

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-K**

(Mark one)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the Year Ended December 31, 2010

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **333-155428**

**REDWOOD MORTGAGE INVESTORS IX, LLC**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**26-3541068**

(I.R.S. Employer  
Identification Number)

**900 Veterans Blvd., Suite 500, Redwood City, CA**

(Address of principal executive offices)

**94063-1743**

(Zip Code)

**(650) 365-5341**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:  
Securities registered pursuant to Section 12(g) of the Act:

None  
Units of Membership Interests

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

☐ YES ☒ NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

☐ YES ☒ NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

☒ YES ☐ NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

☐ YES ☒ NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

☐ YES ☒ NO

The registrant's units of membership interests are not publicly traded and therefore have no market value. The registrant is currently conducting the ongoing initial public offering of its units pursuant to a Registration Statement on Form S-11, which are being sold at \$1.00 per unit.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Prospectus, dated June 8, 2009, included as part of the Post Effective Amendment No. 3 to the Registration Statement on Form S-11 (SEC File No. 333-155428) filed with the SEC on January 31, 2011, are incorporated in the following sections of this report:

- Part I – Item 1 - Business
- Part III – Item 11 –Executive Compensation
- Part III – Item 13 – Certain Relationships and Related Transactions, and Director Independence

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Index to Form 10-K**

December 31, 2010

| <b>Part I</b>   |  |             |
|-----------------|--|-------------|
|                 |  | Page<br>No. |
| Item 1          | – Business   | 4           |
| Item 1A         | – Risk Factors   | 14          |
| Item 1B         | – Unresolved Staff Comments (Not applicable)   | 34          |
| Item 2          | – Properties (Not included as company owns no properties)  | 34          |
| Item 3          | – Legal Proceedings  | 34          |
| Item 4          | – Reserved   | 34          |
| <b>Part II</b>  |  |             |
| Item 5          | – Market for the Registrant’s Units, Related Unitholder Matters and<br>Issuer Purchases of Equity Securities | 35          |
| Item 6          | – Selected Financial Data (Not included as smaller reporting company)  | 36          |
| Item 7          | – Management’s Discussion and Analysis of Financial Condition and Results of Operations                      | 36          |
| Item 7A         | – Quantitative and Qualitative Disclosures About Market Risk (Not included as smaller reporting company)     | 49          |
| Item 8          | – Consolidated Financial Statements and Supplementary Data   | 50          |
| Item 9          | – Changes in and Disagreements with Accountants on Accounting and Financial Disclosure                       | 74          |
| Item 9A         | – Controls and Procedures  | 74          |
| Item 9B         | – Other Information  | 74          |
| <b>Part III</b> |  |             |
| Item 10         | – Directors, Executive Officers and Corporate Governance   | 74          |
| Item 11         | – Executive Compensation   | 76          |
| Item 12         | – Security Ownership of Certain Beneficial Owners and Management, and Related Stockholder Matters            | 77          |
| Item 13         | – Certain Relationships and Related Transactions, and Director Independence                                  | 77          |
| Item 14         | – Principal Accountant Fees and Services   | 77          |
| <b>Part IV</b>  |  |             |
| Item 15         | – Exhibits and Financial Statement Schedules   | 78          |
| Signatures      |  | 79          |
| Certifications  |  | 81          |

## **Part I**

### **Forward-Looking Statements.**

Certain statements in this Report on Form 10-K which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, including statements regarding the Company's expectations, hopes, intentions, beliefs and strategies regarding the future. Forward-looking statements include statements regarding future interest rates and economic conditions and their effect on the company and its assets, trends in the California real estate market, estimates as to the allowance for loan losses, estimates of future member withdrawals, 2011 annualized yield estimates and beliefs relating to the impact on the company from current economic conditions and trends in the financial and credit markets. Actual results may be materially different from what is projected by such forward-looking statements. Factors that might cause such a difference include unexpected changes in economic conditions and interest rates, the impact of competition and competitive pricing and downturns in the real estate markets in which the Company has made loans. All forward-looking statements and reasons why results may differ included in this Form 10-K are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ.

### **Item 1 – Business**

#### **Overview**

Redwood Mortgage Investors IX, LLC, is a Delaware limited liability company formed in October 2008, to make loans secured primarily by first and second deeds of trust on California real estate. Redwood Mortgage Corp. (RMC) and Gymno Corporation, both California Corporations, are the managers of the company. The address of the company and the managers is 900 Veterans Blvd., Suite 500, Redwood City, California 94063. The rights, duties and powers of the managers and members of the company are governed by the company's operating agreement and the Delaware Limited Liability Company Act.

On November 18, 2008, the company filed a Registration Statement on Form S-11 with the Securities and Exchange Commission (SEC) in connection with an offering of up to 150,000,000 units of its membership interests, at \$1 per unit, to the public in its primary offering and 37,500,000 units, at \$1 per unit, to its members pursuant to its distribution reinvestment plan. On June 8, 2009, the SEC declared the company's Registration Statement effective and the company commenced its initial public offering. The offering is ongoing and it may continue for up to a three year period from the June 2009 effectiveness date or may be terminated earlier by the managers in their discretion. On October 5, 2009, we accepted subscriptions for, and held an initial closing on, subscriptions in excess of the minimum offering amount, and on October 6, 2009, \$1,013,204 was released from the escrow account to the company. Upon the admission of additional members, we refunded to our initial member, Gymno Corporation, its \$10,000 capital contribution and Gymno Corporation was withdrawn as the initial member.

The following summarizes the status of the offering proceeds, at \$1 per unit, as of December 31, 2010:

- Proceeds from investors in applicant status at December 31, 2010 (later accepted by the managers): \$1,285,031.
- Proceeds from total units sold in the primary offering from October 5, 2009, through December 31, 2010: \$5,922,885
- Proceeds under our distribution reinvestment plan from electing members: \$55,318
- Proceeds from premiums paid by RMC: \$44,240 <sup>(1)</sup>

- (1) If a member acquired his units through an unsolicited sale, his capital account will be credited with his capital contribution plus the amount of the sales commissions, if any, paid by Redwood Mortgage Corp. that are specially allocated to the member.

The managers are solely responsible for managing our business, subject to the rights of the members to vote on specified matters. Any one of the managers acting alone has the power and authority to act for and bind the company. Members representing a majority of the outstanding units may, without the concurrence of the managers, vote to: (i) dissolve the company, (ii) amend the operating agreement, subject to certain limitations, (iii) approve or disapprove the sale of all or substantially all of the assets of the company or (iv) remove or replace one or all of the managers or elect additional or new managers.

Profits and losses are allocated among the members according to their respective capital accounts monthly after 1% of the profits and losses are allocated to the managers. The allocation to the managers (combined) may not exceed 1%. The monthly results are subject to subsequent adjustment as a result of quarterly and year-end accounting and reporting. Members may elect to have all or a portion of their monthly distributions reinvested in additional units, subject to the availability of units under the distribution reinvestment plan. Members may withdraw from the distribution reinvestment plan with written notice. No provision for federal and state income taxes (other than an \$800 state minimum tax) is made in the financial statements since income taxes are the obligation of the members if and when income taxes apply. Investors should not expect the company to provide tax benefits of the type commonly associated with limited liability company tax shelter investments.

There are substantial restrictions on transferability of units and accordingly an investment in the company is non-liquid. Members have no right to withdraw from the company or to obtain the return of their capital account for at least one year from the date of purchase of units. In order to provide a certain degree of liquidity, we have adopted a unit redemption program, whereby after the one year period, a member may redeem all or part of their units, subject to certain limitations.

We commenced active operations and began originating/funding loans in October 2009. The amount of loans the company funds or acquires will depend upon the number of units sold in the offering and the resulting amount of the net proceeds available for investment in loans. The company is scheduled to terminate in 2028, unless our term is extended by the vote of a majority in interest of the members or earlier sooner terminated as provided in the operating agreement.

#### **Lending and Investment Guidelines, Objectives and Criteria**

The company's primary objectives are to make investments which will:

- Yield a high rate of return from mortgage lending;
- Preserve and protect our capital; and
- Generate and distribute cash flow from operations to investors.

Loans are arranged and serviced by RMC. The company generally funds loans:

- Secured by deeds of trust on real property located in California;
- Providing for monthly payments of principal and interest at fixed rates, with payments calculated on a 30 year amortization basis;
- Having maturities of 5 years or less, not to exceed 15 years.

At December 31, 2010, one exception to these general terms was:

- One loan with principal of \$877,500 (about 14% of our total assets) payable on an interest only basis and maturing in October 2011. As the portfolio grows within the near term, it is anticipated the single loan exceeding 10% of assets will fall under 10% of assets.

The cash flow and the income generated by the real property securing the loan factor into the credit decisions, as does the general creditworthiness, experience and reputation of the borrower. For loans secured by real property used commercially, such considerations though are subordinate to a determination that the value of the real property is sufficient, in and of itself, as a source of repayment. The amount of the our loan combined with the outstanding debt and claims secured by a senior deed of trust on the commercial real property generally will not exceed a specified percentage of the appraised value of the property (the loan to value ratio or LTV) as determined by an independent written appraisal at the time the loan is made. The loan-to-value ratio generally will not exceed 80% for residential properties (including multi-family), 75% for commercial properties, and 50% for land. The excess of the value of the collateral securing the loan over the total debt owing on the property, including the company's loan, is the "protective equity".

We believe our LTV policy gives us more potential protective equity than competing lenders who fund loans with a higher LTV. However, we may be viewed as an "asset" lender based on our emphasis on LTV in our underwriting process. Being an "asset" lender may increase the likelihood of payment defaults by borrowers. Accordingly, the company may have a higher level of loan-payment delinquency and loans designated as impaired for financial reporting purposes than that of lenders, such as banks and other financial institutions subject to federal and state banking regulations, which are typically viewed as "credit" lenders.

Recently enacted federal legislation impacts the lending to non-commercial residential borrowers by requiring that the lender consider a borrower's ability to meet payment obligations specified in the loan documents. While the implementing regulations are not yet finalized, the manager is monitoring developments and, if and when applicable will adjust underwriting and lending practices accordingly. Residential lending on owner occupied properties that would be subject to the legislation and regulations generally has not been a significant portion of the loans made by the company's manager.

The company's investment criteria and policies are more fully described under the section entitled "Investment Objectives and Criteria", on pages 61-67 of the company's prospectus, dated June 8, 2009, which is incorporated herein by reference.

#### Secured Loan Portfolio

- *Secured loans unpaid principal balance (principal)* - Secured loan transactions are summarized in the following table for the years ended December 31.

|                              | 2010                | 2009                |
|------------------------------|---------------------|---------------------|
| Principal, beginning of year | \$ 1,253,742        | \$ —                |
| New loans added              | 2,709,830           | 1,254,177           |
| Borrower repayments          | (807,944)           | (435)               |
| Principal, end of year       | <u>\$ 3,155,628</u> | <u>\$ 1,253,742</u> |

- *Loan characteristics* - Secured loans had the characteristics presented in the following table.

|   | 2010         | 2009         |
|---|--------------|--------------|
| Number of secured loans                                       | 12           | 8            |
| Secured loans – principal                                     | \$ 3,155,628 | \$ 1,253,742 |
| Secured loans – interest rates range (fixed)                  | 8.50-11.00%  | 8.75-10.00%  |
| Average secured loan – principal                              | \$ 262,969   | \$ 156,718   |
| Average principal as percent of total principal               | 8.33%        | 12.50%       |
| Average principal as percent of members' capital              | 5.09%        | 13.94%       |
| Average principal as percent of total assets                  | 4.08%        | 9.17%        |
| Largest secured loan – principal                              | \$ 877,500   | \$ 269,487   |
| Largest principal as percent of total principal               | 27.81%       | 21.49%       |
| Largest principal as percent of members' capital              | 16.99%       | 23.98%       |
| Largest principal as percent of total assets                  | 13.60%       | 15.78%       |
| Smallest secured loan – principal                             | \$ 97,997    | \$ 98,766    |
| Smallest principal as percent of total principal              | 3.11%        | 7.88%        |
| Smallest principal as percent of members' capital             | 1.90%        | 8.79%        |
| Smallest principal as percent of total assets                 | 1.52%        | 5.78%        |
| Number of counties where security is located (all California) | 8            | 6            |
| Largest percentage of principal in one county                 | 27.81%       | 29.37%       |
| Number of secured loans in foreclosure                        | —            | —            |
| Secured loans in foreclosure – principal                      | —            | —            |
| Number of secured loans with an interest reserve              | —            | —            |
| Interest reserves   | \$ —         | \$ —         |

As of December 31, 2010, the company's largest loan in the principal of \$877,500 represents 27.81% of outstanding secured loans and 13.60% of company assets. The loan is secured by a residential property located in Santa Clara County, California, requires payments of interest only at an interest rate of 8.50% and matures on October 1, 2011.

Larger loans sometimes increase above 10% of the secured loan portfolio or company assets as these amounts decrease due to member withdrawals and loan payoffs and due to restructuring of existing loans. As the portfolio grows within the near term, it is anticipated the single loan exceeding 10% of assets will fall under 10% of assets.

- *Lien position* - Secured loans had the lien positions presented in the following table.

|  | 2010  |               |         | 2009  |              |         |
|--|-------|---------------|---------|-------|--------------|---------|
|  | Loans | Principal     | Percent | Loans | Principal    | Percent |
| First trust deeds  | 6     | \$ 1,813,697  | 57%     | 5     | \$ 833,817   | 67%     |
| Second trust deeds   | 6     | 1,341,931     | 43      | 3     | 419,925      | 33      |
| Third trust deeds  | —     | —             | —       | —     | —            | —       |
| Total secured loans  | 12    | 3,155,628     | 100%    | 8     | 1,253,742    | 100%    |
| Liens due other lenders at loan closing  |       | 3,464,067     |         |       | 707,893      |         |
| Total debt   |       | \$ 6,619,695  |         |       | \$ 1,961,635 |         |
| Appraised property value at loan closing                                       |       | \$ 11,565,115 |         |       | \$ 4,442,021 |         |
| Percent of total debt to appraised values (LTV) at loan closing <sup>(1)</sup> |       | 57.24%        |         |       | 44.16%       |         |

(1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in security property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any.

- *Property type* - Secured loans summarized by property type are presented in the following table.

|                     | 2010  |              |         | 2009  |              |         |
|---------------------|-------|--------------|---------|-------|--------------|---------|
|                     | Loans | Principal    | Percent | Loans | Principal    | Percent |
| Single family       | 11    | \$ 2,885,924 | 91%     | 8     | \$ 1,253,742 | 100%    |
| Multi-family        | 1     | 269,704      | 9       | —     | —            | —       |
| Commercial          | —     | —            | —       | —     | —            | —       |
| Land                | —     | —            | —       | —     | —            | —       |
| Total secured loans | 12    | \$ 3,155,628 | 100%    | 8     | \$ 1,253,742 | 100%    |

- *Scheduled maturities* - Secured loans are scheduled to mature as presented in the following table.

|                     | 2010  |              |         |
|---------------------|-------|--------------|---------|
|                     | Loans | Principal    | Percent |
| 2011                | 2     | \$ 1,083,701 | 34%     |
| 2012                | —     | —            | —       |
| 2013                | 1     | 97,997       | 3       |
| 2014                | 2     | 228,849      | 7       |
| 2015                | 5     | 1,150,890    | 36      |
| Thereafter          | 2     | 594,191      | 20      |
| Total secured loans | 12    | \$ 3,155,628 | 100%    |

Loans may be repaid or refinanced before, at or after the contractual maturity date. On matured loans the company may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- *Delinquency* - Secured loans summarized by payment delinquency are presented in the following table.

|                           | 2010                | 2009                |
|---------------------------|---------------------|---------------------|
| 30-89 days past due       | \$ 206,201          | \$ —                |
| 90-179 days past due      | —                   | —                   |
| 180 or more days past due | —                   | —                   |
| Total past due            | 206,201             | —                   |
| Current                   | 2,949,427           | 1,253,742           |
| Total secured loans       | <u>\$ 3,155,628</u> | <u>\$ 1,253,742</u> |

Loans designated as impaired and the allowance for loan losses are presented and discussed under Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations.

- *Distribution by California counties* - The secured loans outstanding by California counties is presented in the following table at December 31, 2010.

| California County                      | Principal           | Percent        |
|--|---------------------|----------------|
| <b>San Francisco Bay Area Counties</b> |                     |                |
| Santa Clara                            | \$ 877,500          | 27.81%         |
| San Francisco                          | 594,190             | 18.82          |
| San Mateo                              | 422,867             | 13.40          |
| Marin                                  | 248,320             | 7.87           |
| Alameda                                | 119,138             | 3.78           |
|  | <u>2,262,015</u>    | <u>71.68%</u>  |
| <b>Southern California Counties</b>    |                     |                |
| Los Angeles                            | 573,902             | 18.18%         |
| San Diego                              | 210,000             | 6.66           |
| Riverside                              | 109,711             | 3.48           |
|  | <u>893,613</u>      | <u>28.32%</u>  |
| Total secured loans                    | <u>\$ 3,155,628</u> | <u>100.00%</u> |

#### Competition

The mortgage lending business is highly competitive, and the company will compete with numerous established entities, some of which have more financial resources and experience in the mortgage lending business. Major competitors in providing mortgage loans include banks, savings and loan associations, thrifts, conduit lenders, mortgage bankers, mortgage brokers, and other entities both larger and smaller than the partnership.

During the last several years many competitors, due to declines in real estate values, increases in loan delinquencies, foreclosures and/or liquidity issues have reduced or eliminated their real estate lending activity. Additionally, the declines in real estate values coupled with reduced overall sales and refinancing activity reduced the overall demand for loans. With the substantial real estate valuation declines that have taken place over the last several years far fewer borrowers have the ability to provide adequate security to back their loan requests. Underwriting standards have increased. Additionally, recent legislation has restricted loans that the company will consider funding. Competition from other lenders has declined with fewer active lenders in the market but fewer loan opportunities exist. Those loans that qualify for funding have become more difficult to find. The company has been able to capitalize on the reduction in lenders as it has experienced a relative increase in capital available for lending. As additional capital is raised we can compete in funding more as well as larger loans which will further reduce competition.



## Regulations

We are subject to various federal, state and local laws and regulations that affect our business, described below. The description below and elsewhere in this Form 10-K, does not purport to be complete and is qualified in its entirety by reference to the applicable laws and regulations.

### *Regulations Applicable to Mortgage Lenders and Servicers.*

We and RMC, which originates and services our loans, are heavily regulated by laws governing lending practices at the federal, state and local levels. In addition, proposals for further regulation of the financial services industry are continually being introduced.

These laws and regulations to which we and RMC are subject include those pertaining to:

- real estate settlement procedures;
- fair lending;
- truth in lending;
- compliance with federal and state disclosure requirements;
- the establishment of maximum interest rates, finance charges and other charges;
- secured transactions and foreclosure proceedings; and
- privacy regulations providing for the use and safeguarding of non-public personal financial information of borrowers.

Some of the key federal and state laws affecting our business include:

- ***Real Estate Settlement Procedures Act (RESPA)***. RESPA primarily regulates settlement procedures for real estate purchase and refinance transactions on residential (1-4 unit) properties. It prohibits lenders from requiring the use of specified third party providers for various settlement services, such as appraisal or escrow services. RESPA also governs the format of the good faith estimate of loan transaction charges and the HUD-1 escrow settlement statement.
- ***Truth in Lending Act***. This federal act was enacted in 1968 for the purpose of regulating consumer financing and is implemented by the Federal Reserve Board. For real estate lenders, this act requires, among other things, advance disclosure of certain loan terms, calculation of the costs of the loan as demonstrated through an annual percentage rate (APR), and the right of a consumer in a refinance transaction on their primary residence to rescind their loan within three days following signing.
- ***Home Ownership and Equity Protection Act (HOEPA) and California Bill 489***. HOEPA was passed in 1994 to provide additional disclosures for certain closed-end home mortgages. In 1995, the Federal Reserve Board issued final regulations governing “high cost” closed-end home mortgages with interest rates and fees in excess of certain percentage or amount thresholds. These regulations primarily focus on additional disclosure with respect to the terms of the loan to the borrower, the timing of such disclosures, and the prohibition of certain loan terms, including balloon payments and negative amortization. The failure to comply with the regulations will render the loan rescindable for up to three years. Lenders can also be held liable for attorneys’ fees, finance charges and fees paid by the borrower and certain other money damages. Similarly in California, Assembly Bill 489, which was signed into law in 2001 and became effective as of July 1, 2002, provides for state regulation of “high cost” residential mortgage and consumer loans secured by liens on real property, which equal or exceed the Fannie Mae/Freddie Mac conforming loan limits or less, with interest rates and fees exceeding a certain percentage or amount threshold. The law prohibits certain lending practices with respect to high cost loans, including the making of a loan without regard to the borrower’s income or obligations. When making such loans, lenders must provide borrowers with a consumer disclosure, and provide for an additional rescission period prior to closing the loan.
- ***Mortgage Disclosure Improvement Act***. Enacted in 2008, this act amended the Truth in Lending Act regulating the timing and delivery of loan disclosures for all mortgage loan transactions governed under RESPA.

- **Home Mortgage Disclosure Act.** This act was enacted to provide for public access to statistical information on a lenders' loan activity. It requires lenders to disclose certain information about the mortgage loans it originates and purchases, such as the race and gender of its customers, the disposition of mortgage applications, income levels and interest rate (i.e. annual percentage rate) information.
- **Red Flags Rule.** The Red Flags Rule, which becomes effective on August 1, 2009, requires lenders and creditors to implement an identity theft prevention program to identify and respond to loan applications in which the misuse of a consumer's personal identification may be suspected.
- **Graham-Leach-Bliley Act.** This act requires all businesses which have access to consumers' personal identification information to implement a plan providing for security measures to protect that information. As part of this program, we provide applicants and borrowers with a copy of our privacy policy.

#### *Recent or Pending Legislation and Regulatory Proposals*

The recent credit crisis has led to an increased focus by federal, state and local regulatory authorities on the entities engaged in financial-services industry (principally banks) generally and on the mortgage industry (principally as to residential lending to borrowers intending to occupy the residence). Federal and state regulators are considering a broad variety of legislative and regulatory proposals covering mortgage loan products, loan terms and underwriting standards, risk management practices and consumer protection, which could have a broader impact across the mortgage industry. In addition, the U.S. economy is currently experiencing a prolonged downturn in employment which has and will likely continue to cause increased delinquencies, continued home price depreciation and lower home sales. In response to these trends, the U.S. government and the Federal Reserve Board of Governors have taken several actions which are intended to increase economic activity and employment, stabilize the banking system, maintain lower interest rates, increase liquidity for lending institutions, and encourage activity in the housing market. These actions are intended to make it possible for qualified borrowers to obtain mortgage financing to purchase homes, refinance existing loans, avoid foreclosure on their homes, and to curb perceived lending abuses. It is too early to tell whether these legislative and regulatory initiatives, actions and proposals will achieve their intended effect or what impact they will have on our business and the mortgage industry generally.

In July 2010, the U.S. Congress enacted the Dodd Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), in part to impose enhanced regulatory requirements on banking entities and other organizations that are considered significant to U.S. financial markets. The Dodd-Frank Act also provides for reform of the asset-backed securitization market. We do not expect that these particular regulatory changes will have a material direct effect on our business or operations. However, the Dodd-Frank Act also imposes significant new regulatory restrictions on the origination of residential mortgage loans, under sections concerning "Mortgage Reform and Anti-Predatory Lending." For example, these provisions require that when a consumer loan is made, the lender must make a reasonable and good faith determination, based on verified and documented information concerning the consumer's financial situation, whether the consumer has a reasonable ability to repay a residential mortgage loan before extending the loan. The Act calls for regulations prohibiting a creditor from extending credit to a consumer secured by a high-cost mortgage without first receiving certification from an independent counselor approved by a government agency. The Act also adds new provisions prohibiting balloon payments for defined high cost mortgages.

We do not believe the full impact on us of these and other provisions of the Dodd-Frank Act can be assessed until final regulations are released by the appropriate agencies. However, the Dodd-Frank Act's requirements may have significant indirect effects on financial markets that impact our business in ways we cannot now foresee, and we may become subject to new regulations that may require us to modify our business model and adapt our lending and underwriting practices to comply therewith or may otherwise have a material adverse impact on our business, operations and/or cost of doing business.

Following is a brief description of several key initiatives, actions and proposals that may impact the mortgage industry:

- **Guidance on Nontraditional Mortgage Product Risks.** On September 29, 2006, the federal banking agencies issued guidance to address the risks posed by nontraditional residential mortgage products, that is, mortgage products that allow borrowers to defer repayment of principal or interest. The guidance instructs institutions to ensure that loan terms and underwriting standards are consistent with prudent lending practices, including consideration of a borrower's ability to repay the debt by final maturity at the fully indexed rate and assuming a fully amortizing repayment schedule; requires institutions to recognize, for higher risk loans, the necessity of verifying the borrower's income, assets and liabilities; requires institutions to address the risks associated with simultaneous second-lien loans, introductory interest rates, lending to subprime borrowers, non-owner-occupied investor loans, and reduced documentation loans; requires institutions to recognize that nontraditional mortgages, particularly those with risk-layering features, are untested in a stressed environment; requires institutions to recognize that nontraditional mortgage products warrant strong controls and risk management standards, capital levels commensurate with that risk, and allowances for loan and lease losses that reflect the collectibility of the portfolio; and ensure that consumers have sufficient information to clearly understand loan terms and associated risks prior to making product and payment choices. The guidance recommends practices for addressing the risks raised by nontraditional mortgages, including enhanced communications with consumers; promotional materials and other product descriptions that provide information about the costs, terms, features and risks of nontraditional mortgages; more informative monthly statements for payment option adjustable rate mortgages; and specified practices to avoid. In January 2008, in response to this federal guidance on non-traditional mortgage loans, California enacted SB 385 which requires lenders offering non-traditional mortgages on primary residential properties to provide additional disclosure information pertaining to the terms of the loan offered, as well as a comparison to other loan products that may be available in the marketplace. The California Department of Real Estate defines 'non-traditional' mortgages as those in which there is a deferral of either principal or interest in the loan. We do not make non-traditional loans on primary residential properties.
- **Guidance on Loss Mitigation Strategies for Servicers of Residential Mortgages.** On September 5, 2007, the federal banking agencies issued a statement encouraging regulated institutions and state-supervised entities that service residential mortgages to pursue strategies to mitigate losses while preserving homeownership to the extent possible and appropriate. The guidance encourages servicers to take proactive steps to preserve homeownership in situations where there are heightened risks to homeowners losing their homes to foreclosures. Such steps may include loan modification; deferral of payments; extensions of loan maturities; conversion of adjustable rate mortgages into fixed rate or fully indexed, fully amortizing adjustable rate mortgages; capitalization of delinquent amounts; or any combination of these actions. Servicers are instructed to consider the borrower's ability to repay the modified obligation to final maturity according to its terms, taking into account the borrower's total monthly housing-related payments as a percentage of the borrower's gross monthly income, the borrower's other obligations, and any additional tax liabilities that may result from loan modifications. Where appropriate, servicers are encouraged to refer borrowers to qualified non-profit and other homeownership counseling services and/or to government programs that are able to work with all parties and avoid unnecessary foreclosures. The guidance states that servicers are expected to treat consumers fairly and to adhere to all applicable legal requirements.
- **Housing and Economic Recovery Act of 2008.** Enacted in July 2008, this legislation, among other things, established new Fannie Mae, Freddie Mac and FHA conforming loan limits and established a new Federal Housing Finance Agency. It also established the new "HOPE for Homeowners Program" to refinance existing borrowers meeting eligibility requirements into fixed-rate FHA mortgage products. This act also provided for a comprehensive, nationwide licensing and registry system for mortgage originators. The federal direction to states to adopt national loan originator licensing standards will be implemented in California through the California Department of Real Estate (DRE). Much of what has been adopted at the federal level has already been in effect in California under the DRE's regulatory authority for a number of years. It is anticipated that new standards relating to continuing education requirements, among other things, will be incorporated into DRE regulations, once implemented.

- ***New Regulations Establishing Protections for Consumers in the Residential Mortgage Market.*** In 2008, the Federal Reserve Board issued new regulations under the federal Truth-in-Lending Act and the Home Ownership and Equity Protection Act (HOEPA). For mortgage loans governed by HOEPA, the new regulations further restrict prepayment penalties, and enhance the standards relating to the consumer's ability to repay. For a new category of closed-end "higher-priced" mortgage loans, the new regulations restrict prepayment penalties, and require escrows for property taxes and property-related insurance for most first lien mortgage loans. For all closed-end loans secured by a principal dwelling, the new regulations prohibit the coercion of appraisers; require the prompt crediting of payments; prohibit the pyramiding of late fees; require prompt responses to requests for pay-off figures; and require the delivery of transaction-specific Truth-in-Lending Act disclosures within three business days following the receipt of an application. The new regulations also impose new restrictions on mortgage loan advertising for both open-end and closed-end products. In general, the new regulations are effective October 1, 2009, with certain exceptions.
- ***Proposed Amendments to the U.S. Bankruptcy Code.*** Since 2008, proposed legislation has been introduced before the U.S. Congress for the purpose of amending Chapter 13 in order to permit bankruptcy judges to modify certain terms in certain mortgages in bankruptcy proceedings, a practice commonly known as cramdown. Presently, Chapter 13 does not permit bankruptcy judges to modify mortgages of bankrupt borrowers. While the breadth and scope of the terms of the proposed amendments to Chapter 13 differ greatly, some commentators have suggested that such legislation could have the effect of increasing mortgage borrowing costs and thereby reducing the demand for mortgages throughout the industry. It is too early to tell when or if any of the proposed amendments to Chapter 13 may be enacted as proposed and what impact any such enacted amendments to Chapter 13 could have on the mortgage industry. Some local and state governmental authorities have taken, and others are contemplating taking, regulatory action to require increased loss mitigation outreach for borrowers, including the imposition of waiting periods prior to the filing of notices of default and the completion of foreclosure sales and, in some cases, moratoriums on foreclosures altogether.

#### **General Economic Conditions**

The majority of the property the partnership owns and property securing the partnership's loans is located in the nine San Francisco Bay Area counties and the Los Angeles metropolitan area. As a result, the health of the California economy, the California real estate market and the credit markets is of primary concern. All in all the credit markets are tight with the exception of financing for stabilized multi-family properties, and may not loosen up any time soon. Credit markets may have changed forever from what they were just a few years ago.

After emerging from the longest and deepest post-World War II recession, the California economy, and the US economy as a whole, continued to struggle throughout 2010. Some economic indicators improved while others remained at historic lows or continued to decline. In the United States, real GDP rose 2.8 percent in 2010, after having fallen 2.6 percent in 2009. The GDP increase was largely attributed to increases in net exports, consumer spending, nonresidential fixed investment, and inventory investment. Consumer spending (i.e. personal consumption) represented over 70 percent of GDP, and rose almost across the board in the third and fourth quarters of 2010.

Despite the GDP growth, activity in the credit markets continues for the most part to be greatly curtailed and the de-leveraging of consumers, financial institutions and commercial businesses continues. Financial institutions, in response to the difficult economic times and an excess of real estate secured loans on their books, have increased underwriting standards and eliminated lending to perceived risky industries in their efforts to shore up balance sheets and credit quality. Historically, the real estate industry has relied upon a ready supply of capital in the form of loans. These funds generally came from government sponsored agencies such as Fannie Mae, Freddie Mac, FHA, jumbo loan securitizations, as well as commercial lending institutions of many types holding loans for their own accounts.

The new reality is that the credit market has changed and may not recover in the near term. There is discussion that Fannie Mae and Freddie Mac the largest suppliers of credit for residential properties may be wound down. Without willing holders of jumbo loans, a necessity for California residential real estate owners, California high value residential properties would face difficult transaction options; making high value California properties harder to finance and sell.

With the credit market remaining extremely constricted, obtaining mortgage loans is difficult for many potential borrowers. This is evidenced in many areas by the number of all cash real estate transactions taking place. In California, cash buyers purchased 27.8 percent of all homes sold in 2010, up from the previous annual peak of 26.0 percent in 2009. Over the past decade, cash buyers purchased a monthly average of 13.9 percent of the homes sold in California. However, since the credit crisis began in 2008, cash buyers have represented over 20 percent of buyers. Stabilized multi-family properties are one of the current bright spots in the lending arena. These properties because of their relatively predictable cash flows and expenses are garnering much attention from lenders in the market to make loans. The partnership has in recent years foreclosed upon many condominium projects and can leverage these multifamily properties at attractive rates and terms that exist today. The financing that is available to this property type has allowed multi-family properties to recently begin increasing in value as demand from buyers has increased for multi family housing projects.

The national discussion centered on jobs in 2010, as unemployment rose in the United States from 9.3 percent in 2009 to 9.6 percent in 2010, the highest level since 1983. At the same time, unemployment rose in California to its highest level since records began in 1976. In December 2010, the state posted a 12.5 percent unemployment rate, up from 12.2 percent in December 2009. The Bay Area fared better than the state as a whole, with unemployment falling in the Silicon Valley from 11.5 percent in December 2009 to 10.7 percent in 2010 and in the San Francisco-Oakland region from 10.2 percent in December 2009 to 9.9 percent in 2010. Overall, the rapid rise in unemployment caused significant worker concerns regarding job security and lowered confidence in their own financial circumstances. Spending on new homes, upgrades to larger homes and upgrades to existing housing are all highly dependent upon consumer sentiment and financial circumstances. Until unemployment drops considerably or returns to more normal levels, residential real estate values and a more normal real estate market will be hard pressed to emerge and begin a solid recovery.

Consumers remained pessimistic in 2010. The Consumer Confidence Index is a measure of consumers' optimism about the state of the economy. Consumer confidence is normally high when the unemployment rate is low and GDP growth is high. It is also true that consumers are more likely to spend when confidence is high. The Index is benchmarked at 100, meaning at that level the consumer is neither optimistic nor pessimistic. At the start of 2008, consumer confidence index was at 87.3. By December 2008, the index dropped to 38.6 before hitting a record low in February 2009 at 25.3. Confidence has since rebounded slightly and has ranged from the mid to upper 40s to mid 50s for much of 2009 and 2010. In 2010 consumer confidence peaked at 62.7, a level not seen since early 2008, but fell to the high 40s and low 50s for the remainder of the year.

The real estate market that occupied center stage throughout the Great Recession, became less of a focal point as the central topic shifted to jobs in 2010. Nevertheless, the struggles in the US and California real estate market remain critical to the nation's recovery and the health of the partnership. Residential real estate investment fluctuated wildly in 2010, but declined overall by 10.3 percent year over year. Investment in nonresidential (commercial) structures declined steadily throughout the year, ending down 51.2 percent year over year.

According to Cushman & Wakefield, in the Silicon Valley strong leasing activity reduced the current overall office vacancy rate from 22.2 percent at the close of 2009 to of 21.3 percent at the end of 2010. While this is a move in the positive direction of lower vacancy it certainly does not indicate significant absorption. Until job growth resumes, much of the office space constructed since 2008 will remain vacant, rental rates will remain steady and tenant demand for new space will remain weak. The San Francisco office market showed some signs of stabilization in 2010, but job growth remains key for improvement in this market as well. Some migration in the tech sector from Silicon Valley to San Francisco helped drive leasing activity, but overall vacancy still increased from 14.8 percent at the end of 2009 to 15.2 percent at the end of 2010.

Perhaps closer to the consumer's heart, national median home prices and sales volumes were both down from their 2009 levels. In 2010, median home prices fell 0.6 percent and sales volumes dropped 19.5 percent. The share of sales classified as distressed sales (e.g. bank-owned, short sales, etc) also rose to 28 percent in 2010, up from 27 percent in 2009 and 20 percent in 2008. In addition, CoreLogic released data showing that 11.1 million (23.1 percent) of all residential properties with a mortgage were in negative equity at the end of the fourth quarter of 2010, up from 10.8 million (22.5 percent) the previous quarter. Negative equity means that the borrower owes more than the value of the property. An additional 2.4 million borrowers had less than five percent equity, referred to as near-negative equity, in the fourth quarter. Together, negative equity and near-negative equity mortgages accounted for 27.9 percent of all residential properties with a mortgage nationwide. The borrowers that have mortgages larger than the value of their homes are in a difficult position along with their lenders. If the borrowers have difficulty making their payments and they are forced to sell their property they will not be able to generate sufficient proceeds from a sale to payoff their lenders unless they have sufficient cash assets that they choose to pay to the lender. Alternatively, they can let the lender take the property in satisfaction of their debt. In these cases the home owner loses their home and the lender loses a portion of their debt if they choose to sell the acquired property in the near term. Additionally, borrowers with

negative equity will find most lenders unwilling to provide new or lower cost financing as there will be inadequate equity to provide a cushion should a borrower default upon their mortgage. This leaves borrowers with negative equity locked into their properties and bound to their existing lender for the foreseeable future.

At the state level, California median home prices fell 3.8 percent year over year to \$254,000 in 2010 and sales volumes were down 11.7 percent year over year. On a positive note, in the fourth quarter of 2010 foreclosures dropped again in California to the lowest level in more than three years, down 17.5 percent from the fourth quarter 2009 and the lowest level since the second quarter of 2007. However, at the end of 2010, 31.8 percent of properties with a mortgage outstanding were reported as having negative equity, with an additional 4.5 percent having near negative equity. In other words, over a third of mortgages in California were “underwater.” The unsold inventory index is an indicator of house prices; when supply falls below seven months, it usually leads to price appreciation. The unsold inventory index has ranged from 4.6 and 6.6 months, a possible indication of the beginning of stability in the California housing market.

In San Francisco and the Silicon Valley, sales prices are up from 2009 but price growth is slowing. Median prices were up 1.3 percent in San Francisco and 1.0 percent in Silicon Valley for 2010. Sales growth in both regions continues to be weak as well, down 11.7 percent year over year in both regions as of year-end 2010. It appears that in the highly desirable San Francisco Bay area that the bottom of this real estate cycle has been reached or will soon be reached. If so, this would be an opportune time to lend in this selected region as competition from other lenders would likely be reduced and prudent lending with high protective equity would provide excellent collateral coverage for loans made at this time. However, calling the bottom of this market remains subject to significant uncertainties.

In the Los Angeles Area, December 2010 sales volumes were up 20.5 percent from November, but down 12.5 percent from December 2009. The December 2010 home sales figure was the lowest for that month since December 2007, and the second-lowest since 1995. The median price was \$290,000 in December 2010, up 1.0 percent from November 2010, and up 0.3 percent from in December 2009.

Mortgage rates are also an important factor in the health of the real estate market. The cost of carrying a mortgage factors into the affordability of real estate, with lower rates making real estate more affordable. Throughout 2010 rates on a 30-year fixed mortgage remained relatively low, ranging from a high of 5.10 percent (with 0.7 points) in April to a low of 4.23 percent (with 0.8 points) in October. However, even with low rates, credit remains difficult to obtain for many borrowers. Until credit becomes more available, meaningful improvement in the real estate market will likely be stifled.

Overall, there are signs that economic conditions are improving. Unemployment has remained high but is not generally rising. Home prices fell on average but not nearly by the magnitudes in preceding years. Interest rates are remaining low and consumer sentiment while low is improving. The end of recessions and periods of home price depreciation is often one of the most opportune times to make loans. Borrowers that qualify for a mortgage, particularly under stringent underwriting guidelines are often the highest performing groups of borrowers in the long run. There is less competition from other lenders as they are still sitting on the sidelines. With well collateralized loans, low loan-to-value lenders should avoid the dangers of lending into a bubble market and face limited exposure to further real estate value declines.

The company views the current economic conditions as a desirable period in which to continue to grow its lending operations. Competition for loans should be limited and excellent lending opportunities will exist for those active lenders. The company can be selective in the loan opportunities that it will entertain, which, should help the company achieve its goal of a strong, profitable portfolio.

#### **Item 1A – Risk Factors**

In considering our future performance and any forward-looking statements made in this report, the material risks described below should be considered carefully. These factors should be considered in conjunction with the other information included elsewhere in this report.

## MORTGAGE LENDING AND REAL ESTATE RISKS

### **You Will Be Unable to Evaluate Any Loans or Underlying Properties for Which We May Use Non-invested Cash in the Future**

With respect to our cash available for funding future loans and any future proceeds, the offering is ongoing and it may continue for up to a three year period from the June 2009 effectiveness date or may be terminated earlier by the managers in their discretion.

- Investors must rely entirely on the judgment of our managers in investing the cash and proceeds.
- Investors will be unable to evaluate, in advance, any of the terms of the loans including the selection of borrowers, and the terms of the loans that will be made.
- Investors will have no ability to evaluate the identification or location of, or any other important economic and financial data pertaining to, the underlying properties that secure the loans.
- We could suffer delays in making loans or suffer loan defaults or impairment, which could adversely affect our ability to pay distributions to our members.

### **If We Are Unable to Raise Substantial Funds, We Will Be Limited in the Number and Type of Properties We May Finance**

Pursuant to a registration statement we filed with the SEC in November 2008 and related prospectus and prospectus supplement, as amended, we are offering our units on a “best efforts” basis, whereby the broker-dealers participating in the offering are only required to use their best efforts to sell our units and have no firm commitment or obligation to purchase any of the units. As a result, we cannot assure you that any specific amount of gross proceeds will be raised, beyond amounts previously raised that are set forth elsewhere in this report, when we ultimately terminate the offering. The minimum amount in the offering of \$1 million was raised by October 2009 when we first released cash proceeds from escrow and admitted additional members. The maximum amount of the offering, at \$1 per unit, is up to 150,000,000 units in the primary offering and up to 37,500,000 units in the distribution reinvestment plan. If we are unable to raise substantially more proceeds than reported to date, we will originate and purchase fewer loans resulting in less diversification in terms of the number of properties financed, the geographic regions in which such properties are located and the types of properties securing the mortgages in which we invest. In such event, the likelihood of our profitability being affected by the performance of any one of our investments will increase. An investment in our units will be subject to greater risk to the extent that we lack a diversified portfolio of mortgage assets. In addition, our fixed operating expenses, as a percentage of gross income, would be higher, and our financial condition and ability to pay distributions could be adversely affected if we are unable to raise substantial funds.

### **Suitable Mortgage Loans May Not Be Available From Time to Time, Which Could Reduce Your Return on Investment**

Our managers receive referrals from a variety of sources, but will only make loans that satisfy our investment criteria. The ability to find suitable loans is more difficult when the economy is weaker and there is less activity in the real estate market. For example, currently the residential and commercial real estate markets in the San Francisco Bay Area are in a downturn, leading to less activity in the market and less demand for mortgage loans. In the event that the current decrease in demand for loans continues, we may be unable to find a sufficient number of suitable loans which could leave us with excess cash. In such event, we will make short term, interim investments in government obligations, certificates of deposit, money market or other liquid asset accounts, with the offering proceeds pending investment in suitable loans. Interest returns on these investments are usually lower than on mortgage loans, which would reduce the yield to holders of units, depending on how long these investments are held.

|   |  |
|---|--|
| <b>Loan Defaults and Foreclosures May Adversely Affect Us</b>                                       | <p>We are engaged in the business of lending money and, as such, are subject to the risk that borrowers may be unable to repay the loans we have made to them. Most loans will be interest only or interest with small periodic repayments of principal. This means:</p> <ul style="list-style-type: none"> <li>· The loans are structured to provide for relatively small monthly payments with a large “balloon” payment of principal due at the end of the term. Many borrowers are unable to repay such loans at maturity out of their own funds and are compelled to refinance or sell their property.</li> <li>· Defaults and foreclosures may increase if the economy weakens further or if interest rates increase, which may make it more difficult for borrowers to refinance their loans at maturity or sell their property.</li> <li>· If a borrower is unable to repay the loan and defaults, we may be forced to purchase the property at a foreclosure sale. If we cannot quickly sell or refinance such property, and the property does not produce any significant income, our profitability will be adversely affected.</li> </ul> <p>Recently enacted borrower protection laws in California impose additional notice and disclosure requirements on lenders which may slow or limit a lender’s ability to exercise remedies against residential real property collateral, including its right to sell the property in a foreclosure sale. We are aware of other proposed federal legislation under consideration which, if enacted, may also limit a lender’s ability to exercise remedies against residential real property collateral following a borrower’s default in the performance of its loan obligations.</p> <p>In addition, any litigation instituted by a defaulting borrower or the operation of the federal bankruptcy laws may have the effect of delaying enforcement of the lien of a defaulted loan and may in certain circumstances reduce the amount realizable from sale of a foreclosed property. A “lien” is a charge against the property of which the holder may cause the property to be sold and use the proceeds in satisfaction of the lien. In the event our right to foreclose is contested, the legal proceedings necessary to resolve the issue can be time-consuming. A judicial foreclosure may be subject to most of the delays and expenses of other litigation, sometimes requiring up to several years to complete.</p> |
| <b>Our Entry Into Workout Agreements with Delinquent Borrowers Could Lead to a Loss of Revenue</b>  | <p>We may periodically enter into workout agreements with borrowers who are past maturity or delinquent in their regular payments. Typically, a workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, and allows time to pay the loan in full. In the event we enter into workout agreements, we may experience a loss of revenue, which could adversely affect our profitability and the returns to our members.</p>   |
| <b>We Must Rely on Appraisals Which May Not Be Accurate or May Be Affected by Subsequent Events</b> | <p>We are primarily an “asset” rather than a “credit” lender and rely mainly on the real property securing the loans to protect our investment. We will rely on appraisals, prepared by unrelated third parties, to determine the fair market value of real property used to secure our loans. We cannot guarantee that such appraisals will, in any or all cases, be accurate. If an appraisal is not accurate or subsequent events adversely affect the value of the property, our loan would not be as secure as we anticipated. In the event of foreclosure, we may not be able to recover our entire investment. Additionally, since an appraisal fixes the value of real property at a given point in time, subsequent events could adversely affect the value of real property used to secure a loan.</p>   |



**We Compete With Many Other Mortgage Lenders for Loans Which Could Lead to Lower Yields and Fewer Lending Opportunities**

Increased competition for mortgage loans could lead to reduced yields and fewer investment opportunities. The mortgage lending business is highly competitive, and we will compete with numerous established entities, some of which have more financial resources and experience in the mortgage lending business than our managers. We will encounter significant competition from banks, insurance companies, savings and loan associations, mortgage bankers, pension funds, real estate investment trusts and other lenders with objectives similar in whole or in part to ours.

**Some of Our Loans are Junior in Priority and More Difficult and Costly to Protect**

We anticipate that our loans will eventually be diversified as to priority approximately as follows:

- first mortgages – 40-60%
- second mortgages (which will be junior to a first mortgage) – 40-60%
- third mortgages (which will be junior to the two other mortgages) – 0-10%.

The lien securing each loan will not be junior to more than two other encumbrances (a first and, in some cases a second deed of trust) on the real property which is to be used as security for the loan. In the event of foreclosure under a second or third deed of trust the debt secured by a senior deed(s) of trust must be satisfied before any proceeds from the sale of the property can be applied toward the debt owed to us. To protect our junior security interest, we may be required to make substantial cash outlays for such items as loan payments to senior lien holders to prevent their foreclosure, property taxes, insurance, repairs, maintenance and any other expenses associated with the property. These expenditures could have an adverse effect on our profitability.

**We Make Construction Loans Which May Subject Us to Greater Risks**

We may make construction loans up to a maximum of 10% of our loan portfolio. Construction loans are those loans made to borrowers constructing entirely new structures or dwellings, whether residential, commercial or multi-family properties. Investing in construction loans subjects us to greater risk than loans related to properties with operating histories. If we foreclose on property under construction, construction will generally have to be completed before the property can begin to generate an income stream or could be sold. We may not have adequate cash reserves on hand with respect to junior encumbrances and/or construction loans at all times to protect our security. If we have inadequate cash reserves, we could suffer a loss of our investment. Additionally, we may be required to obtain permanent financing of the property in addition to the construction loan which could involve the payment of significant fees and additional cash obligations for us.

**We Make Rehabilitation Loans Which May Subject Us to Greater Risks**

In addition to construction loans, we may make "rehabilitation loans" to finance remodeling, adding to and/or rehabilitating an existing structure or dwelling, whether residential, commercial or multi-family properties. We may make rehabilitation loans up to a maximum of 15% of our loan portfolio. Investing in rehabilitation loans subjects us to greater risk than standard acquisition loans for properties. If we foreclose on a property undergoing remodeling or rehabilitation, such remodeling or rehabilitation will generally have to be completed before the property can realize the anticipated increase in value from such remodeling or rehabilitation. We may not have adequate cash reserves on hand with respect to junior encumbrances and/or rehabilitation loans at all times to protect our security. If we have inadequate cash reserves, we could suffer a loss of our investment. Additionally, we may be required to obtain permanent financing of the property in addition to the rehabilitation loan which could involve the payment of significant fees and additional cash obligations for us.

**Owning Real Estate Following Foreclosure Will Subject Us to Many Additional Risks**

If a borrower is unable to pay our loan or refinance it when it is due, we may be required to institute foreclosure proceedings against the borrower. Although we may immediately be able to sell the property, sometimes we will be required to own the property for a period of time. We will be subject to certain economic and liability risks attendant to all property ownership which could affect our profitability. The risks of ownership will include the following:

- The property could generate less income for us than we could have earned from interest on the loan.
- If the property is a rental property we will be required to find and keep tenants.
- We will be required to oversee and control operating expenses.
- We will be subject to general and local real estate and economic market conditions which could adversely affect the value of the property.
- We will be subject to any change in laws or regulations regarding taxes, use, zoning and environmental protection and hazards.
- We will be potentially liable for any injury that occurs on or to the property.

**If We Decide to Develop Property Acquired by Us, We Will Face Many Additional Risks**

If we have acquired property through foreclosure or otherwise, there may be circumstances in which it would be in our best interest not to immediately sell the property, but to develop it ourselves. Depending upon the location of the property and market conditions, the development done by us could be either residential (single or multi-family) or commercial. Development of any type of real estate involves risks including the following:

- We will be required to rely on the skill and financial stability of third party developers and contractors.
- Any development or construction will involve obtaining local government permits. We will be subject to the risk that our project does not meet the requirements necessary to obtain those permits.
- Any type of development and construction is subject to delays and cost overruns.
- There can be no guarantee that upon completion of the development that we will be able to sell the property or realize a profit from the sale.
- Economic factors and real estate market conditions could adversely affect the value of the property.

**Bankruptcy and Legal Limitations on Personal Judgments May Adversely Affect Our Profitability**

Any borrower has the ability to delay a foreclosure sale by us for a period ranging from several months to several years or more by filing a petition in bankruptcy. The filing of a petition in bankruptcy automatically stops or “stays” any actions to enforce the terms of the loan. The length of this delay and the costs associated with it will generally have an adverse impact on our profitability. We also may not be able to obtain a personal judgment against a borrower.

**Unintended Violations of Usury Statutes May Adversely Affect Us**

Usury laws impose restrictions on the maximum interest that may be charged on our loans. Subject to applicable requirements of California law, loans arranged by a licensed California real estate broker or a licensed California Finance Lender will be exempt from applicable California usury provisions. Since RMC, a licensed California real estate broker and a holder of a California Finance Lenders license, or CFL license, will arrange our loans, our loans should be exempt from applicable state usury provisions. Nevertheless, unintended violations of the usury statutes may occur. In such an event, we may have insufficient cash to pay any damages, thereby adversely affecting our operations. We could also lose our entire investment. We also intend to apply for a CFL license in the name of Redwood Mortgage Investors IX, LLC to provide additional flexibility in establishing the usury exemption.

**If We Make High Cost Mortgages, We Will Be Required to Comply With Additional Regulations**

Although we anticipate making relatively few loans that would qualify as “high cost mortgages,” as defined by regulations of the Federal Reserve, the failure to comply with these regulations could adversely affect us. A high cost mortgage is any loan made to a consumer secured by the consumer’s principal residence if either (i) the annual percentage rate exceeds by more than 8%, the yield on Treasury securities having comparable periods of maturity for first mortgages, or 10% for junior mortgages or (ii) the total fees payable by a consumer at or before closing exceeds 8% of the total loan amount. These regulations primarily focus on:

- additional disclosure with respect to the terms of the loan to the borrower;
- the timing of such disclosures; and
- the prohibition of certain terms in the loan including balloon payments and negative amortization.

The failure to comply with the regulations, even if the failure was unintended, will render the loan rescindable for up to three years. The lender could also be held liable for attorneys’ fees, finance charges and fees paid by the borrower and certain other money damages.

In addition, under California law residential mortgage and consumer loans secured by liens on real property of \$250,000 or less are considered to be “high cost loans” if they have (i) an annual percentage rate at least 8% above the interest rate on U.S. Treasury securities of a comparable maturity, or (ii) points and fees in excess of 6% of the loan amount, exclusive of the points and fees. While it is unlikely that we would make many high cost loans, the failure to comply with California law regarding such loans could have significant adverse effects on us. The law prohibits certain lending practices with respect to high cost loans, including the making of a loan without regard to the borrower’s income or obligations. When making such loans, lenders must provide borrowers with a consumer disclosure, and provide for an additional rescission period prior to closing the loan. The reckless or willful failure to comply with any provision of this law, including the mandatory disclosure provisions, could result in, among other penalties, the imposition of administrative penalties of \$25,000, loss or suspension of the offending broker’s license, as well as exposure to civil liability to the consumer/borrower (including the imposition of actual and punitive damages).

|  |  |
|--|--|
| <b>We Operate in a Highly Regulated Industry and the Failure to Comply with Such Regulations Will Materially Adversely Affect Our Business</b> | <p>The mortgage business has traditionally been highly regulated. The costs of complying with these regulations could adversely affect our profitability, and violations of these regulations could materially adversely affect our business and financial results. Recently, the turmoil in our industry has led to various proposed new legislation, rules and regulations by federal, state and local authorities relating to the origination and servicing of mortgage loans. If enacted, these initiatives could result in delayed or reduced collections from mortgagors, limitations on the foreclosure process and generally increased servicing costs. These legislative and regulatory initiatives could ultimately increase our administrative burdens and adversely affect the returns to our members.</p>   |
| <b>Since We Are Not Regulated As a Bank, Our Members and Borrowers May Have Fewer Protections</b>  | <p>Although we are engaged in mortgage lending, we and our affiliates are not banks and accordingly, are not generally subject to the federal and state banking regulations, policies and oversight applicable to banks. For example, banks are subject to federal regulation and examination by the Federal Deposit Insurance Corporation, or FDIC, which insures bank deposits up to applicable limits. The operations of banks are also subject to the regulation and oversight of the Federal Reserve Board and state banking regulators. Banks are required to maintain a minimum level of regulatory capital in accordance with stringent guidelines established by federal law. Federal and state banking agencies also regulate the lending practices, capital structure, investment practices and dividend policy of banks, among other things.</p> <p>Because we and our affiliates are generally not subject to the capital requirements and other regulations and oversight applicable to banks, our members and borrowers may not have the same level of protections and safeguards afforded to owners and customers of banks.</p>    |
| <b>Loan-To-Value Ratios are Determined by Appraisals, Which May Be in Excess of the Ultimate Purchase Price of the Underlying Property</b>     | <p>The so-called "loan-to-value ratio" will not exceed the following:</p> <ul style="list-style-type: none"> <li>· 80% of the appraised value for residential properties and multi-unit property;</li> <li>· 75% of the appraised value for commercial property; and</li> <li>· 50% of the appraised value for unimproved land.</li> </ul> <p>The loan-to-value ratios are determined based on the appraised value of a property which may be in excess of the ultimate purchase price of the underlying property. We cannot assure you that such appraisals will reflect the actual amount buyers will pay for the property. In the case of a loan made in connection with a pending property purchase, an appraisal may, for various reasons, reflect a higher or lower value than the purchase amount; we will nevertheless base our loan-to-value ratios on the appraised value, rather than on such purchase amount. Further, if the value of the property declines to a value below the amount of the loan, the loan could become under-collateralized. This would result in a risk of loss for us if the borrower defaults on the loan.</p> |
| <b>Larger Loans Result in Less Diversity and May Increase Risk</b>   | <p>We can as a general rule decrease risk of loss from delinquent mortgage loans by investing in a greater total number of loans. Investing in fewer, larger loans generally decreases diversification of the portfolio and increases risk of loss and possible reduction of yield to our members in the case of a delinquency of such a loan. However, since larger loans generally will carry a somewhat higher interest rate, our managers may determine, from time to time, that a relatively larger loan is advisable for us. Our maximum investment in a loan, when made will not exceed 10% of our then total assets.</p>   |

**Use of Borrowed Money May Reduce Our Profitability or Cause Losses Through Liquidation**

We will be permitted to borrow funds for the purpose of making loans, for increased liquidity, reducing cash reserve needs or for any other proper purpose on any terms commercially available. We may assign all or a portion of our loan portfolio and/or all or a portion of real estate that we own as security for such loans. Our managers may not leverage more than, and our total indebtedness may not at any time exceed, 50% of members' capital.

Changes in the interest rate will have a particularly adverse effect on us if we have borrowed money to fund loans. Borrowed money will likely bear interest at a variable rate, whereas we are likely to be making fixed rate loans. Thus, if prevailing interest rates rise, we may have to pay more in interest on the borrowed money than we make on loans to our borrowers. This will reduce our profitability or cause losses through liquidation of loans in order to repay the debt on the borrowed money. It is possible that we could default on our obligation if we cannot cover the debt on the borrowed money.

**Changes in Interest Rates May Affect Your Return on Your Investment**

We expect that our loans will typically have fixed rates and the majority of our loans will be for terms of one to five years. Consequently, due to the terms of our loans, if interest rates rapidly increase, such interest rates may exceed the average interest rate earned by our loan portfolio. If prevailing interest rates rise above the average interest rate being earned by our loan portfolio, you may be unable to quickly sell your units, as they are an illiquid investment, in order to take advantage of higher returns available from other investments. In addition, an increase in interest rates accompanied by a tight supply of mortgage funds may make refinancing by borrowers with balloon payments difficult or impossible. This is true regardless of the market value of the underlying property at the time such balloon payments are due. In such event, the property may be foreclosed upon.

Moreover, we expect that the majority of our loans will not include prepayment penalties for a borrower paying off a loan prior to maturity. The absence of a prepayment penalty in our loans may lead borrowers to refinance higher interest rate loans in a market of falling interest rates. This would then require us to reinvest the prepayment proceeds in loans or alternative short term investments with lower interest rates and a corresponding lower yield to members.

**Marshaling of Assets Could Delay or Reduce Recovery of Loans**

As security for a single loan, we may require a borrower to execute deeds of trust on other properties owned by the borrower in addition to the property the borrower is purchasing or refinancing. In the event of a default by the borrower, we may be required to "marshal" the assets of the borrower. Marshaling is an equitable doctrine used to protect a junior lienholder with a security interest in a single property from being "squeezed out" by a senior lienholder, such as us, with security interest not only in the property, but in one or more additional properties. Accordingly, if another creditor of the borrower forced us to marshal the borrower's assets, foreclosure and eventual recovery of the loan could be delayed or reduced, and our costs associated therewith could be increased.

**We May Provide Loans to Borrowers Who Are in Default Under Other of Their Obligations**

While we are primarily an "asset" rather than a "credit" lender and will rely mainly on the real property securing the loans to protect our investment, we may also consider the income level and general creditworthiness of a borrower to determine his or her ability to repay the loan according to its terms. Accordingly, loans may be made to borrowers who are in default under other of their obligations (e.g., to consolidate their debts) or who do not have sources of income that would be sufficient to qualify for loans from other lenders such as banks or savings and loan associations. There is a greater risk that such borrowers will default under loans we make to them.

**We May Face Potential Liability for Toxic or Hazardous Substances**

If we take an equity interest in, management control of, or foreclose on any of the loans, we may be considered the owner of the real property securing such loans. In the event of any environmental contamination, there can be no assurance that we would not incur full recourse liability for the entire cost of any such removal and cleanup, even if we did not know about or participate in the contamination. Full recourse liability means that any of our property, including the contaminated property, could be sold in order to pay the costs of cleanup in excess of the value of the property at which such contamination occurred. In addition, we could incur liability to tenants and other users of the affected property, or users of neighboring property, including liability for consequential damages. Consequential damages are damages which are a consequence of the contamination but are not costs required to clean up the contamination, such as lost profits of a business.

**If Properties We Own Contain Hazardous Substances, We Could Be Required to Pay for Their Removal or Clean Up**

If we became the “owner” of any real property containing hazardous substances, we would also be exposed to risk of lost revenues during any cleanup, the risk of lower lease rates or decreased occupancy if the existence of such substances or sources on the property were a health risk. If we fail to remove the substances or sources and clean up the property, federal, state, or local environmental agencies could perform such removal and cleanup. Such agencies would impose and subsequently foreclose liens on the property for the cost thereof. We may find it difficult or impossible to sell the property prior to or following any such cleanup. If such substances are discovered after we sell the property, we could be liable to the purchaser thereof if our managers knew or had reason to know that such substances or sources existed. In such case, we could also be subject to the costs described above.

If we are required to incur such costs or satisfy such liabilities, this could have a material adverse effect on our profitability. Additionally, if a borrower is required to incur such costs or satisfy such liabilities, this could result in the borrower’s inability to repay its loan from us.

**Conflicts May Arise if We Participate in Loans With Other Programs Organized by Our Managers**

In certain limited circumstances and subject to compliance with applicable regulations or guidelines, we may participate in loans with other programs organized by our managers, where we purchase a fractional undivided interest in a loan. Our portion of the total loan may be smaller or greater than the portion of the loan made by the other programs. You should be aware that participating in loans with other programs organized by our managers could result in a conflict of interest between us and our managers as well between us and such other programs, in the event that the borrower defaults on the loan and our managers protect the interests of other programs, which they have organized, in the loan and in the underlying security.

**The Reduction in Availability of Mortgage Lending and the Volatility and Reduction in Liquidity in the Financial Markets May Adversely Affect Our Results**

In recent years, the mortgage lending industry has experienced significant instability. Due to factors such as defaults on subprime loans and the resulting decline in the market value of such loans, lenders, investors and regulators have questioned the adequacy of lending standards and other credit requirements for mortgage loans in recent years. Deterioration in credit quality among subprime and other nonconforming loans has caused substantially all lenders to eliminate subprime mortgages and most other non-conforming loans. Fewer loan options, stricter loan qualifications and other limitations or restrictions on the availability of those types of financings make it more difficult for some borrowers to finance the purchase of new and existing homes. These factors have reduced the affordability of homes and the pool of qualified homebuyers and made it more difficult to sell to first time and first time move-up buyers which have long made up a substantial part of the affordable housing market. These reductions in demand would increase the likelihood of defaults on our loans and, consequently, reduce our ability to pay distributions to our shareholders, and the duration and severity of the effects remain uncertain.

**Prior Public Mortgage Programs With Similar Investment Objectives Sponsored By Our Managers are Experiencing Declines in Cash Flows**

Due to recent declines in real estate values and limited availability of credit in the current financial markets, and the resulting reduction in demand for real estate acquisition, many existing borrowers are experiencing difficulties in refinancing their loans or selling their properties to repay debt obligations. As a result, many mortgage lenders, including Redwood Mortgage Investors VI ("RMI VI"), Redwood Mortgage Investors VII ("RMI VII") and Redwood Mortgage Investors VIII ("RMI VIII"), prior public mortgage programs sponsored by our managers, have experienced and continue to experience declines in cash flows from reduced loan payoffs and increased loan delinquencies. The investment objectives and strategy of these prior programs are substantially similar to ours. Like us, they make loans primarily secured by first and second deeds of trust on California real estate, including residential, commercial and multifamily properties, as well as land. From time to time, loan originations in one sector or property type become more active due to prevailing market conditions. As a result, in recent years RMI VIII's portfolio has become more heavily weighted in residential condominiums and condominium complexes than in other property types. Availability of financing for condominium properties has been, and will likely continue to be, constricted and the stringent underwriting criteria used by lenders will cause fewer applicants to qualify for loan.

Faced with an increasing number of borrowers that are unable to meet their repayment obligations over the past years, RMI VIII has entered into an increasing number of workout agreements and filed a greater number of default notices than in the past. A workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, or allows time to pay the loan in full. By deferring maturity dates of balloon payments or deferring past due payments, however, workout agreements may adversely affect the lender's cash flow. A foreclosure may result in RMI VIII becoming the owner of the real estate which originally secured the loan.

In this economic environment, RMI VIII has and will continue to acquire more real estate through foreclosures than it has historically. RMI VIII may choose to hold many of the properties it forecloses upon for periods of time rather than immediately selling the properties, particularly where the property has the potential to generate rental income or the value of the property can be enhanced through improvements. In the interim, this will result in RMI VIII being a holder of both debt and equity on California real estate and will require RMI VIII to expend time, effort and resources toward the management of such properties.

In response to the above conditions and in an effort to preserve cash for company operations in the current economic environment, in March 2009, RMI VIII, suspended payments to withdrawing partners until further notice and has since significantly reduced the amount of distributions made to investors. RMI VIII is unable to predict when suspension of liquidations will be lifted or the payment of distributions will increase, as it will depend on general economic and capital market conditions and recovery of the real estate market. RMI VIII will continue to be affected by these forces until such time as economic conditions improve or stabilize. In addition, due to declines in residential real estate values, RMI VI, RMI VII and RMI VIII have increased provisions for loan losses, and provided non-cash reserves to recognize the decline in the estimated market value of the collateral securing the loans, as required by GAAP.

RMI VIII's bank loan/line of credit matured on June 30, 2010, which maturity date was subsequently extended to October 18, 2010. The line of credit and related loan agreement had required RMI VIII to comply with certain financial covenants. As a result of the increased loan loss provisions, RMI VIII reported a net loss for the quarter ended September 30, 2009 and for the year ended December 31, 2009, the partnership was in technical non-compliance with the profitability covenant set forth in the loan agreement. In the fourth quarter of 2009, the banks and the partnership entered into a forbearance agreement under which the banks agreed, among other things, to forbear from exercising its rights and remedies until January 20, 2010 (which, forbearance period was subsequently extended to October 18, 2010.) The terms of the forbearance agreement included increasing the interest rate on the line of credit by 2.0 percentage points to the default rate (prime plus 1.5%) effective as of October 1, 2009 and charging a forbearance fee of \$148,000. Other modifications of the loan terms included a reduction of the revolving loan commitment to \$80 million; suspension of the revolving facility; and assignment of unassigned notes receivable secured by mortgages as additional collateral.

As of October 18, 2010, RMI VIII and the banks entered into an amended and restated loan agreement. The significant terms and conditions in the amended loan agreement include: 1) an extended maturity date of June 30, 2012; with continuing scheduled pay downs of the loan amount to maturity; 2) an interest rate of Prime plus 1.5% subject to a floor of 5.0%; 3) an annual facility fee (payable quarterly) of 0.5%; 4) required remittance to the banks of 70% of net proceeds from the sale or refinance of REO and/or net proceeds from loan payoffs in excess of \$5 million; 5) required remittance of cash balances in excess of \$12 million; 6) restrictions on use of cash including no new loans with the exception of refinance of existing loans, no expenditures in the ordinary course of business to preserve, maintain, repair, or operate property in excess of \$1 million without prior written consent (subject to exclusions for funds set aside for REO projects and servicing of senior liens designated in the loan agreement), limitations on distributions to electing limited partners of an amount not to exceed a distribution rate of 2.1%; 7) a collateral covenant, and 8) a financial covenant.

We may experience declines in cash flow and increases in loan delinquencies similar to that experienced by other mortgage lenders, such as RMI VIII.

**Our Operating Results May be Affected by Economic and Regulatory Changes That Have an Adverse Impact on the Real Estate Market.**

Our operating results will be subject to risks generally associated with the ownership of assets related to the real estate industry, including:

- changes in interest rates and availability of permanent mortgage funds;
- changes in general economic or local conditions;
- changes in tax, environmental, zoning and other real estate laws; and
- periods of high interest rates and tight money supply.

Due to these reasons, among others, we cannot assure you that we will be profitable or that we will increase profitability from income we receive from our investments.

**The Concentration of Loans with a Single Borrower May Increase Our Risks.**

We may invest in multiple secured loans that share a common borrower. The aggregate of our loans, however, to any one borrower may not exceed 10% of the gross proceeds of the offering. The bankruptcy, insolvency or other inability of any borrower that is the subject of multiple loans to pay interest or repay principal on its loans would have adverse effects on our income and reduce the amount of funds available for distribution to members. The more concentrated our portfolio is with one or a few borrowers, the greater credit risk we face. The loss of any one of these borrowers would have a material adverse effect on our financial condition and results of operations.



## INVESTMENT RISKS

### **Our Lack of Operating History Makes It Difficult to Evaluate Our Future Prospects**

We are a newly formed entity and have only recently commenced operations. We have a limited operating history and have not proved we can operate successfully. Our limited operating history makes it difficult to evaluate the future prospects of our business. The past performance of other mortgage programs sponsored by our managers is not necessarily indicative of our future performance and there can be no assurance that we will achieve comparable results.

We have only generated limited revenues to date. We are subject to all of the risks inherent in the establishment of a new business enterprise. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered in establishing a new business.

There is no way to tell at this stage of our history whether we will be able to successfully implement our investment strategy or achieve our investment objective. There can be no assurance that we will ever achieve any substantial revenues or profitability or that investors will receive any return on investments or the return of their capital contributions.

### **We May Not Raise Sufficient Funds to Implement Our Investment Objectives**

In connection with our formation, one of our managers, Gymno Corporation, made a cash capital contribution to us of \$10,000. Upon the admission of members pursuant to the offering, we promptly refunded the \$10,000 capital contribution to Gymno Corporation, upon which it was withdrawn as our initial member. Accordingly, we had an initial capitalization of only \$10,000 and consequently will be dependent on our managers for the payment of our organizational and offering expenses until sufficient proceeds are raised in the offering. However, there can be no assurance that our managers will have sufficient funds to financially support us.

Given the limited obligation of our managers to make initial and ongoing cash contributions to the company, our ability to adequately capitalize the company will be dependent on our ability to obtain sufficient cash contributions from outside investors in the offering. There is no assurance that we will be able to raise sufficient proceeds in the offering to adequately capitalize the company and to implement our investment strategy or achieve our investment objective.

### **Lack of Liquidity of Units Increases Their Risks**

There are substantial restrictions on the transferability of the units. You will not be free to sell or transfer your units at will, and they may not be acceptable by a lender as security for borrowing. No public trading market for the units is expected to exist after the offering. It is highly unlikely that a public trading market will ever develop. The California Commissioner of Corporations also imposes a restriction on sale or transfer, except to specified persons, because of the investor suitability standards that apply to a purchaser of units who is a resident of California. Units may not be sold or transferred without consent of the Commissioner, except to family members, other holders of units, and us.

Our operating agreement also imposes substantial restrictions upon a member's ability to transfer units. The operating agreement provides members with a limited right to redeem units, subject to certain limitations and requirements. The amount that a redeeming member will receive from the company is based on the lesser of the purchase price paid by the redeeming member or the redeeming member's capital account balance as of the date of each redemption payment. A capital account is a sum calculated for tax and accounting purposes, and may be greater than or less than the fair market value of such member's interest in the company. The fair market value of the units will be irrelevant in determining amounts to be paid upon redemption. As

described above, the amount received by a redeeming member may, under certain circumstances, be based on the member's capital account balance as of the date of each redemption payment, rather than the date of the redemption request. Accordingly, the amount paid to a member upon redemption may not reflect the redeeming member's capital balance as of the date on which the redemption request was made. In addition, your units may not be readily accepted as collateral for a loan. Consequently, you should consider the purchase of units only as a long-term investment.

**You are Limited in Your Ability to Have Your Units Redeemed Under Our Unit Redemption Program**

Our unit redemption program contains significant restrictions and limitations that limit your ability to redeem your units. The number of units you may redeem per quarter will be subject to a maximum of the greater of 100,000 units or 25% of your units outstanding. In addition, we will not, in any calendar year, redeem from all of our members a total of more than 5% (or in any calendar quarter, redeem more than 1.25%) of the weighted average number of all units outstanding during the twelve month period immediately prior to the date of the redemption.

Moreover, our managers reserve the right, in their sole discretion, at any time, to reject any request for redemption, or to suspend or terminate the acceptance of new redemption requests without prior notice, or to terminate, suspend or amend the unit redemption program upon 30 days written notice. Therefore, in making a decision to purchase units, you should not assume that you will be able to sell any of your units back to us pursuant to our redemption program.

We will fund redemptions solely from available company cash flow and will not establish a reserve from which to fund redemptions. Accordingly, we cannot guarantee that we will have sufficient funds to accommodate all redemption requests made in any given year.

**There is No Assurance You Will Receive Cash Distributions**

Our managers and their affiliates will be paid and reimbursed by us for certain services performed for us and expenses paid on our behalf. We will bear all other expenses incurred in our operations. All of these fees and expenses are deducted from cash funds generated by our operations prior to computing the amount that is available for distribution to you. Our managers, in their discretion, may also retain a portion of cash funds generated from operations for working capital purposes. Accordingly, there is no assurance as to when or whether cash will be available for distributions to you.

**You Must Rely on Our Managers for Management Decisions; You Will Have No Control Over Our Operation**

All decisions with respect to our management will be made exclusively by our managers. In addition, our managers originate or arrange all of our mortgage loans. Our success will, to a large extent, depend on the quality of our management, particularly as it relates to lending decisions. You have no right or power to take part in our management. Accordingly, you should not purchase any of the units offered hereby unless you are willing to entrust all aspects of management to our managers. You should carefully evaluate our managers' capabilities to perform such functions.

**Because We Do Not Have Independent Directors, Members May Have Less Protection Against Affiliated Transactions and Conflicts of Interests**

We are managed by our managers who have various conflicts of interest in connection with their management of us. We do not have a board of directors, nor any independent directors. The absence of independent directors may leave our members with less protection against affiliated transactions and conflicts of interest arising out of our relationship with our managers and their affiliates and similar matters. These include arrangements pursuant to which our managers and their affiliates are compensated by us. If actions are taken by our managers, or expenses are incurred that are not in our best interests, it could have a material adverse effect on our business and operations.

|  |  |
|--|--|
| <b>Because We Do Not Have an Audit or Compensation Committee, Members Will Have to Rely on Our Managers, Who are Not Independent, to Perform These Functions</b> | <p>Since the units are not listed for trading on a national securities exchange, we are not subject to certain of the corporate governance rules established by the national securities exchanges pursuant to the Sarbanes-Oxley Act of 2002. Among other things, these rules relate to independent director standards, audit and compensation committees standards and the use of an audit committee financial expert. Accordingly, our members will not receive the protections these rules and standards were enacted to provide, such as protections against interested director transactions, conflicts of interest and similar matters.</p> <p>We do not have an audit or compensation committee. As a result, members will have to rely on our managers, none of whom are independent, to perform these functions. Thus, there is a potential conflict in that our managers, who are engaged in management, will participate in decisions concerning management compensation and audit issues that may affect management performance.</p> |
| <b>Your Ability to Recover Your Investment on Dissolution and Termination Will Be Limited</b>  | <p>In the event of our dissolution or termination, the proceeds realized from the liquidation of assets, if any, will be distributed to the members only after the satisfaction of claims of creditors. Accordingly, your ability to recover all or any portion of your investment under such circumstances will depend on the amount of funds so realized and claims to be satisfied therefrom. Additionally, if you have elected to reinvest your distributions into additional units through your participation in our distribution reinvestment plan, you could lose such reinvested distributions in addition to the amount of your initial investment.</p>   |
| <b>We Established the \$1 Per Unit Offering Price on an Arbitrary Basis</b>  | <p>We arbitrarily determined the \$1 per unit selling price for the offering as well as the \$1 per unit price for reinvestment of distributions. Such price bears no relationship to our book or asset values. Such price also is not necessarily the amount you may receive pursuant to your limited right to redeem units, subject to certain requirements. The amount that a redeeming member will receive is the lesser of the purchase price for the redeemed units or the redeeming member's capital account balance as of the date of each redemption payment. The fair market value of your interest in the company will be irrelevant in determining amounts to be paid upon redemption.</p>   |
| <b>Our Managers and Their Affiliates May Purchase Units and Such Units Will Count Towards the Minimum Offering</b>   | <p>Our managers and their affiliates may, in their discretion, purchase units for their own account. The maximum amount of units that may be purchased by our managers or their affiliates is 1,000,000 units (\$1,000,000). Upon any such purchases of units, our managers or their affiliates will have the same rights as other members in respect of the units owned by them, including the right to vote on matters subject to the vote of members, subject to certain exceptions. In addition, any units purchased by our managers and their affiliates will be counted toward the minimum of 1,000,000 units (\$1,000,000) that must be sold in the primary offering. As a result, at the time that we sell the minimum offering and commence operations, our managers and their affiliates could represent a significant percentage of the outstanding units and exert control over matters requiring the approval of our members.</p>   |

**We May Be Unable to Insure Against Certain Kinds of Losses**

We will require comprehensive insurance, including fire and extended coverage, which is customarily obtained for or by a lender, on properties in which we acquire a security interest. Generally, such insurance will be obtained by and at the cost of the borrower. However, there are certain types of losses (generally of a catastrophic nature, such as civil disturbances and acts of God such as earthquakes, floods and slides) which are either uninsurable or not economically insurable. Should such a disaster occur to, or cause the destruction of, any property serving as collateral for a loan, we could lose both our invested capital and anticipated profits from such investment. In addition, on certain real estate owned by us as a result of foreclosure, we may require homeowner's liability insurance. However, insurance may not be available for theft, vandalism, land or mud slides, hazardous substances or earthquakes on all real estate owned and losses may result from destruction or vandalism of the property thereby adversely affecting our profitability.

**Our Anticipated Concentration of Mortgages in the San Francisco Bay Area Exposes Us to Greater Risks of Loss if the Local Economy Weakens**

We expect that a significant majority of our loans will be secured by properties located in nine counties that comprise the San Francisco Bay Area (San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, Marin, Napa, Solano and Sonoma). As is the case nationally, the residential and commercial real estate markets in California, including the San Francisco Bay Area, are in a downturn. Our anticipated concentration of loans in the San Francisco Bay Area exposes us to greater risk of loss if the economy in the San Francisco Bay Area weakens than would be the case if our loans were spread throughout California or the nation. The San Francisco Bay Area economy and/or real estate market conditions could be weakened by:

- An extended economic slowdown or recession in the area
- Overbuilding of commercial and residential properties
- Relocation of businesses outside of the area due to economic factors such as high cost of living and of doing business within the region
- Increased interest rates, thereby weakening the general real estate market
- Reductions in the availability of credit

If the economy were to weaken, it is likely that there would be more property available for sale, values would fall and lending opportunities would decrease. In addition, a weak economy and increased unemployment could adversely affect borrowers resulting in an increase in the number of loans in default.

**You Will Be Bound by Decision of Majority Vote**

Subject to certain limitations, members holding a majority of units may vote to, among other things:

- dissolve and terminate the company;
- amend the operating agreement, subject to certain limitations;
- approve or disapprove the sale of all or substantially all of our assets; or
- remove or replace one or all of our managers or elect additional or new managers.

If you do not vote with the majority in interest of the other members, you nonetheless will be bound by the majority vote. Our managers will have the right to increase the offering or conduct additional offerings of units without obtaining your consent or the consent of any other member.

**The Formation Loan May Be Forgiven Under Certain Circumstances**

We will loan to RMC, a manager, funds in an amount equal to the sales commissions and amounts payable in connection with unsolicited sales. The formation loan will be an unsecured loan that will not bear interest and will be repaid in annual installments. During the offering period, RMC will make annual installments of one-tenth of the principal balance of the formation loan as of December 31 of the prior year. Such payment will be due and payable by December 31 of the following year. Prior to the termination of the offering, the principal balance of the formation loan will increase as additional sales of units are made each year. Upon completion of the offering, the balance of the formation loan will be repaid in ten (10) equal annual installments of principal, without interest, commencing on December 31 of the year following the year the offering terminates.

A portion of the amount we receive from redeeming members as early redemption penalties may first be applied to reduce the principal balance of the formation loan. This will have the effect of reducing the amount owed by RMC to us. If all or any one of the initial managers are removed as a manager by the vote of a majority in interest of the members and a successor or additional manager begins using any other loan brokerage firm for the placement of loans or loan servicing, RMC will be immediately released from any further payment obligation under the formation loan. If all of the managers are removed, no other managers are elected, the company is liquidated and RMC is no longer receiving payments for services rendered, we will forgive the debt on the formation loan and RMC will be immediately released from any further obligations under the formation loan. The non-interest bearing feature of the formation loan will have the effect of slightly diluting your rate of return, but to a much lesser extent than if we were required to bear all of our own syndication expenses out of the offering proceeds.

**You Will Have Limited Ability to Liquidate Your Investment Prior to the End of Our Term and May Experience Delays in Receiving Distributions Upon Liquidation**

Under our operating agreement, we will continue to operate until October 8, 2028, unless our term is extended by the vote of a majority in interest of the members. While we do not currently intend to cease operations prior to the end of our term and do not anticipate providing liquidity to our members prior to such time (other than on a limited basis through our unit redemption program), we may dissolve and terminate earlier upon the occurrence of various events described our operating agreement or by operation of law. Upon our dissolution, our managers will seek to promptly liquidate our assets for the best price reasonably obtainable and to use any proceeds to satisfy our debts, and then to distribute any remaining proceeds to our members and managers in accordance with the terms of our operating agreement. However, there is no assurance that our managers will be successful in liquidating us on our anticipated termination date or any earlier dissolution date. Delays in liquidation may arise due to market conditions and other factors beyond the control of our managers. In the event we are unable to liquidate on or prior to the end of our anticipated term, you and other members may not receive distributions of remaining proceeds, if any, in a timely manner or at all.

**Our Managers Have Limited Assets Which May Affect Their Ability to Fulfill Their Obligations to Us**

Our managers have limited assets and financial resources. As a result, they may not be able to fulfill their obligations and responsibilities to us. Our managers also serve as the sponsors and managers of other mortgage programs and have legal and financial obligations with respect to these other programs. Additionally, they may have contingent liability for the obligations of such other programs. To the extent that our managers are required to expend a significant portion of their assets and financial resources to satisfy their obligations or liabilities to such other programs or otherwise, their ability to fulfill their financial and other obligations to us may be adversely affected.

|   |  |
|---|--|
| <b>Delays in Investment Could Adversely Affect Your Return</b>  | A delay will occur between the time you purchase your units and the time the net proceeds of the offering are invested. This delay could adversely affect the return paid to you. In order to mitigate this risk, pending the investment of the proceeds of the offering, funds will be placed in such highly liquid, short-term investments designated by our managers. The interest earned on such interim investments is expected to be less than the interest we would earn on loans.  |
| <b>We Cannot Precisely Determine Compensation to be Paid to Our Managers and Their Affiliates</b>                       | Our managers and their affiliates are unable to predict the amounts of compensation to be paid to them. Any such prediction would necessarily involve assumptions of future events and operating results which cannot be made at this time. As a result, there is a risk that members will not have the opportunity to judge ahead of time whether the compensation realized by our managers is commensurate with the return generated by the loans.   |
| <b>Payment of Fees to Our Managers and Their Affiliates Will Reduce Cash Available for Investment and Distribution</b>  | Our managers and their affiliates will perform services for us in connection with the offer and sale of the units, the selection and acquisition of our investments and the administration of our investments. They will be paid substantial fees for these services, which will reduce the amount of cash available for investment in properties or distribution to members.  |
| <b>Working Capital Reserves May Not be Adequate</b>   | We intend to maintain working capital reserves to meet our obligations, including our carrying costs and operating expenses. Our managers believe such reserves are reasonably sufficient for our contingencies. If for any reason those reserves are insufficient, we will have to borrow the required funds or liquidate some or all of our loans. In the event our managers deem it necessary to borrow funds, there can be no assurance that such borrowing will be on acceptable terms or even available to us. Such a result might require us to liquidate our investments and abandon our activities. |
| <b>We May be Required to Forego More Favorable Investments to Avoid Regulation Under Investment Company Act of 1940</b> | Our managers intend to conduct our operations so that we will not be subject to regulation under the Investment Company Act of 1940. Among other things, they will monitor the proportions of our funds which are placed in various investments and the form of such investments so that we do not come within the definition of an investment company under such Act. As a result, we may have to forego certain investments which would produce a more favorable return.   |
| <b>Conflicts May Arise as a Result of Our Managers' Legal and Financial Obligations to Other Mortgage Programs</b>      | Our managers and their affiliates are currently involved with five mortgage programs with investment objectives similar to ours. They may also organize other mortgage programs in the future with investment objectives similar to ours. Our managers and such affiliates have legal and financial obligations with respect to these other mortgage programs which are similar to their obligations with respect to us. These obligations may at times conflict or require our managers to limit the resources allocated to us and these other programs.  |
| <b>Conflicts May Arise From Our Managers' Allocation of Time Between Us and Other Activities</b>                        | Our managers and their affiliates have conflicts of interest in allocating the time of their personnel between us and other activities in which they are involved. RMC also provides loan brokerage services to investors other than us. As a result, there will exist conflicts of interest on the part of our managers between us and the other mortgage programs or investors with which they are affiliated at such time.  |

|  |   |
|--|---|
| <b>The Amount of Loan Brokerage Commissions and Other Compensation to Our Managers May Affect the Rate of Return to You.</b>   | None of the compensation payable to our managers was determined by arms length negotiations. We anticipate that the loan brokerage commissions charged to borrowers by RMC, one of our managers, will average approximately 2-5% of the principal amount of each loan, but may be higher or lower depending upon market conditions. Any increase in the loan brokerage commission charged on loans may have a direct, adverse effect upon the interest rates we charge on loans and thus the overall rate of return to you. This conflict of interest will exist in connection with every loan transaction, and you must rely upon the fiduciary duties of our managers to protect your interests.  |
| <b>If Our Managers Lose or are Unable to Obtain Key Personnel or One or More of Their Key Personnel Decides to Compete With Us, Our Ability to Implement Our Strategic Plans Could be Impaired</b> | We depend on the diligence, experience and skills of certain executive officers and other key personnel of our managers and their affiliates, including Michael R. Burwell, Diana B. Mandarino and Theodore J. Fischer, for the selection, acquisition, structuring and monitoring of our lending and investment activities. These individuals are not bound by employment agreements with the managers or with us. If any of our managers' key personnel were to cease their employment with them or their affiliates, our operating results could suffer. One of our managers has obtained life insurance policies on two of their key personnel. There is no assurance that such insurance will be sufficient to protect against events that may adversely affect our ability to implement our strategies. We also believe that our future success depends, in large part, upon the ability of our managers or their affiliates to hire and retain highly skilled managerial, operational and marketing personnel. We cannot assure you that they will be successful in attracting and retaining such personnel. The loss of key personnel and the inability of our managers to hire any key person could harm our business, financial condition, cash flow and results of operations. |
| <b>We Will Rely on Independent Broker-Dealers to Sell Units in The offering</b>  | We are offering the units through selected broker-dealers who are members of FINRA. None of the broker-dealers participating in the offering will be affiliated with our sponsors or our managers. Because we do not have a captive or affiliated broker-dealer that will be exclusively or primarily focused on selling our units, our ability to successfully complete the offering will depend, in large part, on our ability to develop and maintain relationships with a sufficient number of unaffiliated participating broker-dealers. These broker-dealers are engaged in the sale of various securities and investment products beyond those offered by us, including those of competing mortgage programs. In the event we are unable to enter into selling agreements with a sufficient number of qualified participating broker-dealers, or if those participating broker-dealers engaged by us fail to devote sufficient time and attention to the marketing of our units, we may be unable to raise a sufficient amount of funds in the offering as may be necessary to enable us to be successful.   |
| <b>TAX RISKS</b>   |   |
| <b>Risks Associated With Treatment of the Limited Liability Company as a Partnership for Federal Income Tax Purposes</b>   | We intend to be treated as a partnership (other than a publicly traded partnership) for federal income tax purposes and not as a corporation. Although we have received an opinion from Baker & McKenzie LLP to the effect that we will be treated as a partnership (other than a publicly traded partnership) for federal income tax purposes, we will not seek a ruling from the Internal Revenue Service ("IRS") on the tax treatment of us or our members. Counsel's opinion represents only its best legal judgment based upon existing law and, among other things, factual representations provided by our managers. The opinion of counsel has no binding effect on the IRS or any court, and no assurance can be given that the conclusions reached in said opinion would be sustained by a court if challenged by the IRS.  |

If we were taxable as a corporation, the “pass through” treatment of our income and losses would be lost. Instead, we would, among other things, pay income tax on our earnings in the same manner and at the same rate as a corporation, and our losses, if any, would not be deductible by the members. Members would be taxed upon distributions substantially in the manner that corporate shareholders are taxed on dividends. In addition, if we were classified as a publicly traded partnership but nonetheless remained taxable as a partnership, the passive activity loss rules would apply in a manner that could adversely affect members.

**Your Ability to Offset Income With Our Losses May be Limited**

We are engaged in mortgage lending. For many of our investors most of our income is non-passive income for purposes of certain limitations on the use of losses from passive activities. It is possible, however, that the IRS could assert that our income is properly treated as portfolio income for purposes of those limitations. Such treatment is subject to the interpretation of complex Treasury regulations, and is dependent upon a number of factors, such as whether we are engaged in a trade or business, the extent to which we incur liabilities in connection with our activities, and the proper matching of the allocable expenses incurred in the production of income. There can be no assurance that an IRS challenge to our characterization of our income will not succeed. It also is possible that we might be unable to allocate expenses to the income produced, in which case members might find their ability to offset income with allocable expenses limited by the 2% floor on miscellaneous investment expenses.

**Your Tax Liability May Exceed the Cash You Receive**

Your tax liabilities associated with an investment in the units for a given year may exceed the amount of cash we distribute to you during such year. As a member, you will be taxed on your allocable share of our taxable income whether or not you actually receive cash distributions from us. Your taxable income could exceed cash distributions you receive, for example, if you elect to reinvest into additional units the cash distributions you would otherwise have received. Taxable income in excess of cash distributions also could result if we were to generate so-called “phantom income” (taxable income without an associated receipt of cash). Phantom income could be recognized from a number of sources, including, without limitation, repayment of principal on loans incurred by the company as well as imputed income due to original issue discount, market discount, imputed interest and significant modifications to existing loans.

**We Expect to Generate Unrelated Business Taxable Income**

Tax-exempt investors (such as an employee pension benefit plan or an IRA) may be subject to tax to the extent that income from the units is treated as unrelated business taxable income, or UBTI. We borrow funds on a limited basis, which can cause a portion of our income to be treated as UBTI. We may also receive income from services rendered in connection with making or securing loans, which is likely to constitute UBTI. In addition, although we do not currently intend to own and lease personal property, it is possible we may do so as a result of a foreclosure upon a default. Although we use reasonable efforts to prevent any borrowings and leases of personal property from causing any significant amount of income from the units to be treated as UBTI, we expect that some portion of our income will be UBTI. Prospective investors that are tax-exempt entities are urged to consult their own tax advisors regarding the suitability of an investment in units. In particular, an investment in units may not be suitable for charitable remainder trusts.



**IRS Audits Could Result in Adjustments to Your Tax Returns**

The IRS could challenge certain federal income tax positions taken by us if we are audited. Any adjustment to our return resulting from an audit by the IRS would result in adjustments to your tax returns and might result in an examination of items in such returns unrelated to your investment in the units or an examination of tax returns for prior or later years. Moreover, we and our members could incur substantial legal and accounting costs in contesting any IRS challenge, regardless of the outcome. Our managers generally will have the authority and power to act for, and bind the company in connection with, any such audit or adjustment for administrative or judicial proceedings in connection therewith.

**You May be Subject to State and Local Tax Laws**

The state in which you reside may impose an income tax upon your share of our taxable income. Furthermore, states such as California, in which we will own property, generally impose income tax upon a member's share of the company's taxable income considered allocable to such states, whether or not a member resides in that state. As a result, a nonresident member may be required to file a tax return in California and any other such state. Differences may exist between federal income tax laws and state and local income tax laws. We may be required to withhold state taxes from distributions to members in certain instances. You are urged to consult with your own tax advisers with respect to state and local taxation.

**Changes in Tax Laws Could Have an Adverse Effect on Your Investment**

In recent years, legislative, judicial and administrative changes have been made in the provisions of the federal income tax laws applicable to investments similar to an investment in our units. Additional changes to the tax laws are likely to continue to occur, and we cannot assure you that any such changes will not adversely affect the taxation of a member. Any such changes could have an adverse effect on an investment in our units or on the market value of our assets. You are urged to consult with your own tax advisor with respect to the impact of recent legislation on your investment in units and the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in our units. You should also note that our counsel's tax opinion assumes that no legislation will be enacted after the date of this prospectus that will be applicable to an investment in our units.

**ERISA RISKS**

**Risks of Investment by Benefit Plan Investors and Other Tax-Exempt Investors**

In considering an investment in the units, if you are an employee benefit plan subject to ERISA, you should consider (i) whether the investment satisfies the diversification requirements of Section 404(a)(1)(C) of ERISA; or (ii) whether the investment is prudent, since there may not be a market created in which you can sell or otherwise dispose of the units. In addition if you are a Benefit Plan Investor, including a tax-qualified pension or 401(k) plan or an IRA, you should consider (i) whether a distribution of units from a tax-qualified plan or IRA would be accepted by an IRA custodian as a rollover, and if not, the automatic 20% income tax withholding which you may need to satisfy out of other assets that you own; (ii) whether a required distribution from a tax-qualified plan or IRA commencing on the April 1 following the calendar year in which you attain age 70½ or, with respect to a tax-qualified plan distribution, retire, if later, could cause you to become subject to income tax that you would need to satisfy out of other assets if you were not able to transfer the unit for cash; and (iii) whether interests in us or the underlying assets owned by us constitute "plan assets" for purposes of Section 406 of ERISA or Section 4975 of the Code which could cause certain transactions with us to constitute non-exempt prohibited transactions. Finally, all tax-exempt investors, including tax-qualified pension and 401(k) plans and IRAs should consider (i) whether the investment will impair the liquidity of your plan or other entity; and (ii) whether the investment will create

unrelated business taxable income for the plan or other entity. ERISA requires that the assets of a plan be valued at their fair market value as of the close of the plan year, and it may not be possible to adequately value the units from year to year, since there will not be a market for those units and the appreciation of any property may not be shown in the value of the units until we sell or otherwise dispose of our investments.

**Item 1B – Unresolved Staff Comments**

Because the company is not an accelerated filer, a large accelerated filer or a well-known seasoned issuer, the information required by Item 1B is not applicable.

**Item 2 – Properties**

As of December 31, 2010 and 2009, the company owns no properties.

**Item 3 – Legal Proceedings**

In the normal course of business, the company may become involved in various legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc., to enforce the provisions of the deeds of trust, collect the debt owed under the promissory notes, or to protect, or recoup its investment from the real property secured by the deeds of trust and to resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions typically would be of any material importance. As of the date hereof, the company is not involved in any legal proceedings other than those that would be considered part of the normal course of business.

**Item 4 – Reserved**

## **Part II**

### **Item 5 – Market for the Registrant's Units, Related Unitholder Matters and Issuer Purchases of Equity Securities**

#### **Market Information**

There is no established public trading market for the units, and we do not anticipate that one will develop. There are substantial restrictions on transferability of units and accordingly an investment in the company is non-liquid. Members have no right to withdraw from the company or to obtain the return of their capital account for at least one year from the date of purchase of units. In order to provide a certain degree of liquidity, we have adopted a unit redemption program, whereby after the one year period, a member may redeem all or part of their units, subject to certain limitations summarized under "Unit Redemption Program" below..

#### **Use of Public Offerings Proceeds**

On November 18, 2008, the company filed a Registration Statement on Form S-11 with the Securities and Exchange Commission (SEC File No. 333-155428) to offer up to 150,000,000 units (\$150,000,000) of its membership interests to the public in its primary offering and 37,500,000 units (\$37,500,000) to its members pursuant to its distribution reinvestment plan. On June 8, 2009, the SEC declared the company's Registration Statement effective and the company commenced its initial public offering. The offering is ongoing and it may continue for up to a three year period from the June 2009 effectiveness date or may be terminated earlier by the managers in their discretion. On October 5, 2009, we accepted subscriptions for, and held an initial closing on, subscriptions in excess of the minimum offering amount, and on October 6, 2009, \$1,013,204 was released from the escrow account to the company. As of December 31, 2010, we had sold 6,022,444 units in the offering, for gross offering proceeds of \$6,022,444, (including units issued under our distribution reinvestment plan). The outstanding units are held by 149 members.

From the subscription proceeds of \$7,177,817, we incurred approximately \$502,000 in selling commissions and from the subscriptions admitted of \$5,922,885 (excluding units issued under our distribution reinvestment plan), we incurred approximately \$267,000 in organization and offering costs. We intend to use substantially all of the net proceeds from the ongoing initial public offering to make loans.

#### **Distribution Policy**

We intend to distribute, on a monthly basis, cash available for distribution to our members, other than those participating in our distribution reinvestment plan. However, there is no assurance as to the timing or amount of any such distributions.

All cash available for distribution will be allocated 1% to our managers and 99% to the members. Amounts distributed to the members will be allocated among the members in proportion to their units.

During the year 2010, the company's distributed annualized yield was 6.50%.

#### **Recent Sales of Unregistered Securities**

There were no sales of securities by the company within the past three years which were not registered under the Securities Act of 1933.

### **Unit Redemption Program**

We have adopted a unit redemption program that may enable a member to redeem all or part of their units, subject to certain limitations. The price paid for redeemed units will be based on the lesser of the purchase price paid by the redeeming member or the member's capital account balance as of the date of each redemption payment. Redemption value will be calculated as follows:

- For redemptions beginning after one year (but before two years) 92% of purchase price or 92% of the capital account balance, whichever is less;
- For redemptions beginning after two years (but before three years) 94% of purchase price or 94% of the capital account balance, whichever is less;
- For redemptions beginning after three years (but before four years) 96% of purchase price or 96% of the capital account balance, whichever is less;
- For redemptions beginning after four years (but before five years) 98% of purchase price or 98% of the capital account balance, whichever is less;
- For redemptions beginning after five years, 100% of purchase price or 100% of the capital account balance, whichever is less.

The company will attempt to redeem units quarterly, subject to certain limitations, and subject to the right of our managers, in their sole discretion, at any time, to reject any request for redemption, or to suspend or terminate the acceptance of new redemption requests without prior notice, or to terminate, suspend or amend the unit redemption program upon 30 days written notice.

Notwithstanding the foregoing, with respect to any redemption, the number of units that may be redeemed per quarter per individual member will be subject to a maximum of the greater of 100,000 units or 25% of the member's units outstanding. For redemption requests requiring more than one quarter to fully redeem, the percentage discount amount that applies when the redemption payments begin will continue to apply throughout the entire redemption period and will apply to all units covered by such redemption request regardless of when the final redemption payment is made.

The company will not establish a reserve from which to fund redemptions. The company's capacity to redeem member units upon request is restricted to the availability of company cash flow. The company will not, in any calendar year, redeem more than 5% of the weighted average number of units outstanding during the twelve month period immediately prior to the date of the redemption.

During the year ended December 31, 2010, 66,730 units were redeemed under the unit redemption program.

### **Item 6 – Selected Financial Data (Not included as smaller reporting company)**

### **Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **Overview**

The company was formed on October 8, 2008 to engage in business as a mortgage lender. The company makes loans secured primarily by first and second deeds of trust on residential, investment or commercial property in California. Loans are arranged and serviced by RMC. The company commenced active operations in October 2009 after it had accepted subscriptions for at least \$1,000,000 of units in the offering. Prior to that time, the company was engaged only in organizational and offering activities.

On November 18, 2008, the company filed a Registration Statement on Form S-11 with the Securities and Exchange Commission to offer up to 150,000,000 units of its membership interests to the public in its primary offering and 37,500,000 units to its members pursuant to its distribution reinvestment plan. On June 8, 2009, the SEC declared the company's Registration Statement effective and the company commenced its initial public offering. The offering is ongoing and it may continue for up to a three year period from the June 2009 effectiveness date or may be terminated earlier by the managers in their discretion. Offering proceeds will be released to the company and applied to investments in mortgage loans and the payment or reimbursement of organization and offering expenses. The amount of loans the company funds or acquires will depend upon the number of units sold in the public offering and the resulting amount of the net proceeds available for investment in loans.

The company will experience a relative increase in liquidity if and when additional subscriptions for units are received and a relative decrease in liquidity as net offering proceeds are expended in connection with the funding and acquisition of loans and the payment or reimbursement of organization and offering expenses.

### **Critical Accounting Policies**

#### *Management estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans, (which itself requires determining the fair value of the collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates.

Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the arithmetic difference between the fair value of the collateral, net of any senior liens, and the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon. This computation is done for each loan (whether impaired or performing), and while loans secured by collateral of similar property type are grouped, there is enough distinction and variation in the collateral that a loan-by-loan, collateral-by-collateral analysis is appropriate.

The fair value of the collateral is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low levels of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller – often compelled by lenders or other claimants – and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.

Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2) cost to replace and 3) capitalized cash flows or investment approach. These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, such as, determining highest and best use (which may or may not be the current use); determining the condition (e.g. as-is, when-completed, or for land when-entitled); and determining the unit of value (e.g. as a series of individual unit sales or as a bulk disposition). Further complicating this process, which is already subject to judgment, uncertainty and imprecision are the current low transaction volumes in the residential, commercial and land markets, and the variability that has resulted. This exacerbates the imprecision in the process, and requires additional considerations and inquiries as to whether the transaction was entered into by a willing seller into a functioning market or was the transaction completed in a distressed market, with the predominant number of sellers being those surrendering properties to lenders in partial settlement of debt (as is prevalent in the residential markets and is occurring more frequently in commercial markets) and/or participating in "arranged sales" to achieve partial settlement of debts and claims and to generate tax advantage. Either way, the present market is at historically low transaction volumes with neither potential buyers nor sellers willing to transact. In certain asset classes the time elapsed between transactions – other than foreclosures – was 12 or more months.

The uncertainty in the process is exacerbated by overt (over)conservatism and caution exercised by appraisers. Criticized - as having contributed to the asset bubble by inflating values – beginning in the immediate aftermath of the market and economic crisis, as a class the tendency of appraisers now is seemingly to (over)compensate by searching out or over-weighting lower sales comparables, thereby depressing values. It also may be reflective of the tendency in distressed market for lesser-quality properties to transact while upper echelon properties remain off the market – or come on and off the market – because these owners believe in the intrinsic value of the properties (and the recoverability of that value) and are unwilling to accept “vulture” offers. This accounts for the ever lower transaction volumes for better and upper echelon properties which exacerbate the perception of a broadly declining market in which each succeeding transaction establishes a new low.

Management has the requisite familiarity with the markets it lends in generally and of the properties lent on specifically to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants – investors, developers, brokers, lenders – that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties – on and off the market – that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types.

#### *Loans and interest income*

Loans and advances generally are stated at the principal amount. Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the company’s interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the principal and accrue interest until repaid by the borrower.

The company may fund a specific loan origination net of an interest reserve to insure timely interest payments at the inception (one to two years) of the loan. As monthly interest payments become due, the company funds the payments into the affiliated trust account. In the event of an early loan payoff, any unapplied interest reserves would be first applied to any accrued but unpaid interest and then as a reduction to the principal.

If events and or changes in circumstances cause management to have serious doubts about the collectibility of the payments of interest and principal in accordance with the loan agreement, a loan may be designated as impaired. Impaired loans are included in management’s periodic analysis of recoverability. Any subsequent payments on impaired loans are applied to late fees and then to reduce first the accrued interest, then advances, and then principals.

From time to time, the company may negotiate and enter into contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments which can delay and/or alter the loan’s cash flow and delinquency status.

Interest is accrued daily based on the principal of the loans. An impaired loan continues to accrue as long as the loan is in the process of collection and is considered to be well-secured. Loans are placed on non-accrual status at the earlier of management’s determination that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement.

Loan administration fees are capitalized and amortized over the life of the loan on a straight-line method which approximates the effective interest method.

#### *Allowance for loan losses*

Loans and the related accrued interest and advances are analyzed on a periodic basis for ultimate recoverability. Delinquencies are identified and followed as part of the loan system. Delinquencies are determined based upon contractual terms. For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (principal, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (*i.e.*, the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio.

The fair value estimates are derived from information available in the real estate markets including similar property, and may require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The company charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

#### **Recently Issued Accounting Pronouncements**

In July 2010, the FASB issued ASU 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This ASU requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables by disclosing an evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 2010-20 will be effective for the company's financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the company's financial statements that include periods beginning on or after January 1, 2011.

The FASB issued ASU 2011-01, "Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20." The amendments in ASU 2011-01 temporarily delayed the effective date of the disclosures about troubled debt restructurings in ASU 2010-20 for public entities. The delay was intended to allow the FASB time to complete its deliberations on what constitutes a troubled debt restructuring. The effective date of the new disclosures about troubled debt restructurings for public entities and the guidance for determining what constitutes a troubled debt restructuring will then be coordinated. The deferral in ASU 2011-01 was effective January 19, 2011 (date of issuance).

#### **Related Parties**

The managers of the company are RMC and Gymno Corporation. The company's business is conducted primarily through RMC, which arranges, services and maintains the loan portfolio for the benefit of the company. The fees received by the managers are paid pursuant to the operating agreement and are determined at the sole discretion of the managers within the prescribed limits. The following is a list of various activities for which related parties are compensated:

The following commissions and fees are paid by borrowers.

*Loan brokerage commissions*

For fees in connection with the review, selection, evaluation, negotiation and extension of loans, RMC may collect a loan brokerage commission that is expected to range from approximately 2% to 5% of the principal amount of each loan made during the year. Total loan brokerage commissions are limited to an amount not to exceed 4% of the total company assets per year. The loan brokerage commissions are paid by the borrowers, and thus, are not an expense of the company. In 2010 and 2009, loan brokerage commissions paid by the borrowers were \$54,840 and \$18,095, respectively.

*Other fees*

RMC or Gymno will receive fees for processing, notary, document preparation, credit investigation, reconveyance, and other mortgage related fees. The amounts received are customary for comparable services in the geographical area where the property securing the loan is located, payable solely by the borrower and not by the company. In 2010 and 2009, these fees totaled \$4,452 and \$3,306, respectively.

The following fees are paid by the company.

*Loan administrative fees*

RMC will receive a loan administrative fee in an amount up to 1% of the principal amount of each new loan originated or acquired on the company's behalf by RMC for services rendered in connection with the selection and underwriting of potential loans. Such fees are payable by the company upon the closing of each loan. In 2010 and 2009, the loan administration fees paid by the company to RMC were \$20,755 and \$10,054, respectively.

*Mortgage servicing fees*

Mortgage servicing fees of up to 0.25%, on an annual basis, of the unpaid principal of each loan will be paid monthly to RMC, or such lesser amount as is reasonable and customary in the geographic area where the property securing the mortgage is located. RMC is entitled to receive these fees regardless of whether specific mortgage payments are collected. RMC, in its sole discretion, may elect to accept less than the maximum amount of the mortgage servicing fee to enhance the earnings of the company. An increase or decrease in this fee within the limits set by the operating agreement directly impacts the yield to the members. There is no assurance that RMC will waive fees in the future. RMC does not use any specific criteria in determining the exact amount of fees to be waived.

Mortgage servicing fees paid to RMC are presented in the following table for the years ended December 31.

|                    | 2010     | 2009   |
|--------------------|----------|--------|
| Maximum chargeable | \$ 4,777 | \$ 231 |
| Waived             | —        | —      |
| Charged            | \$ 4,777 | \$ 231 |

*Asset management fees*

The managers receive a monthly asset management fee for managing the company's portfolio and operations in an amount up to 0.75% annually of the portion of the capital originally committed to investment in mortgages, not including leverage, and including up to 2% of working capital reserves. This amount will be recomputed annually after the second full year of operations by subtracting from the then fair value of the company's loans plus working capital reserves, an amount equal to the outstanding debt.

The managers, in their sole discretion, may elect to accept less than the maximum amount of the asset management fee to enhance the earnings of the company. An increase or decrease in this fee within the limits set by the operating agreement directly impacts the yield to the members. There is no assurance that RMC will waive fees in the future. RMC does not use any specific criteria in determining the exact amount of fees to be waived.



Asset management fees paid to the managers are presented in the following table for the years ended December 31.

|                    | 2010      | 2009     |
|--------------------|-----------|----------|
| Maximum chargeable | \$ 26,286 | \$ 1,289 |
| Waived             | (26,286)  | —        |
| Charged            | \$ —      | \$ 1,289 |

#### *Clerical costs through RMC*

Our managers and their affiliates are reimbursed by the company for all operating expenses incurred on behalf of the company, including without limitation, out-of-pocket general and administration expenses of the company, accounting and audit fees, legal fees and expenses, postage, and preparation of reports to the managers. During 2010 and 2009, the company incurred \$3,971 and \$0, respectively, for these expenses.

#### *Syndication costs*

The company bears its own syndication costs, other than certain sales commissions, including legal and accounting expenses, printing costs, selling expenses and filing fees. Syndication costs are charged against members' capital and are being allocated to individual members consistent with the company's operating agreement.

RMC is entitled to receive reimbursement of organizational and syndication costs expended on behalf of the company. Through December 31, 2010, organizational and syndication costs totaled approximately \$1,400,000. The company is obligated to reimburse RMC for these costs up to an amount equal to 4.5% of gross offering proceeds until RMC has been fully reimbursed for such costs. RMC is responsible for any portion of such costs exceeding 4.5% of gross offering proceeds. Based upon gross offering proceeds of \$5,922,885 through December 31, 2010, the company reimbursed RMC for \$266,530 in organizational and syndication costs (representing approximately 4.5% of the gross offering proceeds).

Through December 31, 2010, syndication costs had been incurred by the company with the following distribution:

|                                    |            |
|------------------------------------|------------|
| Costs incurred                     | \$ 267,162 |
| Early withdrawal penalties applied | (632)      |
| Allocated to date                  | —          |
| December 31, 2010 balance          | \$ 266,530 |

#### *Contributed Capital*

The managers are required to contribute to capital 1/10 of 1% of the aggregate capital accounts of the members. As of December 31, 2010 and 2009, a manager, Gymno Corporation, had contributed \$5,933 and \$1,322, respectively, as capital in accordance with Section 4.2 of the operating agreement. One percent of our net profits and one percent of our net losses will be allocated to our managers.

#### *Sales commissions – "Formation loan" to RMC*

Sales commissions relating to the purchase of units by members in the primary offering are not paid directly by us out of the offering proceeds. Instead, the company loans to RMC, a manager, amounts necessary to pay all sales commissions and amounts payable in connection with unsolicited sales. This loan, referred to as the formation loan, is unsecured and non-interest bearing and is applied to reduce member capital in the balance sheets. The sales commissions range between 0 (for units sold by the managers) and 7.0%. The formation loan will be repaid over a period of 10 years following the completion of the offering and will be reduced partially by a portion of early redemption penalties paid to us. The amount of the annual installments paid by RMC is determined at annual installments of one-tenth of the principal balance of the formation loan at December 31 of the prior year until the offering period is closed. Thereafter, the remaining formation loan is paid in ten equal amortizing payments over a period of ten years, beginning the year after the offering is terminated. No selling commissions will be paid in connection with sales of units under our distribution reinvestment plan or premiums paid by RMC.

As of December 31, 2010, the aggregate principal amount of the formation loan totaled \$487,674, which was 7.00% of members' contributions (including members in applicant status) of \$7,177,817.

- *Formation loan* - Formation loan transactions are presented in the following table for the year ended December 31.

|  | 2010        | 2009         |
|--|-------------|--------------|
| Member contributions to date             | \$ 7,177.81 | \$ 1,895,433 |
| Balance, beginning of year               | \$ 132.68   | \$ —         |
| Formation Loan made                      | 369.76      | 132,680      |
| Unamortized discount on imputed interest | (51.87)     | (19,532)     |
| Formation Loan made, net                 | 450.57      | 113,148      |
| Repayments received                      | (13.26)     | —            |
| Early withdrawal penalties applied       | (1.50)      | —            |
| Formation loan, net                      | 435.79      | 113,148      |
| Unamortized discount on imputed interest | 51.87       | 19,532       |
| Balance, end of year                     | \$ 487.67   | \$ 132,680   |
| Percent loaned                           | 7.0%        | 7.00%        |

The formation loan has been deducted from members' capital in the balance sheets. As amounts are collected from RMC, the deduction from capital will be reduced. Interest has been imputed at the market rate of interest in effect at the end of each quarter for the new additions to the loan.

## Results of Operations

The company's operating results are discussed below for the years ended December 31, 2010 and 2009.

|  | Changes for the year 2010 <sup>(1)</sup> |         |
|--|--|---------|
|  | Dollars                                  | Percent |
| <b>Revenue</b>                               |  |         |
| Interest income                              |  |         |
| Interest on loans                            | \$ 174,569                               | 1,500%  |
| Imputed interest on formation loan           | 2,562                                    | —       |
| Other interest, net                          | (925)                                    | (43)    |
| Total interest income                        | 176,206                                  | 1,277   |
| <b>Interest expense</b>                      |  |         |
| Amortization of discount on imputed interest | 2,562                                    | —       |
| Total interest expense                       | 2,562                                    | —       |
| Net interest income                          | 173,644                                  | 1,258   |
| <b>Late fees</b>                             | 356                                      | —       |
| <b>Other</b>                                 | (3,750)                                  | (97)    |
| Total revenues, net                          | 170,250                                  | 965     |
| Provision for loan losses                    | —  | —       |
| <b>Operating expenses</b>                    |  |         |
| Mortgage servicing fees                      | 4,546                                    | 1,968   |
| Asset management fees                        | (1,289)                                  | (100)   |
| Clerical costs through RMC                   | 3,971                                    | —       |
| Professional services                        | 7,329                                    | —       |
| Other  | 4,064                                    | 196     |
| Total operating expenses                     | 18,621                                   | 518     |
| Net income                                   | \$ 151,629                               | 1,079%  |

(1) The company commenced operations in October 2009.

Please refer to the above table throughout the discussions of Results of Operations.

#### *Revenue – Interest on loans*

2010 was the first full year of operating results, compared to only three months of operations in 2009. The increase in interest on loans is due to the growth of the secured loan portfolio. The average secured loan portfolio balance, the stated average yield and the effective average yield rate for 2010 and 2009, are shown in the table below.

|                              | 2010        | 2009      |
|------------------------------|-------------|-----------|
| Average Secured Loan Balance | \$ 1,930,77 | \$ 368,89 |
| Stated Average Yield Rate    | 9.5%        | 9.52%     |
| Effective Yield Rate         | 9.6%        | 9.5%      |

#### *Operating Expenses*

2010 was the first full year of operating results, compared to only three months of operations in 2009. During 2010 RMC waived asset management fees of \$26,286 and absorbed several professional services including approximately \$76,000 in accounting fees. There is no assurance that RMC will waive its right to receive such fees or reimbursements in future periods.

#### *Net Income*

During 2010 and 2009 the company's distributed annualized yield was 6.50% and 6.50%, respectively. The company's cash distributions for limited members (excluding redemptions) during 2010 and 2009 were \$203,976 and \$13,914, respectively.

Net income recorded for limited members under GAAP was \$164,028. The difference between GAAP income and actual cash distributions was due to the managers anticipating funding additional quality loans prior to year end which due to the financial markets and the general economic conditions did not present themselves. The managers believe in 2011 the difference will be recouped and therefore are not anticipating a capital reduction. Subsequent to year end the company has funded or purchased in excess of \$3 million of loans.

#### **Allowance for Losses**

The managers periodically review the loan portfolio, examining the status of delinquencies, the underlying collateral securing these loans, real estate held expenses, sales activities, and borrower's payment records and other data relating to the loan portfolio. Data on the local real estate market and on the national and local economy are studied. Based upon this and other information, the allowance for loan losses is increased or decreased. Borrower foreclosures are a normal aspect of company operations. The company is not a credit based lender and hence while it reviews the credit history and income of borrowers, and if applicable, the income from income producing properties, the managers expect the company will on occasion take back real estate security. At December 31, 2010, no loans within the company's loan portfolio were past maturity and/or past due 90 days or more in interest payments. The company occasionally enters into workout agreements with borrowers who are past maturity or delinquent in their regular payments. No company loans were subject to a workout agreement as of December 31, 2010. Typically, a workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, or allows time to pay the loan in full. These workout agreements and foreclosures generally exist within our loan portfolio to greater or lesser degrees, depending primarily on the health of the economy. Management expects the number of foreclosures and workout agreements will rise during difficult times and conversely fall during good economic times. These workouts and delinquencies have been considered when management arrived at an appropriate allowance for loan losses and based on our experience, are reflective of our loan marketplace segment. Because of the number of variables involved, the magnitude of possible swings and the managers' inability to control many of these factors, actual results may and do sometimes differ significantly from estimates made by the managers.

Since inception, one of the company's loans has become delinquent (30 days) and the company has not filed any notices of default against borrowers. During the current, prolonged real estate downturn and recession, borrowers generally have struggled to make their scheduled loan payments. In the past, such borrowers would typically sell or refinance their property to repay the loan. However, real estate markets have been hurt by slow sales and by lower property values making the sale of property difficult. In addition, the deterioration of credit markets including all segments of real estate lending markets, more stringent borrower and property underwriting standards, reduced property values, lower loan to value lending ratios and a general lack of desire by traditional lending institutions to lend money secured by real estate have all contributed to significantly reduced credit availability to borrowers and potential real estate buyers. These dramatic changes have severely constrained credit and greatly hampered the ability of borrowers to refinance or sell their properties as a means of repayment of maturing debt in the event they find themselves unable to make their monthly loan payment. Delinquencies higher than experienced by traditional lending institutions are typical of our market segment and the company expects to have a level of delinquency higher than banking institutions within its portfolio.

At December 31, 2010 and 2009, the company had not recorded an allowance for loan losses as no loans were designated as impaired and all loans had protective equity such that collection was assured for amounts owing.

#### **Liquidity and Capital Resources**

The company relies upon sales of units, loan payoffs, borrowers' mortgage payments, and, to a lesser degree, if obtained a line of credit, or proceeds from real estate owned financing or sales, should the company acquire the collateral securing our loans, for the source of funds for loans. Recently, mortgage interest rates have been at historically low levels. If interest rates were to increase substantially, the yield of the company's loans may provide lower yields than other comparable debt-related investments. In such event, unit purchases by prospective members could decline, which would reduce our overall liquidity. Additionally, if, as expected, we make primarily fixed rate loans, if interest rates were to rise, the likely result would be a slower prepayment rate for the company. This could cause a lower degree of liquidity as well as a slowdown in the ability of the company to invest in loans at the then current interest rates. Conversely, in the event interest rates were to decline, we could see both or either of a surge of unit purchases by prospective members, and significant borrower prepayments, which, if we can only obtain the then existing lower rates of interest may cause a dilution of our yield on loans, thereby lowering our overall yield to members. We, to a lesser degree, expect to rely upon a line of credit to fund loans. To date we have not obtained a line of credit. Generally, our loans are anticipated to be fixed rate, whereas a credit line will likely be a variable rate loan. In the event of a significant increase in overall interest rates, a credit line rate of interest could increase to a rate above the average portfolio rate of interest. Should such an event occur, the managers would desire to pay off the line of credit. Retirement of a line of credit would reduce our overall liquidity. Once we make loans, we expect that cash will constantly be generated from borrower payments of interest, principal and loan payoffs and that cash flow will exceed company expenses, earnings and unit redemptions. Excess cash flow, if any, will be invested in new loan opportunities, when available, and will be used to reduce a credit line or in other company business.

Currently the credit and financial markets are facing a significant and prolonged disruption. As a result, loans are not readily available to borrowers or purchasers of real estate. Continued credit constraints could impact us and our borrowers' ability to eventually sell properties or refinance their loans in the event they have difficulty making loan payments or their loan matures. Borrowers are also generally finding it more difficult to refinance or sell their properties due to the general decline in California real estate values in recent years. The company's loans generally have shorter maturity terms than typical mortgages. As a result, constraints on the ability of our borrowers to refinance their loans on or prior to maturity will likely have a negative impact on their ability to repay their loans. Residential-loan borrowers with high loan balances, particularly jumbo-loan borrowers, would find it difficult to refinance their loans with us. In the event a borrower is unable to repay a loan at maturity due to its inability to refinance the loan or otherwise, the company may consider extending the maturing loan through workouts or modifications, or foreclosing on the property as the general partners deem appropriate based on their evaluation of each individual loan. A slow down or reduction in loan repayments would likely reduce the company's cash flows and restrict the company's ability to invest in new loans or provide earnings and capital distributions.

We have adopted a distribution reinvestment plan pursuant to which members may elect to have a portion or all of the full amount of their distributions from us reinvested in additional units. Earnings allocable to members who participate in the distribution reinvestment plan will be retained by the company for making further loans or for other proper company purposes.

We allow members to redeem their units subject to certain limitations and penalties. Once a member's initial five-year holding period has passed, the managers expect to see an increase in redemptions due to the ability of members to redeem units without penalty.

During 2010 and 2009, the company, after allocation of syndication costs, made the following allocation of earnings both to the members who elected to participate in the distribution reinvestment plan, and those that chose to receive monthly distributions.

|  | 2010              | 2009             |
|--|-------------------|------------------|
| Reinvesting  | \$ 52,880         | \$ 2,439         |
| Distributing                                       | 151,095           | 11,476           |
| Total  | <u>\$ 203,975</u> | <u>\$ 13,914</u> |
| Percent of members' capital, electing distribution | 74%               | 82%              |

Members have no right to withdraw from the company or to obtain the return of their capital account for at least one year from the date of purchase of units. In order to provide our members with a certain degree of liquidity, we have adopted a unit redemption program. Generally, one year after purchasing your units, a member may redeem all or part of its units, subject to certain significant restrictions and limitations. At that time, we may, subject to the significant restrictions and limitations described below, redeem the units presented for redemption to the extent that we have sufficient cash flow available to us to fund such redemption. The price paid for redeemed units will be based on the lesser of the purchase price paid by the redeeming member or the member's capital account balance as of the date of each redemption payment. For redemptions beginning after one year (but before two years), the redemptions will be calculated as 92% of purchase price or 92% of the capital account balance, whichever is less. Beginning after each of the subsequent years, the redemption percentages will increase to 94%, 96%, 98%, and 100% respectively, of the purchase or capital account balance, whichever is less. Notwithstanding the foregoing, with respect to any redemption, the number of units that may be redeemed per quarter per individual member will be subject to a maximum of the greater of 100,000 units or 25% of the member's units outstanding. For redemption requests requiring more than one quarter to fully redeem, the percentage discount amount that applies when the redemption payments begin will continue to apply throughout the entire redemption period and will apply to all units covered by such redemption request regardless of when the final redemption payment is made. Under our unit redemption program, in the event of an investor's death, his or her heirs are provided with an option to redeem all or a portion of the investor's units without penalty.

The table below sets forth actual liquidations for the past two years.

|   | Year ended December 31, |             |
|---|-------------------------|-------------|
|   | 2010                    | 2009        |
| Capital liquidations-without penalty    | \$ 40,000               | \$ —        |
| Capital liquidations-subject to penalty | 26,730                  | —           |
| Total                                   | <u>\$ 66,730</u>        | <u>\$ —</u> |

While the managers have set an estimated value for the units, such determination may not be representative of the ultimate price realized by a member for such units upon sale. No public trading market exists for the units and none is likely to develop. Thus, there is no certainty the units can be sold at a price equal to the stated value of the capital account.

**Contractual Obligations Table – None**

## **PORTFOLIO REVIEW**

### **Secured Loan Portfolio**

The company generally funds loans with a fixed interest rate and a five-year term. As of December 31, 2010, 83% of the company's loans (representing 81% of the aggregate principal of the company's loan portfolio) have a five year term or less from loan inception. The remaining loans have terms longer than five years. As of December 31, 2010, one loan outstanding (representing 28% of the aggregate principal balance of the company's loan portfolio) provides for monthly payments of interest only, with the principal due in full at maturity. The remaining loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

The cash flow and the income generated by the real property securing the loan factor into the credit decisions, as does the general creditworthiness, experience and reputation of the borrower. Such considerations typically are subordinate to a determination that the value of the real property is sufficient, in and of itself, as a source of repayment. The amount of the company's loan combined with the outstanding debt and claims secured by a senior deed of trust on the property generally will not exceed a specified percentage of the appraised value of the property (the loan to value ratio or LTV) as determined by an independent written appraisal at the time the loan is made. The loan-to-value ratio generally will not exceed 80% for residential properties (including multi-family), 75% for commercial properties, and 50% for land. The excess of the total debt, including the company's loan, and the value of the collateral is the protective equity.

As primarily an "asset" lender, the company's reduced emphasis on the creditworthiness of a borrower may increase the risk of defaults on loans made by the company. Accordingly, the company may have a level of delinquency within its portfolio that is generally higher than that of traditional lending and banking institutions which are typically "credit" lenders.

- *Secured loans unpaid principal balance* (principal) - Secured loan transactions are summarized in the following table for the years ended December 31.

|                              | 2010                | 2009                |
|------------------------------|---------------------|---------------------|
| Principal, beginning of year | \$ 1,253,742        | \$ —                |
| New loans added              | 2,709,830           | 1,254,177           |
| Borrower repayments          | (807,944)           | (435)               |
| Principal, end of year       | <u>\$ 3,155,628</u> | <u>\$ 1,253,742</u> |

- *Loan characteristics* - Secured loans had the characteristics presented in the following table.

|   | 2010         | 2009         |
|---|--------------|--------------|
| Number of secured loans                                       | 12           | 8            |
| Secured loans - principal                                     | \$ 3,155,628 | \$ 1,253,742 |
| Secured loans – interest rates range (fixed)                  | 8.50-11.00%  | 8.75-10.00%  |
| Average secured loan - principal                              | \$ 262,969   | \$ 156,718   |
| Average principal as percent of total principal               | 8.33%        | 12.50%       |
| Average principal as percent of members' capital              | 5.09%        | 13.94%       |
| Average principal as percent of total assets                  | 4.08%        | 9.17%        |
| Largest secured loan – principal                              | \$ 877,500   | \$ 269,487   |
| Largest principal as percent of total principal               | 27.81%       | 21.49%       |
| Largest principal as percent of members' capital              | 16.99%       | 23.98%       |
| Largest principal as percent of total assets                  | 13.60%       | 15.78%       |
| Smallest secured loan – principal                             | \$ 97,997    | \$ 98,766    |
| Smallest principal as percent of total principal              | 3.11%        | 7.88%        |
| Smallest principal as percent of members' capital             | 1.90%        | 8.79%        |
| Smallest principal as percent of total assets                 | 1.52%        | 5.78%        |
| Number of counties where security is located (all California) | 8            | 6            |
| Largest percentage of principal in one county                 | 27.81%       | 29.37%       |
| Number of secured loans in foreclosure                        | —            | —            |
| Secured loans in foreclosure – principal                      | —            | —            |
| Number of secured loans with an interest reserve              | —            | —            |
| Interest reserves   | \$ —         | \$ —         |

As of December 31, 2010, the company's largest loan in the principal of \$877,500 represents 27.81% of outstanding secured loans and 13.60% of company assets. The loan is secured by a residential property located in Santa Clara County, California, bears an interest rate of 8.50% and matures on October 1, 2011.

Larger loans sometimes increase above 10% of the secured loan portfolio or company assets as these amounts decrease due to member withdrawals and loan payoffs and due to restructuring of existing loans. As the portfolio grows within the near term, it is anticipated the single loan exceeding 10% of assets will fall under 10% of assets.

- *Lien position* - Secured loans had the lien positions presented in the following table.

|  | 2010  |               |         | 2009  |              |         |
|--|-------|---------------|---------|-------|--------------|---------|
|  | Loans | Principal     | Percent | Loans | Principal    | Percent |
| First trust deeds  | 6     | \$ 1,813,697  | 57%     | 5     | \$ 833,817   | 67%     |
| Second trust deeds   | 6     | 1,341,931     | 43      | 3     | 419,925      | 33      |
| Third trust deeds  | —     | —             | —       | —     | —            | —       |
| Total secured loans  | 12    | 3,155,628     | 100%    | 8     | 1,253,742    | 100%    |
| Liens due other lenders at loan closing  |       | 3,464,067     |         |       | 707,893      |         |
| Total debt   |       | \$ 6,619,695  |         |       | \$ 1,961,635 |         |
| Appraised property value at loan closing                                       |       | \$ 11,565,115 |         |       | \$ 4,442,021 |         |
| Percent of total debt to appraised values (LTV) at loan closing <sup>(1)</sup> |       | 57.24%        |         |       | 44.16%       |         |

- (1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in security property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any.

- *Property type* - Secured loans summarized by property type are presented in the following table.

|                     | 2010  |              |         | 2009  |              |         |
|---------------------|-------|--------------|---------|-------|--------------|---------|
|                     | Loans | Principal    | Percent | Loans | Principal    | Percent |
| Single family       | 11    | \$ 2,885,924 | 91%     | 8     | \$ 1,253,742 | 100%    |
| Multi-family        | 1     | 269,704      | 9       | —     | —            | —       |
| Commercial          | —     | —            | —       | —     | —            | —       |
| Land                | —     | —            | —       | —     | —            | —       |
| Total secured loans | 12    | \$ 3,155,628 | 100%    | 8     | \$ 1,253,742 | 100%    |

- *Scheduled maturities* - Secured loans are scheduled to mature as presented in the following table.

|                     | 2010  |              |         |
|---------------------|-------|--------------|---------|
|                     | Loans | Principal    | Percent |
| 2011                | 2     | \$ 1,083,701 | 34%     |
| 2012                | —     | —            | —       |
| 2013                | 1     | 97,997       | 3       |
| 2014                | 2     | 228,849      | 7       |
| 2015                | 5     | 1,150,890    | 36      |
| Thereafter          | 2     | 594,191      | 20      |
| Total secured loans | 12    | \$ 3,155,628 | 100%    |

Loans may be repaid or refinanced before, at or after the contractual maturity date. On matured loans the company may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- *Delinquency* - Secured loans summarized by payment delinquency are presented in the following table.

|                           | 2010         | 2009         |
|---------------------------|--------------|--------------|
| 30-89 days past due       | \$ 206,201   | \$ —         |
| 90-179 days past due      | —            | —            |
| 180 or more days past due | —            | —            |
| Total past due            | 206,201      | —            |
| Current                   | 2,949,427    | 1,253,742    |
| Total secured loans       | \$ 3,155,628 | \$ 1,253,742 |

At December 31, 2010 and 2009, the company had not recorded an allowance for loan losses as no loans were designated as impaired and all loans had protective equity such that collection was assured for amounts owing.



- *Distribution by California counties* - The distribution of secured loans outstanding by California counties is presented in the following table at December 31, 2010.

| California County                      | Principal    | Percent |
|--|--------------|---------|
| <b>San Francisco Bay Area Counties</b> |              |         |
| Santa Clara                            | \$ 877,500   | 27.81%  |
| San Francisco                          | 594,190      | 18.82   |
| San Mateo                              | 422,867      | 13.40   |
| Marin                                  | 248,320      | 7.87    |
| Alameda                                | 119,138      | 3.78    |
|  | 2,262,015    | 71.68%  |
| <b>Southern California Counties</b>    |              |         |
| Los Angeles                            | 573,902      | 18.18%  |
| San Diego                              | 210,000      | 6.66    |
| Riverside                              | 109,711      | 3.48    |
|  | 893,613      | 28.32%  |
| Total secured loans                    | \$ 3,155,628 | 100.00% |

#### **ASSET QUALITY**

A consequence of lending activities is that occasionally losses will be experienced and that the amount of such losses will vary from time to time, depending upon the risk characteristics of the loan portfolio as affected by economic conditions and the financial experiences of borrowers. Many of these factors are beyond the control of the managers. There is no precise method of predicting specific losses or amounts that ultimately may be charged off on particular segments of a loan portfolio, especially in light of the current economic environment. Because of the number of variables involved, the magnitude of the swings possible and the managers' inability to control many of these factors, actual results may and do sometimes differ significantly from estimates made by the managers.

The conclusion that a loan may become uncollectible, in whole or in part, is a matter of judgment. Although institutional lenders are subject to requirements and regulations that, among other things, require them to perform ongoing analyses of their portfolios, loan-to-value ratios, reserves, etc., and to obtain and maintain current information regarding their borrowers and the securing properties, the company is not subject to these regulations and has not adopted certain of these practices. Rather, the managers, in connection with the periodic closing of our accounting records and the preparation of the financial statements, will determine whether the allowance for loan losses and reserves for real estate owned is adequate to cover potential loan losses of the company. As of December 31, 2010 and 2009, the Company had no allowance for loan losses.

#### **Item 7A – Quantitative and Qualitative Disclosures About Market Risk** (Not included as smaller reporting company)

**Item 8 – Financial Statements and Supplementary Data**

**A – Financial Statements**

The following financial statements of Redwood Mortgage Investors IX, LLC are included in Item 8:

Report of Independent Registered Public Accounting Firm  
Balance Sheets – December 31, 2010 and 2009  
Statements of Operations for the years ended December 31, 2010 and 2009  
Statements of Changes in Members' Capital for the years ended December 31, 2010 and 2009  
Statements of Cash Flows for the years ended December 31, 2010 and 2009  
Notes to Financial Statements

**B – Financial Statement Schedules**

The following financial statement schedules of Redwood Mortgage Investors IX, LLC are included in Item 8:

Schedule II – Valuation and Qualifying Accounts  
Schedule IV – Mortgage Loans on Real Estate

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Members  
Redwood Mortgage Investors IX, LLC  
Redwood City, California

We have audited the accompanying balance sheets of Redwood Mortgage Investors IX, LLC (a Delaware limited liability company) as of December 31, 2010 and 2009 and the related statements of operations, changes in members' capital and cash flows in the years then ended. These financial statements are the responsibility of Redwood Mortgage Investors IX's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. Redwood Mortgage Investors IX, LLC is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Redwood Mortgage Investors IX's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Redwood Mortgage Investors IX, LLC as of December 31, 2010 and 2009 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. Schedules II and IV are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ ARMANINO McKENNA LLP

---

**ARMANINO McKENNA LLP**  
San Francisco, California  
March 30, 2011

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Balance Sheets**  
**December 31, 2010 and 2009**

ASSETS

|                               | 2010                | 2009                |
|-------------------------------|---------------------|---------------------|
| Cash and cash equivalents     | \$ 3,256,284        | \$ 371,551          |
| Loans                         |                     |                     |
| Secured by deeds of trust     |                     |                     |
| Principal                     | 3,155,628           | 1,253,742           |
| Accrued interest              | 18,004              | 5,468               |
| Total loans                   | 3,173,632           | 1,259,210           |
| Receivable from affiliate     | 442                 | 67,508              |
| Loan administration fees, net | 22,282              | 9,907               |
| Total assets                  | <u>\$ 6,452,640</u> | <u>\$ 1,708,176</u> |

LIABILITIES AND CAPITAL

|  |                     |                     |
|--|---------------------|---------------------|
| Liabilities  |                     |                     |
| Accounts payable   | \$ 2,082            | \$ —                |
| Payable to affiliate   | 1,882               | 700                 |
| Total liabilities  | 3,964               | 700                 |
| Investors in applicant status  | 1,285,031           | 583,500             |
| Capital  |                     |                     |
| Members' capital   |                     |                     |
| Members' capital, subject to redemption, net of unallocated syndication costs of \$263,865 and \$58,447 for 2010 and 2009, respectively; and net of formation loan receivable of \$487,674 and \$132,680 for 2010 and 2009, respectively | 5,160,377           | 1,123,244           |
| Managing members' capital, net of unallocated syndication costs of \$2,665 and \$590 for 2010 and 2009, respectively   | 3,268               | 732                 |
| Total members' capital   | 5,163,645           | 1,123,976           |
| Total liabilities and members' capital   | <u>\$ 6,452,640</u> | <u>\$ 1,708,176</u> |

The accompanying notes are an integral part of these financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Statements of Income**  
**For the Year Ended December 31, 2010 and 2009**

|  | 2010              | 2009             |
|--|-------------------|------------------|
| <b>Revenues</b>  |                   |                  |
| Interest income  |                   |                  |
| Interest on loans  | \$ 186,207        | \$ 11,638        |
| Imputed interest on formation loan                       | 2,562             | —                |
| Other interest   | 1,236             | 2,161            |
| Total interest income                                    | 190,005           | 13,799           |
| Interest expense   |                   |                  |
| Amortization of discount on imputed interest             | 2,562             | —                |
| Total interest expense                                   | 2,562             | —                |
| Net interest income                                      | 187,443           | 13,799           |
| Late fees  | 356               | —                |
| Other  | 100               | 3,850            |
| Total revenues, net                                      | 187,899           | 17,649           |
| Provision for loan losses                                | —                 | —                |
| <b>Operating expenses</b>                                |                   |                  |
| Mortgage servicing fees                                  | 4,777             | 231              |
| Asset management fees                                    | —                 | 1,289            |
| Costs through RMC  | 3,971             | —                |
| Professional services                                    | 7,329             | —                |
| Other  | 6,138             | 2,074            |
| Total operating expenses                                 | 22,215            | 3,594            |
| <b>Net income (loss)</b>                                 | <b>\$ 165,684</b> | <b>\$ 14,055</b> |
| <b>Net income (loss)</b>                                 |                   |                  |
| Managers ( 1%)   | \$ 1,656          | \$ 141           |
| Members (99%)  | 164,028           | 13,914           |
|  | \$ 165,684        | \$ 14,055        |
| <b>Net income (loss) per \$1,000 invested by members</b> |                   |                  |
| for entire period  | \$ 52             | \$ 16            |

The accompanying notes are an integral part of these financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Statements of Changes in Members' Capital**  
**For the Year Ended December 31, 2010 and 2009**

|  | Members             |                     |                     |                     |                     |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
|  | Investors           | Capital             | Unallocated         | Formation           | Total               |
|  | In                  | Account             | Syndication         | Loan,               | Members'            |
|  | Applicant           |                     |                     | Loan,               | Capital             |
|  | Status              | Members             | Costs               | Gross               |                     |
| Balances at December 31, 2008              | \$ —                | \$ —                | \$ —                | \$ —                | \$ —                |
| Contributions on application               | 1,895,433           | —                   | —                   | —                   | —                   |
| Contributions admitted to members' capital | (1,311,933)         | 1,311,933           | —                   | —                   | 1,311,933           |
| Premiums paid on application by RMC        | 3,850               | —                   | —                   | —                   | —                   |
| Premiums admitted to members' capital      | (3,850)             | —                   | —                   | —                   | —                   |
| Net income                                 | —                   | 13,914              | —                   | —                   | 13,914              |
| Earnings distributed to members            | —                   | (13,914)            | —                   | —                   | (13,914)            |
| Earnings distributed used in DRIP          | —                   | 2,438               | —                   | —                   | 2,438               |
| Member's redemptions                       | —                   | —                   | —                   | —                   | —                   |
| Formation loan advances                    | —                   | —                   | —                   | (132,680)           | (132,680)           |
| Syndication costs incurred                 | —                   | —                   | (58,447)            | —                   | (58,447)            |
| Balances at December 31, 2009              | 583,500             | 1,314,371           | (58,447)            | (132,680)           | 1,123,244           |
| Contributions on application               | 5,282,383           | —                   | —                   | —                   | —                   |
| Contributions admitted to members' capital | (4,610,952)         | 4,610,952           | —                   | —                   | 4,610,952           |
| Premiums paid on application by RMC        | 70,490              | —                   | —                   | —                   | —                   |
| Premiums admitted to members' capital      | (40,390)            | 40,390              | —                   | —                   | 40,390              |
| Net income                                 | —                   | 164,028             | —                   | —                   | 164,028             |
| Earnings distributed to members            | —                   | (203,975)           | —                   | —                   | (203,975)           |
| Earnings distributed used in DRIP          | —                   | 52,880              | —                   | —                   | 52,880              |
| Member's redemptions                       | —                   | (66,730)            | —                   | —                   | (66,730)            |
| Formation loan advances                    | —                   | —                   | —                   | (369,767)           | (369,767)           |
| Formation loan payments received           | —                   | —                   | —                   | 13,268              | 13,268              |
| Syndication costs incurred                 | —                   | —                   | (206,044)           | —                   | (206,044)           |
| Early withdrawal penalties                 | —                   | —                   | 626                 | 1,505               | 2,131               |
| Balances at December 31, 2010              | <u>\$ 1,285,031</u> | <u>\$ 5,911,916</u> | <u>\$ (263,865)</u> | <u>\$ (487,674)</u> | <u>\$ 5,160,377</u> |

The accompanying notes are an integral part of these financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Statements of Changes in Managing Members' Capital**  
**For the Year Ended December 31, 2010 and 2009**

|  | Managers                       |                                     |                               |                              |
|--|--------------------------------|-------------------------------------|-------------------------------|------------------------------|
|  | Capital<br>Account<br>Managers | Unallocated<br>Syndication<br>Costs | Total<br>Managers'<br>Capital | Total<br>Members'<br>Capital |
| Balances at December 31, 2008              | \$ 10,000                      | \$ —                                | \$ 10,000                     | \$ 10,000                    |
| Contributions on application               | —                              | —                                   | —                             | —                            |
| Contributions admitted to members' capital | 1,322                          | —                                   | 1,322                         | 1,313,255                    |
| Premiums paid on application by RMC        | —                              | —                                   | —                             | —                            |
| Premiums admitted to members' capital      | —                              | —                                   | —                             | —                            |
| Net income                                 | 141                            | —                                   | 141                           | 14,055                       |
| Earnings distributed to members            | (141)                          | —                                   | (141)                         | (14,055)                     |
| Earnings distributed used in DRIP          | —                              | —                                   | —                             | 2,438                        |
| Members' redemptions                       | (10,000)                       | —                                   | (10,000)                      | (10,000)                     |
| Formation loan advances                    | —                              | —                                   | —                             | (132,680)                    |
| Syndication costs incurred                 | —                              | (590)                               | (590)                         | (59,037)                     |
| Balances at December 31, 2009              | 1,322                          | (590)                               | 732                           | 1,123,976                    |
| Contributions on application               | —                              | —                                   | —                             | —                            |
| Contributions admitted to members' capital | 4,611                          | —                                   | 4,611                         | 4,615,563                    |
| Premiums paid on application by RMC        | —                              | —                                   | —                             | —                            |
| Premiums admitted to members' capital      | —                              | —                                   | —                             | 40,390                       |
| Net income                                 | 1,656                          | —                                   | 1,656                         | 165,684                      |
| Earnings distributed to members            | (1,656)                        | —                                   | (1,656)                       | (205,631)                    |
| Earnings distributed used in DRIP          | —                              | —                                   | —                             | 52,880                       |
| Members' redemptions                       | —                              | —                                   | —                             | (66,730)                     |
| Formation loan increases                   | —                              | —                                   | —                             | (369,767)                    |
| Formation loan payments received           | —                              | —                                   | —                             | 13,268                       |
| Syndication costs incurred                 | —                              | (2,081)                             | (2,081)                       | (208,125)                    |
| Early withdrawal penalties                 | —                              | 6                                   | 6                             | 2,137                        |
| Balances at December 31, 2010              | \$ 5,933                       | \$ (2,665)                          | \$ 3,268                      | \$ 5,163,645                 |

The accompanying notes are an integral part of these financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Statements of Cash Flows**  
**For the Year Ended December 31, 2010**

|  | 2010         | 2009        |
|--|--------------|-------------|
| Cash flows from operating activities   |              |             |
| Net income   | \$ 165,684   | \$ 14,055   |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities |              |             |
| Amortization of loan origination fees  | 8,380        | 147         |
| Imputed interest income  | (2,562)      | —           |
| Amortization of discount   | 2,562        | —           |
| Change in operating assets and liabilities   |              |             |
| Accrued interest   | (12,536)     | (5,468)     |
| Receivable from affiliate  | 67,066       | (67,508)    |
| Loan administration fees   | (20,755)     | (10,054)    |
| Accounts payable   | 2,082        | —           |
| Payable to affiliate   | 1,182        | 700         |
| Net cash provided by (used in) operating activities  | 211,103      | (68,128)    |
| Cash flows from investing activities   |              |             |
| Loans originated   | (2,709,830)  | (1,254,177) |
| Principal collected on loans   | 807,944      | 435         |
| Net cash provided by (used in) investing activities  | (1,901,886)  | (1,253,742) |
| Cash flows from financing activities   |              |             |
| Contributions by member applicants   | 5,357,484    | 1,899,193   |
| Members' withdrawals   | (219,481)    | (24,055)    |
| Syndication costs paid, net  | (207,493)    | (59,037)    |
| Formation loan lending   | (369,767)    | (132,680)   |
| Formation loan collections   | 14,773       | —           |
| Net cash provided by (used in) financing activities  | 4,575,516    | 1,683,421   |
| Net increase (decrease) in cash and cash equivalents                                       | 2,884,733    | 361,551     |
| Cash and cash equivalents at beginning of year   | 371,551      | 10,000      |
| Cash and cash equivalents at end of year   | \$ 3,256,284 | \$ 371,551  |

The accompanying notes are an integral part of these financial statements.



**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 1 – ORGANIZATION AND GENERAL**

Redwood Mortgage Investors IX, LLC, a Delaware limited liability company, was organized in October 2008 to engage in business as a mortgage lender for the primary purpose of making loans secured by deeds of trust on real property located in California. The managers are Redwood Mortgage Corp. (RMC) and Gymno Corporation, both California corporations. Loans are arranged and serviced by RMC. Gymno Corporation, as the initial member, contributed \$10,000 to be repaid from future member contributions.

On November 18, 2008, the company filed a Registration Statement on Form S-11 with the Securities and Exchange Commission (SEC) to offer up to 150,000,000 units of its membership interests to the public in its primary offering and 37,500,000 units to its members pursuant to its distribution reinvestment plan. On June 8, 2009, the SEC declared the company's Registration Statement effective and the company commenced its initial public offering. On October 1, 2009 the company received subscriptions in excess of the minimum offering amount of \$1,000,000, and on October 6, 2009, \$1,013,204 was released from the escrow account to the company. During October 2009, the members that contributed the released cash were admitted to the company as prescribed by the operating agreement.

The rights, duties and powers of the managers and members of the company are governed by the company's operating agreement and the Delaware Limited Liability Company Act. The description of the company's operating agreement contained in these financial statements provides only general information. Members should refer to the company's operating agreement for a more complete description of the provisions.

The managers are solely responsible of company business, subject to the voting rights of the members on specified matters. Any one of the managers acting alone has the power and authority to act for and bind the company.

Members representing a majority of the outstanding units may, without the concurrence of the managers, vote to: (i) dissolve the company, (ii) amend the operating agreement, subject to certain limitations, (iii) approve or disapprove the sale of all or substantially all of the assets of the company or (iv) remove or replace one or all of the managers.

The approval of all the members is required to elect a new manager to continue the company business where there is no remaining manager after a manager ceases to be a manager other than by removal.

Profits and losses are allocated among the members according to their respective capital accounts monthly after 1% of the profits and losses are allocated to the managers. The monthly results are subject to subsequent adjustment as a result of quarterly and year-end accounting and reporting.

**Distribution reinvestment plan**

Members may elect to have all or a portion of their monthly distributions reinvested in additional units, subject to the availability of units under the distribution reinvestment plan. Members may withdraw from the distribution reinvestment plan with written notice.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 1 – ORGANIZATION AND GENERAL** (continued)

**Liquidity and unit redemption program**

There are substantial restrictions on transferability of company units and accordingly an investment in the company is non-liquid. There is no public or secondary market for the units and none is expected to develop. Members have no right to withdraw from the company or to obtain the return of their capital account for at least one year from the date of purchase of units.

In order to provide a certain degree of liquidity, after the one year period, a member may redeem all or part of their units, subject to certain limitations. The price paid for redeemed units will be based on the lesser of the purchase price paid by the redeeming member or the member's capital account balance as of the date of each redemption payment. Redemption value will be calculated as follows:

- For redemptions beginning after one year (but before two years) 92% of purchase price or 92% of the capital account balance, whichever is less;
- For redemptions beginning after two years (but before three years) 94% of purchase price or 94% of the capital account balance, whichever is less;
- For redemptions beginning after three years (but before four years) 96% of purchase price or 96% of the capital account balance, whichever is less;
- For redemptions beginning after four years (but before five years) 98% of purchase price or 98% of the capital account balance, whichever is less;
- For redemptions beginning after five years, 100% of purchase price or 100% of the capital account balance, whichever is less.

The company will attempt to redeem units quarterly, subject to certain limitations.

Notwithstanding the foregoing, with respect to any redemption, the number of units that may be redeemed per quarter per individual member will be subject to a maximum of the greater of 100,000 units or 25% of the member's units outstanding. For redemption requests requiring more than one quarter to fully redeem, the percentage discount amount that applies when the redemption payments begin will continue to apply throughout the entire redemption period and will apply to all units covered by such redemption request regardless of when the final redemption payment is made.

The company will not establish a reserve from which to fund redemptions. The company's capacity to redeem member units upon request is restricted to the availability of company cash flow. The company will not, in any calendar year, redeem more than 5% of the weighted average number of units outstanding during the twelve month period immediately prior to the date of the redemption.

**Contributed capital**

The managers are required to contribute to capital 1/10 of 1% of the aggregate capital accounts of the members.

**Managers' interest**

If a manager is removed, withdrawn or is terminated, the company will pay to the manager all amounts then accrued and owing to the manager. Additionally, the company will terminate the manager's interest in the company's profits, losses, distributions and capital by payment of an amount in cash equal to the then present fair value of such interest.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 1 – ORGANIZATION AND GENERAL** (continued)

**Sales commissions - formation loans**

Sales commissions are not paid directly by the company out of the offering proceeds. Instead, the company loans to RMC, one of the managers, amounts to pay all sales commissions and amounts payable in connection with unsolicited orders. This loan is unsecured and non-interest bearing and is referred to as the “formation loan.”

- *Formation loan* - Formation loan transactions are presented in the following table for the years ended December 31.

|  | 2010        | 2009         |
|--|-------------|--------------|
| Member contributions to date             | \$ 7,177,81 | \$ 1,895,433 |
| Balance, beginning of year               | \$ 132,68   | \$ —         |
| Formation Loan made                      | 369,76      | 132,680      |
| Unamortized discount on imputed interest | (51,87)     | (19,532)     |
| Formation Loan made, net                 | 450,57      | 113,148      |
| Repayments received                      | (13,26)     | —            |
| Early withdrawal penalties applied       | (1,50)      | —            |
| Formation loan, net                      | 435,79      | 113,148      |
| Unamortized discount on imputed interest | 51,87       | 19,532       |
| Balance, end of year                     | \$ 487,67   | \$ 132,680   |
| Percent loaned                           | 7.0%        | 7.00%        |

The formation loan has been deducted from members' capital in the balance sheets. As amounts are collected from RMC, the deduction from capital will be reduced. Interest has been imputed at the market rate of interest in effect at the end of each quarter for the new additions to the loan.

**Syndication costs**

The company bears its own syndication costs, other than certain sales commissions, including legal and accounting expenses, printing costs, selling expenses and filing fees. Syndication costs are charged against members' capital and will be allocated to individual members consistent with the company's operating agreement. Syndication costs incurred by the company are summarized in the following table for the years ended December 31.

|                                    | 2010      | 2009      |
|------------------------------------|-----------|-----------|
| Balance, beginning of year         | \$ 59,037 | \$ —      |
| Costs incurred                     | 208,125   | 59,037    |
| Early withdrawal penalties applied | (632)     | —         |
| Allocated to date                  | —         | —         |
| Balance, end of year               | 266,530   | \$ 59,037 |

For the current offering, organizational and syndication costs were limited to 4.5% of the gross proceeds, with any excess being paid by the managers. Applicable gross proceeds were \$5,922,885. Related expenditures, net of early withdrawal penalties applied, totaled \$266,530 or 4.5% of contributions.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 1 – ORGANIZATION AND GENERAL** (continued)

**Income taxes and Members' capital – tax basis**

Income taxes – federal and state – are the obligation of the members, if and when taxes apply, other than for the minimum annual California franchise tax paid by the company.

- *Members' capital reconciliation* - A reconciliation of members' capital in the financial statements to the tax basis of company capital is presented in the following table at December 31.

|   | 2010         | 2009         |
|---|--------------|--------------|
| Members' capital per financial statements | \$ 5,163,645 | \$ 1,123,976 |
| Unallocated syndication costs             | 266,530      | 59,037       |
| Allowance for loan losses                 | —            | —            |
| Formation loans receivable                | 487,674      | 132,680      |
| Members' capital tax basis                | \$ 5,917,849 | \$ 1,315,693 |

**Term of the Company**

The company is scheduled to terminate in 2028, unless sooner terminated as provided in the operating agreement.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Management estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans, (which itself requires determining the fair value of the collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates.

Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the arithmetic difference between the fair value of the collateral, net of any senior liens, and the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon. This computation is done for each loan (whether impaired or performing), and while loans secured by collateral of similar property type are grouped, there is enough distinction and variation in the collateral that a loan-by-loan, collateral-by-collateral analysis is appropriate.

The fair value of the collateral is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low levels of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller – often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Management estimates (continued)**

Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2) cost to replace and 3) capitalized cash flows or investment approach. These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, such as, determining highest and best use (which may or may not be the current use); determining the condition (e.g. as-is, when-completed, or for land when-entitled); and determining the unit of value (e.g. as a series of individual unit sales or as a bulk disposition). Further complicating this process, which is already subject to judgment, uncertainty and imprecision are the current low transaction volumes in the residential, commercial and land markets, and the variability that has resulted. This exacerbates the imprecision in the process, and requires additional considerations and inquiries as to whether the transaction was entered into by a willing seller into a functioning market or was the transaction completed in a distressed market, with the predominant number of sellers being those surrendering properties to lenders in partial settlement of debt (as is prevalent in the residential markets and is occurring more frequently in commercial markets) and/or participating in “arranged sales” to achieve partial settlement of debts and claims and to generate tax advantage. Either way, the present market is at historically low transaction volumes with neither potential buyers nor sellers willing to transact. In certain asset classes the time elapsed between transactions – other than foreclosures – was 12 or more months.

The uncertainty in the process is exacerbated by the tendency in a distressed market for lesser-quality properties to transact while upper echelon properties remain off the market - or come on and off the market – because these owners believe in the intrinsic value of the properties (and the recoverability of that value) and are unwilling to accept non-economic offers from opportunistic – often all cash – acquirers taking advantage of distressed markets. This accounts for the ever lower transaction volumes for better and upper echelon properties which exacerbate the perception of a broadly declining market in which each succeeding transaction establishes a new low.

Management has the requisite familiarity with the markets it lends in generally and of the properties lent on specifically to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants – investors, developers, brokers, lenders – that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties - on and off the market – that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types.

Net income recorded for limited members under GAAP was \$164,028 and cash distributed to limited members was \$203,976. The difference between GAAP income and actual cash distributions was due to the managers anticipating funding additional quality loans prior to year end which due to the financial markets and the general economic conditions did not present themselves. The managers believe in 2011 the difference will be recouped and therefore are not anticipating a capital reduction. Subsequent to year end the company has funded or purchased in excess of \$3 million of loans.

**Cash and cash equivalents**

The company considers all highly liquid financial instruments with maturities of three months or less at the time of purchase to be cash equivalents. Periodically, company cash balances in banks exceed federally insured limits.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2009 and 2008**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Loans and interest income**

Loans and advances generally are stated at the principal amount. Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the company's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the principal and accrue interest until repaid by the borrower.

The company may fund a specific loan origination net of an interest reserve to insure timely interest payments at the inception (one to two years) of the loan. As monthly interest payments become due, the company funds the payments into the affiliated trust account. In the event of an early loan payoff, any unapplied interest reserves would be first applied to any accrued but unpaid interest and then as a reduction to the principal.

If events and or changes in circumstances cause management to have serious doubts about the collectability of the payments of interest and principal in accordance with the loan agreement, a loan may be designated as impaired. Impaired loans are included in management's periodic analysis of recoverability. Any subsequent payments on impaired loans are applied to late fees and then to reduce first the accrued interest, then advances, and then principals.

From time to time, the company negotiates and enters into contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments which can delay and/or alter the loan's cash flow and delinquency status.

Interest is accrued daily based on the principal of the loans. An impaired loan continues to accrue as long as the loan is in the process of collection and is considered to be well-secured. Loans are placed on non-accrual status at the earlier of management's determination that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement.

Loan administration fees are capitalized and amortized over the life of the loan on a straight-line method which approximates the effective interest method.

**Allowance for loan losses**

Loans and the related accrued interest and advances are analyzed on a periodic basis for ultimate recoverability. Delinquencies are identified and followed as part of the loan system. Delinquencies are determined based upon contractual terms. For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (principal, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (*i.e.*, the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Allowance for loan losses (continued)**

The fair value estimates are derived from information available in the real estate markets including similar property, and may require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The company charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

**Net income (loss) per \$1,000 invested**

Amounts reflected in the statements of operations as net income (loss) per \$1,000 invested by members for the entire period are amounts allocated to members who had their investment throughout the period and have elected to either leave their earnings to compound or have elected to receive periodic distributions of their net income. Individual income (loss) is allocated each month based on the members' pro rata share of members' capital. Because the net income (loss) percentage varies from month to month, amounts per \$1,000 will vary for those individuals who made or withdrew investments during the period, or select other options.

**Recently issued accounting pronouncements**

In July 2010, the FASB issued ASU 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This ASU requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables by disclosing an evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 2010-20 will be effective for the company's financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the company's financial statements that include periods beginning on or after January 1, 2011.

The FASB issued ASU 2011-01, "Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20." The amendments in ASU 2011-01 temporarily delayed the effective date of the disclosures about troubled debt restructurings in ASU 2010-20 for public entities. The delay was intended to allow the FASB time to complete its deliberations on what constitutes a troubled debt restructuring. The effective date of the new disclosures about troubled debt restructurings for public entities and the guidance for determining what constitutes a troubled debt restructuring will then be coordinated. The deferral in ASU 2011-01 was effective January 19, 2011 (date of issuance).

**NOTE 3 – MANAGERS AND OTHER RELATED PARTIES**

The managers of the company are RMC and Gymno Corporation. The company's business is conducted primarily through RMC, which arranges, services and maintains the loan portfolio for the benefit of the company. The fees received by the managers are paid pursuant to the operating agreement and are determined at the sole discretion of the managers within the prescribed limits. The following is a list of various activities for which related parties are compensated:

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 3 – MANAGERS AND OTHER RELATED PARTIES (continued)**

The following commissions and fees are paid by the borrowers:

*Loan brokerage commissions*

For fees in connection with the review, selection, evaluation, negotiation and extension of loans, RMC may collect a loan brokerage commission that is expected to range from approximately 2% to 5% of the principal amount of each loan made during the year. Total loan brokerage commissions are limited to an amount not to exceed 4% of the total company assets per year. The loan brokerage commissions are paid by the borrowers, and thus, are not an expense of the company. In 2010 and 2009, loan brokerage commissions paid by the borrowers were \$54,840 and \$18,095, respectively.

*Other fees*

RMC or Gymno will receive fees for processing, notary, document preparation, credit investigation, reconveyance, and other mortgage related fees. The amounts received are customary for comparable services in the geographical area where the property securing the loan is located, payable solely by the borrower and not by the company. In 2010 and 2009, these fees totaled \$4,452 and \$3,306, respectively.

The following fees are paid by the company.

*Loan administrative fees*

RMC will receive a loan administrative fee in an amount up to 1% of the principal amount of each new loan originated or acquired on the company's behalf by RMC for services rendered in connection with the selection and underwriting of potential loans. Such fees are payable by the company upon the closing of each loan. In 2010 and 2009, the loan administration fees paid by the company to RMC were \$20,755 and \$10,054, respectively.

*Mortgage servicing fees*

Mortgage servicing fees of up to 0.25%, on an annual basis, of the unpaid principal of each loan will be paid monthly to RMC, or such lesser amount as is reasonable and customary in the geographic area where the property securing the mortgage is located. RMC is entitled to receive these fees regardless of whether specific mortgage payments are collected. RMC, in its sole discretion, may elect to accept less than the maximum amount of the mortgage servicing fee to enhance the earnings of the company. An increase or decrease in this fee within the limits set by the operating agreement directly impacts the yield to the members. There is no assurance that RMC will waive fees in the future. RMC does not use any specific criteria in determining the exact amount of fees to be waived.

Mortgage servicing fees paid to RMC are presented in the following table for the years ended December 31.

|                    | 2010     | 2009   |
|--------------------|----------|--------|
| Maximum chargeable | \$ 4,777 | \$ 231 |
| Waived             | —        | —      |
| Charged            | \$ 4,777 | \$ 231 |

*Asset management fees*

The managers receive a monthly asset management fee for managing the company's portfolio and operations in an amount up to 0.75% annually of the portion of the capital originally committed to investment in mortgages, not including leverage, and including up to 2% of working capital reserves. This amount will be recomputed annually after the second full year of operations by subtracting from the then fair value of the company's loans plus working capital reserves, an amount equal to the outstanding debt.



**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 3 – MANAGERS AND OTHER RELATED PARTIES (continued)**

The managers, in their sole discretion, may elect to accept less than the maximum amount of the asset management fee to enhance the earnings of the company. An increase or decrease in this fee within the limits set by the operating agreement directly impacts the yield to the members. There is no assurance that RMC will waive fees in the future. RMC does not use any specific criteria in determining the exact amount of fees to be waived.

Asset management fees paid to the managers are presented in the following table for the years ended December 31.

|                    | 2010      | 2009     |
|--------------------|-----------|----------|
| Maximum chargeable | \$ 26,286 | \$ 1,289 |
| Waived             | (26,286)  | —        |
| Charged            | \$ —      | \$ 1,289 |

*Clerical costs through RMC*

Our managers and their affiliates are reimbursed by the company for all operating expenses incurred on behalf of the company, including without limitation, out-of-pocket general and administration expenses of the company, accounting and audit fees, legal fees and expenses, postage, and preparation of reports to the managers. During 2010 and 2009, the company incurred \$3,971 and \$0, respectively of operating expenses paid for by the managers which were reimbursed to RMC.

*Syndication costs and Formation loan* – see Note 1 for further details.

**NOTE 4 – LOANS**

The company generally funds loans with a fixed interest rate and a five-year term. As of December 31, 2010, 83% of the company's loans (representing 81% of the aggregate principal of the company's loan portfolio) have a five year term or less from loan inception. The remaining loans have terms longer than five years. As of December 31, 2010, one loan outstanding (representing 28% of the aggregate principal balance of the company's loan portfolio) provide for monthly payments of interest only, with the principal due in full at maturity. The remaining loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

The cash flow and the income generated by the real property securing the loan factor into the credit decisions, as does the general creditworthiness, experience and reputation of the borrower. Such considerations typically are subordinate to a determination that the value of the real property is sufficient, in and of itself, as a source of repayment. The amount of the company's loan combined with the outstanding debt and claims secured by a senior deed of trust on the property generally will not exceed a specified percentage of the appraised value of the property (the loan to value ratio or LTV) as determined by an independent written appraisal at the time the loan is made. The loan-to-value ratio generally will not exceed 80% for residential properties (including multi-family), 75% for commercial properties, and 50% for land. The excess of the total debt, including the company's loan, and the value of the collateral is the protective equity.

As primarily an "asset" lender, the company's reduced emphasis on the creditworthiness of a borrower may increase the risk of defaults on loans made by the company. Accordingly, the company may have a level of delinquency within its portfolio that is generally higher than that of traditional lending and banking institutions which are typically "credit" lenders.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 4 – LOANS (continued)**

- *Secured loans unpaid principal balance* (principal) - Secured loan transactions are summarized in the following table for the years ended December 31.

|                              | 2010                | 2009                |
|------------------------------|---------------------|---------------------|
| Principal, beginning of year | \$ 1,253,742        | \$ —                |
| New loans added              | 2,709,830           | 1,254,177           |
| Borrower repayments          | (807,944)           | (435)               |
| Principal, end of year       | <u>\$ 3,155,628</u> | <u>\$ 1,253,742</u> |

- *Loan characteristics* - Secured loans had the characteristics presented in the following table.

|   | 2010         | 2009         |
|---|--------------|--------------|
| Number of secured loans                                       | 12           | 8            |
| Secured loans - principal                                     | \$ 3,155,628 | \$ 1,253,742 |
| Secured loans – interest rates range (fixed)                  | 8.50-11.00%  | 8.75-10.00%  |
| Average secured loan - principal                              | \$ 262,969   | \$ 156,718   |
| Average principal as percent of total principal               | 8.33%        | 12.50%       |
| Average principal as percent of members' capital              | 5.09%        | 13.94%       |
| Average principal as percent of total assets                  | 4.08%        | 9.17%        |
| Largest secured loan – principal                              | \$ 877,500   | \$ 269,487   |
| Largest principal as percent of total principal               | 27.81%       | 21.49%       |
| Largest principal as percent of members' capital              | 16.99%       | 23.98%       |
| Largest principal as percent of total assets                  | 13.60%       | 15.78%       |
| Smallest secured loan – principal                             | \$ 97,997    | \$ 98,766    |
| Smallest principal as percent of total principal              | 3.11%        | 7.88%        |
| Smallest principal as percent of members' capital             | 1.90%        | 8.79%        |
| Smallest principal as percent of total assets                 | 1.52%        | 5.78%        |
| Number of counties where security is located (all California) | 8            | 6            |
| Largest percentage of principal in one county                 | 27.81%       | 29.37%       |
| Number of secured loans in foreclosure                        | —            | —            |
| Secured loans in foreclosure – principal                      | —            | —            |
| Number of secured loans with an interest reserve              | —            | —            |
| Interest reserves   | \$ —         | \$ —         |

As of December 31, 2010, the company's largest loan in the principal of \$877,500 represents 27.81% of outstanding secured loans and 13.60% of company assets. The loan is secured by a residential property located in Santa Clara County, California, bears an interest rate of 8.50% and matures on October 1, 2011.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 4 – LOANS (continued)**

Larger loans sometimes increase above 10% of the secured loan portfolio or company assets as these amounts decrease due to member withdrawals and loan payoffs and due to restructuring of existing loans. As the portfolio grows within the near term, it is anticipated the single loan exceeding 10% of assets will fall under 10% of assets.

- *Lien position* - Secured loans had the lien positions presented in the following table.

|  | 2010  |               |         | 2009  |              |         |
|--|-------|---------------|---------|-------|--------------|---------|
|  | Loans | Principal     | Percent | Loans | Principal    | Percent |
| First trust deeds  | 6     | \$ 1,813,697  | 57%     | 5     | \$ 833,817   | 67%     |
| Second trust deeds   | 6     | 1,341,931     | 43      | 3     | 419,925      | 33      |
| Third trust deeds  | —     | —             | —       | —     | —            | —       |
| Total secured loans  | 12    | 3,155,628     | 100%    | 8     | 1,253,742    | 100%    |
| Liens due other lenders at loan closing  |       | 3,464,067     |         |       | 707,893      |         |
| Total debt   |       | \$ 6,619,695  |         |       | \$ 1,961,635 |         |
| Appraised property value at loan closing                                       |       | \$ 11,565,115 |         |       | \$ 4,442,021 |         |
| Percent of total debt to appraised values (LTV) at loan closing <sup>(1)</sup> |       | 57.24%        |         |       | 44.16%       |         |

- (1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in security property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any.

- *Property type* - Secured loans summarized by property type are presented in the following table.

|                     | 2010  |              |         | 2009  |              |         |
|---------------------|-------|--------------|---------|-------|--------------|---------|
|                     | Loans | Principal    | Percent | Loans | Principal    | Percent |
| Single family       | 11    | \$ 2,885,924 | 91%     | 8     | \$ 1,253,742 | 100%    |
| Multi-family        | 1     | 269,704      | 9       | —     | —            | —       |
| Commercial          | —     | —            | —       | —     | —            | —       |
| Land                | —     | —            | —       | —     | —            | —       |
| Total secured loans | 12    | \$ 3,155,628 | 100%    | 8     | \$ 1,253,742 | 100%    |

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 4 – LOANS (continued)**

- *Scheduled maturities* - Secured loans are scheduled to mature as presented in the following table.

|                     | 2010  |              |         |
|---------------------|-------|--------------|---------|
|                     | Loans | Principal    | Percent |
| 2011                | 2     | \$ 1,083,701 | 34%     |
| 2012                | —     | —            | —       |
| 2013                | 1     | 97,997       | 3       |
| 2014                | 2     | 228,849      | 7       |
| 2015                | 5     | 1,150,890    | 36      |
| Thereafter          | 2     | 594,191      | 20      |
| Total secured loans | 12    | \$ 3,155,628 | 100%    |

Loans may be repaid or refinanced before, at or after the contractual maturity date. On matured loans the company may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- *Delinquency* - Secured loans summarized by payment delinquency are presented in the following table.

|                           | 2010         | 2009         |
|---------------------------|--------------|--------------|
| 30-89 days past due       | \$ 206,201   | \$ —         |
| 90-179 days past due      | —            | —            |
| 180 or more days past due | —            | —            |
| Total past due            | 206,201      | —            |
| Current                   | 2,949,427    | 1,253,742    |
| Total secured loans       | \$ 3,155,628 | \$ 1,253,742 |

At December 31, 2010 and 2009, the company had not recorded an allowance for loan losses as no loans were designated as impaired and all loans had protective equity such that collection was assured for amounts owing.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 4 – LOANS (continued)**

- *Distribution by California counties* - The distribution of secured loans outstanding by California counties is presented in the following table at December 31, 2010.

| California County                      | Principal    | Percent |
|--|--------------|---------|
| <b>San Francisco Bay Area Counties</b> |              |         |
| Santa Clara                            | \$ 877,500   | 27.81%  |
| San Francisco                          | 594,190      | 18.82   |
| San Mateo                              | 422,867      | 13.40   |
| Marin                                  | 248,320      | 7.87    |
| Alameda                                | 119,138      | 3.78    |
|  | 2,262,015    | 71.68%  |
| <b>Southern California Counties</b>    |              |         |
| Los Angeles                            | 573,902      | 18.18%  |
| San Diego                              | 210,000      | 6.66    |
| Riverside                              | 109,711      | 3.48    |
|  | 893,613      | 28.32%  |
| Total secured loans                    | \$ 3,155,628 | 100.00% |

**NOTE 5 – FAIR VALUE**

GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The company determines the fair values of its assets and liabilities based on the fair value hierarchy established in GAAP. The standard describes three levels of inputs that may be used to measure fair value (Level 1, Level 2 and Level 3). Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the company has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs reflect the company's own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the company's own data.

The company does not record loans at fair value on a recurring basis.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(A Delaware Limited Liability Company)**  
**Notes to Financial Statements**  
**December 31, 2010 and 2009**

**NOTE 5 – FAIR VALUE (continued)**

The following methods and assumptions were used to estimate the fair value of assets and liabilities:

- (a) Cash and cash equivalents. The carrying amount equals fair value. All amounts, including interest bearing accounts, are subject to immediate withdrawal.
- (b) Secured loans. The fair value of the loans was \$3,195,000 and \$1,260,000 at December 31, 2010 and 2009, respectively. The fair value was estimated based upon projected cash flows discounted at the estimated current interest rates at which similar loans would be made. For impaired loans in which a specific allowance is established based on the fair value of the collateral, the collateral fair value is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers opinion of values, and publicly available information on in-market transactions (Level 2 inputs). Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low number of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller – often compelled by lenders or other claimants – and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required (Level 3 inputs).

**NOTE 6 – COMMITMENTS AND CONTINGENCIES**

**Loan Commitments**

The company makes construction and rehabilitation loans, which are not fully disbursed at loan inception. The company has approved the borrowers up to a maximum loan balance; however, disbursements are made periodically during completion phases of the construction or rehabilitation or at such other times as required under the loan documents. At December 31, 2010, there were no undisbursed loan funds. The company does not maintain a separate cash reserve to hold the undisbursed obligations, which are intended to be funded.

The company periodically negotiates contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments. The company is not obligated to fund additional money as of December 31, 2010.

**Legal proceedings**

In the normal course of business, the company may become involved in various legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc., to enforce the provisions of the deeds of trust, collect the debt owed under the promissory notes, or to protect, or recoup its investment from the real property secured by the deeds of trust and to resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions typically would be of any material importance. As of December 31, 2010, the company is not involved in any legal proceedings other than those that would be considered part of the normal course of business.

**Organization and offering expenses**

RMC is entitled to receive reimbursement of organizational and offering expenses expended on our behalf. Through December 31, 2010, organizational and offering expenses totaled approximately \$1,400,000. Upon achieving the minimum unit sales of 1,000,000 units, the Company became obligated to reimburse RMC for these costs up to an amount equal to 4.5% of gross offering proceeds until RMC has been fully reimbursed for organizational and offering expenses expended on our behalf.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
(A Delaware Limited Liability Company)  
**Schedule II – Valuation and Qualifying Accounts**  
**December 31, 2010 and 2009**

| A<br>Description                              | B                                    |             | C                                |                              | D           |     | E                           |  |
|---|--------------------------------------|-------------|----------------------------------|------------------------------|-------------|-----|-----------------------------|--|
|   | Balance at<br>Beginning<br>of Period |             | Charged to Costs<br>and Expenses | Charged to<br>Other Accounts | Deductions  |     | Balance at<br>End of Period |  |
| <b>Year ended December 31, 2009</b>           |                                      |             |                                  |                              |             |     |                             |  |
| Deducted from asset accounts                  |                                      |             |                                  |                              |             |     | )                           |  |
| Allowance for loan losses                     | \$ —                                 | \$ —        | \$ —                             | \$ —                         | \$ —        | (a) | \$ —                        |  |
| Cumulative write-down of<br>real estate owned | —                                    | —           | —                                | —                            | —           | (b) | —                           |  |
|   | <u>\$ —</u>                          | <u>\$ —</u> | <u>\$ —</u>                      | <u>\$ —</u>                  | <u>\$ —</u> |     | <u>\$ —</u>                 |  |
| <b>Year ended December 31, 2010</b>           |                                      |             |                                  |                              |             |     |                             |  |
| Deducted from asset accounts                  |                                      |             |                                  |                              |             |     | )                           |  |
| Allowance for loan losses                     | \$ —                                 | \$ —        | \$ —                             | \$ —                         | \$ —        | (a) | \$ —                        |  |
| Cumulative write-down of<br>real estate owned | —                                    | —           | —                                | —                            | —           | (b) | —                           |  |
|   | <u>\$ —</u>                          | <u>\$ —</u> | <u>\$ —</u>                      | <u>\$ —</u>                  | <u>\$ —</u> |     | <u>\$ —</u>                 |  |

Note (a) – Represents write-offs of loans or transfers

Note (b) – Represents write-offs of real estate owned

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
(A Delaware Limited Liability Company)  
**Schedule IV – Mortgage Loans on Real Estate**  
**Rule 12-29 Loans on Real Estate**  
**December 31, 2010**

|   |          |          |           |              |              |              |             |         | Col. H        |        |
|---|----------|----------|-----------|--------------|--------------|--------------|-------------|---------|---------------|--------|
|   |          |          |           |              |              |              |             |         | Principal     |        |
|   |          |          |           |              |              |              |             |         | Amount of     |        |
|   |          |          |           |              |              |              |             |         | Loans         |        |
|   |          |          |           |              |              |              |             |         | Subject to    | Col. J |
| Col. A  | Col. B   | Col. C   | Col. D    | Col. E       | Col. F       | Col. G       | Col. H      | Col. I  | Col. J        |        |
| Descrip   | Interest | Final    | Periodic  | Prior        | Amount of    | Amount of    | Delinquent  | Type of | California    |        |
|   | Rate     | Maturity | Payment   | Liens        | Original     | Mortgage     | Principal   | Lien    | Geographic    |        |
|   |          | Date     | Terms     |              | Amount       | Investments  | or Interest |         | Location      |        |
| The following loans individually exceed 3% of aggregate carrying amount of mortgage investments |          |          |           |              |              |              |             |         |               |        |
| Res.  | 9.75%    | 07/01/14 | \$ 961    | \$ —         | \$ 111,800   | \$ 109,711   | \$ —        | 1st     | Riverside     |        |
| Res.  | 9.25%    | 11/01/14 | 987       | 74,569       | 120,000      | 119,138      | —           | 2nd     | Alameda       |        |
| Res.  | 8.75%    | 01/01/15 | 1,967     | —            | 250,000      | 248,320      | —           | 1st     | Marin         |        |
| Res.  | 10.00%   | 01/01/15 | 1,316     | 97,724       | 150,000      | 148,898      | —           | 2nd     | San Mateo     |        |
| Res.  | 8.90%    | 06/01/15 | 2,193     | —            | 275,000      | 273,968      | —           | 1st     | San Mateo     |        |
| Res.  | 11.00%   | 06/01/17 | 2,524     | 406,375      | 265,000      | 264,408      | —           | 2nd     | San Francisco |        |
| Apts.   | 10.50%   | 10/01/15 | 2,549     | 1,080,379    | 270,000      | 269,704      | —           | 2nd     | Los Angeles   |        |
| Res.  | 9.50%    | 12/01/15 | 1,766     | 619,697      | 210,000      | 210,000      | —           | 2nd     | San Diego     |        |
| Res.  | 8.50%    | 10/01/11 | 6,215     | —            | 877,500      | 877,500      | —           | 1st     | Santa Clara   |        |
| Res.  | 9.25%    | 03/01/13 | 823       | —            | 100,000      | 97,997       | —           | 1st     | Los Angeles   |        |
| Res.  | 10.00%   | 05/01/18 | 2,940     | 1,185,323    | 335,000      | 329,783      | —           | 2nd     | San Francisco |        |
| Res.  | 9.50%    | 06/01/11 | 1,766     | —            | 210,000      | 206,201      | —           | 1st     | Los Angeles   |        |
| Total   |          |          | \$ 26,007 | \$ 3,464,067 | \$ 3,174,300 | \$ 3,155,628 | \$ —        |         |               |        |

Note: Most loans have balloon payments due at maturity. As required by rule 12-29, column H represents amounts 90 days or more delinquent in principal or interest payments.



REDWOOD MORTGAGE INVESTORS IX, LLC  
(A Delaware Limited Liability Company)  
Schedule IV – Mortgage Loans on Real Estate  
Rule 12-29 Loans on Real Estate  
December 31, 2010 and 2009

Reconciliation of carrying amount (cost) of loans at close of periods

|                              | 2010                | 2009                |
|------------------------------|---------------------|---------------------|
| Balance at beginning of year | \$ 1,253,742        | \$ —                |
| Additions during period      |                     |                     |
| New loans                    | 2,709,830           | 1,254,177           |
| Other                        | —                   | —                   |
| Total additions              | <u>2,709,830</u>    | <u>1,254,177</u>    |
| Deductions during period     |                     |                     |
| Collections of principal     | 807,944             | 435                 |
| Foreclosures                 | —                   | —                   |
| Cost of loans sold           | —                   | —                   |
| Amortization of premium      | —                   | —                   |
| Other                        | —                   | —                   |
| Total deductions             | <u>807,944</u>      | <u>435</u>          |
| Balance at close of year     | <u>\$ 3,155,628</u> | <u>\$ 1,253,742</u> |

#### **Item 9 – Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

There were no changes in or disagreements with the company's independent registered public accounting firm during the years ended December 31, 2010 and 2009.

#### **Item 9A – Controls and Procedures**

##### **Evaluation of Disclosure Controls and Procedures**

The company carried out an evaluation, under the supervision and with the participation of the managers of the effectiveness of the design and operation of the company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the managers concluded the company's disclosure controls and procedures were effective.

##### **Manager's Report on Internal Control Over Financial Reporting**

The managers are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Exchange Act Rule 13a-15(f). The internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

The managers and their respective managements conducted an evaluation of the effectiveness of the company's internal control over financial reporting based on the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the results of this evaluation, the managers concluded the manager's internal control over financial reporting was effective as of December 31, 2010.

This annual report does not include an attestation report of the manager's independent registered public accounting firm regarding internal control over financial reporting because current law and SEC rules require such attestation reports only for large accelerated filers and accelerated filers (and the company, as a smaller reporting company, is not subject to that requirement).

##### **Changes to Internal Control Over Financial Reporting**

There have not been any changes in the manager's internal control over financial reporting (as such term is defined in Rules 13a-15(f) under the Exchange Act) during the quarter ended December 31, 2010 that have materially affected, or are reasonably likely to materially affect, the manager's internal control over financial reporting.

#### **Item 9B – Other Information**

None

### **Part III**

#### **Item 10 – Directors, Executive Officers and Corporate Governance**

The company has no officers or directors. Rather, the activities of the company are managed by its two managers: Gymno Corporation and RMC. Both are California corporations, formed in 1986 and 1978, respectively.

##### **The Managers**

**Gymno Corporation.** Gymno Corporation, Manager, is a California corporation formed in 1986 for the purpose of acting as a manager of this company and of other limited partnerships formed by the individual managers. The shares in Gymno Corporation are held equally by Michael R. Burwell and the Burwell trusts. Michael R. Burwell is a director of Gymno and the director position previously held by D. Russell Burwell is currently vacant. Michael R. Burwell is its President, Chief Financial Officer and Secretary. Michael R. Burwell has a controlling interest in this company through his stock ownership or as trustee of the Burwell trusts.

**Redwood Mortgage Corp.** Redwood Mortgage Corp. is a licensed real estate broker incorporated in 1978 under the laws of the State of California, and is engaged primarily in the business of arranging and servicing mortgage loans. RMC will act as the loan broker and servicing agent in connection with loans, as it has done on behalf of several other limited partnerships formed by the managers.

#### **Affiliates of Our Managers**

**The Redwood Group, Ltd.** The Redwood Group, Ltd., a California corporation, is a diversified financial services company specializing in various aspects of the mortgage lending and investment business. Its various subsidiaries have arranged over \$1 billion dollars in loans secured in whole or in part by first, second and third deeds of trust. Its subsidiaries include RMC and A & B Financial Services, Inc. Michael R Burwell has a controlling interest through individual stock ownership and trusts in The Redwood Group, Ltd.

**Michael R. Burwell.** Michael R. Burwell, age 54, President, Director, Chief Financial Officer, RMC (1979-present); Director, Secretary and Treasurer A & B Financial Services, Inc. (1980-2009); President, Director, Chief Financial Officer and Secretary of Gymno Corporation (1986-present); President, Director, Secretary and Treasurer of The Redwood Group, Ltd. (1979-present); past member of Board of Trustees and Treasurer, Mortgage Brokers Institute (1984-1986). Mr. Burwell is licensed as a real estate sales person. Mr. Burwell was a general partner of each of the RMI, RMI II and RMI III. Mr. Burwell is a general partner of each of RMI IV, RMI V, RMI VI, RMI VII and RMI VIII. Mr. Burwell attended the University of California, at Davis from 1975-1979.

**Theodore J. Fischer.** Theodore J. Fischer, age 61, Director and Vice President of RMC (1980-present); licensed real estate broker (1979-present); Assistant Vice President, Western Title Insurance Co. (1977-1980); Business Development representative, Transamerica Title Insurance Co. (1976-1977). Mr. Fischer attended San Jose State University from 1970-1974.

**Diana B. Mandarino.** Diana B. Mandarino, age 65, Director and Executive Vice President of RMC (2001-present), Director of Sales and Marketing, Redwood Mortgage Investors (1995-present), Sr. Vice President, Rancon Securities Corp. (1982-1995), Marketing and Sales Assistant, Belmont Reid & Co. Investment Group, (1977-1982); Member and past President of Financial Planning Association, Silicon Valley Chapter. Ms. Mandarino attended Foothill Community College from 1965-1967.

#### **Financial Oversight by Managers**

The company does not have a board of directors or an audit committee. Accordingly, the managers serve the equivalent function of an audit committee for, among other things, the following purposes: appointment, compensation, review and oversight of the work of our independent public accountants, and establishing the enforcing of the Code of Ethics. However, since the company does not have an audit committee and the managers are not independent of the company, the company does not have an "audit committee financial expert."

#### **Code of Ethics**

The managers have adopted a Code of Ethics applicable to the managers and to any agents, employees or independent contractors engaged by the managers to perform the functions of a principal financial officer, principal accounting officer or controller of the company, if any. You may obtain a copy of this Code of Ethics, without charge, upon request by calling our Investor Services Department at (650) 365-5341.

**Item 11 – Executive Compensation****COMPENSATION OF THE MANAGERS AND AFFILIATES BY COMPANY**

As indicated above in Item 10, the company has no officers or directors. The company is managed by the managers. There are certain fees and other items paid to management and related parties.

A more complete description of management compensation is found in the company's prospectus, dated June 8, 2009, under the section "Compensation of our Managers and Their Affiliates" at pages 42-49, which is incorporated herein by reference. Such compensation is summarized below.

The following compensation has been paid to the managers and their affiliates for services rendered during the year ended December 31, 2010. All such compensation is in compliance with the guidelines and limitations set forth in the operating agreement.

**I. THE FOLLOWING COMPENSATION HAS BEEN PAID TO THE MANAGERS AND/OR THEIR AFFILIATES FOR SERVICES RENDERED DURING THE YEAR ENDED DECEMBER 31, 2010. ALL SUCH COMPENSATION IS IN COMPLIANCE WITH THE GUIDELINES AND LIMITATIONS SET FORTH IN THE OPERATING AGREEMENT.**

| Entity Receiving Compensation       | Description of Compensation and Services Rendered                      | Amount   |
|-------------------------------------|--|----------|
| Redwood Mortgage Corp.<br>(Manager) | Mortgage Servicing Fee for servicing loans                             | \$ 4,777 |
| Managers &/or Affiliates            | Asset Management Fee for managing assets                               | \$ 0     |
| Managers                            | 1% interest in profits (loss)  | \$ 1,656 |
|                                     | Less allocation of syndication costs                                   | \$ 0     |
|                                     |  | \$ 1,656 |
| Managers &/or Affiliates            | Portion of early withdrawal penalties applied to reduce Formation Loan | \$ 1,505 |

**II. FEES PAID BY BORROWERS ON MORTGAGE LOANS PLACED WITH THE COMPANY BY COMPANIES RELATED TO THE MANAGERS DURING THE YEAR ENDED DECEMBER 31, 2010 (EXPENSES OF BORROWERS NOT OF THE COMPANY)**

|                        |  |           |
|------------------------|--|-----------|
| Redwood Mortgage Corp. | Mortgage Brokerage Commissions for services in connection with the review, selection, evaluation, negotiation, and extension of the loans paid by the borrowers and not by the company | \$ 54,840 |
| Redwood Mortgage Corp. | Processing and Escrow Fees for services in connection with notary, document preparation, credit investigation, and escrow fees payable by the borrowers and not by the company         | \$ 4,362  |
| Gymno Corporation      | Reconveyance Fee   | \$ 90     |

**III. IN ADDITION, THE MANAGERS AND/OR RELATED COMPANIES PAY CERTAIN EXPENSES ON BEHALF OF THE COMPANY FOR WHICH IT IS REIMBURSED AS NOTED IN THE STATEMENTS OF OPERATION DURING THE YEAR ENDED DECEMBER 31, 2010 . . . . . \$3,971**

**Item 12 – Security Ownership of Certain Beneficial Owners and Management, and Related Stockholder Matters**

The managers own an aggregate total of 1% of the company including a 1% portion of income and losses.

**Item 13 – Certain Relationships and Related Transactions, and Director Independence**

Refer to footnote 3 of the Notes to Financial Statements in Part II item 8, which describes related party fees and data.

Also refer to the company’s prospectus, dated June 8, 2009, under the section “Compensation of Our Managers and Their Affiliates” (pages 42-49), which is incorporated herein by reference.

For a description of the company’s policies and procedures for the review, approval or ratification of related party transactions, refer also to the company’s prospectus dated June 8, 2009, for the discussion under the caption “Compensation of Our Managers and Their Affiliates” (pages 42-49) , the discussion under the caption “Conflicts of Interest” (pages 49-52) and the discussion under the caption “Investment Objectives and Criteria” (pages 61-67), each of which is incorporated herein by reference.

Since the company does not have a board of directors and since the managers are not considered independent of the company, the company does not have the equivalent of independent directors.

**Item 14 – Principal Accountant Fees and Services**

Fees for services performed for the company by the principal accountant for 2010 and 2009 are as follows:

*Audit Fees* The aggregate fees billed during the years ended December 31, 2010 and 2009 for professional services rendered for the audit of the company’s annual financial statements included in the company’s Annual Report on Form 10-K, review of financial statements included in the company’s Quarterly Reports on Form 10-Q and for services provided in connection with regulatory filings were \$68,582 and \$45,306, respectively.

*Audit Related Fees* There were no fees billed during the years ended December 31, 2010 and 2009 for audit-related services.

*Tax fees* The aggregate fees billed for tax services for the years ended December 31, 2010 and 2009, were \$7,547 and \$1,340, respectively. These fees relate to professional services rendered primarily for tax compliance.

*All Other Fees* There were no other fees billed during the years ended December 31, 2010 and 2009.

All audit and non-audit services are approved by the managers prior to the accountant being engaged by the company.

**Part IV**

**Item 15 – Exhibits and Financial Statement Schedules**

A. Documents filed as part of this report are incorporated:

1. In Part II, Item 8 under A –Financial Statements.
2. The Financial Statement Schedules are listed in Part II - Item 8 under B –Financial Statement Schedules.
3. Exhibits.

| Exhibit No. | Description of Exhibits  |
|-------------|--|
| 3.1         | Limited Liability Company Operating Agreement  |
| 3.2         | Certificate of Formation   |
| 3.3         | Amended and Restated Limited Liability Company Operating Agreement   |
| 3.4         | Second Amended and Restated Limited Liability Company Operating Agreement  |
| 10.1        | Distribution Reinvestment Plan   |
| 10.2        | Loan Servicing Agreement   |
| 10.3        | (a) Form of Note secured by Deed of Trust for Construction Loans, which provides for interest only payments<br>(b) Form of Note secured by Deed of Trust for Commercial Loans which provides for interest only payments<br>(c) Form of Note secured by Deed of Trust for Commercial Loans which provides for principal and interest payments<br>(d) Form of Note secured by Deed of Trust for Residential Loans, which provides for interest only payments.<br>(e) Form of Note secured by Deed of Trust for Residential Loans which provides for interest and principal prepayments |
| 10.4        | (a) Construction Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing to accompany Exhibit 10.3(a)<br>(b) Deed of Trust, Assignment of Leases and Rents, and Security Agreement and Fixture Filing to accompany Exhibits 10.3(b) and 10.3(c)<br>(c) Deed of Trust, Assignment of Leases and Rents, and Security Agreement and Fixture Filing to accompany Exhibit 10.3(d) and 10.3(e)  |
| 10.5        | Agreement to Seek a Lender   |
| 10.6        | Formation Loan Promissory Note   |
| 31.1        | Certification of Manager pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 31.2        | Certification of Manager pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 31.3        | Certification of Manager pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 32.1        | Certification of Manager pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 32.2        | Certification of Manager pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 32.3        | Certification of Manager pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 99.1        | Selected Portions of the Registrant's Prospectus, dated June 8, 2009   |

All of the above exhibits, other than exhibit 31.1, 31.2, 31.3, 32.1, 32.2, 32.3 and 99.1, were previously filed as the exhibits to Registrant's Registration Statement on Form S-11 (Registration No. 333-106900 and incorporated by reference herein).

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized on the 30th day of March, 2011.

**REDWOOD MORTGAGE INVESTORS IX, LLC**

By: /S/ Michael R. Burwell  
Michael R. Burwell, Manager

By: **Gymno Corporation, Manager**

By: /S/ Michael R. Burwell  
Michael R. Burwell, President, Secretary,  
and Principal Financial Officer

By: **Redwood Mortgage Corp.**

By: /S/ Michael R. Burwell  
Michael R. Burwell, President,  
Secretary/Treasurer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacity indicated on the 30th day of March, 2011.

| Signature   | Title  | Date           |
|---|--|----------------|
| <div>/S/ Michael R. Burwell</div> <div>Michael R. Burwell</div> | Manager  | March 30, 2011 |
| <div>/S/ Michael R. Burwell</div> <div>Michael R. Burwell</div> | President of Gymno Corporation, (Principal Executive Officer); Director of Gymno Corporation Secretary/Treasurer of Gymno Corporation (Principal Financial and Accounting Officer) | March 30, 2011 |
| <div>/S/ Michael R. Burwell</div> <div>Michael R. Burwell</div> | President, Secretary/Treasurer of Redwood Mortgage Corp. (Principal Financial and Accounting Officer); Director of Redwood Mortgage Corp.  | March 30, 2011 |



