

## Per Suneby

Co-Founder & Managing Director at Sternhill Associates

Greater Boston Area


Connect



 Sternhill Associates

 Harvard Business School

 See contact info

 500+ connections

Leadership and consulting/advisory roles with startup companies, venture capital firm, and F500 technology companies. Over 30 years experience in communications, networking, security, IT systems, medtech, power generation, and clean energy/clean water technologies and solutions. Pro...

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## Experience



### Co-Founder & Managing Director

Sternhill Associates

Jul 2015 – Present • 3 yrs 1 mo

Greater Boston Area

Provides private investment capital and management consulting services to early-stage companies in high tech, medical science and energy. Sternhill is currently engaged with 6 innovative companies as an equity investor, consultant, advisory, or member of the Board of Directors.



### Member of the Board of Directors & SVP, Corporate Development

LiquidPiston, Inc.

Mar 2016 – Present • 2 yrs 5 mos

Bloomfield, CT

Developer of high-efficiency, multi-fuel internal combustion engines

### Corporate Development

Sommetrics, Inc

Aug 2015 – Sep 2016 • 1 yr 2 mos

Greater San Diego Area

Developer of medical devices for breathing-related sleep disorders

### Chairman of the Board

Bytelight, Inc.

Jul 2011 – May 2015 • 3 yrs 11 mos

Greater Boston Area

Bytelight is pioneering the development of enterprise indoor location-based services using LED light communications and physical-digital mapping. Acquired by Acuity Brands.



**Founder**

Vanguard Renewables, LLC  
Mar 2014 – Apr 2015 • 1 yr 2 mos  
Wellesley, MA

Developer of distributed generation projects using advanced bioconversion processes and business operations methods.

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**Education**



**Harvard Business School**

MBA, General Business Administration & Management  
1977 – 1979



**The University of British Columbia**

B.A. Sc., Electrical Engineering  
1969 – 1975  
Activities and Societies: VP of EE Club  
Spent a year travelling in Europe, N. Africa.

**Volunteer Experience**



**Mentor to clean energy and clean water startups**

Cleantech Open Northeast  
Mar 2012 – Present • 6 yrs 5 mos  
Environment

I serve as a team mentor to 1-2 competing startup teams annually



**Mentor**

MIT Venture Mentoring Service  
Aug 2015 – Present • 3 yrs  
Science and Technology

Company-building mentor to startups in the cleantech, Internet of Things (IoT), digital health, and selected industrial arenas.

**Skills & Endorsements**

**Start-ups** · 99+

Endorsed by Charlie Cameron and 25 others who are highly skilled at this

Endorsed by 2 of Per's colleagues at LiquidPiston, Inc.

**Strategy** · 78

Endorsed by Gary Ambrosino and 7 others who are highly skilled at this

**Strategic Partnerships** · 77

Endorsed by Christopher Mirabile and 8 others who are highly skilled at this

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## Recommendations

Received (0)

Given (1)



**Vinit Nijhawan**

Entrepreneur, Venture Capitalist, Academic

October 10, 2013, Per worked with Vinit but at different companies

Vinit has been and continues to be a driving force for BU's technology development and commercial venturing. Vinit reached out to me to join the Kindle Mentoring Program as an experienced entrepreneur, which created the exposure to and with the BU student team that became ByteLight, Inc. ByteLight is now a venture-backed startup company using LED visible light communications to enable indoor positioning services for people and things with a light-detecting device (e.g., any smartphone, tablet). I have had the pleasure of working with the team from their days of BU-hosted experimentation and now serve as Chairman of the Board.

