## 2013 ANNUAL REPORT <br> BUILDING INTO THE FUTURE.

CAPITOL FEDERAL ${ }^{\circledR}$ FINANCIAL, INC.




Photos provided by McPherson Contractors

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## locations

See capfed.com for a complete list of all of our branch and ATM locations. The counties in blue below represent the locations where we have branch locations.

## financial highlights

|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |  |
| Total Assets | \$9,186,449 | \$9,378,304 | \$9,450,799 | \$8,487,130 | \$8,403,680 |
| Loans Receivable, net | 5,958,868 | 5,608,083 | 5,149,734 | 5,168,202 | 5,603,965 |
| Securities: |  |  |  |  |  |
| Available-for-Sale | 1,069,967 | 1,406,844 | 1,486,439 | 1,060,366 | 1,623,995 |
| Held-to-Maturity | 1,718,023 | 1,887,947 | 2,370,117 | 1,880,154 | 849,176 |
| Deposits | 4,611,446 | 4,550,643 | 4,495,173 | 4,386,310 | 4,228,609 |
| Borrowings | 2,833,538 | 2,895,322 | 2,894,462 | 3,016,980 | 3,106,179 |
| Equity | 1,632,126 | 1,806,458 | 1,939,529 | 961,950 | 941,298 |
| Net Income | 69,340 | 74,513 | 38,403 ${ }^{(1)}$ | 67,840 | 66,298 |
| Efficiency Ratio | 48.13\% | 43.55\% | 68.30\% ${ }^{(1)}$ | 43.99\% | 45.62\% |
| Equity to Assets | 17.77\% | 19.26\% | 20.52\% | 11.33\% | 11.20\% |

amount of dividends paid (in millions)

shares outstanding ${ }^{(3)}$

basic earnings per share ${ }^{(4)}$

(1) Excluding the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to Capitol Federal Foundation (the "Foundation") in connection with the corporate reorganization in December 2010, net income for fiscal year 2011 would have been $\$ 64.4$ million and the efficiency ratio would have been $47.65 \%$. Basic earnings per share for fiscal year 2011, in accordance with accounting principles generally accepted in the United States of America ("GAAP"), was $\$ 0.24$. Non-GAAP basic earnings per share, which excludes the contribution to the Foundation, was $\$ 0.40$ and is being presented to allow for comparability. For additional information, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011 - Non-GAAP Presentation."
(2) Included in calendar year 2012 dividends paid is $\$ 76.5$ million related to the True Blue® dividend paid in December 2012. Included in calendar year 2011 dividends paid is $\$ 96.8$ million related to a one-time special cash dividend (welcome dividend) associated with the corporate reorganization in December 2010.
(3) In association with the corporate reorganization in December 2010, all publicly held shares of Capitol Federal Financial were exchanged for new shares of Capitol Federal Financial, Inc. All share counts prior to the corporate reorganization have been revised to reflect the exchange ratio, which was 2.2637.
(4) All earnings per share information prior to the corporate reorganization in December 2010 has been revised to reflect the 2.2637 exchange ratio.

# letter <br> TO STOCKHOLDERS 

Dear Stockholders,

During fiscal year 2013 Capitol Federal® Savings (the "Bank") celebrated its 120 th anniversary. Over the years many events have come and gone leaving a lasting impact on the operations of the Bank, and this year was no exception. This past year we have seen some unexpected and erratic changes in interest rates, new mortgage lending regulations were issued that will impact the way we lend to our customers, new capital requirements are being put into place, additional stress testing regulations were issued and many more. Just as we have before, the Bank and Capitol Federa|® Financial, Inc. (the "Company") will meet the challenges that come our way.

The Company finished fiscal year 2013 strong with $\$ 69.3$ million in earnings. We continue our commitment to returning stockholder value through our stock buyback program, paying out $100 \%$ of our earnings as dividends, and our True Blue® dividend in December 2012 which brought our fiscal year 2013 dividends to $\$ 1.00$ per share.

Management and the Board continued its strategy of making the balance sheet efficient; increasing the balances of loans and deposits while decreasing the leverage in borrowings and securities. This strategy resulted in the Company having a consistent net interest margin, contributing to stability in earnings. Capital, as a percentage of assets, decreased to $17.8 \%$ from $19.3 \%$ at the end of fiscal year 2012, primarily the result of the repurchase of stock and the payment of the $\$ 0.52$ True Blue dividend in December 2012. We continue to not compromise on asset quality and have positioned the Bank with appropriate technology and facilities to deliver the quality of customer service we have provided since our beginning.

Longer term interest rates rose in May and June of 2013 following announcements by Federal Reserve Bank Chairman Ben Bernanke indicating the intention of tapering the current quantitative easing program. Customers who had been waiting to purchase or refinance a home moved to action and applied for loans resulting in the Bank closing more than $\$ 1.54$ billion in loans. As a result of the increase in mortgage rates at September 30, 2013 we were closing 30 -year fixed-rate mortgages at rates higher than our current loan portfolio yield.


The strategy of moving more securities into loans resulted in a $\$ 350.8$ million, or $6 \%$, increase in the balance of our loan portfolio during the fiscal year. We maintained the balance of our portfolio of originated loans and, partnering with 26 correspondents, increased the balance of our correspondent loans to more than $\$ 1.04$ billion. Our focus on growing retail deposits resulted in deposit balances increasing $\$ 60.8$ million over the previous year. During fiscal year 2013 we rolled out our mobile banking application which includes the ability to make deposits remotely.

In addition to better aligning our balance sheet, the shift out of securities and into loans generally increased the yield on those assets by $1.86 \%$. Additionally, during the year we were able to reprice borrowings down and reduce our overall borrowings cost by 46 basis points. These actions allowed the Company to maintain a nearly flat net interest margin while the net interest margin for many banks decreased.

During the current fiscal year we completed the remodel of our Home Office. As seen on the cover of this annual report, the building has been modernized on the exterior as well as the interior. We continued our focus on cost controls, which further levers the strategic changes made to the balance sheet, ending the year with an efficiency ratio well below industry averages at 48.13\%.

The Capitol Federal Foundation continues to have a major impact on our communities through its gifts to housing initiatives, education, the United Way and other general charitable activities in the market areas we serve. The Foundation has given away over $\$ 40.0$ million in charitable contributions since its founding in April 1999 and has assets in excess of $\$ 99.0$ million.

With fiscal year 2013 closed and fiscal year 2014 beginning, the Board and management continue their commitment to pay out $100 \%$ of the earnings of the Company to stockholders.

We thank you for your continued support of management and the Board as we continue to make your investment in Capitol Federal True Blue.


## directors

| John B. Dicus | Chairman, President and CEO of Capitol Federal Financial, Inc. and <br> Capitol Federal Savings Bank |
| :--- | :--- |
| Morris J. Huey II | Retired Executive Vice President, Chief Lending Officer for Capitol <br> Federal Savings Bank |
| Jeffrey M. Johnson | President, Flint Hills National Golf Club |
| Michael T. McCoy, M.D. | Orthopedic Surgeon in Multi-Special Clinic and Co-Director of the <br> Joint Center of Stormont-Vail Heathcare |
| James G. Morris |  |
| Reginald L. Robinson | Ransas City office of KPMG LLP Financial Services Practice of the |
| Jeffrey R. Thompson |  |
| Washburn University School of Law Center for Law and Government |  |

## financial information

## Selected Consolidated Financial Data

# Management's Discussion and <br> Analysis of Financial Condition and <br> Results of Operations 

## Management's Report on Internal Control

Over Financial Reporting

## Reports of Independent Registered

Public Accounting Firm

Consolidated Financial Statements:
Consolidated Balance Sheets as of
September 30, 2013 and 2012

Consolidated Statements of Income for the Years Ended
September 30, 2013, 2012, and 2011

Consolidated Statements of Comprehensive Income for the Years Ended
September 30, 2013, 2012, and 2011

Consolidated Statements of Stockholders' Equity for the Years Ended
September 30, 2013, 2012, and 2011

Consolidated Statements of Cash Flows for the Years Ended
September 30, 2013, 2012, and 2011

## SELECTED CONSOLIDATED FINANCIAL DATA

The summary information presented below under "Selected Balance Sheet Data" and "Selected Operations Data" for, and as of the end of, each of the years ended September 30 is derived from our audited consolidated financial statements. The following information is only a summary and should be read in conjunction with our consolidated financial statements and notes beginning on page 52. All share information prior to the second step conversion and stock offering completed in December 2010 ("the corporate reorganization") has been revised to reflect the 2.2637 exchange ratio.

|  | September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |
| Selected Balance Sheet Data: |  |  |  |  |  |
| Total assets | \$ 9,186,449 | \$ 9,378,304 | \$ 9,450,799 | \$ 8,487,130 | \$ 8,403,680 |
| Loans receivable, net | 5,958,868 | 5,608,083 | 5,149,734 | 5,168,202 | 5,603,965 |
| Securities: |  |  |  |  |  |
| Available-for-sale ("AFS") | 1,069,967 | 1,406,844 | 1,486,439 | 1,060,366 | 1,623,995 |
| Held-to-maturity ("HTM") | 1,718,023 | 1,887,947 | 2,370,117 | 1,880,154 | 849,176 |
| Capital stock of Federal Home Loan Bank | 128,530 | 132,971 | 126,877 | 120,866 | 133,064 |
| Deposits | 4,611,446 | 4,550,643 | 4,495,173 | 4,386,310 | 4,228,609 |
| Federal Home Loan Bank ("FHLB") borrowings | 2,513,538 | 2,530,322 | 2,379,462 | 2,348,371 | 2,392,570 |
| Other borrowings | 320,000 | 365,000 | 515,000 | 668,609 | 713,609 |
| Stockholders' equity | 1,632,126 | 1,806,458 | 1,939,529 | 961,950 | 941,298 |

For the Year Ended September 30,

|  | 2013 | 2012 | 2011 | 2010 |
| ---: | ---: | ---: | ---: | ---: |

(Dollars and counts in thousands, except per share amounts)

| Selected Operations Data: | $\$$ | 298,554 | $\$$ | 328,051 | $\$$ | 346,865 | $\$$ | 374,051 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | $\mathbf{\$}$| 412,786 |
| :--- |
| Total interest and dividend income |
| Total interest expense |


(1) Excluding the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Capitol Federal Foundation ("the Foundation") in connection with Capitol Federal Financial's conversion from a mutual holding company form of organization to a stock form of organization, basic and diluted earnings per share would have been $\$ 0.40$, return on average assets would have been $0.68 \%$, return on average equity would have been $3.69 \%$, the ratio of operating expense to average total assets would have been $0.98 \%$, and the efficiency ratio would have been $47.65 \%$. This adjusted financial data is not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011 - Non-GAAP Presentation."
(2) For fiscal years 2009 and 2010, Capitol Federal Savings Bank MHC ("MHC") owned a majority of the outstanding shares of Capitol Federal Financial common stock and waived its right to receive dividends paid on the common stock with the exception of the $\$ 0.50$ per share dividend paid on 500,000 shares in February 2010. Public shares excluded shares held by MHC, as well as unallocated shares held in the Capitol Federal Financial Employee Stock Ownership Plan ("ESOP"). In December 2010, Capitol Federal Financial completed its conversion from a mutual holding company form of organization to a stock form of organization and the ownership portion of MHC was sold in a public offering. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Executive Summary" for additional information.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

## General Overview

Capitol Federal Financial, Inc. (the "Company") is the holding company and the sole shareholder of Capitol Federal Savings Bank (the "Bank"). The Company's common stock is traded on the NASDAQ Global Select Market under the symbol "CFFN."

## Private Securities Litigation Reform Act—Safe Harbor Statement

We may, from time to time, make written or oral "forward-looking statements", including statements contained in our filings with the Securities and Exchange Commission ("SEC"). These forward-looking statements may be included in this annual report to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates, and intentions that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may", "could", "should", "would", "believe", "anticipate", "estimate", "expect", "intend", "plan" and other similar expressions are intended to identify forward-looking statements. The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates, and intentions expressed in the forwardlooking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market areas or to purchase loans through correspondents;
- our ability to invest funds in wholesale or secondary markets at favorable yields as compared to the related funding source;
- our ability to access cost-effective funding;
- the future earnings and capital levels of the Bank and the continued non-objection by our primary federal banking regulators, to the extent required, to distribute capital from the Bank to the Company, which could affect the ability of the Company to pay dividends in accordance with its dividend policy;
- fluctuations in deposit flows, loan demand, and/or real estate values, as well as unemployment levels, which may adversely affect our business;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and charge-offs, changes in property values, and changes in estimates of the adequacy of the ACL;
- results of examinations of the Bank and the Company by their respective primary federal banking regulators, including the possibility that the regulators may, among other things, require us to increase our ACL;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, fiscal policies and laws, and monetary and interest rate policies of the Board of Governors of the Federal Reserve System ("FRB");
- the effects of, and changes in, foreign and military policies of the United States government;
- inflation, interest rate, market and monetary fluctuations;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products and services and branching locations, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities, consumer protection and insurance and the impact of other governmental initiatives affecting the financial services industry;
- implementing business initiatives may be more difficult or expensive than anticipated;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

The following discussion and analysis is intended to assist in understanding the financial condition, results of operations, liquidity, and capital resources of the Company. The Bank comprises almost all of the consolidated assets and liabilities of the Company and the Company is dependent primarily upon the performance of the Bank for the results of its operations. Because of this relationship, references to management actions, strategies and results of actions apply to both the Bank and the Company.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

In December 2010, we completed our conversion from a mutual holding company form of organization to a stock form of organization ("the corporate reorganization"). Capitol Federal Financial, which owned 100\% of the Bank, was succeeded by Capitol Federal Financial, Inc. As part of the corporate reorganization Capitol Federal Financial, Inc. sold 118,150,000 shares of common stock (which represented MHC's ownership interest in Capitol Federal Financial) at $\$ 10.00$ per share in a public stock offering. Concurrent with the completion of the offering, shares of Capitol Federal Financial common stock owned by public stockholders were exchanged for 2.2637 shares of Capitol Federal Financial, Inc.'s common stock. The net proceeds from the stock offering were $\$ 1.13$ billion, of which $50 \%$, or $\$ 567.4$ million, was contributed to the Bank as a capital contribution as was required by the Bank' regulator at the time. The other $50 \%$ of the proceeds remained at Capitol Federal Financial, Inc., of which $\$ 40.0$ million was contributed to the Bank's charitable foundation, Capitol Federal Foundation, and $\$ 47.3$ million was loaned to the ESOP for its purchase of Capitol Federal Financial, Inc. shares in the stock offering.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act, among other things, required the Office of Thrift Supervision (the "OTS") to be merged into the Office of the Comptroller of the Currency (the "OCC"). On July 21, 2011, the OCC assumed all functions and authority from the OTS relating to federally charted savings banks, and the FRB assumed all functions and authority from the OTS relating to savings and loan holding companies. Accordingly, effective July 21, 2011, the Bank became regulated by the OCC and the Company became regulated by the FRB. Prior to that date, the Bank and Company were regulated by the OTS. All references to the OTS in this document on or after that date will refer to the successor regulator (i.e., the OCC for the Bank and the FRB for the Company), as appropriate.

We have been, and intend to continue to be, a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We attract retail deposits from the general public and invest those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. To a lesser extent, we also originate consumer loans primarily secured by first mortgages on one- to four-family residences, multi-family and commercial real estate loans, and construction loans for one- to four-family residences, multi-family, and commercial properties. While our primary business is the origination of one- to fourfamily mortgage loans funded through retail deposits, we also purchase whole one- to four-family mortgage loans from correspondent and nationwide lenders, participate in loans with other lenders that are secured by commercial real estate and commercial properties, and invest in certain investment securities and mortgage-backed securities ("MBS") using funding from retail deposits, FHLB borrowings, and repurchase agreements. The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Retail deposit balances are influenced by a number of factors including interest rates paid on competing investment products, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, our loan underwriting guidelines compared to those of our competitors, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, MBS, investment securities, and cash, and the interest paid on deposits and borrowings. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. The Bank's pricing strategy for first mortgage loan products includes setting interest rates based on secondary market prices and local competitor pricing for our local lending markets, and secondary market prices and national competitor pricing for our correspondent lending markets. Generally, deposit pricing is based upon a survey of competitors in the Bank's market areas, and the need to attract funding and retain maturing deposits. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our retail deposits have maturity or repricing dates of less than two years.

The Federal Open Market Committee of the Federal Reserve (the "FOMC") noted in their October 2013 statement that economic activity has continued to expand at a moderate pace. Although the unemployment rate remains elevated, labor market conditions have shown further signs of improvement. The FOMC stated that household spending and business fixed investment have advanced, but recovery in the housing sector slowed somewhat in recent months and fiscal policy is restraining economic growth. Inflation has fluctuated due to changes in energy prices, but otherwise has been running below the FOMC's longer-run objective and longer-term inflationary expectations have remained stable. The FOMC decided to continue its existing policy of reinvesting principal payments from its holdings of agency debt and agency MBS in agency MBS and will continue to purchase additional
longer-term Treasury securities at a pace of $\$ 45$ billion per month and agency MBS at a pace of $\$ 40$ billion per month. The FOMC indicated that it believes that these actions, taken together, should maintain downward pressure on longer-term interest rates, support mortgage markets, and help to make broader financial conditions more accommodative. The FOMC stated that it will closely monitor incoming information on economic and financial developments in coming months and will continue its purchases until the outlook for the labor market improves substantially in the context of price stability. The FOMC remarked that it will continue to maintain the overnight lending rate at zero to $0.25 \%$ as long as the unemployment rate remains above $6.5 \%$, inflation between one and two years ahead is projected to be no more than a half percentage point above the FOMC's $2 \%$ longer-run goal, and longer-term inflation expectations continue to be well anchored. When the FOMC decides to begin to remove policy accommodation, they will take a balanced approach consistent with their longer-run goals of maximum employment and inflation of $2 \%$.

Economic conditions in the Bank's local market areas have a significant impact on the ability of borrowers to repay loans and the value of the collateral securing these loans. As of October 2013, the unemployment rate was $5.6 \%$ for Kansas and $6.5 \%$ for Missouri, compared to the national average of $7.3 \%$ based on information from the Bureau of Economic Analysis. The unemployment rate remains lower in our market areas, relative to the national average, due to diversified industries within our market areas, primarily in the Kansas City metropolitan statistical area. Our Kansas City market area, which comprises the largest segment of our loan portfolio and deposit base, has an average household income of approximately $\$ 80$ thousand per annum, based on 2013 estimates from the American Community Survey, which is a statistical survey by the U.S. Census Bureau. The average household income in our combined market areas is approximately $\$ 69$ thousand per annum, with $91 \%$ of the population at or above the poverty level, also based on the 2013 estimates from the American Community Survey. The Federal Housing Finance Agency ("FHFA") price index for Kansas and Missouri has not experienced significant fluctuations during the past 10 years, unlike other market areas of the United States, which indicates relative stability in property values in our local market areas.

Total assets were $\$ 9.19$ billion at September 30, 2013 compared to $\$ 9.38$ billion at September 30, 2012. The $\$ 191.9$ million decrease was due primarily to a $\$ 506.8$ million decrease in the securities portfolio, partially offset by a $\$ 350.8$ million, or $6.3 \%$, increase in the loan portfolio. Of the $\$ 506.8$ million decrease in the securities portfolio, $\$ 60.0$ million related to securities at the holding company level, the proceeds from which were used to pay dividends to stockholders and repurchase stock. The remaining cash flows from the securities portfolio which were not reinvested were used, in part, to fund loan growth. The net increase in the loan portfolio was due primarily to originations and correspondent one- to four-family loan purchases outpacing principal repayments between periods.

Total liabilities were $\$ 7.55$ billion at September 30, 2013 compared to $\$ 7.57$ billion at September 30, 2012. The $\$ 17.5$ million decrease was due primarily to a $\$ 45.0$ million decrease in repurchase agreements, a $\$ 16.8$ million decrease in FHLB borrowings, and a $\$ 12.9$ million decrease in accounts payable and accrued expenses, partially offset by a $\$ 60.8$ million increase in deposits between period ends. The decrease in repurchase agreements and FHLB borrowings between periods was due primarily to maturities not being replaced in their entirety. The increase in the deposit portfolio was due primarily to a $\$ 49.4$ million increase in the checking portfolio, a $\$ 22.2$ million increase in the savings portfolio, and a $\$ 17.6$ million increase in the money market portfolio, partially offset by a $\$ 28.5$ million decrease in the certificate of deposit portfolio.

Stockholders' equity was $\$ 1.63$ billion at September 30, 2013 compared to $\$ 1.81$ billion at September 30, 2012. The $\$ 174.3$ million decrease was due primarily to the payment of $\$ 146.8$ million of dividends and the repurchase of $\$ 89.4$ million of stock, partially offset by net income of $\$ 69.3$ million. The $\$ 146.8$ million of dividends paid during the current fiscal year consisted of a $\$ 0.52$ per share True Blue® dividend, an $\$ 0.18$ per share special year-end dividend related to fiscal year 2012 earnings per the Company's dividend policy, and four regular quarterly dividends of $\$ 0.075$ per share. During fiscal year 2013, the Company repurchased $7,544,796$ shares of common stock at an average price of $\$ 11.85$ per share, or $\$ 89.4$ million. As of September 30, 2013, $\$ 129.6$ million was available for repurchasing shares under the Company's current repurchase plan.
Net income for fiscal year 2013 was $\$ 69.3$ million, compared to net income of $\$ 74.5$ million for fiscal year 2012. The $\$ 5.2$ million, or $6.9 \%$, decrease in net income was due primarily to a $\$ 6.7$ million decrease in net interest income and a $\$ 5.9$ million increase in non-interest expense, partially offset by a $\$ 5.3$ million decrease in income tax expense and a $\$ 3.1$ million decrease in provision for credit losses. The net interest margin was $1.97 \%$ for the current fiscal year compared to $2.01 \%$ in the prior fiscal year. Decreases in the cost of funds and a shift in the mix of interest-earning assets from relatively lower yielding securities to higher yielding loans mitigated the decrease in the net interest margin during the current fiscal year, but were not enough to fully offset the impact of decreasing asset yields.

The Bank currently expects to open one branch in calendar year 2013. The branch will be located in our Kansas City market area. Management continues to consider expansion opportunities in all of our market areas.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the ACL and fair value measurements. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee. The following is a description of our critical accounting policies and an explanation of the methods and assumptions underlying their application.

Allowance for Credit Losses. The Company maintains an ACL to absorb inherent losses in the loan portfolio based upon ongoing quarterly assessments of the loan portfolio. The ACL is maintained through provisions for credit losses which are either charged or credited to income. The methodology for determining the ACL is considered a critical accounting policy by management because of the high degree of judgment involved, the subjectivity of the assumptions used, and the potential for changes in the economic environment that could result in changes to the amount of the recorded ACL. Additionally, bank regulators have the ability to require the Bank, as they can require all banks, to increase the ACL or recognize additional charge-offs based upon their judgments, which may differ from management's judgments. Although management believes that the Bank has established and maintained the ACL at appropriate levels, additions may be necessary if economic and other conditions worsen substantially from the current operating environment, and/or if bank regulators require the Bank to increase the ACL and/or recognize additional charge-offs.

Our primary lending emphasis is the origination and purchase of one- to four-family first mortgage loans on residential properties and, to a lesser extent, home equity and second mortgage loans on one- to four-family residential properties, resulting in a loan concentration in residential mortgage loans. As a result of our lending practices, we also have a concentration of loans secured by real property located in Kansas and Missouri. At September 30, 2013, approximately $66 \%$ and $17 \%$ of the Bank's loans were secured by real property located in Kansas and Missouri, respectively. We believe the primary risks inherent in our one- to four-family and consumer loan portfolios are a decline in economic conditions, elevated levels of unemployment or underemployment, and declines in residential real estate values. Any one or a combination of these events may adversely affect borrowers' ability to repay their loans, resulting in increased delinquencies, non-performing assets, loan losses, and future loan loss provisions. Although the multi-family and commercial loan portfolio is subject to the same risk of declines in economic conditions, the primary risk characteristics inherent in this portfolio include the ability of the borrower to sustain sufficient cash flows from leases and to control expenses to satisfy their contractual debt payments, and/or the ability to utilize personal and/or business resources to pay their contractual debt payments if the cash flows are not sufficient.
Generally, when a one- to four-family secured loan is 180 days delinquent or in foreclosure, new collateral values are obtained through appraisals. If the estimated fair value of the collateral, less estimated costs to sell, is less than the current loan balance, the difference is charged-off. Anticipated private mortgage insurance proceeds are taken into consideration when calculating the amount of the charge-off. An updated appraisal is requested, at a minimum, every 12 months thereafter if the loan remains 180 days or more delinquent or in foreclosure. If the Bank holds the first and second mortgage, both loans are combined when evaluating whether there is a potential loss on the loan. Charge-offs for real estate-secured loans may also occur at any time if the Bank has knowledge of the existence of a potential loss. For all real estate loans that are not secured by one- to four-family property, losses are charged-off when the collection of such amounts is unlikely. When a non-real estate secured loan is 120 days delinquent, any identified losses are charged-off.

Each quarter, we prepare a formula analysis which segregates our loan portfolio into categories based on certain risk characteristics such as loan type (one- to four-family, multi-family, etc.), interest payments (fixed-rate and adjustable-rate/interest-only), loan source (originated and correspondent purchased, or bulk purchased), loan-to-value ("LTV") ratios, borrower's credit score and payment status (i.e. current or number of days delinquent). Consumer loans, such as second mortgages and home equity lines of credit, with the same underlying collateral as a one- to four-family loan are combined with the one- to four-family loan in the formula analysis to calculate a combined LTV ratio. All loans that are not individually evaluated for loss are included in the formula analysis.

Quantitative loss factors are applied to each loan category in the formula analysis based on the historical net loss experience for each respective loan category. Additionally, qualitative loss factors that management believes impact the collectability of the loan portfolio as of the evaluation date are applied to certain loan categories. Such qualitative factors include changes in collateral values, unemployment rates, credit scores and delinquent loan trends. Loss factors increase as loans are classified or become delinquent. Additionally, troubled debt restructurings ("TDRs") that have not been individually evaluated for loss are included in a category within the formula analysis model with an overall higher qualitative loss factor than corresponding performing loans, for the life of the loan.

The factors applied in the formula analysis are reviewed quarterly by management to assess whether the factors adequately cover probable and estimable losses inherent in the loan portfolio. Our ACL methodology permits modifications to the formula analysis in the event that, in management's judgment, significant factors which affect the collectability of the portfolio or any category of the loan portfolio, as of the evaluation date, have changed from the current formula analysis. Management's evaluation of the qualitative factors with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with a specific problem loan or portfolio segment.
Management utilizes the formula analysis, along with considering several other data elements, when evaluating the adequacy of the ACL. Such data elements include the trend and composition of delinquent loans, results of foreclosed property and short sale transactions, charge-off trends, the current status and trends of local and national economies (particularly levels of unemployment), trends and current conditions in the real estate and housing markets, and loan portfolio growth and concentrations. Since our loan portfolio is primarily concentrated in one- to four-family real estate, management monitors residential real estate market value trends in the Bank's local market areas and geographic sections of the U.S. by reference to various industry and market reports, economic releases and surveys, and management's general and specific knowledge of the real estate markets in which we lend, in order to determine what impact, if any, such trends may have on the level of ACL. Reviewing these data elements assists management in evaluating the overall credit quality of the loan portfolio and the reasonableness of the ACL on an ongoing basis, and whether changes need to be made to our ACL methodology. In addition, the adequacy of the Company's ACL is reviewed during bank regulatory examinations. We consider any comments from our regulators when assessing the appropriateness of our ACL. We seek to apply ACL methodology in a consistent manner; however, the methodology can be modified in response to changing conditions.
Fair Value Measurements. The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures, per the provisions of Accounting Standards Codification ("ASC") 820, Fair Value Measurements and Disclosures. The Company groups its assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the underlying assumptions used to determine fair value, with Level 1 (quoted prices for identical assets in an active market) being considered the most reliable, and Level 3 having the most unobservable inputs and therefore being considered the least reliable. The Company bases its fair values on the price that would be received from the sale of an asset in an orderly transaction between market participants at the measurement date. The Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The Company did not have any liabilities that were measured at fair value at September 30, 2013.

The Company's AFS securities are its most significant assets measured at fair value on a recurring basis. Changes in the fair value of AFS securities are recorded, net of tax, in accumulated other comprehensive income ("AOCI") which is a component of stockholders' equity. As part of determining fair value, the Company obtains fair values for all AFS securities from independent nationally recognized pricing services. Various modeling techniques are used to determine pricing for the Company's securities, including option pricing, discounted cash flow models, and similar techniques. The inputs to these models may include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers and reference data. There is one security, with a balance of $\$ 2.4$ million at September 30, 2013, in the AFS portfolio that has significant unobservable inputs requiring the independent pricing services to use some judgment in pricing the related securities. This AFS security is classified as Level 3. All other AFS securities are classified as Level 2.
Loans individually evaluated for impairment and other real estate owned ("OREO") are the Company's significant assets measured at fair value on a non-recurring basis. These non-recurring fair value adjustments involve the application of lower-of-cost-or-fair value accounting or write-downs of individual assets. Fair value for these assets is estimated using current appraisals or listing prices. Fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3.

Recent Accounting Pronouncements. For a discussion of Recent Accounting Pronouncements, see "Notes to Financial Statements - Note 1 - Summary of Significant Accounting Policies."

## Management Strategy

We are a community-oriented financial institution dedicated to serving the needs of customers in our market areas. Our commitment is to provide qualified borrowers the broadest possible access to home ownership through our mortgage lending programs and to offer a complete set of personal banking products and services to our customers. We strive to enhance stockholder value while maintaining a strong capital position. To achieve these goals, we focus on the following strategies:

- Residential Portfolio Lending. We are one of the leading originators of one- to four-family loans in the state of Kansas. We originate these loans primarily for our own portfolio, and we service the loans we originate. We also purchase one- to four-family loans from correspondent and nationwide lenders. We offer both fixed- and adjustable-rate products with various terms to maturity and pricing options. We also offer governmentsponsored programs directed towards first time home buyers, low or moderate income borrowers, or borrowers with certain credit risk concerns. We maintain strong relationships with local real estate agents to attract mortgage loan business. We rely on our marketing efforts and reputation to attract mortgage business from walk-in customers, customers that apply online, and existing customers.
- Retail Financial Services. We offer a wide array of deposit products and retail services. These products include checking, savings, money market, certificates of deposit, and retirement accounts. These products and services are provided through a branch network of 46 locations, including traditional branches and retail in-store locations, our call center which operates on extended hours, mobile banking, telephone banking and bill payment services, and online banking and bill payment services.
- Cost Control. We generally are very effective at controlling our costs of operations. By using technology, we are able to centralize our lending and deposit support functions for efficient processing. We have located our branches to serve a broad range of customers through relatively few branch locations. Our average deposit base per traditional branch at September 30, 2013 was approximately $\$ 113.4$ million. This large average deposit base per branch helps to control costs. Our one- to four-family lending strategy and our effective management of credit risk allows us to service a large portfolio of loans at efficient levels because it costs less to service a portfolio of performing loans.
- Asset Quality. We utilize underwriting standards for our lending products that are designed to limit our exposure to credit risk. We require complete documentation for both originated and purchased loans, and make credit decisions based on our assessment of the borrower's ability to repay the loan in accordance with its terms. See additional discussion of asset quality in "Part I, Item 1. Business - Asset Quality - Loans and Other Real Estate Owned" of the Annual Report on Form 10-K.
- Capital Position. Our policy has always been to protect the safety and soundness of the Bank through credit and operational risk management, balance sheet strength, and sound operations. The end result of these activities has been a capital ratio in excess of the well-capitalized standards set by the OCC. We believe that maintaining a strong capital position safeguards the long-term interests of the Bank, the Company and our stockholders.
- Stockholder Value. We strive to enhance stockholder value while maintaining a strong capital position. One way that we continue to provide returns to stockholders is through our dividend payments. Total dividends declared and paid during fiscal year 2013 were $\$ 146.8$ million. The Company's cash dividend payout policy is reviewed quarterly by management and the Board of Directors, and the ability to pay dividends under the policy depends upon a number of factors, including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company level. It is the Board of Directors' intentions to continue to pay regular quarterly and special cash dividends each year. For fiscal year 2014, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders. Another way we have provided returns to stockholders is through our share repurchase programs. During fiscal year 2013, the Company repurchased $7,544,796$ shares of common stock at an average price of $\$ 11.85$ per share, or $\$ 89.4$ million.
- Interest Rate Risk Management. Changes in interest rates are our primary market risk as our balance sheet is almost entirely comprised of interest-earning assets and interest-bearing liabilities. As such, fluctuations in interest rates have a significant impact not only upon our net income but also upon the cash flows related to those assets and liabilities and the market value of our assets and liabilities. In order to maintain what we believe to be acceptable levels of net interest income in varying interest rate environments, we actively manage our interest rate risk and assume a moderate amount of interest rate risk consistent with board policies.


## Quantitative and Qualitative Disclosure about Market Risk

## Asset and Liability Management and Market Risk

The risk associated with changes in interest rates on the earnings of the Bank and the market value of its financial assets and liabilities is known as interest rate risk. Interest rate risk is our most significant market risk and our ability to adapt to changes in interest rates is known as interest rate risk management. The rates of interest the Bank earns on its assets and pays on its liabilities are generally established contractually for a period of time. Fluctuations in interest rates have a significant impact not only upon our net income, but also upon the cash flows and market values of our assets and liabilities. Our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our interest-earning assets and interest-bearing liabilities. The analyses presented in the tables within this section reflect the level of market risk at the Bank and does not include the assets of the Company, at the holding company level, other than cash that was deposited at the Bank as of the dates reported, which is reflected in the Bank's tables below.
The general objective of our interest rate risk management program is to determine and manage an appropriate level of interest rate risk while maximizing net interest income in a manner consistent with our policy to reduce, to the extent practicable, the exposure of net interest income to changes in market interest rates. The Asset and Liability Committee ("ALCO") regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and the market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of cash flows from existing assets, liabilities, and off-balance sheet instruments. The present values are determined based upon market conditions as of the date of the analysis, as well as in alternative interest rate environments providing potential changes in the MVPE under those alternative interest rate environments. Net interest income is projected in the same alternative interest rate environments with both a static balance sheet and with management strategies considered. The MVPE and net interest income analyses are also conducted to estimate our sensitivity to rates for future time horizons based upon market conditions as of the date of the analysis. In addition to the interest rate environments presented below, management also reviews the impact of non-parallel rate shock scenarios on a quarterly basis. These scenarios consist of flattening and steepening the yield curve by changing short-term and long-term interest rates independent of each other, and simulating cash flows and determining valuations as a result of these hypothetical changes in interest rates to identify rate environments that pose the greatest risk to the Bank. This analysis helps management quantify the Bank's exposure to changes in the shape of the yield curve.
Based upon management's recommendations, the Board of Directors sets the asset and liability management policies of the Bank. These policies are implemented by ALCO. The purpose of ALCO is to communicate, coordinate and control asset and liability management consistent with board-approved policies. ALCO's objectives are to manage assets and funding sources to produce the highest profitability balanced against liquidity, capital adequacy and risk management objectives. At each monthly meeting, ALCO recommends appropriate strategy changes. The Chief Financial Officer, or his designee, is responsible for executing, reviewing, and reporting on the results of the policy recommendations and strategies to the Board of Directors, generally on a monthly basis.

The ability to maximize net interest income is dependent largely upon the achievement of a positive interest rate spread that can be sustained despite fluctuations in prevailing interest rates. The asset and liability repricing gap is a measure of the difference between the amount of interest-earning assets and interest-bearing liabilities which either reprice or mature within a given period of time. The difference provides an indication of the extent to which an institution's interest rate spread will be affected by changes in interest rates. A gap is considered positive when the amount of interest-earning assets exceeds the amount of interest-bearing liabilities maturing or repricing during the same period. A gap is considered negative when the amount of interest-bearing liabilities exceeds the amount of interest-earning assets maturing or repricing during the same period. Generally, during a period of rising interest rates, a negative gap within shorter repricing periods adversely affects net interest income, while a positive gap within shorter repricing periods positively affects net interest income. During a period of falling interest rates, the opposite would generally be true.
Management recognizes that dramatic changes in interest rates within a short period of time can cause an increase in our interest rate risk relative to the balance sheet. At times, ALCO may recommend increasing our interest rate risk exposure in an effort to increase our net interest margin, while maintaining compliance with established board limits for interest rate risk sensitivity. Management believes that maintaining and improving earnings is the best way to preserve a strong capital position. Management recognizes the need, in certain interest rate environments, to limit the Bank's exposure to changing interest rates and may implement strategies to reduce our interest rate risk which could, as a result, reduce earnings in the short-term. To minimize the potential for adverse effects of material and prolonged changes in interest rates on our results of operations, we have adopted asset and liability management policies to better balance the maturities and repricing terms of our interest-earning assets and interest-bearing liabilities based on existing local and national interest rates.

During periods of economic uncertainty, rising interest rates, or extreme competition for loans, the Bank's ability to originate or purchase loans may be adversely affected. In such situations, the Bank alternatively may invest its funds in investment securities or MBS. These investments may have rates of interest lower than rates we could receive on loans, if we were able to originate or purchase them, potentially reducing the Bank's interest income.
At September 30, 2013, the Bank's one-year gap between interest-earning assets and interest-bearing liabilities was $\$ 371.3$ million, or $4.04 \%$ of total assets. Interest-earning assets repricing to lower rates at a faster pace than interestbearing liabilities will generally result in net interest margin compression. Due to the increase in interest rates that occurred beginning in May of 2013, the amount of cash flows from mortgage-related assets and callable agency debentures dropped significantly as fewer borrowers and agency debt issuers had an economic incentive to lower their costs. Should interest rates continue to rise, the amount of interest-earning assets that are expected to reprice will likely continue to decrease. The majority of the Bank's interest-bearing liabilities (borrowings and certificate of deposit portfolios) are contractual and generally cannot be terminated early without penalty; therefore, the amount expected to reprice in a given period is not usually impacted by changes in market interest rates. If rates were to increase 200 basis points, the Bank's one-year gap would be negative $\$(162.5)$ million, or (1.77)\% of total assets. The majority of interest-earning assets anticipated to reprice in fiscal year 2014 are mortgages and MBS, both of which may prepay and/or be refinanced or endorsed. Should interest rates decrease, borrowers would have an economic incentive to refinance or endorse loans to lower market interest rates. This would significantly increase the amount of cash flows anticipated to reprice to lower market interest rates, as evidenced by the volume of mortgages that were endorsed and refinanced during the first three quarters of fiscal year 2013 as a result of low market interest rates. In addition, as rates fall, cash flows from the Bank's callable investment securities would be anticipated to increase as the issuers of these securities will likely exercise their option to call the securities in order to issue new debt securities at lower market rates. Any decrease in the net interest margin due to interest-earning assets repricing will likely be at least partially offset by a decrease in our cost of funds.

The shape of the yield curve also has an impact on our net interest income and, therefore, the Bank's net interest margin. Historically, the Bank has benefited from a steeper yield curve as the Bank's mortgage loans are generally priced off of long-term rates while deposits are priced off of short-term rates. A steeper yield curve (one with a greater difference between short-term rates and long-term rates) allows the Bank to receive a higher rate of interest on its mortgage-related assets relative to the rate paid for the funding of those assets, which generally results in a higher net interest margin. As the yield curve flattens, the spread between rates received on assets and paid on liabilities becomes compressed, which generally leads to a decrease in net interest margin.
General assumptions used by management to evaluate the sensitivity of our financial performance to changes in interest rates presented in the tables below are utilized in, and set forth under, the gap table and related notes. Although management finds these assumptions reasonable given the constraints described above, the interest rate sensitivity of our assets and liabilities and the estimated effects of changes in interest rates on our net interest income and MVPE indicated in the below tables could vary substantially if different assumptions were used or actual experience differs from these assumptions. To illustrate this point, the projected cumulative excess (deficiency) of interest-earning assets over interest-bearing liabilities within the next 12 months as a percent of total assets ("oneyear gap") is also provided for an up 200 basis point scenario, as of September 30, 2013.

## Qualitative Disclosure about Market Risk

Percentage Change in Net Interest Income. For each period presented in the following table, the estimated percentage change in the Bank's net interest income based on the indicated instantaneous, parallel and permanent change in interest rates is presented. The percentage change in each interest rate environment represents the difference between estimated net interest income in the 0 basis point interest rate environment ("base case", assumes the forward market and product interest rates implied by the yield curve are realized) and the estimated net interest income in each alternative interest rate environment (assumes market and product interest rates have a parallel shift in rates across all maturities by the indicated change in rates). Estimations of net interest income used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change materially and that any repricing of assets or liabilities occurs at anticipated product and market rates for the alternative rate environments as of the dates presented. The estimation of net interest income does not include any projected gains or losses related to the sale of loans or securities, or income derived from non-interest income sources, but does include the use of different prepayment assumptions in the alternative interest rate environments. It is important to consider that estimated changes in net interest income are for a cumulative four-quarter period. These do not reflect the earnings expectations of management.

| Change (in Basis Points) | Percentage Change in Net Interest Income At September 30, |  |
| :---: | :---: | :---: |
| in Interest Rates ${ }^{(1)}$ | 2013 | 2012 |
| -100 bp | N/A | N/A |
| 000 bp | -- | -- |
| +100 bp | (2.29)\% | 5.00\% |
| +200 bp | (4.76)\% | 3.79\% |
| +300 bp | (7.89)\% | 1.54\% |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

The Bank's net interest income projections are directly correlated to the amount of assets and liabilities that are expected to reprice over the next year. Repricing can occur as a result of variable interest rate characteristics of the Bank's assets or liabilities, or as a result of cash flows that are received on assets or due on liabilities and are replaced at current market interest rates. The Bank's liabilities generally have stated maturities and the related cash flows do not generally fluctuate as a result of changes in interest rates. Conversely, on the asset side, cash flows from mortgage-related assets and callable agency debentures can vary significantly as a result of changes in interest rates. As interest rates decrease, borrowers have an economic incentive to lower their cost of debt by refinancing or endorsing their mortgage to a lower interest rate. Similarly, agency debt issuers are more likely to exercise embedded call options for agency securities and issue new securities at a lower interest rate.
The projected percentage change in net interest income was more adversely impacted by higher interest rates at September 30, 2013 than at September 30, 2012. This was largely driven by a decrease in mortgage-related assets projected to reprice in the next 12 months at September 30, 2013, as compared to September 30, 2012. The decrease in mortgage-related assets projected to reprice was due primarily to market interest rates, particularly mortgage interest rates, being higher at September 30, 2013 than at September 30, 2012. Since mortgage interest rates were higher, borrowers had less economic incentive to refinance or endorse their mortgage at September 30, 2013, as compared to the previous year. As interest rates rise, these assets reprice to the higher interest rates faster than do liabilities, thus increasing net interest income projections compared to the base case. However, the more interest rates rise, the less economic incentive and ability borrowers and agency debt issuers have to modify their cost of debt; thus, cash flows available to reprice are significantly reduced. Consequently, the benefit of rising interest rates to net interest income diminishes as interest rates rise due to a reduction in projected asset cash flows. At September 30, 2013, in all interest rate environments, cash flows related to assets diminished to such levels that the benefit of reinvesting those cash flows at higher interest rates was more than offset by the cost of cash flows from liabilities repricing to a higher interest rate. In addition, as the Bank received cash flows from these assets throughout fiscal year 2013 and as assets were refinanced, endorsed, or purchased, the cash flows from and the repricing of these assets were generally priced at current market rates, which were generally less than the average rates of our existing portfolios. As a result, cash flow projections on these assets lengthen, generally beyond the one year horizon. See the Gap Table discussion below for additional information.

Percentage Change in MVPE. The following table sets forth the estimated percentage change in the MVPE for each period presented based on the indicated instantaneous, parallel and permanent change in interest rates. The percentage change in each interest rate environment represents the difference between the MVPE in the base case and the MVPE in each alternative interest rate environment. The estimations of the MVPE used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change, that any repricing of assets or liabilities occurs at current product or market rates for the alternative rate environments as of the dates presented, and that different prepayment rates are used in each alternative interest rate environment. The estimated MVPE results from the valuation of cash flows from financial assets and liabilities over the anticipated lives of each for each interest rate environment. The table below presents the effects of the changes in interest rates on our assets and liabilities as they mature, repay, or reprice, as shown by the change in the MVPE for alternative interest rates.

| Change (in Basis Points) | Percentage Ch At Septem |  |
| :---: | :---: | :---: |
| in Interest Rates ${ }^{(1)}$ | 2013 | 2012 |
| -100 bp | N/A | N/A |
| 000 bp | -- | -- |
| +100 bp | (11.44)\% | 3.09\% |
| +200 bp | (23.86)\% | (3.72)\% |
| +300 bp | (36.36)\% | (13.79)\% |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

Changes in the estimated market values of our financial assets and liabilities drive changes in estimates of MVPE. The market value of an asset or liability reflects the present value of all the projected cash flows over its remaining life, discounted at current market interest rates. As interest rates rise, generally the market value for both financial assets and liabilities decrease. The opposite is generally true as interest rates fall. The MVPE represents the theoretical market value of capital that is calculated by netting the market value of assets, liabilities, and off-balance sheet instruments. If the market values of financial assets increase at a faster pace than the market values of financial liabilities, or if the market values of financial liabilities decrease at a faster pace than the market values of financial assets, the MVPE will increase. The magnitude of the changes in the Bank's MVPE represents the Bank's interest rate risk. The market value of shorter term-to-maturity financial instruments is less sensitive to changes in interest rates than are longer term-to-maturity financial instruments. Because of this, the market values of our certificates of deposit (which generally have relatively shorter average lives) tend to display less sensitivity to changes in interest rates than do our mortgage-related assets (which generally have relatively longer average lives). The average life expected on our mortgage-related assets varies under different interest rate environments because borrowers have the ability to prepay their mortgage loans. Therefore, as interest rates decrease, the weighted average life ("WAL") of mortgage-related assets decrease as well. As interest rates increase, the WAL would be expected to increase, as well as increasing the sensitivity of these assets in higher rate environments.
At September 30, 2013, the percentage change in the Bank's MVPE was more adversely impacted by higher interest rates than at September 30, 2012. This was due primarily to higher interest rates, particularly higher mortgage interest rates, at September 30, 2013 than at September 30, 2012. As interest rates rise, projected prepayments decrease as fewer borrowers have an economic incentive to refinance or endorse the mortgage to a lower interest rate. Prepayments in the higher interest rate environments will likely only be realized through changes in borrowers' lives such as divorce, death, job-related relocations, or other life changing events, resulting in an increase in the average life of mortgage-related assets. Also, call projections for the Bank's callable agency debentures decrease as interest rates rise, which results in their cash flows moving towards their contractual maturity dates. The longer expected average lives of these assets, relative to the assumptions in the base case interest rate environment, increased the sensitivity of their market value to changes in interest rates. As a result, the market value of the Bank's financial assets decreased more than the decrease in the market value of its financial liabilities, resulting in a decrease in the MVPE in all interest rate environments at September 30, 2013.
Gap Table. The gap table summarizes the anticipated maturities or repricing periods of the Bank's interest-earning assets and interest-bearing liabilities as of September
 30,2013 , based on the information and assumptions set forth in the notes below.

 1,250
$\$ \quad(318,581)$
$4.04 \%$

$4(263,905)$ | $\$ 1,156,739$ |
| :--- |
| $(3.47) \%$ | | More Than | More Than |
| :--- | :---: |
| One Year to | Three Years |
| Three Years | to Five Years |


| 82,462 |
| ---: |
| 24,666 |
| 163,433 |
| 310,631 |
| 800,000 |
| $1,381,192$ |







 $\qquad$ Within
Three
Months

$\begin{array}{r}\$ \quad 596,112 \\ 668,806 \\ 10,452 \\ 109,856 \\ 562,923 \\ \\ \hline- \\ \hline 1,948,149 \\ \hline\end{array}$

$\xlongequal{\$ \quad(81,067)}$


[^0](1) Adjustable-rate mortgage ("ARM") loans are included in the period in which the rate is next scheduled to adjust or in the period in which repayments are expected to occur, or prepayments are expected to be received, prior to their next rate adjustment, rather than in the period in which the loans are due. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions. Balances are net of deferred fees and exclude loans 90 or more days delinquent or in foreclosure.
(2) Based on contractual maturities, term to call dates or pre-refunding dates as of September 30, 2013, at amortized cost.
(3) Reflects projected prepayments of MBS, at amortized cost.
(4) Although the Bank's checking, savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of these accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rates at which the balances of existing accounts would decline) used on these accounts is based on assumptions developed from our actual experiences with these accounts. If all of the Bank's checking, savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing liabilities which were estimated to mature or reprice within one year would have exceeded interest-earning assets with comparable characteristics by $\$ 1.30$ billion, for a cumulative one-year gap of (14.2)\% of total assets.
(5) Borrowings exclude deferred prepayment penalty costs and deferred gains on terminated interest rate swap agreements.

The decrease in the one-year gap from $22.82 \%$ at September 30, 2012, to $4.04 \%$ at September 30, 2013, was due primarily to a decrease in the amount of assets expected to reprice over the next 12 months, as compared to the prior year, due to an increase in interest rates between the two periods. The increase in mortgage interest rates decreased prepayment expectations and thus decreased the amount of assets expected to reprice over the next 12 months, as compared to the prior year. The higher interest rates also reduced the amount of expected calls in the Bank's investment securities portfolio as agency debt issuers have less economic incentive to exercise embedded call options due to the higher interest rate environment.

If interest rates were to increase 200 basis points, the Bank's one-year gap would become negative, which indicates that more liabilities would be expected to reprice than assets in this interest rate environment. The +200 basis point gap in this scenario would be $\$(162.5)$ million, or (1.77)\% of total assets at September 30, 2013. The decrease in the one-year gap amount in the +200 basis point scenario compared to the base case at September 30, 2013 was due to a decrease in the amount of assets expected to reprice if rates were to increase 200 basis points.
The following table presents the weighted average yields/rates and WALs (in years), after applying prepayment, call assumptions, and decay rates, for major categories of our assets and liabilities as of the dates presented. Yields presented for investment securities and MBS include the amortization of fees, costs, premiums and discounts which are considered adjustments to the yield. For loans receivable, the stated interest rate is presented, which does not include any adjustments to the yield. The interest rate presented for borrowings is the effective rate, which includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated. During fiscal year 2013, the Bank updated the prepayment information in its proprietary interest rate risk model. The prepayment update resulted in generally shorter WALs for fixed-rate mortgage loans and longer WALs for ARM loans.

(1) The 1.4 years presented at September 30, 2012 represents all other fixed-rate and adjustable-rate loans combined as the individual WAL for each category was not available.

## Financial Condition

Assets. Total assets were $\$ 9.19$ billion at September 30, 2013 compared to $\$ 9.38$ billion at September 30, 2012. The $\$ 191.9$ million decrease between years was due largely to a $\$ 506.8$ million decrease in the securities portfolio, partially offset by a $\$ 350.8$ million increase in the loan portfolio.
Loans Receivable. The loans receivable portfolio, net, increased $\$ 350.8$ million, or $6.3 \%$, to $\$ 5.96$ billion at September 30, 2013, from $\$ 5.61$ billion at September 30, 2012. The increase in the portfolio was due primarily to originations and correspondent one- to four-family loan purchases outpacing principal repayments between periods.

Correspondent purchased loans increased $\$ 468.6$ million, or $81.4 \%$, from September 30, 2012 to $\$ 1.04$ billion at September 30, 2013. Of the $\$ 1.04$ billion, $\$ 767.9$ million are serviced by the Bank and the remaining $\$ 276.3$ million are serviced by our mortgage sub-servicer. The mortgage sub-servicer has experience servicing loans in the market areas in which we purchase loans and services the loans according to the Bank's servicing standards, which is intended to allow the Bank greater control over servicing and help maintain a standard of loan performance. When we purchase a one- to four- family loan from a correspondent lender, we pay a premium of $0.50 \%$ to $1.0 \%$ of the loan balance and we pay $1.0 \%$ of the loan balance to purchase the servicing of the loan. As of September 30, 2013, the Bank had 26 active correspondent lending relationships operating in 23 states.
As a portfolio lender focused on delivering outstanding customer service while acquiring quality assets, the ability of our borrowers to repay has always been paramount in our business model. Although we continue to evaluate the "qualified mortgage" rules issued by the Consumer Financial Protection Bureau, we currently anticipate that the impact to our overall book of business will generally be minimal.

The following table presents information related to the composition of our loan portfolio (before deductions for undisbursed loan funds, unearned loan fees and deferred costs, and ACL) as of the dates indicated. The weighted average rate of the loan portfolio decreased 33 basis points from $4.15 \%$ at September 30, 2012 to $3.82 \%$ at September 30, 2013. The decrease in the rate was due primarily to the endorsement and refinance of loans at current market rates, as well as to the origination and purchase of loans between periods with rates less than the average rate of the existing portfolio. Within the one- to four-family loan portfolio at September 30, 2013, 68\% of the loans had a balance at origination of less than $\$ 417$ thousand.

|  | September 30, 2013 |  |  | September 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate |  | mount | Rate |
|  |  |  | (Dollars in thousands) |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |
| One-to four-family | \$ | 5,743,047 | 3.77\% | \$ | 5,392,429 | 4.10\% |
| Multi-family and commercial |  | 50,358 | 5.22 |  | 48,623 | 5.64 |
| Construction |  | 77,743 | 3.63 |  | 52,254 | 4.08 |
| Total real estate loans |  | 5,871,148 | 3.78 |  | 5,493,306 | 4.11 |
| Consumer Loans: |  |  |  |  |  |  |
| Home equity |  | 135,028 | 5.26 |  | 149,321 | 5.42 |
| Other |  | 5,623 | 4.41 |  | 6,529 | 4.77 |
| Total consumer loans |  | 140,651 | 5.23 |  | 155,850 | 5.39 |
| Total loans receivable |  | 6,011,799 | 3.82\% |  | 5,649,156 | 4.15\% |
| Less: |  |  |  |  |  |  |
| Undisbursed loan funds |  | 42,807 |  |  | 22,874 |  |
| ACL |  | 8,822 |  |  | 11,100 |  |
| Discounts/unearned loan fees |  | 23,057 |  |  | 21,468 |  |
| Premiums/deferred costs |  | $(21,755)$ |  |  | $(14,369)$ |  |
| Total loans receivable, net | \$ | 5,958,868 |  | \$ | 5,608,083 |  |

The following table presents, for our portfolio of one- to four-family loans, the amount, percentage of total, weighted average credit score, weighted average LTV ratio, and the average balance per loan at the dates presented. Credit scores are updated at least semiannually, with the last update in September 2013, obtained from a nationally recognized consumer rating agency. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal or broker price opinion. In most cases, the most recent appraisal was obtained at the time of origination.

|  | September 30, 2013 |  |  |  |  |  | September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of Total | Credit <br> Score | LTV | Average <br> Balance |  | Amount | \% of Total | Credit <br> Score | LTV | Average Balance |  |
| Originated | \$ 4,054,436 | 70.6\% | 763 | 65\% | \$ | 127 | \$ 4,032,581 | 74.8\% | 763 | 65\% | \$ | 124 |
| Correspondent purchased | 1,044,127 | 18.2 | 761 | 67 |  | 341 | 575,502 | 10.7 | 761 | 65 |  | 326 |
| Bulk purchased | 644,484 | 11.2 | 747 | 67 |  | 316 | 784,346 | 14.5 | 749 | 67 |  | 316 |
|  | \$ 5,743,047 | 100.0\% | 761 | 65\% | \$ | 155 | \$ 5,392,429 | 100.0\% | 761 | 65\% | \$ | 147 |

Included in the loan portfolio at September 30, 2013 were $\$ 111.1$ million, or $1.9 \%$ of the total loan portfolio, of ARM loans that were originated as interest-only. Of these interest-only loans, $\$ 93.4$ million were purchased in bulk loan packages from nationwide lenders, primarily during fiscal year 2005. Interest-only ARM loans do not typically require principal payments during their initial term, and have initial interest-only terms of either 5 or 10 years. The $\$ 93.4$ million of bulk purchased interest-only ARM loans held as of September 30, 2013, had a weighted average credit score of 726 and a weighted average LTV ratio of $71 \%$ at September 30, 2013. At September 30, 2013, \$59.2 million, or $53 \%$, of the interest-only loans were still in their interest-only payment term and $\$ 3.9$ million, or $15 \%$ of nonperforming loans, were interest-only ARMs.

Historically, the Bank's underwriting guidelines have generally provided the Bank with loans of high quality and low delinquencies, and low levels of non-performing assets compared to national levels. Of particular importance is the complete documentation required for each loan the Bank originates, refinances, and purchases. This allows the Bank to make an informed credit decision based upon a thorough assessment of the borrower's ability to repay the loan, compared to underwriting methodologies that do not require full documentation. The following table presents delinquent and non-performing loans, OREO, ACL and related ratios as of the dates shown. See additional discussion of asset quality in "Part I, Item 1. Business - Asset Quality - Loans and Other Real Estate Owned" of the Annual Report on Form 10-K.

(1) Represents loans required to be reported as nonaccrual by the OCC regardless of delinquency status. At September 30, 2013 and 2012, this amount was comprised of $\$ 1.1$ million and $\$ 1.2$ million, respectively, of loans that were 30 to 89 days delinquent and are reported as such, and $\$ 5.9$ million and $\$ 11.2$ million, respectively, of loans that were current.

The balance of loans 30 to 89 days delinquent increased $\$ 4.3$ million from $\$ 23.3$ million at September 30, 2012 to $\$ 27.6$ million at September 30, 2013. The increase was primarily in the originated one- to four-family loan portfolio, which increased $\$ 4.0$ million from $\$ 14.2$ million at September 30, 2012 to $\$ 18.2$ million at September 30, 2013. At September 30, 2013, originated one- to four-family loans 30 to 89 days delinquent had a LTV of $69 \%$ at the time of origination. Additionally, these loans are located in Kansas and Missouri which have not experienced significant fluctuations in home prices over the past 10 years.

The Bank's pricing strategy for first mortgage loan products includes setting interest rates based on secondary market prices and local competitor pricing for our local lending markets, and secondary market prices and national competitor pricing for our correspondent lending markets. During fiscal year 2013, the average daily spread between the Bank's 30-year fixed-rate one- to four-family loan offer rate, with no points paid by the borrower, and the 10-year Treasury rate was approximately 170 basis points, while the average daily spread between the Bank's 15-year fixedrate one- to four-family loan offer rate and the 10-year Treasury rate was approximately 90 basis points.

The following table summarizes our one- to four-family loan origination, refinance, and correspondent purchase commitments as of September 30, 2013, along with associated weighted average rates. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a rate lock fee. A percentage of the commitments are expected to expire unfunded, so the amounts reflected in the table below are not necessarily indicative of future cash requirements.

The following tables summarize activity in the loan portfolio, along with weighted average rates where applicable, for the periods indicated, excluding changes in undisbursed loan funds, ACL, discounts/unearned loan fees, and premiums/deferred costs. Loans that were paid-off as a result of refinances are included in repaym Purchased loans include purchases from correspondent and nationwide lenders. Loan endorsements are not included in the activity in the following table because a new loan is not generated at the time of the endorsement. The endorsed balance and rate are, however, included in the ending loan portfolio balance and rate. During fiscal years 2013 and 2012, the Bank endorsed $\$ 487.1$ million and $\$ 886.9$ million of loans, respectively, with a weighted average decrease in rate of 112 basis points and 113 basis points, respectively.
Beginning balance
Originated and refinanced: Fixed
Adjustable
Purchased and participations: Fixed
Adjustable Repayments
Principal (charge-offs) recoveries, net ${ }^{(1)}$ Other ${ }^{(2)}$

## Beginning balance

Originations and refinances:
Fixed
Adjustable
Purchases and participations:
Fixed
Adjustable Repayments Principal (charge-offs), net ${ }^{(1)}$ Other ${ }^{(2)}$
Ending balance
(1) Principal charge-offs, net represent potential loss amounts that reduce the unpaid principal balance of a loan.
(2) Consists of transfers to OREO and endorsement fees advanced.

The following table presents loan origination, refinance, and purchase activity for the years indicated, excluding endorsement activity, along with associated weighted average rates and percent of total. Loan originations, purchases and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate oneto four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

For the Year Ended

| September 30, 2013 |
| :---: |
| Amount |

Fixed-Rate:
One- to four-family:

$$
\text { <= } 15 \text { years }
$$

$$
\text { > } 15 \text { years }
$$

Multi-family and commercial real estate
Home equity
Other
Total fixed-rate
$\left.\begin{array}{rlcrrlc}\$ & 405,229 & 2.86 \% & 26.3 \% & \$ & 323,357 & 3.30 \%\end{array}\right) 21.2 \%$

Adjustable-Rate:
One- to four-family:
<= 36 months
$>36$ months
Multi-family and commercial real estate
Home equity
Other
Total adjustable-rate
Total originated, refinanced and purchased

| 6,560 | 2.32 | 0.4 | 351,881 | 2.48 | 23.0 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 162,572 | 2.75 | 10.5 | 194,897 | 2.97 | 12.8 |
| 4,770 | 3.40 | 0.3 | 13,975 | 5.00 | 0.9 |
| 68,660 | 4.73 | 4.5 | 71,400 | 4.87 | 4.7 |
| 1,438 | $\frac{3.02}{3.31}$ | 0.1 | 2,459 | $\frac{3.35}{}$ | 0.1 |
| 244,000 | 634,612 |  | 2.96 | 41.5 |  |

$\$ 1,541,1843.39 \% \quad 100.0 \%$ \$ 1,528,234 3.41\% 100.0\%
Purchased and participation loans included above:
Fixed-Rate:
Correspondent - one- to four-family
Bulk - one- to four-family
Participations - commercial real estate
Participations - other
Total fixed-rate purchased/participations

## Adjustable-Rate:

Correspondent - one- to four-family
Bulk - one- to four-family
Participations - commercial real estate
Total adjustable-rate purchased/participations
Total purchased/participation loans
\$ 484,238 3.38\%
23,740 4.37
507,978 $\frac{--}{3.43}$

100,787 2.69

| $\frac{4,770}{}$ | $\frac{3.40}{}$ |
| :--- | :--- |
| $\$ \quad 613,557$ |  |

\$ 200,946 3.87\%
3923.25
-- --
$133 \frac{2.57}{3.87}$
201,471 3.87

66,513 2.95
362,329 2.54

| 13,975 | $\frac{5.00}{242,817}$ |
| :--- | ---: |
| $\$ \quad 644,288$ | $\frac{2.68}{3.05 \%}$ |

The following table presents originated, refinanced, correspondent purchased, and bulk purchased activity in our oneto four-family loan portfolio, excluding endorsement activity, along with associated weighted average LTVs and weighted average credit scores for the periods indicated.

|  | For the Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2013 |  |  |  | September 30, 2012 |  |  |  |
|  | Amount |  | LTV | Credit <br> Score |  | mount | LTV | Credit <br> Score |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Originated | \$ | 551,265 | 77\% | 765 | \$ | 470,634 | 75\% | 765 |
| Refinanced by Bank customers |  | 298,591 | 67 | 768 |  | 335,786 | 67 | 771 |
| Correspondent purchased |  | 585,025 | 70 | 765 |  | 267,459 | 69 | 768 |
| Bulk purchased |  | -- | -- | -- |  | 362,721 | 79 | 757 |
|  | \$ | 1,434,881 | 72\% | 765 | \$ | 1,436,600 | 72\% | 767 |

The following table presents the annualized prepayment speeds of our one- to four-family loan portfolio for the monthly and quarterly periods ended September 30, 2013. The balances represent the unpaid principal balance of one- to four-family loans, and the terms represent the contractual terms for our fixed-rate loans, and current terms to repricing for our adjustable-rate loans. Loan refinances are considered a prepayment and are included in the prepayment speeds presented below. The annualized prepayment speeds are presented with and without endorsements.


Fixed-rate one- to four-family:
15 years or less:

| Originated | \$ | 938,321 | 9.6\% | 9.2\% | 12.6\% | 12.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Correspondent purchased |  | 222,040 | 7.6 | 7.6 | 7.9 | 7.0 |
| Bulk purchased |  | 16,979 | 96.6 | 96.6 | 87.9 | 87.9 |
|  |  | 1,177,340 | 10.6 | 10.3 | 13.1 | 12.7 |
| More than 15 years: |  |  |  |  |  |  |
| Originated |  | 2,844,278 | 9.7 | 9.0 | 13.9 | 12.3 |
| Correspondent purchased |  | 623,505 | 8.5 | 8.0 | 10.0 | 8.8 |
| Bulk purchased |  | 36,514 | 17.9 | 17.9 | 40.4 | 40.4 |
|  |  | 3,504,297 | 9.6 | 8.9 | 13.6 | 12.0 |
| Total fixed-rate one- to fourfamily loans: | \$ | 4,681,637 | 9.8\% | 9.2\% | 13.5\% | 12.2\% |

Adjustable-rate one- to four-family:
36 months or less:

| Originated | \$ | 153,038 | 18.0\% | 15.0\% | 26.5\% | 23.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Correspondent purchased |  | 49,188 | 35.9 | 27.2 | 48.8 | 39.2 |
| Bulk purchased |  | 593,464 | 22.6 | 22.6 | 20.9 | 20.9 |
|  |  | 795,690 | 22.5 | 21.4 | 23.7 | 22.5 |
| More than 36 months: |  |  |  |  |  |  |
| Originated |  | 179,579 | 20.9 | 20.9 | 21.2 | 21.2 |
| Correspondent purchased |  | 152,336 | 2.8 | 2.8 | 9.6 | 9.6 |
| Bulk purchased |  | 415 | 0.6 | 0.6 | 0.6 | 0.6 |
|  |  | 332,330 | 12.9 | 12.9 | 16.2 | 16.2 |
| Total adjustable-rate one- to four-family loans: | \$ | 1,128,020 | 19.8\% | 19.0\% | 21.6\% | 20.8\% |

Securities. The following table presents the distribution of our MBS and investment securities portfolios, at amortized cost, at the dates indicated. Included in the $\$ 907.4$ million of fixed-rate debentures issued by U.S. government-sponsored enterprises ("GSEs") at September 30, 2012 was $\$ 60.0$ million of securities held at the holding company level. The holding company securities matured during the December 31, 2012 quarter. Overall, fixed-rate securities comprised $78 \%$ of these portfolios at September 30, 2013. The WAL is the estimated remaining maturity (in years) after three-month historical prepayment speeds and projected call option assumptions have been applied. The increase in the WAL between September 30, 2012 and 2013 was due primarily to an increase in market interest rates between periods, which resulted in a decrease in projected call assumptions on GSE debentures. The decrease in the weighted average yield between September 30, 2012 and 2013 was due primarily to the purchase of securities with yields less than the weighted average yield on the existing portfolio, as well as to the repayment of higher yielding MBS between the two periods. Weighted average yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.

September 30, $2013 \quad$ September 30, 2012


Fixed-rate securities:
MBS
GSE debentures
Municipal bonds
Total fixed-rate securities

Adjustable-rate securities:
MBS
Trust preferred securities
Total adjustable-rate securities
Total securities portfolio

| \$ 1,427,648 | 2.44\% | 3.5 | \$ | 1,505,480 | 2.85\% | 3.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 709,118 | 1.04 | 2.8 |  | 907,386 | 1.14 | 0.8 |
| 35,587 | 3.02 | 1.5 |  | 47,769 | 2.94 | 2.0 |
| 2,172,353 | 1.99 | 3.3 |  | 2,460,635 | 2.22 | 2.2 |


| 601,359 | 2.32 | 4.9 | 792,325 | 2.65 | 5.8 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2,594 | 1.51 | 23.7 | 2,912 | 1.65 | 24.7 |
| 603,953 | 2.31 | 4.9 | 795,237 | 2.64 | 5.9 |
| \$ 2,776,306 | 2.06\% | 3.7 | \$ 3,255,872 | 2.33\% | 3.1 |

Mortgage-Backed Securities - The balance of MBS, which primarily consists of securities of U.S. GSEs, decreased $\$ 285.2$ million from $\$ 2.33$ billion at September 30 , 2012 to $\$ 2.05$ billion at September 30, 2013. Repayments from the MBS portfolio not reinvested in the portfolio were used largely to fund loan growth. The weighted average yields and WALs for purchases are presented as recorded at the time of purchase. The weighted average yields for the beginning balances are as of the last day of the in 30 rom recent prepayment activity on the securities in the portfolio as of the dates presented. The weighted average yield of the MBS portfolio decreased from September 30 2012 to September 30,2013 primarily as a result of purchases of securities at market rates which were lower than the weighted average yield of the existing portolios, as well as to the repayment of higher yielding MBS between the two periods. The beginning and ending WAL is the estimated remaining maturity (in years) after three-month historical prepayment speeds have been applied.

For the Year Ended September 30,



The following table presents the annualized prepayment speeds of our MBS portfolio for the monthly and quarterly periods ended September 30, 2013, along with associated net premium/(discount) information, weighted average rates for the portfolio, and weighted average remaining contractual terms (in years) for the portfolio. The annualized prepayment speeds are based on actual prepayment activity. Our fixed-rate MBS portfolio is somewhat less sensitive to repricing risk than our fixed-rate one- to four-family loan portfolio due to external refinancing barriers such as unemployment, income changes, and decreases in property values, which are generally more pronounced outside of our local market areas. However, we are unable to control the interest rates and/or governmental programs that could impact the loans in our fixed-rate MBS portfolio, and are therefore more likely to experience reinvestment risk due to principal prepayments. Additionally, prepayments impact the amortization/accretion of premiums/discounts on our MBS portfolio. As prepayments increase, the related premiums/discounts are amortized/accreted at a faster rate. The amortization of premiums decreases interest income while the accretion of discounts increases interest income. Given that the weighted average coupon on the underlying loans in this portfolio is above current market rates, the Bank could experience an increase in the premium amortization should prepayment speeds increase significantly, potentially reducing future interest income. The balances in the following table represent the amortized cost of MBS, and the terms represent the contractual terms for our fixed-rate MBS and current terms to repricing for our adjustablerate MBS.

| Term | September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Prepayment Speed (annualized) |  | Net Premium/ (Discount) |  |
|  |  |  | Monthly | Quarterly |  |  |
|  |  |  | (Dollars in | sands) |  |  |
| Fixed-rate MBS: |  |  |  |  |  |  |
| 15 years or less | \$ | 1,333,633 | 11.8\% | 14.6\% | \$ | 16,763 |
| More than 15 years |  | 94,015 | 14.3 | 21.7 |  | 867 |
|  |  | 1,427,648 | 12.0 | 15.0 |  | 17,630 |
| Rate |  | 3.70 |  |  |  |  |
| Remaining contractual term (years) |  | 10.9 |  |  |  |  |
| Adjustable-rate MBS: |  |  |  |  |  |  |
| 36 months or less | \$ | 522,160 | 15.4\% | 22.0\% | \$ | 926 |
| More than 36 months |  | 79,199 | 2.4 | 9.2 |  | 1,444 |
|  |  | 601,359 | 13.6 | 20.3 |  | 2,370 |
| Rate |  | 3.01 |  |  |  |  |
| Remaining contractual term (years) |  | 24.0 |  |  |  |  |
| Total MBS | \$ | 2,029,007 | 12.5\% | 16.6\% | \$ | 20,000 |
| Rate |  | 3.50 |  |  |  |  |
| Remaining contractual term (years) |  | 14.8 |  |  |  |  |

Investment Securities - Investment securities, which consist of U.S. GSE debentures (primarily issued by Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC"), or FHLB) and municipal investments, decreased $\$ 221.6$ million, from $\$ 961.8$ million at September 30 , 2012 to $\$ 740.3$ million at September 30, 2013. Of the $\$ 221.6$ million decrease between the two periods, $\$ 60.0$ million related to securities held at the holding company level which were used to pay dividends to stockholders and repurchase stock. The remaining cash flows not reinvested in the portfolio were used primarily to fund loan growth. The following tables provide a summary of the activity of investment securities for the periods presented. The weighted average yields and WALs for purchases are presented as recorded at he time of purchase. The weighted average yields for the beginning balances are as of the last day of the period previous to the period presented and the weighted average yields for the ending balances are as of the last day of the period presented. The decrease in the weighted average yield at September 30,2013 compared to uodn market rates at each date presented. The increase in the WAL between September 30, 2012 and 2013 was due primarily to an increase in market rates between periods, which resulted in a decrease in projected call assumptions. Of the $\$ 408.7$ million of fixed-rate investment securities purchased during fiscal year 2013 , $\$ 408.5$ million were callable.

For the Year Ended September 30,

|  |
| ---: |
| WAL |
| 1.0 |
| -- |
| -- |
| 2.8 |
| -- |
| -- |
| 1.0 |

Beginning balance - carrying value Maturities and calls
Net amortization of premiums/(discounts) Purchases:
Adjustable Change in valuation on AFS securities Ending balance - carrying value
Beginning balance - carrying value Maturities and calls
Net amortization of premiums/(discounts) Purchases:
stable
Change in valuation on AFS securities
Ending balance - carrying value

Liabilities. Total liabilities were $\$ 7.55$ billion at September 30, 2013 compared to $\$ 7.57$ billion at September 30, 2012. The $\$ 17.5$ million decrease was due primarily to a $\$ 45.0$ million decrease in repurchase agreements, a $\$ 16.8$ million decrease in FHLB borrowings, and a $\$ 12.9$ million decrease in accounts payable and accrued expenses, partially offset by a $\$ 60.8$ million increase in deposits between period ends.
Deposits - Deposits were $\$ 4.61$ billion at September 30, 2013 compared to $\$ 4.55$ billion at September 30, 2012. The $\$ 60.8$ million increase was due primarily to a $\$ 49.4$ million increase in the checking portfolio, a $\$ 22.2$ million increase in the savings portfolio, and a $\$ 17.6$ million increase in the money market portfolio, partially offset by a $\$ 28.5$ million decrease in the certificate of deposit portfolio. The decrease in the certificate of deposit portfolio was due to a decrease in retail deposits, partially offset by an increase in wholesale deposits, specifically public unit deposits. The decrease in the retail certificate of deposit portfolio was due primarily to certificates with terms of 36 months or less, while the balance of certificates with terms greater than 36 months generally increased. If interest rates were to rise, it is possible that our customers may move the funds from their checking, savings and money market accounts to higher yielding deposit products within the Bank or withdraw their funds to invest in higher yielding investments outside of the Bank.

The following table presents the amount, weighted average rate and percentage of total deposits for checking, savings, money market, retail certificates of deposit, and public units/brokered deposits at the dates presented.

|  | At September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |  |
|  | Amount |  | Rate | \% of <br> Total | Amount |  | Rate | \% of <br> Total |
| Noninterest-bearing checking | \$ | 150,171 | 0.00\% | 3.2\% | \$ | 132,510 | 0.00\% | 2.9\% |
| Interest-bearing checking |  | 505,762 | 0.05 | 11.0 |  | 473,994 | 0.05 | 10.4 |
| Savings |  | 283,169 | 0.13 | 6.1 |  | 260,933 | 0.11 | 5.8 |
| Money market |  | 1,128,604 | 0.23 | 24.5 |  | 1,110,962 | 0.25 | 24.4 |
| Retail certificates of deposit |  | 2,242,909 | 1.27 | 48.7 |  | 2,295,941 | 1.49 | 50.4 |
| Public units/brokered deposits |  | 300,831 | 0.80 | 6.5 |  | 276,303 | 0.98 | 6.1 |
|  | \$ | 4,611,446 | 0.74\% | 100.0\% | \$ | 4,550,643 | 0.89\% | 100.0\% |

At September 30, 2013, brokered deposits were $\$ 63.7$ million compared to $\$ 83.7$ million at September 30, 2012, and had a weighted average rate of $2.78 \%$ and a remaining term to maturity of 1.3 years. The Bank monitors the cost of brokered deposits and considers them as a potential source of funding, provided that investment opportunities are balanced with the funding cost. At September 30, 2013, public unit deposits were $\$ 237.1$ million compared to $\$ 192.6$ million of public unit deposits at September 30, 2012, and had a weighted average rate of $0.27 \%$ and an average remaining term to maturity of nine months. Management will continue to monitor the wholesale deposit market for attractive opportunities relative to the use of proceeds for investments.
Borrowings - The following tables present FHLB advance activity, at par, and repurchase agreement activity for the periods shown. Line of credit activity is excluded from the following table due to the short-term nature of the borrowings. The weighted average effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated. Rates on new borrowings are fixed-rate. The weighted average maturity ("WAM") is the remaining weighted average contractual term in years. The beginning and ending WAMs represent the remaining maturity at each date presented. For new borrowings, the WAMs presented are as of the date of issue.
 Beginning principal balance Maturities and prepayments:

FHLB advances
Repurchase agreements New borrowings:

FHLB advances
Repurchase agreements
Ending principal balance
Beginning principal balance Maturities and prepayments: FHLB advances
Repurchase agreements New borrowings:
FHLB advances
Repurchase agreements
Ending principal balance

The following table presents the maturity of FHLB advances, at par, and repurchase agreements, along with associated weighted average contractual and weighted average effective rates as of September 30, 2013. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances and other funding sources.

| Maturity by <br> Fiscal year | FHLB <br> Advances Amount |  | Repurchase <br> Agreements <br> Amount |  | Contractual Rate | Effective Rate ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |  |
| 2014 | \$ | 450,000 | \$ | 100,000 | 3.33\% | 3.95\% |
| 2015 |  | 600,000 |  | 20,000 | 1.73 | 1.96 |
| 2016 |  | 575,000 |  | -- | 2.29 | 2.91 |
| 2017 |  | 500,000 |  | -- | 2.69 | 2.72 |
| 2018 |  | 200,000 |  | 100,000 | 2.90 | 2.90 |
| 2019 |  | 100,000 |  | -- | 1.29 | 1.29 |
| 2020 |  | 100,000 |  | 100,000 | 2.07 | 2.07 |
|  | \$ | 2,525,000 | \$ | 320,000 | 2.45\% | 2.75\% |

(1) The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to terminated interest rate swaps.

Maturities - The following table presents the maturity and weighted average repricing rate, which is also the weighted average effective rate, of borrowings and certificates of deposit, split between retail and public unit/brokered deposits, for the next four quarters as of September 30, 2013.

| Maturity by Quarter End | Borrowings Amount |  | Repricing Rate | Retail Certificate Amount | Repricing Rate |  | blic Unit/ Brokered Deposit Amount | Repricing Rate |  | Total | Repricing Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| December 31, 2013 | \$ | 150,000 | 3.16\% | \$ 221,715 | 0.84\% | \$ | 101,973 | 0.17\% |  | 473,688 | 1.43\% |
| March 31, 2014 |  | 200,000 | 5.01 | 227,329 | 1.01 |  | 36,350 | 0.17 |  | 463,679 | 2.67 |
| June 30, 2014 |  | 100,000 | 2.80 | 222,851 | 0.89 |  | 28,815 | 1.95 |  | 351,666 | 1.52 |
| September 30, 2014 |  | 100,000 | 4.20 | 338,051 | 1.12 |  | 29,011 | 0.40 |  | 467,062 | 1.73 |
|  | \$ | 550,000 | 3.95\% | \$1,009,946 | 0.98\% | \$ | 196,149 | 0.47\% |  | ,756,095 | 1.86\% |

Stockholders' Equity. Stockholders' equity was $\$ 1.63$ billion at September 30, 2013 compared to $\$ 1.81$ billion at September 30 , 2012. The $\$ 174.3$ million decrease was due primarily to the payment of $\$ 146.8$ million of dividends and the repurchase of $\$ 89.4$ million of stock, partially offset by net income of $\$ 69.3$ million. Additionally, AOCI decreased $\$ 16.9$ million from September 30, 2012 to September 30, 2013 due to a decrease in unrealized gains on AFS securities as a result of an increase in market yields.

The $\$ 146.8$ million of dividends paid during the current fiscal year consisted of a $\$ 0.52$ per share, or $\$ 76.5$ million, True Blue dividend, an $\$ 0.18$ per share, or $\$ 26.6$ million, special year-end dividend related to fiscal year 2012 earnings per the Company's dividend policy, and four regular quarterly dividends of $\$ 0.075$ per share, totaling $\$ 0.30$ per share, or $\$ 43.7$ million. On October 18, 2013, the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or approximately $\$ 10.8$ million, payable on November 15, 2013 to stockholders of record as of the close of business on November 1, 2013. On October 30, 2013, the Company declared a special year-end dividend of $\$ 0.18$ per share, or approximately $\$ 25.8$ million, payable on December 6, 2013 to stockholders of record as of the close of business on November 22, 2013. The $\$ 0.18$ per share special year-end dividend was determined by taking the difference between total earnings for fiscal year 2013 and total regular quarterly dividends paid during fiscal year 2013, divided by the number of shares outstanding as of October 29, 2013. The Board of Directors committed to distribute to stockholders 100\% of the annual earnings of Capitol Federal Financial, Inc. for fiscal year 2013 through the quarterly and special year-end dividends. For fiscal year 2014, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders through the quarterly and special year-end dividends. It is anticipated that the fiscal year 2014 special year-end cash dividend will be paid in December 2014. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company level. At September 30, 2013, Capitol Federal Financial, Inc., at the holding company level, had $\$ 207.0$ million on deposit at the Bank.

The Company completed its $\$ 193.0$ million repurchase plan during the second quarter of fiscal year 2013, having repurchased $16,360,654$ shares at an average price of $\$ 11.80$ per share under the plan. Upon completion of the aforementioned plan, the Company began repurchasing stock under a new $\$ 175.0$ million plan approved by the Board of Directors in November 2012. As of September 30, 2013, 3,826,644 shares had been repurchased under the new plan at an average price of $\$ 11.85$ per share, at a total cost of $\$ 45.4$ million, leaving $\$ 129.6$ million available for repurchase under the new plan. There were no shares repurchased subsequent to September 30, 2013 through November 18, 2013.

Weighted Average Yields and Rates. The following table presents the weighted average yields earned on loans, securities and other interest-earning assets, the weighted average rates paid on deposits and borrowings and the resultant interest rate spreads at the dates indicated. The rate presented for FHLB borrowings are effective rates. Yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.

|  | At September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |
| Yield on: |  |  |  |
| Loans receivable | 3.82\% | 4.16\% | 4.87\% |
| MBS | 2.40 | 2.78 | 3.26 |
| Investment securities | 1.14 | 1.23 | 1.17 |
| Capital stock of FHLB | 3.46 | 3.40 | 3.39 |
| Cash and cash equivalents | 0.25 | 0.25 | 0.24 |
| Combined yield on interest-earning assets | 3.23 | 3.44 | 3.81 |
| Rate paid on: |  |  |  |
| Checking deposits | 0.04 | 0.04 | 0.08 |
| Savings deposits | 0.13 | 0.11 | 0.41 |
| Money market deposits | 0.23 | 0.25 | 0.35 |
| Certificate of deposit | 1.21 | 1.44 | 1.87 |
| FHLB borrowings | 2.67 | 3.03 | 3.71 |
| Repurchase agreements | 3.43 | 3.83 | 4.00 |
| Combined rate paid on interest-bearing liabilities | 1.51 | 1.76 | 2.21 |
| Net interest rate spread | 1.72\% | 1.68\% | 1.60\% |

Average Balance Sheet. The following table presents the average balances of our assets, liabilities and stockholders' equity and the related weighted average yields and weighted average rates on our interest-earning assets and interest-bearing liabilities for the years indicated. Average yields are derived by dividing annual income by the average balance of the related assets and average rates are derived by dividing annual expense by the average balance of the related liabilities, for the years shown. Average outstanding balances are derived from average daily balances. The average yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a fully taxable equivalent basis.
Year Ended September 30,

| 2013 |  |  | 2012 |  |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Outstanding Amount | Interest Earned/ | Yield/ Rate |  | Average Outstanding Amount |  | nterest Earned/ Paid | Yield/ Rate |  | Average Outstanding Amount | Interest Earned/ | Yield/ Rate |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| \$ 5,740,435 | \$ 228,455 | 3.98\% | \$ | 5,259,007 | \$ | 236,225 | 4.49 \% | \$ | 5,145,953 | \$ 251,909 | 4.90\% |
| 2,247,927 | 55,424 | 2.47 |  | 2,445,953 |  | 71,156 | 2.91 |  | 2,044,897 | 71,332 | 3.49 |
| 842,335 | 10,012 | 1.19 |  | 1,243,073 |  | 15,944 | 1.28 |  | 1,566,937 | 19,077 | 1.22 |
| 132,516 | 4,515 | 3.41 |  | 129,687 |  | 4,446 | 3.43 |  | 123,817 | 3,791 | 3.06 |
| 61,899 | 148 | 0.24 |  | 113,120 |  | 280 | 0.25 |  | 306,958 | 756 | 0.25 |
| 9,025,112 | 298,554 | 3.31 |  | 9,190,840 |  | 328,051 | 3.57 |  | 9,188,562 | 346,865 | 3.77 |
| 226,850 |  |  |  | 235,852 |  |  |  |  | 234,315 |  |  |
| \$ 9,251,962 |  |  | \$ | 9,426,692 |  |  |  | \$ | 9,422,877 |  |  |


| \$ | 633,182 \$ | 244 | 0.04\% | \$ | 568,262 | \$ | 421 | 0.07\% | \$ | 518,526 | \$ | 441 | 0.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 275,146 | 284 | 0.10 |  | 258,626 |  | 408 | 0.16 |  | 245,994 |  | 1,225 | 0.49 |
|  | 1,138,055 | 2,446 | 0.21 |  | 1,096,133 |  | 3,457 | 0.32 |  | 1,024,523 |  | 5,307 | 0.52 |
|  | 2,538,659 | 33,842 | 1.33 |  | 2,610,204 |  | 41,884 | 1.60 |  | 2,776,293 |  | 56,595 | 2.04 |
|  | 4,585,042 | 36,816 | 0.80 |  | 4,533,225 |  | 46,170 | 1.02 |  | 4,565,336 |  | 63,568 | 1.39 |
|  | 2,555,007 | 70,816 | 2.77 |  | 2,507,648 |  | 82,044 | 3.28 |  | 2,386,380 |  | 90,298 | 3.79 |
|  | 332,411 | 12,762 | 3.79 |  | 382,350 |  | 14,956 | 3.85 |  | 581,507 |  | 23,410 | 3.97 |
|  | -- | -- | -- |  | -- |  | -- | -- |  | 27,612 |  | 855 | 3.05 |
|  | 2,887,418 | 83,578 | 2.89 |  | 2,889,998 |  | 97,000 | 3.35 |  | 2,995,499 |  | 114,563 | 3.82 |
|  | 7,472,460 | 120,394 | 1.61 |  | 7,423,223 |  | 143,170 | 1.93 |  | 7,560,835 |  | 178,131 | 2.35 |
|  | 103,159 |  |  |  | 108,142 |  |  |  |  | 118,603 |  |  |  |
|  | 1,676,343 |  |  |  | 1,895,327 |  |  |  |  | 1,743,439 |  |  |  |
| \$ | 9,251,962 |  |  | \$ | 9,426,692 |  |  |  | \$ | 9,422,877 |  |  |  |
|  | \$ | 178,160 |  |  |  | \$ | 184,881 |  |  |  | \$ | 168,734 |  |
|  |  |  | 1.70\% |  |  |  |  | 1.64\% |  |  |  |  | 1.42\% |
| \$ | 1,552,652 |  |  | \$ | 1,767,617 |  |  |  | \$ | 1,627,727 |  |  |  |
|  |  |  | 1.97\% |  |  |  |  | 2.01\% |  |  |  |  | 1.84\% |
|  |  |  | 1.21x |  |  |  |  | 1.24x |  |  |  |  | 1.22x |

Assets
Interest-earning assets:
Loans receivable ${ }^{(1)}$ MBS ${ }^{(2)}$ Investment securities ${ }^{(2)(3)}$ Capital stock of

Cash and cash equivalents Total interest-earning assets ${ }^{(1)(2)}$ Other noninterest-earning assets Total assets

Liabilities and stockholders' equity Interest-bearing liabilities: Checking ret Money market Certificates

Total deposits
FHLB borrowings ${ }^{(4)}$
Repurchase agreements
Other borrowings
Total interest-bearing liabilities Other noninterest-bearing liabilities Stockholders' equity

Total liabilities and stockholders' equity
Net interest income ${ }^{(5)}$ Net interest rate spread ${ }^{(6)}$

Net earning assets
Net interest margin ${ }^{(7)}$
Ratio of interest-earning assets to
interest-bearing liabilities
(1) Calculated net of unearned loan fees, deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balances include loans receivable held-for-sale. iums or discounts,
 ended September 30, 2013, 2012, and 2011, respectively.
4) The balance and rate of FHLB borrowings are stated net of deferred gains and deferred prepayment penalties.
(5) Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB borrowings, and other borrowings. Net interest income depends on the balance of interestearning assets and interest-bearing liabilities, and the interest rates earned or paid on them. Net interest margin represents net interest income as a percentage of average interest-earning assets.

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Rate/Volume Analysis. The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing fiscal years 2013 to 2012 and fiscal years 2012 to 2011. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate, and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.
Year Ended September 30,

| 2013 vs. 2012 |  |  | 2012 vs. 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Increase (Decrease) Due to |  |  | Increase (Decrease) Due to |  |  |
| Volume | Rate | Total | Volume | Rate | Total |





$\leftrightarrow$





$\leftrightarrow$

$(132)$
$(29,497)$
$\leftrightarrow$
$27,938)$
$10,276)$
$(1,099)$
$(17)$
$(9)$
$(39,339)$
얻

(20,467)
$\$ \quad 12,151 \xlongequal{\$ \quad(18,872)}$
nterest-bearing liabilities:
Checking
Savings
Money marke
Certificates
FHLB borrowings
Other borrowings
Total interest-bearing liabilities
Cash and cash equivalents
Total interest-earning assets
43
24


## Comparison of Results of Operations for the Years Ended September 30, 2013 and 2012

For fiscal year 2013, the Company recognized net income of $\$ 69.3$ million, compared to net income of $\$ 74.5$ million for fiscal year 2012. The $\$ 5.2$ million, or $6.9 \%$, decrease in net income was due primarily to a decrease in net interest income and an increase in non-interest expense, partially offset by a decrease in income tax expense and provision for credit losses.

The net interest rate spread, which represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities, increased six basis points, from $1.64 \%$ for the prior fiscal year to $1.70 \%$ for the current fiscal year. The increase in the net interest rate spread was due to cost of funds decreasing more than the yield on interest-earning assets.

The net interest margin, which is calculated as the difference between interest income and interest expense divided by average interest-earning assets, decreased four basis points, from $2.01 \%$ for the prior fiscal year to $1.97 \%$ for the current fiscal year. Decreases in the cost of funds and a shift in the mix of interest-earning assets from relatively lower yielding securities to higher yielding loans mitigated the decrease in the net interest margin, but were not enough to fully offset the impact of decreasing asset yields.

## Interest and Dividend Income

The weighted average yield on total interest-earning assets decreased 26 basis points from the prior fiscal year to $3.31 \%$ for the current fiscal year and the average balance of interest-earning assets decreased $\$ 165.7$ million from the prior fiscal year. The decrease in the weighted average balance between the two periods was primarily in the lower yielding investment securities and MBS portfolios, while the average balance of the loan portfolio increased between the two periods.

The following table presents the components of interest and dividend income for the years presented, along with the change measured in dollars and percent. The decrease in interest income on MBS and loans receivable was due primarily to a decrease in the weighted average yield of each portfolio, while the decrease in interest income on investment securities was due primarily to a decrease in the average balance of the portfolio.

|  | For the Year Ended September 30, |  |  |  | Change Expressed in: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 | Dollars |  | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |
| Loans receivable | \$ | 228,455 | \$ | 236,225 | \$ | $(7,770)$ | (3.3)\% |
| MBS |  | 55,424 |  | 71,156 |  | $(15,732)$ | (22.1) |
| Investment securities |  | 10,012 |  | 15,944 |  | $(5,932)$ | (37.2) |
| Capital stock of FHLB |  | 4,515 |  | 4,446 |  | 69 | 1.6 |
| Cash and cash equivalents |  | 148 |  | 280 |  | (132) | (47.1) |
| Total interest and dividend income | \$ | 298,554 | \$ | 328,051 | \$ | $(29,497)$ | (9.0)\% |

The average yield on the loans receivable portfolio decreased 51 basis points, from $4.49 \%$ for the prior fiscal year to $3.98 \%$ for the current fiscal year. The decrease in the weighted average yield was due to the continued downward repricing of the existing portfolio resulting primarily from endorsements and refinances, as well as to the origination and purchase of loans at rates less than the weighted average rate of the existing portfolio. The decrease in interest income on loans receivable resulting from the decrease in the average yield was partially offset by a $\$ 481.4$ million increase in the average balance of the portfolio, which was primarily a result of loan purchases between periods.
The average yield on the MBS portfolio decreased 44 basis points, from $2.91 \%$ during the prior fiscal year to $2.47 \%$ for the current fiscal year. The decrease in the average yield was due primarily to maturities and principal repayments of higher yielding securities in the portfolio, with proceeds being reinvested into higher yielding loans or purchases of MBS with yields less than the average yield on the existing portfolio. The maturities and repayments also resulted in the average balance of the MBS portfolio decreasing $\$ 198.0$ million between the two periods.

The decrease in interest income on investment securities was due primarily to a $\$ 400.7$ million decrease in the average balance of the portfolio, part of which was related to securities held at the holding company level. The cash flows from calls and maturities of investment securities that were not reinvested into the portfolio were used largely to fund loan growth, pay dividends to stockholders, and repurchase stock.

## Interest Expense

The weighted average rate paid on total interest-bearing liabilities decreased 32 basis points from the prior fiscal year to $1.61 \%$ for the current fiscal year, and the average balance of interest-bearing liabilities increased $\$ 49.2$ million from the prior fiscal year. The increase in the average balance of interest-bearing liabilities was largely in lower rate deposit products while the average balance of certificates of deposit decreased between the two periods.

The following table presents the components of interest expense for the years presented, along with the change measured in dollars and percent. The decrease in interest expense on FHLB borrowings and deposits was due primarily to a decrease in the weighted average rate paid on the portfolios, while the decrease in interest expense on repurchase agreements was due primarily to a decrease in the average balance between the two years.

For the Year Ended

| September 30, |  |  |  | Change Expressed in: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | lars | Percent |
| (Dollars in thousands) |  |  |  |  |  |  |
| \$ | 70,816 | \$ | 82,044 | \$ | $(11,228)$ | (13.7)\% |
|  | 36,816 |  | 46,170 |  | $(9,354)$ | (20.3) |
|  | 12,762 |  | 14,956 |  | $(2,194)$ | (14.7) |
| \$ | 120,394 | \$ | 143,170 | \$ | $(22,776)$ | (15.9)\% |

The weighted average rate paid on the FHLB borrowings portfolio decreased 51 basis points, from $3.28 \%$ for the prior fiscal year to $2.77 \%$ for the current fiscal year. The decrease in the average rate paid was due largely to the renewal of maturing advances during the two periods to lower rates.

The weighted average rate paid on the deposit portfolio decreased 22 basis points, from $1.02 \%$ for the prior fiscal year to $0.80 \%$ for the current fiscal year. The decrease in the weighted average rate paid on the deposit portfolio was due largely to a decrease in the weighted average rate paid on the certificate of deposit and money market portfolios. The weighted average rate paid on the certificate of deposit portfolio decreased 27 basis points, from $1.60 \%$ for the prior fiscal year to $1.33 \%$ for the current fiscal year. The weighted average rate paid on the money market portfolio decreased 11 basis points, from $0.32 \%$ for the prior fiscal year to $0.21 \%$ for the current fiscal year.

The decrease in interest expense on repurchase agreements was due primarily to a $\$ 49.9$ million decrease in the average balance between periods. The decrease in the average balance was due to the maturity of $\$ 145.0$ million of agreements during the current fiscal year, some of which were replaced with FHLB borrowings. Decreases in the average balance resulting from maturities during the current fiscal year were partially offset by a new $\$ 100.0$ million agreement during the fourth quarter of fiscal year 2013.

## Provision for Credit Losses

The Bank recorded a negative provision for credit losses during the current fiscal year of $\$ 1.1$ million, compared to a $\$ 2.0$ million provision for credit losses for the prior fiscal year. The negative provision in the current fiscal year reflects the decrease in our net charge-offs from the prior fiscal year, specifically related to our bulk purchased loan portfolio where the majority of our charge-offs occurred in recent years, coupled with a decline in the historical loss balances utilized in the formula analysis model as older, larger losses roll off. The decrease in net charge-offs from the prior fiscal year was due to a stabilization and/or increase in property values, specifically in some of the states where we have purchased loans, along with a decrease in the number of bulk purchased loans going 180 days delinquent, which is generally when a loan is evaluated for loss. Net charge-offs during the current fiscal year were $\$ 1.2$ million, of which $\$ 381$ thousand related to loans that were discharged primarily in a prior fiscal year under Chapter 7 bankruptcy that must be, pursuant to regulatory guidance issued in 2012, evaluated for collateral value loss, even if they are current. Net charge-offs during the prior fiscal year were $\$ 6.4$ million, of which $\$ 3.5$ million was related to the implementation of a new loan charge-off policy during January 2012 in accordance with regulatory requirements. The OCC does not permit the use of specific valuation allowances ("SVAs"), which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator.

Non-Interest Income
The following table presents the components of non-interest income for the years presented, along with the change measured in dollars and percent.

|  | For the Year Ended September 30, |  |  |  | Change Expressed in: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 | Dollars |  | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| NON-INTEREST INCOME: |  |  |  |  |  |  |  |
| Retail fees and charges | \$ | 15,342 | \$ | 15,915 | \$ | (573) | (3.6)\% |
| Insurance commissions |  | 2,925 |  | 2,772 |  | 153 | 5.5 |
| Loan fees |  | 1,727 |  | 2,113 |  | (386) | (18.3) |
| Bank-owned life insurance |  | 1,483 |  | 1,478 |  | 5 | 0.3 |
| Other non-interest income |  | 1,812 |  | 1,955 |  | (143) | (7.3) |
| Total non-interest income | \$ | 23,289 | \$ | 24,233 | \$ | (944) | (3.9)\% |

The decrease in retail fees and charges was primarily a result of changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act that reduced debit card interchange fees and established limits to fees for overdrafts of debit card transactions. The decrease in loan fees was due primarily to a decrease in servicing fees received from sold loans as a result of a decrease in our sold loan portfolio.

## Non-Interest Expense

The following table presents the components of non-interest expense for the years presented, along with the change measured in dollars and percent.

| For the Year Ended |
| :---: |
| September 30, |

$\frac{2013}{\text { (Dollars in thousands) }} \frac{\text { Dollars }}{\text { Change Expressed in: }}$

NON-INTEREST EXPENSE:

| Salaries and employee benefits | \$ | 49,152 | \$ | 44,235 | \$ | 4,917 | 11.1 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy |  | 9,871 |  | 8,751 |  | 1,120 | 12.8 |
| Information technology and communications |  | 8,855 |  | 7,583 |  | 1,272 | 16.8 |
| Regulatory and outside services |  | 5,874 |  | 5,291 |  | 583 | 11.0 |
| Deposit and loan transaction costs |  | 5,547 |  | 5,381 |  | 166 | 3.1 |
| Advertising and promotional |  | 5,027 |  | 3,931 |  | 1,096 | 27.9 |
| Federal insurance premium |  | 4,462 |  | 4,444 |  | 18 | 0.4 |
| Other non-interest expense |  | 8,159 |  | 11,459 |  | $(3,300)$ | (28.8) |
| Total non-interest expense | \$ | 96,947 | \$ | 91,075 | \$ | 5,872 | 6.4 \% |

The increase in salaries and employee benefits expense was due primarily to compensation expense on unallocated ESOP shares related to the \$0.52 True Blue dividend paid in December 2012, stock option and restricted stock grants in May 2012 and September 2012, and an increase in payroll expense resulting from internal promotions and salary increases. The increase in information technology and communications expense was primarily related to continued upgrades and investments in our information technology infrastructure. The increase in occupancy expense was due largely to an increase in depreciation expense associated with the remodeling of our home office. The increase in advertising and promotional expense was due primarily to an increase in media campaigns that were delayed until the current fiscal year. The increase in regulatory and outside services was due largely to the timing of fees paid for our external audit and an increase in fees associated with tax preparation services and professional services. The decrease in other non-interest expenses was due primarily to a decrease in OREO operations expense and to a recovery of valuation allowance expense on the mortgage-servicing rights asset compared to an impairment expense in the prior year. Over the past 12 months, OREO properties were owned by the Bank, on average, for approximately four months before they were sold.

We currently anticipate salaries and employee benefits expense will decrease by an estimated $\$ 4.5$ million in fiscal year 2014 compared to fiscal year 2013 due to a decrease in ESOP compensation. The decrease in ESOP compensation is primarily a result of a reduction in the number of ESOP shares allocated to participant accounts due to the final allocation, on September 30, 2013, of ESOP shares acquired in our initial public offering in March 1999. In fiscal year 2014, the only ESOP shares to be allocated to participant accounts will be the shares acquired in the Company's corporate reorganization in December 2010. As ESOP shares are committed to be allocated to participant accounts, the Company records ESOP compensation expense based on the average market price of the Company's stock during the quarter. Additionally, advertising and promotion expense is expected to be at a lower level in fiscal year 2014 compared to fiscal year 2013, as fiscal year 2013 included expenses for media campaigns that were delayed from fiscal year 2012. The anticipated decrease in salaries and employee benefit expense and advertising and promotional expense is expected to be partially offset by an increase in payroll expense due to annual salary increases, along with an increase in information technology and communications expense due to continued upgrades to our information technology infrastructure.

## Income Tax Expense

Income tax expense was $\$ 36.2$ million for the current fiscal year compared to $\$ 41.5$ million for the prior fiscal year. The $\$ 5.3$ million decrease between periods was due largely to a decrease in pretax income. The effective tax rate for the current fiscal year was $34.3 \%$ compared to $35.8 \%$ for the prior fiscal year. The current fiscal year rate is lower than the prior fiscal year rate due primarily to higher deductible expenses associated with the ESOP in the current fiscal year, along with higher tax credits related to our low income housing partnerships. Additionally, pre-tax income is lower than the prior fiscal year, due primarily to the items outlined in the non-interest expense discussion above, which results in all items impacting the income tax rate having a larger impact on the overall effective tax rate than in fiscal year 2012.

## Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011

Net income for fiscal year 2012 was $\$ 74.5$ million, compared to $\$ 38.4$ million for fiscal year 2011. The $\$ 36.1$ million, or $94.0 \%$, increase for fiscal year 2012 was due primarily to the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution in fiscal year 2011 to the Foundation in connection with the corporate reorganization. Additionally, net interest income increased $\$ 16.2$ million, or $9.6 \%$, from $\$ 168.7$ million for fiscal year 2011 to $\$ 184.9$ million for fiscal year 2012. The increase in net interest income was due primarily to a decrease in interest expense of $\$ 34.9$ million, or $19.6 \%$, partially offset by a decrease in interest income of $\$ 18.8$ million, or $5.4 \%$.

## Non-GAAP Presentation

The following table presents selected financial results and performance ratios for the Company for fiscal years 2012 and 2011. Because of the magnitude and non-recurring nature of the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Foundation in connection with the corporate reorganization, management believes it is important for comparability purposes to present selected financial results and performance ratios excluding the contribution to the Foundation. The adjusted financial results and ratios for fiscal year 2011 are not presented in accordance with GAAP.

|  | For the Fiscal Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  | September 30, 2011 |  |  |  |  |  |
|  |  |  | Actual (GAAP) |  | Contribution to Foundation |  | Adjusted ${ }^{(1)}$ <br> (Non-GAAP) |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 74,513 | \$ | 38,403 | \$ | $(26,000)$ | \$ | 64,403 |
| Operating expenses |  | 91,075 |  | 132,317 |  | 40,000 |  | 92,317 |
| Basic earnings (loss) per share |  | 0.47 |  | 0.24 |  | (0.16) |  | 0.40 |
| Diluted earnings (loss) per share |  | 0.47 |  | 0.24 |  | (0.16) |  | 0.40 |
| Return on average assets |  | 0.79\% |  | 0.41\% |  | (0.27)\% |  | 0.68\% |
| Return on average equity |  | 3.93 |  | 2.20 |  | (1.49) |  | 3.69 |
| Operating expense ratio |  | 0.97 |  | 1.40 |  | 0.42 |  | 0.98 |
| Efficiency ratio |  | 43.55\% |  | 68.30\% |  | 20.65\% |  | 47.65\% |

(1) The adjusted financial results and ratios are not presented in accordance with GAAP as the amounts and ratios exclude the effect of the contribution to the Foundation, net of income tax benefit.

## Interest and Dividend Income

Total interest and dividend income for fiscal year 2012 was $\$ 328.1$ million, compared to $\$ 346.9$ million for fiscal year 2011. The $\$ 18.8$ million, or $5.4 \%$, decrease was primarily a result of decreases in interest income on loans receivable of $\$ 15.7$ million and interest income on investment securities of $\$ 3.1$ million while interest income on MBS remained relatively unchanged year-over-year. The average yield on total interest-earning assets decreased 20 basis points, from $3.77 \%$ for fiscal year 2011 to $3.57 \%$ for fiscal year 2012, primarily as a result of a decrease in the yield on the loans receivable portfolio.
Interest income on loans receivable decreased $\$ 15.7$ million, or $6.2 \%$, from $\$ 251.9$ million for fiscal year 2011 to $\$ 236.2$ million for fiscal year 2012. The decrease was the result of a 41 basis point decrease in the weighted average yield of the portfolio to $4.49 \%$ for fiscal year 2012, partially offset by a $\$ 113.1$ million increase in the average balance of the portfolio. The decrease in the weighted average yield was due primarily to loan endorsements and refinances at current market rates, along with originations and purchases at rates lower than the average yield of the existing portfolio. The increase in the average balance of the portfolio was due primarily to purchases of bulk and correspondent loans exceeding principal repayments.

Interest income on MBS decreased slightly from \$71.3 million for fiscal year 2011 to $\$ 71.1$ million for fiscal year 2012. The $\$ 176$ thousand, or $0.3 \%$, decrease was due to a 58 basis point decrease in the weighted average yield of the portfolio to $2.91 \%$ for fiscal year 2012. The decrease in the weighted average yield between the two periods was due primarily to the purchase of MBS at market rates which were at a lower average yield than the existing portfolio and also due to repayments of MBS with yields higher than that of the existing portfolio. The impact of the decrease in the weighted average yield of the portfolio was almost entirely offset by a $\$ 401.1$ million increase in the average balance of the portfolio between periods. The increase in the average balance was a result of purchases, funded primarily by the proceeds from the corporate reorganization and partially by cash flows from the investment securities portfolio.

Interest income on investment securities decreased \$3.2 million, or $16.4 \%$, from $\$ 19.1$ million for fiscal year 2011 to $\$ 15.9$ million for fiscal year 2012. The decrease in interest income on investment securities was a result of a $\$ 323.9$ million decrease in the average balance of the portfolio between periods, partially offset by an increase in the average yield of six basis points to $1.28 \%$ for fiscal year 2012. The decrease in the average balance was due to calls and maturities during fiscal year 2012 not being replaced in their entirety; rather, the proceeds were used primarily to fund loan and MBS purchases and repurchase common stock. The increase in the average yield was due primarily to the maturity of lower yielding investment securities at the holding-company during fiscal year 2012.

## Interest Expense

Interest expense decreased $\$ 34.9$ million, or $19.6 \%$, from $\$ 178.1$ million for fiscal year 2011 to $\$ 143.2$ million for fiscal year 2012. The decrease in interest expense was due primarily to a $\$ 17.4$ million decrease in interest expense on deposits, primarily the certificate of deposit portfolio, as well as to a $\$ 9.3$ million decrease in interest expense on other borrowings and an $\$ 8.3$ million decrease in interest expense on FHLB borrowings. The average rate paid on interest-bearing liabilities decreased 42 basis points, from 2.35\% for fiscal year 2011 to $1.93 \%$ for fiscal year 2012. The decrease was due primarily to a continued decrease in the cost of our certificate of deposit portfolio, as well as to the renewal/prepayment of FHLB advances to lower rates and repurchase agreements maturing and being replaced with lower rate FHLB advances.
Interest expense on deposits decreased $\$ 17.4$ million, or $27.4 \%$, from $\$ 63.6$ million for fiscal year 2011 to $\$ 46.2$ million for fiscal year 2012. The decrease was due primarily to a 44 basis point decrease in the average rate paid on the certificate of deposit portfolio, to $1.60 \%$ for fiscal year 2012, as the portfolio continued to reprice to lower market rates, as well as to a $\$ 166.1$ million decrease in the average balance of the certificate of deposit portfolio for fiscal year 2012. The decrease in the average balance of the certificate of deposit portfolio was due primarily to a decrease in certificates with original terms-to-maturity of 35 months or less, including the maturity and payout of one retail certificate of deposit related to a legal settlement to which the Bank was not a party, partially offset by an increase in certificates with original terms-to-maturity of 36 months or greater. Additionally, the average rate paid on our money market portfolio decreased 20 basis points to $0.32 \%$ for fiscal year 2012, and the average rate paid on our savings portfolio decreased 33 basis points to $0.16 \%$ for fiscal year 2012.

Interest expense on FHLB borrowings decreased $\$ 8.3$ million, or $9.1 \%$, from $\$ 90.3$ million for fiscal year 2011 to $\$ 82.0$ million for fiscal year 2012. The decrease in expense was due to a decrease of 51 basis points in the average rate paid to $3.28 \%$ for fiscal year 2012, partially offset by a $\$ 121.3$ million increase in the average balance. The decrease in the average rate paid was due primarily to FHLB advances that were renewed/prepaid during the year. The increase in the average balance was a result of $\$ 150.0$ million of maturing repurchase agreements being replaced with FHLB advances during fiscal year 2012, as rates for FHLB advances were more favorable than rates for comparable repurchase agreements.
Interest expense on other borrowings decreased $\$ 9.3$ million, or $38.4 \%$, from $\$ 24.3$ million for fiscal year 2011 to $\$ 15.0$ million for fiscal year 2012. The decrease was primarily the result of a $\$ 226.8$ million decrease in the average balance due primarily to maturing repurchase agreements, the majority of which were replaced with FHLB advances.

## Net Interest Margin

The net interest margin increased 17 basis points to $2.01 \%$ for fiscal year 2012, up from $1.84 \%$ for fiscal year 2011. The increase was largely due to a decrease in the cost of the certificate of deposit portfolio, along with a decrease in costs on FHLB borrowings and other borrowings, partially offset by a decrease in interest income on loans receivable.

## Provision for Credit Losses

The Bank recorded a provision for credit losses of $\$ 2.0$ million for fiscal year 2012, compared to a provision for credit losses of $\$ 4.1$ million for fiscal year 2011. The $\$ 2.1$ million decrease in the provision for credit losses between fiscal years was due to the continued improvement in the performance of our loan portfolio as evidenced by the decline in our loans 90 or more days delinquent or in foreclosure, and a continued decline in the level of charge-offs. Loans 90 or more days delinquent or in foreclosure decreased $\$ 7.0$ million, or $26.6 \%$, from $\$ 26.5$ million at September 30, 2011 to $\$ 19.5$ million at September 30, 2012. Net charge-offs during fiscal year 2012 were $\$ 2.9$ million, excluding the $\$ 3.5$ million of SVAs charged-off during the second quarter of fiscal year 2012 as a result of implementing a new loan charge-off policy as regulatory requirements do not permit the use of SVAs, compared to $\$ 3.5$ million of net chargeoffs during fiscal year 2011.

## Non-Interest Expense

Total other expense for fiscal year 2012 was $\$ 91.1$ million, compared to $\$ 132.3$ million for fiscal year 2011. The $\$ 41.2$ million, or $31.2 \%$, decrease was due primarily to the $\$ 40.0$ million cash contribution made to the Foundation in connection with the corporate reorganization in December 2010. OREO operations expense was $\$ 3.1$ million for fiscal year 2012, compared to $\$ 3.0$ million for fiscal year 2011. Over the past 12 months, OREO properties were owned by the Bank, on average, for approximately six months before they were sold.
Income Tax Expense
Income tax expense for fiscal year 2012 was $\$ 41.5$ million, compared to $\$ 18.9$ million for fiscal year 2011. The $\$ 22.6$ million, or $118.9 \%$, increase in income tax expense during fiscal year 2012 was due primarily to the $\$ 40.0$ million contribution made to the Foundation during fiscal year 2011, which resulted in $\$ 14.0$ million of income tax benefit, as well as to overall higher pretax income during fiscal year 2012. The effective tax rate for fiscal year 2012 was $35.8 \%$ compared to $33.0 \%$ for fiscal year 2011. Excluding a $\$ 686$ thousand tax return to tax provision adjustment in fiscal year 2011, the effective tax rate for fiscal year 2011 would have been $34.2 \%$. The additional difference in the effective tax rate between years was primarily due to fiscal year 2011 having higher deductible expenses associated with the ESOP, due to the new ESOP loan in December 2010 and the $\$ 0.60$ per share "welcome" dividend paid in March 2011.

## Liquidity and Capital Resources

Liquidity refers to our ability to generate sufficient cash to fund ongoing operations, to pay maturing certificates of deposit and other deposit withdrawals, to repay maturing borrowings, and to fund loan commitments. Liquidity management is both a daily and long-term function of our business management. The Company's most available liquid assets are represented by cash and cash equivalents, AFS MBS and investment securities, and short-term investment securities. The Bank's primary sources of funds are deposits, FHLB borrowings, repurchase agreements, repayments and maturities of outstanding loans and MBS and other short-term investments, and funds provided by operations. The Bank's borrowings primarily have been used to invest in U.S. GSE debentures and MBS in an effort to manage the Bank's interest rate risk with the intent to improve the earnings of the Bank while maintaining capital ratios in excess of regulatory standards for well-capitalized financial institutions. In addition, the Bank's focus on managing risk has provided additional liquidity capacity by remaining below FHLB borrowing limits and by maintaining the balance of MBS and investment securities available as collateral for borrowings.
We generally intend to maintain cash reserves sufficient to meet short-term liquidity needs, which are routinely forecasted for 10, 30, and 365 days. Additionally, on a monthly basis, we perform a liquidity stress test in accordance with the Interagency Policy Statement on Funding and Liquidity Risk Management. The liquidity stress test incorporates both short-term and long-term liquidity scenarios in order to identify periods of, and to quantify, liquidity risk. Additionally, management continuously monitors key liquidity statistics related to items such as wholesale funding gaps, borrowings capacity, and available unpledged collateral, along with various liquidity ratios in an effort to further mitigate liquidity risk. In the event short-term liquidity needs exceed available cash, the Bank has access to lines of credit at the FHLB and the Federal Reserve Bank. The FHLB line of credit, when combined with FHLB advances, may generally not exceed $40 \%$ of total assets. Our excess capacity at the FHLB as of September 30, 2013 was $\$ 1.52$ billion. The amount of the Federal Reserve Bank line of credit is based upon the fair values of the securities pledged as collateral and certain other characteristics of those securities, and is used only when other sources of short-term liquidity are unavailable. At September 30, 2013, the Bank had $\$ 1.46$ billion of securities that were eligible but unused as collateral for borrowing or other liquidity needs. This collateral amount is comprised of AFS and HTM securities with individual fair values greater than $\$ 10.0$ million, which is then reduced by a collateralization ratio of $10 \%$ to account for potential market value fluctuations. Borrowings on the lines of credit are outstanding until replaced by cash flows from long-term sources of liquidity.
If management observes a trend in the amount and frequency of lines of credit utilization, the Bank will likely utilize long-term wholesale borrowing sources such as FHLB advances and/or repurchase agreements to provide permanent fixed-rate funding. The maturity of these borrowings is generally structured in such a way as to stagger maturities in order to reduce the risk of a highly negative cash flow position at maturity. Additionally, the Bank could utilize the repayment and maturity of outstanding loans, MBS and other investments for liquidity needs rather than reinvesting such funds into the related portfolios.

While scheduled payments from the amortization of loans and MBS and payments on short-term investments are relatively predictable sources of funds, deposit flows, prepayments on loans and MBS, and calls of investment securities are greatly influenced by general interest rates, economic conditions and competition, and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its loan and deposit portfolios by the rates it offers customers.

At September 30, 2013, cash and cash equivalents totaled $\$ 113.9$ million, a decrease of $\$ 27.8$ million from September 30, 2012. During fiscal year 2013, loan originations and purchases, net of principal repayments and related loan activity, resulted in a cash outflow of $\$ 355.7$ million, compared to a cash outflow of $\$ 471.1$ million in fiscal year 2012. See additional discussion regarding loan activity in "Financial Condition - Loans Receivable." During fiscal year 2013, principal payments on MBS were $\$ 703.3$ million and proceeds from called or matured investment securities were $\$ 619.0$ million. During fiscal year 2013, the Company purchased $\$ 408.7$ million of investment securities and $\$ 442.5$ million of MBS. Cash flows from the securities portfolio which were not reinvested were used, in part, to fund loan growth, pay dividends to stockholders, and repurchase stock.
During fiscal year 2013, the Company paid $\$ 146.8$ million in cash dividends and repurchased $7,544,796$ shares of common stock at an average price of $\$ 11.85$ per share, or $\$ 89.4$ million. See additional discussion regarding dividends and common stock repurchase plans and activity in "Financial Condition - Stockholders' Equity."
The following table presents the contractual maturity of our loan, MBS, and investment securities portfolios at September 30, 2013, along with associated weighted average of possible prepayments or enforcement of due on sale clauses.

## Amounts due: <br> Within one year

## After one year:

 Over one to two years Over two to three years Over three to five years Over five to ten years Over ten to fifteen years After fifteen yearsTotal due after one year
(1) Demand loans, loans having no stated maturity, and overdraft loans are included in the amounts due within one year. Construction loans are presented based on the term to complete construction. The maturity date for home equity loans assumes the customer always makes the required minimum payment.

The Bank utilizes FHLB borrowings to provide funds for lending and investment activities. The Bank's policies and FHLB lending guidelines allow total FHLB borrowings up o $40 \%$ of total Bank assets. At September 30, 2013, the Bank's ratio of the par value of FHLB borrowings to total assets, as reported on the Bank's Call Report, was $27 \%$. The borrowings are secured by a blanket pledge of our loan portfolio, as collateral, supported by quarterly reporting to the FHLB. Currently, the blanket pledge is sufficient collateral for the FHLB borrowings. It is possible that increases in our borrowings or decreases in our loan portfolio or changes in FHLB lending guidelines could require the Bank to pledge securities as collateral on the FHLB borrowings. The Bank relies on FHLB advances as a primary source of borrowings. The outstanding amount of FHLB advances was $\$ 2.53$ billion at September 30, 2013, of which $\$ 450.0$ million is scheduled to mature in the next 12 months.

The Bank has access to and utilizes other sources for liquidity purposes, such as secondary market repurchase agreements, brokered deposits, and public unit deposits. The Bank's internal policy limits total borrowings to $55 \%$ of total assets. At September 30, 2013, the Bank had repurchase agreements of $\$ 320.0$ million, or approximately $3 \%$ of assets, $\$ 100.0$ million of which were scheduled to mature in the next 12 months. The Bank may enter into additional repurchase agreements as management deems appropriate, not to exceed $15 \%$ of total assets. The Bank has pledged securities with an estimated fair value of $\$ 364.6$ million as collateral for repurchase agreements at September 30, 2013. The securities pledged for the repurchase agreements will be delivered back to the Bank when the repurchase agreements mature.

As of September 30, 2013, the Bank's policy allows for combined brokered and public unit deposits up to 15\% of total deposits. At September 30, 2013, the Bank had brokered and public unit deposits totaling $\$ 300.8$ million, or approximately $7 \%$ of total deposits. Management continuously monitors the wholesale deposit market for opportunities to obtain brokered and public unit deposits at attractive rates. The Bank has pledged securities with an estimated fair value of $\$ 274.9$ million as collateral for public unit deposits. The securities pledged as collateral for public unit deposits are held under joint custody receipt by the FHLB and generally will be released upon deposit maturity.
At September 30, 2013, $\$ 1.21$ billion of the Bank's $\$ 2.54$ billion of certificates of deposit were scheduled to mature within one year. Included in the $\$ 1.21$ billion were $\$ 196.1$ million of public unit and brokered deposits. Based on our deposit retention experience and our current pricing strategy, we anticipate the majority of the maturing retail certificates of deposit will renew or transfer to other deposit products at the prevailing rate, although no assurance can be given in this regard.

## Limitations on Dividends and Other Capital Distributions

Although savings and loan holding companies are not currently subject to regulatory capital requirements or specific restrictions on the payment of dividends or other capital distributions, the OCC does prescribe such restrictions on subsidiary savings associations. The OCC regulations impose restrictions on savings institutions with respect to their ability to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account.

Generally, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required that the Bank remain well capitalized before and after the proposed distribution. However, an institution deemed to be in need of more than normal supervision by the OCC may have its capital distribution authority restricted. A savings institution, such as the Bank, that is a subsidiary of a savings and loan holding company and that proposes to make a capital distribution must submit written notice to the OCC and FRB 30 days prior to such distribution. The OCC and FRB may object to the distribution during that 30-day period based on safety and soundness or other concerns. Savings institutions that desire to make a larger capital distribution, or are under special restrictions, or are not, or would not be, well capitalized following a proposed capital distribution, however, must obtain regulatory approval prior to making such distribution.

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. So long as the Bank continues to remain "well capitalized" after each capital distribution and operates in a safe and sound manner, it is management's belief that the OCC and FRB will continue to allow the Bank to distribute its net income to the Company, although no assurance can be given in this regard.
In connection with the corporate reorganization, a "liquidation account" was established for the benefit of certain depositors of the Bank in an amount equal to MHC's ownership interest in the retained earnings of Capitol Federal Financial as of June 30, 2010. Under applicable federal banking regulations, neither the Company nor the Bank is permitted to pay dividends on its capital stock to its stockholders if stockholders' equity would be reduced below the amount of the liquidation account at that time.
The Company paid cash dividends of $\$ 146.8$ million during fiscal year 2013. The $\$ 146.8$ million of dividends paid consisted of a $\$ 0.52$ per share, or $\$ 76.5$ million, True Blue dividend, an $\$ 0.18$ per share, or $\$ 26.6$ million, special year-end dividend related to fiscal year 2012 earnings, per the Company's dividend policy, and four regular quarterly dividends of $\$ 0.075$ per share each, totaling $\$ 0.30$ per share, or $\$ 43.7$ million. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company level.

## Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the year ended September 30, 2013, or future periods.

## Regulatory Capital

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "wellcapitalized" status for the Bank in accordance with regulatory standards. As of September 30, 2013, the Bank exceeded all regulatory capital requirements. The Company currently does not have any regulatory capital requirements. The following table presents the Bank's regulatory capital ratios at September 30, 2013 based upon regulatory guidelines.

|  | Regulatory <br> Requirement |  |
| :--- | :---: | :---: |
|  | Bank <br> Ratios | For "Well- <br> Capitalized" Status |
| Tier 1 leverage ratio | $14.8 \%$ | $5.0 \%$ |
| Tier 1 risk-based capital | $35.6 \%$ | $6.0 \%$ |
| Total risk-based capital | $35.9 \%$ | $10.0 \%$ |

A reconciliation of the Bank's equity under GAAP to regulatory capital amounts as of September 30, 2013 is as follows (dollars in thousands):

| Total Bank equity as reported under GAAP | $\$$ | $1,370,426$ <br> $(7,267)$ <br> Unrealized gains on AFS securities |
| :--- | ---: | ---: |
| Other | $(56)$ |  |
| Total Tier 1 capital | $1,363,103$ |  |
| ACL | 8,822 |  |
| Total risk-based capital | $\$$ | $1,371,925$ |

In July 2013, the FRB, OCC, and Federal Deposit Insurance Corporation adopted rules that will, on January 1, 2015, implement the Basel III risk-weighted framework and changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act in place of the existing risk-based capital rules and Basel framework that currently apply to the Bank. The new regulatory capital requirements also will apply to the Company on a consolidated basis. Basel III is intended to improve both the quality and quantity of banking organizations' capital, as well as to strengthen various aspects of the international capital standards for calculating regulatory capital. Although we continue to evaluate the anticipated impact the new capital rules will have on us, we currently anticipate the Bank will remain well-capitalized in accordance with the regulatory standards.

## Off-Balance Sheet Arrangements, Commitments and Contractual Obligations

The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:

- the origination, purchase, or sale of loans;
- the purchase or sale of investment securities and MBS;
- extensions of credit on home equity loans, construction loans, and commercial loans;
- terms and conditions of operating leases; and
- funding withdrawals of deposit accounts at maturity.

The following table summarizes our contractual obligations and other material commitments, along with associated weighted average rates as of September 30, 2013.

|  | Maturity Range |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Less than 1 year | 1-3 <br> years |  | $\begin{gathered} 3-5 \\ \text { years } \end{gathered}$ |  | More than 5 years |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Operating leases | \$ | 8,270 |  | \$ | 978 | \$ | 1,512 | \$ | 1,373 | \$ | 4,407 |
| Certificates of deposit | \$ | 2,543,740 | \$ | 1,206,095 | \$ | 1,025,006 | \$ | 311,228 | \$ | 1,411 |
| Rate |  | 1.21 \% |  | 0.90 \% |  | 1.53 \% |  | 1.37 \% |  | 1.92 \% |
| FHLB Advances | \$ | 2,525,000 | \$ | 450,000 | \$ | 1,175,000 | \$ | 700,000 | \$ | 200,000 |
| Rate |  | 2.33 \% |  | 3.14 \% |  | 1.96 \% |  | 2.69 \% |  | 1.45 \% |
| Repurchase Agreements | \$ | 320,000 | \$ | 100,000 | \$ | 20,000 | \$ | 100,000 | \$ | 100,000 |
| Rate |  | 3.43 \% |  | 4.20 \% |  | 4.45 \% |  | 3.35 \% |  | 2.53 \% |
| Commitments to originate and purchase/participate in loans | \$ | 230,857 | \$ | 230,857 | \$ | -- | \$ | -- | \$ | -- |
| Rate |  | 3.89 \% |  | 3.89 \% |  | -- \% |  | -- \% |  | -- \% |
| Commitments to fund unused home equity lines of credit and unadvanced commercial loans Rate | \$ | 262,731 | \$ | 262,731 | \$ | -- | \$ | -- | \$ | -- |
|  |  | 4.53 \% |  | 4.53 \% |  | -- \% |  | -- \% |  | -- \% |
| Unadvanced portion of construction loans |  |  |  |  |  |  |  |  |  |  |
| Rate |  | 3.65 \% |  | 3.65 \% |  | -- \% |  | -- \% |  | -- \% |

Excluded from the table above are immaterial amounts of income tax liabilities related to uncertain income tax positions. The amounts are excluded as management is unable to estimate the period of cash settlement as it is contingent on the statute of limitations expiring without examination by the respective taxing authority.
A percentage of commitments to originate and purchase/participate in loans are expected to expire unfunded, so the amounts reflected in the table above are not necessarily indicative of future liquidity requirements. Additionally, the Bank is not obligated to honor commitments to fund unused home equity lines of credit if a customer is delinquent or otherwise in violation of the loan agreement.

We anticipate we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments.

We had no material off-balance sheet arrangements as of September 30, 2013.

## Stockholder Return Performance Presentation

The line graph below compares the cumulative total stockholder return on the Company's common stock to the cumulative total return of a broad index of the NASDAQ Stock Market and the SNL Midcap Bank and Thrift industry index for the period September 30, 2008 through September 30, 2013. The information presented below assumes $\$ 100$ invested on September 30, 2008 in the Company's common stock and in each of the indices, and assumes the reinvestment of all dividends. Historical stock price performance is not necessarily indicative of future stock price performance.


|  | Period Ending |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Index | $\mathbf{9 / 3 0 / 2 0 0 8}$ | $\mathbf{9 / 3 0 / 2 0 0 9}$ | $\mathbf{9 / 3 0 / 2 0 1 0}$ | $\mathbf{9 / 3 0 / 2 0 1 1}$ | $\mathbf{9 / 3 0 / 2 0 1 2}$ | $\mathbf{9 / 3 0 / 2 0 1 3}$ |
| Capitol Federal Financial, Inc. | 100.00 | 78.12 | 62.88 | 67.40 | 79.04 | 89.34 |
| NASDAQ Composite | 100.00 | 102.54 | 115.60 | 119.07 | 155.56 | 191.34 |
| SNL Midcap Bank \& Thrift Index | 100.00 | 65.31 | 68.70 | 55.94 | 75.22 | 96.14 |

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended, the "Act"). The Company's internal control system is a process designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

The Company's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and provide reasonable assurance regarding prevention or untimely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial reporting. Further, because of changes in conditions, the effectiveness of any system of internal control may vary over time. The design of any internal control system also factors in resource constraints and consideration for the benefit of the control relative to the cost of implementing the control. Because of these inherent limitations in any system of internal control, management cannot provide absolute assurance that all control issues and instances of fraud within the Company have been detected.

Management assessed the effectiveness of the Company's internal control over financial reporting as of September 30, 2013. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control - Integrated Framework (1992). Management has concluded that the Company maintained an effective system of internal control over financial reporting based on these criteria as of September 30, 2013.

The Company's independent registered public accounting firm, Deloitte \& Touche LLP, who audited the consolidated financial statements included in the Company's annual report, has issued an audit report on the Company's internal control over financial reporting as of September 30, 2013 and it is included herein.


John B. Dicus, Chairman, President and Chief Executive Officer


Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer

To the Board of Directors and Stockholders of Capitol Federal Financial, Inc. and subsidiary Topeka, Kansas

We have audited the internal control over financial reporting of Capitol Federal Financial, Inc. and subsidiary (the "Company") as of September 30, 2013, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), management's assessment and our audit of the Company's internal control over financial reporting included controls over the preparation of the schedules equivalent to the basic consolidated financial statements in accordance with the instructions for the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9C). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.
We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's Board of Directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of September 30, 2013, based on the criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission.
We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended September 30, 2013 of the Company and our report dated November 29, 2013 expressed an unqualified opinion on those consolidated financial statements.

## Deloitte $\dot{\epsilon}$ Touche LLP

Kansas City, Missouri
November 29, 2013

To the Board of Directors and Stockholders of Capitol Federal Financial, Inc. and subsidiary Topeka, Kansas

We have audited the accompanying consolidated balance sheets of Capitol Federal Financial, Inc. and subsidiary (the "Company") as of September 30, 2013 and 2012, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended September 30, 2013. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Capitol Federal Financial, Inc. and subsidiary as of September 30, 2013 and 2012, and the results of its operations and its cash flows for each of the three years in the period ended September 30, 2013, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of September 30, 2013, based on the criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated November 29, 2013 expressed an unqualified opinion on the Company's internal control over financial reporting.

## Deloitte ic Touche LLP

Kansas City, Missouri
November 29, 2013

CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS
SEPTEMBER 30, 2013 and 2012 (Dollars in thousands, except per share data)

## ASSETS

CASH AND CASH EQUIVALENTS (includes interest-earning deposits of \$99,735 and \$127,544)

SECURITIES:
Available-for-sale ("AFS"), at estimated fair value (amortized cost of \$1,058,283 and \$1,367,925)

Held-to-maturity ("HTM"), at amortized cost (estimated fair value of $\$ 1,741,846$ and $\$ 1,969,899$ )

LOANS RECEIVABLE, net (allowance for credit losses ("ACL") of $\$ 8,822$ and $\$ 11,100$ )

BANK-OWNED LIFE INSURANCE ("BOLI")

CAPITAL STOCK OF FEDERAL HOME LOAN BANK ("FHLB"), at cost

ACCRUED INTEREST RECEIVABIE

PREMISES AND EQUIPMENT, net

OTHER REAL ESTATE OWNED ("OREO")

OTHER ASSETS

TOTAL ASSETS

2013
\$ 113,886 \$ 141,705
$1,069,967 \quad 1,406,844$

1,718,023 1,887,947
$5,958,868 \quad 5,608,083$

59,495 58,012
$128,530 \quad 132,971$

23,596 26,092

70,112 57,766

3,882 8,047

40,090 50,837
$\underline{\underline{\$ 9,186,449}} \xlongequal{\$ 9,378,304}$

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

SEPTEMBER 30, 2013 and 2012 (Dollars in thousands, except per share data)

| LIABILITIES AND STOCKHOLDERS' EQUITY | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
| LIABILITIES: |  |  |  |
| Deposits | \$ 4,611,446 | \$ | 4,550,643 |
| FHLB borrowings | 2,513,538 |  | 2,530,322 |
| Repurchase agreements | 320,000 |  | 365,000 |
| Advance payments by borrowers for taxes and insurance | 57,392 |  | 55,642 |
| Income taxes payable | 108 |  | 918 |
| Deferred income tax liabilities, net | 20,437 |  | 25,042 |
| Accounts payable and accrued expenses | 31,402 |  | 44,279 |
| Total liabilities | 7,554,323 |  | 7,571,846 |
| COMMITMENTS AND CONTINGENCIES (NOTE 12) |  |  |  |
| STOCKHOLDERS' EQUITY: |  |  |  |
| Preferred stock, \$. 01 par value; 100,000,000 shares authorized, no shares issued or outstanding | -- |  | -- |
| Common stock, $\$ .01$ par value; 1,400,000,000 shares authorized, 147,840,268 and 155,379,739 shares issued and outstanding as of September 30, 2013 and 2012, respectively | 1,478 |  | 1,554 |
| Additional paid-in capital | 1,235,781 |  | 1,292,122 |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") | $(44,603)$ |  | $(47,575)$ |
| Retained earnings | 432,203 |  | 536,150 |
| Accumulated other comprehensive income ("AOCl"), net of tax | 7,267 |  | 24,207 |
| Total stockholders' equity | 1,632,126 |  | 1,806,458 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 9,186,449 | \$ | 9,378,304 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands, except per share data)

(Continued)

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands, except per share data)

|  |  | 2013 |  | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NON-INTEREST EXPENSE: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 49,152 |  | 44,235 |  | 44,913 |
| Occupancy |  | 9,871 |  | 8,751 |  | 8,841 |
| Information technology and communications |  | 8,855 |  | 7,583 |  | 7,210 |
| Regulatory and outside services |  | 5,874 |  | 5,291 |  | 5,224 |
| Deposit and loan transaction costs |  | 5,547 |  | 5,381 |  | 5,157 |
| Advertising and promotional |  | 5,027 |  | 3,931 |  | 3,723 |
| Federal insurance premium |  | 4,462 |  | 4,444 |  | 5,222 |
| Contribution to Capitol Federal Foundation ("Foundation") |  | -- |  | -- |  | 40,000 |
| Other non-interest expense |  | 8,159 |  | 11,459 |  | 12,027 |
| Total non-interest expense |  | 96,947 |  | 91,075 |  | 132,317 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 105,569 |  | 115,999 |  | 57,352 |
| INCOME TAX EXPENSE |  | 36,229 |  | 41,486 |  | 18,949 |
| NET INCOME | \$ | 69,340 | \$ | 74,513 | \$ | 38,403 |
| Basic earnings per share | \$ | 0.48 | \$ | 0.47 | \$ | 0.24 |
| Diluted earnings per share | \$ | 0.48 | \$ | 0.47 | \$ | 0.24 |
| Dividends declared per share | \$ | 1.00 | \$ | 0.40 | \$ | 1.63 |
| Basic weighted average common shares |  | 847,156 |  | ,912,978 |  | 2,625,274 |
| Diluted weighted average common shares |  | 848,009 |  | ,916,400 |  | 2,632,665 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands)

Net income
Other comprehensive income, net of tax:
Changes in unrealized gains/losses on AFS securities, net of deferred income taxes of $\$ 10,295, \$ 1,491$, and $\$ 3,159$ for the years ended September 30, 2013, 2012, and 2011, respectively Comprehensive income

| 2013 |  | 2012 |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 69,340 | \$ | 74,513 | \$ | 38,403 |


| $(16,940)$ |  | $(2,500)$ |  | $(5,155)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 52,400 | \$ | 72,013 | \$ | 33,248 |

See notes to consolidated financial statements

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands, except per share data)

|  | $\begin{aligned} & \text { Common } \\ & \text { Stock } \\ & \hline \end{aligned}$ |  | Additional Paid-In Capital |  | Unearned Compensation ESOP |  | Retained Earnings |  | AOCI |  | Treasury Stock |  | Total Stockholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at October 1, 2010 | \$ | 915 | \$ | 457,540 | \$ | $(6,050)$ | \$ | 801,044 | \$ | 31,862 | \$ | $(323,361)$ | \$ | 961,950 |
| Net income, fiscal year 2011 |  |  |  |  |  |  |  | 38,403 |  |  |  |  |  | 38,403 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  | $(5,155)$ |  |  |  | $(5,155)$ |
| ESOP activity, net |  |  |  | 3,259 |  | 2,763 |  |  |  |  |  |  |  | 6,022 |
| Restricted stock activity, net |  |  |  | (4) |  |  |  |  |  |  |  |  |  | (4) |
| Stock-based compensation |  |  |  | 262 |  |  |  |  |  |  |  |  |  | 262 |
| Stock options exercised |  |  |  | 42 |  |  |  |  |  |  |  |  |  | 42 |
| Dividends on common stock to stockholders (\$1.63 per public share) |  |  |  |  |  |  |  | $(150,110)$ |  |  |  |  |  | $(150,110)$ |
| Corporate reorganization: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merger of Capitol Federal Savings Bank MHC |  | (522) |  | 1,997 |  |  |  | $(1,223)$ |  |  |  |  |  | 252 |
| Retirement of treasury stock |  | (175) |  | $(204,199)$ |  |  |  | $(118,987)$ |  |  |  | 323,361 |  | -- |
| Exchange of common stock |  | 276 |  | (323) |  |  |  |  |  |  |  |  |  | (47) |
| Proceeds from stock offering, net of offering expenses |  | 1,181 |  | 1,133,993 |  |  |  |  |  |  |  |  |  | 1,135,174 |
| Purchase of common stock by ESOP |  |  |  |  |  | $(47,260)$ |  |  |  |  |  |  |  | $(47,260)$ |
| Balance at September 30, 2011 |  | 1,675 |  | 1,392,567 |  | $(50,547)$ |  | 569,127 |  | 26,707 |  | -- |  | 1,939,529 |
| Net income, fiscal year 2012 |  |  |  |  |  |  |  | 74,513 |  |  |  |  |  | 74,513 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  | $(2,500)$ |  |  |  | $(2,500)$ |
| ESOP activity, net |  |  |  | 3,434 |  | 2,972 |  |  |  |  |  |  |  | 6,406 |
| Restricted stock activity, net |  | 5 |  | (5) |  |  |  |  |  |  |  |  |  | -- |
| Stock-based compensation |  |  |  | 1,196 |  |  |  |  |  |  |  |  |  | 1,196 |
| Repurchase of common stock |  | (126) |  | $(105,131)$ |  |  |  | $(43,722)$ |  |  |  |  |  | $(148,979)$ |
| Stock options exercised |  |  |  | 61 |  |  |  |  |  |  |  |  |  | 61 |
| Dividends on common stock to stockholders (\$0.40 per share) |  |  |  |  |  |  |  | $(63,768)$ |  |  |  |  |  | $(63,768)$ |
| Balance at September 30, 2012 |  | 1,554 |  | 1,292,122 |  | $(47,575)$ |  | 536,150 |  | 24,207 |  | -- |  | 1,806,458 |
| Net income, fiscal year 2013 |  |  |  |  |  |  |  | 69,340 |  |  |  |  |  | 69,340 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  | $(16,940)$ |  |  |  | $(16,940)$ |
| ESOP activity, net |  |  |  | 3,678 |  | 2,972 |  |  |  |  |  |  |  | 6,650 |
| Restricted stock activity, net |  |  |  | 172 |  |  |  |  |  |  |  |  |  | 172 |
| Stock based compensation |  |  |  | 2,633 |  |  |  |  |  |  |  |  |  | 2,633 |
| Repurchase of common stock |  | (76) |  | $(62,836)$ |  |  |  | $(26,463)$ |  |  |  |  |  | $(89,375)$ |
| Stock options exercised |  |  |  | 12 |  |  |  |  |  |  |  |  |  | 12 |
| Dividends on common stock to stockholders (\$1.00 per share) |  |  |  |  |  |  |  | $(146,824)$ |  |  |  |  |  | $(146,824)$ |
| Balance at September 30, 2013 | \$ | 1,478 | \$ | 1,235,781 | \$ | $(44,603)$ | \$ | 432,203 | \$ | 7,267 | \$ | -- | \$ | 1,632,126 |

See notes to consolidated financial statements

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands)
CASH FLOWS FROM OPERATING ACTIVITIES:
Net income
Adjustments to reconcile net income to net cash provided by
operating activities:
FHLB stock dividends
Provision for credit losses
Originations of loans receivable held-for-sale ("LHFS")
Proceeds from sales of LHFS
Amortization and accretion of premiums and discounts on securities
Depreciation and amortization of premises and equipment
Amortization of deferred amounts related to FHLB advances, net
Common stock committed to be released for allocation - ESOP
Stock based compensation
Provision for deferred income taxes
Changes in:
Prepaid federal insurance premium, net
Accrued interest receivable
Other assets, net
Income taxes payable/receivable
Accounts payable and accrued expenses
Net cash provided by operating activities

CASH FLOWS FROM INVESTING ACTIVITIES:
Purchase of AFS securities
Purchase of HTM securities
Proceeds from calls, maturities and principal reductions of AFS securities
Proceeds from calls, maturities and principal reductions of HTM securities
Proceeds from the redemption of capital stock of FHLB
Purchases of capital stock of FHLB
Net increase in loans receivable
Purchases of premises and equipment
Proceeds from sales of OREO
Net cash provided by (used in) investing activities

2013 $\qquad$ 2012 $\qquad$ 2011

| $\$ 69,340 \$$ | $74,513 \$$ | 38,403 |
| ---: | :---: | ---: |
|  |  |  |
| $(4,515)$ | $(4,446)$ | $(3,791)$ |
| $(1,067)$ | 2,040 | 4,060 |
| $(7,098)$ | $(6,008)$ | $(11,715)$ |
| 7,156 | 6,524 | 13,483 |
| 8,445 | 8,662 | 8,100 |
| 5,447 | 4,951 | 4,397 |
| 8,216 | 8,797 | 7,091 |
| 6,650 | 6,406 | 6,022 |
| 2,633 | 1,196 | 262 |
| 5,696 | 6,089 | $(9,647)$ |
|  |  |  |
| 11,802 | 3,927 | 4,718 |
| 2,496 | 3,224 | 904 |
| $(3,432)$ | 2,493 | 637 |
| $(644)$ | $(1,398)$ | 3,004 |
| $(9,403)$ | $(10,732)$ | $(143)$ |
| 101,722 | 106,238 | 65,785 |


| $(408,497)$ | $(688,520)$ | $(790,083)$ |
| ---: | ---: | ---: |
| $(442,747)$ | $(560,024)$ | $(1,979,789)$ |
| 717,545 | 761,535 | 351,636 |
| 604,820 | $1,036,121$ | $1,485,786$ |
| 11,347 | 4,048 | 4,942 |
| $(2,391)$ | $(5,696)$ | $(7,162)$ |
| $(355,694)$ | $(471,144)$ | $(105)$ |
| $(18,769)$ | $(12,617)$ | $(12,751)$ |
| 10,677 | 13,145 | 14,205 |
| 116,291 | 76,848 | $(933,321)$ |

(Continued)

CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011 (Dollars in thousands)

|  |  | 2013 |  | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Dividends paid |  | $(146,824)$ |  | $(63,768)$ |  | $(150,110)$ |
| Deposits, net of withdrawals |  | 60,803 |  | 55,470 |  | 126,553 |
| Proceeds from borrowings |  | 1,003,115 |  | 957,768 |  | 644,162 |
| Repayments on borrowings |  | $(1,073,115)$ |  | $(957,768)$ |  | $(773,771)$ |
| Deferred FHLB prepayment penalty |  | -- |  | $(7,937)$ |  | -- |
| Change in advance payments by borrowers for taxes and insurance |  | 1,750 |  | 504 |  | 102 |
| Net proceeds from common stock offering (deferred offering costs) |  | -- |  | -- |  | 1,076,411 |
| Repurchase of common stock |  | $(91,573)$ |  | $(146,781)$ |  | -- |
| Stock options exercised |  | 12 |  | 36 |  | 35 |
| Excess tax benefits from stock options |  | -- |  | 25 |  | 7 |
| Net cash (used in) provided by financing activities |  | $(245,832)$ |  | $(162,451)$ |  | 923,389 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS |  | $(27,819)$ |  | 20,635 |  | 55,853 |
| CASH AND CASH EQUIVALENTS: |  |  |  |  |  |  |
| Beginning of Period |  | 141,705 |  | 121,070 |  | 65,217 |
| End of Period | \$ | 113,886 | \$ | 141,705 | \$ | 121,070 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Income tax payments | \$ | 31,175 | \$ | 36,791 | \$ | 25,517 |
| Interest payments | \$ | 112,950 | \$ | 135,444 | \$ | 172,332 |
| SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Note received from ESOP in exchange for common stock | \$ | -- | \$ | -- | \$ | 47,260 |
| Customer deposit holds related to common stock offering | \$ | -- | \$ | -- | \$ | 17,690 |
| Loans transferred to OREO | \$ | 6,705 | \$ | 11,296 | \$ | 15,048 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED SEPTEMBER 30, 2013, 2012, and 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business - Capitol Federal Financial, Inc. (the "Company") provides a full range of retail banking services through its wholly-owned subsidiary, Capitol Federal Savings Bank (the "Bank") which has 36 traditional and 10 in-store banking offices serving primarily the metropolitan areas of Topeka, Wichita, Lawrence, Manhattan, Emporia and Salina, Kansas and portions of the metropolitan area of greater Kansas City. The Bank emphasizes mortgage lending, primarily originating and purchasing one- to four-family mortgage loans, and providing personal retail financial services. The Bank is subject to competition from other financial institutions and other companies that provide financial services.
On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act, among other things, required the Office of Thrift Supervision (the "OTS") to be merged into the Office of the Comptroller of the Currency (the "OCC"). On July 21, 2011, the OCC assumed all functions and authority from the OTS relating to federally chartered savings banks, including the Bank, and the Board of Governors of the Federal Reserve System ("FRB") assumed all functions and authority from the OTS relating to savings and loan holding companies, including the Company. The Bank is also regulated by the Federal Deposit Insurance Corporation (the "FDIC"). The Bank and Company are subject to periodic examinations by the above noted regulatory authorities.

The Bank has an expense sharing agreement with the Company that covers the reimbursement of certain expenses that are allocable to the Company. These expenses include compensation, rent for leased office space, and general overhead expenses.

The Company and its subsidiary have a tax allocation agreement. The Bank is the paying agent to the taxing authorities for the group for all periods presented. Each company is liable for taxes as if separate tax returns were filed and reimburses the Bank for its pro rata share of the tax liability. If any entity has a tax benefit, the Bank reimburses the entity for its tax benefit.

The Company's ability to pay dividends is dependent, in part, upon its ability to obtain capital distributions from the Bank. The dividend policy of the Company is subject to the discretion of the Board of Directors and will depend upon a number of factors, including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company level. Holders of common stock will be entitled to receive dividends as of and when declared by the Board of Directors of the Company out of funds legally available for that purpose.

Basis of Presentation - In December 2010, Capitol Federal Financial completed its conversion from a mutual holding company form of organization to a stock form of organization ("the corporate reorganization"). Capitol Federal Financial, which owned $100 \%$ of the Bank, was succeeded by the Company, a new Maryland corporation. As part of the corporate reorganization, Capitol Federal Savings Bank MHC's ("MHC") ownership interest in Capitol Federal Financial was sold in a public offering. The publicly held shares of Capitol Federal Financial were exchanged for new shares of common stock of the Company. In conjunction with the corporate reorganization, the Company contributed $\$ 40.0$ million of cash to the Bank's charitable foundation, Capitol Federal Foundation. Additionally, a "liquidation account" was established for the benefit of certain depositors of the Bank in an amount equal to MHC's ownership interest in the retained earnings of Capitol Federal Financial as of June 30, 2010. As of September 30, 2013, the balance of the liquidation account was $\$ 287.0$ million. Under applicable federal banking regulations, neither the Company nor the Bank is permitted to pay dividends on its capital stock to its stockholders if stockholders' equity would be reduced below the amount of the liquidation account at that time.

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, the Bank. The Bank has a wholly owned subsidiary, Capitol Funds, Inc. Capitol Funds, Inc. has a wholly owned subsidiary, Capitol Federal Mortgage Reinsurance Company. All intercompany accounts and transactions have been eliminated in consolidation.

These consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"), and require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. The ACL is a significant estimate that involves a high degree of complexity and requires management to make difficult and subjective judgments and assumptions about highly uncertain matters. The use of different judgments and assumptions could cause reported results to differ significantly. In addition, bank regulators periodically review the Bank's ACL. Bank regulators have the authority to require the Bank, as they can require all banks, to increase the ACL or recognize additional charge-offs based upon their judgments, which may differ from management's
judgments. Any increases in the ACL or recognition of additional charge-offs required by bank regulators could adversely affect the Company's financial condition and results of operations.

Cash and Cash Equivalents - Cash and cash equivalents include cash on hand and amounts due from banks. FRB regulations require federally chartered savings banks to maintain cash reserves against their transaction accounts. Required reserves must be maintained in the form of vault cash, an account at a Federal Reserve Bank, or a passthrough account as defined by the FRB. The amount of interest-earning deposits held at the FRB as of September 30,2013 and 2012 was $\$ 98.7$ million and $\$ 122.4$ million, respectively. The Bank is in compliance with the FRB requirements. For the years ended September 30, 2013 and 2012, the average daily balance of required reserves at the Federal Reserve Bank was $\$ 9.0$ million and $\$ 9.2$ million, respectively.

Securities - Securities include mortgage-backed and agency securities issued primarily by United States Government-Sponsored Enterprises ("GSE"), including Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC") and FHLB, United States Government agencies, including Government National Mortgage Association ("GNMA"), and municipal bonds. Securities are classified as HTM, AFS, or trading based on management's intention on the date of purchase. Generally, classifications are made in response to liquidity needs, asset/liability management strategies, and the market interest rate environment at the time of purchase.

Securities that management has the intent and ability to hold to maturity are classified as HTM and reported at amortized cost. Such securities are adjusted for the amortization of premiums and discounts which are recognized as adjustments to interest income over the life of the securities using the level-yield method.

Securities that management may sell if necessary for liquidity or asset management purposes are classified as AFS and reported at fair value, with unrealized gains and losses reported as a component of AOCI within stockholders' equity, net of deferred income taxes. The amortization of premiums and discounts are recognized as adjustments to interest income over the life of the securities using the level-yield method. Gains or losses on the disposition of AFS securities are recognized using the specific identification method. The Company primarily uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. See additional discussion of fair value of AFS securities in "Note 14 - Fair Value of Financial Instruments".

Securities that are purchased and held principally for resale in the near future are classified as trading securities and are reported at fair value, with unrealized gains and losses included in non-interest income in the consolidated statements of income. During the fiscal years ended September 30, 2013 and 2012, neither the Company nor the Bank maintained a trading securities portfolio.

Management monitors the securities portfolio for impairment on an ongoing basis and performs a formal review quarterly. The process involves monitoring market events and other items that could impact issuers. The evaluation includes, but is not limited to, such factors as: the nature of the investment, the length of time the security has had a fair value less than the amortized cost basis, the cause(s) and severity of the loss, expectation of an anticipated recovery period, recent events specific to the issuer or industry including the issuer's financial condition and current ability to make future payments in a timely manner, external credit ratings and recent downgrades in such ratings, management's intent to sell and whether it is more likely than not management would be required to sell prior to recovery for debt securities. Management determines whether other-than-temporary losses should be recognized for impaired securities by assessing all known facts and circumstances surrounding the securities. If management intends to sell an impaired security or if it is more likely than not that management will be required to sell an impaired security before recovery of its amortized cost basis, an other-than-temporary impairment has occurred and the difference between amortized cost and fair value will be recognized as a loss in earnings and the security will be written down to fair value. Such losses would be included in non-interest income in the consolidated statements of income.

Loans Receivable - Loans receivable that management has the intent and ability to hold for the foreseeable future are carried at the amount of unpaid principal, net of ACL, undisbursed loan funds, unamortized premiums and discounts, and deferred loan origination fees and costs. Net loan origination fees and costs and premiums and discounts are amortized as yield adjustments to interest income using the level-yield method, adjusted for the estimated prepayment speeds of the related loans when applicable. Interest on loans is credited to income as earned and accrued only if deemed collectible.

Endorsed loans - Existing loan customers, whose loans have not been sold to third parties, who have not been delinquent on their contractual loan payments during the previous 12 months and who are not currently in bankruptcy, have the opportunity, for a cash fee, to endorse their original loan terms to current loan terms being offered. The fee assessed for endorsing the mortgage loan is deferred and amortized over the remaining life of the endorsed loan using the level-yield method and is reflected as an adjustment to interest income. Each endorsement is examined on a loan-by-loan basis and if the new loan terms represent more than a minor change to the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs associated with the mortgage loan are recognized in interest income at the time of the endorsement. If the endorsement of terms does not represent more than a minor change to the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs continue to be deferred

Troubled debt restructurings ("TDRs") - For borrowers experiencing financial difficulties, the Bank may grant a concession to the borrower. Generally, the Bank grants a short-term payment concession to borrowers who are experiencing a temporary cash flow problem. The most frequently used concession is to reduce the monthly payment amount for a period of 6 to 12 months, often by requiring payments of only interest and escrow during this period, resulting in an extension of the maturity date of the loan. For more severe situations requiring long-term solutions, the Bank also offers interest rate reductions to currently-offered rates and the capitalization of delinquent interest and/or escrow resulting in an extension of the maturity date of the loan. The Bank does not forgive principal or interest nor does it commit to lend additional funds, except for situations generally involving the capitalization of delinquent interest and/or escrow not to exceed the original loan balance, to these borrowers.

Endorsed loans are classified as TDRs when certain guidelines for soft credit scores and/or estimated loan-to-value ("LTV") ratios are not met. These guidelines are intended to identify changes in the borrower's credit condition since origination, signifying the borrower could be experiencing financial difficulties even though the borrower has not been delinquent on his contractual loan payment in the previous 12 months.

The TDRs discussed above will be reported as such until paid-off, unless the loan has been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months.

During July 2012, the OCC provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender ("Chapter 7 loans"). The OCC requires that these loans be reported as TDRs, regardless of their delinquency status ("Chapter 7 TDRs"). These loans will be reported as TDRs until the borrower has made 48 consecutive monthly loan payments after the Chapter 7 discharge date.

Delinquent loans - A loan is considered delinquent when payment has not been received within 30 days of its contractual due date.

Nonaccrual loans - The accrual of income on loans is discontinued when interest or principal payments are 90 days in arrears or, for TDR loans, the borrower has not made six consecutive monthly payments per the restructured loan terms or since the discharge date for Chapter 7 TDRs. Loans on which the accrual of income has been discontinued are designated as nonaccrual and outstanding interest previously credited beyond 90 days delinquent is reversed. A nonaccrual loan is returned to accrual status once the contractual payments have been made to bring the loan less than 90 days past due or, in the case of a TDR loan, the borrower has made six consecutive payments per the restructured loan terms or the borrower has made six consecutive payments since the discharge date for Chapter 7 TDRs.
Impaired loans - A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. Interest income on impaired loans is recognized in the period collected unless the ultimate collection of principal is considered doubtful. The following types of loans are reported as impaired loans: all nonaccrual loans, loans classified as substandard, loans partially charged-off, Chapter 7 loans, and all TDRs except those that have been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months.

The majority of the Bank's impaired loans are related to one- to four-family properties. Impaired loans related to oneto four-family properties are individually evaluated for loss when the loan becomes 180 days delinquent or at any time management has knowledge of the existence of a potential loss to ensure that the carrying value of the loan is not in excess of the fair value of the collateral, less estimated selling costs.
Allowance for Credit Losses - The ACL represents management's best estimate of the amount of inherent losses in the loan portfolio as of the balance sheet date. Management's methodology for assessing the appropriateness of the ACL consists of an analysis ("formula analysis") model, along with analyzing several other factors. Management maintains the ACL through provisions for credit losses that are either charged to or credited to income.

For one- to four-family secured loans, losses are charged-off when the loan is generally 180 days delinquent or in foreclosure. Losses are based on new collateral values obtained through appraisals, less estimated costs to sell. Anticipated private mortgage insurance proceeds are taken into consideration when calculating the loss amount. An updated appraisal is requested, at a minimum, every 12 months thereafter if the loan remains 180 days or more delinquent or in foreclosure. If the Bank holds the first and second mortgage, both loans are combined when evaluating whether there is a potential loss on the loan. Charge-offs for real estate-secured loans may also occur at any time if the Bank has knowledge of the existence of a potential loss. For all real estate loans that are not secured by one- to four-family property, losses are charged-off when the collection of such amounts is unlikely. When a nonreal estate secured loan is 120 days delinquent, any identified losses are charged-off.

The Bank's primary lending emphasis is the origination and purchase of one- to four-family first mortgage loans on residential properties and, to a lesser extent, home equity and second mortgage loans on one- to four-family residential properties, resulting in a loan concentration in residential mortgage loans. The Bank has a concentration
of loans secured by residential property located in Kansas and Missouri. Based on the composition of the Bank's loan portfolio, the primary risk characteristics inherent in the one- to four-family and consumer loan portfolios are a decline in economic conditions, elevated levels of unemployment or underemployment, and declines in residential real estate values. Any one or a combination of these events may adversely affect borrowers' ability to repay their loans, resulting in increased delinquencies, non-performing assets, loan losses, and future loan loss provisions. Although the multi-family and commercial loan portfolio is subject to the same risk of declines in economic conditions, the primary risk characteristics inherent in this portfolio include the ability of the borrower to sustain sufficient cash flows from leases and to control expenses to satisfy their contractual debt payments, and/or the ability to utilize personal and/or business resources to pay their contractual debt payments if the cash flows are not sufficient. Additionally, if the Bank were to repossess the secured collateral of a multi-family or commercial loan, the pool of potential buyers is limited more than that for a residential property. Therefore, the Bank could hold the property for an extended period of time and/or potentially be forced to sell at a discounted price, resulting in additional losses.

Each quarter, a formula analysis is prepared which segregates the loan portfolio into categories based on certain risk characteristics. The categories include the following: one- to four-family loans; multi-family and commercial loans; consumer home equity loans; and other consumer loans. Home equity loans with the same underlying collateral as a one- to four-family loan are combined with the one- to four-family loan in the formula analysis model to calculate a combined LTV ratio. Loans individually evaluated for loss are excluded from the formula analysis model. The one- to four-family loan portfolio and related home equity loans are segregated into additional categories based on the following risk characteristics: originated and correspondent purchased, or bulk purchased; interest payments (fixedrate and adjustable-rate/interest-only); LTV ratios; borrower's credit scores; and certain geographic locations. The categories were derived by management based on reviewing the historical performance of the one- to four-family Ioan portfolio and taking into consideration current economic conditions, such as trends in residential real estate values in certain areas of the U.S. and unemployment rates.

Quantitative loss factors are applied to each loan category in the formula analysis model based on the historical loss experience for each respective loan category. Each quarter, management reviews the historical loss time periods and utilizes the historical loss time periods believed to be the most reflective of the current economic conditions and recent charge-off experience.

Qualitative loss factors are applied to each loan category in the formula analysis model. The qualitative loss factors that are applied in the formula analysis model for one- to four-family and consumer loan portfolios are: unemployment rate trends; collateral value trends; credit score trends; and delinquent loan trends. The qualitative loss factors that are applied in the formula analysis model for multi-family and commercial loan portfolio are: unemployment rate trends; credit score trends for the primary guarantor; delinquent loan trends; and a factor based on management's judgment due to the higher risk nature of these loans, as compared to one- to four-family loans. As loans are classified or become delinquent, the qualitative loss factors increase for each respective loan category. Additionally, TDRs that have not been individually evaluated for loss are included in a category within the formula analysis model with an overall higher qualitative loss factor than corresponding performing loans, for the life of the loan. The qualitative factors were derived by management based on a review of the historical performance of the respective loan portfolios and consideration of current economic conditions and their likely impact to the loan portfolio.

Management utilizes the formula analysis, along with analyzing several other factors, when evaluating the adequacy of the ACL. Such factors include the trend and composition of delinquent loans, results of foreclosed property and short sale transactions, charge-off trends, the current status and trends of local and national economies (particularly levels of unemployment), trends and current conditions in the real estate and housing markets, and loan portfolio growth and concentrations. Since the Bank's loan portfolio is primarily concentrated in one- to four-family real estate, management monitors residential real estate market value trends in the Bank's local market areas and geographic sections of the U.S. by reference to various industry and market reports, economic releases and surveys, and management's general and specific knowledge of the real estate markets in which the Bank lends, in order to determine what impact, if any, such trends may have on the level of ACL. Reviewing these factors assists management in evaluating the overall credit quality of the loan portfolio and the reasonableness of the ACL on an ongoing basis, and whether changes need to be made to the Bank's ACL methodology. Management seeks to apply the ACL methodology in a consistent manner; however, the methodology can be modified in response to changing conditions.

Bank-Owned Life Insurance - BOLI is an insurance investment designed to help offset costs associated with the Bank's compensation and benefit programs. In the event of the death of an insured individual, the Bank would receive a death benefit. If the insured individual is employed by the Bank at the time of death, a death benefit will be paid to the insured individual's designated beneficiary equal to the insured individual's base compensation at the time BOLI was approved by the Bank's Board of Directors. If the individual is not employed by the Bank at the time of death, no death benefits will be paid to the insured individual's designated beneficiary.

The cash surrender value of the policies is reported in BOLI in the consolidated balance sheets. Changes in the cash surrender value are recorded in income from BOLI in the consolidated statements of income.

Capital Stock of Federal Home Loan Bank - As a member of FHLB Topeka, the Bank is required to acquire and hold shares of FHLB stock. The Bank's holding requirement varies based on the Bank's activities, primarily the Bank's outstanding advances, with FHLB. FHLB stock is carried at cost. Management conducts a quarterly evaluation to determine if any FHLB stock impairment exists. The quarterly impairment evaluation focuses primarily on the capital adequacy and liquidity of FHLB Topeka, while also considering the impact that legislative and regulatory developments may have on FHLB Topeka. Dividends received on FHLB stock are reflected as dividend income in the consolidated statements of income.
Premises and Equipment - Land is carried at cost. Buildings, leasehold improvements, and furniture, fixtures and equipment are carried at cost less accumulated depreciation and leasehold amortization. Buildings, furniture, fixtures and equipment are depreciated over their estimated useful lives using the straight-line method. Buildings have an estimated useful life of 39 years. Structural components of the buildings generally have an estimated life of 15 years. Furniture, fixtures and equipment have an estimated useful life of three to seven years. Leasehold improvements are amortized over the shorter of their estimated useful lives or the term of the respective leases, which is generally three to 15 years. The costs for major improvements and renovations are capitalized, while maintenance, repairs and minor improvements are charged to operating expenses as incurred. Gains and losses on dispositions are recorded as non-interest income or non-interest expense as incurred.

Other Real Estate Owned - OREO primarily represents foreclosed assets held for sale. OREO is reported at the lower of cost or estimated fair value less estimated selling costs ("realizable value.") At acquisition, write downs to realizable value are charged to the ACL. After acquisition, any additional write downs are charged to operations in the period they are identified and are recorded in non-interest expense on the consolidated statements of income. Costs and expenses related to major additions and improvements are capitalized while maintenance and repairs which do not improve or extend the lives of the respective assets are expensed. Gains and losses on the sale of OREO are recognized upon disposition of the property and are recorded in non-interest expense in the consolidated statements of income.
Income Taxes - The Company utilizes the asset and liability method of accounting for income taxes. Under this method, deferred income tax assets and liabilities are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities. Deferred income taxes expense (benefit) represents the change in deferred income tax assets and liabilities excluding the tax effects of the change in net unrealized gain (loss) on AFS securities and changes in the market value of restricted stock between the grant date and vesting date. Income tax related penalties and interest are included in income tax expenses in the consolidated statements of income.
Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Certain tax benefits attributable to stock options and restricted stock are credited to additional paid-in capital. A valuation allowance is recorded to reduce deferred income tax assets when there is uncertainty regarding the ability to realize their benefit.

Certain accounting literature prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of an uncertain tax position taken, or expected to be taken, in a tax return. Accruals of interest and penalties related to unrecognized tax benefits are recognized in income tax expense.
Employee Stock Ownership Plan - The funds borrowed by the ESOP from the Company to purchase the Company's common stock are being repaid from the Bank's contributions and dividends paid on unallocated ESOP shares. The shares pledged as collateral are reported as a reduction of stockholders' equity at cost. As ESOP shares are committed to be released from collateral each quarter, the Company records compensation expense based on the average market price of the Company's stock during the quarter. Additionally, the shares become outstanding for earnings per share ("EPS") computations once they are committed to be released.
Stock-based Compensation - The Company has share-based plans under which stock options and restricted stock awards have been granted. Compensation expense is recognized over the service period of the share-based payment award. The Company utilizes a fair-value-based measurement method in accounting for the share-based payment transactions with employees, except for equity instruments held by the ESOP. The Company applies the modified prospective method in which compensation cost is recognized over the service period for all awards granted.
Borrowed Funds - The Bank enters into sales of securities under agreements to repurchase with approved counterparties ("repurchase agreements"). These agreements are recorded as financing transactions, and thereby reported as liabilities on the consolidated balance sheet, as the Bank maintains effective control over the transferred securities and the securities continue to be carried in the Bank's securities portfolio. The securities are delivered to the party with whom each transaction is executed and they agree to resell to the Bank the same securities at the maturity of the agreement. The Bank retains the right to substitute similar or like securities throughout the terms of the agreements. The collateral is subject to valuation at current market levels and the Bank may ask for the return of excess collateral or be required to post additional collateral due to market value changes or as a result of principal payments received.

The Bank has obtained advances from FHLB and has access to a FHLB line of credit. Total FHLB borrowings are secured by certain qualifying mortgage loans pursuant to a blanket collateral agreement with FHLB and all of the capital stock of FHLB owned by the Bank. Per the FHLB lending guidelines, total FHLB borrowings cannot exceed $40 \%$ of total Bank assets, as reported on the Bank's Call Report to the OCC, without pre-approval from the FHLB president. Additionally, the Bank is authorized to borrow from the Federal Reserve Bank's "discount window."

Comprehensive Income - Comprehensive income is comprised of net income and other comprehensive income. Other comprehensive income includes changes in unrealized gains and losses on securities AFS, net of tax.
Segment Information - As a community-oriented financial institution, substantially all of the Bank's operations involve the delivery of loan and deposit products to customers. Management makes operating decisions and assesses performance based on an ongoing review of these community banking operations, which constitute the Company's only operating segment for financial reporting purposes.

Earnings Per Share - Basic EPS is computed by dividing income available to common stockholders by the weighted average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock (such as stock options) were exercised or resulted in the issuance of common stock. These potentially dilutive shares would then be included in the weighted average number of shares outstanding for the period using the treasury stock method. Shares issued and shares reacquired during any period are weighted for the portion of the period that they were outstanding.

In computing both basic and diluted EPS, the weighted average number of common shares outstanding includes the ESOP shares previously allocated to participants and shares committed to be released for allocation to participants and restricted stock shares which have vested or have been allocated to participants. ESOP shares that have not been committed to be released are excluded from the computation of basic and diluted EPS. Unvested restricted stock awards contain nonforfeitable rights to dividends and are treated as participating securities in the computation of EPS pursuant to the two-class method for fiscal years 2013 and 2012.

Recent Accounting Pronouncements - In June 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-05, Presentation of Comprehensive Income, which revised how entities present comprehensive income in their financial statements. The ASU requires entities to report components of comprehensive income in either a continuous statement of comprehensive income or two separate but consecutive statements. In a continuous statement of comprehensive income, an entity would be required to present the components of the income statement as presented today, along with the components of other comprehensive income. In the two-statement approach, an entity would be required to present a statement that is consistent with the income statement format used today, along with a second statement, which would immediately follow the income statement that would include the components of other comprehensive income. The ASU did not change the items that an entity must report in other comprehensive income. ASU 2011-05 was effective October 1, 2012 for the Company. The Company elected the two-statement approach upon adoption on October 1, 2012 and applied the ASU retrospectively for all periods presented in the consolidated financial statements.
In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. The ASU requires new disclosures regarding the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments. The new disclosures are designed to make GAAP financial statements more comparable to those prepared under International Financial Reporting Standards. The new disclosures entail presenting information about both gross and net exposures. The new disclosure requirements are effective for annual reporting periods beginning on or after January 1, 2013, which is October 1, 2013 for the Company, and interim periods therein; retrospective application is required. The adoption of this ASU is disclosure-related and therefore is not expected to have an impact on the Company's consolidated financial condition or results of operations when adopted on October 1, 2013.
In January 2013, the FASB issued ASU 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. The ASU clarifies the scope of the offsetting disclosure requirements in ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. These standards are effective for fiscal years beginning on or after January 1, 2013, which is October 1, 2013 for the Company. The standards are disclosure-related and therefore, their adoption is not expected to have an impact on the Company's consolidated financial condition or results of operations when adopted on October 1, 2013.
In February 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income, which is intended to improve the transparency of changes in other comprehensive income and items reclassified out of AOCl . The standard requires entities to disaggregate the total change of each component of other comprehensive income and separately present reclassification adjustments and current period other comprehensive income. Additionally, the standard requires that significant items reclassified out of AOCI be presented by component either on the face of the statement where net income is presented or as a separate disclosure in the notes to the financial statements. ASU 2013-02 is effective for fiscal years beginning after December 15, 2012, which is October 1, 2013 for the Company, and should be applied prospectively. The adoption of this ASU is disclosure-related and therefore is not expected to have an impact on the Company's consolidated financial condition or results of operations when adopted on October 1, 2013.

In February 2013, the FASB issued ASU 2013-04, Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date. The ASU provides recognition, measurement, and disclosure guidance for certain obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. ASU 2013-04 is effective for fiscal years beginning after December 15, 2013, which is October 1, 2014 for the Company, and should be applied retrospectively. The Company has not yet completed its evaluation of this standard.

## 2. EARNINGS PER SHARE

Shares acquired by the ESOP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account. Unvested shares awarded pursuant to the Company's restricted stock benefit plans are treated as participating securities in the computation of EPS pursuant to the two-class method as they contain nonforfeitable rights to dividends. The two-class method is an earnings allocation that determines EPS for each class of common stock and participating security.

|  | 2013 |  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| Net income | \$ | 69,340 | \$ | 74,513 | \$ | 38,403 |
| Income allocated to participating securities |  | (205) |  | (69) |  | -- |
| Net income available to common stockholders | \$ | 69,135 | \$ | 74,444 | \$ | 38,403 |
| Average common shares outstanding |  | 144,638,458 |  | 157,704,473 |  | 162,432,315 |
| Average committed ESOP shares outstanding |  | 208,698 |  | 208,505 |  | 192,959 |
| Total basic average common shares outstanding |  | 144,847,156 |  | 157,912,978 |  | 162,625,274 |
| Effect of dilutive restricted stock |  | -- |  | -- |  | 2,747 |
| Effect of dilutive stock options |  | 853 |  | 3,422 |  | 4,644 |
| Total diluted average common shares outstanding |  | 144,848,009 |  | 157,916,400 |  | 162,632,665 |
| Net EPS: |  |  |  |  |  |  |
| Basic | \$ | 0.48 | \$ | 0.47 | \$ | 0.24 |
| Diluted | \$ | 0.48 | \$ | 0.47 | \$ | 0.24 |
| Antidilutive stock options and restricted stock, excluded from the diluted average common shares |  |  |  |  |  |  |
| outstanding calculation |  | 2,430,629 |  | 1,308,925 |  | 898,415 |

## 3. SECURITIES

The following tables reflect the amortized cost, estimated fair value, and gross unrealized gains and losses of AFS and HTM securities at the dates presented. The majority of the MBS and investment securities portfolios are composed of securities issued by GSEs.

September 30, 2013


The following tables summarize the estimated fair value and gross unrealized losses of those securities on which an unrealized loss at the dates presented was reported and the continuous unrealized loss position for less than 12 months and equal to or greater than 12 months as of the dates presented.

September 30, 2013


On a quarterly basis, management conducts a formal review of securities for the presence of an other-than-temporary impairment. Management assesses whether an other-than-temporary impairment is present when the fair value of a security is less than its amortized cost basis at the balance sheet date. For such securities, other-than-temporary impairment is considered to have occurred if the Company intends to sell the security, if it is more likely than not the Company will be required to sell the security before recovery of its amortized cost basis, or if the present value of expected cash flows is not sufficient to recover the entire amortized cost.
The unrealized losses at September 30, 2013, excluding the trust preferred security discussed below, are primarily a result of an increase in market yields from the time the securities were purchased. In general, as market yields rise, the fair value of securities will decrease; as market yields fall, the fair value of securities will increase. Management generally views changes in fair value caused by changes in interest rates as temporary; therefore, these securities have not been classified as other-than-temporarily impaired. Additionally, the impairment is also considered temporary because scheduled coupon payments have been made, it is anticipated that the entire principal balance will be collected as scheduled, and management neither intends to sell the securities, nor is it more likely than not that the Company will be required to sell the securities before the recovery of the remaining amortized cost amount, which could be at maturity. As a result of the analysis, management does not believe any other-than-temporary impairments existed at September 30, 2013 or September 30, 2012.

The unrealized losses at September 30, 2012 were primarily a result of a decrease in the credit rating of a trust preferred security held by the Bank. Management reviews the underlying cash flows of this security on a quarterly basis. As of September 30, 2013 and September 30, 2012, the cash flow analysis indicated the present value of future expected cash flows are adequate to recover the entire amortized cost. Management neither intends to sell this security, nor is it more likely than not that the Company will be required to sell the security before the recovery of the remaining amortized cost amount, which could be at maturity. As a result of the analysis, management does not believe any other-than-temporary impairments existed related to the trust preferred security at September 30, 2013 or September 30, 2012.

Maturities of MBS depend on the repayment characteristics and experience of the underlying financial instruments. Actual maturities of MBS may differ from contractual maturities because borrowers have the right to prepay obligations, generally without penalties. Additionally, issuers of callable investment securities have the right to call and prepay obligations with or without prepayment penalties prior to the maturity dates of the securities. As of September 30, 2013, the amortized cost of the securities in our portfolio which are callable or have pre-refunding dates within one year totaled $\$ 544.8$ million. The amortized cost and estimated fair value of securities by remaining contractual maturity, without consideration for call features or pre-refunding dates, as of September 30, 2013 are shown below.

|  | AFS |  |  |  | HTM |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | Estimated Fair Value |  | Amortized Cost |  | Estimated Fair Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| One year or less | \$ | 190 | \$ | 190 | \$ | 6,716 | \$ | 6,806 |
| One year through five years |  | 637,085 |  | 633,101 |  | 60,598 |  | 63,804 |
| Five years through ten years |  | 183,130 |  | 187,613 |  | 399,618 |  | 400,295 |
| Ten years and thereafter |  | 237,878 |  | 249,063 |  | 1,251,091 |  | 1,270,941 |
|  | \$ | 1,058,283 | \$ | 1,069,967 | \$ | 1,718,023 | \$ | 1,741,846 |

The following table presents the carrying value of MBS in our portfolio by issuer at the dates presented.

|  | At September 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2013 |  |  | (Dollars in |
|  |  | thousands) | $\mathbf{2 0 1 2}$ |  |
| FNMA | $\$$ | $1,250,948$ | $\$$ | $1,324,293$ |
| FHLMC | 629,216 | 824,197 |  |  |
| GNMA | 167,544 | 183,778 |  |  |
| Private Issuer | -- | 674 |  |  |
|  |  | $2,047,708$ | $\$$ | $2,332,942$ |
|  |  |  |  |  |

The following table presents the taxable and non-taxable components of interest income on investment securities for the years presented.

|  | For the Year Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Taxable | \$ | 8,796 | \$ | 14,309 | \$ | 17,180 |
| Non-taxable |  | 1,216 |  | 1,635 |  | 1,897 |
|  | \$ | 10,012 | \$ | 15,944 | \$ | 19,077 |

The following table summarizes the amortized cost and estimated fair value of securities pledged as collateral as of the dates indicated.

|  | September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |  |
|  | Amortized Cost |  |  | timated <br> Fair <br> Value | Amortized Cost |  | Estimated Fair Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Repurchase agreements | \$ | 353,648 | \$ | 364,593 | \$ | 400,827 | \$ | 427,864 |
| Public unit deposits |  | 272,016 |  | 274,917 |  | 219,913 |  | 232,514 |
| Federal Reserve Bank |  | 34,261 |  | 35,477 |  | 49,472 |  | 52,122 |
|  | \$ | 659,925 | \$ | 674,987 | \$ | 670,212 | \$ | 712,500 |

All dispositions of securities during fiscal years 2013, 2012, and 2011 were the result of principal repayments, calls or maturities.

## 4. LOANS RECEIVABLE and ALLOWANCE FOR CREDIT LOSSES

Loans receivable, net at September 30, 2013 and 2012 is summarized as follows:

|  | 2013 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Real Estate Loans: |  |  |  |  |
| One- to four-family | \$ | 5,743,047 | \$ | 5,392,429 |
| Multi-family and commercial |  | 50,358 |  | 48,623 |
| Construction |  | 77,743 |  | 52,254 |
| Total real estate loans |  | 5,871,148 |  | 5,493,306 |
| Consumer Loans: |  |  |  |  |
| Home equity |  | 135,028 |  | 149,321 |
| Other |  | 5,623 |  | 6,529 |
| Total consumer loans |  | 140,651 |  | 155,850 |
| Total loans receivable |  | 6,011,799 |  | 5,649,156 |
| Less: |  |  |  |  |
| Undisbursed loan funds |  | 42,807 |  | 22,874 |
| ACL |  | 8,822 |  | 11,100 |
| Discounts/unearned loan fees |  | 23,057 |  | 21,468 |
| Premiums/deferred costs |  | $(21,755)$ |  | $(14,369)$ |
|  | \$ | 5,958,868 | \$ | 5,608,083 |

The Bank is subject to numerous lending-related regulations. The limit of aggregate loans to one borrower is the greater of $15 \%$ of the Bank's unimpaired capital and surplus, and $\$ 500$ thousand. As of September 30, 2013, the Bank was in compliance with this limitation.

Aggregate loans to executive officers, directors and their associates did not exceed $5 \%$ of stockholders' equity as of September 30, 2013 and 2012. Such loans were made under terms and conditions substantially the same as loans made to parties not affiliated with the Bank.

The Bank recognized net gains of \$228 thousand, \$248 thousand, and \$298 thousand for the years ended September 30, 2013, 2012, and 2011, respectively, as a result of selling LHFS. The net gains are included in other non-interest income in the consolidated statements of income.

As of September 30, 2013 and 2012, the Bank serviced loans for others aggregating approximately $\$ 237.7$ million and $\$ 349.7$ million, respectively. Such loans are not included in the accompanying consolidated balance sheets. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing. Loan servicing income includes servicing fees withheld from investors and certain charges collected from borrowers, such as late payment fees. The Bank held borrowers' escrow balances on loans serviced for others of $\$ 4.1$ million and $\$ 5.5$ million as of September 30, 2013 and 2012, respectively.
Lending Practices and Underwriting Standards - Originating and purchasing loans secured by one- to four-family residential properties is the Bank's primary lending business, resulting in a loan concentration in residential first mortgage loans. The Bank purchases one- to four-family loans, on a loan-by-loan basis, from a select group of correspondent lenders in 23 states. Additionally, the Bank periodically purchases whole one- to four-family loans in bulk packages from nationwide and correspondent lenders. The Bank also makes consumer loans, construction loans secured by residential or commercial properties, and real estate loans secured by multi-family dwellings. As a result of our one- to four-family lending activities, the Bank has a concentration of loans secured by real property located in Kansas and Missouri.

One- to four-family loans - One- to four-family loans are underwritten generally in accordance with FHLMC and FNMA underwriting guidelines. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Properties securing one- to four-family loans are appraised by either staff appraisers or fee appraisers, both of which are independent of the loan origination function and approved by our Board of Directors.

The underwriting standards for loans purchased from correspondent and nationwide lenders are generally similar to the Bank's internal underwriting standards. The underwriting of correspondent loans is performed primarily by the Bank's underwriters, but some are underwritten by a third party, independent of the correspondent lender, to ensure general consistency to the Bank's underwriting standards. Before committing to a bulk loan purchase, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, LTV ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan will be removed from the population. Before the bulk loan purchase is funded, an internal Bank underwriter or a third party reviews at least $25 \%$ of the loan files to confirm loan terms, credit scores, debt service ratios, property appraisals, and other underwriting related documentation. For the tables within this Note, correspondent purchased loans are included with originated loans, and bulk purchased loans are reported as purchased loans.

The Bank also originates construction-to-permanent loans secured by one- to four-family residential real estate. The majority of the one- to four-family construction loans are secured by property located within the Bank's Kansas City market area. Construction loans are obtained by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications, and costs of the project to be constructed. All construction loans are manually underwritten using the Bank's internal underwriting standards. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided.

Multi-family and commercial loans - The Bank's multi-family, commercial real estate and commercial construction loans are originated by the Bank or are in participation with a lead bank. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. At the time of origination, LTV ratios on multi-family, commercial real estate and commercial construction loans cannot exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt at the time of origination. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for these loans. Appraisals on properties securing these loans are performed by independent state certified fee appraisers.
Consumer loans - The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. The majority of the consumer loan portfolio is comprised of home equity lines of credit for which the Bank also has the first mortgage or there is no first mortgage.
The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

Credit Quality Indicators - Based on the Bank's lending emphasis and underwriting standards, management has segmented the loan portfolio into three segments: (1) one- to four-family loans; (2) consumer loans; and (3) multifamily and commercial loans. The one- to four-family and consumer segments are further grouped into classes for purposes of providing disaggregated information about the credit quality of the loan portfolio. The classes are: oneto four-family loans - originated, one- to four-family loans - purchased, consumer loans - home equity, and consumer loans - other.

The Bank's primary credit quality indicators for the one- to four-family loan and consumer - home equity loan portfolios are delinquency status, asset classifications, LTV ratios and borrower credit scores. The Bank's primary credit quality indicators for the multi-family and commercial loan and consumer - other loan portfolios are delinquency status and asset classifications.

The following tables present the recorded investment, by class, of loans 30 to 89 days delinquent, loans 90 or more days delinquent or in foreclosure, total delinquent loans, total current loans, and total recorded investment at the dates presented. The recorded investment in loans is defined as the unpaid principal balance of a loan (net of unadvanced funds related to loans in process), less charge-offs and inclusive of unearned loan fees and deferred costs. At September 30, 2013 and September 30, 2012, all loans 90 or more days delinquent were on nonaccrual status. In addition to loans 90 or more days delinquent, the Bank also had $\$ 6.7$ million and $\$ 10.0$ million of originated Ioan TDRs classified as nonaccrual at September 30, 2013 and 2012, respectively, as well as $\$ 280$ thousand and $\$ 2.4$ million of purchased loan TDRs classified as nonaccrual at September 30, 2013 and 2012, respectively, as required by the OCC. Of the loans required by the OCC to be classified as nonaccrual, $\$ 5.9$ million and $\$ 11.2$ million were current at September 30, 2013 and 2012, respectively. At September 30, 2013 and 2012, the balance of loans on nonaccrual status was $\$ 26.4$ million and $\$ 31.8$ million, respectively.

|  | September 30, 2013 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

September 30, 2012

| 30 to 89 Days Delinquent |  | 90 or More Days Delinquent or in Foreclosure |  | Total Delinquent Loans |  | Current Loans |  | Total Recorded Investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| \$ | 14,902 | \$ | 8,602 | \$ | 23,504 | \$ | 4,590,194 |  | 4,613,698 |
|  | 7,788 |  | 10,530 |  | 18,318 |  | 771,755 |  | 790,073 |
|  | -- |  | -- |  | -- |  | 59,562 |  | 59,562 |
|  | 521 |  | 369 |  | 890 |  | 148,431 |  | 149,321 |
|  | 106 |  | 27 |  | 133 |  | 6,396 |  | 6,529 |
| \$ | 23,317 | \$ | 19,528 | \$ | 42,845 | \$ | 5,576,338 |  | 5,619,183 |

In accordance with the Bank's asset classification policy, management regularly reviews the problem loans in the Bank's portfolio to determine whether any loans require classification. Loan classifications are defined as follows:

- Special mention - These loans are performing loans on which known information about the collateral pledged or the possible credit problems of the borrower(s) have caused management to have doubts as to the ability of the borrower(s) to comply with present loan repayment terms and which may result in the future inclusion of such loans in the non-performing loan categories.
- Substandard - A loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans include those characterized by the distinct possibility the Bank will sustain some loss if the deficiencies are not corrected.
- Doubtful - Loans classified as doubtful have all the weaknesses inherent as those classified as substandard, with the added characteristic that the weaknesses present make collection or liquidation in full on the basis of currently existing facts and conditions and values highly questionable and improbable.
- Loss - Loans classified as loss are considered uncollectible and of such little value that their continuance as assets on the books is not warranted.

The following table sets forth the recorded investment in loans classified as special mention or substandard at the dates presented, by class. Special mention and substandard loans are included in the formula analysis model if the loan is not individually evaluated for loss. Loans classified as doubtful or loss are individually evaluated for loss. At the dates presented, there were no loans classified as doubtful, and all loans classified as loss were fully charged-off. The increase in substandard loans between September 30, 2012 and 2013 was due primarily to TDRs, including Chapter 7 TDRs.

|  | September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |  |
|  | Special Mention |  | Substandard |  | Special Mention |  | Substandard |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| One- to four-family - originated | \$ | 29,359 | \$ | 27,761 | \$ | 36,055 | \$ | 23,153 |
| One- to four-family - purchased |  | 1,871 |  | 14,195 |  | 2,829 |  | 14,538 |
| Multi-family and commercial |  | 1,976 |  | -- |  | 2,578 |  | -- |
| Consumer - home equity |  | 87 |  | 819 |  | 413 |  | 815 |
| Consumer - other |  | -- |  | 13 |  | -- |  | 39 |
|  | \$ | 33,293 | \$ | 42,788 | \$ | 41,875 | \$ | 38,545 |

The following table shows the weighted average credit score and weighted average LTV for originated and purchased one- to four-family loans and originated consumer home equity loans at the dates presented. Borrower credit scores are intended to provide an indication as to the likelihood that a borrower will repay their debts. Credit scores are updated at least semiannually, with the last update in September 2013, and obtained from a nationally recognized consumer rating agency. The LTV ratios provide an estimate of the extent to which the Bank may incur a loss on any given loan that may go into foreclosure. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal, if available. In most cases, the most recent appraisal was obtained at the time of origination.

One- to four-family - originated One- to four-family - purchased Consumer - home equity

| September 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |
| Credit Score | LTV | Credit Score | LTV |
| 762 | 65\% | 763 | 65\% |
| 747 | 67 | 749 | 67 |
| 746 | 19 | 747 | 19 |
| 760 | 64\% | 761 | 64\% |

TDRs - The following tables present the recorded investment prior to restructuring and immediately after restructuring for all loans restructured during the years ended September 30, 2013, 2012, and 2011. These tables do not reflect the recorded investment at the end of the periods indicated. The increase in the recorded investment at the time of the restructuring was generally due to the capitalization of delinquent interest and/or escrow balances.

|  | For the Year Ended September 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\qquad$ | Pre- <br> Restructured <br> Outstanding <br> (Dollars in thousands) |  | PostRestructured Outstanding |  |
| One- to four-family loans - originated | 178 | \$ | 30,707 | \$ | 30,900 |
| One- to four-family loans - purchased | 9 |  | 2,324 |  | 2,366 |
| Multi-family and commercial loans | 2 |  | 82 |  | 79 |
| Consumer - home equity | 14 |  | 297 |  | 305 |
| Consumer - other | -- |  | -- |  | -- |
|  | 203 | \$ | 33,410 | \$ | 33,650 |


| Number of Contracts | Pre- <br> Restructured <br> Outstanding <br> (Dollars in thousands) |  | PostRestructured Outstanding |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 232 | \$ | 33,683 | \$ | 33,815 |
| 14 |  | 3,878 |  | 3,877 |
| -- |  | -- |  | -- |
| 23 |  | 466 |  | 475 |
| 1 |  | 12 |  | 12 |
| 270 | \$ | 38,039 | \$ | 38,179 |

For the Year Ended September 30, 2011

| $\begin{gathered} \hline \begin{array}{c} \text { Number } \\ \text { of } \\ \text { Contracts } \end{array} \\ \hline \end{gathered}$ | Pre- <br> Restructured <br> Outstanding <br> (Dollars in thousands) |  | Post-RestructuredOutstanding |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 158 | \$ | 27,250 | \$ | 26,936 |
| 4 |  | 1,563 |  | 1,555 |
| -- |  | -- |  | -- |
| 5 |  | 224 |  | 227 |
| -- |  | -- |  | -- |
| 167 | \$ | 29,037 | \$ | 28,718 |

The following table provides information on TDRs restructured within the last 12 months that became delinquent during the years presented.

| For the Years Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 |  |  | September 30, 2012 |  |  | September 30, 2011 |  |  |
| Number of Contracts | Recorded <br> Investment |  | Number of Contracts |  | orded <br> stment | Number of Contracts |  | orded <br> tment |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |
| 38 | \$ | 3,341 | 14 | \$ | 2,340 | 13 | \$ | 1,353 |
| 6 |  | 1,270 | -- |  | -- | -- |  | -- |
| -- |  | -- | -- |  | -- | -- |  | -- |
| 3 |  | 22 | -- |  | -- | -- |  | -- |
| 1 |  | 10 | -- |  | -- | -- |  | -- |
| 48 | \$ | 4,643 | 14 | \$ | 2,340 | 13 | \$ | 1,353 |

Impaired loans - The following is a summary of information pertaining to impaired loans by class as of the dates presented.

|  | September 30, 2013 |  |  |  |  |  | September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment |  | Unpaid Principal Balance |  | Related ACL |  | Recorded <br> Investment <br> thousands) |  | Unpaid Principal Balance |  | Related ACL |  |
| With no related allowance recorded |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family - originated | \$ | 12,950 | \$ | 13,543 | \$ | -- | \$ | 10,729 | \$ | 10,765 | \$ | -- |
| One- to four-family - purchased |  | 13,882 |  | 16,645 |  | -- |  | 15,340 |  | 15,216 |  | -- |
| Multi-family and commercial |  | -- |  | -- |  | -- |  | -- |  | -- |  | -- |
| Consumer - home equity |  | 577 |  | 980 |  | -- |  | 882 |  | 881 |  | -- |
| Consumer - other |  | 2 |  | 7 |  | -- |  | 27 |  | 27 |  | -- |
|  |  | 27,411 |  | 31,175 |  | -- |  | 26,978 |  | 26,889 |  | -- |
| With an allowance recorded |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family - originated |  | 35,520 |  | 35,619 |  | 209 |  | 41,125 |  | 41,293 |  | 268 |
| One- to four-family - purchased |  | 2,034 |  | 2,015 |  | 29 |  | 2,028 |  | 2,016 |  | 54 |
| Multi-family and commercial |  | 73 |  | 74 |  | 2 |  | -- |  | -- |  | -- |
| Consumer - home equity |  | 492 |  | 492 |  | 78 |  | 307 |  | 307 |  | 52 |
| Consumer - other |  | 11 |  | 11 |  | 1 |  | 12 |  | 12 |  | 1 |
|  |  | 38,130 |  | 38,211 |  | 319 |  | 43,472 |  | 43,628 |  | 375 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family - originated |  | 48,470 |  | 49,162 |  | 209 |  | 51,854 |  | 52,058 |  | 268 |
| One- to four-family - purchased |  | 15,916 |  | 18,660 |  | 29 |  | 17,368 |  | 17,232 |  | 54 |
| Multi-family and commercial |  | 73 |  | 74 |  | 2 |  | -- |  | -- |  | -- |
| Consumer - home equity |  | 1,069 |  | 1,472 |  | 78 |  | 1,189 |  | 1,188 |  | 52 |
| Consumer - other |  | 13 |  | 18 |  | 1 |  | 39 |  | 39 |  | 1 |
|  | \$ | 65,541 | \$ | 69,386 | \$ | 319 | \$ | 70,450 | \$ | 70,517 | \$ | 375 |

The following is a summary of information pertaining to impaired loans by class for the years ended September 30, 2013, 2012, and 2011. The decrease in the average recorded investment in loans with no related allowance recorded and the corresponding increase in the average recorded investment in loans with an allowance recorded between fiscal years 2012 and 2013 was due primarily to a change in our process of evaluating TDRs for impairment that occurred in the latter half of fiscal year 2012.
 TDRs were individually evaluated for impairment. This change was primarily driven by the implementation of a new loan charge-off policy during the year ended September 30, 2012 in order to conform to regulatory reporting requirements.

With no related allowance recorded One- to four-family - originated One- to four-family - purchased Multi-family and commercial Consumer - home equity
Consumer - other With an allowance recorded One- to four-family - originated One- to four-family - purchased Multi-family and commercial Consumer - home equity rignated One- to four-family - purchased Multi-family and commercial Consumer - home equity Consumer - other
Allowance for Credit Losses - The following is a summary of the activity in the ACL by segment and the ending balance of the ACL based on the Company's impairment methodology for and at the beginning and end of the periods presented. Net charge-offs during the year ended September 30, 2013 were $\$ 1.2$ million, of which $\$ 381$ housand related to loans that were primarily discharged in a prior fiscal year under Chapter 7 bankruptcy, that must be, pursuant to regulatory guidance issued in 2012 , evaluated for collateral loss, even if they are current. In January 2012, management implemented a new loan charge-off policy in accordance with regulatory requirements, which resulted in $\$ 3.5$ million of specific valuation allowances ("SVAs") being charged-off during fiscal year 2012. The OCC does not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator.
For the Year Ended September 30, 2013
 Multi-family
Consumer
For the Year Ended September 30, 2012

|  |  |
| ---: | ---: |
|  | Total |
| $\$$ | 15,465 |
|  | $(6,435)$ |
|  | 30 |
|  | 2,040 |
| $\$$ | 11,100 |



Commercial

54

$\frac{6 เ Z}{(\mathrm{c} \mathrm{\varepsilon})}$
For the Year Ended September 30, 201





~ $(3,342)$
일



## Beginning balance

 Charge-offs
Provision for credit losses Ending balance
Provision for credit losses Ending balance
Beginning balance
Charge-offs
Provision for credit losses
Ending balance
The following is a summary of the loan portfolio and related ACL balances, at the dates presented, by loan portfolio segment disaggregated by the Company's impairment method. There was no ACL for loans individually evaluated for impairment at either date, as all potential losses were charged-off.

Recorded investment in loans
collectively evaluated for impairment \$
\$

As previously noted, the Bank has a loan concentration in residential first mortgage loans. Declines in residential real estate values could adversely impact the property used as collateral for the Bank's loans. Adverse changes in economic conditions and increasing unemployment rates may have a negative effect on the ability of the Bank's borrowers to make timely loan payments, which would likely increase delinquencies and have an adverse impact on the Bank's earnings. Further increases in delinquencies would decrease interest income on loans receivable and would likely adversely impact the Bank's loan loss experience, resulting in an increase in the Bank's ACL and provision for credit losses. Although management believes the ACL was at a level adequate to absorb inherent losses in the loan portfolio at September 30, 2013, the level of the ACL remains an estimate that is subject to significant judgment and short-term changes.

## 5. PREMISES AND EQUIPMENT, Net

A summary of the net carrying value of banking premises and equipment at September 30, 2013 and 2012 is as follows:

|  | 2013 |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Land | \$ | 11,029 | \$ | 9,337 |
| Building and improvements |  | 73,199 |  | 63,684 |
| Furniture, fixtures and equipment |  | 43,268 |  | 41,304 |
|  |  | 127,496 |  | 114,325 |
| Less accumulated depreciation |  | 57,384 |  | 56,559 |
|  | \$ | 70,112 | \$ | 57,766 |

Depreciation and amortization expense for the years ended September 30, 2013, 2012, and 2011 was $\$ 5.4$ million, $\$ 5.0$ million, and $\$ 4.4$ million, respectively.
The Bank has entered into non-cancelable operating lease agreements with respect to banking premises and equipment. It is expected that many agreements will be renewed at expiration in the normal course of business. Rental expense was $\$ 1.2$ million for the year ended September 30, 2013, and $\$ 1.3$ million for each of the years ended September 30, 2012 and 2011.

As of September 30, 2013, future minimum rental commitments, rounded to the nearest thousand, required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year were as follows (dollars in thousands):

| 2014 | $\$$ | 978 |
| :--- | ---: | ---: |
| 2015 |  | 798 |
| 2016 |  | 714 |
| 2017 |  | 683 |
| 2018 | 690 |  |
| Thereafter |  | 4,407 |
|  | $\$ 8,270$ |  |
|  |  |  |

## 6. DEPOSITS

Deposits at September 30, 2013 and 2012 are summarized as follows:

|  | 2013 |  |  |  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Weighted Average Rate | \% of <br> Total | Amount |  | Weighted Average Rate | \% of <br> Total |
|  |  |  |  | (Dollars in |  | ands) |  |  |
| Checking | \$ | 655,933 | 0.04\% | 14.2\% | \$ | 606,504 | 0.04\% | 13.3\% |
| Savings |  | 283,169 | 0.13 | 6.1 |  | 260,933 | 0.11 | 5.8 |
| Money market |  | 1,128,604 | 0.23 | 24.5 |  | 1,110,962 | 0.25 | 24.4 |
|  |  | 2,067,706 | 0.16 | 44.8 |  | 1,978,399 | 0.17 | 43.5 |
| Certificates of deposit: |  |  |  |  |  |  |  |  |
| 0.00-0.99\% |  | 1,179,921 | 0.48 | 25.6 |  | 1,005,724 | 0.55 | 22.1 |
| 1.00-1.99\% |  | 852,258 | 1.40 | 18.5 |  | 800,745 | 1.44 | 17.6 |
| 2.00-2.99\% |  | 476,003 | 2.54 | 10.3 |  | 663,985 | 2.51 | 14.6 |
| 3.00-3.99\% |  | 35,014 | 3.09 | 0.8 |  | 95,765 | 3.21 | 2.1 |
| 4.00-4.99\% |  | 544 | 4.38 | -- |  | 6,025 | 4.50 | 0.1 |
| Total certificates of deposit |  | 2,543,740 | 1.21 | 55.2 |  | 2,572,244 | 1.44 | 56.5 |
|  | \$ | 4,611,446 | 0.74\% | 100.0\% | \$ | 4,550,643 | 0.89\% | 100.0\% |

The following table presents scheduled maturities of our certificates of deposit, along with associated weighted average rates, as of September 30, 2013:

|  | Amount |  | Rate |
| :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |
| 2014 | \$ | 1,206,095 | 0.90\% |
| 2015 |  | 676,365 | 1.61 |
| 2016 |  | 348,641 | 1.36 |
| 2017 |  | 208,806 | 1.36 |
| 2018 |  | 102,422 | 1.39 |
| Thereafter |  | 1,411 | 1.92 |
|  | \$ | 2,543,740 | 1.21\% |

The following table presents interest expense on deposits for the years presented.

|  | Year Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Checking | \$ | 244 | \$ | 421 | \$ | 441 |
| Savings |  | 284 |  | 408 |  | 1,225 |
| Money market |  | 2,446 |  | 3,457 |  | 5,307 |
| Certificates |  | 33,842 |  | 41,884 |  | 56,595 |
|  | \$ | 36,816 | \$ | 46,170 | \$ | 63,568 |

The amount of noninterest-bearing deposits was $\$ 150.2$ million and $\$ 132.5$ million as of September 30, 2013 and 2012, respectively. Certificates of deposit with a minimum denomination of $\$ 100$ thousand were $\$ 928.1$ million and $\$ 865.4$ million as of September 30, 2013 and 2012, respectively. Deposits in excess of $\$ 250$ thousand may not be fully insured by the FDIC. The aggregate amount of deposits that were reclassified as loans receivable due to customer overdrafts was $\$ 138$ thousand and $\$ 123$ thousand as of September 30, 2013 and 2012, respectively.

## 7. BORROWED FUNDS

At September 30, 2013 and 2012, the Company's borrowed funds consisted of FHLB advances and repurchase agreements.
FHLB Advances - FHLB advances at September 30, 2013 and 2012 were comprised of the following:

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Fixed-rate FHLB advances | \$ | 2,525,000 | \$ | 2,550,000 |
| Deferred prepayment penalty |  | $(11,575)$ |  | $(19,952)$ |
| Deferred gain on terminated interest rate swaps |  | 113 |  | 274 |
|  | \$ | 2,513,538 | \$ | 2,530,322 |
| Weighted average contractual interest rate on FHLB advances |  | 2.33\% |  | 2.62\% |
| Weighted average effective interest rate on FHLB advances ${ }^{(1)}$ |  | 2.67\% |  | 3.03\% |

(1) The effective rate includes the net impact of the amortization of deferred prepayment penalties related to the prepayment of certain FHLB advances and deferred gains related to the termination of interest rate swaps.

During fiscal year 2012, the Bank prepaid a $\$ 200.0$ million fixed-rate FHLB advance with a contractual interest rate of $3.88 \%$ and a remaining term-to-maturity of 15 months. The prepaid FHLB advance was replaced with a $\$ 200.0$ million fixed-rate FHLB advance, with a contractual interest rate of $0.86 \%$ and a term of 46 months. The Bank paid a $\$ 7.9$ million penalty to the FHLB as a result of prepaying the FHLB advance. The prepayment penalty was deferred and is being recognized in interest expense over the life of the new advance and thereby effectively increased the interest rate on the new advance 108 basis points, to $1.94 \%$, at the time of the transaction. The present value of the cash flows under the terms of the new FHLB advance were not more than $10 \%$ different from the present value of the cash flows under the terms of the prepaid FHLB advance (including the prepayment penalty) and there were no embedded conversion options in the prepaid advance or in the new FHLB advance so the transaction was accounted for as a debt modification. The benefit of prepaying the advance was an immediate decrease in interest expense and a decrease in interest rate sensitivity as the maturity of the refinanced advance was extended at a lower rate.
At September 30, 2013, the Bank had access to, but no outstanding balance on, a line of credit with the FHLB set to expire on November 22, 2013, at which time the line of credit is expected to be renewed automatically by the FHLB for a one year period. At September 30, 2013, there were no outstanding borrowings on the FHLB line of credit.
FHLB borrowings are secured by certain qualifying mortgage loans pursuant to a blanket collateral agreement with the FHLB and all of the capital stock of FHLB owned by the Bank. Per the FHLB's lending guidelines, total FHLB borrowings cannot exceed $40 \%$ of total Bank assets without the pre-approval of the FHLB president. At September 30, 2013, the ratio of the par value of the Bank's FHLB borrowings to the Bank's total assets, as reported to the OCC, was $27 \%$.

Other Borrowings - At September 30, 2013 and 2012, the Company's other borrowings consisted of repurchase agreements in the amounts of $\$ 320.0$ million and $\$ 365.0$ million, with weighted average contractual rates of $3.43 \%$ and $3.83 \%$, respectively. The Bank has pledged MBS with an estimated fair value of $\$ 364.6$ million at September 30, 2013 as collateral for the repurchase agreements.

Maturity of Borrowed Funds - The following table presents the maturity of FHLB advances, at par, and repurchase agreements, along with associated weighted average contractual and weighted average effective rates as of September 30, 2013:

(1) The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances, and deferred gains related to terminated interest rate swaps.

## 8. INCOME TAXES

Income tax expense (benefit) for the years ended September 30, 2013, 2012, and 2011 consisted of the following:
2013
(Dollars in thousands)
2011

Current:
Federal
State

Deferred:
Federal
State

|  | 5,586 |  | 5,638 |  | $(8,933)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 110 |  | 451 |  | (714) |
|  | 5,696 |  | 6,089 |  | $(9,647)$ |
| \$ | 36,229 | \$ | 41,486 | \$ | 18,949 |

The Company's effective tax rates were 34.3\%, 35.8\%, and 33.0\% for the years ended September 30, 2013, 2012, and 2011, respectively. The differences between such effective rates and the statutory Federal income tax rate computed on income before income tax expense result from the following:

|  | 2013 |  |  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% | Amount |  | \% | Amount |  | \% |
|  |  |  |  |  | ollars in th | usands) |  |  |  |
| Federal income tax expense computed at statutory Federal rate | \$ | 36,949 | 35.0 \% | \$ | 40,600 | 35.0 \% | \$ | 20,073 | 35.0 \% |
| Increases (Decreases) in taxes resulting from: |  |  |  |  |  |  |  |  |  |
| State taxes, net of Federal tax effect |  | 3,073 | 2.9 |  | 3,495 | 3.0 |  | 1,993 | 3.4 |
| Low income housing tax credits |  | $(2,675)$ | (2.5) |  | $(2,081)$ | (1.8) |  | $(1,397)$ | (2.4) |
| ESOP related expenses, net |  | (347) | (0.3) |  | 591 | 0.5 |  | (495) | (0.9) |
| Other |  | (771) | (0.8) |  | $(1,119)$ | (0.9) |  | $(1,225)$ | (2.1) |
|  |  | 36,229 | 34.3 \% | \$ | 41,486 | 35.8 \% | \$ | 18,949 | 33.0 \% |

Deferred income taxes expense (benefit) represents the change in deferred income tax assets and liabilities excluding the tax effects of the change in net unrealized gain (loss) on AFS securities and changes in the market value of restricted stock between the grant date and vesting date. The sources of these differences and the tax effect of each as of September 30, 2013, 2012, and 2011 were as follows:

|  | 2013 |  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Foundation contribution | \$ | 3,216 | \$ | 5,422 | \$ | $(12,824)$ |
| Fixed assets |  | 1,365 |  | 629 |  | 1,006 |
| ACL |  | 982 |  | 1,617 |  | (197) |
| FHLB stock dividends |  | 866 |  | 1,650 |  | 1,432 |
| Mortgage servicing rights |  | (155) |  | (521) |  | (885) |
| Other, net |  | (578) |  | $(2,708)$ |  | 1,821 |
|  | \$ | 5,696 | \$ | 6,089 | \$ | $(9,647)$ |

The components of the net deferred income tax liabilities as of September 30, 2013 and 2012 were as follows:

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Deferred income tax assets: |  |  |  |  |
| Foundation contribution | \$ | 4,186 | \$ | 7,402 |
| ACL |  | 1,264 |  | 2,246 |
| Salaries and employee benefits |  | 2,071 |  | 1,612 |
| ESOP compensation |  | 1,004 |  | 949 |
| Other |  | 4,179 |  | 4,194 |
| Gross deferred income tax assets |  | 12,704 |  | 16,403 |
| Valuation allowance |  | $(1,824)$ |  | $(1,926)$ |
| Gross deferred income tax asset, net of valuation allowance |  | 10,880 |  | 14,477 |
| Deferred income tax liabilities: |  |  |  |  |
| FHLB stock dividends |  | 21,344 |  | 20,478 |
| Fixed assets |  | 5,015 |  | 3,650 |
| Unrealized gain on AFS securities |  | 4,417 |  | 14,712 |
| Other |  | 541 |  | 679 |
| Gross deferred income tax liabilities |  | 31,317 |  | 39,519 |
| Net deferred tax liabilities | \$ | 20,437 | \$ | 25,042 |

The Company assesses the available positive and negative evidence surrounding the recoverability of its deferred tax assets and applies its judgment in estimating the amount of valuation allowance necessary under the circumstances. As of September 30, 2013 and 2012, the Company had a valuation allowance of $\$ 1.8$ million and $\$ 1.9$ million, respectively, related to the net operating losses generated by the Company's consolidated Kansas corporate income tax return. The companies included in the consolidated Kansas corporate income tax return are the holding company and Capitol Funds, Inc., as the Bank files a Kansas privilege tax return. Based on the nature of the operations of the holding company and Capitol Funds, Inc., management believes there will not be sufficient taxable income to fully utilize the deferred tax assets noted above; therefore a valuation allowance has been recorded for the related amounts at September 30, 2013 and 2012.

Accounting Standards Codification ("ASC") 740 Income Taxes prescribes a process by which a tax position taken, or expected to be taken, on an income tax return is gauged based upon the technical merits of the position, along with whether the tax position meets a more-likely-than-not-recognition threshold, to determine the amount, if any, of unrecognized tax benefits to recognize in the financial statements. Estimated penalties and interest related to unrecognized tax benefits are included in income tax expense in the consolidated statements of income. For the years ended September 30, 2013, 2012, and 2011, the Company's unrecognized tax benefits, estimated penalties and interest, and related activities were insignificant. The Company does not anticipate the total amount of unrecognized tax benefits to significantly change within the next 12 months.

The Company files income tax returns in the U.S. federal jurisdiction and the state of Kansas, as well as other states where it has either established nexus under an economic nexus theory or has exceeded enumerated nexus thresholds based on the amount of interest income derived from sources within the state. In many cases, uncertain tax positions are related to tax years that remain subject to examination by the relevant taxing authorities. With few exceptions, the Company is no longer subject to U.S. federal and state examinations by tax authorities for fiscal years before 2010.

In September 2013, the Internal Revenue Service enacted final guidance regarding the deduction and capitalization of expenditures related to tangible property ("tangible property regulations"). The tangible property regulations clarify and expand sections 162(a) and 263(a) of the Internal Revenue Code which relate to amounts paid to acquire produce, or improve tangible property. Additionally, the tangible property regulations provide final guidance under section 167 regarding accounting for and retirement of depreciable property and regulations under section 168 relating to the accounting for property under the Modified Accelerated Cost Recovery System. The tangible property regulations affect all taxpayers that acquire, produce, or improve tangible property, which includes the Company, and generally apply to taxable years beginning on or after January 1, 2014, which will impact the fiscal year ending September 30, 2015 for the Company. The Company has evaluated the tangible property regulations and has determined the regulations will not have a material impact on the Company's financial condition or results of operations.

## 9. EMPLOYEE BENEFIT PLANS

The Company has a profit sharing plan ("PIT") and an ESOP. The eligibility criteria for both plans is a minimum of one year of service, at least age 21, and at least 1,000 hours of employment in each plan year.

Profit Sharing Plan - The PIT provides for two types of discretionary contributions. The first type is an optional Bank contribution and may be $0 \%$ or any percentage above that, as determined by the Board of Directors, of an eligible employee's eligible compensation during the fiscal year. The second contribution may be $0 \%$ or any percentage above that, as determined by the Board of Directors, of an eligible employee's eligible compensation during the fiscal year if the employee matches $50.0 \%$ (on an after-tax basis) of the Bank's second contribution. The PIT qualifies as a thrift and profit sharing plan for purposes of Internal Revenue Codes 401 (a), 402, 412, and 417. Total Bank contributions to the PIT amounted to $\$ 109$ thousand for the year ended September 30, 2013, and $\$ 105$ thousand for each of the years ended September 30, 2012 and 2011, respectively.

ESOP - The ESOP trust acquired $3,024,574$ shares ( $6,846,728$ shares post-corporate reorganization) of common stock in the Company's initial public offering and 4,726,000 shares of common stock in the Company's corporate reorganization in December of 2010. Both acquisitions of common stock were made with proceeds from loans from the Company. The loans are secured by shares of the Company's stock purchased in each offering. The Bank has agreed to make cash contributions to the ESOP trust on an annual basis sufficient to enable the ESOP trust to make the required annual loan payments to the Company on September 30 of each year.

The loan for the shares acquired in the initial public offering bore interest at a fixed-rate of $5.80 \%$, with the final principal and interest payment of $\$ 3.0$ million paid on September 30, 2013. Payments of $\$ 3.0$ million consisting of principal of $\$ 2.8$ million, $\$ 2.7$ million, and $\$ 2.5$ million and interest of $\$ 164$ thousand, $\$ 319$ thousand, and $\$ 465$ thousand were made on September 30, 2013, 2012, and 2011, respectively.
The loan for the shares acquired in the corporate reorganization bears interest at a fixed-rate of $3.25 \%$ and has a 30 year term. The loan requires interest-only payments the first three years. The third and final interest-only payment of $\$ 1.5$ million was paid on September 30, 2013. Beginning in fiscal year 2014, principal and interest payments of \$2.7 million will be payable annually. The loan matures on September 30, 2040.

As the annual loan payments are made on September 30, shares are released from collateral and allocated to qualified employees based on the proportion of their qualifying compensation to total qualifying compensation. On September 30, 2013, 551,990 shares were released from collateral. On September 30, 2014, 165,198 shares will be released from collateral. As ESOP shares are committed to be released from collateral, the Company records compensation expense. Dividends on unallocated ESOP shares are applied to the debt service payments of the loan secured by the unallocated shares. Dividends on unallocated ESOP shares in excess of the debt service payment are recorded as compensation expense and distributed to participants or participants' ESOP accounts. During the years ended September 30, 2013, 2012, and 2011, the Bank paid $\$ 2.5$ million, $\$ 2.6$ million, and $\$ 1.4$ million, respectively, of the ESOP debt payment because dividends on unallocated shares were insufficient to pay the scheduled debt payment, specifically on the loan for the shares acquired in the initial public offering. Compensation expense related to the ESOP was $\$ 9.7$ million for the year ended September 30, 2013, $\$ 6.7$ million for the year ended September 30, 2012, and $\$ 8.7$ million for the year ended September 30, 2011. Of these amounts, $\$ 3.7$ million, $\$ 3.4$ million, and $\$ 3.3$ million related to the difference between the market price of the Company's stock when the shares were acquired by the ESOP trust and the average market price of the Company's stock during the years ended September 30, 2013, 2012, and 2011, respectively. The amount included in compensation expense for dividends on unallocated ESOP shares in excess of the debt service payments was $\$ 3.0$ million, $\$ 325$ thousand, and $\$ 2.7$ million for the years ended September 30, 2013, 2012, and 2011, respectively, which was related to the loan for the shares acquired in the corporate reorganization.

Participants have the option to receive the dividends on allocated shares and unallocated shares in excess of debt service payments, in cash or leave the dividend in the ESOP. Dividends are reinvested in Company stock for those participants who choose to leave their dividends in the ESOP or who do not make an election. The purchase of Company stock for reinvestment of dividends is made in the open market on or about the date of the cash disbursement to the participants who opt to take dividends in cash.

Shares may be withdrawn from the ESOP trust due to retirement, termination or death of the participant. Additionally, a participant may begin to diversify at least $25 \%$ of their ESOP shares at age 50 . The following is a summary of shares held in the ESOP trust as of September 30, 2013 and 2012:

2013
(Dollars in thousands)
Allocated ESOP shares
Unreleased ESOP shares
Total ESOP shares

Fair value of unreleased ESOP shares

| $\mathbf{2 0 1 3}$ |  |  |
| :---: | ---: | ---: |
| (Dollars in thousands) | $\mathbf{2 0 1 2}$ |  |
| $4,892,642$ |  | $4,723,590$ |
| $4,460,346$ |  |  |
| $9,352,988$ |  |  |
|  |  |  |

\$ 55,442

## 10. STOCK-BASED COMPENSATION

The Company has a Stock Option Plan, a Restricted Stock Plan, and an Equity Incentive Plan, all of which are considered share-based plans.
Stock Option Plans - The Company currently has two plans outstanding which provide for the granting of stock option awards, the 2000 Stock Option Plan and the 2012 Equity Incentive Plan. The objective of both plans is to provide additional incentive to certain officers, directors and key employees by facilitating their purchase of a stock interest in the Company. The total number of shares originally eligible to be granted as stock options under the 2000 Stock Option Plan was $8,558,411$. Prior to stockholder approval of the 2012 Equity Incentive Plan, the 2000 Stock Option Plan still had $2,867,859$ shares available for future grants. The 2000 Stock Option Plan will expire in April 2015 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The Company will not issue any additional stock option grants from the 2000 Stock Option Plan; instead, all future grants will be awarded from the 2012 Equity Incentive Plan, which had $5,907,500$ shares originally eligible to be granted as stock options. The Company may issue incentive and nonqualified stock options under the 2012 Equity Incentive Plan. The Company may also award stock appreciation rights, although to date no stock appreciation rights have been awarded. The incentive stock options expire no later than 10 years and the nonqualified stock options expire no later than 15 years from the date of grant. The date on which the options are first exercisable is determined by the Stock Benefits Committee ("sub-committee"), a subcommittee of the Compensation Committee ("committee") of the Board of Directors. The vesting period of the options under the 2012 Equity Incentive Plan generally has ranged from three to five years. The option price cannot be less than the market value at the date of the grant as defined by each plan.

At September 30, 2013, the Company had 4,323,900 shares still available for future grants of stock options under the 2012 Equity Incentive Plan. This plan will expire in January 2027 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The following provisions generally apply: 1) if a holder of such stock options terminates service for reasons other than death, disability or termination for cause, the holder forfeits all rights to the non-vested stock options and all outstanding vested options granted to the holder will remain exercisable for three months following the termination date, but not beyond the expiration date of the options; 2) if the participant's service terminates as a result of death or disability, all outstanding stock options vest and all outstanding stock options will remain exercisable for one year following such event, but not beyond the expiration date of the options; 3) if the participant's service is terminated for cause, all outstanding stock options expire immediately; and 4) if a change in control of the Company occurs, all outstanding unvested stock options vest in full.

The Stock Option Plans are administered by the sub-committee, which selects the employees and non-employee directors to whom options are to be granted and the number of shares to be granted. The exercise price may be paid in cash, shares of the common stock, or a combination of both. The option price may not be less than $100 \%$ of the fair market value of the shares on the date of the grant. In the case of any employee who is granted an incentive stock option who owns more than $10 \%$ of the outstanding common stock at the time the option is granted, the option price may not be less than $110 \%$ of the fair market value of the shares on the date of the grant, and the option shall not be exercisable after the expiration of five years from the grant date. New shares are issued by the Company upon the exercise of stock options.

The fair value of stock option grants is estimated on the date of grant using the Black-Scholes option pricing model. The weighted average grant-date fair value of stock options granted during the fiscal years ended September 30, 2013, 2012, and 2011 was $\$ 1.45, \$ 1.59$, and $\$ 0.78$ per share, respectively. Compensation expense attributable to stock option awards during the years ended September 30, 2013, 2012, and 2011 totaled \$792 thousand (\$714 thousand, net of tax), \$369 thousand (\$320 thousand, net of tax), and \$131 thousand (\$122 thousand, net of tax), respectively. The following weighted average assumptions were used for valuing stock option grants for the years ended:

|  | September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |
| Risk-free interest rate | 0.4\% | 0.5\% | 1.3\% |
| Expected life (years) | 3 | 4 | 5 |
| Expected volatility | 23\% | 24\% | 25\% |
| Dividend yield | 2.5\% | 2.5\% | 8.1\% |
| Estimated forfeitures | 12.0\% | 4.5\% | 12.9\% |

The risk-free interest rate was determined using the weighted yield available on the option grant date for zero-coupon U.S. Treasury securities with terms nearest to the equivalent of the expected life of the option. The expected life for options granted was based upon historical experience. The expected volatility was determined using historical volatilities based on historical stock prices. The dividend yield was determined based upon historical quarterly dividends and the Company's stock price on the option grant date. Estimated forfeitures were determined based upon voluntary termination behavior and actual option forfeitures.

A summary of option activity for the years ended September 30, 2013, 2012, and 2011 follows:

|  | 2013 |  |  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  |
| Options outstanding at beginning of year | 2,471,825 | \$ | 13.06 | 906,964 | \$ | 15.09 | 919,639 | \$ | 15.08 |
| Granted | 64,000 |  | 12.00 | 1,594,000 |  | 11.89 | 2,030 |  | 10.86 |
| Forfeited | $(81,412)$ |  | 12.05 | $(16,966)$ |  | 16.70 | $(10,180)$ |  | 16.59 |
| Expired | $(29,420)$ |  | 13.31 | $(3,390)$ |  | 11.33 | -- |  | -- |
| Exercised | $(1,000)$ |  | 11.85 | $(8,783)$ |  | 4.07 | $(4,525)$ |  | 8.23 |
| Options outstanding at end of year | 2,423,993 | \$ | 13.06 | 2,471,825 | \$ | 13.06 | 906,964 | \$ | 15.09 |

During the years ended September 30, 2013, 2012, and 2011, the total pretax intrinsic value of stock options exercised was $\$ 1$ thousand, $\$ 68$ thousand, and $\$ 19$ thousand, respectively, and the tax benefits realized from the exercise of stock options was less than $\$ 1$ thousand, $\$ 25$ thousand, and $\$ 7$ thousand, respectively. The fair value of stock options vested during the years ended September 30, 2013, 2012, and 2011 was $\$ 689$ thousand, $\$ 141$ thousand, and \$150 thousand, respectively.

The following summarizes information about the stock options outstanding and exercisable as of September 30, 2013:

|  |  |  | Options Out | an |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exercise Price | Number of Options Outstanding | Weighted <br> Average Remaining Contractual Life (in years) |  | Weighted <br> Average <br> Exercise <br> Price per <br> Share |  | Aggregate Intrinsic Value |
|  |  |  | ars in thousands, excep |  | are amounts) |  |  |
| \$ | 10.86-12.65 | 1,584,630 | 9.7 | \$ | 11.89 | \$ | 851 |
|  | 13.58-17.59 | 791,858 | 5.7 |  | 15.04 |  | -- |
|  | 19.19 | 47,505 | 5.1 |  | 19.19 |  | -- |
|  |  | 2,423,993 | 8.3 | \$ | 13.06 | \$ | 851 |


|  |  |  | Options Exe | cis |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exercise Price | Number of Options Exercisable | Weighted <br> Average <br> Remaining <br> Contractual <br> Life (in years) |  | Weighted <br> Average <br> Exercise <br> Price per <br> Share |  | Aggregate Intrinsic Value |
|  |  |  | lars in thousands, exce |  | share amounts) |  |  |
| \$ | 10.86-12.65 | 393,618 | 9.2 | \$ | 11.89 | \$ | 212 |
|  | 13.58-17.59 | 769,226 | 5.6 |  | 15.06 |  | -- |
|  | 19.19 | 47,505 | 5.1 |  | 19.19 |  | -- |
|  |  | 1,210,349 | 6.7 | \$ | 14.19 | \$ | 212 |

The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value, based on the Company's closing stock price of $\$ 12.43$ as of September 30, 2013, which would have been received by the option holders had all option holders exercised their options as of that date. The total number of in-the-money options exercisable as of September 30, 2013 was 393,618.

As of September 30, 2013, the total future compensation cost related to non-vested stock options not yet recognized in the consolidated statements of income was $\$ 1.5$ million, net of estimated forfeitures, and the weighted average period over which these awards are expected to be recognized was 2.6 years.

Restricted Stock Plans - The Company currently has two plans outstanding which provide for the granting of restricted stock awards, the 2000 Recognition and Retention Plan and the 2012 Equity Incentive Plan. The objective of both plans is to enable the Company to retain personnel of experience and ability in key positions of responsibility. Employees and directors are eligible to receive benefits under these plans at the sole discretion of the subcommittee. The total number of shares originally eligible to be granted as restricted stock under the 2000 Recognition and Retention Plan was 3,423,364. Prior to stockholder approval of the 2012 Equity Incentive Plan, the 2000 Recognition and Retention Plan still had 358,767 shares available for future restricted stock grants. The 2000 Recognition and Retention Plan will expire in April 2015 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested or forfeited. The Company will not award any additional grants from the 2000 Recognition and Retention Plan; instead, all future grants of restricted stock will be awarded from the 2012 Equity Incentive Plan, which had 2,363,000 shares originally eligible to be granted as restricted stock. At September 30, 2013, the Company had 1,843,350 shares available for future grants of restricted stock under the 2012 Equity Incentive Plan. This plan will expire in January 2027 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested or forfeited. The vesting period of the restricted stock awards under the 2012 Equity Incentive Plan generally has ranged from three to five years.

Compensation expense in the amount of the fair market value of the common stock at the date of the grant, as defined by the plans, to the employee is recognized over the period during which the shares vest. Compensation expense attributable to restricted stock awards during the years ended September 30, 2013, 2012, and 2011 totaled $\$ 1.8$ million ( $\$ 1.2$ million, net of tax), $\$ 827$ thousand ( $\$ 531$ thousand, net of tax), and $\$ 131$ thousand ( $\$ 88$ thousand, net of tax), respectively. The following provisions generally apply: 1) a recipient of such restricted stock will be entitled to all voting and other stockholder rights (including the right to receive dividends on vested and non-vested shares), except that the shares, while restricted, may not be sold, pledged or otherwise disposed of and are required to be held in escrow by the Company; 2) if a holder of such restricted stock terminates service for reasons other than death or disability, the holder forfeits all rights to the non-vested shares under restriction; and 3) if a participant's service terminates as a result of death or disability, or if a change in control of the Company occurs, all restrictions expire and recipients fully vest in all non-vested shares.

A summary of restricted stock activity for the years ended September 30, 2013, 2012, and 2011 follows:

|  | 2013 |  |  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | Weighted Average Grant Date Fair Value |  | Number of Shares | Weighted <br> Average Grant Date Fair Value |  | Number of Shares |  | hted rage Date Value |
| Unvested restricted stock at beginning of year | 510,861 | \$ | 11.93 | 13,582 | \$ | 14.90 | 23,762 | \$ | 15.07 |
| Granted | 20,000 |  | 11.99 | 515,325 |  | 11.89 | -- |  | -- |
| Vested | $(129,023)$ |  | 11.99 | $(18,046)$ |  | 13.17 | $(10,180)$ |  | 15.30 |
| Forfeited | $(15,675)$ |  | 11.88 | -- |  | -- | -- |  | -- |
| Unvested restricted stock at end of year | 386,163 | \$ | 11.91 | 510,861 | \$ | 11.93 | 13,582 | \$ | 14.90 |

The estimated forfeiture rate for restricted stock granted during the years ended September 30, 2013, 2012, and 2011 was $12.19 \%, 0.88 \%$, and $0 \%$, respectively, based upon voluntary termination behavior and actual forfeitures. The fair value of restricted stock that vested during the years ended September 30, 2013, 2012, and 2011 totaled $\$ 1.5$ million, $\$ 212$ thousand, and $\$ 120$ thousand, respectively. As of September 30, 2013 there was $\$ 3.6$ million ( $\$ 3.5$ million, net of estimated forfeitures) of unrecognized compensation cost related to non-vested restricted stock to be recognized over a weighted average period of 2.6 years.

## 11. PERFORMANCE BASED COMPENSATION

The Company and the Bank have a short-term performance plan for all officers and a deferred incentive bonus plan for senior and executive officers. The short-term performance plan has a component tied to Company performance and a component tied to individual participant performance. Individual performance criteria are established by executive management for eligible non-executive employees of the Bank; individual performance of executive officers is reviewed by the committee. Company performance criteria are approved by the committee. Short-term performance plan awards are granted based upon a performance review by the committee. The committee may exercise its discretion and reduce or not grant awards. The deferred incentive bonus plan is intended to operate in conjunction with the short-term performance plan. A participant in the deferred incentive bonus plan can elect to defer into an account between $\$ 2$ thousand and up to $50 \%$ (executive officers can defer up to $50 \%$, while senior officers can elect to defer up to $35 \%$ ) of the short-term performance plan award up to but not exceeding $\$ 100$ thousand. The amount deferred receives an employer match of up to $50 \%$ that is accrued over a three year mandatory deferral period. The amount deferred, plus up to a $50 \%$ match, is deemed to have been invested in Company stock on the last business day of the calendar year preceding the receipt of the short-term performance plan award, in the form of phantom stock. The number of shares deemed purchased in phantom stock receives dividend equivalents as if the stock were owned by the officer. At the end of the mandatory deferral period, the deferred incentive bonus plan award is paid out in cash and is comprised of the initial amount deferred, the match amount, dividend equivalents on the phantom shares over the deferral period and the increase in the market value of the Company's stock over the deferral period, if any, on the phantom shares. There is no provision for the reduction of the deferred incentive bonus plan award if the market value of the Company's stock at the time is lower than the market value at the time of the deemed investment.

The total amount of short-term performance plan awards provided for during the fiscal years ended September 30, 2013, 2012, and 2011 amounted to $\$ 1.5$ million, $\$ 2.0$ million and $\$ 1.8$ million, respectively, of which $\$ 300$ thousand, $\$ 386$ thousand, and $\$ 345$ thousand, respectively, was deferred under the deferred incentive bonus plan. The deferrals, any earnings on those deferrals and increases in the market value of the phantom shares, if any, will be paid in 2015, 2016, and 2017. During fiscal years 2013, 2012, and 2011, the amount expensed in conjunction with the deferred amounts was $\$ 309$ thousand, $\$ 162$ thousand, and $\$ 153$ thousand, respectively.

## 12. COMMITMENTS AND CONTINGENCIES

The Bank had commitments outstanding to originate, purchase, or participate in loans as of September 30, 2013 and 2012 as follows:

|  | 2013 |  |  | 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Originate fixed-rate | \$ | 77,085 | \$ | 102,449 |
| Originate adjustable-rate |  | 17,997 |  | 18,272 |
| Purchase/participate fixed-rate |  | 95,247 |  | 81,107 |
| Purchase/participate adjustable-rate |  | 40,528 |  | 31,315 |
|  | \$ | 230,857 | \$ | 233,143 |

As of September 30, 2013 and 2012, the Bank had approved but unadvanced home equity lines of credit of $\$ 262.7$ million and $\$ 261.8$ million, respectively. As of September 30, 2013 and 2012, the Bank had unadvanced commitments on commercial loans of $\$ 15$ thousand and $\$ 239$ thousand, respectively.

Commitments to originate mortgage and non-mortgage loans are commitments to lend to a customer as long as there are no underwriting concerns. Commitments to purchase/participate in loans primarily represent commitments to purchase loans from correspondent lenders on a loan-by-loan basis. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a rate lock fee. Some of the commitments are expected to expire without being fully drawn upon; therefore the amount of total commitments disclosed above does not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. As of September 30, 2013 and 2012, there were no significant loan-related commitments that met the definition of derivatives or commitments to sell mortgage loans.
In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counterclaims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the year ended September 30, 2013 or future periods.

## 13. REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and, possibly additional discretionary, actions by regulators that, if undertaken, could have a material adverse effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

As of September 30, 2013 and 2012, the most recent regulatory guidelines categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," the Bank must maintain minimum capital ratios as set forth in the table below. Management believes, as of September 30, 2013, that the Bank meets all capital adequacy requirements to which it is subject and there were no conditions or events subsequent to September 30, 2013 that would change the Bank's category. There are currently no regulatory capital requirements at the Company.

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | $\frac{\text { Amount }}{\text { (Dollars in thousands) }} \frac{\text { Ratio }}{\text { na }}$ |  |  |  | Amount | Ratio |
|  |  |  |  |  |  |  |  |  |  |
| As of September 30, 2013 |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio | \$ | 1,363,103 | 14.8\% | \$ | 368,028 | 4.0\% | \$ | 460,034 | 5.0\% |
| Tier 1 risk-based capital |  | 1,363,103 | 35.6 |  | 153,015 | 4.0 |  | 229,523 | 6.0 |
| Total risk-based capital |  | 1,371,925 | 35.9 |  | 306,030 | 8.0 |  | 382,538 | 10.0 |
| As of September 30, 2012 |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio | \$ | 1,355,105 | 14.6\% | \$ | 371,747 | 4.0\% | \$ | 464,684 | 5.0\% |
| Tier 1 risk-based capital |  | 1,355,105 | 36.4 |  | 148,744 | 4.0 |  | 223,116 | 6.0 |
| Total risk-based capital |  | 1,366,205 | 36.7 |  | 297,489 | 8.0 |  | 371,861 | 10.0 |

Generally, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required that the Bank remain well capitalized before and after the proposed distribution. So long as the Bank continues to remain "well capitalized" after each capital distribution and operates in a safe and sound manner, it is management's belief that the regulators will continue to allow the Bank to distribute its net income to the Company, although no assurance can be given in this regard.
In July 2013, the FRB, OCC, and FDIC adopted rules that will, on January 1, 2015, implement the Basel III riskweighted framework and changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act in place of the existing risk-based capital rules and Basel framework that currently apply to the Bank. The new regulatory capital requirements also will apply to the Company on a consolidated basis. Basel III is intended to improve both the quality and quantity of banking organizations' capital, as well as to strengthen various aspects of the international capital standards for calculating regulatory capital. Although we continue to evaluate the anticipated impact the new capital rules will have on us, we currently anticipate the Bank will remain well-capitalized in accordance with the regulatory standards.

## 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Measurements - The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures in accordance with ASC 820 and ASC 825. The Company did not have any liabilities that were measured at fair value at September 30, 2013 or 2012. The Company's AFS securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets or liabilities on a non-recurring basis, such as OREO and loans individually evaluated for impairment. These non-recurring fair value adjustments involve the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

The Company groups its assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models, and similar techniques. The results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability.
The Company bases its fair values on the price that would be received from the sale of an asset in an orderly transaction between market participants at the measurement date. The Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.
The following is a description of valuation methodologies used for assets measured at fair value on a recurring basis.
AFS Securities - The Company's AFS securities portfolio is carried at estimated fair value, with any unrealized gains and losses, net of taxes, reported as AOCI in stockholders' equity. The majority of the securities within the AFS portfolio are issued by U.S. GSEs. The Company primarily uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. The Company's major security types based on the nature and risks of the securities are:
- GSE Debentures - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for similar securities. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- MBS - Estimated fair values are based on a discounted cash flow method. Cash flows are determined based on prepayment projections of the underlying mortgages and are discounted using current market yields for benchmark securities. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- Municipal Bonds - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for securities with similar credit profiles. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- Trust Preferred Securities - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking prepayment and underlying credit considerations into account. The discount rates are derived from secondary trades and bid/offer prices. (Level 3)

The following tables provide the level of valuation assumption used to determine the carrying value of the Company's assets measured at fair value on a recurring basis, which consists of AFS securities, at the dates presented.

|  | September 30, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant <br> Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) ${ }^{(1)}$ |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| AFS Securities: |  |  |  |  |  |  |  |  |
| GSE debentures | \$ | 702,228 | \$ |  | \$ | 702,228 | \$ | -- |
| MBS |  | 363,964 |  |  |  | 363,964 |  | -- |
| Municipal bonds |  | 1,352 |  |  |  | 1,352 |  | -- |
| Trust preferred securities |  | 2,423 |  | - |  | -- |  | 2,423 |
|  | \$ | 1,069,967 | \$ |  | \$ | 1,067,544 | \$ | 2,423 |

September 30, 2012

|  | Quoted Prices | Significant | Significant |
| :---: | :---: | :---: | :---: |
| in Active Markets | Other Observable | Unobservable |  |
| Carrying | for Identical Assets | Inputs | Inputs |
| Value | (Level 1) | (Level 2) | (Level 3) ${ }^{(2)}$ |
|  |  |  |  |


(1) The Company's Level 3 AFS securities had no activity from September 30, 2012 to September 30, 2013, except for principal repayments of $\$ 424$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions in net unrealized losses included in other comprehensive income for the year ended September 30, 2013 were $\$ 276$ thousand.
(2) The Company's Level 3 AFS securities had no activity from September 30, 2011 to September 30, 2012, except for principal repayments of $\$ 996$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions in net unrealized losses included in other comprehensive income for the year ended September 30, 2012 were $\$ 78$ thousand.

The following is a description of valuation methodologies used for significant assets measured at fair value on a nonrecurring basis.

Loans Receivable - The balance of loans individually evaluated for impairment at September 30, 2013 and 2012 was $\$ 27.3$ million and $\$ 26.9$ million, respectively. Substantially all of these loans were secured by residential real estate and were individually evaluated to ensure that the carrying value of the loan was not in excess of the fair value of the collateral, less estimated selling costs. When no impairment is indicated, the carrying amount is considered to approximate fair value. Fair values were estimated through current appraisals or listing prices. Fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. Based on this evaluation, the Bank charged-off any loss amounts at September 30, 2013 and 2012; therefore there was no ACL related to these loans.

OREO - OREO primarily represents real estate acquired as a result of foreclosure or by deed in lieu of foreclosure and is carried at lower-of-cost or fair value. Fair value is estimated through current appraisals or listing prices, less estimated selling costs. As these properties are actively marketed, estimated fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. The fair value of OREO at September 30, 2013 and 2012 was $\$ 3.9$ million and $\$ 8.0$ million, respectively.

The following tables provide the level of valuation assumptions used to determine the carrying value of the Company's assets measured at fair value on a non-recurring basis at the dates presented.

September 30, 2013

|  | September 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs <br> (Level 3) |  |
|  | (Dollars in thousands) |  |  |  |  |
| Loans individually evaluated for impairment | \$ 27,327 | \$ -- | \$ | \$ | 27,327 |
| OREO | 3,882 | -- | -- |  | 3,882 |
|  | \$ 31,209 | \$ -- | \$ | \$ | 31,209 |

September 30, 2012

|  | September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|  | (Dollars in thousands) |  |  |  |
| Loans individually evaluated for impairment | \$ 26,890 | \$ | \$ | \$ 26,890 |
| OREO | 8,047 | -- | -- | 8,047 |
|  | \$ 34,937 | \$ | \$ | \$ 34,937 |

Fair Value Disclosures - The Company determined estimated fair value amounts using available market information and from a variety of valuation methodologies. However, considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amount the Company could realize in a current market exchange. The use of different market assumptions and estimation methodologies may have a material impact on the estimated fair value amounts. The fair value estimates presented herein were based on pertinent information available to management as of the dates presented.

The carrying amounts and estimated fair values of the Company's financial instruments at the dates presented were as follows:

|  | 2013 |  |  |  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  |  | timated Fair Value | Carrying Amount |  | Estimated Fair Value |  |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 113,886 | \$ | 113,886 | \$ | 141,705 | \$ | 141,705 |
| HTM securities |  | 1,718,023 |  | 1,741,846 |  | 1,887,947 |  | 1,969,899 |
| Loans receivable |  | 5,958,868 |  | 6,132,239 |  | 5,608,083 |  | 5,978,872 |
| BOLI |  | 59,495 |  | 59,495 |  | 58,012 |  | 58,012 |
| Capital stock of FHLB |  | 128,530 |  | 128,530 |  | 132,971 |  | 132,971 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits |  | 4,611,446 |  | 4,646,263 |  | 4,550,643 |  | 4,607,732 |
| FHLB borrowings |  | 2,513,538 |  | 2,599,749 |  | 2,530,322 |  | 2,701,142 |
| Other borrowings |  | 320,000 |  | 333,749 |  | 365,000 |  | 388,761 |

The following methods and assumptions were used to estimate the fair value of the financial instruments:
Cash and Cash Equivalents - The carrying amounts of cash and cash equivalents are considered to approximate their fair value due to the nature of the financial asset. (Level 1)
HTM Securities - Estimated fair values of securities are based on one of three methods: 1) quoted market prices where available, 2) quoted market prices for similar instruments if quoted market prices are not available, 3) unobservable data that represents the Bank's assumptions about items that market participants would consider in determining fair value where no market data is available. HTM securities are carried at amortized cost. (Level 2)

Loans Receivable - The fair value of one- to four-family mortgages and home equity loans are generally estimated using the present value of expected future cash flows, assuming future prepayments and using discount factors determined by prices obtained from securitization markets, less a discount for the cost of servicing and lack of liquidity. The estimated fair value of the Bank's multi-family and consumer loans are based on the expected future cash flows assuming future prepayments and discount factors based on current offering rates. (Level 3)
$B O L I$ - The carrying value of BOLI is considered to approximate its fair value due to the nature of the financial asset. (Level 1)

Capital Stock of FHLB - The carrying value and estimated fair value of FHLB stock equals cost, which is based on redemption at par value. (Level 1)

Deposits - The estimated fair value of demand deposits, savings and money market accounts is the amount payable on demand at the reporting date. The estimated fair value of these deposits at September 30, 2013 and 2012 was $\$ 2.07$ billion and $\$ 1.98$ billion, respectively. (Level 1) The fair value of certificates of deposit is estimated by discounting future cash flows using current LIBOR rates. The estimated fair value of certificates of deposit at September 30, 2013 and 2012 was $\$ 2.58$ billion and $\$ 2.63$ billion, respectively. (Level 2)
FHLB borrowings and Repurchase Agreements - The fair value of fixed-maturity borrowed funds is estimated by discounting estimated future cash flows using currently offered rates. (Level 2)

## 15. SUBSEQUENT EVENTS

In preparing these financial statements, management has evaluated events occurring subsequent to September 30, 2013, for potential recognition and disclosure. There have been no material events or transactions which would require adjustments to the consolidated financial statements at September 30, 2013.

## 16. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following table presents summarized quarterly data for each of the years indicated for the Company.

|  |  | First Quarter |  | Second <br> Quarter |  | Third Quarter |  | Fourth <br> Quarter |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars and counts in thousands, except per share amounts) |  |  |  |  |  |  |  |  |  |
| 2013 |  |  |  |  |  |  |  |  |  |  |
| Total interest and dividend income | \$ | 77,676 | \$ | 74,980 | \$ | 73,675 | \$ | 72,223 | \$ | 298,554 |
| Net interest and dividend income |  | 45,630 |  | 44,320 |  | 44,404 |  | 43,806 |  | 178,160 |
| Provision for credit losses |  | 233 |  | -- |  | (800) |  | (500) |  | $(1,067)$ |
| Net income |  | 17,563 |  | 17,715 |  | 17,995 |  | 16,067 |  | 69,340 |
| Basic EPS |  | 0.12 |  | 0.12 |  | 0.13 |  | 0.11 |  | 0.48 |
| Diluted EPS |  | 0.12 |  | 0.12 |  | 0.13 |  | 0.11 |  | 0.48 |
| Dividends declared per share |  | 0.775 |  | 0.075 |  | 0.075 |  | 0.075 |  | 1.00 |
| Average number of basic shares outstanding |  | 147,883 |  | 145,382 |  | 143,263 |  | 142,856 |  | 144,847 |
| Average number of diluted shares outstanding |  | 147,883 |  | 145,382 |  | 143,263 |  | 142,858 |  | 144,848 |
| 2012 |  |  |  |  |  |  |  |  |  |  |
| Total interest and dividend income | \$ | 84,827 | \$ | 83,274 | \$ | 80,645 | \$ | 79,305 | \$ | 328,051 |
| Net interest and dividend income |  | 45,374 |  | 47,466 |  | 46,188 |  | 45,853 |  | 184,881 |
| Provision for credit losses |  | 540 |  | 1,500 |  | -- |  | -- |  | 2,040 |
| Net income |  | 18,789 |  | 19,315 |  | 18,673 |  | 17,736 |  | 74,513 |
| Basic EPS |  | 0.12 |  | 0.12 |  | 0.12 |  | 0.11 |  | 0.47 |
| Diluted EPS |  | 0.12 |  | 0.12 |  | 0.12 |  | 0.11 |  | 0.47 |
| Dividends declared per share |  | 0.175 |  | 0.075 |  | 0.075 |  | 0.075 |  | 0.40 |
| Average number of basic shares outstanding |  | 161,923 |  | 161,722 |  | 156,962 |  | 151,077 |  | 157,913 |
| Average number of diluted shares outstanding |  | 161,931 |  | 161,728 |  | 156,966 |  | 151,079 |  | 157,916 |

## 17. PARENT COMPANY FINANCIAL INFORMATION (PARENT COMPANY ONLY)

The Company serves as the holding company for the Bank (see "Note 1 - Summary of Significant Accounting Policies"). The Company's (parent company only) balance sheets at the dates presented, and the related statements of income and cash flows for each of the years presented are as follows:

## BALANCE SHEETS

September 30, 2013 and 2012
(Dollars in thousands, except share amounts)

|  |  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 207,012 | \$ | 308,648 |
| Investment in the Bank |  | 1,370,426 |  | 1,379,357 |
| AFS securities, at fair value (amortized cost of \$0 and \$60,074) |  | -- |  | 60,120 |
| Note receivable - ESOP |  | 47,260 |  | 50,087 |
| Other assets |  | 282 |  | 84 |
| Accrued interest |  | -- |  | 263 |
| Income tax receivable |  | 3,031 |  | 3,092 |
| Deferred income tax assets |  | 4,186 |  | 7,103 |
| TOTAL ASSETS | \$ | 1,632,197 | \$ | 1,808,754 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES:
Accounts payable and accrued expenses

## STOCKHOLDERS' EQUITY:

Preferred stock, \$. 01 par value; 100,000,000 shares authorized, no shares issued or outstanding
Common stock, $\$ .01$ par value; 1,400,000,000 shares authorized, 147,840,268 and 155,379,739 shares issued and outstanding as of September 30, 2013 and 2012, respectively
Additional paid-in capital
Unearned compensation - ESOP
Retained earnings
AOCI, net of tax Total stockholders' equity
\$ 71 \$ 2,296

| 1,478 | 1,554 |
| ---: | ---: |
| $1,235,781$ | $1,292,122$ |
| $(44,603)$ | $(47,575)$ |
| 432,203 | 536,150 |
| 7,267 | 24,207 |
| $1,632,126$ | $1,806,458$ |

$\underline{\$ \quad 1,632,197} \xlongequal{\$ \quad 1,808,754}$

STATEMENTS OF INCOME
YEARS ENDED SEPTEMBER 30, 2013, 2012 and 2011
(Dollars in thousands)

## INTEREST AND DIVIDEND INCOME:

Dividend income from the Bank
Interest income from other investments
Interest income from securities
Total interest and dividend income

INTEREST EXPENSE

NET INTEREST AND DIVIDEND INCOME

NON-INTEREST INCOME

NON-INTEREST EXPENSE:
Contribution to Foundation
Salaries and employee benefits
Regulatory and outside services
Other non-interest expense
Total non-interest expense

INCOME BEFORE INCOME TAX EXPENSE (BENEFIT) AND EQUITY IN (EXCESS OF DISTRIBUTION OVER) UNDISTRIBUTED EARNINGS OF SUBSIDIARY

INCOME TAX EXPENSE (BENEFIT)

INCOME BEFORE EQUITY IN (EXCESS OF DISTRIBUTION OVER) UNDISTRIBUTED EARNINGS OF SUBSIDIARY

EQUITY IN (EXCESS OF DISTRIBUTION OVER) UNDISTRIBUTED EARNINGS OF SUBSIDIARY

NET INCOME

| 2013 |  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 70,512 | \$ | 88,871 | \$ | 45,643 |
|  | 2,328 |  | 2,835 |  | 3,221 |
|  | 62 |  | 1,062 |  | 1,093 |
|  | 72,902 |  | 92,768 |  | 49,957 |
|  | -- |  | -- |  | 855 |
|  | 72,902 |  | 92,768 |  | 49,102 |
|  | -- |  | -- |  | 26 |
|  | -- |  | -- |  | 40,000 |
|  | 857 |  | 838 |  | 856 |
|  | 473 |  | 276 |  | 337 |
|  | 648 |  | 694 |  | 650 |
|  | 1,978 |  | 1,808 |  | 41,843 |
|  | 70,924 |  | 90,960 |  | 7,285 |
|  | 144 |  | 731 |  | $(13,425)$ |
|  | 70,780 |  | 90,229 |  | 20,710 |
|  | $(1,440)$ |  | $(15,716)$ |  | 17,693 |
| \$ | 69,340 | \$ | 74,513 | \$ | 38,403 |

## STATEMENTS OF CASH FLOWS

YEARS ENDED SEPTEMBER 30, 2013, 2012 and 2011
(Dollars in thousands)


## Annual Meeting

The Annual Meeting of Stockholders will be held at 10:00 a.m. local time on January 21, 2014 at the Bradbury Thompson Center, 1700 SW Jewell St on the Washburn University campus in Topeka, Kansas.

## Stock Listing

Capitol Federal Financial, Inc. common stock is traded on the Global Select tier of the NASDAQ Stock Market under the symbol "CFFN".

## Price Range of Common Stock

The high and low sales prices for the common stock as reported on the NASDAQ Stock Market, as well as dividends declared per share, are reflected in the table below. Such information reflects inter-dealer prices, without retail markup, markdown or commission and may not represent actual transactions.

| FISCAL YEAR 2013 | HIGH | LOW | DIVIDENDS |
| :--- | :---: | :---: | :---: |
| First Quarter | $\$ 12.29$ | $\$ 11.44$ | $\$ 0.775$ |
| Second Quarter | $\$ 12.17$ | $\$ 11.58$ | $\$ 0.075$ |
| Third Quarter | $\$ 12.31$ | $\$ 11.67$ | $\$ 0.075$ |
| Fourth Quarter | $\$ 12.93$ | $\$ 12.08$ | $\$ 0.075$ |
|  |  |  |  |
| FISCAL YEAR 2012 | HIGH | LOW | DIVIDENDS |
| First Quarter | $\$ 11.64$ | $\$ 10.30$ | $\$ 0.175$ |
| Second Quarter | $\$ 12.13$ | $\$ 11.38$ | $\$ 0.075$ |
| Third Quarter | $\$ 12.16$ | $\$ 11.16$ | $\$ 0.075$ |
| Fourth Quarter | $\$ 12.04$ | $\$ 11.45$ | $\$ 0.075$ |

During fiscal year 2013, the Company paid $\$ 146.8$ million in cash dividends, or $\$ 1.00$ per share. The cash dividends paid in fiscal year 2013 consisted of $\$ 43.7$ million of regular quarterly dividends, a special year-end dividend of $\$ 26.6$ million and $\$ 76.5$ million from the True Blue dividend, paid in December 2012. In calendar year 2013, the Company paid $\$ 69.1$ million of dividends consisting of $\$ 43.3$ million of regular quarterly dividends and a special year-end dividend of $\$ 25.8$ million. The special year-end dividend is the result of the Board of Directors' commitment to distribute to stockholders $100 \%$ of the annual earnings of Capitol Federal Financial, Inc.

For fiscal year 2014, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders. Our cash dividend payout policy is continually reviewed by management and the Board of Directors. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company level. The Company relies significantly upon capital distributions from the Bank to accumulate cash for the payment of dividends to Company stockholders. See Notes 1 and 13 in the Notes to Consolidated Financial Statements for a discussion of restrictions on the Bank's ability to make capital distributions.

At November 18, 2013, there were $147,856,568$ shares of Capitol Federal Financial, Inc. common stock issued and outstanding and approximately 11,424 stockholders of record.

## Stockholders and General Inquiries

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## Transfer Agent

American Stock Transfer \& Trust Company
6201 15th Avenue, Brooklyn, NY 11219, (800) 937-5449


[^0]:    Cumulative one-year gap - interest rates +200 bp at September 30, 2013

    Cumulative one-year gap at September 30, 2012 Cumulative one-year gap at September 30, 2011

[^1]:    James D. Wempe, Vice President
    Capitol Federal Financial, Inc., 700 South Kansas Avenue, Topeka, KS 66603, (785) 270-6055, e-mail: jwempe@capfed.com Copies of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013 are available at no charge to stockholders upon request.

