



THE STAFFING GROUP, LTD.

Kim Thompson | CEO

An Industry Ripe for Consolidation



The Industrial Staffing Industry is highly fragmented. With a market projected to reach \$40 billion in annual revenue by 2019 there are more

15,000 U.S. staffing companies with < \$20MM in annual revenue



Small operators seeking to exit face low valuations and poor deal structures. With limited resources for growth and increasing cost of capital, they are often left with few expansion opportunities beyond 2-3 geographies

Conclusion

A very large but highly fragmented market offers multiple acquisition opportunities at attractive valuations. Leveraging a proven platform and solid balance sheet, The Staffing Group, Ltd. will become an acquisition engine.

The opportunity

Through proper capital allocation and a licensing agreement with Labor SMART, Inc., The Staffing Group will quickly build a full capacity company, utilizing Labor SMART's corporate infrastructure as a platform for rapid growth



Unique opportunity to leverage an already established platform for maximum upside



Acquire businesses in the Industrial Staffing segment at 4x or less annual EBITDA



Economies of scale combined with sales and service synergies will drive superior value creation



Our advantages



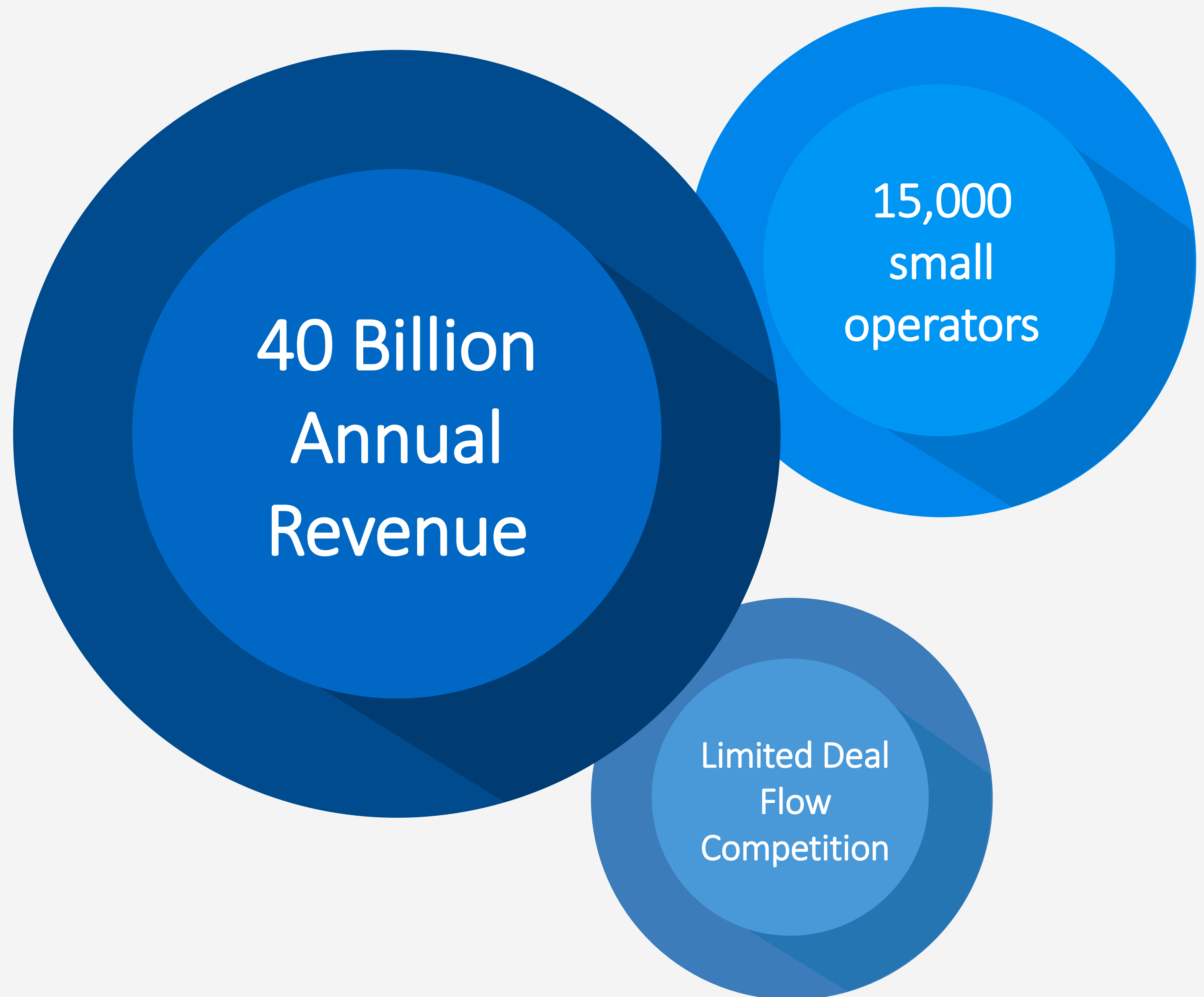
Large network of
Industry insiders to
source deal flow

Access to the most
experienced Industry
thought leaders and
experts



Capital allocation and
deal structure model
similar to PE firms

The market



Market opportunity

A large fragmented market with no dominant competitor. 15,000 small staffing operators with few potential acquirers. We are positioned to gain significant market share through a disciplined acquisition and integration strategy.

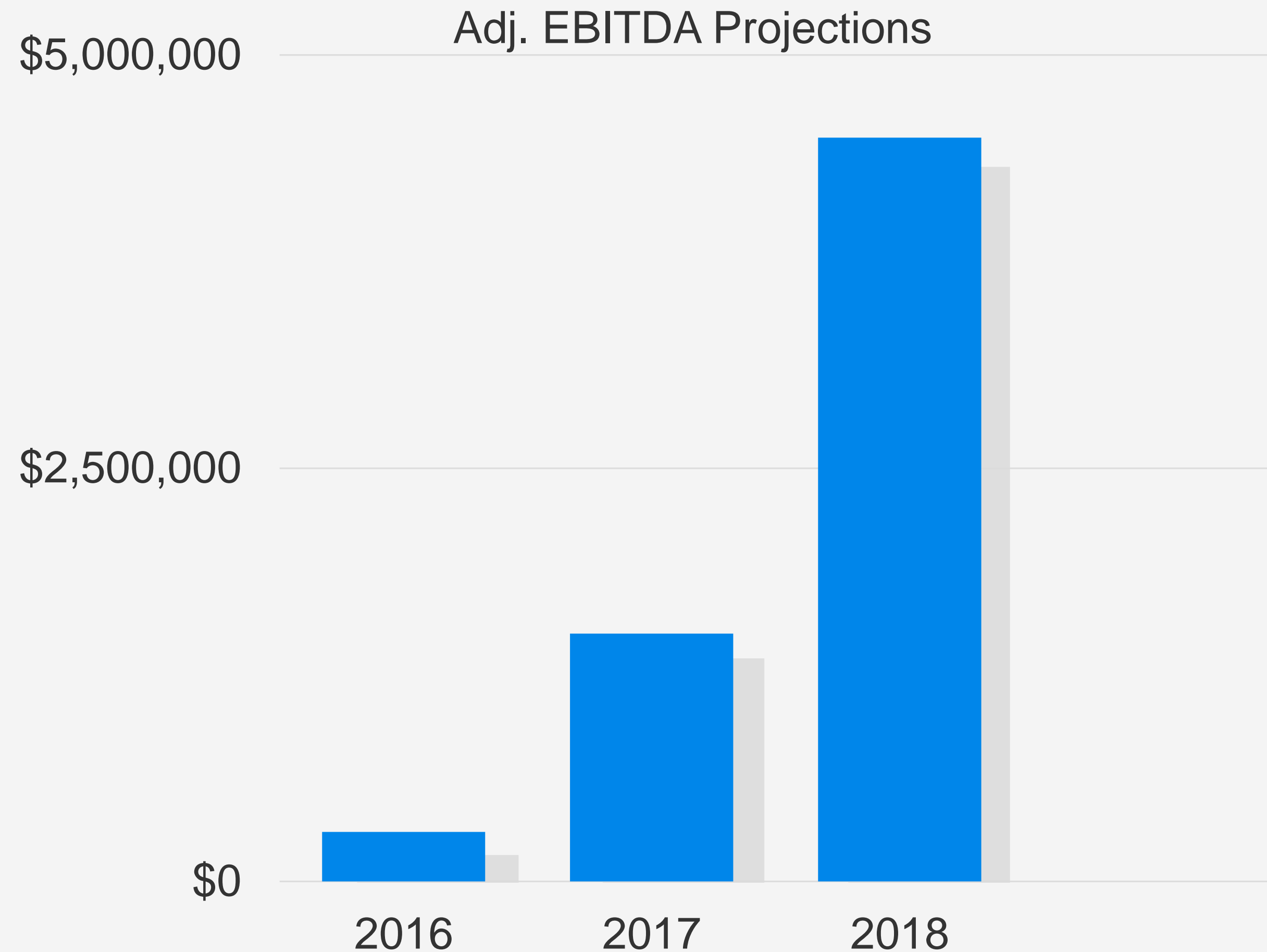
How we will make money



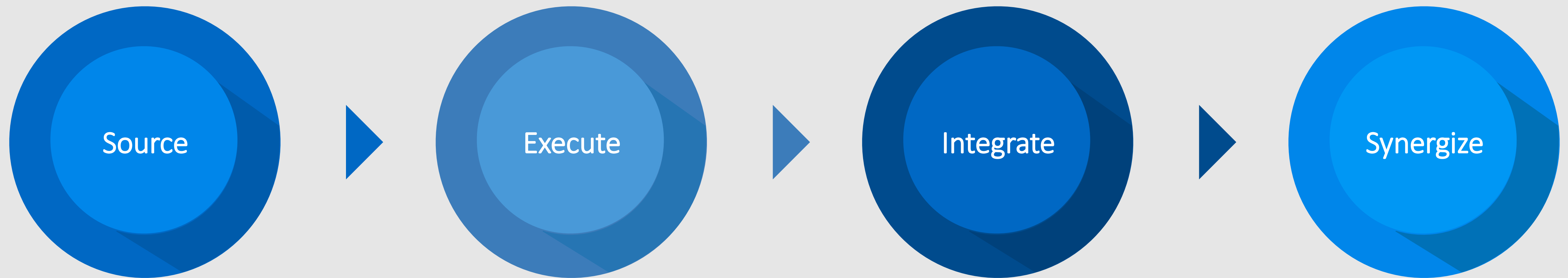
Complete platform acquisitions
totaling over \$15 million in
annual revenue and \$1.5 million
Adj. EBITDA



Expand platform brands through
acquisition of \$30 million in
annual revenue and \$3 million
Adj. EBITDA.



Business model



Sourcing a high volume of quality small acquisition targets is key to our strategy.

Capital allocation and deal structure to create positive cash flow and balance sheet enhancement with every acquisition.

By targeting small operators and leveraging an established platform, a disciplined integration strategy will prevent customer and staff attrition.

Improved cost of capital and cross selling opportunities with each acquisition. Economies of scale will be recognized quickly.

Value creation



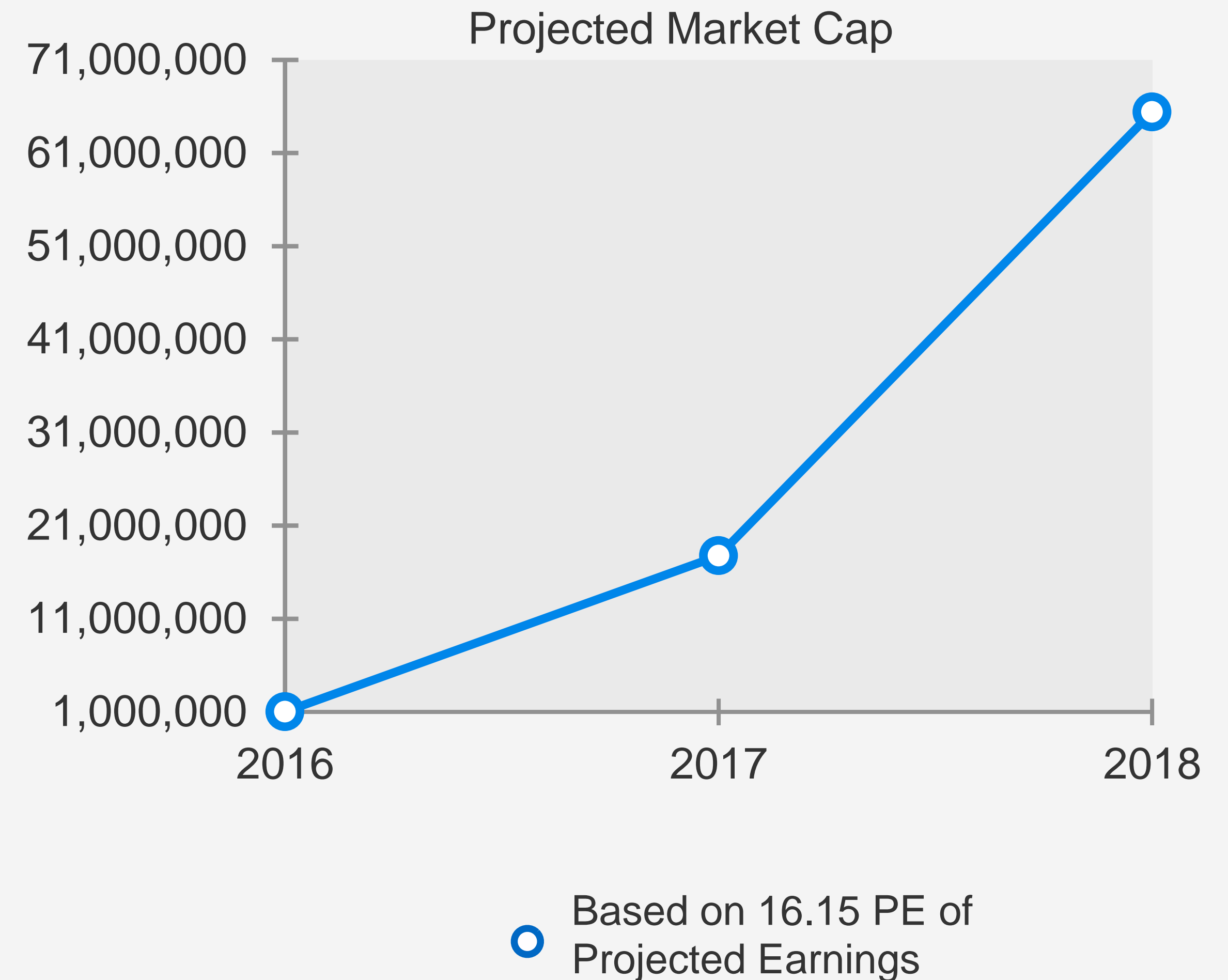
Publicly traded staffing companies average a 16.15 multiple of earnings



Poor market perception and industry metrics drive underperformance of peer value creation



As a staffing M & A business, we expect higher multiples and higher net operating income



Contact

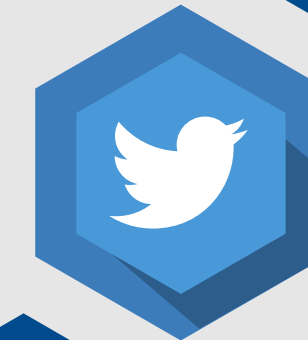
Kim Thompson | CEO
678-881-0834



THE STAFFING GROUP, LTD.



ir@staffinggrouppltd.com



twitter.com/thestaffgroup



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