

**Builder Advisor Group, LLC**

**Annual Audit Report**

**December 31, 2022**

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

ANNUAL REPORTS  
FORM X-17A-5

PART III

FACING PAGE

Information Required Pursuant to Rules 17a-5, 17a-12, and 18a-7 under the Securities Exchange Act of 1934

FILING FOR THE PERIOD BEGINNING 01/01/22 AND ENDING 12/31/22  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF FIRM: Builder Advisor Group, LLC

TYPE OF REGISTRANT (check all applicable boxes):

☒ Broker-dealer ☐ Security-based swap dealer ☐ Major security-based swap participant  
☐ Check here if respondent is also an OTC derivatives dealer

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use a P.O. box no.)

770 Tamalpais Drive, Suite 401B

(No. and Street)

Corte Madera

(City)

California

(State)

94925

(Zip Code)

PERSON TO CONTACT WITH REGARD TO THIS FILING

Anthony G. Avila

(Name)

(415) 561-0600

(Area Code – Telephone Number)

tony@builderadvisorgroup.com

(Email Address)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose reports are contained in this filing\*

Ernst Wintter & Associates LLP

(Name – if individual, state last, first, and middle name)

675 Ygnacio Valley Road, Suite A200

(Address)

Walnut Creek

(City)

California

(State)

94596

(Zip Code)

February 24, 2009

(Date of Registration with PCAOB)(if applicable)

3438

(PCAOB Registration Number, if applicable)

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\* Claims for exemption from the requirement that the annual reports be covered by the reports of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis of the exemption. See 17 CFR 240.17a-5(e)(1)(ii), if applicable.

Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

I, Anthony G. Avila, swear (or affirm) that, to the best of my knowledge and belief, the financial report pertaining to the firm of Builder Advisor Group, LLC, as of December 31, 2022, is true and correct. I further swear (or affirm) that neither the company nor any partner, officer, director, or equivalent person, as the case may be, has any proprietary interest in any account classified solely as that of a customer.



Amy C. Baldwin  
Notary Public

Signature: [Signature]  
Title: Managing member & CCO

### This filing\*\* contains (check all applicable boxes):

- ☒ (a) Statement of financial condition.
- ☐ (b) Notes to consolidated statement of financial condition.
- ☒ (c) Statement of income (loss) or, if there is other comprehensive income in the period(s) presented, a statement of comprehensive income (as defined in § 210.1-02 of Regulation S-X).
- ☒ (d) Statement of cash flows.
- ☒ (e) Statement of changes in stockholders' or partners' or sole proprietor's equity.
- ☐ (f) Statement of changes in liabilities subordinated to claims of creditors.
- ☒ (g) Notes to consolidated financial statements.
- ☒ (h) Computation of net capital under 17 CFR 240.15c3-1 or 17 CFR 240.18a-1, as applicable.
- ☐ (i) Computation of tangible net worth under 17 CFR 240.18a-2.
- ☒ (j) Computation for determination of customer reserve requirements pursuant to Exhibit A to 17 CFR 240.15c3-3.
- ☐ (k) Computation for determination of security-based swap reserve requirements pursuant to Exhibit B to 17 CFR 240.15c3-3 or Exhibit A to 17 CFR 240.18a-4, as applicable.
- ☐ (l) Computation for Determination of PAB Requirements under Exhibit A to § 240.15c3-3.
- ☒ (m) Information relating to possession or control requirements for customers under 17 CFR 240.15c3-3.
- ☐ (n) Information relating to possession or control requirements for security-based swap customers under 17 CFR 240.15c3-3(p)(2) or 17 CFR 240.18a-4, as applicable.
- ☒ (o) Reconciliations, including appropriate explanations, of the FOCUS Report with computation of net capital or tangible net worth under 17 CFR 240.15c3-1, 17 CFR 240.18a-1, or 17 CFR 240.18a-2, as applicable, and the reserve requirements under 17 CFR 240.15c3-3 or 17 CFR 240.18a-4, as applicable, if material differences exist, or a statement that no material differences exist.
- ☐ (p) Summary of financial data for subsidiaries not consolidated in the statement of financial condition.
- ☒ (q) Oath or affirmation in accordance with 17 CFR 240.17a-5, 17 CFR 240.17a-12, or 17 CFR 240.18a-7, as applicable.
- ☐ (r) Compliance report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- ☒ (s) Exemption report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- ☐ (t) Independent public accountant's report based on an examination of the statement of financial condition.
- ☒ (u) Independent public accountant's report based on an examination of the financial report or financial statements under 17 CFR 240.17a-5, 17 CFR 240.18a-7, or 17 CFR 240.17a-12, as applicable.
- ☐ (v) Independent public accountant's report based on an examination of certain statements in the compliance report under 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- ☒ (w) Independent public accountant's report based on a review of the exemption report under 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- ☐ (x) Supplemental reports on applying agreed-upon procedures, in accordance with 17 CFR 240.15c3-1e or 17 CFR 240.17a-12, as applicable.
- ☐ (y) Report describing any material inadequacies found to exist or found to have existed since the date of the previous audit, or a statement that no material inadequacies exist, under 17 CFR 240.17a-12(k).
- ☐ (z) Other: \_\_\_\_\_

\*\*To request confidential treatment of certain portions of this filing, see 17 CFR 240.17a-5(e)(3) or 17 CFR 240.18a-7(d)(2), as applicable.

**CALIFORNIA ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of Marin

On March 27, 2023 before me, Amy Christine Baldwin, Notary Public,  
Date Here Insert Name and Title of the Officer

personally appeared Anthony G. Avila  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



Place Notary Seal and/or Stamp Above

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature Amy C. Baldwin  
Signature of Notary Public

**OPTIONAL**

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**

Title or Type of Document: \_\_\_\_\_

Document Date: \_\_\_\_\_ Number of Pages: \_\_\_\_\_

Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_



# Builder Advisor Group, LLC

## Table of Contents

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Report of Independent Registered Public Accounting Firm	1
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Member's Equity	4
Statement of Cash Flows	5
Notes to the Financial Statements	6 - 11
Supplemental Schedules	12
Schedule I:	13
Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	
Reconciliation with Company's Net Capital Computation	
Schedule II:	14
Computation for Determination of the Reserve Requirements and Information Relating to Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3	
Review Report of the Independent Registered Public Accounting Firm	15
SEA Rule 15c3-3 Exemption Report	16

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**Report of Independent Registered Public Accounting Firm**

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To the Member of  
Builder Advisor Group, LLC

**Opinion on the Financial Statements**

We have audited the accompanying statement of financial condition of Builder Advisor Group, LLC (the “Company”) as of December 31, 2022, the related statements of income, changes in member’s equity, and cash flows for the year then ended, and the related notes and schedules I and II (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

**Auditor’s Report on Supplemental Information**

Schedules I and II have been subjected to audit procedures performed in conjunction with the audit of the Company’s financial statements. The supplemental information is the responsibility of the Company’s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, Schedules I and II are fairly stated, in all material respects, in relation to the financial statements as a whole.

*Ernst Winter & Associates LLP*

We have served as Builder Advisor Group, LLC’s auditor since 2013.  
Walnut Creek, California  
March 31, 2023

# Builder Advisor Group, LLC

## Statement of Financial Condition

December 31, 2022

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### Assets

Cash and cash equivalents	\$ 3,190,283
Investments in securities, cost basis \$4,918,569	4,937,893
Accounts receivable	30,000
Prepaid expenses	31,516
<b>Total Assets</b>	<b>\$ 8,189,692</b>

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### Liabilities and Member's Equity

#### Liabilities

Accounts payable	\$ 5,815
Due to affiliate	12,000
<b>Total Liabilities</b>	<b>17,815</b>

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<b>Member's Equity</b>	<b>8,171,877</b>
<b>Total Liabilities and Member's Equity</b>	<b>\$ 8,189,692</b>

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The accompanying notes are an integral part of these financial statements.

# Builder Advisor Group, LLC

## Statement of Income

For the Year Ended December 31, 2022

<b>Revenue</b>	
Investment banking	\$ 13,568,135
Realized and unrealized gains on investments	27,611
Interest income	76,373
<b>Total Revenue</b>	<b>13,672,119</b>
<b>Expenses</b>	
Professional fees	165,150
Dues and subscriptions	18,500
Other operating expenses	204,688
<b>Total Expenses</b>	<b>388,338</b>
<b>Net Income</b>	<b>\$ 13,283,781</b>

The accompanying notes are an integral part of these financial statements.



## **Builder Advisor Group, LLC**

### **Statement of Changes in Member's Equity**

**For the Year Ended December 31, 2022**

Member's equity as of January 1, 2022	\$	4,673,096
Distributions		(9,785,000)
Net income		13,283,781
<b>Member's Equity as of December 31, 2022</b>	<b>\$</b>	<b>8,171,877</b>

The accompanying notes are an integral part of these financial statements.

# Builder Advisor Group, LLC

## Statement of Cash Flows

For the Year Ended December 31, 2022

<b>Cash Flows from Operating Activities</b>	
Net income	\$ 13,283,781
Adjustments to reconcile net income to net cash provided by operating activities:	
Realized and unrealized gains on investments	(27,611)
(Increase) decrease in:	
Accounts receivable	96,000
Prepaid expenses	(24,445)
Increase (decrease) in:	
Accounts payable	(14,418)
Due to affiliate	(112,198)
<b>Net Cash Provided by Operating Activities</b>	<b>13,201,109</b>
<b>Cash Flows from Investing Activities</b>	
Purchase of investments	(5,670,282)
Investments redeemed	760,000
<b>Net Cash Used in Investing Activities</b>	<b>(4,910,282)</b>
<b>Cash Flows from Financing Activities</b>	
Distributions	(9,785,000)
<b>Net Cash Used in Financing Activities</b>	<b>(9,785,000)</b>
<b>Net Decrease in Cash and Cash Equivalents</b>	<b>(1,494,173)</b>
Cash and cash equivalents at beginning of year	4,684,456
<b>Cash and Cash Equivalents at End of Year</b>	<b>\$ 3,190,283</b>

The accompanying notes are an integral part of these financial statements.

# **Builder Advisor Group, LLC**

## **Notes to the Financial Statements**

**December 31, 2022**

### **1. Organization**

Builder Advisor Group, LLC (the "Company") was organized as a California limited liability company in October 2010. The Company is owned by its sole member, Efficient Builder Technology Corporation (the "Member"), and operates in Corte Madera, California. Under this form of organization, the Member is not liable for the debts of the Company. The Company is a securities broker dealer and registered with the Securities and Exchange Commission ("SEC") and the Financial Industry Regulatory Authority ("FINRA") in March 2012. The Company engages in advisory services and private placements of securities.

### **2. Significant Accounting Policies**

#### **Cash and Cash Equivalents**

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents.

#### **Accounts Receivable**

Accounts receivable represents amounts that have been earned and billed to clients in accordance with the terms of the Company's engagement letters with respective clients that have not yet been collected. The Company accounts for estimated credit losses on financial assets measured at an amortized cost basis and certain off-balance sheet credit exposures in accordance with FASB ASC 326-20, *Financial Instruments - Credit Losses*. FASB ASC 326-20 requires the Company to estimate expected credit losses over the life of its financial assets and certain off-balance sheet exposures as of the reporting date based on relevant information about past events, current conditions, and reasonable and supportable forecasts.

The Company records the estimate of expected credit losses as an allowance for credit losses. For financial assets measured at an amortized cost basis the allowance for credit losses is reported as a valuation account on the Statement of Financial Condition that is deducted from the asset's amortized cost basis. Changes in the allowance for credit losses are reported as credit loss expense on the Statement of Income. Per management's analysis, no allowance for credit losses was considered necessary as of December 31, 2022.

#### **Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have an impact on future periods.

#### **Fair Value of Financial Instruments**

Unless otherwise indicated, the fair values of all reported assets and liabilities that represent financial instruments approximate the carrying values of such amounts. Investments in securities are the only financial instruments required to be measured at fair value on a recurring basis.



# Builder Advisor Group, LLC

## Notes to the Financial Statements

December 31, 2022

### 2. Significant Accounting Policies *(continued)*

#### Income Taxes

The Company, a limited liability company, is treated as a disregarded entity for tax purposes. In lieu of income taxes, the Company passes 100% of its taxable income and expenses to the Member. Therefore, no provision or liability for federal or state income taxes is included in these financial statements. The Company is however, subject to the annual California limited liability company tax of \$800 and a California limited liability company fee based on gross revenue. The Company is no longer subject to examinations by major tax jurisdictions for years before 2018. The Company does not believe it has any uncertain tax positions.

### 3. Fair Value Measurements

The Fair Value Measurements Topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1	Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
Level 2	Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
Level 3	Unobservable inputs for the asset or liability.

#### Determination of Fair Value

Under the Fair Value Measurements Topic of the FASB Accounting Standards Codification, the Company bases its fair value on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between participants at the measurement date. It is the Company's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements, in accordance with the fair value hierarchy. Fair value measurements for assets and liabilities where there exists limited or no observable market data and, therefore, are based primarily upon management's own estimates, are often calculated based on current pricing policy, the economic and competitive environment, the characteristics of the asset or liability and other such factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, that could significantly affect the results of current or future value.

# Builder Advisor Group, LLC

## Notes to the Financial Statements

December 31, 2022

### 3. Fair Value Measurements *(continued)*

#### Investments in Securities

The Company classifies its investments in securities as trading securities whereby unrealized gains and losses are recorded on the Statement of Income. Fair values are based on quoted market prices when available. When market prices are not available, fair value is generally estimated using discounted cash flow analyses, incorporating current market inputs for similar financial instruments. In instances where there is little or no market activity for the same or similar instruments, the Company estimates fair value using methods, models and assumptions that the managing member believes market participants would use to determine a current transaction price. These valuation techniques involve a high level of the managing member's estimation and judgment which become significant with increasingly complex instruments or pricing models. Where appropriate, adjustments are included to reflect the risk inherent in a particular methodology, model or input used.

#### Assets and Liabilities Measured and Recognized at Fair Value on a Recurring Basis

The table below presents the amounts of assets measured at fair value on a recurring basis as of December 31, 2022:

	Level 1	Level 2	Level 3	Total
Assets at fair value:				
U.S. treasury note	\$ 2,677,031	-	-	\$ 2,677,031
U.S. treasury bill	2,260,862	-	-	2,260,862
Total	\$ 4,937,893	-	-	\$ 4,937,893

U.S. treasury notes and bills are based on quoted market prices in active markets for identical assets.

### 4. Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when, or as, the Company satisfies performance obligations by transferring the promised goods or services to the customers. A service is transferred to a customer when, or as, the customer obtains control of that service. A performance obligation may be satisfied over time or at a point in time. Revenue from a performance obligation satisfied over time is recognized by measuring progress in satisfying the performance obligation in a manner that depicts the transfer of the goods or services to the customer. Revenue from a performance obligation satisfied at a point in time is recognized at the point in time when it is determined the customer obtains control over the promised good or service. The amount of revenue recognized reflects the consideration the Company expects to be entitled to in exchange for those promised goods or services (i.e., the “transaction price”). In determining the transaction price, the Company considers multiple factors, including the effects of variable consideration. Variable consideration is included in the transaction price only to the extent it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur and when the uncertainties with respect to the amount are resolved. In determining when to include variable consideration in the transaction price, the Company considers the range of possible outcomes, the predictive value of past experiences, the time period of when uncertainties expect to be resolved and the amount of consideration that is susceptible to factors outside of the Company’s influence, such as market volatility or the judgment and actions of third parties.



# Builder Advisor Group, LLC

## Notes to the Financial Statements

December 31, 2022

### 4. Revenue from Contracts with Customers *(continued)*

#### Investment Banking Fees

The Company generates revenue by providing advisory services to companies related to mergers and acquisitions and by acting as an agent in the private placement of securities.

Success fees in investment banking engagements are recognized at a point in time when a transaction is completed within the terms of the agreement. It is at this point in time that the client obtains the control and benefit of the capital markets service and the related performance obligation to successfully broker a specific transaction has been satisfied.

Retainer fees and consulting fees in investment banking engagements are fixed fees recognized over time using a time elapsed measure of progress as the Company's clients simultaneously receive and consume the benefits of those services as they are provided.

Valuation fees are fixed fees recognized at a point in time when the valuation is delivered to the client as the performance obligation has been fulfilled at such time.

#### Disaggregation of Revenue

The following table presents the Company's revenue from contracts with customers by business activity for the period ended December 31, 2022:

Major business activity:	
Investment banking – success fees	\$ 12,965,885
Investment banking – retainer fees	448,000
Investment banking – valuation fees	154,250
Total	\$ 13,568,135

#### Contract Balances

Income is recognized upon completion of the related performance obligation and when an unconditional right to payment exists. The timing of revenue recognition may differ from the timing of customer payments. A receivable is recognized when a performance obligation is met prior to receiving payment by the customer. Receivables related to revenue from contracts with customers totaled \$126,000 and \$30,000 as of January 1, 2022 and December 31, 2022, respectively.

Alternatively, fees received prior to the completion of the performance obligation are recorded as deferred revenue on the statement of financial condition until such time when the performance obligation is met. Deferred revenue would primarily relate to retainer fees received in investment banking engagements. As of January 1, 2022 and December 31, 2022 there were no amounts of revenue deferred.

#### Costs to Obtain or Fulfill a Contract with a Customer

The Company incurs incremental costs to obtain and/or fulfill contracts associated with investment banking and advisory engagements. These expenses are deferred only to the extent they are explicitly reimbursable by the client and the related revenue is recognized at a future point in time. All other investment banking advisory related expenses are expensed as incurred. For the year ended December 31, 2022, there was no reimbursed expensed income or client reimbursable expenses.

# **Builder Advisor Group, LLC**

## **Notes to the Financial Statements**

**December 31, 2022**

### **5. Related Party Transactions**

The Company has an expense sharing agreement with Avila Encore Management LLC (“AEM”), a company under common control. For a fee of \$1,000 per month, AEM provides office space and pays most overhead expenses for the Company. For the year ended December 31, 2022 the Company incurred \$12,000 of office service expense which is included in “Other operating expenses” on the Statement of Income. As of December 31, 2022, the Company owed \$12,000 to AEM under this agreement and is included in due to affiliate on the Statement of Financial Condition. For the year ended December 31, 2022, the Company paid AEM \$24,000 for such expenses related to prior years.

Expenses associated with investment banking engagements are incurred by AA Advisors LLC (“AAA”), a company under common control. The Company bills and collects these expenses from its clients and remits payment to AAA upon receipt. As of December 31, 2022, there is no amount due to AAA for such expenses. For the year ended December 31, 2022, the Company paid AAA \$100,198 for such expenses. These expenses have no impact on the Statement of Income as the Company is just billing and collecting on behalf of AAA.

The Company's results of operations and financial position could differ significantly from those that would have been obtained if the entities were autonomous.

### **6. Risk Concentrations**

Financial instruments that potentially subject the Company to a significant concentration of credit risk consist principally of cash and investments in securities. At each financial institution the Company maintains a cash balance, the Federal Deposit Insurance Corporation (“FDIC”) insures up to \$250,000. The Company also has a brokerage account where investments in securities are insured up to \$500,000 by the Securities Investor Protection Corporation (“SIPC”). For the year ended December 31, 2022, the Company's cash and investments in securities exceeded the FDIC and SIPC insurance limits.

On March 10, 2023, Silicon Valley Bank (“SVB”) was closed by the California Department of Financial Protection and Innovation, which appointed the FDIC as receiver. Cash held by the Company at SVB was not in excess of the federal insurance limits at the time of closure.

According to a March 12, 2023 joint statement by the Department of the Treasury, the Board of Governors of the Federal Reserve System and the FDIC, all depositors of SVB will have full access to their deposits starting on March 13, 2023. On March 13, 2023, the Company's accounts were transferred to Silicon Valley Bridge Bank, N.A., and the bank has assumed the obligations and commitments of the former SVB. The Company has access to all its funds. The Company will continue to monitor the situation and any impact on the Company and its operations. The Company has not experienced any losses on its cash deposits.

For the year ended December 31, 2022, 83% of investment banking revenue was earned from three clients. At December 31, 2022, 100% of accounts receivable was due from two clients.



# **Builder Advisor Group, LLC**

## **Notes to the Financial Statements**

**December 31, 2022**

### **7. Net Capital Requirements**

The Company is subject to the SEC's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At December 31, 2022, the Company's net capital was \$8,090,278 which exceeded the requirement by \$8,085,278.

### **8. Subsequent Events**

The Company has evaluated subsequent events through March 31, 2023, the date which the financial statements were available to be issued.

In February 2023, the Company was approved by FINRA to act as a firm commitments underwriter and a selling group participant or a best efforts underwriter. Due to this new business activity, the Company's net capital requirement increased to \$100,000.

The Company has accounts at SVB. On March 10, 2023, SBV was closed by the California Department of Financial Protection and Innovation, and the FDIC was appointed receiver. (see Note 6)

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**Supplemental Schedules**  
**Pursuant to Rule 17a-5 of the Securities Exchange Act**

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# Builder Advisor Group, LLC

## Schedule I

### Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of December 31, 2022

#### Net Capital

Total member's equity	\$ 8,171,877
Less: Non-allowable assets	
Accounts receivable	30,000
Prepaid expenses	31,516
Total non-allowable assets	61,516
Net capital before haircuts	8,110,361
Less: Haircuts on investments	20,083
<b>Net Capital</b>	<b>8,090,278</b>
Net minimum capital requirement of 6.67% of aggregate indebtedness of \$17,815 or \$5,000, whichever is greater	5,000
<b>Excess Net Capital</b>	<b>\$ 8,085,278</b>

#### Reconciliation with Company's Net Capital Computation (Included in Part II of Form X-17A-5 as of December 31, 2022)

Net capital, as reported in Company's	
Part II of Form X-17-A-5 as of December 31, 2022	\$ 8,085,579
Decrease in member's equity	(94,000)
Decrease in non-allowable assets	94,000
Decrease in haircuts on investments	4,699
<b>Net Capital per above computation</b>	<b>\$ 8,090,278</b>



# **Builder Advisor Group, LLC**

## **Schedule II**

### **Computation for Determination of the Reserve Requirements and Information Relating to Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3**

**For the Year Ended December 31, 2022**

The Company engages in merger and acquisition advisory services and private placement of securities. The Company does not accept customer funds or securities and does not have possession of any customer funds or securities in connection with our activities. Therefore, in reliance on Footnote 74 to SEC Release 34-70073 and as discussed in Q & A 8 of the related FAQ issued by SEC staff, the Company does not claim an exemption from SEA Rule 15c3-3 as it does not effect transactions for anyone defined as a customer under Rule 15c3-3, and there are no items to report under the requirements of this Rule.

**Review Report of Independent Registered Public Accounting Firm**

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To the Member of  
Builder Advisor Group, LLC

We have reviewed management's statements, included in the accompanying SEA Rule 15c3-3 Exemption Report pursuant to SEC Rule 17a-5, in which (1) Builder Advisor Group, LLC (the "Company") did not claim an exemption under paragraph (k) of 17 C.F.R. §240.15c3-3, and (2) the Company is filing this Exemption Report relying on Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. §240.17a-5 because the Company limits its business activities exclusively to: mergers and acquisitions advisory services and private placements of securities. In addition, the Company did not directly or indirectly receive, hold, or otherwise owe funds or securities for or to customers, did not carry accounts of or for customers; and did not carry PAB accounts (as defined in Rule 15c3-3) throughout the most recent fiscal year without exception.

The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the Company's business activities contemplated by Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. §240.17a-5, and related SEC Staff Frequently Asked Questions.

*Ernst Winter & Associates LLP*

Walnut Creek, California  
March 31, 2023



## SEA Rule 15c3-3 Exemption Report

March 27, 2023

Builder Advisor Group, LLC (the “Company”) is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, “Reports to be made by certain brokers and dealers”). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

1. The Company does not claim an exemption under paragraph (k) of 17 C.F.R. §240.15c3-3, and
2. The Company is filing this Exemption Report relying on Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. §240.17a-5 because the Company limits its business activities exclusively to: (1) merger and acquisition advisory services; (2) private placement of securities, and the Company (1) did not directly or indirectly receive, hold, or otherwise owe funds or securities for or to customers; (2) did not carry accounts of or for customers; and (3) did not carry PAB accounts (as defined in Rule 15c3-3) throughout the most recent fiscal year without exception.

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Builder Advisor Group, LLC

I affirm that, to my best knowledge and belief, this Exemption Report is true and correct.

  
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Anthony G. Avila  
Managing Member & CCO