## CAPITOL FEDERAL FINANCIAL

 2012 ANNUAL REPORIS

STRENGTH BUILT ON TRUST EARNED.

## directors

John B. Dicus | Morris J. Huey II | Jeffrey M. Johnson | Michael T. McCoy, M.D.
Reginald L. Robinson | Jeffrey R. Thompson | Marilyn S. Ward

# managers 

John B. Dicus | R. Joe Aleshire | Natalie G. Haag | Rick C. Jackson | Carlton A. Ricketts<br>Kent G. Townsend | Tara D. Van Houweling | Mary R. Culver

Special Counsel
Independent Auditors

Silver, Freedman \& Taff, L.L.P. , 3299 K Street, N.W. , Suite I00, Washington, DC 20007 Deloitte \& Touche L.L.P. , I 100 Walnut, Suite 3300, Kansas City, MO 64106

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## financial highlights

Total Assets
Loans Receivable, net
Securities
Available-for-Sale
Held-to-Maturity

Deposits
Borrowings
Equity
Net Income

Efficiency Ratio
Equity to Assets

| $\$ 9,378,304$ | $\$ 9,450,799$ | $\$ 8,487,130$ | $\$ 8,403,680$ | $\$ 8,055,249$ |
| ---: | ---: | ---: | ---: | ---: |
| $5,608,083$ | $5,149,734$ | $5,168,202$ | $5,603,965$ | $5,320,780$ |
|  |  |  |  |  |
|  |  |  |  |  |
| $1,406,844$ | $1,486,439$ | $1,060,366$ | $1,623,995$ | $1,533,641$ |
| $1,887,947$ | $2,370,117$ | $1,880,154$ | 849,176 | 843,057 |
|  |  |  |  |  |
| $4,550,643$ | $4,495,173$ | $4,386,310$ | $4,228,609$ | $3,923,883$ |
| $2,895,322$ | $2,894,462$ | $3,016,980$ | $3,106,179$ | $3,160,710$ |
| $1,806,458$ | $1,939,529$ | 961,950 | 941,298 | 871,216 |
| 74,513 | $38,403^{(1)}$ | 67,840 | 66,298 | 50,954 |
|  |  |  |  |  |
| $43.55 \%$ | $68.30 \%$ |  |  |  |
| $19.26 \%$ | $20.52 \%$ | $43.99 \%$ | $45.62 \%$ | $49.93 \%$ |
|  |  | $11.33 \%$ | $11.20 \%$ | $10.82 \%$ |

## 66 We recorded our strongest earnings since fiscal year 2002. $\partial \partial$

amount of dividends paid (in millions)

shares outstanding ${ }^{\text {(3) }}$

basic earnings per share

(I) Excluding the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to Capitol Federal Foundation (the "Foundation") in connection with the corporate reorganization in December 2010, net income for fiscal year 2011 would have been $\$ 64.4$ million and the efficiency ratio would have been $47.65 \%$. Basic earnings per share for fiscal year 20II, in accordance with accounting principles generally accepted in the United States of America ("GAAP"), was $\$ 0.24$. Non-GAAP basic earnings per share, which excludes the contribution to the Foundation, was $\$ 0.40$ and is being presented to allow for comparability. For additional information, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011 - Non-GAAP Presentation."
(2) Included in calendar year 201 I dividends paid is $\$ 96.8$ million related to a one-time special cash dividend (welcome dividend) associated with the corporate reorganization in December 2010.
(3) In association with the corporate reorganization in December 2010, all publicly held shares of Capitol Federal Financial were exchanged for new shares of Capitol Federal Financial, Inc. All share counts prior to the corporate reorganization have been revised to reflect the exchange ratio, which was 2.2637 .
(4) All earnings per share information prior to the corporate reorganization in December 2010 has been revised to reflect the 2.2637 exchange ratio.

## letter to our stockholders

Dear Stockholders

Fiscal year 2012 was another year of strong performance for Capitol Federal Financial, Inc. We completed our second full year of operations as a fully public company and fulfilled the commitments made to our investors in the second-step prospectus. During this fiscal year, an investment in the Company's stock provided a $17 \%$ total return. We recorded our strongest earnings since fiscal year 2002, successfully completed our first full year with our new regulators and we experienced continued improvement in our asset quality metrics.

In December 2010, the Company completed its second-step conversion. In our prospectus we indicated five actions we would take to benefit of stockholders. We fulfilled the last of these commitments in the current fiscal year with the initiation of a $\$ 193$ million stock buyback program. We also completed our second year of paying 100 percent of our net earnings, which totaled $\$ 74.5$ million in fiscal year 20 I 2 , to our stockholders in the form of cash dividends. It is the Board's intent to again pay 100 percent of our net earnings in fiscal year 2013 to our stockholders in the form of cash dividends.

Asset quality continued to improve in 2012 with a decrease in the balance of delinquent loans. This is also evidenced by the lower provision recorded for problem loans compared to each of the prior two fiscal year's. Recent clarifications of accounting and regulatory guidelines have required us to report some loans as non-performing while the borrower is still current with their loan payments. These requirements have led to challenges in differentiating loans that are truly non-performing from those that have been restructured to meet the needs of borrowers who continue to make payments. Despite these changes in the industry, we continue to have industry leading performance ratios reflecting the quality of our loan portfolio.

During fiscal year 2012 , the loan portfolio increased $8.7 \%$, to $\$ 5.65$ billion, our highest growth rate since fiscal year 2005. Early in fiscal year 2005 Capitol Federal became concerned that the quality of loans available for purchase was declining and we did not change our underwriting standards to chase growth in our loan portfolio. This was most notable in our portfolio of loans purchased from nationwide lenders which decreased in balance every year until 2012 , when the balance increased as a result of the purchase of $\$ 362.7$ million of loans. In conjunction with our second-step conversion in 20I0, Capitol Federal began to increase the number of correspondents from which we would purchase loans on a flow basis, provided these loans meet our internal underwriting standards. During the year, we increased by 7 , to 26 , the number of correspondents who originate loans for us and grew this portfolio of loans by $\$ 179.4$ million.

Deposit growth this year was moderate, increasing I.2\%, to a total balance of $\$ 4.55$ billion. Competition from other banks and investment alternatives created a challenging environment for deposit growth. During fiscal year 2012 Capitol Federal opened a new branch in Liberty, MO, bringing to three the number of offices in Missouri. We are currently working on our 47th branch which will be located in the downtown area of Kansas City, MO and will open during fiscal year 2013. Branching continues to be considered as we look to profitably expand our footprint in local and adjacent market areas.

In response to the recent recession and slower than expected recovery, the Federal Reserve Board has kept short-term interest rates near zero. Two completed rounds of "quantitative easing," with a third underway, have also pushed long-term interest rates lower. These programs have forced all market interest rates to historically low levels and have caused all financial institutions to lower deposit and lending rates. Capitol Federal recognizes that the low deposit rates have impacted our savings customers while at the same time allowed borrowers to refinance their loans at more favorable terms.

The Dodd-Frank Act passed its second anniversary in July 2012. Capitol Federal has been impacted by this legislation through the costs of additional compliance requirements and additional disclosures in public filings and customer communications. Capitol Federal has consistently worked to maintain a strong compliance program because it is not only a good business practice but more importantly it constructively serves our customers to have the best programs and services available.

During the past fiscal year, the Capitol Federal Foundation donated $\$ 3.3$ million to local charities. In October 2012, the Foundation announced a commitment to contribute $\$ 20$ million to construct a new building for the University of Kansas School of Business. This commitment and others have contributed to the betterment of the States of Kansas and Missouri. They also further expand the presence of Capitol Federal without impacting our financial performance.

Looking ahead to fiscal year 20I3, Capitol Federal's board, management and employees stand ready to continue to serve our stockholders and customers through our high-level of customer service, appropriate technology solutions and solid operating performance. For both our stockholders and customers we will continue to expand on the strength we have built over more than 115 years of service through the trust we have earned.


## Solver discus

John B. Discus
Chairman, President and CEO

## locationanch


$\star$ Home Office, Topeka, KS

Topeka: 785-235-I34I

Home Office<br>700 S Kansas Avenue, Topeka, KS 66603

I201 S Topeka Blvd
2100 SW Fairlawn Rd
2901 S Kansas Ave
2865 SW Wanamaker Rd
3540 NW 46th St
3310 SE 29th St
12th St \& Wanamaker, ATM only
29th \& California, ATM only
Greater Kansas City: 913-38I-5400
5501 Johnson Dr
9500 Nall Ave
1900 W 75th St
9000 W 87th St
5700 Nieman Rd
1408 E Santa Fe St
IOIOI College Blvd
2100 E I5lst St
I 5525 W 87th St Pkwy
13500 Metcalf Ave
22400 Midland Dr
1508I Nall Ave
13100 State Line Rd
5821 NW Barry Rd, Kansas City, MO
191| Star Drive, Liberty, MO
I5345 W II9th St, SuperTarget
12200 Blue Valley Pkwy, SuperTarget
15700 Shawnee Mission Pkwy, SuperTarget
7734 State Ave, Price Chopper
11700 W I35th St, Price Chopper
4050 W 83rd St, Hen House
830 E Main St, Gardner, Price Chopper
500 NE Barry Rd, Kansas City, MO, Price Chopper
75th \& Quivira, ATM only
Santa Fe \& Hwy 7, ATM only
1960I W IOIst, Price Chopper, ATM only

## Lawrence: 785-749-9100

1046 Vermont St
1025 lowa St
3201 S lowa St, SuperTarget
470 I W 6th St, Dillon's
1026 Westdale Rd, Loan Production Office Only
I32I Oread, KU Student Union, ATM only
1740 Massachusettes, Dillon's Plaza, ATM Only

## Wichita: 316-689-0200

8301 E 21st St North
8040 E Douglas Ave
4020 W Maple St
10404 W Central Ave
4000 E Harry St
4616 E I3th St North
1636 North Rock Rd, Suite 900, Derby, KS II4 E Cloud Ave, Andover, KS

Emporia: 620-342-0I25
602 Commercial St
Manhattan: 785-537-4226
1401 Poyntz Ave
705A Commons Place
K-State Student Union, ATM only
Salina: 785-825-712।
2550 S 9th St
See capfed.com for complete list of participating Walgreen's ATMs in the Greater Kansas City
Metro area and across the State of Kansas.

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## SELECTED CONSOLIDATED FINANCIAL DATA

The summary information presented below under "Selected Balance Sheet Data" and "Selected Operations Data" for, and as of the end of, each of the years ended September 30 is derived from our audited consolidated financial statements. The following information is only a summary and you should read it in conjunction with our consolidated financial statements and notes beginning on page 50. All share information prior to the second step conversion and stock offering completed in December 2010 ("the corporate reorganization") has been revised to reflect the 2.2637 exchange ratio.

|  | September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 |  | 2010 | 2009 | 2008 |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| Selected Balance Sheet Data: |  |  |  |  |  |  |
| Total assets | \$ 9,378,304 | \$ | 9,450,799 | \$ 8,487,130 | \$ 8,403,680 | \$ 8,055,249 |
| Loans receivable, net | 5,608,083 |  | 5,149,734 | 5,168,202 | 5,603,965 | 5,320,780 |
| Securities: |  |  |  |  |  |  |
| Available-for-sale ("AFS") | 1,406,844 |  | 1,486,439 | 1,060,366 | 1,623,995 | 1,533,641 |
| Held-to-maturity ("HTM") | 1,887,947 |  | 2,370,117 | 1,880,154 | 849,176 | 843,057 |
| Capital stock of Federal Home Loan Bank ("FHLB") | 132,971 |  | 126,877 | 120,866 | 133,064 | 124,406 |
| Deposits | 4,550,643 |  | 4,495,173 | 4,386,310 | 4,228,609 | 3,923,883 |
| Advances from FHLB | 2,530,322 |  | 2,379,462 | 2,348,371 | 2,392,570 | 2,447,129 |
| Other borrowings | 365,000 |  | 515,000 | 668,609 | 713,609 | 713,581 |
| Stockholders' equity | 1,806,458 |  | 1,939,529 | 961,950 | 941,298 | 871,216 |


|  | For the Year Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
|  | (Dollars and counts in thousands, except per share amounts) |  |  |  |  |  |  |  |  |  |
| Selected Operations Data: |  |  |  |  |  |  |  |  |  |  |
| Total interest and dividend income | \$ | 328,051 | \$ | 346,865 | \$ | 374,051 | \$ | 412,786 | \$ | 410,806 |
| Total interest expense |  | 143,170 |  | 178,131 |  | 204,486 |  | 236,144 |  | 276,638 |
| Net interest and dividend income |  | 184,881 |  | 168,734 |  | 169,565 |  | 176,642 |  | 134,168 |
| Provision for credit losses |  | 2,040 |  | 4,060 |  | 8,881 |  | 6,391 |  | 2,051 |
| Net interest and dividend income after provision for credit losses |  | 182,841 |  | 164,674 |  | 160,684 |  | 170,251 |  | 132,117 |
| Retail fees and charges |  | 15,915 |  | 15,509 |  | 17,789 |  | 18,023 |  | 17,805 |
| Other income |  | 8,318 |  | 9,486 |  | 16,622 |  | 10,571 |  | 12,222 |
| Total other income |  | 24,233 |  | 24,995 |  | 34,411 |  | 28,594 |  | 30,027 |
| Total other expenses |  | 91,075 |  | 132,317 |  | 89,730 |  | 93,621 |  | 81,989 |
| Income before income tax expense |  | 115,999 |  | 57,352 |  | 105,365 |  | 105,224 |  | 80,155 |
| Income tax expense |  | 41,486 |  | 18,949 |  | 37,525 |  | 38,926 |  | 29,201 |
| Net income |  | 74,513 |  | 38,403 |  | 67,840 |  | 66,298 |  | 50,954 |
| Basic earnings per share | \$ | 0.47 | \$ | $0.24^{(1)}$ | \$ | 0.41 | \$ | 0.40 | \$ | 0.31 |
| Average basic shares outstanding |  | 157,913 |  | 162,625 |  | 165,862 |  | 165,576 |  | 165,112 |
| Diluted earnings per share | \$ | 0.47 | \$ | $0.24{ }^{(1)}$ | \$ | 0.41 | \$ | 0.40 | \$ | 0.31 |
| Average diluted shares outstanding |  | 157,916 |  | 162,633 |  | 165,899 |  | 165,721 |  | 165,279 |


| Selected Performance and Financial Ratios and Other Data: | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Performance Ratios: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.79\% |  | $0.41 \%^{(1)}$ |  | 0.80\% |  | 0.81\% |  | 0.65\% |
| Return on average equity |  | 3.93 |  | $2.20{ }^{(1)}$ |  | 7.09 |  | 7.27 |  | 5.86 |
| Dividends paid per share ${ }^{(2)}$ | \$ | 0.40 | \$ | 1.63 | \$ | 2.29 | \$ | 2.11 | \$ | 2.00 |
| Dividend payout ratio |  | 85.58\% |  | 390.88\% |  | 71.34\% |  | 66.47\% |  | 81.30\% |
| Ratio of operating expense to |  |  |  |  |  |  |  |  |  |  |
| average total assets |  | 0.97 |  | $1.40{ }^{(1)}$ |  | 1.06 |  | 1.14 |  | 1.04 |
| Efficiency ratio |  | 43.55 |  | $68.30^{(1)}$ |  | 43.99 |  | 45.62 |  | 49.93 |
| Ratio of average interest-earning assets |  |  |  |  |  |  |  |  |  | 1.12x |
| Interest rate spread information: |  |  |  |  |  |  |  |  |  |  |
| Average during period |  | 1.64\% |  | 1.42\% |  | 1.78\% |  | 1.86\% |  | 1.35\% |
| End of period |  | 1.68 |  | 1.60 |  | 1.76 |  | 1.89 |  | 1.70 |
| Net interest margin |  | 2.01 |  | 1.84 |  | 2.06 |  | 2.20 |  | 1.75 |
| Asset Quality Ratios: |  |  |  |  |  |  |  |  |  |  |
| Non-performing assets to total assets |  | $0.43{ }^{(3)}$ |  | 0.40 |  | 0.49 |  | 0.46 |  | 0.23 |
| Non-performing loans to total loans |  | $0.57{ }^{(3)}$ |  | 0.51 |  | 0.62 |  | 0.55 |  | 0.26 |
| Allowance for credit losses ("ACL") to non-performing loans |  | $34.88^{(3)}$ |  | 58.34 |  | 46.60 |  | 32.83 |  | 42.37 |
| ACL to loans receivable, net |  | 0.20 |  | 0.30 |  | 0.29 |  | 0.18 |  | 0.11 |
| Capital Ratios: |  |  |  |  |  |  |  |  |  |  |
| Equity to total assets at end of period |  | 19.26 |  | 20.52 |  | 11.33 |  | 11.20 |  | 10.82 |
| Average equity to average assets |  | 20.11 |  | 18.50 |  | 11.30 |  | 11.08 |  | 11.05 |
| Regulatory Capital Ratios of Bank: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio |  | 14.6 |  | 15.1 |  | 9.8 |  | 10.0 |  | 10.0 |
| Tier 1 risk-based capital |  | 36.4 |  | 37.9 |  | 23.5 |  | 23.2 |  | 23.1 |
| Total risk-based capital |  | 36.7 |  | 38.3 |  | 23.8 |  | 23.3 |  | 23.0 |
| Other Data: |  |  |  |  |  |  |  |  |  |  |
| Number of traditional offices |  | 36 |  | 35 |  | 35 |  | 33 |  | 30 |
| Number of in-store offices |  | 10 |  | 10 |  | 11 |  | 9 |  | 9 |

(1) Excluding the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Capitol Federal Foundation ("the Foundation") in connection with Capitol Federal Financial's conversion from a mutual holding company form of organization to a stock form of organization, basic and diluted earnings per share would have been $\$ 0.40$, return on average assets would have been $0.68 \%$, return on average equity would have been $3.69 \%$, ratio of operating expense to average total assets would have been $0.98 \%$, and the efficiency ratio would have been $47.65 \%$. This adjusted financial data is not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011 - Non-GAAP Presentation."
(2) For fiscal years 2008 through 2010, Capitol Federal Savings Bank MHC ("MHC") owned a majority of the outstanding shares of Capitol Federal Financial common stock and waived its right to receive dividends paid on the common stock with the exception of the $\$ 0.50$ per share dividend paid on 500,000 shares in February 2010. Public shares excluded shares held by MHC, as well as unallocated shares held in the Capitol Federal Financial Employee Stock Ownership Plan ("ESOP"). In December 2010, Capitol Federal Financial completed its conversion from a mutual holding company form of organization to a stock form of organization and all shares owned by MHC were sold in a public offering. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Executive Summary" for additional information.
(3) See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Financial Condition - Loans Receivable" for additional information regarding non-performing loans and non-performing assets.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

## General Overview

Capitol Federal Financial, Inc. (the "Company") is the holding company and the sole shareholder of Capitol Federal Savings Bank (the "Bank"). The Company's common stock is traded on the NASDAQ Global Select Market under the symbol "CFFN."

## Private Securities Litigation Reform Act-Safe Harbor Statement

We may from time to time make written or oral "forward-looking statements", including statements contained in our filings with the Securities and Exchange Commission ("SEC"). These forward-looking statements may be included in this annual report to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may", "could", "should", "would", "believe", "anticipate", "estimate", "expect", "intend", "plan" and similar expressions are intended to identify forwardlooking statements. The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market areas or to purchase loans through correspondents;
- our ability to acquire funds from or invest funds in wholesale or secondary markets at favorable yields as compared to the related funding source;
- our ability to access cost-effective funding;
- the future earnings and capital levels of the Bank and the continued non-objection by our primary federal banking regulators, to the extent required, to distribute capital from the Bank to the Company, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- fluctuations in deposit flows, loan demand, and/or real estate values, as well as unemployment levels, which may adversely affect our business;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs, changes in property values, and changes in estimates of the adequacy of the ACL;
- results of examinations of the Bank and the Company by their respective primary federal banking regulators, including the possibility that the regulators may, among other things, require us to increase our ACL;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, fiscal policies and laws, and monetary and interest rate policies of the Board of Governors of the Federal Reserve System ("FRB");
- the effects of, and changes in, foreign and military policies of the United States government;
- inflation, interest rate, market and monetary fluctuations;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products and services and branching locations, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance and the impact of other governmental initiatives affecting the financial services industry;
- implementing business initiatives may be more difficult or expensive than anticipated;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not exclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

The following discussion is intended to assist in understanding the financial condition and results of operations of the Company. The Bank comprises almost all of the consolidated assets and liabilities of the Company and the Company is dependent primarily upon the performance of the Bank for the results of its operations. Because of this relationship, references to management actions, strategies and results of actions apply to both the Bank and the Company.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

In December 2010, Capitol Federal Financial completed its conversion from a mutual holding company form of organization to a stock form of organization. Capitol Federal Financial, which owned $100 \%$ of the Bank, was succeeded by Capitol Federal Financial, Inc., a new Maryland corporation. As part of the corporate reorganization, MHC's ownership interest of Capitol Federal Financial was sold in a public stock offering. Capitol Federal Financial, Inc. sold $118,150,000$ shares of common stock at $\$ 10.00$ per share in the stock offering. The publicly held shares of Capitol Federal Financial were exchanged for new shares of common stock of Capitol Federal Financial, Inc. The exchange ratio was 2.2637 and ensured that immediately after the corporate reorganization the public stockholders of Capitol Federal Financial owned the same aggregate percentage of Capitol Federal Financial, Inc. common stock that they owned of Capitol Federal Financial common stock immediately prior to that time. In lieu of fractional shares, Capitol Federal Financial stockholders were paid in cash. Gross proceeds from the offering were $\$ 1.18$ billion and related offering expenses were $\$ 46.7$ million. The net proceeds from the stock offering were $\$ 1.13$ billion, of which $50 \%$, or $\$ 567.4$ million, was contributed to the Bank as a capital contribution, as required by the Office of Thrift Supervision (the "OTS") regulations. The other $50 \%$, or $\$ 567.4$ million, remained at Capitol Federal Financial, Inc., of which $\$ 40.0$ million was contributed to the Bank's charitable foundation, Capitol Federal Foundation, and $\$ 47.3$ million was loaned to the ESOP for its purchase of Capitol Federal Financial, Inc. shares in the stock offering. In April 2011, the Company redeemed the outstanding Junior Subordinated Deferrable Interest Debentures (the "Debentures") of $\$ 53.6$ million using a portion of the offering proceeds from the corporate reorganization.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act, among other things, required the OTS to be merged into the Office of the Comptroller of the Currency (the "OCC"). On July 21, 2011, the OCC assumed all functions and authority from the OTS relating to federally charted savings banks, and the FRB assumed all functions and authority from the OTS relating to savings and loan holding companies. Accordingly, effective July 21, 2011, the Bank became regulated by the OCC and the Company became regulated by the FRB. Prior to that date, the Bank and Company were regulated by the OTS. All references to the OTS in this document on or after that date will refer to the successor regulator (i.e., the OCC for the Bank and the FRB for the Company), as appropriate.

We have been, and intend to continue to be, a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We attract retail deposits from the general public and invest those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to fourfamily residences. To a lesser extent, we also originate consumer loans, loans secured by first mortgages on non-owner-occupied one- to four-family residences, multi-family and commercial real estate loans, and construction loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole one- to four-family mortgage loans from correspondent and nationwide lenders, and invest in certain investment securities and mortgage-backed securities ("MBS") using funding from retail deposits, advances from FHLB, and repurchase agreements. The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Retail deposit balances are influenced by a number of factors including interest rates paid on competing personal investment products, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, changing loan underwriting guidelines, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, MBS, investment securities, and cash, and the interest paid on deposits and borrowings. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. The Bank generally prices its first mortgage loan products based on secondary market and competitor pricing. Generally, deposit pricing is based upon a survey of competitors in the Bank's market areas, and the need to attract funding and retain maturing deposits. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our deposits have maturity or repricing dates of less than two years.

The Federal Open Market Committee of the Federal Reserve (the "FOMC") noted in their October 2012 statement that the economy continues to expand at a moderate pace. Growth in employment has been slow, and the level of unemployment remains elevated. The FOMC noted that household spending has advanced a bit more quickly in recent months; however, business fixed investment has waned. The housing sector has shown signs of improvement, albeit from a depressed level, and inflation has recently picked up somewhat reflecting higher energy
prices. The FOMC decided to continue, through the end of the year, its program to extend the average maturity of its holdings of Treasury securities, as announced in September 2011, by purchasing Treasury securities with remaining maturities of six to 30 years and maintain its existing policy of reinvesting principal payments from its holdings of agency debt and agency MBS in agency MBS. Additionally, the FOMC stated that they will continue their program, announced in September 2012, of purchasing agency MBS at a pace of $\$ 40$ billion per month. There is no definitive end date to this program. The FOMC believes these actions will put downward pressure on longer-term interest rates, support mortgage markets, and help to make broader financial conditions more accommodative. The FOMC also decided to maintain the overnight lending rate at zero to $0.25 \%$ and it believes the low rates will be warranted through at least mid-2015.

Economic conditions in the Bank's local market areas have a significant impact on the ability of borrowers to repay loans and the value of the collateral securing these loans. As of September 2012, the unemployment rate was $5.9 \%$ for Kansas and $6.9 \%$ for Missouri, compared to the national average of $7.8 \%$. The unemployment rate remains relatively low in our market areas, compared to the national average, due to diversified industries within our market areas, primarily in the Kansas City metropolitan statistical area, but it is higher than the historical average. Our Kansas City market area, which comprises the largest segment of our loan portfolio and deposit base, has an average household income of approximately $\$ 79$ thousand per annum, based on 2012 estimates from the American Community Survey, which is a statistical survey by the U.S. Census Bureau. The average household income in our combined market areas is approximately $\$ 68$ thousand per annum, with $92 \%$ of the population at or above the poverty level, also based on the 2012 estimates from the American Community Survey. The Federal Housing Finance Agency ("FHFA") price index for Kansas and Missouri has not experienced significant fluctuations during the past 10 years, unlike several other segments of the United States, which indicates relative stability in property values in our local market areas.

Total assets decreased $\$ 72.5$ million, from $\$ 9.45$ billion at September 30, 2011 to $\$ 9.38$ billion at September 30 , 2012, due primarily to a $\$ 561.8$ million decrease in the securities portfolio, partially offset by an increase of $\$ 458.3$ million in loans receivable, net, and an increase in cash and cash equivalents of $\$ 20.6$ million. The decrease in securities was due primarily to called and matured investment securities not being fully replaced, including $\$ 300.0$ million at Capitol Federal Financial, Inc., at the holding company level. The increase in loans receivable was due primarily to an increase in one- to four-family loans resulting largely from $\$ 630.2$ million of bulk and correspondent loan purchases during the current fiscal year.

The performance of our loan portfolio continues to improve as evidenced by a decline in delinquent loan balances and the level of loan charge-offs. Loans 30 to 89 days delinquent decreased $\$ 3.5$ million from $\$ 26.8$ million at September 30, 2011 to $\$ 23.3$ million at September 30, 2012. Loans more than 90 days delinquent or in foreclosure decreased $\$ 7.0$ million from $\$ 26.5$ million at September 30, 2011 to $\$ 19.5$ million at September 30, 2012. Additionally, net loan charge-offs during the current fiscal year were $\$ 2.9$ million, excluding the $\$ 3.5$ million of specific valuation allowances ("SVAs") charged-off during the year as the OCC Call Report requirements do not permit the use of SVAs, compared to $\$ 3.5$ million of net loan charge-offs during the prior fiscal year.

Total liabilities increased $\$ 60.6$ million, from $\$ 7.51$ billion at September 30, 2011 to $\$ 7.57$ billion at September 30, 2012. The increase was due primarily to a $\$ 55.5$ million increase in deposits. The increase in the deposit portfolio was due primarily to a $\$ 54.9$ million increase in the checking portfolio and a $\$ 44.9$ million increase in the money market portfolio, partially offset by a $\$ 52.0$ million decrease in the certificate of deposit portfolio.

Stockholders' equity decreased $\$ 133.1$ million, from $\$ 1.94$ billion at September 30, 2011 to $\$ 1.81$ billion at September 30, 2012. The decrease was due primarily to the repurchase of $\$ 149.0$ million of common stock and the payment of $\$ 63.8$ million of dividends, partially offset by net income of $\$ 74.5$ million.

Net income for fiscal year 2012 was $\$ 74.5$ million, compared to $\$ 38.4$ million for fiscal year 2011. The $\$ 36.1$ million, or $94.0 \%$, increase for the current year was due primarily to the prior year including a $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Foundation in connection with the corporate reorganization. Additionally, net interest income increased $\$ 16.2$ million, or $9.6 \%$, from $\$ 168.7$ million for the prior year to $\$ 184.9$ million for the current year. The increase in net interest income was due primarily to a decrease in interest expense of $\$ 34.9$ million, or $19.6 \%$, partially offset by a decrease in interest income of $\$ 18.8$ million, or $5.4 \%$. The net interest margin increased 17 basis points to $2.01 \%$ for the current year, up from $1.84 \%$ for the prior year. The increase was largely due to a decrease in the cost of the certificate of deposit portfolio, along with a decrease in costs on FHLB advances and other borrowings, partially offset by a decrease in interest income on loans receivable.

The Bank currently expects to open one branch in calendar year 2013. The branch will be located in our Kansas City market area. Management continues to consider expansion opportunities in all of our market areas.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the ACL and fair value measurements. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee. The following is a description of our critical accounting policies and an explanation of the methods and assumptions underlying their application.

Allowance for Credit Losses. The Company maintains an ACL to absorb inherent losses in the loan portfolio based upon ongoing quarterly assessments of the loan portfolio. The ACL is maintained through provisions for credit losses which are charged to income. The methodology for determining the ACL is considered a critical accounting policy by management because of the high degree of judgment involved, the subjectivity of the assumptions used, and the potential for changes in the economic environment that could result in changes to the amount of the recorded ACL. Additionally, bank regulators have the ability to require the Bank, as they can require all banks, to increase the ACL or recognize additional charge-offs based upon their judgments, which may differ from management's judgments. Although management believes that the Bank has established and maintained the ACL at appropriate levels, additions may be necessary if economic and other conditions continue or worsen substantially from the current operating environment, and/or if bank regulators require the Bank to increase the ACL and/or recognize additional charge-offs.

Our primary lending emphasis is the origination and purchase of one- to four-family mortgage loans on residential properties, and, to a lesser extent, home equity and second mortgages on one- to four-family residential properties, resulting in a loan concentration in residential first mortgage loans. As a result of our lending practices, we also have a concentration of loans secured by real property located in Kansas and Missouri. At September 30, 2012, approximately $70 \%$ and $15 \%$ of the Bank's loans were secured by real property located in Kansas and Missouri, respectively. We believe the primary risks inherent in our one- to four-family and consumer portfolios are the continued weakened economic conditions, continued high levels of unemployment or underemployment, and a continuing decline in home real estate values. Any one or a combination of these events may adversely affect borrowers' ability or desire to repay their loans, resulting in increased delinquencies, non-performing assets, loan losses, and future loan loss provisions. Although the multi-family and commercial loan portfolio also shares the risk of continued weakened economic conditions, the primary risks for the portfolio include the ability of the borrower to sustain sufficient cash flows from leases and to control expenses to satisfy their contractual debt payments, or the ability to utilize personal and/or business resources to pay their contractual debt payments if the cash flows are not sufficient.

Generally, when a one- to four-family secured loan is 180 days delinquent, new collateral values are obtained through appraisals. If the estimated fair value of the collateral, less estimated costs to sell, is less than the current loan balance, the difference is charged-off. Anticipated private mortgage insurance ("PMI") proceeds are taken into consideration when calculating the amount of the charge-off. An updated appraisal is requested, at a minimum, every six months thereafter that a purchased loan remains a classified asset and every 12 months thereafter that an originated loan remains 180 days or more delinquent. If the Bank holds the first and second mortgage, both loans are combined when evaluating whether there is a potential loss on the loan. However, charge-offs for real estatesecured loans may also occur at any time if we have knowledge of the existence of a potential loss. For all other real estate loans that are not secured by one- to four-family property, losses are charged-off when we believe the collection of such amounts is unlikely. When a non-real estate secured loan is 120 days delinquent, any identified losses are charged-off.

Each quarter, we prepare a formula analysis which segregates our loan portfolio into categories based on certain risk characteristics such as loan type (one- to four-family, multi-family, etc.), interest payments (fixed-rate, adjustable-rate), loan source (originated or bulk purchased), loan-to-value ("LTV") ratios, borrower's credit score and payment status (i.e. current or number of days delinquent). Consumer loans, such as second mortgages and home equity lines of credit, with the same underlying collateral as a one- to four-family loan are combined with the one- to four-family loan in the formula analysis to calculate a combined LTV ratio. All loans that are not individually evaluated for impairment are included in the formula analysis. Quantitative loss factors are applied to each loan category in the formula analysis based on the historical net loss experience for each respective loan category. Additionally, qualitative loss factors that management believes impact the collectability of the loan portfolio as of the evaluation date are applied to certain loan categories. Such qualitative factors include changes in collateral values, unemployment rates, credit scores and delinquent loan trends. Loss factors increase as loans are classified or become delinquent. Additionally, troubled debt restructurings ("TDRs") that have not been partially charged-off are included in a category within the formula analysis model with an overall higher qualitative loss factor than corresponding performing loans, for the life of the loan.

The factors applied in the formula analysis are reviewed quarterly by management to assess whether the factors adequately cover probable and estimable losses inherent in the loan portfolio. Our ACL methodology permits modifications to the formula analysis in the event that, in management's judgment, significant factors which affect the collectability of the portfolio or any category of the loan portfolio, as of the evaluation date, have changed from the current formula analysis. Management's evaluation of the qualitative factors with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with a specific problem loan or portfolio segment.

Management utilizes the formula analysis, along with several other factors, when evaluating the adequacy of the ACL. Such factors include the trend and composition of delinquent loans, results of foreclosed property and short sale transactions, the current status and trends of local and national economies, particularly levels of unemployment, trends and current conditions in the real estate and housing markets, and loan portfolio growth and concentrations. Since our loan portfolio is primarily concentrated in one- to four-family real estate, we monitor one- to four-family real estate market value trends in our local market areas and geographic sections of the U.S. by reference to various industry and market reports, economic releases and surveys, and our general and specific knowledge of the real estate markets in which we lend, in order to determine what impact, if any, such trends may have on the level of our ACL. We seek to apply ACL methodology in a consistent manner; however, the methodology can be modified in response to changing conditions. In addition, the adequacy of the Company's ACL is reviewed during bank regulatory examinations. We consider any comments from our regulator when assessing the appropriateness of our ACL. Reviewing these quantitative and qualitative factors assists management in evaluating the overall reasonableness of the ACL and whether changes need to be made to our assumptions.

Fair Value Measurements. The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures, per the provisions of Accounting Standards Codification ("ASC") 820, Fair Value Measurements and Disclosures. In accordance with ASC 820, the Company groups its assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the underlying assumptions used to determine fair value, with Level 1 (quoted prices for identical assets in an active market) being considered the most reliable, and Level 3 having the most unobservable inputs and therefore being considered the least reliable. The Company bases its fair values on the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. As required by ASC 820, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The Company did not have any liabilities that were measured at fair value at September 30, 2012.

The Company's AFS securities are its most significant assets measured at fair value on a recurring basis. Changes in the fair value of AFS securities are recorded, net of tax, in accumulated other comprehensive income ("AOCI") which is a component of stockholders' equity. As part of determining fair value, the Company obtains fair values for all AFS securities from independent nationally recognized pricing services. Various modeling techniques are used to determine pricing for the Company's securities, including option pricing and discounted cash flow models. The inputs to these models may include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers and reference data. There is a security in the AFS portfolio that has significant unobservable inputs requiring the independent pricing services to use some judgment in pricing the related securities. This AFS security is classified as Level 3. All other AFS securities are classified as Level 2.

Loans receivable individually evaluated for impairment and other real estate owned ("OREO") are the Company's significant assets measured at fair value on a non-recurring basis. These non-recurring fair value adjustments involve the application of lower-of-cost-or-fair value accounting or write-downs of individual assets. Fair value for these assets is estimated using current appraisals or listing prices. Fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3.

Recent Accounting Pronouncements. For a discussion of Recent Accounting Pronouncements, see "Notes to Financial Statements - Note 1 - Summary of Significant Accounting Policies."

## Management Strategy

We are a retail-oriented financial institution dedicated to serving the needs of customers in our market areas. Our commitment is to provide qualified borrowers the broadest possible access to home ownership through our mortgage lending programs and to offer a complete set of personal banking products and services to our customers. We strive to enhance stockholder value while maintaining a strong capital position. To achieve these goals, we focus on the following strategies:

- Residential Portfolio Lending. We are one of the leading originators of one- to four-family loans in the state of Kansas. We originate these loans primarily for our own portfolio, and we service the loans we originate. We also purchase one- to four-family loans from correspondent and nationwide lenders. We offer both fixed- and adjustable-rate products with various terms to maturity and pricing options. We also offer governmentsponsored programs directed towards first time home buyers, low or moderate income borrowers, or borrowers with certain credit risk concerns. We maintain strong relationships with local real estate agents to attract mortgage loan business. We rely on our marketing efforts and reputation to attract mortgage business from walk-in customers, customers that apply online, and existing customers.
- Retail Financial Services. We offer a wide array of deposit products and retail services for our customers. These products include checking, savings, money market, certificates of deposit, and retirement accounts. These products and services are provided through a branch network of 46 locations, including traditional branches and retail in-store locations, our call center which operates on extended hours, mobile banking, telephone banking and bill payment services, and online banking and bill payment services.
- Cost Control. We generally are very effective at controlling our costs of operations. By using technology, we are able to centralize our lending and deposit support functions for efficient processing. We have located our branches to serve a broad range of customers through relatively few branch locations. Our average deposit base per traditional branch at September 30, 2012 was approximately $\$ 112.8$ million. This large average deposit base per branch helps to control costs. Our one- to four-family lending strategy and our effective management of credit risk allows us to service a large portfolio of loans at efficient levels because it costs less to service a portfolio of performing loans.
- Asset Quality. We utilize underwriting standards for our lending products that are designed to limit our exposure to credit risk. We require complete documentation for both originated and purchased loans, and make credit decisions based on our assessment of the borrower's ability to repay the loan in accordance with its terms. See additional discussion of asset quality in Part I, Item 1 of the Annual Report on Form 10-K.
- Capital Position. Our policy has always been to protect the safety and soundness of the Bank through credit and operational risk management, balance sheet strength, and sound operations. The end result of these activities has been a capital ratio in excess of the well-capitalized standards set by the OCC. We believe that maintaining a strong capital position safeguards the long-term interests of the Bank, the Company and our stockholders.
- Stockholder Value. We strive to enhance stockholder value while maintaining a strong capital position. One way that we continue to provide returns to stockholders is through our dividend payments. Total dividends declared and paid during fiscal year 2012 were $\$ 63.8$ million. The Company's cash dividend payout policy is reviewed quarterly by management and the Board of Directors, and the ability to pay dividends under the policy depends upon a number of factors, including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. It is the Board of Directors' intentions to continue to pay regular quarterly and special cash dividends each year. For fiscal year 2013, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders.
- Interest Rate Risk Management. Changes in interest rates are our primary market risk as our balance sheet is almost entirely comprised of interest-earning assets and interest-bearing liabilities. As such, fluctuations in interest rates have a significant impact not only upon our net income but also upon the cash flows related to those assets and liabilities and the market value of our assets and liabilities. In order to maintain acceptable levels of net interest income in varying interest rate environments, we actively manage our interest rate risk and assume a moderate amount of interest rate risk consistent with board policies.


## Quantitative and Qualitative Disclosure about Market Risk

## Asset and Liability Management and Market Risk

The risk associated with changes in interest rates on the earnings of the Bank and the market value of its financial assets and liabilities is known as interest rate risk. Interest rate risk is our most significant market risk and our ability to adapt to changes in interest rates is known as interest rate risk management. The rates of interest the Bank earns on assets and pays on liabilities generally are established contractually for a period of time. Fluctuations in interest rates have a significant impact not only upon our net income, but also upon the cash flows of those assets and liabilities and the market value of our assets and liabilities. Our results of operations, like those of other financial institutions, are impacted by these changes in interest rates and the interest rate sensitivity of our interest-earning assets and interest-bearing liabilities. The analysis presented in the tables below reflects the level of market risk at the Bank and does not include the assets of the Company. The inclusion of assets at the holding company would not materially change the results of the analysis provided.

The general objective of our interest rate risk management program is to determine and manage an appropriate level of interest rate risk while maximizing net interest income in a manner consistent with our policy to reduce, to the extent possible, the exposure of our net interest income to changes in market interest rates. The Asset and Liability Committee ("ALCO") regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of the cash flows of existing assets, liabilities and off-balance sheet instruments. The present values are determined based upon market conditions as of the date of the analysis as well as in alternative interest rate environments providing potential changes in MVPE under those alternative interest rate environments. Net interest income is projected in the same alternative interest rate environments as well, both with a static balance sheet and with management strategies considered. MVPE and net interest income analyses are also conducted to estimate our sensitivity to rates for future time horizons based upon market conditions as of the date of the analysis. In addition to the interest rate environments presented below, management also reviews the impact of non-parallel rate shock scenarios on a quarterly basis. These scenarios consist of flattening and steepening the yield curve by changing short-term and long-term interest rates independent of each other, and simulating cash flows and valuations as a result of the simulated changes in rates. This analysis helps management quantify the Bank's exposure to changes in the shape of the yield curve.

Based upon management's recommendations, the Board of Directors sets the asset and liability management policies of the Bank. These policies are implemented by ALCO. The purpose of ALCO is to communicate, coordinate and control asset and liability management consistent with board-approved policies. ALCO's objectives are to manage assets and funding sources to produce the highest profitability balanced against liquidity, capital adequacy and risk management objectives. At each monthly meeting, ALCO recommends appropriate strategy changes. The Chief Financial Officer, or his designee, is responsible for executing, reviewing and reporting on the results of the policy recommendations and strategies to the Board of Directors, generally on a monthly basis.

The ability to maximize net interest income is dependent largely upon the achievement of a positive interest rate spread that can be sustained despite fluctuations in prevailing interest rates. The asset and liability repricing gap is a measure of the difference between the amount of interest-earning assets and interest-bearing liabilities which either reprice or mature within a given period of time. The difference provides an indication of the extent to which an institution's interest rate spread will be affected by changes in interest rates. A gap is considered positive when the amount of interest-earning assets exceeds the amount of interest-bearing liabilities maturing or repricing during the same period. A gap is considered negative when the amount of interest-bearing liabilities exceeds the amount of interest-earning assets maturing or repricing during the same period. Generally, during a period of rising interest rates, a negative gap within shorter repricing periods adversely affects net interest income, while a positive gap within shorter repricing periods results in an increase in net interest income. During a period of falling interest rates, the opposite would generally be true.

Management recognizes that dramatic changes in interest rates within a short period of time can cause an increase in our interest rate risk relative to the balance sheet. At times, ALCO may recommend increasing our interest rate risk exposure in an effort to increase our net interest margin, while maintaining compliance with established board limits for interest rate risk sensitivity. Management believes that maintaining and improving earnings is the best way to preserve a strong capital position. Management recognizes the need, in certain interest rate environments, to limit the Bank's exposure to changing interest rates and may implement strategies to reduce our interest rate risk which could, as a result, reduce earnings in the short-term. To minimize the potential for adverse effects of material and prolonged changes in interest rates on our results of operations, we have adopted asset and liability management policies to better balance the maturities and repricing terms of our interest-earning assets and interest-bearing liabilities based on existing local and national interest rates.

During periods of economic uncertainty, rising interest rates, or extreme competition for loans, the Bank's ability to originate or purchase loans may be adversely affected. In such situations, the Bank alternatively may invest its funds into investment securities or MBS. These investments may have rates of interest lower than rates we could receive on loans, if we were able to originate or purchase them, potentially reducing the Bank's interest income.

At September 30, 2012, the Bank's one-year gap between interest-earning assets and interest-bearing liabilities was $\$ 2.13$ billion, or $22.82 \%$ of total assets. Interest-earning assets repricing to lower rates at a faster pace than interest-bearing liabilities will generally result in net interest margin compression. Should interest rates rise, the amount of interest-earning assets that are expected to reprice will likely decrease as borrowers and agency debt issuers will have less economic incentive or ability to lower their cost. The amount of interest-bearing liabilities expected to reprice in a given period, however, is not usually impacted by changes in market interest rates because the maturities within the Bank's borrowings and certificate of deposit portfolios are contractual and generally cannot be terminated early without penalty. If rates were to increase 200 basis points, the Bank's one-year gap would be $\$ 241.9$ million, or $2.6 \%$ of total assets. The majority of interest-earning assets anticipated to reprice in fiscal year 2013 are mortgages and MBS, both of which may prepay and/or be refinanced or endorsed. As interest rates decrease, borrowers have an economic incentive to refinance or endorse loans to lower market interest rates. This significantly increases the amount of cash flows anticipated to reprice to lower market interest rates during fiscal year 2013, as evidenced by the volume of mortgages that were endorsed and refinanced during fiscal year 2012 as a result of the decrease in market interest rates. In addition, cash flows from the Bank's callable investment securities are anticipated to remain elevated during fiscal year 2013 as the issuers of these securities will likely continue to exercise their option to call the securities in order to issue new debt securities at lower market rates. Any decrease in the net interest margin due to interest-earning assets repricing will likely be at least partially offset by a decrease in our cost of funds.

The shape of the yield curve also has an impact on our net interest income and, therefore, the Bank's net interest margin. Historically, the Bank has benefited from a steeper yield curve as the Bank's mortgage loans are generally priced off of long-term rates while deposits are priced off of short-term rates. A steeper yield curve (one with a greater difference between short-term rates and long-term rates) allows the Bank to receive a higher rate of interest on its mortgage-related assets relative to the rate paid for the funding of those assets, which generally results in a higher net interest margin. As the yield curve flattens, the spread between rates received on assets and paid on liabilities becomes compressed, which generally leads to a decrease in net interest margin.

We manage the reinvestment risk of loan prepayments through our interest rate risk and asset management strategies. In recent periods, principal repayments in excess of loan originations and purchases have been reinvested in shorter-term MBS and investment securities at lower market rates than our loan portfolio, which reduces our interest rate spread. If, however, market rates were to rise, the shorter-term nature of the securities provides management with the opportunity to reinvest the maturing funds at the higher rates.

General assumptions used by management to evaluate the sensitivity of our financial performance to changes in interest rates presented in the tables below are utilized in, and set forth under, the gap table and related notes. Although management finds these assumptions reasonable given the constraints described above, the interest rate sensitivity of our assets and liabilities and the estimated effects of changes in interest rates on our net interest income and MVPE indicated in the below tables could vary substantially if different assumptions were used or actual experience differs from these assumptions. To illustrate this point, the projected cumulative excess (deficiency) of interest-earning assets over interest-bearing liabilities within the three to 12 months category as a percent of total assets ("one-year gap") is also provided for an up 200 basis point scenario, as of September 30, 2012.

## Qualitative Disclosure about Market Risk

Percentage Change in Net Interest Income. For each period presented in the following table, the estimated percentage change in the Bank's net interest income based on the indicated instantaneous, parallel and permanent change in interest rates is presented. The percentage change in each interest rate environment represents the difference between estimated net interest income in a 0 basis point interest rate environment ("base case", assumes the forward market and product interest rates implied by the yield curve are realized) and estimated net interest income in alternative interest rate environments (assumes market and product interest rates have a parallel shift in rates across all maturities by the indicated change in rates). Estimations of net interest income used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change materially and that any repricing of assets or liabilities occurs at anticipated product and market rates for the alternative rate environments as of the dates presented. The estimation of net interest income does not include any projected gains or losses related to the sale of loans or securities, or income derived from noninterest income sources, but does include the use of different prepayment assumptions in the alternative interest rate environments. It is important to consider that the estimated changes in net interest income are for a cumulative fourquarter period. These do not reflect the earnings expectations of management.

| Change <br> (in Basis Points) <br> in Interest Rates ${ }^{(1)}$ |  | Percentage Change in Net Interest Income |  |
| :---: | :---: | :---: | :---: |
|  | At September 30, |  |  |

${ }^{(1)}$ Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.
The projected percentage change in the net interest income was higher at September 30, 2012 than September 30,2011 due primarily to an increase in mortgage-related assets projected to reprice in the next 12 months, as compared to the prior year. Mortgage rates were lower at September 30, 2012 than at September 30, 2011; therefore, borrowers' economic incentive to refinance or endorse their mortgage to a lower interest rate was higher at September 30, 2012, resulting in more asset cash flows. Additionally, a bulk purchase of $\$ 342.5$ million of ARM loans during the fourth quarter of fiscal year 2012 increased the amount of assets repricing within the next 12 months as a portion of the funds used to purchase the loans would have been used to buy securities with longer repricing characteristics than the loans purchased.

The Bank's net interest income projections are directly correlated to the amount of assets and liabilities that are expected to reprice over the next year. Repricing can occur as a result of variable interest rate characteristics of the Bank's assets or liabilities, or as a result of cash flows that are received on assets or due on liabilities and are replaced at current market interest rates. The Bank's liabilities generally have stated maturities and the related cash flows do not generally fluctuate as a result of changes in interest rates. Conversely, on the asset side, cash flows from mortgage-related assets and callable agency debentures can vary significantly as a result of changes in interest rates. As interest rates decrease, borrowers have an economic incentive to lower their cost of debt by refinancing or endorsing their mortgage to a lower interest rate. Similarly, agency debt issuers are more likely to exercise embedded call options for agency securities and issue new securities at a lower interest rate. As of September 30, 2011 and 2012, interest rates were at historically low levels, which resulted in a greater amount of cash flows from assets projected to reprice compared to liabilities. As interest rates rise, assets reprice to a higher interest rate at a faster pace than liabilities, thus increasing net interest income projections compared to the base case. However, the further interest rates rise, the less economic incentive and ability borrowers and agency debt issuers have to modify their cost of debt; thus, cash flows become significantly reduced. The benefit of rising interest rates to net interest income diminishes due to lower asset cash flow projections as interest rates rise. At September 30, 2012, in the +300 basis point interest rate environment, cash flows related to assets diminished such that the benefit of reinvesting cash flows at higher yields was more than offset by the cash flows from liabilities repricing to higher levels. See the Gap analysis discussion below for additional information.

Percentage Change in MVPE. The following table sets forth the estimated percentage change in the MVPE at each period presented based on the indicated instantaneous, parallel and permanent change in interest rates. The percentage change in each interest rate environment represents the difference between MVPE in the base case and MVPE in each alternative interest rate environment. The estimations of MVPE used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change, that any repricing of assets or liabilities occurs at current product or market rates for the alternative rate environments as of the dates presented, and that different prepayment rates are used in each alternative interest rate environment. The estimated MVPE results from the valuation of cash flows from financial assets and liabilities over the anticipated lives of each for each interest rate environment. The table below presents the effects of the change in interest rates on our assets and liabilities as they mature, repay, or reprice, as shown by the change in the MVPE in changing interest rate environments.

| Change (in Basis Points) in Interest Rates ${ }^{(1)}$ | Percentage Change in MVPE |  |
| :---: | :---: | :---: |
|  | At September 30, |  |
|  | 2012 | 2011 |
| -100 bp | N/A | N/A |
| 000 bp | -- | -- |
| +100 bp | 3.09\% | 0.61\% |
| +200 bp | (3.72)\% | (5.69)\% |
| +300 bp | (13.79)\% | (14.91)\% |

${ }^{(1)}$ Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.
Changes in the estimated market values of our financial assets and liabilities drive changes in estimates of MVPE. The market value of an asset or liability reflects the present value of all the projected cash flows over its remaining life, discounted at current market interest rates. As interest rates rise, the market value for both assets and liabilities decrease. The opposite is generally true as interest rates fall. The MVPE represents the theoretical market value of capital that is calculated by netting the market value of assets and liabilities. If the market values of assets increase at a faster pace than the market values of liabilities, or if the market values of liabilities decrease at a faster pace than the market values of assets, the MVPE will increase. The magnitude of the changes in the Bank's MVPE represents the Bank's interest rate risk. The market value of shorter term-to-maturity financial instruments are less sensitive to changes in interest rates than are longer term-to-maturity financial instruments. Because of this, our certificates of deposit (which generally have relatively short average lives) tend to display less sensitivity to changes in interest rates than do our mortgage-related assets (which generally have relatively long average lives). The average life expected on our mortgage-related assets varies under different interest rate environments because borrowers have the ability to prepay their mortgage loans. Therefore, as interest rates decrease, the average life of mortgage-related assets decrease as well. As interest rates increase, the average life would be expected to increase as well.

At September 30, 2012, the average life of the Bank's mortgage-related assets were shorter than the average life of the Bank's long-term borrowings and core deposits due to the historical low level of interest rates. Because the level of interest rates at both September 30, 2012 and 2011 were at historical lows, prepayment projections for mortgage-related assets and call projections for callable agency debentures were high, thereby significantly reducing the average life for these assets. As interest rates rise, the market values of the Bank's liabilities decrease at a faster pace than that of its assets. As a result, the Bank's MVPE increases in the +100 basis point interest rate environment.

As interest rates move higher in the +200 and +300 basis point interest rate environments, prepayment projections for mortgage-related assets, in general, are expected to decrease significantly. As interest rates rise to these levels, projected prepayments would likely only be realized through normal changes in borrowers' lives, such as divorce, death, job-related relocations, or other life changing events, resulting in an increase in the average life of these assets. Call projections for the Bank's callable agency debentures would also decrease significantly as interest rates rise to these levels, which would result in the cash flows for these assets to move to their contractual maturity. The longer expected average lives of these assets, relative to the assumptions in the base case environment, increases their sensitivity to changes in interest rates. As a result, the Bank's sensitivity to rising interest rates increases to such a point that the expected decrease in the market value of the Bank's assets more than offsets the decrease in the market value of liabilities, resulting in a decrease in the MVPE in these interest rate environments.

The sensitivity of the MVPE improved in all interest rate environments from September 30, 2011 to September 30, 2012. This was due to the decrease in interest rates between periods, primarily mortgage rates. This decrease resulted in a decrease in the weighted average life ("WAL") of all mortgage-related assets compared to the prior fiscal year. This resulted in a decrease in the price sensitivity of all mortgage-related assets, and, as a result, of interestearning assets as a whole. Since the price sensitivity of all assets is reduced in the base case, the adverse impact to rising interest rates is thereby reduced in all interest rate environments presented.
Gap Table. The gap table summarizes the anticipated maturities or repricing of the Bank's interest-earning assets and interest-bearing liabilities as of
September 30, 2012, based on the information and assumptions set forth in the notes below. Within Thre


1,178,316 $\begin{array}{r}485,581 \$ \\ 58,419 \\ 4,502 \\ 109,605 \\ 230,397 \\ -- \\ \hline 888,504\end{array}$





6.18\%
\%69'0Z
\%09'81
$\% 09^{\prime} \mathrm{Z}$
Excess (deficiency) of interest-earning assets over
interest-bearing liabilities
てLOZ '0ع лəqயəə

[^0]Cumulative excess of interest-earning
assets over interest-bearing liabilities
Cumulative excess of interest-earning
assets over interest-bearing liabilities as a
(1) Adjustable-rate mortgage ("ARM") loans are included in the period in which the rate is next scheduled to adjust or in the period in which repayments are expected to occur, or prepayments are expected to be received, prior to their next rate adjustment, rather than in the period in which the loans are due. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions. Balances have been reduced for loans 90 or more days delinquent or in foreclosure, which totaled $\$ 19.5$ million at September 30, 2012.
(2) Based on contractual maturities, term to call dates or pre-refunding dates as of September 30, 2012, and excludes the unrealized gain adjustment of $\$ 3.7$ million on AFS investment securities.
(3) Reflects estimated prepayments of MBS in our portfolio, and excludes the unrealized gain adjustment of $\$ 35.1$ million on AFS MBS
(4) Although the Bank's checking, savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of these accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rate at which the balance of existing accounts would decline) used on these accounts are based on assumptions developed from our actual experience with these accounts. If all of the Bank's checking, savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing assets which were estimated to mature or reprice within one year would have exceeded interest-earning liabilities with comparable characteristics by $\$ 376.7$ million, for a cumulative one-year gap of $4.0 \%$ of total assets.
(5) Borrowings exclude $\$ 20.0$ million of deferred prepayment penalty costs and $\$ 274$ thousand of deferred gain on the terminated interest rate swap agreements.

Cash flow projections for mortgage loans and MBS are calculated based on current interest rates. Prepayment projections are subjective in nature, involve uncertainties and assumptions and, therefore, cannot be determined with a high degree of accuracy. Although certain assets and liabilities may have similar maturities or periods to repricing, they may react differently to changes in market interest rates. Assumptions may not reflect how actual yields and costs respond to market changes. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as ARM loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the gap table. For additional information regarding the impact of changes in interest rates, see the "Percentage Change in Net Interest Income" and "Percentage Change in MVPE" discussion and tables within this section.

The increase in the one-year gap to $22.82 \%$ at September 30, 2012, from $18.60 \%$ at September 30, 2011, was due primarily to an increase in the amount of assets expected to reprice in fiscal year 2013 as compared to fiscal year 2012. The increase was due primarily to a decrease in mortgage rates at September 30, 2012 as compared to September 30, 2011. The decrease in mortgage rates increased prepayment expectations and thus increased the amount of assets expected to reprice in fiscal year 2013, as compared to fiscal year 2012. Additionally, a $\$ 342.5$ million bulk loan ARM purchase during the fourth quarter of fiscal year 2012 increased the amount of assets repricing within the next 12 months as a portion the funds used to purchase these loans would have been used to purchase securities with longer repricing characteristics.

As noted above, changes in interest rates have a material impact on the amount of cash flows expected to reprice in a given period, primarily on the asset side of the balance sheet. In the +200 basis point interest rate environment, the cash flows from mortgage-related assets and callable agency debentures decreased significantly as borrowers and issuers no longer have an economic incentive to refinance their mortgages or debentures. In this interest rate environment, the Bank's assets would reprice at a significantly slower pace than the base case environment.

## Financial Condition

Assets. Total assets decreased $\$ 72.5$ million, from $\$ 9.45$ billion at September 30, 2011 to $\$ 9.38$ billion at September 30, 2012, due primarily to a $\$ 561.8$ million decrease in the securities portfolio, partially offset by an increase of $\$ 458.3$ million in loans receivable, net and an increase in cash and cash equivalents of $\$ 20.6$ million.

Loans Receivable. The net loans receivable portfolio increased $\$ 458.3$ million, or $8.9 \%$, to $\$ 5.61$ billion at September 30, 2012, from $\$ 5.15$ billion at September 30, 2011. The increase in the portfolio was due primarily to an increase in one- to four-family loans resulting largely from $\$ 630.2$ million of bulk and correspondent loan purchases during the current fiscal year. Included in the $\$ 630.2$ million of total purchases was $\$ 342.5$ million related to one bulk loan purchase in the fourth quarter of the current fiscal year. The purchase was funded with cash flows from the Bank's securities portfolio, using the FHLB line-of-credit to temporarily fund the purchase due to the timing of those cash flows. The FHLB line-of-credit was repaid before September 30, 2012. The loans are ARM loans that reprice annually at various times throughout the year. The weighted average rate of the loans was $2.48 \%$ at the time of purchase, which was higher than the yield available on similar duration securities. The seller of the loans has guaranteed, and has the ability, to repurchase or replace delinquent loans.

The following table presents characteristics of our loan portfolio as of September 30, 2012 and September 30, 2011. The weighted average rate of the loan portfolio decreased 54 basis points from $4.69 \%$ at September 30, 2011 to $4.15 \%$ at September 30, 2012. The decrease in the weighted average portfolio rate was due primarily to the endorsement of loans at current market rates, as well as the purchase and origination of loans during the year with rates less than the average rate of the existing portfolio. Within the one- to four-family loan portfolio at September 30, $2012,70 \%$ of the loans had a balance at origination of less than $\$ 417$ thousand.

| September 30, 2012 |  | September 30, 2011 |  |
| :---: | :---: | :---: | :---: |
| Average |  | Average |  |
| Amount | Rate |  | Amount |

(Dollars in thousands)
Real Estate Loans:
One-to four-family:
Originated
Correspondent purchased

Bulk purchased
Multi-family and commercial
Construction
Total real estate loans

| \$ |
| ---: |
|  |
|  |
|  |
|  |
|  |
|  |
| $7875,032,581$ |
| 48,623 |
| 52,254 |

Consumer Loans:
Home equity
Other
Total consumer loans

Total loans receivable

Less:
Undisbursed loan funds
22,874
22,531
ACL
Discounts/unearned loan fees
11,100
15,465

Premiums/deferred costs
Total loans receivable, net

|  | 149,321 | 5.42 |  | 164,541 |
| :---: | :---: | :---: | :---: | :---: |
|  | 6,529 | 4.77 |  | 7,224 |
|  | 155,850 | 5.39 |  | 171,765 |
|  | 5,649,156 | 4.15\% |  | 5,195,876 |
|  | 22,874 |  |  | 22,531 |
|  | 11,100 |  |  | 15,465 |
|  | 21,468 |  |  | 19,093 |
|  | $(14,369)$ |  |  | $(10,947)$ |
| \$ | 5,608,083 |  | \$ | 5,149,734 |

Included in the loan portfolio at September 30, 2012 were $\$ 136.2$ million, or $2.4 \%$ of the total loan portfolio, of ARM loans that were originated as interest-only. Of these interest-only loans, $\$ 113.6$ million were purchased in bulk loan packages from nationwide lenders, primarily during fiscal year 2005. Interest-only ARM loans do not typically require principal payments during their initial term, and have initial interest-only terms of either five or 10 years. The $\$ 113.6$ million of purchased interest-only ARM loans held as of September 30, 2012, had a weighted average credit score of 724 and a weighted average LTV ratio of $71 \%$ at September 30, 2012. At September 30, 2012, \$67.0 million, or 49\%, of the interest-only loans were still in their interest-only payment term. At September 30, 2012, \$6.2 million, or $19 \%$ of non-performing loans, were interest-only ARMs.

The following tables present the weighted average credit score, LTV ratio, and average unpaid principal balance for our one- to four-family loans as of the dates presented. Credit scores were updated in September of each year presented and obtained from a nationally recognized consumer rating agency. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, the most recent bank appraisal or broker price opinion ("BPO"). In most cases, the most recent appraisal was obtained at the time of origination.

|  | September 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit Score | LTV | Average Balance |  | Credit <br> Score <br> usands) | LTV | Average Balance |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Originated | 763 | 65\% | \$ | 124 |  | 763 | 66\% | \$ | 123 |
| Correspondent purchased | 761 | 65 |  | 326 | 759 | 64 |  | 290 |
| Bulk purchased | 749 | 67 |  | 316 | 740 | 60 |  | 252 |
|  | 761 | 65\% | \$ | 147 | 760 | 65\% | \$ | 137 |

The following table presents the rates and WAL in years, which reflects prepayment assumptions, of our loan portfolio as of September 30, 2012. The terms listed under fixed-rate one- to four-family loans represent original terms-to-maturity and the terms listed under adjustable-rate one- to four-family loans represent initial terms-torepricing.

| September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | ount | Rate | WAL |
| (Dollars in thousands) |  |  |  |
| \$ | 1,059,416 | 4.00\% | 2.6 |
|  | 3,157,909 | 4.53 | 3.6 |
|  | 460,444 | 2.73 | 3.6 |
|  | 714,660 | 3.26 | 2.7 |
|  | 256,727 | 5.17 | 1.4 |
| \$ | 5,649,156 | 4.15\% | 3.2 |

The Bank generally prices its one- to four-family loan products based upon prices available in the secondary market and competitor pricing. During fiscal year 2012, the average daily spread between the Bank's 30 -year fixedrate one- to four-family loan offer rate, with no points paid by the borrower, and the 10-year Treasury rate was approximately 210 basis points, while the average daily spread between the Bank's 15-year fixed-rate one- to fourfamily loan offer rate and the 10-year Treasury rate was approximately 130 basis points.

The following tables present the annualized prepayment speeds of our one- to four-family loan portfolio for the quarter ended September 30, 2012, by interest rate tier. The balances represent unpaid principal balances, excluding charge-offs, and including LIP, construction loans and non-performing loans. The terms presented in the tables below represent the original terms for our fixed-rate one-to four-family loans, and current terms to repricing for our adjustable-rate one- to four-family loans. Loan endorsements and refinances are considered prepayments and therefore are included in the prepayment speeds below. During the quarter ended September 30, 2012, $\$ 4.5$ million of adjustable-rate one- to four-family loans were endorsed to fixed-rate loans. The annualized prepayment speeds are presented with and without endorsements. Additionally, annualized prepayment speeds for our originated, correspondent purchased and bulk purchased portfolios for the quarter ended September 30, 2012, is also presented below.

|  | Original Term |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15 years or less |  |  | More than 15 years |  |
|  | Principal Balance | Prepayment Speed (annualized) |  | Prepayment Speed (annualized) |  |
|  |  | Including Endorsements | Excluding Principal <br> Endorsements Balance | Including Endorsements | Excluding Endorsements |
|  | (Dollars in thousands) |  |  |  |  |
| <= 3.50\% | \$ 398,789 | 6.85\% | 4.50\% \$ 311,767 | 4.72\% | 4.47\% |
| 3.51-3.99\% | 247,243 | 34.60 | 21.98 475,367 | 20.51 | 13.59 |
| 4.00-4.50\% | 136,821 | 51.99 | 30.78 1,159,859 | 27.84 | 16.17 |
| 4.51-4.99\% | 113,292 | 40.19 | 28.46 260,554 | 61.98 | 24.08 |
| 5.00-5.50\% | 118,740 | 42.44 | 32.78 613,398 | 50.89 | 28.01 |
| 5.51-5.99\% | 25,784 | 25.52 | 17.20 171,406 | 47.83 | 29.24 |
| >= 6.00\% | 18,753 | 24.42 | 20.09 197,047 | 34.30 | 22.42 |
|  | \$ 1,059,422 | 29.74\% | 19.81\% \$ 3,189,398 | 34.79\% | 19.36\% |
| Originated | \$ 912,130 | 25.32\% | 17.70\% \$ 2,810,905 | 34.04\% | 19.11\% |
| Correspondent | 113,414 | 56.18 | 22.35 325,334 | 38.65 | 15.70 |
| Bulk | 33,878 | 63.63 | 63.63 53,159 | 52.34 | 49.66 |
|  | \$ 1,059,422 | 29.74\% | 19.81\% \$ 3,189,398 | 34.79\% | 19.36\% |


|  | Current Term to Reset Term |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 36 months or less |  |  | More than 36 months |  |  |
|  | Prepayment Speed (annualized) |  |  |  | Prepayment Speed (annualized) |  |
|  | Principal Balance | Including Endorsements | Excluding Endorsements | Principal Balance | Including Endorsements | Excluding Endorsements |
|  |  |  | (Dollars in thor | housands) |  |  |
| <= 2.50\% | \$ 322,793 | 11.66\% | 11.66\% | \$ 26,954 | 3.66\% | 3.66\% |
| 2.51-2.99\% | 319,874 | 19.77 | 19.77 | 99,626 | 12.73 | 8.54 |
| 3.00-3.50\% | 76,963 | 31.30 | 21.23 | 118,396 | 43.24 | 27.87 |
| 3.51-4.49\% | 39,343 | 38.38 | 23.20 | 46,774 | 32.49 | 27.50 |
| 4.50-5.49\% | 94,910 | 25.46 | 17.01 | 5,475 | 86.75 | 75.01 |
| >= 5.50\% | 33,608 | 33.50 | 16.98 | 1,011 | 0.39 | 0.39 |
|  | \$ 887,491 | 21.38\% | 17.58\% | \$ 298,236 | 31.50\% | 22.14\% |
| Originated | \$ 155,111 | 38.88\% | 26.94\% | \$ 192,673 | 30.30\% | 23.08\% |
| Correspondent | 49,495 | 19.66 | 6.39 | 87,598 | 33.21 | 16.50 |
| Bulk | 682,885 | 15.56 | 15.56 | 17,965 | 35.89 | 35.89 |
|  | \$ 887,491 | 21.38\% | 17.58\% | \$ 298,236 | 31.50\% | 22.14\% |

The following table summarizes the activity in the loan portfolio for the periods indicated, excluding changes in loans in process, deferred fees, and ACL. Loans that were paid-off as a result of refinances are included in repayments. Purchased loans include purchases from correspondent and nationwide lenders. Loan endorsement activity is not included in the activity in the following table because a new loan is not generated at the time of endorsement. During fiscal year 2012 and 2011 , the Bank
endorsed $\$ 886.9$ million and $\$ 965.1$ million of loans, respectively, with a weighted average decrease in rate of 113 basis points and 101 basis points, respectively. The endorsed balance and rate are included in the ending loan portfolio balance and rate.
For the Three Months Ended


${ }^{(1)}$ Principal charge-offs, net represent potential loss amounts that reduce the unpaid principal balance of a loan.
${ }^{(2)}$ Consists of transfers to OREO, endorsement fees advanced, and reductions in commitments.

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The following table presents the origination and purchase activity in our one- to four-family loan portfolio for fiscal year 2012 and 2011, excluding endorsement activity, and the LTV and credit score at the time of origination.


Historically, the Bank's underwriting guidelines have generally provided the Bank with loans of high quality and low delinquencies, and low levels of non-performing assets compared to national levels. Of particular importance is the complete documentation required for each loan the Bank originates, refinances, and purchases. This allows the Bank to make an informed credit decision based upon a thorough assessment of the borrower's ability to repay the loan, compared to underwriting methodologies that do not require full documentation.

The following table presents the principal balance of delinquent and non-performing loans, OREO, ACL, and related ratios as of the dates presented. In accordance with the OCC Call Report requirements, TDRs that were either nonaccrual or did not receive a credit evaluation prior to the restructuring and have not made six consecutive monthly payments per the restructured loan terms are reported as nonaccrual loans at September 30, 2012. This change occurred during the quarter ended March 31, 2012, as it was the first quarter the Bank was required to file a Call Report. During July 2012, the OCC provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender. The OCC requires that these loans be reported as TDRs and nonaccrual, regardless of their delinquency status. As a result of this OCC guidance, the Bank identified $\$ 8.9$ million of loans where the borrower's debt to the Bank had been discharged under Chapter 7 bankruptcy and was not reaffirmed. Of the $\$ 8.9$ million of loans, $\$ 929$ thousand were already reported as TDRs and $\$ 1.8$ million were already reported as nonaccrual at September 30, 2012. Of the $\$ 8.0$ million of newly reported TDRs, $\$ 6.0$ million were current as of September 30, 2012 but were classified as nonaccrual in accordance with the OCC guidance. The amount of nonaccrual loans reported as such due to the OCC Chapter 7 guidance is more than what was originally reported in the Company's earnings release, dated October 31, 2012, as the Bank was still in the process of evaluating the impact of the OCC guidance on its loan portfolio, as was noted in the earnings release. See additional discussion of asset quality in Part I, Item 1 of the Annual Report on Form 10-K.

September 30, 2012
September 30, 2011
(Dollars in thousands)
Loans 30 to 89 days delinquent

Loans 90 or more days delinquent or in foreclosure
Nonaccrual TDRs less than 90 days delinquent ${ }^{(1)}$
Total non-performing loans
OREO
Total non-performing assets
ACL balance ${ }^{(2)}$
\$
23,270
\$
26,760

| 19,450 |
| ---: |
| 12,374 |
| 31,824 |
| 8,047 |
| 39,871 |


| 26,507 |
| ---: |
| -- |
| 26,507 |
| 11,321 |
| 37,828 |

11,100
15,465

| Non-performing loans to total loans | $0.57 \%$ | $0.51 \%$ |
| :--- | ---: | ---: |
| Non-performing assets to total assets | $0.43 \%$ | $0.40 \%$ |
| ACL as a percentage of total loans | $0.20 \%$ | $0.30 \%$ |
| ACL as a percentage of total non-performing | $34.88 \%$ | $58.34 \%$ |

${ }^{(1)}$ Included in the nonaccrual amount at September 30, 2012 were $\$ 1.2$ million of TDRs that were also reported in the 30 to 89 days delinquent category, and $\$ 11.2$ million that were current but were required to be reported as nonaccrual per OCC Call Report requirements.
${ }^{(2)}$ In January 2012, management implemented a loan charge-off policy as OCC Call Report requirements do not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator. As a result of the implementation of the charge-off policy, $\$ 3.5$ million of SVAs were charged-off during the March 31, 2012 quarter, which accounts for the majority of the $\$ 4.4$ million decrease in ACL between September 30, 2011 and September 30, 2012.

Securities. The following table presents the distribution of our MBS and investment securities portfolios, at amortized cost, at the dates indicated. The majority of the MBS and investment portfolios are comprised of securities issued by U.S. government-sponsored enterprises ("GSEs"). Overall, fixed-rate securities comprised 76\% of these portfolios at September 30, 2012. The WAL is the estimated remaining maturity (in years) after projected prepayment speeds and projected call option assumptions have been applied. The decrease in the WAL between September 30, 2011 and September 30, 2012 was due primarily to a decrease in market interest rates between the two periods, which resulted in faster prepayments. The decrease in the yield between September 30, 2011 and September 30, 2012 was primarily a result of purchases of securities with yields lower than the existing portfolio, and repayments of MBS with yields higher than that of the existing portfolio, including adjustable-rate MBS whose rates repriced downward due to a decline in related indices, partially offset by matured investment securities with yields lower than the overall portfolio yield. Yields on tax-exempt securities are not calculated on a taxable equivalent basis.

|  | September 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | Yield | WAL | Balance |  | Yield | WAL |
|  |  |  |  | (Dollars in | an |  |  |  |
| Fixed-rate securities: |  |  |  |  |  |  |  |  |
| MBS | \$ | 1,505,480 | 2.85\% | 3.1 | \$ | 1,476,660 | 3.51\% | 4.2 |
| GSE debentures |  | 907,386 | 1.14 | 0.8 |  | 1,380,028 | 1.09 | 0.9 |
| Municipal bonds |  | 47,769 | 2.94 | 2.0 |  | 59,622 | 3.02 | 2.3 |
| Total fixed-rate securities |  | 2,460,635 | 2.22 | 2.2 |  | 2,916,310 | 2.36 | 2.6 |
| Adjustable-rate securities: |  |  |  |  |  |  |  |  |
| MBS |  | 792,325 | 2.65 | 5.8 |  | 893,655 | 2.85 | 7.1 |
| Trust preferred securities |  | 2,912 | 1.65 | 24.7 |  | 3,681 | 1.60 | 25.7 |
| Total adjustable-rate securities |  | 795,237 | 2.64 | 5.9 |  | 897,336 | 2.85 | 7.2 |
| Total securities portfolio | \$ | 3,255,872 | 2.33\% | 3.1 |  | 3,813,646 | 2.47\% | 3.7 |

At September 30, 2012, Capitol Federal Financial, Inc., at the holding company level, had $\$ 60.1$ million in investment securities with an average yield of $0.70 \%$ and a WAL of 0.2 years. All of the securities are classified as AFS. The average yields on these securities are less than the average yields on the Bank's current investment portfolio due to the short-term nature of the securities.
Mortgage-Backed Securities. The balance of MBS, which primarily consists of securities of U.S. GSEs, decreased $\$ 79.1$ million from $\$ 2.41$ billion at September 30, 2011 to $\$ 2.33$ billion at September 30, 2012. The following table provides a summary of the activity in our portfolio of MBS for the periods presented. The yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the las the period previous to the period presented and the yield for the ending balances are as of the last day of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The yield of the MBS portfolio decreased from September 30,2011 to September 30, 2012 as a result of purchases of securities with yields lower than the existing portfolio, and repayments of MBS with yields higher than that of the estimated remaining maturity (in years) after projected prepayment speeds have been applied. The decrease in the WAL at September 30, 2012 compared to September 30, 2011 was due primarily to a decrease in market interest rates between the two periods, which increased prepayments. For the Three Months Ended

| December 31, 2011 |  |  |
| :---: | :---: | :---: |
| Amount | Yield | WAL |
| $\$ 2,412,076$ $3.26 \%$ <br> $(152,322)$  <br> $(1,507)$  <br>   <br> 126,398 2.12 <br> 22,887 2.20 <br> $(1,947)$  <br> $\$ 2,405,685$ $3.10 \%$ |  |  |


For the Year Ended September 30,

| For the Year Ended September 30, |
| :---: |
| 2012 |
| Yield WAL |


| Beginning balance - carrying value | (Dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 2,412,076 | 3.26\% | 5.3 | \$ | 1,607,864 | 4.00\% | 3.6 |
| Maturities and repayments |  | $(623,197)$ |  |  |  | $(480,139)$ |  |  |
| Net amortization of premiums/(discounts) |  | $(6,557)$ |  |  |  | $(3,270)$ |  |  |
| Purchases: |  |  |  |  |  |  |  |  |
| Fixed |  | 481,489 | 1.93 | 4.4 |  | 919,778 | 2.87 | 4.3 |
| Adjustable |  | 75,754 | 1.84 | 5.7 |  | 377,957 | 2.49 | 5.1 |
| Change in valuation on AFS securities |  | $(6,623)$ |  |  |  | $(10,114)$ |  |  |
| Ending balance - carrying value | \$ | 2,332,942 | 2.78\% | 4.0 | \$ | 2,412,076 | 3.26\% | 5.3 |

The following table presents our fixed-rate MBS portfolio, at amortized cost, based on the underlying weighted average loan rate, the annualized prepayment speeds for the quarter ended September 30, 2012, and the net premium/discount by interest rate tier. Our fixed-rate MBS portfolio is somewhat less sensitive than our fixed-rate one- to four-family loan portfolio to repricing risk due to external refinancing barriers such as unemployment, income changes, and decreases in property values, which are generally more pronounced outside of our local market areas. However, we are unable to control the interest rates and/or governmental programs that could impact the loans in our fixed-rate MBS portfolio, and are therefore more likely to experience reinvestment risk due to principal prepayments. Additionally, prepayments impact the amortization/accretion of premiums/discounts on our MBS portfolio. As prepayments increase, the related premiums/discounts are amortized/accreted at a faster rate. The amortization of premiums decreases interest income while the accretion of discounts increases interest income. As noted in the table below, the fixed-rate MBS portfolio had a net premium of $\$ 14.2$ million as of September 30, 2012. Given that the weighted average coupon on the underlying loans in this portfolio are above current market rates, the Bank could experience an increase in the premium amortization should prepayment speeds increase significantly, potentially reducing future interest income.

| Rate Range | Original Term |  |  |  | Total | Net Premium/ (Discount) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15 years or less |  | More than 15 years |  |  |  |  |
|  | Amortized Cost | Prepayment Speed (annualized) | Amortized Cost | Prepayment Speed (annualized) |  |  |  |
|  | - (Dollars in thousands) |  |  |  |  |  |  |
| <= 3.50\% | \$ 361,849 | 12.89\% | \$ | --\% \$ | 361,849 | \$ | 6,485 |
| 3.51-3.99\% | 556,458 | 21.07 | 41,839 | 24.40 | 598,297 |  | 4,779 |
| 4.00-4.50\% | 150,458 | 21.66 | 42,158 | 21.62 | 192,616 |  | 3,017 |
| 4.51-4.99\% | 146,935 | 20.77 | 4,745 | 25.69 | 151,680 |  | (242) |
| 5.00-5.50\% | 79,157 | 22.93 | 5,662 | 31.25 | 84,819 |  | (29) |
| 5.51-5.99\% | 52,449 | 22.28 | 28,624 | 28.08 | 81,073 |  | 12 |
| >= 6.00\% | 9,938 | 23.30 | 25,208 | 22.44 | 35,146 |  | 147 |
|  | \$ 1,357,244 | 19.09\% | \$ 148,236 | 24.29\% \$ | 1,505,480 | \$ | 14,169 |
| Average Rate | 3.96\% |  | 4.89\% |  | 4.05\% |  |  |
| Average remaining |  |  |  |  |  |  |  |
| contractual term (years) | 11.1 |  | 17.7 |  | 11.7 |  |  |

Investment Securities. Investment securities, which consist of U.S. GSE debentures (primarily issued by Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC"), or FHLB) and municipal investments, decreased $\$ 482.6$ million, from $\$ 1.44$ billion at September 30 , 2011 to $\$ 961.8$ million at September 30, 2012. The decrease in the portfolio was due, in part, to the maturity of $\$ 300.0$ million of securities at the holding company. The cash flow from the maturities of this portfolio was used to repurchase Company stock or was retained in a deposit account at the Bank. The following tables previous to the period presented and the yield for the ending balances are as of the last day of the period presented. The increase in the yield at September 30, 2012 compared to September 30, 2011 was due primarily to the maturity of securities held at the holding company level, which had yields lower than the overall portfolio yield. The beginning and ending WALs represent the estimated remaining maturity (in years) of the securities after projected call dates have been

Beginning balance - carrying value Maturities and calls
Net amortization of premiums/(discounts) Purchases:
Fixed
Change in valuation on AFS securities Ending balance - carrying value
Beginning balance - carrying value
unts) Purchases:
Fixed
Change in valuation on AFS securities Ending balance - carrying value

Liabilities. Total liabilities increased $\$ 60.6$ million, from $\$ 7.51$ billion at September 30, 2011 to $\$ 7.57$ billion at September 30 , 2012. The increase was due primarily to a $\$ 55.5$ million increase in deposits. Additionally, during the current fiscal year, a $\$ 150.0$ million repurchase agreement matured and was replaced with a $\$ 150.0$ million fixed-rate FHLB advance, which accounts for the majority of the balance change between periods in both portfolios. Subsequent to September 30, 2012, a $\$ 100.0$ million FHLB advance matured and was renewed for a term of four years at a fixed-rate of 0.78\%.

Deposits. Deposits increased $\$ 55.5$ million between September 30, 2011 and September 30, 2012, due to growth primarily in the checking and money market portfolios, partially offset by a decrease in the certificate of deposit portfolio. The checking portfolio increased $\$ 54.9$ million from $\$ 551.6$ million at September 30, 2011 to $\$ 606.5$ million at September 30, 2012. The increase in our checking portfolio was due to customers keeping more cash readily available, as reflected by a $9.5 \%$ increase in the average customer checking account balance between period ends. The money market portfolio increased $\$ 44.9$ million from $\$ 1.07$ billion at September 30, 2011 to $\$ 1.11$ billion at September 30, 2012. If interest rates were to rise, it is possible that our money market and checking account customers may move those funds to higher-yielding deposit products within the Bank or withdraw their funds to invest in higher yielding investments outside of the Bank.

The following table presents the amount, average rate and percentage of total deposits for checking, savings, money market and certificates (including public units and brokered deposits) at the dates presented.

|  | At September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  | 2011 |  |  |  |
|  | Amount |  | Average Rate | \% of <br> Total | Amount |  | Average Rate | \% of Total |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Checking | \$ | 606,504 | 0.04\% | 13.3\% | \$ | 551,632 | 0.08\% | 12.3\% |
| Savings |  | 260,933 | 0.11 | 5.8 |  | 253,184 | 0.41 | 5.6 |
| Money market |  | 1,110,962 | 0.25 | 24.4 |  | 1,066,065 | 0.35 | 23.7 |
| Certificates |  | 2,572,244 | 1.44 | 56.5 |  | 2,624,292 | 1.87 | 58.4 |
|  | \$ | 4,550,643 | 0.89\% | 100.0\% | \$ | 4,495,173 | 1.21\% | 100.0\% |

At September 30, 2012, $\$ 83.7$ million in certificates were brokered deposits, unchanged from September 30, 2011, and had a weighted average rate of $2.58 \%$ and a remaining term to maturity of 1.9 years. The Bank regularly considers brokered deposits as a source of funding, provided that investment opportunities are balanced with the funding cost. As of September 30, 2012, $\$ 192.6$ million in certificates were public unit deposits, compared to $\$ 106.4$ million in public unit deposits at September 30, 2011, and had a weighted average rate of $0.29 \%$ and a remaining term to maturity of eight months. Management will continue to monitor the wholesale deposit market for attractive opportunities relative to the yield received from investing the proceeds.
Borrowings. The following table presents FHLB advance activity, at par, and repurchase agreement activity for the periods shown. Line of credit activity is excluded from the following table due to the short-term nature of the borrowings. The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to the termination of interest rate swaps in prior fisca years. Rates on new borrowings are fixed-rate. The weighted average maturity ("WAM") is the remaining weighted average contractual term in years. The

|  | ded |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  | June 30, 2012 |  |  | March 31, 2012 |  |  | December 31, 2011 |  |  |
|  | Amount | Effective Rate | WAM | Amount | Effective Rate | $\frac{\text { WAM }}{(\text { Dollars in }}$ | Amount <br> housands) | Effective Rate | WAM | Amount | Effective Rate | WAM |
| Beginning principal balance | \$ 2,915,000 | 3.25\% | 2.8 | \$ 2,915,000 | 3.24\% | 3.1 | \$ 2,915,000 | 3.46\% | 3.0 | \$ 2,915,000 | 3.76\% | 3.0 |
| Maturities and prepayments: <br> FHLB advances <br> Repurchase agreements | $(100,000)$ | 4.27 | -- | -- | -- | -- | $(350,000)$ | 3.22 | -- | $(100,000)$ $(150,000)$ | 3.94 4.41 | -- |
| New borrowings: <br> FHLB advances | 100,000 | 0.83 | 4.0 | -- | -- | -- | 350,000 | 1.36 | 3.3 | 250,000 | 0.84 | 2.9 |
| Ending principal balance | \$ 2,915,000 | 3.13\% | 2.7 | \$ 2,915,000 | 3.25\% | 2.8 | \$ 2,915,000 | 3.24\% | 3.1 | \$ 2,915,000 | 3.46\% | 3.0 |


| For the Year Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 |  |  | 2011 |  |  |
| Effective |  |  | Effective |  |  |
| Amount | Rate | WAM | Amount | Rate | WAM |
| (Dollars in thousands) |  |  |  |  |  |
| \$ 2,915,000 | 3.76\% | 3.0 | \$ 2,991,000 | 3.97\% | 3.0 |
| $(550,000)$ | 3.54 |  | $(276,000)$ | 4.87 |  |
| $(150,000)$ | 4.41 |  | $(200,000)$ | 3.79 |  |
| 700,000 | 1.10 | 3.3 | 300,000 | 2.82 | 6.9 |
| -- | -- | -- | 100,000 | 3.35 | 7.0 |
| \$ 2,915,000 | 3.13\% | 2.7 | \$ 2,915,000 | 3.76\% | 3.0 | Beginning principal balance Maturities and prepayments: FHLB advances

Repurchase agreements
New borrowings:
Repurchase agreements Ending principal balance

The following table presents the maturity of FHLB advances, at par, and repurchase agreements as of September 30, 2012. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances and other funding sources.

| Maturity by <br> Fiscal year | FHLB <br> Advances <br> Amount |  | Repurchase <br> Agreements <br> Amount |  | Weighted <br> Average <br> Contractual <br> Rate | Weighted <br> Average <br> Effective <br> Rate ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| 2013 | \$ | 325,000 | \$ | 145,000 | 3.68\% | 4.06\% |
| 2014 |  | 450,000 |  | 100,000 | 3.33 | 3.95 |
| 2015 |  | 600,000 |  | 20,000 | 1.73 | 1.95 |
| 2016 |  | 575,000 |  | -- | 2.29 | 2.91 |
| 2017 |  | 400,000 |  | -- | 3.17 | 3.21 |
| 2018 |  | 200,000 |  | 100,000 | 2.90 | 2.90 |
|  | \$ | 2,550,000 | \$ | 365,000 | 2.77\% | 3.13\% |

${ }^{(1)}$ The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to terminated interest rate swaps.

The following table presents the maturity and weighted average repricing rate, which is the weighted average effective rate, of FHLB advances and repurchase agreements for the next four quarters as of September 30, 2012.
$\left.\begin{array}{llrl} & & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Repricing }\end{array} \\ \text { Maturity by } \\ \text { Quarter End }\end{array} \quad \begin{array}{c}\text { Rate }\end{array}\right]$

Stockholders' Equity. Stockholders' equity decreased $\$ 133.1$ million, from $\$ 1.94$ billion at September 30, 2011 to $\$ 1.81$ billion at September 30, 2012. The decrease was due primarily to the repurchase of $\$ 149.0$ million of common stock and to the payment of $\$ 63.8$ million of dividends, partially offset by net income of $\$ 74.5$ million.

In December 2011, the Company announced that the Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. The Company began repurchasing common stock during the second fiscal quarter and, as of September 30, 2012, had repurchased 12,642,502 shares at an average price of $\$ 11.78$, or $\$ 149.0$ million. Subsequent to September 30, 2012 through November 23, 2012, the Company repurchased $2,931,682$ shares at an average price of $\$ 11.84$ per share, bringing the total number of shares repurchased through November 23, 2012 to $15,574,184$ at an average price paid of $\$ 11.79$ per share, or $\$ 183.7$ million in total.

The $\$ 63.8$ million of dividends paid during fiscal year 2012 consisted of four regular quarterly dividends totaling $\$ 47.6$ million and a special year-end dividend of $\$ 16.2$ million, per the Company's dividend policy. On October 18, 2012, the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or $\$ 11.2$ million, payable on November 16, 2012. On October 30, 2012, the Company declared a special year-end dividend of $\$ 0.18$ per share, or approximately $\$ 26.6$ million, payable on December 7, 2012 to stockholders of record as of the close of business on November 23, 2012. The special year-end dividend is the result of the Board of Directors' commitment to distribute to stockholders $100 \%$ of the annual earnings of Capitol Federal Financial, Inc. for fiscal years 2012 and 2011, the first two years after the corporate reorganization. The $\$ 0.18$ per share special year-end dividend was determined by taking the difference between total earnings for fiscal year 2012 and total regular quarterly dividends paid during fiscal year 2012, divided by the number of shares outstanding as of October 30, 2012. For fiscal year 2013, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders. The payout is expected to be in the form of regular quarterly cash dividends of $\$ 0.075$ per share, totaling $\$ 0.30$ for the year, and a special year-end cash dividend equal to fiscal year 2013 earnings in excess of the amount paid as regular quarterly cash dividends during fiscal year 2013. It is anticipated that the fiscal year 2013 special year-end cash dividend will be paid in December 2013. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company.

During fiscal year 2012, grants of stock options and restricted stock were made under the 2012 Equity Incentive Plan. The following table presents the future compensation expense expected to be recognized during each fiscal year presented as a result of the grants during the 2012 fiscal year. The Company recognized $\$ 1.1$ million of compensation expense during the current fiscal year related to grants during the current fiscal year.

| Fiscal Year | Stock Options |  | Restricted Stock |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ands) |  |  |
| 2013 | \$ | 719 | \$ | 1,782 | \$ | 2,501 |
| 2014 |  | 570 |  | 1,401 |  | 1,971 |
| 2015 |  | 570 |  | 1,401 |  | 1,971 |
| 2016 |  | 239 |  | 601 |  | 840 |
| 2017 |  | 51 |  | 132 |  | 183 |
|  | \$ | 2,149 | \$ | 5,317 | \$ | 7,466 |

Weighted Average Yields and Rates. The following table presents the weighted average yields earned on loans, securities and other interest-earning assets, the weighted average rates paid on deposits and borrowings and the resultant interest rate spreads at the dates indicated. Yields on tax-exempt securities are not calculated on a taxequivalent basis.

|  | At September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| Weighted average yield on: |  |  |  |
| Loans receivable | 4.16\% | 4.87\% | 5.23\% |
| MBS | 2.78 | 3.26 | 4.00 |
| Investment securities | 1.23 | 1.17 | 1.47 |
| Capital stock of FHLB | 3.40 | 3.39 | 2.98 |
| Cash and cash equivalents | 0.25 | 0.24 | 0.22 |
| Combined weighted average yield on interest-earning assets | 3.44 | 3.81 | 4.33 |
| Weighted average rate paid on: |  |  |  |
| Checking deposits | 0.04 | 0.08 | 0.13 |
| Savings deposits | 0.11 | 0.41 | 0.54 |
| Money market deposits | 0.25 | 0.35 | 0.65 |
| Certificate of deposit | 1.44 | 1.87 | 2.29 |
| FHLB advances ${ }^{(1)}$ | 3.03 | 3.71 | 3.96 |
| Other borrowings | 3.83 | 4.00 | 3.97 |
| Combined weighted average rate paid on interest-bearing liabilities | 1.76 | 2.21 | 2.57 |
| Net interest rate spread | 1.68\% | 1.60\% | 1.76\% |

[^1]Average Balance Sheet. The following table presents the average balances of our assets, liabilities and stockholders' equity and the related annualized yields and rates on our interest-earning assets and interest-bearing liabilities for the periods indicated. Average yields are derived by dividing annual income by the average balance of the related assets and average rates are derived by dividing annual expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis.
Year Ended September 30,

| 2012 |  |  |  | 2011 |  |  |  |  | 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Outstanding Balance | Interest Earned/ Paid |  | Yield/ Rate | Average Outstanding Balance |  | Interest Earned/ Paid |  | Yield/ Rate | Average Outstanding Balance |  | Interest <br> Earned/ <br> Paid |  | Yield/ Rate |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ 5,096,537 | \$ | 227,422 | 4.46\% | \$ | 4,966,905 | \$ | 242,057 | 4.87\% | \$ | 5,198,175 | \$ | 271,154 | 5.22\% |
| 162,470 |  | 8,803 | 5.42 |  | 179,048 |  | 9,852 | 5.50 |  | 199,244 |  | 11,153 | 5.60 |
| 5,259,007 |  | 236,225 | 4.49 |  | 5,145,953 |  | 251,909 | 4.90 |  | 5,397,419 |  | 282,307 | 5.23 |
| 2,445,953 |  | 71,156 | 2.91 |  | 2,044,897 |  | 71,332 | 3.49 |  | 1,710,074 |  | 71,859 | 4.20 |
| 1,243,073 |  | 15,944 | 1.28 |  | 1,566,937 |  | 19,077 | 1.22 |  | 887,955 |  | 15,682 | 1.77 |
| 129,687 |  | 4,446 | 3.43 |  | 123,817 |  | 3,791 | 3.06 |  | 133,817 |  | 3,966 | 2.96 |
| 113,120 |  | 280 | 0.25 |  | 306,958 |  | 756 | 0.25 |  | 100,411 |  | 237 | 0.24 |
| 9,190,840 |  | 328,051 | 3.57 |  | 9,188,562 |  | 346,865 | 3.77 |  | 8,229,676 |  | 374,051 | 4.55 |
| 235,852 |  |  |  |  | 234,315 |  |  |  |  | 235,324 |  |  |  |
| \$ 9,426,692 |  |  |  |  | 9,422,877 |  |  |  | \$ | 8,465,000 |  |  |  |






| $\$$ | 518,526 |
| ---: | ---: |
| 245,994 |  |
| $1,024,523$ |  |
| $2,776,293$ |  |
| $4,565,336$ |  |
| $2,386,380$ |  |
| 581,507 |  |
| 27,612 |  |
| $2,995,499$ |  |
|  | $7,560,835$ |
|  | 118,603 |
|  | $1,743,439$ |
| $\$ \quad 9,422,877$ |  |




| $\$$ | 568,262 |
| ---: | ---: |
| 258,626 |  |
| $1,096,133$ |  |
| $2,610,204$ |  |
| $4,533,225$ |  |
| $2,507,648$ |  |
|  | 382,350 |
|  | -- |
| $2,889,998$ |  |
|  | $7,423,223$ |
|  | 108,142 |
|  | $1,895,327$ |
| $\$ \quad 9,426,692$ |  |



|  | $\xlongequal{\$ \quad 169,565}$ |
| :--- | :--- |
| $1.42 \%$ | $\xlongequal{\$ \quad 840,689}$ |
| $1.84 \%$ |  |
| $1.22 x$ |  |

$\$ \quad 168,734$
 $1.64 \%$
$2.01 \%$
$1.24 x$

\$ 1,767,617

Assets
Interest-earning assets: Mortgage loans ${ }^{(1)}$

Other loans
Total loans receivable Investment securities ${ }^{(2)(3)}$ Investment securities ${ }^{(2)(3)}$ Capital stock of FHLB Cash and cash equivalents Total interest-earning assets ${ }^{(1)(2)}$ Other noninterest-earning assets Total assets

Liabilities and stockholders' equity Interest-bearing liabilities: Checking Saving Money market Certificates Total deposits FHLB advances ${ }^{(4)}$ Repurchase agreements Other borrowings Total borrowings

Total interest-bearing liabilities Other noninterest-bearing liabilities Stockholders' equity

Total liabilities and stockholders' equity

Net interest income ${ }^{(5)}$ Net interest rate spread ${ }^{(6)}$ Net earning assets

Net interest margin ${ }^{(7)}$
Ratio of interest-earning assets to

Calculated net of unearned loan fees, deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balances include loans receivable held-for-sale.
 2012, 2011, and 2010, respectively.

The balance and rate of FHLB advances are stated net of deferred gains and deferred prepayment penalties.

 and the interest rates earned or paid on them.

Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
Net interest margin represents net interest income as a percentage of average interest-earning assets.
Rate/Volume Analysis. The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets a and impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

## Year Ended September 30, <br> 2012 vs. 2011

|  |  |
| :--- | ---: |
| Total |  |
|  |  |
| $\$ \$$ | $(30,398)$ |
|  | $(527)$ |
|  | 3,395 |
|  | $(175)$ |
|  | 519 |
|  | $(27,186)$ |



2011 vs. 2010

| $\$$ | $(17,695)$ |
| ---: | ---: |
| $(13,276)$ |  |
|  | $(5,964)$ |
|  | 130 |
|  | 10 |

(203)
 $(25,400)$


56

$\omega$

10,564
nds)

$(20)$
$(817)$
$(1,851)$
$(14,710)$
$(8,254)$
$(9,309)$
$(34,961)$
16,147


## $\omega$


$\$ \quad(4,653)$ $\leftrightarrow$

## $\begin{array}{r}5,301 \\ 12,732 \\ (4,111) \\ 189 \\ (477) \\ \hline 13,634\end{array}$

41
60

$\$ \quad 20,800$

Net change in net interest and dividend income

## Comparison of Results of Operations for the Years Ended September 30, 2012 and 2011

Net income for fiscal year 2012 was $\$ 74.5$ million, compared to $\$ 38.4$ million for fiscal year 2011. The $\$ 36.1$ million, or $94.0 \%$, increase for the current year was due primarily to the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution in fiscal year 2011 to the Foundation in connection with the corporate reorganization. Additionally, net interest income increased $\$ 16.2$ million, or $9.6 \%$, from $\$ 168.7$ million for the prior year to $\$ 184.9$ million for the current year. The increase in net interest income was due primarily to a decrease in interest expense of $\$ 34.9$ million, or $19.6 \%$, partially offset by a decrease in interest income of $\$ 18.8$ million, or $5.4 \%$.

## Non-GAAP Presentation

The following table presents selected financial results and performance ratios for the Company for fiscal years 2012 and 2011. Because of the magnitude and non-recurring nature of the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Foundation in connection with the corporate reorganization, management believes it is important for comparability purposes to present selected financial results and performance ratios excluding the contribution to the Foundation. The adjusted financial results and ratios for fiscal year 2011 are not presented in accordance with GAAP.

For the Fiscal Year Ended

| $\begin{gathered} \text { September 30, } \\ 2012 \end{gathered}$ | September 30, 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | Actual (GAAP) | Contribution to Foundation | Adjusted ${ }^{(1)}$ (Non-GAAP) |

(Dollars in thousands, except per share data)

| Net income (loss) | $\$$ | 74,513 | $\$$ | 38,403 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Operating expenses | 91,075 | 132,317 | $40,000)$ | $\$$ | 64,403 |
| Basic earnings (loss) per share | 0.47 | 0.24 | $(0.16)$ | 92,317 |  |
| Diluted earnings (loss) per share | 0.47 | 0.24 | $(0.16)$ | 0.40 |  |
|  |  |  |  | 0.40 |  |
| Return on average assets | $0.79 \%$ | $0.41 \%$ | $(0.27) \%$ | $0.68 \%$ |  |
| Return on average equity | 3.93 | 2.20 | $(1.49)$ | 3.69 |  |
| Operating expense ratio | 0.97 | 1.40 | 0.42 | 0.98 |  |
| Efficiency ratio | $43.55 \%$ | $68.30 \%$ | $20.65 \%$ | $47.65 \%$ |  |

${ }^{(1)}$ The adjusted financial results and ratios are not presented in accordance with GAAP as the amounts and ratios exclude the effect of the contribution to the Foundation, net of income tax benefit.

## Interest and Dividend Income

Total interest and dividend income for fiscal year 2012 was $\$ 328.1$ million, compared to $\$ 346.9$ million for fiscal year 2011. The $\$ 18.8$ million, or $5.4 \%$, decrease was primarily a result of decreases in interest income on loans receivable of $\$ 15.7$ million and interest income on investment securities of $\$ 3.1$ million while interest income on MBS remained relatively unchanged year-over-year. The average yield on total interest-earning assets decreased 20 basis points, from $3.77 \%$ for the prior fiscal year to $3.57 \%$ for the current fiscal year, primarily as a result of a decrease in the yield on the loans receivable portfolio.

Interest income on loans receivable decreased $\$ 15.7$ million, or $6.2 \%$, from $\$ 251.9$ million for the prior fiscal year to $\$ 236.2$ million for current fiscal year. The decrease was the result of a 41 basis point decrease in the weighted average yield of the portfolio to $4.49 \%$ for the current fiscal year, partially offset by a $\$ 113.1$ million increase in the average balance of the portfolio. The decrease in the weighted average yield was due primarily to loan endorsements and refinances at current market rates, along with originations and purchases at rates lower than the average yield of the existing portfolio. The increase in the average balance of the portfolio was due primarily to purchases of bulk and correspondent loans exceeding principal repayments.

Interest income on MBS decreased slightly from $\$ 71.3$ million for the prior fiscal year to $\$ 71.1$ million for the current fiscal year. The $\$ 176$ thousand, or $0.3 \%$, decrease was due to a 58 basis point decrease in the weighted average yield of the portfolio to $2.91 \%$ for the current fiscal year. The decrease in the weighted average yield between the two periods was due primarily to the purchase of MBS at market rates which were at a lower average yield than the existing portfolio and also due to repayments of MBS with yields higher than that of the existing portfolio. The impact of the decrease in the weighted average yield of the portfolio was almost entirely offset by a $\$ 401.1$ million increase in the average balance of the portfolio between periods. The increase in the average balance was a result of purchases, funded primarily by the proceeds from the corporate reorganization and partially by cash flows from the investment securities portfolio.

Interest income on investment securities decreased $\$ 3.2$ million, or $16.4 \%$, from $\$ 19.1$ million for the prior fiscal year to $\$ 15.9$ million for the current fiscal year. The decrease in interest income on investment securities was a result of a $\$ 323.9$ million decrease in the average balance of the portfolio between periods, partially offset by an increase in the average yield of six basis points to $1.28 \%$ for the current fiscal year. The decrease in the average balance was due to calls and maturities during the current fiscal year not being replaced in their entirety; rather, the proceeds were used primarily to fund loan and MBS purchases and repurchase common stock. The increase in the average yield was due primarily to the maturity of lower yielding investment securities at the holding-company during the current fiscal year.

## Interest Expense

Interest expense decreased $\$ 34.9$ million, or $19.6 \%$, from $\$ 178.1$ million for the prior fiscal year to $\$ 143.2$ million for the current fiscal year. The decrease in interest expense was due primarily to a $\$ 17.4$ million decrease in interest expense on deposits, primarily the certificate of deposit portfolio, as well as to a $\$ 9.3$ million decrease in interest expense on other borrowings and an $\$ 8.3$ million decrease in interest expense on FHLB advances. The average rate paid on interest-bearing liabilities decreased 42 basis points, from $2.35 \%$ for the prior fiscal year to $1.93 \%$ for the current fiscal year. The decrease was due primarily to a continued decrease in the cost of our certificate of deposit portfolio, as well as to the renewal/prepayment of FHLB advances to lower rates and repurchase agreements maturing and being replaced with lower rate FHLB advances.

Interest expense on deposits decreased $\$ 17.4$ million, or $27.4 \%$, from $\$ 63.6$ million for the prior fiscal year to $\$ 46.2$ million for the current fiscal year. The decrease was due primarily to a 44 basis point decrease in the average rate paid on the certificate of deposit portfolio, to $1.60 \%$ for the current fiscal year, as the portfolio continued to reprice to lower market rates, as well as to a $\$ 166.1$ million decrease in the average balance of the certificate of deposit portfolio for the current fiscal year. The decrease in the average balance of the certificate of deposit portfolio was due primarily to a decrease in certificates with original terms-to-maturity of 35 months or less, including the maturity and payout of one retail certificate of deposit related to a legal settlement to which the Bank was not a party, partially offset by an increase in certificates with original terms-to-maturity of 36 months or greater. Additionally, the average rate paid on our money market portfolio decreased 20 basis points to $0.32 \%$ for the current fiscal year, and the average rate paid on our savings portfolio decreased 33 basis points to $0.16 \%$ for the current fiscal year.

Interest expense on FHLB advances decreased $\$ 8.3$ million, or $9.1 \%$, from $\$ 90.3$ million for the prior fiscal year to $\$ 82.0$ million for the current fiscal year. The decrease in expense was due to a decrease of 51 basis points in the average rate paid to $3.28 \%$ for the current fiscal year, partially offset by a $\$ 121.3$ million increase in the average balance. The decrease in the average rate paid was due primarily to advances that were renewed/prepaid during the year. The increase in the average balance was a result of $\$ 150.0$ million of maturing repurchase agreements being replaced with advances during the current fiscal year, as rates for FHLB advances were more favorable than rates for comparable repurchase agreements.

Interest expense on other borrowings decreased $\$ 9.3$ million, or $38.4 \%$, from $\$ 24.3$ million for the prior fiscal year to $\$ 15.0$ million for the current fiscal year. The decrease was primarily the result of a $\$ 226.8$ million decrease in the average balance due primarily to maturing repurchase agreements, the majority of which were replaced with FHLB advances.

## Net Interest Margin

The net interest margin, which is calculated as the difference between interest income and interest expense divided by average interest-earning assets, increased 17 basis points to $2.01 \%$ for the current fiscal year, up from $1.84 \%$ for the prior fiscal year. The increase was largely due to a decrease in the cost of the certificate of deposit portfolio, along with a decrease in costs on FHLB advances and other borrowings, partially offset by a decrease in interest income on loans receivable.

## Provision for Credit Losses

The Bank recorded a provision for credit losses of $\$ 2.0$ million for the current fiscal year, compared to a provision for credit losses of $\$ 4.1$ million for the prior fiscal year. The $\$ 2.1$ million decrease in the provision for credit losses between fiscal years was due to the continued improvement in the performance of our loan portfolio as evidenced by the decline in our loans 90 or more days delinquent or in foreclosure, and a continued decline in the level of charge-offs. Loans 90 or more days delinquent or in foreclosure decreased $\$ 7.0$ million, or $26.6 \%$, from $\$ 26.5$ million at September 30, 2011 to $\$ 19.5$ million at September 30, 2012. Net charge-offs during the current fiscal year were $\$ 2.9$ million, excluding the $\$ 3.5$ million of SVAs charged-off during the second quarter of fiscal year 2012 as a result of implementing a loan charge-off policy change as the requirements for the OCC Call Reports do not permit the use of SVAs, compared to $\$ 3.5$ million of net charge-offs during the prior fiscal year.

## Other Expense

Total other expense for the current fiscal year was $\$ 91.1$ million, compared to $\$ 132.3$ million for the prior fiscal year. The $\$ 41.2$ million, or $31.2 \%$, decrease was due primarily to the $\$ 40.0$ million cash contribution made to the Foundation in connection with the corporate reorganization in December 2010. OREO operations expense was $\$ 3.1$ million for the current fiscal year, compared to $\$ 3.0$ million for the prior fiscal year. Over the past 12 months, OREO properties were owned by the Bank, on average, for approximately six months before they were sold. We currently anticipate the following increases in other expenses during fiscal year 2013: a) a $\$ 2.0$ million increase in salaries and
employee benefits as fiscal year 2013 primarily includes a full year impact of the equity plan awards made in May 2012 and September 2012, b) a $\$ 1.8$ million increase in occupancy, information technology, and communications expense as a result of an increase in licensing and maintenance expenses related to upgrades to our information technology infrastructure, and an increase in depreciation expense associated with the remodel of our Home Office, and c) a $\$ 600$ thousand increase in advertising expense, which is due primarily to media campaigns that were delayed until fiscal year 2013.

## Income Tax Expense

Income tax expense for the current fiscal year was $\$ 41.5$ million, compared to $\$ 18.9$ million for the prior fiscal year. The $\$ 22.6$ million, or $118.9 \%$, increase in income tax expense during the current fiscal year was due primarily to the $\$ 40.0$ million contribution made to the Foundation during the prior fiscal year, which resulted in $\$ 14.0$ million of income tax benefit, as well as to overall higher pretax income during the current fiscal year. The effective tax rate for the current fiscal year was $35.8 \%$ compared to $33.0 \%$ for the prior fiscal year. Excluding a $\$ 686$ thousand tax return to tax provision adjustment in the prior fiscal year, the effective tax rate for the prior fiscal year would have been $34.2 \%$. The additional difference in the effective tax rate between years was primarily due to the prior fiscal year having higher deductible expenses associated with the ESOP, due to the new ESOP loan in December 2010 and the $\$ 0.60$ per share "welcome" dividend paid in March 2011.

## Comparison of Results of Operations for the Years Ended September 30, 2011 and 2010

Net income for fiscal year 2011 was $\$ 38.4$ million, compared to $\$ 67.8$ million for fiscal year 2010. The $\$ 29.4$ million, or $43.4 \%$, decrease for fiscal year 2011 was due primarily to the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Foundation in connection with the corporate reorganization. Additionally, other income decreased $\$ 9.4$ million, or $27.4 \%$, from $\$ 34.4$ million for fiscal year 2010 to $\$ 25.0$ million for fiscal year 2011. These reductions to income were partially offset by a $\$ 4.8$ million decrease in the provision for credit losses between fiscal years. Interest income for fiscal year 2011 decreased by $\$ 27.2$ million, or $7.3 \%$, compared to fiscal year 2010, but was almost entirely offset by a decrease in interest expense of $\$ 26.4$ million, or $12.9 \%$, between fiscal years. The net interest margin decreased 22 basis points, from $2.06 \%$ for fiscal year 2010 to $1.84 \%$ for fiscal year 2011, largely due to the decrease in interest income on loans receivable.

## Interest and Dividend Income

Total interest and dividend income for fiscal year 2011 was $\$ 346.9$ million, compared to $\$ 374.1$ million for fiscal year 2010. The $\$ 27.2$ million decrease was primarily a result of a decrease in interest income on loans receivable of $\$ 30.4$ million, partially offset by an increase in interest income on investment securities of $\$ 3.4$ million. The average yield on total interest-earning assets decreased 78 basis points year over year, from $4.55 \%$ for fiscal year 2010 to $3.77 \%$ for fiscal year 2011, primarily as a result of a decrease in the yield on the loans receivable portfolio, but also partially due to decreases in the yields on the MBS and investment securities portfolios.

Interest income on loans receivable in fiscal year 2011 was $\$ 251.9$ million compared to $\$ 282.3$ million in fiscal year 2010. The $\$ 30.4$ million decrease in interest income on loans receivable was the result of a decrease of 33 basis points in the weighted average yield to $4.90 \%$ for fiscal year 2011 and a decrease of $\$ 251.5$ million in the average balance of the portfolio. The decrease in the weighted average yield was due to loan endorsements, loan originations at current market rates below that of the existing portfolio, refinances, and ARMs repricing down to lower market rates. The decrease in the average balance of the loan portfolio was due to principal repayments exceeding originations and purchases, especially during the first half of fiscal year 2011.

Interest income on MBS in fiscal year 2011 was $\$ 71.3$ million compared to $\$ 71.9$ million in the fiscal year 2010. The $\$ 527$ thousand decrease in interest income on MBS was due to a decrease of 71 basis points in the weighted average yield to $3.49 \%$ for fiscal year 2011, partially offset by an increase of $\$ 334.8$ million in the average balance of the portfolio. The decrease in the weighted average yield was due to purchases of MBS at a lower average yield than the existing portfolio between the two periods, repayments on MBS with yields higher than the existing portfolio, and adjustable-rate securities repricing to lower market rates. The increase in the average balance of the portfolio was due to purchases of MBS securities, primarily with proceeds from the corporate reorganization.

Interest income on investment securities in fiscal year 2011 was $\$ 19.1$ million compared to $\$ 15.7$ million in fiscal year 2010. The $\$ 3.4$ million increase in interest income on investment securities was due to a $\$ 679.0$ million increase in the average balance, partially offset by a decrease of 55 basis points in the weighted average yield to $1.22 \%$ for fiscal year 2011. The increase in the average balance was primarily a result of purchases funded with stock offering proceeds from the corporate reorganization. The average yield decreased due to purchases at yields lower than the overall portfolio yield, and to calls and maturities of higher yielding securities.

## Interest Expense

Interest expense decreased $\$ 26.4$ million to $\$ 178.1$ million for fiscal year 2011 from $\$ 204.5$ million for fiscal year 2010. The decrease was due primarily to a decrease in interest expense on deposits of $\$ 15.6$ million, and partially to a decrease in FHLB advances of $\$ 6.9$ million and other borrowings of $\$ 3.8$ million. The average rate paid on interestbearing liabilities decreased 42 basis points between years, from $2.77 \%$ for fiscal year 2010 to $2.35 \%$ for fiscal year 2011, primarily as a result of repricing in the certificate of deposit portfolio.

Interest expense on deposits for fiscal year 2011 was $\$ 63.6$ million compared to $\$ 79.2$ million in fiscal year 2010. The $\$ 15.6$ million decrease was due primarily to a decrease in interest expense on certificates, as the weighted average rate paid on the certificate of deposit portfolio decreased 61 basis points between the two years, from $2.65 \%$ for fiscal year 2010 to $2.04 \%$ fiscal year 2011. The decrease in the rate was a result of the portfolio continuing to reprice to lower market rates.

Interest expense on FHLB advances for fiscal year 2011 was $\$ 90.3$ million compared to $\$ 97.2$ million in fiscal year 2010. The $\$ 6.9$ million decrease was due primarily to a 28 basis point decrease in the weighted average rate of the portfolio to $3.79 \%$ for fiscal year 2011. The decrease in the weighted average rate was a result of the renewal of maturing FHLB advances at lower rates, maturing advances that were not renewed, and the refinance of $\$ 200.0$ million of advances in the third quarter of fiscal year 2010.

Interest expense on other borrowings for fiscal year 2011 was $\$ 24.3$ million compared to $\$ 28.1$ million in fiscal year 2010. The $\$ 3.8$ million decrease was due primarily to a $\$ 99.5$ million decrease in the average balance, primarily as a result of not replacing all maturing repurchase agreements.

## Net Interest Margin

The net interest margin was $1.84 \%$ for fiscal year 2011 compared to $2.06 \%$ for fiscal year 2010. The 22 basis point decrease was due primarily to a decrease in net interest income between fiscal years. The average balance of interest-earning assets increased $\$ 958.9$ million, or $11.7 \%$, between years, while net interest income decreased $\$ 831$ thousand, or $0.5 \%$, between years. The primary reason for the decrease in net interest income between years was a decrease in interest income on loans receivable due to loan endorsements, loans originated at market rates below that of the existing portfolio, refinances, and ARMs repricing down to lower market rates.

## Provision for Credit Losses

The Bank recorded a provision for credit losses of $\$ 4.1$ million during fiscal year 2011, compared to a provision of $\$ 8.9$ million for fiscal year 2010. The provision recorded in fiscal year 2011 was primarily a result of the increase in and establishment of SVAs, primarily on purchased loans, and partially due to an increase in the general valuation allowance due to an increase in historical losses, a decline in the current FHFA home price index, primarily in Kansas and Missouri, and an increase in the recent unemployment rate trends compared to historical trends, also primarily in Kansas and Missouri.

## Other Income and Expense

Total other income was $\$ 25.0$ million for fiscal year 2011 compared to $\$ 34.4$ million for fiscal year 2010. The $\$ 9.4$ million, or $27.4 \%$, decrease was due primarily to no gains on the sale of securities in fiscal year 2011, compared to a $\$ 6.5$ million gain in fiscal year 2010. Additionally, retail fees decreased $\$ 2.3$ million between fiscal years as a result of the amendments to Regulation E that prohibit automatic enrollment in overdraft protection programs without the customer's consent, and other income, net decreased by $\$ 1.8$ million due primarily to a decrease in net gains on loan sales.

Total other expenses for fiscal year 2011 were $\$ 132.3$ million, compared to $\$ 89.7$ million in fiscal year 2010. The $\$ 42.6$ million, or $47.5 \%$, increase was due primarily to a $\$ 40.0$ million cash contribution to the Foundation in connection with the corporate reorganization. Additionally, salaries and employee benefits and other expenses, net, both increased $\$ 2.2$ million and mortgage servicing activity, net, increased $\$ 1.8$ million from fiscal year 2010. The increase in salaries and employee benefits was due to $\$ 2.7$ million of compensation expense related to the welcome dividend paid on unallocated ESOP shares. The increase in other expenses, net, was primarily related to OREO operations, which increased $\$ 1.7$ million compared to fiscal year 2010. The increase in mortgage servicing activity, net, was due to impairment and valuation allowances during fiscal year 2011 as a result of an increase in prepayment speeds. The increases in the expenses noted above, were partially offset by decreases of $\$ 2.3$ million in advertising and promotional expense and $\$ 2.2$ million in federal insurance premium expense.

Effective October 31, 2010, the Bank discontinued its debit card rewards program. The discontinuation of the program resulted in a $\$ 1.5$ million decrease in advertising and promotional expense for fiscal year 2011 compared to fiscal year 2010. The remaining decrease in advertising and promotional expense was due to an overall decrease in advertising in fiscal year 2011 as compared to fiscal year 2010.

## Income Tax Expense

Income tax expense for fiscal year 2011 was $\$ 18.9$ million compared to $\$ 37.5$ million for fiscal year 2010. The decrease in income tax expense between years was primarily a result of the $\$ 40.0$ million contribution to the Foundation, which resulted in $\$ 14.0$ million of income tax benefit. The effective income tax rate for fiscal year 2011 was $33.0 \%$ compared to $35.6 \%$ for fiscal year 2010. The decrease in the effective tax rate between periods was due primarily to a $\$ 686$ thousand adjustment related to income tax expense recognized in the prior years. Excluding that adjustment, the effective income tax rate would have been $34.2 \%$ for fiscal year 2011. The remaining difference between the effective income tax rates was due primarily to an increase in low income housing credits in fiscal year 2011 and in deductible expenses associated with the ESOP in fiscal year 2011 as a result of the $\$ 0.60$ per share welcome dividend. Due to pre-tax income being lower than fiscal year 2010, all of the items impacting the income tax rate had a larger impact to the overall effective tax rate than in fiscal year 2010.

## Liquidity and Capital Resources

Liquidity refers to our ability to generate sufficient cash to fund ongoing operations, to pay maturing certificates of deposit and other deposit withdrawals, to repay maturing borrowings, and to fund loan commitments. Liquidity management is both a daily and long-term function of our business management. The Company's most available liquid assets are represented by cash and cash equivalents, AFS MBS and investment securities, and short-term investment securities. The Bank's primary sources of funds are deposits, FHLB advances, other borrowings, repayments and maturities of outstanding loans and MBS and other short-term investments, and funds provided by operations. The Bank's borrowings primarily have been used to invest in U.S. GSE debentures and MBS securities in an effort to manage the Bank's interest rate risk with the intent to improve the earnings of the Bank while maintaining capital ratios in excess of regulatory standards for well-capitalized financial institutions. In addition, the Bank's focus on managing risk has provided additional liquidity capacity by remaining below FHLB borrowing limits and by increasing the balance of MBS and investment securities available as collateral for borrowings.

We generally intend to maintain cash reserves sufficient to meet short-term liquidity needs, which are routinely forecasted for 10, 30, and 365 days. Additionally, on a monthly basis, we perform a liquidity stress test in accordance with the Interagency Policy Statement on Funding and Liquidity Risk Management. The liquidity stress test incorporates both short-term and long-term liquidity scenarios in order to identify periods of, and to quantify, liquidity risk. In the event short-term liquidity needs exceed available cash, the Bank has access to lines of credit at the FHLB and the Federal Reserve Bank. The FHLB line of credit, when combined with FHLB advances, may generally not exceed $40 \%$ of total assets. Our excess capacity at the FHLB as of September 30, 2012 was $\$ 1.15$ billion. The Federal Reserve Bank line of credit is based upon the fair values of the securities pledged as collateral and certain other characteristics of those securities, and is used only when other sources of short-term liquidity are unavailable. At September 30, 2012, the Bank had $\$ 1.83$ billion of securities that were eligible but unused as collateral for borrowing or other liquidity needs. This collateral amount is comprised of AFS and HTM securities with individual fair values greater than $\$ 10.0$ million, which is then reduced by a collateralization ratio of $10 \%$ to account for potential market value fluctuations. Borrowings on the lines of credit are outstanding until replaced by cash flows from long-term sources of liquidity, and are generally outstanding no longer than 30 days.

If management observes a trend in the amount and frequency of lines of credit utilization, the Bank will likely utilize long-term wholesale borrowing sources, such as FHLB advances and/or repurchase agreements, to provide permanent fixed-rate funding. The maturity of these borrowings is generally structured in such a way as to stagger maturities in order to reduce the risk of a highly negative cash flow position at maturity. Additionally, the Bank could utilize the repayment and maturity of outstanding loans, MBS and other investments for liquidity needs rather than reinvesting such funds into the related portfolios.

While scheduled payments from the amortization of loans and MBS and payments on short-term investments are relatively predictable sources of funds, deposit flows, prepayments on loans and MBS, and calls of investment securities are greatly influenced by general interest rates, economic conditions and competition, and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its loan and deposit portfolios by the rates it offers customers.

At September 30, 2012, cash and cash equivalents totaled $\$ 141.7$ million, an increase of $\$ 20.6$ million from September 30, 2011.

During fiscal year 2012, loan originations and purchases, net of principal repayments and related loan activity, resulted in a cash outflow of $\$ 471.1$ million, compared to loan originations and purchases being almost entirely offset by principal repayments and related loan activity in fiscal year 2011. The majority of the cash outflow in the current fiscal year related to one bulk loan purchase of $\$ 342.5$ million in the fourth quarter. See additional discussion regarding loan activity in "Financial Condition - Loans Receivable."

During fiscal year 2012, principal payments on MBS were $\$ 623.2$ million and proceeds from called or matured investment securities were $\$ 1.17$ billion, which were largely reinvested into the investment securities and MBS portfolios but were also utilized to purchase loans and repurchase Company stock. Of the $\$ 1.17$ billion of called and matured investment securities, $\$ 300.0$ million were securities at the holding company level. The proceeds from the holding company securities portfolio were used to repurchase common stock or retained in a deposit account at the Bank. During fiscal year 2012, the Company purchased $\$ 691.3$ million of investment securities and $\$ 557.2$ million of MBS.
The following table presents the contractual maturity of our loan, MBS, and investment securities portfolios at September 30, 2012. Loans and securities which have The table does not reflect the effects of possible prepayments or

|  | Loans ${ }^{(1)}$ |  |  | MBS |  |  | Investment Securities |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted <br> Average |  |  | Weighted |  |  | Weighted |  |  | Weighted |  |  |
|  |  |  |  |  |  | Average | Average |  |  |  |  | Average |
|  | Amount |  | Rate | Amount |  | Rate | Amount |  | Rate | Amount |  | Rate |
|  |  |  |  |  |  | (Dollars |  |  |  |  |  |  |
| Amounts due: |  |  |  |  |  |  |  |  |  |  |  |  |
| Within one year | \$ | 40,925 | 4.61\% | \$ | -- | --\% | \$ | 65,576 | 1.45\% | \$ | 106,501 | 2.66\% |
| After one year: |  |  |  |  |  |  |  |  |  |  |  |  |
| Over one to two years |  | 24,380 | 3.97 |  | -- | -- |  | 8,337 | 3.08 |  | 32,717 | 3.74 |
| Over two to three years |  | 9,010 | 5.04 |  | -- | -- |  | 111,650 | 1.23 |  | 120,660 | 1.52 |
| Over three to five years |  | 50,518 | 5.26 |  | 1,686 | 6.00 |  | 735,147 | 1.30 |  | 787,351 | 1.56 |
| Over five to ten years |  | 337,316 | 4.70 |  | 507,787 | 3.86 |  | 32,919 | 1.69 |  | 878,022 | 4.10 |
| Over 10 to 15 years |  | 1,410,198 | 3.90 |  | 904,235 | 2.89 |  | 2,556 | 5.28 |  | 2,316,989 | 3.51 |
| After 15 years |  | 3,776,809 | 4.18 |  | 919,234 | 2.98 |  | 5,664 | 3.36 |  | 4,701,707 | 3.94 |
| Total due after one year |  | 5,608,231 | 4.15 |  | 2,332,942 | 3.14 |  | 896,273 | 1.34 |  | 8,837,446 | 3.60 |
|  | \$ | 5,649,156 | 4.15\% | \$ | 2,332,942 | 3.14\% | \$ | 961,849 | 1.35\% | \$ | 8,943,947 | 3.59\% |

${ }^{(1)}$ Demand loans, loans having no stated maturity, and overdraft loans are included in the amounts due within one year. Construction loans are presented based on the term to complete construction. The maturity date for home equity loans assumes the customer always makes the required minimum payment. borrowings up to $40 \%$ of total Bank assets. At September 30, 2012, the Bank's ratio of the face amount of advances to total assets, as reported to the OCC, was $27 \%$. The collateral for the FHLB advances. It is possible that increases in our borrowings or decreases in our loan portfolio or changes in FHLB lending guidelines could require the Bank to pledge securities as collateral on the FHLB advances. The Bank relies on FHLB advances as a primary source of borrowings. The outstanding amount of FHLB advances was $\$ 2.55$ billion at September 30, 2012, of which $\$ 325.0$ million is scheduled to mature in the next 12 months. Maturing advances will likely be replaced with borrowings with terms between 36 and 60 months.

The Bank has access to and utilizes other sources for liquidity, such as secondary market repurchase agreements, brokered deposits, and public unit deposits. The Bank's internal policy limits total borrowings to $55 \%$ of total assets. At September 30, 2012, the Bank had repurchase agreements of $\$ 365.0$ million, or approximately $4 \%$ of assets, $\$ 145.0$ million of which were scheduled to mature in the next 12 months. The Bank may enter into additional repurchase agreements as management deems appropriate, not to exceed $15 \%$ of total assets. The Bank has pledged securities with an estimated fair value of $\$ 427.9$ million as collateral for repurchase agreements at September 30, 2012. The securities pledged for the repurchase agreements will be delivered back to the Bank when the repurchase agreements mature.

As of September 30, 2012, the Bank's policy allows for brokered deposits up to $10 \%$ of total deposits and public unit deposits up to $5 \%$ of total deposits. At September 30, 2012, the Bank had brokered deposits of $\$ 83.7$ million, or approximately $2 \%$ of total deposits and public unit deposits of $\$ 192.6$ million, or approximately $4 \%$ of total deposits. Management continuously monitors the wholesale deposit market for opportunities to obtain brokered and public unit deposits at attractive rates. The Bank has pledged securities with an estimated fair value of $\$ 232.5$ million as collateral for public unit deposits. The securities pledged as collateral for public unit deposits are held in joint custody at the FHLB and generally will be released upon deposit maturity.

At September 30, 2012, $\$ 1.27$ billion of the Bank's $\$ 2.57$ billion of certificates of deposit were scheduled to mature within one year. Included in the $\$ 1.27$ billion were $\$ 165.0$ million of public unit and brokered deposits scheduled to mature within the same time period. Based on our deposit retention experience and our current pricing strategy, we anticipate the majority of the maturing retail certificates of deposit will renew or transfer to other deposit products at the prevailing rate, although no assurance can be given in this regard.

## Limitations on Dividends and Other Capital Distributions

Although savings and loan holding companies are not currently subject to regulatory capital requirements or specific restrictions on the payment of dividends or other capital distributions, the OCC does prescribe such restrictions on subsidiary savings associations. The OCC regulations impose restrictions on savings institutions with respect to their ability to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account.

Generally, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required that the Bank remain well capitalized before and after the proposed distribution. However, an institution deemed to be in need of more than normal supervision by the OCC may have its capital distribution authority restricted. A savings institution, such as the Bank, that is a subsidiary of a savings and loan holding company and that proposes to make a capital distribution must submit written notice to the OCC and FRB 30 days prior to such distribution. The OCC and FRB may object to the distribution during that 30 -day period based on safety and soundness or other concerns. Savings institutions that desire to make a larger capital distribution, or are under special restrictions, or are not, or would not be, well capitalized following a proposed capital distribution, however, must obtain regulatory approval prior to making such distribution.

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. So long as the Bank continues to remain "well capitalized" after each capital distribution and operates in a safe and sound manner, it is management's belief that the OCC and FRB will continue to allow the Bank to distribute its net income to the Company, although no assurance can be given in this regard.

In connection with the corporate reorganization, a "liquidation account" was established for the benefit of certain depositors of the Bank in an amount equal to Capitol Federal Savings Bank MHC's ownership interest in the retained earnings of Capitol Federal Financial as of June 30, 2010. Under applicable federal banking regulations, neither the Company nor the Bank is permitted to pay dividends on its capital stock to its stockholders if stockholders' equity would be reduced below the amount of the liquidation account at that time.

The Company paid cash dividends of $\$ 63.8$ million during fiscal year 2012. The $\$ 63.8$ million of dividend payments consisted of four quarterly dividends totaling $\$ 47.6$ million and a special year-end dividend of $\$ 16.2$ million, per the Company's dividend policy. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company.

In December 2011, the Company announced that the Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. During fiscal year 2012, the Company repurchased 12,642,502 shares of common stock at an average price of $\$ 11.78$ per share, or $\$ 149.0$ million. See additional discussion regarding common stock repurchase activity in "Financial Condition - Stockholders' Equity."

## Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the year ended September 30, 2012 or future periods.

## Regulatory Capital

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "well-capitalized" status for the Bank in accordance with regulatory standards. As of September 30, 2012, the Bank exceeded all regulatory capital requirements. The Company currently does not have any regulatory capital requirements. The following table presents the Bank's regulatory capital ratios at September 30, 2012 based upon regulatory guidelines.

|  | Bank <br> Ratios | Regulatory <br> Requirement <br> For "Well- |
| :--- | :---: | :---: | :---: |
|  $14.6 \%$ <br> Capitalized" Status  |  |  |
| Tier 1 leverage ratio | $36.4 \%$ | $5.0 \%$ |
| Tier 1 risk-based capital | $36.7 \%$ | $6.0 \%$ |
| Total risk-based capital |  | $10.0 \%$ |

## Off-Balance Sheet Arrangements, Commitments and Contractual Obligations

The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:

- the origination, purchase, or sale of loans;
- the purchase or sale of investment securities and MBS;
- extensions of credit on home equity loans, construction loans, and commercial loans;
- terms and conditions of operating leases; and
- funding withdrawals of deposit accounts at maturity.

The following table summarizes our contractual obligations and other material commitments as of September 30, 2012.

|  | Maturity Range |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Less than 1 year |  | 1-3 <br> years |  | $\begin{array}{r} 3-5 \\ \text { years } \end{array}$ |  | More than 5 years |  |
| Operating leases | \$ | 12,324 | \$ | 1,247 | \$ | 2,109 | \$ | 1,780 | \$ | 7,188 |
| Certificates of Deposit Weighted average rate | \$ | $\begin{array}{r} 2,572,244 \\ 1.44 \% \end{array}$ | \$ | $\begin{array}{r} 1,265,647 \\ 1.07 \% \end{array}$ | \$ | $\begin{array}{r} 1,015,704 \\ 1.82 \% \end{array}$ |  | $\begin{aligned} & 289,012 \\ & 1.71 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 1,881 } \\ & 2.64 \% \end{aligned}$ |
| FHLB Advances Weighted average rate | \$ | $\begin{array}{r} 2,550,000 \\ 2.62 \% \end{array}$ | \$ | $\begin{array}{r} 325,000 \\ 3.62 \% \end{array}$ | \$ | $\begin{array}{r} 1,050,000 \\ 2.28 \% \end{array}$ | \$ | $\begin{array}{r} 975,000 \\ 2.65 \% \end{array}$ | \$ | $\begin{array}{r} 200,000 \\ 2.68 \% \end{array}$ |
| Repurchase Agreements Weighted average rate | \$ | $\begin{array}{r} 365,000 \\ 3.83 \% \end{array}$ | \$ | $\begin{array}{r} 145,000 \\ 3.81 \% \end{array}$ | \$ | $\begin{array}{r} 120,000 \\ 4.24 \% \end{array}$ | \$ | --\% | \$ | $\begin{array}{r} 100,000 \\ 3.35 \% \end{array}$ |
| Commitments to originate/refinance and purchase/participate in loans Weighted average rate | \$ | $\begin{array}{r} 233,143 \\ 3.40 \% \end{array}$ | \$ | $\begin{array}{r} 233,143 \\ 3.40 \% \end{array}$ | \$ | --\% | \$ | --\% | \$ | --\% |
| Commitments to fund unused home equity lines of credit and unadvanced commercial loans Weighted average rate | \$ | $\begin{array}{r} 262,042 \\ 4.55 \% \end{array}$ | \$ | $\begin{array}{r} 262,042 \\ 4.55 \% \end{array}$ | \$ | --\% | \$ | --\% | \$ | --\% |
| Unadvanced portion of construction loans Weighted average rate | \$ | 22,874 $3.79 \%$ | \$ | $\begin{array}{r} 22,874 \\ 3.79 \% \end{array}$ | \$ | --\% | \$ | --\% | \$ | --- |

Excluded from the table above are income tax liabilities of $\$ 138$ thousand related to uncertain income tax positions. The amounts are excluded as management is unable to estimate the period of cash settlement as it is contingent on the statute of limitations expiring without examination by the respective taxing authority.

A percentage of commitments to originate mortgage loans are expected to expire unfunded, so the amounts reflected in the table above are not necessarily indicative of future liquidity requirements. Additionally, the Bank is not obligated to honor commitments to fund unused home equity lines of credit if a customer is delinquent or otherwise in violation of the loan agreement.

We anticipate we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments. We had no material off-balance sheets arrangements as of September 30, 2012.

## Stockholder Return Performance Presentation

The line graph below compares the cumulative total stockholder return on the Company's common stock to the cumulative total return of a broad index of the Nasdaq Stock Market and the SNL Midcap Bank and Thrift industry index for the period September 30, 2007 through September 30, 2012. The information presented below assumes $\$ 100$ invested on September 30, 2007 in the Company's common stock and in each of the indices, and assumes the reinvestment of all dividends. Historical stock price performance is not necessarily indicative of future stock price performance.


|  | Period Ending |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Index | $\mathbf{9 / 3 0 / 2 0 0 7}$ | $\mathbf{9 / 3 0 / 2 0 0 8}$ | $\mathbf{9 / 3 0 / 2 0 0 9}$ | $\mathbf{9 / 3 0 / 2 0 1 0}$ | $\mathbf{9 / 3 0 / 2 0 1 1}$ | $\mathbf{9 / 3 0 / 2 0 1 2}$ |
| Capitol Federal Financial, Inc. | 100.00 | 137.12 | 107.11 | 86.22 | 92.41 | 108.38 |
| NASDAQ Composite | 100.00 | 78.08 | 80.06 | 90.26 | 92.97 | 121.46 |
| SNL Midcap Bank \& Thrift Index | 100.00 | 58.37 | 38.12 | 40.10 | 32.66 | 43.91 |

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended, the "Act"). The Company's internal control system is a process designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

The Company's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and provide reasonable assurance regarding prevention or untimely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial reporting. Further, because of changes in conditions, the effectiveness of any system of internal control may vary over time. The design of any internal control system also factors in resource constraints and consideration for the benefit of the control relative to the cost of implementing the control. Because of these inherent limitations in any system of internal control, management cannot provide absolute assurance that all control issues and instances of fraud within the Company have been detected.

Management assessed the effectiveness of the Company's internal control over financial reporting as of September 30, 2012. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control - Integrated Framework. Management has concluded that the Company maintained an effective system of internal control over financial reporting based on these criteria as of September 30, 2012.

The Company's independent registered public accounting firm, Deloitte \& Touche LLP, who audited the consolidated financial statements included in the Company's annual report, has issued an audit report on the Company's internal control over financial reporting as of September 30, 2012 and it is included herein.

John B. Discus, Chairman, President and Chief Executive Officer



Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer

To the Board of Directors and Stockholders of Capitol Federal Financial, Inc. and subsidiary Topeka, Kansas

We have audited the internal control over financial reporting of Capitol Federal Financial, Inc. and subsidiary (the "Company") as of September 30, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), management's assessment and our audit of the Company's internal control over financial reporting included controls over the preparation of the schedules equivalent to the basic consolidated financial statements in accordance with the instructions for the Consolidated Financial Statements for Bank Holding Companies (Form FR Y9C). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.
We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's Board of Directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of September 30, 2012, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.
We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended September 30, 2012 of the Company and our report dated November 29, 2012 expressed an unqualified opinion on those consolidated financial statements.

## Deloitte \& Touche LLP <br> Kansas City, Missouri

November 29, 2012

To the Board of Directors and Stockholders of Capitol Federal Financial, Inc. and subsidiary Topeka, Kansas

We have audited the accompanying consolidated balance sheets of Capitol Federal Financial, Inc. and subsidiary (the "Company") as of September 30, 2012 and 2011, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended September 30, 2012. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the consolidated financial position of Capitol Federal Financial, Inc. and subsidiary as of September 30, 2012 and 2011, and the results of its operations and its cash flows for each of the three years in the period ended September 30, 2012, in conformity with accounting principles generally accepted in the United States of America.
We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of September 30, 2012, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated November 29, 2012 expressed an unqualified opinion on the Company's internal control over financial reporting.

## Deluitte $\dot{\epsilon}$ Touche LLP

Kansas City, Missouri
November 29, 2012

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

SEPTEMBER 30, 2012 and 2011 (Dollars in thousands)

| ASSETS | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH AND CASH EQUIVALENTS (includes interest-earning deposits of $\$ 127,544$ and $\$ 105,292$ ) | \$ | 141,705 | \$ | 121,070 |
| SECURITIES: |  |  |  |  |
| Available-for-sale ("AFS"), at estimated fair value (amortized cost of \$1,367,925 and $\$ 1,443,529$ ) |  | 1,406,844 |  | 1,486,439 |
| Held-to-maturity ("HTM"), at amortized cost (estimated fair value of \$1,969,899 and $\$ 2,434,392$ ) |  | 1,887,947 |  | 2,370,117 |
| LOANS RECEIVABLE, net (allowance for credit losses ("ACL") of $\$ 11,100$ and $\$ 15,465$ ) |  | 5,608,083 |  | 5,149,734 |
| BANK-OWNED LIFE INSURANCE ("BOLI") |  | 58,012 |  | 56,534 |
| CAPITAL STOCK OF FEDERAL HOME LOAN BANK ("FHLB"), at cost |  | 132,971 |  | 126,877 |
| ACCRUED INTEREST RECEIVABLE |  | 26,092 |  | 29,316 |
| PREMISES AND EQUIPMENT, net |  | 57,766 |  | 48,423 |
| OTHER REAL ESTATE OWNED ("OREO") |  | 8,047 |  | 11,321 |
| OTHER ASSETS |  | 50,837 |  | 50,968 |
| TOTAL ASSETS | \$ | 9,378,304 | \$ | 9,450,799 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

## SEPTEMBER 30, 2012 and 2011 (Dollars in thousands)

| LIABILITIES AND STOCKHOLDERS' EQUITY | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 4,550,643 | \$ | 4,495,173 |
| Advances from FHLB |  | 2,530,322 |  | 2,379,462 |
| Other borrowings |  | 365,000 |  | 515,000 |
| Advance payments by borrowers for taxes and insurance |  | 55,642 |  | 55,138 |
| Income taxes payable |  | 918 |  | 2,289 |
| Deferred income tax liabilities, net |  | 25,042 |  | 20,447 |
| Accounts payable and accrued expenses |  | 44,279 |  | 43,761 |
| Total liabilities |  | 7,571,846 |  | 7,511,270 |
| COMMITMENTS AND CONTINGENCIES (NOTE 12) |  |  |  |  |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock, $\$ .01$ par value; 100,000,000 shares authorized, no shares issued or outstanding |  | -- |  | -- |
| Common stock, $\$ .01$ par value; 1,400,000,000 shares authorized, $155,379,739$ and $167,498,133$ shares issued and outstanding as of September 30, 2012 and 2011, respectively |  | 1,554 |  | 1,675 |
| Additional paid-in capital |  | 1,292,122 |  | 1,392,567 |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") |  | $(47,575)$ |  | $(50,547)$ |
| Retained earnings |  | 536,150 |  | 569,127 |
| Accumulated other comprehensive income ("AOCl"), net of tax |  | 24,207 |  | 26,707 |
| Total stockholders' equity |  | 1,806,458 |  | 1,939,529 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 9,378,304 | \$ | 9,450,799 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands, except per share data)

(Continued)

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands, except per share data)

|  |  | 2012 |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OTHER EXPENSES: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 44,235 |  | 44,913 |  | 42,666 |
| Occupancy, information technology, and communications |  | 16,334 |  | 16,051 |  | 15,554 |
| Deposit and loan transaction costs |  | 5,381 |  | 5,157 |  | 5,300 |
| Regulatory and outside services |  | 5,291 |  | 5,224 |  | 4,769 |
| Federal insurance premium |  | 4,444 |  | 5,222 |  | 7,452 |
| Advertising and promotional |  | 3,931 |  | 3,723 |  | 6,027 |
| Contribution to Capitol Federal Foundation ("Foundation") |  | -- |  | 40,000 |  | -- |
| Other expenses, net |  | 11,459 |  | 12,027 |  | 7,962 |
| Total other expenses |  | 91,075 |  | 132,317 |  | 89,730 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 115,999 |  | 57,352 |  | 105,365 |
| INCOME TAX EXPENSE |  | 41,486 |  | 18,949 |  | 37,525 |
| NET INCOME | \$ | 74,513 | \$ | 38,403 | \$ | 67,840 |
| Basic earnings per share | \$ | 0.47 | \$ | 0.24 | \$ | 0.41 |
| Diluted earnings per share | \$ | 0.47 | \$ | 0.24 | \$ | 0.41 |
| Dividends declared per share | \$ | 0.40 | \$ | 1.63 | \$ | 2.29 |
| Basic weighted average common shares |  | 912,978 |  | ,625,274 |  | ,862,176 |
| Diluted weighted average common shares |  | 916,400 |  | ,632,665 |  | ,899,445 |

# CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY <br> CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY <br> YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands, except per share data) 

|  | Common Stock |  | Additional <br> Paid-In <br> Capital |  | Unearned Compensation ESOP |  | Retained <br> Earnings |  | AOCI |  | Treasury Stock |  | Total <br> Stockholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at October 1, 2009 | \$ | 915 | \$ | 452,542 | \$ | $(8,066)$ |  |  | \$ | 33,870 | \$ | $(319,567)$ | ) | 941,298 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  | 67,840 |
| Changes in unrealized gain/losses on securities AFS, net of deferred income tax \$1,221 |  |  |  |  |  |  |  |  |  | $(2,008)$ |  |  |  | $(2,008)$ |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  | 65,832 |
| ESOP activity, net |  |  |  | 4,465 |  | 2,016 |  |  |  |  |  |  |  | 6,481 |
| Restricted stock activity, net |  |  |  | (40) |  |  |  |  |  |  |  | 47 |  | 7 |
| Stock based compensation |  |  |  | 452 |  |  |  |  |  |  |  |  |  | 452 |
| Repurchase of common stock |  |  |  |  |  |  |  |  |  |  |  | $(4,019)$ |  | $(4,019)$ |
| Stock options exercised |  |  |  | 121 |  |  |  |  |  |  |  | 178 |  | 299 |
| Dividends on common stock to stockholders (\$2.29 per public share) |  |  |  |  |  |  |  | $(48,400)$ |  |  |  |  |  | $(48,400)$ |
| Balance at September 30, 2010 |  | 915 |  | 457,540 |  | $(6,050)$ |  | 801,044 |  | 31,862 |  | $(323,361)$ |  | 961,950 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income, fiscal year 2011 |  |  |  |  |  |  |  | 38,403 |  |  |  |  |  | 38,403 |
| Changes in unrealized gain/losses on securities AFS, net of deferred income tax \$3,159 |  |  |  |  |  |  |  |  |  | $(5,155)$ |  |  |  | $(5,155)$ |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  | 33,248 |
| ESOP activity, net |  |  |  | 3,259 |  | 2,763 |  |  |  |  |  |  |  | 6,022 |
| Restricted stock activity, net |  |  |  | (4) |  |  |  |  |  |  |  |  |  | (4) |
| Stock based compensation |  |  |  | 262 |  |  |  |  |  |  |  |  |  | 262 |
| Stock options exercised |  |  |  | 42 |  |  |  |  |  |  |  |  |  | 42 |
| Dividends on common stock to stockholders (\$1.63 per public share) |  |  |  |  |  |  |  | $(150,110)$ |  |  |  |  |  | $(150,110)$ |
| Corporate reorganization: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merger of Capitol Federal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings Bank MHC |  | (522) |  | 1,997 |  |  |  | $(1,223)$ |  |  |  |  |  | 252 |
| Retirement of treasury stock |  | (175) |  | $(204,199)$ |  |  |  | $(118,987)$ |  |  |  | 323,361 |  | - |
| Exchange of common stock |  | 276 |  | (323) |  |  |  |  |  |  |  |  |  | (47) |
| Proceeds from stock offering, net of offering expenses |  | 1,181 |  | 1,133,993 |  |  |  |  |  |  |  |  |  | 1,135,174 |
| Purchase of common stock by ESOP |  |  |  |  |  | $(47,260)$ |  |  |  |  |  |  |  | $(47,260)$ |
| Balance at September 30, 2011 |  | 1,675 |  | 1,392,567 |  | $(50,547)$ |  | 569,127 |  | 26,707 |  | -- |  | 1,939,529 |

CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands, except per share data)


## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands)

|  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net income | \$ 74,513 | \$ 38,403 | \$ 67,840 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| FHLB stock dividends | $(4,446)$ | $(3,791)$ | $(3,966)$ |
| Provision for credit losses | 2,040 | 4,060 | 8,881 |
| Originations of loans receivable held-for-sale ("LHFS") | $(6,008)$ | $(11,715)$ | $(47,488)$ |
| Proceeds from sales of LHFS | 6,524 | 13,483 | 46,140 |
| Amortization and accretion of premiums and discounts on securities | 8,662 | 8,100 | 5,940 |
| Depreciation and amortization of premises and equipment | 4,951 | 4,397 | 4,584 |
| Amortization of deferred amounts related to FHLB advances, net | 8,797 | 7,091 | 6,676 |
| Common stock committed to be released for allocation - ESOP | 6,406 | 6,022 | 6,481 |
| Stock based compensation | 1,196 | 262 | 452 |
| Provision for deferred income taxes | 6,089 | $(9,647)$ | 3,466 |
| Gain on the sale of trading securities received in the loan swap transaction | -- | -- | $(6,454)$ |
| Changes in: |  |  |  |
| Prepaid federal insurance premium, net | 3,927 | 4,718 | $(20,447)$ |
| Accrued interest receivable | 3,224 | 904 | 2,420 |
| Other assets, net | 2,493 | 637 | $(7,035)$ |
| Income taxes payable/receivable | $(1,398)$ | 3,004 | $(6,697)$ |
| Accounts payable and accrued expenses | $(10,732)$ | (143) | $(1,631)$ |
| Net cash provided by operating activities | 106,238 | 65,785 | 59,162 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Proceeds from sale of trading securities received in the loan swap transaction | -- | -- | 199,144 |
| Purchase of AFS securities | $(688,520)$ | $(790,083)$ | -- |
| Purchase of HTM securities | $(560,024)$ | $(1,979,789)$ | $(1,662,009)$ |
| Proceeds from calls, maturities and principal reductions of AFS securities | 761,535 | 351,636 | 557,141 |
| Proceeds from calls, maturities and principal reductions of HTM securities | 1,036,121 | 1,485,786 | 628,350 |
| Proceeds from the redemption of capital stock of FHLB | 4,048 | 4,942 | 16,185 |
| Purchases of capital stock of FHLB | $(5,696)$ | $(7,162)$ | (21) |
| Net (increase) decrease in loans receivable | $(471,144)$ | (105) | 219,628 |
| Purchases of premises and equipment | $(12,617)$ | $(12,751)$ | $(8,183)$ |
| Proceeds from sales of OREO | 13,145 | 14,205 | 11,273 |
| Net cash provided by (used in) investing activities | 76,848 | $(933,321)$ | $(38,492)$ |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010 (Dollars in thousands)

|  |  | 2012 |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Dividends paid |  | $(63,768)$ |  | $(150,110)$ |  | $(48,400)$ |
| Deposits, net of withdrawals |  | 55,470 |  | 126,553 |  | 157,701 |
| Proceeds from borrowings |  | 957,768 |  | 644,162 |  | 300,000 |
| Repayments on borrowings |  | $(957,768)$ |  | $(773,771)$ |  | $(395,000)$ |
| Deferred FHLB prepayment penalty |  | $(7,937)$ |  | -- |  | (875) |
| Change in advance payments by borrowers for taxes and insurance |  | 504 |  | 102 |  | (331) |
| Net proceeds from common stock offering (deferred offering costs) |  | -- |  | 1,076,411 |  | $(5,982)$ |
| Repurchase of common stock |  | $(146,781)$ |  | -- |  | $(4,019)$ |
| Stock options exercised |  | 36 |  | 35 |  | 210 |
| Excess tax benefits from stock options |  | 25 |  | 7 |  | 89 |
| Net cash (used in) provided by financing activities |  | $(162,451)$ |  | 923,389 |  | 3,393 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS |  | 20,635 |  | 55,853 |  | 24,063 |
| CASH AND CASH EQUIVALENTS: |  |  |  |  |  |  |
| Beginning of Period |  | 121,070 |  | 65,217 |  | 41,154 |
| End of Period | \$ | 141,705 | \$ | 121,070 | \$ | 65,217 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: |  |  |  |  |  |  |
| Income tax payments | \$ | 36,791 | \$ | 25,517 | \$ | 40,664 |
| Interest payments | \$ | 135,444 | \$ | 172,332 | \$ | 199,433 |
| SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Note received from ESOP in exchange for common stock | \$ | -- | \$ | 47,260 | \$ | -- |
| Customer deposit holds related to common stock offering | \$ | -- | \$ | 17,690 | \$ | -- |
| Loans transferred to OREO | \$ | 11,296 | \$ | 15,048 | \$ | 13,717 |
| Swap of loans for trading securities | \$ | -- | \$ | -- | \$ | 193,889 |

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED SEPTEMBER 30, 2012, 2011, and 2010

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business - Capitol Federal Financial, Inc. (the "Company") provides a full range of retail banking services through its wholly-owned subsidiary, Capitol Federal Savings Bank (the "Bank") which has 36 traditional and 10 in-store banking offices serving primarily the metropolitan areas of Topeka, Wichita, Lawrence, Manhattan, Emporia and Salina, Kansas and portions of the metropolitan area of greater Kansas City. The Bank emphasizes mortgage lending, primarily originating and purchasing one- to four-family mortgage loans and providing personal retail financial services. The Bank is subject to competition from other financial institutions and other companies that provide financial services.
On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act, among other things, required the Office of Thrift Supervision (the "OTS") to be merged into the Office of the Comptroller of the Currency (the "OCC"). On July 21, 2011, the OCC assumed all functions and authority from the OTS relating to federally chartered savings banks, and the Board of Governors of the Federal Reserve System ("FRB") assumed all functions and authority from the OTS relating to savings and loan holding companies. Effective July 21, 2011, the Bank is regulated by the OCC and the Company is regulated by the FRB. Prior to that date, the Bank and Company were regulated by the OTS. The Bank is also regulated by the Federal Deposit Insurance Corporation (the "FDIC"). The Bank and Company are subject to periodic examinations by the above noted regulatory authorities.
The Bank has an expense sharing agreement with the Company that covers the reimbursement of certain expenses that are allocable to the Company. These expenses include compensation, rent for leased office space, and general overhead expenses.

The Company and its subsidiary have a tax allocation agreement. The Bank is the paying agent to the taxing authorities for the group for all periods presented. Each company is liable for taxes as if separate tax returns were filed and reimburses the Bank for its pro rata share of the tax liability. If any entity has a tax benefit, the Bank reimburses the entity for its tax benefit.

The Company's ability to pay dividends is dependent, in part, upon its ability to obtain capital distributions from the Bank. The dividend policy of the Company is subject to the discretion of the Board of Directors and will depend upon a number of factors, including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. Holders of common stock will be entitled to receive dividends as of and when declared by the Board of Directors of the Company out of funds legally available for that purpose.
Basis of Presentation - In December 2010, Capitol Federal Financial completed its conversion from a mutual holding company form of organization to a stock form of organization ("the corporate reorganization"). Capitol Federal Financial, which owned 100\% of the Bank, was succeeded by the Company, a new Maryland corporation. As part of the corporate reorganization, Capitol Federal Savings Bank MHC's ("MHC") ownership interest in Capitol Federal Financial was sold in a public offering. Gross proceeds from the offering were $\$ 1.18$ billion and related offering expenses were $\$ 46.7$ million, of which $\$ 6.0$ million were incurred and deferred in fiscal year 2010. The publicly held shares of Capitol Federal Financial were exchanged for new shares of common stock of the Company. The exchange ratio was 2.2637 and ensured that immediately after the corporate reorganization the public stockholders of Capitol Federal Financial owned the same aggregate percentage of the Company's common stock that they owned of Capitol Federal Financial's common stock immediately prior to the reorganization. All share information used in the consolidated financial statements and notes to consolidated financial statements prior to the corporate reorganization has been revised to reflect the exchange ratio. In conjunction with the corporate reorganization, the Company contributed $\$ 40.0$ million of cash to the Bank's charitable foundation, Capitol Federal Foundation. Additionally, a "liquidation account" was established for the benefit of certain depositors of the Bank in an amount equal to MHC's ownership interest in the retained earnings of Capitol Federal Financial as of June 30, 2010. As of September 30, 2012, the balance of the liquidation account was $\$ 339.3$ million. Under OCC and FRB regulations, neither the Company nor the Bank is permitted to pay dividends on its capital stock to its stockholders if stockholders' equity would be reduced below the current amount of the liquidation account at that time.

The consolidated financial statements after the corporate reorganization in December 2010 include the accounts of the Company and its wholly owned subsidiary, the Bank. The consolidated financial statements prior to the corporate reorganization include the accounts of Capitol Federal Financial and its wholly owned subsidiary, the Bank. The Bank has a wholly owned subsidiary, Capitol Funds, Inc. Capitol Funds, Inc. has a wholly owned
subsidiary, Capitol Federal Mortgage Reinsurance Company. All intercompany accounts and transactions have been eliminated.

These consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"), and require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. The ACL is a significant estimate that involves a high degree of complexity and requires management to make difficult and subjective judgments and assumptions about highly uncertain matters. The use of different judgments and assumptions could cause reported results to differ significantly. In addition, bank regulators periodically review the Bank's ACL. The bank regulators have the ability to require the Bank, as they can require all banks, to increase the ACL or recognize additional charge-offs based upon their judgments, which may differ from management's judgments. Any increases in the ACL or recognition of additional charge-offs required by bank regulators could adversely affect the Company's financial condition and results of operations.

Cash and Cash Equivalents - Cash and cash equivalents include cash on hand and amounts due from banks. The Bank has an acknowledged informal agreement with another bank where it maintains a deposit account. Under this agreement, service fees charged to the Bank are waived provided certain average compensating balances are maintained throughout each month. FRB regulations require federally chartered savings banks to maintain cash reserves against their transaction accounts. Required reserves must be maintained in the form of vault cash, an account at a Federal Reserve Bank, or a pass-through account as defined by the FRB. The amount of interest-earning deposits held at the FRB as of September 30, 2012 and 2011 was $\$ 122.4$ million and $\$ 99.9$ million, respectively. The Bank is in compliance with the FRB requirements. For the years ended September 30, 2012 and 2011, the average daily balance of required reserves at the Federal Reserve Bank was $\$ 9.2$ million and $\$ 9.3$ million, respectively.

Securities - Securities include mortgage-backed and agency securities issued primarily by United States Government-Sponsored Enterprises ("GSE"), including Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC") and FHLB, United States Government agencies, including Government National Mortgage Association ("GNMA"), and municipal bonds. Securities are classified as HTM, AFS, or trading based on management's intention on the date of purchase. Generally, classifications are made in response to liquidity needs, asset/liability management strategies, and the market interest rate environment at the time of purchase.

Securities that management has the intent and ability to hold to maturity are classified as HTM and reported at amortized cost. Such securities are adjusted for the amortization of premiums and discounts which are recognized as adjustments to interest income over the life of the securities using the level-yield method.

Securities that management may sell if necessary for liquidity or asset management purposes are classified as AFS and reported at fair value, with unrealized gains and losses reported as a component of AOCI within stockholders' equity, net of deferred income taxes. The amortization of premiums and discounts are recognized as adjustments to interest income over the life of the securities using the level-yield method. Gains or losses on the disposition of AFS securities are recognized using the specific identification method. Estimated fair values of AFS securities are based on one of three methods: 1) quoted market prices where available, 2) quoted market prices for similar instruments if quoted market prices are not available, and 3) unobservable data that represents the Bank's assumptions about items that market participants would consider in determining fair value where no market data is available. See additional discussion of fair value of AFS securities in Note 14.

Securities that are purchased and held principally for resale in the near future are classified as trading securities and are reported at fair value, with unrealized gains and losses included in other income in the consolidated statements of income. During the fiscal years ended September 30, 2012 and 2011, neither the Company nor the Bank maintained a trading securities portfolio.

Management monitors the securities portfolio for impairment on an ongoing basis and performs a formal review quarterly. The process involves monitoring market events and other items that could impact issuers. The evaluation includes, but is not limited to, such factors as: the nature of the investment, the length of time the security has had a fair value less than the amortized cost basis, the cause(s) and severity of the loss, expectation of an anticipated recovery period, recent events specific to the issuer or industry including the issuer's financial condition and current ability to make future payments in a timely manner, external credit ratings and recent downgrades in such ratings, management's intent to sell and whether it is more likely than not management would be required to sell prior to recovery for debt securities. Management determines whether other-than-temporary losses should be recognized for impaired securities by assessing all known facts and circumstances surrounding the securities. If management intends to sell an impaired security or if it is more likely than not that management will be required to sell an impaired security before recovery of its amortized cost basis, an other-than-temporary impairment has occurred and the difference between amortized cost and fair value will be recognized as a loss in earnings and the security will be written down to fair value. Such losses would be included in other income in the consolidated statements of income.

Loans Receivable - Loans receivable that management has the intent and ability to hold for the foreseeable future are carried at the amount of unpaid principal, net of ACL, undisbursed loan funds, unamortized premiums and discounts, and deferred loan origination fees and costs. Net loan origination fees and costs and premiums and discounts are amortized as yield adjustments to interest income using the level-yield method, adjusted for the estimated prepayment speeds of the related loans when applicable. Interest on loans is credited to income as earned and accrued only if deemed collectible.
Endorsed loans - Existing loan customers, whose loans have not been sold to third parties, who have not been delinquent on their contractual loan payments during the previous 12 months and who are not currently in bankruptcy, have the opportunity for a cash fee to endorse their original loan terms to current loan terms being offered. The fee assessed for endorsing the mortgage loan is deferred and amortized over the remaining life of the endorsed loan using the level-yield method and is reflected as an adjustment to interest income. Each endorsement is examined on a loan-by-loan basis and if the new loan terms represent more than a minor change to the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs associated with the mortgage loan are recognized in interest income at the time of the endorsement. If the endorsement of terms does not represent more than a minor change to the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs continue to be deferred.

Troubled debt restructurings ("TDRs") - For borrowers experiencing financial difficulties, the Bank may grant a concession to the borrower. Generally, the Bank grants a short-term payment concession to borrowers who are experiencing a temporary cash flow problem. The most frequently used concession is to reduce the monthly payment amount for a period of six to 12 months, often by requiring payments of only interest and escrow during this period, resulting in an extension of the maturity date of the loan. For more severe situations requiring longterm solutions, the Bank also offers interest rate reductions to currently-offered rates and more lengthy extensions of the maturity date. The Bank does not forgive principal or interest nor does it commit to lend additional funds, except for the capitalization of delinquent interest and/or escrow balances not to exceed the original loan balance, to these borrowers.

Endorsed loans are classified as TDRs when certain guidelines for soft credit scores and/or estimated loan-tovalue ("LTV") ratios are not met. These guidelines reflect changes since origination, signifying the borrower could be experiencing financial difficulties even though the borrower has not been delinquent on his contractual loan payment in the previous 12 months.
An aforementioned loan will be reported as a TDR until it pays off, unless it has been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months. TDRs are reported as nonaccrual if the loan was either nonaccrual at the time of restructuring or if the borrower(s) did not receive a credit evaluation prior to the restructuring and has not made six consecutive monthly payments per the restructured loan terms.
During July 2012, the OCC provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender. The OCC requires that these loans be reported as TDRs and nonaccrual, regardless of their delinquency status. These loans will be reported as TDRs for at least four years after the Chapter 7 discharge date.

Delinquent loans - A loan is considered delinquent when payment has not been received within 30 days of its contractual due date.
Nonaccrual loans - The accrual of income on loans is discontinued when interest or principal payments are 90 days in arrears, until a nonaccrual TDR has made six consecutive monthly payments per the restructured loan terms, or for at least four years after the discharge date for loans discharged under Chapter 7 bankruptcy proceedings where the borrower did not reaffirm the debt. Loans on which the accrual of income has been discontinued are designated as nonaccrual and outstanding interest previously credited beyond 90 days delinquent is reversed. A nonaccrual loan is returned to accrual status once the contractual payments have been made to bring the loan less than 90 days past due or, in the case of a TDR, the borrower has made six consecutive payments under the restructured terms or it has been at least four years after the discharge date for loans discharged under Chapter 7 bankruptcy proceedings where the borrower did not reaffirm the debt.
Impaired loans - A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. Interest income on impaired loans is recognized in the period collected unless the ultimate collection of principal is considered doubtful. The following types of loans are reported as impaired loans: all nonaccrual loans, loans classified as substandard, loans partially charged-off, and all TDRs except: 1) those that have been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months; and 2) those that have been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the Bank but has performed for at least four years since the date of discharge by the bankruptcy court.

The majority of the Bank's impaired loans are related to one- to four-family properties. Impaired loans related to one- to four-family properties are individually evaluated for loss when the loan becomes 180 days delinquent or at any time management has knowledge of the existence of a potential loss to ensure that the carrying value of the loan is not in excess of the fair value of the collateral, less estimated selling costs.
Allowance for Credit Losses - The ACL represents management's best estimate of the amount of inherent losses in the loan portfolio as of the balance sheet date. Management's methodology for assessing the appropriateness of the ACL consists of an analysis ("formula analysis") model, along with analyzing several other factors. Management maintains the ACL through provisions for credit losses that are charged to income.

For one- to four-family secured loans, losses are charged-off when the loan is generally 180 days delinquent. Losses are based on new collateral values obtained through appraisals, less estimated costs to sell. Anticipated private mortgage insurance ("PMI") proceeds are taken into consideration when calculating the loss amount. An updated appraisal is requested, at a minimum, every six months thereafter that a purchased loan remains a classified asset and every 12 months thereafter that an originated loan remains 180 days or more delinquent. If the Bank holds the first and second mortgage, both loans are combined when evaluating whether there is a potential loss on the loan. However, charge-offs for real estate-secured loans may also occur at any time if the Bank has knowledge of the existence of a potential loss. For all other real estate loans that are not secured by one- to four-family property, losses are charged-off when the collection of such amounts is unlikely. When a non-real estate secured loan is 120 days delinquent, any identified losses are charged-off.
The Bank's primary lending emphasis is the origination and purchase of one- to four-family first mortgage loans on residential properties and, to a lesser extent, second mortgage loans on one- to four-family residential properties, resulting in a loan concentration in residential mortgage loans. The Bank has a concentration of loans secured by residential property located in Kansas and Missouri. Based on the composition of the Bank's loan portfolio, the primary risks inherent in the one- to four-family and consumer loan portfolios are the continued weakened economic conditions, continued high levels of unemployment or underemployment, and a continuing decline in residential real estate values. Any one or a combination of these events may adversely affect borrowers' ability to repay their loans, resulting in increased delinquencies, non-performing assets, loan losses, and future loan loss provisions. Although the multi-family and commercial loan portfolio is subject to the same risk of continued weakened economic conditions, the primary risks for this portfolio includes the ability of the borrower to sustain sufficient cash flows from leases and to control expenses to satisfy their contractual debt payments, and/or the ability to utilize personal and/or business resources to pay their contractual debt payments if the cash flows are not sufficient. Additionally, if the Bank were to repossess the secured collateral of a multifamily or commercial loan, the pool of potential buyers is limited more than that for a residential property.
Therefore, the Bank could hold the property for an extended period of time and/or potentially be forced to sell at a discounted price, resulting in additional losses.

Each quarter, a formula analysis is prepared which segregates the loan portfolio into categories based on certain risk characteristics. The categories include the following: one- to four-family loans; multi-family and commercial loans; consumer home equity loans; and other consumer loans. Home equity loans with the same underlying collateral as a one- to four-family loan are combined with the one- to four-family loan in the formula analysis model to calculate a combined LTV ratio. Loans individually evaluated for loss are excluded from the formula analysis model. The one- to four-family loan portfolio and related home equity loans are segregated into additional categories based on the following risk characteristics: originated or bulk purchased; interest payments (fixed-rate, adjustable-rate, and interest-only); LTV ratios; borrower's credit scores; and geographic location. The categories were derived by management based on reviewing the historical performance of the one- to four-family loan portfolio and taking into consideration current economic conditions, such as trends in residential real estate values in certain areas of the U.S. and unemployment rates. The geographic location category pertains primarily to certain states in which the Bank has experienced measurable loan losses.

Quantitative loss factors are applied to each loan category in the formula analysis model based on the historical loss experience for each respective loan category. Each quarter, management reviews the historical loss time periods and utilizes the historical loss time periods believed to be the most reflective of the current economic conditions and recent charge-off experience for each respective loan category.
Qualitative loss factors are applied to each loan category in the formula analysis model. The qualitative factors for the one- to four-family and consumer loan portfolios are: unemployment rate trends; collateral value trends; credit score trends; and delinquent loan trends. The qualitative factors for the multi-family and commercial loan portfolio are: unemployment rate trends; credit score trends; delinquent loan trends and other factors related to the higher risk level for this category of loan. As loans are classified or become delinquent, the qualitative loss factors increase. Additionally, TDRs that have not been partially charged-off are included in a category within the formula analysis model with an overall higher qualitative loss factor than corresponding performing loans, for the life of the loan. The qualitative factors were derived by management based on a review of the historical performance of the respective loan portfolios and consideration of current economic conditions and their likely impact to the loan portfolio.

Management utilizes the formula analysis, along with analyzing several other factors, when evaluating the adequacy of the ACL. Such factors include the trend and composition of delinquent loans, results of foreclosed property and short sale transactions, the current status and trends of local and national economies, particularly levels of unemployment, trends and current conditions in the real estate and housing markets, and loan portfolio growth and concentrations. Since the Bank's loan portfolio is primarily concentrated in one- to four-family real estate, management monitors residential real estate market value trends in the Bank's local market areas and geographic sections of the U.S. by reference to various industry and market reports, economic releases and surveys, and management's general and specific knowledge of the real estate markets in which the Bank lends, in order to determine what impact, if any, such trends may have on the level of ACL. Reviewing these factors assists management in evaluating the overall credit quality of the loan portfolio and the reasonableness of the ACL on an ongoing basis, and whether changes need to be made to the Bank's ACL methodology. Management seeks to apply the ACL methodology in a consistent manner; however, the methodology can be modified in response to changing conditions.

Assessing the adequacy of the ACL is inherently subjective. Actual results could differ from estimates as a result of changes in economic or market conditions. Changes in estimates could result in a material change in the ACL. In the opinion of management, the ACL, when taken as a whole, is adequate to absorb estimated losses inherent in the loan portfolio. However, future adjustments may be necessary if loan portfolio performance or economic or market conditions differ substantially from the conditions that existed at the time of the initial determinations.

Bank-Owned Life Insurance - BOLI is an insurance investment designed to help offset costs associated with the Bank's compensation and benefit programs. In the event of the death of an insured individual, the Bank would receive a death benefit. If the insured individual is employed by the Bank at the time of death, a death benefit will be paid to the insured individual's designated beneficiary equal to the insured individual's base compensation at the time BOLI was approved by the Bank's Board of Directors. If the individual is not employed by the Bank at the time of death, no death benefits will be paid to the insured individual's designated beneficiary.

The cash surrender value of the policies is reported in BOLI in the consolidated balance sheets. Changes in the cash surrender value are recorded in income from BOLI in the consolidated statements of income.

Capital Stock of Federal Home Loan Bank - As a member of FHLB Topeka, the Bank is required to acquire and hold shares of FHLB stock. The Bank's holding requirement varies based on the Bank's activities, primarily the Bank's outstanding advances, with FHLB. FHLB stock is carried at cost. Management conducts a periodic review and evaluation of the Bank's investment in FHLB stock to determine if any impairment exists. Dividends received on FHLB stock are reflected as dividend income in the consolidated statements of income.

Premises and Equipment - Land is carried at cost. Buildings, leasehold improvements and furniture, fixtures and equipment are carried at cost less accumulated depreciation and leasehold amortization. Buildings, furniture, fixtures and equipment are depreciated over their estimated useful lives using the straight-line method. Buildings have an estimated useful life of 39 years. Structural components of the buildings have an estimated life of 15 years. Furniture, fixtures and equipment have an estimated useful life of three to seven years. Leasehold improvements are amortized over the shorter of their estimated useful lives or the term of the respective leases, which is generally three to 15 years. The costs for major improvements and renovations are capitalized, while maintenance, repairs and minor improvements are charged to operating expenses as incurred. Gains and losses on dispositions are recorded as other income or other expense as incurred.
Other Real Estate Owned - OREO primarily represents foreclosed assets held for sale. OREO is reported at the lower of cost or estimated fair value less estimated selling costs ("realizable value.") At acquisition, write downs to realizable value are charged to the ACL. After acquisition, any additional write downs are charged to operations in the period they are identified and are recorded in other expenses on the consolidated statements of income. Costs and expenses related to major additions and improvements are capitalized while maintenance and repairs which do not improve or extend the lives of the respective assets are expensed. Gains and losses on the sale of OREO are recognized upon disposition of the property and are recorded in other expenses in the consolidated statements of income.

Income Taxes - The Company utilizes the asset and liability method of accounting for income taxes. Under this method, deferred income tax assets and liabilities are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities. The provision for deferred income taxes represents the change in deferred income tax assets and liabilities excluding the tax effects of the change in net unrealized gain (loss) on AFS securities and changes in the market value of restricted stock between the grant date and vesting date.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Certain tax benefits attributable to stock options and restricted stock are credited to additional paid-in capital. A valuation allowance is recorded to reduce deferred income tax assets when there is uncertainty regarding the ability to realize their benefit.
Certain accounting literature prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of an uncertain tax position taken, or expected to be taken, in a tax return. Accruals of interest and penalties related to unrecognized tax benefits are recognized in income tax expense.

Employee Stock Ownership Plan - The funds borrowed by the ESOP from the Company to purchase the Company's common stock are being repaid from the Bank's contributions and dividends paid on unallocated ESOP shares. The shares pledged as collateral are reported as a reduction of stockholders' equity at cost. As ESOP shares are committed to be released from collateral each quarter, the Company records compensation expense based on the average market price of the Company's stock during the quarter. Additionally, the shares become outstanding for earnings per share ("EPS") computations once they are committed to be released.

Stock-based Compensation - The Company has Stock Option and Restricted Stock Plans, both of which are considered share-based plans. Compensation expense is recognized over the service period of the share-based payment award. The Company utilizes a fair-value-based measurement method in accounting for the sharebased payment transactions with employees, except for equity instruments held by the ESOP. The Company applies the modified prospective method in which compensation cost is recognized over the service period for all awards granted.

Borrowed Funds - The Bank enters into sales of securities under agreements to repurchase with selected brokers ("repurchase agreements"). These agreements are recorded as financing transactions as the Bank maintains effective control over the transferred securities. The dollar amount of the securities underlying the agreements continues to be carried in the Bank's securities portfolio. The obligations to repurchase the securities are reported as a liability in the consolidated balance sheet. The securities underlying the agreements are delivered to the party with whom each transaction is executed. They agree to resell to the Bank the same securities at the maturity of the agreement. The Bank retains the right to substitute similar or like securities throughout the terms of the agreements. The collateral is subject to valuation at current market levels and the Bank may ask for the return of excess collateral or be required to post additional collateral due to market value changes or as a result of principal payments received.

The Bank has obtained advances from FHLB. FHLB advances are secured by certain qualifying mortgage loans pursuant to a blanket collateral agreement with FHLB and all of the capital stock of FHLB owned by the Bank. Per the FHLB lending guidelines, total FHLB borrowings cannot exceed $40 \%$ of total Bank assets, as reported on the Bank's Call Report to the OCC, without pre-approval from the FHLB president.

The Bank is authorized to borrow from the Federal Reserve Bank's "discount window." The Bank had no outstanding Federal Reserve Bank borrowings at September 30, 2012 or 2011.
Comprehensive Income - Comprehensive income is comprised of net income and other comprehensive income. Other comprehensive income includes changes in unrealized gains and losses on securities AFS, net of tax. Comprehensive income is presented in the consolidated statements of changes in stockholders' equity.

Segment Information - As a community-oriented financial institution, substantially all of the Bank's operations involve the delivery of loan and deposit products to customers. Management makes operating decisions and assesses performance based on an ongoing review of these community banking operations, which constitute the Company's only operating segment for financial reporting purposes.

Earnings Per Share - Basic EPS is computed by dividing income available to common stockholders by the weighted average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock (such as stock options) were exercised or resulted in the issuance of common stock. These potentially dilutive shares would then be included in the weighted average number of shares outstanding for the period using the treasury stock method. Shares issued and shares reacquired during any period are weighted for the portion of the period that they were outstanding.

In computing both basic and diluted EPS, the weighted average number of common shares outstanding includes the ESOP shares previously allocated to participants and shares committed to be released for allocation to participants and restricted stock shares which have vested or have been allocated to participants. ESOP and restricted stock shares that have not been committed to be released or have not vested are excluded from the computation of basic and diluted EPS. Unvested restricted stock awards contain nonforfeitable rights to dividends and are treated as participating securities in the computation of EPS pursuant to the two-class method for fiscal year 2012.

Recent Accounting Pronouncements - In April 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update ("ASU") 2011-03, Reconsideration of Effective Control for Repurchase Agreements. The primary objective of this ASU is to improve the accounting for repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. This ASU eliminates the requirement for entities to consider whether a transferor has the ability to repurchase the financial assets in a repurchase agreement, which may result in more repurchase agreements to be accounted for as secured borrowings rather than as a sale. ASU 2011-03 was effective for the Company on January 1, 2012. The Company accounts for its repurchase agreements as secured borrowings; therefore, the adoption of ASU 2011-03 did not have an impact on the Company's financial condition or results of operations.
In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRSs. This ASU is a result of joint efforts by the FASB and the International Accounting Standards Board ("IASB") to develop a single, converged fair value framework for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and International Financial Reporting Standards ("IFRSs"). This ASU is largely consistent with existing fair value measurement principles in U.S. GAAP. For many of the requirements of ASU 2011-04, the FASB did not intend for the ASU to result in a change in the application of the requirements in Topic 820. This ASU explains how to measure fair value, but does not require additional fair value measurements and is not intended to establish valuation standards or affect valuation practices outside of financial reporting. ASU 2011-04 was effective for the Company on January 1, 2012, and was applied prospectively. The provisions of ASU 2011-04 applicable to the Company are disclosure related; therefore, the adoption of ASU 2011-04 did not have a material impact on the Company's financial condition or results of operations.
In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income, which revises how entities present comprehensive income in their financial statements. The ASU requires entities to report components of comprehensive income in either (1) a continuous statement of comprehensive income or (2) two separate but consecutive statements. In a continuous statement of comprehensive income, an entity would be required to present the components of the income statement as presented today, along with the components of other comprehensive income. In the two-statement approach, an entity would be required to present a statement that is consistent with the income statement format used today, along with a second statement, which would immediately follow the income statement, that would include the components of other comprehensive income. The ASU does not change the items that an entity must report in other comprehensive income. ASU 2011-05 is effective October 1, 2012 for the Company, and should be applied retrospectively for all periods presented in the financial statements. The Company intends to elect the two-statement approach upon adoption on October 1, 2012.

In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. The ASU requires new disclosures regarding the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments. The new disclosures are designed to make GAAP financial statements more comparable to those prepared under International Financial Reporting Standards. The new disclosures entail presenting information about both gross and net exposures. The new disclosure requirements are effective for annual reporting periods beginning on or after January 1, 2013, which is October 1, 2013 for the Company, and interim periods therein; retrospective application is required. The Company has not yet completed its evaluation of this standard; however, since the provisions of ASU 2011-11 are disclosure-related, the Company's adoption of this ASU is not expected to have an impact on its financial condition or results of operations.
In December 2011, the FASB issued ASU 2011-12, Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05, which defers certain provisions of ASU 2011-05, Presentation of Comprehensive Income. One of ASU 2011-05's provisions, which was deferred by ASU 2011-12, requires entities to present reclassification adjustments out of AOCI by component in both the statement in which net income is presented and the statement in which other comprehensive income is presented (for both interim and annual financial statements). The FASB is currently deliberating how to present reclassification adjustments and its goal is to give users of financial statements better information about the effect of such reclassification adjustments without imposing a significant burden on financial statement preparers. The pending guidance focuses solely on new disclosures. Thus, it would not amend the current requirements for the reporting of net income or other comprehensive income in the financial statements.

## 2. EARNINGS PER SHARE

The Company accounts for the shares acquired by its ESOP and the shares awarded pursuant to its restricted stock benefit plans in accordance with ASC 260, which requires that unvested restricted stock awards be treated as participating securities in the computation of EPS pursuant to the two-class method as they contain nonforfeitable rights to dividends. The two-class method is an earnings allocation that determines EPS for each class of common stock and participating security. Shares acquired by the ESOP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account.

| Net income | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |
|  | \$ | 74,513 | \$ | 38,403 | \$ | 67,840 |
| Income allocated to participating securities (unvested restricted stock) |  | (69) |  | -- |  | -- |
| Net income available to common stockholders |  | 74,444 |  | 38,403 |  | 67,840 |
| Average common shares outstanding |  | 157,704,473 |  | 162,432,315 |  | 165,689,601 |
| Average committed ESOP shares outstanding |  | 208,505 |  | 192,959 |  | 172,575 |
| Total basic average common shares outstanding |  | 157,912,978 |  | 162,625,274 |  | 165,862,176 |
| Effect of dilutive restricted stock |  | -- |  | 2,747 |  | 6,492 |
| Effect of dilutive stock options |  | 3,422 |  | 4,644 |  | 30,777 |
| Total diluted average common shares outstanding |  | 157,916,400 |  | 162,632,665 |  | 165,899,445 |
| Net EPS: |  |  |  |  |  |  |
| Basic | \$ | 0.47 | \$ | 0.24 | \$ | 0.41 |
| Diluted | \$ | 0.47 | \$ | 0.24 | \$ | 0.41 |

Antidilutive stock options and restricted stock, excluded from the diluted average common shares

## 3. SECURITIES

The following tables reflect the amortized cost, estimated fair value, and gross unrealized gains and losses of AFS and HTM securities at September 30, 2012 and 2011. The majority of the MBS and investment securities portfolios are composed of securities issued by GSEs.

| September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
|  | (Dollars in thousands) |  |  |
| \$ 857,409 | \$ 4,317 | \$ 2 | \$ 861,724 |
| 2,435 | 81 | -- | 2,516 |
| 2,912 | -- | 614 | 2,298 |
| 505,169 | 35,137 | -- | 540,306 |
| 1,367,925 | 39,535 | 616 | 1,406,844 |

HTM:
GSE debentures Municipal bonds MBS

|  | 49,977 |  | 247 |  | -- |  | 50,224 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 45,334 |  | 1,822 |  | -- |  | 47,156 |
|  | 1,792,636 |  | 79,883 |  | -- |  | 1,872,519 |
|  | 1,887,947 |  | 81,952 |  | -- |  | 1,969,899 |
| \$ | 3,255,872 | \$ | 121,487 | \$ | 616 | \$ | 3,376,743 |

September 30, 2011

|  | Gross | Gross | Estimated |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |
|  |  |  |  |

(Dollars in thousands)
AFS:
GSE debentures
Municipal bonds
Trust preferred securities MBS

|  | 746,545 | \$ | 1,996 | \$ | 233 | \$ | 748,308 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,628 |  | 126 |  | -- |  | 2,754 |
|  | 3,681 |  | -- |  | 740 |  | 2,941 |
|  | 690,675 |  | 41,764 |  | 3 |  | 732,436 |
| \$ | 1,443,529 |  | 43,886 |  | 976 |  | 1,486,439 |

HTM:
GSE debentures
Municipal bonds
MBS

| 633,483 | 3,171 | -- | 636,654 |  |
| ---: | ---: | ---: | ---: | ---: |
| 56,994 | 2,190 | 4 | 59,180 |  |
|  | $1,679,640$ |  |  |  |
|  | $2,370,117$ |  |  |  |
|  |  | 59,071 | 64,432 |  |
|  |  |  | 153 | $1,738,558$ |
|  |  |  | 157 | $2,434,392$ |

The following tables summarize the estimated fair value and gross unrealized losses of those securities on which an unrealized loss at September 30, 2012 and 2011 was reported and the continuous unrealized loss position for at least 12 months or less than 12 months as of September 30, 2012 and 2011.

September 30, 2012

|  | $\begin{aligned} & \text { Less T } \\ & 12 \text { Mor } \end{aligned}$ |  |  | Equal to or Than 12 M | eater ths |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  |  | Estimated |  |
| Count | Fair Value | Unrealized Losses | Count | Fair Value | Unrealized Losses |

## AFS:

GSE debentures
Trust preferred securities
MBS

| 2 | \$ | 42,733 | \$ | 2 | - | \$ | -- | \$ | -- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -- |  | -- |  | -- | 1 |  | 2,298 |  | 614 |
| -- |  | -- |  | -- | -- |  | -- |  | -- |
| 2 | \$ | 42,733 | \$ | 2 | 1 | \$ | 2,298 | \$ | 614 |

HTM:
GSE debentures
Municipal bonds

| -- | -- |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| - | - | $\$$ | -- | -- | $\$$ | -- | $\$$ |
| -- |  |  |  |  |  |  |  |
| -- |  |  |  |  |  |  |  |

September 30, 2011

|  | Less Than 12 Months |  | Equal to or Greater Than 12 Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimate |  |  | Estimated |  |
|  | Fair | Unrealized |  | Fair | Unrealized |
| Count | Value | Losses | Count | Value | Losses |

AFS:
GSE debentures
Trust preferred securities
MBS

| 7 | \$ | 230,848 | \$ | 233 | -- | \$ | -- | \$ | -- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -- |  | -- |  | -- | 1 |  | 2,941 |  | 740 |
| 5 |  | 1,189 |  | 3 | -- |  | -- |  | -- |
| 12 | \$ | 232,037 | \$ | 236 | 1 | \$ | 2,941 | \$ | 740 |

HTM:

| GSE debentures | -- | \$ | -- | \$ | -- | -- | \$ | -- | \$ | -- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal bonds | 2 |  | 615 |  | 4 | -- |  | -- |  | -- |
| MBS | 1 |  | 25,142 |  | 153 | -- |  | -- |  | -- |
|  | 3 | \$ | 25,757 | \$ | 157 | -- | \$ | -- | \$ | -- |

On a quarterly basis, management conducts a formal review of securities for the presence of an other-thantemporary impairment. Management assesses whether an other-than-temporary impairment is present when the fair value of a security is less than its amortized cost basis at the balance sheet date. For such securities, other-than-temporary impairment is considered to have occurred if the Company intends to sell the security, if it is more likely than not the Company will be required to sell the security before recovery of its amortized cost basis, or if the present value of expected cash flows is not sufficient to recover the entire amortized cost.

The unrealized losses at September 30, 2012 and 2011 are primarily a result of a decrease in the credit rating of the Bank's trust preferred security since the time of purchase. Management reviews the underlying cash flows of this security on a quarterly basis. As of September 30, 2012, the analysis indicated the present value of future expected cash flows are adequate to recover the entire amortized cost. In addition, management neither intends to sell this security, nor is it more likely than not that the Company will be required to sell the security before the recovery of the remaining amortized cost amount, which could be at maturity. As a result, management does not believe an other-than-temporary impairment exists at September 30, 2012.
Over time, market yields may rise and result in a decrease in the market value of securities within our portfolio. Management generally views changes in fair value caused by changes in interest rates as temporary; therefore, these securities would not be classified as other-than-temporarily impaired. Additionally, this type of impairment would also be considered temporary if scheduled coupon payments are made, if it is anticipated that the entire principal balance would be collected as scheduled, and management neither intends to sell the securities, nor is it more likely than not that the Company will be required to sell the securities before the recovery of the remaining amortized cost amount, which could be at maturity.

The amortized cost and estimated fair value of securities by remaining contractual maturity without consideration for call features or pre-refunding dates as of September 30, 2012 are shown below. Actual maturities of MBS may differ from contractual maturities because borrowers have the right to call or prepay obligations, generally without penalties. As of September 30, 2012, the amortized cost of the securities in our portfolio which are callable or have pre-refunding dates within one year totaled $\$ 607.0$ million. Maturities of MBS depend on the repayment characteristics and experience of the underlying financial instruments. Issuers of certain investment securities have the right to call and prepay obligations with or without prepayment penalties.

|  | AFS |  |  |  | HTM |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Estimated <br> Fair <br> Value |  | Amortized Cost |  | Estimated Fair Value <br> thousands) |  | Amortized Cost |  | Estimated <br> Fair <br> Value |  |
|  | - - ${ }^{\text {(Doslars in thousands) }}$ - Cost - Value |  |  |  |  |  |  |  |  |  |  |  |
| One year or less | \$ | \$ 60,075 | \$ | 60,120 | \$ | 5,456 |  |  | \$ | 5,500 | \$ | 65,531 | \$ | 65,620 |
| One year through five years |  | 775,223 |  | 779,615 |  | 77,205 |  | 78,701 |  | 852,428 |  | 858,316 |
| Five years through ten years |  | 169,555 |  | 182,283 |  | 358,423 |  | 377,900 |  | 527,978 |  | 560,183 |
| Ten years and thereafter |  | 363,072 |  | 384,826 |  | 1,446,863 |  | 1,507,798 |  | 1,809,935 |  | 1,892,624 |
|  |  | \$ 1,367,925 | \$ | 1,406,844 | \$ | 1,887,947 | \$ | 1,969,899 | \$ | 3,255,872 | \$ | 3,376,743 |

The following table presents the carrying value of the MBS in our portfolio by issuer as of the dates indicated.

|  | At September 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2012 |  |  | (Dollars in thousands) |
|  |  | $\mathbf{2 0 1 1}$ |  |  |
| FNMA | $\$$ | $1,324,293$ | $\$$ | $1,384,396$ |
| FHLMC | 824,197 |  | 823,728 |  |
| GNMA | 183,778 |  | 202,340 |  |
| Private Issuer | 674 |  | 1,612 |  |
|  |  | $2,332,942$ | $\$$ | $2,412,076$ |
|  |  |  |  |  |

The following table presents the taxable and non-taxable components of interest income on investment securities for the fiscal years ended September 30, 2012, 2011, and 2010.

|  | For the Year Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Taxable | \$ | 14,309 | \$ | 17,180 | \$ | 13,547 |
| Non-taxable |  | 1,635 |  | 1,897 |  | 2,135 |
|  | \$ | 15,944 | \$ | 19,077 | \$ | 15,682 |

The following table summarizes the amortized cost and estimated fair value of securities pledged as collateral as of the dates indicated.

|  | September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  | 2011 |  |  |  |
|  | Amortized Cost |  | Estimated <br> Fair <br> Value |  | Amortized Cost |  | Estimated Fair Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Repurchase agreements | \$ | 400,827 | \$ | 427,864 | \$ | 571,016 | \$ | 597,286 |
| Retail deposits |  | -- |  | -- |  | 44,429 |  | 44,991 |
| Public unit deposits |  | 219,913 |  | 232,514 |  | 116,472 |  | 124,785 |
| Federal Reserve Bank |  | 49,472 |  | 52,122 |  | 26,666 |  | 27,939 |
|  | \$ | 670,212 | \$ | 712,500 | \$ | 758,583 | \$ | 795,001 |

During fiscal year 2010, the Bank swapped originated fixed-rate mortgage loans with the FHLMC for MBS ("loan swap transaction"). The $\$ 192.7$ million of MBS received, at amortized cost, in the loan swap transaction were classified as trading securities prior to their subsequent sale by the Bank. Proceeds from the sale of these securities were $\$ 199.1$ million, resulting in a gross realized gain of $\$ 6.5$ million. The gain was included in gain on securities, net in the consolidated statements of income for the year ended September 30, 2010. All other dispositions of securities during 2012, 2011, and 2010 were the result of principal repayments, calls or maturities.

## 4. LOANS RECEIVABLE and ALLOWANCE FOR CREDIT LOSSES

Loans receivable, net at September 30, 2012 and 2011 is summarized as follows:


Lending Practices and Underwriting Standards - Originating and purchasing loans secured by one- to fourfamily residential properties is the Bank's primary business, resulting in a loan concentration in residential first mortgage loans. The Bank purchases one- to four-family loans, on a loan-by-loan basis, from a select group of correspondent lenders located generally throughout the central and southern United States. As a result of originating loans in our branches, along with the correspondent lenders in our local markets, the Bank has a concentration of loans secured by real property located in Kansas and Missouri. Additionally, the Bank periodically purchases whole one- to four-family loans in bulk packages from nationwide and correspondent lenders. The Bank also makes consumer loans, construction loans secured by residential or commercial properties, and real estate loans secured by multi-family dwellings.

One- to four-family loans - One- to four-family loans are underwritten manually or by using an internal loan origination auto-underwriting method. The method closely resembles the Bank's manual underwriting standards which are generally in accordance with FHLMC and FNMA manual underwriting guidelines. The method includes, but is not limited to, an emphasis on credit scoring, qualifying ratios reflecting the applicant's ability to repay, asset reserves, LTV ratio, property, and occupancy type. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Loans that do not meet the automated underwriting standards are referred to a staff underwriter for manual underwriting. Properties securing one- to four-family loans are appraised by either staff appraisers or fee appraisers, both of which are independent of the loan origination function.
The underwriting standards for loans purchased from correspondent and nationwide lenders are generally similar to the Bank's internal underwriting standards. The underwriting of correspondent loans is generally performed by the Bank's underwriters. Before committing to a bulk loan purchase, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, LTV ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan will be removed from the population. Before the bulk loan purchase is funded, an internal Bank underwriter or a third party reviews at least $25 \%$ of the loan files to confirm loan terms, credit scores, debt service ratios, property appraisals, and other underwriting related documentation. For the tables within this footnote, correspondent loans are included with originated loans, and bulk loan purchases are reported as purchased loans.

The Bank also originates construction-to-permanent loans secured by one- to four-family residential real estate. The majority of the one- to four-family construction loans are secured by property located within the Bank's Kansas City market area. Construction loans are obtained by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications, and costs of the project to be constructed. All construction loans are manually underwritten using the Bank's internal underwriting standards. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided.

Multi-family and commercial loans - The Bank's multi-family and commercial real estate loans are originated by the Bank or are in participation with a lead bank, and are secured primarily by multi-family dwellings and small commercial buildings. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. At the time of origination, LTV ratios on multi-family and commercial real estate loans cannot exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt at the time of origination. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for these loans. Appraisals on properties securing these loans are performed by independent state certified fee appraisers.

Consumer loans - The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. The majority of the consumer loan portfolio is comprised of home equity lines of credit.
The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of their ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

Credit Quality Indicators - Based on the Bank's lending emphasis and underwriting standards, management has segmented the loan portfolio into three segments: 1) one- to four-family loans; 2) consumer loans; and 3) multi-family and commercial loans. The one- to four-family and consumer segments are further grouped into classes for purposes of providing disaggregated information about the credit quality of the loan portfolio. The classes are: one- to four-family loans - originated, one- to four-family loans - purchased, consumer loans home equity, and consumer loans - other.

The Bank's primary credit quality indicators for the one- to four-family loan and consumer - home equity loan portfolios are delinquency status, asset classifications, LTV ratios and borrower credit scores. The Bank's primary credit quality indicators for the multi-family and commercial loan and consumer - other loan portfolios are delinquency status and asset classifications.
The following table presents the recorded investment of loans, defined as the unpaid loan principal balance (net of unadvanced funds related to loans in process and charge-offs) inclusive of unearned loan fees and deferred costs, of the Company's loans 30 to 89 days delinquent, loans 90 or more days delinquent or in foreclosure, total
delinquent loans, total current loans, and the total loans receivable balance at September 30, 2012 and 2011 by class. In the formula analysis model, delinquent loans not individually evaluated for impairment are assigned a higher loss factor than corresponding performing loans. At September 30, 2012 and 2011, all loans 90 or more days delinquent were on nonaccrual status. In addition to loans 90 or more days delinquent, the Bank also had $\$ 10.0$ million of originated and $\$ 2.4$ million of purchased TDRs classified as nonaccrual at September 30, 2012, as required by the OCC Call Report requirements. Of these amounts, $\$ 11.2$ million were current at September 30, 2012. As of September 30, 2012 and 2011, loans with unpaid principal amounts totaling $\$ 31.8$ million and $\$ 26.5$ million, respectively, were on nonaccrual status.

|  | September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 to 89 Days Delinquent |  | 90 or More Days <br> Delinquent or in Foreclosure | Total Delinquent Loans s in thousands) | Current <br> Loans | Total Recorded Investment |
|  |  |  | (Dollar |  |  |  |
| One- to four-family loans - originated | \$ | 14,902 | \$ 8,602 | \$ 23,504 | \$ 4,590,194 | \$ 4,613,698 |
| One- to four-family loans - purchased |  | 7,788 | 10,530 | 18,318 | 771,755 | 790,073 |
| Multi-family and commercial loans |  | -- | -- | -- | 59,562 | 59,562 |
| Consumer - home equity |  | 521 | 369 | 890 | 148,431 | 149,321 |
| Consumer - other |  | 106 | 27 | 133 | 6,396 | 6,529 |
|  | \$ | 23,317 | \$ 19,528 | \$ 42,845 | \$ 5,576,338 | \$ 5,619,183 |
|  | September 30, 2011 |  |  |  |  |  |
|  | 30 to 89 Days Delinquent |  | 90 or More Days <br> Delinquent or in Foreclosure | Total Delinquent Loans | Current Loans | Total <br> Recorded <br> Investment |
|  |  |  | (Dollar | s in thousands) |  |  |
| One- to four-family loans - originated | \$ | 19,682 | \$ 12,363 | \$ 32,045 | \$ 4,362,498 | \$ 4,394,543 |
| One- to four-family loans - purchased |  | 6,243 | 13,836 | 20,079 | 520,876 | 540,955 |
| Multi-family and commercial loans |  | -- | -- | -- | 57,936 | 57,936 |
| Consumer - home equity |  | 759 | 380 | 1,139 | 163,402 | 164,541 |
| Consumer - other |  | 92 | 3 | 95 | 7,129 | 7,224 |
|  | \$ | 26,776 | \$ 26,582 | \$ 53,358 | \$ 5,111,841 | \$ 5,165,199 |

In accordance with the Bank's asset classification policy, management regularly reviews the problem loans in the Bank's portfolio to determine whether any assets require classification. Loan classifications, other than pass loans, are defined as follows:

- Special mention - These loans are performing loans on which known information about the collateral pledged or the possible credit problems of the borrowers have caused management to have doubts as to the ability of the borrower(s) to comply with present loan repayment terms and which may result in the future inclusion of such loans in the non-performing loan categories.
- Substandard - A loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans include those characterized by the distinct possibility the Bank will sustain some loss if the deficiencies are not corrected.
- Doubtful - Loans classified as doubtful have all the weaknesses inherent as those classified as substandard, with the added characteristic that the weaknesses present make collection or liquidation in full on the basis of currently existing facts and conditions and values highly questionable and improbable.
- Loss - Loans classified as loss are considered uncollectible and of such little value that their continuance as assets on the books is not warranted.

Special mention and substandard loans are included in the formula analysis model, if the loan is not individually evaluated for impairment. Loans classified as doubtful or loss are individually evaluated for impairment.

The following tables set forth the recorded investment in loans, less charge-offs and specific valuation allowances ("SVAs"), classified as special mention or substandard at September 30, 2012 and 2011, by class. At September 30, 2012 and 2011, there were no loans classified as doubtful or loss that were not fully charged-off or reserved.

|  | September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  | 2011 |  |  |  |
|  | Special Mention |  | Substandard |  | Special Mention |  | Substandard |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| One- to four-family - originated | \$ | 36,055 | \$ | 23,153 | \$ | 32,673 | \$ | 18,419 |
| One- to four-family - purchased |  | 2,829 |  | 14,538 |  | 447 |  | 15,987 |
| Multi-family and commercial |  | 2,578 |  | -- |  | 7,683 |  | -- |
| Consumer - home equity |  | 413 |  | 815 |  | 50 |  | 592 |
| Consumer - other |  | -- |  | 39 |  | -- |  | 5 |
|  | \$ | 41,875 | \$ | 38,545 | \$ | 40,853 | \$ | 35,003 |

The following table shows the weighted average LTV and credit score information for originated and purchased one- to four-family loans and originated consumer home equity loans at September 30, 2012 and 2011 Borrower credit scores are intended to provide an indication as to the likelihood that a borrower will repay their debts. Credit scores are typically updated in September and are obtained from a nationally recognized consumer rating agency. The LTV ratios provide an estimate of the extent to which the Bank may incur a loss on any given loan that may go into foreclosure. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, the most recent bank appraisal, or broker price opinion ("BPO"), if available. In most cases, the most recent appraisal was obtained at the time of origination.

|  | September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Weighted Average |  | Weighted Average |  |
|  | Credit Score | LTV | Credit Score | LTV |
| One- to four-family - originated | 763 | 65\% | 762 | 66\% |
| One- to four-family - purchased | 749 | 67 | 740 | 60 |
| Consumer - home equity | 747 | 19 | 742 | 20 |
|  | 761 | 64\% | 759 | 64\% |

TDRs - The following tables present the recorded investment prior to restructuring and immediately after restructuring for all loans restructured during the years ended September 30, 2012 and 2011. These tables do not reflect the recorded investment at September 30, 2012 and 2011. The increase in the balance from pre- to post- at the time of the restructuring was generally due to the capitalization of delinquent amounts due.

For the Year Ended September 30, 2012

| Number of <br> Contracts | Pre- <br> Restructured Outstanding <br> Dollars in thousands) |  | Post- <br> Restructured Outstanding |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 232 | \$ | 33,683 | \$ | 33,815 |
| 14 |  | 3,878 |  | 3,877 |
| -- |  | -- |  | -- |
| 23 |  | 466 |  | 475 |
| 1 |  | 12 |  | 12 |
| 270 | \$ | 38,039 | \$ | 38,179 |

For the Year Ended September 30, 2011
One- to four-family loans - originated
One- to four-family loans - purchased
Multi-family and commercial loans
Consumer - home equity
Consumer - other

| Number of Contracts | Pre- <br> Restructured Outstanding Dollars in thousands) |  | Post- <br> Restructured Outstanding |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 158 | \$ | 27,250 | \$ | 26,936 |
| 4 |  | 1,563 |  | 1,555 |
| -- |  | -- |  | -- |
| 5 |  | 224 |  | 227 |
| -- |  | -- |  | -- |
| 167 | \$ | 29,037 | \$ | 28,718 |

The following tables provide information on TDRs restructured within each period presented that subsequently became delinquent during the same time period.

For the Year Ended

| September 30, 2012 |  |  | September 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Contracts | Recorded Investment |  | Number of Contracts | Recorded Investment |  |
| (Dollars in thousands) |  |  |  |  |  |
| 14 | \$ | 2,340 | 13 | \$ | 1,353 |
| -- |  | -- | -- |  | -- |
| -- |  | -- | -- |  | -- |
| -- |  | -- | -- |  | -- |
| -- |  | -- | -- |  | -- |
| 14 | \$ | 2,340 | 13 | \$ | 1,353 |

Impaired loans - The following is a summary of information pertaining to impaired loans by class as of September 30, 2012 and 2011.







[^2]75
Allowance for Credit Losses - The following is a summary of the activity in the ACL by segment and the ending balance of the ACL based on the Company's impairment methodology for and at the periods presented. In January 2012, management implemented a loan charge-off policy as OCC Call Report requirements do not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator. As a result of the implementation of the charge-off policy change, $\$ 3.5$ million of SVAs were charged-off during the year ended September 30, 2012. These charge-offs did not impact the provision for credit losses, and therefore had no additional income statement impact, as the amounts were expensed in previous periods. There was no ACL for loans individually evaluated for impairment at September 30, 2012, as all potential losses were charged-off.

## September 30, 2012

## Beginning balance

| $\$$ | 4,915 | $\$$ |
| :---: | ---: | :---: |
|  | $(892)$ |  |
|  | 16 |  |
|  | 2,035 |  |
|  |  |  |
|  | $\$, 074$ |  |
|  |  | $\$$ |

Ratio of net charge-offs to average loans outstanding year-to-date
Ratio of net charge-offs year-to-date to average non-performing assets
6.074 \$
$\begin{array}{ll}\infty & \infty \\ \infty & 1 \\ \sim & \\ \sim\end{array}$
$\begin{array}{ll}\infty & \infty \\ \text { N } \\ \text { N } & \\ \text { O }\end{array}$
$\stackrel{\circ}{\text { N }}$
¢
๗
$\leftrightarrow \quad \leftrightarrow$


9,901
$(5,186)$
8
$(270)$
4,453 $\$ \quad 4,453$


Provision for cre
Ending balance
Provision for credit losses
Ending balance
ACL for loans collectively
ACL for loans individually

76

$77$
The following is a summary of the loan portfolio at September 30, 2012 and 2011 by loan portfolio segment disaggregated by the Company's impairment method. The decrease in the recorded investment of loans individually evaluated for impairment between September 30, 2011 and 2012 was due primarily to a change in our process of evaluating TDRs for impairment. At September 30, 2012, generally only TDRs that were 180 days or more delinquent were individually evaluated for impairment, compared during the year ended September 30, 2012 in order to conform to OCC Call Report requirements.
Recorded investment of loans
collectively evaluated for impairment Recorded investment of loans
individually evaluated for impairment
September 30, 2011


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As noted above, the Bank has a loan concentration in residential first mortgage loans. Continued declines in residential real estate values could adversely impact the property used as collateral for the Bank's loans. Adverse changes in the economic conditions and increasing unemployment rates may have a negative effect on the ability of the Bank's borrowers to make timely loan payments, which would likely increase delinquencies and have an adverse impact on the Bank's earnings. Further increases in delinquencies would decrease interest income on loans receivable and would likely adversely impact the Bank's loan loss experience, resulting in an increase in the Bank's ACL and provision for credit losses. Although management believes the ACL was at an adequate level to absorb known and inherent losses in the loan portfolio at September 30, 2012, the level of the ACL remains an estimate that is subject to significant judgment and short-term changes. Additions to the ACL may be necessary if future economic and other conditions worsen substantially from the current environment.

The Bank originated, participated in and refinanced $\$ 14.0$ million, $\$ 892$ thousand, and $\$ 13.1$ million of commercial real estate and business loans during the years ended September 30, 2012, 2011, and 2010, respectively.

The Bank is subject to numerous lending-related regulations. Under the Financial Institutions Reform, Recovery, and Enforcement Act, the limit of aggregate loans to one borrower is the greater of $15 \%$ of the Bank's unimpaired capital and surplus, and $\$ 500$ thousand. As of September 30, 2012, the Bank was in compliance with this limitation.

Aggregate loans to executive officers, directors and their associates did not exceed $5 \%$ of stockholders' equity as of September 30, 2012 and 2011. Such loans were made under terms and conditions substantially the same as loans made to parties not affiliated with the Bank.

The Bank recognized net gains of $\$ 248$ thousand, $\$ 298$ thousand, and $\$ 1.8$ million for the years ended September 30, 2012, 2011, and 2010, respectively, as a result of selling LHFS. The net gains are included in other income, net in the consolidated statements of income.

As of September 30, 2012 and 2011, the Bank serviced loans for others aggregating approximately $\$ 349.7$ million and $\$ 526.3$ million, respectively. Such loans are not included in the accompanying consolidated balance sheets. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing. Loan servicing income includes servicing fees withheld from investors and certain charges collected from borrowers, such as late payment fees. The Bank held borrowers' escrow balances on loans serviced for others of $\$ 5.5$ million and $\$ 7.5$ million as of September 30, 2012 and 2011, respectively.

## 5. PREMISES AND EQUIPMENT, Net

A summary of the net carrying value of banking premises and equipment at September 30, 2012 and 2011 is as follows:

|  | 20122011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Land | \$ | 9,337 | \$ | 8,684 |
| Building and improvements |  | 63,684 |  | 53,822 |
| Furniture, fixtures and equipment |  | 41,304 |  | 38,069 |
|  |  | 114,325 |  | 100,575 |
| Less accumulated depreciation |  | 56,559 |  | 52,152 |
|  | \$ | 57,766 | \$ | 48,423 |

Depreciation and amortization expense for the years ended September 30, 2012, 2011, and 2010 was $\$ 5.0$ million, $\$ 4.4$ million, and $\$ 4.6$ million, respectively.

The Bank has entered into non-cancelable operating lease agreements with respect to banking premises and equipment. It is expected that many agreements will be renewed at expiration in the normal course of business. Rental expense was $\$ 1.3$ million for the years ended September 30, 2012 and 2011, respectively and $\$ 1.2$ million for the year ended September 30, 2010.

As of September 30, 2012, future minimum rental commitments, rounded to the nearest thousand, required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year were as follows (dollars in thousands):

| 2013 | $\$$ | 1,247 |
| :--- | ---: | ---: |
| 2014 |  | 1,116 |
| 2015 |  | 993 |
| 2016 |  | 906 |
| 2017 |  | 874 |
| Thereafter |  | 7,188 |
|  | $\$$ | 12,324 |

6. DEPOSITS

Deposits at September 30, 2012 and 2011 are summarized as follows:


As of September 30, 2012, certificates of deposit were scheduled to mature as follows:

|  | Amount |  | Weighted Average Rate |
| :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |
| 2013 | \$ | 1,265,647 | 1.07\% |
| 2014 |  | 482,966 | 1.67 |
| 2015 |  | 532,738 | 1.95 |
| 2016 |  | 192,218 | 1.68 |
| 2017 |  | 96,794 | 1.76 |
| Thereafter |  | 1,881 | 2.64 |
|  | \$ | 2,572,244 | 1.44\% |

Interest expense on deposits for the periods presented was as follows:

|  | Year Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Checking | \$ | 421 | \$ | 441 | \$ | 622 |
| Savings |  | 408 |  | 1,225 |  | 1,323 |
| Money market |  | 3,457 |  | 5,307 |  | 6,522 |
| Certificates |  | 41,884 |  | 56,595 |  | 70,749 |
|  | \$ | 46,170 | \$ | 63,568 | \$ | 79,216 |

The amount of noninterest-bearing deposits was $\$ 132.5$ million and $\$ 97.6$ million as of September 30, 2012 and 2011, respectively. Certificates of deposit with a minimum denomination of $\$ 100$ thousand were $\$ 865.4$ million and $\$ 882.8$ million as of September 30, 2012 and 2011, respectively. Deposits in excess of $\$ 250$ thousand may not be fully insured by the FDIC. The aggregate amount of deposits that were reclassified as loans receivable due to customer overdrafts was $\$ 123$ thousand and $\$ 124$ thousand as of September 30, 2012 and 2011, respectively.

## 7. BORROWED FUNDS

At September 30, 2012 and 2011, the Company's borrowed funds consisted of FHLB advances and repurchase agreements.
FHLB Advances - FHLB advances at September 30, 2012 and 2011 were comprised of the following:

${ }^{(1)}$ The effective rate includes the net impact of the amortization of deferred prepayment penalties related to the prepayment of certain FHLB advances and deferred gains related to the termination of interest rate swaps.

During fiscal year 2012, the Bank prepaid a $\$ 200.0$ million fixed-rate FHLB advance with a contractual interest rate of $3.88 \%$ and a remaining term-to-maturity of 15 months. The prepaid FHLB advance was replaced with a $\$ 200.0$ million fixed-rate FHLB advance, with a contractual interest rate of $0.86 \%$ and a term of 46 months. The Bank paid a $\$ 7.9$ million penalty to the FHLB as a result of prepaying the FHLB advance. The prepayment penalty was deferred and will be recognized in interest expense over the life of the new advance and thereby effectively increased the interest rate on the new advance 108 basis points, to $1.94 \%$, at the time of the transaction. During fiscal year 2010, the Bank prepaid $\$ 200.0$ million of fixed-rate FHLB advances with a weighted average interest rate of $4.63 \%$ and a weighted average remaining term to maturity of approximately one month. The prepaid FHLB advances were replaced with $\$ 200.0$ million of fixed-rate FHLB advances with a weighted average contractual interest rate of $3.17 \%$ and an average term of 84 months. The Bank paid an $\$ 875$ thousand prepayment penalty to the FHLB as a result of prepaying the FHLB advances. The prepayment penalty was deferred and will be recognized in interest expense over the life of the new advance and thereby effectively increased the interest rate on the new advance seven basis points at the time of the transaction. The present value of the cash flows under the terms of the new FHLB advances were not more than $10 \%$ different from the present value of the cash flows under the terms of the prepaid FHLB advances (including the prepayment penalty) and there were no embedded conversion options in any of the prepaid advances or in any of the new FHLB advances and therefore were accounted for as debt modifications. The benefit of prepaying these advances was an immediate decrease in interest expense and a decrease in interest rate sensitivity as the maturity of each of the refinanced advances was extended at a lower rate.

The FHLB advances are secured by certain qualifying mortgage loans pursuant to a blanket collateral agreement with the FHLB and all of the capital stock of FHLB owned by the Bank. Per the FHLB's lending guidelines, total FHLB borrowings cannot exceed $40 \%$ of total Bank assets without the pre-approval of the FHLB president. At September 30, 2012, the Bank's ratio of FHLB advances, at par, to total assets, as reported to the Bank's regulators, was $27 \%$.
At September 30, 2012, the Bank had access to a line of credit with the FHLB set to expire on November 23, 2012, at which time the line of credit is expected to be renewed automatically by the FHLB for a one year period. At September 30, 2012, there were no outstanding borrowings on the FHLB line of credit. Any borrowings on the line of credit would be included in total FHLB borrowings in calculating the ratio of FHLB borrowings to total Bank assets, which generally could not exceed 40\% of total Bank assets at September 30, 2012.
Other Borrowings - At September 30, 2012 and 2011, the Company's other borrowings consisted of repurchase agreements in the amounts of $\$ 365.0$ million and $\$ 515.0$ million, with weighted average contractual rates of $3.83 \%$ and $4.00 \%$, respectively. The Bank has pledged MBS with an estimated fair value of $\$ 427.9$ million at September 30, 2012 as collateral for the repurchase agreements.

Maturity of Borrowed Funds - At September 30, 2012, the maturities of FHLB advances and repurchase agreements were as follows:

|  | FHLB <br> Advances Amount |  | Repurchase Agreements Amount |  | Total Borrowings Amount ands) |  | Weighted Average Contractual Rate | Weighted <br> Average <br> Effective <br> Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| 2013 | \$ | 325,000 | \$ | 145,000 | \$ | 470,000 | 3.68\% | 4.06\% |
| 2014 |  | 450,000 |  | 100,000 |  | 550,000 | 3.33 | 3.95 |
| 2015 |  | 600,000 |  | 20,000 |  | 620,000 | 1.73 | 1.95 |
| 2016 |  | 575,000 |  | -- |  | 575,000 | 2.29 | 2.91 |
| 2017 |  | 400,000 |  | -- |  | 400,000 | 3.17 | 3.21 |
| Thereafter |  | 200,000 |  | 100,000 |  | 300,000 | 2.90 | 2.90 |
|  | \$ | 2,550,000 | \$ | 365,000 | \$ | 2,915,000 | 2.77\% | 3.13\% |

Of the $\$ 325.0$ million FHLB advances maturing in fiscal year 2013, $\$ 100.0$ million is due in the first quarter of fiscal year 2013 and $\$ 225.0$ million is due in the third quarter of fiscal year 2013. Of the $\$ 145.0$ million of repurchase agreements maturing in fiscal year 2013, $\$ 50.0$ million is due in the second quarter of fiscal year $2013, \$ 25.0$ million is due in the third quarter of fiscal year 2013, and $\$ 70.0$ million is due in the fourth quarter of fiscal year 2013.

## 8. INCOME TAXES

Income tax expense (benefit) for the years ended September 30, 2012, 2011, and 2010 consisted of the following:

| Current | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | usands) |  |  |
| Federal | \$ | 32,353 | \$ | 25,889 | \$ | 31,252 |
| State |  | 3,044 |  | 2,707 |  | 2,807 |
|  |  | 35,397 |  | 28,596 |  | 34,059 |
| Deferred |  |  |  |  |  |  |
| Federal |  | 5,638 |  | $(8,933)$ |  | 3,209 |
| State |  | 451 |  | (714) |  | 257 |
|  |  | 6,089 |  | $(9,647)$ |  | 3,466 |
|  | \$ | 41,486 | \$ | 18,949 | \$ | 37,525 |

The Company's effective tax rates were 35.8\%, 33.0\%, and 35.6\% for the years ended September 30, 2012, 2011, and 2010, respectively. The differences between such effective rates and the statutory Federal income tax rate computed on income before income tax expense result from the following:

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
|  | - $\frac{\text { Aollars in thousands) }}{\text { (D) }}$ |  |  |  |  |  |
| Federal income tax expense computed at statutory Federal rate | \$ 40,600 | 35.0 \% | \$ 20,073 | 35.0 \% | \$ 36,878 | 35.0 \% |
| Increases (Decreases) in taxes resulting from: |  |  |  |  |  |  |
| State taxes, net of Federal tax effect | 3,495 | 3.0 | 1,993 | 3.4 | 3,064 | 2.9 |
| Net tax-exempt interest income | (513) | (0.4) | (577) | (1.0) | (624) | (0.6) |
| Change in cash surrender value of BOLI | (517) | (0.4) | (638) | (1.1) | (421) | (0.4) |
| Low income housing tax credits | $(2,081)$ | (1.8) | $(1,397)$ | (2.4) | $(1,209)$ | (1.1) |
| Other | 502 | 0.4 | (505) | (0.9) | (163) | (0.2) |
|  | \$ 41,486 | 35.8 \% | \$ 18,949 | 33.0 \% | \$ 37,525 | 35.6 \% |

Deferred income tax (benefit) expense results from temporary differences in the recognition of revenue and expenses for tax and financial statement purposes. The sources of these differences and the tax effect of each as of September 30, 2012, 2011, and 2010 were as follows:

| Foundation contribution | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | (Dollars in thousands) |  |  |  |  |
|  |  | 5,422 | \$ | $(12,824)$ | \$ | -- |
| Mortgage servicing rights |  | (521) |  | (885) |  | 774 |
| ACL |  | 1,617 |  | (197) |  | $(1,771)$ |
| FHLB prepayment penalty |  | -- |  | -- |  | 1,283 |
| FHLB stock dividends |  | 1,650 |  | 1,432 |  | 2,206 |
| Other, net |  | $(2,079)$ |  | 2,827 |  | 974 |
|  | \$ | 6,089 | \$ | $(9,647)$ | \$ | 3,466 |

The components of the net deferred income tax liabilities as of September 30, 2012 and 2011 were as follows:

|  | 2012 |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Deferred income tax assets: |  |  |  |  |
| Foundation contribution | \$ | 7,402 | \$ | 12,824 |
| ACL |  | 2,246 |  | 3,863 |
| Salaries and employee benefits |  | 1,612 |  | 1,219 |
| ESOP compensation |  | 949 |  | 836 |
| Other |  | 4,194 |  | 2,630 |
| Gross deferred income tax assets |  | 16,403 |  | 21,372 |
| Valuation allowance |  | $(1,926)$ |  | $(2,060)$ |
| Gross deferred income tax asset, net of valuation allowance |  | 14,477 |  | 19,312 |
| Deferred income tax liabilities: |  |  |  |  |
| FHLB stock dividends |  | 20,478 |  | 18,828 |
| Unrealized gain on AFS securities |  | 14,712 |  | 16,203 |
| Other |  | 4,329 |  | 4,728 |
| Gross deferred income tax liabilities |  | 39,519 |  | 39,759 |
| Net deferred tax liabilities | \$ | 25,042 | \$ | 20,447 |

The Company assesses the available positive and negative evidence surrounding the recoverability of its deferred tax assets and applies its judgment in estimating the amount of valuation allowance necessary under the circumstances. As of September 30, 2012, the Company had a valuation allowance of $\$ 1.9$ million related to the net operating losses generated by the Company's consolidated Kansas corporate income tax return. The Company's consolidated Kansas corporate income tax return at September 30, 2012 and 2011 does not include the Bank, as the Bank files a Kansas privilege tax return. Based on the nature of the operations of the companies included in the consolidated Kansas corporate return, management believes there will not be sufficient taxable income to fully utilize the deferred tax assets noted above; therefore a valuation allowance has been recorded for the related amounts at September 30, 2012 and 2011.

ASC 740 Income Taxes prescribes a process by which the likelihood of a tax position is gauged based upon the technical merits of the position, and then a subsequent measurement relates the maximum benefit and the degree of likelihood to determine the amount of benefit to recognize in the financial statements. A reconciliation of the beginning and ending amounts of unrecognized tax benefits for the years ended September 30, 2012, 2011, and 2010 is provided below. The amounts have not been reduced by the federal deferred tax effects of unrecognized tax benefits.

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Balance at beginning of year | \$ | 68 | \$ | 114 | \$ | 2,848 |
| Additions for tax positions of prior years |  | 5 |  | 3 |  | 28 |
| Increases (Reductions) for tax positions of prior years |  | 65 |  | (49) |  | (195) |
| Lapse of statute of limitations |  | -- |  | -- |  | $(2,567)$ |
| Balance at end of year | \$ | 138 | \$ | 68 | \$ | 114 |

The unrecognized tax benefits at September 30, 2012, 2011 and 2010 that would impact the effective tax rate if realized would be $\$ 25$ thousand, $\$ 20$ thousand and $\$ 10$ thousand, respectively. Included in the unrecognized tax benefits in the table above were accrued penalties and interest of $\$ 25$ thousand, $\$ 20$ thousand, and $\$ 17$ thousand for the years ended September 30, 2012, 2011, and 2010, respectively. Estimated penalties and interest for the years ended September 30, 2012, and 2011, were $\$ 3$ thousand and $\$ 2$ thousand, respectively. The net reversal of penalties and interest expense due to the lapse of statute of limitations for the years ended September 30, 2010 was $\$ 463$ thousand. Estimated penalties and interest are included in income tax expense in the consolidated statements of income. It is reasonably possible that decreases in gross unrecognized tax benefits totaling less than $\$ 10$ thousand may occur in fiscal year 2013 as a result of a lapse in the applicable statute of limitations.

The Company files income tax returns in the U.S. federal jurisdiction and the state of Kansas, as well as other states where it has either established nexus under an economic nexus theory or has exceeded enumerated nexus thresholds based on the amount of interest income derived from sources within the state. In many cases, uncertain tax positions are related to tax years that remain subject to examination by the relevant taxing authorities. With few exceptions, the Company is no longer subject to U.S. federal and state examinations by tax authorities for fiscal years before 2009.

## 9. EMPLOYEE BENEFIT PLANS

The Company has a profit sharing plan ("PIT") and an ESOP. The plans cover all employees with a minimum of one year of service, at least age 21, and at least 1,000 hours of employment in each plan year.
Profit Sharing Plan - The PIT provides for two types of discretionary contributions. The first type is an optional Bank contribution and may be $0 \%$ or any percentage above that, as determined by the Board of Directors, of an eligible employee's eligible compensation during the fiscal year. The second contribution may be $0 \%$ or any percentage above that, as determined by the Board of Directors, of an eligible employee's eligible compensation during the fiscal year if the employee matches $50.0 \%$ (on an after-tax basis) of the Bank's second contribution. The PIT qualifies as a thrift and profit sharing plan for purposes of Internal Revenue Codes 401(a), 402, 412, and 417. Total Bank contributions to the PIT amounted to $\$ 105$ thousand for each of the years ended September 30, 2012 and 2011, and $\$ 101$ thousand for the year ended September 30, 2010.

ESOP - The ESOP Trust acquired $3,024,574$ shares ( $6,846,728$ shares post corporate reorganization) of common stock in the Company's initial public offering and 4,726,000 shares of common stock in the Company's corporate reorganization in December of 2010. Both acquisitions of common stock were made with proceeds from loans from the Company. The loans are secured by shares of the Company's stock purchased in each offering. The Bank has agreed to make cash contributions to the ESOP Trust on an annual basis sufficient to enable the ESOP Trust to make the required annual loan payments to the Company on September 30 of each year.
The loan for the shares acquired in the initial public offering bears interest at a fixed-rate of $5.80 \%$, with one remaining principal and interest payment of $\$ 3.0$ million on September 30, 2013. Payments of $\$ 3.0$ million consisting of principal of $\$ 2.7$ million, $\$ 2.5$ million, and $\$ 2.4$ million and interest of $\$ 319$ thousand, $\$ 465$ thousand, and $\$ 604$ thousand were made on September 30, 2012, 2011, and 2010, respectively.

The loan for the shares acquired in the corporate reorganization bears interest at a fixed-rate of $3.25 \%$ and has a 30 year term. The loan requires interest-only payments the first three years. The second interest payment of $\$ 1.5$ million was paid on September 30, 2012. The next interest payment of $\$ 1.5$ million is payable on September 30, 2013. Beginning in fiscal year 2014, principal and interest payments of $\$ 2.7$ million will be payable annually. The loan matures on September 30, 2040.

As the annual loan payments are made, shares are released from collateral at September 30 and allocated to qualified employees based on the proportion of their qualifying compensation to total qualifying compensation. On September 30, 2012, 551,991 shares were released from collateral. On September 30, 2013, 551,990 shares will be released from collateral. As ESOP shares are committed to be released from collateral, the Company records compensation expense. Dividends on unallocated ESOP shares are only applied to the debt service payments of the loan secured by the unallocated shares. Dividends on unallocated ESOP shares in excess of the debt service payment are recorded as compensation expense and distributed to participants or participants' ESOP accounts. During the years ended September 30, 2012, 2011, and 2010, the Bank paid $\$ 2.6$ million, $\$ 1.4$ million, and $\$ 1.1$ million, respectively, of the ESOP debt payment because dividends on unallocated shares were insufficient to pay the scheduled debt payment, specifically on the loan for the shares acquired in the initial public offering. Compensation expense related to the ESOP was $\$ 6.7$ million for the year ended September 30, 2012, $\$ 8.7$ million for the year ended September 30, 2011, and $\$ 6.5$ million for the year ended September 30, 2010. Of these amounts, $\$ 3.4$ million, $\$ 3.3$ million, and $\$ 4.5$ million related to the difference between the market price of the Company's stock when the shares were acquired by the ESOP Trust and the average market price of the Company's stock during the years ended September 30, 2012, 2011, and 2010, respectively. The amount included in compensation expense for dividends on unallocated ESOP shares in excess of the debt service payments was $\$ 325$ thousand and $\$ 2.7$ million for the years ended September 30, 2012 and 2011, which was related to the loan for the shares acquired in the corporate reorganization. There was no such amount for the year ended September 30, 2010.
Participants have the option to receive the dividends on allocated shares and unallocated shares in excess of debt service payments, in cash or leave the dividend in the ESOP. Dividends are reinvested in Company stock for those participants who choose to leave their dividends in the ESOP or who do not make an election. The purchase of Company stock for reinvestment of dividends is made in the open market on or about the date of the cash disbursement to the participants who opt to take dividends in cash.

Shares may be withdrawn from the ESOP Trust due to retirement, termination or death of the participant. Additionally, a participant may begin to diversify at least $25 \%$ of their ESOP shares at age 50 . The following is a summary of shares held in the ESOP Trust as of September 30, 2012 and 2011:


## 10. STOCK-BASED COMPENSATION

The Company has Stock Option and Restricted Stock Plans, both of which are considered share-based plans.
Stock Option Plans - The Company currently has two plans outstanding which provide for the granting of stock option awards, the 2000 Stock Option Plan and the 2012 Equity Incentive Plan. The objective of both plans is to provide additional incentive to certain officers, directors and key employees by facilitating their purchase of a stock interest in the Company. The total number of shares originally eligible to be granted as stock options under the 2000 Stock Option Plan was $8,558,411$. Prior to stockholder approval of the 2012 Equity Incentive Plan, the 2000 Stock Option Plan still had 2,867,859 shares available for future grants. The 2000 Stock Option Plan will expire in April 2015 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The Company does not intend to issue any additional stock option grants from the 2000 Stock Option Plan; instead, all future grants will be awarded from the 2012 Equity Incentive Plan, which had 5,907,500 shares originally eligible to be granted as stock options. The Company may issue incentive and nonqualified stock options under the 2012 Equity Incentive Plan. The Company may also award stock appreciation rights, although to date no stock appreciation rights have been awarded. The incentive stock options expire no later than 10 years and the nonqualified stock options expire no later than 15 years from the date of grant. The date on which the options are first exercisable is determined by the Stock Benefits Committee ("sub-committee"), a sub-committee of the Compensation Committee ("committee") of the Board of Directors. The vesting period of the options under the 2012 Equity Incentive Plan generally ranges from three-to-five years. The option price is equal to the market value at the date of the grant as defined by each plan.

At September 30, 2012, the Company had 4,313,500 shares still available for future grants of stock options under the 2012 Equity Incentive Plan. This plan will expire in January 2027 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The following provisions generally apply: 1) if a holder of such stock options terminates service for reasons other than death, disability or termination for cause, the holder forfeits all rights to the non-vested stock options and all outstanding vested options granted to the holder will remain exercisable for three months following the termination date, but not beyond the expiration date of the options; 2 ) if the participant's service terminates as a result of death or disability, all outstanding stock options vest and all outstanding stock options will remain exercisable for one year following such event, but not beyond the expiration date of the options; 3) if the participant's service is terminated for cause, all outstanding stock options expire immediately; and 4) if a change in control of the Company occurs, all outstanding unvested stock options vest in full.

The Stock Option Plans are administered by the sub-committee, which selects the employees and non-employee directors to whom options are to be granted and the number of shares to be granted. The exercise price may be paid in cash, shares of the common stock, or a combination of both. The option price may not be less than $100 \%$ of the fair market value of the shares on the date of the grant. In the case of any employee who is granted an incentive stock option who owns more than $10 \%$ of the outstanding common stock at the time the option is granted, the option price may not be less than $110 \%$ of the fair market value of the shares on the date of the grant, and the option shall not be exercisable after the expiration of five years from the grant date. Prior to the corporate reorganization in December 2010, the Company issued shares held in treasury upon the exercise of stock options. After the corporate reorganization, new shares are issued by the Company upon the exercise of stock options.

The fair value of stock option grants is estimated on the date of grant using the Black-Scholes option pricing model. The weighted average grant-date fair value of stock options granted during the fiscal years ended September 30, 2012, 2011, and 2010 was $\$ 1.59, \$ 0.78$, and $\$ 1.52$ per share, respectively. Compensation expense attributable to stock option awards during the years ended September 30, 2012, 2011, and 2010 totaled $\$ 369$ thousand (\$320 thousand, net of tax), \$131 thousand (\$122 thousand, net of tax), and \$214 thousand ( $\$ 189$ thousand, net of tax), respectively. The following weighted average assumptions were used for valuing stock option grants for the years ended:

|  | September 30, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| Risk-free interest rate | $0.5 \%$ | $1.3 \%$ | 5 | $2.1 \%$ |
| Expected life (years) | 4 |  | $4 \%$ | 4 |
| Expected volatility | $24 \%$ | $25 \%$ | $25 \%$ |  |
| Dividend yield | $2.5 \%$ | $8.1 \%$ | $6.2 \%$ |  |
| Estimated forfeitures | $4.5 \%$ | $12.9 \%$ | $3.3 \%$ |  |

The risk-free interest rate was determined using the yield available on the option grant date for a zero-coupon U.S. Treasury security with a term nearest to the equivalent of the expected life of the option. The expected life for options granted was based upon historical experience. The expected volatility was determined using historical volatilities based on historical stock prices. The dividend yield was determined based upon historical quarterly dividends and the Company's stock price on the option grant date. Estimated forfeitures were determined based upon voluntary termination behavior and actual option forfeitures.

A summary of option activity for the years ended September 30, 2012, 2011, and 2010 follows:

|  | 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  |
| Options outstanding at beginning of year | 906,964 | \$ | 15.09 | 919,639 | \$ | 15.08 | 841,991 | \$ | 14.69 |
| Granted | 1,594,000 |  | 11.89 | 2,030 |  | 10.86 | 119,945 |  | 14.25 |
| Forfeited | $(16,966)$ |  | 16.70 | $(10,180)$ |  | 16.59 | -- |  | -- |
| Expired | $(3,390)$ |  | 11.33 | -- |  | -- | -- |  | -- |
| Exercised | $(8,783)$ |  | 4.07 | $(4,525)$ |  | 8.23 | $(42,297)$ |  | 4.96 |
| Options outstanding at end of year | 2,471,825 | \$ | 13.06 | 906,964 | \$ | 15.09 | 919,639 | \$ | 15.08 |

During the years ended September 30, 2012, 2011, and 2010, the total pretax intrinsic value of stock options exercised was $\$ 68$ thousand, $\$ 19$ thousand, and $\$ 361$ thousand, respectively, and the tax benefits realized from the exercise of stock options were $\$ 25$ thousand, $\$ 7$ thousand, and $\$ 89$ thousand, respectively. The fair value of stock options vested during the years ended September 30, 2012, 2011, and 2010 was $\$ 141$ thousand, $\$ 150$ thousand, and \$264 thousand, respectively.

The following summarizes information about the stock options outstanding and exercisable as of September 30, 2012:


The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value, based on the Company's closing stock price of $\$ 11.96$ as of September 30, 2012, which would have been received by the option holders had all option holders exercised their options as of that date. The total number of in-the-money options exercisable as of September 30, 2012 was 31,212.

As of September 30, 2012, the total future compensation cost related to non-vested stock options not yet recognized in the consolidated statements of income was $\$ 2.2$ million, net of estimated forfeitures, and the weighted average period over which these awards are expected to be recognized was 3.5 years.

Restricted Stock Plans - The Company currently has two plans outstanding which provide for the granting of restricted stock awards, the 2000 Recognition and Retention Plan and the 2012 Equity Incentive Plan. The objective of both plans is to enable the Bank to retain personnel of experience and ability in key positions of responsibility. Employees and directors are eligible to receive benefits under these plans at the sole discretion of the sub-committee. The total number of shares originally eligible to be granted as restricted stock under the 2000 Recognition and Retention Plan was 3,423,364. Prior to stockholder approval of the 2012 Equity Incentive Plan, the 2000 Recognition and Retention Plan still had 358,767 shares available for future restricted stock grants. The 2000 Recognition and Retention Plan plan will expire in April 2015 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The Company does not intend to award any additional grants from the 2000 Recognition and Retention Plan; instead, all future grants of restricted stock will be awarded from the 2012 Equity Incentive Plan, which had 2,363,000 shares originally eligible to be granted as restricted stock. At September 30, 2012, the Company had 1,847,675 shares available for future grants of restricted stock under the 2012 Equity Incentive Plan. This plan will expire in January 2027 and no additional grants may be made after expiration, but outstanding grants continue until they are individually vested, forfeited, or expire. The vesting period of the restricted stock awards under the 2012 Equity Incentive Plan generally ranges from three to five years.
Compensation expense in the amount of the fair market value of the common stock at the date of the grant, as defined by the plans, to the employee is recognized over the period during which the shares vest. Compensation expense attributable to restricted stock awards during the years ended September 30, 2012, 2011, and 2010 totaled $\$ 827$ thousand ( $\$ 531$ thousand, net of tax), \$131 thousand (\$88 thousand, net of tax), and \$238 thousand ( $\$ 153$ thousand, net of tax), respectively. The following provisions generally apply: 1) a recipient of such restricted stock will be entitled to all voting and other stockholder rights (including the right to receive dividends on vested and non-vested shares), except that the shares, while restricted, may not be sold, pledged
or otherwise disposed of and are required to be held in escrow by the Company; 2) if a holder of such restricted stock terminates service for reasons other than death or disability, the holder forfeits all rights to the non-vested shares under restriction; and 3) if a participant's service terminates as a result of death or disability, or if a change in control of the Company occurs, all restrictions expire and all non-vested shares become unrestricted.

A summary of restricted stock activity for the years ended September 30, 2012, 2011, and 2010 follows:

|  | 2012 |  |  | 2011 |  |  |  | 2010 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The estimated forfeiture rate for the restricted stock granted during the year ended September 30, 2012 was $0.88 \%$ and $0 \%$ during the years ended September 30, 2011 and 2010, respectively, based upon voluntary termination behavior and actual forfeitures. The fair value of restricted stock that vested during the years ended September 30, 2012, 2011, and 2010 totaled $\$ 212$ thousand, $\$ 120$ thousand, and $\$ 324$ thousand, respectively. As of September 30, 2012, there was $\$ 5.4$ million, net of estimated forfeitures, of unrecognized compensation cost related to non-vested restricted stock to be recognized over a weighted average period of 3.6 years.

## 11. PERFORMANCE BASED COMPENSATION

The Company and the Bank have a short-term performance plan for all officers and a deferred incentive bonus plan for senior and executive officers. The short-term performance plan has a component tied to Company performance and a component tied to individual participant performance. Individual performance criteria are established by executive management for eligible non-executive employees of the Bank; individual performance of executive officers is reviewed by the committee. Company performance criteria are approved by the committee. Short-term performance plan awards are granted based upon a performance review by the committee. The committee may exercise its discretion and reduce or not grant awards. The deferred incentive bonus plan is intended to operate in conjunction with the short-term performance plan. A participant in the deferred incentive bonus plan can elect to defer into an account between $\$ 2$ thousand and up to $50 \%$ (executive officers can defer up to $50 \%$, while senior officers can elect to defer up to $35 \%$ ) of the short-term performance plan award up to but not exceeding $\$ 100$ thousand. The amount deferred receives an employer match of up to $50 \%$ that is accrued over a three year mandatory deferral period. The amount deferred, plus up to a $50 \%$ match, is deemed to have been invested in Company stock on the last business day of the calendar year preceding the receipt of the short-term performance plan award, in the form of phantom stock. The number of shares deemed purchased in phantom stock receives dividend equivalents as if the stock were owned by the officer. At the end of the mandatory deferral period, the deferred incentive bonus plan award is paid out in cash and is comprised of the initial amount deferred, the match amount, dividend equivalents on the phantom shares over the deferral period and the increase in the market value of the Company's stock over the deferral period, if any, on the phantom shares. There is no provision for the reduction of the deferred incentive bonus plan award if the market value of the Company's stock at the time is lower than the market value at the time of the deemed investment.

The total amount of short-term performance plan awards provided for during the years ended September 30, 2012, 2011, and 2010 amounted to $\$ 2.0$ million, $\$ 1.8$ million and $\$ 1.7$ million, respectively, of which $\$ 386$ thousand, $\$ 345$ thousand, and $\$ 332$ thousand, respectively, was deferred under the deferred incentive bonus plan. The deferrals, any earnings on those deferrals and increases in the market value of the phantom shares, if any, will be paid in 2014, 2015, and 2016. During fiscal years 2012, 2011, and 2010, the amount expensed in conjunction with the deferred amounts was $\$ 162$ thousand, $\$ 153$ thousand, and $\$ 86$ thousand, respectively.

## 12. COMMITMENTS AND CONTINGENCIES

The Bank had commitments outstanding to originate, refinance, purchase, or participate in loans as of September 30, 2012 and 2011 as follows:

|  | 20122011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Originate/refinance fixed-rate | \$ | 102,449 | \$ | 89,059 |
| Originate/refinance adjustable-rate |  | 18,272 |  | 24,047 |
| Purchase/participate fixed-rate |  | 81,107 |  | 30,650 |
| Purchase/participate adjustable-rate |  | 31,315 |  | 26,556 |
|  | \$ | 233,143 | \$ | 170,312 |

As of September 30, 2012 and 2011, the Bank had approved but unadvanced home equity lines of credit of $\$ 261.8$ million and $\$ 264.6$ million, respectively. As of September 30, 2012 and 2011, the Bank had unadvanced commitments on commercial loans of $\$ 239$ thousand and $\$ 957$ thousand, respectively.
Commitments to originate mortgage and non-mortgage loans are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a rate lock fee. Some of the commitments are expected to expire without being fully drawn upon; therefore the amount of total commitments disclosed above does not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by the Bank, upon extension of credit is based on management's credit evaluation of the customer. As of September 30, 2012 and 2011, there were no significant loan-related commitments that met the definition of derivatives or commitments to sell mortgage loans.

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a material adverse effect on the Company's consolidated financial statements for the year ended September 30, 2012 or future periods.

## 13. REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a material adverse effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

The Bank was required to start filing a Call Report with the OCC starting with the quarter ended March 31, 2012. Prior to that date, the Bank filed a Thrift Financial Report with the OTS. The capital ratios presented in the Call Report differ from that of the Thrift Financial Report. The September 30, 2011 capital ratios presented in the table below are based on Thrift Financial Report guidelines while the September 30, 2012 capital ratios are based on the Call Report guidelines. As of September 30, 2012 and 2011, the most recent regulatory guidelines categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," the Bank must maintain minimum capital ratios as set forth in the table below. Management believes, as of September 30, 2012, that the Bank meets all capital adequacy requirements to which it is subject and there were no conditions or events subsequent to September 30, 2012 that would change the Bank's category. There are currently no regulatory capital requirements at the Company.
$\left.\begin{array}{lllllllllll} & & & & & & \begin{array}{c}\text { To Be Well } \\ \text { Capitalized }\end{array} \\ \text { Under Prompt }\end{array}\right)$

A reconciliation of the Bank's equity under GAAP to regulatory capital amounts as of September 30, 2012 and 2011 is as follows:

2012
(Dollars in thousands)
Total Bank equity as reported under GAAP

|  | 2012 |  | $\mathbf{2 0 1 1}$ |
| ---: | ---: | ---: | ---: |
|  | (Dollars in thousands) |  |  |
| $\$$ | $1,379,357$ | $\$$ | $1,395,708$ |
|  | $(24,179)$ |  | $(26,314)$ |
|  | $(73)$ |  | $(251)$ |
|  | $1,355,105$ |  | $1,369,143$ |
|  | 11,100 |  | 11,710 |
|  | $1,366,205$ | $\$$ | $1,380,853$ |

${ }^{(1)}$ The September 30, 2011 ACL amount represents the general valuation allowances calculated using the formula analysis. SVAs were netted against the related loan balance on the Thrift Financial Report and are therefore not included in this amount.

Generally, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required that the Bank remain well capitalized before and after the proposed distribution. So long as the Bank continues to remain "well capitalized" after each capital distribution and operates in a safe and sound manner, it is management's belief that the OCC and FRB will continue to allow the Bank to distribute its net income to the Company, although no assurance can be given in this regard.

## 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Measurements - ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 applies only to fair value measurements already required or permitted by other accounting standards and does not impose requirements for additional fair value measures. ASC 820 was issued to increase consistency and comparability in reporting fair values.

The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. The Company did not have any liabilities that were measured at fair value at September 30, 2012 and 2011. The Company's AFS securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets or liabilities on a nonrecurring basis, such as OREO, LHFS, and loans individually evaluated for impairment. These non-recurring fair value adjustments involve the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

In accordance with ASC 820, the Company groups its assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models, and similar techniques. The results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability.

The Company bases its fair values on the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. As required by ASC 820, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.

The following is a description of valuation methodologies used for assets measured at fair value on a recurring basis.

AFS Securities - The Company's AFS securities portfolio is carried at estimated fair value, with any unrealized gains and losses, net of taxes, reported as AOCI in stockholders' equity. The majority of the securities within the AFS portfolio are issued by U.S. GSEs. The Company's major security types based on the nature and risks of the securities are:

- GSE Debentures - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for similar securities (Level 2).
- Municipal Bonds - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for securities with similar credit profiles (Level 2).
- Trust Preferred Securities - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking prepayment and underlying credit considerations into account. The discount rates are derived from secondary trades and bid/offer prices (Level 3).
- MBS - Estimated fair values are based on a discounted cash flow method. Cash flows are determined based on prepayment projections of the underlying mortgages and are discounted using current market yields for benchmark securities (Level 2).

The following tables provide the level of valuation assumption used to determine the carrying value of the Company's AFS securities measured at fair value on a recurring basis at September 30, 2012 and 2011.

|  | September 30, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) ${ }^{(1)}$ |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| AFS Securities: |  |  |  |  |  |  |  |  |
| GSE debentures | \$ | 861,724 | \$ | -- | \$ | 861,724 | \$ | -- |
| Municipal bonds |  | 2,516 |  | -- |  | 2,516 |  | -- |
| Trust preferred securities |  | 2,298 |  | -- |  | -- |  | 2,298 |
| MBS |  | 540,306 |  | -- |  | 540,306 |  | -- |
|  |  | 1,406,844 | \$ | -- | \$ | 1,404,546 | \$ | 2,298 |

September 30, 2011

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) ${ }^{(2)}$ |
|  |  | (Dollars | thousands) |  |
| AFS Securities: |  |  |  |  |
| GSE debentures | \$ 748,308 | \$ | \$ 748,308 | \$ |
| Municipal bonds | 2,754 | -- | 2,754 | -- |
| Trust preferred securities | 2,941 | -- | -- | 2,941 |
| MBS | 732,436 | -- | 732,436 | - |
|  | \$ 1,486,439 | \$ -- | \$ 1,483,498 | \$ 2,941 |

[^3]The following is a description of valuation methodologies used for significant assets measured at fair value on a non-recurring basis.

Loans Receivable - The unpaid principal balance of loans individually evaluated for impairment at September 30,2012 and 2011 was $\$ 26.9$ million and $\$ 72.0$ million, respectively. The decrease in the recorded investment of loans individually evaluated for impairment between September 30, 2011 and 2012 was due primarily to a change in our process of evaluating TDRs for impairment, as a result of the implementation of a new loan charge-off policy during the year ended September 30, 2012 in order to conform to OCC Call Report requirements as previously discussed in Note 4, Loans Receivable and Allowance for Credit Losses. Substantially all of the loans individually evaluated for impairment were secured by residential real estate. Fair values were estimated through current appraisals, BPOs, or listing prices to ensure that the carrying value of the loan was not in excess of the fair value of the collateral, less estimated selling costs. Fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. Based on this evaluation, the Bank charged-off any loss amounts at September 30, 2012 per the Bank's new loan charge-off policy implemented in January 2012; therefore there was no ACL related to these loans at September 30, 2012. The ACL related to these loans at September 30, 2011 was $\$ 3.8$ million.

OREO - OREO primarily represents residential real estate acquired as a result of foreclosure or by deed in lieu of foreclosure and is carried at lower-of-cost or fair value. Fair value is estimated through current appraisals, BPOs or listing prices. As these properties are actively marketed, estimated fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. The fair value of OREO at September 30, 2012 and 2011 was $\$ 8.0$ million and $\$ 11.3$ million, respectively.

The following tables provide the level of valuation assumption used to determine the carrying value of the Company's assets measured at fair value on a non-recurring basis at September 30, 2012 and 2011.

September 30, 2012


Fair Value Disclosures - The Company determined estimated fair value amounts using available market information and a selection from a variety of valuation methodologies. However, considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amount the Company could realize in a current market exchange. The use of different market assumptions and estimation methodologies may have a material impact on the estimated fair value amounts. The fair value estimates presented herein are based on pertinent information available to management as of September 30, 2012 and 2011. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since those dates. The carrying amounts and estimated fair values of the Company's financial instruments as of September 30, 2012 and 2011 were as follows:


The following methods and assumptions were used to estimate the fair value of the financial instruments:
Cash and Cash Equivalents - The carrying amounts of cash and cash equivalents are considered to approximate their fair value due to the nature of the financial asset (Level 1).
AFS and HTM Securities - Estimated fair values of securities are based on one of three methods: 1) quoted market prices where available, 2) quoted market prices for similar instruments if quoted market prices are not available, 3) unobservable data that represents the Bank's assumptions about items that market participants would consider in determining fair value where no market data is available. AFS securities are carried at estimated fair value. HTM securities are carried at amortized cost. (Level 2).

Loans Receivable - The fair value of one- to four-family mortgages and home equity loans are generally estimated using the present value of expected future cash flows, assuming future prepayments and using discount factors determined by prices obtained from securitization markets, less a discount for the cost of servicing and lack of liquidity. The estimated fair value of the Bank's multi-family and consumer loans are based on the expected future cash flows assuming future prepayments and discount factors based on current offering rates. (Level 3).
$B O L I$ - The carrying value of BOLI is considered to approximate its fair value due to the nature of the financial asset (Level 1).

Capital Stock of FHLB - The carrying value of FHLB stock equals cost. The fair value is based on redemption at par value (Level 1).
Deposits - The estimated fair value of demand deposits, savings and money market accounts is the amount payable on demand at the reporting date. The estimated fair value of these deposits at September 30, 2012 was $\$ 1.98$ billion (Level 1). The fair value of certificates of deposit is estimated by discounting future cash flows using current LIBOR rates. The estimated fair value of certificates of deposit at September 30, 2012 was $\$ 2.63$ billion (Level 2).
Advances from FHLB and Other Borrowings - The fair value of fixed-maturity borrowed funds is estimated by discounting estimated future cash flows using currently offered rates (Level 2).

## 15. SUBSEQUENT EVENTS

In preparing these financial statements, management has evaluated events occurring subsequent to September 30, 2012, for potential recognition and disclosure. There have been no material events or transactions which would require adjustments to the consolidated financial statements at September 30, 2012.

## 16. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following tables present summarized quarterly data for each of the years indicated for the Company.

| First | Second <br> Quarter | Third <br> Quarter | Fourth <br> Quarter |
| :---: | :---: | :---: | :---: |
| Quarter | Total |  |  |

(Dollars and counts in thousands, except per share amounts)
2012

| Total interest and dividend income | $\$ 84,827$ | $\$$ | 83,274 | $\$$ | 80,645 | $\$$ | 79,305 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest and dividend income | 45,374 | 47,466 |  | 46,188 | 45,051 |  |  |
| Provision for credit losses | 540 | 1,500 | -- | -- | 184,881 |  |  |
| Net income | 18,789 | 19,315 | 18,673 | 17,736 | 74,513 |  |  |
| Basic earnings per share | 0.12 | 0.12 | 0.12 | 0.11 | 0.47 |  |  |
| Diluted earnings per share | 0.12 | 0.12 | 0.12 | 0.11 | 0.47 |  |  |
| Dividends declared per share | 0.175 | 0.075 | 0.075 | 0.075 | 0.400 |  |  |
| Average number of basic shares outstanding | 161,923 | 161,722 | 156,962 | 151,077 | 157,913 |  |  |
| Average number of diluted shares outstanding | 161,931 | 161,728 | 156,966 | 151,079 | 157,916 |  |  |
|  |  |  |  |  |  |  |  |
| 2011 |  |  |  |  |  |  |  |
| Total interest and dividend income | $\$ 87,247$ | $\$$ | 84,941 | $\$$ | 88,083 | $\$$ | 86,594 |
| Net interest and dividend income | 40,005 | 40,556 | 44,308 | 43,865 | 168,734 |  |  |
| Provision for credit losses | 650 | 520 | 1,240 | 1,650 | 4,060 |  |  |
| Net income (loss) | $11,258)$ | 15,636 | 17,259 | 16,766 | 38,403 |  |  |
| Basic earnings (loss) per share | $(0.07)$ | 0.10 | 0.10 | 0.10 | 0.24 |  |  |
| Diluted earnings (loss) per share | $(0.07)$ | 0.10 | 0.10 | 0.10 | 0.24 |  |  |
| Dividends declared per share | 0.800 | 0.675 | 0.075 | 0.075 | 1.625 |  |  |
| Average number of basic shares outstanding | 165,541 | 161,500 | 161,642 | 161,784 | 162,625 |  |  |
| Average number of diluted shares outstanding | 165,541 | 161,507 | 161,648 | 161,791 | 162,633 |  |  |

## 17. PARENT COMPANY FINANCIAL INFORMATION (PARENT COMPANY ONLY)

The Company serves as the holding company for the Bank (see Note 1). The Company's (parent company only) balance sheets as of September 30, 2012 and 2011, and the related statements of income and cash flows for each of the three years in the period ended September 30, 2012 are as follows:

BALANCE SHEETS
SEPTEMBER 30, 2012 and 2011
(Dollars in thousands, except share amounts)

## ASSETS

Cash and cash equivalents
Investment in the Bank
AFS securities, at fair value (amortized cost of $\$ 60,074$ and $\$ 362,271$ )
Note receivable - ESOP
Other assets
Accrued interest
2012
2011

Income tax receivable
Deferred income tax assets
TOTAL ASSETS

| $\$$ | 308,648 | \$ |
| :--- | ---: | ---: |
|  | $1,379,357$ | $1,395,708$ |
|  | 60,120 | 362,875 |
|  | 50,087 | 52,759 |
|  | 84 | 75 |
|  | 263 | 1,812 |
|  | 3,092 | 2,855 |
|  | 7,103 | 10,409 |
| $\$ 1,808,754$ | $1,939,594$ |  |

## LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES:

Accounts payable and accrued expenses
\$ 2,296 \$ 65

STOCKHOLDERS' EQUITY:
Preferred stock, $\$ .01$ par value; 100,000,000 shares authorized, no shares issued or outstanding
Common stock, $\$ .01$ par value; $1,400,000,000$ shares authorized, $155,379,739$ and $167,498,133$ shares issued and outstanding as of September 30, 2012 and 2011, respectively
Additional paid-in capital
Unearned compensation - ESOP
Retained earnings
AOCI, net of tax
Total stockholders' equity

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

1,554 1,675
1,292,122 1,392,567
$(47,575) \quad(50,547)$
536,150 569,127
24,207 26,707
1,806,458 1,939,529
\$ 1,808,754 \$ 1,939,594

## STATEMENTS OF INCOME

YEARS ENDED SEPTEMBER 30, 2012, 2011 and 2010
(Dollars in thousands)

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |
| Dividend income from the Bank | \$ | 88,871 | \$ | 45,643 | \$ | 84,869 |
| Interest income from other investments |  | 2,835 |  | 3,221 |  | 2,927 |
| Interest income from securities |  | 1,062 |  | 1,093 |  | -- |
| Total interest and dividend income |  | 92,768 |  | 49,957 |  | 87,796 |
| INTEREST EXPENSE |  | -- |  | 855 |  | 1,680 |
| NET INTEREST AND DIVIDEND INCOME |  | 92,768 |  | 49,102 |  | 86,116 |
| OTHER INCOME |  | -- |  | 26 |  | 50 |
| OTHER EXPENSES: |  |  |  |  |  |  |
| Contribution to Foundation |  | -- |  | 40,000 |  | -- |
| Salaries and employee benefits |  | 838 |  | 856 |  | 929 |
| Regulatory and outside services |  | 276 |  | 337 |  | 493 |
| Other, net |  | 694 |  | 650 |  | 270 |
| Total other expenses |  | 1,808 |  | 41,843 |  | 1,692 |
| INCOME BEFORE INCOME TAX EXPENSE (BENEFIT) AND EQUITY IN (EXCESS OF DISTRIBUTION OVER) UNDISTRIBUTED |  |  |  |  |  |  |
| EARNINGS OF SUBSIDIARY |  | 90,960 |  | 7,285 |  | 84,474 |
| INCOME TAX EXPENSE (BENEFIT) |  | 731 |  | $(13,425)$ |  | (138) |
| INCOME BEFORE EQUITY IN (EXCESS OF DISTRIBUTION OVER) |  |  |  |  |  |  |
| UNDISTRIBUTED EARNINGS OF SUBSIDIARY |  | 90,229 |  | 20,710 |  | 84,612 |
| EQUITY IN (EXCESS OF DISTRIBUTION OVER) |  |  |  |  |  |  |
| UNDISTRIBUTED EARNINGS OF SUBSIDIARY |  | $(15,716)$ |  | 17,693 |  | $(16,772)$ |
| NET INCOME | \$ | 74,513 | \$ | 38,403 | \$ | 67,840 |

## STATEMENTS OF CASH FLOWS

YEARS ENDED SEPTEMBER 30, 2012, 2011 and 2010
(Dollars in thousands)

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |  |  |
| Net income | \$ | 74,513 | \$ | 38,403 | \$ | 67,840 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Equity in excess of distribution over/(undistributed) earnings of subsidiary |  | 15,716 |  | $(17,693)$ |  | 16,772 |
| Amortization/accretion of premiums/discounts |  | 2,196 |  | 3,529 |  | -- |
| Other, net |  | 1,549 |  | $(1,812)$ |  | 1 |
| Provision for deferred income taxes |  | 5,422 |  | $(10,409)$ |  | -- |
| Changes in: |  |  |  |  |  |  |
| Other assets |  | (9) |  | 1,547 |  | -- |
| Income taxes receivable/payable |  | $(2,160)$ |  | $(2,927)$ |  | 24 |
| Accounts payable and accrued expenses |  | 33 |  | (355) |  | 3 |
| Net cash flows provided by operating activities |  | 97,260 |  | 10,283 |  | 84,640 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |  |
| Offering proceeds downstreamed to Bank |  | -- |  | $(567,422)$ |  | -- |
| Purchase of AFS investment securities |  | -- |  | $(405,800)$ |  | -- |
| Proceeds from maturities of AFS securities |  | 300,000 |  | 40,000 |  | -- |
| Proceeds from maturities of Bank certificates |  | -- |  | 55,000 |  | 5,000 |
| Purchase of Capitol Federal Financial, Inc. stock |  | -- |  | -- |  | (1) |
| Principal collected on notes receivable from ESOP |  | 2,672 |  | 2,525 |  | 2,387 |
| Net cash flows provided by/(used in) investing activities |  | 302,672 |  | $(875,697)$ |  | 7,386 |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Net proceeds from stock offering (deferred offering costs) |  | -- |  | 1,094,101 |  | $(5,982)$ |
| Payment from subsidiary for purchase of common stock related to restricted stock awards |  | 6,128 |  | -- |  | 162 |
| Dividends paid |  | $(63,768)$ |  | $(150,110)$ |  | $(48,400)$ |
| Repayment of other borrowings |  | -- |  | $(53,609)$ |  | -- |
| Repurchase of common stock |  | $(146,781)$ |  | -- |  | $(4,019)$ |
| Stock options exercised |  | 36 |  | 35 |  | 210 |
| Net cash flows (used in)/provided by financing activities |  | $(204,385)$ |  | 890,417 |  | $(58,029)$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS |  | 195,547 |  | 25,003 |  | 33,997 |
| CASH AND CASH EQUIVALENTS: |  |  |  |  |  |  |
| Beginning of year |  | 113,101 |  | 88,098 |  | 54,101 |
| End of year | \$ | 308,648 | \$ | 113,101 | \$ | 88,098 |

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Interest payments

## SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES:

Note to ESOP in exchange for common stock
\$ -- \$ 1,274 $\xlongequal{\text { \$ 1,678 }}$
$\qquad$

# stockholder information <br> <br> Annual Meeting <br> <br> Annual Meeting <br> The Annual Meeting of Stockholders will be held at 10:00 a.m. local time on January 22, 2013 at the Bradbury Thompson Center, 

 1700 SW Jewell St on the Washburn University campus in Topeka, Kansas.
## Stock Listing

Capitol Federal Financial, Inc. common stock is traded on the Global Select tier of the NASDAQ Stock Market under the symbol "CFFN".

## Price Range of Common Stock

The high and low sales prices for the common stock as reported on the NASDAQ Stock Market, as well as dividends declared per share, are reflected in the table below. Such information reflects inter-dealer prices, without retail markup, markdown or commission and may not represent actual transactions. The sales prices for commom stock during the first quarter of fiscal year 2011 have been revised to reflect the 2.2637 exchange ratio in conjunction with the corporate reorganization in December 2010.

| FISCAL YEAR 2012 | HIGH | LOW | DIVIDENDS |
| :--- | :---: | :---: | :---: |
| First Quarter | $\$ 11.64$ | $\$ 10.30$ | $\$ 0.175$ |
| Second Quarter | $\$ 12.13$ | $\$ 11.38$ | $\$ 0.075$ |
| Third Quarter | $\$ 12.16$ | $\$ 11.16$ | $\$ 0.075$ |
| Fourth Quarter | $\$ 12.04$ | $\$ 11.45$ | $\$ 0.075$ |
|  |  |  |  |
| FISCAL YEAR 2011 | HIGH | LOW | DIVIDENDS |
| First Quarter | $\$ 11.94$ | $\$ 10.16$ | $\$ 0.800$ |
| Second Quarter | $\$ 12.70$ | $\$ 11.17$ | $\$ 0.675$ |
| Third Quarter | $\$ 12.08$ | $\$ 10.93$ | $\$ 0.075$ |
| Fourth Quarter | $\$ 11.94$ | $\$ 10.28$ | $\$ 0.075$ |

## 66 It is the Board's intent to again pay 100 percent of our net earnings in fiscal year 2013 to our stockholders in the form of cash dividends.

During calendar year 2012 , the Company paid $\$ 73.2$ million in cash dividends, which consisted of $\$ 46.6$ million of regular quarterly dividends, and a special year-end dividend of $\$ 26.6$ million. The special year-end dividend is the result of the Board of Directors' commitment to distribute to stockholders 100\% of the annual earnings of Capitol Federal Financial, Inc. for fiscal years 2012 and 201 I, the first two years after the second-step stock conversion was completed in December 2010.

For fiscal year 2013, it is the intent of the Board of Directors and management to continue with the payout of $100 \%$ of the Company's earnings to its stockholders. Our cash dividend payout policy is continually reviewed by management and the Board of Directors. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. The Company relies significantly upon capital distributions from the Bank to accumulate cash for the payment of dividends to Company stockholders. See Notes I and I3 in the Notes to Consolidated Financial Statements for a discussion of restrictions on the Bank's ability to make capital distributions.

At November I6, 2012, there were I52,907,557 shares of Capitol Federal Financial, Inc. common stock issued and outstanding and approximately 11,910 stockholders of record.

## Stockholders and General Inquiries

James D. Wempe, Vice President<br>Capitol Federal Financial, Inc., 700 South Kansas Avenue, Topeka, KS 66603<br>(785) 270-6055<br>e-mail: jwempe@capfed.com<br>Copies of our Annual Report on Form 10-K for the fiscal year ended September 30, 2012 are available at no charge to stockholders upon request.

## Transfer Agent

American Stock Transfer \& Trust Company
(800) 937-5449


[^0]:    Cumulative one-year gap - interest rates +200 bp
    at September 30, 2012
    Cumulative one-year gap at September 30, 2011
    Cumulative one-year gap at September 30, 2010

[^1]:    ${ }^{(1)}$ Rates include the net impact of the deferred prepayment penalties related to the prepayment of certain FHLB advances and deferred gains associated with the interest rate swap terminations in prior years.

[^2]:    With no related allowance recorded
    One- to four-family - originated
    One- to four-family - purchased
    Multi-family and commercial
    Consumer - home equity
    Consumer - other
    With an allowance recorded
     One- to four-family - purchased Multi-family and commercial Consumer - home equity One- to four-family - originated rcial Consumer - home equity

    픙

[^3]:    ${ }^{(1)}$ The Company's Level 3 AFS securities had no activity from September 30, 2011 to September 30, 2012, except for principal repayments of $\$ 996$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions of net unrealized losses included in other comprehensive income for the year ended September 30, 2012 were $\$ 78$ thousand.
    ${ }^{(2)}$ The Company's Level 3 AFS securities had no activity from September 30, 2010 to September 30, 2011, except for principal repayments of $\$ 87$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions of net unrealized losses included in other comprehensive income for the year ended September 30, 2011 were $\$ 115$ thousand.

