

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

OMB APPROVAL	
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FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2017 AND ENDING 12/31/2017  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: **Heikkinen Energy Securities, LLC**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**2601 Westheimer RD, STE C 240**

(No. and Street)

**Houston**

**TX**

**77098**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**Hance Myers**

**713-955-5330**

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Weintraub & Associates, LLP**

(Name - if individual, state last, first, middle name)

**200 Mamaroneck Avenue, STE 502 White Plains**

**NY**

**10601**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

State of Texas  
County of Harris

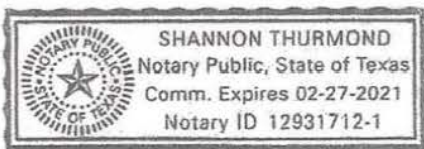
OATH OR AFFIRMATION

I, Hance Myers, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Heikkinen Energy Securities, LLC, as of December 31, 20 17, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



Shannon Thurmond  
Notary Public

[Signature]  
Signature  
Chief Compliance Officer  
Title

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

HEIKKINEN ENERGY SECURITIES, LLC  
FINANCIAL STATEMENTS  
AND SUPPLEMENTARY SCHEDULES  
FOR THE YEAR ENDED DECEMBER 31, 2017

HEIKKINEN ENERGY SECURITIES, LLC  
FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES  
FOR THE YEAR ENDED DECEMBER 31, 2017

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# Weintraub & Associates, LLP

Certified Public Accountants

200 Mamaroneck Avenue  
Suite 502  
White Plains, New York 10601

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Member  
of Heikkinen Energy Securities, LLC

### **Opinion on the Financial Statements**

We have audited the accompanying statement of financial condition of Heikkinen Energy Securities, LLC as of December 31, 2017, the related statements of income, changes in member's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Heikkinen Energy Securities, LLC as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

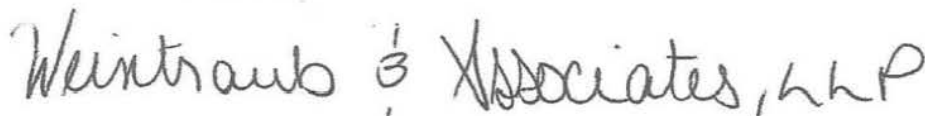
These financial statements are the responsibility of Heikkinen Energy Securities, LLC's management. Our responsibility is to express an opinion on Heikkinen Energy Securities, LLC's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Heikkinen Energy Securities, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### **Supplemental Information**

The Computation for Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements For Broker Dealers pursuant to Rule 15c3-3 and Computation of Net Capital Pursuant to the Rule 15c3-1 and Reconciliation of Computation of Net Capital has been subjected to audit procedures performed in conjunction with the audit of Heikkinen Energy Securities, LLC's financial statements. The supplemental information is the responsibility of Heikkinen Energy Securities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Computation for Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements For Broker Dealers pursuant to Rule 15c3-3 and Computation of Net Capital Pursuant to the Rule 15c3-1 and Reconciliation of Computation of Net Capital is fairly stated, in all material respects, in relation to the financial statements as a whole.

Weintraub & Associates, LLP  
Certified Public Accountants



We have served as Heikkinen Energy Securities, LLC's auditor since 2013.

White Plains, New York

February 15, 2018

**HEIKKINEN ENERGY SECURITIES, LLC**  
**Statement of Financial Condition**  
**December 31, 2017**

**ASSETS**

Cash	\$ 2,525,822
Accounts receivable	309,969
Receivable from clearing broker/dealer	167,782
Clearing deposit	250,000
Intercompany receivable	789,246
Fixed assets	169,823
Prepaid expenses	<u>94,228</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 4,306,870</u></b>

**LIABILITIES AND MEMBER'S EQUITY**

**Liabilities**

Accounts payable and accrued liabilities	\$ 49,895
Deferred rent	35,262
Deferred Income	<u>12,500</u>
<b>TOTAL LIABILITIES</b>	<b>97,657</b>
<b>Member's Equity</b>	<b><u>4,209,213</u></b>
<b>TOTAL LIABILITIES AND MEMBER'S EQUITY</b>	<b><u>\$ 4,306,870</u></b>

See accompanying notes to financial statements.

**HEIKKINEN ENERGY SECURITIES, LLC**

**Statement of Income**

**Year Ended December 31, 2017**

**Revenue**

Commissions Income	\$ 2,896,066
Consulting / Research Fees	7,040,279
Investment Banking	229,475
Interest Income	<u>13,377</u>
<b>TOTAL REVENUE</b>	<u><b>10,179,197</b></u>

**Operating Expense**

Compensation	6,697,355
Clearing Expenses	326,272
Occupancy Expenses	306,497
Technology and Communication Expenses	130,198
General, Administrative, Regulatory and Miscellaneous Expense	2,141,497
<b>Total Operating Expense</b>	<u><b>9,601,819</b></u>
<b>Net Income</b>	<u><u><b>\$ 577,378</b></u></u>

See accompanying notes to financial statements.

**HEIKKINEN ENERGY SECURITIES, LLC**  
**Statement of Changes in Member's Equity**  
**Year Ended December 31, 2017**

	<u>Total</u>
Balances at December 31, 2016	\$ 3,631,835
Net income	<u>577,378</u>
Balances at December 31, 2017	<u>\$ 4,209,213</u>

See accompanying notes to financial statements.



HEIKKINEN ENERGY SECURITIES, LLC  
Statement of Change to Liabilities Subordinated to Claims of General Creditors  
Year Ended December 31, 2017

Balance at January 1, 2017	\$ 1,375,000
Additions:	
Deductions:	<u>(1,375,000)</u>
Balance at December 31, 2017	<u>\$ 0</u>

See accompanying notes to financial statements.

# HEIKKINEN ENERGY SECURITIES, LLC

## Statement of Cash Flows Year Ended December 31, 2017

### OPERATING ACTIVITIES

Net Income	\$ 577,378
Adjustments to reconcile Net Income to net cash provided by operations:	
Accounts Receivable	1,220,445
Receivable from clearing broker/dealer	12,551
Accounts Receivable Affiliate	(379,492)
Fixed Assets	65,265
Prepaid Expenses	34,134
Accounts Payable	(1,823)
Accrued Liabilities	(4,124)
Franchise Tax Payable	(15,655)
Deferred Rent	(2,118)
Net cash provided by Operating Activities	<u>1,506,561</u>

### FINANCING ACTIVITIES

Line of Credit Payable	<u>(1,375,000)</u>
Net cash used in Financing Activities	<u>(1,375,000)</u>
Net cash increase for period	131,561
Cash at beginning of period	<u>2,394,261</u>
Cash at end of period	<u>\$ 2,525,822</u>

See accompanying notes to financial statements.

HEIKKINEN ENERGY SECURITIES, LLC  
Notes to Financial Statements  
For the Year Ended December 31, 2017

**1. Organization and Summary of Significant Accounting Policies**

**Organization**

CDH Securities (the "Company") changed its name to Heikkinen Energy Securities, LLC on October 14, 2015. It is a Texas LLC formed in December 2012 and is a limited broker-dealer registered with the Securities and Exchange Commission ("SEC") under rule 15c3-3(k)(2)(ii) and is a member of the Financial Industry Regulatory Authority ("FINRA") and Security Investors Protection Corporation ("SIPC"). As a limited broker-dealer, the Company will not maintain any margin accounts, will promptly transmit customer funds and deliver securities received, and does not hold funds or securities for, or owe money or securities to customers.

The Company is a wholly owned subsidiary of Heikkinen Energy Advisors LLC (the "Parent").

The Company provides investment banking, financial advice, equity research and sales to the energy and institutional investment industries. The Company also participates in the underwriting of securities offered for sale in public markets. The Company is based in Houston, Texas, and maintains a branch office in New Orleans, Louisiana. At December 31, 2017, the Company was registered as a limited broker-dealer in 17 states.

The Company does not carry customer accounts or perform custodial functions relating to customer securities. Accordingly, the Company is exempt under SEC Rule 15c3-3(k)(2)(ii) from certain regulations concerning reserves and protection of customer securities; consequently, Computation for Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements pursuant to SEC Rule 15c3-3 are not required.

The Company has performed an evaluation of subsequent events through February 15, 2018 which is the date the financial statements were available to be issued.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. As of December 31, 2017 there were no cash equivalents.

HEIKKINEN ENERGY SECURITIES, LLC  
Notes to Financial Statements  
For the Year Ended December 31, 2017

**Investment Banking Revenue**

Investment banking revenues include gains, losses, and fees, net of syndicate expenses, arising from securities offerings in which the Company acts as an underwriter or agent. Investment banking management fees, underwriting fees and sales concessions are recorded on offering date.

**Commission Income**

Revenues are comprised of commissions on trade executions for retail customers. Commissions on such transactions are recorded on a trade date basis as is the related expense. Interest revenue is generated on margin accounts and is recognized as earned.

**Research Revenue**

The Company provides research on the oil and gas exploration and production industry and related equity on a daily basis. The Company also produces research on topical issues within the energy sector. Recipients of this research compensate the Company for these market insights by direct payment, or through third-party commission sharing agreements. Direct payments and commission sharing payments are recorded as revenue when an invoice is requested by the customer or when cash is received, whichever occurs first.

**Deferred Revenue**

Deferred revenue represents revenues collected but not earned as of December 31, 2017. This is primarily composed of revenue for research. If the subscription period is conducted over the year-end, deferred revenue is recorded for all revenue related to fulfillment of subscriptions in the next fiscal year.

**Property and Equipment**

Furniture, equipment and software purchases over \$1,000 are depreciated on a straight-line basis over their estimated useful lives of three to seven years.

**Income Taxes**

No provision for income taxes has been recorded as the Company is a limited liability company. Accordingly, the individual member reports its share of the company's income or loss on its income tax return.

The Company is not required to file an income tax return as it is a disregarded entity for federal tax purposes. The Parent files income tax returns on the accrual basis as a partnership for federal income tax purposes, which includes the Company's income. Accordingly, no provision is made for income taxes in the financial statements.



HEIKKINEN ENERGY SECURITIES, LLC  
Notes to Financial Statements  
For the Year Ended December 31, 2017

The Company has adopted the uncertainty in income tax accounting standard. This standard provides applicable measurement and disclosure guidance related to uncertain tax positions. Adoption of this standard has had no effect on the Company's financial statements. The Company remains subject to U.S. federal and state income tax audits for all periods subsequent to and including 2013.

The Company records monthly estimated Texas Franchise Tax based on the income earned. The December 31, 2017 \$20,403 estimated franchise taxes will be reviewed and adjusted in the following year based on the final tax calculations.

**2. Due From Clearing Broker**

The Company has a clearing agreement with a clearing broker, which will provide the clearing and depository operations for the Company's security transactions.

Pursuant to the clearing agreement, the Company is obligated to maintain a deposit of \$250,000. This deposit is included in the clearing deposit in the statement of financial condition.

The Company has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company.

**3. Fair Value Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

U.S. GAAP requires disclosure of the estimated fair value of certain financial instruments, and the methods and significant assumptions used to estimate their fair value, including financial instruments not carried at fair value on the Company's statement of financial condition. As of December 31, 2017, no assets or liabilities required fair value measure.



HEIKKINEN ENERGY SECURITIES, LLC  
Notes to Financial Statements  
For the Year Ended December 31, 2017

**4. Property and Equipment**

Property and equipment consists of the following as of December 31, 2017:

Furniture and equipment	\$ 269,470
Leasehold improvements	139,853
Computer equipment	<u>2,900</u>
	\$ 412,223
Less: Accumulated depreciation	<u>(242,400)</u>
Net book value	<u><u>\$ 169,823</u></u>

Depreciation for the year ended December 31, 2017 amounted to \$64,546.

**5. Compensated Absences**

Employees of the Company are entitled to paid vacations, paid sick days and personal days off depending on job classification, length of service and other factors. It is impracticable to estimate the amount of compensation for future absences, and, accordingly, no liability has been recorded in the accompanying financial statements. The Company's policy is to recognize the costs of compensated absences when actually paid to employees.

**6. Revolving Line of Credit – Subordinated Debt**

The Company has a revolving line of credit with its bank bearing variable interest rate determined at the date of each advance at the rate agreed upon between the lender and the Company. The revolving line of credit matures November 1, 2019. The credit facility allows borrowings up to \$3,000,000. This obligation is secured by personal guarantees of the Company's officers. At December 31, 2017, there were no advances against the line of credit.

The lender irrevocably agrees that the obligations of the Broker/Dealer under this agreement with respect to the payment of principal and interest are and shall be fully and irrevocably subordinated in the right of payment and subject to the prior payment or provision for payment if full of all claims of all other present and future creditors of the Company whose claims are not similarly subordinated.

HEIKKINEN ENERGY SECURITIES, LLC  
Notes to Financial Statements  
For the Year Ended December 31, 2017

**7. Net Capital Requirement**

As a registered broker-dealer, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1 (the "Rule"). The Company does not hold funds or securities for, or owe money or securities to, customers or carry accounts of or for customers. In accordance with paragraph (a)(2) of the Rule, the Company is required to maintain minimum net capital equal to the greater of the minimum net capital requirement of \$100,000 or 6 2/3% of aggregate indebtedness, as defined by the Rule. At December 31, 2017 the Company had net capital of \$2,845,683 which resulted in excess net capital of \$2,745,683. The Company's ratio of aggregate indebtedness to net capital was .03 to 1.

**8. Risks and Concentrations**

The Company maintains all of its cash in a major bank, which at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not subject to any significant credit risk on cash.

HEIKKINEN ENERGY SECURITIES, LLC  
Computation for Determination of Reserve Requirements and Information  
Relating to Possession or Control Requirements for Broker Dealers  
Pursuant to Rule 15c3-3  
December 31, 2017

The Company is exempt from the provisions of Rule 15c3-3 under Securities Exchange Act of 1934 in that the Company's activities are limited to those set forth in the conditions for exemption appearing in Paragraph (k)(2)(ii) of that rule.

**Schedule I**  
**HEIKKINEN ENERGY SECURITIES, LLC**  
Pursuant to Rule 17a-5  
December 31, 2017

**Computation of Net Capital**

Total member's equity qualified for net capital	\$ 4,209,213
Total capital and allowable subordinated liabilities	<u>4,209,213</u>
Deductions and/or charges	
Non-allowable assets:	
Accounts receivable	309,969
Fixed Assets	169,823
Intercompany Receivable	789,246
Prepaid expenses	<u>94,228</u>
Total Non-allowable assets	<u>1,363,266</u>
Haircuts on securities	
Other securities	<u>264</u>
Total Haircuts	<u>264</u>
Net Capital	<u>\$ 2,845,683</u>
Aggregate indebtedness	
Total A.I. liabilities	97,657
Total aggregate indebtedness	<u>\$ 97,657</u>
Computation of basic net capital requirement	
Minimum net capital required (greater of \$100,000 or 6 2/3% of aggregate indebtedness)	<u>\$ 100,000</u>
Net capital in excess of minimum requirement	<u>\$ 2,745,683</u>
Ratio of aggregate indebtedness to net capital	<u>.03 to 1</u>

There are no material differences between the preceding computation and the Company's corresponding unaudited part II of Form X-17A-5 as of December 31, 2017.

See accompanying independent auditor's report.



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**  
**ON EXEMPTION REPORT**

To the Board of Directors and Members  
of Heikkinen Energy Securities, LLC

We have reviewed management's statements, included in the accompanying Heikkinen Energy Securities, LLC's Exemption Report (Assertions Report), in which (1) Heikkinen Energy Securities, LLC identified the following provisions of 17 C.F.R. §15c3-3(k) under which Heikkinen Energy Securities, LLC claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(ii) (exemption provisions) and (2) Heikkinen Energy Securities, LLC stated that Heikkinen Energy Securities, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Heikkinen Energy Securities, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Heikkinen Energy Securities, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

**Weintraub & Associates, LLP**  
Certified Public Accountants

*Weintraub & Associates LLP*

White Plains, New York

February 15, 2018



## **Heikkinen Energy Securities, LLC.**

2601 Westheimer Road, Suite C 240 / Houston, Texas 77098  
713-955-5330

### **Heikkinen Energy Securities, LLC. Assertions**

**Heikkinen Energy Securities, LLC.** (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the following provisions of 17 C.F.R. § 240.15c3-3(k)(2)(ii).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k)(2)(ii) throughout the most recent fiscal year without exception.

### **Heikkinen Energy Securities, LLC.**

I, Hance Myers, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

  
\_\_\_\_\_  
Hance Myers, Chief Compliance Officer

January 4, 2018