

Leading developer and operator of high-performance data centers in China



High-performance data centers

High-availability, high-efficiency and high-reliability



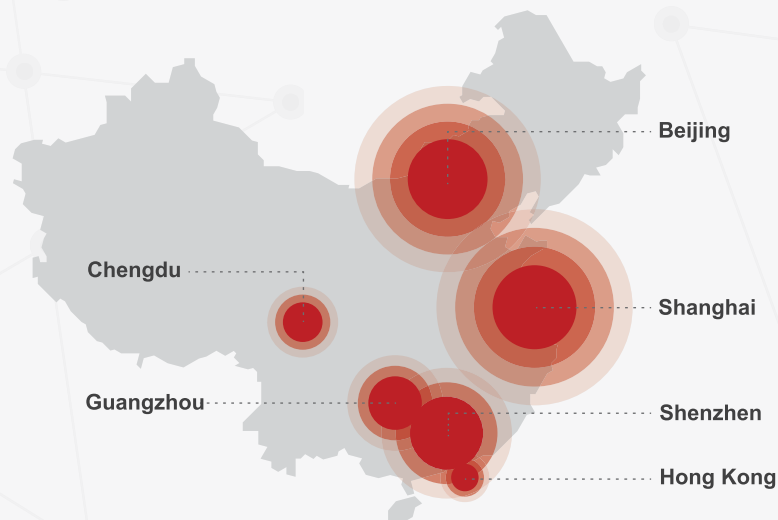
48,548 sqm
of area in service



31,794 sqm
of area under construction



22,138 sqm
of area held for
future development



High-quality customers

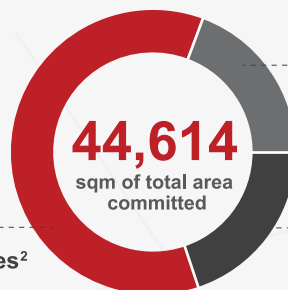
Serving the largest and most demanding customers for outsourced data center services in China



90%

Commitment rate

Internet
companies²
63.1%



Others²
18.2%

Financial
institutions²
18.7%



95%+

Retention rate³

Note: GDS data as of Jun 30, 2016

¹ According to 451 Research; within high-performance carrier-neutral data center services market in China, based on area committed as of December 31, 2015

² % distribution by total area committed

³ Average per annum among Internet and financial institution customers for colocation services over the past two years

Uniquely positioned to capture the strong growth of the data center market in China

The partner of choice for leading cloud service providers and large enterprises...

High-performance data center infrastructure complimented by value-added IT services



Colocation



Managed hosting



Managed cloud



IT services

Managed cloud services that strengthen our customer stickiness and increase monetization potential



Connecting cloud providers and enterprise customers



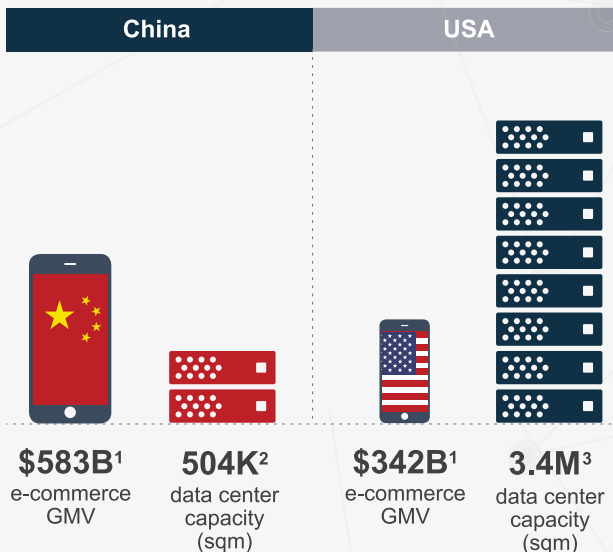
Leading cloud providers hosted on GDS platform



Growing community of enterprise customers

...in the fast-growing high-performance data center market in China

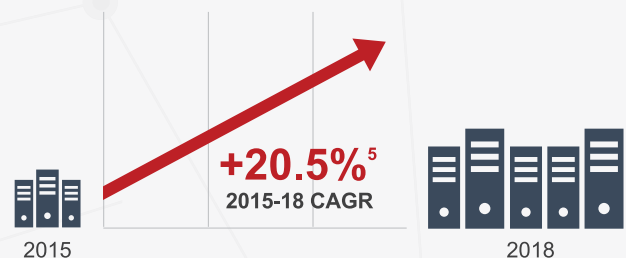
Under-served data center market in China



Expected high-performance data center market size in China in 2018

\$2.4B⁴

Expected revenue CAGR of high-performance carrier-neutral data center services market in China



Note: GDS data as of Jun 30, 2016

¹ E-commerce Gross Merchandise Value ("GMV") data in 2015; United States Census Bureau for the U.S. number; National Bureau of Statistics China for China number

² Based on 451 Research, in terms of area in service of high-performance data centers in 2015

³ Based on 451 Research, in terms of colocation area in service of data centers in 2015, of which the majority was high-performance

⁴ Based on 451 Research, market size in terms of revenue

⁵ Based on 451 Research