptcy debts from these entities or their assets, unless we receive an enabling order from the bankruptcy court. Post-bankruptcy debts would be required to be paid currently. If a lease is assumed by the tenant, all pre-bankruptcy balances owing under it must be paid in full. If a lease is rejected by a tenant in bankruptcy, we would only have a general unsecured claim for damages. If a lease is rejected, it is unlikely we would receive any payments from the tenant because our claim is capped at the rent reserved under the lease, without acceleration, for the greater of one year or $15 \%$ of the remaining term of the lease, but not greater than three years, plus rent already due but unpaid as of the date of the bankruptcy filing (post-bankruptcy rent would be payable in full). This claim could be paid only if funds were available, and then only in the same percentage as that realized on other unsecured claims.

A tenant or lease guarantor bankruptcy could delay efforts to collect past due balances under the relevant leases and could ultimately preclude full collection of these sums. A tenant or lease guarantor bankruptcy could cause a decrease or cessation of rental payments that would mean a reduction in our cash flow and the amount available for dividends or other distributions to our stockholders. In the event of a bankruptcy, we cannot assure our stockholders that the debtor in possession or the bankruptcy trustee will assume our lease and that our cash flow and the amounts available for dividends or other distributions to our stockholders will not be adversely affected.

## A sale-leaseback transaction may be recharacterized in a tenant's bankruptcy proceeding.

We have entered and may continue to enter into sale-leaseback transactions, whereby we purchase a property and then lease the same property back to the person from whom we purchased it. In the event of the bankruptcy of a tenant, a transaction structured as a sale-leaseback may be recharacterized as either a financing or a joint venture, and either type of recharacterization could adversely affect our business. If the sale-leaseback were recharacterized as a financing, we might not be considered the owner of the property, and as a result would have the status of a creditor. In that event, we would no longer have the right to sell or encumber our ownership interest in the property. Instead, we would have a claim against the tenant for the amounts owed under the lease. The tenant/debtor might have the ability to propose a plan restructuring the term, interest rate and amortization schedule of its outstanding balance. If this plan were confirmed by the bankruptcy court, we would be bound by the new terms. If the sale-leaseback were recharacterized as a joint venture, our lessee and we could be treated as co-venturers with regard to the property. As a result, we could be held liable, under some circumstances, for debts incurred by the lessee relating to the property.

## Properties may have vacancies for a significant period of time.

A property may have vacancies either due to tenant defaults or the expiration of leases. If vacancies continue for a long period of time, we may suffer reduced revenues resulting in less cash available for things such as dividends. In addition, because the market value of a property depends principally on the cash generated by the property, the resale value of a property with prolonged vacancies could decline significantly.
We generally obtain only limited warranties when we purchase a property and would therefore have only limited recourse if our due diligence did not identify any issues that lower the value of our property.

We have acquired, and may continue to acquire, properties in "as is" condition on a "where is" basis and "with all faults," without any warranties of merchantability or fitness for a particular use or purpose. In addition, purchase agreements we entered into may contain only limited warranties, representations and indemnifications that will only survive for a limited period after the closing. The purchase of properties with limited warranties increases the risk that we may lose some or all of our invested capital in the property as well as the loss of rental income from that property.
We may be unable to secure funds for future tenant improvements or capital needs, which could impact the value of the applicable property or our ability to lease the applicable property on favorable terms.

If a tenant does not renew its lease or otherwise vacate its space, we will likely be required to expend substantial funds to improve and refurbish the vacated space. In addition, we are responsible for any major structural repairs, such as repairs to the foundation, exterior walls and rooftops at all of our properties. Accordingly, if we need additional capital in the
future to improve or maintain our properties or for any other reason, we may have to obtain financing from sources such as borrowings, property sales or future equity offerings, to fund these capital requirements. These sources of funding may not be available on attractive terms or at all. If we cannot procure additional funding for capital improvements, our investments may generate lower cash flows or decline in value, or both.

## We may be unable to sell a property when we desire to do so.

The real estate market is affected by many factors, such as general economic conditions, availability of financing, interest rates and other factors, including supply and demand, that are beyond our control. Part of our opportunistic deleveraging initiative involves the sale of several assets, including certain assets recently acquired in the CIM Portfolio Acquisition. We cannot predict, however, whether we will be able to sell any property for the price or on the terms set by us, or whether any price or other terms offered by a prospective purchaser would be acceptable to us. As interest rates increase, investors generally lower the amount(s) they are willing to pay. We cannot predict the length of time needed to find a willing purchaser and to close the sale of a property or properties. In addition, as a REIT, our ability to sell properties that have been held for less than two years is limited as any gain recognized on the sale or other disposition of such property could be subject to the $100 \%$ prohibited transaction tax, as discussed in more detail below. Delays in selling or the inability to sell properties will impact our ability to reduce our indebtedness.

We may also be required to expend funds to correct defects or to make improvements before a property can be sold and may not have funds available to correct such defects or to make such improvements. Moreover, in acquiring a property, we may agree to restrictions that prohibit the sale of that property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that property. These provisions would restrict our ability to sell a property.

## If we elect to treat one or more of our subsidiaries as a TRS, it will be subject to corporate-level taxes, and our dealings with our TRSs may be subject to a $100 \%$ excise tax.

A REIT may own up to $100 \%$ of the stock of one or more TRSs. Both the subsidiary and the REIT must jointly elect to treat the subsidiary as a TRS. A TRS will be subject to applicable U.S. federal, state, local and foreign income tax on its taxable income, including corporate income tax on the TRS's income, and is, as a result, less tax efficient than with respect to income we earn directly. The after-tax net income of our TRSs would be available for distribution to us. A TRS may hold assets and earn income that would not be qualifying assets or income if held or earned directly by a REIT, including gross income from operations pursuant to management contracts. In addition, the rules, which are applicable to us as a REIT, as described in the preceding risk factors, also impose a $100 \%$ excise tax on certain transactions between a TRS and its parent REIT that are not conducted on an arm's-length basis. For example, to the extent that the rent paid by one of our TRSs exceeds an arm's-length rental amount, such amount would be potentially subject to a $100 \%$ excise tax. While we intend that all transactions between us and our TRSs would be conducted on an arm's-length basis, and therefore, any amounts paid by our TRSs to us would not be subject to the excise tax, no assurance can be given that the IRS would not disagree with our conclusion and levy an excise tax on these transactions.
We have acquired or financed, and may continue to acquire or finance, properties with lock-out provisions which may prohibit us from selling a property or may require us to maintain specified debt levels for a period of years on some properties.

Lock-out provisions, such as the provisions contained in certain mortgage loans we have entered into, could materially restrict our ability to sell or otherwise dispose of or refinance properties, including by requiring a yield maintenance premium to be paid in connection with the required prepaying of principal upon a sale or disposition. Lock-out provisions may also prohibit us from reducing the outstanding indebtedness with respect to any properties, refinancing such indebtedness on a non-recourse basis at maturity, or increasing the amount of indebtedness with respect to such properties. Lock-out provisions could also impair our ability to take other actions during the lock-out period that may otherwise be in the best interests of our stockholders. In particular, lock-out provisions could preclude us from participating in major transactions that could result in a disposition of our assets or a change in control. Payment yield maintenance premiums in connection with dispositions or refinancings could adversely affect our cash flow.

## Recent increase in inflation and continuing increases in the inflation rate may have an adverse effect on our investments and results of operations.

Recent increases and continuing increases in the rate of inflation, both real and anticipated, may impact our investments and results of operations. Inflation erodes the value of long-term leases that do not contain indexed escalation provisions, or contain fixed annual rent escalation provisions that are at rates lower than the rate of inflation, and increased expenses including those that cannot be passed through under our leases. Increased inflation could also increase our general and administrative expenses and, also cause increases in interest rates, increasing our mortgage and debt interest costs. An increase in our expenses, or expenses paid or incurred by our Advisor or its affiliates that are reimbursed by us pursuant to the advisory agreement, or a failure of revenues to increase at least with inflation could adversely impact our results of operations.

For the year ended December 31, 2022, the increase to the 12-month Consumer Price Index for all items, as published by the Bureau of Labor Statistics, was $6.5 \%$. Approximately $64.7 \%$ of our tenant leases contain provisions increasing their base rent which average $0.9 \%$ per year. These provisions generally increase rental rates during the terms of the leases either at fixed rates or indexed escalations (based on the Consumer Price Index or other measures). Leases with fixed or no escalation provisions may not keep pace with current rates of inflation, whereas leases with indexed escalations may provide more protection against inflation. Approximately $62.3 \%$ of our tenant leases contain escalations that are fixed-rate, $2.4 \%$ are based on the Consumer Price Index and $35.3 \%$ do not contain any escalation provisions.

In addition to base rent, our net leases require the single-tenant property leases to pay all the properties operating expenses and our multi-tenant property leases to pay their allocable share of operating expenses, which may include common area maintenance costs, real estate taxes and insurance. There is no assurance tenants under net leases will be able to pay increased operating costs. Further, leases with tenants at our multi-tenant retail properties generally do not pass these costs onto the tenant thereby increasing our costs. Renewals of leases or future leases for our net lease properties may not be structured on a triple-net basis or on a basis requiring the tenants to pay all or some of such expenses, in which event we may have to pay those costs. If we are unable to lease properties on a triple-net basis or on a basis requiring the tenants to pay all or some of such expenses, or if tenants fail to pay required tax, utility and other impositions, we could be required to pay those costs.

Inflation could also have an adverse effect on consumer spending, which could impact the sales generated by our tenants and, in turn, our rental income from properties with leases that include provisions for the tenant to pay contingent rental income based on a percent of the tenant's sales upon achieving certain sales thresholds or other targets.

## Damage from catastrophic weather and other natural events and climate change could result in losses to us.

Certain of our properties are located in areas that may experience catastrophic weather and other natural events from time to time, including hurricanes or other severe weather, flooding, fires, snow or ice storms, windstorms or, earthquakes. These adverse weather and natural events could cause substantial damages or losses to our properties which could exceed our insurance coverage. In the event of a loss in excess of insured limits, we could lose our capital invested in the affected property, as well as anticipated future revenue from that property. We could also continue to be obligated to repay any mortgage indebtedness or other obligations related to the property.

To the extent that significant changes in the climate occur, we may experience extreme weather and changes in precipitation and temperature and rising sea levels, all of which may result in physical damage to or a decrease in demand for properties located in these areas or affected by these conditions. The impact of climate change be material in nature, including destruction of our properties, or occur for lengthy periods of time.

Growing public concern about climate change has resulted in the increased focus of local, state, regional, national and international regulatory bodies on greenhouse gas ("GHG") emissions and climate change issues. Legislation to regulate the GHG emissions has periodically been introduced in the U.S. Congress, and there has been a wide-ranging policy debate, both in the U.S. and internationally, regarding the impact of these gases and the possible means for their regulation. Federal, state or foreign legislation or regulation on climate change could result in increased capital expenditures to improve the energy efficiency of our existing properties or to protect them from the consequence of climate change and could also result in increased compliance costs or additional operating restrictions that could adversely impact the business of our tenants and their ability to pay rent.

## We may suffer uninsured losses relating to real property or have to pay expensive premiums for insurance coverage.

Our general liability coverage, property insurance coverage and umbrella liability coverage on all our properties may not be adequate to insure against liability claims and provide for the costs of defense. Similarly, we may not have adequate coverage against the risk of direct physical damage or to reimburse us on a replacement cost basis for costs incurred to repair or rebuild each property. Moreover, there are types of losses, generally catastrophic in nature, such as losses due to wars, acts of terrorism, earthquakes, floods, hurricanes, pollution or environmental matters that are uninsurable or not economically insurable, or may be insured subject to limitations, such as large deductibles or co-payments. Insurance risks associated with such catastrophic events could sharply increase the premiums we pay for coverage against property and casualty claims.

This risk is particularly relevant with respect to potential acts of terrorism. The Terrorism Risk Insurance Act of 2002 (the "TRIA"), under which the U.S. federal government bears a significant portion of insured losses caused by terrorism, will expire on December 31, 2027, and there can be no assurance that Congress will act to renew or replace the TRIA following its expiration. In the event that the TRIA is not renewed or replaced, terrorism insurance may become difficult or impossible to obtain at reasonable costs or at all, which may result in adverse impacts and additional costs to us.

Changes in the cost or availability of insurance due to the non-renewal of the TRIA or for other reasons could expose us to uninsured casualty losses. If any of our properties incurs a casualty loss that is not fully insured, the value of our assets will be reduced by any such uninsured loss. In addition, other than any working capital reserve or other reserves we
may establish, we have no source of funding to repair or reconstruct any uninsured property. Also, our cash flows may be reduced to the extent we must pay greater amounts for insurance due to changes in cost and availability.

Additionally, mortgage lenders insist in some cases that commercial property owners purchase coverage against terrorism as a condition for providing mortgage loans. Accordingly, to the extent terrorism risk insurance policies are not available at reasonable costs, if at all, our ability to finance or refinance our properties could be impaired. In such instances, we may be required to provide other financial support, either through financial assurances or self-insurance, to cover potential losses. We may not have adequate, or any, coverage for such losses.

## Actual or threatened terrorist attacks and other acts of violence, civilian unrest or war may affect the markets in which we operate our business and our profitability.

We own properties in major metropolitan areas as well as densely populated sub-markets that are susceptible to terrorist attack or damage. Because many of our properties are open to the public, they are exposed to a number of incidents that may take place within or around their premises and that are beyond our control or ability to prevent. If an act of terror, a mass shooting or other violence were to occur, we may lose tenants or be forced to close one or more of our properties for some time. If any of these incidents were to occur, the relevant property could face material damage to its image and the revenues generated therefrom. In addition, we may be exposed to civil liability and be required to indemnify the victims, and our insurance premiums could rise in a material amount.

In addition, any actual or threatened terrorist activity or violent criminal acts, including terrorist acts against public institutions or buildings or modes of public transportation (including airlines, trains or buses) could have a negative effect on our business, the value of our properties and our results of operations. More generally, any terrorist attack, other act of violence or war, including armed conflicts, could result in increased volatility in, or damage to, the worldwide financial markets and economy, including demand for properties and availability of financing. Increased economic volatility could adversely affect our tenants' abilities to conduct their operations profitably or our ability to access capital markets.

## Real estate-related taxes may increase and, if these increases are not passed on to tenants, our cash flow may be reduced.

Some local real property tax assessors may seek to reassess a property, that we acquire, and from time to time, our property taxes may increase as property values or assessment rates change or for other reasons deemed relevant by the assessors. An increase in the assessed valuation of a property for real estate tax purposes will result in an increase in the related real estate taxes on that property. There is no assurance that renewal leases or future leases will be negotiated on the same basis. Increases not passed through to tenants will adversely affect the cash flow generated by impacted property.
Covenants, conditions and restrictions may restrict our ability to operate a property, which may adversely affect our operating costs.

Some of our properties are contiguous to other parcels of real property, comprising part of the same commercial center. In connection with such properties, there are significant covenants, conditions and restrictions restricting the operation of such properties and any improvements on such properties, and related to granting easements on such properties. Moreover, the operation and management of the contiguous properties may impact such properties. Compliance with covenants, conditions and restrictions may adversely affect our operating costs and reduce the amount of cash flow we generate.

## We compete with third parties in acquiring properties and other investments.

We compete with many other entities engaged in real estate investment activities, including individuals, corporations, bank and insurance company investment accounts, other REITs real estate limited partnerships, and other entities engaged in real estate investment activities, many of which have greater resources than we do. Larger REITs may enjoy significant competitive advantages that result from, among other things, a lower cost of capital and enhanced operating efficiencies. In addition, the number of entities and the amount of funds competing for suitable investments may increase. Any such increase would result in increased demand for these assets and therefore increased prices paid for them. If we pay higher prices for properties and other investments we may generate lower returns on our investments.

## Our properties face competition for tenants.

Our properties face competition for tenants. The number of competitive properties could have a material effect on our ability to rent space at our properties and the amount of rents we are able to charge. We could be adversely affected if additional competitive properties are built in locations competitive with our properties, causing increased competition for customer traffic and creditworthy tenants. This type of competition could also require us to make capital improvements to properties that we would not have otherwise made or lower rental rates in order to retain tenants.

## We may incur significant costs to comply with governmental laws and regulations, including those relating to environmental matters.

All real property and the operations conducted on real property are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. These laws and regulations generally govern
wastewater discharges, air emissions, the operation and removal of underground and above-ground storage tanks, the use, storage, treatment, transportation and disposal of solid and hazardous materials, and the remediation of contamination associated with disposals. Environmental laws and regulations may impose joint and several liability on tenants, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal. This liability could be substantial. In addition, the presence of hazardous substances, or the failure to properly remediate them, may adversely affect our ability to sell, rent or pledge a property as collateral for future borrowings.

Some of these laws and regulations have been amended so as to require compliance with new or more stringent standards as of future dates. Compliance with new or more stringent laws or regulations or stricter interpretation of existing laws may require material expenditures by us. Future laws, ordinances or regulations may impose material environmental liability. Additionally, our tenants' operations, the existing condition of land when we buy it, operations in the vicinity of our properties, such as the presence of underground storage tanks, or activities of unrelated third parties may affect our properties. In addition, there are various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply, and that may subject us to liability in the form of fines or damages for noncompliance.

State and federal laws in this area are constantly evolving, and we monitor these laws and take commercially reasonable steps to protect ourselves from the impact of these laws, including obtaining environmental assessments of most properties that we acquire; however, we do not obtain an independent third-party environmental assessment for every property we acquire. In addition, any assessment that we do obtain may not reveal all environmental liabilities or reveal that a prior owner of a property created a material environmental condition unknown to us. We may incur significant costs to defend against claims of liability, comply with environmental regulatory requirements, remediate any contaminated property, or pay personal injury claims.

## If we sell properties by providing financing to purchasers, defaults by the purchasers would adversely affect our cash flows and our ability to pay dividends to our stockholders.

In some instances, we may sell our properties by providing financing to purchasers. In these cases, we will bear the risk that the purchaser may default, which could negatively impact our cash flow. Even in the absence of a purchaser default, the proceeds from the sale will be delayed until the promissory notes or other property we may accept upon the sale are actually paid, sold, refinanced or otherwise disposed of. In some cases, we may receive initial down payments in cash and other property in the year of sale in an amount less than the selling price and subsequent payments will be spread over a number of years. If any purchaser defaults under a financing arrangement with us, it could negatively impact our cash flow.
Joint venture investments could be adversely affected by our lack of sole decision-making authority, our reliance on the financial condition of co-venturers and disputes between us and our co-venturers.

We may enter into joint ventures, partnerships and other co-ownership arrangements (including preferred equity investments). We may not, however, exercise sole decision-making authority. Investments in joint ventures may, under certain circumstances, involve risks not present were a third party not involved, including the possibility that partners or coventurers might become bankrupt or fail to fund their required capital contributions, or may have economic or other business interests or goals which end up being inconsistent with our business interests or goals. A venture partner may be in a position to take actions contrary to our objectives or goals. Investing through a joint venture also subject to the potential risk of impasses on decisions, such as a sale, if neither we nor the co-venturer would have full control over the particular decisions. Disputes between us and co-venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and/or directors from focusing their time and effort on our business. In addition, we may in certain circumstances be liable for the actions of our co-venturers.

## We may incur costs associated with complying with the Americans with Disabilities Act.

Our properties must also comply with the Americans with Disabilities Act of 1990 ("Disabilities Act"). Under the Disabilities Act, all places of public accommodation are required to comply with federal requirements related to access and use by disabled persons. The Disabilities Act has separate compliance requirements for "public accommodations" and "commercial facilities" that generally require that buildings and services, including restaurants and retail stores, be made accessible and available to people with disabilities. The Disabilities Act's requirements could require removal of access barriers and could result in the imposition of injunctive relief, monetary penalties, or, in some cases, an award of damages. A determination that a property does not comply with the Disabilities Act could result in liability for both governmental fines and damages. If we are required to make unanticipated major modifications to any of our properties to comply with the Disabilities Act which are determined not to be the responsibility of our tenants, we could incur unanticipated expenses that could be material.

## The credit profile of our tenants may create a higher risk of lease defaults and therefore lower revenues and returns.

Based on annualized rental income on a straight-line basis as of December 31, 2022, 46.2\% of our single-tenant portfolio and $62.8 \%$ of our anchor tenants in our multi-tenant portfolio are not evaluated or ranked by credit rating
agencies, or are ranked below "investment grade," which, for our purposes includes both actual investment grade ratings of the tenant and "implied investment grade" ratings which includes ratings of the tenant's parent (regardless of whether or not the parent has guaranteed the tenant's obligation under the lease) or lease guarantor. "Implied investment grade" ratings are also determined using a proprietary Moody's analytical tool, which compares the risk metrics of the non-rated company to those of a company with an actual rating. Of our "investment grade" tenants for our single-tenant portfolio, $41.1 \%$ have actual investment grade ratings and $12.7 \%$ have "implied investment grade" ratings. Of our "investment grade" tenants for our anchor tenants in the multi-tenant portfolio, $30.5 \%$ have actual investment grade ratings and $6.7 \%$ have "implied investment grade" ratings.

Leases with tenants that are not investment grade may pose a higher risk of default than leases with tenants who are rated investment grade.

## Net leases may not result in fair market lease rates over time.

Approximately $45.7 \%$ of our rental income during the year ended December 31, 2022 was generated by our Singletenant properties segment and was primarily generated by net leases. These leases generally provide the tenant greater discretion in using the leased property than standard leases, such as the right to freely sublease the property, to make alterations in the leased premises and to terminate the lease prior to its expiration under specified circumstances. Furthermore, net leases typically have longer lease terms and, thus, there is an increased risk that contractual rental increases in future years (if any) will fail to result in fair market rental rates during those years. Moreover, inflation could erode the value of long-term leases that do not contain escalation provisions at least equal to the rate of inflation.

## Risks Related to Multi-tenant Retail Properties

## Retail conditions may adversely affect our income

Approximately $54.3 \%$ of our rental income during the year ended December 31, 2022 was generated by our Multitenant properties segment. The market for retail space has been and could be adversely affected by weaknesses in the national, regional and local economies, the adverse financial condition of anchored shopping centers and other large retailing companies, the ongoing consolidation in the retail and grocery sector, changes in consumer preferences and spending, excess amounts of retail space in a number of markets and competition for tenants in the markets, as well as the increasing use of the Internet by retailers and consumers. Customer traffic to these shopping areas may be adversely affected by the closing of stores in the same multi-tenant property, or by a reduction in traffic to these stores resulting from a regional economic downturn, a general downturn in the local area where our property is located, or a decline in the desirability of the shopping environment of a particular retail property.

Revenue generated by a retail property and its value may be adversely affected by negative perceptions of the safety, convenience and attractiveness of the property. Crime or violence occurring at or near any of our properties, may reduce the amount of consumer traffic and expose us to potential liability. In addition, to the extent that the investing public has a negative perception of the retail sector, the value of our equity securities may be negatively impacted.

The majority of our leases in the multi-tenant retail sector require the tenant to pay base rent plus contractual base rent increases but these base increases may not be sufficient to fund increased expenses or may still be below market rates.

## A shift in retail shopping from brick and mortar stores to online shopping may have an adverse impact tenants.

Many retailers operating brick and mortar stores have made online sales a piece of their business. There can be no assurance that our strategy of building a diverse portfolio focused on properties leased to necessity-based, service retail and experiential retail tenants, will insulate us from the effects online commerce has had on some retail operators. The shift to online shopping, including online orders for immediate delivery or pickup in store, has further accelerated, and may cause further declines in brick and mortar sales generated by retail tenants and may cause certain of our tenants to reduce the size or number of their retail locations. Our grocery store tenants are incorporating e-commerce concepts through home delivery or curbside pickup, which could reduce foot traffic at our properties and reduce the demand for these properties. Traditional grocery chains are also subject to increasing competition from new market participants and food retailers who have incorporated the Internet as a direct-to-consumer channel and Internet-only retailers that sell grocery products. This shift may adversely affect our occupancy and rental rates, which would affect our revenues and cash flows. Changes in shopping trends as a result of the growth in e-commerce may also affect the profitability of retailers that do not adapt to changes in market conditions. These conditions may adversely impact our results of operations and cash flows if we are unable to meet the needs of our tenants or if our tenants encounter financial difficulties as a result of changing market conditions. We cannot predict with certainty the future needs or wants tenants, what retail spaces will look like, or how much revenue will be generated at traditional brick and mortar locations. If we are unable to anticipate and respond promptly to trends in the market (such as space for a drive through or curbside pickup), our occupancy levels and rental rates may decline.

## Competition may impede our ability to renew leases or re-let space as leases expire and require us to fund unexpected capital improvements, which could negatively impact our cash flows.

We may compete for tenants with respect to the renewal of leases and re-letting of space as leases expire. Any competitive properties that are developed close to our existing properties also may impact our ability to lease space. Increased competition for tenants may require us to fund capital improvements to properties that we would not have otherwise planned to fund, which would negatively impact our cash flows. Also, to the extent we are unable to renew leases or re-let space as leases expire, our rental income would be reduced. Excessive vacancies (and related reduced shopper traffic) at one of our properties may hurt sales of other tenants at that property and may discourage them from renewing leases.
Several of our properties may rely on tenants who are in similar industries or who are affiliated with certain large companies, which would magnify the effects of downturns in those industries, or companies and have a disproportionate adverse effect on the value of our investments.

Some of our tenants are concentrated in certain industries or retail categories and we have a large number of tenants that are affiliated with certain large companies. As a result, any adverse effect to those industries, retail categories or companies generally would have a disproportionately adverse effect on our portfolio. As of December 31, 2022, the following industries had concentrations of properties representing $5.0 \%$ of our consolidated annualized rental income on a straight-line basis:

Industry December 31, 2022

| Discount Retail | $7.7 \%$ |
| :--- | :--- |
| Gas/Convenience | $7.6 \%$ |
| Specialty Retail | $7.0 \%$ |
| Healthcare | $6.6 \%$ |
| Home Improvement | $5.2 \%$ |

Any adverse situation that disproportionately affects the industries listed above may have a magnified adverse affect on our portfolio

## Our revenue is impacted by the success and economic viability of our anchor retail tenants. Our reliance on single or significant tenants in certain buildings may decrease our ability to lease vacated space.

Any anchor tenant, which we define as a tenant that occupies over 10,000 square feet of one of our multi-tenant properties, may become insolvent, may suffer a downturn in its business, or may decide not to renew its lease. Any of these events would likely result in the tenant reducing, or ceasing to make, rental payments. A lease termination by an anchor tenant could result in lease terminations or reductions in rent payments by other tenants whose leases permit cancellation or rent reduction if another tenant's lease is terminated.

We own properties where the tenants may have rights to terminate their leases if certain other tenants are no longer open for business. These "co-tenancy" provisions also exist in some leases where we own a portion of a retail property and one or more of the anchor tenants lease space in that portion of the center not owned or controlled by us. If these tenants were to vacate their space, tenants with co-tenancy provisions would have the right to terminate their leases or seek a rent reduction. Even if co-tenancy rights do not exist, other tenants may experience downturns in their businesses that could threaten their ongoing ability to continue paying rent and remain solvent. In such event, we may be unable to re-lease the vacated space at attractive rents or at all. In some cases, it may take extended periods of time to re-lease a space, particularly one previously occupied by a major tenant or non-owned anchor. Additionally, tenants are involved in mergers or acquisitions with or by third parties or undertake other restructurings may choose to consolidate, downsize or relocate operations, resulting in terminating or not renewing their leases with us or vacating the leases premises. The transfer to a new anchor tenant, or the bankruptcy, insolvency or downturn in business of any of our anchor tenants, could cause customer traffic in the retail center to decrease and thereby reduce the income generated by that retail center. Many expenses associated with properties (such as operating expenses and capital expenses) cannot be reduced, and may even increase due to inflation or otherwise, in the case of a termination. A lease transfer to a new anchor tenant could also allow other tenants to make reduced rental payments or to terminate their leases at the retail center.

If an anchor tenant vacates its space for any reason and we are unable to re-lease the vacated space to a new anchor tenant, we may incur additional expenses in order to remodel the space to be able to re-lease the space to more than one tenant. There can be no assurance that any re-leasing of a vacated space, either to a single new anchor tenant or to more than one tenant, will be on comparable terms to the prior lease, which could adversely affect our cash flow.

## Risks Related to Debt Financing

## Our level of indebtedness may increase our business risks.

As of December 31, 2022, we had total gross outstanding indebtedness of approximately $\$ 2.8$ billion. We may incur additional indebtedness in the future for various purposes.

The amount of this indebtedness could have material adverse consequences for us, including:

- hindering our ability to adjust to changing market, industry or economic conditions;
- limiting our ability to access the capital markets to raise additional equity or debt on favorable terms or at all, whether to refinance maturing debt, to fund acquisitions, to fund dividends or for other corporate purposes;
- limiting the amount of free cash flow available for future operations, acquisitions, distributions, stock repurchases or other uses; and
- making us more vulnerable to economic or industry downturns, including interest rate increases.

As noted above, our ability to reduce our leverage depends, in part, on selling certain properties and raising additional equity. Nevertheless, in most instances, we acquire real properties by either utilizing existing financing or borrowing new funds. We may incur debt and pledge the underlying property as security for that debt to obtain funds to acquire additional properties or for other corporate purposes. We may also borrow if we need funds to satisfy the REIT tax qualification requirement that we generally distribute annually to our stockholders at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard to the deduction for dividends paid and excluding any net capital gain. We also may borrow if we otherwise deem it necessary or advisable to assure that we maintain our qualification as a REIT.

If there is a shortfall between the cash flow from a property and the cash flow needed to service mortgage debt on a property, then we must identify other sources to fund the payment or risk defaulting on the indebtedness. In addition, incurring mortgage debt increases the risk of loss because defaults on indebtedness secured by a property may result in lenders initiating foreclosure actions. In that case, we could lose the property securing the loan that is in default. For U.S. federal income tax purposes, a foreclosure of any of our properties would be treated as a sale of the property for a purchase price equal to the outstanding balance of the debt secured by the mortgage. If the outstanding balance of the debt secured by the mortgage exceeds our tax basis in the property, we would recognize taxable income on foreclosure, but would not receive any cash proceeds. In this event, we may be unable to pay the amount of distributions required in order to maintain our REIT status. We may also fully or partially guarantee mortgage debt incurred by the subsidiary entities that own our properties. If we provide a guaranty on behalf of a subsidiary entity that owns one of our properties, we will be responsible to the lender for repaying the debt if it is not paid by the entity. In the case of mortgages containing cross-collateralization or cross-default provisions, a default on a single mortgage could affect multiple properties.

We may not be able to reduce the amount of our indebtedness in an effective or time efficient manner. Further, we may increase our leverage depending on debt financing market conditions. During the year ended December 31, 2021, we completed an offering of Senior Notes and may issue additional Senior Notes or similar securities in the future. We assumed fixed-rate mortgage debt in the CIM Portfolio Acquisition during the year ended December 31, 2022, which had an aggregate principal balance of $\$ 351.2$ million as of December 31, 2022. We anticipate the need to refinance $\$ 287.2$ million of this debt in the year ending December 31, 2023. Additionally, during the year ended December 31, 2022, we borrowed $\$ 533.0$ million under our Credit Facility to partially finance the CIM Portfolio Acquisition, of which $\$ 458.0$ million was outstanding as of December 31, 2022. Borrowings under our Credit Facility bore interest at a weightedaverage annual rate of $4.03 \%$ and $2.71 \%$ during the years ended December 31, 2022 and 2021, respectively. As of December 31, 2022, the annual interest rate on our Credit Facility was $6.51 \%$.

## We have assumed, and in the future may assume, liabilities in connection with our property acquisitions, including unknown liabilities.

In connection with the acquisition of properties, we have assumed and, in the future, may assume existing liabilities, some of which may have been unknown or unquantifiable at the time of the transaction. Unknown liabilities might include liabilities for cleanup or remediation of undisclosed environmental conditions, claims of tenants or other persons against the seller(s) prior to our acquisition of the properties, tax liabilities, and accrued but unpaid liabilities whether incurred in the ordinary course of business or otherwise. The incurrence of known or unknown liabilities could adversely affect our business, financial condition, liquidity and results of operations.

## Increases in interest rates may make it difficult for us to finance or refinance properties.

We have incurred, and may continue to incur, indebtedness, including indebtedness secured by our properties. We anticipate the need to repay or refinance $\$ 289.8$ million of our total indebtedness during the year ending December 31, 2023, which includes a portion of the indebtedness noted above which we assumed in the CIM Portfolio Acquisition. The indebtedness maturing in the year ending December 31, 2023 bears interest at a weighted-average effective annual rate of $3.9 \%$. Interest rates increased considerably in the year ended December 31, 2022 and may continue to increase. The interest rates on any indebtedness we refinance will likely be at higher rates than on maturing indebtedness. There is no assurance that we will be able to refinance any of our maturing indebtedness as it comes due, especially indebtedness secured by mortgaged properties, on favorable terms, or at all. Increases to market interest rates or changes to underwriting standards imposed by lenders may require us to use cash on hand or raise additional equity to repay or refinance any indebtedness. If we are unable to repay or refinance any indebtedness secured by mortgaged properties, we could lose any such properties in foreclosure action.
Increasing interest rates could increase the amount of our debt payments and adversely affect our ability to pay dividends, and we may be adversely affected by uncertainty surrounding changes in LIBOR.

We have incurred, and may continue to incur, variable-rate debt. Increases in interest rates on our variable-rate debt would increase our interest cost. If we need to repay existing debt during periods of rising interest rates, we may need to post additional collateral or sell properties even though we would not otherwise choose to do so.

As of December 31, 2022, approximately $16.4 \%$ of our $\$ 2.8$ billion in total gross outstanding debt was variable-rate debt indexed to London Interbank Offered Rate ("LIBOR"). To the extent we do not hedge our variable rate exposure for borrowings under our Credit Facility, we would be exposed to interest rate volatility with respect to LIBOR and rising rates in general.

The Financial Conduct Authority has ceased publishing the one-week and two month USD LIBOR settings, and intends to cease publishing the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023. The Federal Reserve Board and the Federal Reserve Bank of New York has organized the Alternative Reference Rates Committee, which identified the Secured Overnight Financing Rate ("SOFR") as its preferred alternative to LIBOR in derivatives and other financial contracts. We are monitoring and evaluating the risks related to changes in LIBOR availability, which include potential changes in interest paid on debt and amounts received and paid on interest rate swaps. In addition, the value of debt or derivative instruments tied to LIBOR could also be impacted when LIBOR is limited or discontinued and contracts must be transitioned to a new alternative rate. In some instances, transitioning to an alternative rate may require negotiation with lenders and other counterparties and could present challenges. The consequences of these developments cannot be entirely predicted and could include an increase in the cost of our variable rate indebtedness.

We expect LIBOR to be available in substantially its current form until at least June 30, 2023. Nevertheless, a sufficient number of banks may decline to make submissions to the LIBOR administrator prior to June 30, 2023. In that case, the risks associated with the transition to an alternative reference rate would be accelerated or magnified. Any of these events, as well as the other uncertainty surrounding changes in LIBOR, could adversely affect us. The Credit Facility contains terms governing the establishment of a replacement index to serve as an alternative to LIBOR.

## Changes in the debt markets could have a material adverse impact on our strategy, earnings and financial condition.

The domestic and international commercial real estate debt markets are subject to volatility, resulting in, from time to me, the tightening of underwriting standards by lenders and credit rating agencies and reductions in the availability of financing. In addition, interest rates have been increasing as a result of actions taken by the Federal Reserve Board. Increases in borrowing costs impact our ability to incur further debt and the returns that we project or earn on future acquisitions or the price we receive in connection with property sales. Likewise, higher rates increase the servicing costs associated with our variable-rate indebtedness, and will cause servicing costs on any refinanced fixed-rate indebtedness to increase, thereby decreasing our returns. If we are unable to borrow monies on terms and conditions that we find acceptable, our ability to purchase properties or meet other capital requirements may be limited, and the return on the properties we purchase may be lower. In addition, we may find it difficult, costly or impossible to refinance maturing indebtedness.

The state of the debt markets could have an impact on the overall amount of capital being invested in real estate, which may result in price or value decreases of real estate assets which could negatively impact the value of our assets and the ability to sell properties the proceeds of which may be used to reduce our total debt.

## Covenants in our debt agreements will restrict our activities and could adversely affect our business.

Our debt agreements, including the indenture governing the Senior Notes and the credit agreement governing the Credit Facility, contain various covenants that limit our ability and the ability of our subsidiaries to engage in various transactions including, as applicable:

- incurring or guaranteeing additional secured and unsecured debt;
- creating liens on our assets;
- making investments or other restricted payments;
- entering into transactions with affiliates;
- creating restrictions on the ability of our subsidiaries to pay dividends or other amounts to us;
- selling assets;
- making optional prepayments of indebtedness during a payment default or an event of default under the Credit Facility;
- effecting a consolidation or merger or selling all or substantially all of our assets; and
- amending certain material agreements, including material leases and debt agreements.

These covenants limit our operating flexibility and could prevent us from taking advantage of business opportunities as they arise, growing our business or competing effectively. In addition, the Credit Facility requires us to comply with financial maintenance covenants, including, among other things, a maximum consolidated leverage ratio, a minimum fixed charge coverage ratio, a maximum secured recourse indebtedness to total asset value ratio and a minimum net worth test. We are restricted from using proceeds from borrowings under the Credit Facility to accumulate or maintain cash or cash equivalents in excess of amounts necessary to meet current working capital requirements, as determined in good faith by us. In addition, we may not fund share repurchases, unless we satisfy, after giving effect to the payments, a maximum unsecured leverage ratio and a maximum leverage ratio and also have availability for future borrowings under the Credit Facility of not less than $\$ 60$ million. We are also required to maintain total unencumbered assets of at least $150 \%$ of our unsecured indebtedness under the indenture governing the Senior Notes. Our ability to meet these requirements may be affected by events beyond our control, and we may not meet these requirements. We may be unable to maintain compliance with these covenants and, if we fail to do so, we may be unable to obtain waivers from the lenders or indenture trustee, as applicable, or amend the covenants.

A breach of any of the covenants or other provisions in our debt agreements could result in an event of default, which if not cured or waived, could result in such debt becoming due and payable, either automatically or after an election to accelerate by the required percentage of the holders of the indebtedness or by an agent for the holders of the indebtedness. This, in turn, could cause our other debt, including the Senior Notes and the Credit Facility, to become due and payable as a result of cross-default or cross-acceleration provisions contained in the agreements governing such other debt and permit certain of our lenders to foreclose on our assets, if any, that secure this debt. In the event that some or all of our debt is accelerated and becomes immediately due and payable, we may not have the funds to repay, or the ability to refinance our debt.

The agreements governing our indebtedness, including the Credit Facility (as defined herein) and the indenture governing the Senior Notes also contain various covenants, including a restricted payments covenant that limits our ability to declare or pay dividends or other distributions on, or to purchase or redeem, any of our equity interests, with certain permitted exceptions as well as covenants restricting, among other things, the incurrence of liens, investments, fundamental changes, agreements with affiliates and changes in the nature of our business.

## We may not have the funds necessary to finance the repurchase of the Senior Notes in connection with a change of control offer required by the indenture governing the Senior Notes.

Upon the occurrence of a "Change of Control Triggering Event" defined in the indenture governing the Senior Notes, we are required to make an offer to repurchase all outstanding Senior Notes at $101 \%$ of the principal amount thereof, plus accrued and unpaid interest on the Senior Notes, if any, but not including, the date of repurchase. However, it is possible that we will not have sufficient funds, or the ability to raise sufficient funds, at the time we are required to make this offer. In addition, restrictions under future debt we may incur, may not allow us to repurchase the Senior Notes upon a Change of Control Triggering Event, and we expect that a change in control will result in an event of default under the Credit Facility, which could result in such debt becoming immediately due and payable and the commitments thereunder terminated. If we could not refinance such senior debt or otherwise obtain a waiver from the holders of such debt, we would be prohibited from repurchasing the Senior Notes, which would constitute an event of default under the indenture governing the Senior Notes, which in turn would constitute a default under our Credit Facility. In addition, certain important corporate events, such as leveraged recapitalizations that would increase the level of our indebtedness, would not constitute a "Change of Control" under the indenture governing the Senior Notes although these types of transactions could affect our capital structure or credit ratings and the holders of the Senior Notes. Further, courts interpreting change of control provisions under New York law (which is the governing law of the indenture governing the Senior Notes) have not provided clear and consistent meanings of change of control provisions which leads to subjective judicial interpretation of what may constitute a "Change of Control." The "Change of Control Triggering Event" may impact the willingness of a third party to seek or engage in a "Change of Control" transaction with us.
A lowering or withdrawal of the ratings assigned to our debt securities by rating agencies may increase our future borrowing costs and reduce our access to capital.

The rating assigned to the Company was recently downgraded by Fitch from $\mathrm{BB}+$ to BB . Any rating assigned to debt securities that we or our OP issues could be lowered or withdrawn entirely by a rating agency if, in that rating agency's judgment, future circumstances relating to the basis of the rating, such as adverse changes, so warrant. Any lowering of the ratings likely would make it more difficult or more expensive for us to obtain additional debt financing. Further, a rating decline occurring within 60 days of a notice of a "Change of Control" event under the indenture governing the Senior Notes would trigger the repurchase obligation described above.

## Risks Related to Conflicts of Interest

## Our Advisor faces conflicts of interest relating to the purchase and leasing of properties, and these conflicts may not be resolved in our favor, which could adversely affect our investment opportunities.

We rely on our Advisor and the executive officers and other key real estate professionals at our Advisor to identify suitable investment opportunities for us. Several of these individuals are also the executive officers or key real estate professionals at AR Global and other entities advised by affiliates of AR Global. Many investment opportunities that are suitable for us may also be suitable for other entities advised by affiliates of AR Global. For example, Global Net Lease, Inc. ("GNL"), an entity advised by affiliates of our Advisor seeks, like us, to invest in sale-leaseback transactions involving single-tenant net-leased commercial properties, in the U.S. An investment opportunity allocation agreement to which we and GNL are parties states that we will have the first opportunity to acquire one or more domestic retail or distribution properties with a lease duration of ten years or more and that GNL will be given first opportunity to acquire office or industrial properties. However, there can be no assurance the executive officers and real estate professionals at our Advisor or its affiliates will not direct attractive investment opportunities for which we do not have contractual priority to GNL, or other entities advised by affiliates of AR Global.

We and other entities advised by affiliates of AR Global also rely on these executive officers and other real estate professionals to supervise the property management and leasing of properties. These individuals, as well as AR Global, as an entity, are not prohibited from engaging, directly or indirectly, in any business or from possessing interests in other businesses and ventures, including businesses and ventures involved in the acquisition, development, ownership, leasing or sale of real estate investments.
Our Advisor faces conflicts of interest relating to joint ventures, which could result in a disproportionate benefit to the other venture partners at our expense.

We may enter into joint ventures with other entities advised by affiliates of AR Global. Our Advisor may have conflicts of interest in determining which entity advised by affiliates of AR Global enters into any particular joint venture agreement. The co-venturer may have economic or business interests or goals that are or may become inconsistent with our business interests or goals. In addition, our Advisor may face a conflict in structuring the terms of the relationship between our interests and the interest of the affiliated co-venturer and in managing the joint venture. Due to the role of our Advisor and its affiliates, agreements and transactions between the co-venturers with respect to any joint venture will not have the benefit of arm's-length negotiation of the type normally conducted between unrelated co-venturers, which may result in the co-venturer receiving benefits greater than the benefits that we receive. In addition, we may assume liabilities related to the joint venture that exceeds the percentage of our investment in the joint venture.

## Our Advisor, AR Global and their officers and employees and certain of our executive officers and other key personnel face competing demands relating to their time.

Our Advisor, AR Global and their officers and employees and certain of our executive officers and other key personnel and their respective affiliates are key personnel, general partners and sponsors of other entities, including entities advised by affiliates of AR Global, having investment objectives and legal and financial obligations similar to ours and may have other business interests as well. Because these entities and individuals have competing demands on their time and resources, they may have conflicts of interest in allocating their time between our business and these other activities. If this occurs, the returns on our investments may suffer.

## All of our executive officers, some of our directors and the key real estate and other professionals assembled by our Advisor and our Property Manager face conflicts of interest related to their positions or interests in entities related AR Global.

All of our executive officers, and the key real estate and other professionals assembled by our Advisor and Property Manager are also executive officers, directors, managers, key professionals or holders of a direct or indirect controlling interests in our Advisor, our Property Manager or other entities under common control with AR Global. In addition, all of our executive officers and some of our directors serve in similar capacities for other entities advised by affiliates of our Advisor. As a result, they have duties to each of these entities, which duties could conflict with the duties they owe to us and could result in action or inaction detrimental to our business. Conflicts with our business and interests are most likely to arise from (a) allocation of investments and management time and services between us and the other entities; (b) compensation to our Advisor and Property Manager; (c) our purchase of properties from, or sale of properties to, entities
advised by affiliates of our Advisor; and (d) investments with entities advised by affiliates of our Advisor. Conflicts of interest may hinder our ability to implement our business strategy.
We would be required to pay a substantial internalization fee and would not have the right to retain our executive officers or other personnel of our Advisor who currently manage our day-to-day operations if we internalize our management functions.

If we internalize our management functions by becoming self-managed, we would be required to pay a substantial internalization fee to our Advisor. We also would not have any right to retain our executive officers or other personnel of our Advisor who currently manage our day to day operations. An inability to manage an internalization transaction effectively could thus result in our incurring excess costs and suffering deficiencies in our disclosure controls and procedures or our internal control over financial reporting. These deficiencies could cause us to incur additional costs, and our management's attention could be diverted from most effectively managing our investments, which could result in litigation and resulting associated costs in connection with the internalization transaction.

## We have only limited rights to terminate our advisory agreement and multi-tenant management and leasing agreements.

We have limited rights to terminate our Advisor, and, with respect to management of our multi-tenants properties, our Property Manager. Our advisory agreement with our Advisor does not expire until April 29, 2035, is automatically extended for successive 20 -year terms upon expiration and may only be terminated under limited circumstances. Our multitenant property management and leasing agreements will expire on the later of (i) November 4, 2025; and (ii) the termination date of our advisory agreement, and may only be terminated for cause prior to the end of the term. Because our termination rights under our advisory agreement and our multi-tenant property management and leasing agreements are limited, it may be difficult for us to renegotiate the terms of these agreements or replace our Advisor or Property Manager even for poor performance by our Advisor or Property Manager or if the terms of these agreement are no longer consistent with the terms generally available to externally-managed REITs for similar services.

## Our Advisor faces conflicts of interest relating to the structure of the compensation it may receive.

Under the advisory agreement, the Advisor is entitled to substantial minimum compensation regardless of performance as well as incentive compensation if certain thresholds are achieved. The variable portion of the base management fee payable to the Advisor under the advisory agreement increases proportionately with the cumulative net proceeds from the issuance of common, preferred or other forms of equity by us. In addition, under our multi-year outperformance agreement entered into with the Advisor in 2021 (the "2021 OPP"), the Advisor may earn LTIP Units if certain performance conditions are met over a three-year performance period that ends in July 2024. These arrangements may result in the Advisor taking actions or recommending investments that are riskier or more speculative absent these compensation arrangements. In addition, the fees and other compensation payable to the Advisor reduce the cash available for investment or other corporate purposes.

## Risks Related to Our Corporate Structure

## The trading prices of our Class A common stock and preferred stock may fluctuate significantly.

The trading prices of our Class A common stock, Series A Preferred Stock and Series C Preferred Stock may be volatile and subject to significant price and volume fluctuations in response to market and other factors, and they are impacted by various factors, many of which are outside our control. Among the factors that could affect these trading prices are:

- our results of operations and our financial condition, including the level of indebtedness;
- our ability to grow through property acquisitions, the terms and pace of any acquisitions we may make and the availability and terms of financing for those acquisitions;
- the financial condition of our tenants, including tenant bankruptcies or defaults;
- actual or anticipated quarterly fluctuations in our operating results and financial condition;
- the amount and frequency of dividends that we pay;
- additional sales of equity securities, including Class A common stock, Series A Preferred Stock or Series C Preferred Stock, or the perception that additional sales may occur;
- the reputation of REITs and real estate investments generally and the attractiveness of REIT equity securities in comparison to other equity securities, and fixed income debt securities;
- our reputation and the reputation of AR Global and its affiliates or other entities advised by AR Global and its affiliates;
- uncertainty and volatility in the equity and credit markets;
- increases in interest rates and fluctuations in exchange rates;
- inflation and continuing increases in the inflation rate;
- changes in revenue or earnings estimates, if any, or publication of research reports and recommendations by financial analysts or actions taken by rating agencies with respect to our securities or those of other REITs;
- failure to meet analyst revenue or earnings estimates;
- strategic actions by us or our competitors, such as acquisitions or restructurings;
- the extent of investment in our shares by institutional investors;
- the extent of short-selling of our shares;
- general financial and economic market conditions and, in particular, developments related to market conditions for REITs and other real estate related companies;
- failure to maintain our REIT status;
- changes in tax laws;
- domestic and international economic factors unrelated to our performance; and
- all other risk factors addressed elsewhere in this Annual Report on Form 10-K for the year ended December 31, 2022.

Moreover, although shares of both the Series A Preferred Stock and Series C Preferred Stock are listed on the Nasdaq, there can be no assurance that the trading volume for these shares will provide sufficient liquidity for holders to sell their shares at the time of their choosing or that the trading price for shares will equal or exceed the price paid for the shares. Because the shares of our preferred stock have at a fixed dividend rate, their respective trading prices in the secondary market will be influenced by changes in interest rates and will tend to move inversely to changes in interest rates. In particular, an increase in market interest rates may result in higher yields on other financial instruments and may lead purchasers of our preferred stock to demand a higher yield on their investment which could adversely affect the market price of those securities. An increase in interest rates available to investors could also make an investment in our common stock less attractive if we are not able to increase our dividend rate, which could reduce the value of our common stock.

The limit on the number of shares a person may own may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

Our charter, with certain exceptions, authorizes our directors to take such actions as are necessary and desirable to preserve our qualification as a REIT. Unless exempted by our board of directors, no person may own more than $9.8 \%$ in value of the aggregate of our outstanding shares of our capital stock or more than $9.8 \%$ (in value or in number of shares, whichever is more restrictive) of any class or series of shares of our capital stock. This restriction may have the effect of delaying, deferring or preventing a change in control of us, including an extraordinary transaction (such as a merger, tender offer or sale of all or substantially all our assets) that might provide a premium price for holders of our Class A common stock.

## We have a classified board, which may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

Our board of directors is divided into three classes of directors. At each annual meeting, directors of one class are elected to serve until the annual meeting of stockholders held in the third year following the year of their election and until their successors are duly elected and qualify. The classification of our board of directors may have the effect of delaying, deferring or preventing a change in control of us, including an extraordinary transaction (such as a merger, tender offer or sale of all or substantially all our assets) that might result in a premium price for our stockholders.
The stockholder rights plan adopted by our board of directors may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

Our board of directors previously adopted a stockholder rights plan and authorized a dividend of one preferred share purchase right. These rights expire April 12, 2024. If a person or entity, together with its affiliates and associates, acquires beneficial ownership of $4.9 \%$ or more of our then outstanding Class A common stock, subject to certain exceptions, each right would entitle its holder (other than the acquirer, its affiliates and associates) to purchase a fraction of our Series B Preferred Stock. In addition, under certain circumstances, we may exchange the rights (other than rights beneficially owned by the acquirer, its affiliates and associates), in whole or in part for shares of Class A common stock on a one-for-one basis. The stockholder rights plan could make it more difficult for a third party to acquire the Company or a large block of our Class A common stock without the approval of our board of directors, which may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

## Maryland law prohibits certain business combinations, which may make it more difficult for us to be acquired and may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

Under Maryland law, "business combinations" between a Maryland corporation and an interested stockholder or an affiliate of an interested stockholder are prohibited for five years after the most recent date on which the interested stockholder becomes an interested stockholder. These business combinations include, but are not limited to, a merger, consolidation, share exchange or, in circumstances specified in the statute, an asset transfer or issuance or reclassification of equity securities. An interested stockholder is defined as:

- any person who beneficially owns, directly or indirectly, $10 \%$ or more of the voting power of the corporation's outstanding voting stock; or
- an affiliate or associate of the corporation who, at any time within the two-year period prior to the date in question, was the beneficial owner, directly or indirectly, of $10 \%$ or more of the voting power of the then outstanding stock of the corporation.
A person is not an interested stockholder under the statute if the board of directors approved in advance the transaction by which he or she otherwise would have become an interested stockholder. However, in approving a transaction, the board of directors may provide that its approval is subject to compliance, at or after the time of approval, with any terms and conditions determined by the board of directors.

After the five-year prohibition, any business combination between the Maryland corporation and an interested stockholder generally must be recommended by the board of directors of the corporation and approved by the affirmative vote of at least:

- $80 \%$ of the votes entitled to be cast by holders of outstanding shares of voting stock of the corporation; and
- two-thirds of the votes entitled to be cast by holders of voting stock of the corporation other than shares held by the interested stockholder with whom or with whose affiliate the business combination is to be effected or held by an affiliate or associate of the interested stockholder.
These super-majority vote requirements do not apply if the corporation's common stockholders receive a minimum price, as defined under Maryland law, for their shares in the form of cash or other consideration in the same form as previously paid by the interested stockholder for its shares. The business combination statute permits various exemptions from its provisions, including business combinations that are exempted by the board of directors prior to the time that the interested stockholder becomes an interested stockholder. Pursuant to the statute, our board of directors has exempted any business combination involving our Advisor or any affiliate of our Advisor. Consequently, the five-year prohibition and the super-majority vote requirements will not apply to business combinations between us and our Advisor or any affiliate of our Advisor. As a result, our Advisor and any affiliate of our Advisor may be able to enter into business combinations with us that may not be in the best interest of our stockholders, without compliance with the super-majority vote requirements and the other provisions of the statute. The business combination statute may discourage others from trying to acquire control of us and increase the difficulty of consummating any offer.
Our bylaws designate the Circuit Court for Baltimore City, Maryland as the sole and exclusive forum for certain actions and proceedings that may be initiated by our stockholders.

Our bylaws provide that, unless we consent in writing to the selection of an alternative forum, the Circuit Court for Baltimore City, Maryland, or, if that court does not have jurisdiction, the United States District Court for the District of Maryland, Northern Division, is the sole and exclusive forum for (a) any derivative action or proceeding brought on our behalf, other than actions arising under federal securities laws; (b) any Internal Corporate Claim, as such term is defined in the Maryland General Corporation Law (the "MGCL"), or any successor provision thereof, including, without limitation, (i) any action asserting a claim of breach of any duty owed by any of our directors, officers or other employees to us or to our stockholders or (ii) any action asserting a claim against us or any of our directors, officers or other employees arising pursuant to any provision of the MGCL, our charter or our bylaws; or (c) any other action asserting a claim against us or any of our directors, officers or other employees that is governed by the internal affairs doctrine. Our bylaws also provide that unless we consent in writing, none of the foregoing actions, claims or proceedings may be brought in any court sitting outside the State of Maryland and the federal district courts are, to the fullest extent permitted by law, the sole and exclusive forum for the resolution of any complaint asserting a cause of action under the Securities Act. These choice of forum provisions may limit a stockholder's ability to bring a claim in a judicial forum that the stockholder believes is favorable. Alternatively, if a court were to find these provisions of our bylaws inapplicable to, or unenforceable in respect of, one or more of the specified types of actions or proceedings, we may incur additional costs associated with resolving these matters in other jurisdictions.

## Certain provisions in our bylaws and agreements may deter, delay or prevent a change in our control.

Provisions contained in our bylaws may deter, delay or prevent a change in control of our board of directors, including, for example, provisions requiring qualifications for an individual to serve as a director and a requirement that certain of our directors be "Managing Directors" and other directors be "Independent Directors", as defined in our governing documents. As changes occur in the marketplace for corporate governance policies, the provisions may change, be removed or new ones may be added.

## Maryland law limits the ability of a third-party to buy a large stake in us and exercise voting power in electing directors, which may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

The Maryland Control Share Acquisition Act provides that holders of "control shares" of a Maryland corporation acquired in a "control share acquisition" have no voting rights except to the extent approved by the stockholders by the affirmative vote of two-thirds of all the votes entitled to be cast on the matter, excluding all shares of stock owned by the acquirer, by officers or by employees who are directors of the corporation. "Control shares" are voting shares of stock which, if aggregated with all other shares of stock owned by the acquirer or in respect of which the acquirer can exercise or direct the exercise of voting power (except solely by virtue of a revocable proxy), would entitle the acquirer to exercise voting power in electing directors within specified ranges of voting power. Control shares do not include shares the acquiring person is then entitled to vote as a result of having previously obtained stockholder approval or shares acquired directly from the corporation. A "control share acquisition" means the acquisition of issued and outstanding control shares. The control share acquisition statute does not apply (a) to shares acquired in a merger, consolidation or share exchange if the corporation is a party to the transaction, or (b) to acquisitions approved or exempted by the charter or bylaws of the corporation. Our bylaws contain a provision exempting from the Maryland Control Share Acquisition Act any and all acquisitions of our stock by any person. There can be no assurance that this provision will not be amended or eliminated at any time in the future.

## Our board of directors may change our investment policies without stockholder approval, which could alter the nature of our stockholders' investments.

Our board of directors may change our investment objectives, policies and procedures may be altered by our board of directors, including the type of assets we seek to acquire, without the approval of stockholders in the board's sole discretion. The methods of implementing our investment policies also may vary, as new real estate development trends emerge and new investment techniques are developed. As a result, the nature of a stockholder's investment could change without the holder's consent.

## We may issue additional equity securities in the future thereby diluting the holdings of existing stockholders.

Our stockholders do not have preemptive rights to any shares issued by us in the future. Our charter authorizes us to issue up to 350 million shares of stock, consisting of 300 million shares of Class A common stock, par value $\$ 0.01$ per share and 50 million shares of preferred stock, par value of $\$ 0.01$ per share. As of December 31, 2022, we had the following stock issued and outstanding: (i) 134,224,313 shares of Class A common stock; (ii) 7,933,711 shares of Series A Preferred Stock; and (iii) 4,595,175 shares of Series C Preferred Stock. Subject to the approval rights of holders of our Series A Preferred Stock and our Series C Preferred Stock regarding authorization or issuance of equity securities ranking senior to the Series A Preferred Stock or Series C Preferred Stock, our board of directors, without approval of our common stockholders, may amend our charter from time to time to increase or decrease the aggregate number of authorized shares of stock, or the number of authorized shares of any class or series of stock, or may classify or reclassify any unissued shares without obtaining stockholder approval and establish the preferences, conversion or other rights, voting powers,
restrictions, limitations as to dividends or other distributions, qualifications or terms or conditions of redemption of the stock.

All of our authorized but unissued shares of stock may be issued in the discretion of our board of directors. The issuance of additional shares of our Class A common stock could dilute the interests of the holders of our Class A common stock, and any issuance of shares of preferred stock senior to our Class A common stock, such as our Series A Preferred Stock or Series C Preferred Stock, or any incurrence of additional indebtedness, could affect our ability to pay dividends on our Class A common stock. The issuance of additional shares of preferred stock ranking equal or senior to our Series A or Series C Preferred Stock, including preferred stock convertible into shares of our Class A common stock, could dilute the interests of the holders of Class A common stock Series A Preferred Stock or Series C Preferred Stock and any issuance of shares of preferred stock senior to our Series A Preferred Stock or C Preferred Stock or incurrence of additional indebtedness could affect our ability to pay dividends on, redeem or pay the liquidation preference on our Series A Preferred Stock or Series C Preferred Stock. These issuances could also adversely affect the trading price of our Class A common stock, Series A Preferred Stock or Series C Preferred Stock.

We may issue shares of our Class A common stock, Series A Preferred Stock, Series C Preferred Stock or another series of preferred stock pursuant to our existing at-the-market programs or any similar future program as well as in other public or private offerings, including shelf offerings, and shares of our Class A common stock issued as awards to our officers, directors and other eligible persons, pursuant to the advisory agreement in payment of fees thereunder. We may also issue shares if our Advisor earns any of the LTIP Units it currently holds at the end of the three-year performance period that ends in July 2024. LTIP Units are convertible into Class A Units after they have been earned and subject to several other conditions. Class A Units may be redeemed on a one-for-one basis for, at our election, shares of Class A common stock or the cash equivalent thereof.

Because our decision to issue equity securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. The issuance of additional equity securities could adversely affect stockholders.
The terms of our outstanding preferred stock, and the terms other preferred stock we may issue, may discourage a third party from acquiring us in a manner that might result in a premium price to our stockholders.

The change of control conversion and redemption provisions contained in provisions governing both our Series A and Series C Preferred Stock may make it more difficult for a party to acquire us or discourage a party from seeking to acquire us. Upon the occurrence of a change of control, the holders of both the Series A Preferred Stock and the Series C Preferred Stock will, under certain circumstances, have the right to convert some of or all their respective shares of Series A Preferred Stock and Series C Preferred Stock into shares of our Class A common stock (or equivalent value of alternative consideration). Under these circumstances we will also have a special optional redemption right to redeem shares of Series A Preferred Stock and Series C Preferred Stock. The provisions of our Series A and Series C Preferred Stock may have the effect of discouraging a third party from seeking to acquire us or of delaying, deferring or preventing a change of control under circumstances that otherwise could provide the holders of our Class A common stock with the opportunity to realize a premium over the then-current market price or that stockholders may otherwise believe is in their best interests. We may also issue other classes or series of preferred stock that could also have the same effect.

## We depend on our OP and its subsidiaries for cash flow and are structurally subordinated in right of payment to the obligations of our OP and its subsidiaries.

We conduct, and intend to continue conducting, all of our business operations through our OP, and, accordingly, we rely on distributions from our OP and its subsidiaries to provide cash to pay our other obligations. There is no assurance that our OP or its subsidiaries will be able to, or be permitted to, pay distributions to us that will enable us to pay dividends to our stockholders and meet our obligations. Each of our OP's subsidiaries is a distinct legal entity and, under certain circumstances, legal and contractual restrictions may limit our ability to obtain cash from these entities. In addition, any claims we may have will be structurally subordinated to all existing and future liabilities and obligations of our OP and its subsidiaries. Therefore, in the event of our bankruptcy, liquidation or reorganization, our assets and those of our OP and its subsidiaries will be available to satisfy the claims of our creditors or to pay dividends to our stockholders only after all the liabilities and obligations of our OP and its subsidiaries have been paid in full.
We indemnify our officers, directors, the Advisor and its affiliates against claims or liability they may become subject to due to their service to us, and our rights and the rights of our stockholders to recover claims against our officers, directors, the Advisor and its affiliates are limited.

Maryland law provides that a director has no liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in the corporation's best interests and with the care that an ordinarily prudent person in a like position would use under similar circumstances. In addition, subject to certain limitations set forth therein or under Maryland law, our charter provides that no director or officer will be liable to us or our stockholders for monetary damages and permits us to indemnify our directors and officers from liability and advance certain expenses to
them in connection with claims or liability they may become subject to due to their service to us, and we are not restricted from indemnifying our Advisor or its affiliates on a similar basis. We have entered into indemnification agreements consistent with Maryland law and our charter with our directors and officers, certain former directors and officers, our Advisor and AR Global. We and our stockholders may have more limited rights against our directors, officers, employees and agents, and our Advisor and its affiliates, than might otherwise exist under common law, which could reduce the recovery of our stockholders and our recovery against them. In addition, we may be obligated to fund the defense costs incurred by our directors, officers, employees and agents or our Advisor and its affiliates in some cases. Subject to conditions and exceptions, we also indemnify our Advisor and its affiliates from losses arising in the performance of their duties under the advisory agreement and have agreed to advance certain expenses to them in connection with claims or liability they may become subject to due to their service to us.

## U.S. Federal Income Tax Risks

Our failure to remain qualified as a REIT would subject us to U.S. federal income tax and potentially state and local tax.

We elected to be taxed as a REIT commencing with our taxable year ended December 31, 2013 and intend to operate in a manner that will allow us to continue to qualify as a REIT for U.S. federal income tax purposes. However, we may terminate our REIT qualification inadvertently, or if our board of directors determines doing so is in our best interests. Our qualification as a REIT depends upon our satisfaction of certain asset, income, organizational, distribution, stockholder ownership and other requirements on a continuing basis. We have structured, and intend to continue structuring, our activities in a manner designed to satisfy all the requirements to qualify as a REIT. However, the REIT qualification requirements are extremely complex and interpretation of the U.S. federal income tax laws governing qualification as a REIT is limited. Furthermore, any opinion of our counsel, including tax counsel, as to our eligibility to remain qualified as a REIT is not binding on the Internal Revenue Service (the "IRS") and is not a guarantee that we will continue to qualify as a REIT. Accordingly, we cannot be certain that we will be successful in operating so that we can remain qualified as a REIT. Our ability to satisfy the asset tests depends on our analysis of the characterization and fair market values of our assets, some of which are not susceptible to a precise determination, and for which we will not obtain independent appraisals. Our compliance with the REIT income or quarterly asset requirements also depends on our ability to successfully manage the composition of our income and assets on an ongoing basis. Accordingly, if certain of our operations were to be recharacterized by the IRS, such recharacterization would jeopardize our ability to satisfy all requirements for qualification as a REIT. Furthermore, future legislative, judicial or administrative changes to the U.S. federal income tax laws could be applied retroactively, which could result in our disqualification as a REIT.

If we fail to continue to qualify as a REIT for any taxable year, and we do not qualify for certain statutory relief provisions, we will be subject to U.S. federal income tax on our taxable income at the corporate rate. In addition, we would generally be disqualified from treatment as a REIT for the four taxable years following the year in which we lose our REIT qualification. Losing our REIT qualification would reduce our net earnings available for investment or distribution to stockholders because of the additional tax liability. In addition, amounts paid to stockholders that are treated as dividends for U.S. federal income tax purposes would no longer qualify for the dividends paid deduction, and we would no longer be required to make distributions. If we lose our REIT qualification, we might be required to borrow funds or liquidate some investments in order to pay the applicable taxes.
Even as a REIT, in certain circumstances, we may incur tax liabilities that would reduce our cash available for distribution to our stockholders.

Even as a REIT, we may be subject to U.S. federal, state and local income taxes. For example, net income from the sale of properties that are "dealer" properties sold by a REIT and that do not meet a safe harbor available under the Code (a "prohibited transaction" under the Code) will be subject to a $100 \%$ tax. We may not make sufficient distributions to avoid excise taxes applicable to REITs. Similarly, if we were to fail an income test (and did not lose our REIT status because such failure was due to reasonable cause and not willful neglect), we would be subject to tax on the income that does not meet the income test requirements. We also may decide to retain net capital gains we earn from the sale or other disposition of our property and pay U.S. federal income tax directly on such income. In that event, our stockholders would be treated as if they earned that income and paid the tax on it directly. However, stockholders that are tax-exempt, such as charities or qualified pension plans, would have no benefit from their deemed payment of such tax liability unless they file U.S. federal income tax returns and seek a refund of such tax. We also will be subject to corporate tax on any undistributed REIT taxable income. We also may be subject to state and local taxes on our income or property, including franchise, payroll and transfer taxes, either directly or at the level of the OP or at the level of the other companies through which we indirectly own our assets, such as any taxable REIT subsidiaries ("TRSs"), which are subject to full U.S. federal, state, local and foreign corporate-level income taxes. Any taxes we pay directly or indirectly will reduce our cash flow.
To qualify as a REIT, we must meet annual distribution requirements, which may force us to forgo otherwise attractive opportunities or borrow funds during unfavorable market conditions. This could delay or hinder our ability to meet our investment objectives and reduce our stockholders' overall return.

In order to qualify as a REIT, we must distribute annually to our stockholders at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard to the deduction for dividends paid and excluding net capital gain. We will be subject to U.S. federal income tax on our undistributed REIT taxable income and net capital gain and to a $4 \%$ nondeductible excise tax on any amount by which distributions we make with respect to any calendar year are less than the sum of (a) $85 \%$ of our ordinary income, (b) $95 \%$ of our capital gain net income and (c) $100 \%$ of our undistributed income from prior years. These requirements could cause us to distribute amounts that otherwise would be spent on investments in real estate assets and it is possible that we might be required to borrow funds, possibly at unfavorable rates, or sell assets to fund these distributions. Although we intend to make distributions sufficient to meet the annual distribution requirements and to avoid U.S. federal income and excise taxes on our earnings while we qualify as a REIT, it is possible that we might not always be able to do so.

## Recharacterization of sale-leaseback transactions may cause us to lose our REIT status.

We will use commercially reasonable efforts to structure any sale-leaseback transaction we enter into so that the lease will be characterized as a "true lease" for U.S. federal income tax purposes, thereby allowing us to be treated as the owner of the property for U.S. federal income tax purposes. However, the IRS may challenge this characterization. In the event that any sale-leaseback transaction is challenged and recharacterized as a financing transaction or loan for U.S. federal income tax purposes, deductions for depreciation and cost recovery relating to the property would be disallowed. If a saleleaseback transaction were so recharacterized, we might fail to continue to satisfy the REIT qualification asset tests or income tests and, consequently, lose our REIT status effective with the year of recharacterization. Alternatively, the amount of our REIT taxable income could be recalculated which might also cause us to fail to meet the distribution requirement for a taxable year.

## Certain of our business activities are potentially subject to the prohibited transaction tax.

For so long as we qualify as a REIT, our ability to dispose of property during the first few years following acquisition may be restricted to a substantial extent as a result of our REIT qualification. Under applicable provisions of the Code regarding prohibited transactions by REITs, while we qualify as a REIT and provided we do not meet a safe harbor available under the Code, we will be subject to a $100 \%$ penalty tax on the net income from the sale or other disposition of any property (other than foreclosure property) that we own, directly or indirectly through any subsidiary entity, including the OP, but generally excluding TRSs, that is deemed to be inventory or property held primarily for sale to customers in the ordinary course of a trade or business. Whether property is inventory or otherwise held primarily for sale to customers in the ordinary course of a trade or business depends on the particular facts and circumstances surrounding each property. We intend to avoid the $100 \%$ prohibited transaction tax by (1) conducting activities that may otherwise be considered prohibited transactions through a TRS (but such TRS will incur corporate rate income taxes with respect to any income or gain recognized by it), (2) conducting our operations in such a manner so that no sale or other disposition of an asset we own, directly or indirectly through any subsidiary, will be treated as a prohibited transaction and (3) structuring certain dispositions of our properties to comply with the requirements of the prohibited transaction safe harbor available under the Code for properties that, among other requirements, have been held for at least two years. Despite our present intention, no assurance can be given that any particular property we own, directly or through any subsidiary entity, including the OP, but generally excluding TRSs, will not be treated as inventory or property held primarily for sale to customers in the ordinary course of a trade or business.

## TRSs are subject to corporate-level taxes and our dealings with TRSs may be subject to a 100\% excise tax.

A REIT may own up to $100 \%$ of the stock of one or more TRSs. Both the subsidiary and the REIT must jointly elect to treat the subsidiary as a TRS. A corporation of which a TRS directly or indirectly owns more than $35 \%$ of the voting power or value of the stock will automatically be treated as a TRS. Overall, no more than $20 \%$ of the gross value of a REIT's assets may consist of stock or securities of one or more TRSs. A TRS may hold assets and earn income that would not be qualifying assets or income if held or earned directly by a REIT, including gross income from operations pursuant to management contracts. Accordingly, we may use one or more TRSs generally to hold properties for sale in the ordinary course of a trade or business or to hold assets or conduct activities that we cannot conduct directly as a REIT. A TRS will be subject to applicable U.S. federal, state, local and foreign income tax on its taxable income. However, our TRSs may be subject to limitations on the deductibility of its interest expense. In addition, the Code imposes a $100 \%$ excise tax on certain transactions between a TRS and its parent REIT that are not conducted on an arm's-length basis.

If the OP failed to qualify as a partnership or is not otherwise disregarded for U.S. federal income tax purposes, we would cease to qualify as a REIT.

If the IRS were to successfully challenge the status of the OP as a partnership or disregarded entity for U.S. federal income tax purposes, the OP would be taxable as a corporation. In such event, this would reduce the amount of distributions that the OP could make to us. This also would result in our failing to qualify as a REIT and we would become subject to a corporate level tax on our income. This substantially would reduce our cash available to pay dividends and other distributions to our stockholders. In addition, if any of the partnerships or limited liability companies through which the OP owns its properties, in whole or in part, loses its characterization as a partnership and is otherwise not disregarded for U.S. federal income tax purposes, the partnership or limited liability company would be subject to taxation as a corporation, thereby reducing distributions to the OP. Such a recharacterization of an underlying property owner could also threaten our ability to maintain our REIT qualification.
We may choose to make distributions in shares of our Class A common stock, in which case our stockholders may be required to pay U.S. federal income taxes in excess of the cash portion of distributions they receive.

In connection with our qualification as a REIT, we are required to distribute annually to our stockholders at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard to the deduction for dividends paid and excluding net capital gain. In order to satisfy this requirement, as much as $80 \%$ of the distribution may be in shares of our Class A common stock. Taxable stockholders receiving such distributions will be required to include the full amount of such distributions as ordinary dividend income to the extent of our current or accumulated earnings and profits, as determined for U.S. federal income tax purposes. As a result, U.S. stockholders may be required to pay U.S. federal income taxes with respect to such distributions in excess of the cash portion of the distribution received.

Accordingly, U.S. stockholders receiving a distribution of shares of our Class A common stock may be required to sell shares received in such distribution or may be required to sell other stock or assets owned by them, at a time that may be disadvantageous, in order to satisfy any tax imposed on such distribution. If a U.S. stockholder sells the shares that it receives as part of the distribution in order to pay this tax, the sales proceeds may be less than the amount included in income with respect to the distribution, depending on the market price of the shares at the time of the sale. Furthermore, with respect to certain non-U.S. stockholders, we may be required to withhold U.S. tax with respect to such distribution, including in respect of all or a portion of such distribution that is payable in stock, by withholding or disposing of part of the shares included in such distribution and using the proceeds of such disposition to satisfy the withholding tax imposed. In addition, if a significant number of our stockholders determine to sell shares of our Class A common stock in order to pay taxes owed on dividend income, such sale may put downward pressure on the market price of our common stock.

## The taxation of distributions can be complex; however, distributions to stockholders that are treated as dividends for U.S. federal income tax purposes generally will be taxable as ordinary income, which may reduce our stockholders' after-tax anticipated return from an investment in us.

Amounts that we pay to our taxable stockholders out of current and accumulated earnings and profits (and not designated as capital gain dividends or qualified dividend income) generally will be treated as dividends for U.S. federal income tax purposes and will be taxable as ordinary income. Noncorporate stockholders are entitled to a $20 \%$ deduction with respect to these ordinary REIT dividends which would, if allowed in full, result in a maximum effective federal income tax rate on these ordinary REIT dividends of $29.6 \%$ (or $33.4 \%$ including the $3.8 \%$ surtax on net investment income); however, the $20 \%$ deduction will end after December 31, 2025.

However, a portion of the amounts that we pay to our stockholders generally may (1) be designated by us as capital gain dividends taxable as long-term capital gain to the extent that amounts are attributable to net capital gain recognized by us, (2) be designated by us as qualified dividend income, taxable at capital gains rates, to the extent amounts are attributable to dividends we receive from our TRSs, or (3) constitute a return of capital to the extent that amounts exceed our accumulated earnings and profits as determined for U.S. federal income tax purposes.

With respect to qualified dividend income, the current maximum U.S. federal tax rate applicable to non-corporate stockholders is $20 \%$ (or $23.8 \%$ including the $3.8 \%$ surtax on net investment income). Dividends payable by REITs, however, generally are not eligible for this reduced rate and, as described above, through December 31, 2025, will be subject to an effective rate of $29.6 \%$ (or $33.4 \%$ including the $3.8 \%$ surtax on net investment income). Although this does not adversely affect the taxation of REITs or dividends payable by REITs, the more favorable rates applicable to regular corporate qualified dividends could cause investors who are individuals, trusts and estates to perceive investments in REITs to be relatively less attractive than investments in the stock of non-REIT corporations that pay dividends, which could adversely affect the value of the stock of REITs, including shares of our stock. Tax rates could be changed in future legislation.

A return of capital is not taxable, but has the effect of reducing the tax basis of a stockholder's investment in shares of our stock. Amounts paid to our stockholders that exceed our current and accumulated earnings and profits and a stockholder's tax basis in shares of our stock generally will be taxable as capital gain.
Our stockholders may have tax liability on distributions that they elect to reinvest in shares of our common stock, but they would not receive the cash from such distributions to pay such tax liability.

Stockholders who participate in the DRIP will be deemed to have received, and for U.S. federal income tax purposes will be taxed on, the distributions reinvested in shares of our common stock to the extent the distributions were not a taxfree return of capital. In addition, our stockholders will be treated for tax purposes as having received an additional distribution to the extent the shares are purchased at a discount to fair market value. As a result, unless a stockholder is a tax-exempt entity, it may have to use funds from other sources to pay its tax liability on the distributions reinvested in shares of our common stock pursuant to the DRIP.

## Complying with REIT requirements may limit our ability to hedge our liabilities effectively and may cause us to incur tax liabilities.

The REIT provisions of the Code may limit our ability to hedge our liabilities. Any income from a hedging transaction we enter into to manage the risk of interest rate changes, price changes or currency fluctuations with respect to borrowings made or to be made to acquire or carry real estate assets or in certain cases to hedge previously acquired hedges entered into to manage risks associated with property that has been disposed of or liabilities that have been extinguished, if properly identified under applicable Treasury Regulations, does not constitute "gross income" for purposes of the $75 \%$ or $95 \%$ gross income tests. To the extent that we enter into other types of hedging transactions, the income from those transactions will likely be treated as non-qualifying income for purposes of both of the gross income tests. As a result of these rules, we may need to limit our use of advantageous hedging techniques or implement those hedges through a TRS. This could increase the cost of our hedging activities because our TRSs would be subject to tax on gains or expose us to greater risks associated with changes in interest rates than we would otherwise want to bear. In addition, losses in a TRS generally will not provide any tax benefit, except for being carried forward against future taxable income of the TRS.

## Complying with REIT requirements may force us to forgo or liquidate otherwise attractive investment opportunities.

To maintain our qualification as a REIT, we must ensure that we meet the REIT gross income tests annually and that at the end of each calendar quarter, at least $75 \%$ of the value of our assets consists of cash, cash items, government securities and qualified REIT real estate assets, including certain mortgage loans and certain kinds of mortgage-related securities. The remainder of our investment in securities (other than securities that qualify for the $75 \%$ asset test and securities of qualified REIT subsidiaries and TRSs) generally cannot exceed $10 \%$ of the outstanding voting securities of any one issuer, $10 \%$ of the total value of the outstanding securities of any one issuer or $5 \%$ of the value of our assets as to any one issuer. In addition, no more than $20 \%$ of the value of our total assets may consist of stock or securities of one or more TRSs and no more than $25 \%$ of our assets may consist of publicly offered REIT debt instruments that do not otherwise qualify under the $75 \%$ asset test. If we fail to comply with these requirements at the end of any calendar quarter, we must correct the failure within 30 days after the end of the calendar quarter or qualify for certain statutory relief provisions to avoid losing our REIT qualification and suffering adverse tax consequences. As a result, we may be required to liquidate assets from our portfolio or not make otherwise attractive investments in order to maintain our qualification as a REIT.
The ability of our board of directors to revoke our REIT qualification without stockholder approval may subject us to U.S. federal income tax and reduce distributions to our stockholders.

Our charter provides that our board of directors may revoke or otherwise terminate our REIT election, without the approval of our stockholders, if it determines that it is no longer in our best interests to continue to qualify as a REIT. While we intend to maintain our qualification as a REIT, we may terminate our REIT election if we determine that qualifying as a REIT is no longer in our best interests. If we cease to be a REIT, we would become subject to corporatelevel U.S. federal income tax on our taxable income (as well as any applicable state and local corporate tax) and would no longer be required to distribute most of our taxable income to our stockholders, which may have adverse consequences on our total return to our stockholders and on the market price of shares of our stock.
We may be subject to adverse legislative or regulatory tax changes that could increase our tax liability, reduce our operating flexibility and reduce the market price of shares of our stock.

Changes to the tax laws may occur, and any such changes could have an adverse effect on an investment in shares of our stock or on the market value or the resale potential of our assets. Our stockholders are urged to consult with an independent tax advisor with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in shares of our stock.

Although REITs generally receive better tax treatment than entities taxed as non-REIT "C corporations," it is possible that future legislation would result in a REIT having fewer tax advantages, and it could become more advantageous for a company that invests in real estate to elect to be treated for U.S. federal income tax purposes as a non-REIT "C corporation." As a result, our charter provides our board of directors with the power, under certain circumstances, to revoke
or otherwise terminate our REIT election and cause us to be taxed as a non-REIT "C corporation," without the vote of our stockholders. Our board of directors has duties to us and could only cause such changes in our tax treatment if it determines that such changes are in our best interests.
The share ownership restrictions for REITs and the $9.8 \%$ share ownership limit in our charter may inhibit market activity in shares of our stock and restrict our business combination opportunities.

In order to qualify as a REIT, five or fewer individuals, as defined in the Code, may not own, actually or constructively, more than $50 \%$ in value of the issued and outstanding shares of our stock at any time during the last half of each taxable year, other than the first year for which a REIT election is made. Attribution rules in the Code determine if any individual or entity actually or constructively owns shares of our stock under this requirement. Additionally, at least 100 persons must beneficially own shares of our stock during at least 335 days of a taxable year for each taxable year, other than the first year for which a REIT election is made. To help ensure that we meet these tests, among other purposes, our charter restricts the acquisition and ownership of shares of our stock.

Our charter, with certain exceptions, authorizes our directors to take such actions as are necessary and desirable to preserve our qualification as a REIT while we so qualify. Unless exempted by our board of directors, for so long as we qualify as a REIT, our charter prohibits, among other limitations on ownership and transfer of shares of our stock, any person from beneficially or constructively owning (applying certain attribution rules under the Code) more than $9.8 \%$ in value of the aggregate outstanding shares of our stock and more than $9.8 \%$ (in value or in number of shares, whichever is more restrictive) of any class or series of the outstanding shares of our stock. Our board of directors may not grant an exemption from these restrictions to any proposed transferee whose ownership in excess of the $9.8 \%$ ownership limit would result in the termination of our qualification as a REIT. These restrictions on transferability and ownership will not apply, however, if our board of directors determines that it is no longer in our best interests to continue to qualify as a REIT or that compliance with the restrictions is no longer required in order for us to continue to so qualify as a REIT.

These ownership limits could delay or prevent a transaction or a change in control that might involve a premium price for shares of our stock or otherwise be in the best interests of the stockholders.

## Non-U.S. stockholders will be subject to U.S. federal withholding tax and may be subject to U.S. federal income tax on distributions received from us and upon the disposition of our shares.

Subject to certain exceptions, amounts paid to non-U.S. stockholders will be treated as dividends for U.S. federal income tax purposes to the extent of our current or accumulated earnings and profits. Such dividends ordinarily will be subject to U.S. withholding tax at a $30 \%$ rate, or such lower rate as may be specified by an applicable income tax treaty, unless the dividends are treated as "effectively connected" with the conduct by the non-U.S. stockholder of a U.S. trade or business. Capital gain distributions attributable to sales or exchanges of "U.S. real property interests" ("USRPIs"), generally will be taxed to a non-U.S. stockholder (other than a "qualified foreign pension fund," certain entities wholly owned by a "qualified foreign pension fund," and certain foreign publicly-traded entities) as if such gain were effectively connected with a U.S. trade or business. However, a capital gain distribution will not be treated as effectively connected income if (a) the distribution is received with respect to a class of stock that is regularly traded on an established securities market located in the U.S. and (b) the non-U.S. stockholder does not own more than $10 \%$ of any class of our stock at any time during the one-year period ending on the date the distribution is received.

Gain recognized by a non-U.S. stockholder upon the sale or exchange of shares of our stock generally will not be subject to U.S. federal income taxation unless such stock constitutes a USRPI. Shares of our stock will not constitute a USRPI so long as we are a "domestically-controlled qualified investment entity." A domestically-controlled qualified investment entity includes a REIT if at all times during a specified testing period, less than $50 \%$ in value of such REIT's stock is held directly or indirectly by non-U.S. stockholders. Recently proposed regulations would apply special lookthrough rules to certain U.S. corporate shareholders in determining whether a REIT is domestically controlled. We believe, but there can be no assurance, that we will be a domestically-controlled qualified investment entity.

Even if we do not qualify as a domestically-controlled qualified investment entity at the time a non-U.S. stockholder sells or exchanges shares of our stock, gain arising from such a sale or exchange would not be subject to U.S. taxation as a sale of a USRPI if: (a) the shares are of a class of our stock that is "regularly traded," as defined by applicable Treasury regulations, on an established securities market, and (b) such non-U.S. stockholder owned, actually and constructively, $10 \%$ or less of the outstanding shares of our stock of that class at any time during the five-year period ending on the date of the sale.

## Potential characterization of dividends and other distributions or gain on sale may be treated as unrelated business taxable income to tax-exempt investors.

If (a) we are a "pension-held REIT," (b) a tax-exempt stockholder has incurred (or is deemed to have incurred) debt to purchase or hold shares of our stock, or (c) a holder of shares of our stock is a certain type of tax-exempt stockholder, dividends on, and gains recognized on the sale of, shares of our stock by such tax-exempt stockholder may be subject to U.S. federal income tax as unrelated business taxable income under the Code.

## Item 1B. Unresolved Staff Comments.

## None.

## Item 2. Properties.

The following table represents certain additional information about the properties we owned at December 31, 2022:

| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\underset{\text { Term }^{(1)}}{\text { Remaining Lease }^{\text {Ren }}}$ | Percentage Leased |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Dollar General I | Single-Tenant | Apr 2013; May 2013 | 2 | 18 | 5.3 | 100.0\% |
| Walgreens I | Single-Tenant | Jul 2013 | 1 | 10 | 14.8 | 100.0\% |
| Dollar General II | Single-Tenant | Jul 2013 | 2 | 18 | 5.4 | 100.0\% |
| AutoZone I | Single-Tenant | Jul 2013 | 1 | 8 | 4.6 | 100.0\% |
| Dollar General III | Single-Tenant | Jul 2013 | 5 | 46 | 5.4 | 100.0\% |
| BSFS I | Single-Tenant | Jul 2013 | 1 | 9 | 1.1 | 100.0\% |
| Dollar General IV | Single-Tenant | Jul 2013 | 2 | 18 | 6.1 | 100.0\% |
| Tractor Supply I | Single-Tenant | Aug 2013 | 1 | 19 | 4.9 | 100.0\% |
| Dollar General V | Single-Tenant | Aug 2013 | 1 | 12 | 5.1 | 100.0\% |
| Mattress Firm I | Single-Tenant | Aug 2013; Nov 2013; Feb 2014; Mar 2014; Apr 2014 | 5 | 24 | 4.0 | 100.0\% |
| Family Dollar I | Single-Tenant | Aug 2013 | 1 | 8 | - | 100.0\% |
| Lowe's I | Single-Tenant | Aug 2013 | 5 | 671 | 19.6 | 100.0\% |
| O'Reilly Auto Parts I | Single-Tenant | Aug 2013 | 1 | 11 | 7.5 | 100.0\% |
| Food Lion I | Single-Tenant | Aug 2013 | 1 | 45 | 6.8 | 100.0\% |
| Family Dollar II | Single-Tenant | Aug 2013 | 1 | 8 | 0.5 | 100.0\% |
| Walgreens II | Single-Tenant | Aug 2013 | 1 | 14 | 10.3 | 100.0\% |
| Dollar General VI | Single-Tenant | Aug 2013 | 1 | 9 | 3.2 | 100.0\% |
| Dollar General VII | Single-Tenant | Aug 2013 | 1 | 9 | 5.3 | 100.0\% |
| Family Dollar III | Single-Tenant | Aug 2013 | 1 | 8 | 4.8 | 100.0\% |
| Chili's I | Single-Tenant | Aug 2013 | 2 | 13 | 2.9 | 100.0\% |
| CVS I | Single-Tenant | Aug 2013 | 1 | 10 | 3.1 | 100.0\% |
| Joe's Crab Shack I | Single-Tenant | Aug 2013 | 1 | 8 | 4.2 | 100.0\% |
| Dollar General VIII | Single-Tenant | Sep 2013 | 1 | 9 | 5.6 | 100.0\% |
| Tire Kingdom I | Single-Tenant | Sep 2013 | 1 | 7 | 2.2 | 100.0\% |
| AutoZone II | Single-Tenant | Sep 2013 | 1 | 7 | 10.4 | 100.0\% |
| Family Dollar IV | Single-Tenant | Sep 2013 | 1 | 8 | 0.5 | 100.0\% |
| Fresenius I | Single-Tenant | Sep 2013 | 1 | 6 | 2.5 | 100.0\% |
| Dollar General IX | Single-Tenant | Sep 2013 | 1 | 9 | 2.3 | 100.0\% |
| Advance Auto I | Single-Tenant | Sep 2013 | 1 | 11 | 8.6 | 100.0\% |
| Walgreens III | Single-Tenant | Sep 2013 | 1 | 15 | 3.2 | 100.0\% |
| Walgreens IV | Single-Tenant | Sep 2013 | 1 | 14 | 1.8 | 100.0\% |
| CVS II | Single-Tenant | Sep 2013 | 1 | 16 | 14.1 | 100.0\% |
| Arby's I | Single-Tenant | Sep 2013 | 1 | 3 | 5.5 | 100.0\% |
| Dollar General X | Single-Tenant | Sep 2013 | 1 | 9 | 5.3 | 100.0\% |
| AmeriCold I | Single-Tenant | Sep 2013 | 9 | 1,407 | 4.7 | 100.0\% |
| Home Depot I | Single-Tenant | Sep 2013 | 2 | 1,315 | 4.1 | 100.0\% |
| New Breed Logistics I | Single-Tenant | Sep 2013 | 1 | 390 | 4.0 | 100.0\% |
| Truist Bank I ${ }^{(2)}$ | Single-Tenant | Sep 2013 | 16 | 86 | 5.4 | 97.2\% |
| National Tire \& Battery I | Single-Tenant | Sep 2013 | 1 | 11 | 0.9 | 100.0\% |
| Circle K I | Single-Tenant | Sep 2013 | 19 | 55 | 5.8 | 100.0\% |
| Walgreens V | Single-Tenant | Sep 2013 | 1 | 14 | 4.7 | 100.0\% |
| Walgreens VI | Single-Tenant | Sep 2013 | 1 | 15 | 6.3 | 100.0\% |
| FedEx Ground I | Single-Tenant | Sep 2013 | 1 | 22 | 5.4 | 100.0\% |
| Walgreens VII | Single-Tenant | Sep 2013 | 8 | 113 | 6.5 | 100.0\% |
| O'Charley's I | Single-Tenant | Sep 2013 | 20 | 135 | 8.8 | 100.0\% |
| Krystal I | Single-Tenant | Sep 2013 | 5 | 11 | 6.7 | 100.0\% |
| 1st Constitution Bancorp I | Single-Tenant | Sep 2013 | 1 | 3 | 1.1 | 100.0\% |
| Tractor Supply II | Single-Tenant | Oct 2013 | 1 | 23 | 0.7 | 100.0\% |
| National Tire \& Battery II | Single-Tenant | Oct 2013 | 1 | 7 | 9.4 | 100.0\% |
| Tractor Supply III | Single-Tenant | Oct 2013 | 1 | 19 | 5.3 | 100.0\% |


| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\underset{\text { Term }^{(1)}}{\text { Remaining Lease }^{\text {Ren }}}$ | Percentage Leased |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Verizon Wireless | Single-Tenant | Oct 2013 | 1 | 4 | 6.8 | 100.0\% |
| Dollar General XI | Single-Tenant | Oct 2013 | 1 | 9 | 4.3 | 100.0\% |
| Talecris Plasma Resources I | Single-Tenant | Oct 2013 | 1 | 22 | 5.3 | 100.0\% |
| Amazon I | Single-Tenant | Oct 2013 | 1 | 79 | 0.6 | 100.0\% |
| Fresenius II | Single-Tenant | Oct 2013 | 2 | 16 | 4.6 | 100.0\% |
| Dollar General XII | Single-Tenant | Nov 2013; Jan 2014 | 2 | 18 | 6.0 | 100.0\% |
| Dollar General XIII | Single-Tenant | Nov 2013 | 1 | 9 | 8.9 | 100.0\% |
| Advance Auto II | Single-Tenant | Nov 2013 | 2 | 14 | 8.6 | 100.0\% |
| FedEx Ground II | Single-Tenant | Nov 2013 | 1 | 49 | 5.6 | 100.0\% |
| Burger King I ${ }^{(4)}$ | Single-Tenant | Nov 2013 | 41 | 169 | 15.2 | 79.2\% |
| Dollar General XIV | Single-Tenant | Nov 2013 | 3 | 27 | 5.4 | 100.0\% |
| Dollar General XV | Single-Tenant | Nov 2013 | 1 | 9 | 5.8 | 100.0\% |
| FedEx Ground III | Single-Tenant | Nov 2013 | 1 | 24 | 0.7 | 100.0\% |
| Dollar General XVI | Single-Tenant | Nov 2013 | 1 | 9 | 2.9 | 100.0\% |
| Family Dollar V | Single-Tenant | Nov 2013 | 1 | 8 | 0.2 | 100.0\% |
| CVS III | Single-Tenant | Dec 2013 | 1 | 11 | 1.1 | 100.0\% |
| Mattress Firm III | Single-Tenant | Dec 2013 | 1 | 5 | 5.5 | 100.0\% |
| Arby's II | Single-Tenant | Dec 2013 | 1 | 4 | 5.3 | 100.0\% |
| Family Dollar VI | Single-Tenant | Dec 2013 | 2 | 17 | 1.1 | 100.0\% |
| SAAB Sensis I | Single-Tenant | Dec 2013 | 1 | 91 | 2.2 | 100.0\% |
| Citizens Bank I | Single-Tenant | Dec 2013 | 9 | 31 | 8.4 | 100.0\% |
| Truist Bank II | Single-Tenant | Jan 2014 | 8 | 49 | 6.2 | 100.0\% |
| Mattress Firm IV | Single-Tenant | Jan 2014 | 1 | 5 | 1.7 | 100.0\% |
| FedEx Ground IV | Single-Tenant | Jan 2014 | 1 | 59 | 5.5 | 100.0\% |
| Mattress Firm V | Single-Tenant | Jan 2014 | 1 | 6 | 0.8 | 100.0\% |
| Family Dollar VII | Single-Tenant | Feb 2014 | 1 | 8 | 1.5 | 100.0\% |
| Aaron's I | Single-Tenant | Feb 2014 | 1 | 8 | 0.7 | 100.0\% |
| AutoZone III | Single-Tenant | Feb 2014 | 1 | 7 | 10.3 | 100.0\% |
| Advance Auto III | Single-Tenant | Feb 2014 | 1 | 6 | 9.0 | 100.0\% |
| Family Dollar VIII | Single-Tenant | Mar 2014 | 3 | 25 | 0.6 | 100.0\% |
| Dollar General XVII | Single-Tenant | Mar 2014; May 2014 | 3 | 27 | 5.3 | 100.0\% |
| Truist Bank III ${ }^{(2)}$ | Single-Tenant | Mar 2014 | 56 | 271 | 6.8 | 97.6\% |
| Truist Bank IV | Single-Tenant | Mar 2014 | 6 | 33 | 7.0 | 100.0\% |
| First Horizon Bank | Single-Tenant | Mar 2014 | 8 | 40 | 6.3 | 100.0\% |
| Draper Aden Associates | Single-Tenant | Mar 2014 | 1 | 78 | 8.0 | 100.0\% |
| Church of Jesus Christ | Single-Tenant | Mar 2014 | 1 | 3 | 0.7 | 100.0\% |
| Dollar General XVIII | Single-Tenant | Mar 2014 | 1 | 9 | 5.3 | 100.0\% |
| Family Dollar IX | Single-Tenant | Apr 2014 | 1 | 8 | 1.2 | 100.0\% |
| Stop \& Shop I | Single-Tenant | May 2014 | 7 | 492 | 4.0 | 100.0\% |
| Bi-Lo I | Single-Tenant | May 2014 | 1 | 56 | 14.3 | 100.0\% |
| Dollar General XIX | Single-Tenant | May 2014 | 1 | 12 | 5.7 | 100.0\% |
| Dollar General XX | Single-Tenant | May 2014 | 5 | 49 | 4.3 | 100.0\% |
| Dollar General XXI | Single-Tenant | May 2014 | 1 | 9 | 5.7 | 100.0\% |
| Dollar General XXII | Single-Tenant | May 2014 | 1 | 11 | 4.3 | 100.0\% |
| FedEx Ground V | Single-Tenant | Feb 2016 | 1 | 46 | 2.6 | 100.0\% |
| FedEx Ground VI | Single-Tenant | Feb 2016 | 1 | 121 | 2.7 | 100.0\% |
| FedEx Ground VII | Single-Tenant | Feb 2016 | 1 | 42 | 2.8 | 100.0\% |
| FedEx Ground VIII | Single-Tenant | Feb 2016 | 1 | 79 | 2.8 | 100.0\% |
| Liberty Crossing | Multi-Tenant | Feb 2017 | 1 | 106 | 3.0 | 91.6\% |
| San Pedro Crossing | Multi-Tenant | Feb 2017 | 1 | 207 | 7.3 | 90.8\% |
| Tiffany Springs MarketCenter | Multi-Tenant | Feb 2017 | 1 | 265 | 3.0 | 87.0\% |
| The Streets of West Chester | Multi-Tenant | Feb 2017 | 1 | 237 | 8.1 | 89.0\% |
| Prairie Towne Center | Multi-Tenant | Feb 2017 | 1 | 264 | 8.0 | 78.5\% |
| Southway Shopping Center | Multi-Tenant | Feb 2017 | 1 | 182 | 5.0 | 100.0\% |
| Stirling Slidell Centre | Multi-Tenant | Feb 2017 | 1 | 208 | 1.6 | 63.5\% |
| Northwoods Marketplace | Multi-Tenant | Feb 2017 | 1 | 236 | 3.6 | 98.3\% |


| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\underset{\text { Term }^{(1)}}{\text { Remaining Lease }^{\text {Ren }}}$ | Percentage Leased |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Centennial Plaza | Multi-Tenant | Feb 2017 | 1 | 234 | 1.7 | 99.5\% |
| Northlake Commons | Multi-Tenant | Feb 2017 | 1 | 109 | 4.1 | 94.9\% |
| Shops at Shelby Crossing | Multi-Tenant | Feb 2017 | 1 | 236 | 4.8 | 97.6\% |
| Shoppes of West Melbourne | Multi-Tenant | Feb 2017 | 1 | 144 | 5.9 | 96.4\% |
| The Centrum | Multi-Tenant | Feb 2017 | 1 | 274 | 9.1 | 84.2\% |
| Shoppes at Wyomissing | Multi-Tenant | Feb 2017 | 1 | 103 | 3.0 | 59.8\% |
| Southroads Shopping Center | Multi-Tenant | Feb 2017 | 1 | 409 | 4.7 | 83.7\% |
| Parkside Shopping Center | Multi-Tenant | Feb 2017 | 1 | 183 | 3.2 | 80.5\% |
| Colonial Landing | Multi-Tenant | Feb 2017 | 1 | 264 | 6.5 | 93.3\% |
| Township Marketplace | Multi-Tenant | Feb 2017 | 1 | 299 | 4.2 | 86.0\% |
| Cross Pointe Centre | Multi-Tenant | Feb 2017 | 1 | 226 | 14.8 | 98.6\% |
| Towne Centre Plaza | Multi-Tenant | Feb 2017 | 1 | 94 | 4.4 | 100.0\% |
| Village at Quail Springs | Multi-Tenant | Feb 2017 | 1 | 100 | 4.5 | 100.0\% |
| Pine Ridge Plaza | Multi-Tenant | Feb 2017 | 1 | 239 | 2.2 | 95.8\% |
| Bison Hollow | Multi-Tenant | Feb 2017 | 1 | 135 | 1.9 | 100.0\% |
| Jefferson Commons | Multi-Tenant | Feb 2017 | 1 | 206 | 4.5 | 97.9\% |
| Northpark Center | Multi-Tenant | Feb 2017 | 1 | 318 | 3.9 | 98.8\% |
| Anderson Station | Multi-Tenant | Feb 2017 | 1 | 244 | 4.4 | 100.0\% |
| Patton Creek | Multi-Tenant | Feb 2017 | 1 | 491 | 2.7 | 73.7\% |
| North Lakeland Plaza | Multi-Tenant | Feb 2017 | 1 | 171 | 2.6 | 97.1\% |
| Riverbend Marketplace | Multi-Tenant | Feb 2017 | 1 | 143 | 2.6 | 89.5\% |
| Montecito Crossing | Multi-Tenant | Feb 2017 | 1 | 180 | 3.9 | 86.8\% |
| Best on the Boulevard | Multi-Tenant | Feb 2017 | 1 | 205 | 3.2 | 95.6\% |
| Shops at RiverGate South | Multi-Tenant | Feb 2017 | 1 | 145 | 3.6 | 93.4\% |
| Dollar General XXIII | Single-Tenant | Mar 2017; May 2017; Jun | 8 | 71 | 6.6 | 100.0\% |
| Jo-Ann Fabrics I | Single-Tenant | Apr 2017 | 1 | 18 | 2.1 | 100.0\% |
| Bob Evans I | Single-Tenant | Apr 2017 | 22 | 111 | 14.3 | 100.0\% |
| FedEx Ground IX | Single-Tenant | May 2017 | 1 | 54 | 3.4 | 100.0\% |
| Chili's II | Single-Tenant | May 2017 | 1 | 6 | 4.8 | 100.0\% |
| Sonic Drive In I | Single-Tenant | Jun 2017 | 2 | 3 | 9.5 | 100.0\% |
| Bridgestone HOSEPower I | Single-Tenant | Jun 2017 | 2 | 41 | 6.6 | 100.0\% |
| Bridgestone HOSEPower II | Single-Tenant | Jul 2017 | 1 | 25 | 6.8 | 100.0\% |
| FedEx Ground X | Single-Tenant | Jul 2017 | 1 | 142 | 4.5 | 100.0\% |
| Chili's III | Single-Tenant | Aug 2017 | 1 | 6 | 4.8 | 100.0\% |
| FedEx Ground XI | Single-Tenant | Sep 2017 | 1 | 29 | 4.5 | 100.0\% |
| Hardee's I | Single-Tenant | Sep 2017 | 1 | 4 | - | -\% |
| Tractor Supply IV | Single-Tenant | Oct 2017 | 2 | 51 | 3.9 | 100.0\% |
| Circle K II | Single-Tenant | Nov 2017 | 6 | 20 | 14.5 | 100.0\% |
| Sonic Drive In II | Single-Tenant | Nov 2017 | 20 | 31 | 14.9 | 100.0\% |
| Bridgestone HOSEPower III | Single-Tenant | Dec 2017 | 1 | 21 | 7.5 | 100.0\% |
| Sonny's BBQ I | Single-Tenant | Jan 2018 | 3 | 19 | 11.1 | 100.0\% |
| Mountain Express I | Single-Tenant | Jan 2018 | 9 | 30 | 15.0 | 100.0\% |
| Kum \& Go I | Single-Tenant | Feb 2018 | 1 | 5 | 5.4 | 100.0\% |
| DaVita I | Single-Tenant | Feb 2018 | 2 | 13 | 3.2 | 100.0\% |
| Imperial I | Single-Tenant | Mar 2018 | 9 | 22 | 17.8 | 100.0\% |
| Mountain Express II | Single-Tenant | Jun 2018 | 15 | 59 | 15.3 | 100.0\% |
| Dialysis I | Single-Tenant | Jul 2018 | 7 | 65 | 6.1 | 100.0\% |
| Children of America I | Single-Tenant | Aug 2018 | 2 | 33 | 10.7 | 79.7\% |
| Burger King II | Single-Tenant | Aug 2018 | 1 | 3 | 10.7 | 100.0\% |
| Imperial II | Single-Tenant | Aug 2018 | 9 | 18 | 17.8 | 100.0\% |
| Bob Evans II | Single-Tenant | Aug 2018 | 22 | 112 | 14.3 | 100.0\% |
| Mountain Express III | Single-Tenant | Sep 2018 | 14 | 47 | 15.6 | 100.0\% |
| Taco John's | Single-Tenant | Sep 2018 | 7 | 15 | 10.8 | 100.0\% |
| HIFZA Trading | Single-Tenant | Oct 2018 | 1 | 4 | 18.0 | 100.0\% |
| DaVita II | Single-Tenant | Oct 2018 | 1 | 10 | 4.7 | 100.0\% |


| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\begin{gathered} \text { Term }^{(1)} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Percentage } \\ \text { Leased } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Pizza Hut I | Single-Tenant | Oct 2018 | 9 | 23 | 10.8 | 100.0\% |
| Little Caesars I | Single-Tenant | Dec 2018 | 11 | 19 | 16.0 | 100.0\% |
| Caliber Collision I | Single-Tenant | Dec 2018 | 3 | 48 | 9.3 | 100.0\% |
| Tractor Supply V | Single-Tenant | Dec 2018; Mar 2019 | 5 | 97 | 8.7 | 100.0\% |
| Fresenius III | Single-Tenant | Jan 2019 | 6 | 44 | 5.0 | 100.0\% |
| Pizza Hut II | Single-Tenant | Jan 2019 | 30 | 86 | 16.1 | 100.0\% |
| Mountain Express IV | Single-Tenant | Feb 2019 | 8 | 28 | 16.1 | 100.0\% |
| Mountain Express V | Single-Tenant | $\begin{aligned} & \text { Feb 2019; Mar 2019; Apr } \\ & 2019 \end{aligned}$ | 18 | 96 | 16.2 | 100.0\% |
| Fresenius IV | Single-Tenant | Mar 2019 | 1 | 9 | 8.9 | 100.0\% |
| Mountain Express VI | Single-Tenant | Jun 2019 | 1 | 3 | 16.1 | 100.0\% |
| IMTAA ${ }^{(5)}$ | Single-Tenant | May 2019; Jan 2020 | 12 | 40 | 16.5 | 100.0\% |
| Pizza Hut III | Single-Tenant | May 2019; Jun 2019 | 13 | 47 | 16.4 | 100.0\% |
| Fresenius V | Single-Tenant | Jun 2019 | 2 | 19 | 9.4 | 100.0\% |
| Fresenius VI | Single-Tenant | Jun 2019 | 1 | 10 | 4.0 | 100.0\% |
| Fresenius VII | Single-Tenant | Jun 2019 | 3 | 59 | 7.7 | 50.1\% |
| Caliber Collision II | Single-Tenant | Aug 2019 | 1 | 19 | 6.3 | 100.0\% |
| Dollar General XXV | Single-Tenant | Sep 2019 | 5 | 44 | 8.0 | 100.0\% |
| Dollar General XXIV | Single-Tenant | Sep 2019; Oct 2019 | 9 | 82 | 11.6 | 100.0\% |
| Mister Carwash I | Single-Tenant | Sep 2019 | 3 | 13 | 16.8 | 100.0\% |
| Checkers I | Single-Tenant | Sep 2019 | 1 | 1 | 16.7 | 100.0\% |
| DaVita III | Single-Tenant | Sep 2019; Mar 2020 | 2 | 20 | 6.6 | 100.0\% |
| Dialysis II | Single-Tenant | Sep 2019 | 50 | 426 | 6.3 | 100.0\% |
| Mister Carwash II | Single-Tenant | Nov 2019 | 2 | 8 | 16.9 | 100.0\% |
| Advance Auto IV | Single-Tenant | Dec 2019; Jan 2020 | 14 | 96 | 6.5 | 100.0\% |
| Advance Auto V | Single-Tenant | Dec 2019 | 11 | 73 | 7.4 | 100.0\% |
| Dollar General XXVI | Single-Tenant | Dec 2019 | 12 | 114 | 9.4 | 100.0\% |
| Pizza Hut IV | Single-Tenant | Dec 2019; Mar 2020 | 16 | 50 | 17.0 | 100.0\% |
| American Car Center I | Single-Tenant | Mar 2020 | 16 | 178 | 17.3 | 100.0\% |
| BJ's Wholesale Club | Single-Tenant | Mar 2020 | 1 | 110 | 7.8 | 100.0\% |
| Mammoth Car Wash | Single-Tenant | Mar 2020 | 9 | 56 | 17.3 | 100.0\% |
| Mammoth Car Wash | Single-Tenant | Apr 2020 | 1 | 18 | 17.3 | 100.0\% |
| Mammoth Car Wash | Single-Tenant | Apr 2020 | 1 | 4 | 17.3 | 100.0\% |
| DaVita IV | Single-Tenant | Apr 2020 | 1 | 10 | 8.5 | 100.0\% |
| GPM | Single-Tenant | Jul 2020 | 30 | 112 | 13.4 | 100.0\% |
| IMTAA II ${ }^{(5)}$ | Single-Tenant | Aug 2020; Dec 2020 | 10 | 54 | 12.7 | 100.0\% |
| Fresenius IX | Single-Tenant | Nov 2020 | 6 | 46 | 8.2 | 100.0\% |
| Kamla Kaur | Single-Tenant | Dec 2020 | 10 | 37 | 18.0 | 100.0\% |
| Dialysis III | Single-Tenant | Dec 2020; Dec 2021 | 16 | 139 | 3.5 | 100.0\% |
| National Convenience Distributors | Single-Tenant | Mar 2021 | 5 | 385 | 18.3 | 100.0\% |
| Advance Auto VI | Single-Tenant | Mar 2021 | 2 | 14 | 4.5 | 100.0\% |
| Dollar General XXVII | Single-Tenant | May 2021; Sept 2021 | 17 | 162 | 5.1 | 100.0\% |
| Pick N'Save | Single-Tenant | Jun 2021 | 1 | 61 | 6.0 | 100.0\% |
| Tidal Wave I | Single-Tenant | $\text { Jul 2021; } \underset{2021}{\operatorname{Aug} 2021 ; ~ O c t ~}$ | 14 | 54 | 18.5 | 100.0\% |
| Imperial Reliance | Single-Tenant | Jul 2021 | 2 | 4 | 18.6 | 100.0\% |
| Aaron's II | Single-Tenant | Aug 2021 | 16 | 139 | 4.3 | 100.0\% |
| Heritage I | Single-Tenant | Dec 2021; Jan. 2022 | 6 | 51 | 19.0 | 100.0\% |
| Fidelity I | Single-Tenant | Dec 2021; Sept. 2022 | 7 | 82 | 19.9 | 100.0\% |
| BJ's Wholesale Club II | Single-Tenant | Jan 2022 | 1 | 68 | 5.8 | 100.0\% |
| McCain Plaza | Multi-Tenant | Jan 2022 | 1 | 308 | 3.8 | 96.6\% |
| Ventura Place ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 67 | 5.7 | 92.5\% |
| Market at Clifty Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 198 | 2.1 | 76.3\% |
| Crosspoint Shopping Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 170 | 4.6 | 91.6\% |
| Melody Mountain ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 66 | 1.0 | 100.0\% |
| Owensboro Town Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 165 | 2.4 | 91.8\% |
| Plainfield Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 125 | 4.6 | 89.4\% |


| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\underset{\text { Term }^{(1)}}{\text { Remaining Lease }^{\text {Ren }}}$ | $\begin{gathered} \text { Percentage } \\ \text { Leased } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Pecanland Plaza ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 112 | 3.0 | 93.6\% |
| Mattress Firm \& Aspen Dental ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 10 | 1.6 | 34.9\% |
| Mattress Firm \& Five Guys ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 8 | 5.0 | 100.0\% |
| Shoppes at Stroud ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 141 | 5.1 | 94.3\% |
| FreshThyme \& DSW ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 49 | 3.2 | 100.0\% |
| Carlisle Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 152 | 4.1 | 65.7\% |
| Shippensburg Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 60 | 5.2 | 84.3\% |
| Southwest Plaza ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 368 | 4.4 | 68.5\% |
| Lord Salisbury Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 114 | 4.6 | 100.0\% |
| Derby Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 100 | 5.5 | 100.0\% |
| Fairlane Green ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 95 | 4.6 | 100.0\% |
| Shoe Carnival \& Buffalo Wild Wings ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 15 | 4.8 | 100.0\% |
| Tellico Village ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 41 | 5.2 | 100.0\% |
| Triangle Town Place ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 149 | 3.8 | 93.9\% |
| Mattress Firm \& Panera Bread ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 9 | 5.1 | 100.0\% |
| Enid Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 48 | 3.0 | 100.0\% |
| Dick's PetSmart Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 52 | 3.1 | 100.0\% |
| Rolling Acres ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 189 | 3.2 | 89.3\% |
| Mattress Firm \& Kay Jewelers ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 7 | 2.9 | 100.0\% |
| Fountain Square ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 166 | 2.7 | 77.2\% |
| Shops at Abilene ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 176 | 2.8 | 97.3\% |
| Shoppes of Gary Farms ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 100 | 1.1 | 95.5\% |
| PetSmart \& Old Navy ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 29 | 7.4 | 100.0\% |
| Crossroads Annex ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 41 | 2.1 | 100.0\% |
| Crossroads Commons ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 47 | 2.5 | 100.0\% |
| Sutters Creek ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 80 | 6.2 | 100.0\% |
| Darien Towne Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 177 | 2.0 | 93.1\% |
| Summerfield Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 114 | 7.1 | 76.1\% |
| University Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 86 | 5.0 | 100.0\% |
| The Market at Polaris ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 111 | 4.8 | 64.8\% |
| Beaver Creek Shopping Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 284 | 4.2 | 88.0\% |
| Wallace Commons ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 111 | 4.1 | 100.0\% |
| Plaza San Mateo ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 63 | 2.1 | 96.2\% |
| Turfway Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 100 | 4.6 | 95.0\% |
| Nordstrom Rack ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 45 | 8.0 | 97.7\% |
| Evergreen Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 50 | 4.4 | 100.0\% |
| Lawton Marketplace ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 188 | 5.7 | 83.8\% |
| Cottonwood Commons ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 192 | 5.7 | 87.7\% |
| Houma Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 181 | 6.2 | 88.0\% |
| Target Center ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 84 | 1.6 | 100.0\% |
| The Center at Hobbs Brook ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 231 | 4.3 | 87.4\% |
| Fourth Creek Landing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 68 | 3.9 | 100.0\% |
| Lafayette Pavillion ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 382 | 6.6 | 87.4\% |
| North Lake Square ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 140 | 6.2 | 99.0\% |
| Western Crossing ${ }^{(3)}$ | Multi-Tenant | Feb. 2022 | 1 | 68 | 7.0 | 100.0\% |
| Almeda Crossing ${ }^{(3)}$ | Multi-Tenant | Mar. 2022 | 1 | 223 | 3.5 | 85.0\% |
| Boston Commons ${ }^{(3)}$ | Multi-Tenant | Mar. 2022 | 1 | 103 | 5.4 | 95.5\% |
| Wallace Commons ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 99 | 4.8 | 100.0\% |
| Academy Sports ${ }^{(3)}$ | Single-Tenant | Apr. 2022 | 1 | 72 | 8.1 | 100.0\% |
| Walgreens ${ }^{(3)}$ | Single-Tenant | Apr. 2022 | 1 | 15 | 3.4 | 100.0\% |
| Parkway Centre South ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 132 | 4.5 | 100.0\% |
| The Marquis ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 135 | 5.1 | 66.6\% |
| HEB Center ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 115 | 0.4 | 95.8\% |
| Golf Road Center ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 101 | 2.0 | 100.0\% |
| Walgreens \& KeyBank ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 18 | 11.1 | 100.0\% |
| Terrell Mill Village ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 75 | 6.2 | 100.0\% |


| Portfolio | Segment | Acquisition Date | Number of Properties | Rentable Square Feet | $\underset{\text { Term }^{(1)}}{\substack{\text { Remaining Lease }}}$ | Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |
| Roosevelt Road Center ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 32 | 2.8 | 21.9\% |
| Decatur Commons ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 126 | 3.9 | 84.5\% |
| Stoneridge Village ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 72 | 3.0 | 100.0\% |
| Albany Square ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 118 | 2.9 | 75.9\% |
| Coventry Crossing ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 21 | 9.0 | 94.9\% |
| Springfield Commons ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 207 | 5.8 | 95.3\% |
| Waterford Park South ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 92 | 5.2 | 87.5\% |
| The Ridge at Turtle Creek ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 99 | 9.5 | 95.8\% |
| Tire Kingdom \& Starbucks ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 7 | 7.2 | 100.0\% |
| Walmart Neighborhood Market ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 51 | 9.1 | 100.0\% |
| Harbor Town Center ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 139 | 4.3 | 96.7\% |
| East West Commons ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 173 | 5.2 | 98.4\% |
| Morganton Heights ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 285 | 2.3 | 96.6\% |
| Poplar Springs ${ }^{(3)}$ | Multi-Tenant | Apr. 2022 | 1 | 64 | 3.8 | 96.7\% |
| The Plant ${ }^{(3)}$ | Multi-Tenant | May 2022 | 1 | 509 | 7.3 | 76.2\% |
| Imperial Reliance II | Single-Tenant | May 2022 | 8 | 32 | 19.4 | 100.0\% |
| McGowin Park ${ }^{(3)}$ | Multi-Tenant | July 2022 | 1 | 375 | 3.4 | 98.2\% |
| Fidelity II | Single-Tenant | Nov. 2022 | 2 | 22 | 19.9 | 100.0\% |
| Total |  |  | 1,044 | 27,867 | 7.2 | 93.7\% |

${ }^{(1)}$ Remaining lease term in years as of December 31, 2022. If the portfolio has multiple properties with varying lease expirations, remaining lease term is calculated as a weighted-average based on annualized rental income on a straight-line basis.
(2) Includes three properties leased to Truist Bank which were unoccupied as of December 31, 2022 and were being marketed for sale. Please see Note 3 Real Estate Investments to our consolidated financial statements included in this Annual Report on Form 10-K for further details.
${ }^{(3)}$ Acquired in the CIM Portfolio Acquisition. See Note 1 - Organization to our consolidated financial statements in this Annual Report on Form 10-K for additional information.
${ }^{(4)}$ The tenant at these 41 properties filed for Chapter 11 bankruptcy protection on January 4, 2023, and nine of the 41 leases were terminated in bankruptcy proceedings. We have accounted for these leases as terminations as of December 31, 2022.
${ }^{(5)}$ The tenant at these 22 properties reassigned their leases in January 2023 to another tenant in the portfolio who leased 28 properties as of December 31 , 2022.

The following table details the classification of our properties by segment:

| Segment | Number of Properties | Rentable Square Feet | ${\underset{\text { Lease Term }}{ }{ }_{(1)}}^{\text {Remaining }}$ | Percentage Leased |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Single-Tenant | 935 | 11,507 | 9.9 | 99.3 \% |
| Multi-Tenant | 109 | 16,360 | 4.7 | 89.8 \% |
| Total | 1,044 | 27,867 | 7.2 | 93.7 \% |

${ }^{(1)}$ Remaining lease term in years as of December 31, 2022. If the portfolio has multiple properties with varying lease expirations, remaining lease term is calculated as a weighted-average based on annualized rental income on a straight-line basis.

The following table details the geographic distribution, by state, of our properties owned as of December 31, 2022:

| State | Number of Properties | Annualized Rental Income on a StraightLine Basis ${ }^{(1)}$ |  | Annualized Rental Income on a StraightLine Basis \% | Square Feet | Square Feet \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  | (In thousands) |  |  |
| Alabama | 48 | \$ | 21,331 | 5.6 \% | 1,926 | 6.9 \% |
| Alaska | 1 |  | 409 | 0.1 \% | 9 | - \% |
| Arizona | 1 |  | 352 | 0.1 \% | 22 | 0.1 \% |
| Arkansas | 17 |  | 5,375 | 1.4 \% | 396 | 1.4 \% |
| California | 2 |  | 14,131 | 3.7 \% | 518 | 1.9 \% |
| Colorado | 6 |  | 786 | 0.2 \% | 52 | 0.2 \% |
| Connecticut | 4 |  | 1,801 | 0.5 \% | 98 | 0.4 \% |
| Delaware | 1 |  | 176 | - \% | 5 | - \% |
| District of Columbia | 1 |  | 236 | 0.1 \% | 4 | - \% |
| Florida | 59 |  | 24,151 | 6.3 \% | 1,524 | 5.5 \% |
| Georgia | 116 |  | 38,392 | 9.9 \% | 2,597 | 9.4 \% |
| Idaho | 3 |  | 339 | 0.1 \% | 14 | 0.1 \% |
| Illinois | 58 |  | 18,468 | 4.8 \% | 1,597 | 5.7 \% |
| Indiana | 20 |  | 10,437 | 2.7 \% | 898 | 3.2 \% |
| Iowa | 25 |  | 2,698 | 0.7 \% | 166 | 0.6 \% |
| Kansas | 17 |  | 5,625 | 1.5 \% | 397 | 1.4 \% |
| Kentucky | 32 |  | 16,030 | 4.2 \% | 1,106 | 4.0 \% |
| Louisiana | 36 |  | 11,130 | 2.9 \% | 756 | 2.7 \% |
| Maine | 3 |  | 349 | 0.1 \% | 27 | 0.1 \% |
| Maryland | 6 |  | 4,858 | 1.3 \% | 305 | 1.1 \% |
| Massachusetts | 14 |  | 11,736 | 3.1 \% | 966 | 3.5 \% |
| Michigan | 74 |  | 11,287 | 2.9 \% | 637 | 2.3 \% |
| Minnesota | 8 |  | 3,441 | 0.9 \% | 379 | 1.4 \% |
| Mississippi | 38 |  | 7,102 | 1.9 \% | 351 | 1.3 \% |
| Missouri | 12 |  | 6,971 | 1.8 \% | 566 | 2.0 \% |
| Montana | 12 |  | 1,184 | 0.3 \% | 42 | 0.2 \% |
| Nebraska | 3 |  | 495 | 0.1 \% | 12 | - \% |
| Nevada | 4 |  | 7,154 | 1.9 \% | 408 | $1.5 \%$ |
| New Hampshire | 1 |  | 127 | - \% | 6 | - \% |
| New Jersey | 3 |  | 1,512 | 0.4 \% | 81 | 0.3 \% |
| New Mexico | 6 |  | 5,025 | 1.3 \% | 369 | 1.3 \% |
| New York | 19 |  | 4,038 | 1.1 \% | 313 | 1.1 \% |
| North Carolina | 49 |  | 27,666 | 7.2 \% | 2,354 | 8.4 \% |
| North Dakota | 3 |  | 1,222 | 0.3 \% | 170 | 0.6 \% |
| Ohio | 84 |  | 26,118 | 6.8 \% | 1,821 | $6.5 \%$ |
| Oklahoma | 19 |  | 13,036 | 3.4 \% | 1,070 | 3.8 \% |
| Pennsylvania | 28 |  | 13,111 | 3.4 \% | 893 | 3.2 \% |
| Rhode Island | 4 |  | 3,234 | 0.8 \% | 177 | 0.6 \% |
| South Carolina | 44 |  | 19,508 | 5.1 \% | 1,827 | 6.6 \% |
| South Dakota | 2 |  | 358 | 0.1 \% | 47 | 0.2 \% |
| Tennessee | 33 |  | 4,197 | 1.1 \% | 226 | 0.8 \% |
| Texas | 38 |  | 19,911 | 5.2 \% | 1,353 | 4.9 \% |
| Utah | 4 |  | 1,087 | 0.3 \% | 41 | 0.1 \% |
| Vermont | 1 |  | 102 | - \% | 22 | 0.1 \% |
| Virginia | 21 |  | 3,697 | 1.0 \% | 330 | 1.2 \% |
| West Virginia | 33 |  | 3,104 | 0.8 \% | 259 | 0.9 \% |
| Wisconsin | 21 |  | 8,771 | 2.3 \% | 664 | 2.4 \% |
| Wyoming | 10 |  | 1,318 | 0.3 \% | 66 | 0.2 \% |
| Total | 1,044 | \$ | 383,586 | 100 \% | 27,867 | 100 \% |

${ }^{(1)}$ Annualized rental income on a straight-line basis is calculated using the most recent available lease terms as of December 31, 2022, which includes tenant concessions such as free rent, as applicable. Annualized rental income does not include either (i) future increases in base rent due to lease provisions with rent adjustments based on the consumer price index or (ii) cost reimbursements received from tenants pursuant to their leases.

## Future Minimum Lease Payments

The following table presents future minimum base rent payments, on a cash basis, due to us over the next ten years and thereafter for the properties we owned as of December 31, 2022. These amounts exclude contingent rent payments, as applicable, that may be collected from certain tenants based on provisions related to sales thresholds and increases in annual rent based on exceeding certain economic indexes among other items.

| (In thousands) | Future Minimum <br> Base Rent Payments |  |
| :--- | :--- | ---: |
| 2023 | $\$$ | 362,285 |
| 2024 | 343,730 |  |
| 2025 | 313,594 |  |
| 2026 | 283,443 |  |
| 2027 | 239,301 |  |
| 2028 | 190,740 |  |
| 2029 | 166,391 |  |
| 2030 | 141,025 |  |
| 2031 |  | 123,738 |
| Thereafter | $\$$ | 110,627 |

## Future Lease Expiration Table

The following is a summary of lease expirations for the next ten years at the properties we owned as of December 31, 2022:

| Year of Expiration | Number of Leases Expiring | $\begin{gathered} \text { Annualized Rental } \\ \text { Income on a } \\ \text { Straight-Line Basis }{ }^{(1)} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Annualized Rental } \\ \text { Income on a } \\ \text { Straight-Line Basis \% } \end{gathered}$ | Square Feet | Square Feet \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  | (In thousands) |  |  |
| 2023 | 179 | \$ | 18,900 | 4.9 \% | 1,476 | 5.7 \% |
| 2024 | 224 |  | 31,341 | 8.2 \% | 2,358 | 9.0 \% |
| 2025 | 228 |  | 35,058 | 9.1 \% | 2,590 | 9.9 \% |
| 2026 | 211 |  | 40,670 | 10.5 \% | 3,002 | 11.5 \% |
| 2027 | 240 |  | 50,973 | 13.2 \% | 4,895 | 18.8 \% |
| 2028 | 190 |  | 36,302 | 9.5 \% | 2,704 | 10.4 \% |
| 2029 | 165 |  | 26,052 | 6.8 \% | 1,605 | 6.1 \% |
| 2030 | 74 |  | 16,913 | 4.4 \% | 1,086 | 4.2 \% |
| 2031 | 82 |  | 19,223 | 5.0 \% | 1,229 | 4.7 \% |
| 2032 | 71 |  | 12,624 | 3.3 \% | 950 | 3.6 \% |
|  | 1,664 | \$ | 288,056 | 74.9 \% | 21,895 | 83.9 \% |

[^1]
## Tenant Concentration

There were no tenants whose rentable square footage or annualized rental income on a straight-line basis represented greater than $10.0 \%$ of total portfolio rentable square footage or annualized rental income on a straight-line basis as of December 31, 2022.

## Significant Portfolio Properties

There were no properties whose annualized rental income on a straight-line basis represents $5.0 \%$ or more of our total portfolio's annualized rental income on a straight-line basis as of December 31, 2022. No single property had rentable square footage that exceeded $5.0 \%$ or more of our total portfolio's rentable square feet.

## Property Financings

See Note 4 - Mortgage Notes Payable, Net and Note 5 - Credit Facility to our consolidated financial statements included in this Annual Report on Form 10-K for information regarding property financings as of December 31, 2022 and 2021.

## Item 3. Legal Proceedings.

On October 26, 2018, Terry Hibbard, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger (the "Hibbard Action"). Immediately prior to the Merger, all of the directors, with the exception of David Gong, served as directors of the Company. The complaint alleged that the registration statement pursuant to which RCA shareholders acquired shares of the Company during the Merger contained materially incomplete and misleading information. The complaint asserted violations of Section 11 of the Securities Act of 1933, as amended (the "Securities Act") against the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger, violations of Section 12(a)(2) of the Securities Act against the Company and the Company's current chief executive officer, president and chair of the board of directors, and control person liability against the Advisor, AR Global and the Former Chairmen under Section 15 of the Securities Act. The complaint sought unspecified damages and rescission of the Company's sale of stock pursuant to the registration statement.

On March 6, 2019, Susan Bracken, Michael P. Miller and Jamie Beckett, purported stockholders of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, on behalf of themselves and others who purchased shares of common stock through the Company's then effective distribution reinvestment plan, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The allegations, causes of action and remedies sought were similar to those in the Hibbard Action.

On April 30, 2019, Lynda Callaway, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The complaint alleged that the registration statement pursuant to which the plaintiff and other class members acquired shares of the Company during the Merger contained materially incomplete and misleading information. The allegations, causes of action and remedies sought were similar to those in the Hibbard Action.

On July 11, 2019, the New York State Supreme Court issued an order consolidating the three above-mentioned cases: Terry Hibbard, Bracken, and Callaway (the "Consolidated Cases"). The Court also stayed the Consolidated Cases pending a decision on the motions to dismiss in an action involving similar claims pending in the United States District Court for the Southern District of New York. Following the federal court's decision dismissing that action on October 31, 2019, the plaintiffs filed an amended consolidated class action complaint in the Consolidated Cases seeking substantially similar remedies from the same defendants. The Company moved to dismiss the amended consolidated complaint on December 16, 2019. After the parties completed briefing on this motion, the United States Court of Appeals for the Second Circuit issued its decision affirming dismissal of the federal action. The plaintiffs moved to amend their complaint, purportedly to limit it to claims still viable in spite of the results of the federal action. The proposed second amended complaint no longer contains direct claims against the Company. Instead, the plaintiffs seek to pursue state law claims derivatively against the Advisor, AR Global, the Company's initial chief executive officer and chair of the board of directors, the Company's current directors and David Gong, a former director, with the Company as a nominal defendant. On December 20, 2021, the Court denied the plaintiffs' motion to amend and dismissed the litigation. On January 26, 2022, the plaintiffs filed a notice of appeal from the Court's decision. The appeal has been fully-briefed and oral argument is scheduled for February 16, 2023.

On December 19, 2022, the Company filed a complaint against Blackwells Capital LLC ("Blackwells Capital"), an affiliate of Blackwells Onshore (together with Blackwells Capital, "Blackwells"), and certain others involved with Blackwells proxy solicitation (collectively the "Defendants"), captioned Global Net Lease, Inc. v. Blackwells Capital LLC, et al., No. 1:22-cv-10702 (Dec. 19, 2022), in the United States District Court for the Southern District of New York. The complaint alleges that Blackwells and the other Defendants violated Section 14(a) of the Exchange Act and Rule 14a-9 promulgated thereunder by
omitting or misstating material information in materials filed by the Defendants. The complaint seeks, among other things, to (i) declare that the proxy materials filed by Blackwells violate Section 14(a) of the Exchange Act and Rule 14a-9 promulgated thereunder, (ii) order Blackwells and the other Defendants to publicly correct their material misstatements or omissions, (iii) enjoin Blackwells and the other Defendants from publishing any soliciting materials until each of them files corrective statements to address the material misstatements or omissions, and (iv) preliminarily and permanently enjoin Blackwells and the other Defendants from committing any further violations of federal securities law.

In addition, on December 19, 2022, Blackwells Onshore filed a complaint against the Company and another defendant captioned Blackwells Onshore I LLC v. Global Net Lease, Inc., et al., No. 24C22005195, in the Circuit Court of Maryland for Baltimore City. The complaint alleges that the Company committed a breach of contract and violated its duties under Maryland law by rejecting the purported nomination of two persons to the Company's board proposed by Blackwells and various proposals which Blackwells seeks to have considered at the Company's 2023 annual meeting of stockholders. The complaint seeks, among other things, (i) to enjoin the Company from interpreting its bylaws in a fashion that would preclude Blackwells Onshore from nominating two candidates for election to the Company's board, (ii) to declare that the Company's bylaws do not preclude Blackwells Onshore's nominees or business proposals, (iii) to declare the previously announced Second Amendment to the Company's bylaws void and unenforceable, (iv) to enjoin the Company from taking any steps to reject the nominations made by Blackwells Onshore and require the Company to count votes cast in favor of any of the persons nominated by Blackwells Onshore, and (v) unspecified damages for purported breach of the bylaws. The Company intends to vigorously defend against the claims.

## Item 4. Mine Safety Disclosures.

Not applicable.

## PART II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

## Market Information

Our Class A common stock began trading on the Nasdaq under the symbol "AFIN" as of July 19, 2018. Pursuant to our name change, we began trading our Class A common stock under the symbol "RTL" as of February 15, 2022. Set forth below is a line graph comparing the cumulative total stockholder return on our Class A common stock, based on the market price of Class A common stock, with the FTSE National Association of Real Estate Investment Trusts Equity Index ("NAREIT"), Modern Index Strategy Indexes ("MSCI"), and the Nasdaq Index for the period commencing July 19, 2018, the date on which we listed our Class A common stock on the Nasdaq and ending December 31, 2022. The graph assumes an investment of $\$ 100$ on July 19, 2018 with the reinvestment of dividends.


## Holders

As of February 17,2023 , we had $134,224,313$ shares of Class A common stock outstanding held by a total of 6,099 stockholders of record.

## Dividends

We elected to be taxed as a REIT for U.S. federal income tax purposes commencing with our taxable year ended December 31, 2013. As a REIT, we are required, among other things, to distribute annually at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard for the deduction for dividends paid and excluding net capital gains, and must comply with a number of other organizational and operational requirements.

The amount of dividends payable to our stockholders is determined by our board of directors and is dependent on a number of factors, including funds available for dividends, our financial condition, provisions in our Credit Facility or other agreements that may restrict our ability to pay dividends, capital expenditure requirements, as applicable, requirements of Maryland law and annual distribution requirements needed to maintain our status as a REIT under the Code. Our board of directors may reduce the amount of dividends paid or suspend dividend payments at any time prior to dividends being declared. Therefore, dividend payments are not assured. Any accrued and unpaid dividends payable with respect to our Series A Preferred Stock and Series C Preferred Stock continue to accrue and must be paid upon redemption of those shares. For further information on provisions in our Credit Facility that restrict the payment of dividends and other distributions, see Item 1A, "Risk Factors - We may have to reduce dividend payments or identify other financing sources to pay dividends at their current levels" and Note 5 - Credit Facility to our consolidated financial statements included in this Annual Report on Form 10-K.

## Tax Characteristics of Dividends

The following table details from a tax perspective, the portion of common stock dividends classified as return of capital and ordinary dividend income for tax purposes, per share per annum, for the years ended December 31, 2022, 2021 and 2020. Approximately $9 \%$ of the dividends paid on the Series A Preferred Stock and Series C Preferred Stock were considered ordinary dividend income for tax purposes with the remainder considered a return of capital for the year ended December 31, 2022. For the years ended December 31, 2021 and 2020, $100 \%$ of dividends paid on the Series A Preferred Stock and Series C Preferred Stock were considered ordinary dividend income .

| (In thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  | 2021 |  |  | 2020 |  |  |
| Return of capital | 100.0 \% | \$ | 0.85 | 94.8 \% | \$ | 0.81 | 90.3 \% | \$ | 0.63 |
| Ordinary dividend income | - \% |  | - | 5.2 \% |  | 0.04 | 9.7 \% |  | 0.07 |
| Total | 100.0 \% | \$ | 0.85 | 100.0 \% | \$ | 0.85 | 100.0 \% | \$ | 0.70 |

## Dividends to Common Stockholders

Dividends on our Class A common stock currently have been declared quarterly in an amount equal to $\$ 0.85$ per share each year. This dividend rate has been in effect since our April 1, 2020 dividend declaration. During the period of January 2019 through March 2020, we paid dividends on our common stock on a monthly basis at an annualized rate equal to a rate of $\$ 1.10$ per share, or $\$ 0.0916667$ per share per month. In March 2020, our board of directors approved a reduction in our annualized common stock dividend to $\$ 0.85$ per share, or $\$ 0.0708333$ per share on a monthly basis.

## Dividends to Series A Preferred Stockholders

Dividends on our Series A Preferred Stock have been declared quarterly in an amount equal to $\$ 1.875$ per share each year, which is equivalent to the rate of $7.50 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the Series A Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

## Dividends to Series C Preferred Stockholders

Dividends on our Series C Preferred Stock have been declared quarterly in an amount equal to $\$ 1.844$ per share each year, which is equivalent to the rate of $7.375 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the Series C Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

## Equity-Based Compensation

Effective on July 19, 2018, our board of directors adopted an equity plan for the Advisor (the "Advisor Plan") and an equity plan for individuals (the "Individual Plan" and together with the Advisor Plan, the "2018 Equity Plan"). On May 4, 2021, the Company's independent directors, authorized an award of LTIP Units under the 2021 OPP after the performance period under the 2018 OPP expired on July 19, 2021 (no LTIP Units were earned), and, on July 21, 2021, the Company, the OP and the Advisor entered into the 2021 OPP.

The following table sets forth information regarding securities authorized for issuance under the 2018 Equity Plan and the 2021 OPP as of December 31, 2022:

| Plan Category | Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights | Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights | Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a) |
| :---: | :---: | :---: | :---: |
|  | (a) | (b) | (c) |
| Equity Compensation Plans approved by security holders | - | - |  |
| Equity Compensation Plans not approved by security holders | 8,528,885 | - | 3,769,411 ${ }^{(2)}$ |
| Total | 8,528,885 | - | 3,769,411 |

${ }^{(1)}$ Represents shares of Class A common stock underlying LTIP Units awarded pursuant to the 2021 OPP. These LTIP Units may be earned by the Advisor if we achieve threshold, target or maximum performance goals based on our absolute and relative total stockholder return over a performance period that commenced on July 20, 2021 and will end on the earliest of (i) July 20, 2024, (ii) the effective date of any Change of Control (as defined in the 2021 OPP) and (iii) the effective date of any termination of the Advisor's service as our advisor. LTIP Units earned as of the last day of the performance period will also become vested as of that date. Effective as of that same date, any LTIP Units that are not earned will automatically and without notice be forfeited without the payment of any consideration by us. For additional information on the 2021 OPP, please see Note 13 - Equity-Based Compensation to our consolidated financial statements included in this Annual Report on Form 10-K.
(2) We have the Advisor Plan and the Individual Plan which we refer to together as the 2018 Equity Plan. The Advisor Plan is substantially similar to the Individual Plan, except with respect to the eligible participants. Under the Individual Plan, we may only make awards to our directors, officers and employees (if we ever have employees), employees of the Advisor and its affiliates, employees of entities that provide services to us, directors of the Advisor or of entities that provide services to us, certain consultants to us and the Advisor and its affiliates or to entities that provide services to us. By contrast, under the Advisor Plan, we may only make awards to the Advisor. The number of shares that may be subject to awards under the 2018 Equity Plan, in the aggregate, is equal to $10.0 \%$ of our outstanding shares on a fully diluted basis at any time. Shares subject to awards under the Individual Plan reduce the number of shares available for awards under the Advisor Plan on a one-for-one basis and vice versa. As of December 31, 2022, we had $134,224,313$ shares of Class A common stock issued and outstanding on a fully diluted basis, and $9,653,020$ shares of Class A common stock had been issued under or were subject to awards under the 2018 Equity Plan (including unearned LTIP Units). For additional information on the 2018 Equity Plan, please see Note 13 - Equity-Based Compensation to our consolidated financial statements included in this Annual Report on Form 10-K.

## Recent Sale of Unregistered Equity Securities

None.
Purchases of Equity Securities by the Issuer and Affiliated Purchasers
None.

## Item 6. [Reserved].

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements. The following information contains forward-looking statements, which are subject to risks and uncertainties. Should one or more of these risks or uncertainties materialize, actual results may differ materially from those expressed or implied by the forward-looking statements. Please see "Forward-Looking Statements" elsewhere in this report for a description of these risks and uncertainties.

## Overview

We are an externally managed REIT focusing on acquiring and managing a diversified portfolio of primarily serviceoriented and traditional retail and distribution-related commercial real estate properties located primarily in the United States. Our assets consist primarily of freestanding single-tenant properties that are net leased to "investment grade" and other creditworthy tenants and a portfolio of multi-tenant retail properties consisting primarily of power centers and lifestyle centers. We historically focused our acquisitions primarily on net leased, single-tenant service retail properties, defined as properties leased to tenants in the retail banking, restaurant, grocery, pharmacy, gas, convenience, fitness, and auto services sectors.

In December 2021, we signed a purchase and sale agreement for the CIM Portfolio Acquisition which consists of 79 multitenant retail centers and two single-tenant properties for an aggregate contract purchase price of $\$ 1.3$ billion. The CIM Portfolio Acquisition was accounted for as an asset acquisition. The acquisition closed in multiple transactions from February 2022 through July 2022 and the consideration included cash (including cash sourced from borrowings under the Credit Facility, as defined below), assumption of existing mortgage debt securing certain of the properties and the issuance of shares of our Class A common stock.

We closed on the properties of the CIM Portfolio Acquisition in multiple stages as follows:

- In the three months ended March 31, 2022, we closed on the acquisition of 56 properties of the CIM Portfolio Acquisition for an aggregate contract purchase price of $\$ 801.1$ million which was funded by $\$ 728.4$ million in cash, including $\$ 378.0$ million of borrowings under our Credit Facility, the assumption of $\$ 19.3$ million of existing mortgage debt and the issuance of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value) of our Class A common stock to certain subsidiaries of the CIM Real Estate Finance Trust, Inc. (the "Sellers"), at its closing value on the respective closing dates on which the common stock was issued.
- In the three months ended June 30, 2022, we closed on 24 additional properties from the CIM Portfolio Acquisition for an aggregate contract purchase price of $\$ 452.8$ million in three closings. The acquisitions were funded with the assumption of $\$ 294.5$ million of fixed-rate mortgage debt, $\$ 128.2$ million of $\$ 135.0$ million of borrowings under the Credit Facility, the application of $\$ 23.8$ million of our $\$ 40.0$ million deposit and the remainder with cash on hand. The assumed mortgages bear stated interest rates between $3.65 \%$ and $4.62 \%$ and mature between April 2023 and September 2033.
- In the three months ended September 30, 2022, we closed on the one remaining property from the CIM Portfolio Acquisition for a contract purchase price of $\$ 71.1$ million. The acquisition was funded with the assumption of $\$ 39.0$ million of fixed-rate mortgage debt, the application of the remaining $\$ 16.2$ million of our $\$ 40.0$ million deposit, and the remainder with cash on hand (including $\$ 6.8$ million of previous borrowings under the Credit Facility). The assumed mortgage bears a stated interest rate of $4.05 \%$ and matures in May 2024.
- The aggregate contract purchase prices above do not include contingent consideration relating to leasing activity at each respective acquired property for a six-month period subsequent to the respective closing dates of each acquired property. During the year ended December 31, 2022, the Company paid $\$ 59.3$ million for such contingent consideration with cash on hand. As of December 31, 2022, the Company has accrued for $\$ 6.7$ million of contingent consideration based on leases executed as of January, 2023 (six months following the acquisition date of the final property of the CIM Portfolio Acquisition). No further contingent consideration is expected to be paid under the terms of the contract.

The CIM Portfolio Acquisition represented a strategic shift away from a primary focus on single-tenant retail properties.
For additional information on the closing of the CIM Portfolio Acquisition, including funding details, see "Liquidity and Capital Resources" herein and see Note 3 - Real Estate Investments to our consolidated financial statements included in this Annual Report on Form 10-K for more information.

In addition to the CIM Portfolio Acquisition, we acquired 13 single-tenant properties for an aggregate contract purchase price of $\$ 35.2$ million and one multi-tenant retail property for a contract purchase price of $\$ 31.3$ million in the year ended December 31, 2022.

As of December 31, 2022, we owned 1,044 properties, comprised of 27.9 million rentable square feet, which were $93.7 \%$ leased, including 935 single-tenant net leased commercial properties ( 897 of which are leased to retail tenants) and 109 multitenant retail properties. Based on annualized rental income on a straight-line basis as of December 31, 2022, the total singletenant properties comprised $48 \%$ of our total portfolio and were $67 \%$ leased to service retail tenants, and the total multi-tenant properties comprised $52 \%$ of our total portfolio and were $42 \%$ leased to experiential retail tenants, defined as tenants in the restaurant, discount retail, entertainment, salon/beauty and grocery sectors, among others.

For our purposes, "investment grade" includes both tenants (or lease guarantors) with actual investment grade ratings or tenants with "implied" investment grade ratings. Implied investment grade may include the actual rating of a tenant's parent or the guarantor of the parent (regardless of whether the parent has guaranteed the tenant's obligation under the lease) or tenants that are identified as investment grade by using a proprietary Moody's analytical tool which generates an implied rating by measuring an entity's probability of default. Based on annualized rental income on a straight-line basis as of December 31, 2022, approximately $53.8 \%$ of the tenants in our single-tenant portfolio were considered "investment grade" consisting of $41.1 \%$ with actual investment grade ratings and $12.7 \%$ with implied investment grade ratings, and approximately $37.2 \%$ of the anchor tenants in our multi-tenant portfolio were considered "investment grade" consisting of $30.5 \%$ with actual investment grade ratings and $6.7 \%$ with implied investment grade ratings.

Substantially all of our business is conducted through the OP and its wholly owned subsidiaries. Our Advisor manages our day-to-day business with the assistance of our Property Manager. Our Advisor and Property Manager are under common control with AR Global and these related parties receive compensation and fees for providing services to us. We also reimburse these entities for certain expenses they incur in providing these services to us.

## Management Update on the Impacts of the COVID-19 Pandemic

The COVID-19 global pandemic created several risks and uncertainties which impacted our business and which may impact our business, including our future results of operations and our liquidity. For a further discussion of the risks and uncertainties associated with the impact of the COVID-19 pandemic on us, see Item 1A. Risk Factors.

We took several steps to mitigate the impact of the pandemic on our business. We were in direct contact with our tenants when the crisis began, cultivated open dialogue and deepened the fundamental relationships that we carefully developed through prior transactions and historic operations. Based on this approach and the overall financial strength and creditworthiness of our tenants, we believe that we had positive results in our cash rent collections throughout the pandemic. We have collected $98 \%$ of the original cash rent due for the fourth quarter of 2022 across our entire portfolio. This was consistent with the quarterly collections throughout 2022 and the year ended December 31, 2021 and was impacted by the expiration of rent deferral agreements under which tenants resumed paying full rent in addition to deferred rent paid during the period.
"Original cash rent" refers to contractual rents on a cash basis due from tenants as stipulated in their originally executed lease agreements at inception or as amended, prior to any rent deferral agreement. We calculate "original cash rent collections" by comparing the total amount of rent collected during the period to the original cash rent due. Total rent collected during the period includes both original cash rent due and payments made by tenants pursuant to rent deferral agreements. Eliminating the impact of deferred rent paid, we collected $98 \%$ of original cash rent collections for the fourth quarter of 2022.

A deferral agreement is an executed or approved amendment to an existing lease to defer a certain portion of cash rent due to a future period. During the years ended December 31, 2020 and 2021, we granted rent deferrals for an aggregate of $\$ 7.0$ million and $\$ 0.4$ million, respectively, of the original cash rent due for those years. During the year ended December 31, 2022, we did not defer any additional rents. As of December 31, 2022, we have collected nearly all of the total $\$ 7.4$ million rents we previously deferred. The most common arrangements granted provide deferral of some or all of the rent due for the period in which the arrangement was granted with such amounts to be paid in 2022. The terms of these lease amendments providing for rent deferrals and abatements differed by tenant in terms of length and amount of the deferral or abatement, although the deferrals and abatements were generally coupled with an extension of the lease.

- During the year ended December 31, 2022, we did not grant any rent abatements.
- During the year ended December 31, 2021, we granted rent abatements for $\$ 0.8$ million or less than $1 \%$ of original cash rent due for the year.
- During the year ended December 31, 2020, we granted rent abatements for $\$ 2.7$ million.

The cash rent collections for the fourth quarter of 2022 include cash receipts collected through January 31, 2023. Cash receipts received in January are not, however, included in cash and cash equivalents on our December 31, 2022 consolidated balance sheet. The below cash rent status may not be indicative of any future period and remains subject to changes based on ongoing collection efforts and negotiation of additional agreements. Moreover, there is no assurance that we will be able to collect the cash rent that is due in future months including amounts previously deferred or that we agree to defer in the future.

The table below presents the percentage of original cash rent for our single-tenant portfolio, our multi-tenant portfolio, and our total portfolio we collected in each fiscal quarter of 2020, 2021 and 2022.

| Period | Total Collections |  |  | Without Deferred Rents |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SingleTenant | MultiTenant | Total Portfolio | SingleTenant | MultiTenant | Total Portfolio |
| First Quarter 2020 | $98 \%$ | 100 \% | $99 \%$ | 98 \% | 100 \% | $99 \%$ |
| Second Quarter 2020 | 96 \% | 72 \% | 88 \% | 96 \% | 72 \% | 88 \% |
| Third Quarter 2020 | 98 \% | 85 \% | 94 \% | 98 \% | 85 \% | 94 \% |
| Fourth Quarter 2020 | 100 \% | 91 \% | 97 \% | 100 \% | 91 \% | 97 \% |
| First Quarter 2021 | 100 \% | $99 \%$ | 100 \% | $99 \%$ | $95 \%$ | $98 \%$ |
| Second Quarter 2021 | 100 \% | 100 \% | 100 \% | 99 \% | 97 \% | 99 \% |
| Third Quarter 2021 | 98 \% | 100 \% | 99 \% | 98 \% | 96 \% | 97 \% |
| Fourth Quarter 2021 | 99 \% | 100 \% | 100 \% | 99 \% | 97 \% | $98 \%$ |
| First Quarter 2022 | 98 \% | 100 \% | 99 \% | 97 \% | 98 \% | $98 \%$ |
| Second Quarter 2022 | 98 \% | $99 \%$ | 99 \% | 98 \% | 97 \% | $98 \%$ |
| Third Quarter 2022 | 98 \% | 98 \% | 98 \% | 98 \% | 98 \% | 98 \% |
| Fourth Quarter 2022 | 97 \% | $98 \%$ | 98 \% | 97 \% | 98 \% | $98 \%$ |

## Significant Accounting Estimates and Critical Accounting Policies

Set forth below is a summary of the significant accounting estimates and critical accounting policies that management believes are important to the preparation of our consolidated financial statements. Certain of our accounting estimates are particularly important for an understanding of our financial position and results of operations and require the application of significant judgment by our management. As a result, these estimates are subject to a degree of uncertainty. These significant accounting estimates and critical accounting policies include:

## Impacts of the COVID-19 Pandemic

As discussed above, we have taken a proactive approach to achieve mutually agreeable solutions with our tenants impacted by the COVID-19 pandemic and in some cases, in the second, third and fourth quarters of 2020 and throughout 2021, we executed several types of lease amendments. These agreements include deferrals and abatements (i.e. rent credits) and also may include extensions to the term of the leases. We did not execute any COVID-19-related deferrals or abatements during the year ended December 31, 2022.

For accounting purposes, in accordance with ASC 842: Leases, normally a company would be required to assess a lease modification to determine if the lease modification should be treated as a separate lease and if not, modification accounting would be applied which would require a company to reassess the classification of the lease (including leases for which the prior classification under ASC 840 was retained as part of the election to apply the package of practical expedients allowed upon the adoption of ASC 842, which does not apply to leases subsequently modified). However, in light of the COVID-19 pandemic in which many leases are being modified, the Financial Accounting Standards Board ("FASB") and SEC have provided relief that allows companies to make a policy election as to whether they treat COVID-19 related lease amendments as a provision included in the pre-concession arrangement, and therefore, not a lease modification, or to treat the lease amendment as a modification. In order to be considered COVID-19 related, cash flows must be substantially the same or less than those prior to the concession. For COVID-19 relief qualified changes, there are two methods to potentially account for such rent deferrals or abatements under the relief, (1) as if the changes were originally contemplated in the lease contract or (2) as if the deferred payments are variable lease payments contained in the lease contract. For all other lease changes that did not qualify for FASB relief, we would be required to apply modification accounting including assessing classification under ASC 842.

Some, but not all of our lease modifications qualify for the FASB relief. In accordance with the relief provisions, instead of treating these qualifying leases as modifications, we have elected to treat the modifications as if previously contained in the lease and recast rents receivable prospectively (if necessary). Under that accounting, for modifications that were deferrals only, there would be no impact on overall rental revenue and for any abatement amounts that reduced total rent to be received, the impact would be recognized ratably over the remaining life of the lease.

For leases not qualifying for this relief, we have applied modification accounting and determined that there were no changes in the current classification of its leases impacted by negotiations with its tenants.

## Revenue Recognition

Our revenues, which are derived primarily from lease contracts, which include rents that each tenant pays in accordance with the terms of each lease reported on a straight-line basis over the initial term of the lease. As of December 31, 2022, these leases had an average remaining lease term of approximately 7.2 years. Because many of our leases provide for rental increases at specified intervals, straight-line basis accounting requires us to record a receivable for, and include in revenue from tenants, unbilled rents receivable that we will only receive if the tenant makes all rent payments required through the expiration of the initial term of the lease. When we acquire a property, the acquisition date is considered to be the commencement date for purposes of this calculation. For new leases after acquisition, the commencement date is considered to be the date the tenant takes control of the space. For lease modifications, the commencement date is considered to be the date the lease modification is executed. We defer the revenue related to lease payments received from tenants in advance of their due dates. Pursuant to certain of our lease agreements, tenants are required to reimburse us for certain property operating expenses, in addition to paying base rent, whereas under certain other lease agreements, the tenants are directly responsible for all operating costs of the respective properties. Under ASC 842, we elected to report combined lease and non-lease components in a single line "Revenue from tenants." For comparative purposes, we also elected to reflect prior revenue and reimbursements reported under ASC 842 on a single line. For expenses paid directly by the tenant, under both ASC 842 and 840 , we have reflected them on a net basis.

We own certain properties with leases that include provisions for the tenant to pay contingent rental income based on a percent of the tenant's sales upon the achievement of certain sales thresholds or other targets which may be monthly, quarterly or annual targets. As the lessor to the aforementioned leases, we defer the recognition of contingent rental income, until the specified target that triggered the contingent rental income is achieved, or until such sales upon which percentage rent is based are known. For the years ended December 31, 2022, 2021 and 2020, approximately $\$ 2.5$ million, $\$ 1.4$ million and $\$ 1.1$ million, respectively, in contingent rental income is included in revenue from tenants in the consolidated statements of operations and comprehensive loss.

We continually review receivables related to rent and unbilled rents receivable and determine collectability by taking into consideration the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. Under lease accounting rules, we are required to assess, based on credit risk only, if it is probable that we will collect virtually all of the lease payments at lease commencement date and we must continue to reassess collectability periodically thereafter based on new facts and circumstances affecting the credit risk of the tenant. Partial reserves, or the ability to assume partial recovery are not permitted. If we determine that it's probable we will collect virtually all of the lease payments (rent and common area maintenance), the lease will continue to be accounted for on an accrual basis (i.e. straight-line). However, if we determine that it's not probable that we will collect virtually all of the lease payments, the lease will be accounted for on a cash basis and a full reserve would be recorded on previously accrued amounts in cases where it was subsequently concluded that collection was not probable. Cost recoveries from tenants are included in operating revenue from tenants on the accompanying consolidated statements of operations and comprehensive income (loss) in the period the related costs are incurred, as applicable. In the second, third and fourth quarters of 2020 and throughout the years ended December 31, 2021 and 2022, this assessment included consideration of the impacts of the COVID-19 pandemic on the ability of our tenants to pay rents in accordance with their contracts. The assessment included all of our tenants with a focus on our multi-tenant retail properties which have been more negatively impacted by the COVID-19 pandemic than our single-tenant properties.

In accordance with lease accounting rules, we record uncollectable amounts as reductions in revenue from tenants. We recorded a reduction in revenue from tenants of $\$ 4.2$ million, $\$ 1.8$ million and $\$ 6.6$ million during the years ended December 31, 2022, 2021 and 2020, respectively.

## Investments in Real Estate

Investments in real estate are recorded at cost. Improvements and replacements are capitalized when they extend the useful life of the asset. Costs of repairs and maintenance are expensed as incurred. At the time an asset is acquired, we evaluate the inputs, processes and outputs of the asset acquired to determine if the transaction is a business combination or asset acquisition. If an acquisition qualifies as a business combination, the related transaction costs are recorded as an expense in the consolidated statements of operations and comprehensive loss. If an acquisition qualifies as an asset acquisition, the related transaction costs are generally capitalized and subsequently amortized over the useful life of the acquired assets. See the Purchase Price Allocation section below for a discussion of the initial accounting for investments in real estate.

Disposal of real estate investments that represent a strategic shift in operations that will have a major effect on our operations and financial results are required to be presented as discontinued operations in the consolidated statements of operations. No properties were presented as discontinued operations during the years ended December 31, 2022, 2021 or 2020. Properties that are intended to be sold are to be designated as "held for sale" on the consolidated balance sheets at the lesser of carrying amount or fair value less estimated selling costs when they meet specific criteria to be presented as held for sale, most significantly that the sale is probable within one year. We evaluate probability of sale based on specific facts including whether a sales agreement is in place and the buyer has made significant non-refundable deposits. Properties are no longer depreciated
when they are classified as held for sale. As of December 31, 2022, no properties were considered held for sale, and as of December 31, 2021, we had one property classified as held for sale (see Note 3 - Real Estate Investments, Net to the consolidated financial statements included in this Annual Report on Form 10-K for additional information).

## Purchase Price Allocation

In both a business combination and an asset acquisition, we allocate the purchase price of acquired properties to tangible and identifiable intangible assets or liabilities based on their respective fair values. Tangible assets may include land, land improvements, buildings, fixtures and tenant improvements on an as if vacant basis. Intangible assets may include the value of in-place leases and above- and below- market leases and other identifiable assets or liabilities based on lease or property specific characteristics. In addition, any assumed mortgages receivable or payable and any assumed or issued non-controlling interests (in a business combination) are recorded at their estimated fair values. In allocating the fair value to assumed mortgages, amounts are recorded to debt premiums or discounts based on the present value of the estimated cash flows, which is calculated to account for either above or below-market interest rates. In a business combination, the difference between the purchase price and the fair value of identifiable net assets acquired is either recorded as goodwill or as a bargain purchase gain. In an asset acquisition, the difference between the acquisition price (including capitalized transaction costs) and the fair value of identifiable net assets acquired is allocated to the non-current assets. All acquisitions during the years ended December 31, 2022, 2021 and 2020 were asset acquisitions.

For acquired properties with leases classified as operating leases, we allocate the purchase price of acquired properties to tangible and identifiable intangible assets acquired and liabilities assumed, based on their respective fair values. In making estimates of fair values for purposes of allocating purchase price, we utilize a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property and other market data. We also consider information obtained about each property as a result of our pre-acquisition due diligence in estimating the fair value of the tangible and intangible assets acquired and intangible liabilities assumed.

We utilize various estimates, processes and information to determine the as-if vacant property value. Estimates of value are made using customary methods, including data from appraisals, comparable sales, discounted cash flow analysis and other methods. Fair value estimates are also made using significant assumptions such as capitalization rates, discount rates, fair market lease rates, and land values per square foot.

Identifiable intangible assets include amounts allocated to acquire leases for above- and below-market lease rates and the value of in-place leases as applicable. Factors considered in the analysis of the in-place lease intangibles include an estimate of carrying costs during the expected lease-up period for each property, taking into account current market conditions and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at contract rates during the expected lease-up period, which typically ranges from six to 24 months. We also estimate costs to execute similar leases including leasing commissions, legal and other related expenses.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining initial term of the lease for above-market leases and the remaining initial term plus the term of any below-market fixed rate renewal options for below-market leases.

The aggregate value of intangible assets related to customer relationships, as applicable, is measured based on our evaluation of the specific characteristics of each tenant's lease and our overall relationship with the tenant. Characteristics considered by us in determining these values include the nature and extent of our existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals, among other factors. We did not record any intangible asset amounts related to customer relationships during the years ended December 31, 2022, 2021 and 2020.

## Accounting for Leases

## Lessor Accounting

In accordance with the lease accounting standard, all of our leases as lessor prior to adoption of ASC 842 were accounted for as operating leases and we continued to account for them as operating leases under the transition guidance. We evaluate new leases originated after the adoption date (by us or by a predecessor lessor/owner) pursuant to the new guidance where a lease for some or all of a building is classified by a lessor as a sales-type lease if the significant risks and rewards of ownership reside with the tenant. This situation is met if, among other things, there is an automatic transfer of title during the lease, a bargain purchase option, the non-cancelable lease term is for more than a major part of the remaining economic useful life of the asset (e.g., equal to or greater than $75 \%$ ), if the present value of the minimum lease payments represents substantially all (e.g., equal to or greater than $90 \%$ ) of the leased property's fair value at lease inception, or if the asset is so specialized in nature that it provides no alternative use to the lessor (and therefore would not provide any future value to the lessor) after the lease term. Further, such new leases would be evaluated to consider whether they would be failed sale-leaseback transactions and accounted for as financing transactions by the lessor.

Generally, all of our leases as lessor have qualified as operating leases, including land leases for which such accounting has been grandfathered. However, we have two parcels of land leased to tenants that qualify as financing leases which were entered into during the year ended December 31, 2022. The carrying value of these leases is $\$ 5.7$ million as of December 31, 2022, and is included in prepaid expenses and other assets on our consolidated balance sheets. For the year ended December 31, 2022, income of $\$ 0.1$ million relating to these two leases is included in revenue from tenants in our consolidated statement of operations. As of and for the years ended December 31, 2022, 2021 and 2020, we had no leases as a lessor that were considered as sales-type or financing leases under sales leaseback rules.

As a lessor of real estate, we elected, by class of underlying assets, to account for lease and non-lease components (such as tenant reimbursements of property operating expenses) as a single lease component as an operating lease because (a) the nonlease components have the same timing and pattern of transfer as the associated lease component; and (b) the lease component, if accounted for separately, would be classified as an operating lease. Additionally, only incremental direct leasing costs may be capitalized under the accounting guidance. Indirect leasing costs in connection with new or extended tenant leases, if any, are being expensed.

## Lessee Accounting

For lessees, the accounting standard requires the application of a dual lease classification approach, classifying leases as either operating or finance leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. Lease expense for operating leases is recognized on a straight-line basis over the term of the lease, while lease expense for finance leases is recognized based on an effective interest method over the term of the lease. Also, lessees must recognize a right-of-use asset ("ROU") and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Further, certain transactions where at inception of the lease the buyer-lessor accounted for the transaction as a purchase of real estate and a new lease, may now be required to have symmetrical accounting to the seller-lessee if the transaction was not a qualified sale-leaseback and accounted for as a financing transaction. For additional information and disclosures related to our operating leases, see Note 10 - Commitments and Contingencies to the consolidated financial statements included in this Annual Report on Form 10-K for additional information.

We are the lessee under certain land leases which were previously classified prior to adoption of lease accounting and will continue to be classified as operating leases under transition elections unless subsequently modified. These leases are reflected on the Company's consolidated balance sheets and the rent expense is reflected on a straight-line basis over the lease term.

## Gain on Sale/Exchange of Real Estate Investments

Gains on sales of rental real estate will generally be recognized pursuant to the provisions included in ASC 610-20, Gains and Losses from the Derecognition of Nonfinancial Assets ("ASC 610-20").

In accordance with ASC 845-10, Accounting for Non-Monetary Transactions, if a nonmonetary exchange has commercial substance, the cost of a nonmonetary asset acquired in exchange for another nonmonetary asset is the fair value of the asset surrendered to obtain it, and a gain or loss shall be recognized on the exchange.

## Impairment of Long-Lived Assets

When circumstances indicate the carrying value of a property may not be recoverable, we review the property for impairment. This review is based on an estimate of the future undiscounted cash flows expected to result from the property's use and eventual disposition. These estimates consider factors such as expected future operating income, market and other applicable trends and residual value, as well as the effects of leasing demand, competition and other factors. If an impairment exists, due to the inability to recover the carrying value of a property, we would recognize an impairment loss in the consolidated statement of operations and comprehensive loss to the extent that the carrying value exceeds the estimated fair value of the property for properties to be held and used. For properties held for sale, the impairment loss recorded would equal the adjustment to fair value less estimated cost to dispose of the asset. These assessments have a direct impact on net income because recording an impairment loss results in an immediate negative adjustment to net earnings.

## Depreciation and Amortization

We are required to make subjective assessments as to the useful lives of the components of our real estate investments for purposes of determining the amount of depreciation to record on an annual basis. These assessments have a direct impact on our results from operations because if we were to shorten the expected useful lives of our real estate investments, we would depreciate these investments over fewer years, resulting in more depreciation expense and lower earnings on an annual basis.

Depreciation is computed using the straight-line method over the estimated useful lives of up to 40 years for buildings, 15 years for land improvements, five years for fixtures and improvements and the shorter of the useful life or the remaining lease term for tenant improvements and leasehold interests (a "leasehold interest" is a right to enjoy the exclusive possession and use of an asset or property for a stated definite period as created by a written lease).

The value of in-place leases, exclusive of the value of above-market and below-market in-place leases, is amortized to expense over the remaining periods of the respective leases.

The value of customer relationship intangibles, if any, is amortized to expense over the initial term and any renewal periods in the respective leases, but in no event does the amortization period for intangible assets exceed the remaining depreciable life of the building. If a tenant terminates its lease, the unamortized portion of the in-place lease value and customer relationship intangibles is charged to expense.

Assumed mortgage premiums or discounts are amortized as an increase or reduction to interest expense over the remaining terms of the respective mortgages.

## Above and Below-Market Lease Amortization

Capitalized above-market lease values are amortized as a reduction of revenue from tenants over the remaining terms of the respective leases and the capitalized below-market lease values are amortized as an increase to revenue from tenants over the remaining initial terms plus the terms of any below-market fixed rate renewal options of the respective leases. If a tenant with a below-market rent renewal does not renew, any remaining unamortized amount will be taken into income at that time.

Capitalized above-market ground lease values are amortized as a reduction of property operating expense over the remaining terms of the respective leases. Capitalized below-market ground lease values are amortized as an increase to property operating expense over the remaining terms of the respective leases and expected below-market renewal option periods.

Upon termination of an above or below-market lease any unamortized amounts would be recognized in the period of termination.

## Equity-Based Compensation

We have stock-based plans under which our directors, officers, and employees (if we ever have employees), employees of the Advisor and its affiliates, employees of entities that provide services to us, directors of the Advisor or of entities that provide services to us, and certain consultants to the Company and the Advisor and its affiliates or to entities that provide services to us are eligible to receive awards. Awards granted thereunder are accounted for under the guidance for employee share-based payments. The cost of services received in exchange for these stock awards is measured at the grant date fair value of the award and the expense for such an award is included in the equity-based compensation line item of the consolidated statements of operations and is recognized in accordance with the service period (i.e., vesting) required or when the requirements for exercise of the award have been met.

Effective at the listing of our Class A common stock on The Nasdaq Global Select Market ("Nasdaq") on July 19, 2018 (the "Listing Date"), we entered into the 2018 OPP under which a new class of units of the limited partnership designated as LTIP Units were issued to the Advisor. These awards were market-based awards with a related required service period. In accordance with ASC 718, the LTIP Units were valued at their grant date and that value was reflected as a charge to earnings evenly over the service period. The cumulative expense was reflected as part of noncontrolling interest in our balance sheets and statements of equity until the end of the service period. Following the end of the performance period under the 2018 OPP on July 19, 2021, our compensation committee of the board of directors determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned, and these LTIP Units were thus automatically forfeited. On that date, we reclassified amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheets and statements of equity.

On May 4, 2021, our independent directors, authorized the issuance of a new award of LTIP Units effective after the performance period under the 2018 OPP expired on July 19, 2021, with the number of LTIP Units to be issued to the Advisor to be equal to the quotient of $\$ 72.0$ million divided by the 10 -trading day trailing average closing stock price of our Class A common stock for the ten trading days up to and including July 19, 2021. On July 21, 2021, we entered into the 2021 OPP pursuant to which the Advisor was granted an award of $8,528,885$ LTIP Units, representing the quotient of $\$ 72.0$ million divided by $\$ 8.4419$. The LTIP Units issued under the 2021 OPP were reclassified as an equity award with the cumulative expense reflected as part of non-controlling interest in our consolidated balance sheets and equity statements.

In the event of a modification of any of the awards discussed above, any incremental increase in the value of the instrument measured on the date of the modification both before and after the modification, will result in an incremental amount to be reflected prospectively as a charge to earnings over the remaining service period.

For additional information on all of our equity-based compensation arrangements, see Note 13 - Equity-Based Compensation to the consolidated financial statements included in this Annual Report on Form 10-K for additional information.

## Recently Issued Accounting Pronouncements

See Note 2 - Summary of Significant Accounting Policies - Recently Issued Accounting Pronouncements to the consolidated financial statements in this Annual Report on Form 10-K for further discussion.

## Leasing Activity

The following table summarizes our leasing activity by segment during the year ended December 31, 2022:

|  | Year Ended December 31, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (In thousands) |  |  | Costs to execute leases per square foot |
|  | Number of Leases | Rentable Square Feet | $\begin{aligned} & \text { Annualized SLR }{ }^{(1)} \\ & \text { prior to Lease } \\ & \text { Execution/Renewal } \end{aligned}$ | Annualized SLR ${ }^{\text {(1) }}$ <br> after Lease <br> Execution/Renewal | Costs to execute leases |  |
| Single-tenant properties: |  |  |  |  |  |  |
| New leases ${ }^{(2)}$ | - | - | \$ | \$ | \$ | \$ |
| Lease renewals/amendments ${ }^{(2)}$ | 54 | 1,601,913 | 16,346 | 16,631 | 121 | 0.08 |
| Lease terminations ${ }^{(3)}$ | 16 | 123,242 | 2,796 | - | - | - |
|  |  |  |  |  |  |  |
| Multi-tenant properties: |  |  |  |  |  |  |
| New leases ${ }^{(2)}$ | 83 | 883,336 | - | 8,121 | 3,759 | 4.26 |
| Lease renewals/amendments ${ }^{(2)}$ | 138 | 1,712,295 | 21,646 | 23,028 | 3,509 | 2.05 |
| Lease terminations ${ }^{(3)}$ | 6 | 99,605 | 1,026 | - | - | - |

${ }^{(1)}$ Annualized rental income on a straight-line basis as of December 31, 2022. Represents the GAAP basis annualized straight-line rent that is recognized over the term on the respective leases, which includes free rent, periodic rent increases, and excludes recoveries.
${ }^{(2)}$ New leases reflect leases in which a new tenant took possession of the space during the year ended December 31, 2022, excluding new property acquisitions. Lease renewals/amendments reflect leases in which an existing tenant executed terms to extend the term or change the rental terms of the lease during the year ended December 31, 2022. This excludes leases modifications for deferrals/abatements in response to COVID-19 negotiations which qualify for FASB relief. For more information see Overview - Management Update on the Impacts of the COVID-19 Pandemic - Management's Actions.
${ }^{(3)}$ Represents leases that were terminated prior to their contractual lease expiration dates. Single-tenant terminations include nine leases terminated in bankruptcy proceeds in January 2023 which were accounted for as lease terminations as of December 31, 2022.

## Results of Operations

We operate in two reportable business segments for management and internal financial reporting purposes. In our singletenant operating segment, we own, manage and lease single-tenant properties where tenants are required to pay for property operating expenses, which may be subject to expense exclusions and floors, in addition to base rent. In our multi-tenant operating segment, we own, manage and lease multi-tenant properties where we generally pay for the property operating expenses for those properties and most of our tenants are required to pay their pro rata share of property operating expenses.

As more fully discussed in Note 1 - Organization to our consolidated financial statements included in this Annual Report on Form 10-K, during the year ended December 31, 2022, we completed the CIM Portfolio Acquisition and other property acquisitions which significantly affected and will continue to affect the comparable results from operations until they have been held for all periods presented. Accordingly, we discuss financial results on a same-store basis (details below) and the related impacts of acquisitions and dispositions.

Below is a discussion of our results of operations for the years ended December 31, 2022 and 2021. Please see the "Results of Operations" section located on page 52 under Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2021 for comparison of our results of operations for the years ended December 31, 2021 and 2020.

In addition to the comparative year over year discussion below, please see the "Overview - Management Update on the Impacts of the COVID-19 Pandemic" section above for additional information on the risks and uncertainties associated with the COVID-19 pandemic and management's action taken to mitigate those risks and uncertainties.

## Comparison of the Year Ended December 31, 2022 to December 31, 2021

Net loss attributable to common stockholders was $\$ 105.9$ million and $\$ 63.4$ million for the years ended December 31, 2022 and 2021, respectively. The following table shows our results of operations for the years ended December 31, 2022 and 2021 and the year to year change by line item of the consolidated statements of operations:

|  | Year Ended December 31, |  |  |  | $\frac{\text { (Decrease) }}{\$}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |  |  |
| Revenue from tenants | \$ | 446,438 | \$ | 335,156 | \$ | 111,282 |


| Operating expenses: |  |  |  |
| :---: | :---: | :---: | :---: |
| Asset management fees to related party | 32,026 | 32,804 | (778) |
| Property operating expense | 101,558 | 55,431 | 46,127 |
| Impairment of real estate investments | 97,265 | 33,261 | 64,004 |
| Acquisition, transaction and other costs | 1,221 | 4,378 | $(3,157)$ |
| Equity-based compensation | 14,433 | 17,264 | $(2,831)$ |
| General and administrative | 32,365 | 20,856 | 11,509 |
| Depreciation and amortization | 195,854 | 130,464 | 65,390 |
| Total operating expenses | 474,722 | 294,458 | 180,264 |
| Operating (loss) income before gain on sale of real estate investments | $(28,284)$ | 40,698 | $(68,982)$ |
| Gain on sale of real estate investments | 61,368 | 4,757 | 56,611 |
| Operating income | 33,084 | 45,455 | $(12,371)$ |
| Other (expense) income: |  |  |  |
| Interest expense | $(118,925)$ | $(81,784)$ | $(37,141)$ |
| Other income | 988 | 91 | 897 |
| Gain (loss) on non-designated derivatives | 2,250 | $(3,950)$ | 6,200 |
| Total other expense, net | $(115,687)$ | $(85,643)$ | $(30,044)$ |
| Net loss | $(82,603)$ | $(40,188)$ | $(42,415)$ |
| Net loss attributable to non-controlling interests | 97 | 9 | 88 |
| Allocation for preferred stock | $(23,348)$ | $(23,262)$ | (86) |
| Net loss attributable to common stockholders | $(105,854)$ | $(63,441)$ | $\underline{(42,413)}$ |

## Net Loss Attributable to Common Stockholders

Net loss attributable to common stockholders was $\$ 105.9$ million for the year ended December 31, 2022 as compared to $\$ 63.4$ million for the year ended December 31, 2021. The change in net loss attributable to common stockholders is discussed in detail for each line item of the consolidated statements of operations and comprehensive loss in the sections that follow.

## Same Store Properties

Information based on Same Store, Acquisitions and Dispositions (as each are defined below) allows us to evaluate the performance of our segments based on a consistent population of properties owned for the entirety of the periods presented. As of December 31, 2022, we owned 1,044 properties. There were 883 properties (our "Same Store Properties") owned for the entire years ended December 31, 2022 and 2021 which were $95.4 \%$ leased as of December 31, 2022. Since January 1, 2021 and through December 31, 2022, we acquired 161 properties (our "Acquired Properties") which were $90.9 \%$ leased as of December 31, 2022, and disposed of 40 properties (our "Disposed Properties").

|  | Single-Tenant <br> Properties | Multi-Tenant <br> Properties |  | Total Properties |
| :--- | :--- | ---: | :--- | ---: | :--- |

[^2]
## Net Operating Income

Net operating income ("NOI") is a non-GAAP financial measure used by us to evaluate the operating performance of our real estate portfolio. NOI is equal to revenue from tenants less property operating expense. NOI excludes all other financial statement amounts included in net loss attributable to stockholders. We believe NOI provides useful and relevant information because it reflects only those income and expense items that are incurred at the property level and presents such items on an unlevered basis. See "Non-GAAP Financial Measures" included elsewhere in this Annual Report for additional disclosure and a reconciliation to our net loss attributable to stockholders.

## Segment Results - Single-Tenant Properties

The following table presents the components of NOI and the period change within the single-tenant segment for the years ended December 31, 2022 and December 31, 2021:

|  | Segment Same Store ${ }^{(1)}$ |  |  |  |  | Acquisitions ${ }^{(2)}$ |  |  |  |  | Disposals ${ }^{(3)}$ |  |  |  |  | Segment Total ${ }^{(4)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31, |  |  | $\begin{aligned} & \text { Increase } \\ & \text { (Decrease) } \end{aligned}$ |  | Year Ended <br> December 31, |  |  | $\begin{gathered} \text { Increase } \\ \text { (Decrease) } \\ \hline \end{gathered}$ |  | Year Ended December 31, |  |  | $\begin{array}{c}\text { Increase } \\ \text { (Decrease) }\end{array}$ |  | Year Ended December 31, |  | Increase <br> (Decrease) |  |
|  |  | 2022 | 2021 |  | \$ |  | 2022 | 2021 |  | \$ |  | 2022 | 2021 |  | \$ | 2022 | 2021 |  | \$ |
| Net income (loss) attributable to common stockholders (in accordance with GAAP) |  | \$ 22,511 | \$22,874 | \$ | (363) | \$ | 9,260 | \$ 3,731 | \$ | 5,529 | \$ | 56,944 | \$ (5,573) | \$ | 62,517 | \$88,715 | \$ 21,032 | \$ | 67,683 |
| Revenue from tenants |  | \$ 176,973 | \$174,030 | \$ | 2,943 | \$ | 17,754 | \$ 7,064 | \$ | 10,690 | \$ | 9,267 | \$ 37,850 | \$ | $(28,583)$ | \$203,994 | \$ 218,944 | \$ | $(14,950)$ |
| Less: Property operating expenses |  | 13,094 | 10,697 |  | 2,397 |  | 1,136 | 498 |  | 638 |  | 1,091 | 810 |  | 281 | 15,321 | 12,005 |  | 3,316 |
| NOI |  | \$ 163,879 | \$163,333 | \$ | 546 | \$ | 16,618 | \$ 6,566 | \$ | 10,052 | \$ | 8,176 | \$ 37,040 | \$ | $(28,864)$ | \$188,673 | \$ 206,939 | \$ | $(18,266)$ |

[^3]
## Revenue from Tenants

Revenue from tenants decreased $\$ 15.0$ million to $\$ 204.0$ million for the year ended December 31, 2022, compared to $\$ 218.9$ million for the year ended December 31, 2021. The decrease was primarily due to a decrease in revenue from our Disposed Properties of $\$ 28.6$ million. This decrease was partially offset by incremental income from our Acquired Properties of approximately $\$ 10.7$ million, and an increase in our Same Store Properties of $\$ 2.9$ million.

Total revenue from tenants for the year ended December 31, 2021 includes the impact of termination fees of $\$ 11.2$ million, of which $\$ 11.1$ million relates to our Disposed Properties and $\$ 0.1$ million relates to our Same Store Properties.

Total revenue from tenants for the year ended December 31, 2022 includes $\$ 10.1$ million of termination fee income which relates to termination agreements entered into during the three months ended December 31, 2021 and the six months ended June 30, 2022 (the "Termination Fees Since December 2021"). The full amount of the Termination Fees Since December 2021 was recognized over the remaining occupancy periods of the related properties, all of which expired during the year ended December 31, 2022 (see Note 2 - Summary of Significant Accounting Policies - Revenue Recognition for additional information). Of the total $\$ 10.1$ million from the Termination Fees Since December 2021 recognized in the year ended December 31, 2022, $\$ 3.2$ million related to our Same Store Properties and $\$ 6.9$ million related to our Disposed Properties.

The increase in revenue generated by our Same Store Properties revenue was mainly due to: (i) the Termination Fees Since December 2021, which as discussed above were recognized over the remaining occupancy period in 2022, of which $\$ 3.2$ million related to our Same Store Properties, (ii) increased operating expense reimbursement revenue of $\$ 2.4$ million. These increases were partially offset by (i) the Third Quarter 2021 Termination Fee, of which $\$ 0.1$ million related to our Same Store Properties, (ii) an increase of $\$ 2.0$ million of bad debt expense, which is recorded as a reduction to revenue and (iii) lower revenue of $\$ 3.5$ million from other properties which were vacant in the year ended December 31, 2022 but which were occupied in the year ended December 31, 2021.

The decrease in our revenue from Disposed Properties was primarily due to: (i) the Third Quarter 2021 Termination Fee, recognized in 2021, of which $\$ 11.1$ million related to our Disposed Properties, (ii) the disposition of our Sanofi property in January 2022, which had annual rents of $\$ 17.2$ million, (iii) the disposition of our United Healthcare property which was vacant since June 30, 2021 and contributed $\$ 2.7$ million of revenue in the year ended December 31, 2021 from annual rents of $\$ 5.4$ million, and (iv) lower revenue from other disposed properties of $\$ 4.5$ million. These decreases were partially offset by the Termination Fees Since December 2021, which as discussed above were recognized over the remaining occupancy period in 2022, of which $\$ 6.9$ million related to our Disposed Properties.

## Property Operating Expenses

Property operating expenses primarily consist of the costs associated with maintaining our properties including real estate taxes, utilities, and repairs and maintenance. Property operating expense increased $\$ 3.3$ million to $\$ 15.3$ million for the year ended December 31, 2022, compared to $\$ 12.0$ million for the year ended December 31, 2021. This increase was primarily driven by an increase of $\$ 0.6$ million from our Acquired Properties and by an increase in property operating expenses from our Same Store Properties of $\$ 2.4$ million, partially offset by a decrease in property operating expenses from our Disposed Properties of $\$ 0.3$ million.

## Segment Results - Multi-Tenant Properties

The following table presents the components of NOI and the period change within the multi-tenant segment for the years ended December 31, 2022 and December 31, 2021:

|  | Segment Same Store ${ }^{(1)}$ |  |  |  |  | Segment Acquisitions ${ }^{(2)}$ |  |  |  |  |  | Disposals ${ }^{(3)}$ |  |  |  |  |  | Segment Total ${ }^{(4)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31, |  |  | Increase (Decrease) |  | Year Ended December 31, |  |  |  | Increase (Decrease) |  | Year Ended December 31, |  |  |  | Increase (Decrease) |  | Year Ended December 31, |  |  | Increase (Decrease) |  |
|  |  | 2022 | 2021 |  | \$ |  | 2022 |  |  |  | \$ |  | 2022 |  | 2021 |  | \$ | 2022 |  | 2021 |  | \$ |
| Net income (loss) attributable to common stockholders (in accordance with GAAP) | \$ | \$ 551 | \$22,221 | \$ | $(21,670)$ | \$ | 2,310 | \$ | - | \$ | 2,310 |  | $(60,138)$ | \$ | 1,645 | \$ | $(61,783)$ | \$(57,277) | \$ | 23,866 | \$ | $(81,143)$ |
| Revenue from tenants |  | S 107,464 | \$103,894 | \$ | 3,570 |  | 123,716 | \$ | - | \$ | 123,716 |  | 11,264 | \$ | 12,318 | \$ | $(1,054)$ | \$242,444 |  | 116,212 | \$ | 126,232 |
| Less: Property operating expenses |  | 36,972 | 37,611 |  | (639) |  | 42,454 |  | - |  | 42,454 |  | 6,811 |  | 5,815 |  | 996 | 86,237 |  | 43,426 |  | 42,811 |
| NOI |  | S 70,492 | \$66,283 | \$ | 4,209 | \$ | 81,262 | \$ | - | \$ | 81,262 |  | 4,453 | \$ | 6,503 | \$ | $\underline{(2,050)}$ | \$156,207 | \$ | $\underline{72,786}$ | \$ | 83,421 |

[^4]
## Revenue from Tenants

Revenue from tenants increased $\$ 126.2$ million to $\$ 242.4$ million for the year ended December 31, 2022, compared to $\$ 116.2$ million for the year ended December 31, 2021. This increase in revenue from tenants was primarily due to incremental revenue generated by our Acquired Properties of $\$ 123.7$ million ( $\$ 120.0$ million of which was attributable to the CIM Portfolio Acquisition) and an increase in our Same Store Properties revenue of $\$ 3.6$ million. These increases were partially offset by a decrease of $\$ 1.1$ million from our Disposed Properties. Please see Note 1 - Organization to our consolidated financial statements in this Annual Report on Form 10-K for further details on the CIM Portfolio Acquisition.

The increase in revenue generated by our Same Store Properties was primarily due to (i) $\$ 0.2$ million of increased operating expense reimbursement revenue, (ii) $\$ 0.2$ million of increased termination fee income, and (iii) $\$ 4.0$ million from marginally higher occupancy and higher rental rates. These increases were partially offset by a recovery of $\$ 0.8$ million relating to a lease settlement fee from a tenant which was recorded in the year ended December 31, 2021.

## Property Operating Expenses

Property operating expenses primarily consist of the costs associated with maintaining our properties including real estate taxes, utilities, and repairs and maintenance. Property operating expense increased $\$ 42.8$ million to $\$ 86.2$ million for the year ended December 31, 2022, compared to $\$ 43.4$ million for the year ended December 31, 2021. This increase was driven by an increase in property operating expenses of $\$ 42.5$ million from our Acquired Properties ( $\$ 41.7$ million of which was attributable to the CIM Portfolio Acquisition) and by an increase in property operating expenses of $\$ 1.0$ million from our Disposed Properties, partially offset by a decrease of $\$ 0.6$ million in our Same Store Properties. Please see Note 1 - Organization to our consolidated financial statements in this Annual Report on Form 10-K for further details on the CIM Portfolio Acquisition.

## Other Results of Operations

## Asset Management Fees to Related Party

Asset management fees paid to the Advisor decreased $\$ 0.8$ million to $\$ 32.0$ million for the year ended December 31, 2022, compared to $\$ 32.8$ million for the year ended December 31, 2021, primarily due to a decrease of $\$ 2.6$ million of incentive variable management fees, partially offset by an increase of $\$ 1.8$ million in the variable portion of the base management fee resulting from equity capital transactions in 2021 and 2022 (including the issuance of shares in the CIM Portfolio Acquisition in 2022).

The variable portion of the base management fee is calculated on a monthly basis and is equal to one-twelfth of $1.25 \%$ of the cumulative net proceeds of any equity raised by us (including, among other things, common stock, including shares subject to repurchase, preferred stock and certain convertible debt but excluding among other things, equity based compensation). The variable portion of the base management fee will increase in connection with future issuances of equity securities.

In light of the unprecedented market disruption resulting from the COVID-19 pandemic, in March 2020, we agreed with the Advisor to amend the advisory agreement to temporarily lower the quarterly thresholds we must reach on a quarterly basis for the Advisor to receive the variable incentive management fee through the end of 2020, and in January 2021, we agreed with the Advisor to further amend the advisory agreement to extend the expiration of these thresholds through the end of 2021, at which point it was not renewed. Please see Note 11 - Related Party Transactions and Arrangements to our consolidated financial statements included in this Annual Report on Form 10-K for more information on fees incurred from the Advisor.

## Impairment Charges

We recorded impairment charges of $\$ 97.3$ million for the year ended December 31, 2022, of which (i) $\$ 80.8$ million related to four multi-tenant properties; two of which were legacy multi-tenant properties and were impaired by $\$ 75.2$ million and two of which were recently acquired in the CIM Portfolio Acquisition and were impaired by $\$ 5.6$ million, (ii) $\$ 12.7$ million related to 11 vacant single-tenant properties (ten of which were formerly leased to Truist Bank) and (iii) $\$ 3.8$ million related to one vacant single-tenant property formerly leased to United Healthcare. The United Healthcare property has been vacant since June 30, 2021 when the tenant did not renew its lease. We previously impaired the United Healthcare property by $\$ 26.9$ million during the year ended December 31, 2021. All of the impaired properties were impaired to adjust the properties' carrying values to their fair values as determined by their respective purchase and sale agreements if under a contract to be disposed, or their estimated fair values if not under a contract to be disposed.

We recorded $\$ 33.3$ million of impairment charges for the year ended December 31, 2021, related to one single-tenant property formerly leased to United Healthcare and eight vacant single-tenant properties leased to Truist Bank located across various states. The United Healthcare property was vacant since June 30, 2021 when the tenant did not renew its lease. Due to weak local market conditions, expected sustained vacancy of this property as either a single-tenant or multi-tenant property, as well as an increased probability of sale, we determined that the property was impaired. We recorded an impairment of $\$ 26.9$ million to adjust the property's carrying value to its estimated fair value. Seven of the Truist properties were impaired to adjust the properties to their fair values as determined by their respective purchase and sales agreements or non-binding letters of intents, and one property was impaired to adjust its carrying value to its fair value as determined by the income approach.

See Note 3 - Real Estate Investments to our consolidated financial statements included in this Annual Report on Form 10K for additional information.

## Acquisition, Transaction and Other Costs

Acquisition, transaction and other costs decreased $\$ 3.2$ million to $\$ 1.2$ million for the year ended December 31, 2022, compared to $\$ 4.4$ million for the year ended December 31, 2021. The decrease was primarily due to the impact of prepayment penalties on two mortgage notes which were fully repaid in the year ended December 31, 2021 which totaled $\$ 3.3$ million, partially offset by $\$ 0.1$ million from increased acquisition activity in the year ended December 31, 2022 as compared to the year ended December 31, 2021.

## Equity-Based Compensation

Equity-based compensation decreased by approximately $\$ 2.8$ million to $\$ 14.4$ million for the year ended December 31, 2022 compared to $\$ 17.3$ million for the year ended December 31, 2021. This decrease was primarily due to additional non-cash equity-based compensation expense in the year ended December 31, 2021 from (i) the 2021 OPP and (ii) additional non-cash equity-based compensation expense from a new grant of restricted shares in the second quarter of 2021 as well as an amendment to the original award agreement on February 26, 2021 for restricted shares previously issued to our former chief financial officer (see additional details below).

Our independent directors authorized the issuance of a new award of LTIP Units on May 4, 2021 which was subsequently issued to the Advisor under the 2021 OPP after the performance period under the 2018 OPP expired on July 19, 2021. The year ended December 31, 2021 includes expenses for both the 2018 OPP and the 2021 OPP. The performance period for the 2018 OPP ended on July 19, 2021 and therefore no further expense has been recorded for the 2018 OPP after the third quarter of 2021 and no LTIP Units were earned by the Advisor under the 2018 OPP.

In addition, we incurred higher equity-based compensation expenses for restricted shares recorded in the year ended December 31, 2021 due to new grants as well as an amendment to the original award agreement on February 26, 2021 for restricted shares previously issued to our former chief financial officer which accelerated the vesting of those restricted shares on April 9, 2021 upon the effectiveness of her resignation. These restricted shares were scheduled to vest in $25 \%$ increments on each of the first four anniversaries of the grant date (September 15, 2020). Also, we recorded additional expense for the excess of the new value of those awards on the date of modification over the fair value of the awards immediately prior to the amendment. In addition, we granted this person an additional award of restricted shares that also fully vested upon the effectiveness of her resignation April 9, 2021, contributing to the increase to equity-based compensation expense recorded during the year ended December 31, 2021. The acceleration of vesting of the prior grant and the new grant resulted in approximately $\$ 1.1$ million of increased equity-based compensation expense recorded during the year ended December 31, 2021.

These higher equity-based compensation expenses in 2021 were partially offset by $\$ 0.3$ million of net equity-based compensation expense representing the value of new replacement grants net of a reversal of $\$ 0.1$ million in previously recognized compensation on forfeited grants which were recorded in the year ended December 31, 2022. See Note 13 -Equity-Based Compensation to our consolidated financial statements included in this Annual Report on Form 10-K.

## General and Administrative Expense

General and administrative expense increased $\$ 11.5$ million to $\$ 32.4$ million for the year ended December 31, 2022, compared to $\$ 20.9$ million for the year ended December 31, 2021. The increase was primarily due to $\$ 6.2$ million of increased professional expense reimbursements, which included $\$ 3.0$ million of compensation and overhead costs related to the MultiTenant Property Management Agreement not subject to the Capped Reimbursement Amount under the Advisory Agreement during the year ended December 31, 2022, for which no such costs were incurred in the year ended December 31, 2021. The increased professional expense reimbursements were primarily due to additional staffing needed by the Advisor as a result of the CIM Portfolio Acquisition, and are expected to increase further in the year ended December 31, 2023 due to a full year of ownership. The increase was also impacted by a $\$ 1.4$ million professional fee credit in the year ended December 31, 2021 which did not occur in the year ended December 31, 2022. Additionally, accounting fees increased $\$ 0.5$ million, legal fees increased $\$ 1.0$ million, taxes and insurance increased $\$ 0.6$ million and miscellaneous fees increased $\$ 1.2$ million in the year ended December 31, 2022 as compared to the year ended December 31, 2021. Many of these increases were also related to the CIM Portfolio Acquisition.

During the year ended December 31, 2022, we also incurred $\$ 0.8$ million of costs related to the proxy contest and related litigation referenced herein. There were no similar costs in the year ended December 31, 2021. We anticipate that we will incur additional expenses relating to this matter in the year ended December 31, 2023.

## Depreciation and Amortization Expense

Depreciation and amortization expense increased $\$ 65.4$ million to $\$ 195.9$ million for the year ended December 31, 2022, compared to $\$ 130.5$ million for the year ended December 31, 2021. Depreciation and amortization expense was primarily
impacted by an increase of $\$ 77.2$ million resulting from our Acquired Properties (including, most notably, the CIM Portfolio Acquisition), and by an increase of $\$ 0.8$ million from our Same Store Properties, partially offset by a decrease of $\$ 12.6$ million from our Disposed Properties.

## Gain on Sale/Exchange of Real Estate Investments

During the year ended December 31, 2022, we sold 27 properties for an aggregate contract price of $\$ 405.5$ million, resulting in aggregate gains on sale of $\$ 61.4$ million. During the year ended December 31, 2021, we sold 13 properties for an aggregate contract price of $\$ 18.9$ million, resulting in aggregate gains on sale of $\$ 4.8$ million. For additional information on real estate sales, see Note 3 - Real Estate Investments to our consolidated financial statements included in this Annual Report on Form 10-K.

## Interest Expense

Interest expense increased $\$ 37.1$ million to $\$ 118.9$ million for the year ended December 31, 2022, compared to $\$ 81.8$ million for the year ended December 31, 2021. This increase was mainly due to (i) interest expense of $\$ 16.9$ million and deferred financing cost amortization of $\$ 1.0$ million on our $\$ 500.0$ million of $4.50 \%$ per annum Senior Notes which were issued in October 2021, (ii) increased interest expense of $\$ 11.4$ million on our borrowings under the Credit Facility due to increased borrowings on the Credit Facility, which were used primarily to partially fund the CIM Portfolio Acquisition, as well as higher variable rates on these borrowings, (iii) increased interest expense of $\$ 4.4$ million and increased deferred financing cost and discount/premium amortization of $\$ 1.4$ million on our mortgage debt primarily due to newly assumed mortgage debt from the CIM Portfolio Acquisition and (iv) swap termination income of $\$ 1.9$ million from the termination of an interest swap in the year ended December 31, 2021, which was recorded as a reduction to interest expense. The increases to interest expense on our mortgage debt and borrowings under our Credit Facility largely result from the assumption of mortgage debt and borrowings under our Credit Facility to finance the CIM Portfolio Acquisition. Please see Note 1 - Organization to our consolidated financial statements in this Annual Report on Form 10-K for further details on the CIM Portfolio Acquisition.

During the years ended December 31, 2022 and 2021, the average outstanding balances on our mortgage notes payable were $\$ 1.7$ billion and $\$ 1.6$ billion, respectively, and our average outstanding balance under our Credit Facility was $\$ 401.4$ million and $\$ 175.9$ million, respectively. For the years ended December 31, 2022 and 2021, the weighted-average interest rates on our mortgage notes payable were $3.82 \%$ and $3.88 \%$, and the weighted-average interest rates on our Credit Facility were $4.03 \%$ and $2.71 \%$, respectively.

As of December 31, 2022 the weighted-average rate on our Credit Facility was $6.51 \%$. In light of the increases to variable rates throughout 2022, and more recent increases to variable rates in 2023, we may experience further increases to our interest expense in future periods. These increases may be material.

## Other Income

Other income was $\$ 1.0$ million and $\$ 0.1$ million for the years ended December 31, 2022 and 2021, respectively. The increase in other income was primarily due to the settlement of $\$ 0.9$ million of liens incurred on our Prairie Towne property in the year ended December 31, 2020 as a result of a settlement with the lien holder during the year ended December 31, 2022.

## Gain (Loss) on Non-Designated Derivatives

Gain on non-designated derivative instruments for the year ended December 31, 2022 was $\$ 2.3$ million, and was related to an embedded derivative on the common stock issued in connection with the CIM Portfolio Acquisition. The stock was issued in the three months ended March 31, 2022.

Loss on non-designated derivative instruments for the year ended December 31, 2021 was $\$ 4.0$ million and also related to the change in fair value of an embedded derivative on the common stock issued in connection with the CIM Portfolio Acquisition. The loss was recorded to account for the decrease in fair value of the equity offered in the PSA from December 17, 2021, the date of the PSA, until December 31, 2021.

For additional information, see Note 8 - Derivatives and Hedging Activities to our consolidated financial statements included in this Annual Report on Form 10-K.

## Cash Flows from Operating Activities

The level of cash flows provided by or used in operating activities is affected by the rental income generated from leasing activity, including leasing activity due to acquisitions and dispositions, restricted cash we are required to maintain, the timing of interest payments, the receipt of scheduled rent payments and the level of property operating expenses.

Cash flows provided by operating activities of $\$ 154.8$ million during the year ended December 31, 2022 and consisted of a net loss of $\$ 82.6$ million, adjusted for non-cash items of $\$ 253.8$ million, including depreciation and amortization of tangible and intangible real estate assets, amortization of deferred financing costs, amortization of mortgage premiums on borrowings, equity-based compensation, gain on non-designated derivatives, gain on sale/exchange of real estate investments and impairment charges. In addition, cash flows from operating activities was impacted by an increase in straight-line rent receivable of $\$ 8.3$ million, an increase in deferred rent and other liabilities of $\$ 7.8$ million, an increase in accounts payable and accrued expenses of $\$ 17.4$ million and an increase in prepaid expenses and other assets of $\$ 33.6$ million.

Cash flows provided by operating activities of $\$ 145.2$ million during the year ended December 31, 2021 and consisted of a net loss of $\$ 40.2$ million, adjusted for non-cash items of $\$ 187.3$ million, including depreciation and amortization of tangible and intangible real estate assets, amortization of deferred financing costs, amortization of mortgage premiums on borrowings, equity-based compensation, gain on sale of real estate investments and impairment charges. In addition, cash flows from operating activities was impacted by an increase in straight-line rent receivable of $\$ 7.0$ million which primarily related to COVID-19 related lease amendments and acquisitions, an increase in prepaid expenses and other assets of $\$ 4.6$ million, a decrease in accounts payable and accrued expenses of $\$ 5.8$ million and a decrease in deferred rent and other liabilities of $\$ 0.3$ million as well as by prepayment costs on mortgages of $\$ 4.0$ million.

## Cash Flows from Investing Activities

The net cash used in investing activities during the year ended December 31, 2022 of $\$ 680.0$ million consisted primarily of cash paid for investments in real estate and other assets of $\$ 1.0$ billion (including, most notably, the CIM Portfolio Acquisition), capital expenditures of $\$ 19.8$ million and deposits for real estate acquisitions of $\$ 0.1$ million, partially offset by cash received from the sale of real estate investments of $\$ 352.6$ million.

The net cash used in investing activities during the year ended December 31, 2021 of $\$ 220.7$ million consisted primarily of cash paid for investments in real estate and other assets of $\$ 182.2$ million, capital expenditures of $\$ 13.4$ million and deposits for real estate acquisitions of $\$ 41.8$ million, partially offset by cash received from the sale of real estate investments (net of mortgage loans repaid) of $\$ 16.6$ million.

## Cash Flows from Financing Activities

The net cash provided by financing activities of $\$ 377.1$ million during the year ended December 31, 2022 consisted primarily of proceeds from our Credit Facility of $\$ 533.0$ million and net proceeds from the issuance of Class A common stock of $\$ 32.2$ million. These cash inflows were partially offset by cash dividends paid to holders of our Class A common stock of $\$ 111.8$ million, payments on our Credit Facility of $\$ 35.0$ million, payments on our mortgages of $\$ 13.2$ million, cash dividends paid to holders of our Series A Preferred Stock (as defined below) of $\$ 14.9$ million, cash dividends paid to holders of our Series C Preferred Stock (as defined below) of $\$ 8.5$ million and payments of deferred financing costs of $\$ 3.2$ million.

The net cash provided by financing activities of $\$ 199.0$ million during the year ended December 31, 2021 consisted primarily of proceeds from the issuance of the Senior Notes of $\$ 500.0$ million, net proceeds from the issuance of Class A common stock of $\$ 128.4$ million, net proceeds received from the issuance of Series A Preferred Stock of $\$ 1.9$ million and net proceeds received from the issuance of Series C Preferred Stock of $\$ 25.5$ million, partially offset by net payments of mortgage refinancing of $\$ 23.9$ million, net repayments on our Credit Facility of $\$ 280.9$ million, cash dividends paid to holders of Class A common stock of $\$ 97.5$ million, cash dividends paid to holders of Series A Preferred Stock of $\$ 14.8$ million, cash dividends paid to holders of Series C Preferred Stock of $\$ 6.5$ million and payments of financing costs of $\$ 28.2$ million.

## Liquidity and Capital Resources

Our principal demands for cash are to fund operating and administrative expenses, debt service obligations, dividends on our Class A common stock, dividends on our Series A Preferred Stock, dividends on our Series C Preferred Stock, distributions on our LTIP Units and distributions for limited partnership units owned by third parties that correspond to shares of our Class A common stock, and capital expenditures. In addition, we may also use cash to purchase additional properties.

## CIM Portfolio Acquisition

In December 2021, we signed a purchase and sale agreement for the CIM Portfolio Acquisition which consists of 79 multitenant retail centers and two single-tenant properties for an aggregate contract purchase price of $\$ 1.3$ billion. We closed on the properties of the CIM Portfolio Acquisition in multiple stages as follows:

- In the three months ended March 31, 2022, we closed on the acquisition of 56 properties for an aggregate contract purchase price of $\$ 801.1$ million. We funded the closing of these properties with cash of $\$ 728.4$ million, including $\$ 378.0$ million of borrowings under our Credit Facility, the assumption of $\$ 19.3$ million of existing mortgage debt and the issuance of $6,450,107$ shares of our Class A common stock, representing consideration of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value), which were issued at a weighted-average price of $\$ 7.75$ per share in fair value at issuance ( $\$ 8.28$ per share in contractual value).
- In the three months ended June 30, 2022, we closed on 24 additional properties from the CIM Portfolio Acquisition for an aggregate contract purchase price of $\$ 452.8$ million in three closings. The acquisitions were funded with the assumption of $\$ 294.5$ million of fixed-rate mortgage debt, $\$ 128.2$ million of $\$ 135.0$ million of borrowings under the Credit Facility, the application of $\$ 23.8$ million of our $\$ 40.0$ million deposit and the remainder with cash on hand. The assumed mortgages bear stated interest rates between $3.65 \%$ and $4.62 \%$ and mature between April 2023 and September 2033.
- In the three months ended September 30, 2022, we closed on the one remaining property from the CIM Portfolio Acquisition for a contract purchase price of $\$ 71.1$ million. The acquisition was funded with the assumption of $\$ 39.0$ million of fixed-rate mortgage debt, the application of the remaining $\$ 16.2$ million of our $\$ 40.0$ million deposit, and the remainder with cash on hand (including $\$ 6.8$ million of previous borrowings under the Credit Facility). The assumed mortgage bears a stated interest rate of $4.05 \%$ and matures in May 2024.
- The aggregate contract purchase prices above do not include contingent consideration relating to leasing activity at each respective acquired property for a six-month period subsequent to the respective closing dates of each acquired property. During the year ended December 31, 2022, the Company paid $\$ 59.3$ million for such contingent consideration with cash on hand. As of December 31, 2022, the Company has accrued for $\$ 6.7$ million of contingent consideration based on leases executed as of January, 2023 (six months following the acquisition date of the final property of the CIM Portfolio Acquisition). No further contingent consideration is expected to paid under the terms of the contract.
The cash used in the CIM Portfolio Acquisition consisted of $\$ 420.5$ million, which included net proceeds from the approximately $\$ 260.7$ million sale of our Sanofi property, the remaining proceeds from our Senior Notes offering, and $\$ 513.0$ million from borrowings under our Credit Facility.

In addition to the CIM Portfolio Acquisition, we acquired 13 single-tenant properties for an aggregate contract purchase price of $\$ 35.2$ million and one multi-tenant retail property for a contract purchase price of $\$ 31.3$ million in the year ended December 31, 2022, which was funded entirely with cash on hand. Of the 95 properties acquired in the year ended December 31, 2022, three properties recently acquired from the CIM Portfolio Acquisition were disposed and 64 properties were added to the borrowing base of the Credit Facility.

## Material Cash Requirements

As of December 31, 2022 and 2021, we had cash and cash equivalents of $\$ 70.8$ million and $\$ 214.9$ million, respectively.
We expect to fund our material cash requirements over the next year through a combination of cash on hand, net cash provided by our property operations and borrowings under our Credit Facility (see Credit Facility section below for more information). We may also generate additional liquidity through property dispositions and, to the extent available, secured or unsecured borrowings including the issuance of additional Senior Notes or similar securities, issuances under our "at the market" equity offering program for Class A common stock (the "Class A Common Stock ATM Program"), our "at the market" equity offering program for Series A Preferred Stock (the "Series A Preferred Stock ATM Program"), our "at the market" equity offering program for Series C Preferred Stock (the "Series C Preferred Stock ATM Program"), as well as other offerings of debt or equity securities. See Mortgage Notes Payable below for a discussion of $\$ 289.8$ million of debt maturing in 2023 and the potential methods to repay or refinance the debt.

## Deleveraging Initiative

In May, 2021, we began an initiative to reduce the ratio of our net debt to adjusted earnings before income taxes, depreciation and amortization ("EBITDA"). We hope to achieve this initiative by:

- reducing outstanding debt over time;
- funding acquisitions through cash on hand rather than proceeds from debt, or at lower debt-to-equity ratios;
- raising equity to fund acquisitions and pay down debt; and
- increasing revenues through external and internal growth factors such as property acquisitions and multi-tenant leasing activity.
We decided, however, to increase our leverage to complete the CIM Portfolio Acquisition. We plan to opportunistically continue focusing on this strategy to deleverage now that the CIM Portfolio Acquisition is complete. We may, however, issue additional Senior Notes or similar securities in the future particularly as we revise our capital structure following the CIM Portfolio Acquisition in a similar fashion as we may add or refinance existing mortgage debt or indebtedness under our Credit Facility. We are evaluating other assets in our portfolio for potential sale, including assets recently acquired in the CIM Portfolio Acquisition, and if we are able to sell these assets, we intend to use the net proceeds primarily to repay indebtedness. There can be no assurance that the sales of any of these properties will be completed on favorable terms, or at all.

From the completion of the CIM Portfolio Acquisition in July 2022 through December 31, 2022, we disposed of three properties from the CIM Portfolio Acquisition for an aggregate contract sales price of $\$ 16.6$ million, and we recorded an aggregate loss on sale of $\$ 1.0$ million for these properties after recording impairment charges of $\$ 5.6$ million for two of these
properties. We also disposed of another multi-tenant property for a contract sales price of $\$ 64.8$ million, and we recorded a loss on sale of $\$ 1.5$ million after recording impairment charges of $\$ 52.0$ million. We additionally disposed of 12 various singletenant properties for an aggregate contract sales price of $\$ 28.5$ million, and we recorded an aggregate loss on sale of $\$ 3.1$ million after recording $\$ 12.5$ million of impairment charges on eight of these properties. A portion of the funds received from these dispositions were used to repay $\$ 75.0$ million of amounts outstanding under our Credit Facility in the year ended December 31, 2022 (including $\$ 40.0$ million repaid at the closing of certain property dispositions).

## Total Borrowings

As of December 31, 2022, we had total gross debt outstanding of $\$ 2.8$ billion, bearing interest at a weighted-average interest rate per annum equal to $4.4 \%$, and the weighted average maturity of our indebtedness was 4.1 years as of December 31, 2022. Approximately $\$ 289.8$ million of our fixed-rate mortgage debt matures in 2023 (see Mortgage Notes Payable below for more information).

As of December 31, 2022, $83.6 \%$ our total gross debt outstanding was fixed-rate which bore interest at a weighted average annual rate of $3.9 \%$, and $16.4 \%$ of our total gross debt outstanding was variable-rate, consisting solely of our Credit Facility, which bore interest at a weighted average annual rate of $6.5 \%$. As of December 31, 2022, we had $\$ 5.1$ billion in real estate investments, at cost and we had pledged approximately $\$ 3.0$ billion of these real estate investments, at cost, as collateral for our mortgage notes payable. In addition, approximately $\$ 2.0$ billion of these real estate investments, at cost, were included in the asset pool comprising the borrowing base under the Credit Facility and therefore, this real estate is only available to serve as collateral or satisfy other debts and obligations if it is first removed from the borrowing base under the Credit Facility, which would reduce the amount available to us on the Credit Facility.

As of December 31, 2022, our net debt to gross asset value ratio was $50.8 \%$. We define net debt as the principal amount of our outstanding debt (excluding the effect of deferred financing costs, net and mortgage premiums and discounts, net) less cash and cash equivalents. Gross asset value is defined as total assets plus accumulated depreciation and amortization.

## Mortgage Notes Payable

As of December 31, 2022 we had $\$ 1.8$ billion of gross mortgage notes payable outstanding, bearing interest at a weightedaverage interest rate per annum equal to $3.8 \%$. We assumed $\$ 352.8$ million in fixed rate mortgage debt in the year ended December 31, 2022 to acquire the CIM Portfolio Acquisition, which bear interest at annual stated rates between $3.65 \%$ and $4.62 \%$, maturing between April 2023 and September 2033. As of December 31, 2022, the assumed debt from the CIM Portfolio Acquisition had an aggregate principal balance of $\$ 351.2$ million. As of December 31, 2022, all of our existing mortgage debt is fixed-rate, including the mortgages assumed in the CIM Portfolio Acquisition.

Based on debt outstanding as of December 31, 2022, future anticipated principal payments on our mortgage notes payable for the year ended December 31, 2023 is $\$ 289.8$ million (including $\$ 287.2$ million which was assumed in the CIM Portfolio Acquisition) which bears a weighted-average effective interest rate of $3.9 \%$. These amounts include a $\$ 123.0$ million outstanding mortgage on a multi-tenant property in northern California ("The Plant") which does not legally mature until May 2033 and an $\$ 8.6$ million outstanding mortgage on a multi-tenant property in Virginia ("The Marquis") which does not legally mature until Dec 2027. If not refinanced or repaid, these loans would be subject to increased interest rates and require principal amortization through their respective legal maturities.

We are considering a combination of methods to repay or refinance these future anticipated principal payments which include: (i) refinancing these mortgages with the existing lender or a new lender, (ii) refinancing these amounts with proceeds from the Credit Facility by transferring some or all of the encumbered properties to the asset pool comprising the borrowing base thereunder and (iii) using cash on hand, a portion of which may be generated from any future property sales. Interest rates have increased considerably in the last twelve months and may continue to increase, and as a result, the interest rate on any indebtedness we refinance will likely be higher than the rate on the maturing indebtedness with anticipated principal payments.

Our mortgage notes payable agreements require compliance with certain property-level financial covenants including debt service coverage ratios. As of December 31, 2022, we were in compliance with financial covenants under our mortgage notes payable agreements.

## Credit Facility

As of December 31, 2022, we had $\$ 458.0$ million outstanding under our Credit Facility, which had a weighted average interest rate of $6.51 \%$, which was substantially higher than the weighted-average interest rate for the year ended December 31, 2022 of $4.03 \%$ and the weighted average interest rate during the year ended December 31, 2021 of $2.71 \%$, and reflects the effect of significant rate increases throughout the year ended December 31, 2022.

The aggregate total commitments under the Credit Facility are $\$ 815.0$ million, including a $\$ 50.0$ million sublimit for letters of credit and a $\$ 55.0$ million sublimit for swingline loans. The Credit Facility includes an uncommitted "accordion feature" permitting us to increase the commitments under the Credit Facility by up to an additional $\$ 435.0$ million, subject to obtaining commitments from new lenders or additional commitments from participating lenders and certain customary conditions.

The Credit Facility is supported by a pool of eligible unencumbered properties that are owned by the subsidiaries of the OP that serve as Guarantors. We may add or remove properties to or from this pool so long as at any time there are at least 15 eligible unencumbered properties with a value of at least $\$ 300.0$ million, among other things. The amount available for future borrowings under the Credit Facility depends on the amount outstanding thereunder relative to the aggregate commitments; however, the amount we may borrow under the Credit Facility will be limited by financial maintenance covenants.

The Credit Facility requires payments of interest only prior to maturity. The Credit Facility bears interest at a rate equal to either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from $0.45 \%$ to $1.05 \%$, or (ii) LIBOR plus an applicable spread ranging from $1.45 \%$ to $2.05 \%$, in each case depending on our consolidated leverage ratio. In addition, (i) if either we or the OP achieves an investment grade credit rating, the OP can elect for the spread to be based on the credit rating of ours or the OP, and (ii) the "floor" on LIBOR is $0 \%$. The Credit Facility includes provisions related to the anticipated transition from LIBOR to an alternative benchmark rate. As of December 31, 2022, we have elected to use LIBOR for all our borrowings under the Credit Facility.

The Credit Facility matures on April 1, 2026, subject to our right, subject to customary conditions, to extend the maturity date by up to two additional six-month terms. Borrowings under the Credit Facility may be prepaid at any time, in whole or in part, without premium or penalty, subject to customary LIBOR breakage costs.

As of December 31, 2022, we were in compliance with the operating and financial covenants under the Credit Facility.
Of the 95 properties acquired in the year ended December 31, 2022, three properties recently acquired from the CIM Portfolio Acquisition were disposed and 64 properties were added to the borrowing base of the Credit Facility. As of December 31, 2022, we had $\$ 47.9$ million available for future borrowings under the Credit Facility based on the asset pool comprising the borrowing base under the Credit Facility. We may increase this available amount, up to the maximum total commitments of the Credit Facility, by transferring additional unencumbered properties to the asset pool comprising the borrowing base.

See Note 5 - Credit Facility to our consolidated financial statements included in this Annual Report on Form 10-K for additional information regarding our Credit Facility.

## Senior Notes

As of December 31, 2022, the amount of the Senior Notes on our balance sheet totaled $\$ 492.3$ million, which is net of $\$ 7.7$ million of deferred financing costs. The Senior Notes require interest-only payments with the principal due to maturity. As of December 31, 2022, we were in compliance with the covenants under the Senior Notes.

See Note 6 - Senior Notes, Net to our consolidated financial statements included in this Annual Report on Form 10-K for further discussion on the Senior Notes and related covenants.

## LIBOR Exposure

In July 2017, the Financial Conduct Authority (which regulates LIBOR) announced it intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. As a result, the Federal Reserve Board and the Federal Reserve Bank of New York organized the Alternative Reference Rates Committee, which identified the Secured Overnight Financing Rate ("SOFR") as its preferred alternative to LIBOR in derivatives and other financial contracts. On November 30, 2020, the Financial Conduct Authority announced a partial extension of this deadline, indicating its intention to cease the publication of the one-week and two-month USD LIBOR settings immediately following December 31, 2021, and the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023.

While we expect LIBOR to be available in substantially its current form until at least the end of June 2023, it is possible that LIBOR will become unavailable prior to that time. To transition from LIBOR under the Credit Facility, we will either utilize the Base Rate (as defined in the Credit Facility) or an alternative benchmark established by the agent in accordance with the terms of the Credit Facility, which will be SOFR if available or an alternate benchmark that is being widely used in the market at that time as selected by the agent. Please see the "Increasing interest rates could increase the amount of our debt payments and adversely affect our ability to pay dividends, and we may be adversely affected by uncertainty surrounding the LIBOR" section in Item 1A. Risk Factors for additional information.

Acquisitions and Dispositions - Year Ended December 31, 2022
One of our primary uses of cash during the year ended December 31, 2022 has been to acquire properties.

During the year ended December 31, 2022, we acquired 95 properties for an aggregate purchase price of $\$ 1.5$ billion, including capitalized acquisition costs. The acquisitions of two of these properties for $\$ 3.1$ million, including capitalized acquisition costs, were completed during the three months ended December 31, 2022. The acquisitions during the year ended December 31, 2022 include 81 properties from the CIM Portfolio Acquisition. The acquisition of these 81 properties from the CIM Portfolio Acquisition was funded with the assumption of $\$ 352.8$ million of existing mortgage debt, $\$ 513.0$ million of borrowings under the Credit Facility, the application of our $\$ 40$ million deposit, the issuance of $6,450,107$ shares of our Class A common stock, representing consideration of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value), which were issued at a weighted-average price of $\$ 7.75$ per share in fair value at issuance ( $\$ 8.28$ per share in contractual value) and the remainder with cash on hand. The remaining 14 properties acquired in the year ended December 31, 2022 were funded entirely with cash on hand.

During the year ended December 31, 2022, we sold 27 properties for an aggregate contract price of $\$ 405.5$ million, excluding disposition related costs. We disposed of eight properties during the three months ended December 31, 2022 for a contract purchase price of $\$ 74.5$ million. These dispositions included the sale of three office buildings leased to Sanofi S.A. for a contract purchase price of $\$ 260.7$ million (the "Sanofi Sale") in January 2022. The net proceeds of $\$ 254.5$ million from the Sanofi Sale were used to partially fund the closing of the first tranche of the CIM Portfolio Acquisition as discussed above. Of the 26 other properties sold in the year ended December 31, 2022, two were formerly encumbered under the Column Financial Mortgage Notes, two were formerly encumbered under the 2021 Net Lease Mortgage Notes and nine were formerly part of the unencumbered asset pool comprising the Credit Facility. The proceeds from these dispositions were used to repay $\$ 75.0$ million of amounts outstanding under our Credit Facility in the year ended December 31, 2022 (including $\$ 40.0$ million repaid at the closing of certain property dispositions).

## Acquisitions and Dispositions - Subsequent to December 31, 2022

Subsequent to December 31, 2022, we did not acquire any properties.
Subsequent to December 31, 2022, we disposed of one property for a contract sales price of $\$ 1.3$ million. We have entered into two purchase and sale agreements to dispose of five properties for an aggregate contract sales price of $\$ 70.4$ million. We have also entered into two non-binding letters of intent to dispose of two properties for an aggregate contract sale price of $\$ 5.1$ million. The purchase and sale agreements and non-binding letters of intent are subject to conditions, and there can be no assurance we will complete any of these dispositions on their contemplated terms, or at all.

## ATM Programs

The Company sold $3,762,559$ shares of Class A common stock through its Class A Common Stock ATM Program during the year ended December 31, 2022, which generated $\$ 33.0$ million of gross proceeds, and net proceeds of $\$ 32.2$ million after commissions, fees and other offering costs incurred of $\$ 0.8$ million. The Company did not sell any shares of its Series A Preferred Stock during the year ended December 31, 2022. During the year ended December 31, 2022, the Company sold 677 shares of Series C Preferred Stock under the Series C Preferred Stock ATM Program, which did not generate material proceeds.

## Distribution Reinvestment Program

Our distribution reinvestment plan ("DRIP") allows stockholders who have elected to participate in the DRIP to have dividends payable with respect to all or a portion of their shares of Class A common stock reinvested in additional shares of Class A common stock. Shares issued pursuant to the DRIP are, at our election, either (i) acquired directly from us, by issuing new shares, at a price based on the average of the high and low sales prices of Class A common stock on Nasdaq on the date of reinvestment, or (ii) acquired through open market purchases for each participant by the plan administrator at a price based on the weighted-average of the actual prices paid for all of the shares of Class A common stock purchased by the plan administrator with all participants' reinvested dividends for the related quarter, less a per share processing fee. During the years ended December 31, 2022, 2021 and 2020, all shares acquired by participants DRIP were acquired through open market purchases by the plan administrator and not issued directly to stockholders by us.

## Capital Expenditures and Construction in Progress

We invest in capital expenditures to enhance and maintain the value of our properties. We anticipate that, in light of the additional properties acquired in 2022 from the CIM Portfolio Acquisition, capital expenditures will be approximately $\$ 35$ million. Actual amounts could differ from this estimate.

We have historically been able to fund our capital expenditures with available cash on hand or through borrowings under our Credit Facility. We define revenue enhancing capital expenditures as improvements to our properties that we believe will result in higher income generation over time. Capital expenditures for maintenance are generally necessary, non-revenue generating improvements that extend the useful life of the property and are less frequent in nature. By providing this metric, we believe we are presenting useful information for investors that can help them assess the components of our capital expenditures that are expected to either grow or maintain our current revenue. Further detail related to our capital expenditures is as follows:

Year Ended December 31, 2022

| (In thousands) | Single-Tenant Properties |  | Multi-Tenant Properties |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Expenditures |  |  |  |  |  |  |
| Revenue enhancing | \$ | 556 | \$ | 14,996 | \$ | 15,552 |
| Maintenance |  | 1,948 |  | 8,663 |  | 10,611 |
| Total Capital Expenditures |  | 2,504 |  | 23,659 |  | 26,163 |
| Leasing commissions |  | 1,402 |  | 5,467 |  | 6,869 |
| Total | \$ | 3,906 | \$ | 29,126 | \$ | 33,032 |

Also, as of December 31, 2022 and December 31, 2021, we had $\$ 8.3$ million and $\$ 1.5$ million, respectively, of construction in progress which is included in the prepaid expenses and other assets on the consolidated balance sheets.

## Non-GAAP Financial Measures

This section discusses the non-GAAP financial measures we use to evaluate our performance, including Funds from Operations ("FFO"), Adjusted Funds from Operations ("AFFO") and NOI. While NOI is a property-level measure, AFFO is based on our total performance and therefore reflects the impact of other items not specifically associated with NOI such as interest expense, general and administrative expenses and operating fees to related parties. Additionally, NOI as defined herein, does not reflect an adjustment for straight-line rent but AFFO does include this adjustment. A description of these non-GAAP measures and reconciliations to the most directly comparable GAAP measure, which is net income (loss), is provided below. Adjustments for unconsolidated partnerships and joint ventures are calculated to exclude the proportionate share of the noncontrolling interest to arrive at $\mathrm{FFO}, \mathrm{AFFO}$ and NOI attributable to stockholders.

## Funds from Operations

Due to certain unique operating characteristics of real estate companies, as discussed below, the National Association of Real Estate Investment Trusts ("NAREIT"), an industry trade group, has promulgated a performance measure known as FFO, which we believe to be an appropriate supplemental measure to reflect the operating performance of a REIT. FFO is not equivalent to net income or loss as determined under GAAP.

We calculate FFO, a non-GAAP measure, consistent with the standards established over time by the Board of Governors of NAREIT, as restated in a White Paper and approved by the Board of Governors of NAREIT effective in December 2018 (the "White Paper"). The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding depreciation and amortization related to real estate, gains and losses from sales of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for consolidated partially-owned entities (including our OP) and equity in earnings of unconsolidated affiliates are made to arrive at our proportionate share of FFO attributable to our stockholders. Our FFO calculation complies with NAREIT's definition.

The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, and straight-line amortization of intangibles, which implies that the value of a real estate asset diminishes predictably over time. We believe that, because real estate values historically rise and fall with market conditions, including inflation, interest rates, unemployment and consumer spending, presentations of operating results for a REIT using historical accounting for depreciation and certain other items may be less informative. Historical accounting for real estate involves the use of GAAP. Any other method of accounting for real estate such as the fair value method cannot be construed to be any more accurate or relevant than the comparable methodologies of real estate valuation found in GAAP. Nevertheless, we believe that the use of FFO, which excludes the impact of real estate related depreciation and amortization, among other things, provides a more complete understanding of our performance to investors and to management, and when compared year over year, reflects the impact on our operations from trends in occupancy rates, rental rates, operating costs, general and administrative expenses, and interest costs, which may not be immediately apparent from net income.

## Adjusted Funds from Operations

In calculating AFFO, we start with FFO , then we exclude certain income or expense items from AFFO that we consider to be more reflective of investing activities, such as non-cash income and expense items and the income and expense effects of other activities that are not a fundamental attribute of our day to day operating business plan, such as amounts related to litigation arising out of the merger with American Realty Capital-Retail Centers of America, Inc. in February 2017 (the "RCA Merger"). These amounts include legal costs incurred as a result of the litigation, portions of which have been and may in the future be reimbursed under insurance policies maintained by us. Insurance reimbursements are deducted from AFFO in the period of reimbursement. We believe that excluding the litigation costs arising out of the RCA Merger helps to provide a better understanding of the operating performance of our business. Other income and expense items also include early extinguishment of debt and unrealized gains and losses, which may not ultimately be realized, such as gains or losses on derivative instruments
and gains and losses on investments. In addition, by excluding non-cash income and expense items such as amortization of above-market and below-market lease intangibles, amortization of deferred financing costs, straight-line rent, and share-based compensation related to restricted shares, the 2018 OPP and the 2021 OPP from AFFO, we believe we provide useful information regarding those income and expense items which have a direct impact on our ongoing operating performance.

In calculating AFFO, we exclude certain expenses which under GAAP are characterized as operating expenses in determining operating net income (loss). All paid and accrued merger, acquisition and transaction related fees and certain other expenses, including costs incurred for the 2023 proxy that were specifically related to our 2023 proxy contest and related litigation, negatively impact our operating performance during the period in which expenses are incurred or properties are acquired and will also have negative effects on returns to investors, but are not reflective of our on-going performance. In addition, legal fees and expenses associated with COVID-19-related lease disputes involving certain tenants negatively impact our operating performance but are not reflective of our on-going performance. Further, under GAAP, certain contemplated noncash fair value and other non-cash adjustments are considered operating non-cash adjustments to net income (loss). In addition, as discussed above, we view gains and losses from fair value adjustments as items which are unrealized and may not ultimately be realized and not reflective of ongoing operations and are therefore typically adjusted for when assessing operating performance. Excluding income and expense items detailed above from our calculation of AFFO provides information consistent with management's analysis of our operating performance. Additionally, fair value adjustments, which are based on the impact of current market fluctuations and underlying assessments of general market conditions, but can also result from operational factors such as rental and occupancy rates, may not be directly related or attributable to our current operating performance. By excluding such changes that may reflect anticipated and unrealized gains or losses, we believe AFFO provides useful supplemental information. By providing AFFO, we believe we are presenting useful information that can be used, among other things, to assess our performance without the impact of transactions or other items that are not related to our portfolio of properties. AFFO presented by us may not be comparable to AFFO reported by other REITs that define AFFO differently. Furthermore, we believe that in order to facilitate a clear understanding of our operating results, AFFO should be examined in conjunction with net income (loss) as presented in our consolidated financial statements. AFFO should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of our liquidity or ability to pay dividends. FFO and AFFO may include income from lease termination fees, which is recorded in revenue from tenants in the consolidated statements of operations.

## Accounting Treatment of Rent Deferrals/Abatements

The majority of the concessions granted to our tenants as a result of the COVID-19 pandemic have been rent deferrals or temporary rent abatements with the original lease term unchanged and collection of deferred rent deemed probable (see the "Overview - Management Update on the Impacts of the COVID-19 Pandemic" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations for additional information). As a result of relief granted by the FASB and SEC related to lease modification accounting, rental revenue used to calculate Net Income and NAREIT FFO has not been, and we do not expect it to be, significantly impacted by these types of deferrals. In addition, since we currently believe that these deferral amounts are collectable, we have excluded from the increase in straight-line rent for AFFO purposes the amounts recognized under GAAP relating to these types of rent deferrals. Conversely, for abatements where contractual rent has been reduced, the reduction in revenue is reflected over the remaining lease term for accounting purposes but represents a permanent reduction in revenue and we have, accordingly, reduced our AFFO. For a detailed discussion of our revenue recognition policy, including details related to the relief granted by the FASB and SEC, see Note 2 - Significant Accounting Polices to our consolidated financial statements included in the Annual Report on Form 10-K.

The table below reflects the items deducted from or added to net loss in our calculation of FFO and AFFO for the periods presented:

| (In thousands) | Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Net loss attributable to common stockholders (in accordance with GAAP) | \$ | $(105,854)$ | \$ | $(63,441)$ |
| Impairment of real estate investments |  | 97,265 |  | 33,261 |
| Depreciation and amortization |  | 195,854 |  | 130,464 |
| Gain on sale of real estate investments |  | $(61,368)$ |  | $(4,757)$ |
| Proportionate share of adjustments for non-controlling interests to arrive at FFO |  | (297) |  | (198) |
| FFO attributable to stockholders ${ }^{(1)}$ |  | 125,600 |  | 95,329 |
| Acquisition, transaction and other costs ${ }^{(2)}$ |  | 1,221 |  | 4,378 |
| Legal fees and expenses - COVID-19 lease disputes ${ }^{(3)}$ |  | 112 |  | 422 |
| Accretion of market lease and other intangibles, net |  | $(4,296)$ |  | $(4,625)$ |
| Straight-line rent |  | $(8,003)$ |  | $(6,775)$ |
| Straight-line rent (rent deferral agreements) ${ }^{(4)}$ |  | (929) |  | $(3,669)$ |
| Amortization of mortgage premiums and discounts on borrowings |  | 1,092 |  | (968) |
| (Gain) loss on non-designated derivatives ${ }^{(5)}$ |  | $(2,250)$ |  | 3,950 |
| Equity-based compensation |  | 14,433 |  | 17,264 |
| Amortization of deferred financing costs, net |  | 13,101 |  | 12,733 |
| Gain on settlement of Prairie Towne liens ${ }^{(6)}$ |  | (887) |  | - |
| Expenses attributable to 2023 proxy contest and related litigation ${ }^{(7)}$ |  | 788 |  | - |
| Proportionate share of adjustments for non-controlling interests to arrive at AFFO |  | (26) |  | (26) |
| AFFO attributable to common stockholders ${ }^{(1)}$ | \$ | 139,956 | \$ | 118,013 |

${ }^{(1)}$ FFO and AFFO for the years ended December 31, 2022 and 2021 has not been adjusted to exclude income from lease termination fees of $\$ 11.4$ million and $\$ 12.2$ million, respectively, which is recorded in Revenue from tenants in the consolidated statements of operations.
${ }^{(2)}$ Includes primarily prepayment costs incurred in connection with early debt extinguishment as well as litigation costs related to the RCA Merger.
${ }^{(3)}$ Reflects legal costs incurred related to disputes with tenants due to store closures or other challenges resulting from COVID-19. The tenants involved in these disputes had not recently defaulted on their rent and, prior to the second and third quarters of 2020, had recently exhibited a pattern of regular payment. Based on the tenants involved in these matters, their history of rent payments, and the impact of the pandemic on current economic conditions, we view these costs as COVID-19-related and separable from our ordinary general and administrative expenses related to tenant defaults. We engaged counsel in connection with these issues separate and distinct from counsel we typically engage for tenant defaults. The amount reflects what we believe to be only those incremental legal costs above what we typically incur for tenant-related dispute issues. We may continue to incur these COVID-19 related legal costs in the future.
${ }^{(4)}$ Represents amounts related to deferred rent pursuant to lease negotiations which qualify for FASB relief for which rent was deferred but not reduced. These amounts are included in the straight-line rent receivable on our consolidated balance sheet but are considered to be earned revenue attributed to the current period for which rent was deferred for purposes of AFFO as they are expected to be collected. Accordingly, when the deferred amounts are collected, the amounts reduce AFFO. For rent abatements (including those qualified for FASB relief), where contractual rent has been reduced, the reduction in revenue is reflected over the remaining lease term for accounting purposes but represents a permanent reduction in revenue and we have, accordingly reduced our AFFO.
(5) In the years ended December 31, 2022 and 2021, we recognized a gain of $\$ 2.3$ million and a loss of $\$ 4.0$ million, respectively, related to the change in fair value of an embedded derivative within the PSA of the CIM Acquisition. We do not consider non-cash gains or losses for embedded derivative fair value adjustments to be capital in nature, nor do we consider them a part of our normal operations. Accordingly, such amounts are excluded for AFFO purposes. See Note 8 - Derivatives and Hedging Activities for more information.
${ }^{(6)}$ Included in other income for the year ended December 31, 2022 was a gain of $\$ 0.9$ million on prior liens incurred on our Prairie Towne property as a result of a settlement with the lien holder during the year ended December 31, 2022. Management does not consider this gain to be part of our normal operating performance and has, accordingly, reduced our AFFO for this amount.
(7) Amount relates to costs incurred for the 2023 proxy that were specifically related to our 2023 proxy contest and related litigation. We do not consider these expenses to be part of our normal operating performance and have, accordingly, increased AFFO for this amount.

## Net Operating Income

NOI is a non-GAAP financial measure used by us to evaluate the operating performance of our real estate. NOI is equal to total revenues, excluding contingent purchase price consideration, less property operating and maintenance expense. NOI excludes all other items of expense and income included in the financial statements in calculating net income (loss). We believe NOI provides useful and relevant information because it reflects only those income and expense items that are incurred at the property level and presents such items on an unleveraged basis. We use NOI to assess and compare property level performance and to make decisions concerning the operation of the properties. Further, we believe NOI is useful to investors as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating expenses and acquisition activity on an unleveraged basis, providing perspective not immediately apparent from net income (loss).

NOI excludes certain items included in calculating net income (loss) in order to provide results that are more closely related to a property's results of operations. For example, interest expense is not necessarily linked to the operating performance
of a real estate asset. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. NOI presented by us may not be comparable to NOI reported by other REITs that define NOI differently. We believe that in order to facilitate a clear understanding of our operating results, NOI should be examined in conjunction with net income (loss) as presented in our consolidated financial statements. NOI should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of our liquidity or ability to pay dividends.

The following table reflects the items deducted from or added to net loss attributable to stockholders in our calculation of NOI for the year ended December 31, 2022:

|  | Same Store Properties |  | Acquired Properties |  |  | Disposed Properties |  | Non- <br> Property Specific | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | SingleTenant | MultiTenant | SingleTenant |  | MultiTenant | SingleTenant | MultiTenant |  |  |  |
| Net loss attributable to common stockholders (in accordance with GAAP) | \$ 22,511 | \$ 551 | \$ 9,260 | \$ | 2,310 | \$ 56,944 | \$(60,138) | \$(137,292) | \$ | $(105,854)$ |
| Asset management fees to related party | - | - | - |  | - | - | - | 32,026 |  | 32,026 |
| Impairment of real estate investments | 3,141 | 23,230 | - |  | - | 13,369 | 57,525 | - |  | 97,265 |
| Acquisition and transaction related | 110 | 44 | - |  | 42 | - | - | 1,025 |  | 1,221 |
| Equity-based compensation | - | - | - |  | - | - | - | 14,433 |  | 14,433 |
| General and administrative | 388 | 1,909 | 1 |  | 479 | 5 | 102 | 29,481 |  | 32,365 |
| Depreciation and amortization | 69,676 | 39,941 | 7,357 |  | 72,725 | 1,689 | 4,466 | - |  | 195,854 |
| Interest expense | 68,157 | 5,731 | - |  | 5,711 | - | - | 39,326 |  | 118,925 |
| Gain on sale of real estate investments | (35) | - | - |  | - | $(63,831)$ | 2,498 | - |  | $(61,368)$ |
| Other income | (69) | (914) | - |  | (5) | - | - | - |  | (988) |
| Gain on non-designated derivatives | - | - | - |  | - | - | - | $(2,250)$ |  | $(2,250)$ |
| Allocation for preferred stock | - | - | - |  | - | - | - | 23,348 |  | 23,348 |
| Net loss attributable to non-controlling interests | - | - | - |  | - | - | - | (97) |  | (97) |
| NOI | \$163,879 | \$70,492 | \$16,618 | \$ | 81,262 | \$ 8,176 | \$ 4,453 | \$ | \$ | 344,880 |

The following table reflects the items deducted from or added to net loss attributable to stockholders in our calculation of NOI for the year ended December 31, 2021:

|  | Same Store Properties |  | Acquired Properties |  |  | Disposed Properties |  |  | Non- <br> Property Specific | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | SingleTenant | MultiTenant | SingleTenant |  |  | SingleTenant |  | ultienant |  |  |
| Net loss attributable to common stockholders (in accordance with GAAP) | \$ 22,874 | \$22,221 | \$ 3,731 | \$ | - | \$ $(5,573)$ | \$ | 1,645 | \$(108,339) | \$ $(63,441)$ |
| Asset management fees to related party | - | - | - |  | - | - |  | - | 32,804 | 32,804 |
| Impairment of real estate investments | - | - | - |  | - | 33,261 |  | - | - | 33,261 |
| Acquisition and transaction related | 1,883 | 2,212 | - |  | - | - |  | - | 283 | 4,378 |
| Equity-based compensation | - | - | - |  | - | - |  | - | 17,264 | 17,264 |
| General and administrative | 327 | 941 | - |  | - | 6 |  | 159 | 19,423 | 20,856 |
| Depreciation and amortization | 68,414 | 40,412 | 2,835 |  | - | 14,104 |  | 4,699 | - | 130,464 |
| Interest expense | 69,900 | 515 | - |  | - | - |  | - | 11,369 | 81,784 |
| Gain on sale of real estate investments | - | - | - |  | - | $(4,757)$ |  | - | - | $(4,757)$ |
| Other income | (65) | (18) | - |  | - | (1) |  | - | (7) | (91) |
| Loss on non-designated derivatives | - | - | - |  | - | - |  | - | 3,950 | 3,950 |
| Allocation for preferred stock | - | - | - |  | - | - |  | - | 23,262 | 23,262 |
| Net loss attributable to non-controlling interests | - | - | - |  | - | - |  | - | (9) | (9) |
| NOI | \$163,333 | \$66,283 | \$ 6,566 | \$ | - | \$ 37,040 | \$ | 6,503 | \$ | $\underline{\$ 279,725}$ |

## Dividends and Distributions

Dividends on our Class A common stock have been declared quarterly in an amount equal to $\$ 0.85$ per share each year. This dividend rate has been in effect since our April 1, 2020 dividend declaration. During the period of January 2019 through March 2020, we paid dividends on our common stock on a monthly basis at an annualized rate equal to a rate of $\$ 1.10$ per share, or $\$ 0.0916667$ per share per month. In March 2020, our board of directors approved a reduction in our annualized common stock dividend to $\$ 0.85$ per share, or $\$ 0.0708333$ per share on a monthly basis, due to the uncertain and rapidly changing environment caused by the COVID-19 pandemic. The amount of dividends payable on our Class A common stock to
our common stock holders is determined by our board of directors and is dependent on a number of factors, including funds available for dividends, our financial condition, provisions in our Credit Facility or other agreements that may restrict our ability to pay dividends, capital expenditure requirements, as applicable, requirements of Maryland law and annual distribution requirements needed to maintain our status as a REIT.

Dividends on our Series A Preferred Stock have been declared quarterly in an amount equal to $\$ 1.875$ per share each year, which is equivalent to the rate of $7.50 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the Series A Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

Dividends on our Series C Preferred Stock have been declared quarterly in an amount equal to $\$ 1.844$ per share each year, which is equivalent to the rate of $7.375 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the Series C Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

Our Credit Facility contains provisions restricting our ability to pay distributions, including paying cash dividends on equity securities (including the Series A Preferred Stock and Series C Preferred Stock). We are generally permitted to pay dividends on the Series A Preferred Stock, Series C Preferred Stock, and Class A common stock and other distributions for any fiscal quarter in an aggregate amount of up to $105 \%$ of annualized Adjusted Funds from Operations ("AFFO", as defined in the Credit Facility) for a look-back period of four consecutive fiscal quarters but only if, as of the last day of the period, after giving effect to the payment of those dividends and distributions, we are able to satisfy a maximum leverage ratio and maintain a combination of cash, cash equivalents and amounts available for future borrowings under the Credit Facility of not less than $\$ 60$ million. If these conditions are not satisfied, the applicable threshold percentage of AFFO will be $95 \%$ instead of $105 \%$. If applicable, during the continuance of an event of default under the Credit Facility, we may not pay dividends or other distributions in excess of the amount necessary for us to maintain our status as a REIT.

We may repurchase shares if we satisfy a maximum leverage ratio after giving effect to the repurchase and also have a combination of cash, cash equivalents and amounts available for future borrowings under the Credit Facility of not less than $\$ 40.0$ million.

Notwithstanding the previous amendments, there is no assurance that the lenders will consent to any additional amendments to the Credit Facility that may become necessary to maintain compliance with the Credit Facility.

During the year ended December 31, 2022, cash used to pay dividends on our Class A common stock, dividends on our Series A Preferred Stock, dividends on our Series C Preferred Stock, distributions on our LTIP Units and distributions for limited partnership units that correspond to shares of our Class A common stock was generated from cash flows provided by operations. We have, in prior periods, funded dividends from other sources. If we need to identify financing sources other than operating cash flows to fund dividends at their current level, there can be no assurance that other sources will be available on favorable terms, or at all.

Complying with the restriction on the payment of dividends and other distributions in our Credit Facility may limit our ability to incur additional indebtedness and use cash that would otherwise be available to us. Funding dividends from borrowings restricts the amount we can borrow for property acquisitions and investments. Using proceeds from the sale of assets or the issuance of our Class A common stock, Series A Preferred Stock, Series C Preferred Stock or other equity securities to fund dividends rather than invest in assets will likewise reduce the amount available to invest. Funding dividends from the sale of additional securities could also dilute our stockholders.

The following table shows the sources for the payment of dividends to common stockholders, including dividends on unvested restricted shares and other dividends and distributions for the periods indicated:

| (In thousands) | Three Months Ended |  |  |  |  |  |  |  |  | Year Ended December$\mathbf{3 1 , 2 0 2 2}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2022 |  | June 30, 2022 |  | September 30, 2022 |  | December 31, 2022 |  |  |  |  |
|  | Amount | $\begin{gathered} \text { Percentage } \\ \text { of } \\ \text { Dividends } \end{gathered}$ | Amount | $\begin{gathered} \text { Percentage } \\ \text { of } \\ \text { Dividends } \end{gathered}$ | Amount | $\begin{gathered} \text { Percentage } \\ \text { of } \\ \text { Dividends } \end{gathered}$ |  | mount | $\begin{gathered} \text { Percentage } \\ \text { of } \\ \text { Dividends } \end{gathered}$ | Amount | $\begin{gathered} \text { Percentage } \\ \text { of } \\ \text { Dividends } \end{gathered}$ |
| Dividends and other cash distributions: |  |  |  |  |  |  |  |  |  |  |  |
| Cash dividends paid to common stockholders | \$ 26,677 | 81.5 \% | \$ 28,599 | 82.5 \% | \$ 28,331 | 82.4 \% | \$ | 28,173 | 82.3 \% | \$111,780 | 82.2 \% |
| Cash dividends paid to Series A preferred stockholders | 3,719 | 11.4 \% | 3,719 | 10.7 \% | 3,719 | 10.8 \% |  | 3,719 | 10.9 \% | 14,876 | 10.9 \% |
| Cash dividends paid to Series C preferred stockholders | 2,118 | 6.5 \% | 2,118 | 6.1 \% | 2,118 | 6.2 \% |  | 2,118 | 6.2 \% | 8,472 | 6.2 \% |
| Cash distributions on LTIP Units | 182 | 0.6 \% | 182 | 0.5 \% | 181 | 0.5 \% |  | 180 | 0.5 \% | 725 | 0.5 \% |
| Cash distributions on Class A Units | 37 | 0.1 \% | 36 | 0.1 \% | 37 | 0.1 \% |  | 37 | 0.1 \% | 147 | 0.1 \% |
| Total dividends and other cash distributions paid | $\underline{\text { \$32,733 }}$ | 100.0\% | $\underline{\$ 34,654}$ | 100.0\% | $\underline{\$ 34,386}$ | 100.0\% | \$ | 34,227 | 100.0\% | \$136,000 | 100.0\% |


| Source of dividend and other cash distributions coverage: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows provided by operations ${ }^{(1)}$ | \$ 32,733 | 100.0 \% | \$ 34,654 | 100.0 \% | \$ 26,986 | 78.5 \% | \$ | 23,257 | 67.9 \% | \$136,000 | 100.0 \% |
| Available cash on hand | - | - \% | - | - \% | 7,400 | 21.5 \% |  | 10,970 | 32.1 \% | - | - \% |
| Total sources of dividend and other cash distributions coverage | \$ 32,733 | 100.0 \% | \$ 34,654 | 100.0 \% | \$ 34,386 | 100.0 \% | \$ | 34,227 | 100.0 \% | \$136,000 | 100.0 \% |
| Cash flows provided by operations (GAAP basis) | \$ 45,103 |  | \$ 59,503 |  | \$ 26,986 |  | \$ | 23,257 |  | \$154,849 |  |
| Net loss (in accordance with GAAP) | \$ 45,835 |  | $\underline{\text { \$(50,480) }}$ |  | $\underline{\$(50,689)}$ |  | \$ | $(27,269)$ |  | $\underline{\text { \$ }(82,603)}$ |  |

${ }^{(1)}$ Year-to-date totals may not equal the sum of the quarters. Each quarter and year-to-date period is evaluated separately for purposes of this table.

## Loan Obligations

The payment terms of certain of our mortgage loan obligations require principal and interest payments monthly, with all unpaid principal and interest due at maturity. Our loan agreements stipulate that we comply with specific reporting covenants. As of December 31, 2022, we were in compliance with the debt covenants under our loan agreements, including our Senior Notes and Credit Facility.

## Election as a REIT

We elected to be taxed as a REIT under Sections 856 through 860 of the Code, effective for our taxable year ended December 31, 2013. We believe that, commencing with such taxable year, we have been organized and have operated in a manner so that we qualify for taxation as a REIT under the Code. We intend to continue to operate in such a manner, but can provide no assurances that we will operate in a manner so as to remain qualified as a REIT. To continue to qualify for taxation as a REIT, we must distribute annually at least $90 \%$ of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard for the deduction for dividends paid and excluding net capital gains, and must comply with a number of other organizational and operational requirements. If we continue to qualify for taxation as a REIT, we generally will not be subject to federal corporate income tax on the portion of our REIT taxable income that we distribute to our stockholders. Even if we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and properties, as well as federal income and excise taxes on our undistributed income.

## Inflation

We may be adversely impacted by inflation on the leases that do not contain indexed escalation provisions, or those leases which have escalations at rates which do not exceed or approximate current inflation rates. As of December 31, 2022, the increase to the 12 -month CPI for all items, as published by the Bureau of Labor Statistics, was $6.5 \%$. To help mitigate the adverse impact of inflation, approximately $64.7 \%$ of our leases with our tenants contain rent escalation provisions which increase the cash that is due under these leases over time by an average of $0.9 \%$ per year. These provisions generally increase rental rates during the terms of the leases either at fixed rates or indexed escalations (based on the Consumer Price Index or other measures). Approximately $62.3 \%$ are fixed-rate, $2.4 \%$ are based on the Consumer Price Index and $35.3 \%$ do not contain any escalation provisions.

In addition, we may be required to pay costs for maintenance and operation of properties which may adversely impact our results of operations due to potential increases in costs and operating expenses resulting from inflation. However, our net leases require the tenant to pay its allocable share of operating expenses, which may include common area maintenance costs, real estate taxes and insurance. This may reduce our exposure to increases in costs and operating expenses resulting from inflation. As the costs of general goods and services continue to rise, we may be adversely impacted by increases in general and administrative costs due to overall inflation.

## Related-Party Transactions and Agreements

Please see Note 11 - Related Party Transactions and Arrangements to our consolidated financial statements included in this Annual Report on Form 10-K.

## Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

The market risk associated with financial instruments and derivative financial instruments is the risk of loss from adverse changes in market prices or interest rates. Our long-term debt, which consists of secured financings, bears interest at fixed rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time, we may enter into interest rate hedge contracts such as swaps, collars and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We would not hold or issue these derivative contracts for trading or speculative purposes. We do not have any foreign operations and thus are not exposed to foreign currency fluctuations.

As of December 31, 2022, our fixed rate debt consisted of secured mortgage financings with a gross carrying value of $\$ 1.8$ billion and a fair value of $\$ 1.6$ billion, and senior notes with a gross carrying value of $\$ 500.0$ million and a fair value of $\$ 376.3$ million. Changes in market interest rates on our fixed-rate debt impact its fair value, but it has no impact on interest expense incurred or cash flow. For instance, if interest rates rise 100 basis points and our fixed-rate debt balance remains constant, we expect the fair value of our obligation to decrease, the same way the price of a bond declines as interest rates rise. The sensitivity analysis related to our fixed-rate debt assumes an immediate 100 basis point move in interest rates from their December 31, 2022 levels, with all other variables held constant. A 100 basis point increase in market interest rates would result in a decrease in the fair value of our fixed-rate debt by $\$ 65.1$ million. A 100 basis point decrease in market interest rates would result in an increase in the fair value of our fixed-rate debt by $\$ 68.2$ million.

As of December 31, 2022 our variable-rate debt consisted of our Credit Facility, which had a carrying value of $\$ 458.0$ million and a fair value of $\$ 456.6$ million. Interest rate volatility associated with the Credit Facility affects interest expense incurred and cash flow. The sensitivity analysis related to our variable-rate debt assumes an immediate 100 basis point move in interest rates from December 31, 2022 levels with all other variables held constant. A 100 basis point increase or decrease in variable rates on the Credit Facility would increase or decrease our interest expense by $\$ 4.6$ million.

These amounts were determined by considering the impact of hypothetical interest rate changes on our borrowing costs, and, assuming no other changes in our capital structure. The information presented above includes only those exposures that existed as of December 31, 2022 and does not consider exposures or positions arising after that date. The information represented herein has limited predictive value. Future actual realized gains or losses with respect to interest rate fluctuations will depend on cumulative exposures, hedging strategies employed and the magnitude of the fluctuations.

## Item 8. Financial Statements and Supplementary Data.

The information required by this Item 8 is hereby incorporated by reference to our Consolidated Financial Statements beginning on page $\mathrm{F}-1$ of this Annual Report on Form 10-K.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

## Item 9A. Controls and Procedures.

## Disclosure Controls and Procedures

In accordance with Rules 13a-15(b) and 15d-15(b) of the Exchange Act, our disclosure controls and procedures include internal controls and other procedures designed to provide reasonable assurance that information required to be disclosed in this and other reports filed under the Exchange Act is recorded, processed, summarized and reported within the required time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures. It
should be noted that no system of controls can provide complete assurance of achieving a company's objectives and that future events may impact the effectiveness of a system of controls.

Our Chief Executive Officer and Chief Financial Officer, carried out an evaluation, together with other members of our management, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this Annual Report on Form 10-K. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective as of December 31, 2022 at a reasonable level of assurance.

## Management's Annual Reporting on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) or 15d-15(f) promulgated under the Exchange Act. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Our internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2022. In making that assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework (2013). In making that assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal ControlIntegrated Framework (2013). Based on its assessment, our management concluded that, as of December 31, 2022, our internal control over financial reporting was effective based on those criteria.

The effectiveness of our internal control over financial reporting as of December 31, 2022 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in its report, which is included on page F-2 in this Annual Report on Form 10-K.

## Changes in Internal Control over Financial Reporting

During the three months ended December 31, 2022, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Item 9B. Other Information.

None.

## Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not Applicable.

## PART III

## Item 10. Directors, Executive Officers and Corporate Governance.

We have adopted a Code of Business Conduct and Ethics that applies to all of our executive officers and directors, including but not limited to, our principal executive officer and principal financial officer. A copy of our code of ethics may be obtained, free of charge, by sending a written request to our executive office: 650 Fifth Avenue $-30^{\text {th }}$ Floor, New York, NY 10019, Attention: Chief Financial Officer. Our Code of Business Conduct and Ethics is also publicly available on our website at $w w w . n e c e s s i t y r e t a i l r e i t . c o m$. If we make any substantive amendments to the code of ethics or grant any waiver, including any implicit waiver, from a provision of the Code of Business Conduct and Ethics to our chief executive officer, chief financial officer, chief accounting officer or controller or persons performing similar functions, we will disclose the nature of the amendment or waiver on that website or in a Current Report on Form 8-K.

The information required by this Item will be set forth in our definitive proxy statement with respect to our 2023 annual meeting of stockholders to be filed not later than May 1, 2023, and incorporated herein by reference.

## Item 11. Executive Compensation.

The information required by this Item will be set forth in our definitive proxy statement with respect to our 2023 annual meeting of stockholders to be filed not later than May 1, 2023, and incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information required by this Item will be set forth in our definitive proxy statement with respect to our 2023 annual meeting of stockholders to be filed not later than May 1, 2023, and incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information required by this Item will be set forth in our definitive proxy statement with respect to our 2023 annual meeting of stockholders to be filed not later than May 1, 2023, and incorporated herein by reference.

## Item 14. Principal Accounting Fees and Services.

The information required by this Item will be set forth in our definitive proxy statement with respect to our 2023 annual meeting of stockholders to be filed not later than May 1, 2023, and incorporated herein by reference.

## PART IV

## Item 15. Financial Statement Schedules and Exhibits.

## (a) Financial Statement Schedules

See the Index to Consolidated Financial Statements at page F-1 of this report.
The following financial statement schedules are included herein beginning at page F-58 of this report:
Schedule III - Real Estate and Accumulated Depreciation
(b) Exhibits

## EXHIBIT INDEX

The following exhibits are included, or incorporated by reference, in this Annual Report on Form 10-K for the year ended December 31, 2022 (and are numbered in accordance with Item 601 of Regulation S-K):
$\left.\begin{array}{cl}\text { Exhibit No. } & \text { Description } \\ \hline \underline{\underline{3.1}}{ }^{(26)} & \text { Articles of Restatement }\end{array} \quad \begin{array}{l}\text { Articles Supplementary relating to reclassification of common stock, classification of additional shares of } \\ 7.375 \% \text { Series C Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share, and } \\ \text { classification of additional shares of 7.50\% Series A Cumulative Redeemable Perpetual Preferred Stock, par } \\ \text { value \$0.01 per share, filed January 13, 2021 }\end{array}\right]$
$4.17^{(31)}$ Indenture, dated as of October 7, 2021, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., the Guarantors party thereto and U.S. Bank National Association, as trustee (including the form of Notes)

10.1 $^{(5)} \quad$| Equity Distribution Agreement, May 8, 2019, among the American Finance Trust, Inc., American Finance |
| :---: |
| Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., Capital One Securities, Inc., |
| Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Mizuho Securities USA LLC and SunTrust |
| Robinson Humphrey, Inc. (Class A common stock) |

10.2 ${ }^{(12)}$ Amendment No. 1, dated as of June 25, 2019, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., B. Riley FBR, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., SunTrust Robinson Humphrey, Inc. and SG Americas Securities, LLC (Class A Common Stock)
$10.3^{(29)}$ Amendment No. 2, dated as of August 6, 2021, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., B. Riley FBR, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., SunTrust Robinson Humphrey, Inc. and SG Americas Securities, LLC (Class A common stock)
10.4 ${ }^{(34)}$ Amendment No. 3, dated as of August 8, 2022, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., B Riley FBR, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets., Ladenburg Thalmann \& Co. Inc., SunTrust Robinson Humphrey, Inc. and SG Americas Securities, LLC (Class A common stock)
10.5 ${ }^{(5)}$ Equity Distribution Agreement, May 8, 2019, among the American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., Capital One Securities, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Mizuho Securities USA LLC and SunTrust Robinson Humphrey, Inc. (Series A Preferred Stock)
10.6 ${ }^{(12)}$ Amendment No. 1, dated as of June 25, 2019, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., B. Riley FBR, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., SunTrust Robinson Humphrey, Inc. and D.A. Davidson \& Co. (Series A Preferred Stock)
10.7 ${ }^{(7)}$ Amendment No. 2, dated as of October 4, 2019, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., BMO Capital Markets Corp., BBVA Securities Inc., B. Riley FBR, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., SunTrust Robinson Humphrey, Inc. and D.A. Davidson \& Co. (Series A Preferred Stock)
$10.8^{(9)}$ Amendment No. 3, dated as of January 13, 2021, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., and BMO Capital Markets Corp., BBVA Securities Inc., B. Riley Securities, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., Truist Securities, Inc. and D.A. Davidson \& Co. (Series A Preferred Stock)
$10.9^{(29)}$ Amendment No. 4, dated as of August 6, 2021, to Equity Distribution Agreement, dated May 8, 2019, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., and BMO Capital Markets Corp., BBVA Securities Inc., B. Riley Securities, Inc., Citizens Capital Markets, Inc., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc., Truist Securities, Inc. and D.A. Davidson \& Co. (Series A Preferred Stock)
10.10 ${ }^{(13)}$ Third Amended and Restated Advisory Agreement, dated as of September 6, 2016, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC
10.11 ${ }^{(1)}$ Amendment No. 1 to the Third Amended and Restated Advisory Agreement, dated July 19, 2018, among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC
$10.12{ }^{(14)}$ Amendment No. 2, dated as of March 18, 2019, to the Third Amended and Restated Advisory Agreement, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC
$10.13{ }^{(15)}$ Amendment No. 3, dated as of March 30, 2020, to the Third Amended and Restated Advisory Agreement, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC
$10.14{ }^{(16)}$ Amendment No. 4, dated as of January 13, 2021, to the Third Amended and Restated Advisory Agreement, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC

| Exhibit No. | Description |
| :---: | :---: |
| $\underline{10.15}{ }^{(13)}$ | Amended and Restated Property Management Agreement, dated as of September 6, 2016, by and among American Finance Trust, Inc. and American Finance Properties, LLC (as assignee of American Realty Capital Retail Advisor, LLC) |
| $\underline{10.16}{ }^{(17)}$ | First Amendment to Amended and Restated Property Management Agreement, dated as of December 8, 2017, by and among American Finance Trust, Inc. and American Finance Properties, LLC and certain subsidiaries of American Finance Operating Partnership, LP |
| $\underline{10.17}{ }^{(18)}$ | Second Amendment, dated as of November 4, 2020, to Amended and Restated Property Management Agreement, by and among American Finance Trust, Inc., American Finance Properties, LLC and certain subsidiaries of American Finance Operating Partnership, L.P. |
| $\underline{10.18}$ | Form of Property Management Agreement by and between American Finance Properties, LLC and certain subsidiaries of American Finance Operating Partnership, LP |
| $\underline{10.19}{ }^{(13)}$ | Amended and Restated Leasing Agreement, dated as of September 6, 2016, by and among American Finance Trust, Inc. and American Finance Properties, LLC (as assignee of American Realty Capital Retail Advisor, LLC) |
| $\underline{10.20}{ }^{(18)}$ | First Amendment, dated as of November 4, 2020, to Amended and Restated Leasing Agreement, by and between American Finance Trust, Inc. and American Finance Properties, LLC |
| $\underline{10.21}{ }^{(13)}$ | Amended and Restated Property Management and Leasing Agreement, dated as of September 6, 2016, by and among American Finance Trust, Inc., American Finance Trust Operating Partnership, L.P. and American Finance Properties, LLC |
| $\underline{10.22}{ }^{(18)}$ | First Amendment, dated as of August 27, 2020, to Amended and Restated Property Management and Leasing Agreement, by and among American Finance Trust, Inc., American Finance Trust Operating Partnership L.P. and American Finance Properties, LLC |
| $\underline{10.23}{ }^{(19)}$ | Property Management and Leasing Agreement, dated as of December 18, 2019, by and among American Finance Properties, LLC, ARC HR5SSRI001, LLC, ARC HR5SSMA003, LLC, ARC HR5SSMA001, LLC and ARC HR5SSMA002, LLC |
| $\underline{10.24}{ }^{(25)}$ | Property Management and Leasing Agreement, dated as of July 24, 2020, by and among the parties identified on Exhibit A thereto and American Finance Properties, LLC |
| $\underline{10.25}{ }^{(27)}$ | Amended and Restated Property Management and Servicing Agreement, dated as of June 3, 2021, by and among AFN ABSPROP001, LLC, AFN ABSPROP001-A, LLC, AFN ABSPROP001-B, LLC, AFN ABSPROP002, LLC, AFN ABSPROP002-A, LLC, AFN ABSPROP002-B, LLC, AFN ABSPROP002-C, LLC, American Finance Properties, LLC, as property manager and special servicer, KeyBank National Association, as back-up manager, and Citibank N.A., as indenture trustee |
| $\underline{10.26}{ }^{(27)}$ | Amended and Restated Guaranty, dated as of June 3, 2021, by American Finance Operating Partnership, L.P. for the benefit of Citibank N.A., as indenture trustee |
| $\underline{10.27}$ | Form of Restricted Share Award Agreement (Directors - Pre-Listing) |
| $\underline{10.28}{ }^{(21)}$ | Indemnification Agreement by and among American Finance Trust, Inc., Peter M. Budko, Robert H. Burns, David Gong, William M. Kahane, Stanley R. Perla, Nicholas Radesca, Nicholas S. Schorsch, Edward M. Weil, Jr., American Realty Capital Advisors V, LLC, AR Capital, LLC and RCS Capital Corporation, dated December 31, 2014 |
| $10.29{ }^{(30)}$ | Amended and Restated Credit Agreement, dated as of October 1, 2021, by and among American Finance Operating Partnership, L.P., American Finance Trust, Inc. and the other guarantors party thereto, BMO Harris Bank N.A., as administrative agent, and the other lender parties thereto |
| $\underline{10.30}{ }^{(17)}$ | Loan Agreement dated as of December 8, 2017 among Societe Generale and UBS AG as Lenders and certain subsidiaries of American Finance Operating Partnership, LP, as Borrowers |
| $\underline{10.31}{ }^{(17)}$ | Guaranty of Recourse Obligations dated as of December 8, 2017 by American Finance Trust, Inc. in favor of Societe Generale and UBS AG |
| $10.32{ }^{(3)}$ | Form of Restricted Share Award Agreement (Directors - Post-Listing) |
| $\underline{10.33}{ }^{(1)}$ | Advisor Multi-Year Outperformance Award Agreement, dated as of July 19, 2018, between American Finance Operating Partnership, L.P. and America Finance Advisors, LLC |
| $\underline{10.34}{ }^{(24)}$ | First Amendment, dated as of March 6, 2019, to 2018 Advisor Multi-Year Outperformance Award Agreement, dated as of July 19, 2018, between American Finance Operating Partnership, L.P. and America Finance Advisors, LLC |
| $\underline{10.34}{ }^{(28)}$ | Advisor Multi-Year Outperformance Award Agreement, dated as of July 21, 2021, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC |
| $10.35{ }^{(1)}$ | Form of Indemnification Agreement (Post-Listing) |
| $\underline{10.36}{ }^{(25)}$ | Loan Agreement, dated as of July 24, 2020, by and among the entities listed on Schedule I thereto, as borrowers, and Column Financial, Inc., as lender |
| $10.37{ }^{(25)}$ | Limited Recourse Guaranty, dated as of July 24, 2020, by American Finance Operating Partnership, L.P. in favor of Column Financial, Inc. |


| $\underline{10.38}$ | Environmental Indemnity Agreement, dated as of July 24, 2020, by and among the entities listed on Schedule I thereto, American Finance Operating Partnership, L.P. and Column Financial, Inc. |
| :---: | :---: |
| $\underline{10.39}$ | Form of Restricted Share Award Agreement (Officers) |
| $\underline{10.40}$ | Equity Distribution Agreement, dated January 13, 2021, by and among American Finance Trust, Inc., Americ Finance Operating Partnership, L.P. and BMO Capital Markets Corp., BBVA Securities Inc., B. Riley Securities, Inc., Citizens Capital Markets, Inc., D.A. Davidson \& Co., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc. and Truist Securities, Inc. (Series C Preferred Stock) |
| 10.41 | ment No. 1, dated as of August 6, 2021, to Equity Distribution Agreement, dated January 13, 2021, by | and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and BMO Capital Markets Corp., BBVA Securities Inc., B. Riley Securities, Inc., Citizens Capital Markets, Inc., D.A. Davidson \& Co., KeyBanc Capital Markets Inc., Ladenburg Thalmann \& Co. Inc. and Truist Securities, Inc. (Series C Preferred Stock)

$\underline{10.42}$
$\underline{10.43}$

$\underline{(35)} \quad$| Agreement of Purchase and Sale, dated as of December 17, 2021, by and between the Sellers identified therein |
| :--- |
| and American Finance Operating Partnership |


$\underline{10.44}{ }^{(35)} \quad$| First Amendment to Agreement of Purchase and Sale, dated January 3, 2022, by and between the Sellers |
| :---: |
| identified therein and American Finance Operating Partnership |

$\underline{\text { Second Amendment to Agreement of Purchase and Sale, dated January 10, 2022, by and between the Sellers }}$ identified therein and American Finance Operating Partnership
$10.46{ }^{(35)}$ Fourth Amendment to Agreement of Purchase and Sale, dated January 19, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.47^{(35)}$ Fifth Amendment to Agreement of Purchase and Sale, dated January 21, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.48{ }^{(35)}$ Leasing Earnout Side Letter Agreement, dated February 9, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.49{ }^{(35)}$ Sixth Amendment to Agreement of Purchase and Sale, dated February 10, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.50{ }^{(35)}$ Seventh Amendment to Agreement of Purchase and Sale, dated February 11, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.51{ }^{(36)}$ Eighth Amendment to Agreement of Purchase and Sale, dated March 9, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.52{ }^{(36)}$ Ninth Amendment to Agreement of Purchase and Sale, dated July 26, 2022, by and between the Sellers identified therein and American Finance Operating Partnership
$10.53{ }^{(38)}$ Form of Property Management Agreement by and between Necessity Retail Properties, LLC and certain subsidiaries of The Necessity Retail REIT Operating Partnership, L.P.

## 21.1 * List of Subsidiaries

23.1 * Consent of PricewaterhouseCoopers LLP
31.1 * Certification of the Principal Executive Officer of American Finance Trust, Inc. pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 * Certification of the Principal Financial Officer of American Finance Trust, Inc. pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32 * Written statements of the Principal Executive Officer and Principal Financial Officer of American Finance Trust, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS * Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH * Inline XBRL Taxonomy Extension Schema Document
101.CAL * Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF * Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB * Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE * Inline XBRL Taxonomy Extension Presentation Linkbase Document

104 * Cover Page Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

[^5](2) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on April 13, 2020.
(3) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2018 filed with the SEC on November 6, 2018.
(4) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 25, 2019.
(5) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2019 filed with the SEC on May 8, 2019.
(6) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on September 6, 2019.
(7) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 4, 2019.
(8) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on December 16, 2020.
(9) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 13, 2021.
(10) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2019 filed with the SEC on August 8, 2019.
(11) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on May 31, 2019.
(12) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 25, 2019.
(13) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on September 7, 2016.
(14) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 18, 2019.
(15) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on March 30, 2020.
(16) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 13, 2021.
(17) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2017 filed with the SEC on March 19, 2018.
(18) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2020 filed with the SEC on November 5, 2020.
(19) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2019 filed with the SEC on February 27, 2020.
(20) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2016 filed with the SEC on August 11, 2016.
(21) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2014 filed with the SEC on May 15, 2015.
(22) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on May 2, 2018.
(23) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on November 7, 2019.
(24) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2018 filed with the SEC on March 7, 2019.
(25) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 28, 2020.
(26) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2020 filed with the SEC on February 25, 2021.
(27) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 4, 2021.
(28) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 21, 2021.
(29) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on August 6, 2021.
(30) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 4, 2021.
(31) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 8, 2021.
(32) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on December 20, 2021.
(33) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 14, 2022.
(34) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on August 8, 2022.
(35) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2021 filed with the SEC on February 24, 2022.
(36) Filed as an exhibit to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2022 filed with the SEC on August 4, 2022.
(37) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 19, 2022.
(38) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on April 25, 2022 and incorporated herein by reference.

## Item 16. Form 10-K Summary.

Not applicable.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized this 23rd day of February, 2023.

## THE NECESSITY RETAIL REIT, INC.

By: /s/ Edward M. Weil, Jr.
Edward M. Weil, Jr.
Chief Executive Officer, President and Chairman of the Board of Directors
Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Name | Capacity | Date |
| :---: | :---: | :---: |
| /s/ Edward M. Weil, Jr. | Chief Executive Officer, President and Chairman of the Board of Directors (Principal Executive Officer) | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Edward M. Weil, Jr. |  |  |
| /s/ Jason F. Doyle | Chief Financial Officer, Treasurer and Secretary <br> (Principal Financial Officer and Principal Accounting Officer) | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Jason F. Doyle |  |  |
| /s/ Lisa D. Kabnick | Lead Independent Director | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Lisa D. Kabnick |  |  |
| /s/ Stanley Perla | Independent Director | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Stanley Perla |  |  |
| /s/ Leslie D. Michelson | Independent Director | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Leslie D. Michelson |  |  |
| /s/ Edward G. Rendell | Independent Director | $\begin{aligned} & \text { February 23, } \\ & 2023 \end{aligned}$ |
| Edward G. Rendell |  |  |

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## THE NECESSITY RETAIL REIT, INC.

## INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of The Necessity Retail REIT, Inc.

## Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of The Necessity Retail REIT, Inc. and its subsidiaries (the "Company") as of December 31, 2022 and 2021, and the related consolidated statements of operations and comprehensive loss, of changes in equity and of cash flows for each of the three years in the period ended December 31, 2022, including the related notes and financial statement schedule listed in the accompanying index (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2022 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in Internal Control - Integrated Framework (2013) issued by the COSO.

## Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Annual Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.
Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

## Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Report of Independent Registered Public Accounting Firm

## Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that (i) relates to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

## Purchase Price Allocations for Property Acquisitions

As described in Notes 2 and 3 to the consolidated financial statements, the Company completed real estate property acquisitions, net of below market lease liabilities assumed, of $\$ 1,460$ million for the year ended December 31, 2022. For acquired properties with leases classified as operating leases, management allocated the purchase price to tangible and identifiable intangible assets acquired and liabilities assumed based on their respective fair values. Tangible assets include land, land improvements, buildings, fixtures and tenant improvements on an as-if vacant basis. Management utilizes various estimates, processes and information to determine the as-if vacant property value. Management estimates fair value using data from appraisals, comparable sales, discounted cash flow analysis and other methods. Fair value estimates are also made using significant assumptions such as capitalization rates, fair market lease rates, discount rates and land values per square foot. Identifiable intangible assets include amounts allocated to acquired leases for above- and below-market lease rates and the value of in-place leases. Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining initial term of the lease for above-market leases and the remaining initial term plus the term of any below-market fixed rate renewal options for below-market leases. The principal considerations for our determination that performing procedures relating to purchase price allocations for property acquisitions is a critical audit matter are (i) the significant judgment by management when developing the fair value estimates of tangible and intangible assets acquired and liabilities assumed; (ii) a high degree of auditor judgment and subjectivity and effort in performing procedures and evaluating management's significant assumptions related to capitalization rates, fair market lease rates, discount rates and land values per square foot; and (iii) the audit effort involved the use of professionals with specialized skill and knowledge. Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to purchase price allocations for property acquisitions, including controls over management's valuation of tangible and intangible assets acquired and liabilities assumed and controls over development of the assumptions used in the valuation of tangible and intangible assets acquired and liabilities assumed, related to capitalization rates, fair market lease rates, discount rates and land values per square foot. These procedures also included, among others, (i) reading the purchase agreements and lease documents; (ii) testing the completeness and accuracy of underlying data used by management in the fair value estimates; and (iii) testing management's process for estimating the fair value of tangible and intangible assets acquired and liabilities assumed, including testing management's projected cash flows and evaluating the accuracy of valuation outputs. Testing management's process included evaluating the appropriateness of the valuation methods and reasonableness of the significant assumptions, related to capitalization rates, fair market lease rates, discount rates and land values per square foot. Evaluating the reasonableness of the significant assumptions included considering whether these assumptions were consistent with external market data, comparable transactions, and evidence obtained in other areas of the audit. In conjunction with certain purchase price allocations, professionals with specialized skill and knowledge were used to assist in evaluating the reasonableness of certain assumptions utilized by management, related to capitalization rates, fair market lease rates, discount rates and land values per square foot.
/s/ PricewaterhouseCoopers LLP
New York, New York
February 23, 2023
We have served as the Company's auditor since 2019.

## THE NECESSITY RETAIL REIT, INC.

## CONSOLIDATED BALANCE SHEETS

## (In thousands, except share and per share data)

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| ASSETS |  |  |  |  |
| Real estate investments, at cost: |  |  |  |  |
| Land | \$ | 996,293 | \$ | 729,048 |
| Buildings, fixtures and improvements |  | 3,467,463 |  | 2,729,719 |
| Acquired intangible lease assets |  | 644,553 |  | 402,673 |
| Total real estate investments, at cost |  | 5,108,309 |  | 3,861,440 |
| Less: accumulated depreciation and amortization |  | $(784,946)$ |  | $(654,667)$ |
| Total real estate investments, net |  | 4,323,363 |  | 3,206,773 |
| Cash and cash equivalents |  | 70,795 |  | 214,853 |
| Restricted cash |  | 17,956 |  | 21,996 |
| Deposits for real estate investments |  | - |  | 41,928 |
| Deferred costs, net |  | 22,893 |  | 25,587 |
| Straight-line rent receivable |  | 66,657 |  | 70,789 |
| Operating lease right-of-use assets |  | 17,839 |  | 18,194 |
| Prepaid expenses and other assets |  | 66,551 |  | 26,877 |
| Assets held for sale |  | - |  | 187,213 |
| Total assets | \$ | 4,586,054 | \$ | 3,814,210 |
|  |  |  |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |
| Mortgage notes payable, net | \$ | 1,808,433 | \$ | 1,464,930 |
| Credit facility |  | 458,000 |  | - |
| Senior notes, net |  | 492,319 |  | 491,015 |
| Below-market lease liabilities, net |  | 133,876 |  | 78,073 |
| Accounts payable and accrued expenses (including \$1,838 and \$1,016 due to related parties as of December 31, 2022 and 2021, respectively) |  | 64,169 |  | 32,907 |
| Operating lease liabilities |  | 19,132 |  | 19,195 |
| Derivative liabilities, at fair value |  | - |  | 2,250 |
| Deferred rent and other liabilities |  | 16,815 |  | 9,524 |
| Dividends payable |  | 5,837 |  | 6,038 |
| Total liabilities |  | 2,998,581 |  | 2,103,932 |
|  |  |  |  |  |
| $7.50 \%$ Series A cumulative redeemable perpetual preferred stock, $\$ 0.01$ par value, liquidation preference $\$ 25.00$ per share, $12,796,000$ shares authorized, $7,933,711$ issued and outstanding as of December 31, 2022 and 2021 |  | 79 |  | 79 |
| $7.375 \%$ Series C cumulative redeemable perpetual preferred stock, $\$ 0.01$ par value, liquidation preference $\$ 25.00$ per share, $11,536,000$ shares authorized, $4,595,175$ and $4,594,498$ issued and outstanding as of December 31, 2022 and 2021, respectively |  | 46 |  | 46 |
| Common stock, $\$ 0.01$ par value per share, $300,000,000$ shares authorized, $134,224,313$ and 123,783,060 shares issued and outstanding as of December 31, 2022 and 2021, respectively |  | 1,342 |  | 1,238 |
| Additional paid-in capital |  | 2,999,163 |  | 2,915,926 |
| Distributions in excess of accumulated earnings |  | $(1,435,794)$ |  | $(1,217,435)$ |
| Total stockholders' equity |  | 1,564,836 |  | 1,699,854 |
| Non-controlling interests |  | 22,637 |  | 10,424 |
| Total equity |  | 1,587,473 |  | 1,710,278 |
| Total liabilities and equity | \$ | 4,586,054 | \$ | 3,814,210 |

The accompanying notes are an integral part of these consolidated financial statements.

## THE NECESSITY RETAIL REIT, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (In thousands, except share and per share data)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Revenue from tenants | \$ | 446,438 | \$ | 335,156 | \$ | 305,224 |
|  |  |  |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |
| Asset management fees to related party |  | 32,026 |  | 32,804 |  | 27,829 |
| Property operating expense |  | 101,558 |  | 55,431 |  | 52,296 |
| Impairment of real estate investments |  | 97,265 |  | 33,261 |  | 12,910 |
| Acquisition, transaction and other costs |  | 1,221 |  | 4,378 |  | 2,921 |
| Equity-based compensation |  | 14,433 |  | 17,264 |  | 13,036 |
| General and administrative |  | 32,365 |  | 20,856 |  | 19,683 |
| Depreciation and amortization |  | 195,854 |  | 130,464 |  | 137,459 |
| Total operating expenses |  | 474,722 |  | 294,458 |  | 266,134 |
| Operating (loss) income before gain on sale of real estate investments |  | $(28,284)$ |  | 40,698 |  | 39,090 |
| Gain on sale/exchange of real estate investments |  | 61,368 |  | 4,757 |  | 6,456 |
| Operating income |  | 33,084 |  | 45,455 |  | 45,546 |
| Other (expense) income: |  |  |  |  |  |  |
| Interest expense |  | $(118,925)$ |  | $(81,784)$ |  | $(78,467)$ |
| Other income |  | 988 |  | 91 |  | 1,024 |
| Gain (loss) on non-designated derivatives |  | 2,250 |  | $(3,950)$ |  | (9) |
| Total other expense, net |  | $(115,687)$ |  | $(85,643)$ |  | $(77,452)$ |
| Net loss |  | $(82,603)$ |  | $(40,188)$ |  | $(31,906)$ |
| Net loss attributable to non-controlling interests |  | 97 |  | 9 |  | 44 |
| Allocation for preferred stock |  | $(23,348)$ |  | $(23,262)$ |  | $(14,788)$ |
| Net loss attributable to common stockholders |  | $(105,854)$ |  | $(63,441)$ |  | $(46,650)$ |


| Other comprehensive (loss) income: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in unrealized gain (loss) on derivative | - |  | 123 |  | (123) |  |
| Comprehensive loss attributable to common stockholders | \$ | $(105,854)$ | \$ | $(63,318)$ | \$ | $\underline{(46,773)}$ |
|  |  |  |  |  |  |  |
| Weighted-average shares outstanding - Basic |  | 132,036,958 |  | 115,404,635 |  | 108,404,093 |
| Weighted-average shares outstanding - Diluted |  | 132,036,958 |  | 115,404,635 |  | 108,404,093 |
| Net loss per share attributable to common stockholders - Basic and Diluted | \$ | (0.81) | \$ | (0.56) | \$ | (0.44) |

The accompanying notes are an integral part of these consolidated financial statements.

## THE NECESSITY RETAIL REIT, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (In thousands, except share data)

|  | $\underset{\text { Equity }}{\text { Mezzanine }}$ | Total Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { Series A Preferred } \\ \text { Stock } \end{gathered}$ |  |  | Series C Preferred |  |  | Common Stock |  | $\begin{gathered} \text { Additional } \\ \text { Paid-in } \\ \text { Capital } \\ \hline \end{gathered}$ | AccumulatedOtherComprehensiveIncome |  | Distributions in excess of accumulated earnings |  | $\begin{gathered} \text { Total } \\ \begin{array}{c} \text { Stockholders' } \\ \text { Equity } \end{array} \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Non- } \\ & \text { controlling } \\ & \text { Interests } \end{aligned}$ |  | Total Equity |  |
|  | Shares <br> Subject to <br> Repurchase | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Shares } \end{gathered}$ | $\begin{gathered} \text { Par } \\ \text { Value } \end{gathered}$ |  | $\begin{gathered} \begin{array}{c} \text { Number } \\ \text { of } \\ \text { Shares } \end{array} \end{gathered}$ | $\underset{\substack{\text { Par } \\ \text { Value }}}{\text { an }}$ |  | Number of Shares | $\begin{gathered} \text { Par } \\ \text { Value } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2019 | - | 6,917,230 | \$ | 69 | - | \$ | - | 108,475,266 |  | \$2,615,089 | \$ |  | \$ | (932,912) | \$ | 1,683,331 | \$ | 18,899 | \$ | 1,702,230 |
| Issuance of Common Stock, net | - | - |  | - | - |  | - | - | - | (239) |  | - |  | - |  | (239) |  | - |  | (239) |
| Issuance of Series A Preferred Stock, net | - | 924,778 |  | 10 | - |  | - | - | - | 22,423 |  | - |  | - |  | 22,433 |  | - |  | 22,433 |
| Issuance of Series C Preferred Stock, net | - | - |  | - | 3,535,700 |  | 35 | - | - | 85,161 |  | - |  | - |  | 85,196 |  | - |  | 85,196 |
| Equity-based compensation, net of forfeitures | - | - |  | - | - |  | - | 361,943 | 3 | 1,176 |  | - |  | - |  | 1,179 |  | 11,856 |  | 13,035 |
| Dividends declared on Common Stock, $\$ 0.70$ per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(75,952)$ |  | $(75,952)$ |  | - |  | $(75,952)$ |
| Dividends declared on Series A Preferred Stock, \$1.875 per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(14,543)$ |  | $(14,543)$ |  | - |  | $(14,543)$ |
| Distributions to non-controlling interest holders | - | - |  | - | - |  | - | - | - | - |  | - |  | (411) |  | (411) |  | (121) |  | (532) |
| Net loss | - | - |  | - | - |  | - | - | - | - |  | - |  | $(31,862)$ |  | $(31,862)$ |  | (44) |  | $(31,906)$ |
| Other comprehensive loss | - | - |  | - | - |  | - | - | - | - |  | (123) |  | - |  | (123) |  | - |  | (123) |
| Rebalancing of ownership percentage | - | - |  | - | - |  | - | - | - | 68 |  | - |  | - |  | 68 |  | (68) |  | - |
| Balance, December 31, 2020 | - | 7,842,008 |  | 79 | 3,535,700 |  | 35 | 108,837,209 | 1,088 | 2,723,678 |  | (123) |  | $(1,055,680)$ |  | 1,669,077 |  | 30,522 |  | 1,699,599 |
| Issuance of Common Stock, net | - | - |  | - | - |  | - | 14,734,448 | 148 | 128,264 |  | - |  | - |  | 128,412 |  | - |  | 128,412 |
| Issuance of Series A Preferred Stock, net | - | 91,703 |  | - | - |  | - | - | - | 2,029 |  | - |  | - |  | 2,029 |  | - |  | 2,029 |
| Issuance of Series C Preferred Stock, net | - | - |  | - | 1,058,798 |  | 11 | - | - | 25,475 |  | - |  | - |  | 25,486 |  | - |  | 25,486 |
| Equity-based compensation, net of forfeitures $\left({ }^{(1)}\right.$ forfeitures ${ }^{\text {(1) }}$ | - | - |  | - | - |  | - | 288,424 | 3 | 2,384 |  | - |  | - |  | 2,387 |  | 14,877 |  | 17,264 |
| Common stock shares withheld upon vesting of restricted stock | - | - |  | - | - |  | - | $(77,021)$ | (1) | (723) |  | - |  | - |  | (724) |  | - |  | (724) |
| Dividends declared on Common Stock, $\$ 0.84$ per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(97,532)$ |  | $(97,532)$ |  | - |  | $(97,532)$ |
| Dividends declared on Series A Preferred Stock, \$1.875 per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(14,891)$ |  | $(14,891)$ |  | - |  | $(14,891)$ |
| Dividends declared on Series C Preferred Stock, \$1.84 per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(8,616)$ |  | $(8,616)$ |  | - |  | $(8,616)$ |
| Distributions to non-controlling interest holders | - | - |  | - | - |  | - | - | - | - |  | - |  | (537) |  | (537) |  | (147) |  | (684) |
| Net loss | - | - |  | - | - |  | - | - | - | - |  | - |  | $(40,179)$ |  | $(40,179)$ |  | (9) |  | $(40,188)$ |
| Other comprehensive income | - | - |  | - | - |  | - | - | - | - |  | 123 |  | - |  | 123 |  | - |  | 123 |
| Forfeiture of 2018 LTIP Units | - | - |  | - | - |  | - | - | - | 34,826 |  | - |  | - |  | 34,826 |  | $(34,826)$ |  | - |
| Rebalancing of ownership percentage | - | - |  | - | - |  | - | - | - | (7) |  | - |  | - |  | (7) |  | 7 |  | - |
| Balance, December 31, 2021 | - | 7,933,711 |  | 79 | 4,594,498 |  | 46 | 123,783,060 | 1,238 | 2,915,926 |  | - |  | $(1,217,435)$ |  | 1,699,854 |  | 10,424 |  | 1,710,278 |
| Issuance of Common Stock, net | - | - |  | - | - |  | - | 3,762,559 | 38 | 32,140 |  | - |  | - |  | 32,178 |  | - |  | 32,178 |
| Issuance of Shares subject to repurchase, at fair market value upon closing | 49,965 | - |  | - | - |  | - | 6,450,107 | - | - |  | - |  | - |  | - |  | - |  | - |
| Adjustments to redemption value | 3,423 | - |  | - | - |  | - | - | - | $(3,423)$ |  | - |  | - |  | $(3,423)$ |  | - |  | $(3,423)$ |
| Reclassification of Shares upon termination of repurchase rights | $(53,388)$ | - |  | - | - |  | - | - | 65 | 53,323 |  | - |  | - |  | 53,388 |  | - |  | 53,388 |
| Issuance of Series A Preferred Stock, net | - | - |  | - | - |  | - | - | - | (210) |  | - |  | - |  | (210) |  | - |  | (210) |
| Issuance of Series C Preferred Stock, net | - | - |  | - | 677 |  | - | - | - | (191) |  | - |  | - |  | (191) |  | - |  | (191) |
| Equity-based compensation, net of | - | - |  | - | - |  | - | 283,586 | 2 | 1,727 |  | - |  | - |  | 1,729 |  | 12,704 |  | 14,433 |
| Common stock shares withheld upon vesting of restricted stock | - | - |  | - | - |  | - | $(54,999)$ | (1) | (376) |  | - |  | - |  | (377) |  | - |  | (377) |
| Dividends declared on Common Stock, $\$ 0.84$ per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(111,780)$ |  | $(111,780)$ |  | - |  | (111,780) |
| Dividends declared on Series A Preferred Stock, $\$ 1.875$ per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(14,876)$ |  | (14,876) |  | - |  | $(14,876)$ |
| Dividends declared on Series C Preferred Stock, $\$ 1.84$ per share | - | - |  | - | - |  | - | - | - | - |  | - |  | $(8,472)$ |  | $(8,472)$ |  | - |  | $(8,472)$ |
| Distributions to non-controlling interest holders | - | - |  | - | - |  | - | - | - | - |  | - |  | (725) |  | (725) |  | (147) |  | (872) |
| Net loss | - | - |  | - | - |  | - | - | - | - |  | - |  | $(82,506)$ |  | $(82,506)$ |  | (97) |  | $(82,603)$ |
| Rebalancing of ownership percentage | - | - |  | - | - |  | - | - | - | 247 |  | - |  | - |  | 247 |  | (247) |  | - |
| Balance, December 31, 2022 | S | 7,933,711 | S |  | 4,595,175 | \$ | 46 | 134,224,313 | \$1,342 | \$2,999,163 | S | - | \$ | (1,435,794) | \$ | 1,564,836 | \$ | 22,637 | \$ | 1,587,473 |

The accompanying notes are an integral part of these consolidated financial statements.
${ }^{(1)}$ During the year ended December 31, 2022, 51,198 shares with a fair value of approximately $\$ 0.4$ million were forfeited. During the year ended December 31 , 2021, 25,050 restricted shares with a fair value of approximately $\$ 0.2$ million were forfeited.

## THE NECESSITY RETAIL REIT, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net loss | \$ | $(82,603)$ | \$ | $(40,188)$ | \$ | $(31,906)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation |  | 108,972 |  | 90,608 |  | 88,778 |
| Amortization of in-place lease assets |  | 84,396 |  | 37,592 |  | 46,496 |
| Amortization of deferred leasing costs |  | 2,485 |  | 2,265 |  | 2,184 |
| Amortization (including accelerated write-off) of deferred financing costs |  | 13,101 |  | 12,733 |  | 8,212 |
| Amortization (accretion) of mortgage premiums and discounts on borrowings |  | 1,092 |  | $(968)$ |  | $(2,126)$ |
| Accretion of market lease and other intangibles, net |  | $(4,296)$ |  | $(4,625)$ |  | $(6,149)$ |
| Equity-based compensation |  | 14,433 |  | 17,264 |  | 13,036 |
| (Gain) loss on non-designated derivatives |  | $(2,250)$ |  | 3,950 |  | 9 |
| Gain on sale/exchange of real estate investments |  | $(61,368)$ |  | $(4,757)$ |  | $(6,456)$ |
| Impairment of real estate investments |  | 97,265 |  | 33,261 |  | 12,910 |
| Payments of prepayment costs on mortgages |  | - |  | 3,970 |  | 807 |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| Straight-line rent receivable |  | $(8,264)$ |  | $(7,033)$ |  | $(19,824)$ |
| Straight-line rent payable |  | 261 |  | 258 |  | 314 |
| Prepaid expenses and other assets |  | $(33,586)$ |  | $(4,648)$ |  | $(9,139)$ |
| Accounts payable and accrued expenses |  | 17,402 |  | 5,815 |  | $(3,831)$ |
| Deferred rent and other liabilities |  | 7,809 |  | (270) |  | (598) |
| Net cash provided by operating activities |  | 154,849 |  | 145,227 |  | 92,717 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Capital expenditures |  | $(19,796)$ |  | $(13,407)$ |  | $(9,198)$ |
| Acquisitions of investments in real estate and other assets |  | $(1,012,658)$ |  | $(182,157)$ |  | $(220,412)$ |
| Proceeds from sale of real estate investments |  | 352,555 |  | 16,630 |  | 6,707 |
| Deposits |  | (103) |  | $(41,791)$ |  | (53) |
| Net cash used in investing activities |  | $(680,002)$ |  | (220,725) |  | $(222,956)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Proceeds from mortgage notes payable |  | - |  | 239,928 |  | 874,000 |
| Payments on mortgage notes payable |  | $(13,180)$ |  | $(263,808)$ |  | $(663,236)$ |
| Proceeds from issuance of senior notes |  | - |  | 500,000 |  | - |
| Proceeds from credit facility |  | 533,000 |  | 30,500 |  | 205,000 |
| Payments on credit facility |  | $(35,000)$ |  | $(311,357)$ |  | $(257,291)$ |
| Payments of financing costs |  | $(3,174)$ |  | $(28,173)$ |  | $(30,917)$ |
| Payments of prepayment costs on mortgages |  | - |  | $(3,970)$ |  | (807) |
| Class A common stock repurchases |  | (376) |  | (560) |  | - |
| Distributions on LTIP Units and Class A Units |  | (872) |  | (501) |  | (532) |
| Dividends paid on Class A common stock |  | $(111,780)$ |  | $(97,532)$ |  | $(75,951)$ |
| Dividends paid on Series A preferred stock |  | $(14,876)$ |  | $(14,848)$ |  | $(14,167)$ |
| Dividends paid on Series C preferred stock |  | $(8,472)$ |  | $(6,498)$ |  | - |
| Class A common stock issuance proceeds (costs), net |  | 32,177 |  | 128,409 |  | (211) |
| Series A preferred stock issuance (costs) proceeds, net |  | (206) |  | 1,885 |  | 22,490 |
| Series C preferred stock issuance (costs) proceeds, net |  | (186) |  | 25,475 |  | 85,418 |
| Net cash provided by financing activities |  | 377,055 |  | 198,950 |  | 143,796 |
| Net change in cash, cash equivalents and restricted cash |  | $(148,098)$ |  | 123,452 |  | 13,557 |
| Cash, cash equivalents and restricted cash, beginning of period |  | 236,849 |  | 113,397 |  | 99,840 |
| Cash, cash equivalents and restricted cash, end of period | \$ | 88,751 | \$ | 236,849 | \$ | 113,397 |

THE NECESSITY RETAIL REIT, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Cash and cash equivalents, end of period | \$ | 70,795 | \$ | 214,853 | \$ | 102,860 |
| Restricted cash, end of period |  | 17,956 |  | 21,996 |  | 10,537 |
| Cash, cash equivalents and restricted cash, end of period | \$ | 88,751 | \$ | 236,849 | \$ | 113,397 |


| Supplemental Disclosures: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash paid for interest, net of derivatives settled | \$ | 102,294 | \$ | 65,886 | \$ | 72,758 |
| Cash paid for income and franchise taxes | \$ | 1,137 | \$ | 1,117 | \$ | 720 |
|  |  |  |  |  |  |  |
| Non-Cash Investing and Financing Activities: |  |  |  |  |  |  |
| Accrued offering costs - Series A Preferred Stock | \$ | 4 | \$ | 5 | \$ | 57 |
| Accrued offering costs - Series C Preferred Stock | \$ | 4 | \$ | - | \$ | 222 |
| Accrued offering costs - Class A common stock | \$ | 4 | \$ | - | \$ | 28 |
| Preferred dividends declared but not yet paid | \$ | 5,837 | \$ | 5,837 | \$ | 3,676 |
| Shares issued in acquisition | \$ | 49,965 | \$ | - | \$ | - |
| Adjustments to value of shares | \$ | 3,423 | \$ | - | \$ | - |
| Reclassification of land to prepaid expenses and other assets due to direct financing leases | \$ | 3,720 | \$ | - | \$ | - |
| Assets received through substitution | \$ | - | \$ | - | \$ | 4,380 |
| Assets provided through substitution | \$ | - | \$ | - | \$ | $(2,180)$ |
| Proceeds from real estate sales used to repay amounts outstanding under the Credit Facility | \$ | 40,000 | \$ | - | \$ | - |
| Credit Facility amounts outstanding repaid in connection with disposition of real estate | \$ | $(40,000)$ | \$ | - | \$ | - |
| Proceeds from real estate sales used to pay off related mortgage notes payable | \$ | 1,570 | \$ | 1,108 | \$ | 5,586 |
| Mortgage notes payable released in connection with disposition of real estate | \$ | $(1,570)$ | \$ | $(1,108)$ | \$ | $(5,586)$ |
| Mortgage notes payable assumed in acquisition (including net discounts of \$2,301) | \$ | 350,436 | \$ | - | \$ | - |
| Application of deposits for real estate acquisitions | \$ | 40,000 | \$ | - | \$ | - |
| Accrued contingent consideration on acquired properties in the CIM Portfolio Acquisition | \$ | 6,725 | \$ | - | \$ | - |
| Accrued capital expenditures | \$ | 6,367 | \$ | 1,553 | \$ | 1,556 |

The accompanying notes are an integral part of these consolidated financial statements.

## THE NECESSITY RETAIL REIT, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2022

## Note 1 - Organization

The Necessity Retail REIT, Inc. (the "Company"), is an externally managed real estate investment trust for U.S. federal income tax purposes ("REIT") focusing on acquiring and managing a diversified portfolio of primarily service-oriented and traditional retail and distribution-related commercial real estate properties located primarily in the United States. The Company's assets consist primarily of freestanding single-tenant properties that are net leased to "investment grade" and other creditworthy tenants and a portfolio of multi-tenant retail properties consisting primarily of power centers and lifestyle centers.

The Company has historically focused its acquisitions primarily on net leased, single-tenant service retail properties, defined as properties leased to tenants in the retail banking, restaurant, grocery, pharmacy, gas, convenience, fitness, and auto services sectors.

On December 17, 2021, the Company signed a purchase and sale agreement to acquire 79 multi-tenant retail centers and two single-tenant properties for an aggregate contract purchase price of $\$ 1.3$ billion (the "CIM Portfolio Acquisition"). The Company determined that the CIM Portfolio Acquisition was accounted for as an asset acquisition. The acquisition closed in multiple transactions from February 2022 through July 2022, and the consideration included cash (including cash sourced from borrowings under the Credit Facility, as defined below), assumption of existing mortgage debt securing certain of the properties and the issuance of shares of the Company's Class A common stock.

The Company closed on the properties of the CIM Portfolio Acquisition in multiple stages as follows:

- In the three months ended March 31, 2022, the Company closed on the acquisition of 56 properties of the CIM Portfolio Acquisition for an aggregate contract purchase price of $\$ 801.1$ million which was funded by $\$ 728.4$ million in cash, including $\$ 378.0$ million of borrowings under the Company's Credit Facility, the assumption of $\$ 19.3$ million of existing mortgage debt and the issuance of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value) of the Company's Class A common stock to certain subsidiaries of the CIM Real Estate Finance Trust, Inc. (the "Sellers"), at its closing value on the respective closing dates on which the common stock was issued.
- In the three months ended June 30, 2022, the Company closed on 24 additional properties from the CIM Portfolio Acquisition for an aggregate contract purchase price of $\$ 452.8$ million in three closings. The acquisitions were funded with the assumption of $\$ 294.5$ million of fixed-rate mortgage debt, $\$ 128.2$ million of $\$ 135.0$ million of borrowings under the Credit Facility, the application of $\$ 23.8$ million of the Company's $\$ 40.0$ million deposit and the remainder with cash on hand. The assumed mortgages bear stated interest rates between $3.65 \%$ and $4.62 \%$ and mature between April 2023 and September 2033.
- In the three months ended September 30, 2022, the Company closed on the one remaining property from the CIM Portfolio Acquisition for a contract purchase price of $\$ 71.1$ million. The acquisition was funded with the assumption of $\$ 39.0$ million of fixed-rate mortgage debt, the application of the remaining $\$ 16.2$ million of the Company's $\$ 40.0$ million deposit, and the remainder with cash on hand (including $\$ 6.8$ million of previous borrowings under the Credit Facility). The assumed mortgage bears a stated interest rate of $4.05 \%$ and matures in May 2024.
- The aggregate contract purchase prices above do not include contingent consideration relating to leasing activity at each respective acquired property for a six-month period subsequent to the respective closing dates of each acquired property. During the year ended December 31, 2022, the Company paid $\$ 59.3$ million for such contingent consideration with cash on hand. As of December 31, 2022, the Company has accrued for $\$ 6.7$ million of contingent consideration based on leases executed as of January 2023 (six months following the acquisition date of the final property of the CIM Portfolio Acquisition) and such amounts were paid in January 2023. No further contingent consideration is expected to paid under the terms of the contract.

The CIM Portfolio Acquisition represented a strategic shift away from a primary focus on single-tenant retail properties.
In addition to the CIM Portfolio Acquisition, the Company acquired 13 additional single-tenant properties for an aggregate contract purchase price of $\$ 35.2$ million and one additional multi-tenant retail property for a contract purchase price of $\$ 31.3$ million in the year ended December 31, 2022.

As of December 31, 2022, the Company owned 1,044 properties, comprised of 27.9 million rentable square feet, which were $93.7 \%$ leased, including 935 single-tenant, net leased commercial properties ( 897 of which are retail properties) and 109 multi-tenant retail properties.

## THE NECESSITY RETAIL REIT, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2022

Substantially all of the Company's business is conducted through The Necessity Retail REIT Operating Partnership, L.P, (the "OP"), a Delaware limited partnership, and its wholly owned subsidiaries. Necessity Retail Advisors, LLC (the "Advisor") manages the Company's day-to-day business with the assistance of the Company's property manager, Necessity Retail Properties, LLC, (the "Property Manager"). The Advisor and the Property Manager are under common control with AR Global Investments, LLC ("AR Global") and these related parties receive compensation and fees for providing services to us. The Company also reimburses these entities for certain expenses they incur in providing these services to the Company.

## Note 2 - Summary of Significant Accounting Policies

## Basis of Accounting

The accompanying consolidated financial statements of the Company are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

## Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company, the OP and its subsidiaries. All inter-company accounts and transactions are eliminated in consolidation. In determining whether the Company has a controlling financial interest in a joint venture and the requirement to consolidate the accounts of that entity, management considers factors such as ownership interest, authority to make decisions and contractual and substantive participating rights of the other partners or members as well as whether the entity is a variable interest entity ("VIE") for which the Company is the primary beneficiary. The Company has determined the OP is a VIE of which the Company is the primary beneficiary. Substantially all of the Company's assets and liabilities are held by the OP. Except for the OP, as of December 31, 2022 and 2021, the Company had no interests in entities that were not wholly owned.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management makes significant estimates regarding revenue recognition, purchase price allocations to record investments in real estate, and fair value measurements, as applicable.

## Impacts of the COVID-19 Pandemic

During the first quarter of 2020, the global COVID-19 pandemic that has spread around the world and to every state in the United States commenced. The pandemic has had and could continue to have an adverse impact on economic and market conditions, including a global economic slowdown, recession, or period of slow growth. The continued rapid development and fluidity of this situation precludes any prediction as to the ultimate adverse impact of COVID-19 on economic and market conditions. The Company believes the estimates and assumptions underlying its consolidated financial statements are reasonable and supportable based on the information available as of December 31, 2022, however uncertainty over the ultimate impact COVID-19 will have on the global economy generally, and the Company's business in particular, makes any estimates and assumptions as of December 31, 2022 inherently less certain than they would be absent the current and potential impacts of COVID-19. Actual results may ultimately differ from those estimates.

The financial stability and overall health of tenants is critical to the Company's business. The negative effects that the global pandemic has had on the economy includes the closure or reduction in activity for many retail operations such as some of those operated by the Company's tenants (e.g., restaurants). This has impacted the ability of some of the Company's tenants to pay their monthly rent either temporarily or in the long-term. The Company experienced delays in rent collections in the second, third and fourth quarters of 2020 and the first quarter of 2021. The Company has not experienced any material delays in the receipt of rental payments during the year ended December 31, 2022. The Company took a proactive approach to achieve mutually agreeable solutions with its tenants and in some cases, in the second, third and fourth quarters of 2020 and throughout 2021, the Company executed several types of lease amendments. These agreements include deferrals and abatements and also included extensions to the term of the leases. The Company did not execute any COVID-19-related deferrals or abatements during the year ended December 31, 2022.

For accounting purposes, in accordance with ASC 842: Leases, normally a company would be required to assess a lease modification to determine if the lease modification should be treated as a separate lease and if not, modification accounting would be applied which would require a company to reassess the classification of the lease (including leases for which the prior classification under ASC 840 was retained as part of the election to apply the package of practical expedients allowed upon the adoption of ASC 842, which does not apply to leases subsequently modified). However, in light of the COVID-19 pandemic in

## THE NECESSITY RETAIL REIT, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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which many leases are being modified, the Financial Accounting Standards Board ("FASB") and the U.S. Securities and Exchange Commission ("SEC") provided relief that allowed companies to make a policy election as to whether they treat COVID-19 related lease amendments as a provision included in the pre-concession arrangement, and therefore, not a lease modification, or to treat the lease amendment as a modification. In order to be considered COVID-19 related, cash flows must be substantially the same or less than those prior to the concession. For COVID-19 relief qualified changes, there are two methods to potentially account for such rent deferrals or abatements under the relief, (1) as if the changes were originally contemplated in the lease contract or (2) as if the deferred payments are variable lease payments contained in the lease contract. For all other lease changes that did not qualify for FASB relief, the Company is required to apply modification accounting including assessing classification under ASC 842.

Some, but not all of the Company's lease modifications qualify for the FASB relief. In accordance with the relief provisions, instead of treating these qualifying leases as modifications, the Company has elected to treat the modifications as if previously contained in the lease and recast rents receivable prospectively (if necessary). Under that accounting, for modifications that were deferrals only, there would be no impact on overall rental revenue and for any abatement amounts that reduced total rent to be received, the impact would be recognized ratably over the remaining life of the lease.

For leases not qualifying for this relief, the Company has applied modification accounting and determined that there were no changes in the current classification of its leases impacted by negotiations with its tenants.

## Revenue Recognition

The Company's revenues, which are derived primarily from lease contracts, which include rents that each tenant pays in accordance with the terms of each lease reported on a straight-line basis over the initial term of the lease. As of December 31, 2022, these leases had an average remaining lease term of approximately 7.2 years. Because many of the Company's leases provide for rental increases at specified intervals, straight-line basis accounting requires the Company to record a receivable for, and include in revenue from tenants, unbilled rents receivable that the Company will only receive if the tenant makes all rent payments required through the expiration of the initial term of the lease. When the Company acquires a property, the acquisition date is considered to be the commencement date for purposes of this calculation.

For new leases after acquisition, the commencement date is considered to be the date the tenant takes control of the space. For lease modifications, the commencement date is considered to be the date the lease modification is executed. The Company defers the revenue related to lease payments received from tenants in advance of their due dates. Pursuant to certain of the Company's lease agreements, tenants are required to reimburse the Company for certain property operating expenses, in addition to paying base rent, whereas under certain other lease agreements, the tenants are directly responsible for all operating costs of the respective properties. Under ASC 842, the Company elected to report combined lease and non-lease components in a single line "Revenue from tenants." For comparative purposes, the Company also elected to reflect prior revenue and reimbursements reported under ASC 842 on a single line. For expenses paid directly by the tenant, under both ASC 842 and 840, the Company has reflected them on a net basis.

The following table presents future base rent payments on a cash basis due to the Company over the next five years and thereafter. These amounts exclude tenant reimbursements and contingent rent payments, as applicable, that may be collected from certain tenants based on provisions related to sales thresholds and increases in annual rent based on exceeding certain economic indexes among other items.

As of December 31, 2022:

| (In thousands) | Future Base Rent Payments |  |
| :---: | :---: | :---: |
| 2023 | \$ | 362,285 |
| 2024 |  | 343,730 |
| 2025 |  | 313,594 |
| 2026 |  | 283,443 |
| 2027 |  | 239,301 |
| Thereafter |  | 1,325,649 |
|  | \$ | 2,868,002 |

The Company owns certain properties with leases that include provisions for the tenant to pay contingent rental income based on a percent of the tenant's sales upon the achievement of certain sales thresholds or other targets which may be monthly,

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quarterly or annual targets. As the lessor to the aforementioned leases, the Company defers the recognition of contingent rental income, until the specified target that triggered the contingent rental income is achieved, or until such sales upon which percentage rent is based are known. For the years ended December 31, 2022, 2021 and 2020, approximately $\$ 2.5$ million, $\$ 1.4$ million and $\$ 1.1$ million, respectively, in contingent rental income is included in revenue from tenants in the consolidated statements of operations and comprehensive loss.

The Company continually reviews receivables related to rent and unbilled rents receivable and determines collectability by taking into consideration the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. Under lease accounting rules, the Company is required to assess, based on credit risk only, if it is probable that the Company will collect virtually all of the lease payments at lease commencement date and it must continue to reassess collectability periodically thereafter based on new facts and circumstances affecting the credit risk of the tenant. Partial reserves, or the ability to assume partial recovery are not permitted. If the Company determines that it's probable it will collect virtually all of the lease payments (rent and common area maintenance), the lease will continue to be accounted for on an accrual basis (i.e. straight-line). However, if the Company determines it's not probable that it will collect virtually all of the lease payments, the lease will be accounted for on a cash basis and a full reserve would be recorded on previously accrued amounts in cases where it was subsequently concluded that collection was not probable. Cost recoveries from tenants are included in operating revenue from tenants on the accompanying consolidated statements of operations and comprehensive income (loss) in the period the related costs are incurred, as applicable. In the second, third and fourth quarters of 2020 and throughout 2021 and 2022, this assessment included consideration of the impacts of the COVID-19 pandemic on the ability of the Company's tenants to pay rents in accordance with their contracts. The assessment included all of the Company's tenants with a focus on the Company's multi-tenant retail properties which have been more negatively impacted by the COVID-19 pandemic than the Company's single-tenant properties.

In accordance with lease accounting rules, the Company records uncollectable amounts as reductions in revenue from tenants. The Company recorded a reduction in revenue from tenants of $\$ 4.2$ million, $\$ 1.8$ million and $\$ 6.6$ million during the years ended December 31, 2022, 2021 and 2020, respectively.

The Company entered into lease termination agreements at two and six of its single-tenant properties in the first quarter of 2022 and the fourth quarter of 2021, respectively. Since these leases have short-term remaining occupancy periods for the tenant, these lease termination agreements are treated as lease modifications, and their termination fee income is recognized over the remaining occupancy periods of the respective leases on a straight-line basis. The Company also recognized and received $\$ 5.0$ million in lease termination income from five vacant properties formerly leased to Truist Bank in its single-tenant segment and $\$ 1.4$ million in lease termination income from six former tenants in its multi-tenant segment in the year ended December 31, 2022. The Company recorded total lease termination income of $\$ 11.4$ million in the year ended December 31, 2022, related to lease termination agreements. As of June 30, 2022, the occupancy periods for these amended leases expired and the tenants vacated.

During the third quarter of 2021, the Company entered into a lease termination agreement with a tenant at 12 of its properties. The Company recorded approximately $\$ 10.5$ million in revenue from tenants during the third quarter of 2021 as a result of all of the accounting impacts of related to this lease termination. This amount consists of a lease termination fee of $\$ 10.4$ million, a $\$ 0.7$ million write off of below market lease intangibles (see Note 3 - Real Estate Investments, Net), less $\$ 0.6$ million in previously recorded straight-line rent receivables accrued on these leases. The $\$ 10.4$ million termination fee was received by the Company in October 2021. In addition, during the year ended December 31, 2021, the Company recorded a $\$ 0.8$ million lease termination fee from a former tenant in one of the Company's multi-tenant properties.

## Investments in Real Estate

Investments in real estate are recorded at cost. Improvements and replacements are capitalized when they extend the useful life of the asset. Costs of repairs and maintenance are expensed as incurred. At the time an asset is acquired, the Company evaluates the inputs, processes and outputs of the asset acquired to determine if the transaction is a business combination or asset acquisition. If an acquisition qualifies as a business combination, the related transaction costs are recorded as an expense in the consolidated statements of operations and comprehensive loss. If an acquisition qualifies as an asset acquisition, the related transaction costs are generally capitalized and subsequently amortized over the useful life of the acquired assets. See the Purchase Price Allocation section in this Note for a discussion of the initial accounting for investments in real estate.

Disposal of real estate investments that represent a strategic shift in operations that will have a major effect on the Company's operations and financial results are required to be presented as discontinued operations in the consolidated statements of operations. No properties were presented as discontinued operations during the years ended December 31, 2022,

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2021 or 2020. Properties that are intended to be sold are to be designated as "held for sale" on the consolidated balance sheets at the lesser of carrying amount or fair value less estimated selling costs when they meet specific criteria to be presented as held for sale, most significantly that the sale is probable within one year. The Company evaluates probability of sale based on specific facts including whether a sales agreement is in place and the buyer has made significant non-refundable deposits. Properties are no longer depreciated when they are classified as held for sale. As of December 31, 2022, no properties were considered held for sale, and as of December 31, 2021, the Company had one property classified as held for sale, (see Note 3 Real Estate Investments, Net for additional information).

## Purchase Price Allocation

In both a business combination and an asset acquisition, the Company allocates the purchase price of acquired properties to tangible and identifiable intangible assets or liabilities based on their respective fair values. Tangible assets may include land, land improvements, buildings, fixtures and tenant improvements on an as if vacant basis. Intangible assets may include the value of in-place leases and above- and below- market leases and other identifiable assets or liabilities based on lease or property specific characteristics. In addition, any assumed mortgages receivable or payable and any assumed or issued noncontrolling interests (in a business combination) are recorded at their estimated fair values. In allocating the fair value to assumed mortgages, amounts are recorded to debt premiums or discounts based on the present value of the estimated cash flows, which is calculated to account for either above or below-market interest rates. In a business combination, the difference between the purchase price and the fair value of identifiable net assets acquired is either recorded as goodwill or as a bargain purchase gain. In an asset acquisition, the difference between the acquisition price (including capitalized transaction costs) and the fair value of identifiable net assets acquired is allocated to the non-current assets. All acquisitions during the years ended December 31, 2022, 2021 and 2020 were asset acquisitions.

For acquired properties with leases classified as operating leases, the Company allocates the purchase price to tangible and identifiable intangible assets acquired and liabilities assumed based on their respective fair values. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property and other market data. The Company also considers information obtained about each property as a result of the Company's pre-acquisition due diligence in estimating the fair value of the tangible and intangible assets acquired and intangible liabilities assumed.

Tangible assets include land, land improvements, buildings, fixtures, and tenant improvements on an as-if vacant basis. The Company utilizes various estimates, processes and information to determine the as-if vacant property value. The Company estimates fair value using data from appraisals, comparable sales, discounted cash flow analysis and other methods. Fair value estimates are also made using significant assumptions such as capitalization rates, fair market lease rates, discount rates, and land values per square foot.

Identifiable intangible assets include amounts allocated to acquired leases for above- and below-market lease rates and the value of in-place leases. Factors considered in the analysis of the in-place lease intangibles include an estimate of carrying costs during the expected lease-up period for each property, taking into account current market conditions and costs to execute similar leases. In estimating carrying costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at contract rates during the expected lease-up period, which typically ranges from six to 24 months. The Company also estimates costs to execute similar leases including leasing commissions, legal and other related expenses.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining initial term of the lease for above-market leases and the remaining initial term plus the term of any below-market fixed rate renewal options for below-market leases.

The aggregate value of intangible assets related to customer relationship, as applicable, is measured based on the Company's evaluation of the specific characteristics of each tenant's lease and the Company's overall relationship with the tenant. Characteristics considered by the Company in determining these values include the nature and extent of its existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals, among other factors. The Company did not record any intangible asset amounts related to customer relationships during the years ended December 31, 2022, 2021 and 2020.

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## Accounting for Leases

## Lessor Accounting

In accordance with the lease accounting standard, all of the Company's leases as lessor prior to adoption of ASC 842 were accounted for as operating leases and the Company continued to account for them as operating leases under the transition guidance. The Company evaluates new leases originated after the adoption date (by the Company or by a predecessor lessor/ owner) pursuant to the new guidance where a lease for some or all of a building is classified by a lessor as a sales-type lease if the significant risks and rewards of ownership reside with the tenant. This situation is met if, among other things, there is an automatic transfer of title during the lease, a bargain purchase option, the non-cancelable lease term is for more than a major part of the remaining economic useful life of the asset (e.g., equal to or greater than $75 \%$ ), if the present value of the minimum lease payments represents substantially all (e.g., equal to or greater than $90 \%$ ) of the leased property's fair value at lease inception, or if the asset is so specialized in nature that it provides no alternative use to the lessor (and therefore would not provide any future value to the lessor) after the lease term. Further, such new leases would be evaluated to consider whether they would be failed sale-leaseback transactions and accounted for as financing transactions by the lessor.

Generally, all the Company's leases as lessor had historically qualified as operating leases including land leases for which such accounting has been grandfathered. However, the Company currently has two parcels of land leased to tenants that qualify as financing leases which were entered into during the year ended December 31, 2022. The carrying value of these leases is $\$ 5.7$ million as of December 31, 2022, and is included in prepaid expenses and other assets on the Company's consolidated balance sheets. For the year ended December 31, 2022, income of $\$ 0.1$ million relating to these two leases is included in revenue from tenants in the Company's consolidated statement of operations. As of and for the year ended December 31, 2022, 2021, and 2020, the Company had no leases as a lessor that were considered as sales-type or financing leases under sales leaseback rules.

As a lessor of real estate, the Company has elected, by class of underlying assets, to account for lease and non-lease components (such as tenant reimbursements of property operating expenses) as a single lease component as an operating lease because (a) the non-lease components have the same timing and pattern of transfer as the associated lease component; and (b) the lease component, if accounted for separately, would be classified as an operating lease. Additionally, only incremental direct leasing costs may be capitalized under the accounting guidance. Indirect leasing costs in connection with new or extended tenant leases, if any, are being expensed.

## Lessee Accounting

For lessees, the accounting standard requires the application of a dual lease classification approach, classifying leases as either operating or finance leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. Lease expense for operating leases is recognized on a straight-line basis over the term of the lease, while lease expense for finance leases is recognized based on an effective interest method over the term of the lease. Also, lessees must recognize a right-of-use asset ("ROU") and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Further, certain transactions where at inception of the lease the buyer-lessor accounted for the transaction as a purchase of real estate and a new lease, may now be required to have symmetrical accounting to the seller-lessee if the transaction was not a qualified sale-leaseback and accounted for as a financing transaction. For additional information and disclosures related to the Company's operating leases, see Note 10 - Commitments and Contingencies.

The Company is the lessee under certain land leases which were previously classified prior to adoption of lease accounting and will continue to be classified as operating leases under transition elections unless subsequently modified. These leases are reflected on the Company's consolidated balance sheets and the rent expense is reflected on a straight-line basis over the lease term.

## Gain on Sale/Exchange of Real Estate Investments

Gains on sales of rental real estate are not considered sales to customers and are generally recognized pursuant to the provisions included in ASC 610-20, Gains and Losses from the Derecognition of Nonfinancial Assets ("ASC 610-20").

In accordance with ASC 845-10, Accounting for Non-Monetary Transactions, if a nonmonetary exchange has commercial substance, the cost of a nonmonetary asset acquired in exchange for another nonmonetary asset is the fair value of the asset surrendered to obtain it, and a gain or loss shall be recognized on the exchange.

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## Impairment of Long-Lived Assets

When circumstances indicate the carrying value of a property may not be recoverable, the Company reviews the property for impairment. This review is based on an estimate of the future undiscounted cash flows expected to result from the property's use and eventual disposition. These estimates consider factors such as expected future operating income, market and other applicable trends and residual value, as well as the effects of leasing demand, competition and other factors. If an impairment exists, due to the inability to recover the carrying value of a property, the Company would recognize an impairment loss in the consolidated statement of operations and comprehensive loss to the extent that the carrying value exceeds the estimated fair value of the property for properties to be held and used. For properties held for sale, the impairment loss recorded would equal the adjustment to fair value less estimated cost to dispose of the asset. These assessments have a direct impact on net income because recording an impairment loss results in an immediate negative adjustment to net earnings.

## Reportable Segments

As of December 31, 2022, the Company has determined that it has two reportable segments, with activities related to investing in single-tenant properties and multi-tenant properties.

## Depreciation and Amortization

The Company is required to make subjective assessments as to the useful lives of the components of its real estate investments for purposes of determining the amount of depreciation to record on an annual basis. These assessments have a direct impact on the Company's results from operations because if the Company were to shorten the expected useful lives of its real estate investments, the Company would depreciate these investments over fewer years, resulting in more depreciation expense and lower earnings on an annual basis.

Depreciation is computed using the straight-line method over the estimated useful lives of up to 40 years for buildings, 15 years for land improvements, five years for fixtures and improvements and the shorter of the useful life or the remaining lease term for tenant improvements and leasehold interests.

The value of in-place leases, exclusive of the value of above-market and below-market in-place leases, is amortized to expense over the remaining periods of the respective leases.

The value of customer relationship intangibles, if any, is amortized to expense over the initial term of the lease and any renewal periods in the respective leases, but in no event does the amortization period for intangible assets exceed the remaining depreciable life of the building. If a tenant terminates its lease, the unamortized portion of the in-place lease value and customer relationship intangibles is charged to expense.

Assumed mortgage premiums or discounts are amortized as an increase or reduction to interest expense over the remaining terms of the respective mortgages.

## Above and Below-Market Lease Amortization

Capitalized above-market lease values are amortized as a reduction of revenue from tenants over the remaining terms of the respective leases and the capitalized below-market lease values are amortized as an increase to revenue from tenants over the remaining initial terms plus the terms of any below-market fixed rate renewal options of the respective leases. If a tenant with a below-market rent renewal does not renew, any remaining unamortized amount will be taken into income at that time.

Capitalized above-market ground lease values are amortized as a reduction of property operating expense over the remaining terms of the respective leases. Capitalized below-market ground lease values are amortized as an increase to property operating expense over the remaining terms of the respective leases and expected below-market renewal option periods.

Upon termination of an above or below-market lease any unamortized amounts would be recognized in the period of termination.

## Derivative Instruments

The Company may use derivative financial instruments to hedge all or a portion of the interest rate risk associated with its borrowings. Certain of the techniques used to hedge exposure to interest rate fluctuations may also be used to protect against declines in the market value of assets that result from general trends in debt markets. The principal objective of such agreements is to minimize the risks and costs associated with the Company's operating and financial structure as well as to hedge specific anticipated transactions.

The Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a

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hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. The Company may enter into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting.

The accounting for subsequent changes in the fair value of these derivatives depends on whether each has been designated and qualifies for hedge accounting treatment. If the Company elects not to apply hedge accounting treatment, any change in the fair value of these derivative instruments is recognized immediately in gains (losses) on derivative instruments in the accompanying consolidated statements of operations and comprehensive loss. If the derivative is designated and qualifies for hedge accounting treatment, the change in the estimated fair value of the derivative is recorded in other comprehensive income (loss) to the extent that it is effective. Any ineffective portion of a derivative's change in fair value will be immediately recognized in earnings.

## Non-controlling Interests

The non-controlling interests represent the portion of the equity in the OP that is not owned by the Company. Noncontrolling interests are presented as a separate component of equity on the consolidated balance sheets and presented as net loss attributable to non-controlling interests on the consolidated statements of operations and comprehensive loss. Noncontrolling interests are allocated a share of net income or loss based on their share of equity ownership.

Non-controlling interests resulted from the issuance of OP Units in conjunction with the merger (the "Merger") with American Realty Capital-Retail Centers of America, Inc. ("RCA") and were recognized at fair value as of the at the effective time of the Merger on February 16, 2017. In determining the fair value of the non-controlling interests, the Company utilized multiple sources including real estate valuations prepared by independent valuation firms and market sales data. In addition, under the multi-year outperformance agreement with the Advisor in 2021 (the "2021 OPP") and in 2018 (the "2018 OPP"), the OP issued units of limited partnership designated as LTIP Units ("LTIP Units"), which are also reflected as part of noncontrolling interest as of December 31, 2022, 2021 and 2020. Please see Note 9 - Stockholders' Equity and Non-Controlling Interest and Note 13 - Equity-Based Compensation for additional information on transactions that impacted the amounts recorded for non-controlling interests during the years ended December 31, 2022, 2021 and 2020.

## Cash and Cash Equivalents

Cash and cash equivalents include cash in bank accounts as well as investments in highly-liquid money market funds with original maturities of three months or less and funds in overnight sweeps, in which excess funds over an established threshold are swept daily. The Company deposits cash with high quality financial institutions. These deposits are guaranteed by the Federal Deposit Insurance Company (the "FDIC") up to an insurance limit. As of December 31, 2022, the Company had cash and cash equivalents of $\$ 70.8$ million of which $\$ 69.7$ million were in excess of the amount insured by the FDIC. As of December 31, 2021, the Company had cash and cash equivalents of $\$ 214.9$ million of which $\$ 213.6$ million were in excess of the amount insured by the FDIC. Although the Company bears risk to amounts in excess of those insured by the FDIC, it does not anticipate any losses as a result thereof.

## Note Receivable, net, and Related Income

Included in prepaid assets and other assets on the consolidated balance sheet as of December 31, 2022 and 2021 is a note receivable, net, consisting of a loan the Company has established with an existing tenant to fund capital improvements at the applicable properties. The tenant was able to borrow up to $\$ 1.0$ million, of which $\$ 0.6$ million was drawn as of December 31, 2022 and 2021, and the Company has elected not to approve any further draws on this note receivable. The note bears interest at a fixed rate of $8.5 \%$ and matures on December 31, 2025. Interest income on the note receivable is presented within other income on the consolidated statements of operations and comprehensive loss.

## Deferred Financing and Leasing Costs

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Deferred costs, net consists of debt issuance costs associated with the Credit Facility (as defined in Note 5 - Credit Facility) and deferred leasing costs, net of accumulated amortization. Deferred financing costs relating to the mortgage notes payable (see Note 4 - Mortgage Notes Payable, Net) and the Senior Notes (see Note 6 - Senior Notes, Net) are reflected net of the related financing on our balance sheet.

Deferred financing costs associated with the Credit Facility and the mortgage notes payable represent commitment fees, legal fees, and other costs associated with obtaining commitments for financing. These costs are amortized as additional interest expense over the term of the financing agreement on a straight-line basis for the Credit Facility and using effective interest method over the anticipated maturity date for the mortgage notes payable.

Unamortized deferred financing costs are expensed when the associated debt is refinanced or paid down before maturity. Costs incurred in seeking financial transactions that do not close are expensed in the period in which it is determined that the financing will not close.

Deferred leasing costs consist primarily of lease commissions and payments made to execute new leases and are deferred and amortized over the term of the lease.

## Equity-Based Compensation

The Company has stock-based plans under which its directors, officers, and employees (if the Company ever has employees), employees of the Advisor and its affiliates, employees of entities that provide services to the Company, directors of the Advisor or of entities that provide services to the Company, and certain consultants to the Company and the Advisor and its affiliates or to entities that provide services to the Company are eligible to receive awards. Awards granted thereunder are accounted for under the guidance for employee share-based payments. The cost of services received in exchange for these stock awards is measured at the grant date fair value of the award and the expense for such an award is included in the equity-based compensation line item of the consolidated statements of operations and is recognized in accordance with the service period (i.e., vesting) required or when the requirements for exercise of the award have been met.

Effective at the listing of the Company's Class A common stock, $\$ 0.01$ par value per share ("Class A common stock") on The Nasdaq Global Select Market ("Nasdaq") on July 19, 2018 (the "Listing Date"), the Company entered into the 2018 OPP under which a new class of units of the limited partnership designated as "LTIP Units" ("LTIP Units") were issued to the Advisor. These awards were market-based awards with a related required service period. In accordance with ASC 718, the LTIP Units were valued at their grant date and that value was reflected as a charge to earnings evenly over the service period. The cumulative expense was reflected as part of noncontrolling interest in the Company's balance sheets and statements of equity until the end of the service period. Following the end of the performance period under the 2018 OPP on July 19, 2021, the compensation committee of the board of directors of the Company determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned, and these LTIP Units were thus automatically forfeited. On that date, the Company reclassified amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheets and statements of equity.

On May 4, 2021, the Company's independent directors, authorized the issuance of a new award of LTIP Units effective after the performance period under the 2018 OPP expired on July 19, 2021, with the number of LTIP Units to be issued to the Advisor to be equal to the quotient of $\$ 72.0$ million divided by the 10 -trading day trailing average closing stock price of the Company’s Class A common stock for the ten trading days up to and including July 19, 2021. On July 21, 2021, the Company entered into the 2021 OPP pursuant to which the Advisor was granted an award of $8,528,885$ LTIP Units, representing the quotient of $\$ 72.0$ million divided by $\$ 8.4419$. The LTIP Units issued under the 2021 OPP were reclassified as an equity award with the cumulative expense reflected as part of non-controlling interest in the Company's consolidated balance sheets and equity statements.

In the event of a modification of any of the awards discussed above, any incremental increase in the value of the instrument measured on the date of the modification both before and after the modification, will result in an incremental amount to be reflected prospectively as a charge to earnings over the remaining service period.

For additional information on all of the Company's equity-based compensation arrangements, see Note 13 - Equity-Based Compensation.

## Income Taxes

The Company elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"), commencing with the taxable year ended December 31, 2013. The Company believes that, commencing with such taxable year, it has been organized and has operated in a manner so that it qualifies for taxation as a REIT under the Code. The Company intends to continue to operate in such a manner, but can provide no assurance that it will operate in a

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manner so as to remain qualified as a REIT. To continue to qualify for taxation as a REIT, the Company must distribute annually at least $90 \%$ of its REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard for the deduction for dividends paid and excluding net capital gains, and must comply with a number of other organizational and operational requirements. If the Company continues to qualify for taxation as a REIT, it generally will not be subject to federal corporate income tax on the portion of its REIT taxable income that it distributes to its stockholders. Even if the Company qualifies for taxation as a REIT, it may be subject to certain state and local taxes on its income and properties, as well as federal income and excise taxes on its undistributed income.

The amount of dividends payable to the Company's stockholders is determined by the board of directors and is dependent on a number of factors, including funds available for distribution, financial condition, capital expenditure requirements, as applicable, and annual distribution requirements needed to qualify and maintain the Company's status as a REIT under the Code.

## Per Share Data

Basic net loss per share of common stock is calculated by dividing net loss by the weighted-average number of shares of common stock issued and outstanding during such period. Diluted net loss per share of common stock considers the effect of potentially dilutive instruments outstanding during such period.

## Recently Issued Accounting Pronouncements

## Adopted as of January 1, 2020:

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which changes how entities measure credit losses for financial assets carried at amortized cost. The update eliminates the requirement that a credit loss must be probable before it can be recognized and instead requires an entity to recognize the current estimate of all expected credit losses. Additionally, the amended standard requires credit losses on available-for-sale debt securities to be carried as an allowance rather than as a direct write-down of the asset. On July 25, 2018, the FASB proposed an amendment to ASU 2016-13 to clarify that operating lease receivables recorded by lessors (including unbilled straight-line rent) are explicitly excluded from the scope of ASU 2016-13. The new guidance is effective for the Company beginning on January 1, 2020. The Company adopted the new guidance on January 1, 2020 and determined it did not have a material impact on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820): Disclosure FrameworkChanges to the Disclosure Requirements for Fair Value Measurement. The objective of ASU 2018-13 is to improve the effectiveness of disclosures in the notes to the financial statements by removing, modifying, and adding certain fair value disclosure requirements to facilitate clear communication of the information required by generally accepted accounting principles. The amended guidance is effective for the Company beginning on January 1, 2020. The Company adopted the new guidance on January 1, 2020 and determined it did not have a material impact on its consolidated financial statements.

## Adopted as of January 1, 2021:

In August 2020, the FASB issued ASU 2020-06, Debt - Debt with Conversion and Other Options (Topic 470) and Derivatives and Hedging - Contracts in Entity's Own Equity (Topic 815). The new standard reduces the number of accounting models for convertible debt instruments and convertible preferred stock, and amends the guidance for the derivatives scope exception for contracts in an entity's own equity. The standard also amends and makes targeted improvements to the related earnings per share guidance. The Company adopted the new standard as required on January 1, 2021 and its adoption did not have a material impact on the Company's financial statements.

## Not Yet Fully Adopted as of December 31, 2022:

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform (Topic 848). Topic 848 contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives and other contracts. The guidance in Topic 848 is optional and may be elected over the period from March 12, 2020 through June 30, 2023 as reference rate reform activities occur. During the year ended December 31, 2020, the Company elected to apply the hedge accounting expedients related to (i) the assertion that our hedged forecasted transactions remain probable and (ii) the assessments of effectiveness for future LIBOR-indexed cash flows to assume that the index upon which future hedged transactions will be based matches the index on the corresponding derivatives. Application of these expedients would preserve the presentation of the Company's derivatives, if any, which would be consistent with the Company's past presentation. As of December 31, 2022, the Company did not have any outstanding derivative instruments but has LIBOR-based borrowings under its Credit Facility (see Note 5 Credit Facility for additional information). The Company will continue to evaluate the impact of the guidance and may apply

## THE NECESSITY RETAIL REIT, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2022

other elections, as applicable, as additional changes in the market occur.

## Note 3 - Real Estate Investments

The following table presents the allocation of assets acquired and liabilities assumed during the years ended December 31, 2022, 2021 and 2020. All acquisitions in the years ended December 31, 2022, 2021 and 2020 were considered asset acquisitions for accounting purposes.

| (Dollars in thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2022{ }^{(1)(2)}$ |  | $2021{ }^{(2)}$ |  | 2020 |  |
| Real estate investments, at cost: |  |  |  |  |  |  |
| Land | \$ | 313,373 | \$ | 31,228 | \$ | 41,517 |
| Buildings, fixtures and improvements |  | 931,479 |  | 133,745 |  | 153,048 |
| Total tangible assets |  | 1,244,852 |  | 164,973 |  | 194,565 |
| Acquired intangible assets and liabilities: |  |  |  |  |  |  |
| In-place leases |  | 259,648 |  | 23,358 |  | 27,873 |
| Above-market lease assets |  | 25,322 |  | - |  | 1,786 |
| Below-market ground lease asset |  | - |  | - |  | - |
| Above-market ground lease liability |  | - |  | - |  | - |
| Below-market lease liabilities |  | $(70,038)$ |  | $(6,174)$ |  | $(3,812)$ |
| Total intangible assets, net |  | 214,932 |  | 17,184 |  | 25,847 |
| Assets Reduced, Liabilities Assumed and Equity Issued: |  |  |  |  |  |  |
| Mortgage notes payable assumed in acquisitions (including net discounts of $\$ 2,301$ ) |  | $(350,436)$ |  | - |  | - |
| Shares issued in acquisitions |  | $(49,965)$ |  | - |  | - |
| Application of deposit |  | $(40,000)$ |  | - |  | - |
| Accrued contingent consideration on acquired properties from the CIM Portfolio Acquisition |  | $(6,725)$ |  | - |  | - |
| Cash paid for real estate investments | \$ | 1,012,658 | \$ | 182,157 | \$ | 220,412 |
| Number of properties purchased from the CIM Portfolio Acquisition (See Note 1 - Organization for additional |  |  |  |  |  |  |
| Number of other properties purchased |  | 14 |  | 69 |  | 107 |

[^6]
## THE NECESSITY RETAIL REIT, INC.

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Total acquired intangible lease assets and liabilities consist of the following as of the dates presented:

| (In thousands) | December 31, 2022 |  |  |  |  |  | December 31, 20 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amount |  | Accumulated Amortization |  | Net Carrying Amount |  | $\underset{\text { Carrying }}{\text { Gross }}$ Amount |  | Accumulated Amortization |  | Net CarryingAmount |  |
| Intangible assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| In-place lease assets | \$ | 599,986 | \$ | 211,320 | \$ | 388,666 | \$ | 380,324 | \$ | 156,488 |  | 223,836 |
| Above-market lease assets |  | 44,567 |  | 13,334 |  | 31,233 |  | 22,349 |  | 10,280 |  | 12,069 |
| Total acquired intangible lease assets | \$ | 644,553 | \$ | 224,654 | \$ | 419,899 | \$ | 402,673 | \$ | 166,768 | \$ | 235,905 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Intangible liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Below-market lease liabilities | \$ | 170,119 | \$ | 36,243 | \$ | 133,876 | \$ | 107,828 | \$ | 29,755 | \$ | 78,073 |
| Total acquired intangible lease liabilities | \$ | 170,119 | \$ | 36,243 | \$ | 133,876 | \$ | 107,828 | \$ | 29,755 | \$ | 78,073 |

The following table presents amortization expenses and adjustments to revenue from tenants and property operating expenses for intangible assets and liabilities for the years ended December 31, 2022, 2021 and 2020:

| (In thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| In-place leases, included in depreciation and amortization | \$ | 84,396 | \$ | 37,592 | \$ | 46,496 |
|  |  |  |  |  |  |  |
| Above-market lease intangibles | \$ | $(5,964)$ | \$ | $(2,437)$ | \$ | $(2,794)$ |
| Below-market lease liabilities |  | 10,334 |  | 7,122 |  | 8,994 |
| Total included in revenue from tenants | \$ | 4,370 | \$ | 4,685 | \$ | 6,200 |
|  |  |  |  |  |  |  |
| Below-market ground lease asset ${ }^{(1)}$ | \$ | 32 | \$ | 32 | \$ | 32 |
| Above-market ground lease liability ${ }^{(1)}$ |  | - |  | - |  | (1) |
| Total included in property operating expenses | \$ | 32 | \$ | 32 | \$ | 31 |

[^7]The following table provides the projected amortization expenses and adjustments to revenue from tenants for intangible assets and liabilities for the next five years:

| (In thousands) | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2024 |  | 2025 |  | 2026 |  | 2027 |  |
| In-place leases, to be included in depreciation and amortization | \$ | 76,251 | \$ | 59,151 | \$ | 47,336 | \$ | 37,555 | \$ | 28,063 |
|  |  |  |  |  |  |  |  |  |  |  |
| Above-market lease intangibles | \$ | 6,230 | \$ | 5,398 | \$ | 4,557 | \$ | 3,318 | \$ | 2,704 |
| Below-market lease liabilities |  | $(10,700)$ |  | $(10,189)$ |  | $(9,804)$ |  | $(9,344)$ |  | $(8,917)$ |
| Total to be included in revenue from tenants | \$ | $(4,470)$ | \$ | $(4,791)$ | \$ | $(5,247)$ | \$ | $(6,026)$ | \$ | $(6,213)$ |

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## Deposits for Real Estate Investments

The Company did not have any deposits for future acquisitions of real estate investments as of December 31, 2022. As of December 31, 2021, the Company had $\$ 41.9$ million in deposits for future acquisitions of real estate investments of which $\$ 40.0$ million related to the deposit on the CIM Acquisition.

## Real Estate Held for Sale

When assets are identified by management as held for sale, the Company ceases depreciation and amortization of the identified assets and estimates the sales price, net of costs to sell, of those assets. If the carrying amount of the assets classified as held for sale exceeds the estimated net sales price, the Company records an impairment charge equal to the amount by which the carrying amount of the assets exceeds the Company's estimate of the net sales price of the assets. For additional information on impairment charges, see "Impairment Charges" section below.

As of December 31, 2021, there was one property, the Company's Sanofi property, classified as held for sale. This property was disposed on January 6, 2022.

The sales of these properties and other properties sold during their respective periods did not represent a strategic shift in the Company's operations or strategy. Accordingly, the operating results of these properties remained classified within continuing operations for all periods presented and did not represent a strategic shift. Accordingly, the operating results of this property remains classified within continuing operations for all periods presented.

The following table details the major classes of assets associated with the property that has been reclassified as held for sale as of December 31, 2021:

| (In thousands) |  |
| :--- | ---: |
| Real estate investments held for sale, at cost: |  |
| Land | $\$$ |
| Buildings, fixtures and improvements 31, 2021 |  |
| Acquired intangible lease assets | 16,009 |
| Total real estate assets held for sale, at cost | 194,288 |
| Less accumulated depreciation and amortization | 46,980 |
| Assets held for sale | $\boxed{257,277}$ |

## Real Estate Sales/Exchanges

During the year ended December 31, 2022, the Company sold 27 properties, including the Company's Sanofi property which was classified as held for sale as of December 31, 2021, for an aggregate contract price of $\$ 405.5$ million. These dispositions resulted in an aggregate gain of $\$ 61.4$ million, which is reflected in gain on sale of real estate investments on the consolidated statement of operations for the year ended December 31, 2022.

During the year ended December 31, 2021, the Company sold 13 properties, five of which were leased to Truist Bank, for an aggregate contract price of $\$ 18.9$ million, resulting in a gain of $\$ 4.8$ million, which is reflected in gain on sale of real estate investments on the consolidated statement of operations and comprehensive loss for the year ended December 31, 2021.

During the year ended December 31, 2020, the Company sold six properties leased to Truist Bank (formerly known as SunTrust Bank, "Truist Bank"), for an aggregate contract price of $\$ 13.3$ million, exclusive of closing costs and related mortgage repayments. These sales resulted in aggregate gains of $\$ 4.3$ million. In addition, the Company recorded a gain on sale of $\$ 2.2$ million related to a non-monetary exchange of two properties then owned by the Company pursuant to a tenant's exercise of its right to substitute properties under its lease. These gains are reflected in gain on sale/exchange of real estate investments on the consolidated statement of operations and comprehensive loss for the year ended December 31, 2020.

## Real Estate Held for Use

When circumstances indicate the carrying value of a property may not be recoverable, the Company reviews the property for impairment. For the Company, the most common triggering events are (i) concerns regarding the tenant (i.e., credit or expirations) in the Company's single-tenant properties (ii) significant or sustained vacancy in the Company's multi-tenant properties and (iii) changes to the Company's expected holding period as a result of business decisions or non-recourse debt maturities. For all of its held for use properties, the Company had reconsidered the projected cash flows due to various performance indicators and where appropriate, and the Company evaluated the impact on its ability to recover the carrying

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2022

value of such properties based on the expected cash flows over the intended holding period. See "Impairment Charges" below for discussion of specific charges taken.

If a triggering event for held for use single-tenant properties is identified, the Company uses either a market approach or an income approach to estimate the future cash flows expected to be generated.

The market approach involves evaluating comparable sales of properties in the same geographic region as the held for use properties in order to determine an estimated sale price. The Company makes certain assumptions including, among others, that the properties in the comparable sales used in the analysis share similar characteristics to the held for use properties, and that market and economic conditions at the time of any potential sales of these properties, such as discount rates; demand for space; competition for tenants; changes in market rental rates; and costs to operate the property, would be similar to those in the comparable sales analyzed.

Under the income approach, the Company evaluates the impact on its ability to recover the carrying value of such properties based on the expected cash flows over its intended holding period. The Company makes certain assumptions in this approach including, among others, the market and economic conditions, expected cash flow projections, intended holding periods and assessments of terminal values.

Where more than one possible scenario exists, the Company uses a probability weighted approach. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the future cash flows estimated by management in its impairment analysis may not be achieved, and actual losses or additional impairment may be realized in the future.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## Impairment Charges

The following table details the impairment charges recorded by segment for the periods presented:

| (In thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Single-tenant properties: |  |  |  |  |  |  |
| Various vacant single-tenant properties ${ }^{(1)}$ | \$ | 12,744 | \$ | 6,321 | \$ | 1,408 |
| United Healthcare ${ }^{(2)}$ |  | 3,766 |  | 26,940 |  | - |
| Total single-tenant impairment charges |  | 16,510 |  | 33,261 |  | 1,408 |
| Multi-tenant properties: |  |  |  |  |  |  |
| Blankenbaker Plaza ${ }^{(3)(4)(6)}$ |  | 3,539 |  | - |  | - |
| Brynwood Square ${ }^{(3)(4)(6)}$ |  | 2,032 |  | - |  | - |
| The Shoppes at West End ${ }^{(4)(6)}$ |  | 51,955 |  | - |  | - |
| Shoppes at Wyomissing ${ }^{(4)}$ |  | 23,229 |  | - |  | - |
| Sterling Slidell ${ }^{(5)}$ |  | - |  | - |  | 11,502 |
| Total multi-tenant impairment charges |  | 80,755 |  | - |  | 11,502 |
| Total impairment charges | \$ | 97,265 | \$ | 33,261 | \$ | 12,910 |

${ }^{(1)}$ For the year ended December 31, 2022, 11 properties were impaired, of which ten were formerly leased to Truist Bank. All properties in the year ended December 31, 2022 were impaired to their fair values as determined by their respective purchase and sale agreements. Eight of these properties, all of which were leased to Truist Bank, were disposed in the year ended December 31, 2022.
For the year ended December 31, 2021, eight properties were impaired, all of which were formerly leased to Truist Bank. Seven of these properties were impaired to their fair values as determined by their respective purchase and sale agreements and one property was impaired to its fair value as determined by the income approach.

For the year ended December 31, 2020, three properties were impaired. One of these properties was impaired to its fair value as determined by its purchase and sale agreement and two of these properties were impaired to their fair values as determined by the income approach.
(2) This property was vacant since June 30,2021 when a tenant did not renew its lease. This property was impaired to its fair value as determined by the income approach in both the year ended December 31, 2022 and 2021 and disposed in the year ended December 31, 2022.
${ }^{(3)}$ These properties were recently acquired in the CIM Portfolio Acquisition (see Note 1 - Organization for additional information).
${ }^{(4)}$ These properties were impaired to their fair values as determined by their respective purchase and sale agreements.
${ }^{(5)}$ This property was impaired to its fair value as determined by the income approach.
${ }^{(6)}$ These properties were disposed in the year ended December 31, 2022.

## Tenant Improvements Write-Off

During the second quarter of 2020, a tenant in the health club business at one of the Company's multi-tenant properties declared bankruptcy and vacated its space while in the process of improving the space. The Company had already reimbursed $\$ 0.8$ million to the tenant for these improvements. As a result of the tenant's bankruptcy, improvements being made by the tenant were not paid for and the Company additionally accrued approximately $\$ 2.3$ million to pay liens on the property by the tenant's contractors. The Company determined that certain of the improvements no longer had any value in connection with any foreseeable replacement tenant and wrote off approximately $\$ 3.1$ million which is recorded in depreciation and amortization expense in the consolidated statement of operations and comprehensive loss for the year ended December 31, 2020.

During the year ended December 31, 2022, the Company received a lien settlement of $\$ 0.9$ million related to the previously accrued liens on this property, which was recorded in other income on the Company's consolidated statement of operations.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> <br> December 31, 2022 

 <br> <br> December 31, 2022}

## Note 4 - Mortgage Notes Payable, Net

The Company's mortgage notes payable, net as of December 31, 2022 and 2021 consisted of the following:

| Portfolio | EncumberedProperties | Outstanding Loan Amount as of December 31, |  |  |  | Effective Interest <br> Rate as of <br> December 31, <br> 2022 | Interest Rate | Maturity | Anticipated Repayment ${ }^{(6)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2022 |  | 2021 |  |  |  |  |
|  | (In thousands) |  |  | (In thousands) |  |  |  |  |  |
| 2019 Class A-1 Net Lease Mortgage Notes | 102 | \$ | 117,620 | \$ | 118,231 | 3.83 \% | Fixed | May 2049 | May 2026 |
| 2019 Class A-2 Net Lease Mortgage Notes | 108 |  | 120,020 |  | 120,644 | 4.52 \% | Fixed | May 2049 | May 2029 |
| 2021 Class A-1 Net-Lease Mortgage Notes | 49 |  | 53,601 |  | 54,487 | 2.24 \% | Fixed | May 2051 | May 2028 |
| 2021 Class A-2 Net-Lease Mortgage Notes | 47 |  | 92,584 |  | 94,113 | 2.83 \% | Fixed | May 2051 | May 2031 |
| 2021 Class A-3 Net-Lease Mortgage Notes | 33 |  | 34,997 |  | 35,000 | 3.07 \% | Fixed | May 2051 | May 2028 |
| 2021 Class A-4 Net-Lease Mortgage Notes | 35 |  | 54,995 |  | 55,000 | 3.65 \% | Fixed | May 2051 | May 2031 |
| Total Net Lease Mortgage Notes | 374 |  | 473,817 |  | 477,475 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Stop \& Shop | 4 | \$ | 45,000 | \$ | 45,000 | 3.50 \% | Fixed | Jan. 2030 | Jan. 2030 |
| Column Financial Mortgage Notes ${ }^{(5)}$ | 364 |  | 705,567 |  | 715,000 | 3.79 \% | Fixed | Aug. 2025 | Aug. 2025 |
| Bob Evans I | 22 |  | 22,740 |  | 22,842 | 4.71 \% | Fixed | Sep. 2037 | Sep. 2027 |
| Mortgage Loan II | 12 |  | 210,000 |  | 210,000 | 4.25 \% | Fixed | Jan. 2028 | Jan. 2028 |
| Mortgage Loan III | 22 |  | 33,400 |  | 33,400 | 4.12 \% | Fixed | Jan. 2028 | Jan. 2028 |
| Cottonwood Commons ${ }^{(4)}$ | 1 |  | 19,250 |  | - | 4.52 \% | Fixed | Sep. 2023 | Sep. 2023 |
| The Marquis ${ }^{(4)}$ | 1 |  | 8,556 |  | - | 3.95 \% | Fixed | Dec 2027 | May 2023 |
| Assumed Multi-Tenant Mortgage I ${ }^{(4)}$ | 3 |  | 16,700 |  | - | 4.68 \% | Fixed | Sep. 2033 | Sep. 2023 |
| Assumed Multi-Tenant Mortgage II ${ }^{(4)}$ | 4 |  | 25,000 |  | - | 4.54 \% | Fixed | Feb. 2024 | Feb. 2024 |
| Assumed Multi-Tenant Mortgage III ${ }^{(4)}$ | 3 |  | 30,719 |  | - | 3.70 \% | Fixed | Apr. 2023 | Apr. 2023 |
| Assumed Multi-Tenant Mortgage IV ${ }^{(4)}$ | 4 |  | 28,387 |  | - | 3.90 \% | Fixed | Apr. 2023 | Apr. 2023 |
| Assumed Multi-Tenant Mortgage $\mathrm{V}^{(4)}$ | 7 |  | 60,544 |  | - | 3.70 \% | Fixed | Sep. 2023 | Sep. 2023 |
| The Plant ${ }^{(4)}$ | 1 |  | 123,000 |  | - | 3.87 \% | Fixed | May 2033 | May 2023 |
| McGowin Park ${ }^{(4)}$ | 1 |  | 39,025 |  | - | $4.11 \%$ | Fixed | May 2024 | May 2024 |
| Gross mortgage notes payable | 823 |  | 1,841,705 |  | 1,503,717 | 3.83 \% |  |  |  |
| Deferred financing costs, net of accumulated amortization |  |  | $(31,948)$ |  | $(38,672)$ |  |  |  |  |
| Mortgage premiums and discounts, net ${ }^{(3)}$ |  |  | $(1,324)$ |  | (115) |  |  |  |  |
| Mortgage notes payable, net |  | \$ | 1,808,433 | \$ | 1,464,930 |  |  |  |  |

${ }^{(1)}$ Calculated on a weighted-average basis for all mortgages outstanding as of December 31, 2022.
${ }^{(2)}$ Deferred financing costs represent commitment fees, legal fees and other costs associated with obtaining financing. These costs are amortized to interest expense over the terms of the respective financing agreements using the effective interest method. Unamortized deferred financing costs are generally expensed when the associated debt is refinanced or repaid before maturity. Costs incurred in seeking financial transactions that do not close are expensed in the period in which it is determined that it is probable the financing will not close.
${ }^{(3)}$ Mortgage premiums or discounts are amortized as an increase or reduction to interest expense over the remaining terms of the respective mortgages.
${ }^{(4)}$ The Company assumed these fixed-rate mortgages in the CIM Portfolio Acquisition during the year ended December 31, 2022 with net discounts of $\$ 2.3$ million
(5) During the year ended December 31, 2022, two properties formerly encumbered by this mortgage were disposed, resulting in a partial repayment of $\$ 9.4$ million in accordance with the terms of the loan, inclusive of a $\$ 7.9$ million payment in the year ended December 31,2022 from the disposition of two properties in the year ended December 31, 2021
${ }^{(6)}$ The Company determines an anticipated repayment date when the terms of a debt obligation provide for earlier repayment than the legal maturity and when the Company expects to repay such debt obligations earlier due to factors such as elevated interest rates or additional principal payment requirements.

As of December 31, 2022 and 2021, the Company had pledged $\$ 3.0$ billion and $\$ 2.4$ billion, respectively, in real estate investments, at cost as collateral for its mortgage notes payable. This real estate is not available to satisfy other debts and obligations unless first satisfying the mortgage notes payable on the properties. In addition, as of December 31, 2022, \$2.0 billion in real estate investments were included in the unencumbered asset pool comprising the borrowing base under the Credit Facility (see Note 5 - Credit Facility for definition). Therefore, this real estate is only available to serve as collateral or satisfy other debts and obligations if it is first removed from the borrowing base under the Credit Facility.

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The Company periodically refinances its mortgages and has incurred prepayment penalties when it pays off its mortgages prior to their maturities. The Company did not incur any prepayment penalties during the year ended December 31, 2022. The Company incurred prepayment penalties of $\$ 4.0$ million and $\$ 0.8$ million for the years ended December 31, 2021 and 2020, respectively.

The Company's mortgage notes payable agreements require compliance with certain property-level financial covenants including debt service coverage ratios. As of December 31, 2022, the Company was in compliance with financial covenants under its mortgage notes payable agreements.

## Combined Debt Obligation Principal Payments

The following table summarizes the scheduled aggregate principal payments (based on anticipated repayment dates) on mortgage notes payable and the Company's other debt for the five years subsequent to December 31, 2022 and thereafter:

| (In thousands) | Future Principal Payments |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mortgage Notes |  | Credit Facility ${ }^{(1)}$ |  | Senior Notes ${ }^{(2)}$ |  | Total |  |
| $2023{ }^{\text {(3) }}$ | \$ | 289,784 | \$ | - | \$ | - | \$ | 289,784 |
| 2024 |  | 65,672 |  | - |  | - |  | 65,672 |
| 2025 |  | 707,238 |  | - |  | - |  | 707,238 |
| 2026 |  | 116,917 |  | 458,000 |  | - |  | 574,917 |
| 2027 |  | 21,553 |  | - |  | - |  | 21,553 |
| Thereafter |  | 640,541 |  | - |  | 500,000 |  | 1,140,541 |
|  | \$ | 1,841,705 | \$ | 458,000 | \$ | 500,000 | \$ | 2,799,705 |

[^8]
## Note 5 - Credit Facility

The Company has a credit facility (the "Credit Facility") with BMO Harris Bank, N.A. ("BMO Bank") as administrative agent, Citizens Bank, N.A. and SunTrust Robinson Humphrey, Inc., as joint lead arrangers, and the other lenders from time to time party thereto. On October 1, 2021, the Company entered into an amendment and restatement of the Credit Facility. Also, upon the closing of the Senior Notes (as defined in Note 6 - Senior Notes, Net) on October 7, 2021, the Company used a portion of the proceeds to repay all outstanding borrowings under the Credit Facility at the time. The aggregate total commitments after the amendment and restatement of the Credit Facility were increased from $\$ 540.0$ million to $\$ 815.0$ million, including a $\$ 50.0$ million sublimit for letters of credit and a $\$ 55.0$ million sublimit for swingline loans. The Credit Facility includes an uncommitted "accordion feature" permitting the Company, subject to certain exceptions, to increase the commitments under the Credit Facility by up to an additional $\$ 435.0$ million, subject to obtaining commitments from new lenders or additional commitments from participating lenders and certain customary conditions. The Credit Facility matures on April 1, 2026, subject to the Company's right, subject to customary conditions, to extend the maturity date by up to two additional six-month terms. Borrowings under the Credit Facility may be prepaid at any time, in whole or in part, without premium or penalty, subject to customary LIBOR breakage costs.

The Credit Facility is supported by a pool of eligible unencumbered properties that are owned by the subsidiaries of the OP that serve as Guarantors. The Company may add or remove properties to or from this pool so long as at any time there are at least 15 eligible unencumbered properties with a value of at least $\$ 300.0$ million, among other things. The amount available for future borrowings under the Credit Facility depends on the amount outstanding thereunder relative to the aggregate commitments; however, the amount the Company may borrow is limited by the financial maintenance covenants described below.

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The amount available for future borrowings under the Credit Facility is based on the maximum amount of total unsecured indebtedness that could be incurred while maintaining a minimum unsecured interest coverage ratio with respect to the borrowing base, in each case, as of the determination date.

During the year ended December 31, 2022, the Company borrowed $\$ 533.0$ million to fund a portion of the purchase price of the 81 properties acquired from the CIM Portfolio Acquisition, $\$ 75.0$ million of which the Company repaid during the year ended December 31, 2022 by primarily using proceeds from its dispositions (including $\$ 40.0$ million repaid at the closing of certain property dispositions). As of December 31, 2022, the Company had a total borrowing capacity under the Credit Facility of $\$ 505.9$ million based on the value of the borrowing base under the Credit Facility, and of this amount $\$ 458.0$ million was outstanding under the Credit Facility as of December 31, 2022 and $\$ 47.9$ million remained available for future borrowings. There were no amounts outstanding under the Credit Facility as of December 31, 2021.

The Credit Facility currently requires payments of interest only prior to maturity. Borrowings under the Credit Facility bear interest at either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from $0.45 \%$ to $1.05 \%$, or (ii) LIBOR plus an applicable spread ranging from $1.45 \%$ to $2.05 \%$, in each case depending on the Company's consolidated leverage ratio. In addition, (i) if the Company or the OP achieves an investment grade credit rating, the OP can elect for the spread to be based on the credit rating of the Company or the OP, and (ii) "floor" on LIBOR is $0 \%$.

As of December 31, 2022, the Company has elected to use LIBOR for all of its borrowings under the Credit Facility and the weighted-average interest rate under the Credit Facility was $6.51 \%$. As of December 31, 2021, there were no amounts outstanding under the Credit Facility.

Any subsidiary owning property that is included in the borrowing base is required to guarantee the OP's obligations under the Credit Facility. This includes any wholly owned domestic subsidiary of the OP that directly or indirectly owns or leases a real estate asset added to the pool of eligible unencumbered properties. For any Guarantor subsidiary of the OP, this guarantee will be released if the Company or the OP achieves an investment grade credit rating, but will again be required (i) if either the Company or the OP loses its investment grade credit rating, or (ii) with respect to any Guarantor subsidiary of the OP, for so long as the subsidiary is the primary obligor under or provides a guaranty to any holder of unsecured indebtedness.

The Credit Facility contains various customary operating covenants, including covenants restricting, among other things, restricted payments (including dividends and share repurchases), the incurrence of liens, the types of investments the Company may make, fundamental changes, agreements with affiliates and changes in nature of business. The amended and restated Credit Facility also (i) continues to have financial maintenance covenants with respect to maximum consolidated leverage, maximum consolidated secured leverage, minimum fixed charge coverage, and minimum net worth, (ii) amended the maximum recourse debt to total asset value covenant to refer instead to secured recourse debt, and (iii) added new financial maintenance covenants with respect to maximum consolidated unsecured leverage and adjusted net operating income for the pool of eligible unencumbered properties required to be maintained under the Credit Facility to debt service paid on unsecured indebtedness.

Under the Credit Facility, subject to certain conditions, the Company is not permitted to pay distributions, including cash dividends on equity securities (including the Company's $7.50 \%$ Series A Cumulative Redeemable Perpetual Preferred Stock, $\$ 0.01$ par value per share ("Series A Preferred Stock") and $7.375 \%$ Series C Cumulative Redeemable Perpetual Preferred Stock, $\$ 0.01$ par value per share ("Series C Preferred Stock") in an aggregate amount exceeding $95 \%$ of AFFO (as defined in the Credit Facility) for any look-back period of four consecutive fiscal quarters without seeking consent from the lenders under the Credit Facility. However, the Credit Facility also permits the Company to pay distributions in an aggregate amount not exceeding $105 \%$ of AFFO for any applicable period if, as of the last day of the period, the Company is able to satisfy a maximum leverage ratio after giving effect to the payments and also has amounts available for future borrowings under the Credit Facility of not less than $\$ 60.0$ million. Moreover, if applicable, during the continuance of an event of default under the Credit Facility, the Company may not pay dividends or other distributions in excess of the amount necessary for the Company to maintain its status as a REIT.

As of December 31, 2022, the Company was in compliance with the operating and financial covenants under the Credit Facility.

## LIBOR Transition

In July 2017, the Financial Conduct Authority (the authority that regulates LIBOR) announced it intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. As a result, the Federal Reserve Board and the Federal Reserve Bank of New York organized the Alternative Reference Rates Committee, which identified the Secured Overnight Financing Rate ("SOFR") as its preferred alternative to LIBOR in derivatives and other financial contracts. On March 5, 2021, the Financial Conduct Authority confirmed a partial extension of this deadline, announcing that it will cease the

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publication of the one-week and two-month USD LIBOR settings immediately following December 31, 2021. The remaining USD LIBOR settings will continue to be published through June 30, 2023. The Company is not able to predict when there will be sufficient liquidity in the SOFR market. The Company is monitoring and evaluating the risks related to changes in LIBOR availability, which include potential changes in interest paid on debt and amounts received and paid on interest rate swaps. In addition, the value of debt or derivative instruments tied to LIBOR will also be impacted as LIBOR is limited and discontinued and contracts must be transitioned to a new alternative rate. While the Company expects LIBOR to be available in substantially its current form until at least June 30, 2023, it is possible that LIBOR will become unavailable prior to that time. This could occur, for example, if a sufficient number of banks decline to make submissions to the LIBOR administrator. The Credit Facility contains language governing the establishment of a replacement benchmark index to serve as an alternative to LIBOR, when necessary.

## Note 6 - Senior Notes, Net

On October 7, 2021, the Company and the OP, (together the "Senior Notes Issuers"), issued $\$ 500.0$ million aggregate principal amount of $4.500 \%$ Senior Notes due 2028 (the "Senior Notes"). The Senior Notes Issuers and the subsidiaries of the Senior Notes Issuers that guarantee the Senior Notes (the "Guarantors") entered into an Indenture (the "Indenture") with U.S. Bank National Association, as trustee (the "Trustee"). As of December 31, 2022 and 2021 the amount of the Senior Notes on the Company's consolidated balance sheet totaled $\$ 492.3$ million and $\$ 491.0$ million, respectively, which is net of $\$ 7.7$ million and $\$ 9.0$ million of deferred financing costs, respectively.

At closing, the Senior Notes Issuers used a portion of the net proceeds from the issuance of the Senior Notes, after deducting the initial purchasers' discounts and offering fees and expenses, to repay amounts outstanding at the time under the Credit Facility of approximately $\$ 186.2$ million and to repay a $\$ 125.0$ million mortgage note. The Senior Notes Issuers may use the remaining proceeds to fund future property acquisitions and for other general corporate purposes.

The Senior Notes, which were issued at par, matures on September 30, 2028 and accrue interest at a rate of $4.500 \%$ per year. Interest on the Senior Notes, which began to accrue on October 7, 2021, is payable semi-annually in arrears on March 30 and September 30 of each year, which began on March 30, 2022. The Senior Notes do not require any principal payments prior to maturity.

The Senior Notes are fully and unconditionally guaranteed (the "Senior Note Guarantees") on a joint and several basis by the subsidiaries of each Senior Notes Issuer that are guarantors under the Credit Facility. Subject to certain exceptions, each future subsidiary of each Senior Notes Issuer that subsequently guarantees indebtedness under the Credit Facility, any other syndicated loan facility or any capital markets indebtedness, in each case, of the Senior Notes Issuers or a Guarantor will be required to execute a Senior Note Guarantee. Under certain circumstances, the Guarantors may be automatically released from their Senior Note Guarantees without the consent of the holders of Senior Notes.

The Senior Notes and the Senior Note Guarantees are senior unsecured obligations of the Senior Notes Issuers and each Guarantor and are equal in right of payment with all of the other existing and future senior unsecured indebtedness of the Senior Notes Issuers and each Guarantor, including their obligations under the Credit Facility, senior in right of payment to any indebtedness that by its terms is expressly subordinated to the Senior Notes and the Senior Note Guarantees, effectively subordinated to all of the existing and future secured indebtedness of the Senior Notes Issuers and each Guarantor to the extent of the value of the collateral securing such debt and structurally subordinated to all existing and future indebtedness and other liabilities, including trade payables, of any subsidiary of the Senior Notes Issuers that do not guarantee the Senior Notes.

The Senior Notes are redeemable at the option of the Senior Notes Issuers, in whole at any time or in part from time to time, in each case prior to June 30, 2028, for cash, at a redemption price equal to the greater of (i) $101 \%$ of the principal amount of the Senior Notes to be redeemed or (ii) an amount equal to the sum of the present values of the remaining scheduled payments of principal and interest on the Senior Notes to be redeemed that would be due if the Senior Notes matured on June 30, 2028 (exclusive of unpaid interest accrued to, but not including, the date of redemption) discounted to the date of redemption on a semi-annual basis at the treasury rate plus 50 basis points, plus, in each case, unpaid interest, if any, accrued to, but not including, the date of redemption. In addition, at any time on or after June 30, 2028, the Senior Notes will be redeemable, at the option of the Issuers, in whole at any time or in part from time to time, for cash, at a redemption price equal to $100 \%$ of the principal amount of the Senior Notes to be redeemed plus unpaid interest, if any, accrued to, but not including, the date of redemption.

If a Change of Control Triggering Event (as defined in the Indenture) occurs, the Senior Notes Issuers will be required to make an offer to purchase the Senior Notes at a price equal to $101 \%$ of the principal amount thereof, plus accrued and unpaid interest, if any, up to, but excluding, the purchase date.

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If the Senior Notes Issuers or any of their restricted subsidiaries sell assets, under certain circumstances the Senior Notes Issuers will be required to make an offer to purchase the Senior Notes at a price equal to $100 \%$ of the principal amount, plus accrued interest and unpaid interest, if any, up to, but excluding, the purchase date.

The Indenture contains covenants that, among other things, limit the ability of the Senior Notes Issuers and their restricted subsidiaries to (1) incur additional indebtedness, (2) pay dividends and make distributions on the capital stock of the Company and each Senior Notes Issuer's restricted subsidiaries, (3) make investments or other restricted payments, (4) create liens on their assets, (5) enter into transactions with affiliates, (6) merge or consolidate or sell all or substantially all of their assets, (7) sell assets and (8) create restrictions on the ability of their restricted subsidiaries to pay dividends or other amounts to them. These covenants are subject to important exceptions and qualifications. In addition, if the Senior Notes are rated investment grade by any two of Moody's Investors Service, Inc., Fitch Ratings Inc. and Standard \& Poor's Ratings Services, and at such time no default or event of default under the Indenture has occurred and is continuing, many of the covenants in the Indenture will be suspended or become more lenient and may not go back into effect.

The Indenture contains customary events of default which could, subject to certain conditions, cause the Senior Notes to become immediately due and payable.

As of December 31, 2022, the Company was in compliance with the operating and financial covenants under the Indenture.

## Note 7 - Fair Value Measurements

## Fair Value Hierarchy

GAAP establishes a hierarchy of valuation techniques based on the observability of inputs used in measuring assets and liabilities at fair value. GAAP establishes market-based or observable inputs as the preferred sources of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy are described below:

Level 1 - Quoted prices in active markets for identical assets and liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset and liability or can be corroborated with observable market data for substantially the entire contractual term of the asset or liability.

Level 3 - Unobservable inputs that reflect the entity's own assumptions about the assumptions that market participants would use in the pricing of the asset or liability and are consequently not based on market activity, but rather through particular valuation techniques.

The determination of where an asset or liability falls in the hierarchy requires significant judgment and considers factors specific to the asset or liability. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company evaluates its hierarchy disclosures each quarter and depending on various factors, it is possible that an asset or liability may be classified differently from quarter to quarter. However, the Company expects that changes in classifications between levels will be rare.

A review of the fair value hierarchy classification is conducted on a quarterly basis. Changes in the type of inputs may result in a reclassification for certain assets and liabilities. The Company's policy with respect to transfers between levels of the fair value hierarchy is to recognize transfers into and out of each level as of the end of the reporting period. There were no transfers between levels of the fair value hierarchy during the years ended December 31, 2022 and 2021.

## Financial Instruments Measured at Fair Value on a Recurring Basis

## Derivative Instruments

The Company's derivative instruments are measured at fair value on a recurring basis. Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with this derivative utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties. However, as of December 31, 2022, the Company does not have any derivatives, but would assess the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions if it had any.

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The valuation of derivative instruments is determined using a discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, as well as observable market-based inputs, including interest rate curves and implied volatilities. In addition, credit valuation adjustments are incorporated into the fair values to account for the Company's potential nonperformance risk and the performance risk of the counterparties.

## Real Estate Investments Measured at Fair Value on a Non-Recurring Basis

Real Estate Investments - Held for Sale
The Company has had impaired real estate investments classified as held for sale (see Note 3 - Real Estate Investments for additional information on impairment charges recorded by the Company). There were not any impaired real estate investments held for sale as of December 31, 2022 or 2021. The carrying value of impaired real estate investments held for sale on the consolidated balance sheet represents their estimated fair value less cost to sell. Impaired real estate investments held for sale are generally classified in Level 3 of the fair value hierarchy.
Real Estate Investments - Held for Use
The Company has had impaired real estate investments that were classified as held for use at the time of impairment (see Note 3 - Real Estate Investments for additional information on impairment charges recorded by the Company). The carrying value of these held for use impaired real estate investments on the consolidated balance sheet represents their estimated fair value at the time of impairment. The Company primarily uses a market approach to estimate future cash flows expected to be generated. Impaired real estate investments which are held for use are generally classified in Level 3 of the fair value hierarchy.

## Financial Instruments that are not Reported at Fair Value

The Company is required to disclose the fair value of financial instruments for which it is practicable to estimate that value. The carrying value of short-term financial instruments such as cash and cash equivalents, restricted cash, prepaid expenses and other assets, accounts payable and accrued expenses and dividends payable approximates their fair value due to their short-term nature.

The fair values of the Company's remaining financial instruments that are not reported at fair value on the consolidated balance sheets are reported below:

| (In thousands) | Level | December 31, 2022 |  |  |  | December 31, 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Value |  | Fair Value |  | Carrying Value |  | Fair Value |  |
| Gross mortgage notes payable and mortgage premiums and discounts, net | 3 | \$ | 1,841,705 | \$ | 1,648,505 | \$ | 1,503,717 | \$ | 1,487,274 |
| Senior Notes | 2 | \$ | 500,000 | \$ | 376,250 | \$ | 500,000 | \$ | 504,375 |
| Credit Facility | 3 | \$ | 458,000 | \$ | 456,635 | \$ | - | \$ | - |

The financial instruments noted above had lower fair values as compared to their respective carrying values as of December 31, 2022 primarily because of increasing interest rates and/or widening credit spreads during the year ended December 31, 2022.

## Note 8 - Derivatives and Hedging Activities

## Risk Management Objective of Using Derivatives

The Company may use derivative financial instruments, including interest rate swaps, caps, options, floors and other interest rate derivative contracts, to hedge all or a portion of the interest rate risk associated with its borrowings. The principal objective of such arrangements is to minimize the risks and costs associated with the Company's operating and financial structure as well as to hedge specific anticipated transactions. The Company does not intend to utilize derivatives for speculative or other purposes other than interest rate risk management. The use of derivative financial instruments carries certain risks, including the risk that the counterparties to these contractual arrangements are not able to perform under the agreements. To mitigate this risk, the Company only enters into derivative financial instruments with counterparties with high credit ratings and with major financial institutions with which the Company and its related parties may also have other financial relationships. The Company does not anticipate that any of the counterparties will fail to meet their obligations.

The Company entered into an interest rate swap on September 1, 2020 for a notional amount of $\$ 125.0$ million. The interest rate swap became effective on October 13, 2020, and fixed the interest rate on a mortgage loan that was refinanced on September 4, 2020. The interest rate swap fixed interest on the mortgage at an effective interest rate of $3.27 \%$ and was to expire

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in July 2026. This interest rate swap was terminated in the fourth quarter of 2021 when the mortgage loan was repaid and the Company received $\$ 2.1$ million as a result of the termination. Following the termination, the Company reclassified approximately $\$ 2.1$ million from AOCI as a reduction to interest expense in the Company's consolidated statement of operations and comprehensive loss in the fourth quarter of 2021.

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the accompanying consolidated balance sheets as of December 31, 2021. The Company did not have any derivative instruments outstanding as of December 31, 2022.

| (In thousands) | Balance Sheet Location | December 31, 2021 |  |
| :--- | :--- | :--- | :--- |
| Derivatives not designated as hedging instruments: |  |  |  |
| Embedded derivative | Derivative liabilities, at fair value | $\$$ | 2,250 |

## Cash Flow Hedges of Interest Rate Risk

As of December 31, 2022 and 2021, the Company did not have any derivatives that were designated as cash flow hedges of interest rate risk, however, the Company did have derivative activity (see table below) during the year ended December 31, 2021.

The Company's objectives in using interest rate derivatives have historically been to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. The changes in the fair value of derivatives designated and that qualify as cash flow hedges are recorded in accumulated other comprehensive loss ("AOCI") and are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives are reclassified to interest expense as interest payments are made on the Company's variable-rate debt.

During the year ended December 31, 2021, the Company terminated its pay-fixed interest rate swap agreement with a notional amount of $\$ 125.0$ million. This termination resulted in income of $\$ 2.1$ million during the year ended December 31, 2021, which is included as a reduction of interest expense in the Company's consolidated statement of operations and comprehensive loss.

The table below details the location in the consolidated financial statements of the gain or loss recognized on interest rate derivatives designated as cash flow hedges for the years ended December 31, 2021 and 2020, respectively:

| (In thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Amount of loss recognized in AOCI on interest rate derivatives ${ }^{(1)}$ | \$ | - | \$ | 2,040 | \$ | (174) |
| Amount of loss reclassified from AOCI into income as interest expense | \$ | - | \$ | (213) | \$ | (51) |
| Total interest expense recorded in the consolidated statement of operations and comprehensive loss | \$ | 118,925 | \$ | 81,784 | \$ | 78,467 |

[^9]
## Non-Designated Derivatives

As of December 31, 2022 and 2021, the Company did not have any outstanding free-standing derivatives that were not designated as hedges under qualifying hedging relationships.

These derivatives have historically been used to manage the Company's exposure to interest rate movements, but do not meet the strict hedge accounting requirements to be classified as hedging instruments. These derivatives also include other instruments that don't qualify for hedge accounting such as the embedded derivative described below. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings.

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The Company recorded an immaterial loss on free-standing non-designated hedging relationships during the years ended December 31, 2021 and 2020. The Company did not record any gains or losses during the year ended December 31, 2022 on such free-standing derivatives since the Company did not have any derivatives that were not designated as hedges of in qualifying hedging relationships during that year.

## Embedded Derivative

The purchase and sale agreement for the CIM Portfolio Acquisition (see Note 3 - Real Estate Investments for more information) included the issuance of shares of the Company's Class A common stock of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value). The Company ultimately issued 6,450,107 shares of Class A common stock to the Seller in the first and second closings of the CIM Portfolio Acquisition during the three months ended March 31, 2022.

The number of shares issued at the applicable closing were based on the value of the shares or units that were issuable at such closing divided by the per-share volume weighted average price of the Company's Class A common stock measured over a five-day consecutive trading period immediately preceding (but not including) the date on which written notice for the closing was delivered, indicating the seller's election to receive either shares or units, to the OP (the price of which was to be limited by a $7.5 \%$ collar in either direction from the per share volume weighted-average price of the Company's Class A common stock measured over a ten-day consecutive trading period immediately preceding (but not including) the effective date of the purchase and sale agreement), which was $\$ 8.34$ per share. The Company had concluded that as of December 31, 2021, this arrangement constituted an embedded derivative which required separate accounting. The initial value of the embedded derivative was an asset upon the signing of the purchase and sale agreement of $\$ 1.7$ million, and was a liability of $\$ 2.3$ million as of December 31, 2021. The change in value of $\$ 3.9$ million was recorded as a loss on non-designated derivatives in the consolidated statement of operations for the year ended December 31, 2021. The shares were issued in two closings in the three months ending March 31, 2022 at contract prices within the collar. Accordingly, the value of the embedded derivative was considered to be zero immediately prior to closing. Accordingly, the Company reduced the prior liability at December 31, 2021 to zero at closing and recorded a gain on non-designated derivatives of $\$ 2.3$ million in the consolidated statements of operations for the year ended December 31, 2022.

## Note 9 - Stockholders' Equity and Non-Controlling Interest

## Mezzanine Equity

## Shares Formerly Subject to Repurchase

During the three months ended March 31, 2022, as part of the CIM Portfolio Acquisition, the Company issued a total of $6,450,107$ shares of its Class A common stock to the Seller which had a value of $\$ 50.0$ million, for accounting purposes, using the stock prices at the respective dates of issuance. The Company was required to register the resale of these shares, which it did in April 2022, and was required to subsequently maintain the effectiveness of that resale registration through the termination of the repurchase right. Otherwise, the Company could have been required to repurchase the securities for $\$ 53.4$ million. The Seller's repurchase right terminated on August 25, 2022 (six months following the date of the final issuance). Accordingly, during the three months ended September 30, 2022, these securities were reclassified from mezzanine equity to permanent equity.

## Total Equity

## Common Stock

As of December 31, 2022 and 2021, the Company had 134.2 million and 123.8 million shares, respectively, of Class A common stock outstanding including restricted shares of Class A common stock ("restricted shares") and excluding LTIP Units. LTIP Units may ultimately be convertible into shares of Class A common stock in the future if certain conditions are met.

## ATM Program - Class A Common Stock

In May 2019, the Company established an "at the market" equity offering program for Class A common stock (the "Class A Common Stock ATM Program"), which was last updated in August 2022, pursuant to which the Company may from time to time, offer, issue and sell to the public up to $\$ 450.0$ million in shares of Class A common stock, through sales agents.

- The Company sold $3,762,559$ shares of Class A common stock through its Class A Common Stock ATM Program during the year ended December 31, 2022, which generated $\$ 33.0$ million of gross proceeds, and net proceeds of $\$ 32.2$ million after commissions, fees and other offering costs incurred of $\$ 0.8$ million.


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- The Company sold $14,734,448$ shares of Class A common stock through its Class A Common Stock ATM Program during the year ended December 31, 2021, which generated $\$ 130.6$ million of gross proceeds, and net proceeds of $\$ 128.4$ million after commissions, fees and other costs incurred of $\$ 2.2$ million.
- The Company did not sell any shares under the Class A Common Stock ATM Program during the year ended December 31, 2020.


## Issuance of Class A Common Stock in the CIM Portfolio Acquisition

The purchase and sale agreement for the CIM Portfolio Acquisition (see Note 3 - Real Estate Investments for more information) included the issuance of shares of the Company's Class A common stock of $\$ 50.0$ million in fair value at issuance ( $\$ 53.4$ million in contractual value). The Company ultimately issued $6,450,107$ shares of Class A common stock to the Seller in the first and second closings of the CIM Portfolio Acquisition during the three months ended March 31, 2022.

## Distribution Reinvestment Plan

Effective on the Listing Date, an amendment and restatement of the then effective distribution reinvestment plan approved by the Company's board of directors became effective (the "DRIP"). The DRIP allows stockholders who have elected to participate in the DRIP to have dividends payable with respect to all or a portion of their shares of Class A common stock reinvested in additional shares of Class A common stock. Shares issued pursuant to the DRIP represent shares that are, at the election of the Company, either (i) acquired directly from the Company, which would issue new shares, at a price based on the average of the high and low sales prices of Class A common stock on Nasdaq on the date of reinvestment, or (ii) acquired through open market purchases by the plan administrator at a price based on the weighted-average of the actual prices paid for all of the shares of Class A common stock purchased by the plan administrator with all participants' reinvested dividends for the related quarter, less a per share processing fee.

Shares issued pursuant to the DRIP are recorded within stockholders' equity in the accompanying consolidated balance sheets in the period dividends are declared. During the years ended December 31, 2022, 2021 and 2020 all shares acquired by participants pursuant to the DRIP were acquired through open market purchases by the plan administrator and not acquired directly from the Company.

## Preferred Stock

The Company is authorized to issue up to $50,000,000$ shares of preferred stock, of which it has classified and designated $12,796,000$ as authorized shares of its Series A Preferred Stock, 120,000 as authorized shares of its Series B Preferred Stock, $\$ 0.01$ par value per share ("Series B Preferred Stock") and $11,536,000$ as authorized shares of its Series C Preferred Stock as of December 31, 2022.

- The Company had 7,933,711 shares of Series A Preferred Stock issued and outstanding as of December 31, 2022 and 2021.
- No Series B Preferred Stock is issued or outstanding as of December 31, 2022 or 2021.
- The Company had $4,595,175$ and $4,594,498$ shares of its Series C Preferred Stock issued and outstanding as of December 31, 2022 and 2021, respectively.


## ATM Program - Series A Preferred Stock

In May 2019, the Company established an "at the market" equity offering program for Series A Preferred Stock (the "Series A Preferred Stock ATM Program") pursuant to which the Company may, from time to time, offer, issue and sell to the public, through sales agents, shares of the Series A Preferred Stock having an aggregate offering price of up to $\$ 50.0$ million, which was subsequently increased to $\$ 100.0$ million in October 2019 and was then increased again to $\$ 200.0$ million in January 2021.

- The Company did not sell any shares of its Series A Preferred Stock during the year ended December 31, 2022.
- During the year ended December 31, 2021, the Company sold 91,703 shares under the Series A Preferred Stock ATM Program for gross proceeds of $\$ 2.3$ million and net proceeds of $\$ 2.0$ million, after commissions, fees and offering costs incurred of $\$ 0.3$ million.
- During the year ended December 31, 2020, the Company sold 924,778 shares under the Series A Preferred Stock ATM Program for gross proceeds of $\$ 23.3$ million and net proceeds of $\$ 22.4$ million, after commissions, fees and offering costs incurred of $\$ 0.9$ million.


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## Series A Preferred Stock - Terms

The Series A Preferred Stock is listed on Nasdaq under the symbol "RTLPP." Holders of Series A Preferred Stock are entitled to cumulative dividends at a rate of $7.50 \%$ of the $\$ 25.00$ liquidation preference per share per annum. The Series A Preferred Stock has no stated maturity and will remain outstanding indefinitely unless redeemed or otherwise repurchased. On and after March 26, 2024, at any time and from time to time, the Series A Preferred Stock is redeemable in whole, or in part, at the Company's option, at a cash redemption price of $\$ 25.00$ per share, plus an amount equal to all dividends accrued and unpaid (whether or not declared), if any, to, but not including, the redemption date. In addition, upon the occurrence of a Delisting Event or a Change of Control, each as defined in the articles supplementary classifying and designating the terms of the Series A Preferred Stock (the "Articles Supplementary"), the Company may, subject to certain conditions, at its option, redeem the Series A Preferred Stock, in whole but not in part, within 90 days after the first date on which the Delisting Event occurred or within 120 days after the first date on which the Change of Control occurred, as applicable, by paying the liquidation preference of $\$ 25.00$ per share, plus an amount equal to all dividends accrued and unpaid (whether or not declared), if any, to, but not including, the redemption date. If the Company does not exercise these redemption rights upon the occurrence of a Delisting Event or a Change of Control, the holders of Series A Preferred Stock will have certain rights to convert Series A Preferred Stock into shares of Class A common stock.

The Series A Preferred Stock ranks senior to Class A common stock, with respect to dividend rights and rights upon the Company's voluntary or involuntary liquidation, dissolution or winding up.

If dividends on any outstanding shares of Series A Preferred Stock have not been paid for six or more quarterly periods, holders of Series A Preferred Stock and holders of any other class or series of preferred stock ranking on parity with the Series A Preferred Stock, including the Series C Preferred Stock, will have the exclusive power, voting together in a single class, to elect two additional directors until all accrued and unpaid dividends on the Series A Preferred Stock have been fully paid. In addition, the Company may not authorize or issue any class or series of equity securities ranking senior to the Series A Preferred Stock with respect to dividend rights and rights upon the Company's voluntary or involuntary liquidation, dissolution or winding-up or amend the Company's charter to materially and adversely change the terms of the Series A Preferred Stock without the affirmative vote of at least two-thirds of the votes entitled to be cast on the matter by holders of outstanding shares of Series A Preferred Stock and holders of any other similarly-affected classes and series of preferred stock ranking on parity with the Series A Preferred Stock, including the Series C Preferred Stock. Other than the limited circumstances described above and in the Articles Supplementary, holders of Series A Preferred Stock do not have any voting rights.

## Underwritten Offering - Series C Preferred Stock

On December 18, 2020, the Company completed the initial issuance and sale of $3,535,700$ shares of Series C Preferred Stock (including 335,700 shares from the underwriters' exercise of their overallotment option to purchase additional shares) in an underwritten public offering at a public offering price equal to the liquidation preference of $\$ 25.00$ per share. The offering generated gross proceeds of $\$ 88.4$ million and net proceeds of $\$ 85.2$ million after deducting the underwriting discount of $\$ 2.8$ million and offering costs of $\$ 0.4$ million paid by the Company.

## ATM Program - Series C Preferred Stock

In January, 2021, the Company established an "at the market" equity offering program for Series C Preferred Stock (the "Series C Preferred Stock ATM Program") pursuant to which the Company may, from time to time, offer, issue and sell to the public, through sales agents, shares of the Series C Preferred Stock having an aggregate offering price of up to $\$ 200.0$ million.

- During the year ended December 31, 2022, the Company sold 677 shares of Series C Preferred Stock under the Series C Preferred Stock ATM Program, which did not generate material proceeds.
- During the year ended December 31, 2021, the Company sold $1,058,798$ shares under the Series C Preferred Stock ATM Program for gross proceeds of $\$ 26.5$ million and net proceeds of $\$ 25.5$ million, after commissions, fees and offering costs incurred of approximately $\$ 1.0$ million.


## Series C Preferred Stock - Terms

The Series C Preferred Stock is listed on Nasdaq under the symbol "RTLPO." Holders of Series C Preferred Stock are entitled to cumulative dividends in the amount of $7.375 \%$ of the $\$ 25.00$ liquidation preference per share per annum. The Series C Preferred Stock has no stated maturity and will remain outstanding indefinitely unless redeemed or otherwise repurchased. On and after December 18, 2025, at any time and from time to time, the Series C Preferred Stock will be redeemable in whole, or in part, at the Company's option, at a cash redemption price of $\$ 25.00$ per share, plus an amount equal to all dividends accrued and unpaid (whether or not declared), if any, to, but not including, the redemption date. In addition, upon the

## THE NECESSITY RETAIL REIT, INC.

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occurrence of a Delisting Event or a Change of Control (each as defined in the Articles Supplementary), the Company may, subject to certain conditions, at its option, redeem the Series C Preferred Stock, in whole but not in part, within 90 days after the first date on which the Delisting Event occurred or within 120 days after the first date on which the Change of Control occurred, as applicable, by paying the liquidation preference of $\$ 25.00$ per share, plus an amount equal to all dividends accrued and unpaid (whether or not declared), if any, to, but not including, the redemption date. If the Company does not exercise these redemption rights upon the occurrence of a Delisting Event or a Change of Control, the holders of Series C Preferred Stock will have certain rights to convert Series C Preferred Stock into shares of Class A common stock.

The Series C Preferred Stock ranks senior to Class A common stock and the Company's Series B Preferred Stock, with respect to dividend rights and rights upon the Company's voluntary or involuntary liquidation, dissolution or winding up, and on parity with Series A Preferred Stock.

If dividends on any outstanding shares of Series C Preferred Stock have not been paid for six or more quarterly periods, holders of Series C Preferred Stock and holders of any other class or series of preferred stock ranking on parity with the Series C Preferred Stock, including the Series A Preferred Stock, will have the exclusive power, voting together in a single class, to elect two additional directors until all accrued and unpaid dividends on the Series C Preferred Stock have been fully paid. In addition, the Company may not authorize or issue any class or series of equity securities ranking senior to the Series C Preferred Stock with respect to dividend rights and rights upon the Company's voluntary or involuntary liquidation, dissolution or winding-up or amend the Company's charter to materially and adversely change the terms of the Series C Preferred Stock without the affirmative vote of at least two-thirds of the votes entitled to be cast on the matter by holders of outstanding shares of Series C Preferred Stock and holders of any other similarly-affected classes and series of preferred stock ranking on parity with the Series C Preferred Stock, including the Series A Preferred Stock. Other than the limited circumstances described above and in the Articles Supplementary, holders of Series C Preferred Stock do not have any voting rights.

## Dividends

## Dividends to Common Stockholders

Years Ended December 31, 2022 and 2021
During the years ended December 31, 2022 and 2021, the Company paid dividends on its common stock to an annualized rate equal to $\$ 0.85$ per share, or $\$ 0.2125$ per share on a quarterly basis.

Year Ended December 31, 2020
In January, February and March of 2020, the Company paid dividends on its common stock to an annualized rate equal to $\$ 1.10$ per share, or $\$ 0.0916667$ per share on a monthly basis. In March 2020, the Company's board of directors approved a reduction in the Company's annualized common stock dividend to $\$ 0.85$ per share, or $\$ 0.0708333$ per share on a monthly basis, due to the uncertain and rapidly changing environment caused by the COVID-19 pandemic. The new common stock dividend rate became effective beginning with the Company's April 1 dividend declaration.

Historically, and through September 30, 2020, the Company declared dividends on its common stock based on monthly record dates and generally paid dividends, once declared, on or around the 15 th day of each month (or, if not a business day, the next succeeding business day) to Class A common stock holders of record on the applicable record date. On August 27, 2020, the Company's board of directors approved a change in the Company's Class A common stock dividend policy. The Company anticipates paying future dividends authorized by its board of directors on shares of Class A common stock on a quarterly basis in arrears on the $15^{\text {th }}$ day of the first month following the end of each fiscal quarter (unless otherwise specified) to Class A common stockholders of record on the record date for such payment. This change affected the frequency of dividend payments only, and did not impact the annualized dividend rate on Class A common stock of $\$ 0.85$.

## Dividends to Series A Preferred Stockholders

Dividends on the Company's Series A Preferred Stock have been declared quarterly in an amount equal to $\$ 1.875$ per share each year, which is equivalent to the rate of $7.50 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the Series A Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

## Dividends to Series C Preferred Stockholders

Dividends on the Company's Series C Preferred Stock have been declared quarterly in an amount equal to $\$ 1.844$ per share each year, which is equivalent to the rate of $7.375 \%$ of the $\$ 25.00$ liquidation preference per share per annum. Dividends on the

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Series C Preferred Stock are payable quarterly in arrears on the $15^{\text {th }}$ day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

## Tax Characteristics of Dividends

The following table details from a tax perspective, the portion of common stock dividends classified as return of capital and ordinary dividend income for tax purposes, per share per annum, for the years ended December 31, 2022, 2021 and 2020. Approximately $9 \%$ of the dividends paid on the Series A Preferred Stock and Series C Preferred Stock were considered ordinary dividend income for tax purposes with the remainder considered a return on capital. For the years ended December 31, 2021 and 2020, 100\% of dividends paid on the Series A Preferred Stock and Series C Preferred Stock were considered ordinary dividend income.

|  | Year Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  | 2021 |  |  | 2020 |  |  |
| Return of capital | 100.0 \% | \$ | 0.85 | 94.8 \% | \$ | 0.81 | 90.3 \% | \$ | 0.63 |
| Ordinary dividend income | - \% |  | - | 5.2 \% |  | 0.04 | 9.7 \% |  | 0.07 |
| Total | 100.0 \% | \$ | 0.85 | 100.0 \% | \$ | 0.85 | 100.0 \% | \$ | 0.70 |

## Stockholder Rights Plan

In April 2020 the Company announced that its board of directors approved a stockholder rights plan (the "Plan") to protect the long-term interests of the Company. The Company adopted the Plan due to the substantial volatility in the trading of the Company's Class A common stock that has resulted from the ongoing COVID-19 pandemic. The adoption of the Plan is intended to allow the Company to realize the long-term value of the Company's assets by protecting the Company from the actions of third parties that the Company's board of directors determines are not in the best interest of the Company. The Company's Plan is designed to reduce the likelihood that any person or group (including a group of persons that are acting in concert with each other) would gain control of the Company through open market accumulation of stock by imposing significant penalties upon any person or group that acquires $4.9 \%$ or more of the outstanding shares of Class A common stock without the approval of the Company's board of directors. In connection with the adoption of the Plan, the Company's board of directors authorized a dividend of one preferred share purchase right for each outstanding share of Class A common stock to stockholders of record on April 23, 2020 to purchase from the Company one one-thousandth of a share of Series B Preferred Stock for an exercise price of $\$ 35.00$ per one-thousandth of a share, once the rights become exercisable, subject to adjustment as provided in the related rights agreement. By the terms of the Plan, the rights will initially trade with Class A common stock and will generally only become exercisable on the 10th business day after the Company's board of directors become aware that a person or entity has become the owner of $4.9 \%$ or more of the shares of Class A common stock or the commencement of a tender or exchange offer which would result in the offeror becoming an owner of $4.9 \%$ or more of the Class A common stock. In February 2021, the expiration date of these rights was extended to April 12, 2024 unless earlier exercised, exchanged, amended, redeemed or terminated.

## Non-Controlling Interest

Non-controlling interests resulted from the issuance of 172,921 OP Units to an external party in conjunction with the Merger with American Realty Capital - Retail Centers of America, Inc. ("RCA") (the "Merger") and were originally recognized at fair value as of the effective time of the Merger on February 16, 2017.

In addition, under the 2021 OPP and the 2018 OPP, the OP issued LTIP Units, which are also reflected as part of noncontrolling interest. See Note 12 - Equity Based Compensation - Multi-Year Outperformance Agreement for more information regarding the LTIP Units and related accounting.

On May 4, 2021, the Company's independent directors, acting as a group, authorized the issuance of a new award of LTIP Units pursuant to the 2021 OPP to the Advisor after the performance period under the 2018 OPP expired on July 19, 2021. Accordingly, these new LTIP Units are reflected in non-controlling interest on the Company's balance sheet or statement of equity as of December 31, 2022. For additional information, see Note 13 - Equity-Based Compensation relating to the accounting impacts of (i) the end of the performance period under the 2018 OPP and the forfeiture of all LTIP Units awarded thereunder, and (ii) the beginning of the performance period under the 2021 OPP and the grant of an award of LTIP Units thereunder.

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As of December 31, 2022 and 2021, non-controlling interest is comprised of the following components:

| (In thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| Non-controlling interest attributable to LTIP Units | \$ | 21,072 | \$ | 8,368 |
| Non-controlling interest attributable to Class A Units |  | 1,565 |  | 2,056 |
| Total non-controlling interest | \$ | 22,637 | \$ | 10,424 |

Following the end of the performance period under the 2018 OPP on July 19, 2021, the compensation committee of the board of directors of the Company determined that none of the $4,496,796$ of the LTIP Units subject to the 2018 OPP had been earned, and these LTIP Units were thus automatically forfeited. On that date, the Company reclassified $\$ 34.8$ million of amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheet and consolidated statement of changes in equity.

## Note 10 - Commitments and Contingencies

## Lessee Arrangements - Ground Leases

The Company is a lessee in ground lease agreements for seven of its properties. The ground leases have lease durations, including assumed renewals, ranging from 15.0 years to 32.7 years as of December 31, 2022. The classification of these leases were grandfathered in adoption of ASU 842, whereby they will continue to be classified as operating leases unless modified.

As of December 31, 2022, the Company's balance sheet includes operating lease right-of-use assets and operating lease liabilities of $\$ 17.8$ million and $\$ 19.1$ million, respectively. In determining operating ROU assets and lease liabilities for the Company's existing operating leases upon the initial adoption of the new lease guidance in 2019, as well as for new operating leases entered into after adoption, the Company estimated an appropriate incremental borrowing rate on a fully-collateralized basis for the terms of the leases. Because the terms of the Company's ground leases are significantly longer than the terms of borrowings available to the Company on a fully-collateralized basis, the Company's estimate of this rate required significant judgment. The Company did not enter into any additional ground leases during the year ended December 31, 2022.

The Company's operating ground leases have a weighted-average remaining lease term, including assumed renewals, of 26.1 years and a weighted-average discount rate of $7.5 \%$ as of December 31, 2022. For the years ended December 31, 2022, 2021 and 2020, the Company paid cash of $\$ 1.5$ million, $\$ 1.5$ million and $\$ 1.5$ million, respectively, for amounts included in the measurement of lease liabilities and recorded expense of $\$ 1.8$ million, $\$ 1.8$ million and $\$ 1.8$ million, respectively.

The lease expense is recorded in property operating expenses in the Company's consolidated statements of operations and comprehensive loss.

The following table reflects the base cash rental payments due from the Company as of December 31, 2022:

| (In thousands) | Future Base Rent Payments |  |
| :---: | :---: | :---: |
| 2023 | \$ | 1,549 |
| 2024 |  | 1,560 |
| 2025 |  | 1,598 |
| 2026 |  | 1,628 |
| 2027 |  | 1,647 |
| Thereafter |  | 41,083 |
| Total lease payments |  | 49,065 |
| Less: Effects of discounting |  | $(29,933)$ |
| Total present value of lease payments | \$ | 19,132 |

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## Litigation and Regulatory Matters

## Merger Litigation

On October 26, 2018, Terry Hibbard, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger (the "Hibbard Action"). All of the directors immediately prior to the Merger, except for David Gong, served as directors of the Company. The complaint alleged that the registration statement pursuant to which RCA shareholders acquired shares of the Company during the Merger contained materially incomplete and misleading information. The complaint asserted violations of Section 11 of the Securities Act of 1933, as amended (the "Securities Act") against the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger, violations of Section 12(a)(2) of the Securities Act against the Company and the Company's current chief executive officer, president and chair of the board of directors, and control person liability against the Advisor, AR Global and the Former Chairmen under Section 15 of the Securities Act. The complaint sought unspecified damages and rescission of the Company's sale of stock pursuant to the registration statement.

On March 6, 2019, Susan Bracken, Michael P. Miller and Jamie Beckett, purported stockholders of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, on behalf of themselves and others who purchased shares of common stock through the Company's then effective distribution reinvestment plan, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The allegations, causes of action and remedies sought were similar to those in the Hibbard Action.

On April 30, 2019, Lynda Callaway, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The allegations, causes of action and remedies sought were similar to those in the Hibbard Action.

On July 11, 2019, the New York State Supreme Court issued an order consolidating the three above-mentioned cases: Terry Hibbard, Bracken, and Callaway (the "Consolidated Cases"). The Court also stayed the Consolidated Cases pending a decision on the motions to dismiss in an action involving similar claims pending in the United States District Court for the Southern District of New York. Following the federal court's decision dismissing that action on October 31, 2019, the plaintiffs filed an amended consolidated class action complaint in the Consolidated Cases seeking substantially similar remedies from the same defendants. The Company moved to dismiss the amended consolidated complaint on December 16, 2019. After the parties completed briefing on this motion, the United States Court of Appeals for the Second Circuit issued its decision affirming dismissal of the federal action. The plaintiffs moved to amend their complaint, purportedly to limit it to claims still viable in spite of the results of the federal action. The proposed second amended complaint no longer contains direct claims against the Company. Instead, the plaintiffs seek to pursue state law claims derivatively against the Advisor, AR Global, the Company's initial chief executive officer and chair of the board of directors, the Company's current directors and David Gong, a former director, with the Company as a nominal defendant. On December 20, 2021, the Court denied the plaintiffs' motion to amend and dismissed the litigation. On January 26, 2022, the plaintiffs filed a notice of appeal from the Court's decision. The appeal has been fully-briefed and oral argument is scheduled for February 16, 2023.

During the years ended December 31, 2022, 2021 and 2020, the Company incurred legal costs related to the above Merger litigation of approximately $\$ 0.3$ million, $\$ 49,000$ and $\$ 0.8$ million, respectively. A portion of these litigation costs were subject to a claim for reimbursement under the insurance policies maintained by the Company ("the Policies"), and during the year ended December 31, 2020, a reimbursement of $\$ 9,000$ was received and recorded in other income in the consolidated statements of operations and comprehensive loss. There were no such reimbursements recorded thereafter. The Policies were subject to other claims that have priority over the Company's claim for reimbursement, and have been exhausted.

## Blackwells Litigation

On December 19, 2022, the Company filed a complaint against Blackwells Capital LLC ("Blackwells Capital"), an affiliate of Blackwells Onshore (together with Blackwells Capital, "Blackwells"), and certain others involved with Blackwells proxy solicitation (collectively the "Defendants"), captioned Global Net Lease, Inc. v. Blackwells Capital LLC, et al., No. 1:22-cv-10702 (Dec. 19, 2022), in the United States District Court for the Southern District of New York. The complaint alleges that Blackwells and the other Defendants violated Section 14(a) of the Exchange Act and Rule 14a-9 promulgated thereunder by omitting or misstating material information in materials filed by the Defendants. The complaint seeks, among other things, to (i)

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declare that the proxy materials filed by Blackwells violate Section 14(a) of the Exchange Act and Rule 14a-9 promulgated thereunder, (ii) order Blackwells and the other Defendants to publicly correct their material misstatements or omissions, (iii) enjoin Blackwells and the other Defendants from publishing any soliciting materials until each of them files corrective statements to address the material misstatements or omissions, and (iv) preliminarily and permanently enjoin Blackwells and the other Defendants from committing any further violations of federal securities law.

In addition, on December 19, 2022, Blackwells Onshore filed a complaint against the Company and another defendant captioned Blackwells Onshore I LLC v. Global Net Lease, Inc., et al., No. 24C22005195, in the Circuit Court of Maryland for Baltimore City. The complaint alleges that the Company committed a breach of contract and violated its duties under Maryland law by rejecting the purported nomination of two persons to the Company's board proposed by Blackwells and various proposals which Blackwells seeks to have considered at the Company's 2023 annual meeting of stockholders. The complaint seeks, among other things, (i) to enjoin the Company from interpreting its bylaws in a fashion that would preclude Blackwells Onshore from nominating two candidates for election to the Company's board, (ii) to declare that the Company's bylaws do not preclude Blackwells Onshore's nominees or business proposals, (iii) to declare the previously announced Second Amendment to the Company's bylaws void and unenforceable, (iv) to enjoin the Company from taking any steps to reject the nominations made by Blackwells Onshore and require the Company to count votes cast in favor of any of the persons nominated by Blackwells Onshore, and (v) unspecified damages for purported breach of the bylaws. The Company intends to vigorously defend against the claims.

There are no other material legal or regulatory proceedings pending or known to be contemplated against the Company.

## Environmental Matters

In connection with the ownership and operation of real estate, the Company may potentially be liable for costs and damages related to environmental matters. The Company maintains environmental insurance for its properties that provides coverage for potential environmental liabilities, subject to the policy's coverage conditions and limitations. The Company has not been notified by any governmental authority of any non-compliance, liability or other claim, and is not aware of any other environmental condition that it believes will have a material adverse effect on its financial position or results of operations.

## Note 11 - Related Party Transactions and Arrangements

Fees and Participations Incurred in Connection with the Operations of the Company

## Summary of Advisory Agreement

The initial term of the Advisory Agreement expires on April 29, 2035. This term is automatically renewed for successive 20-year terms upon expiration unless the Advisory Agreement is terminated (1) in accordance with an Internalization (as defined below), (2) by the Company or the Advisor with cause, without penalty, with 60 days' notice, (3) by the Advisor for (a) a failure to obtain a satisfactory agreement for any successor to the Company to assume and agree to perform obligations under the Advisory Agreement or (b) any material breach of the Advisory Agreement of any nature whatsoever by the Company, or (4) by the Advisor in connection with a change of control of the Company. Upon the termination of the Advisory Agreement, the Advisor will be entitled to receive from the Company all amounts due to the Advisor, as well as the then-present fair market value of the Advisor's interest in the Company.

The Advisory Agreement grants the Company the right to internalize the services provided under the Advisory Agreement ("Internalization") and to terminate the Advisory Agreement pursuant to a notice received by the Advisor as long as (i) more than $67 \%$ of the Company's independent directors have approved the Internalization; and (ii) the Company pays the Advisor an Internalization fee equal to (1) $\$ 15.0$ million plus (2) either (x) if the Internalization occurs on or before December 31, 2028, the Subject Fees (as defined below) multiplied by 4.5, or (y) if the Internalization occurs on or after January 1, 2029, the Subject Fees multiplied by 3.5 plus (3) $1.0 \%$ multiplied by ( x ) the purchase price of properties or other investments acquired after the end of the fiscal quarter in which the notice of Internalization is received by the Advisor and prior to the Internalization and (y) without duplication, the cumulative net proceeds of any equity raised by the Company during the period following the end of the fiscal quarter in which notice is received and the Internalization. The "Subject Fees" are equal to (i) the product of four multiplied by the sum of (A) the actual base management fee (including both the fixed and variable portion thereof) plus (B) the actual variable management fee, in each of clauses (A) and (B), payable for the fiscal quarter in which the notice of Internalization is received by the Advisor, plus, (ii) without duplication, the annual increase in the base management fee resulting from the cumulative net proceeds of any equity raised in respect of the fiscal quarter in which the notice of Internalization is received by the Advisor. Up to $10 \%$ of the Internalization fee may be payable in shares of Class A common stock subject to certain conditions.

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## 2020 Advisory Agreement Amendment

On March 30, 2020, the Company entered into Amendment No. 3 to the Advisory Agreement, by and among the OP and the Advisor. Amendment No. 3 revised the section of the Advisory Agreement to temporarily lower the quarterly thresholds of Core Earnings Per Adjusted Share (as defined in the Advisory Agreement) the Company must reach on a quarterly basis for the Advisor to receive the Variable Management Fee (as defined in the Advisory Agreement). For additional information, see the "Asset Management Fees and Variable Management/Incentive Fees" section below.

## 2021 Advisory Agreement Amendment

On January 13, 2021, the Company entered into Amendment No. 4 to the Advisory Agreement, by and among the OP and with the Advisor to extend the expiration of the modified quarterly thresholds established by Amendment No. 3 to the Advisory Agreement. The Company must reach these thresholds on a quarterly basis for the Advisor to receive the variable management fee from the end of the fiscal quarter ended December 31, 2020 to the end of the fiscal quarter ended December 31, 2021. For additional information, see the "Asset Management Fees and Variable Management/Incentive Fees" section below.

## In-Sourced Expenses

The Advisor is reimbursed for costs it incurs in providing investment-related services, or "in-sourced expenses." These insourced expenses may not exceed $0.5 \%$ of the contract purchase price of each acquired property or $0.5 \%$ of the amount advanced for a loan or other investment. Additionally, the Company has paid and may continue to pay third party acquisition expenses. The aggregate amount of acquisition expenses, including insourced expenses, may not exceed $4.5 \%$ of the contract purchase price of the Company's portfolio or $4.5 \%$ of the amount advanced for all loans or other investments and this threshold has not been exceeded through December 31, 2022.

The Company incurred $\$ 0.4$ million, $\$ 0.1$ million and $\$ 0.2$ million of acquisition expenses and related cost reimbursements for the years ended December 31, 2022, 2021 and 2020, respectively.

## Asset Management Fees and Variable Management Fees

The Company pays the Advisor a base management fee, which includes a fixed and variable portion, and, if certain performance thresholds are met, an incentive variable management fee. Under the Advisory Agreement, the fixed portion of the base management fee is $\$ 24.0$ million annually. If the Company acquires (whether by merger, consolidation or otherwise) any other REIT, that is advised by an entity that is wholly owned, directly or indirectly, by AR Global, other than any joint venture, (a "Specified Transaction"), the fixed portion of the base management fee will be increased by an amount equal to the consideration paid for the acquired company's equity multiplied by 0.0031 for the first year following the Specified Transaction, 0.0047 for the second year and 0.0062 thereafter. The variable portion of the base management fee is a monthly fee equal to one-twelfth of $1.25 \%$ of the cumulative net proceeds of any equity raised by the Company and its subsidiaries from and after the initial effective date of the Advisory Agreement on February 16, 2017. Base management fees, including the variable portion, are included in asset management fees to related party on the consolidated statements of operations and comprehensive loss. The Company incurred $\$ 32.0$ million, $\$ 32.8$ million and $\$ 27.8$ million for the years ended December 31, 2022, 2021 and 2020, respectively, in base management fees (including both the fixed and variable portion) and incentive management fees.

In addition, under the Advisory Agreement, the Company is required to pay the Advisor an incentive management fee equal to the product of (1) the fully diluted shares of common stock outstanding multiplied by (2) (x) $15.0 \%$ of the applicable quarter's Core Earnings (as defined below) per share in excess of $\$ 0.275$ per share plus (y) $10.0 \%$ of the applicable quarter's Core Earnings per share in excess of $\$ 0.3125$ per share, in each case as adjusted for changes in the number of shares of common stock outstanding. The definition of Adjusted Outstanding Shares (as defined in the Advisory Agreement), which is used to calculate Core Earnings per share, is based on the Company's reported diluted weighted-average shares outstanding. In accordance with Amendment No. 3 to the Advisory Agreement, for the quarters ending June 30, 2020, September 30, 2020 and December 31, 2020, the low and high thresholds were reduced from $\$ 0.275$ and $\$ 0.3125$, respectively, to $\$ 0.23$ and $\$ 0.27$, respectively. On January 13, 2021, the Company entered into Amendment No. 4 to the Advisory Agreement to extend the expiration of these thresholds from the fiscal quarter ended December 31, 2020 to the fiscal quarter ended December 31, 2021 in light of the continued economic impact of the COVID-19 pandemic.

Core Earnings is defined as, for the applicable period, net income or loss computed in accordance with GAAP excluding non-cash equity compensation expense, the incentive management fee, acquisition and transaction related fees and expenses, financing related fees and expenses, depreciation and amortization, realized gains and losses on the sale of assets, any unrealized gains or losses or other non-cash items recorded in net income or loss for the applicable period, regardless of

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whether such items are included in other comprehensive loss, or in net income, one-time events pursuant to changes in GAAP and certain non-cash charges, impairment losses on real estate related investments and other than temporary impairments of securities, amortization of deferred financing costs, amortization of tenant inducements, amortization of straight-line rent, amortization of market lease intangibles, provision for loss loans, and other non-recurring revenue and expenses (in each case after discussions between the Advisor and the independent directors and the approval of a majority of the independent directors). The incentive management fee is payable to the Advisor or its assignees in cash or shares, or a combination of both, the form of payment to be determined in the sole discretion of the Advisor and the value of any share to be determined by the Advisor acting in good faith on the basis of such quotations and other information as it considers, in its reasonable judgment, appropriate. The Company recorded $\$ 0.4$ million, $\$ 3.0$ million and $\$ 0.1$ million in incentive management fees during the years ended December 31, 2022, 2021 and 2020, respectively.

## Property Management Fees

The Company has a property management agreement (the "Multi-Tenant Property Management Agreement"), a leasing agreement (the "Multi-Tenant Leasing Agreement") and a net lease property management and leasing agreement (the "Net Lease Property Management Agreement") with the Property Manager. The Multi-Tenant Property Management Agreement, the Multi-Tenant Leasing Agreement and the Net Lease Property Management Agreement each became effective on February 16, 2017. In connection with the Net Lease Mortgage Notes, Issuers have entered into the Property Management and Servicing Agreement (as amended from time to time, the "ABS Property Management Agreement"), with the Property Manager, KeyBank National Association ("Key Bank"), as back-up property manager, and Citibank, N.A. as indenture trustee. See Note 4 - Mortgage Notes Payable, Net for additional information regarding the Notes.

The Multi-Tenant Property Management Agreement provides that, unless a property is subject to a separate property management agreement with the Property Manager, the Property Manager is the sole and exclusive property manager for the Company's multi-tenant properties, which are generally anchored, retail properties, such as power centers and lifestyle centers. In December 2017, in connection with a $\$ 210.0$ million mortgage loan secured by 12 of the Company's retail properties, the Company entered into 12 identical property management agreements with the Property Manager, the substantive terms of which are substantially identical to the terms of the Multi-Tenant Property Management Agreement, except they do not provide for the transition fees described below.

The Multi-Tenant Property Management Agreement entitles the Property Manager to a management fee equal to $4.0 \%$ of the gross rental receipts from the multi-tenant properties, including common area maintenance reimbursements, tax and insurance reimbursements, percentage rental payments, utility reimbursements, late fees, vending machine collections, service charges, rental interruption insurance, and a $15.0 \%$ administrative charge for common area expenses.

In addition, the Property Manager is entitled to a one time transition fee of up to $\$ 2,500$ for each multi-tenant property managed, a construction fee equal to $6.0 \%$ of construction costs incurred, if any, and reimbursement of all expenses specifically related to the operation of a multi-tenant property, including compensation and benefits of property management, accounting, lease administration, executive and supervisory personnel of the Property Manager, and excluding expenses of the Property Manager's corporate and general management office and excluding compensation and other expenses applicable to time spent on matters other than the multi-tenant properties.

Pursuant to the Multi-Tenant Leasing Agreement, the Company may, under certain circumstances and subject to certain conditions, pay the Property Manager a leasing fee for services in leasing multi-tenant properties to third parties.

The Company's double- and triple-net leased single-tenant properties are managed by the Property Manager pursuant to the Net Lease Property Management Agreement, unless they are subject to a separate agreement with the Property Manager. The Net Lease Property Management Agreement permits the Property Manager to subcontract its duties to third parties and provides that the Company is responsible for all costs and expenses of managing the properties, except for general overhead and administrative expenses of the Property Manager. In December 2019, in connection with a loan secured by four properties leased to Stop \& Shop, the Company entered into a property management and leasing agreement with the Property Manager with respect to the four properties, the substantive terms of which are substantially identical to the terms of the Net Lease Property Management Agreement, except that it limits the fees payable to the Property Manager and any subcontractor to 3.0\% of operating income in the event that the Property Manager subcontracts its duties under the agreement.

In July 2020, in connection with the loan agreement with Column Financial, Inc., all but one of the Company's borrower subsidiaries entered into a new property management and leasing agreement with the Property Manager with respect to all but one of the mortgaged properties, all of which are double- and triple-net leased single-tenant properties. The Company's other double- and triple-net leased single-tenant properties, including the one mortgaged property excluded from the new property

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management and leasing agreement, are managed by the Property Manager pursuant to the Net Lease Property Management Agreement. The new property management and leasing agreement is identical to the Net Lease Property Management Agreement, except that the new property management and leasing agreement does not permit the Property Manager to subcontract its duties to third parties.

The initial term of the Net Lease Property Management Agreement ended on October 1, 2021, and has been and will be automatically renewed for successive one-year terms unless terminated 60 days prior to the end of a term or terminated for cause. On November 4, 2020, in light of the investment to be made by the Property Manager and its affiliates in property management infrastructure for the benefit of the Company and its subsidiaries, the Company amended each of the Multi-Tenant Property Management Agreement and the Multi-Tenant Leasing Agreement to reflect that each agreement will expire on the later of (i) November 4, 2025 and (ii) the termination date of the Advisory Agreement. These agreements with the Property Manager may only be terminated for cause prior to the end of the term. Prior to the amendments, the term of these agreements would have ended on October 1, 2021, with automatic renewals for successive one-year terms unless terminated 60 days prior to the end of a term or terminated for cause.

## Property Management and Services Agreement - Net Lease Mortgage Notes

Under the ABS Property Management Agreement, the Property Manager is responsible for servicing and administering the properties and leases securing the Net Lease Mortgage Notes under ordinary and special circumstances, and KeyBank, as the back-up property manager, is responsible for, among other things, maintaining current servicing records and systems for the assets securing the Net Lease Mortgage Notes in order to enable it to assume the responsibilities of the Property Manager in the event the Property Manager is no longer the property manager and special servicer. Pursuant to the ABS Property Management Agreement, the Property Manager may also be required to advance principal and interest payments on the Net Lease Mortgage Notes to preserve and protect the value of the applicable assets. The Issuers are required to reimburse any of these payments or advances.

Pursuant to the ABS Property Management Agreement, as amended and restated in connection with the issuance of the 2021 Net Lease Mortgage Notes in June 2021, for all properties that are not specially serviced, the Issuers are required to pay the Property Manager a monthly fee equal to the product of (i) one-twelfth of $0.25 \%$, and (ii) the lower of (a) the aggregate allocated loan amounts and (b) the aggregate collateral value of the properties that are a part of the collateral pool. Prior to the amendment and restatement of the ABS Property Management Agreement, for all properties that were not specially serviced, the Issuers were required to pay the Property Manager a monthly fee equal to the product of (i) one-twelfth of $0.25 \%$, and (ii) the aggregate allocated loan amounts of all the properties that serve as part of the collateral for the Net Lease Mortgage Notes. With respect to the specially serviced properties, the Property Manager is entitled to receive a workout fee or liquidation fee under certain circumstances based on $0.50 \%$ of applicable amounts recovered, as well as a monthly fee equal to the product of (i) one-twelfth of $0.75 \%$, and (ii) the lower of (a) the aggregate allocated loan amounts and (b) the aggregate collateral value of all the specially serviced properties that are part of the collateral pool. Prior to the amendment and restatement of the ABS Property Management Agreement, the monthly fee for specially serviced properties was equal to the product of (i) one-twelfth of $0.75 \%$, and (ii) the aggregate allocated loan amounts of all the specially serviced properties that serve as part of the collateral pool for the Net Lease Mortgage Notes. The Property Manager has retained KeyBank as a sub-manager pursuant to a separate sub-management agreement pursuant to which KeyBank provides certain services that the Property Manager is required to provide as property manager under the ABS Property Management Agreement. Under the ABS Property Management Agreement, the Property Manager has agreed to waive (i) the portion of the monthly fee related to the properties that are not specially serviced that is in excess of the amount to be paid to KeyBank as sub-manager pursuant to the sub-management agreement, (ii) the workout fee, (iii) the liquidation fee and (iv) the monthly fee related to the properties that are specially serviced, although the Property Manager retains the right to revoke these waivers at any time. The Property Manager is also entitled to receive additional servicing compensation related to certain fees and penalties under the leases it is responsible for under the ABS Property Management Agreement.

The services provided by the Property Manager with respect to the double- and triple-net leased single-tenant properties in the collateral pool and related property management fees are separate and independent from the property management services the Property Manager has provided and will continue to provide with respect to those properties pursuant to the Net Lease Property Management Agreement.

## Professional Fees and Other Reimbursements

The Company reimburses the Advisor's costs of providing administrative services, including among other things, reasonable allocation of salaries and wages, benefits and overhead of employees of the Advisor or its affiliates, except for costs to the extent that the employees perform services for which the Advisor receives a separate fee. The reimbursement includes

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reasonable overhead expenses, including the reimbursement of an allocated portion of rent expense at certain properties that are both occupied by employees of the Advisor or its affiliates and owned by affiliates of the Advisor. These reimbursements are exclusive of fees and other expense reimbursements incurred from and due to the Advisor that were passed through and ultimately paid to Lincoln Retail REIT Services, LLC ("Lincoln") as a result of the Advisor's prior arrangements with Lincoln to provide services to the Advisor in connection with the Company's multi-tenant retail properties that are not net leased. The Advisor's agreement with Lincoln expired in February 2021 and was not renewed. The expiration of the agreement with Lincoln did not affect the responsibilities and obligations of the Advisor or the Property Manager to the Company under the Company's agreements with them.

These reimbursements are included as part of Professional fees and other reimbursements in the table below and in general and administrative expense in the consolidated statements of operations and comprehensive loss. During the years ended December 31, 2022, 2021 and 2020, the Company incurred $\$ 14.2$ million (which includes $\$ 3.0$ million of compensation and overhead costs related to the Multi-Tenant Property Management Agreement which is not subject to the Capped Reimbursement Amount under the Advisory Agreement, discussed below), $\$ 6.8$ million (net of the $\$ 1.4$ million change in estimate for the 2019 bonus awards, discussed below) and $\$ 7.5$ million (net of the $\$ 1.4$ million change in estimate for the 2019 bonus awards, discussed below), respectively, of reimbursement expenses from the Advisor for providing administrative services. In September 2022, the Advisor terminated certain of its employees who provided services to the Company and for which the Company reimbursed the Advisor for salaries and benefits. In connection with the termination, the Company recognized a compensation charge, net of adjustments for previously accrued bonuses, of $\$ 0.4$ million in the third quarter of 2022.

Under the Advisory Agreement, the Company is required to reimburse the Advisor for a portion of the salary, wages, and benefits paid to the Company's chief financial officer as part of the aggregate reimbursement for salaries, wages and benefits of employees of the Advisor or its affiliates, excluding any executive officer who is also a partner, member or equity owner of AR Global and subject to a limit on certain limitations.

The aggregate amount that may be reimbursed under the Advisory Agreement in each fiscal year for salaries, wages and benefits (excluding overhead) of employees of the Advisor or its affiliates (the "Capped Reimbursement Amount") for each fiscal year is subject to a limit that is equal to the greater of: (a) a fixed component (the "Fixed Component"); and (b) a variable component (the "Variable Component").

Both the Fixed Component and the Variable Component under the Advisory Agreement increase by an annual cost of living adjustment equal to the greater of $(x) 3.0 \%$ and $(y)$ the CPI, as defined in the amendment for the prior year ended December 31. Initially, for the year ended December 31, 2019: (a) the Fixed Component was equal to $\$ 7.0$ million; and (b) the Variable Component was equal to: (i) the sum of the total real estate investments, at cost as recorded on the balance sheet dated as of the last day of each fiscal quarter (the "Real Estate Cost") in the year divided by four, which amount is then (ii) multiplied by $0.20 \%$. As of December 31, 2022 and 2021, the Fixed Component was $\$ 7.7$ million and $\$ 7.4$ million, respectively. The fixed component for the year ended December 31, 2023 will be $\$ 8.1$ million.

If the Company sells real estate investments aggregating an amount equal to or more than $25 \%$ of Real Estate Cost in one or a series of related dispositions in which the proceeds of the disposition(s) are not reinvested in Investments (as defined in the Advisory Agreement), then within 12 months following the disposition(s), the Advisory Agreement requires the Advisor and the Company to negotiate in good faith to reset the Fixed Component; provided that if the proceeds of the disposition(s) are paid to shareholders of the Company as a special distribution or used to repay loans with no intent of subsequently refinancing and reinvesting the proceeds thereof in Investments, the Advisory Agreement requires these negotiations within 90 days thereof, in each case taking into account reasonable projections of reimbursable costs in light of the reduced assets of the Company.

As part of this reimbursement, the Company paid approximately $\$ 2.7$ million in 2019 to the Advisor or its affiliates as reimbursement for bonuses of employees of the Advisor or its affiliates who provided administrative services during such calendar year, prorated for the time spent working on matters relating to the Company. The Company does not reimburse the Advisor or its affiliates for any bonus amounts relating to time dedicated to the Company by Edward M. Weil, Jr., the Company's Chief Executive Officer. The Advisor formally awarded 2019 bonuses to employees of the Advisor or its affiliates in September 2020 (the "2019 Bonus Awards"), which were comprised of cash and restricted shares (for additional information on the restricted shares issued to these employees, see Note 13 - Equity-Based Compensation). The original $\$ 2.7$ million estimate for bonuses recorded and paid to the Advisor in 2019 exceeded the cash portion of the 2019 Bonus Awards to be paid to employees of the Advisor or its affiliates by $\$ 1.4$ million and to be reimbursed by the Company. As a result, during the three months ended September 30, 2020, the Company recorded a receivable from the Advisor of $\$ 1.4$ million in prepaid expenses

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and other assets on the consolidated balance sheet and a corresponding reduction in general and administrative expenses. Pursuant to authorization by the independent members of the Company's board of directors, the $\$ 1.4$ million receivable was paid back to the Company over a 10-month period from January 2021 through October 2021.

During the second quarter of 2021, the Advisor finalized the amounts and form of the 2020 bonuses previously estimated to be paid to the employees of the Advisor or its affiliates who provided administrative services during such calendar year, prorated for the time spent working on matters relating to the Company (the "2020 Bonus Awards"). The 2020 Bonus Awards are paid by the Advisor over an eleven-month period from June 2021 to April 2022. The final amounts awarded exceeded the amounts previously paid by the Company to the Advisor for estimated 2020 bonuses by approximately $\$ 1.4$ million for the following reasons (i) forfeitures of bonuses related to employees of the Advisor or its affiliates who were terminated or resigned prior to payment (including the Company's former chief financial officer), (ii) payment of a portion of bonuses in the form of restricted shares (which is recorded as equity-based compensation expense) and (iii) a general reduction in final bonuses for remaining personnel of the Advisor or its affiliates due to on-going negative impacts of the COVID-19 pandemic. As a result, during the second quarter of 2021, the Company recorded a receivable from the Advisor of $\$ 1.4$ million, which is recorded in prepaid expenses and other assets on the consolidated balance sheet and a corresponding reduction in general and administrative expenses. The Advisor paid the $\$ 1.4$ million receivable to the Company in August 2021.

Reimbursements for the cash portion of 2021 and 2022 bonuses to employees of the Advisor or its affiliates were expensed and reimbursed and continue to be expensed and reimbursed on a monthly basis during 2021 and 2022 in accordance with the cash bonus estimates provided by the Advisor. Generally, prior to the 2020 Bonus Awards, employee bonuses had been formally awarded to employees of the Advisor or its affiliates in March as an all-cash award and paid out by the Advisor in the year subsequent to the year in which services were rendered to the Company.

## Summary of fees, expenses and related payables

The following table details amounts incurred and payable to related parties in connection with the operations-related services described above as of and for the periods presented. Amounts below in 2021 and 2020 are inclusive of fees and other expense reimbursements incurred from and due to the Advisor that were passed through and ultimately paid to Lincoln as a result of the Advisor's former arrangements with Lincoln:

| (In thousands) | Year Ended December 31, |  |  |  |  |  | Payable (Receivable) as of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  | 2022 |  | 2021 |  |
| One-time fees and reimbursements: |  |  |  |  |  |  |  |  |  |  |
| Acquisition related cost reimbursements ${ }^{(1)}$ | \$ | 387 | \$ | 74 | \$ | 201 | \$ | 9 | \$ | 32 |
| Vesting and conversion of Class B Units |  | - |  | - |  | - |  | - |  | - |
| Ongoing fees: |  |  |  |  |  |  |  |  |  |  |
| Asset management fees to related party ${ }^{(2)}$ |  | 32,026 |  | 32,804 |  | 27,829 |  | - |  | - |
| Property management and leasing fees ${ }^{(3)}$ |  | 12,860 |  | 8,596 |  | 6,604 |  | 1,302 |  | 901 |
| Professional fees and other reimbursements ${ }^{(4)}$ |  | 16,231 |  | 10,013 |  | 10,539 |  | 527 |  | 83 |
| Professional fee credit due from Advisor and its affiliates ${ }^{(5)}$ |  | - |  | $(1,444)$ |  | $(1,862)$ |  | - |  | - |
| Total related party operation fees and reimbursements | \$ | 61,504 | \$ | 50,043 | \$ | 43,311 | \$ | 1,838 | \$ | 1,016 |

${ }^{(1)}$ Amounts included in acquisition and transaction related expenses in the consolidated statements of operations and comprehensive loss.
${ }^{(2)}$ Amounts include incentive management fees of $\$ 0.4$ million, $\$ 3.0$ million and $\$ 0.1$ million for the years ended December 31, 2022, 2021, and 2020, respectively.
(3) Amounts included in property operating expenses in the consolidated statements of operations and comprehensive loss, with the exception of $\$ 2.5$ million and $\$ 3.0$ million of leasing fees incurred in the years ended December 31, 2022 and 2021, respectively, which were capitalized and are included in deferred costs, net in the consolidated balance sheet. A portion of leasing fees are ultimately paid to a third party. Property management fees increased significantly in the year ended December 31, 2022, related to fees on the CIM Portfolio Acquisition for each property since acquired. See Note 1 Organization for more information on the CIM Portfolio Acquisition.
(4) Amounts included in general and administrative expense in the consolidated statements of operations and comprehensive loss. Includes amounts for directors' and officers' insurance. Professional fees and other reimbursements increased significantly in the year ended December 31, 2022 as a result of additional personnel and other costs required to manage the properties acquired in the CIM Portfolio Acquisition which are subject to reimbursement.
(5) Included in general and administrative expenses. For the year ended December 31, 2021, amount relates to the overpayment of the 2020 Bonus Awards. For the year ended December 31, 2020, $\$ 1.4$ million relates to overpayment of the 2019 Bonus Awards and $\$ 0.5$ million relates to a receivable recorded for the overpayment of invoices in current and prior years for a shared service.

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## Note 12 - Economic Dependency

Under various agreements, the Company has engaged or will engage the Advisor, its affiliates and entities under common control with the Advisor to provide certain services that are essential to the Company, including asset management services, supervision of the management and leasing of properties owned by the Company, asset acquisition and disposition decisions, as well as other administrative responsibilities for the Company including accounting and legal services, human resources and information technology.

As a result of these relationships, the Company is dependent upon the Advisor and its affiliates. In the event that these companies are unable to provide the Company with the respective services, the Company will be required to find alternative providers of these services.

## Note 13 - Equity-Based Compensation

## Equity Plans

## 2018 Equity Plan

Effective at the Listing, the Company's board of directors adopted an equity plan for the Advisor (the "Advisor Plan") and an equity plan for individuals (the "Individual Plan" and together with the Advisor Plan, the "2018 Equity Plan"). The Advisor Plan is substantially similar to the Individual Plan, except with respect to the eligible participants. Under the Individual Plan, the Company may only make awards to its directors, officers and employees (if the Company ever has employees), employees of the Advisor and its affiliates, employees of entities that provide services to the Company, directors of the Advisor or of entities that provide services to the Company, certain consultants to the Company and the Advisor and its affiliates or to entities that provide services to the Company. By contrast, under the Advisor Plan the Company may only make awards to the Advisor.

The 2018 Equity Plan succeeded and replaced the existing employee and director restricted share plan (the "RSP"). Following the effectiveness of the 2018 Equity Plan at the Listing, no further awards will be issued under the RSP; provided, however, that any outstanding awards under the RSP, such as unvested restricted shares held by the Company's independent directors, remained outstanding in accordance with their terms and the terms of the RSP until all those awards are vested, forfeited, canceled, expired or otherwise terminated in accordance with their terms. The Company accounts for forfeitures when they occur. The 2018 Equity Plan permits awards of restricted shares, restricted stock units ("RSUs"), options, stock appreciation rights, stock awards, LTIP Units and other equity awards. The 2018 Equity Plan has a term of 10 years, expiring on July 19 2028. Identical to the RSP, the number of shares of the Company's capital stock available for awards under the 2018 Equity Plan, in the aggregate, is equal to $10.0 \%$ of the Company's outstanding shares of common stock on a fully diluted basis at any time. Shares subject to awards under the Individual Plan reduce the number of shares available for awards under the Advisor Plan on a one-for-one basis and vice versa. If any awards granted under the 2018 Equity Plan are forfeited for any reason, the number of forfeited shares is again available for purposes of granting awards under the 2018 Equity Plan.

## Restricted Shares

Restricted shares are shares of common stock awarded under terms that provide for vesting over a specified period of time. Holders of restricted shares may receive non-forfeitable cash dividends prior to the time that the restrictions on the restricted shares have lapsed. Any dividends to holders of restricted shares payable in shares of common stock are subject to the same restrictions as the underlying restricted shares. Restricted shares may not, in general, be sold or otherwise transferred until restrictions are removed and the shares have vested.

Prior to June 30, 2020, the Company only granted restricted shares to the Company's directors. During the year ended December 31, 2022, 309,068 restricted shares were granted to employees of the Advisor or its affiliates who are involved in providing services to the Company, including the Company's chief financial officer and certain consultants to the Company and the Advisor or its affiliates. During the years ended December 31, 2021 and 2020, the Company granted 278,278 and 309,475 restricted shares, respectively, to employees of the Advisor or its affiliates who are involved in providing services to the Company, including the Company's chief financial officer. The remainder of the restricted shares granted during the years ended December 31, 2022, 2021 and 2020 were granted to the Company's directors. No awards may be made to anyone who is also a partner, member or equity owner of the parent of the Advisor.

The restricted shares granted to the Company's directors vest on a straight-line basis over periods of one year to five years from the date of grant and provide for accelerated vesting of the portion of the unvested restricted shares scheduled to vest in the year of the recipient's termination of his or her position as a director of the Company due to a voluntary resignation or failure to be re-elected to the Company's board of directors following nomination therefor. All unvested restricted shares held

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by the Company's directors also vest in the event of a Change of Control (as defined in the RSP or the Individual Plan) or a termination of a directorship without cause or as a result of death or disability.

The restricted shares granted to employees of the Advisor or its affiliates vest in $25 \%$ increments on each of the first four anniversaries of the grant date. Except in connection with a change in control (as defined in the award agreement) of the Company, any unvested restricted shares will be forfeited if the holder's employment with the Advisor terminates for any reason. Upon a change in control of the Company, $50 \%$ of the unvested restricted shares will immediately vest and the remaining unvested restricted shares will be forfeited.

The following table reflects the number of restricted shares granted, vested, or forfeited for the years ended December 31, 2022, 2021 and 2020:

|  | Number of Shares of Common Stock | Weighted-Average Issue Price |  |
| :---: | :---: | :---: | :---: |
| Unvested, December 31, 2019 | 111,421 | \$ | 14.52 |
| Granted | 361,943 |  | 6.80 |
| Vested | $(72,492)$ |  | 14.13 |
| Forfeited | - |  | - |
| Unvested, December 31, 2020 | 400,872 |  | 7.62 |
| Granted | 313,474 |  | 9.84 |
| Vested | $(266,427)$ |  | 9.27 |
| Forfeited | $(25,050)$ |  | 6.97 |
| Unvested, December 31, 2021 | 422,869 |  | 8.26 |
| Granted | 334,784 |  | 7.61 |
| Vested | $(197,778)$ |  | 8.12 |
| Forfeited | $(51,198)$ |  | 7.85 |
| Unvested, December 31, 2022 | 508,677 | \$ | 7.93 |

As of December 31, 2022, the Company had $\$ 2.6$ million of unrecognized compensation cost related to unvested restricted share awards granted. That cost is expected to be recognized over a weighted-average period of 2.7 years.

The fair value of the restricted shares is being expensed in accordance with the service period required. Compensation expense related to restricted shares is included in general and administrative expense in the Company's consolidated statements of operations and comprehensive loss. Compensation expense related to restricted shares was approximately $\$ 1.7$ million, $\$ 2.4$ million and $\$ 1.2$ million for the years ended December 31, 2022, 2021 and 2020, respectively. The higher expense recorded in the year ended December 31, 2021 was due to the accelerated vesting of restricted shares previously awarded to the Company's former chief financial officer, as well as expense from an additional grant of restricted shares awarded to the Company's former chief financial officer in February 2021 (see additional discussion below).

In September 2022, the Advisor terminated certain of its employees who provided services to the Company and for which the Company reimbursed the Advisor for salaries and benefits. In connection with the termination, previous unvested restricted share grants issued to these employees of the Advisor were forfeited upon termination and the board approved 59,368 replacement restricted shares which vested immediately. As a result, in the year ended December 31, 2022, the Company recognized a net compensation charge of approximately $\$ 0.3$ million representing the value of the new replacement grants net of the reversal of $\$ 0.1$ million in previously recognized compensation on the forfeited grants.

On February 26, 2021, the Company's board of directors approved an amendment to the award agreement for 69,875 restricted shares previously awarded to the Company's former chief financial officer. These restricted shares had been scheduled to vest in $25 \%$ increments on each of the first four anniversaries of the grant date (September 15, 2020), however, in accordance with the amendment, these shares fully vested upon the effectiveness of the resignation of the Company's former chief financial officer on April 9, 2021. This was treated as a modification of the award of these restricted shares and, in addition to accelerating the original expense, the Company was also required to calculate excess of the new value of those awards on the date of modification over the fair value of the awards immediately prior to the amendment and record such excess as expense through April 9, 2021. In addition, also on February 26, 2021, the Company's board of directors granted the Company's former chief financial officer an additional award of 52,778 restricted shares that also fully vested on upon the

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effectiveness of her resignation on April 9, 2021. The acceleration of vesting of the prior grant and the new grant resulted in approximately $\$ 1.1$ million of increased equity-based compensation expense recorded during the year ended December 31, 2021.

## Restricted Stock Units

RSUs represent a contingent right to receive shares of common stock at a future settlement date, subject to satisfaction of applicable vesting conditions and other restrictions, as set forth in the RSP and an award agreement evidencing the grant of RSUs. RSUs may not, in general, be sold or otherwise transferred until restrictions are removed and the rights to the shares of common stock have vested. Holders of RSUs do not have or receive any voting rights with respect to the RSUs or any shares underlying any award of RSUs, but such holders are generally credited with dividend or other distribution equivalents which are subject to the same vesting conditions and other restrictions as the underlying RSUs and only paid at the time such RSUs are settled in shares of common stock. The Company has not granted any RSUs, and no unvested RSUs were outstanding during the years ended December 31, 2022, 2021 and 2020.

## Multi-Year Outperformance Agreement

## 2021 OPP

On May 4, 2021, the Company's independent directors, authorized an award of LTIP Units under the 2021 OPP after the performance period under the 2018 OPP expired on July 19, 2021, and, on July 21, 2021, the Company, the OP and the Advisor entered into the 2021 OPP (see below for additional information on the 2018 OPP, including information on the LTIP Units granted and earned thereunder).

On July 21, 2021, the Company and the Advisor entered into the 2021 OPP. Based on a maximum award value of $\$ 72.0$ million and the initial share price of $\$ 8.4419$, which was determined on July 20, 2021, the Advisor was granted a total of $8,528,885$ LTIP Units pursuant to the 2021 OPP. These LTIP Units may be earned and become vested based on the Company's total shareholder return ("TSR"), including both share price appreciation and reinvestment of Class A common stock dividends, compared to the initial share price over a performance period that commenced on July 20, 2021 and ending on the earliest of (i) July 20, 2024, (ii) the effective date of any Change of Control (as defined in the Advisor Plan) and (iii) the effective date of any termination of the Advisor's services as the Company's advisor.

The amortization of the fair value of the LTIP Units that were granted will be recorded evenly over the requisite service period which is approximately 38.5 months from May 4, 2021, the date that the Company's independent board of directors approved the award of LTIP Units under the 2021 OPP, through July 20, 2024, the end of the performance period.

The Company recorded $\$ 1.9$ million in additional equity-based compensation expense during the year ended December 31, 2021 which represented the pro rata share of the 2021 OPP's service period from May 4, 2021 (the date of the grant) to July 20, 2024 (the end of the performance period). As of July 20, 2021, the initial share price and the number of LTIP Units to be granted under the 2021 OPP became known and the fair value of the award as of July 20, 2021 was determined to be $\$ 40.8$ million. As a result, the award of LTIP Units under the 2021 OPP was reclassified as an equity award on July 20, 2021, with any change in value and cumulative effect thereof, reflected income and equity statements on that date.

## 2018 OPP

On the Listing Date, the Company granted a performance-based equity award to the Advisor in the form of a Master LTIP Unit pursuant to the 2018 OPP. The Master LTIP Unit was automatically converted on August 30, 2018 (the "Effective Date"), the 30th trading day following the Listing Date, into $4,496,796$ LTIP Units equal to the quotient of $\$ 72.0$ million divided by $\$ 16.0114$, the ten-day trailing average closing price of the Company's Class A common stock on Nasdaq over the ten consecutive trading days immediately prior to the Effective Date. The Effective Date was the grant date for accounting purposes. In accordance with accounting rules, the total fair value of the LTIP Units of $\$ 32.0$ million was calculated and fixed as of the grant date, and was recorded over the requisite service period of three years. In March 2019, the Company entered into an amendment to the 2018 OPP to reflect a change in the peer group resulting from the merger of one member of the peer group, Select Income REIT, with Government Properties Income Trust, with the entity surviving the merger renamed as Office Properties Income Trust. Under the accounting rules, the Company was required to calculate any excess of the new value of LTIP Units in accordance with the provisions of the amendment ( $\$ 10.9$ million) over the fair value immediately prior to the amendment ( $\$ 8.1$ million). This excess of approximately $\$ 2.8$ million was expensed over the period from March 4, 2019, the date the Company's compensation committee approved the amendment, through July 19, 2021.

The LTIP Units issued pursuant to the 2018 OPP could potentially have been earned by the Advisor based on the Company's achievement of threshold, target and maximum performance goals based on the Company's absolute and relative

## THE NECESSITY RETAIL REIT, INC.

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TSR over a three-year performance period that ended on July 19, 2021. Prior to the issuance of LTIP Units pursuant to the 2021 OPP, the compensation committee of the board of directors of the Company determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned under either the absolute or relative thresholds. These LTIP Units were thus automatically forfeited effective as of July 19, 2021, without the payment of any consideration by the Company or the OP. On that date, the Company reclassified amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheet and consolidated statement of equity.

## Compensation Expense - 2021 OPP and 2018 OPP

During the years ended December 31, 20222021 and 2020, the Company recorded share-based compensation expense related to the LTIP Units of $\$ 12.7$ million and $\$ 14.9$ million and $\$ 11.9$ million, respectively, which is recorded in equity-based compensation in the consolidated statements of operations and comprehensive loss. As of December 31, 2022, the Company had $\$ 19.7$ million of unrecognized compensation expense related to the LTIP Units which is expected to be recognized over a period of 1.6 years.

## LTIP Units Distributions/Redemptions

The rights of the Advisor as the holder of the LTIP Units are governed by the terms of the LTIP Units set forth in the agreement of limited partnership of the OP. Holders of LTIP Units are entitled to distributions on the LTIP Units equal to $10 \%$ of the distributions made per Class A Unit (other than distributions of sale proceeds) until the LTIP Units are earned. Distributions paid on a Class A Unit are equal to dividends paid on a share of Class A common stock. Distributions paid on LTIP Units are not subject to forfeiture, even if the LTIP Units are ultimately forfeited. The Advisor is entitled to a priority catch-up distribution on each earned LTIP Unit equal to $90 \%$ of the aggregate distributions paid on Class A Units during the applicable performance period. Any LTIP Units that are earned become entitled to receive the same distributions paid on Class A Units. If and when the Advisor's capital account with respect to an earned LTIP Unit is equal to the capital account balance of a Class A Unit, the Advisor, as the holder of the earned LTIP Unit, in its sole discretion, is entitled to convert the LTIP Unit into a Class A Unit, which may in turn be redeemed on a one-for-one basis for, at the Company's election, a share of Class A common stock or the cash equivalent thereof.

The Company paid distributions on LTIP Units of $\$ 0.7$ million, $\$ 0.5$ million and $\$ 0.4$ million for the years ended December 31, 20222021 and 2020, respectively. These amounts are recorded in the Company's consolidated statements of changes in equity.

## Performance Measures

As indicated above, on July 19, 2021, at the end of the performance period, the compensation committee of the Company's board of directors determined that none of the 4,496,796 LTIP Units under the 2018 OPP had been earned. These LTIP Units were thus automatically forfeited effective as of July 19, 2021, without the payment of any consideration by the Company or the OP.

With respect to one-half of the LTIP Units granted under the 2021 OPP, the number of LTIP Units that become earned (if any) will be determined as of the last day of the performance period based on the Company's achievement of absolute TSR levels as shown in the table below.

| Performance Level | Absolute TSR |  | Percentage of LTIP Units Earned | Number of LTIP Units Earned |
| :---: | :---: | :---: | :---: | :---: |
| Below Threshold | Less than | 18 \% | 0 \% | 0 |
| Threshold |  | 18 \% | 25 \% | 1,066,110.625 |
| Target |  | 24 \% | $50 \%$ | 2,132,221.250 |
| Maximum |  | $36 \%$ or higher | 100 \% | 4,264,442.500 |

If the Company's absolute TSR is more than $18 \%$ but less than $24 \%$, or more than $24 \%$ but less than $36 \%$, the number of LTIP Units that become earned is determined using linear interpolation as between those tiers, respectively.

With respect to the remaining one-half of the LTIP Units granted under the 2021 OPP, the number of LTIP Units that become earned (if any) will be determined as of the last day of the performance period based on the difference (expressed in terms of basis points, whether positive or negative, as shown in the table below) between the Company's absolute TSR on the last day of the performance period relative to the average TSR of a peer group(consisting of Broadstone Net Lease, Inc., Office Properties Income Trust, RPT Realty and Spirit Realty Capital, Inc. as of the last day of the performance period as follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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| Performance Level | Relative TSR Excess |  |  | Percentage of Relative TSR LTIP Units Earned | Number of LTIP Units Earned |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Below Threshold | Less than | -600 | basis points | 0 \% | 0.000 |
| Threshold |  | -600 | basis points | 25 \% | 1,066,110.625 |
| Target |  |  | basis points | $50 \%$ | 2,132,221.250 |
| Maximum |  | +600 | basis points | 100 \% | 4,264,442.500 |

If the relative TSR excess is more than -600 basis points but less than zero basis points, or more than zero basis points but less than +600 basis points, the number of LTIP Units that become earned is determined using linear interpolation as between those tiers, respectively.

## Other Terms

In the case of a Change of Control or a termination of the Advisor without Cause (as defined in the Advisory Agreement), the number of LTIP Units that become earned will be calculated based on actual performance through the last trading day prior to the effective date of the Change of Control or termination (as applicable), with the hurdles for calculating absolute TSR prorated to reflect a performance period of less than three years but without prorating the number of LTIP Units that may become earned to reflect the shortened performance period.

In the case of a termination of the Advisor for Cause, the number of LTIP Units that become earned will be calculated based on actual performance through the last trading day prior to the effective date of the termination, with the hurdles for calculating absolute TSR and the number of LTIP Units that may become earned each prorated to reflect a performance period of less than three years.

Pursuant to the terms of the Advisor Plan, the LTIP Units will be administered by the Company's board or a committee thereof, defined as the "Committee" in the Advisor Plan. Promptly following the performance period, the Committee will, except in certain circumstances, determine the number of LTIP Units earned (if any) based on calculations prepared by an independent consultant engaged by the Committee and as approved by the Committee in its reasonable and good faith discretion. The Committee also must approve the transfer of any LTIP Units or any Class A Units into which LTIP Units may be converted in accordance with the terms of the agreement of limited partnership of the OP. Any LTIP Units that are not earned will automatically be forfeited effective as of the end of the performance period and neither the Company nor the OP will be required to pay any future consideration in respect thereof.

## Director Compensation

Under the current director compensation program, on a regular basis, each independent director receives an annual cash retainer of $\$ 60,000 \mathrm{and}$, in connection with each of the Company's annual meetings of stockholders, a grant of $\$ 85,000$ in restricted shares, vesting on the one-year anniversary of the annual meeting.

The lead independent director receives an additional annual cash retainer of $\$ 100,000$, the chair of the audit committee of the Company's board of directors receives an additional annual cash retainer of $\$ 30,000$, each other member of the audit committee receives an additional annual cash retainer of $\$ 15,000$, the chair of each of the compensation committee and the nominating and corporate governance committee of the Company's board of directors receives an additional annual cash retainer of $\$ 15,000$, and each other member of each of the compensation committee and the nominating and corporate governance committee will receive an additional annual cash retainer of $\$ 10,000$.

## Other Equity-Based Compensation

The Company may issue common stock in lieu of cash to pay fees earned by the Company's directors at each director's election. If the Company did so, there would be no restrictions on the shares issued since these payments in lieu of cash relate to fees earned for services performed. There were no shares of common stock issued to directors in lieu of cash compensation during the years ended December 31, 2022, 2021 and 2020.

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## December 31, 2022

## Note 14 - Net Loss Per Share

The following table sets forth the basic and diluted net loss per share computations:

| (In thousands, except share and per share amounts) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Net loss attributable to common stockholders | \$ | $(105,854)$ | \$ | $(63,441)$ | \$ | $(46,650)$ |
| Adjustments to net loss for common share equivalents |  | $(1,292)$ |  | $(1,037)$ |  | (613) |
| Adjusted net loss attributable to common stockholders | \$ | $(107,146)$ | \$ | $(64,478)$ | \$ | $(47,263)$ |
|  |  |  |  |  |  |  |
| Weighted average shares outstanding - Basic |  | 132,036,958 |  | 115,404,635 |  | 108,404,093 |
| Weighted average shares outstanding - Diluted |  | 132,036,958 |  | 115,404,635 |  | 108,404,093 |
| Net loss per share attributable to common stockholders - Basic and Diluted | \$ | (0.81) | \$ | (0.56) | \$ | (0.44) |

Under current authoritative guidance for determining earnings per share, all unvested share-based payment awards that contain non-forfeitable rights to distributions are considered to be participating securities and therefore are included in the computation of earnings per share under the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common shares and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. The Company's unvested restricted shares, Class A Units and unearned LTIP Units contain rights to receive distributions considered to be non-forfeitable, except in certain limited circumstances, and therefore the Company applies the two-class method of computing earnings per share. The calculation of earnings per share above adjusts net loss to exclude the distributions to the unvested restricted shares, Class A Units and the unearned LTIP Units that were issued under the 2021 OPP and 2018 OPP from the numerator.

Diluted net income per share assumes the conversion of all Common Stock share equivalents into an equivalent number of shares of Common Stock, unless the effect is anti-dilutive. The Company considers unvested restricted shares, Class A Units and unvested LTIP Units to be common share equivalents. The following table shows common share equivalents on a weighted average basis that were excluded from the calculation of diluted earnings per share as their effect would have been antidilutive for the periods presented:

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2022 | 2021 | 2020 |
| Unvested restricted shares ${ }^{(1)}$ | 529,364 | 423,096 | 199,325 |
| Class A Units ${ }^{(2)}$ | 172,921 | 172,921 | 172,921 |
| 2018 LTIP Units ${ }^{(3)}$ | - | 2,463,998 | 4,496,796 |
| 2021 LTIP Units ${ }^{(3)}$ | 8,528,885 | 3,855,523 | - |
| Total | 9,231,170 | 6,915,538 | 4,869,042 |

${ }^{(1)}$ Weighted-average number of shares of unvested restricted shares outstanding for the periods presented. There were $508,677,422,869$ and 400,872 unvested restricted shares outstanding as of December 31, 2022, 2021 and 2020, respectively.
${ }^{(2)}$ Weighted-average number of Class A Units outstanding for the periods presented. There were 172,921 Class A Units outstanding as of December 31, 2022, 2021 and 2020.
${ }^{(3)}$ Weighted-average number of 2018 and 2021 LTIP Units outstanding for the periods presented. There were $8,528,8852021$ LTIP Units outstanding as of December 31, 2022 and 2021 and 4,496,796 2018 LTIP Units outstanding as of December 31, 2020 (see Note 13 - Equity-Based Compensation for additional information).

If dilutive, conditionally issuable shares relating to the 2021 OPP award and 2018 OPP award would be included, as applicable, in the computation of fully diluted earnings per share on a weighted-average basis for the years ended December 31, 2022, 2021 and 2020 based on shares that would be issued if the applicable balance sheet date was the end of the measurement period.

No LTIP Unit share equivalents were included in the computation for the years ended December 31, 2022, 2021 and 2020 because (i) no LTIP Units would have been earned based on the trading price of Class A common stock including any cumulative dividends paid (since inception of the 2021 OPP and 2018 OPP) at December 31, 2022, 2021 and 2020 or (ii) the Company recorded a net loss to common stockholders for the period, thus any shares conditionally issuable under the LTIP Units would be antidilutive.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## December 31, 2022

## Note 15 - Segment Reporting

The Company has concluded that it operates in two reportable segments consistent with its current management internal financial reporting purposes: single-tenant properties and multi-tenant properties. The Company evaluates performance and makes resource allocations based on its two business segments.

## Net Operating Income

The Company evaluates the performance of the combined properties in each segment based on net operating income ("NOI"). NOI is defined as total revenues from tenants, less property operating and maintenance expense. NOI excludes all other items of expense and income included in the financial statements in calculating net income (loss). The Company uses NOI to assess and compare property level performance and to make decisions concerning the operation of the properties. The Company believes that NOI is useful as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating expenses and acquisition activity on an unleveraged basis, providing perspective not immediately apparent from net income (loss).

NOI excludes certain components from net income (loss) in order to provide results that are more closely related to a property's results of operations. For example, interest expense is not necessarily linked to the operating performance of a real estate asset. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. NOI presented by the Company may not be comparable to NOI reported by other REITs that define NOI differently. The Company believes that in order to facilitate a clear understanding of the Company's operating results, NOI should be compared with net income (loss) prepared in accordance with GAAP and as presented in the Company's consolidated financial statements. NOI should not be considered as an alternative to net income (loss) as an indication of the Company's performance or to cash flows as a measure of the Company's liquidity or ability to pay distributions.

The following tables reconcile the segment activity to consolidated net loss for the years ended December 31, 2022, 2021 and 2020:

| (In thousands) | Year Ended December 31, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-Tenant Properties |  | $\begin{gathered} \hline \text { Multi-Tenant } \\ \text { Properties } \\ \hline \end{gathered}$ |  | Consolidated |  |
| Revenue from tenants | \$ | 203,994 | \$ | 242,444 | \$ | 446,438 |
| Property operating expense |  | 15,321 |  | 86,237 |  | 101,558 |
| NOI | \$ | 188,673 | \$ | 156,207 |  | 344,880 |
| Asset management fees to related party |  |  |  |  |  | $(32,026)$ |
| Impairment of real estate investments |  |  |  |  |  | $(97,265)$ |
| Acquisition, transaction and other costs |  |  |  |  |  | $(1,221)$ |
| Equity-based compensation |  |  |  |  |  | $(14,433)$ |
| General and administrative |  |  |  |  |  | $(32,365)$ |
| Depreciation and amortization |  |  |  |  |  | $(195,854)$ |
| Gain on sale of real estate investments |  |  |  |  |  | 61,368 |
| Interest expense |  |  |  |  |  | $(118,925)$ |
| Other income |  |  |  |  |  | 988 |
| Gain on non-designated derivatives |  |  |  |  |  | 2,250 |
| Net loss attributable to non-controlling interests |  |  |  |  |  | 97 |
| Allocation for preferred stock |  |  |  |  |  | $(23,348)$ |
| Net loss attributable to common stockholders |  |  |  |  | \$ | $\underline{(105,854)}$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2022

| (In thousands) | Year Ended December 31, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-Tenant Properties |  | $\begin{gathered} \text { Multi-Tenant } \\ \text { Properties } \\ \hline \end{gathered}$ |  | Consolidated |  |
| Revenue from tenants | \$ | 218,944 | \$ | 116,212 | \$ | 335,156 |
| Property operating expense |  | 12,005 |  | 43,426 |  | 55,431 |
| NOI | \$ | 206,939 | \$ | 72,786 |  | 279,725 |
| Asset management fees to related party |  |  |  |  |  | $(32,804)$ |
| Impairment of real estate investments |  |  |  |  |  | $(33,261)$ |
| Acquisition, transaction and other costs |  |  |  |  |  | $(4,378)$ |
| Equity-based compensation |  |  |  |  |  | $(17,264)$ |
| General and administrative |  |  |  |  |  | $(20,856)$ |
| Depreciation and amortization |  |  |  |  |  | $(130,464)$ |
| Gain on sale of real estate investments |  |  |  |  |  | 4,757 |
| Interest expense |  |  |  |  |  | $(81,784)$ |
| Other income |  |  |  |  |  | 91 |
| Loss on non-designated derivatives |  |  |  |  |  | $(3,950)$ |
| Net loss attributable to non-controlling interests |  |  |  |  |  | 9 |
| Allocation for preferred stock |  |  |  |  |  | $(23,262)$ |
| Net loss attributable to common stockholders |  |  |  |  | \$ | $(63,441)$ |

Year Ended December 31, 2020

| (In thousands) | Single-Tenant Properties |  | $\begin{gathered} \text { Multi-Tenant } \\ \text { Properties } \\ \hline \end{gathered}$ |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from tenants | \$ | 191,862 | \$ | 113,362 | \$ | 305,224 |
| Property operating expense |  | 10,187 |  | 42,109 |  | 52,296 |
| NOI | \$ | 181,675 | \$ | 71,253 |  | 252,928 |
| Asset management fees to related party |  |  |  |  |  | $(27,829)$ |
| Impairment of real estate investments |  |  |  |  |  | $(12,910)$ |
| Acquisition, transaction and other costs |  |  |  |  |  | $(2,921)$ |
| Equity-based compensation |  |  |  |  |  | $(13,036)$ |
| General and administrative |  |  |  |  |  | $(19,683)$ |
| Depreciation and amortization |  |  |  |  |  | $(137,459)$ |
| Gain on sale/exchange of real estate investments |  |  |  |  |  | 6,456 |
| Interest expense |  |  |  |  |  | $(78,467)$ |
| Other income |  |  |  |  |  | 1,024 |
| Loss on non-designated derivatives |  |  |  |  |  | (9) |
| Net loss attributable to non-controlling interests |  |  |  |  |  | 44 |
| Allocation for preferred stock |  |  |  |  |  | $(14,788)$ |
| Net loss attributable to common stockholders |  |  |  |  | \$ | $\underline{(46,650)}$ |

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The following table reconciles the segment activity to consolidated total assets as of the periods presented:

| (In thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
| ASSETS |  |  |  |  |
| Investments in real estate, net: |  |  |  |  |
| Single-tenant properties | \$ | 1,880,418 | \$ | 1,973,743 |
| Multi-tenant properties |  | 2,442,945 |  | 1,233,030 |
| Total investments in real estate, net |  | 4,323,363 |  | 3,206,773 |
| Cash and cash equivalents |  | 70,795 |  | 214,853 |
| Restricted cash |  | 17,956 |  | 21,996 |
| Deposits for real estate investments |  | - |  | 41,928 |
| Deferred costs, net |  | 22,893 |  | 25,587 |
| Straight-line rent receivable |  | 66,657 |  | 70,789 |
| Operating lease right-of-use assets |  | 17,839 |  | 18,194 |
| Prepaid expenses and other assets |  | 66,551 |  | 26,877 |
| Assets held for sale |  | - |  | 187,213 |
| Total assets | \$ | 4,586,054 | \$ | 3,814,210 |

The following table reconciles capital expenditures by reportable business segment, excluding corporate non-real estate expenditures, for the periods presented:

| (In thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  |
| Single-tenant properties | \$ | 2,504 | \$ | 2,179 | \$ | 508 |
| Multi-tenant properties |  | 23,659 |  | 12,781 |  | 10,246 |
| Total capital expenditures | \$ | 26,163 | \$ | 14,960 | \$ | 10,754 |

## THE NECESSITY RETAIL REIT, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2022

## Note 16 - Quarterly Results (Unaudited)

During the third quarter of 2022, the Company concluded that it had understated amortization by $\$ 1.2$ million in the three months ended March 31, 2022, and $\$ 2.5$ million and $\$ 3.7$ million, respectively, for the three and six month periods ended June 30, 2022, for certain in-place lease intangibles associated with certain leases with below market rents that were acquired as part of the CIM Portfolio Acquisition in the first and second quarters of 2022. The Company has concluded that this adjustment was not material to the financial position or results of operations for the current period or for any prior quarterly periods and, accordingly, the Company recorded the cumulative adjustment to increase depreciation by $\$ 3.7$ million in the three and nine month periods ended September 30, 2022.

Presented below is a summary of the unaudited quarterly financial information for the year ended December 31, 2022:

| (In thousands, except share and per share amounts) | Quarter Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2022 |  | June 30, 2022 |  | September 30, 2022 |  | December 31, 2022 |  |
| Revenue from tenants | \$ | 94,943 | \$ | 116,929 | \$ | 116,176 | \$ | 118,390 |
| Operating income (loss) | \$ | 67,307 | \$ | $(23,095)$ | \$ | $(18,312)$ | \$ | 7,184 |
| Net income (loss) attributable to common stockholders | \$ | 39,934 | \$ | $(56,259)$ | \$ | $(56,466)$ | \$ | $(33,063)$ |


| Weighted-average shares outstanding - Basic |  | 128,640,845 |  | 132,629,704 |  | 133,115,729 |  | 133,716,340 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted-average shares outstanding - Diluted |  | 130,048,111 |  | 132,629,704 |  | 133,115,729 |  | 133,716,340 |
| Net income (loss) per share attributable to common stockholders - Basic and Diluted | \$ | 0.31 | \$ | (0.43) | \$ | (0.43) | \$ | (0.25) |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## Note 17 - Subsequent Events

The Company has evaluated subsequent events through the filing of this Annual Report on Form 10-K, and determined that there have not been any events that have occurred that would require adjustments to, or disclosures in, the consolidated financial statements except for the following disclosures:

## Dispositions Subsequent to December 31, 2022

Subsequent to December 31, 2022, the Company sold one property with a contract sale price of $\$ 1.3$ million.

## Tenant Bankruptcies and Vacancies

Subsequent to December 31, 2022, a tenant at 41 properties filed for Chapter 11 bankruptcy protection on January 4, 2023, and nine of the 41 leases were terminated in bankruptcy proceedings. The Company has accounted for these leases as terminations as of December 31, 2022.
THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I

| (In thousands) |  |  |  |  |  |  |  |  |  |  | al |  |  | sequ | nt |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property |  | Property <br> Type | City | State | $\begin{aligned} & \text { Acquisition } \\ & \text { Date } \end{aligned}$ |  |  |  |  | and |  | gand |  |  |  |  |  | ed at ber 31, |  | $\begin{aligned} & \text { ated }{ }_{1}\left({ }^{(1)}\right) \end{aligned}$ |
| Dollar General I |  | Retail | Mission | TX | 4/29/2013 | \$ | - | (1) | \$ | 142 | \$ | 807 | \$ | - | \$ | - | \$ | 949 | \$ | 333 |
| Dollar General I |  | Retail | Sullivan | MO | 5/3/2013 |  | - | (1) |  | 146 |  | 825 |  | - |  | - |  | 971 |  | 340 |
| Walgreens I |  | Retail | Pine Bluff | AR | 7/8/2013 |  | - | (6) |  | 159 |  | 3,016 |  | - |  | - |  | 3,175 |  | 1,312 |
| Dollar General II |  | Retail | Bogalusa | LA | 7/12/2013 |  | - | (1) |  | 107 |  | 965 |  | - |  | 1 |  | 1,073 |  | 394 |
| Dollar General II |  | Retail | Donaldsonville | LA | 7/12/2013 |  |  | (1) |  | 97 |  | 871 |  | - |  | - |  | 968 |  | 355 |
| AutoZone I |  | Retail | Cut Off | LA | 7/16/2013 |  | - | (1) |  | 67 |  | 1,282 |  | - |  | - |  | 1,349 |  | 520 |
| Dollar General III |  | Retail | Athens | MI | 7/16/2013 |  | - | (1) |  | 48 |  | 907 |  | - |  | - |  | 955 |  | 368 |
| Dollar General III |  | Retail | Fowler | MI | 7/16/2013 |  | - | (1) |  | 49 |  | 940 |  | - |  | - |  | 989 |  | 381 |
| Dollar General III |  | Retail | Hudson | MI | 7/16/2013 |  | - | (1) |  | 102 |  | 922 |  | - |  | - |  | 1,024 |  | 374 |
| Dollar General III |  | Retail | Muskegon | MI | 7/16/2013 |  | - | (1) |  | 49 |  | 939 |  | - |  | - |  | 988 |  | 381 |
| Dollar General III |  | Retail | Reese | MI | 7/16/2013 |  |  | (1) |  | 150 |  | 848 |  | - |  | - |  | 998 |  | 344 |
| BSFS I |  | Retail | Fort Myers | FL | 7/18/2013 |  | - | (1) |  | 1,215 |  | 1,822 |  | - |  | - |  | 3,037 |  | 818 |
| Dollar General IV |  | Retail | Bainbridge | GA | 7/29/2013 |  |  | (1) |  | 233 |  | 700 |  | - |  | - |  | 933 |  | 283 |
| Dollar General IV |  | Retail | Vanleer | TN | 7/29/2013 |  | - | (1) |  | 78 |  | 705 |  | - |  | - |  | 783 |  | 286 |
| Tractor Supply I |  | Retail | Vernon | CT | 8/1/2013 |  | - | (1) |  | 358 |  | 3,220 |  | - |  | - |  | 3,578 |  | 1,246 |
| Dollar General V |  | Retail | Meraux | LA | 8/2/2013 |  | - | (1) |  | 708 |  | 1,315 |  | - |  | - |  | 2,023 |  | 533 |
| Mattress Firm I |  | Retail | Tallahassee | FL | 8/7/2013 |  |  | (12) |  | 1,015 |  | 1,241 |  | - |  | - |  | 2,256 |  | 503 |
| Family Dollar I |  | Retail | Butler | KY | 8/12/2013 |  | - | (1) |  | 126 |  | 711 |  | - |  | - |  | 837 |  | 288 |
| Lowe's I | (19) | Retail | Fayetteville | NC | 8/19/2013 |  | - | (1) |  | - |  | 6,422 |  | - |  | - |  | 6,422 |  | 2,550 |
| Lowe's I | (19) | Retail | Macon | GA | 8/19/2013 |  | - | (1) |  | - |  | 8,420 |  | - |  | - |  | 8,420 |  | 3,343 |
| Lowe's I |  | Retail | New Bern | NC | 8/19/2013 |  | - | (1) |  | 1,812 |  | 10,269 |  | - |  | - |  | 12,081 |  | 4,078 |
| Lowe's I |  | Retail | Rocky Mount | NC | 8/19/2013 |  | - | (1) |  | 1,931 |  | 10,940 |  | - |  | - |  | 12,871 |  | 4,344 |
| O'Reilly Auto Parts I |  | Retail | Manitowoc | WI | 8/19/2013 |  | - | (1) |  | 85 |  | 761 |  | - |  | - |  | 846 |  | 307 |
| Food Lion I |  | Retail | Charlote | NC | 8/20/2013 |  | - | (1) |  | 3,132 |  | 4,697 |  | - |  | - |  | 7,829 |  | 1,786 |
| Family Dollar II |  | Retail | Danville | AR | 8/21/2013 |  | - | (1) |  | 170 |  | 679 |  | - |  | 31 |  | 880 |  | 274 |
| Lowe's I | (19) | Retail | Aiken | SC | 8/22/2013 |  | - | (1) |  | 1,764 |  | 7,056 |  | - |  | - |  | 8,820 |  | 2,795 |
| Dollar General VII |  | Retail | Gasburg | VA | 8/23/2013 |  | - | (1) |  | 52 |  | 993 |  | - |  | - |  | 1,045 |  | 400 |
| Dollar General VI |  | Retail | Natalbany | LA | 8/23/2013 |  | - | (1) |  | 379 |  | 883 |  | - |  | - |  | 1,262 |  | 356 |
| Walgreens II | (19) | Retail | Tucker | GA | 8/23/2013 |  | - | (1) |  | - |  | 2,524 |  | - |  | - |  | 2,524 |  | 1,085 |
| Family Dollar III |  | Retail | Challis | ID | 8/27/2013 |  | - | (1) |  | 44 |  | 828 |  | - |  | - |  | 872 |  | 333 |
| Chili's I |  | Retail | Lake Jackson | TX | 8/30/2013 |  | - | (1) |  | 746 |  | 1,741 |  | - |  | - |  | 2,487 |  | 842 |
| Chili's I |  | Retail | Victoria | TX | 8/30/2013 |  | - | (1) |  | 813 |  | 1,897 |  | - |  | - |  | 2,710 |  | 918 |
| CVS I |  | Retail | Anniston | AL | 8/30/2013 |  | - | (1) |  | 472 |  | 1,887 |  | - |  | - |  | 2,359 |  | 811 |
| Joe's Crab Shack I |  | Retail | Westminster | CO | 8/30/2013 |  | - | (12) |  | 1,136 |  | 2,650 |  | - |  | - |  | 3,786 |  | 1,283 |
| Tire Kingdom I |  | Retail | Lake Wales | FL | 9/4/2013 |  | - | (1) |  | 556 |  | 1,296 |  | - |  | - |  | 1,852 |  | 578 |

THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I

(In thousands)

THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I


Encumbrances

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| City |
| :--- |
| Thomson |
| Vinton |
| Washington |
| Waycross |
| Waynesville |
| Aledo |
| Bedford |
| Bloomington |
| Bloomington |
| Burlington |
| Champaign |
| Clinton |
| Galesburg |
| Jacksonville |
| Jacksonville |
| Lafayette |
| Mattoon |
| Morton |
| Muscatine |
| Paris |
| Staunton |
| Streetsboro |
| Vandalia |
| Virden |
| Gillette |
| Oklahoma City |
| Hightstown |
| Watertown |
| Chatanooga |
| Cleveland |
| Columbus |
| Ft. Oglethorpe |
| Jacksonville |
| Carrollton |
| Champaign |

Property
Type
(In thousands)

| Property |
| :--- |
| Truist Bank I |
| Truist Bank I |
| Truist Bank I |
| Truist Bank I |
| Truist Bank I |
| Circle K I |
| Circle K I |
| Circle K I |
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| Circle K I |
| Walgreens VI |
| Walgreens V |
| 1st Constitution Bancorp I |
| FedEx Ground I |
| Krystal I |
| Krystal I |
| Krystal I |
| Krystal I |
| Krystal I |
| O'Charley's I |
| O'Charley's I |

THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I

| (In thousands) |  | $\begin{aligned} & \text { Property } \\ & \text { Type } \\ & \hline \end{aligned}$ | City | State | $\begin{gathered} \text { Acquisition } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Encumbrances } \\ \text { at December } \\ \mathbf{3 1 , 2 0 2 2} \end{gathered}$ | Initial Costs |  |  | Subsequent to Acquisition |  | $\begin{aligned} & \text { Gross Amount } \\ & \text { Carried at } \\ & \text { December 31, } \\ & 2022^{(15)(16)} \end{aligned}$ | $\underset{\substack{\text { Accumulated } \\ \text { Depreciation }{ }^{177(18)} \\ \hline}}{ }$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Land | Building and Improvements | Land | Building and Improvements |  |  |
| O'Charley's I |  | Retail | Clarksville | TN | 9/30/2013 | - | (1) | 917 | 1,376 | - | - | 2,293 | 662 |
| O'Charley's I |  | Retail | Columbus | OH | 9/30/2013 | - | (1) | 271 | 1,533 | - | - | 1,804 | 738 |
| O'Charley's I |  | Retail | Conyers | GA | 9/30/2013 | - | (1) | 373 | 2,113 | - | - | 2,486 | 1,017 |
| O'Charley's I |  | Retail | Corydon | IN | 9/30/2013 | - | (1) | 260 | 1,473 | - | - | 1,733 | 709 |
| O'Charley's I |  | Retail | Daphne | AL | 9/30/2013 | - | (1) | 142 | 1,275 | - | - | 1,417 | 614 |
| O'Charley's I |  | Retail | Foley | AL | 9/30/2013 | - | (1) | 264 | 1,495 | - | - | 1,759 | 719 |
| O'Charley's I |  | Retail | Greenfield | IN | 9/30/2013 | - | (1) | 507 | 1,184 | - | - | 1,691 | 570 |
| O'Charley's I |  | Retail | Grove City | OH | 9/30/2013 | - | (1) | 387 | 1,546 | - | - | 1,933 | 744 |
| O'Charley's I |  | Retail | Hattiesburg | MS | 9/30/2013 | - | (1) | 413 | 1,651 | - | 6 | 2,070 | 795 |
| O'Charley's I |  | Retail | Lake Charles | LA | 9/30/2013 | - | (1) | 1,118 | 1,367 | - | - | 2,485 | 658 |
| O'Charley's I |  | Retail | Mcdonough | GA | 9/30/2013 | - | (1) | 335 | 1,898 | - | - | 2,233 | 914 |
| O'Charley's I |  | Retail | Murfreesboro | TN | 9/30/2013 | - | (1) | 597 | 1,109 | - | - | 1,706 | 534 |
| O'Charley's I |  | Retail | Salisbury | NC | 9/30/2013 | - | (1) | 439 | 1,024 | - | - | 1,463 | 493 |
| O'Charley's I |  | Retail | Simpsonville | SC | 9/30/2013 | - | (1) | 349 | 1,395 | - | - | 1,744 | 671 |
| O'Charley's I |  | Retail | Southaven | MS | 9/30/2013 | - | (1) | 836 | 1,553 | - | - | 2,389 | 748 |
| O'Charley's I |  | Retail | Springfield | OH | 9/30/2013 | - | (1) | 262 | 1,484 | - | - | 1,746 | 715 |
| Walgreens VII |  | Retail | Alton | IL | 9/30/2013 | - | (1) | 1,158 | 3,474 | - | - | 4,632 | 1,485 |
| Walgreens VII |  | Retail | Florissant | MO | 9/30/2013 | - | (1) | 561 | 1,309 | - | - | 1,870 | 560 |
| Walgreens VII |  | Retail | Florissant | MO | 9/30/2013 | - | (1) | 474 | 1,422 | - | - | 1,896 | 608 |
| Walgreens VII |  | Retail | Mahomet | IL | 9/30/2013 | - | (1) | 1,432 | 2,659 | - | - | 4,091 | 1,137 |
| Walgreens VII |  | Retail | Monroe | MI | 9/30/2013 | - | (1) | 1,149 | 2,680 | - | - | 3,829 | 1,146 |
| Walgreens VII |  | Retail | Springfield | IL | 9/30/2013 | - | (1) | 1,319 | 3,077 | - | - | 4,396 | 1,316 |
| Walgreens VII |  | Retail | St Louis | MO | 9/30/2013 | - | (1) | 903 | 2,107 | - | 53 | 3,063 | 902 |
| Walgreens VII |  | Retail | Washington | IL | 9/30/2013 | - | (1) | 964 | 2,893 | - | - | 3,857 | 1,237 |
| Tractor Supply II |  | Retail | Houghton | MI | 10/3/2013 | - | (1) | 204 | 1,158 | - | - | 1,362 | 442 |
| National Tire \& Battery II | (19) | Retail | Mundelein | IL | 10/4/2013 | - |  | - | 1,742 | - | - | 1,742 | 772 |
| Tractor Supply III |  | Retail | Harlan | KY | 10/16/2013 | - | (1) | 248 | 2,232 | - | - | 2,480 | 845 |

Schedule III - Real Estate and Accumulated Depreciation - Part I

| Gross Amount |
| :---: |
| Carried at |
| Decemer 31, |
| $2022(15)(10)$ |






Mattress Firm II
Talecris Plasma Resources I
Amazon I
Fresenius II
Dollar General XII
Advance Auto II
Dollar General XIII FedEx Ground II Burger King I Burger King I Burger King I Burger King I Burger King I Burger King I Burger King I Burger King I Burger King 1 Burger King I Burger King I Burger King I Burger King I
 Burger King I Burger King I Burger King I Burger King I Burger King I Burger King I Burger King I
 Burger King I

Schedule III - Real Estate and Accumulated Depreciation - Part I


Schedule III - Real Estate and Accumulated Depreciation - Part I

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I

| (In thousands)Property | Property Type | City | State | AcquisitionDate | Encumbrances at December 31, 2022 | Initial Costs |  |  | Subsequent to Acquisition |  | $\begin{aligned} & \text { Gross Amount } \\ & \text { Carried at } \\ & \text { December 31, } \\ & 2022^{(15)(16)} \end{aligned}$ | $\begin{gathered} \text { Accumulated } \\ \text { Depreciation }^{(17)(18)} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Land | Building and Improvements | Land | Building and Improvements |  |  |
| Truist Bank III | Retail | Chattanooga | TN | 3/10/2014 | - | (12) | 191 | 335 | - | - | 526 | 85 |
| First Horizon Bank | Retail | Collinsville | VA | 3/10/2014 | - | (6) | 215 | 555 | - | - | 770 | 145 |
| Truist Bank IV | Retail | Columbus | GA | 3/10/2014 | - | (6) | 417 | 1,395 | - | - | 1,812 | 357 |
| Truist Bank III | Retail | Conyers | GA | 3/10/2014 | - | (6) | 205 | 1,334 | - | - | 1,539 | 329 |
| Truist Bank IV | Office | Creedmoor | NC | 3/10/2014 | - | (12) | 306 | 789 | (128) | (300) | 667 | 171 |
| Truist Bank III | Retail | Daytona Beach | FL | 3/10/2014 | - | (12) | 443 | 1,586 | - | - | 2,029 | 428 |
| Truist Bank III | Retail | Dunn | NC | 3/10/2014 | - |  | 384 | 616 | (211) | (414) | 375 | 10 |
| First Horizon Bank | Retail | Durham | NC | 3/10/2014 | - | (6) | 284 | 506 | - | - | 790 | 160 |
| First Horizon Bank | Retail | Durham | NC | 3/10/2014 | - | (6) | 488 | 742 | - | - | 1,230 | 186 |
| Truist Bank III | Retail | Fairfax | VA | 3/10/2014 | - |  | 2,835 | 1,081 | $(1,806)$ | (786) | 1,324 | - |
| Truist Bank III | Retail | Gainesville | FL | 3/10/2014 | - | (12) | 457 | 816 | - | - | 1,273 | 229 |
| Truist Bank III | Retail | Gainesville | FL | 3/10/2014 | - | (12) | 458 | 2,139 | - | - | 2,597 | 529 |
| Truist Bank III | Retail | Greenville | SC | 3/10/2014 | - | (12) | 590 | 1,007 | - | - | 1,597 | 278 |
| Truist Bank III | Retail | Greenville | SC | 3/10/2014 | - | (6) | 264 | 684 | - | - | 948 | 181 |
| Truist Bank III | Retail | Gulf Breeze | FL | 3/10/2014 | - | (12) | 1,092 | 1,569 | - | - | 2,661 | 418 |
| Truist Bank III | Retail | Hendersonville | NC | 3/10/2014 | - | (12) | 468 | 945 | - | - | 1,413 | 246 |
| Truist Bank III | Retail | Indian Harbour Beach | FL | 3/10/2014 | - | (12) | 914 | 1,181 | - | - | 2,095 | 429 |

Schedule III - Real Estate and Accumulated Depreciation - Part I


## THE NECESSITY RETAIL REIT, INC.



Schedule III - Real Estate and Accumulated Depreciation - Part I


(In thousands)

| Property Type | City |  |
| :--- | :--- | :--- |
| Retail | Savannah |  |
| Retail | Signal Mountain |  |
| Retail | Soddy Daisy |  |
| Retail | Spring Hill |  |
| Retail | St. Petersburg |  |
| Retail | Stockbridge |  |
| Retail | Stone Mountain |  |
| Retail | Stuart |  |
| Retail | Sylvester |  |
| Retail | Tamarac |  |
| Retail | Union City |  |
| Retail | Winston-Salem |  |
| Retail | Yadkinville |  |
| Retail | Deville |  |
| Retail | Holland |  |
| Retail | Hornbeck |  |
| Retail | Fannettsburg |  |
| Retail | Saginaw |  |
| Retail | Greenville |  |
| Retail | Bristol |  |
| Retail | Cumberland |  |
| Retail | Framingham |  |
| Retail | Malden |  |
| Retail | Sicklerville |  |
| Retail | Southington |  |
| Retail | Swampscott |  |
| Retail | Forest Hill |  |
| Retail | Chelsea |  |
| Retail | Brookhaven |  |
| Retail | Columbus |  |
| Retail | Forest |  |
| Retail | Rolling Fork |  |
|  |  | West |


| Property |
| :--- |
| Truist Bank III |
| Truist Bank III |
| Truist Bank III |
| Truist Bank IV |
| Truist Bank III |
| Truist Bank III |
| Truist Bank III |
| First Horizon Bank |
| Truist Bank III |
| Truist Bank III |
| Truist Bank III |
| First Horizon Bank |
| First Horizon Bank |
| Dollar General XVIII |
| Mattress Firm I |
| Dollar General XVII |
| Family Dollar IX |
| Mattress Firm I |
| Bi-Lo I |
| Stop \& Shop I |
| Stop \& Shop I |
| Stop \& Shop I |
| Stop \& Shop I |
| Stop \& Shop I |
| Stop \& Shop I |
| Stop \& Shop I |
| Dollar General XVII |
| Dollar General XIX |
| Dollar General XX |
| Dollar General XX |
| Dollar General XX |
| Dollar General XX |
| Dollar General XX |
| Dollar General XXI |
| Dollar General XXII |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I

| (In thousands) |  |  |  |  |  |  | Initial Costs |  |  | Subsequent to Acquisition |  | Gross Amount Carried at December 31, $2022{ }^{(15)(16)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property |  | Property Type | City | State | $\begin{gathered} \text { Acquisition } \\ \text { Date } \end{gathered}$ | Encumbrances at December 31, 2022 |  | Land | Building and Improvements | Land | Building and Improvements |  |
| FedEx Ground V | (19) | Distribution | Sioux City | IA | 2/18/2016 | - | (1) | 199 | 5,638 | 56 | - | 5,893 |
| FedEx Ground VII |  | Distribution | Eagle River | WI | 2/19/2016 | - | (1) | 40 | 6,022 | - | - | 6,062 |
| FedEx Ground VI |  | Distribution | Grand Forks | ND | 2/19/2016 | - | (1) | 1,288 | 8,988 | - | 75 | 10,351 |
| FedEx Ground VIII |  | Distribution | Mosinee | WI | 2/23/2016 | - | (1) | 203 | 9,017 | - | - | 9,220 |
| Anderson Station | (13) | Multi-tenant Retail | Anderson | SC | 2/16/2017 | - | (4) | 5,201 | 27,100 | - | 3,511 | 35,812 |
| Riverbend Marketplace | (13) | Multi-tenant Retail | Asheville | NC | 2/16/2017 | - | (4) | 4,949 | 18,213 | - | 133 | 23,295 |
| Northlake Commons | (13) | Multi-tenant Retail | Charlotte | NC | 2/16/2017 | - | (12) | 17,539 | 16,342 | - | 394 | 34,275 |
| Shops at Rivergate South | (13) | Multi-tenant Retail | Charlotte | NC | 2/16/2017 | - | (4) | 5,202 | 28,378 | - | 1,451 | 35,031 |
| Cross Pointe Centre ${ }^{(20)}$ | (13) | Multi-tenant Retail | Fayetteville | NC | 2/16/2017 | - | (4) | 8,075 | 19,717 | $(3,720)$ | 733 | 24,805 |
| Parkside Shopping Center | (13) | Multi-tenant Retail | Frankfort | KY | 2/16/2017 | - | (12) | 9,978 | 29,996 | 695 | 1,102 | 41,771 |
| Patton Creek | (13) | Multi-tenant Retail | Hoover | AL | 2/16/2017 | - |  | 15,799 | 79,150 | 1,078 | 708 | 96,735 |
| Southway Shopping Center | (13) | Multi-tenant Retail | Houston | TX | 2/16/2017 | - | (12) | 10,260 | 24,440 | - | 2,174 | 36,874 |
| Northpark Center | (13) | Multi-tenant Retail | Huber Heights | OH | 2/16/2017 | - | (4) | 8,975 | 28,552 | - | 2,007 | 39,534 |
| Tiffany Springs MarketCenter | (13) | Multi-tenant Retail | Kansas City | MO | 2/16/2017 | - | (12) | 10,154 | 50,832 | - | 3,768 | 64,754 |
| North Lakeland Plaza | (13) | Multi-tenant Retail | Lakeland | FL | 2/16/2017 | - | (4) | 2,599 | 12,652 | - | 513 | 15,764 |
| Best on the Boulevard | (13) | Multi-tenant Retail | Las Vegas | NV | 2/16/2017 | - | (4) | 10,046 | 32,706 | - | 1,201 | 43,953 |
| Montecito Crossing | (13) | Multi-tenant Retail | Las Vegas | NV | 2/16/2017 | - | (4) | 16,204 | 36,477 | - | 1,683 | 54,364 |
| Pine Ridge Plaza | (13) | Multi-tenant Retail | Lawrence | KS | 2/16/2017 | - | (12) | 14,008 | 20,935 | - | 980 | 35,923 |
| Jefferson Commons | (13) | Multi-tenant Retail | Louisville | KY | 2/16/2017 | - | (4) | 5,110 | 29,432 | - | 2,781 | 37,323 |
| Towne Centre Plaza | (13) | Multi-tenant Retail | Mesquite | TX | 2/16/2017 | - | (12) | 3,553 | 11,992 | - | 863 | 16,408 |
| Township Marketplace | (13) | Multi-tenant Retail | Monaca | PA | 2/16/2017 | - | (12) | 8,146 | 39,267 | - | 1,478 | 48,891 |
| Northwoods Marketplace | (13) | Multi-tenant Retail | North Charleston | SC | 2/16/2017 | - | (12) | 13,474 | 28,362 | - | 758 | 42,594 |
| Centennial Plaza | (13) | Multi-tenant Retail | Oklahoma City | OK | 2/16/2017 | - | (4) | 3,488 | 30,054 | - | 186 | 33,728 |
| Village at Quail Springs | (13) | Multi-tenant Retail | Oklahoma City | OK | 2/16/2017 | - | (12) | 2,307 | 9,983 | - | 2,223 | 14,513 |
| Colonial Landing ${ }^{(19)}$ | (13) | Multi-tenant Retail | Orlando | FL | 2/16/2017 | - | (12) | - | 44,255 | - | 3,242 | 47,497 |
| The Centrum | (13) | Multi-tenant Retail | Pineville | NC | 2/16/2017 | - | (12) | 12,013 | 26,242 | - | 4,706 | 42,961 |
| Liberty Crossing | (13) | Multi-tenant Retail | Rowlett | TX | 2/16/2017 | - | (12) | 6,285 | 20,700 | - | 1,195 | 28,180 |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I


(In thousands) $\frac{\text { Property Type }}{\text { Multi-tenant }}$



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| Property |
| :--- |
| San Pedro Crossing |
| Prairie Towne Center |
| Shops at Shelby |
| Crossing |
| Stirling Slidell Centre |
| Bison Hollow |
| $\begin{array}{l}\text { Southroads Shopping } \\ \text { Center }\end{array}$ |
| The Streets of West <br> Chester <br> Shoppes of West <br> Melbourne <br> Shoppes at Wyomissing <br> Dollar General XXIII <br> Dollar General XXIII <br> Dollar General XXIII <br> Dollar General XXIII <br> Dollar General XXIII <br> Dollar General XXIII <br> Jo-Ann Fabrics I <br> Bob Evans I <br> Bob Evans I <br> Bob Evans I <br> Bob Evans I <br> Bob Evans I <br> Bob Evans I |

Schedule III－Real Estate and Accumulated Depreciation－Part I

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FedEx Ground IX
Dollar General XXIII
Sonic Drive In I
Sonic Dive in HeSEpower I ${ }^{\text {Bridgestone }}$ Bridestone HOSEpower I Dollar General XXIII Bridgestone HOSE FedEx Ground X
Chili＇s III FedEx Ground XI 2
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Schedule III - Real Estate and Accumulated Depreciation - Part I
THE NECESSITY RETAIL REIT, INC.


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THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I


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Schedule III - Real Estate and Accumulated Depreciation - Part I


Schedule III－Real Estate and Accumulated Depreciation－Part I



THE NECESSITY RETAIL REIT，INC．


[^10]




[^11]Schedule III - Real Estate and Accumulated Depreciation - Part I


 | $\substack{\text { Encumbrances } \\ \text { at December } \\ 31,2022}$ |
| :---: |



Schedule III - Real Estate and Accumulated Depreciation - Part I





(In thousands)

| Property |
| :--- |
| Pizza Hut II |
| Pizza Hut II |
| Pizza Hut II |
| Mountain Express IV |
| Mountain Express IV |
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| IMTAA |
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 Gross Amou
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December
2022
(15) (10)


 | City |
| :--- |
| Lake Charles |
| Lake Charles |
| Lake Charles |
| Orange |
| St. Rose |
| Casper |
| Casper |
| Colorado Springs |
| Dodge City |
| Garden City |
| Great Falls |
| Great Falls |
| Guymon |
| Kalispell |
| Missoula |
| Perryton |
| Sterling |
| Brookhaven |
| Centreville |
| Chicago |
| Smackover |
| Woodward |
| Athens |
| Idabel |
| Tyler |
| Pueblo |
| Brownsville |
| Custer |
| Elkton |
| Falls of Rough |
| Sedalia |
| Clarksille |
| Lincoln |
| Tabor |
| Athens |
| Cumming |
| Monroe |
| Assumption |
| Curtis |
| Harrisville |
| Mora | Property Type

THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I
December 31, 2022
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Schedule III - Real Estate and Accumulated Depreciation - Part I


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Schedule III－Real Estate and Accumulated Depreciation－Part I
$\left.\frac{\begin{array}{c}\text { Gross Amount } \\ \text { Carried at } \\ \text { December 31，} \\ \text { 2022 }\end{array}}{1(15)(16)} \right\rvert\,$

 Encumbrances
at December



[^12]THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I
 Encumbrances
at December


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| Property |
| :--- |
| Advance Auto IV |
| IMTAA |
| Pizza Hut IV |
| Pizza Hut IV |
| DaVita III |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
| American Car Center I |
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| American Car Center I |
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| American Car Center I |
| American Car Center I |
| American Car Center I |
| BJ's |
| Mammoth |
| Mammoth |
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| Mammoth |
| Mammoth |
| Mammoth |
| Mammoth |
| Mammoth |
| Mammoth |
| Mammoth |
| Mammoth |
| DaVita IV |
| GPM |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I
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THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I
 Encumbrances
at December
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| City |
| :--- |
| Dadeville |
| Jackson |
| Newton |
| Philadelphia |
| Port Gibson |
| Tallassee |
| Addis |
| Picayune |
| Lake Charles |
| Lake Charles |
| Albion |
| Central City |
| Cisne |
| Harrisburg |
| Metropolis |
| Pickneyville |
| Salem |
| Stewardson |
| Wayne City |
| Xenia |
| Andrews |
| Batesburg |
| Bishopville |
| Cheraw |
| Florence |
| Florence |
| Florence |
| Fort Lawn |
| Fountain Inn |
| Johnsonville |
| Kingstree |
| Lake City |
| Lugoff |
| Manning |
| Myrtle Beach |路



(In thousands)
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(In thousands)

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\text { Type } \\
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& \text { Retail }
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Retail
Schedule III - Real Estate and Accumulated Depreciation - Part I

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Retail Retail
Retail

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& \text { Encumbrances } \\
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 Retail


| (In thousands) |
| :--- |
| Property |
| National Convenience |
| Distributors |
| National Convenience |
| Distributors |
| National Convenience <br> Distributors <br> National Convenience <br> Distributors <br> National Convenience <br> Distributors <br> Advance Auto VI <br> Advance Auto VI <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Dollar General XXVII <br> Pick N' Save <br> Dollar General XXVII <br> Tidal Wave I <br> Tidal Wave I <br> Tidal Wave I Wave I <br> Tidal Wave I <br> Tidal Wave I <br> Tidal Wave I |

THE NECESSITY RETAIL REIT, INC. Schedule III - Real Estate and Accumulated Depreciation - Part I


THE NECESSITY RETAIL REIT，INC．
Schedule III－Real Estate and Accumulated Depreciation－Part I
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| Property |  | Property Type | City | State | $\begin{aligned} & \text { Acquisition } \\ & \text { Date } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BJ＇s Wholesale Club II |  | Retail | Batavia | NY | 1／5／2022 |
| McCain Plaza |  | Multi－tenant Retail | Little Rock | AR | 1／14／202 |
| Heritage I |  | Retail | Battle Creek | MI | 1／24／2022 |
| Shops at Abilene | （14） | Multi－tenant Retail | Abilene | TX | 2／11／2022 |
| Plaza San Mateo | （14） | $\begin{aligned} & \text { Multi-tenant } \\ & \text { Retail } \end{aligned}$ | Albuquerque | NM | 2／11／2022 |
| Ventura Place | （14） | Multi－tenant Retail | Albuquerque | NM | 2／11／2022 |
| Fairlane Green | （14） | Multi－tenant Retail | Allen Park | M | 2／11／2022 |
| Melody Mountain | （14） | Retai <br> Multi－tenant Retail | Ashland | KY | 2／11／2022 |
| $\underset{\substack{\text { Matressfirm \＆Kay } \\ \text { Jewelers }}}{\text { M }}$ | （14） | Multi－tenant Retail | Ashtabula | OH | 2／11／2022 |
| Beaver Creek Shopping Center | （14） | Multi－tenant Retail | Beavercreek | OH | 2／11／2022 |
| Shoppes of Gary Farms | （14） | Multi－tenan <br> Retail | Bowling Green | KY | 2／11／2022 |
| Fountain Square | （14） | Multi－tenant | Brookfield | wi | 2／11／2022 |
| Carlisle Crossing | （14） | Multi－tenant Retail | Carlisle | PA | 2／11／2022 |
| Market at Clify Crossing | （14） | Multi－tenant <br> Retail | Columbus | IN | 2／11／2022 |
| The Market at Polaris | （14） | Multi－tenant <br> Retail | Columbus | он | 2／11／2022 |
| Darien Towne Centre | （14） | Multi－tenant <br> Retail | Darien | IL | 2／11／2022 |
| Derby Marketplace | （14） | $\begin{aligned} & \text { Multi-tenant } \\ & \text { Retail } \end{aligned}$ | Derby | KS | 2／11／2022 |
| Mattress Firm \＆Panera Bread | （14） | Multi－tenant <br> Retail | Elyria | OH | 2／11／2022 |
| Enid Crossing | （14） | Multi－tenant | Enid | ок | 2／11／2022 |
| Evergreen Marketplace | （14） | Multi－tenant <br> Retail | Evergreen Park | IL | 2／11／2022 |
| Turfway Crossing | （14） | Multi－tenant Retail | Florence | KY | 2／11／2022 |
| FreshThyme \＆DSW | （14） | Multi－tenant <br> Retail | Fort Wayne | IN | 2／11／2022 |
| Crosspoint Shopping Center | （14） | $\begin{aligned} & \text { Multi-tenant } \\ & \text { Retail } \end{aligned}$ | Hagerstown | MD | 2／11／2022 |
| Rolling Acres | （14） | Multi－tenant <br> Retail | Lady Lake | FL | 2／11／2022 |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I

| Initial Costs |  | Subsequent to Acquisition |  | Gross Amount Carried at December 31, 2022 |
| :---: | :---: | :---: | :---: | :---: |
| Land | Building and Improvements | Land | Building and Improvements |  |

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| Property |  | $\begin{gathered} \text { Property } \\ \text { Type } \end{gathered}$ | City | State | $\begin{gathered} \text { Acquisition } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Encumbrances } \\ \text { at December } \\ 31,2022 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Crossroads Annex | (14) | Multi-tenant Retail | Lafayette | LA | 2/11/2022 | - |
| Tellico Village | (14) | Multi-tenant Retail | Loudon | TN | 2/11/2022 | - |
| University Marketplace | (14) | Multi-tenant <br> Retail | Marion | IN | 2/11/2022 | - |
| Pecanland Plaza | (14) | Multi-tenant Retail | Monroe | LA | 2/11/2022 | - |
| Mattress Firm \& Five Guys | (14) | Multi-tenant Retail | Muskegon | MI | 2/11/2022 | - |
| Dick's PetSmart Center | (14) | Multi-tenant <br> Retail | Oshkosh | WI | 2/11/2022 |  |
| Owensboro Town Center | (14) | Multi-tenant <br> Retail | Owensboro | KY | 2/11/2022 | - |
| Plainfield Marketplace | (14) | Multi-tenant Retail | Plainfield | IL | 2/11/2022 |  |
| Crossroads Commons | (14) | Multi-tenant <br> Retail | Plover | WI | 2/11/2022 |  |
| Triangle Town Place | (14) | Multi-tenant Retail | Raleigh | NC | 2/11/2022 |  |
| PetSmart \& Old Navy | (14) | Multi-tenant <br> Retail | Reynoldsburg | OH | 2/11/2022 | - |
| Summerfield Crossing | (14) | Multi-tenant Retail | Riverview | FL | 2/11/2022 | - |
| Sutters Creek | (14) | Multi-tenant Retail | Rocky Mount | NC | 2/11/2022 | - |
| Shoe Carnival \& Buffalo Wild Wings | (14) | Multi-tenant Retail | Salina | KS | 2/11/2022 | - |
| Lord Salisbury Center | (14) | Multi-tenant Retail | Salisbury | MD | 2/11/2022 |  |
| Wallace Commons II | (14) | Multi-tenant <br> Retail | Salisbury | NC | 2/11/2022 | - |
| Shippensburg Marketplace | (14) | Multi-tenant <br> Retail | Shippensburg | PA | 2/11/2022 |  |
| Southwest Plaza ${ }^{(20)}$ | (14) | Multi-tenant <br> Retail | Springfield | IL | 2/11/2022 | - |
| Shoppes at Stroud | (14) | Multi-tenant Retail | Stroud Township | PA | 2/11/2022 | - |
| Nordstrom Rack | (14) | Multi-tenant Retail | Tampa | FL | 2/11/2022 | - |
| Mattress Firm \& Aspen Dental | (14) | Multi-tenant <br> Retail | Vienna | WV | 2/11/2022 |  |
| Cottonwood Commons | (14) | Multi-tenant Retail | Albuquerque | NM | 2/25/2022 | 19,250 |
| Target Center | (14) | Multi-tenant <br> Retail | Columbia | SC | 2/25/2022 | - |
| North Lake Square | (14) | Multi-tenant Retail | Gainesville | GA | 2/25/2022 | - |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I
 Encumbrances
at December
THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I

 |  | $1,651,874$ |
| :--- | :--- |
| $\$ \quad 1,841,705$ |  |

THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part I December 31, 2022
(1) These properties collateralize the Column Financial Notes, which had $\$ 705.6$ million outstanding as of December 31, 2022. These properties collateralize the Stop \& Shop I mortgage note payable of $\$ 45.0$ million as of December 31, 2022. These properties collateralize the Bob Evans I mortgage note payable of $\$ 22.7$ million as of December 31, 2022. These properties collateralize the Mortgage Loan II, which had $\$ 210.0$ million outstanding as of December 31, 2022. These properties collateralize the Mortgage Loan III, which had $\$ 33.4$ million outstanding as of December 31, 2022. These properties collateralize the Net Lease Mortgage Notes, which had $\$ 473.8$ million outstanding as of December 31, 2022. These properties collateralize the Assumed Mortgage I Note, which had $\$ 16.7$ million outstanding as of December 31, 2022. These properties collateralize the Assumed Mortgage II Note, which had $\$ 25.0$ million outstanding as of December 31, 2022. These properties collateralize the Assumed Mortgage III Note, which had $\$ 30.7$ million outstanding as of December 31, 2022. (10) These properties collateralize the Assumed Mortgage IV Note, which had $\$ 28.4$ million outstanding as of December 31, 2022. (11) These properties collateralize the Assumed Mortgage V Note, which had $\$ 60.5$ million outstanding as of December 31, 2022.
(13)
${ }^{(12)}$ These properties are encumbered by the Credit Facility borrowings, with $\$ 458.0$ million amounts outstanding as of December 31, 2022. (13) These properties were acquired as part of the Merger with American Realty Capital - Retail Centers of America, Inc. (RCA). (14) These properties were acquired as part of the CIM Portfolio Acquisition.
(15) Acquired intangible lease assets allocated to individual properties in the amount of $\$ 644.6$ million are not reflected in the table above. The tax basis of aggregate land, buildings and improvements as of December 31, 2022 is $\$ 4.8$ billion.
(17) The accumulated depreciation column excludes $\$ 224.7$ million of accumulated amortization associated with acquired intangible lease assets.
(18) Depreciation is computed using the straight-line method over the estimated useful lives of up to 40 years for buildings, 15 years for land improvements and five years
Some or all of the land underlying these properties are subject to land leases with the Company as the lessee. The related Right-of-use assets are separately recorded See Note 10 - Commitments and Contingencies for additional information.
(20) A portion of the land underlying these properties qualify as direct financing leases with the Company as lessor. The related carrying value of the leases are separately recorded in prepaid expenses and other assets on the Company's consolidated balance sheet. See Note 2 - Summary of Significant Accounting Policies for additional information.
THE NECESSITY RETAIL REIT, INC.
Schedule III - Real Estate and Accumulated Depreciation - Part II December 31, 2022
The following is a summary of activity for real estate and accumulated depreciation for the years ended December 31, 2022, 2021 and 2020

| Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 |  | 2021 |  | 2020 |  |
| \$ | 3,458,767 | \$ | 3,553,824 | \$ | 3,367,374 |
|  | 1,244,852 |  | 164,973 |  | 194,565 |
|  | 26,163 |  | 14,960 |  | 10,754 |
|  | $(165,041)$ |  | $(31,432)$ |  | $(7,059)$ |
|  | $(3,720)$ |  | - |  | - |
|  | - |  | - |  | 3,887 |
|  | - |  | - |  | $(2,787)$ |
|  | $(97,265)$ |  | $(33,261)$ |  | $(12,910)$ |
|  | - |  | $(210,297)$ |  | - |
| \$ | 4,463,756 | \$ | 3,458,767 | \$ | 3,553,824 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| \$ | 487,898 | \$ | 454,227 | \$ | 369,450 |
|  | 108,972 |  | 90,608 |  | 88,778 |
|  | $(36,578)$ |  | $(16,596)$ |  | $(3,089)$ |
|  | - |  | - |  | (912) |
|  | - |  | $(40,341)$ |  | - |
| \$ | 560,292 | \$ | 487,898 | \$ | 454,227 |

(1) Excludes $\$ 29.7$ million of reclassified accumulated amortization associated with acquired intangible lease assets.
$\frac{\text { (In thousands) }}{\text { Real estate in }}$
Real estate investments, at cost:
Balance at beginning of year
Additions - acquisitions
Additions - improvements
Reclassified to prepaid expenses and other assets ${ }^{(2)}$
Assets received through substitution
Assets provided through substitution
Impairment charges
Reclassified to assets held for sale
Balance at end of the year
Balance at beginning of year
Assets provided through substitution
Reclassified to assets held for sale ${ }^{(1)}$
Balance at end of the year


[^0]:    If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\square$

    Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. $\boldsymbol{\boxtimes}$

[^1]:    ${ }^{(1)}$ Annualized rental income on a straight-line basis is calculated using the most recent available lease terms as of December 31, 2022, which includes tenant concessions such as free rent, as applicable. Annualized rental income does not include either (i) future increases in base rent due to lease provisions with rent adjustments based on the consumer price index or (ii) cost reimbursements received from tenants pursuant to their leases.

[^2]:    ${ }^{(1)}$ Acquisition activity during the year ended December 31, 2022 includes two single-tenant properties and 79 multi-tenant properties acquired in the CIM Portfolio Acquisition.
    ${ }^{(2)}$ Disposition activity during the year ended December 31, 2022 includes three multi-tenant properties acquired in the CIM Portfolio Acquisition.
    ${ }^{(3)}$ The three multi-tenant properties acquired in the CIM Portfolio Acquisition and disposed in the year ended December 31, 2022 have been excluded from Acquired Properties and are included in Disposed Properties.

[^3]:    ${ }^{(1)}$ Our single-tenant segment included 851 Same Store Properties.
    ${ }^{(2)}$ Our single-tenant segment included 84 Acquired Properties.
    ${ }^{(3)}$ Our single-tenant segment included 36 Disposed Properties.
    (4) Our single-tenant segment included 935 total properties.

[^4]:    ${ }^{(1)}$ Our multi-tenant segment included 32 Same Store Properties.
    ${ }^{(2)}$ Our multi-tenant segment included 77 Acquired Properties, excluding three properties recently acquired in the CIM Portfolio Acquisition that were disposed in the year ended December 31, 2022.
    ${ }^{(3)}$ Our multi-tenant segment included four Disposed Properties, including three properties recently acquired in the CIM Portfolio Acquisition that were disposed in the year ended December 31, 2022
    (4) Our multi-tenant segment included 109 total properties.

[^5]:    * Filed herewith.
    (1) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 19, 2018.

[^6]:    ${ }^{(1)}$ Weighted-average remaining amortization periods for in-place lease assets, above-market lease assets and below-market lease liabilities acquired during the year ended December 31, 2022 were 6.3 years, 7.5 years and 21.0 years, respectively, as of each property's respective acquisition date.
    ${ }^{(2)}$ Includes one and two acquisitions of parcels adjacent to one of the Company's multi-tenant properties in the years ended December 31, 2022 and 2021, respectively. These parcels are not included in the number of properties purchased since they relate to pre-existing properties.

[^7]:    ${ }^{(1)}$ Intangible balances related to ground leases are included as part of the operating lease right-of-use assets presented on the consolidated balance sheets and the amortization expense of such balances is included in property operating expenses on the consolidated statements of operations.

[^8]:    ${ }^{(1)}$ The Credit Facility matures on April 1, 2026, subject to the Company’s right, subject to customary conditions, to extend the maturity date by up to two additional six-month terms. See Note 5 - Credit Facility for additional information.
    ${ }^{(2)}$ The Senior Notes mature on September 30, 2028. See Note 6 - Senior Notes for additional information.
    ${ }^{(3)}$ The Company is considering a combination of methods to repay or refinance these maturing amounts which include: (i) refinancing these mortgages with the existing lender or a new lender, (ii) refinancing these amounts with proceeds from the Credit Facility by transferring some or all of the encumbered properties to the asset pool comprising the borrowing base thereunder (as defined in Note 5 - Credit Facility) and (iii) using cash on hand, a portion of which may be generated from any future property sales. These amounts include a $\$ 123.0$ million outstanding mortgage on a multi-tenant property in northern California ("The Plant") which does not legally mature until May 2033 and an $\$ 8.6$ million outstanding mortgage on a multi-tenant property in Virginia ("The Marquis") which does not legally mature until Dec 2027. If not refinanced or repaid, these loans would be subject to an increased interest rates and require principal amortization through their respective legal maturities.

[^9]:    ${ }^{(1)}$ Excludes a gain of $\$ 2.1$ million in the Company's consolidated statements of operations for the year ended December 31, 2021, recorded upon termination of its interest rate swaps after the repayment of certain mortgages.

[^10]:    

[^11]:    （In thousands） $\frac{\text { Property }}{\text { Mountain Express III }}$
     Mountain Express III

    | Mountain Express III |
    | :--- |
    | Mountain Express III |

    
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    Taco John＇s
    Taco John＇s
    Taco John＇s
    White Oak III
    Daviza Hut I
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    N
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    Pizza Hut I
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    Pizza Hut 1
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    Little Caesars I
    
    
    
    
    
    
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[^12]:    | Property |
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    | Advance Aut |


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    | Advance Auto V |

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