

JBT Corporation 2023 Annual Report



# Purpose in Motion







Our transition to a pure-play food and beverage technology solutions provider is complete. Our opportunity: to build upon our position as a global industry leader to accelerate our growth and make a greater difference in the world. This exciting next phase starts now.

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John Bean Technologies (JBT) is a global leader that designs, develops and delivers solutions for high-value segments of the food and beverage industry.

At JBT, we are focused and moving forward with clarity.

This is our purpose:  
Fortify the Future of Food.

This is our vision: We will be the global leader in food and beverage technology by harnessing the full power of JBT to partner with our customers and pioneer sustainable innovation.



A close-up photograph of several skewers of grilled chicken, showing char marks and a golden-brown color. A single green herb leaf, possibly basil, is placed on one of the skewers. The image is overlaid with a semi-transparent green filter.

# bold.

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With JBT's strength as a pure-play global leader in food and beverage processing, we have a unique and transformative opportunity to increase our impact in the world.

We must be prepared to take bold steps to fully realize this opportunity. We are more than prepared. We are in motion.







# human.

A child's hand is shown holding a spoon over a bowl, with a yellow vertical bar on the left side of the image. The background is a soft, out-of-focus white.

Innovating in the sustainable production of food and beverages and improving access to these resources is critical to advancing human progress worldwide. And meaningful innovation requires human creativity and commitment.

The need for improved food security, productivity and sustainability is urgent. We're empowering our people to help meet that need.







# impact.

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The opportunity we see at JBT is to accelerate our growth by increasing the impact our application knowledge, scale and solutions have on our customers' success and human wellbeing worldwide.

Maximize the impact of improved quality and access. Minimize the impact on our environment. This is how we will fortify the future of food.







## DEAR FELLOW SHAREHOLDERS

The successful sale of AeroTech in 2023 transformed JBT and brought clarity to our business model as a global pure-play food and beverage solutions leader. With a strong balance sheet, a bold new purpose and vision, and talented, committed people, we are intent on fully realizing that potential.

The year 2023 was a pivotal one for JBT. We completed the divestiture of our AeroTech business and, thanks to the commitment and hard work of our people, emerged from the supply chain and pricing challenges that we and most global businesses faced over the past three years.

### STRONG FINANCIAL PERFORMANCE

I'm very pleased with JBT's 2023 results from our continuing operations despite the challenging economic environment. Revenue increased by 5% over last year, with strong recurring revenue and acquisitions more than offsetting softer equipment sales in North America. We realized substantial improvement in our performance with adjusted EBITDA\* dollars up 20% versus 2022, a margin increase of 210 basis points, along with adjusted EPS\* growth of 12%, driven by better price-cost dynamics, restructuring savings, higher mix of aftermarket and strong execution on our supply chain initiatives.

Excluding AeroTech transaction impacts, free cash flow\* was \$167 million for the full year with a conversion rate of 129%. This represents a meaningful improvement over last year, driven by our strong operating results and better inventory management as we addressed our supply chain challenges.

### ELEVATE 2.0: MOVING FORWARD AS A PURE PLAY

Our new position as a leading pure-play food and beverage solutions provider dramatically sharpens our business focus as we continue to execute the JBT Elevate 2.0 growth strategy. As part of the transition, we saw the opportunity to rethink and clearly articulate who we intend to be as a company. We developed a new expression of our purpose—*Fortify the Future of Food*—and refined the core values that guide how we live and work, which you can review on page 13 of this report.

We also have a bold new vision for the JBT we are building: *We will be the global leader in food and beverage technology by harnessing the full power of JBT to partner with our customers and pioneer sustainable innovation.*

First and foremost, improving our operations and margins as affirmed in Elevate 2.0 is an integral component of executing our vision. In 2023, we made meaningful progress in this area as we continued to apply Lean principles in our continuous improvement actions and ongoing deployment of the JBT Operating Model.

The greatest opportunity for margin improvement remains our supply chain initiatives. As material supply continuity improved in 2023, we shifted our focus to reducing costs and improving inventory management. We launched a strategic sourcing initiative to consolidate our spend and optimize our supply base. We also intensified our value engineering efforts, working to standardize components and reduce design complexity without compromising quality and performance.

There were bright spots in our organic growth and digital transformation strategies as well. We continued to innovate to support JBT customers' greatest needs: automation, efficiency and sustainability. Our dedication to application knowledge, service responsiveness, new product launches and cross-selling of the entire JBT portfolio is expected to support JBT as we forecast organic growth of 4–6% in 2024.

Our focus on the deployment of digital tools remains a key element of our long-term growth strategy. OmniBlu™, JBT's digital technology solution to enhance customer efficiency, performance and sustainability, continued to build momentum in 2023 with more growth and engagement expected in 2024 and beyond. More important, the feedback from our customers is that they will continue to invest in tools and digital resources to convert data into actionable information and insights to improve their operations.

A major part of realizing our refreshed vision and executing Elevate 2.0 going forward will be capital allocation for strategic mergers and acquisitions. We will maintain our proven, highly disciplined process for identifying attractive candidates with a strong strategic fit.

We are looking to acquire innovative technologies that support our automation and digital transformation strategic pillars, bolster recurring revenue, or otherwise add relevant capabilities that we can globalize and expand or deepen our ability to provide full line customer solutions.

In this regard, it is our conviction that realizing a bold vision sometimes requires bold steps. We took such a step in January of 2024 with the announcement of our intention to merge with



**BRIAN DECK**  
President  
and Chief Executive  
Officer



#### 2023 FINANCIAL HIGHLIGHTS FROM CONTINUING OPERATIONS

##### RECURRING REVENUE

51%

Of Total Revenue, 2023

##### ADJUSTED EBITDA\*

\$273M

20% Increase Year Over Year, 2023

##### ADJUSTED EPS\*

\$4.10

12% Increase Year Over Year, 2023

##### FREE CASH FLOW\*

\$167M

Conversion Rate 129%, 2023

Marel hf (Marel), an Iceland-based global food processing leader and innovator. If approved by Marel and JBT shareholders and regulatory authorities, this highly synergistic merger would create an excellent platform from which to accelerate growth and value creation in the global food and beverage marketplace.

The combination of our two companies would enable us to offer a wider array of products and services, accelerate and expand R&D efforts, provide stronger customer support worldwide, and, beyond the business benefits, significantly enhance our ability to make a greater difference in global sustainability and food security.

Like JBT, Marel has a long and proud tradition of excellence and industry leadership. We will honor that heritage in the planned name, JBT Marel Corporation, ensuring Marel's presence in company management and governance, and in continuing a strong Icelandic presence.

#### SUSTAINABILITY IN ALL WE DO

Sustainability has always been in our company DNA, and the biggest sustainability impact we have is through the benefits JBT technologies deliver for our customers, including reducing food and packaging waste, water and energy consumption, and emissions.

Within JBT operations, we are implementing science-based data management tools to track site-level emissions and water usage, enabling more precise sustainability targets for measuring performance and progress. We are also developing a supply chain sustainability scorecard to better understand Scope 3 emissions from our supply chain and enhance supplier diversity.

#### FORTIFYING THE FUTURE OF FOOD

Our purpose has never been clearer. Our focus has never been sharper. And our potential to make a meaningful difference for our customers and humankind has never been greater. Regardless of the uncertainties of global macroeconomic and geopolitical dynamics, I am more excited about the future of JBT than I've ever been during my tenure at this company.

To our employees, customers and shareholders—I thank you for your support, and I'm looking forward to seeing what we can accomplish together.

Sincerely,

**Brian Deck**  
President and Chief Executive Officer  
JBT Corporation

\*This is a non-GAAP financial measure. For an explanation of this measure and a reconciliation to the most directly comparable GAAP measure, please see "Non-GAAP Financial Measures" in our Form 8-K filing from February 20, 2024.

# Thinking big

We see big opportunities in food and beverage worldwide. As a pure-play leader, we're in an exciting position to take bold steps to pursue those opportunities.

## BIG POTENTIAL TO DRIVE ORGANIC GROWTH

Demand is durable and growing in the food and beverage industry for solutions that improve yield, increase process and operational efficiency, and support sustainability. JBT's technological expertise in automation, digital transformation and sustainability, as well as parts and service after the initial equipment sale, position the company to be a preferred partner for customers.

### → SUSTAINABILITY

integrated into everything for lower environmental impact

### → DIGITAL TECHNOLOGY

for improved productivity, efficiency and ease of doing business

### → AUTOMATION

for increased speed, reliability, quality and cost effectiveness

### → CUSTOMER CARE

critical aftermarket resources and support to maximize equipment uptime



## BUILDING GLOBAL SCALE

Scale is critical to developing cost-effective solutions for feeding the world sustainably. Building scale also increases our ability to meet our customers' needs, wherever they are in the world. As a pure-play food company, we are prepared to make bold moves to build that scale, globally and faster.

## BETTER MARGINS, STRONGER SOLUTIONS

Our focus on supply chain, cost reduction, inventory management and strategic sourcing is driving significant progress in improving margins. Better margins strengthen our ability to develop new solutions for improved customer productivity, sustainability and performance.

## EXPANDING INTO ADJACENT MARKETS

We intend to deploy capital through M&A to accelerate our growth into adjacent markets where our technologies can have an impact. We will continue to build our ability to offer full line solutions across primary, secondary and further processing, and packaging.

Key focus areas for growth/expansion

PRIMARY PROCESSING

SECONDARY PROCESSING

FURTHER PROCESSING

PACKAGING



# Empowering people

People empower JBT potential. We're engaging our people to make JBT a stronger partner for our customers and communities.

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## ENGAGING OUR EMPLOYEES

People have always been the power that propels JBT forward, and this is even more true today. In 2023, we conducted an organization-wide employee survey to help guide development and expression of our new purpose, vision and values. 86% responded.

# 86%

participation in  
the 2023 JBT Employee  
Engagement Survey





## THE POWER OF CULTURE

In business, culture is a shared set of values that form the foundation of excellence at the company, region, site and individual levels. At JBT, we know greatness is in clearly articulating and living those values while encouraging diversity of thought, including honoring local heritage and traditions.



## KEEPING OUR PEOPLE AND PLANET SAFE

No matter how fast we grow, keeping our people and surrounding communities safe is our first and most important priority. And as JBT grows, our opportunity and potential to contribute to food and consumer safety grows with us.

# 148%

Lower Recordable Incident Rate (2023) Compared to Percentage Difference from the Bureau of Labor Statistics 2022 Average



## NEW PURPOSE, VISION AND VALUES

As JBT begins a new chapter as a pure-play food and beverage technology solutions provider, we are launching a compelling new articulation of purpose, vision and values in early 2024 to align and inspire our people and partners.

Our Purpose:

# Fortify the Future of Food

## OUR CORE VALUES:

### → SERVE WITH INTEGRITY

We prioritize accountability, integrity and safety in all we do by doing right by our partners and people.

### → COLLABORATE WITH HUMILITY

We work across silos and alongside our customers, using our collective strength to solve challenges together.

### → GROW WITH AGILITY

We take pride in taking initiative for our growth—empowered to think boldly and continuously improve.

### → INNOVATE WITH IMPACT

We understand the urgency to expand access to nourishment and responsibly utilize our planet's resources.



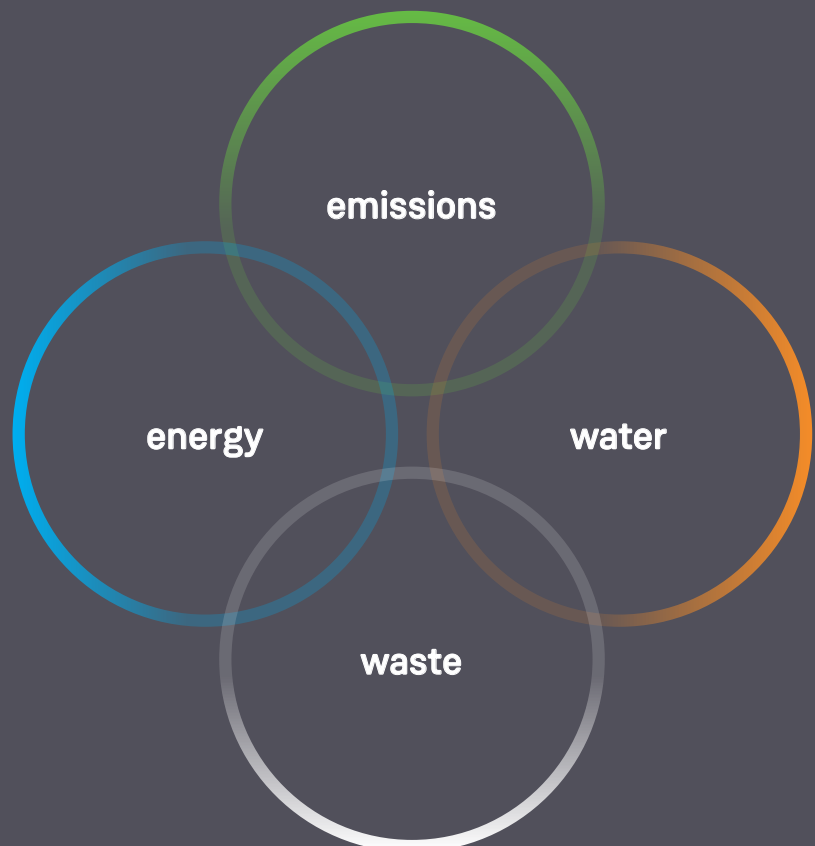
# Accelerating impact

With a bold approach and empowered people, we are excited at our new potential to make a powerful, positive impact on sustainability and the future of food.

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## DOING MORE WITH LESS

Driven by a continuous improvement cultural mindset, we are focused on operating more efficiently and responsibly, every year. To accomplish that, we are looking across every corner of our business, both companywide and at the site level, to uncover new opportunities to improve.





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## HUMAN NEED, GLOBAL CHALLENGE

Food and nutrition are critical to human progress. At JBT, our challenge and opportunity is to help our customers and communities advance food security—making food more sustainable, more accessible and more affordable worldwide, while reducing waste and improving quality.

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# 2.5B

Approximately 2.5 billion tons of food is lost or wasted each year, over a third of all food produced.<sup>1</sup>

<sup>1</sup> <https://www.bcg.com/featured-insights/closing-the-gap/food-waste>



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## MERGING R&D AND SUSTAINABILITY

The need is urgent to expand access to nourishment and more responsibly utilize the earth's resources. We're intent on accelerating the advancement of our position at the forefront of food and beverage technology with sustainability at the core of JBT innovation.

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## THE JBT FORTIFY FOUNDATION: LIVING OUR PURPOSE AND VALUES

With the launch of our new purpose, vision and values, we are creating the JBT Fortify Foundation, dedicated to laying the groundwork for a stronger, more resilient and equitable global food system.



The JBT  
Fortify  
Foundation



Increasing Food  
Security



Decreasing Food  
Waste



Advancing Food  
Research



We have never been in a better position to be the partner of choice for customers to make food more sustainable, more accessible and more affordable worldwide. For JBT, the future is here.





UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-34036

**John Bean Technologies Corporation**  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

91-1650317  
(I.R.S. Employer  
Identification Number)

70 West Madison Street  
Chicago, IL 60602  
(Address of principal executive offices)

(312) 861-5900  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading symbol(s)	Name of Exchange on Which Registered
Common Stock, \$0.01 par value	JBT	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. Yes ☒ No ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒



The aggregate market value of common stock held by non-affiliates of the registrant on the last business day of the registrant's most recently completed second fiscal quarter was: \$3,801,346,464.

At February 16, 2024, there were 31,791,262 shares of the registrant's common stock outstanding.



## **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's Proxy Statement for the 2024 Annual Meeting of Stockholders are incorporated herein by reference in Part III of this Annual Report on Form 10-K to the extent stated herein.



## TABLE OF CONTENTS

	<b>Page</b>
<b>PART I</b>	
Item 1. Business	5
Item 1A. Risk Factors	13
Item 1B. Unresolved Staff Comments	26
Item 1C. Cybersecurity	26
Item 2. Properties	28
Item 3. Legal Proceedings	29
Item 4. Mine Safety Disclosures	30
<b>PART II</b>	
Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	31
Item 6. [Reserved]	33
Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations	34
Item 7A. Qualitative and Quantitative Disclosures About Market Risk	45
Item 8. Financial Statements and Supplementary Data	47
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	93
Item 9A. Controls and Procedures	94
Item 9B. Other Information	95
Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections	96
<b>PART III</b>	
Item 10. Directors, Executive Officers and Corporate Governance	97
Item 11. Executive Compensation	98
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	99
Item 13. Certain Relationships and Related Transactions, and Director Independence	100
Item 14. Principal Accountant Fees and Services	101
<b>PART IV</b>	
Item 15. Exhibits and Financial Statement Schedules	102
Item 16. Form 10-K Summary	107
Signatures	108



## SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K and other materials filed or to be filed by us with the Securities and Exchange Commission, as well as information in oral statements or other written statements made or to be made by us, contain statements that are, or may be considered to be, forward-looking statements. All statements that are not historical facts, including statements about our beliefs or expectations, are forward-looking statements. You can identify these forward-looking statements by the use of forward-looking words such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates,” “foresees” or the negative version of those words or other comparable words and phrases. Any forward-looking statements contained in this Annual Report on Form 10-K are based upon our historical performance and on current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. These forward-looking statements include, among others, statements related to our business and our results of operations, a potential transaction with Marel, our strategic plans, our restructuring plans and expected cost savings from those plans and our liquidity. The factors that could cause our actual results to differ materially from expectations include but are not limited to the following factors:

- the completion of confirmatory due diligence by us prior to launching the offer for Marel shares (the offer);
- the occurrence of any event, change or other circumstances that could give rise to the termination or abandonment of the offer;
- the expected timing and likelihood of completion of the proposed transaction with Marel, including the timing, receipt and terms and conditions of any required governmental and regulatory approvals of the offer that could reduce anticipated benefits or cause the parties to abandon the transaction;
- the ability to successfully integrate the businesses of JBT and Marel;
- the possibility that our stockholders may not approve the issuance of new shares of common stock in the offer;
- the risk that Marel and/or JBT may not be able to satisfy the conditions to the proposed offer in a timely manner or at all;
- the risk that the proposed offer and its announcement could have an adverse effect on the ability of JBT and Marel to retain customers and retain and hire key personnel and maintain relationships with their suppliers and customers and on their operating results and businesses generally;
- the risk that problems may arise in successfully integrating the businesses of Marel and JBT, which may result in the combined company not operating as effectively and efficiently as expected;
- the risk that the combined company may be unable to achieve cost-cutting synergies or it may take longer than expected to achieve those synergies;
- fluctuations in our financial results;
- unanticipated delays or acceleration in our sales cycles;
- deterioration of economic conditions, including impacts from supply chain delays and reduced material or component availability;
- inflationary pressures, including increases in energy, raw material, freight, and labor costs;
- disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business;
- changes to trade regulation, quotas, duties or tariffs;
- fluctuations in currency exchange rates;
- changes in food consumption patterns;
- impacts of pandemic illnesses, food borne illnesses and diseases to various agricultural products;
- weather conditions and natural disasters;
- impact of climate change and environmental protection initiatives;
- acts of terrorism or war, including the ongoing conflicts in Ukraine and the Middle East;
- termination or loss of major customer contracts and risks associated with fixed-price contracts, particularly during periods of high inflation;
- customer sourcing initiatives;
- competition and innovation in our industries;
- difficulty in implementing our pure play food and beverage strategy, including our ability to execute on strategic investments, merger or acquisition opportunities;
- our ability to develop and introduce new or enhanced products and services and keep pace with technological developments;
- difficulty in developing, preserving and protecting our intellectual property or defending claims of infringement;
- catastrophic loss at any of our facilities and business continuity of our information systems;
- cyber-security risks such as network intrusion or ransomware schemes;
- loss of key management and other personnel;
- potential liability arising out of the installation or use of our systems;
- our ability to comply with U.S. and international laws governing our operations and industries;
- increases in tax liabilities;
- work stoppages;
- fluctuations in interest rates and returns on pension assets;
- a systemic failure of the banking system in the United States or globally impacting our customers' financial condition and their demand for our goods and services;
- availability of and access to financial and other resources; and



- the factors described under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in this Annual Report on Form 10-K.

If one or more of those or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we projected. Consequently, actual events and results may vary significantly from those included in or contemplated or implied by our forward-looking statements. The forward-looking statements included in this Annual Report on Form 10-K are made only as of the date hereof, and we undertake no obligation to publicly update or revise any forward-looking statement made by us or on our behalf, whether as a result of new information, future developments, subsequent events or changes in circumstances or otherwise.

## **PART I**

*Unless otherwise specified or indicated by the context, JBT Corporation, JBT, we, us, our and the Company refer to John Bean Technologies Corporation and its subsidiaries.*

## ITEM 1. BUSINESS

### GENERAL

We are a leading global technology solutions and service provider to high-value segments of the food and beverage industry. We design, produce, and service sophisticated products and systems for multi-national and regional customers. Our mission is to make better use of the world's precious resources by providing solutions that substantially enhance our customers' success, and in doing so design, produce and service sophisticated and critical products and systems for food and beverage companies that improve yields and boost efficiency.

We were originally incorporated as Frigoscandia, Inc. in Delaware in May 1994. Our principal executive offices are located at 70 West Madison, Suite 4400, Chicago, Illinois 60602.

Operating results and additional financial data and commentary are provided in the Results of Continuing Operations section in Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations of this Annual Report on Form 10-K.

### DESCRIPTION OF BUSINESS

We provide comprehensive solutions throughout the food production value chain extending from primary processing through packaging systems for a large variety of food and beverage groups, including poultry, beef, pork, seafood, ready-to-eat meals, fruits, vegetables, plant-based meat alternatives, dairy, bakery, pet foods, soups, sauces, and juices. Our solutions also support nutraceutical and powder applications. We also provide stand-alone and fully integrated automated guided vehicle systems for repetitive material handling requirements for use in manufacturing, warehouse, and other facilities.

The product offering of our businesses includes:

- ***Food and Beverage Solutions.*** Our equipment offerings include primary, secondary and further value-added processing, including chilling, mixing/grinding, injecting, blending, marinating, tumbling, flattening, forming, portioning, coating, cooking, frying, freezing, extracting, pasteurizing, sterilizing, concentrating, high pressure processing, weighing, inspecting, filling, closing, sealing, end of line material handling, and packaging solutions, which support a large and growing portfolio of food, beverage, and health end markets.
- ***Automated Guided Vehicle Systems.*** Our Automated Guided Vehicle Systems offerings include stand-alone, fully integrated, and dual-mode robotic systems for material movement requirements with a wide variety of applications including automotive manufacturing, warehousing, and medical facilities.

On August 1, 2023, we completed the sale of the AeroTech business segment ("AeroTech"). This sale was completed pursuant to the Stock and Asset Purchase Agreement, dated May 26, 2023, to sell AeroTech to Oshkosh Corporation. This divestiture supported the Company's strategy to become a pure-play food and beverage solutions provider. For additional information, refer to Note 2. Discontinued Operations of the Notes to the Consolidated Financial Statements.

Our historically strong position in the markets we serve has provided us with a large installed base of systems and equipment that is a source of recurring revenue from our aftermarket parts and service offerings and re-build services for customer-owned equipment. As part of our aftermarket program, we also provide a digital solution called OmniBlu™, a subscription-based offering including integrated best-in-class service, parts availability, and machine optimization capabilities - all supported by a powerful digital infrastructure leveraging AI, machine learning, and predictive analytics. We also provide continuous, proactive service to our customers including the fulfillment of preventative maintenance agreements, such as PROCare® and consulting services. We offer full service operating leases on certain high-capacity industrial extractors, which include routine parts and maintenance support. Recurring revenue accounted for 51% of total revenue in 2023.

We believe our success is derived from continued innovation, applying differentiated and proprietary technologies to meet customers' food and beverage processing needs. We continually strive to improve existing products and develop new solutions by working closely with our customers to meet their evolving needs. The installed base also provides us with strong, long-term customer relationships from which we derive information for new product development to meet the evolving needs of our food processing customers.

We have operations strategically positioned around the world to serve our existing equipment installed base located in more than 100 countries. Our principal production facilities are located in the United States (Arkansas, California, Florida, New York, North



Carolina, Ohio, Pennsylvania, Virginia and Wisconsin), Brazil, Belgium, Germany, Italy, Spain, Sweden, the Netherlands, the United Kingdom, and South Africa. In addition to sales and services offices based in more than 25 countries, we also support our customers in their development of new food products and processes as well as the refinement and testing of their current applications through 10 technical centers located in the United States (California, Florida, and Ohio), Mexico, Brazil, Belgium, Italy, Spain, Sweden, and the Netherlands. Our global presence allows us to provide direct customized support to customers virtually anywhere they process food.

### ***Solutions, Products and Services***

We offer a broad portfolio of systems, equipment and services to our customers which are often sold as part of a fully integrated processing line solution. Our systems are typically customized to meet a large variety of customer application needs within food and beverage groups, including poultry, beef, pork, seafood, ready-to-eat meals, fruits, vegetables, plant-based meat alternatives, dairy, bakery, pet foods, soups, sauces, and juices. Thus, actual production capacity ranges vary and are dependent on the food and product packaging type being processed. Our fully integrated processing lines often span from the initial point of entry of raw products through further processing and end of line packaging.

The initial step in the food processing cycle is primary processing, where the readily edible food is extracted from the inedible raw commodity or preserved in its raw form to increase shelf life. Our primary processing offerings increase food yield, lower energy and water usage, reduce food waste, and enhance food safety. In the primary processing space, we offer solutions for meat and poultry applications, and fruit and vegetable processing equipment. Products in the primary processing space include:

- poultry overhead and conveyance systems;
- offal and feather processing;
- meat and poultry processing applications, including scalding, picking, evisceration, maceration, water re-use, paw processing, cut-up and deboning, wing segmentation, and skinning equipment;
- pathogen protection for poultry and meat applications;
- freezing, chilling, refrigeration, and proofing systems;
- industrial citrus, tropical and temperate fruit and vegetable processing equipment, including cleaning, grading, storing, feeding, finishers, pulp systems, evaporators, ingredient recovery systems, slicing, washing, drying, transporting, and mixing;
- specially formulated fruit and vegetable cleaners, post-harvest sanitizers, fungicides, and coatings;
- skid-mounted products, including solutions for aseptic sterilization, bulk filling, and labelling, as well as ingredient and by-product recovery and clean-up systems; and
- high-capacity industrial juice extractors; and
- point of use produce juicers for retail markets.

The next step in the food processing cycle is secondary processing where the ingredients prepared through primary processing are transformed into consumable food or are further preserved for consumption. Our secondary processing offerings add further value by transforming food into a more marketable and edible product while reducing labor through automation, increasing yields, improving product quality, reducing energy and water usage, lowering food waste, and enhancing food safety. In the secondary processing space, we supply a broad portfolio of processing solutions for customers producing protein products, such as meat, poultry, and seafood, and liquid food and beverage products, including products used standalone or as ingredients in dairy products, bakery products, and fruit-based beverages. Products in the secondary processing space include:

- meat and poultry processing functions, including tenderization, portioners and waterjet portioners, slicers and cordon-bleu slicers, attribute scanners/sorters, injectors, scales and weighing systems, brine preparation, injection, marination, mixers, grinders, flatteners, formers, and tenderizers;
- x-ray detection systems created for the unique needs of poultry and fish;
- aseptic systems, including sterilizers, fillers, blow molders and controls that can be used for bulk or retail production of diverse products such as not-from concentrate orange juice, milk, alt-dairy, purees, soups, sauces, and concentrates;
- flavor vats, batching systems, melting systems, and storage tanks;
- fully integrated industrial preservation systems that enable production of extended shelf life and shelf-stable foods in a wide variety of flexible, rigid, and semi-rigid packages;
- rotary and linear filling and closing technologies for metal cans, glass jars, glass and plastic bottles, and pouches; and
- integrated solutions for the processing of extended shelf life and shelf-stable food and liquid products including a line of continuous hydrostatic sterilizers, continuous rotary sterilizers, batch retorts, heat exchangers, and thermal process controls.

The final step in the food processing cycle is further processing where the food product is further refined through a variety of different value added techniques for broader or more convenient consumption. Our further processing offerings enhance the quality of the final food product while reducing labor through automation, improving product quality, reducing energy and water usage, lowering food waste, and enhancing food safety. In the further processing space, we supply a comprehensive portfolio of high-

volume industrial cooking and freezing solutions, in addition to capabilities in filling, carbonated beverages, high pressure processing, fresh-cut produce, infant food, pet food, and pharma/nutraceuticals. Products in the further processing space include:

- cookers, fryers, spiral and linear ovens and cooking systems, coating and seasoning applicators, pasteurizers, and proofers;
- design, assembly, testing, and installation of self-stacking spiral ovens, freezers, chillers, individual quick freezing (IQF) systems, linear/impingement freezing systems, and flat product and contact freezers;
- equipment to clean, mix, grade, sort, and blanch produce, fresh-cut salads, fruits, and vegetables;
- powder and linear fillers, and vacuum fillers, a leading filler for high-value powdered food;
- solutions for blending, filling, container handling and seaming on high-capacity beverage lines packaged in cans or bottles;
- high-pressure processing equipment, supporting clean-label products and non-thermal preservation solutions for a broad array of market segments;
- full line solutions for wet pet food producers; and
- modularized tanks, skids, and bioreactors as well as installation of sanitary/high purity piping that plays a vital role in producing vaccines and medicines.

In the packaging space, we supply packaging systems, tray seal packaging equipment, and case packers providing automatic in-line solutions for the food segment. Our tray sealing solutions help extend the self life of packaged food and can reduce plastic consumption versus traditional packaging methods, offering solutions in a wide range of industries including, food, pharmaceutical, and retail markets.

We are a recognized U.S. Department of Agriculture ("USDA") and Food and Drug Administration ("FDA") Food Process Authority and offer consulting services to help design food production processes in accordance with the USDA's and FDA's stringent requirements. Our solutions also include specialized material handling systems to automate the handling and tracking of processed and unprocessed containers as well as software and controls provided by AutoCoding Systems that help our customers optimize and track their processes to allow real time modifications in the case of process deviations.

Across our equipment and technologies, we create shared value for our food and beverage customers by offering high-quality, technologically advanced, and reliable solutions that deliver quality performance while also striving to support customer sustainability objectives. As a result, many of our solutions seek to minimize food and packaging waste, extend food product life, optimize and reduce water and energy usage, increase yield and maximize efficiency.

***Automated Systems.*** We are a leading global supplier of robotic automated guided vehicle systems for material movement in the automotive, food and beverage, building materials, warehousing and healthcare industries. We provide engineering services and simulations to evaluate material handling requirements, standard and custom automated guided vehicle hardware and software, and stand-alone (JayBoT®) and fully integrated system hardware and software for a scalable solution that can be applied individually or across the entire customer enterprise.

***Aftermarket Products, Consumables, Parts, and Services.*** We provide aftermarket products, parts, and services for all of our integrated food processing systems and equipment. We provide retrofits and refurbishments to accommodate changing operational requirements, and we supply our own brand of food grade lubricants and cleaners designed specifically for our equipment. We supply packaging material components for our clip packaging customers in the form of metal clips and hanging loops. We also provide continuous, proactive service to our customers including through the fulfillment of preventative maintenance agreements and consulting services such as water treatment, corrosion monitoring control, food safety and process auditing, and the expertise of on-site technical personnel. In addition to helping our customers reduce their operating costs and improve efficiencies, our customer service focus also helps us maintain strong commercial relationships and provides us with ongoing access to information about our customers' requirements and strategies to foster continuing product development. Our aftermarket products, parts, and services, coupled with our large installed base of food processing systems and equipment, provide us with a strong base for growing recurring revenue. Sales of aftermarket products, parts and services are consolidated within the total revenue of the related business. As part of our aftermarket program, we also provide a digital solution called OmniBlu™, a subscription-based offering including best-in-class service, parts availability, and machine optimization capabilities - all supported by a powerful digital infrastructure leveraging AI, machine learning, and predictive analytics. We also provide continuous, proactive service to our customers including the fulfillment of preventative maintenance agreements, such as PProCARE® and consulting services.



### ***Order Backlog***

For information regarding our order backlog, refer to the section entitled “Inbound Orders and Order Backlog” in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations of this Annual Report on Form 10-K.

### ***Sales and Marketing***

We sell and market our products and services predominantly through a direct sales force, supplemented with independent distributors, sales representatives, and technical service teams. Our experienced global sales force is comprised of individuals with strong technical expertise in our products and services and the industries in which they are sold.

We support our sales force with marketing and training programs that are designed to increase awareness of our product offerings and highlight our differentiation while providing a set of sales tools to aid in the sales of our technology solutions. We actively employ a broad range of marketing programs to inform and educate customers, the media, industry analysts, and academia through targeted newsletters, our website, blogs, social media platforms, seminars, trade shows, user groups, and conferences. We regularly introduce new internal digital resources designed to accelerate the quote-to-order process, identify cross-selling opportunities between our separate businesses. In addition, we utilize marketing automation processes and technology to drive lead generation.

### ***Competition***

We conduct business worldwide and compete with large multinational companies as well as a variety of local and regional companies, which typically are focused on a specific application, technology or geographical area.

JBT's major competitors include, but are not limited to, Advanced Equipment Inc.; Alit SRL; Allpax Products, Inc.; Atlas Pacific Engineering Company, Inc.; Barry-Wehmiller Companies, Inc.; Brown International Corp.; CFT S.p.A.; Egemin Automation Inc.; Elettric 80 S.p.A. Italia; Ferrum; Food Processing Equipment Company; FPS Process Foods Solutions; GEA Group AG; Krones; Marel hf.; METALQUIMIA, S.A.; Mettler-Toledo International, Inc.; Morris & Associates, Inc.; MYCOM; Middleby Corporation; Nantong Freezing Equipment Company, Ltd.; Poly-clip system GmbH & Co. KG; Provisur Technologies, Inc.; Shibuya Corporation; Starfrost; Statco Engineering; Steriflow SAS.; Tetra Laval; Tecnopool S.p.A; Heinen Freezing GmbH & Co. KG; Square Technology Group Co., Ltd; DSI Dantech A/S; Duravant LLC; Bettcher Industries, Inc; and ProMach Inc.

We compete by leveraging our industry expertise to provide differentiated and proprietary technology, integrated systems, high product quality and reliability, and comprehensive aftermarket services for installed base of our equipment. Furthermore, this installed base also provides us with strong, long-term customer relationships from which we derive information for new product development to meet the evolving needs of our customers. We strive to provide our customers with equipment that delivers a lower total cost of ownership, distinguishing ourselves by providing reliable uptime, labor reduction through automation, increased yields, and improved product quality, while helping customers achieve ambitious environmental goals of lowering energy and water usage, reducing food waste, and enhancing food safety. Our ability to provide comprehensive sales and service in all major regions of the world, by maintaining local personnel in region, differentiates us from regional competition.

### ***Geographic Information***

We have operations strategically positioned around the world to serve our existing equipment base located in more than 100 countries. See Item 1A. Risk Factors for a discussion of risks associated with our global operations.

### ***Customers***

No single customer accounted for more than 10% of our total revenue in any of the last three fiscal years.

### ***Patents, Trademarks and Other Intellectual Property***

We own a number of United States and foreign patents, trademarks, and licenses that are cumulatively important to our business. We own approximately 659 United States and foreign issued patents and have approximately 307 patent applications pending in the United States and abroad. Further, we license certain intellectual property rights to or from third parties. We also own numerous United States and foreign trademarks and trade names and have approximately 703 registrations and pending applications in the United States and abroad. Developing and maintaining a strong intellectual property portfolio is an important component of our strategy to extend our technology leadership. However, we do not believe that the loss of any one or group of related patents, trademarks, or licenses would have a material adverse effect on our overall business.

### ***Sources and Availability of Raw Materials***

We purchase carbon steel, stainless steel, aluminum, and/or steel castings and forgings both domestically and internationally. We do not use single source suppliers for the majority of our raw material purchases and believe the available supplies of raw materials are adequate to meet our needs. We have taken steps to minimize impacts on the business caused by disruptions to the global economy, including supply chain disruptions, which began in 2020 and continued through 2023. By working closely with our supply base, primarily through supply chain and strategic sourcing initiatives that include supply base consolidation, make versus buy decisions, value engineering and component standardization, and best cost country sourcing, we have improved lead times and stabilized raw material costs. We expect that these supply chain initiatives will continue to help us successfully mitigate the impact of these events.

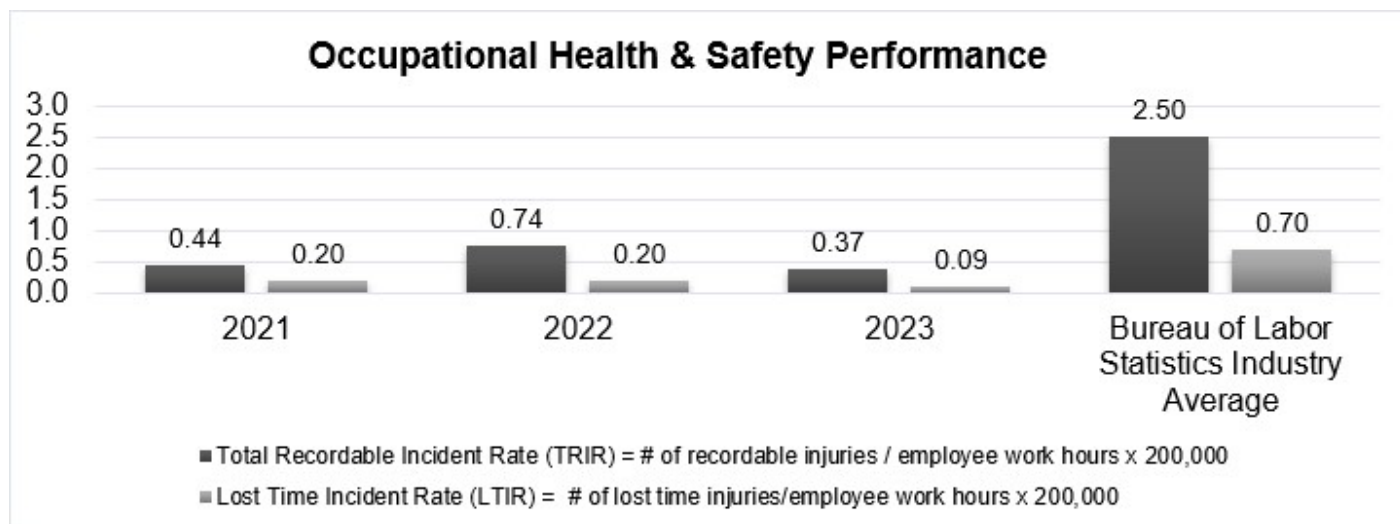
### ***Working Capital Practices***

In order to provide, and install, custom designed equipment, companies in the food machinery industry generally generate customer deposits, or advance payments, before construction begins. For this reason, our business can be less working capital intensive than many other industrial capital goods industries.

### ***Human Capital Management***

We have employees geographically dispersed throughout the world. As of fiscal year end 2023, we have approximately 5,100 employees worldwide, with approximately 46% located in the United States. None of our employees in the United States are represented by collective bargaining agreements. Outside the United States, we enter into employment contracts and agreements in those countries in which such relationships are mandatory or customary. The provisions of these agreements correspond in each case with the required or customary terms in the subject jurisdiction. Approximately 49% of our international employees are covered by global employee representation bodies. We have historically maintained good employee relations and have successfully concluded all of our recent negotiations without a work stoppage. However, we cannot predict the outcome of future contract negotiations.

Our strong employee base, along with their commitment to our uncompromising values of integrity, accountability, continuous improvement, teamwork, and customer focus, provide the foundation of our company's success. Employee safety, and managing the risks associated with our workplace, is of paramount importance to JBT. We give employees the training and tools to manage risk. We also empower employees to stop work if they encounter an unsafe situation. JBT's Health and Safety program operates under management's belief that all injuries can be prevented, with a company objective of "Zero Incidents, Worldwide, Every Day." Specifically, we have deployed a global Near Miss and Behavior-Based Safety Observations reporting program, under which potential unsafe conditions or behaviors are proactively reported and corrected before they cause an injury. JBT's foundational commitment to safety is demonstrated by our world-class recordable and loss-time rates below. This safety information is provided in the CEO report to the Board of Directors at every Board meeting.



At JBT, we are deeply committed to fostering diversity, equity, inclusion, and belonging (DEIB) across all aspects of our operations. Our belief is firm, that an inclusive and diverse workforce is the cornerstone of innovation, bringing unique perspectives that enrich our corporate culture and drive our success. To this end, we have instituted a comprehensive DEIB strategy that not only acknowledges our strengths but also challenges us to stretch further in our pursuit of equitable outcomes for our workforce, supply chain, community, and stakeholders.



In October 2023, our biennial employee engagement survey featured a newly implemented company values and belonging index, that provided crucial insights into the levels of engagement and feelings of inclusion among our staff at JBT. By leveraging this belonging index, we're able to pinpoint specific areas for improvement and devise targeted strategies to enhance our inclusive culture. This approach helps us identify and address any disparities in the sense of belonging, allowing for the implementation of initiatives like targeted mentorship, tailored DEIB training, and inclusive team activities. The data from the belonging index not only guides our DEIB strategy, but also tracks our progress, ensuring our actions effectively foster a more welcoming and inclusive environment for all JBT employees. Through this focused and data-driven strategy, we are committed to strengthening our culture of belonging, making JBT an even better place to work.

Central to our DEIB strategy is our Global DEIB Council, a dedicated body tasked with developing and implementing programs, processes, and communications to advance our DEIB objectives. This council plays a pivotal role in guiding our efforts and ensuring that our commitment to inclusion is reflected in every facet of our operations.

A key component of our DEIB strategy is the formation of Employee Network Communities (ENCs). These ENCs provide a supportive space for underrepresented groups to share experiences, foster professional development, and contribute to our inclusive culture. Our network includes the Women's Inclusion Network (WIN), an ENC for Black employees (BEST), and a newly established ENC for global military veterans, among others. These communities are vital in promoting a sense of belonging and engagement within our workforce.

In 2023, JBT undertook significant initiatives to bolster our commitment to diversity, equity, inclusion, and belonging (DEIB), including a global education program. Courses such as the Unconscious Bias training marked a pivotal step in our efforts to cultivate an inclusive workplace. This initiative was aimed at raising awareness and educating our employees on DEIB topics, fostering an environment where every team member can contribute to a culture of mutual respect and understanding.

Complementing this educational push, our Corporate Giving Program was strategically aligned with the UN Sustainable Development goals, and our DEIB goals to make a tangible impact on broader societal issues. This program focused on addressing critical challenges such as food insecurity and supporting underserved communities, demonstrating our dedication to social responsibility. Through the JBT U.S. Corporation Matching Gift Plan, we not only encouraged our employees to engage in philanthropy but also matched their contributions to eligible organizations, amplifying our collective impact and reinforcing our commitment to giving back to the communities where we operate. Together, these initiatives reflect our holistic approach to embedding DEIB principles into every aspect of our corporate ethos in 2023.

Recognizing that our people are our greatest asset, we have put in place robust recruitment and development processes to retain, develop, and attract top talent. Our equitable recruitment strategies include partnerships with national organizations such as the Society of Women Engineers (SWE), the Society of Hispanic Professional Engineers (SHPE), and the National Society of Black Engineers (NSBE).

Our talent development efforts are equally robust, featuring the Executive Performance Management Program and the Global Talent Development Review process. These initiatives ensure that our leadership and workforce are equipped with the necessary skills and competencies to lead JBT towards achieving its strategic goals. Furthermore, our Leadership Framework outlines the essential competencies for successful leadership at JBT, providing a structured and equitable approach to developing these traits across our organization.

At JBT, our leadership, spearheaded by our CEO and supported by a team with deep industry experience, is key to our strategic success and our commitment to diversity, equity, inclusion, and belonging (DEIB). Our CEO has also signed the CEO Action for Diversity and Inclusion pledge formalizing our commitment to create a more diverse, inclusive, and equitable workforce. This experienced management team is crucial for maintaining our global leadership and for advancing DEIB throughout our operations. We're focused on building an inclusive culture where every employee can flourish, which is essential for our continued success as a global market leader. For details on risks related to management retention and attraction, see "Part 1. Item 1A. Risk Factors." Our leadership's dedication ensures JBT's ongoing growth and reinforces our inclusive competitive edge.

### ***Governmental Regulation and Environmental Matters***

Our operations are subject to various federal, state, local, and foreign laws and regulations governing the prevention of pollution and the protection of environmental quality. If we fail to comply with these environmental laws and regulations, administrative, civil, and criminal penalties may be imposed, and we may become subject to regulatory enforcement actions in the form of injunctions and cease and desist orders. We may also be subject to civil claims arising out of an accident or other event causing environmental pollution. These laws and regulations may expose us to liability for the conduct of or conditions caused by others or for our own acts even though these actions were in compliance with all applicable laws at the time they were performed.

Under the Comprehensive Environmental Response, Compensation and Liability Act, referred to as CERCLA, and related state laws and regulations, joint and several liability can be imposed without regard to fault or the legality of the original conduct on

certain classes of persons that contributed to the release of a hazardous substance into the environment. These persons include the owner and operator of a contaminated site where a hazardous substance release occurred and any company that transported, disposed of, or arranged for the transport or disposal of hazardous substances that have been released into the environment, including hazardous substances generated by any closed operations or facilities. In addition, neighboring landowners or other third parties may file claims for personal injury, property damage, and recovery of response cost. We may also be subject to the corrective action provisions of the Resource, Conservation and Recovery Act, or RCRA, and analogous state laws that require owners and operators of facilities that treat, store, or dispose of hazardous waste to clean up releases of hazardous waste constituents into the environment associated with their operations

Many of our facilities and operations are also governed by laws and regulations relating to worker health and workplace safety, including the Federal Occupational Safety and Health Act, or OSHA. We believe that appropriate precautions are taken to protect our employees and others from harmful exposure to potentially hazardous work environments, and that we operate in substantial compliance with all OSHA or similar regulations.

We are also subject to laws and regulations related to conflict minerals, forced labor, export compliance, anti-corruption, and immigration and we have adopted policies, procedures and employee training programs that are designed to facilitate compliance with those laws and regulations.

### ***Available Information***

All periodic and current reports, registration statements, and other filings that we are required to make with the Securities and Exchange Commission (the "SEC"), including annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, proxy statements and other information are available free of charge through our website as soon as reasonably practicable after we file them with, or furnish them to, the SEC. You may access and read our SEC filings free of charge through our website at [www.jbtc.com](http://www.jbtc.com), under "Investor Relations – SEC Filings," or the SEC's website at [www.sec.gov](http://www.sec.gov).

The information contained on or connected to our website, [www.jbtc.com](http://www.jbtc.com), is not incorporated by reference into this Annual Report on Form 10-K or any other report we file with the SEC.

## **INFORMATION ABOUT OUR EXECUTIVE OFFICERS**

The executive officers of JBT Corporation, together with the offices currently held by them, their business experience and their ages as of February 16, 2024, are as follows:

<b>Name</b>	<b>Age</b>	<b>Office</b>
Brian A. Deck	55	President and Chief Executive Officer
Matthew J. Meister	45	Executive Vice President and Chief Financial Officer
Shelley Bridarolli	53	Executive Vice President, Chief Human Resources Officer
James L. Marvin	63	Executive Vice President, General Counsel and Assistant Secretary
Kristina Paschall	49	Executive Vice President, Chief Information and Digital Officer
Jack Martin	60	Executive Vice President, Supply Chain
Luiz "Augusto" Rizzolo	46	Executive Vice President and President, Diversified Food and Health
Robert Petrie	54	Executive Vice President and President, Protein
Jessi L. Corcoran	41	Vice President, Corporate Controller and Chief Accounting Officer

BRIAN A. DECK became our President and Chief Executive Officer in December 2020 after serving as the interim Chief Executive Officer from June 2020 to December 2020. Mr. Deck served as our Vice President and Chief Financial Officer from February 2014 until December 2020. Prior to joining JBT, he served as Chief Financial Officer (since May 2011) of National Material L.P., a private diversified industrial holding company. Mr. Deck served as Vice President of Finance and Treasury (November 2007 to May 2011) and as Director, Corporate Financial Planning and Analysis (August 2005 to November 2007) of Ryerson Inc., a metals distributor and processor. Prior to his service with Ryerson, Mr. Deck held various positions with General Electric Capital, Bank One (now JPMorgan Chase & Co.), and Cole Taylor Bank.

MATTHEW J. MEISTER became our Chief Financial Officer in December 2020 after serving as the interim Chief Financial Officer since October 2020. Mr. Meister joined JBT in May 2019 as Vice President and CFO for JBT Protein, with responsibility for all accounting and finance activity for the Protein Division within the FoodTech segment. He joined the Company with extensive experience in global manufacturing across various industries including automotive, medical devices, and general



industrial applications, including his prior roles at IDEX Corporation, where he held several finance leadership roles within the operations, ending with the Group Vice President, Health and Science Technologies role. Prior to joining IDEX in January 2013, he held various roles of increasing responsibility within the business units and in the corporate office at Navistar International Corporation.

SHELLEY BRIDAROLLI became our as Executive Vice President, Human Resources in September 2021. Prior to that, Ms. Bridarolli was the Senior Vice President Human Resources of Dana Incorporated from November 2018 until April 2020. Before joining Dana Incorporated, she was the Vice President Human Resources for the PowerDrive Systems Division of BorgWarner, Inc. from August 2014 to November 2018, and also served as Borg Warner's Interim Chief Human Resources Officer from July to November 2018. Prior to that, Ms. Bridarolli held progressive senior HR leadership roles at Eaton Corporation between May 2001 and August 2014. Ms. Bridarolli began her professional career in 1998 with National Fuel Exploration Company in Calgary, Canada.

JAMES L. MARVIN became our Executive Vice President and General Counsel in May 2014, and served as Secretary from July 2008 to August 2018, subsequent to which he has served as Assistant Secretary. From July 2008 until May 2014, Mr. Marvin served as Deputy General Counsel and Secretary, acting as Division Counsel for our former AeroTech Division and managing corporate legal matters. Mr. Marvin joined FMC Technologies, Inc. in April 2003, serving as Assistant General Counsel and Assistant Secretary, acting as Division Counsel for FMC Technologies' Airport Systems Division and managing corporate legal matters. Before joining FMC Technologies in 2003, Mr. Marvin served in the roles of Chief Corporate Counsel and Division Counsel for Corporate Finance at Heller Financial, Inc., a publicly-traded middle-market financial services business. Mr. Marvin was previously a partner with the Chicago-based law firm Katten Muchin Zavis, with a practice focused in commercial financial transactions. Mr. Marvin was a corporate securities attorney with O'Connor Cavanagh Anderson Westover Killingsworth & Beshears in Phoenix, Arizona.

KRISTINA PASCHALL became our Executive Vice President, Chief Information and Digital Officer in October 2020. She was appointed Vice President and Chief Information Officer of JBT Corporation in September 2017. Prior to joining JBT Corporation, Ms. Paschall was the Chief Information Officer of Ferrara Candy Company (2013 – 2017). Before joining Ferrara, she held progressive senior IT leadership roles at Ingredion and GATX, having spent the previous part of her career in management roles at consulting organizations.

JACK MARTIN became the Executive Vice President, Supply Chain in April 2022. Prior to joining JBT, Mr. Martin was employed by Marmon Holdings as Vice President, Supply Chain from August 2019 to April 2022. Before joining Marmon Holdings, he provided full time supply chain consulting services to Standex International and International Equipment Solutions in 2018 and 2019. Mr. Martin served in several group leadership roles with Dover Corporation from 2008 to 2017 with his last role being Vice President, Global Sourcing. Mr. Martin started and advanced his career in progressive purchasing and supply chain roles for companies like John Crane International, SKF / Chicago Rawhide, and Thermo Fisher Scientific.

LUIZ "AUGUSTO" RIZZOLO became the Executive Vice President and President, Diversified Food and Health in October 2022. Previously, Mr. Rizzolo served as a President, Protein North America (since 2020) and as the Vice President, General Manager of Protein North America Customer Care (2019 – 2020). Prior to joining JBT, Mr. Rizzolo was the Group President, Specialty Retail Business at Marmon Holdings, Inc. (2018 – 2019). Prior to that, he worked at Illinois Tool Works (2014 – 2018) as VP/GM at various times of each of the Global Weight & Wrap Division and the North America Service Division, and at Whirlpool Corporation (2003 – 2014) in positions of increasing responsibility.

ROBERT PETRIE was appointed as our Executive Vice President and President, Protein in September 2021. Mr. Petrie previously led JBT's Protein EMEA (Europe, Middle East, and Africa) business, with additional responsibility for JBT's Protein business in Asia. Mr. Petrie joined the Company in 2009 when Double D Food Engineering Ltd, where he was Managing Director and a shareholder, was acquired by JBT. During his tenure at JBT, Mr. Petrie has progressed through several general management and commercial leadership roles with increasingly complex responsibilities. Before joining Double D, Mr. Petrie held various engineering, quality, and operational positions at NCR Corporation.

JESSI L. CORCORAN became Vice President, Corporate Controller and Chief Accounting Officer in October 2020. Ms. Corcoran came to JBT in 2015 as Senior Manager of External Reporting and Technical Accounting. She was promoted to Assistant Corporate Controller in 2017 and Chief Accounting Officer in 2018. Prior to JBT she worked in the Audit & Assurance practice at Deloitte for nine years, with increasing levels of responsibility through senior manager.

## ITEM 1A. RISK FACTORS

*You should carefully consider the risks described below, together with all of the other information included in this Annual Report on Form 10-K, in evaluating our company and our common stock. If any of the risks described below actually occurs, our business, financial condition, results of operations, cash flows and stock price could be materially adversely affected.*

### RISKS RELATED TO THE PROPOSED MERGER

***The Proposed Business Combination (as defined below) with Marel is subject to significant risks and uncertainties and may not be consummated on the expected terms, if at all.***

We intend to launch a voluntary tender offer for all of the issued and outstanding shares of Marel hf. (“Marel”) to effectuate a merger with Marel in the second quarter of 2024 (the “Proposed Business Combination”). Launch of the offer is subject to, among other things, confirmatory due diligence, further negotiations, and approval by our Board of Directors. There is no assurance that an offer will be launched. In addition, even if an offer is launched, consummation of the Proposed Business Combination is expected to be subject to the satisfaction or waiver of various conditions, including valid acceptance of the offer from Marel shareholders representing at least 90% of the issued and outstanding share capital and voting rights of Marel, receipt of required regulatory approvals, receipt of required approvals from our shareholders and other customary closing conditions. As a result, there can be no assurance that the Proposed Business Combination will be consummated on the expected terms, on the anticipated schedule, or at all. Any delay in consummation of the Proposed Business Combination will result in increased transaction costs and professional fees. If we fail to consummate the Proposed Business Combination, we may be required to pay Marel a break fee under any agreement that is entered into between the parties.

If consummated, the success of the Proposed Business Combination will depend, in significant part, on the successful integration of the two companies, grow the revenue of the combined company and realize the anticipated strategic benefits and synergies from the combination. Difficulties in integrating our and Marel’s business practices and operations may result in the combined company performing differently than expected, operational challenges or the delay or failure to realize anticipated benefits and synergies, and could have an adverse effect on our business, financial condition, results of operations, and cash flows.

***The issuance of shares of our common stock in connection with the Proposed Business Combination will dilute the ownership interests of our existing shareholders. In addition, the combined company's indebtedness is expected to be substantially greater than our current indebtedness.***

We currently expect to provide Marel shareholders with a mix of cash and shares of our common stock as consideration for the Proposed Business Combination. Any issuance of shares of our common stock to Marel shareholders will dilute the ownership and voting interests of our existing shareholders. In addition, we expect to incur significant indebtedness, through one or more financing arrangements, to fund the cash portion of the consideration for the Proposed Business Combination, which we may not be able to obtain on favorable terms. We expect the combined company's indebtedness will be substantially greater than our current indebtedness and greater than our and Marel's combined indebtedness prior to the Proposed Business Combination. Our substantially increased indebtedness may have the effect of, among other things, reducing our flexibility to respond to changing business and economic conditions, lowering our credit ratings, increasing our borrowing costs and/or requiring us to reduce or delay investments, strategic acquisitions and capital expenditures, or to seek additional capital to refinance our indebtedness.

### BUSINESS AND OPERATIONAL RISKS

***Our financial results are subject to fluctuations caused by many factors that could result in our failing to achieve anticipated financial results and cause a drop in our stock price.***

Our quarterly and annual financial results have varied in the past and are likely to continue to vary in the future due to a number of factors, many of which are beyond our control. In particular, the contractual terms and the number and size of orders in the capital goods industries in which we compete vary significantly over time. The timing of our sales cycle from receipt of orders to shipment of the products or provision of services can significantly impact our sales and income in any given fiscal period. These and any one or more of the factors listed below, among other things, could cause us not to achieve our revenue or profitability expectations in any given period and the resulting failure to meet such expectations could cause a drop in our stock price:

- volatility in demand for our products and services, including volatility in growth rates in the food processing industry;
- downturns in our customers’ businesses resulting from deteriorating domestic and international economies where our customers conduct substantial business;
- increases in commodity prices resulting in increased manufacturing costs, such as petroleum-based products, metals or other raw materials we use in significant quantities;



- supply chain delays and interruptions;
- effects of tight labor market on our labor costs resulting from higher labor turnover, shortage of skilled labor, and higher labor absenteeism;
- changes in pricing policies resulting from competitive pressures, including aggressive price discounting by our competitors and other market factors;
- our ability to develop and introduce on a timely basis new or enhanced versions of our products and services;
- unexpected needs for capital expenditures or other unanticipated expenses;
- changes in the mix of revenue attributable to domestic and international sales;
- changes in the mix of products and services that we sell;
- changes in foreign currency rates;
- seasonal fluctuations in buying patterns;
- future acquisitions and divestitures of technologies, products, and businesses;
- changes to trade regulation, quotas, duties or tariffs, caused by the changing U.S. and geopolitical environments; and
- cyber-attacks and other IT threats that could disable our IT infrastructure and create a meaningful inability to operate our business.

***The loss of key personnel or any inability to attract and retain additional personnel could affect our ability to successfully grow our business.***

Our performance is substantially dependent on the continued services and performance of our senior management and other key personnel. Our performance also depends on our ability to retain and motivate our officers and key employees. The loss of the services of any of our executive officers or other key employees for any reason could harm our business. Transitions in our senior executive management roles could adversely impact our strategic planning, specifically resulting in unexpected changes, or delays in the planning and execution of such plans and can cause a diversion of management time and attention.

***The cumulative loss of several significant contracts may negatively affect our business, financial condition, results of operations, and cash flows.***

We often enter into large, project-oriented contracts, or long-term equipment leases and service agreements. These agreements may be terminated or breached, or our customers may fail to renew these agreements. If we were to lose several significant agreements and if we were to fail to develop alternative business opportunities, then we could experience a material adverse effect on our business, financial condition, results of operations, and cash flows.

***We may lose money or not achieve our expected profitability on fixed-price contracts.***

As is customary for several of the business areas in which we operate, we may provide products and services under fixed-price contracts. Under such contracts, we are typically responsible for cost overruns. Our actual costs and any gross profit realized on these fixed-price contracts may vary from our estimates on which the pricing for such contracts was based. There are inherent risks and uncertainties in the estimation process, including those arising from unforeseen technical and logistical challenges or longer than expected lead times for sourcing raw materials and assemblies. A fixed-price contract may significantly limit or prohibit our ability to mitigate the impact of unanticipated increases in raw material prices (including the price of steel and other significant raw materials) by passing on such price increases. Depending on the volume of our work performed under fixed-price contracts at any one time, differences in actual versus estimated performance could have a material adverse impact on our business, financial condition, results of operations, and cash flows.

We attempt to offset these cost increases through increases in pricing and efforts to lower costs through manufacturing efficiencies and cost reductions. However, the impact of such increase costs may not be fully mitigated.

***Infrastructure failures or catastrophic loss at any of our facilities, including damage or disruption to our information systems and information database, could lead to production and service curtailments or shutdowns and negatively affect our business, financial condition, results of operations, and cash flows.***

We manufacture our products at facilities in the United States, Belgium, Sweden, Brazil, Italy, Spain, United Kingdom, the Netherlands, Germany, and South Africa. An interruption in production or service capabilities at any of our facilities as a result of equipment failure or any other reasons could result in our inability to manufacture our products. In the event of a stoppage in production at any of our facilities, even if only temporary, or if we experience delays as a result of events that are beyond our control, delivery times to our customers could be severely affected. Any significant delay in deliveries to our customers could lead to cancellations.

Our operations are also dependent on our ability to protect our facilities, computer equipment and the information stored in our databases from damage by, among other things, earthquake, fire, natural disaster, explosions, power loss, telecommunications failures, hurricane, and other catastrophic events. For instance, a part of our operations is based in an area of California that has experienced earthquakes and wildfires and other natural disasters, while another part of our operations is based in an area of Florida that has experienced hurricanes and other natural disasters.

Despite our best efforts at planning for such contingencies, catastrophic events of this nature may still result in delays in deliveries, catastrophic loss, system failures and other interruptions in our operations, which could have a material adverse effect on our business, financial condition, results of operations, and cash flows.

In addition, it is periodically necessary to replace, upgrade, or modify our internal information systems. For example, we are currently in the process of implementing common Enterprise Resource Planning ("ERP") systems across the majority of our businesses. If we are unable to do this in a timely and cost-effective manner, especially in light of demands on our information technology resources, our ability to capture and process financial transactions and therefore our business, financial condition, results of operations, and cash flows may be materially adversely impacted.

***We are subject to cyber-security risks arising out of breaches of security relating to sensitive company, customer, and employee information and to the technology that manages our operations and other business processes.***

Our business operations rely upon secure information technology systems for data capture, processing, storage, and reporting. Notwithstanding careful security and controls design, our information technology systems, and those of our third-party providers could become subject to cyber-attacks. Network, system, application, and data breaches could result in operational disruptions or information misappropriation, including, but not limited to, inability to utilize our systems, and denial of access to and misuse of applications required by our clients to conduct business with us. Phishing and other forms of electronic fraud may also subject us to risks associated with improper access to financial assets, customer information and diversion of payments. Theft of intellectual property or trade secrets and inappropriate disclosure of confidential information could stem from such incidents. Any such operational disruption and/or misappropriation of information could result in lost sales, negative publicity or business delays and could have a material adverse effect on our business. In addition, requirements under the privacy laws of the jurisdictions in which we operate, such as the EU General Data Protection Regulation ("GDPR") and California Consumer Privacy Act, impose significant costs that are likely to increase over time.

***Our results of operations can be adversely affected by labor shortages, turnover and labor cost increases.***

We have from time-to-time experienced labor shortages and other labor-related issues. A number of factors may adversely affect the labor force available to us in one or more of our markets, including high employment levels, federal unemployment subsidies, and other government regulations, which include laws and regulations related to workers' health and safety, wage and hour practices and immigration. These factors can also impact the cost of labor. Increased turnover rates within our employee base can lead to decreased efficiency and increased costs, such as increased overtime to meet demand and increased wage rates to attract and retain employees. An overall labor shortage or lack of skilled labor, increased turnover, higher rates of absenteeism or labor inflation could have a material adverse effect on our results of operations.



## INDUSTRY RISKS

### ***Deterioration of economic conditions could adversely impact our business.***

Our business may be adversely affected by changes in current or future national or global economic conditions, including lower growth rates or recession, high unemployment, rising interest rates, limited availability of capital, decreases in consumer spending rates, the availability and cost of energy, tightening of government monetary policies to contain inflation and the effect of government deficit reduction, sequestration, and other austerity measures impacting the markets we serve. Any such changes could adversely affect the demand for our products or the cost and availability of our required raw materials, which can have a material adverse effect on our financial results. Adverse national and global economic conditions could, among other things:

- make it more difficult or costly for us to obtain necessary financing for our operations, our investments and our acquisitions, or to refinance our debt;
- cause our lenders or other financial instrument counterparties to be unable to honor their commitments or otherwise default under our financing arrangements;
- impair the financial condition of some of our customers, thereby hindering our customers' ability to obtain financing to purchase our products and/or increasing customer bad debts;
- cause customers to forgo or postpone new purchases in favor of repairing existing equipment and machinery, and delay or reduce preventative maintenance, thereby reducing our revenue and/or profits;
- negatively impact our customers' ability to raise pricing to counteract increased fuel, labor, and other costs, making it less likely that they will expend the same capital and other resources on our equipment as they have in the past;
- impair the financial condition of some of our suppliers thereby potentially increasing both the likelihood of our having to renegotiate supply terms on terms that may not be as favorable to us and the risk of non-performance by suppliers;
- negatively impact global demand for technologically sophisticated food production equipment, which could result in a reduction of sales, operating income, and cash flows;
- negatively affect the rates of expansion, consolidation, renovation, and equipment replacement within the food processing industry, which may adversely affect the results of operations of our business; and
- impair the financial viability of our insurers.

### ***Variability in the length of our sales cycles makes accurate estimation of our revenue in any single period difficult and can result in significant fluctuation in quarterly operating results.***

The length of our sales cycle varies depending on a number of factors over which we may have little or no control, including the size and complexity of a potential transaction, the level of competition that we encounter during our selling process, and our current and potential customers' internal budgeting and approval processes. Many of our sales are subject to an extended sales cycle. As a result, we may expend significant effort and resources over long periods of time in an attempt to obtain an order, but ultimately not obtain the order, or obtain an order that is smaller than we anticipated. Revenue generated by any one of our customers may vary from quarter to quarter, and a customer who places a large order in one quarter may generate significantly lower revenue in subsequent quarters. Due to the length and uncertainty of our sales cycle, and the variability of orders from period to period, we believe that quarter-to-quarter comparisons of our revenue and operating results may not be an accurate indicator of our future performance.

### ***Our inability to secure raw material supply, component parts, sub-assemblies, finished good assemblies, installation labor, and/or logistics capacity in a timely and cost-effective manner from suppliers would adversely affect our ability to manufacture, install and/or distribute products to customers.***

We purchase raw materials, component parts, sub-assemblies, and/or finished good assemblies for use in manufacturing, installation, service and/or distribution of our products to customers. Logistics availability and other external factors impacting our inbound and outbound transportation, raw material supply, component parts, sub-assemblies, and/or finished goods we procure could result in manufacturing, installation and/or outbound transportation delays, inefficiencies, or our inability to distribute products if we cannot timely and efficiently manufacture them. In addition, our gross margins could be adversely impacted if raw materials, component parts, sub-assemblies, finished goods, installation services and/or logistics provider's higher costs cannot be offset with timely pricing increases to customers.

The disruptions to the global economy as a result of the war in Ukraine and other subsequent geopolitical events continue to impede global supply chains, resulting in longer lead times and increased raw material costs. We have taken steps to minimize the impact of these increased costs by working closely with our suppliers and customers. Despite the actions we have taken to minimize the impacts of supply chain disruptions, there can be no assurances that unforeseen future events in the global supply chain and inflationary pressures will not have a material adverse effect on our business, financial condition and results of operations.

***An increase in energy or raw material prices may reduce the profitability of our customers, which ultimately could negatively affect our business, financial condition, results of operations, and cash flows.***

Energy prices are volatile globally, but are especially high in Europe, as a result of the war in the Ukraine. High energy prices have a negative trickledown effect on our customers' business operations by reducing their profitability because of increased operating costs. Our customers require large amounts of energy to run their businesses and higher energy prices also increase food processors' operating costs through increased energy and utility costs to run their plants, higher priced chemical and petroleum based raw materials used in food processing, and higher fuel costs to run their logistics and service fleet vehicles.

Food processors are also affected by the cost and availability of raw materials such as feed grains, livestock, produce, and dairy products. Increases in the cost and limitations in the availability of such raw materials can negatively affect the profitability of food processors' operations.

Any reduction in our customers' profitability due to higher energy or raw material costs or otherwise may reduce their future expenditures for the food processing equipment that we provide. This reduction may have a material adverse effect on our business, financial condition, results of operations, and cash flows.

***Changes in food consumption patterns due to dietary trends or economic conditions may adversely affect our business, financial condition, results of operations, and cash flows.***

Dietary trends can create demand for protein food products but negatively impact demand for high-carbohydrate foods, or create demand for easy to prepare, transportable meals but negatively impact traditional canned food products. Because different food types and food packaging can quickly go in and out of style as a function of dietary, health, convenience, or sustainability trends, food processors can be challenged in accurately forecasting their needed manufacturing capacity and the related investment in equipment and services. Rising food and other input costs, and recessionary fears may negatively impact our customer's ability to forecast consumer demand for protein products or processed food products and as a result negatively impact our customer's demand for our goods and services. A demand shift away from protein products or processed foods could have a material adverse effect on our business, financial condition, results of operations, and cash flows.

***Freezes, hurricanes, droughts, other natural disasters, adverse weather conditions, outbreak of animal borne diseases (H5N1, BSE, or other virus strains affecting poultry or livestock), citrus tree diseases, or food borne illnesses or other food safety, or quality concerns may negatively affect our business, financial condition, results of operations, and cash flows.***

An outbreak or pandemic stemming from H5N1 (avian flu), BSE (mad cow disease), African swine fever (pork) or any other animal related disease strains could reduce the availability of poultry or beef that is processed for the restaurant, food service, wholesale or retail consumer. Any limitation on the availability of such raw materials could discourage food producers from making additional capital investments in processing equipment, aftermarket products, parts, and services that we provide. Such a decrease in demand for our products could have a material adverse effect on our business, financial condition, results of operations, and cash flows.

The success of our business that serves the citrus food processing industry is directly related to the viability and health of citrus crops. The citrus industries in Florida, Brazil, and other countries are facing increased pressure on their harvest productivity and citrus bearing acreage due to citrus canker and greening diseases. These citrus tree diseases are often incurable once a tree has been infested and the end result can be the destruction of the tree. Reduced amounts of available fruit for the processed or fresh food markets could materially adversely affect our business, financial condition, results of operations, and cash flows.

In the event an E. coli or other food borne illness causes a recall of meat or produce, the companies supplying those fresh, further processed or packaged forms of those products could be severely adversely affected. Any negative impact on the financial viability of our fresh or processed food provider customers could adversely affect our immediate and recurring revenue base. We also face the risk of direct exposure to liabilities associated with product recalls to the extent that our products are determined to have caused an issue leading to a recall.

In the event a natural disaster negatively affects growers or farm production, the food processing industry may not have the fresh food raw materials necessary to meet consumer demand. Crops or entire groves or fields can be severely damaged by a drought, flood,

freeze, or hurricane, wildfires or adverse weather conditions, including the effects of climate change. An extended drought or freeze or a high category hurricane could permanently damage or destroy a tree crop area. If orchards have to be replanted, trees may not produce viable product for several years. Since our recurring revenue is dependent on growers' and farmers' ability to provide high quality crops to certain of our customers, our business, financial condition, results of operations, and cash flows could be materially adversely impacted in the event of a freeze, hurricane, drought, or other natural disaster.

***Customer sourcing initiatives may adversely affect our new equipment and aftermarket businesses.***

Many multi-national companies, including our customers and prospective customers, have undertaken supply chain integration initiatives to provide a sustainable competitive advantage against their competitors. Under continued price pressure from consumers, wholesalers and retailers, our manufacturer customers are focused on controlling and reducing cost, enhancing their sourcing processes, and improving their profitability.

A key value proposition of our equipment and services is low total cost of ownership. If our customers implement sourcing initiatives that focus solely on immediate cost savings and not on total cost of ownership, our new equipment and aftermarket sales could be adversely affected.

***Our business could suffer in the event of a work stoppage by our unionized or non-union labor force.***

Outside the United States, we enter into employment contracts and agreements in certain countries in which national employee work councils are mandatory or customary, such as in Belgium, Sweden, Spain, Italy, the Netherlands, Germany and China.

Any future strikes, employee slowdowns, or similar actions by one or more work councils, in connection with labor contract negotiations or otherwise, could have a material adverse effect on our ability to operate our business.

## **LEGAL AND REGULATORY RISKS**

***Disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business could negatively affect our business, financial condition, and results of operations.***

We operate manufacturing facilities in many countries other than the United States, the largest of which are located in Belgium, Sweden, Brazil, Italy, Spain, United Kingdom, the Netherlands, Germany and South Africa. Our international sales accounted for 43% of our 2023 revenue. Multiple factors relating to our international operations and to those particular countries in which we operate or seek to expand our operations could have an adverse effect on our financial condition or results of operations. These factors include, among others:

- economic downturns, inflationary and recessionary markets, including in capital and equity markets;
- civil unrest, political instability, terrorist attacks, and wars;
- nationalization, expropriation, or seizure of assets;
- potentially unfavorable tax law changes;
- inability to repatriate income or capital;
- foreign ownership restrictions;
- export regulations that could erode profit margins or restrict exports, including import or export licensing regulations;
- trade restrictions, tariffs, and other trade protection measures, or price controls;
- restrictions on operations, trade practices, trade partners, and investment decisions resulting from domestic and foreign laws and regulations;
- compliance with the U.S. Foreign Corrupt Practices Act and other similar laws;
- burden and cost of complying with different national and local laws, treaties, and technical standards and changes in those regulations;
- transportation delays and interruptions; and
- reductions in the availability of qualified personnel.



***Changes to trade regulation, quotas, duties or tariffs, caused by the changing U.S. and geopolitical environments or otherwise, may increase our costs or limit the amount of raw materials and products that we can import, or may otherwise adversely impact our business.***

The U.S. government imposes the import duties or other restrictions on products or raw materials sourced from countries that it perceives as engaging in unfair trade practices. For instance, since 2018, the U.S. government has imposed tariffs on steel and aluminum imports and on specified imports from China. In response to these tariffs, several major U.S. trading partners have imposed, or announced their intention to impose, tariffs on U.S. goods. We import raw materials from China and other such countries subject to these tariffs. Any such duties or restrictions could have a material adverse effect on our business, results of operations or financial condition.

Moreover, these tariffs, or other changes in U.S. trade policy, could trigger retaliatory actions by affected countries. A “trade war” of this nature or other governmental action related to tariffs or international trade agreements or policies has the potential to adversely impact demand for our products, our costs, customers, suppliers and/or the U.S. economy or certain sectors thereof and, thus, to adversely impact our businesses.

***Climate change and climate change legislation or regulations may adversely affect our business, financial condition, results of operations, and cash flows.***

Increasing attention to climate change, increasing societal expectations on companies to address climate change and changes in consumer preferences may result in increased costs, reduced demand for our products and the products of our customers, reduced profits, risks associated with new regulatory requirements, risks to our reputation and the potential for increased litigation and governmental investigations. Foreign, federal, state and local regulatory and legislative bodies have proposed various legislative and regulatory measures relating to increased transparency and standardization of reporting related to factors that may be contributing to climate change, regulating GHG emissions, and energy policies. If such legislation or regulations are enacted, we could incur increased energy, environmental and other costs and we may need to make capital expenditures to comply with these legislative and regulatory requirements. Failure to comply with these regulations could result in monetary penalties and could adversely affect our business, financial condition, results of operations and cash flows. We could also face increased costs related to defending and resolving legal claims related to climate change and the alleged impact of our operations on climate change.

Further, customer, investor, and employee expectations relating to environmental, social and governance (ESG) have been rapidly evolving. Enhanced stakeholder focus on ESG issues related to our industry requires continuous monitoring of various and evolving standards and expectations and the associated reporting requirements. A failure to adequately meet stakeholder expectations may result in the loss of business, diluted market valuation, and an inability to attract and retain customers and employees.

From time to time, in alignment with our sustainability priorities, we may establish and publicly announce climate-related goals. If we fail to achieve or improperly report on our progress toward achieving our sustainability goals and commitments, the resulting negative publicity could adversely affect our reputation and our access to capital.

***Environmental protection initiatives may negatively impact the profitability of our business.***

Future environmental regulatory developments in the United States and abroad concerning environmental issues, such as climate change, could adversely affect our operations and increase operating costs and, through their impact on our customers, reduce demand for our products and services. Actions may be taken in the future by the U.S. government, state governments within the United States, foreign governments, or by signatory countries through a new global climate change treaty to regulate the emission of greenhouse gases. Pressures to reduce the footprint of carbon emissions may significantly impact the manufacturing sector. Manufacturing plants are seeking means to reduce their heat-trapping emissions and minimize their energy and water usage. The precise nature of any such future environmental regulatory requirements and their applicability to us and our customers are difficult to predict, but the impact to us and the industries that we serve would likely be adverse and could be significant, including the potential for increased fuel costs, carbon taxes or fees, a requirement to purchase carbon credits, and increased cost related to emission controls, energy use reduction, and to develop alternative technologies with lower emissions.

***Our operations and industries are subject to a variety of U.S. and international laws, which can change. We therefore face uncertainties with regard to lawsuits, regulations, and other related matters.***

In the normal course of business, we are subject to proceedings, lawsuits, claims, and other matters, including those that relate to the environment, health and safety, employee benefits, import and export compliance, intellectual property, product liability, tax matters, securities regulation, and regulatory compliance. For example, we are subject to changes in foreign laws and regulations that may encourage or require us to hire local contractors or require foreign contractors to employ citizens of, or purchase supplies from, a particular non-U.S. jurisdiction. In addition, environmental laws and regulations affect the systems and services we design, market and

sell, as well as the facilities where we manufacture our systems. We are required to invest financial and managerial resources to comply with environmental laws and regulations and anticipate that we will continue to be required to do so in the future.

***We could be adversely affected by violations of the U.S. Foreign Corrupt Practices Act and similar worldwide anti-bribery laws.***

The U.S. Foreign Corrupt Practices Act ("FCPA"), the U.K. Bribery Act of 2010 (the "U.K. Bribery Act"), and similar anti-bribery laws in other jurisdictions generally prohibit companies and their intermediaries from making improper payments for the purpose of obtaining or retaining business. Our policies mandate compliance with these anti-bribery laws. We operate in many parts of the world that have experienced governmental corruption to some degree and, in certain circumstances, strict compliance with anti-bribery laws may conflict with local customs and practices. Despite our training and compliance programs, there is no assurance that our internal control policies and procedures will protect us from acts committed by our employees or agents. If we are found to be liable for FCPA, the U.K. Bribery Act or other similar violations (either due to our own acts, or due to the acts of others), we could suffer from civil and criminal penalties or other sanctions, which could have a material adverse impact on our business, financial condition, and results of operations.

***Unfavorable tax law changes and tax authority rulings may adversely affect results.***

We are subject to income taxes in the United States and various foreign jurisdictions. Domestic and international tax liabilities are subject to the allocation of income among various tax jurisdictions. Our effective tax rate could be adversely affected by changes in the geographic mix of earnings. Additionally, changes in tax laws where we have significant operations, including rate changes or corporate tax provisions that disallow or tax perceived base erosion or profit shifting payments or subject us to new types of tax, could materially affect our effective tax rate and our deferred tax assets and liabilities.

Although we believe our tax estimates are reasonable, we are subject to audit by tax authorities and the final determination of audits could be materially different from our historical tax provisions and accruals.

## **BUSINESS STRATEGY RISKS**

***We face risks associated with current and future acquisitions.***

To achieve our strategic objectives, we have pursued and expect to continue to pursue expansion opportunities such as acquiring other businesses or assets. Expanding through acquisitions involves risks such as:

- the incurrence of additional debt to finance the acquisition or expansion;
- additional liabilities (whether known or unknown), including, among others, product, environmental or pension liabilities of the acquired business or assets;
- risks and costs associated with integrating the acquired business or new operating facility into our operations;
- a failure to retain and assimilate key employees of the acquired business or assets;
- unanticipated demands on our management, operational resources and financial and internal control systems;
- unanticipated regulatory risks;
- the risk of being denied the necessary licenses, permits and approvals from state, local and foreign governments, and the costs and time associated with obtaining such licenses, permits and approvals;
- risks that we do not achieve anticipated operating efficiencies, synergies and economies of scale;
- risks in retaining the existing customers and contracts of the acquired business or assets; and
- risk that unforeseen issues with an acquisition may adversely affect the anticipated results of the business or value of the intangible assets and trigger an evaluation of the recoverability of the recorded goodwill and intangible assets for such business.

If we are unable to effectively integrate acquired businesses or newly formed operations, or if such acquired businesses underperform relative to our expectations, this may have a material adverse effect on our business, financial position, and results of operations.

***We have invested substantial resources in certain markets and strategic initiatives where we expect growth, and our business may suffer if we are unable to achieve the growth we expect.***

As part of our strategy to grow, we are expanding our operations in certain emerging or developing markets, and accordingly have made and expect to continue to make investments to support anticipated growth in those regions. We have also made substantial investments in our digital solution, OmniBlu™, to support potential growth in parts and service revenue as well as the new revenue source of digital software subscriptions. We may fail to realize expected rates of return on our existing investments or incur losses on such investments, and we may be unable to redeploy capital to take advantage of other markets, business lines or other potential areas of growth. Our results will also suffer if these developing markets, business lines or capabilities do not grow as quickly as we anticipate.

***Our restructuring initiatives may not achieve the expected cost reductions or other anticipated benefits.***

We regularly evaluate our existing operations, service capacity, and business efficiencies to determine if a realignment or restructuring could improve our results of operations or achieve some other business goal. Our realignment and restructuring initiatives are designed to result in more efficient and increasingly profitable operations. Our ability to achieve the anticipated cost savings and other benefits from these initiatives within the expected time frame is subject to many estimates and assumptions. These estimates and assumptions are subject to significant economic, competitive, and other uncertainties, some of which are beyond our control. Failure to achieve the expected cost reductions related to these restructuring initiatives could have a material adverse effect on our business and results of operations.

***The industries in which we operate expose us to potential liabilities arising out of the installation or use of our systems that could negatively affect our business, financial condition, results of operations, and cash flows.***

Our equipment, systems and services create potential exposure for us for personal injury, wrongful death, product liability, commercial claims, product recalls, business interruption, production loss, property damage, pollution, and other environmental damages. In the event that a customer who purchases our equipment becomes subject to claims relating to food borne illnesses or other food safety or quality issues relating to food processed through the use of our equipment, we could be exposed to significant claims from our customers. Although we have obtained business and related risk insurance, we cannot assure you that our insurance will be adequate to cover all potential liabilities. Further, we cannot assure you that insurance will generally be available in the future or, if available, that premiums to obtain such insurance will be commercially reasonable. If we incur substantial liability and damages arising from such liability are not covered by insurance or are in excess of policy limits, or if we were to incur liability at a time when we are not able to obtain liability insurance, our business, financial condition, results of operations, and cash flows could be materially adversely affected.

## **TECHNOLOGY RISKS**

***To remain competitive, we need to rapidly and successfully develop and introduce complex new solutions in a global, competitive, demanding, and changing environment.***

If we lose our significant technology advantage in our products and services, our market share and growth could be materially adversely affected. In addition, if we are unable to deliver products, features, and functionality as projected, we may be unable to meet our commitments to customers, which could have a material adverse effect on our reputation and business. Significant investments in research and development efforts that do not lead to successful products, features, and functionality, could also materially adversely affect our business, financial condition, and results of operations.

In 2022, we launched a new subscription-based digital solution called OmniBlu™, which is a complex, evolving, and long-term initiative that involves collaboration with our food-processing customers. There is some uncertainty in the pace and depth of market acceptance of digital solutions in this industry. Our efforts in development and deployment of OmniBlu™ may also divert resources and management attention from other areas of our business. We expect to continue making significant investments to support these efforts, and our ability to support these efforts is dependent on generating sufficient profits from other areas of our business.

Our business, financial condition, results of operations, and cash flows could be materially adversely affected by competing technology. Some of our competitors are large multinational companies that may have greater financial resources than us, and they may be able to devote greater resources to research and development of new systems, services, and technologies than we are able to do. Moreover, some of our competitors operate in narrow business areas, allowing them to concentrate their research and development efforts more directly on products and services for those areas than we may be able to.



***Our future growth is dependent on our ability to keep pace with the adoption of generative artificial intelligence and other machine learning technologies to remain competitive.***

Our industry is marked by rapid technological developments and innovations, such as the use of artificial intelligence and machine learning, to conform to evolving industry standards. We may be required to make significant investments in artificial intelligence to maintain our competitive position in the market. If we are unable to provide enhancements and new features and integrations for our existing product portfolio, develop new products that achieve market acceptance, or innovate quickly enough to keep pace with these rapid technological developments, our business could be harmed. Furthermore, the technical challenges associated with developing this technology may be significant, leading to risk of equipment failures, customer disruptions, or vulnerabilities that could compromise the integrity, security, or privacy of certain customer information. These failures could result in reputational damage, legal liabilities, or loss in customer confidence.

***High-capacity products or products with new technology may be more likely to experience reliability, quality, or operability problems.***

Even with rigorous testing prior to release and investment in product quality processes, problems may be found in newly developed or enhanced products after such products are launched and shipped to customers. Resolution of such issues may cause project delays, additional development costs, and deferred or lost revenue.

New products and enhancements of our existing products may also reduce demand for our existing products or could delay purchases by customers who instead decide to wait for our new or enhanced products. Difficulties that arise in our managing the transition from our older products to our new or enhanced products could result in additional costs and deferred or lost revenue.

***We may need to make significant capital and operating expenditures to keep pace with technological developments in our industry.***

The industries in which we participate are constantly undergoing development and change, and it is likely that new products, equipment, and service methods will be introduced in the future. We may need to make significant expenditures to purchase new equipment, develop digital solutions, and to train our employees to keep pace with any new technological developments and market. These expenditures could adversely affect our results of operations and financial condition.

***If we are unable to develop, preserve, and protect our intellectual property assets, our business, financial condition, results of operations, and cash flows may be negatively affected.***

We strive to protect and enhance our proprietary intellectual property rights through patent, copyright, trademark, and trade secret laws, as well as through technological safeguards and operating policies and procedures. It may be costly and time consuming to protect our intellectual property, and the steps we have taken to do so in the U.S. and foreign countries may not be adequate. To the extent we are not successful, our business, financial condition, results of operations, and cash flows could be materially adversely impacted. We may be unable to prevent third parties from using our technology without our authorization, or from independently developing technology that is similar to ours, particularly in those countries where the laws do not protect our proprietary rights as fully as in others. With respect to our pending patent applications, we may not be successful in securing patents for these claims, and our competitors may already have applied for patents that, once issued, will prevail over our patent rights or otherwise limit our ability to sell our products.

***Claims by others that we infringe their intellectual property rights could harm our business, financial condition, results of operations, and cash flows.***

We have seen a trend towards aggressive enforcement of intellectual property rights as product functionality in our industry increasingly overlaps and the number of issued patents continues to grow. As a result, there is a risk that we could be subject to infringement claims which, regardless of their validity, could:

- be expensive, time consuming, and divert management attention away from normal business operations;
- require us to pay monetary damages or enter into non-standard royalty and licensing agreements;
- require us to modify our product sales and development plans; or
- require us to satisfy indemnification obligations to our customers.

These claims can be burdensome and costly to defend or settle and can harm our business and reputation.

## **RISKS RELATED TO OWNERSHIP OF OUR SECURITIES**

### ***The convertible note hedge and warrant transactions may negatively affect the value of the Notes and our common stock.***

In connection with the pricing of our Convertible Senior Notes due 2026 (the "Notes"), we entered into convertible note hedge transactions (the "Hedge Transactions") with the option counterparties. We also entered into warrant transactions with the option counterparties. The Hedge Transactions are expected generally to reduce the potential dilution to our common stock upon any conversion of Notes and/or offset any cash payments we are required to make in excess of the principal amount of converted Notes, as the case may be. However, the warrant transactions could separately have a dilutive effect on our common stock to the extent that the market price per share of our common stock exceeds the strike price of the warrants.

The option counterparties or their respective affiliates may modify their hedge positions by entering into or unwinding various derivatives with respect to our common stock and/or purchasing or selling our common stock or other securities of ours in secondary market transactions following the pricing of the Notes and prior to the maturity of the Notes (and are likely to do in connection with any conversion of the Notes or redemption or repurchase of the Notes). This activity could also cause or avoid an increase or a decrease in the market price of our common stock or the Notes, which could affect the Note holders' ability to convert the Notes and, to the extent the activity occurs during any observation period related to a conversion of the Notes, it could affect the number of shares and value of the consideration that Note holders will receive upon conversion of the Notes.

### ***We are subject to counterparty risk with respect to the convertible note hedge transactions.***

The option counterparties are financial institutions, and we are subject to the risk that any or all of them might default under the Hedge Transactions. Our exposure to the credit risk of the option counterparties is not secured by any collateral.

If an option counterparty becomes subject to insolvency proceedings, we will become an unsecured creditor in those proceedings with a claim equal to our exposure at that time under the Hedge Transactions with such option counterparty. Our exposure will depend on many factors but, generally, an increase in our exposure will be correlated to an increase in the market price and in the volatility of our common stock. In addition, upon a default by an option counterparty, we may suffer adverse tax consequences and more dilution than we currently anticipate with respect to our common stock. We can provide no assurances as to the financial stability or viability of the option counterparties.

### ***Conversion of the Notes or exercise of the warrants evidenced by the warrant transactions may dilute the ownership interest of existing stockholders.***

At our election, we may settle the Notes tendered for conversion entirely or partly in shares of our common stock. Furthermore, the warrants evidenced by the warrant transactions are expected to be settled on a net-share basis. As a result, the conversion of some or all of the Notes or the exercise of some or all of such warrants may dilute the ownership interests of existing stockholders. Any sales in the public market of the common stock issuable upon such conversion of the Notes or such exercise of the warrants could adversely affect prevailing market prices of our common stock and, in turn, the price of the Notes. In addition, the existence of the Notes may encourage short selling by market participants because the conversion of the Notes could depress the price of our common stock.

## **GENERAL RISKS**

### ***Fluctuations in currency exchange rates could negatively affect our business, financial condition, and results of operations.***

A significant portion of our revenue and expenses are realized in foreign currencies. As a result, changes in exchange rates will result in increases or decreases in our costs and earnings and may adversely affect our Consolidated Financial Statements, which are stated in U.S. dollars. Although we may seek to minimize currency exchange risk by engaging in hedging transactions where we deem appropriate, we cannot be assured that our efforts will be successful. Currency fluctuations may also result in our systems and services becoming more expensive and less competitive than those of other suppliers in the foreign countries in which we sell our systems and services.

***Terrorist attacks and threats, escalation of military activity in response to such attacks, acts of war, or outbreak of pandemic diseases may negatively affect our business, financial condition, results of operations, and cash flows.***

Any future terrorist attacks against U.S. targets, rumors or threats of war, actual conflicts involving the United States or its allies, or military or trade disruptions affecting our customers or the economy as a whole may materially adversely affect our operations or those of our customers. Strategic targets such as those relating to transportation and food processing may be at greater risk of future terrorist attacks than other targets in the United States. Furthermore, outbreaks of pandemic diseases, such as COVID-19, or the fear of such events, could provoke responses, including government-imposed travel restrictions and extended shutdown of certain businesses, customers, and/or supply chain disruptions in affected regions. As a result, there could be delays or losses in transportation and deliveries to our customers, decreased sales of our products, and delays in payments by our customers. A decline in these customers' businesses could have a negative impact on their demand for our products. It is possible that any of these occurrences, or a combination of them, could have a material adverse effect on our business, financial condition, results of operations, and cash flows.

***Our existing financing agreements include restrictive and financial covenants.***

Certain of our loan agreements require us to comply with various restrictive covenants and some contain financial covenants that require us to comply with specified financial ratios and tests. Our failure to meet these covenants could result in default under these loan agreements and would result in a cross-default under other loan agreements. In the event of a default and our inability to obtain a waiver of the default, all amounts outstanding under loan agreements could be declared immediately due and payable. Our failure to comply with these covenants could adversely affect our results of operations and financial condition.

***Fluctuations in interest rates could adversely affect our results of operations and financial position.***

Our profitability may be adversely affected during any periods of unexpected or rapid increases in interest rates on our variable rate debt. A significant increase in interest rates may significantly increase our cost of borrowings and reduce the availability and increase the cost of obtaining new debt and refinancing existing indebtedness. For additional detail related to this risk, see Part II, Item 7A, "Quantitative and Qualitative Disclosure About Market Risk."

***Significant changes in actual investment return on pension assets, discount rates, and other factors could affect our results of operations, equity, and pension contributions in future periods.***

Our results of operations may be positively or negatively affected by the amount of income or expense we record for our defined benefit pension plans. U.S. generally accepted accounting principles ("GAAP") require that we calculate income or expense for the plans using actuarial valuations. These valuations reflect assumptions about financial market and other economic conditions, which may change based on changes in key economic indicators. The most significant year-end assumptions we use to estimate pension income or expense are the discount rate and the expected long-term rate of return on plans assets. In addition, we are required to make an annual measurement of plan assets and liabilities, which may result in a significant change to equity through a reduction or increase to accumulated other comprehensive income. For a discussion regarding how our financial statements can be affected by pension plan accounting policies, see Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Estimates – Defined Benefit Pension and Other Post-retirement Plans and Note 10. Pension and Post-Retirement and Other Benefit Plans of the Notes to Consolidated Financial Statements in Part II, Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K. Although GAAP expense and pension funding contributions are not directly related, key economic factors that affect GAAP expense would also likely affect the amount of cash we would contribute to pension plans as required under the Employee Retirement Income Security Act.

***As a result of our acquisition activity, our goodwill and intangible assets have increased significantly in recent years, and we may in the future incur impairments to goodwill or intangible assets.***

When we acquire a business, a substantial portion of the purchase price of the acquisition is allocated to goodwill and other identifiable intangible assets. The amount of the purchase price which is allocated to goodwill is determined by the excess of the purchase price over the net identifiable assets acquired. Our balance sheet includes a significant amount of goodwill and other intangible assets, which represents approximately 43% of our total assets as of December 31, 2023. In accordance with Accounting Standards Codification 350 Intangibles-Goodwill and Other, our goodwill and other intangibles are reviewed for impairment annually and whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Our valuation methodology for assessing impairment requires management to make judgments and assumptions based on historical experience and to rely heavily on projections of future operating performance. Because we operate in highly competitive environments, projections of our future operating results and cash flows may vary significantly from our actual results. If our estimates or the underlying assumptions change in the future, we may be required to record impairment charges. Any such charge could have a material adverse effect on our reported net income.



***As a publicly traded company, we incur regulatory costs that reduce profitability.***

As a publicly traded corporation, we incur certain costs to comply with regulatory requirements of the NYSE and of the federal securities laws. If regulatory requirements were to become more stringent or if accounting or other controls thought to be effective later fail, we may be forced to make additional expenditures, the amounts of which could be material. Many of our competitors are privately owned, so our accounting and control costs can be a competitive disadvantage.

***Our share repurchase program could increase the volatility of the price of our common stock.***

On December 1, 2021, the Board authorized a share repurchase program for up to \$30 million of common stock beginning on January 1, 2022, and continuing through December 31, 2024. We intend to fund repurchases through cash flows generated by our operations. The amount and timing of share repurchases are based on a variety of factors. Important factors that could cause us to limit, suspend or delay our stock repurchases include unfavorable market conditions, the trading price of our common stock, the nature of other investment opportunities presented to us from time to time, the ability to obtain financing at attractive rates, the availability of U.S. cash and restrictions imposed by U.S. securities regulations. Repurchases of our shares will reduce the number of outstanding shares of our common stock and might incrementally increase the potential for volatility in our common stock by reducing the potential volumes at which our common stock may trade in the public market.

***Our actual operating results may differ significantly from our guidance.***

We regularly release guidance regarding our future performance that represents management's estimates as of the date of release. This guidance, which consists of forward-looking statements, is qualified by, and subject to, the assumptions and the other information contained or referred to in the release or report in which guidance is given. Our guidance is not prepared with a view toward compliance with published guidelines of the American Institute of Certified Public Accountants, and neither our independent registered public accounting firm nor any other independent expert or outside party compiles or examines the guidance and, accordingly, no such person expresses any opinion or any other form of assurance with respect thereto.

Guidance is based upon a number of assumptions and estimates that, while presented with numerical specificity, are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control and are based upon specific assumptions with respect to future business decisions, some of which will change. We generally state possible outcomes as high and low ranges which are intended to provide a sensitivity analysis as variables are changed but are not intended to represent that actual results could not fall outside of the suggested ranges. The principal reason that we release this data is to provide a basis for management to discuss our business outlook with analysts and investors. We do not accept any responsibility for any projections or reports published by any such persons.

Guidance is necessarily speculative in nature, and it can be expected that some or all of the assumptions of the guidance furnished by us will not materialize or will vary significantly from actual results. Accordingly, our guidance is only an estimate of what management believes is realizable as of the date of release. Actual results may vary from the guidance and the variations may be material. Investors should also recognize that the reliability of any forecasted financial data diminishes the farther in the future that the data are forecast. In light of the foregoing, investors are urged to put the guidance in context and not to place undue reliance on it.

***Our corporate governance documents and Delaware law may delay or discourage takeovers and business combinations that our stockholders might consider in their best interests.***

Provisions in our certificate of incorporation and by-laws may make it difficult and expensive for a third-party to pursue a tender offer, change-in-control, or takeover attempt that is opposed by our management and Board of Directors. These provisions include, among others:

- A Board of Directors that is divided into three classes with staggered terms (although this three-class board structure is being eliminated over the next two years as a result of an approved proposal at our 2023 Annual Meeting of Stockholders);
- Limitations on the right of stockholders to remove directors;
- The right of our Board of Directors to issue preferred stock without stockholder approval;
- The inability of our stockholders to act by written consent; and
- Rules and procedures regarding how stockholders may present proposals or nominate directors at stockholders' meetings.

Public stockholders who might desire to participate in this type of transaction may not have an opportunity to do so. These anti-takeover provisions could substantially impede the ability of public stockholders to benefit from a change-in-control or a change in our management or Board of Directors and, as a result, may adversely affect the marketability and market price of our common stock.

***Our indebtedness and liabilities could limit the cash flow available for our operations and we may not be able to generate sufficient cash to service all of our indebtedness. We may be forced to take certain actions to satisfy our obligations under our indebtedness or we may experience a financial failure.***

Our ability to make scheduled payments on or to refinance our debt obligations, including the Notes, will depend on our financial and operating performance. If our cash flows and capital resources are insufficient to fund our debt service obligations, we may be forced to reduce or delay capital expenditures, sell assets or operations, seek additional capital or restructure or refinance our indebtedness, including the Notes. We may not be able to take any of these actions, these actions may not be successful and permit us to meet our scheduled debt service obligations and these actions may not be permitted under the terms of our future debt agreements. In the absence of sufficient operating results and resources, we could face substantial liquidity problems and might be required to dispose of material assets or operations to meet our debt service and other obligations. We may not be able to consummate those dispositions or obtain sufficient proceeds from those dispositions to meet our debt service and other obligations then due. Our current and future indebtedness could have negative consequences for our business, results of operations and financial condition by, among other things:

- increasing our vulnerability to adverse economic and industry conditions;
- limiting our ability to obtain additional financing;
- requiring the dedication of a substantial portion of our cash flow from operations to service our indebtedness, which will reduce the amount of cash available for other purposes;
- limiting our flexibility to plan for, or react to, changes in our business;
- diluting the interests of our existing stockholders as a result of issuing shares of our common stock upon conversion of the Notes; and
- placing us at a possible competitive disadvantage with competitors that are less leveraged than us or have better access to capital.

In addition, our credit facility contains, and any future indebtedness that we may incur may contain, restrictive covenants that limit our ability to operate our business, raise capital or make payments under our other indebtedness. If we fail to comply with these covenants or to make payments under our indebtedness when due, then we would be in default under that indebtedness, which could, in turn, result in that and our other indebtedness becoming immediately payable in full.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

#### **ITEM 1C. CYBERSECURITY**

We maintain a comprehensive technology and cybersecurity program to ensure our systems are effective and prepared for information security risks, including regular oversight of our programs for security monitoring for internal and external threats to ensure the confidentiality, integrity, and availability of our information assets. We regularly perform evaluations and testing of our security program, information technology infrastructure, information security management systems, and third-party service providers we use in our operations.

Our cybersecurity program is led by our Chief Information Security Officer (the "CISO"), a Certified Information Systems Security Manager with over 10 years of related experience, including oversight over any third-party service providers used in connection with our cybersecurity program. Our cybersecurity program includes the implementation of controls aligned with best practices in cybersecurity and applicable statutes and regulations to identify threats, detect attacks, and protect our information assets. We use preventative and detective tools and utilities that provide alerts of vulnerabilities and missing patches for our systems. We have implemented security monitoring capabilities designed to alert us to suspicious activity and have developed an incident response program that includes periodic testing and is designed to restore business operations as quickly and as orderly as possible in the event of a breach. In addition, our employees participate in an ongoing program of mandatory annual training and receive frequent communications regarding the cybersecurity environment to increase awareness throughout the company. We have also implemented an annual training program for specific specialized employee populations, including secure coding training. Notwithstanding the extensive approach we take to cybersecurity, we may not be successful in preventing or mitigating a cybersecurity incident that could have a material adverse effect on us.

We have established a Cybersecurity Steering Committee comprised of key leaders across the Company whose responsibilities include oversight of technology, security, and reporting functions. The objective of the Cyber Security Steering Committee is to set policies and procedures for the Company in relation to cyber events, including the Company's response protocols and disclosure requirements upon occurrence of any cyber event that is considered material to the Company.

The Audit Committee reviews cybersecurity information technology risks in connection with its oversight of our enterprise risk management system, and reports to the Board on enterprise risk management matters on a quarterly basis. If a cybersecurity event is identified by the CISO, management and the Cyber Security Steering Committee report any material security instances to the Audit Committee and the Board as they occur. Additionally, our CISO meets regularly with our senior management team and the Board of Directors or the Audit Committee to brief them on technology and information security matters, including cybersecurity risk related matters.

We carry insurance that provides protection that may reduce the potential losses arising from a cybersecurity incident. Past cybersecurity incidents have not materially affected the Company, including our business strategy, results of operations or financial condition.



## ITEM 2. PROPERTIES

We lease commercial office space for our corporate headquarters totaling approximately 24,000 square feet in Chicago, Illinois. We believe that our properties and facilities meet our current operating requirements and are in good operating condition. We believe that each of our significant manufacturing facilities is operating at a level consistent with the industries in which we operate. The following are significant production facilities for our operations:

LOCATION	SQUARE FEET (approximate)	LEASED OR OWNED
<b>United States:</b>		
Madera, California	271,000	Owned
Lakeland, Florida	200,000	Owned
Sandusky, Ohio	140,000	Owned
Apex, North Carolina	134,200	Owned/Leased
Columbus, Ohio	115,000	Leased
Eastlake, Ohio	106,000	Leased
Kingston, New York	98,000	Owned
Stratford, Wisconsin	80,800	Owned
Middletown, Ohio	73,000	Leased
Chalfont, Pennsylvania	67,000	Leased
Alpharetta, Georgia	65,000	Leased
Russellville, Arkansas	65,000	Owned
Riverside, California	50,000	Leased
<b>International:</b>		
Sint Niklaas, Belgium	289,000	Owned
Helsingborg, Sweden	228,000	Owned/Leased
Werther, Germany	164,000	Owned
Araraquara, Brazil	128,000	Owned
Adlington, England	97,000	Owned
Amsterdam, The Netherlands	96,000	Leased
Livingston, Scotland	87,000	Owned
Parma, Italy	62,000	Owned
Navarra, Spain	58,500	Owned
Glinde, Germany	55,000	Leased

### **ITEM 3.           LEGAL PROCEEDINGS**

We are involved in legal proceedings arising in the ordinary course of business. Although the results of litigation cannot be predicted with certainty, we do not believe that the resolution of the proceedings that we are involved in, either individually or taken as a whole, will have a material adverse effect on our business, results of operations, cash flows or financial condition.

In the normal course of our business, we are at times subject to pending and threatened legal actions, some for which the relief or damages sought may be substantial. Although we are not able to predict the outcome of such actions, after reviewing all pending and threatened actions with counsel and based on information currently available, management believes that the outcome of such actions, individually or in the aggregate, will not have a material adverse effect on the results of operations or financial position of our Company. However, it is possible that the ultimate resolution of such matters, if unfavorable, may be material to the results of operations in a particular future period as the time and amount of any resolution of such actions and its relationship to the future results of operations are not currently known.

Liabilities are established for pending legal claims only when losses associated with the claims are judged to be probable, and the loss can be reasonably estimated. In many lawsuits and arbitrations, it is not considered probable that a liability has been incurred or not possible to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no liability would be recognized until that time.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.



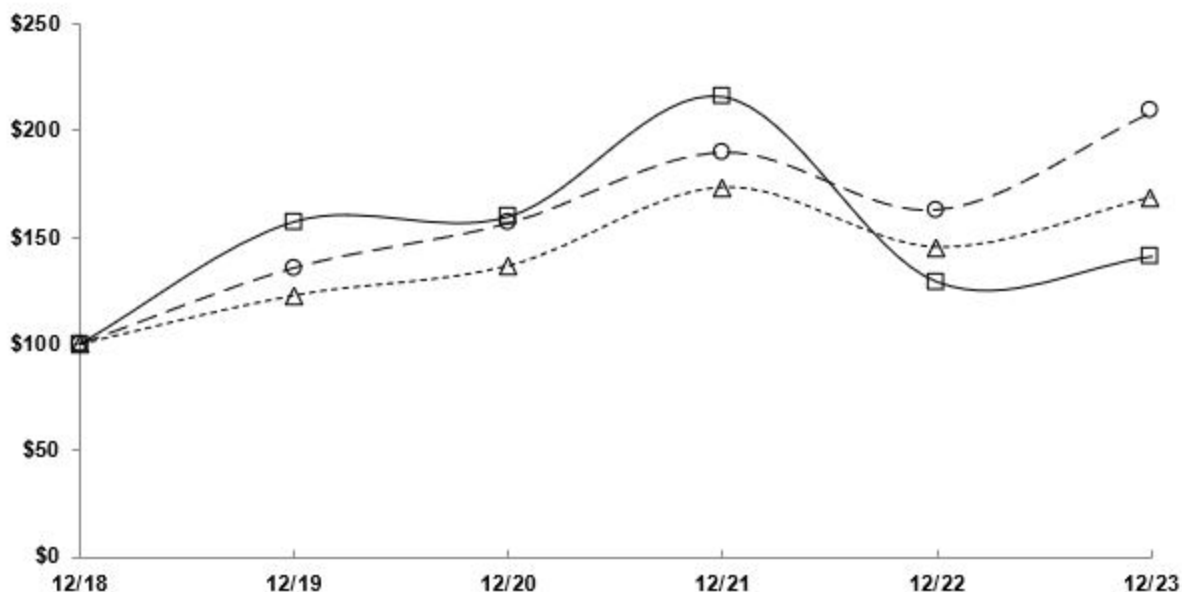
## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is listed on the New York Stock Exchange under the symbol JBT. As of February 16, 2024, there were 1,159 holders of record of our common stock.

The following graph shows the cumulative total return of an investment of \$100 (and reinvestment of any dividends thereafter) on December 31, 2018 in: (i) the Company's common stock, (ii) the S&P Smallcap 600 Stock Index and (iii) the S&P 1500 Industrial Machinery index. These indices are included for comparative purposes only and do not necessarily reflect management's opinion that such indices are an appropriate measure of the relative performance of the stock involved, and are not intended to forecast or be indicative of possible future performance of the common stock.

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***  
Among John Bean Technologies Corporation, the S&P SmallCap 600 Index  
and the S&P 1500 Industrial Machinery Index



—□— John Bean Technologies Corporation    --△-- S&P SmallCap 600    —○— S&P 1500 Industrial Machinery

**Issuer Purchases of Equity Securities**

The following table includes information about the Company's stock repurchases during the three months ended December 31, 2023 based on the settlement dates of each share repurchase:

(Dollars in millions, except per share amounts)

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as part of Publicly Announced Program<sup>(1)</sup></b>	<b>Approximate Dollar Value of Shares that may yet be Purchased under the Program</b>
October 1, 2023 through October 31, 2023	19,757	\$ 102.82	19,757	\$ 20.3
November 1, 2023 through November 30, 2023	30,235	102.35	30,235	17.2
December 1, 2023 through December 31, 2023	—	—	—	17.2
	<u>49,992</u>	<u>\$ 102.54</u>	<u>49,992</u>	<u>\$ 17.2</u>

- (1) Shares that may be repurchased under a share repurchase program for up to \$30 million of common stock that was authorized by the Board of Directors on December 1, 2021 and is set to expire on December 31, 2024. Shares may be purchased from time to time in open market transactions, subject to market conditions. Repurchased shares become treasury shares, which are accounted for using the cost method and are intended to be used for future awards under the Incentive Compensation Plan.

**ITEM 6. [RESERVED]**

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Executive Overview

We are a leading global technology solutions provider to high-value segments of the food and beverage industry. We design, produce, and service sophisticated products and systems for multi-national and regional customers.

In early 2022, we announced our Elevate 2.0 strategy that capitalizes on favorable trends, as well as our leadership position, in the food and beverage processing industry. This strategy is based on a four-pronged approach to deliver continued growth and margin expansion.

- **Organic Growth.** Our broad application knowledge, engineering expertise, and global sales and service allow us to work alongside our customers to develop critical products and solutions across a diverse set of food & beverage end markets. JBT is benefiting from strong commercial and market trends, which create meaningful opportunities for continued new product innovation and R&D in support of our customers' needs. Additionally, our cross-selling abilities, investment opportunities in developing geographies, and aftermarket capabilities provide meaningful growth opportunities for us globally.
- **Digital Transformation.** We continue to invest in our digital solution, OmniBlu™, a customer-centric platform that delivers improved access to inventory and service, advanced functionality, and measurable results for customers, while also expanding JBT's recurring revenue from aftermarket parts and services.
- **Margin Enhancement.** We see opportunities to improve our operating margins by 200 basis points or more in the medium-term, primarily through supply chain and strategic sourcing initiatives. Key areas of focus include supply base consolidation, make versus buy decisions, value engineering and component standardization, and best cost country sourcing.
- **Acquisitions.** We are also continuing our strategic acquisition program focused on companies that add complementary products and technology solutions, which enable us to offer more comprehensive solutions to customers and meet our economic criteria for returns and synergies.

On August 1, 2023, we completed the sale of the AeroTech business segment ("AeroTech"). This sale was completed pursuant to the Stock and Asset Purchase Agreement, dated May 26, 2023, to sell AeroTech to Oshkosh Corporation. This divestiture supports the Company's strategy to become a pure-play food and beverage solutions provider. For additional information, refer to Note 2. Discontinued Operations of the Notes to the Consolidated Financial Statements.

We operate under the JBT Business System, which provides a level of process rigor across the Company and is designed to standardize and streamline reporting and problem resolution processes for increased visibility, efficiency, effectiveness and productivity in all business units.

Our approach to Environmental, Social and Corporate Governance (ESG) builds on our culture and long tradition of concern for our employees' health, safety, and well-being; partnering with our customers to find ways to make better use of the earth's precious resources; and giving back to the communities where we live and work. Our equipment and technologies continue to deliver quality performance while striving to minimize food waste, extend food product life, support customer sustainability objectives, and maximize efficiency in order to create shared value for our food and beverage customers. While the majority of our impact lies within the solutions offered to our customers, our commitment to environmental responsibility extends to our own operations. We strive for our own facilities to operate efficiently and safely, much like the solutions we provide to our customers. We recognize the responsibility we have to make a positive impact on our shareholders, the environment and our communities in a manner that is consistent with our fiduciary duties. We have engaged in structured education for enhancing inclusive leadership skills in our organization designed to ensure more diversity in our leadership and hiring practices.



## **Business Conditions and Outlook**

Our operational performance was strong in 2023 despite a mixed commercial environment. We experienced healthy equipment demand across diverse end markets, including beverages, warehouse automation, and pharmaceuticals and nutraceuticals. Meanwhile, this was offset by the impact of higher interest rates and market dynamics in the poultry industry which affected customers' investment. Our aftermarket parts and service model remained resilient with year-over-year growth in recurring revenue.

Our operating margins improved meaningfully compared to 2022, driven by improved price-cost realizations, restructuring program savings, and strategic sourcing initiatives.

Looking ahead, we expect the demand environment to improve in 2024 as interest rates decline, poultry market dynamics continue to improve as well as benefit from our organic growth initiatives. Additionally, we expect our margins to continue to increase as we realize benefits from our continuous improvement efforts, restructuring program savings, and strategic sourcing initiatives.

## **Components of Results of Operations**

### ***Revenue***

We derive our revenue from sales or operating leases of equipment as well as sales of related aftermarket goods and services and software. Revenue from equipment and software licenses is considered as non-recurring, whereas revenue from aftermarket goods and services, re-build service for customer-owned equipment, operating lease of equipment, and subscription-based software applications is considered as recurring.

### ***Cost of Sales***

Cost of sales are costs that are directly related to the procurement and manufacturing of equipment and parts sold, services provided, and other direct costs incurred to fulfill contracts with customers. Costs include direct costs, such as labor and raw materials and indirect costs such as manufacturing overhead and amortization of capitalized software to be sold, and patents and acquired technology intangible assets.

### ***Selling, General and Administrative***

Selling expense primarily consists of employee-related expenses for sales, marketing and public relations employees. Selling expense also includes trade show, market research, advertising and other related external marketing expense as well as office and software related costs to support sales.

General and administrative expense consists of employee-related expenses, stock based compensation and other expenses that support finance, human resource, legal, and internal-use information technology functions at our business units and our corporate offices. General and administrative expense incurred at our corporate offices, including the impact of unusual or strategic events not representative of operations, as well as stock based compensation for all employees are considered as our corporate expenses.

### ***Restructuring expense***

Restructuring expense consists of costs from our 2022/2023 Restructuring Plan. For additional financial information about restructuring, refer to Note 20. Restructuring of the Notes to the Consolidated Financial Statements.

### ***Pension expense, other than service costs***

Pension expense, other than service costs are related to our domestic and foreign defined benefit pension and other post-employment benefit plans.

### ***Interest income***

Interest income consists of interest earned on our cash equivalents and short-term marketable securities.

### ***Interest expense***

Interest expense consists of interest expense on our outstanding debt obligations including amortization of debt discounts and offering costs.

## Results of Continuing Operations

A discussion of our results of operations for 2023 compared to 2022 is set forth below.

### CONSOLIDATED RESULTS OF OPERATIONS YEARS ENDED DECEMBER 31, 2023 AND 2022

(In millions)	Year Ended December 31,		Favorable / (Unfavorable)	
	2023	2022	Change	Change %
Revenue	\$ 1,664.4	\$ 1,590.3	\$ 74.1	4.7%
Cost of sales	1,078.7	1,060.9	(17.8)	(1.7)%
<b>Gross profit</b>	<b>585.7</b>	<b>529.4</b>	<b>56.3</b>	<b>10.6%</b>
<i>Gross Profit %</i>	<i>35.2%</i>	<i>33.3%</i>	<i>190 bps</i>	
Selling, general and administrative expense	409.6	389.7	(19.9)	(5.1)%
Restructuring expense	11.4	7.1	(4.3)	(60.6)%
<b>Operating income</b>	<b>164.7</b>	<b>132.6</b>	<b>32.1</b>	<b>24.2%</b>
Pension expense (income), other than service cost	0.7	—	(0.7)	(100.0)%
Interest income	13.4	3.7	9.7	262.2%
Interest expense	24.3	16.3	(8.0)	(49.1)%
<b>Net income before income taxes</b>	<b>153.1</b>	<b>120.0</b>	<b>33.1</b>	<b>27.6%</b>
Income tax provision	23.5	16.2	(7.3)	(45.1)%
Equity in net earnings of unconsolidated affiliate	(0.3)	—	(0.3)	(100.0)%
<b>Income from continuing operations</b>	<b>129.3</b>	<b>103.8</b>	<b>25.5</b>	<b>24.6%</b>
Income from discontinued operations, net of taxes	453.3	33.6	419.7	1,249.1%
<b>Net income</b>	<b>\$ 582.6</b>	<b>\$ 137.4</b>	<b>\$ 445.2</b>	<b>324.0%</b>
<b>Adjusted EBITDA from continuing operations<sup>(1)</sup></b>	<b>\$ 273.1</b>	<b>\$ 227.7</b>	<b>\$ 45.4</b>	<b>19.9%</b>
<i>Adjusted EBITDA % from continuing operations<sup>(1)</sup></i>	<i>16.4 %</i>	<i>14.3 %</i>	<i>210 bps</i>	

(1) The key measures reviewed by the CODM to evaluate our performance are most notably Adjusted EBITDA from continuing operations and Adjusted EBITDA % from continuing operations. For additional information, refer to the 'Reconciliation of Non-GAAP Measures' section below.

## 2023 Compared With 2022

### Revenue

Total revenue in 2023 increased \$74.1 million or 4.7% compared to 2022. Acquisitions provided additional revenue of \$76.8 million, organic revenue grew by \$4.7 million, and foreign currency translation was unfavorable by \$7.4 million compared to the prior year. Growth in organic revenue was the result of higher pricing as well as an increase in volume for recurring revenue, partially offset by a decrease in volume for non-recurring revenue.

### Gross Profit and Gross Profit Margin

Gross profit margin increased 190 bps to 35.2% compared to 33.3% in 2022. The increase was driven primarily by higher pricing, savings from our restructuring plan, and favorable mix of higher recurring revenue, partially offset by the lost leverage of fixed costs from lower equipment volume year over year.

### Selling, general and administrative expense

Selling, general and administrative expense increased \$19.9 million from prior year, and as a percent of revenue increased by 10 bps to 24.6% compared to 24.5% in 2022. The increase in Selling, general and administrative expense is the result of higher incentive compensation expense accruals and higher relative expenses from recently acquired companies, including higher amortization costs of acquired intangible assets, as well as higher costs related to the implementation of the OmniBlu™ platform. The increase was partially offset by a decrease in M&A related costs.

### ***Interest income***

Interest income increased \$9.7 million compared to 2022. This increase is due to higher interest income on cash on hand from the sale proceeds of AeroTech.

### ***Interest expense***

Interest expense increased \$8.0 million compared to 2022. This increase was primarily due to higher interest rates as well as a higher average debt balance to fund the acquisitions we made in the third quarter of 2022.

### ***Income tax provision***

The Company's tax rate from continuing operations was 15.3% for the year ended December 31, 2023 compared to 13.5% in 2022. The tax rate for the year ended December 31, 2023 was favorably impacted by discrete items totaling \$9.5 million, primarily driven by a benefit related to the disposition of a subsidiary which generated a capital loss that was partially allocated to continuing operations. The tax rate for the year ended December 31, 2022 was favorably impacted by discrete items totaling \$8.9 million, primarily driven by benefits from stock based compensation, the UK patent box regime, and Brazilian tax litigation.

### ***Income from continuing operations and Adjusted EBITDA***

Income from continuing operations for the year ended December 31, 2023 increased to \$129.3 million compared to \$103.8 million in 2022, representing an increase of \$25.5 million. Adjusted EBITDA was \$273.1 million for the year ended December 31, 2023 compared to \$227.7 million in 2022, representing an increase of \$45.4 million. The increase in Adjusted EBITDA was primarily driven by a higher gross profit partially offset by a higher selling, general and administrative expense, excluding the impacts of our depreciation, amortization, and acquisition, and integration costs.

### ***Income from discontinued operations***

For the years ended December 31, 2023 and 2022, we recognized income from discontinued operations, net of income taxes, of \$453.3 million and \$33.6 million, respectively. Discontinued operations consists of the results of operations of the AeroTech business, as well as the gain on the sale of AeroTech of \$443.7 million, net of tax, that was completed during the third quarter of 2023.

A discussion of our results of operations for 2022 compared to 2021 is set forth below.

**CONSOLIDATED RESULTS OF OPERATIONS  
YEARS ENDED DECEMBER 31, 2022 AND 2021**

(In millions)	Year Ended December 31,		Favorable / (Unfavorable)	
	2022	2021	Change	Change %
Revenue	\$ 1,590.3	\$ 1,400.8	\$ 189.5	13.5%
Cost of sales	1,060.9	918.7	(142.2)	(15.5)%
<b>Gross profit</b>	<b>529.4</b>	<b>482.1</b>	<b>47.3</b>	<b>9.8%</b>
<i>Gross Profit %</i>	<i>33.3%</i>	<i>34.4%</i>	<i>-110 bps</i>	
Selling, general and administrative expense	389.7	351.4	(38.3)	(10.9)%
Restructuring expense	7.1	5.1	(2.0)	(39.2)%
<b>Operating income</b>	<b>132.6</b>	<b>125.6</b>	<b>7.0</b>	<b>5.6%</b>
Pension expense (income), other than service cost	—	(1.3)	(1.3)	(100.0)%
Interest income	3.7	3.8	(0.1)	(2.6)%
Interest expense	16.3	11.2	(5.1)	(45.5)%
<b>Net income before income taxes</b>	<b>120.0</b>	<b>119.5</b>	<b>0.5</b>	<b>0.4%</b>
Income tax provision	16.2	27.0	10.8	40.0%
<b>Income from continuing operations</b>	<b>103.8</b>	<b>92.5</b>	<b>11.3</b>	<b>12.2%</b>
Income from discontinued operations, net of taxes	33.6	26.6	7.0	26.3%
<b>Net income</b>	<b>\$ 137.4</b>	<b>\$ 119.1</b>	<b>\$ 18.3</b>	<b>15.4%</b>
<b>Adjusted EBITDA from continuing operations<sup>(1)</sup></b>	<b>\$ 227.7</b>	<b>\$ 212.2</b>	<b>\$ 15.5</b>	<b>7.3%</b>
<i>Adjusted EBITDA % from continuing operations<sup>(1)</sup></i>	<i>14.3%</i>	<i>15.1%</i>	<i>-80 bps</i>	

(1)The key measures reviewed by the CODM to evaluate our performance are most notably Adjusted EBITDA from continuing operations and Adjusted EBITDA % from continuing operations. For additional information, refer to the 'Reconciliation of Non-GAAP Measures' section below.

**2022 Compared With 2021**

***Revenue***

Total revenue in 2022 increased \$189.5 million or 13.5% compared to 2021. Organic revenue grew \$171.8 million in the period and acquisitions provided additional revenue of \$93.5 million, partially offset by unfavorable currency translation of \$75.8 million compared to the prior year. The growth from organic revenue was the result of increases in sales volume for both recurring and non-recurring revenues.

***Gross Profit and Gross Profit Margin***

Gross profit margin decreased 110 bps to 33.3% in 2022 compared to 34.4% for the year ended December 31, 2021. The decrease was primarily due to supply chain disruptions and pressures resulting in inefficiencies that drove increases in material, freight, and labor costs as well as due to a higher mix of organic revenue growth from lower-margin non-recurring revenue compared to recurring revenue.

***Selling, general and administrative expense***

Selling, general and administrative expense increased \$38.3 million from prior year, and as a percent of revenue increased by 60 bps to 24.5% compared to 25.1% in 2021. The increase in Selling, general and administrative expense was the result of higher relative expenses from recently acquired companies, including higher amortization costs of acquired intangible assets, as well as the costs related to the implementation of the OmniBlu™ platform.

***Interest expense***

Interest expense increased \$5.1 million compared to 2021. The increase was primarily due to higher interest rates as well as a higher average debt balance used to fund the acquisitions in the third quarter of 2022.



***Income tax provision***

The Company's tax rate from continuing operations was 13.5% for the year ended December 31, 2022 compared to 22.6% for 2021. The tax rate for the year ended December 31, 2022 was favorably impacted by discrete items totaling \$8.9 million, primarily driven by benefits from stock based compensation, the UK patent box regime, and Brazilian tax litigation.

***Income from continuing operations and Adjusted EBITDA***

Income from continuing operations for the year ended December 31, 2022 increased to \$103.8 million compared to \$92.5 million in 2021, representing an increase of \$11.3 million. Adjusted EBITDA was \$227.7 million for the year ended December 31, 2022 compared to \$212.2 million in 2021, representing an increase of \$15.5 million. The increase in Adjusted EBITDA was primarily driven by a higher gross profit partially offset by a higher selling, general and administrative expense, excluding the impacts of our depreciation, amortization, and acquisition, and integration costs.

***Income from discontinued operations***

For the years ended December 31, 2022 and 2021, we recognized income from discontinued operations, net of income taxes, of \$33.6 million and \$26.6 million, respectively.

## Reconciliation of Non-GAAP Measures

The key measures reviewed by the CODM for allocating resources and evaluating financial performance of our ongoing operations are most notably Adjusted EBITDA from continuing operations and Adjusted EBITDA margin from continuing operations. These non-GAAP financial measures adjust for certain amounts that are otherwise included or excluded from a measure calculated under US GAAP. By adjusting for these items, we believe we provide greater transparency into our operating results and trends, and a more meaningful comparison of our ongoing operating results, consistent with how management evaluates performance. Management uses these non-GAAP financial measures in financial and operational evaluation, planning and forecasting. We also believe that these non-GAAP measures are useful to investors as a way to evaluate and compare our operating performance against peers in the Company's industry. The adjustments generally fall within the following categories: restructuring related costs, M&A related costs, pension-related costs, constant currency adjustments and other major items affecting comparability of our ongoing operating results. The definition of Adjusted EBITDA used here may differ from that used by other companies.

The following table presents a reconciliation of the Company's reported Income from continuing operations to Adjusted EBITDA.

(In millions)	Year Ended December 31,		
	2023	2022	2021
Income from continuing operations	\$ 129.3	\$ 103.8	\$ 92.5
Income tax provision	23.5	16.2	27.0
Interest expense, net	10.9	12.6	7.4
Depreciation and amortization	91.3	76.2	72.1
EBITDA from continuing operations	255.0	208.8	199.0
Restructuring related costs <sup>(1)</sup>	11.4	7.3	5.3
Pension expense (income), other than service cost <sup>(2)</sup>	0.7	—	(1.3)
M&A related costs <sup>(3)</sup>	6.0	11.6	9.2
Adjusted EBITDA from continuing operations	<u>\$ 273.1</u>	<u>\$ 227.7</u>	<u>\$ 212.2</u>

(1) Costs incurred as a direct result of the restructuring program are excluded because they are not part of the ongoing operations of our underlying business.

(2) Pension expense (income), other than service cost is excluded as it represents all non service-related pension expense, which consists of non-cash interest cost, expected return on plan assets and amortization of actuarial gains and losses.

(3) M&A related costs include integration costs, amortization of inventory step-up from business combinations, advisory and transaction costs for both potential and completed M&A transactions and strategy. M&A related costs are excluded as they are not part of the ongoing operations of our underlying business.

We also present certain financial information on a constant currency basis to provide greater transparency into our operating results and trends, and a more meaningful comparison of our ongoing operating results, consistent with how management evaluates performance. We evaluate our results of operations on both an as reported and a constant currency basis. The constant currency presentation excludes the impact of fluctuations in foreign currency exchange rates. We calculate constant currency percentages by converting our financial results in local currency for a period using the average exchange rate for the prior period to which we are comparing.

## Restructuring

In the third quarter of 2020, the Company implemented a restructuring plan ("2020 restructuring plan") for manufacturing capacity rationalization across the Company. The Company completed the 2020 restructuring plan as of June 30, 2022 and total cost in connection with the 2020 restructuring plan was \$11.0 million.

In the third quarter of 2022, the Company implemented a restructuring plan (the "2022/2023 restructuring plan") to optimize our overall cost structure on a global basis. The initiatives under this plan include streamlining operations and our general and administrative infrastructure. As of December 31, 2023, the Company recognized restructuring charges of \$16.8 million, net of a cumulative release of the related liability of \$6.5 million. The total estimated cost, net of releases was revised in the second quarter from \$8.0 million to \$10.0 million to a range of \$16.0 million to \$18.0 million, which was originally expected to be recognized by the end of 2023. During the quarter we have refined our range to \$17.0 million to \$18.0 million and now expect the full amount to be recognized by the first quarter of 2024. These changes are due to additional actions being taken, as well as delays in certain actions that support our streamlining operations under this plan.

The following table details the cumulative amount of annualized savings and incremental savings for the 2022/2023 restructuring plan:

	<b>Cumulative Amount</b>	<b>Incremental Amount</b>	<b>Cumulative Amount</b>
	<b>As of December 31, 2022</b>	<b>During the year ended December 31, 2023</b>	<b>As of December 31, 2023</b>
<b>(In millions)</b>			
Cost of sales	\$ 0.1	\$ 4.8	\$ 4.9
Selling, general and administrative	0.1	6.1	6.2
Total restructuring savings	<u>\$ 0.2</u>	<u>\$ 10.9</u>	<u>\$ 11.1</u>

Cumulative savings for the 2022/2023 restructuring plan were revised in the second quarter from the range of \$9.0 million to \$12.0 million to a range of \$18.0 million to \$20.0 million to reflect the impact of additional actions being taken to streamline operations. Full year 2023 savings were revised in the second quarter from \$5.0 million to \$6.0 million to a range of \$9.0 million to \$10.0 million, which was below our actual savings for 2023 due to timing of the expected benefits. The remainder of the savings will be realized in 2024.

For additional financial information about restructuring, refer to Note 20. Restructuring of the Notes to Consolidated Financial Statements.

## Inbound Orders and Order Backlog

Inbound orders represent the estimated sales value of confirmed customer orders received during the year. Inbound orders from continuing operations during the years ended December 31, 2023 and 2022 were \$1,667.5 million and \$1,587.4 million, respectively.

Inbound orders from continuing operations increased \$80.1 million for the year ended December 31, 2023 compared to 2022, which includes an unfavorable foreign currency translation impact of \$3.7 million in the period resulting in an increase of \$83.8 million on a constant currency basis.

Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders. Order backlog from continuing operations was \$678.2 million and \$664.4 million as of December 31, 2023 and 2022, respectively.

Order backlog from continuing operations at December 31, 2023 increased by \$13.8 million compared to December 31, 2022. We expect to convert 93% of backlog at December 31, 2023 into revenue during 2024.

## Seasonality

We experience seasonality in our operating results. Our revenue and operating income are generally lower in the first quarter and highest in the fourth quarter, primarily as a result of our customers' purchasing trends.

## Liquidity and Capital Resources

### Overview of Sources and Uses of Cash

Our primary sources of liquidity are cash flows provided by operating activities from our U.S. and foreign operations, borrowings from our revolving credit facility, and proceeds from the issuance of the convertible notes on May 28, 2021. In addition, we completed the sale of the AeroTech business on August 1, 2023 and received proceeds of \$808.2 million. During the second half of 2023, we used the proceeds to repay \$305.4 million of our debt as well as to make payments of \$15.4 million for transaction costs related to the sale of AeroTech, \$133.2 million for tax on the gain from the sale of AeroTech, and \$9.0 million for contribution to our U.S. qualified pension plan. We expect to use the remaining net proceeds from the transaction for potential acquisitions as well as our other stated capital allocation priorities.

As of December 31, 2023, we had \$483.3 million of cash and cash equivalents, \$35.5 million of which was held by our foreign subsidiaries. Although certain funds are considered permanently invested in our foreign subsidiaries, we are not presently aware of any restriction on the repatriation of these funds. We maintain significant operations outside of the U.S., and many of our uses of cash for working capital, capital expenditures and business acquisitions arise in these foreign jurisdictions. If these funds were needed to fund our operations or satisfy obligations in the U.S., they could be repatriated and their repatriation into the U.S. could cause us to incur additional U.S. income tax and foreign withholding taxes. The foreign withholding taxes on these repatriations to the U.S. would potentially be partially offset by U.S. foreign tax credits.

As noted above, certain funds held outside of the U.S. are considered permanently invested in our non-U.S. subsidiaries. At times, these foreign subsidiaries have cash balances that exceed their immediate working capital or other cash needs. In these circumstances, the foreign subsidiaries may loan funds to the U.S. parent company on a temporary basis; the U.S. parent company has in the past and may in the future use the proceeds of these temporary intercompany loans to reduce outstanding borrowings under our committed credit facilities. By using available non-U.S. cash to repay our debt on a short-term basis, we can optimize our leverage ratio, which has the effect of lowering our interest costs.

For the year ended December 31, 2023, we had total operating cash flow of \$74.2 million. Our liquidity as of December 31, 2023, or cash plus borrowing ability under our revolving credit facilities, was \$1.2 billion.

The cash flows generated by our operations and borrowings are expected to be sufficient to satisfy our principal cash requirements that include our working capital needs, new product development, restructuring expenses, capital expenditures, income taxes, debt repayments, dividends, periodic pension contributions, and other financing arrangements.

Based on our current capital allocation objectives, during 2024 we anticipate capital expenditures to be between \$50 million and \$60 million. Our level of capital expenditures varies from time to time as a result of actual and anticipated business conditions.

Beginning in 2022, the Tax Cuts and Jobs Act of 2017 eliminated the option to deduct research and development expenditures immediately in the year incurred and requires taxpayers to amortize such expenditures in the U.S. over five years. As a result, the Company experienced a decrease in cash from operations in 2023 of \$16 million and will experience approximately a \$10 million decrease in cash from operations in 2024. The impact will continue over the five-year amortization period but decrease each year.

### Contractual Obligations and Cash Requirements

The following is a summary of our significant contractual and other obligations at December 31, 2023:

(In millions)	Total Payments	Current	Long-Term
Long-term debt <sup>(a)</sup>	\$ 646.4	\$ —	\$ 646.4
Interest payments on long-term debt <sup>(b)</sup>	15.9	5.6	10.3
Operating leases <sup>(c)</sup>	44.1	13.8	30.3
Total contractual and other obligations <sup>(d)</sup>	<u>\$ 706.4</u>	<u>\$ 19.4</u>	<u>\$ 687.0</u>

(a) A summary of our long-term debt obligations as of December 31, 2023 can be found in Note 8, "Debt", of the Notes to the Consolidated Financial Statements.

(b) Amounts include contractual interest payments using the interest rates as of December 31, 2023 and include the effect of our interest rate swaps.



- (c) A summary of our operating lease obligations as of December 31, 2023 can be found in Note 19, “Leases”, of the Notes to the Consolidated Financial Statements.
- (d) This table does not include obligations under our pension and postretirement benefit plans, which are included in Note 10, Pension and Post-Retirement and Other Benefit Plans, of the Notes to the Consolidated Financial Statements.

We also have outstanding firm purchase orders with certain suppliers for the purchase of raw materials and services, which are not included in the table above. These purchase orders are generally short-term in nature and include a requirement that our supplier provide products or services to our specifications and require us to make a firm purchase commitment to our supplier. The costs associated with these agreements will be reflected in cost of sales on our Consolidated Statements of Income as substantially all of these commitments are associated with purchases made to fulfill our customers’ orders.

The following is a summary of other off-balance sheet arrangements at December 31, 2023:

(In millions)	Total Amount	Current	Long-Term
Letters of credit and bank guarantees	\$ 25.1	\$ 24.4	\$ 0.7
Surety bonds	1.0	0.9	0.1
Total other off-balance sheet arrangements	<u>\$ 26.1</u>	<u>\$ 25.3</u>	<u>\$ 0.8</u>

To provide required security regarding our performance on certain contracts, we provide letters of credit, surety bonds and bank guarantees, for which we are contingently liable. In order to obtain these financial instruments, we pay fees to various financial institutions in amounts competitively determined in the marketplace. Our ability to generate revenue from certain contracts is dependent upon our ability to obtain these off-balance sheet financial instruments.

Our off-balance sheet financial instruments may be renewed, revised or released based on changes in the underlying commitment. Historically, our commercial commitments have not been drawn upon to a material extent; consequently, management believes it is not likely that there will be claims against these commitments that would result in a negative impact on our key financial ratios or our ability to obtain financing.

### Cash Flows

Cash flows for each of the years ended December 31, 2023 and 2022 were as follows:

(In millions)	2023	2022	2021
Cash provided by continuing operating activities	\$ 74.2	\$ 135.2	\$ 174.9
Cash provided (required) by continuing investing activities	729.3	(413.2)	(270.5)
Cash (required) provided by continuing financing activities	(354.1)	270.6	80.8
Effect of foreign exchange rate changes on cash and cash equivalents	(1.2)	(2.5)	(2.3)
Net increase (decrease) in cash from continuing operations	<u>\$ 448.2</u>	<u>\$ (9.9)</u>	<u>\$ (17.1)</u>

### 2023 Compared with 2022

Cash provided by continuing operating activities in 2023 was \$74.2 million, representing a \$61.0 million decrease compared to 2022. The decrease was primarily due to tax payments of \$133.2 million for income taxes on gain from sale of AeroTech. Excluding the impact of this tax payment in 2023, cash provided by continuing operations increased by \$72.2 million year over year, primarily due to reduced inventory investment and increased customer collections of trade receivables and advance payments, partially offset by an increased payments for accounts payable and for pension contributions.

Cash provided by continuing investing activities during 2023 was \$729.3 million, representing a \$1.1 billion increase compared to 2022. The increase is primarily from the proceeds received on the sale of the AeroTech business and lower spending on acquisitions and capital expenditures year over year.

Cash required by continuing financing activities of \$354.1 million in 2023 represents an increase in cash outflows of \$624.7 million compared to 2022. This increase in cash outflows year over year was primarily due to higher debt repayments of our revolving credit facility using proceeds from the AeroTech sale, compared to higher borrowings from our credit facility to fund acquisitions during 2022.

## ***2022 Compared with 2021***

Cash provided by continuing operating activities in 2022 was \$135.2 million, representing a \$39.7 million decrease compared to 2021. Decrease was primarily driven by a decrease in customer advance payments and an increase in inventory, partially offset by lower pension contributions and an increase in accounts payable.

Cash required by investing activities during 2022 was \$413.2 million, representing a \$142.7 million increase compared to 2021, primarily due to increased acquisition and capital expenditure spending year over year.

Cash provided by financing activities of \$270.6 million in 2022 represents an increase of \$189.8 million compared to 2021. This increase was primarily driven by higher borrowings to fund acquisitions in 2022, partially offset by prior year activity that did not recur in the current year. Specifically the cash provided by financing activities of \$80.8 million in 2021 was primarily due to proceeds from the issuance of the convertible notes, bond hedge and warrant transactions, partially offset by paying down borrowings under our revolving credit facility and payment of acquisition date earn-out liability.

### ***Financing Arrangements***

As of December 31, 2023 we had \$250.0 million drawn on and \$1,043.8 million of availability under the revolving credit facility. Our ability to use this availability is subject to our compliance with the leverage ratio covenant described below.

Our credit agreement includes restrictive covenants that, if not met, could lead to a renegotiation of our credit lines, a requirement to repay our borrowings and/or a significant increase in our cost of financing. Restrictive covenants include a minimum interest coverage ratio, a maximum leverage ratio, as well as certain events of default. As of December 31, 2023, we were in compliance with all covenants in our credit agreement. We expect to remain in compliance with all covenants in the foreseeable future.

On May 28, 2021, we closed a private offering of \$402.5 million aggregate principal amount of the Company's 0.25% Convertible Senior Notes due 2026 (the "Notes") to qualified institutional buyers, resulting in net proceeds to us of approximately \$392.2 million after deducting initial purchasers' discounts. The Notes will mature on May 15, 2026 unless earlier converted, redeemed or repurchased. Concurrently with the issuance of the Notes, we entered into the Note hedge transactions that reduce potential dilution upon conversion of the Notes and into the warrant transactions to raise additional capital to partially offset the costs of entering into the Note hedge transactions.

For additional information about our credit agreement, Notes, convertible note hedge and warrant transactions, refer to Note 8. Debt of the Notes to the Consolidated Financial Statements.

As of December 31, 2023, we have four interest rate swaps executed in March 2020 with a combined notional amount of \$200 million expiring in April 2025, and one interest rate swap executed in May 2020 with a notional amount of \$50 million expiring in May 2025. We have designated these swaps as cash flow hedges and all changes in fair value of the swaps are recognized in Accumulated other comprehensive income (loss).

As a result, as of December 31, 2023, all of our total outstanding debt of \$652.5 million effectively remains fixed rate debt, with the Convertible Senior Notes subject to a fixed rate of 0.25% and all of the revolving credit facility subject to an average fixed rate of 0.76% in addition to the premium charged for the credit spread on our revolving credit facility.

### ***Critical Accounting Estimates***

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles. As such, we are required to make certain estimates, judgments and assumptions about matters that are inherently uncertain. On an ongoing basis, our management re-evaluates these estimates, judgments and assumptions for reasonableness because of the critical impact that these factors have on the reported amounts of assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the periods presented. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors, and the Audit Committee has reviewed this disclosure. We believe that the following are the critical accounting estimates used in preparing our financial statements.

## ***Revenue Recognition***

We recognize a large portion of our product revenue over time, using the "cost-to-cost" input method for contracts that provide highly customized equipment and refurbishments of customer-owned equipment for which we have a contractual, enforceable right to collect payment upon customer cancellation for performance completed to date. The input method of "cost-to-cost" to recognize revenue over time requires that we measure progress based on costs incurred to date relative to total estimated cost at completion. These cost estimates are based on assumptions and estimates to project the outcome of future events including estimated labor and material costs required to complete open projects.

## ***Defined Benefit Pension Plans***

The measurement of pension plans' costs requires the use of assumptions for discount rates, investment returns, employee turnover rates, retirement rates, mortality rates and other factors. The actuarial assumptions used in our pension reporting are reviewed annually and compared with external benchmarks to ensure that they appropriately account for our future pension and post-retirement benefit obligations. While we believe that the assumptions used are appropriate, differences between assumed and actual experience may affect our operating results.

Our accrued pension liability reflects the funded status of our worldwide plans, or the projected benefit obligation net of plan assets. Our discount rate assumption is determined by developing a yield curve based on high quality corporate bonds with maturities matching the plan's expected benefit payment streams. The plans' expected cash flows are then discounted by the resulting year-by-year spot rates. The projected benefit obligation is sensitive to changes in our estimate of the discount rate. The discount rate used in calculating the projected benefit obligation for the U.S. pension plan, which represents 86% of all pension plan obligations, was 4.99% in 2023, 5.18% in 2022 and 2.90% in 2021. A decrease of 50 basis points in the discount rate used in our calculation would increase our projected benefit obligation by \$11.7 million.

Our pension expense is sensitive to changes in our estimate of the expected rate of return on plan assets. The expected return on assets used in calculating the pension expense for the U.S. pension plan, which represents 94% of all pension plan assets, was 6.25% for 2023, 5.50% for 2022 and 5.75% for 2021. For 2024, the rate is expected to be 5.50%. A change of 50 basis points in the expected return on assets assumption would impact pension expense by \$1.3 million (pre-tax).

See Note 10. Pension and Post-Retirement and Other Benefit Plans of the notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data for additional discussion of our assumptions and the amounts reported in the Consolidated Financial Statements.

## ***Recent Accounting Pronouncements***

For information with respect to recent accounting pronouncements and the impact of these pronouncements on our consolidated financial statements see Note 1 of the Notes to Consolidated Financial Statements.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are subject to financial market risks, including fluctuations in foreign currency exchange rates and interest rates. In order to manage and mitigate our exposure to these risks, we may use derivative financial instruments in accordance with established policies and procedures. We do not use derivative financial instruments where the objective is to generate profits solely from trading activities. At December 31, 2023 and 2022, our derivative holdings consisted of foreign currency forward contracts and foreign currency instruments embedded in purchase and sale contracts and interest rate swap contracts.

These forward-looking disclosures address potential impacts from market risks only as they affect our financial instruments. They do not include other potential effects resulting from changes in foreign currency exchange rates, interest rates, commodity prices or equity prices that could impact our business.

### ***Foreign Currency Exchange Rate Risk***

During 2023, our foreign subsidiaries generated 43% of our revenue. Financial statements of our foreign subsidiaries for which the U.S. dollar is not the functional currency are translated into U.S. dollars. As a result, we are exposed to foreign currency translation risk.

When we sell or purchase products or services, transactions are frequently denominated in currencies other than an operation's functional currency. As a result, we are exposed to foreign currency transaction risk. When foreign currency exposures exist, we may enter into foreign exchange forward instruments with third parties to economically hedge foreign currency exposures. Our hedging policy reduces, but does not entirely eliminate, the impact of foreign currency exchange rate movements. We do not apply hedge accounting for our foreign currency forward instruments.

We economically hedge our recognized foreign currency assets and liabilities to reduce the risk that our earnings and cash flows will be adversely affected by fluctuations in foreign currency exchange rates. We expect any gains or losses in the hedging portfolio to be substantially offset by a corresponding gain or loss in the underlying exposures being hedged. We also economically hedge firmly committed anticipated transactions in the normal course of business. As these are not offset by an underlying balance sheet position being hedged, our earnings can be significantly impacted on a periodic basis by the change in the unrealized value of these hedges.

We use a sensitivity analysis to measure the impact of an immediate 10% adverse movement in the foreign currency exchange rates. This calculation assumes that each exchange rate would change in the same direction relative to the U.S. dollar and all other variables are held constant. We expect that changes in the fair value of derivative instruments will offset the changes in fair value of the underlying assets and liabilities on the balance sheet. A 10% adverse movement in the foreign currency exchange rates would reduce the value of our derivative instruments by \$7.4 million (pre-tax) as of December 31, 2023. This amount would be reflected in our net income but would be significantly offset by the changes in the fair value of the underlying hedged assets and liabilities.

### ***Market Risk and Interest Rate Risk***

As of December 31, 2023, we had four interest rate swaps executed in March 2020 with a combined notional amount of \$200 million expiring in April 2025, and one interest rate swap executed in May 2020 with a notional amount of \$50 million expiring in May 2025. We have designated these swaps as cash flow hedges and all changes in fair value of the swaps are recognized in Accumulated other comprehensive income (loss). We use a sensitivity analysis to measure the impact on fair value of the interest rate swaps of an immediate adverse movement in the interest rates of 50 basis points. This analysis was based on a modeling technique that measures the hypothetical market value resulting from a 50 basis point change in interest rates. This adverse change in the applicable interest rates would result in a decrease of \$1.4 million in the net fair value of our interest rate swaps for \$250 million of notional value expiring in 2025.

In May 2021, we issued \$402.5 million aggregate principal amount of Convertible Senior Notes (the "Notes") due 2026. We do not have economic interest rate exposure as the Notes have a fixed annual rate of 0.25%. The fair value of the Notes is subject to interest rate risk, market risk and other factors due to its conversion feature. The fair value of the Notes is also affected by the price and volatility of our common stock and will generally increase or decrease as the market price of our common stock changes. The interest and market value changes affect the fair value of the Notes but do not impact our financial position, cash flows or results of operations due to the fixed nature of the debt obligation. Additionally, we carry the Notes at face value, less any unamortized issuance costs, on the balance sheet and present the fair value for disclosure purposes only.



## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of John Bean Technologies Corporation

#### *Opinions on the Financial Statements and Internal Control over Financial Reporting*

We have audited the accompanying consolidated balance sheets of John Bean Technologies Corporation and its subsidiaries (the “Company”) as of December 31, 2023 and 2022, and the related consolidated statements of income, comprehensive income, changes in stockholders’ equity, and cash flows for each of the three years in the period ended December 31, 2023, including the related notes and schedule of valuation and qualifying accounts for each of the three years in the period ended December 31, 2023 listed in the index appearing under Item 15(a) (2) (collectively referred to as the “consolidated financial statements”). We also have audited the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control - Integrated Framework (2013) issued by the COSO.

#### *Basis for Opinions*

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management’s Annual Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company’s consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

#### *Change in Accounting Principle*

As discussed in Note 1 to the consolidated financial statements, the Company changed the methodology for valuing certain inventories to the first-in, first-out ("FIFO") cost method from the last-in, first-out ("LIFO") cost method in 2023.

#### *Definition and Limitations of Internal Control over Financial Reporting*

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### ***Critical Audit Matters***

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that (i) relates to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

#### ***Revenue Recognition - Product Revenue Estimated Costs at Completion***

As described in Note 1 to the consolidated financial statements, the Company recognized \$615.2 million of product revenue for the year ended December 31, 2023 for over time projects, using the “cost-to-cost” input method. Revenue is recognized over time for refurbishments of customer-owned equipment and for highly customized equipment for which the Company has a contractual, enforceable right to collect payment upon customer cancellation for performance completed to date. As disclosed by management, the “cost-to-cost” input method requires that management measure progress based on costs incurred to date relative to total estimated cost at completion. Cost estimates are based on assumptions and estimates to project the outcome of future events including estimated labor and material costs required to complete open projects.

The principal considerations for our determination that performing procedures relating to revenue recognition - product revenue estimated costs at completion is a critical audit matter are (i) the significant judgment by management when determining the estimated costs at completion, and (ii) the high degree of auditor judgment, subjectivity, and effort in performing procedures and evaluating management’s assumptions related to estimated labor and material costs required to complete open projects.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to the product revenue recognition process, including controls over the determination of estimated costs at completion. These procedures also included, among others, evaluating and testing management’s process for determining the estimated costs at completion for a sample of contracts, which included evaluating the reasonableness of assumptions related to the estimated labor and material costs required to complete open projects used by management and considering the factors that can affect the accuracy of those estimates. Evaluating the reasonableness of assumptions used involved assessing management’s ability to reasonably estimate costs at completion by (i) testing the completeness and accuracy of underlying data used in the estimate; (ii) performing a comparison of estimated costs for selected contracts to actual costs incurred on similar completed contracts; (iii) evaluating the timely identification of circumstances that may warrant a modification to estimated costs at completion; and (iv) evaluating responses to inquiries with the Company’s project managers regarding the expected remaining efforts.

/s/ PricewaterhouseCoopers LLP

Chicago, Illinois  
February 23, 2024

We have served as the Company's auditor since 2021.

**JOHN BEAN TECHNOLOGIES CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**

(In millions, except per share data)	Year Ended December 31,		
	2023	2022	2021
<b>Revenue:</b>			
Product revenue	\$ 1,498.0	\$ 1,443.1	\$ 1,268.0
Service revenue	166.4	147.2	132.8
Total revenue	1,664.4	1,590.3	1,400.8
<b>Operating expenses:</b>			
Cost of products	984.7	973.9	839.6
Cost of services	94.0	87.0	79.1
Selling, general and administrative expense	409.6	389.7	351.4
Restructuring expense	11.4	7.1	5.1
<b>Operating income</b>	<b>164.7</b>	<b>132.6</b>	<b>125.6</b>
Pension expense (income), other than service cost	0.7	—	(1.3)
Interest income	13.4	3.7	3.8
Interest expense	24.3	16.3	11.2
<b>Net income before income taxes</b>	<b>153.1</b>	<b>120.0</b>	<b>119.5</b>
Income tax provision	23.5	16.2	27.0
Equity in net earnings of unconsolidated affiliate	(0.3)	—	—
<b>Income from continuing operations</b>	<b>129.3</b>	<b>103.8</b>	<b>92.5</b>
Income from discontinued operations, net of taxes	453.3	33.6	26.6
<b>Net income</b>	<b>\$ 582.6</b>	<b>\$ 137.4</b>	<b>\$ 119.1</b>
<b>Basic earnings per share:</b>			
Income from continuing operations	\$ 4.04	\$ 3.24	\$ 2.89
Income from discontinued operations	14.17	1.05	0.83
Net income	\$ 18.21	\$ 4.29	\$ 3.72
<b>Diluted earnings per share:</b>			
Income from continuing operations	\$ 4.02	\$ 3.23	\$ 2.88
Income from discontinued operations	14.11	1.05	0.83
Net income	\$ 18.13	\$ 4.28	\$ 3.71
<b>Weighted average shares outstanding:</b>			
Basic	32.0	32.0	32.0
Diluted	32.1	32.1	32.1

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In millions)	Year Ended December 31,		
	2023	2022	2021
<b>Net income</b>	\$ 582.6	\$ 137.4	\$ 119.1
<b>Other comprehensive income (loss), net of income taxes</b>			
Foreign currency translation adjustments	15.9	(34.5)	1.0
Pension and other post-retirement benefits adjustments	(1.8)	14.6	15.9
Derivatives designated as hedges	(5.6)	13.0	5.6
Other comprehensive income (loss)	8.5	(6.9)	22.5
<b>Comprehensive income</b>	\$ 591.1	\$ 130.5	\$ 141.6

The accompanying notes are an integral part of the consolidated financial statements.



**JOHN BEAN TECHNOLOGIES CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**

(In millions, except per share and number of shares)	December 31, 2023	December 31, 2022
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 483.3	\$ 71.7
Trade receivables, net of allowances	214.4	200.5
Contract assets	74.5	65.1
Inventories	238.9	264.0
Other current assets	89.1	75.7
Current assets of discontinued operations	—	249.5
Total current assets	1,100.2	926.5
Property, plant and equipment, net of accumulated depreciation of \$316.7 and \$306.0, respectively	248.0	245.4
Goodwill	779.5	770.1
Intangible assets, net	388.9	430.1
Other assets	193.8	183.1
Non-current assets of discontinued operations	—	85.8
<b>Total Assets</b>	<b>\$ 2,710.4</b>	<b>\$ 2,641.0</b>
<b>Liabilities and Stockholders' Equity</b>		
Current Liabilities:		
Short-term debt	\$ —	\$ 0.6
Accounts payable, trade and other	134.6	170.6
Advance and progress payments	172.0	173.7
Accrued payroll	59.7	49.5
Other current liabilities	118.1	111.8
Current liabilities of discontinued operations	—	117.8
Total current liabilities	484.4	624.0
Long-term debt	646.4	977.3
Accrued pension and other post-retirement benefits, less current portion	24.6	32.0
Other liabilities	66.1	91.2
Non-current liabilities of discontinued operations	—	11.1
Commitments and contingencies (Note 17)		
Stockholders' Equity:		
Preferred stock, \$0.01 par value; 20,000,000 shares authorized; no shares issued in 2023 or 2022	—	—
Common stock, \$0.01 par value; 120,000,000 shares authorized; 2023: 31,861,680 issued, and 31,789,698 outstanding; 2022: 31,861,680 issued, and 31,803,721 outstanding	0.3	0.3
Common stock held in treasury, at cost; 2023: 71,982 shares; 2022: 57,959 shares	(7.1)	(5.3)
Additional paid-in capital	227.9	220.7
Retained earnings	1,463.6	894.0
Accumulated other comprehensive loss	(195.8)	(204.3)
Total stockholders' equity	1,488.9	905.4
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 2,710.4</b>	<b>\$ 2,641.0</b>

The accompanying notes are an integral part of the consolidated financial statements.

**JOHN BEAN TECHNOLOGIES CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In millions)	Year Ended December 31,		
	2023	2022	2021
<b>Cash flows from continuing operating activities:</b>			
Net income	\$ 582.6	\$ 137.4	\$ 119.1
Less: Income from discontinued operations, net of taxes	453.3	33.6	26.6
Income from continuing operations	129.3	103.8	92.5
Adjustments to reconcile income from continuing operations to cash provided by continuing operating activities:			
Depreciation	30.8	30.6	31.7
Amortization	60.5	45.6	40.4
Stock-based compensation	11.4	8.9	5.5
Pension and other post-retirement benefits expense	1.8	1.7	0.9
Deferred income taxes	(21.6)	(19.1)	(3.2)
Other	6.6	8.5	2.7
Changes in operating assets and liabilities:			
Trade receivables, net and contract assets	(21.6)	(28.2)	(29.1)
Inventories	26.9	(47.3)	(36.9)
Accounts payable, trade and other	(32.1)	29.1	32.0
Advance and progress payments	(1.6)	(7.6)	46.1
Accrued pension and other post-retirement benefits, net	(12.1)	(3.5)	(13.1)
Income taxes on gain from sale of AeroTech	(133.2)	—	—
Other assets and liabilities, net	29.1	12.7	5.4
Cash provided by continuing operating activities	74.2	135.2	174.9
<b>Cash flows from continuing investing activities:</b>			
Proceeds from sale of AeroTech, net	792.8	—	—
Acquisitions, net of cash acquired	(0.1)	(329.7)	(224.5)
Investment in unconsolidated affiliate	(10.4)	—	—
Capital expenditures	(55.1)	(84.6)	(51.7)
Proceeds from disposal of assets	2.1	1.1	5.7
Purchase of marketable securities	(125.0)	—	—
Proceeds from sale of marketable securities	125.0	—	—
Cash provided (required) by continuing investing activities	729.3	(413.2)	(270.5)
<b>Cash flows from continuing financing activities:</b>			
Net proceeds from short-term debt	(0.7)	0.4	(2.5)
Payment in connection with modification of credit facilities	—	—	(323.4)
Net (payments) proceeds from domestic credit facilities, net of debt issuance costs	(339.6)	292.3	83.1
Proceeds from issuance of 2026 convertible senior notes, net of issuance costs	—	—	391.4
Purchase of convertible bond hedge	—	—	(65.6)
Proceeds from sale of warrants	—	—	29.5
Settlement of taxes withheld on equity compensation awards	(1.7)	(1.3)	(2.2)
Proceeds from settlement of cross currency swaps	5.8	—	—
Common stock repurchases	(5.1)	(7.7)	—
Dividends	(12.8)	(13.1)	(12.8)
Acquisition date earnout liability and other deferred acquisition payments	—	—	(16.7)
Cash (required) provided by continuing financing activities	(354.1)	270.6	80.8
<b>Net increase (decrease) in cash from continuing operations</b>	<b>449.4</b>	<b>(7.4)</b>	<b>(14.8)</b>
<b>Cash flows from discontinued operations:</b>			
Cash required by operating activities of discontinued operations, net	(34.6)	7.1	50.8
Cash required by investing activities of discontinued operations, net	(3.4)	(2.9)	(2.4)
<b>Net cash (required) provided by discontinued operations</b>	<b>(38.0)</b>	<b>4.2</b>	<b>48.4</b>
Effect of foreign exchange rate changes on cash and cash equivalents	(1.2)	(2.5)	(2.3)
Net increase (decrease) in cash and cash equivalents	\$ 410.2	\$ (5.7)	\$ 31.3

(In millions)	Year Ended December 31,		
	2023	2022	2021
<b>Cash and cash equivalents from continuing operations, beginning of period</b>	\$ 71.7	\$ 76.9	\$ 44.3
Add: Cash and cash equivalents from discontinued operations, beginning of period	1.4	1.9	3.2
Add: Net increase (decrease) in cash and cash equivalents	410.2	(5.7)	31.3
Less: Cash and cash equivalents from discontinued operations, end of period	—	(1.4)	(1.9)
<b>Cash and cash equivalents from continuing operations, end of period</b>	<u>\$ 483.3</u>	<u>\$ 71.7</u>	<u>\$ 76.9</u>
<b>Supplemental cash flow information for continuing operations:</b>			
Interest paid	20.7	13.0	8.8
Income taxes paid	47.1	27.9	36.4
Income taxes paid on gain from sale of AeroTech	133.2	—	—
Non-cash investing in capital expenditures, accrued but not paid	3.7	11.8	9.3

The accompanying notes are an integral part of the consolidated financial statements.

**JOHN BEAN TECHNOLOGIES CORPORATION**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**

(In millions)	Common Stock	Common Stock Held in Treasury	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Equity
<b>December 31, 2020</b>	<u>\$ 0.3</u>	<u>\$ (1.0)</u>	<u>\$ 229.9</u>	<u>\$ 663.1</u>	<u>\$ (219.9)</u>	<u>\$ 672.4</u>
Net income	—	—	—	119.1	—	119.1
Issuance of treasury stock	—	1.0	(1.0)	—	—	—
Common stock cash dividends, \$0.40 per share	—	—	—	(12.8)	—	(12.8)
Foreign currency translation adjustments, net of income taxes of \$(1.6)	—	—	—	—	1.0	1.0
Derivatives designated as hedges, net of income taxes of \$(2.0)	—	—	—	—	5.6	5.6
Pension and other post-retirement liability adjustments, net of income taxes of \$(5.5)	—	—	—	—	15.9	15.9
Proceeds from sale of warrants	—	—	29.5	—	—	29.5
Purchase of convertible bond hedge, net of income tax of \$17.1	—	—	(48.5)	—	—	(48.5)
Stock-based compensation expense	—	—	6.5	—	—	6.5
Taxes withheld on issuance of stock-based awards	—	—	(2.2)	—	—	(2.2)
<b>December 31, 2021</b>	<u>0.3</u>	<u>—</u>	<u>214.2</u>	<u>769.4</u>	<u>(197.4)</u>	<u>786.5</u>
Net income	—	—	—	137.4	—	137.4
Issuance of treasury stock	—	2.4	(2.4)	—	—	—
Share repurchases	—	(7.7)	—	—	—	(7.7)
Common stock cash dividends, \$0.40 per share	—	—	—	(12.8)	—	(12.8)
Foreign currency translation adjustments, net of income taxes of \$(1.2)	—	—	—	—	(34.5)	(34.5)
Derivatives designated as hedges, net of income taxes of \$(4.6)	—	—	—	—	13.0	13.0
Pension and other post-retirement liability adjustments, net of income taxes of \$(4.6)	—	—	—	—	14.6	14.6
Stock-based compensation expense	—	—	10.2	—	—	10.2
Taxes withheld on issuance of stock-based awards	—	—	(1.3)	—	—	(1.3)
<b>December 31, 2022</b>	<u>0.3</u>	<u>(5.3)</u>	<u>220.7</u>	<u>894.0</u>	<u>(204.3)</u>	<u>905.4</u>
Net income	—	—	—	582.6	—	582.6
Issuance of treasury stock	—	3.3	(3.3)	—	—	—
Share repurchases	—	(5.1)	—	—	—	(5.1)
Common stock cash dividends, \$0.40 per share	—	—	—	(13.0)	—	(13.0)
Foreign currency translation adjustments, net of income taxes of \$1.1	—	—	—	—	15.9	15.9
Derivatives designated as hedges, net of income taxes of \$1.9	—	—	—	—	(5.6)	(5.6)
Pension and other post-retirement liability adjustments, net of income taxes of \$0.4	—	—	—	—	(1.8)	(1.8)
Stock-based compensation expense	—	—	12.2	—	—	12.2
Taxes withheld on issuance of stock-based awards	—	—	(1.7)	—	—	(1.7)
<b>December 31, 2023</b>	<u>\$ 0.3</u>	<u>\$ (7.1)</u>	<u>\$ 227.9</u>	<u>\$ 1,463.6</u>	<u>\$ (195.8)</u>	<u>\$ 1,488.9</u>

The accompanying notes are an integral part of the consolidated financial statements.



**JOHN BEAN TECHNOLOGIES CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Consolidation***

The consolidated financial statements include the accounts of John Bean Technologies Corporation (JBT, we, or the Company) and all wholly-owned subsidiaries. All intercompany investments, accounts, and transactions have been eliminated.

***Discontinued Operations***

On August 1, 2023, the Company completed the sale of its former AeroTech business segment ("AeroTech") to Oshkosh Corporation, a Wisconsin corporation (the "Purchaser") in exchange for cash consideration of \$808.2 million, (the "Transaction"). As a result, the financial results of AeroTech have been presented as discontinued operations in the Consolidated Statements of Income for all periods presented. The assets and liabilities of AeroTech are reflected as assets and liabilities of discontinued operations on the Consolidated Balance Sheets for prior periods presented. The operating results and cash flows of AeroTech have been reported through July 31, 2023, the date immediately prior to the closing date of the Transaction. Amounts pertaining to results of operations, financial condition and cash flows throughout the document are from the Company's continuing operations unless otherwise noted. Refer to Note 2, Discontinued Operations, for further discussion.

***Business Segments***

The Company has determined that it operates as a single reportable segment for continuing operations, with the AeroTech reportable segment considered as a discontinued operation as of June 30, 2023. The Company's Chief Executive Officer is the chief operating decision maker (CODM), who reviews the Company's financial information presented on a consolidated basis for purposes of allocating resources and evaluating the Company's financial performance. The key measures reviewed by the CODM for these purposes are most notably Adjusted EBITDA from continuing operations and Adjusted EBITDA margin from continuing operations. Adjusted EBITDA is EBITDA adjusted for items that are not reflective of ongoing operations.

***Use of estimates***

Preparation of financial statements that follow U.S. GAAP requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

***Cash and cash equivalents***

Cash and cash equivalents consist of cash and highly liquid investments with original maturities of three months or less.

***Marketable Securities***

The Company may invest portions of its excess cash in different marketable securities. Marketable securities with original maturities of three months or more are classified as held-to-maturity debt securities. Interest income is recorded as it is earned within Interest income in the Consolidated Statements of Income.

***Allowance for credit losses***

The measurement of expected credit losses under the Current Expected Credit Loss ("CECL") methodology is applicable to financial assets measured at amortized cost, which includes trade receivables, contract assets, and non-current receivables. An allowance for credit losses under the CECL methodology is determined using the loss rate approach and measured on a collective (pool) basis when similar risk characteristics exist. Where financial instruments do not share risk characteristics, they are evaluated on an individual basis. The CECL allowance is based on relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses as of December 31, 2023 and 2022 was \$4.9 million and \$6.5 million, respectively.

### ***Inventories***

Inventories are stated at the lower of cost or net realizable value, which includes an estimate for excess and obsolete inventories. Inventory costs include those costs directly attributable to products, including all manufacturing overhead but excluding costs to distribute. Cost is determined on the first-in, first-out ("FIFO") basis.

During the fourth quarter of 2023, the Company changed its methodology for valuing certain inventories to the FIFO cost method from the last-in, first-out ("LIFO") cost method. The change was applicable to inventories that were previously accounted for on a LIFO basis within both continuing operations and historically owned discontinued operations. The Company concluded that the FIFO basis of accounting is preferable as it provides a better matching of costs and revenues, more closely resembles the physical flow of inventory, better reflects the acquisition cost of inventory on the balance sheet, conforms the Company's method of valuation to a single method, and results in improved comparability with industry peers.

The effects of this change in accounting principle have been retrospectively applied to all periods presented and a cumulative effect adjustment was recorded to increase the January 1, 2021 inventory balance by \$19.4 million, increase current assets of discontinued operations by \$28.3 million, and increase retained earnings by \$35.3 million, net of tax. The Consolidated Statements of Income for the years ended December 31, 2022 and 2021, Consolidated Statements of Cash Flows for the years ended December 31, 2022 and 2021, and the Condensed Consolidated Balance Sheet as of December 31, 2022, have been retrospectively adjusted to reflect the change in accounting principle.

The following tables reflect the effect of the change in accounting principle on the consolidated financial statements as of and for the year ended December 31, 2023:

#### **Consolidated Statements of Income**

(in millions)	As Computed under LIFO	Effect of Change	As Reported
Cost of products	\$ 986.9	\$ (2.2)	\$ 984.7
Income tax provision	22.9	0.6	23.5
Income from continuing operations	127.7	1.6	129.3
Income from discontinued operations, net of taxes	478.0	(24.7)	453.3
Net income	605.7	(23.1)	582.6

#### **Basic earnings per share:**

Income from continuing operations	\$ 3.99	\$ 0.05	\$ 4.04
Income from discontinued operations	14.94	(0.77)	14.17
Net income	\$ 18.93	\$ (0.72)	\$ 18.21

#### **Diluted earnings per share:**

Income from continuing operations	\$ 3.97	\$ 0.05	\$ 4.02
Income from discontinued operations	14.88	(0.77)	14.11
Net income	\$ 18.85	\$ (0.72)	\$ 18.13

#### **Consolidated Statements of Comprehensive Income**

(In millions)	As Computed under LIFO	Effect of Change	As Reported
Comprehensive income	\$ 614.2	\$ (23.1)	\$ 591.1

#### **Consolidated Balance Sheets**

(in millions)	As Computed under LIFO	Effect of Change	As Reported
Inventories	\$ 212.6	\$ 26.3	\$ 238.9
Other current liabilities	114.0	4.1	118.1
Other liabilities	63.4	2.7	66.1
Retained earnings	1,444.1	19.5	1,463.6

## Consolidated Statements of Cash Flows

(In millions)	As Computed under LIFO	Effect of Change	As Reported
<b>Cash flows from continuing operating activities:</b>			
Income from continuing operations	\$ 127.7	\$ 1.6	\$ 129.3
Adjustments to reconcile income from continuing operations to cash provided by continuing operating activities:			
LIFO expense	2.2	(2.2)	—
Change in operating assets and liabilities from continuing operations:			
Other assets and liabilities, net	28.5	0.6	29.1
Cash provided by continuing operating activities	74.2	—	74.2

The following tables reflect the impact to the financial statement line items as a result of the change in accounting principle for the prior periods presented in the accompanying financial statements:

## Consolidated Statements of Income

	Year Ended December 31, 2022			Year Ended December 31, 2021		
(In millions, except per share data)	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted
Cost of products	\$ 977.6	\$ (3.7)	\$ 973.9	\$ 840.8	\$ (1.2)	\$ 839.6
Income tax provision	15.3	0.9	16.2	26.7	0.3	27.0
Income from continuing operations	101.0	2.8	103.8	91.6	0.9	92.5
Income from discontinued operations, net of taxes	29.7	3.9	33.6	26.8	(0.2)	26.6
Net income	130.7	6.7	137.4	118.4	0.7	119.1
<b>Basic earnings per share:</b>						
Income from continuing operations	\$ 3.15	\$ 0.09	\$ 3.24	\$ 2.86	\$ 0.03	\$ 2.89
Income from discontinued operations	0.93	0.12	1.05	0.84	(0.01)	0.83
Net income	\$ 4.08	\$ 0.21	\$ 4.29	\$ 3.70	\$ 0.02	\$ 3.72
<b>Diluted earnings per share:</b>						
Income from continuing operations	\$ 3.14	\$ 0.09	\$ 3.23	\$ 2.85	\$ 0.03	\$ 2.88
Income from discontinued operations	0.93	0.12	1.05	0.84	(0.01)	0.83
Net income	\$ 4.07	\$ 0.21	\$ 4.28	\$ 3.69	\$ 0.02	\$ 3.71

## Consolidated Statements of Comprehensive Income

	Year Ended December 31, 2022			Year Ended December 31, 2021		
(In millions)	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted
Comprehensive income	\$ 123.8	\$ 6.7	\$ 130.5	\$ 140.9	\$ 0.7	\$ 141.6

## Consolidated Balance Sheet

(In millions)	December 31, 2022		
	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted
Inventories	\$ 239.8	\$ 24.2	\$ 264.0
Current assets of discontinued operations	216.1	33.4	249.5
Other current liabilities	108.2	3.6	111.8
Other liabilities	79.9	11.3	91.2
Retained earnings	851.3	42.7	894.0

## Consolidated Statements of Cash Flows

(In millions)	Year Ended December 31, 2022			Year Ended December 31, 2021		
	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted	As Reported <sup>(1)</sup>	Effect of Change	As Adjusted
<b>Cash flows from continuing operating activities:</b>						
Income from continuing operations	\$ 101.0	\$ 2.8	\$ 103.8	\$ 91.6	\$ 0.9	\$ 92.5
Adjustments to reconcile income from continuing operations to cash provided by						
LIFO expense	3.6	(3.6)	—	1.1	(1.1)	—
Change in operating assets and liabilities from continuing operations:						
Other assets and liabilities, net	11.9	0.8	12.7	5.2	0.2	5.4
Cash provided by continuing operating activities	135.2	—	135.2	174.9	—	174.9

<sup>(1)</sup> As Reported represents the consolidated financial statement balances that have been recast for discontinued operations presentation.

### Property, plant, and equipment

Property, plant, and equipment are recorded at cost. Depreciation for financial reporting purposes is provided principally on the straight-line basis over the estimated useful lives of the assets (land improvements—20 to 35 years; buildings—20 to 50 years; and machinery and equipment—3 to 20 years). Gains and losses are reflected in the Selling, general and administrative expense on the Consolidated Statements of Income upon the sale or retirement of assets. Expenditures that extend the useful lives of property, plant, and equipment are capitalized and depreciated over the estimated new remaining life of the asset. Leasehold improvements are recorded at cost and depreciated over the standard life of the type of asset or the remaining life of the lease, whichever is shorter.

### Capitalized software costs

We capitalize costs incurred to purchase software or internal and external costs incurred during the application development stage of software projects. These costs are amortized on a straight-line basis over the estimated useful lives of the assets. For capitalized software, the useful lives range from three to ten years.

We capitalize costs incurred with the implementation of cloud computing arrangements that are service contracts, consistent with our policy for software developed or obtained for internal use.

## ***Goodwill***

The Company tests goodwill for impairment annually during the fourth quarter and whenever events occur or changes in circumstances indicate that impairment may have occurred. Impairment testing is performed for each of the Company's reporting units by first assessing qualitative factors to see if further testing of goodwill is required. Qualitative factors may include, but are not limited to economic conditions, industry and market considerations, cost factors, overall financial performance of the reporting units and other entity and reporting unit specific events. If the Company concludes that it is more likely than not that a reporting unit's fair value is less than its carrying amount based on the qualitative assessment, then a quantitative test is required. The Company may also choose to bypass the qualitative assessment and perform the quantitative test. In performing the quantitative test, the Company determines the fair value of a reporting unit using the "income approach" valuation method. The Company uses a discounted cash flow model in which cash flows anticipated over several periods, plus a terminal value at the end of that time horizon, are discounted to their present value using an appropriate cost of capital rate. Judgment is required in developing the assumptions for the discounted cash flow model. These assumptions include revenue growth rates, profit margin percentages, discount rates, perpetuity growth rates, future capital expenditures, and working capital requirements, among others. If the estimated fair value of a reporting unit exceeds its carrying value, the Company considers that goodwill is not impaired. If the estimated fair value of a reporting unit is less than its carrying value, then the goodwill is impaired. The Company calculates the impairment loss by comparing the fair value of the reporting unit less its carrying amount, including goodwill, and would be limited to the carrying value of the goodwill.

The Company completed its annual goodwill impairment test as of October 31, 2023 using a qualitative assessment approach. As a result of this assessment the Company concluded that it is more likely than not that the fair value of each reporting unit exceeds its carrying value, and therefore it determined that none of its goodwill was impaired. Similar conclusions were reached as of October 31, 2022 and 2021.

## ***Acquired intangible assets***

Intangible assets with finite useful lives are subject to amortization on a straight-line basis over the expected period of economic benefit, which range from less than 4 years to 24 years. The Company evaluates whether events or circumstances have occurred that warrant a revision to the remaining useful lives of intangible assets. In cases where a revision is deemed appropriate, the remaining carrying amounts of the intangible assets are amortized over the revised remaining useful life.

The carrying values of intangible assets with indefinite lives are reviewed for recoverability on an annual basis, and whenever events occur or changes in circumstances indicate that impairment may have occurred. The facts and circumstances considered include an assessment of the recoverability of the cost of intangible assets from future cash flows to be derived from the use of the asset. It is not possible to predict the likelihood of any possible future impairments or, if such an impairment were to occur, the magnitude of any impairment. However, any potential impairment would be limited to the carrying value of the indefinite-lived intangible asset.

For intangible assets with indefinite lives, the Company also evaluates whether events or circumstances have occurred that warrant a revision of their useful lives from an indefinite life to finite useful life. In cases where a revision is deemed appropriate, the carrying amounts of such intangible assets are amortized over the revised finite useful life.

The Company completed its annual evaluation for impairment of all indefinite-lived intangible assets as of October 31, 2023, which did not result in any impairment. Similar conclusions were reached as of October 31, 2022 and 2021.

## ***Impairment of long-lived assets***

Long-lived assets other than goodwill and acquired indefinite-lived intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the long-lived asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that an impairment loss has occurred, the loss is measured as the amount by which the carrying amount of the long-lived asset exceeds its fair value.

We have evaluated the current environment as of December 31, 2023 and the year then ended and have concluded there is no event or circumstance that has caused an impairment of our long-lived assets. We will continue to monitor the environment to determine whether the impacts to the Company represent an event or change in circumstances that may trigger a need to assess for useful life revision or impairment.



### ***Equity Method Investment***

During the third quarter of 2023, the Company acquired an equity method investment for \$10.4 million in InnospeXion ApS, a Danish company, which was recorded in Other assets on the Consolidated Balance Sheet. The Company uses the equity method of accounting when it has significant influence or when it has more than a minor ownership interest or minor influence over an investee's operations, but does not have a controlling financial interest. Initial investments are recorded at cost (including certain transaction costs) and are adjusted by the Company's share of the investee's undistributed earnings and losses. The Company evaluates its equity method investments for impairment whenever events or changes in circumstances indicate that the carrying amounts of such investments may not be recoverable.

### ***Revenue recognition***

Revenue is measured based on consideration specified in a contract with a customer, and excludes any sales incentives. The Company recognizes revenue when it satisfies a performance obligation by transferring control of a product or service to a customer.

### ***Performance Obligations & Contract Estimates***

A performance obligation is a promise in a contract to transfer a distinct good or service to the customer. A contract's transaction price is allocated to each distinct performance obligation based on its respective stand-alone selling price and recognized as revenue when, or as, the performance obligation is satisfied.

The Company's contracts with customers often include multiple promised goods and/or services. For instance, a contract may include equipment, installation, optional warranties, periodic service calls, etc. The Company frequently has contracts for which the equipment and installation are considered a single performance obligation. In these instances the installation services are not separately identifiable as the installation goes above and beyond the basic assembly, set-up and testing and therefore significantly customizes or modifies the equipment. However, the Company also has contracts where the installation services are deemed to be separately identifiable as the nature of these services are considered basic assembly, set-up and testing, and are therefore deemed to be a separate performance obligation. This generally occurs in contracts where the Company manufactures standard equipment.

When a performance obligation is separately identifiable, as defined in ASC 606, *Revenue from Contracts with Customers*, the Company allocates a portion of the contract price to the obligation and recognizes it separately from the other performance obligations. Contract price allocation among multiple performance obligations is based on the relative standalone selling price of each distinct good or service in the contract. When not sold separately, an estimate of the standalone selling price is determined using expected cost plus a reasonable margin.

The timing of revenue recognition for each performance obligation is either over time as control transfers or at a point in time. The Company recognizes revenue over time for contracts that provide service over a period of time, for refurbishments of customer-owned equipment, and for highly customized equipment for which the Company has a contractual, enforceable right to collect payment upon customer cancellation for performance completed to date. Revenue generated from standard equipment, highly customized equipment contracts without an enforceable right to payment for performance completed to date, as well as aftermarket parts and a portion of aftermarket services sales, are recognized at a point in time.

The Company utilizes the "cost-to-cost" input method to recognize product revenue over time. The Company measures progress based on costs incurred to date relative to total estimated cost at completion. Incurred cost represents work performed, which corresponds with, and therefore depicts, the transfer of control to the customer. Contract costs include labor, material, and certain allocated overhead expense. Material costs are considered incurred, and therefore included in the cost-to-cost measure of progress, when they are used in manufacturing and therefore customize the asset. Cost estimates are based on assumptions and estimates to project the outcome of future events; including the estimated labor and material costs required to complete open projects. During the year, we recognized \$615.2 million in revenue for over time projects using the cost-to-cost method.

Revenue attributable to equipment which qualifies as point in time is recognized when customers take control of the asset. For equipment where installation is separately identifiable, the Company generally determines that control transfers when the customer has obtained legal title and the risks and rewards of ownership, which is dependent upon the shipping terms within the contract. For customized equipment where installation is not separately identifiable, but where the Company does not have an enforceable right to payment for performance completed to-date, it defines control transfer as the point in time in which it is able to objectively verify that the customer has the capability of full use of the asset as intended per the contract. Service revenue is recognized over time either proportionately over the period of the underlying contract or when services are complete, depending on the terms of the arrangement.

Any expected losses for a contract are charged to earnings, in total, in the period such losses are identified.

The Company generally bills customers in advance, and progress billings generally are issued upon the completion of certain phases of the work as stipulated in the contract. The Company may extend credit to customers in line with industry standards where it is strategically advantageous.

### ***Research and development***

The objectives of the research and development programs are to create new products and business opportunities in relevant fields, and to improve existing products. Research and development costs are expensed as incurred. Research and development expense of \$20.5 million, \$23.0 million, and \$22.0 million for 2023, 2022 and 2021, respectively, is recorded in Selling, general and administrative expense.

### ***Income taxes***

The Company's provision for income taxes includes amounts payable or refundable for the current year, the effects of deferred taxes and impacts from uncertain tax positions, if applicable. We establish deferred tax liabilities or assets for temporary differences between financial and tax reporting basis and subsequently adjust them to reflect changes in tax rates expected to be in effect when the temporary differences reverse. We record a valuation allowance reducing deferred tax assets when it is more likely than not that such assets will not be realized. Valuation allowances are evaluated periodically and may be subject to change in future reporting periods.

We recognize tax benefits in our financial statements from uncertain tax positions only if it is more likely than not that the tax position will be sustained based on the technical merits of the position. The amount we recognize is measured as the largest amount of benefit that is greater than 50 percent likely of being realized upon resolution. Future changes related to the expected resolution of uncertain tax positions could affect tax expense in the period when the change occurs. Interest and penalties related to underpayment of income taxes are classified as income tax expense.

We monitor for changes in tax laws and reflect the impacts of tax law changes in the period of enactment. When there is refinement to tax law changes in subsequent periods, we account for the new guidance in the period when it becomes known.

### ***Stock-based employee compensation***

The Company measures compensation cost on restricted stock awards based on the market price of common stock at the grant date and the number of shares awarded. The compensation cost for each award is recognized ratably over the lesser of the stated vesting period or the period until the employee becomes retirement eligible, after taking into account forfeitures.

### ***Foreign currency***

Financial statements of operations for which the U.S. dollar is not the functional currency are translated to the U.S. dollar prior to consolidation. Assets and liabilities are translated at the exchange rate in effect at the balance sheet date, while income statement accounts are translated at the average exchange rate for each period. For these operations, translation gains and losses are recorded as a component of accumulated other comprehensive loss in stockholders' equity until the foreign entity is sold or liquidated.

### ***Derivative financial instruments***

Derivatives are recognized in the Consolidated Balance Sheets at fair value, with classification as current or non-current based upon the maturity of the derivative instrument. The Company does not offset fair value amounts for derivative instruments held with the same counterparty. Changes in the fair value of derivative instruments are recorded in current earnings or deferred in accumulated other comprehensive loss, depending on the type of hedging transaction and whether a derivative is designated as, and is effective as, a hedge.

In the Consolidated Statements of Income, earnings from foreign currency derivatives related to sales and remeasurement of sales-related assets, liabilities and contracts are recorded in revenue, while earnings from foreign currency derivatives related to purchases and remeasurement of purchase-related assets, liabilities and contracts are recorded in cost of products. Earnings from foreign currency derivatives related to cash management of foreign currencies throughout the world and remeasurement of cash are recorded in selling, general and administrative expenses.

When hedge accounting is applied, the Company ensures that the derivative is highly effective at offsetting changes in anticipated cash flows of the hedged item or transaction. Changes in fair value of derivatives that are designated as cash flow hedges are deferred in accumulated other comprehensive income (loss) until the underlying transactions are recognized in earnings. At such time, related deferred hedging gains or losses are also recorded in earnings on the same line as the hedged item. Effectiveness is assessed at the inception of the hedge. The Company documents the risk management strategy and method for assessing hedge effectiveness at the inception of and throughout the term of each hedge.

The Company's cross-currency swap agreements synthetically swap U.S. dollar denominated fixed rate debt for Euro denominated fixed rate debt and are designated as net investment hedges for accounting purposes. The gains or losses on these derivative instruments are included in the foreign currency translation component of other comprehensive income until the net investment is sold, diluted, or liquidated. Interest payments received for the cross currency swaps are excluded from the net investment hedge effectiveness assessment and are recorded in interest income on the Consolidated Statements of Income.

For derivatives with components excluded from the assessment of hedge effectiveness, the accumulated gains or losses recorded in accumulated other comprehensive income (loss) on such excluded components in a qualifying cash flow or net investment hedging relationship are reclassified to earnings on a systematic and rational basis over the hedge term.

Cash flows from derivative contracts are reported in the consolidated statements of cash flows in the same categories as the cash flows from the underlying transactions.

## ***Leases***

### ***Lessee accounting***

The Company leases office space, manufacturing facilities and various types of manufacturing and data processing equipment. Leases of real estate generally provide that the Company pays for repairs, property taxes and insurance. At the inception of an arrangement, the Company determines whether the arrangement is or contains a lease based on whether the contract conveys the right to control the use of identified property, plant or equipment for a period of time in exchange for consideration. Leases are classified as operating or finance leases at the commencement date of the lease. Operating leases are included in operating lease right of use ("ROU") assets, other current liabilities, and operating lease liabilities in the Consolidated Balance Sheets, which are reported within other assets, other current liabilities and other liabilities, respectively. Lease liabilities are classified between current and long-term liabilities based on their payment terms. The ROU asset balance for finance leases is included in property, plant, and equipment, net in the Consolidated Balance Sheets. In accordance with the standard, the Company has elected not to recognize leases with terms of less than one year on the Consolidated Balance Sheets.

ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent an obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. As the implicit rate is generally not readily determinable for most of its leases, the Company uses its incremental borrowing rate at commencement date in determining the present value of lease payments. We determine the incremental borrowing rate for all leases, based on the rate of interest that the Company would have to pay to borrow an amount equal to the lease payments on a collateralized basis over a similar term. The Company uses an unsecured borrowing rate and risk-adjusts that rate to approximate a collateralized rate. The operating lease ROU asset also includes prepaid rent and reflects the unamortized balance of lease incentives. Lease expense for operating leases is recognized on a straight-line basis over the lease term.

The Company does not separate lease and non-lease components for leases other than leases of vehicles and communication equipment. For the asset categories of real estate, manufacturing, office and IT equipment, the Company accounts for the lease and non-lease components as a single lease component.

The Company's leases may include renewal and termination options, which extend the lease term if the Company concludes that it is reasonably certain that it will exercise the option. The exercise of lease renewal options is at the Company's sole discretion. Certain leases also include options to purchase the leased property. The depreciable life of the ROU assets are limited by the expected lease term, unless there is a transfer of title or purchase option reasonably certain of exercise. Our lease agreements may contain variable costs such as common area maintenance, insurance, real estate taxes or other costs. Variable lease costs are expensed as incurred on the Consolidated Statements of Income.

The Company's lease agreements do not contain any material residual value guarantees.

### *Lessor accounting*

The Company leases certain equipment, such as high capacity industrial extractors, to customers.

In most instances, the Company includes maintenance as a component of the lease agreement. Lease accounting requires lessors to separate lease and non-lease components and further defines maintenance as a non-lease component. The Company combines lease and non-lease components where the components meet both of the following criteria:

- The timing and pattern of transfer to the lessee of the lease and non-lease component are the same, and
- The lease component, if accounted for separately, would be classified as an operating lease.

As such, the leased asset and its respective maintenance component are accounted for as a single component.

In certain leases, consumables are included as a non-lease component. For these leases, the components do not qualify for the practical expedient as the timing and pattern of transfer to the lessee are not the same. In these instances, the non-lease component will be accounted for in accordance with ASC 606.

The Company monitors the risk associated with residual value of its leased assets. It reviews on an annual basis or more often as deemed necessary, and adjusted residual values and useful lives of equipment leased to outside parties, as appropriate. Adjustments to residual values result in an adjustment to depreciation expense. The Company's annual review is based on a long-term view considering historical market price changes, market price trends, and expected life of the equipment.

Lease agreements with the Company's customers do not contain any material residual value guarantees. Certain lease agreements include terms and conditions resulting in variable lease payments. These payments typically rely upon the usage of the underlying asset.

Certain lease agreements provide renewal options, including some leases with an evergreen renewal option. The exercise of the lease renewal option is at the sole discretion of the lessee. In most instances, the lease can only be terminated in cases of breach of contract. In these instances, termination fees do not apply. Certain lease agreements also allow the lessee to purchase the leased asset at fair market value or a specific agreed upon price. The exercise of the lease purchase option is at the sole discretion of the lessee.

### ***Recently Adopted Accounting Standards***

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform—Facilitation of the Effects of Reference Rate Reform on Financial Reporting. ASU 2020-04 provides that an entity can elect not to apply certain required modification accounting in U.S. GAAP to contracts where all changes to the critical terms relate to reference rate reform (e.g., the expected discontinuance of LIBOR and the transition to an alternative reference interest rate, etc.). In addition, the rule provides optional expedients and exceptions that enable entities to continue to apply hedge accounting for hedging relationships where one or more of the critical terms change due to reference rate reform. The rule became effective for all entities as of March 12, 2020 and is set to expire after December 31, 2024 as per ASU 2022-06, issued in December 2022. During 2023, the Company adopted the practical expedient provided under ASU 2020-04 related to its debt and interest rate swap arrangements and as such, any amendments are treated as a continuation of the existing agreements and no gain or loss on the modification is recorded.

### ***Recently Issued Accounting Standards Not Yet Adopted***

In November 2023, the FASB issued ASU 2023-07, Segment Reporting - Improvements to Reportable Segment Disclosures. The amendments in ASU 2023-07 improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, the amendments enhance interim disclosure requirements, clarify circumstances in which an entity can disclose multiple segment profit and loss measures, and provide new segment disclosure requirements for entities with a single reportable segment. The amendments in ASU 2023-07 will be applied retrospectively to all prior periods presented in the financial statements and are effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is evaluating the effect of adopting ASU 2023-07 on its disclosures.

In December 2023, the FASB issued ASU 2023-09, Income Taxes - Improvements to Income Tax Disclosures, which amends Topic 740, Income Taxes. ASU 2023-09 improves the transparency of income tax disclosures by requiring (1) consistent categories and greater disaggregation of information in the rate reconciliation and (2) income taxes paid disaggregated by jurisdiction. It also includes certain other amendments to improve the effectiveness of income tax disclosures. The amendments in ASU 2023-09 will become effective for the Company as of January 1, 2025 and will be applied on a prospective basis with the option to apply the standard retrospectively. The Company expects ASU 2023-09 to only impact disclosures, with no impacts to results of operations, cash flows, and financial condition.

### **NOTE 2. DISCONTINUED OPERATIONS**

As disclosed in Note 1, on August 1, 2023, the Company completed the sale of AeroTech to the Purchaser in exchange for cash consideration of \$808.2 million. The Transaction was completed pursuant to the Stock and Asset Purchase Agreement ("Purchase Agreement"), dated May 26, 2023, by and between the Company and Purchaser to sell AeroTech and is subject to post-closing purchase price adjustments under the Purchase Agreement. The Company recognized a gain on the Transaction of \$443.7 million, net of \$131.4 million of income taxes on the transaction, which is recognized in Income from discontinued operations within the Consolidated Statements of Income for the year ended December 31, 2023. Income taxes on the transaction were reduced by \$17.9 million, driven by a tax benefit allocated to discontinued operations from the sale of a subsidiary in the period ending December 31, 2023. The sale of AeroTech supports the Company's strategy to become a pure-play food and beverage solutions provider.

In connection with the Transaction, the Company and the Purchaser entered into a Transition Services Agreement (the "TSA") for the provision of information technology related services for 12 months and of other services for up to 6 months to support the transition of the AeroTech business, subject to the terms and conditions set forth therein. In addition, the TSA provides the Purchaser options to extend the term for information technology related services for up to another 6 months. TSA income is recognized as services are performed, and the income earned is recorded in Selling, general and administrative expense within the Condensed Consolidated Statements of Income to offset the costs incurred to support the TSA. During the year ended December 31, 2023, the Company's cash inflow from the Purchaser related to the TSA was \$1.4 million.



### ***Summarized Discontinued Operations Financial Information***

The following table summarizes the results of operations classified as discontinued operations, net of taxes, in the Consolidated Statements of Income for the years ended December 31, 2023, 2022, and 2021.

(In millions)	Year Ended December 31,		
	2023	2022	2021
<b>Revenue</b>	\$ 344.1	\$ 575.7	\$ 467.5
<b>Operating expenses:</b>			
Cost of sales	285.3	478.8	381.8
Selling, general and administrative expense	45.3	52.1	50.2
<b>Operating income</b>	13.5	44.8	35.5
Interest expense	2.0	1.6	1.3
Gain on sale of AeroTech	557.2	—	—
<b>Income from discontinued operations before income taxes</b>	568.7	43.2	34.2
Income tax provision	115.4	9.6	7.6
<b>Income from discontinued operations, net of taxes</b>	<u>\$ 453.3</u>	<u>\$ 33.6</u>	<u>\$ 26.6</u>

In accordance with ASC 205-20, Allocation of Interest to Discontinued Operations, the Company elected to allocate interest expense to discontinued operations for the Company's debt that is not directly attributed to the AeroTech business. Interest expense was allocated based on a ratio of net assets of discontinued operations to the sum of consolidated net assets and consolidated debt.

The following table provides a reconciliation of the carrying amounts of the major classes of assets and liabilities which are included in assets and liabilities of discontinued operations in the accompanying Consolidated Balance Sheets as of December 31, 2022:

(In millions)	<u>December 31, 2022</u>
<b>Assets:</b>	
Cash and cash equivalents	\$ 1.4
Trade receivables, net of allowances	98.5
Contract assets	24.5
Inventories	116.1
Other current assets	9.0
Total current assets of discontinued operations	<u>\$ 249.5</u>
Property, plant and equipment, net of accumulated depreciation of \$40.4	\$ 24.5
Goodwill	37.7
Intangible assets, net	15.3
Other assets	8.3
Total non-current assets of discontinued operations	<u>\$ 85.8</u>
<b>Liabilities:</b>	
Accounts payable	\$ 66.4
Advance and progress payments	20.9
Other current liabilities	30.5
Total current liabilities of discontinued operations	<u>\$ 117.8</u>
Total non-current liabilities of discontinued operations	<u>\$ 11.1</u>

### NOTE 3. ACQUISITIONS

During 2022, the Company acquired 100% of the voting equity of two businesses. The Company did not make any acquisitions during 2023. A summary of the acquisitions made during 2022 is as follows:

Date	Type	Company/Product Line	Location
September 1, 2022	Stock	Bevcorp, LLC ("Bevcorp")	Eastlake, Ohio
A provider of beverage processing and packaging solutions in blending, handling, filling, and closing technologies. The Bevcorp acquisition expands the Company's presence in the ready-to-drink carbonated beverage production market and provides significant cross-selling opportunity in filling and seaming food and beverage applications.			
July 1, 2022	Stock	Alco-food-machines GmbH & Co. KG ("Alco")	Bad Iburg, Germany
A provider of further food processing equipment and production lines for a broad range of food applications. The Alco acquisition extends the Company's capabilities in further processing offerings and strengthens existing full line offerings.			

Each acquisition has been accounted for as a business combination. Tangible and identifiable intangible assets acquired and liabilities assumed were recorded at their respective estimated fair values. The excess of the consideration transferred over the estimated fair value of the net assets received has been recorded as goodwill. The factors that contributed to the recognition of goodwill primarily relate to acquisition-driven anticipated cost savings and revenue enhancement synergies coupled with the assembled workforce acquired.

(In millions)	Bevcorp <sup>(1)</sup>	Alco <sup>(2)</sup>	Total
Financial assets	\$ 20.8	\$ 9.1	\$ 29.9
Inventories	33.1	11.7	44.8
Property, plant and equipment	5.5	0.9	6.4
Customer relationship <sup>(3)</sup>	127.0	9.2	136.2
Patents and acquired technology <sup>(3)</sup>	3.8	4.7	8.5
Trademarks <sup>(3)</sup>	10.0	3.2	13.2
Financial liabilities	(18.7)	(19.9)	(38.6)
Total identifiable net assets	\$ 181.5	\$ 18.9	\$ 200.4
Cash consideration paid	\$ 294.9	\$ 44.0	\$ 338.9
Cash acquired	5.7	3.9	9.6
Net consideration	\$ 289.2	\$ 40.1	\$ 329.3
Goodwill <sup>(4)</sup>	\$ 113.4	\$ 25.1	\$ 138.5

- (1) The purchase accounting for Bevcorp was final as of March 31, 2023. During the quarter ended March 31, 2023, the Company recorded an increase in cash consideration paid of \$1.1 million due to finalization of the working capital adjustments, and refined estimates for financial liabilities by (\$1.0) million, resulting in a corresponding net increase in residual goodwill of \$0.1 million for Bevcorp.
- (2) The purchase accounting for Alco was final as of June 30, 2023. During the quarter ended March 31, 2023, the Company made no significant measurement period adjustments for this acquisition. During the quarter ended June 30, 2023, the Company recorded a decrease in cash consideration paid by \$1.1 million due to the finalization of the working capital adjustments, resulting in a corresponding decrease in goodwill for Alco.
- (3) The acquired intangible assets are amortized on a straight-line basis over their estimated useful lives, which range from six to twenty-four years. The intangible assets acquired in 2022 have weighted average useful lives of twenty-three years for trademarks, twenty years for customer relationship, and seven years for patents and acquired technology.
- (4) The Company expects goodwill of \$135.4 million from these acquisitions to be deductible for income tax purposes.

#### NOTE 4. INVENTORIES

Inventories as of December 31, consisted of the following:

(In millions)	2023	2022
Raw materials	\$ 28.7	\$ 33.6
Work in process	48.1	54.6
Finished goods	181.8	195.0
Gross inventories before valuation adjustments	258.6	283.2
Valuation adjustments	(19.7)	(19.2)
Net inventories	<u>\$ 238.9</u>	<u>\$ 264.0</u>

#### NOTE 5. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment as of December 31, consisted of the following:

(In millions)	2023	2022
Land and land improvements	\$ 15.2	\$ 14.9
Buildings	119.6	113.1
Machinery and equipment	408.3	401.3
Construction in process	21.6	22.1
	564.7	551.4
Accumulated depreciation	(316.7)	(306.0)
Property, plant and equipment, net	<u>\$ 248.0</u>	<u>\$ 245.4</u>

#### NOTE 6. OTHER ASSETS

Other assets as of December 31, consisted of the following:

(In millions)	2023		2022	
	Carrying Amount	Accumulated Amortization	Carrying Amount	Accumulated Amortization
Capitalized software	\$ 119.0	\$ 49.9	\$ 120.7	\$ 34.9
Cloud computing arrangement implementation costs	31.6	9.4	11.8	4.8
Other	102.5	—	90.3	—
Total other assets	<u>\$ 253.1</u>	<u>\$ 59.3</u>	<u>\$ 222.8</u>	<u>\$ 39.7</u>

Capitalized software amortization expense was \$14.4 million, \$4.5 million, and \$3.7 million for 2023, 2022, and 2021, respectively. Amortization expense related to cloud computing arrangement implementation costs was \$2.2 million, \$1.3 million, and \$1.3 million for 2023, 2022, and 2021, respectively.

## NOTE 7. GOODWILL AND INTANGIBLE ASSETS

The changes in the carrying amount of goodwill were as follows:

(In millions)

Balance as of January 1, 2022	\$ 646.7
Acquisitions	141.0
Currency translation	(17.6)
Balance as of December 31, 2022	770.1
Acquisitions	(1.0)
Currency translation	10.4
Balance as of December 31, 2023	<u>\$ 779.5</u>

Intangible assets consisted of the following:

(In millions)	2023		2022	
	Carrying Amount	Accumulated Amortization	Carrying Amount	Accumulated Amortization
Customer relationships	\$ 424.6	\$ 148.0	\$ 420.8	\$ 118.6
Patents and acquired technology	173.3	109.1	169.6	90.6
Trademarks	54.3	16.7	53.1	14.6
Indefinite lived intangibles assets	10.5	—	10.4	—
Other	8.8	8.8	8.6	8.6
Total intangible assets	<u>\$ 671.5</u>	<u>\$ 282.6</u>	<u>\$ 662.5</u>	<u>\$ 232.4</u>

Intangible asset amortization expense was \$46.1 million, \$41.1 million, and \$36.7 million for 2023, 2022 and 2021, respectively. Annual amortization expense for intangible assets is estimated to be \$44.2 million in 2024, \$43.2 million in 2025, \$41.5 million in 2026, \$38.1 million in 2027, and \$34.1 million in 2028.

## NOTE 8. DEBT

The components of the Company's borrowings as of December 31, were as follows:

(In millions)	Maturity Date	2023	2022
Revolving credit facility <sup>(1)</sup>	December 14, 2026	\$ 250.0	\$ 584.6
Less: unamortized debt issuance costs		(0.8)	(2.2)
Revolving credit facility, net		<u>\$ 249.2</u>	<u>\$ 582.4</u>
Convertible senior notes <sup>(2)</sup>	May 15, 2026	\$ 402.5	\$ 402.5
Less: unamortized debt issuance costs		(5.3)	(7.6)
Convertible senior notes, net		<u>\$ 397.2</u>	<u>\$ 394.9</u>
Long-term debt, net		<u>\$ 646.4</u>	<u>\$ 977.3</u>

(1) Weighted-average interest rate at December 31, 2023 was 6.75%

(2) Effective interest rate for the Notes (as defined below) for the quarter ended December 31, 2023 was 0.82%



Components of interest expense recognized for the 0.25% Convertible Senior Notes due 2026 (the "Notes") were as follows for the years ended December 31:

(In millions)	2023	2022	2021
Contractual interest expense	\$ 1.0	\$ 1.0	\$ 0.6
Interest cost related to amortization of issuance costs	2.2	2.2	1.3
Total interest expense	<u>\$ 3.2</u>	<u>\$ 3.2</u>	<u>\$ 1.9</u>

### Five-year Revolving Credit Facility

On June 19, 2018, the Company entered into a Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, National Association, as administrative agent, and the other lenders party thereto. The Credit Agreement provided for a \$1 billion revolving credit facility that matures in June 2023. The borrowings under the Credit Agreement were used to repay in full all outstanding indebtedness under the previous credit agreement. On May 25, 2021, the Company entered into the first amendment to the Credit Agreement to permit the issuance of the Convertible Senior Notes described below. On December 14, 2021, the Company entered into the second amendment to increase its borrowing limit from \$1 billion to \$1.3 billion, extend the maturity of the Credit Agreement from June 2023 to December 2026, and modified the leverage calculation to differentiate between secured debt and total debt. Revolving loans under the credit facility bear interest, at the Company's option, at 1) SOFR (subject to a floor rate of zero) plus 10 basis points, or 2) an alternative base rate (which is the greater of Wells Fargo's Prime Rate, the Federal Funds Rate plus 50 basis points, or SOFR (subject to a floor rate of zero) plus 1.1% , plus, in each case, a margin dependent on the leverage ratio.

The Company is required to make periodic interest payments on borrowed amounts and to pay an annual commitment fee of 15.0 to 30.0 basis points, depending on its leverage ratio. As of December 31, 2023, the Company had \$250.0 million drawn on and \$1,043.8 million of availability under the revolving credit facility. The ability to use this availability is limited by the leverage ratio covenant described below.

The obligations under the Credit Agreement are guaranteed by the Company's domestic and certain foreign subsidiaries and subsequently formed or acquired subsidiaries (the "Guarantors"). The obligations under the Credit Agreement are secured by a first-priority security interest in substantially all of the Guarantor's tangible and intangible personal property and a pledge of the capital stock of permitted borrowers and certain Guarantors.

The Company's credit facility includes restrictive covenants that, if not met, could lead to renegotiation of its credit facility, a requirement to repay its borrowings, and/or a significant increase in its cost of financing. Restrictive covenants include a minimum interest coverage ratio, a maximum leverage ratio, as well as certain events of default.

### Convertible Senior Notes

On May 28, 2021, the Company closed a private offering of \$402.5 million aggregate principal amount of the Company's 0.25% Convertible Senior Notes due 2026 (the "Notes") to qualified institutional buyers, resulting in net proceeds of approximately \$392.2 million after deducting initial purchasers' discounts of the Notes. Interest on the Notes has accrued from May 28, 2021 and is payable semi-annually in arrears on May 15 and November 15 of each year, beginning on November 15, 2021, at a rate of 0.25% per year. The Notes will mature on May 15, 2026 unless earlier converted, redeemed or repurchased. No sinking fund is provided for the Notes.

The initial conversion rate of the Notes is 5.8958 shares of the Company's common stock per \$1,000 principal amount of notes, which is equivalent to an initial conversion price of approximately \$169.61 per share. The conversion rate of the Notes is subject to adjustment upon the occurrence of certain specified events. In addition, upon the occurrence of a make-whole fundamental change (as defined in the indenture governing the Notes (the "Indenture")) or upon a notice of redemption, the Company will, in certain circumstances, increase the conversion rate for a holder that elects to convert its Notes in connection with such make-whole fundamental change or notice of redemption, as the case may be.

On or after March 20, 2024, the Company has the option to redeem for cash all or part of the Notes, if the last reported sales price of the Company's common stock (the "common stock") has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not consecutive), including the trading day immediately preceding the date on which the Company provides redemption notice, during any 30 consecutive trading days ending on, and including, the last trading day immediately before the date the Company sends the related redemption notice. The redemption price of each Note to be redeemed will be the principal amount of such note, plus accrued and unpaid interest to, but excluding, the redemption date. If the Company redeems less than all the outstanding Notes, at least \$100 million aggregate principal amount of Notes must be outstanding and not subject to redemption as of the relevant redemption notice date.

Prior to the close of business on the business day immediately preceding February 15, 2026, the Notes are convertible at the option of the holders only under the following circumstances:

- during any calendar quarter commencing after the calendar quarter ending on September 30, 2021 (and only during such calendar quarter), if the last reported sale price of the common stock for at least 20 trading days (whether or not consecutive) during a period of 30 consecutive trading days ending on, and including, the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price on each applicable trading day;
- during the five business day period after any ten consecutive trading day period (the "measurement period") in which the trading price per \$1,000 principal amount of Notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the common stock and the conversion rate on each such trading day;
- if the Company calls such Notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date, but only with respect to the Notes called (or deemed called) for redemption; or
- upon the occurrence of certain corporate events, as specified in the Indenture governing the Notes.

At any time on or after February 15, 2026, holders may convert their Notes at their option, and in multiples of \$1,000 principal amount, without regard to the foregoing circumstances. Upon conversion, the Company will pay cash up to the aggregate principal amount of the Notes and for the remainder of our conversion obligation in excess of the aggregate principal amount will pay or deliver cash, shares of common stock, or a combination of cash and shares of common stock at the Company's election.

The Notes were not convertible during the year ended December 31, 2023 and none have been converted to date. Also given the daily average market price of the common stock has not exceeded the exercise price since inception, there is no impact to the diluted earnings per share.

Upon the occurrence of a fundamental change (as defined in the Indenture), subject to certain conditions, holders may require the Company to repurchase for cash all or any portion of their Notes in multiples of \$1,000 principal amounts, at its repurchase price, plus accrued and unpaid interest to, but excluding, the repurchase date.

The Notes are senior unsecured obligations and rank equally in right of payment with all of the Company's existing unsubordinated debt and senior in right of payment to any future debt that is expressly subordinated in right of payment to the Notes. The Notes will be effectively subordinated to any of the Company's existing and future secured debt to the extent of the assets securing such indebtedness.

The Indenture includes customary terms and covenants, including certain events of default after which the Notes may become due and payable immediately.

### **Convertible Note Hedge Transactions**

In conjunction with the Notes, the Company paid an aggregate amount of \$65.6 million for the Convertible Note Hedge Transactions (the "Hedge Transactions"). The Hedge Transactions cover, subject to anti-dilution adjustments substantially similar to those in the Notes, approximately 2.4 million shares of the Company's common stock. These are the same number of shares initially underlying the Notes, at a strike price of \$169.61, subject to customary adjustments. The Hedge Transactions will expire upon the maturity of the Notes, subject to earlier exercise or termination.

The Hedge Transactions are expected generally to reduce the potential dilutive effect of the conversion of the Notes and/or offset any cash payments the Company is required to make in excess of the principal amount of the converted Notes, in the event that the market price per share of the Company's common stock, as measured under the terms of the Hedge Transactions, is greater than the Hedge Transactions strike price of \$169.61. The Hedge Transactions meet the criteria in ASC 815-40 to be classified within Stockholders' Equity, and therefore these transactions are not revalued after their issuance.

The Company made a tax election to integrate the Notes and the Hedge Transactions. The accounting impact of this tax election makes the Hedge Transactions deductible as original issue discount interest for tax purposes over the term of the note, and resulted in a \$17.1 million deferred tax asset recorded as an adjustment to Additional paid-in capital on the Balance Sheet as of December 31, 2023 and 2022.

## Warrant Transactions

In addition, concurrently with entering into the Hedge Transactions, the Company separately entered into privately-negotiated Warrant Transactions (the "Warrant Transactions"), whereby the Company sold to the counterparties warrants to acquire, collectively, subject to anti-dilution adjustments, 2.4 million shares of its common stock at an initial strike price of \$240.02 per share. The Company received aggregate proceeds of \$29.5 million from the Warrant Transactions with the counterparties, with such proceeds partially offsetting the costs of entering into the Hedge Transactions. The warrants expire in August 2026. If the market value per share of the common stock, exceeds the strike price of the warrants, the warrants will have a dilutive effect on our earnings per share, unless the Company elects, subject to certain conditions, to settle the warrants in cash. The warrants meet the criteria in ASC 815-40 to be classified within Stockholders' Equity, and therefore the warrants are not revalued after issuance.

## NOTE 9. INCOME TAXES

Domestic and foreign components of income from continuing operations before income taxes and non-controlling interests for the years ended on December 31, are shown below:

(In millions)	2023	2022	2021
Domestic	\$ 65.8	\$ 46.6	\$ 40.4
Foreign	87.3	73.4	79.1
Income before income taxes	<u>\$ 153.1</u>	<u>\$ 120.0</u>	<u>\$ 119.5</u>

The provision for income taxes related to income from continuing operations for the years ended on December 31, consisted of:

(In millions)	2023	2022	2021
Current:			
Federal	\$ 17.7	\$ 16.1	\$ 1.6
State	5.2	5.0	0.5
Foreign	22.2	14.2	28.1
Total current	<u>\$ 45.1</u>	<u>\$ 35.3</u>	<u>\$ 30.2</u>
Deferred:			
Federal	\$ (18.9)	\$ (14.0)	\$ (1.5)
State	(2.9)	(2.9)	1.3
Foreign	0.2	(2.2)	(3.0)
Total deferred	<u>\$ (21.6)</u>	<u>\$ (19.1)</u>	<u>\$ (3.2)</u>
Provision for income taxes	<u>\$ 23.5</u>	<u>\$ 16.2</u>	<u>\$ 27.0</u>

The Company included in the tax provision for the year ended December 31, 2021 an immaterial correction of the rate applied since 2017 to a deferred tax liability associated with an investment in a subsidiary.

Significant components of deferred tax assets and liabilities at December 31, were as follows:

(In millions)	2023	2022
Deferred tax assets attributable to:		
Accrued pension and other postretirement benefits	\$ 5.9	\$ 8.8
Accrued expenses and accounts receivable allowances	12.4	16.0
Loss carryforwards	8.7	6.9
Inventories	8.4	9.9
Stock-based compensation	5.8	4.2
Operating lease liabilities	10.2	10.6
Convertible bond	8.5	11.7
Research and development costs	42.2	24.7
Credit carryforwards	3.2	5.4
Other	4.7	3.3
Total deferred tax assets	\$ 110.0	\$ 101.5
Valuation allowance	(6.0)	(2.6)
Deferred tax assets, net of valuation allowance	\$ 104.0	\$ 98.9
Deferred tax liabilities attributable to:		
Investment in subsidiary	\$ 9.4	\$ 9.3
Property, plant and equipment	21.3	26.1
Goodwill and intangibles	60.1	67.9
Right to use lease assets	10.1	10.6
Net investment hedges	3.2	7.7
Total deferred tax liabilities	\$ 104.1	\$ 121.6
Net deferred tax liabilities	\$ (0.1)	\$ (22.7)

Included in deferred tax assets are tax benefits related to net operating loss carryforwards attributable to foreign and domestic operations. The net tax effect of state and foreign loss carryforwards at year-end 2023 totaled \$7.6 million. Of this amount, \$7.1 million are available to offset future taxable income in several jurisdictions indefinitely, and \$0.5 million are available to offset future taxable income through 2042. Of the tax effected losses, approximately \$2.0 million in Belgium and the Netherlands are subject to a full valuation allowance, as management has concluded that, based on the available evidence, it is more likely than not that the deferred tax assets will not be fully utilized.

Included in deferred tax assets at December 31, 2023 are \$2.9 million of research and development credit carryforwards, of which \$2.6 million are U.S. state credits that will expire beginning in 2030, if unused. Of the \$2.6 million, approximately \$0.6 million are subject to a full valuation allowance, as management has concluded that, based on the available evidence, it is more likely than not that the deferred tax assets will not be fully utilized.

The effective income tax rate was different from the statutory U.S. federal income tax rate due to the following:

	2023	2022	2021
Statutory U.S. federal tax rate	21%	21%	21%
Net difference resulting from:			
Research and development tax incentives	(5)	(7)	(4)
Foreign earnings subject to different tax rates	2	3	4
State income taxes	2	2	2
Foreign tax credits	(5)	(6)	(2)
Effect of UK law change	—	—	4
Global intangible low-taxed income (GILTI)	5	6	—
Stock based compensation - excess tax benefit	—	(2)	—
Remeasurement of deferred tax liability	—	—	(4)
Valuation allowance	3	1	—
Disposition of subsidiary	(7)	—	—
Other	(1)	(4)	2
Total difference	(6)%	(7)%	2%
Effective income tax rate	15%	14%	23%

The Company considers the unremitted earnings of certain foreign subsidiaries indefinitely reinvested. With respect to these subsidiaries, the Company has not provided deferred taxes on unremitted earnings of approximately \$108 million. The amount of unrecognized deferred tax liabilities associated with these earnings is approximately \$3.3 million.

As of December 31, 2023, the Company has recorded estimated deferred taxes of \$9.4 million for income and withholding taxes related to the Company's foreign subsidiaries that are not permanently reinvested.

As of December 31, 2023 the Company had approximately \$0.3 million of unrecognized tax benefits that, if recognized, would impact the Company's effective tax rate.

The Organization for Economic Co-operation and Development (OECD) has established a framework to implement a global minimum corporate tax of 15% for companies with global revenues and profits above certain thresholds (referred to as Pillar Two), with certain aspects of Pillar Two effective January 1, 2024 and other aspects effective January 1, 2025, depending on the jurisdictions in which the Company operates. While it is uncertain whether the U.S. will enact legislation to adopt Pillar Two, certain countries in which the Company operates have enacted legislation, and other countries are in the process of introducing legislation, to implement Pillar Two. The Company does not expect Pillar Two to have a material impact on the effective tax rate, consolidated results of operation, financial position, or cash flows.

In our major jurisdictions, including the United States, Belgium, Brazil, the Netherlands, Sweden, and the United Kingdom, tax years are typically subject to examination for three to five years.

#### NOTE 10. PENSION AND POST-RETIREMENT AND OTHER BENEFIT PLANS

The Company sponsors qualified and nonqualified defined benefit pension plans that together cover many of its U.S. employees. The plans provide defined benefits based on years of service and final average salary. The Company also sponsors a noncontributory plan that provides post-retirement life insurance benefits ("OPEB") to some of its U.S. employees. Non-U.S. based employees are eligible to participate in either Company-sponsored or government-sponsored benefit plans to which the Company contributes. The Company also sponsors separate defined contribution plans that cover substantially all of its U.S. employees and some non-U.S. employees.



The funded status of pension plans, together with the associated balances recognized in its consolidated financial statements as of December 31, 2023 and 2022, were as follows:

(In millions)	2023	2022
Projected benefit obligation at January 1	\$ 269.2	\$ 357.7
Service cost	1.1	1.7
Interest cost	12.8	7.4
Actuarial (gain) loss	6.9	(76.2)
Plan participants' contributions	0.2	0.2
Benefits paid	(17.8)	(16.9)
Currency translation adjustments	1.7	(4.7)
Projected benefit obligation at December 31	<u>\$ 274.1</u>	<u>\$ 269.2</u>
Fair value of plan assets at January 1	\$ 237.7	\$ 301.7
Company contributions	11.9	3.3
Actual return on plan assets	17.2	(49.7)
Plan participants' contributions	0.2	0.2
Benefits paid	(17.8)	(16.9)
Currency translation adjustments	0.7	(0.9)
Fair value of plan assets at December 31	<u>\$ 249.9</u>	<u>\$ 237.7</u>
Funded status of the plans (liability) at December 31	<u>\$ (24.2)</u>	<u>\$ (31.5)</u>
Amounts recognized in the Consolidated Balance Sheets at December 31		
Other current liabilities	(1.6)	(1.5)
Accrued pension and other post-retirement benefits, less current portion	(22.6)	(30.0)
Net amount recognized	<u>\$ (24.2)</u>	<u>\$ (31.5)</u>

The liability associated with the OPEB plan included in the consolidated financial statements was \$2.2 million and \$2.3 million as of December 31, 2023 and 2022, respectively.

Amounts recognized in accumulated other comprehensive loss at December 31, 2023 and 2022 were \$179.2 million and \$177.3 million, respectively for pensions, and \$(0.3) million and \$(0.4) million for the OPEB plan, respectively. These amounts were primarily unrecognized actuarial gains and losses.

The accumulated benefit obligation for all pension plans was \$268.8 million and \$265.0 million at December 31, 2023 and 2022, respectively. All pension plans had accumulated benefit obligations in excess of plan assets as of December 31, 2023. For the year ended December 31, 2023, accumulated benefit obligation for the pension plans increased primarily due to actuarial losses incurred from the decrease in discount rates driven by a decrease in bond yields.

Pension costs (income) for the years ended December 31, were as follows:

(In millions)	2023	2022	2021
Service cost	\$ 1.1	\$ 1.7	\$ 2.2
Interest cost	12.8	7.4	6.4
Expected return on plan assets	(17.1)	(15.7)	(15.6)
Amortization of net actuarial loss	5.0	8.0	7.7
Settlement loss recognized	—	0.2	0.1
Total costs	<u>\$ 1.8</u>	<u>\$ 1.6</u>	<u>\$ 0.8</u>

OPEB plan costs were not material for the years ended December 31, 2023, 2022, and 2021.

Pre-tax changes in projected benefit obligations and plan assets recognized in other comprehensive loss during 2023 for the OPEB plan were not material and for the pension plans were as follows:

(In millions)	Pensions
Actuarial gain	\$ 6.8
Amortization of net actuarial loss	(5.0)
Net income recognized in other comprehensive income	\$ 1.8
Total recognized in net periodic benefit cost and other comprehensive income	\$ 3.6

The Company uses a corridor approach to recognize actuarial gains and losses that result from changes in actuarial assumptions. The corridor approach defers all actuarial gains and losses resulting from changes in assumptions in other accumulated other comprehensive income (loss), such as those related to changes in the discount rate and differences between actual and expected returns on plan assets. These unrecognized gains and losses are amortized when the net gains and losses exceed 10% of the higher of the market-related value of the assets or the projected benefit obligation for each respective plan. The amortization is on a straight-line basis over the life expectancy of the plan's participants for the frozen plans and the expected remaining service periods for the other plans.

Beginning in 2010, the U.S. defined benefit plans were frozen to new entrants and future benefit accruals for non-union participants were discontinued.

The following weighted-average assumptions were used to determine the benefit obligations for the pension plans:

	2023	2022	2021
Discount rate	4.74%	5.02%	2.67%
Rate of compensation increase	2.56%	2.55%	3.77%

The following weighted-average assumptions were used to determine net periodic benefit cost for the pension plans:

	2023	2022	2021
Discount rate	5.00%	2.86%	2.32%
Rate of compensation increase	2.56%	2.55%	3.77%
Expected rate of return on plan assets	6.08%	5.42%	5.58%

The estimate of the expected rate of return on plan assets is based primarily on the historical performance of plan assets, asset allocation, current market conditions and long-term growth expectations.

#### ***Plan assets***

The Company's pension investment strategy balances the requirements to generate returns using higher-returning assets, such as equity securities, with the need to control risk in the pension plan with less volatile assets, such as fixed-income securities. Risks include, among others, the likelihood of the pension plans being underfunded, thereby increasing their dependence on Company contributions. The assets are managed by professional investment firms and performance is evaluated against specific benchmarks.

Target asset allocations and actual allocations as of December 31, 2023 and 2022 were as follows:

	Target	2023	2022
Equity	0% - 15%	—%	29%
Fixed income	60% - 100%	88%	64%
Real estate and other	0% - 15%	8%	6%
Cash	0% - 10%	4%	1%
		100%	100%

Actual pension plans' asset holdings by category and level within the fair value hierarchy are presented in the following table:

(In millions)	As of December 31, 2023			As of December 31, 2022		
	Total	Level 1	Level 2	Total	Level 1	Level 2
Cash and cash equivalents	\$ 8.7	\$ 8.7	\$ —	\$ 2.8	\$ 2.8	\$ —
Equity securities:						
All caps <sup>(1)</sup>	—	—	—	15.6	—	15.6
International <sup>(2)</sup>	—	—	—	39.2	—	39.2
Infrastructure <sup>(3)</sup>	—	—	—	10.3	10.3	—
Fixed income securities:						
Government securities <sup>(4)</sup>	55.2	—	55.2	32.5	—	32.5
Corporate bonds <sup>(5)</sup>	125.8	—	125.8	109.3	—	109.3
Other investments <sup>(6)</sup>	15.3	—	15.3	13.7	—	13.7
Total assets at fair value	\$ 205.0	\$ 8.7	\$ 196.3	\$ 223.4	\$ 13.1	\$ 210.3
Investments valued using NAV as a practical expedient <sup>(7)</sup>	44.7			14.3		
Total assets	\$ 249.7			\$ 237.7		

- (1) Includes funds that invest in large, medium and small cap equity securities.
- (2) Includes funds that invest primarily in international equity securities.
- (3) Includes funds that invest primarily in infrastructure equity securities.
- (4) Includes U.S. government securities and funds that invest primarily in U.S. government bonds, including treasury inflation protected securities.
- (5) Includes funds that invest in investment grade bonds, high yield bonds and mortgage-backed fixed income securities.
- (6) Includes funds that invest primarily in commodities and investments in insurance contracts held by the Company's foreign pension plans.
- (7) The Company elected the practical expedient to characterize certain new investments which are measured at net asset values ("NAV") that have not been classified in the fair value hierarchy.

The fair value of assets classified as Level 1 is based on unadjusted quoted prices in active markets for identical assets. The fair value of assets classified as Level 2 is based on quoted prices for similar assets or based on valuations made using inputs that are either directly or indirectly observable as of the reporting date. Such inputs include net asset values reported at a minimum on a monthly basis by investment funds or contract values provided by the issuing insurance company. The Company is able to sell any of its investment funds with notice of no more than 30 days. For more information on the fair value hierarchy, see Note 17. Fair Value of Financial Instruments.

### Contributions

The Company expects to contribute \$3.5 million to its pension and other post-retirement benefit plans in 2024. The pension contributions will be primarily for the non-U.S. pension plans. All of the contributions are expected to be in the form of cash.

### ***Estimated future benefit payments***

The following table summarizes expected benefit payments from various pension benefit plans through 2032. Actual benefit payments may differ from expected benefit payments.

<b>(In millions)</b>	<b>Pensions</b>
2024	\$ 18.6
2025	19.7
2026	20.8
2027	19.8
2028	19.5
2029-2033	98.3

### ***Savings Plans***

U.S. and some international employees participate in defined contribution savings plans that the Company sponsors. These plans generally provide company matching contributions on participants' voluntary contributions and/or company non-elective contributions. Additionally, certain highly compensated employees participate in a non-qualified deferred compensation plan, which also allows for company matching contributions and company non-elective contributions on compensation in excess of the Internal Revenue Code Section 401(a) (17) limit. The expense for matching contributions was \$13.6 million, \$11.9 million, and \$10.4 million in 2023, 2022 and 2021, respectively.

### **NOTE 11. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

Accumulated other comprehensive income or loss ("AOCI") represents the cumulative balance of other comprehensive income, net of tax, as of the Balance Sheet date. For the Company, AOCI is composed of adjustments related to pension and other post-retirement benefits plans, derivatives designated as hedges, and foreign currency translation adjustments. Changes in the AOCI balances for the years ended December 31, 2023 and 2022 by component are shown in the following table:

<b>(In millions)</b>	<b>Pension and Other Post- retirement Benefits<sup>(1)</sup></b>	<b>Derivatives Designated as Hedges<sup>(1)</sup></b>	<b>Foreign Currency Translation<sup>(1)</sup></b>	<b>Total<sup>(1)</sup></b>
<b>Balance as of January 1, 2022</b>	\$ (145.5)	\$ 1.8	\$ (53.7)	\$ (197.4)
Other comprehensive income (loss) before reclassification	8.5	14.7	(36.7)	(13.5)
Amounts reclassified from accumulated other comprehensive income	6.1	(1.7)	2.2	6.6
<b>Balance as of December 31, 2022</b>	\$ (130.9)	\$ 14.8	\$ (88.2)	\$ (204.3)
Other comprehensive income (loss) before reclassification	(5.5)	2.4	17.0	13.9
Amounts reclassified from accumulated other comprehensive income	3.7	(8.0)	(1.1)	(5.4)
<b>Balance as of December 31, 2023</b>	<u>\$ (132.7)</u>	<u>\$ 9.2</u>	<u>\$ (72.3)</u>	<u>\$ (195.8)</u>

(1) All amounts are net of income taxes.

Reclassification adjustments from AOCI into earnings for pension and other post-retirement benefits plans for the year ended December 31, 2023 were \$5.0 million of charges to pension expense (income), other than service cost, net of \$1.3 million income tax benefit. Reclassification adjustments for derivatives designated as hedges for the year ended December 31, 2023 were \$10.8 million of interest income, net of \$2.8 million income tax provision. Reclassification adjustments for foreign currency translation related to net investment hedges for the year ended December 31, 2023 were \$1.5 million of benefit in interest expense, net of \$0.4 million income tax provision.

Reclassification adjustments from AOCI into earnings for pension and other post-retirement benefits plans for the year ended December 31, 2022 were \$8.2 million of charges to pension expense (income), other than service cost, net of \$2.1 million income tax benefit. Reclassification adjustments for derivatives designated as hedges for the year ended December 31, 2022 were \$2.4 million of benefit in interest expense, net of \$0.7 million income tax provision. Reclassification adjustments for foreign currency translation related to net investment hedges for the year ended December 31, 2022 were \$2.9 million of benefit in interest expense, net of \$0.7 million in provision for income taxes.

## NOTE 12. STOCK-BASED COMPENSATION

The Company recorded stock-based compensation expense and related income tax effects for the years ended December 31, as follows:

(In millions)	2023	2022	2021
Stock-based compensation expense	\$ 11.4	\$ 8.9	\$ 5.5
Tax benefit recorded in consolidated statements of income	\$ 2.9	\$ 4.6	\$ 1.9

As of December 31, 2023, there was \$16.0 million of unrecognized stock-based compensation expense for outstanding awards expected to be recognized over a weighted average period of 1.8 years.

### *Incentive Compensation Plan*

The Company sponsors a stock-based compensation plan (the “Incentive Compensation Plan”) that provides certain incentives and awards to its officers, employees, directors and consultants. The Incentive Compensation Plan allows the Compensation Committee (the “Committee”) of the Board of Directors to make various types of awards to eligible individuals. Awards that may be issued include common stock, stock options, stock appreciation rights, restricted stock and stock units.

Restricted stock unit awards specify any applicable performance goals, the time and rate of vesting and such other provisions as determined by the Committee. Restricted stock units generally vest after 3 years of service, but may also vest upon a change of control as defined in the Incentive Compensation Plan. The 2017 Incentive Compensation Plan was approved by stockholders in May 2017. The 2017 Incentive Compensation Plan replaced the prior incentive compensation plan (the “2008 Incentive Compensation Plan”). The aggregate number of shares of common stock that are authorized for issuance under the 2017 Incentive Compensation Plan is (i) 1,000,000 shares, plus (ii) the number of shares of common stock that remained available for issuance under the 2008 Incentive Compensation Plan on the effective date of the 2017 Incentive Compensation Plan, plus (iii) the number of shares of common stock that were subject to outstanding awards under the 2008 Incentive Compensation Plan on the effective date of the 2017 Incentive Compensation Plan that are canceled, forfeited, returned or withheld without the issuance of shares thereunder.

### *Impact of Retirement on Outstanding Awards*

In the event of an executive officer’s retirement from the Company upon or after attaining age 62 and a specified number of years of service, any nonvested awards remain outstanding after retirement and vest on the originally scheduled vesting date. This permits flexibility in retirement planning, permits the Company to provide an incentive for the vesting period and does not penalize employees who receive awards as incentive compensation when they retire.

### *Restricted Stock Units*

A summary of the nonvested restricted stock units as of December 31, 2023 and changes during the year is presented below:

	Shares	Weighted-Average Grant-Date Fair Value
Nonvested at December 31, 2022	413,736	\$ 84.91
Granted	195,051	\$ 109.28
Vested	(52,616)	\$ 114.70
Forfeited	(65,918)	\$ 118.22
Nonvested at December 31, 2023	490,253	\$ 82.17

The Company grants time-based and performance-based restricted stock units with a vesting period of one to three years, but vesting periods can vary based on the discretion of the Committee. The fair value of these awards is determined using the market value of common stock on the grant date. Compensation cost is recognized over the lesser of the stated vesting period or the period until the employee meets the retirement eligible age and service requirements under the plan.



The number of shares to be issued for performance-based restricted stock units awards made in 2023, 2022, and 2021, is dependent upon performance over the three year period ending December 31st of the respective term, with respect to cumulative diluted earnings per share from continuing operations and average operating return on invested capital (ROIC). The payout for 2023 grants of performance-based units is also dependent and may increase or decrease by 20% if the Company's three year total shareholder return is within the top quartile or bottom quartile, respectively, of the comparator group of the Standard & Poor's 1500 Industrial Machinery index. ROIC is defined as net income plus after tax net interest expense divided by average invested capital, which is an average of total shareholders equity plus debt plus future pension expenses held in AOCI less cash and cash equivalents. Based on results achieved in 2023, 2022, and 2021, and the forecasted amounts over the remainder of the performance period, the Company expects to issue a total of 80,839, 68,608, and 19,702, shares at the vesting dates in February 2026, February 2025, and March 2024, respectively. Compensation cost has been measured in 2023 based on these expectations.

The following summarizes values for restricted stock activity in each of the years in the three year period ended December 31:

	2023	2022	2021
Weighted-average grant-date fair value of restricted stock units granted	\$ 109.28	\$ 107.53	\$ 142.32
Fair value of restricted stock vested (in millions)	\$ 5.6	\$ 14.5	\$ 7.9

### NOTE 13. STOCKHOLDERS' EQUITY

The following is a summary of capital stock activity (in shares) for the year ended December 31, 2023:

	Common Stock Outstanding	Common Stock Held in Treasury
December 31, 2022	31,803,721	57,959
Stock awards issued	35,969	(35,969)
Treasury stock purchases	(49,992)	49,992
December 31, 2023	31,789,698	71,982

On December 1, 2021, the Board authorized a share repurchase program of up to \$30 million of the Company's common stock, effective January 1, 2022 through December 31, 2024, which replaced the prior share repurchase program. Shares may be purchased from time to time in open market transactions, subject to market conditions. Repurchased shares become treasury shares, which are accounted for using the cost method and are intended to be used for future awards under the Incentive Compensation Plan.

### NOTE 14. REVENUE RECOGNITION

#### *Transaction price allocated to the remaining performance obligations*

The Company has estimated that \$678.2 million in revenue is expected to be recognized in the future periods related to remaining performance obligations from the Company's contracts with customers outstanding as of December 31, 2023. The Company expects to complete these obligations and recognize 93% as revenue in 2024 and the remainder in 2025.

## Disaggregation of Revenue

In the following table, revenue is disaggregated by type of good or service, primary geographical market, and timing of recognition. The table also includes a reconciliation of the disaggregated revenue to total revenue.

(In millions)	December 31,		
	2023	2022	2021
<b>Type of Good or Service</b>			
Recurring <sup>(1)</sup>	\$ 845.6	\$ 751.1	\$ 662.0
Non-recurring <sup>(1)</sup>	818.8	839.2	738.8
Total	\$ 1,664.4	\$ 1,590.3	\$ 1,400.8
<b>Geographical Region <sup>(2)</sup></b>			
North America	\$ 1,014.4	\$ 958.1	\$ 777.0
Europe, Middle East and Africa	421.4	395.0	364.0
Asia Pacific	143.3	140.6	174.2
Latin America	85.3	96.6	85.6
Total	\$ 1,664.4	\$ 1,590.3	\$ 1,400.8
<b>Timing of Recognition</b>			
Point in Time	\$ 848.0	\$ 796.3	\$ 661.2
Over Time	816.4	794.0	739.6
Total	\$ 1,664.4	\$ 1,590.3	\$ 1,400.8

(1) Recurring revenue includes revenue from aftermarket parts and services, re-build services on customer owned equipment, operating leases of equipment, and subscription-based software applications. Non-recurring revenue includes new equipment and installation and the sale of software licenses.

(2) Geographical region represents the region in which the end customer resides.

## Contract balances

The timing of revenue recognition, billings and cash collections results in trade receivables, contract assets, and advance and progress payments (contract liabilities). Contract assets exist when revenue recognition occurs prior to billings. Contract assets are transferred to trade receivables when the right to payment becomes unconditional (i.e., when receipt of the amount is dependent only on the passage of time). Conversely, the Company often receives payments from its customers before revenue is recognized, resulting in contract liabilities. These assets and liabilities are reported on the Balance Sheet as contract assets and within advance and progress payments, respectively, on a contract-by-contract net basis at the end of each reporting period.

Contract asset and liability balances for the period were as follows:

(In millions)	Balances as of		
	December 31, 2023	December 31, 2022	December 31, 2021
Contract Assets	\$ 74.5	\$ 65.1	\$ 69.0
Contract Liabilities	156.5	161.2	156.5

The revenue recognized during the year ended December 31, 2023, 2022 and 2021 that was included in contract liabilities at the beginning of the period amounted to \$150.0 million, \$135.4 million, and \$100.1 million respectively. The Company assumed contract liabilities from acquisitions in the amount of \$19.1 million and \$2.5 million in the years 2022 and 2021, respectively. The remainder of the change from December 31, 2023, December 31, 2022 and December 31, 2021 is driven by the timing of advance and milestone payments received from customers, customer returns, and fulfillment of performance obligations. There were no significant changes in the contract balances other than those described above.

## NOTE 15. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share ("EPS") from net income for the respective periods and basic and diluted shares outstanding:

(In millions, except per share data)	2023	2022	2021
<b>Basic earnings per share:</b>			
Income from continuing operations	\$ 129.3	\$ 103.8	\$ 92.5
Income from discontinued operations, net of tax	453.3	33.6	26.6
Net income	<u>\$ 582.6</u>	<u>\$ 137.4</u>	<u>\$ 119.1</u>
Weighted average number of shares outstanding	<u>32.0</u>	<u>32.0</u>	<u>32.0</u>
<i>Basic earnings per share from:</i>			
Continuing operations	\$ 4.04	\$ 3.24	\$ 2.89
Discontinued operations	14.17	1.05	0.83
Net income	<u>\$ 18.21</u>	<u>\$ 4.29</u>	<u>\$ 3.72</u>
<b>Diluted earnings per share:</b>			
Income from continuing operations	\$ 129.3	\$ 103.8	\$ 92.5
Income from discontinued operations, net of tax	453.3	33.6	26.6
Net income	<u>\$ 582.6</u>	<u>\$ 137.4</u>	<u>\$ 119.1</u>
Weighted average number of shares outstanding	<u>32.0</u>	<u>32.0</u>	<u>32.0</u>
Effect of dilutive securities:			
Restricted stock	0.1	0.1	0.1
Total shares and dilutive securities	<u>32.1</u>	<u>32.1</u>	<u>32.1</u>
<i>Diluted earnings per share from:</i>			
Continuing operations	\$ 4.02	\$ 3.23	\$ 2.88
Discontinued operations	14.11	1.05	0.83
Net income	<u>\$ 18.13</u>	<u>\$ 4.28</u>	<u>\$ 3.71</u>

## NOTE 16. DERIVATIVE FINANCIAL INSTRUMENTS AND CREDIT RISK

### *Derivative financial instruments*

All derivatives are recorded as assets or liabilities in the Consolidated Balance Sheets at their respective fair values. For derivatives designated as cash flow hedges, the unrealized gain or loss related to the derivatives is recorded in Other comprehensive income (loss) until the hedged transaction affects earnings. The Company assesses at inception of the hedge whether the derivative in the hedging transaction will be highly effective in offsetting changes in cash flows of the hedged item. Changes in the fair value of derivatives that do not meet the criteria for designation as a hedge are recognized in earnings.

*Foreign Exchange:* The Company manufactures and sells products in a number of countries throughout the world and, as a result, the Company is exposed to movements in foreign currency exchange rates. The Company's major foreign currency exposures involve the markets in Western Europe, South America and Asia. Some sales and purchase contracts contain embedded derivatives due to the nature of doing business in certain jurisdictions, which the Company takes into consideration as part of its risk management policy. The purpose of foreign currency hedging activities is to manage the economic impact of exchange rate volatility associated with anticipated foreign currency purchases and sales made in the normal course of business. The Company primarily utilizes forward foreign exchange contracts with maturities of less than one year in managing this foreign exchange rate risk. The Company has not designated these forward foreign exchange contracts, which had a notional value at December 31, 2023 of \$520.9 million, as hedges and therefore does not apply hedge accounting.

The fair values of our foreign currency and commodity derivative assets are recorded within other current assets and other assets, and the fair values of foreign currency and commodity derivative liabilities are recorded within other current liabilities and other liabilities. The following table presents the fair value of foreign currency derivatives and embedded derivatives included within the Balance Sheet:

(In millions)	As of December 31, 2023		As of December 31, 2022	
	Derivative Assets	Derivative Liabilities	Derivative Assets	Derivative Liabilities
Total	\$ 13.6	\$ 3.0	\$ 4.5	\$ 7.2

A master netting arrangement allows counterparties to net settle amounts owed to each other as a result of separate offsetting derivative transactions. The Company enters into master netting arrangements with its counterparties when possible to mitigate credit risk in derivative transactions by permitting it to net settle for transactions with the same counterparty. However, the Company does not net settle with such counterparties. As a result, the Company presents derivatives at their gross fair values in the Consolidated Balance Sheets.

As of December 31, 2023 and 2022, information related to these offsetting arrangements was as follows:

(In millions) As of December 31, 2023					
Offsetting of Assets					
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Consolidated Balance Sheets	Amount Presented in the Consolidated Balance Sheets	Amount Subject to Master Netting Agreement	Net Amount
Derivatives	\$ 25.8	\$ —	\$ 25.8	\$ (2.3)	\$ 23.5

Offsetting of Liabilities As of December 31, 2023					
	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Consolidated Balance Sheets	Amount Presented in the Consolidated Balance Sheets	Amount Subject to Master Netting Agreement	Net Amount
Derivatives	\$ 2.3	\$ —	\$ 2.3	\$ (2.3)	\$ —

(In millions) As of December 31, 2022					
Offsetting of Assets					
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Consolidated Balance Sheets	Amount Presented in the Consolidated Balance Sheets	Amount Subject to Master Netting Agreement	Net Amount
Derivatives	\$ 33.0	\$ —	\$ 33.0	\$ (3.0)	\$ 30.0

Offsetting of Liabilities As of December 31, 2022					
	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Consolidated Balance Sheets	Amount Presented in the Consolidated Balance Sheets	Amount Subject to Master Netting Agreement	Net Amount
Derivatives	\$ 7.3	\$ —	\$ 7.3	\$ (3.0)	\$ 4.3

The following table presents the location and amount of the loss on foreign currency derivatives and on the remeasurement of assets and liabilities denominated in foreign currencies, as well as the net impact recognized in the Consolidated Statements of Income:

Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss) Recognized in Income	Amount of Gain (Loss) Recognized in Income		
(In millions)		2023	2022	2021
Foreign exchange contracts	Revenue	\$ 2.0	\$ (7.4)	\$ (1.1)
Foreign exchange contracts	Cost of sales	(0.2)	(3.7)	(0.1)
Foreign exchange contracts	Selling, general and administrative expense	0.4	2.2	1.0
Commodity contracts	Income from discontinued operations	—	(0.7)	—
Total		\$ 2.2	\$ (9.6)	\$ (0.2)
Remeasurement of assets and liabilities in foreign currencies		(1.6)	9.3	(0.8)
Net gain (loss)		\$ 0.6	\$ (0.3)	\$ (1.0)

*Interest Rates:* The Company has entered into four interest rate swaps executed in March 2020 with a combined notional amount of \$200 million expiring in April 2025, and one interest rate swap executed in May 2020 with a notional amount of \$50 million expiring in May 2025. These interest rate swaps fix the interest rate applicable to certain of the Company's variable-rate debt. The agreements swap one-month SOFR for fixed rates. The Company has designated these swaps as cash flow hedges and all changes in fair value of the swaps are recognized in accumulated other comprehensive income (loss).

At December 31, 2023, the fair value of these derivatives designated as cash flow hedges is recorded in the Consolidated Balance Sheet as other assets of \$12.3 million and as accumulated other comprehensive income, net of tax, of \$9.2 million. At December 31, 2022, the fair value of these derivatives designated as cash flow hedges is recorded in the Consolidated Balance Sheet as other assets of \$19.9 million and as accumulated other comprehensive income, net of tax, of \$14.8 million.

*Net Investment:* In July 2018, the Company entered into cross currency swap agreements that synthetically swap \$116.4 million of fixed rate debt to Euro denominated fixed rate debt. The agreements were designated as net investment hedges for accounting purposes. Accordingly, the gains or losses on these derivative instruments were included in the foreign currency translation component of other comprehensive income. The agreements matured in July 2023 resulting in cash proceeds and a gain of \$5.8 million that is recognized in Accumulated other comprehensive loss on the Consolidated Balance Sheet as of December 31, 2023. Coupons received for the cross currency swaps are excluded from the net investment hedge effectiveness assessment and are recorded in interest expense on the Consolidated Statements of Income. Coupon interest from cross currency swap agreements recorded in interest expense is \$1.5 million, \$2.9 million, and \$2.9 million for the years ended December 31, 2023, 2022, and 2021, respectively.

At December 31, 2022, the fair value of these derivatives designated as net investment hedges is recorded in the Consolidated Balance Sheet as other current assets of \$9.9 million and as accumulated other comprehensive income, net of tax, of \$7.3 million.

Refer to Note 17. Fair Value of Financial Instruments, for a description of how the values of the above financial instruments are determined.

### **Credit risk**

By their nature, financial instruments involve risk including credit risk for non-performance by counterparties. Financial instruments that potentially subject the Company to credit risk primarily consist of trade receivables and derivative contracts. The Company manages the credit risk on financial instruments by transacting only with financially secure counterparties, requiring credit approvals and establishing credit limits, and monitoring counterparties' financial condition. The Company's maximum exposure to credit loss in the event of non-performance by the counterparty, for all receivables and derivative contracts as of December 31, 2023, is limited to the amount outstanding on the financial instrument. Allowances for losses are established based on collectability assessments. Refer to Note 1. Summary of Significant Accounting Policies for a description of how allowance for credit loss is determined on financial assets measured at amortized cost, which includes Trade receivables, Contract assets, and non-current receivables.



## NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

- *Level 1:* Unadjusted quoted prices in active markets for identical assets and liabilities that the Company can assess at the measurement date.
- *Level 2:* Observable inputs other than those included in Level 1 that are observable for the asset or liability, either directly or indirectly. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- *Level 3:* Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

Financial assets and financial liabilities measured at fair value on a recurring basis are as follows:

(In millions)	As of December 31, 2023				As of December 31, 2022			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
<b>Assets:</b>								
Investments	\$ 10.8	\$ 10.8	\$ —	\$ —	\$ 12.1	\$ 12.1	\$ —	\$ —
Derivatives	25.9	—	25.9	—	34.3	—	34.3	—
Total assets	<u>\$ 36.7</u>	<u>\$ 10.8</u>	<u>\$ 25.9</u>	<u>\$ —</u>	<u>\$ 46.4</u>	<u>\$ 12.1</u>	<u>\$ 34.3</u>	<u>\$ —</u>
<b>Liabilities:</b>								
Derivatives	\$ 3.0	\$ —	\$ 3.0	\$ —	\$ 7.2	\$ —	\$ 7.2	\$ —
Total liabilities	<u>\$ 3.0</u>	<u>\$ —</u>	<u>\$ 3.0</u>	<u>\$ —</u>	<u>\$ 7.2</u>	<u>\$ —</u>	<u>\$ 7.2</u>	<u>\$ —</u>

Investments represent securities held in a trust for the non-qualified deferred compensation plan. Investments are classified as trading securities and are valued based on quoted prices in active markets for identical assets that the Company has the ability to access. As of December 31, 2023, \$0.3 million of investments are recorded in other current assets in the Consolidated Balance Sheet related to investments that are expected to be redeemed within the next twelve months. The remaining investments are reported separately in other assets on the Consolidated Balance Sheets. Investments include an unrealized gain of \$1.7 million as of December 31, 2023 and unrealized loss of \$3.9 million as of December 31, 2022.

The Company uses the income approach to measure the fair value of derivative instruments on a recurring basis. This approach calculates the present value of the future cash flow by measuring the change between the derivative contract rate and the published market indicative currency rate, multiplied by the contract notional values, and applying an appropriate discount rate as well as a factor of credit risk.

The carrying amounts of cash and cash equivalents, trade receivables and payables, as well as financial instruments included in other current assets and other current liabilities, approximate fair values because of their short-term maturities.

The carrying values and the estimated fair values of debt financial instruments as of December 31 were as follows:

(In millions)	2023		2022	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Convertible senior notes	\$ 397.2	\$ 361.6	\$ 394.9	\$ 344.7
Revolving credit facility, expires December 14, 2026	250.0	250.0	584.6	584.6
Other	—	—	0.6	0.6

The carrying values of the Company's revolving credit facility recorded in long-term debt on the Balance Sheet approximate their fair values due to their variable interest rates. The fair value of the Convertible senior notes is estimated using Level 2 inputs as they are not registered securities nor listed on any securities exchange but may be traded by qualified institutional buyers.

## NOTE 18. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Company is at times subject to pending and threatened legal actions, some for which the relief or damages sought may be substantial. Although the Company is not able to predict the outcome of such actions, after reviewing all pending and threatened actions with counsel and based on information currently available, management believes that the outcome of such actions, individually or in the aggregate, will not have a material adverse effect on results of operations or financial position. However, it is possible that the ultimate resolution of such matters, if unfavorable, may be material to results of operations in a particular future period as the time and amount of any resolution of such actions and its relationship to the future results of operations are not currently known.

Liabilities are established for pending legal claims only when losses associated with the claims are judged to be probable, and the loss can be reasonably estimated. In many lawsuits and arbitration, it is not considered probable that a liability has been incurred or not possible to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no liability would be recognized until that time.

### *Guarantees and Product Warranties*

In the ordinary course of business with customers, vendors and others, the Company issues standby letters of credit, performance bonds, surety bonds and other guarantees. These financial instruments, which totaled approximately \$20.0 million at December 31, 2023, represent guarantees of future performance. The Company also has provided approximately \$6.1 million of bank guarantees and letters of credit to secure a portion of its existing financial obligations. The majority of these financial instruments expire within one year; the Company expects to replace them through the issuance of new or the extension of existing letters of credit and surety bonds.

In some instances, the Company guarantees its customers' financing arrangements. The Company is responsible for payment of any unpaid amounts but will receive indemnification from third parties for eighty-five percent of the contract values. In addition, the Company generally retains recourse to the equipment sold. As of December 31, 2023, the gross value of such arrangements was \$2.1 million, of which the Company's net exposure under such guarantees was \$0.4 million.

The Company provides warranties of various lengths and terms to certain customers based on standard terms and conditions and negotiated agreements. The Company provides for the estimated cost of warranties at the time revenue is recognized for products where reliable, historical experience of warranty claims and costs exists. The Company also provides a warranty liability when additional specific obligations are identified. The warranty obligation reflected in other current liabilities in the Consolidated Balance Sheets is based on historical experience by product and considers failure rates and the related costs in correcting a product failure. Warranty cost and accrual information were as follows:

(In millions)	2023	2022
Balance at beginning of the year	\$ 10.8	\$ 9.4
Expenses for new warranties	9.9	9.5
Adjustments to existing accruals	(0.2)	(0.6)
Claims paid	(10.8)	(8.4)
Added through acquisition	—	1.3
Translation	0.2	(0.4)
Balance at end of year	<u>\$ 9.9</u>	<u>\$ 10.8</u>

## NOTE 19. LEASES

### *Lessee Accounting*

The components of the Company's lease costs for the years ended December 31, were as follows:

(In millions)	2023	2022	2021
Fixed lease cost	\$ 16.5	\$ 15.1	\$ 13.6
Variable lease cost	4.0	3.0	2.0
Total operating lease cost	<u>\$ 20.5</u>	<u>\$ 18.1</u>	<u>\$ 15.6</u>

Included within operating lease costs are short-term lease costs, which were \$1.4 million, \$1.3 million, and \$0.9 million for the years ended December 31, 2023, 2022, and 2021, respectively, and sublease income which was immaterial for the years ended December 31, 2023, 2022, and 2021. The Company's finance lease cost was immaterial for the years ended December 31, 2023, 2022, and 2021.

Supplemental cash flow information related to the Company's leases for the years ended December 31, was as follows:

(In millions)	2023	2022	2021
Operating cash flows from operating leases	\$ 15.0	\$ 12.8	\$ 12.2
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 10.8	\$ 12.0	\$ 18.3

Financing cash flows from finance leases were immaterial for the years ended December 31, 2023, 2022, and 2021. Right-of-use assets obtained in exchange for new finance lease liabilities were \$1.2 million for the year ended December 31, 2023 and immaterial for the years ended December 31, 2022, and 2021.

Supplemental balance sheet information related to the Company's leases as of December 31, was as follows:

(In millions)	Balance Sheet Classification	2023	2022
Lease ROU assets:			
Operating	Other assets	\$ 37.3	\$ 37.5
Finance <sup>(a)</sup>	Net property, plant and equipment	4.7	4.0
Total lease ROU assets		<u>\$ 42.0</u>	<u>\$ 41.5</u>
Lease liabilities:			
Current:			
Operating	Other current liabilities	\$ 12.2	\$ 10.5
Finance <sup>(a)</sup>	Other current liabilities	0.9	0.5
Long-term:			
Operating	Other liabilities	27.2	29.1
Finance <sup>(a)</sup>	Other liabilities	1.4	0.9
Total lease liabilities		<u>\$ 41.7</u>	<u>\$ 41.0</u>

(a) Finance leases include real estate leases for which the Company is a lessee for an indefinite lease term. However, these finance leases have no lease liability outstanding as of December 31, 2023 as no amounts are due under the lease.

The following table presents the weighted-average remaining lease term and discount rates for the leases for which the Company is the lessee:

(In millions)	2023	2022
Weighted-average remaining lease term (years)		
Operating leases	4.3	5.3
Finance leases <sup>(a)</sup>	3.0	3.0
Weighted-average discount rate		
Operating leases	5.3%	4.7%
Finance leases <sup>(a)</sup>	5.9%	4.7%

(a) Excludes real estate finance leases for which the Company is a lessee for an indefinite lease term and has no lease liability outstanding as of December 31, 2023.

The majority of ROU assets and lease liabilities, approximately 83%, relate to real estate leases, with the remaining amount primarily comprised of vehicle leases.

Maturity of operating and finance lease liabilities as of December 31, 2023, in millions:

	Operating Leases	Finance Leases
Year 1 <sup>(a)</sup>	\$ 13.8	\$ 1.0
Year 2	10.7	0.8
Year 3	6.8	0.5
Year 4	4.8	0.2
Year 5	3.0	—
After Year 5	5.0	—
Total lease payments	\$ 44.1	\$ 2.5
Less: Interest on lease payments	(4.7)	(0.2)
Present value of lease liabilities	<u>\$ 39.4</u>	<u>\$ 2.3</u>

(a) Represents the next 12 months

Refer to Note 21. Related Party Transactions for details of operating lease agreements with related parties.

### ***Lessor Accounting***

#### **Operating Leases:**

The following tables provide the required information regarding operating leases for which the Company is the lessor.

Operating Lease Revenue:

(In millions)	December 31, 2023	December 31, 2022	December 31, 2021
Fixed payment revenue	\$ 63.8	\$ 65.4	\$ 66.1
Variable payment revenue	33.8	33.1	24.9
Total	<u>\$ 97.6</u>	<u>\$ 98.5</u>	<u>\$ 91.0</u>

Operating Lessor Maturity Analysis as of December 31, 2023, in millions:

Year 1 <sup>(a)</sup>	\$ 40.3
Year 2	38.4
Year 3	35.6
Year 4	24.2
Year 5	11.4
After Year 5	13.1
Total lease receivables	<u>\$ 163.0</u>

(a) Represents the next 12 months

## Sales-Type Leases:

Sales-Type Lessor Maturity Analysis as of December 31, 2023, in millions:

Year 1 <sup>(a)</sup>	\$ 1.9
Year 2	0.6
Year 3	0.3
After Year 3	0.4
Total lease receivables	<u>\$ 3.2</u>

(a) Represents the next 12 months

Sales-type lease revenue was \$5.2 million, \$4.9 million, and \$11.6 million for the years ended December 31, 2023, 2022, and 2021 respectively.

Our net investment in sales-type leases were classified in the Consolidated Balance Sheets as of December 31, as follows:

(In millions)	2023	2022
Trade receivables, net of allowances	\$ 4.8	\$ 5.4
Other assets	2.0	0.9
Total	<u>\$ 6.8</u>	<u>\$ 6.3</u>

## NOTE 20. RESTRUCTURING

Restructuring charges primarily consist of employee separation benefits under existing severance programs, foreign statutory termination benefits, certain one-time termination benefits, contract termination costs, asset impairment charges and other costs that are associated with restructuring actions. Certain restructuring charges are accrued prior to payments made in accordance with applicable guidance. For such charges, the amounts are determined based on estimates prepared at the time the restructuring actions were approved by management. Inventory write offs due to restructuring are reported in Cost of products and all other restructuring charges are reported as Restructuring expenses in the Statements of Income.

In the third quarter of 2020, the Company implemented a restructuring plan ("2020 restructuring plan") for manufacturing capacity rationalization across the Company. The Company completed the 2020 restructuring plan as of June 30, 2022 and total cost in connection with the 2020 restructuring plan was \$11.0 million.

In the third quarter of 2022, the Company implemented a restructuring plan (the "2022/2023 restructuring plan") to optimize the overall cost structure for the Company on a global basis. The initiatives under this plan include streamlining operations and enhancing our general and administrative infrastructure. As of December 31, 2023, the Company recognized restructuring charges of \$16.8 million, net of a cumulative release of the related liability of \$6.5 million. The total estimated cost, net of releases was revised in the second quarter from \$8.0 million to \$10.0 million to a range of \$16.0 million to \$18.0 million, which was originally expected to be recognized by the end of 2023. During the quarter we have refined our range to \$17.0 million to \$18.0 million and now expect the full amount to be recognized by the first quarter of 2024. These changes are due to additional actions being taken, as well as delays in certain actions that support our streamlining operations under this plan.

The following table details the cumulative restructuring charges reported in operating income for the 2022/2023 restructuring plan since the implementation of this plan:

(In millions)	Cumulative Amount	As of the Quarter Ended				Cumulative Amount
	Balance as of December 31, 2022	March 31, 2023	June 30, 2023	September 30, 2023	December 31, 2023	Balance as of December 31, 2023
2022/2023 restructuring plan						
Severance and related expense	\$ 5.4	\$ 0.6	\$ 2.7	\$ 5.2	\$ (1.2)	\$ 12.7
Other	—	—	—	1.2	2.9	4.1
Total Restructuring charges	\$ 5.4	\$ 0.6	\$ 2.7	\$ 6.4	\$ 1.7	\$ 16.8



Restructuring charges, net of release of related liability, are reported in restructuring expense within the Consolidated Statements of Income. Liability balances for restructuring activities are included in Accounts payable, trade and other and Other current liabilities in the accompanying Consolidated Balance Sheets. The table below details the restructuring activities for the year ended December 31, 2023:

(In millions)	Balance as of December 31, 2022	Impacts to earnings			Balance as of December 31, 2023
		Charged to Earnings	Releases	Cash Payments	
2022/2023 restructuring plan					
Severance and related expense	\$ 4.3	\$ 13.5	\$ (6.2)	\$ (7.3)	\$ 4.3
Other	—	4.1	—	(0.4)	3.7
Total	\$ 4.3	\$ 17.6	\$ (6.2)	\$ (7.7)	\$ 8.0

The Company released \$6.2 million of the liability during the year ended December 31, 2023 which it no longer expects to pay in connection with the restructuring plans due to actual severance payments differing from the original estimates and natural attrition of employees.

## NOTE 21. RELATED PARTY TRANSACTIONS

The Company is a party to agreements to lease manufacturing facilities from entities owned by certain of the Company's employees who were former owners or employees of acquired businesses. As of December 31, 2023, the operating lease right-of-use asset and the lease liability related to these agreements is \$3.5 million and \$3.7 million, respectively.

As described in Note 1. Summary of Significant Accounting Policies, the Company acquired a non-controlling interest in InnospeXion ApS ("INX"), a manufacturer of x-ray technology. The Company purchases equipment, aftermarket parts, and services from INX, which are included as a component of Inventories on the Consolidated Balance Sheets, Cost of products, or Cost of services in the Consolidated Statements of Income. Purchases of equipment, aftermarket parts, and services from INX were not material during the year ended December 31, 2023.

## NOTE 22. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following selected quarterly information for the years ended December 31, 2023 and 2022 has been updated to reflect the change in accounting principle as described in Note 1. Summary of Significant Accounting Policies and the sale of the AeroTech business as described in Note 2. Discontinued Operations:

Consolidated Statements of Income  (In millions, except per share data)	Three Months Ended			
	March 31, 2023	June 30, 2023	September 30, 2023	December 31, 2023
Total revenue	\$ 388.5	\$ 427.7	\$ 403.6	\$ 444.6
Cost of sales	255.6	280.5	258.8	283.8
Income from continuing operations	17.1	28.4	31.1	52.7
Income from discontinued operations, net of taxes	10.1	4.3	410.5	28.4
Net income	27.2	32.7	441.6	81.1
Basic earnings per share: <sup>(1)</sup>				
Continuing operations	\$ 0.53	\$ 0.89	\$ 0.97	\$ 1.65
Discontinued operations	0.32	0.13	12.82	0.89
Net income	\$ 0.85	\$ 1.02	\$ 13.79	\$ 2.54
Diluted earnings per share: <sup>(1)</sup>				
Continuing operations	\$ 0.53	\$ 0.89	\$ 0.97	\$ 1.64
Discontinued operations	0.32	0.13	12.76	0.88
Net income	\$ 0.85	\$ 1.02	\$ 13.73	\$ 2.52

(In millions, except per share data)	Three Months Ended			
	March 31, 2022	June 30, 2022	September 30, 2022	December 31, 2022
Total revenue	\$ 356.3	\$ 394.0	\$ 398.8	\$ 441.2
Cost of sales	236.4	264.8	262.2	297.5
Income from continuing operations	20.0	26.1	26.5	31.2
Income from discontinued operations, net of taxes	5.7	8.3	9.8	9.8
Net income	25.7	34.4	36.3	41.0
Basic earnings per share: <sup>(1)</sup>				
Continuing operations	\$ 0.62	\$ 0.81	\$ 0.83	\$ 0.97
Discontinued operations	0.18	0.26	0.30	0.31
Net income	\$ 0.80	\$ 1.07	\$ 1.13	\$ 1.28
Diluted earnings per share: <sup>(1)</sup>				
Continuing operations	\$ 0.62	\$ 0.81	\$ 0.83	\$ 0.97
Discontinued operations	0.18	0.26	0.30	0.31
Net income	\$ 0.80	\$ 1.07	\$ 1.13	\$ 1.28

(1) Quarterly basic and diluted earnings per share amounts may not add up to the full fiscal year total presented due to rounding. Basic and diluted earnings per share are calculated by dividing net earnings by basic and diluted shares outstanding, respectively.

## Schedule II—Valuation and Qualifying Accounts

(In thousands)

(In thousands)		Additions			
	Balance at Beginning of Period	Charged to Costs and Expenses	Deductions and Other <sup>(a)</sup>	Balance at End of Period	
Description					
Year ended December 31, 2021:					
Allowance for doubtful accounts	\$ 4,562	\$ 1,980	\$ 1,329	\$ 5,213	
Valuation allowance for deferred tax assets	\$ 4,370	\$ 247	\$ —	\$ 4,617	
Year ended December 31, 2022:					
Allowance for credit losses	\$ 5,213	\$ 3,507	\$ 2,227	\$ 6,493	
Valuation allowance for deferred tax assets	\$ 4,617	\$ 1,180	\$ 3,203	\$ 2,594	
Year ended December 31, 2023:					
Allowance for credit losses	\$ 6,493	\$ 1,626	\$ 3,192	\$ 4,927	
Valuation allowance for deferred tax assets	\$ 2,594	\$ 5,126	\$ 1,712	\$ 6,008	

(a) “Deductions and other” includes translation adjustments, write-offs, net of recoveries, and reductions in the allowances credited to expense.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

## ITEM 9A. CONTROLS AND PROCEDURES

### (a) *Disclosure Controls and Procedures*

As of the end of the period covered by this Annual Report on Form 10-K, management of the Company carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that disclosure controls and procedures were effective as of December 31, 2023 to ensure that information required to be disclosed in reports the Company files or submits under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms, and (2) accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

### (b) *Management's Annual Report on Internal Control over Financial Reporting*

Internal control over financial reporting (as defined in Rule 13a-15(f) promulgated under the Securities Exchange Act of 1934) is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles (GAAP) and includes those policies and procedures that:

- (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of assets of the Company;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on that evaluation, management concluded that the Company's internal control over financial reporting is effective as of December 31, 2023, based on the criteria in Internal Control Integrated Framework issued by the COSO.

### *Attestation Report of the Registered Public Accounting Firm*

PricewaterhouseCoopers LLP, the Company's independent registered public accounting firm, has audited the effectiveness of the Company's internal control over financial reporting as of December 31, 2023, as stated in their report which is included on page 47.

### (c) *Changes in Internal Control over Financial Reporting*

In the ordinary course of business, the Company reviews its internal control over financial reporting and makes changes to its systems and processes to improve such controls and increase efficiency, while ensuring that the Company maintains effective internal control over financial reporting. Changes may include such activities as implementing new, more efficient systems, automating manual processes and updating existing systems.

There were no changes in our internal control over financial reporting identified in the evaluation for the quarter ended December 31, 2023 that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act.

**ITEM 9B. OTHER INFORMATION**

***Rule 10b5-1 Trading Plans***

(b)

During the three months ended December 31, 2023, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement," or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.



**Item 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS**

Not Applicable.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The Company has a code of ethics entitled the “Code of Business Conduct and Ethics” that applies to employees, including principal executive and financial officers (including the principal executive officer, principal financial officer and principal accounting officer) as well as directors. A copy of the Code of Business Conduct and Ethics may be found on the Company's website at [www.jbtc.com](http://www.jbtc.com) under About Us / Corporate Governance and is available in print to stockholders without charge by submitting a request to the General Counsel and Assistant Secretary of JBT Corporation, 70 West Madison Street, Suite 4400, Chicago, Illinois 60602.

The Company also elects to disclose the information required by Form 8-K, Item 5.05, “Amendments to the registrant’s code of ethics, or waiver of a provision of the code of ethics,” through the Company's website at [www.jbtc.com](http://www.jbtc.com), and such information will remain available on the website for at least a twelve-month period.

Information regarding the Company's executive officers is presented in the section entitled “Information about our Executive Officers” in Part I of this Annual Report on Form 10-K.

Other information required by this Item can be found in the Proxy Statement for the Company's 2024 Annual Meeting of Stockholders and is incorporated herein by reference.

## **ITEM 11. EXECUTIVE COMPENSATION**

Information required by this item can be found in the sections entitled “Director Compensation,” “Compensation Committee Interlocks and Insider Participation in Compensation Decisions,” “Executive Compensation” and "Compensation Tables and Explanatory Information" of the Proxy Statement for the Company's 2024 Annual Meeting of Stockholders and is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information required by this item can be found in the sections entitled “Security Ownership of John Bean Technologies Corporation” and "Compensation Tables and Explanatory Information - Securities Authorized for Issuance Under Equity Compensation Plans Table" of the Proxy Statement for the Company's 2024 Annual Meeting of Stockholders and is incorporated herein by reference.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information required by this item can be found in the sections entitled “Transactions with Related Persons” and “Director Independence” of the Proxy Statement for the Company's 2024 Annual Meeting of Stockholders and is incorporated herein by reference.

**ITEM 14.           PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information required by this item can be found in the section entitled “Ratification of Appointment of Independent Registered Public Accounting Firm” of the Proxy Statement for the Company's 2024 Annual Meeting of Stockholders and is incorporated herein by reference.



## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this Report:

1. Financial Statements: The consolidated financial statements required to be filed in this Annual Report on Form 10-K are listed below and appear on pages 49 through 92 herein:

#### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Report of Independent Registered Public Accounting Firm (PCAOB ID 238)	47
Consolidated Statements of Income for the Years Ended December 31, 2023, 2022 and 2021	49
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2023, 2022 and 2021	50
Consolidated Balance Sheets as of December 31, 2023 and 2022	51
Consolidated Statements of Cash Flows for the Years Ended December 31, 2023, 2022 and 2021	52
Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2023, 2022 and 2021	54
Notes to Consolidated Financial Statements	55

2. Financial Statement Schedule: Schedule II—Valuation and Qualifying Accounts is included in this Annual Report on Form 10-K on page 92. All other schedules are omitted because of the absence of conditions under which they are required or because information called for is shown in the consolidated financial statements and notes thereto in Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K.

3. Exhibits:

See Index of Exhibits below for a list of the exhibits being filed or furnished with or incorporated by reference to this Annual Report on Form 10-K.

## INDEX OF EXHIBITS

Exhibit Number	Exhibit Description
2.1	<a href="#"><u>Separation and Distribution Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation (“JBT Corporation”), incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed with the SEC on August 6, 2008.</u></a>
2.1A	<a href="#"><u>Amendment to Separation and Distribution Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation, incorporated by reference to Exhibit 2.1A to our Quarterly Report on Form 10-Q filed with the SEC on November 4, 2010.</u></a>
2.2	<a href="#"><u>Stock and Asset Purchase Agreement, dated as of May 26, 2023, by and between the Company and Purchaser, incorporated by reference to Exhibit 2.1 to our Quarterly Report on Form 10-Q filed with the SEC on August 3, 2023.</u></a>
3.1	<a href="#"><u>Amended and Restated Certificate of Incorporation of John Bean Technologies Corporation, effective May 15, 2023, incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed with the SEC on May 18, 2023.</u></a>
3.2	<a href="#"><u>Third Amended and Restated Bylaws of John Bean Technologies Corporation, as amended through May 15, 2023 (incorporated by reference to Exhibit 3.2 to our Current Report on Form 8-K filed with the SEC on May 18, 2023).</u></a>
4.1	<a href="#"><u>Specimen common stock certificate of JBT Corporation, incorporated by reference to Exhibit 4.1 to Amendment No. 3 to our Form 10/A filed with the SEC on July 3, 2008.</u></a>
4.2	<a href="#"><u>Description of common stock, incorporated by reference to Exhibit 4.2 to our Annual Report on Form 10-K filed with the SEC on February 24, 2022.</u></a>
4.3	<a href="#"><u>Form of Bond Hedge Confirmation, incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed with the SEC on May 28, 2021.</u></a>
4.4	<a href="#"><u>Form of Warrant Confirmation, incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed with the SEC on May 28, 2021.</u></a>
4.5	<a href="#"><u>Indenture, dated as of May 28, 2021, by and among John Bean Technologies Corporation and Wilmington Trust, National Association, as trustee, incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed on May 28, 2021.</u></a>
10.1	<a href="#"><u>Amended and Restated Credit Agreement, dated December 14, 2021, by and among John Bean Technologies Corporation, John Bean Technologies Europe B.V., Wells Fargo Bank, National Association, as administrative agent, and the other lenders party thereto, incorporated by reference to Exhibit 10.1 to our Annual Report on Form 10-K filed with the SEC on February 24, 2022.</u><sup>1</sup></a>
10.1A	<a href="#"><u>Limited Consent and Release, dated June 9, 2023, by and among John Bean Technologies Corporation, John Bean Technologies Europe B.V., Wells Fargo Bank, National Association, as administrative agent, and the other lenders party thereto, incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on June 14, 2023.</u></a>
10.2	<a href="#"><u>Trademark License Agreement between JBT Corporation and FMC Technologies, Inc., incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed with the SEC on August 6, 2008.</u></a>
10.3	<a href="#"><u>Trademark Assignment and Coexistence Agreement between JBT Corporation and FMC Technologies, Inc., incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed with the SEC on August 6, 2008.</u></a>
10.4	<a href="#"><u>John Bean Technologies Corporation Non-Qualified Savings and Investment Plan As Amended and Restated, Effective January 1, 2019, incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed on November 2, 2018.</u><sup>2</sup></a>

- 10.5 [First Amendment of John Bean Technologies Corporation Non-Qualified Savings and Investment Plan, incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q filed on October 31, 2019.](#)<sup>2</sup>
- 10.6 [Second Amendment of John Bean Technologies Corporation Non-Qualified Savings and Investment Plan, incorporated by reference to Exhibit 10.21A to our Annual Report on Form 10-K filed with the SEC on March 2, 2020.](#)<sup>2</sup>
- 10.6A\* [Third Amendment of John Bean Technologies Corporation Non-Qualified Savings and Investment Plan.](#)<sup>2</sup>
- 10.7 [JBT Corporation Salaried Employees' Equivalent Retirement Plan, incorporated by reference to Exhibit 10.7 to our Current Report on Form 8-K filed with the SEC on August 6, 2008.](#)<sup>2</sup>
- 10.7A [First Amendment of JBT Corporation Salaried Employees' Equivalent Retirement Plan, incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on September 15, 2009.](#)<sup>2</sup>
- 10.7B [Second Amendment of JBT Corporation Salaried Employees' Equivalent Retirement Plan, incorporated by reference to Exhibit 10.6 to our Quarterly Report on Form 10-Q filed with the SEC on November 6, 2009.](#)<sup>2</sup>
- 10.8\* [Change in Control Executive Severance Agreement \(Other Executive Officer\) \(Effective 2024\).](#)<sup>2</sup>
- 10.9\* [Change in Control Executive Severance Agreement \(CEO\) \(Effective 2024\).](#)<sup>2</sup>
- 10.10 [Amended and Restated John Bean Technologies Corporation Employees' Retirement Program - Part I Salaried and Nonunion Hourly Employees' Retirement Program - Part II Union Hourly Employees' Retirement Program incorporated by reference to Exhibit 10.11F to our Quarterly Report on Form 10-Q filed with the SEC on August 8, 2012.](#)<sup>2</sup>
- 10.10A [First Amendment of Amended and Restated John Bean Technologies Corporation Employees' Retirement Program - Part I Salaried and Nonunion Hourly Employees' Retirement Program incorporated by reference to Exhibit 10.11G to our Annual Report on Form 10-K filed with the SEC on March 7, 2014.](#)<sup>2</sup>
- 10.10B [Second Amendment of John Bean Technologies Corporation Employee's Retirement Program - Part I Salaried and Nonunion Hourly Employees' Retirement Plan \(as Amended and Restated Effective as of January 1, 2012\) incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed with the SEC on October 29, 2015.](#)<sup>2</sup>
- 10.10C [Third Amendment of John Bean Technologies Corporation Employees' Retirement Program Part I Salaried and Nonunion Hourly Employees' Retirement Plan \(as Amended and Restated Effective as of January 1, 2012\) incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed with the SEC on October 28, 2016.](#)<sup>2</sup>
- 10.10D\* [Fourth Amendment of the John Bean Technologies Corporation Employees' Retirement Program Part I Salaried and Nonunion Hourly Employees' Retirement Plan \(As Amended and Restated Effective as of January 1, 2012\).](#)<sup>2</sup>
- 10.10E\* [Fifth Amendment of the John Bean Technologies Corporation Employees' Retirement Program Part II Union Hourly Employees' Retirement Plan \(As Amended and Restated Effective as of January 1, 2012\).](#)<sup>2</sup>
- 10.11 [Amended and Restated John Bean Technologies Corporation Savings and Investment Plan effective January 1, 2023 incorporated by reference to Exhibit 10.11 to our Annual Report on Form 10-K filed with the SEC on February 23, 2023.](#)<sup>2</sup>
- 10.11A\* [First Amendment of the John Bean Technologies Corporation Savings and Investment Plan \(As Amended and Restated Effective as of January 1, 2023\).](#)<sup>2</sup>
- 10.12\* [Amended and Restated Executive Severance Pay Plan effective December 5, 2023.](#)<sup>2</sup>

- 10.13 [Offer Letter to Brian Deck, incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on December 16, 2020.](#)<sup>2</sup>
- 10.13A [Offer Letter to Matthew Meister, incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed with the SEC on December 16, 2020.](#)<sup>2</sup>
- 10.13B [Offer Letter to Shelley Bridarolli, incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed with the SEC on October 29, 2021.](#)<sup>2</sup>
- 10.13C [Contract of Employment between John Bean Technologies AB and Robert Petrie, incorporated by reference to Exhibit 10.13D to our Annual Report on Form 10-K filed with the SEC on February 24, 2022.](#)<sup>2</sup>
- 10.13D [Offer Letter to Jack Martin, incorporated by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed with the SEC on July 29, 2022.](#)<sup>2</sup>
- 10.13E [Offer Letter to Augusto Rizzolo, incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on August 18, 2022.](#)<sup>2</sup>
- 10.14 [John Bean Technologies Corporation Retiree Welfare Benefits Plan \(as amended and restated, Effective January 1, 2016\), incorporated by reference to Exhibit 10.3 to our Quarterly report Form 10-Q filed with the SEC on October 29, 2015.](#)<sup>2</sup>
- 10.15 [John Bean Technologies Corporation 2017 Incentive Compensation and Stock Plan, incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on May 18, 2017.](#)<sup>2</sup>
- 10.15A [Form of Non-Employee Director Long-Term Incentive Restricted Stock Unit Agreement - Vests, incorporated by reference to Exhibit 10.10 to our Current Report on Form 8-K filed with the SEC on May 18, 2017.](#)<sup>2</sup>
- 10.15B [Form of Non-Employee Director Long-Term Incentive Restricted Stock Unit Agreement - Separation, incorporated by reference to Exhibit 10.11 to our Current Report on Form 8-K filed with the SEC on May 18, 2017.](#)<sup>2</sup>
- 10.16 [Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Agreement - 2-Year Performance Period; 5 Years of Service Retirement Vesting \(Effective 2021\) by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q filed with the SEC on July 30, 2021.](#)<sup>2</sup>
- 10.16A [Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Agreement - 2-Year Performance Period; 10 Years of Service Retirement Vesting \(Effective 2021\) by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q filed with the SEC on July 30, 2021.](#)<sup>2</sup>
- 10.16B [Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Agreement - 10 Years of Service Retirement Vesting \(Effective 2021\) by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q filed with the SEC on July 30, 2021.](#)<sup>2</sup>
- 10.16C [Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Agreement - 5 Years of Service Retirement Vesting \(Effective 2021\) by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q filed with the SEC on July 30, 2021.](#)<sup>2</sup>
- 10.17 [Form of Executive Officer Time-Based Restricted Stock Unit Grant Agreement Ratable Vesting \(5 Year Retirement\) \(Effective 2023\) incorporated by reference to Exhibit 10.18 to our Annual Report on Form 10-K filed with the SEC on February 23, 2023.](#)<sup>2</sup>
- 10.17A [Form of Executive Officer Time-Based Restricted Stock Unit Grant Agreement Ratable Vesting \(10 Year Retirement\) \(Effective 2023\) incorporated by reference to Exhibit 10.18A to our Annual Report on Form 10-K filed with the SEC on February 23, 2023.](#)<sup>2</sup>

10.17B	<a href="#"><u>Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Grant Agreement Cliff Vesting (5 Year Retirement) (Effective 2023) incorporated by reference to Exhibit 10.18B to our Annual Report on Form 10-K filed with the SEC on February 23, 2023.</u></a> <sup>2</sup>
10.17C	<a href="#"><u>Form of Executive Officer Long Term Incentive Performance Share Restricted Stock Unit Grant Agreement Cliff Vesting (10 Year Retirement) (Effective 2023) incorporated by reference to Exhibit 10.18C to our Annual Report on Form 10-K filed with the SEC on February 23, 2023.</u></a> <sup>2</sup>
18.1*	<a href="#"><u>Auditor's Preferability Letter.</u></a>
21.1*	<a href="#"><u>List of Subsidiaries of JBT Corporation.</u></a>
23.1*	<a href="#"><u>Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm.</u></a>
31.1*	<a href="#"><u>Certification of Principal Executive Officer Pursuant to Rule 13a-14(a).</u></a>
31.2*	<a href="#"><u>Certification of Principal Financial Officer Pursuant to Rule 13a-14(a).</u></a>
32.1*	<a href="#"><u>Certification of Principal Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
32.2*	<a href="#"><u>Certification of Principal Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
97.1*	<a href="#"><u>John Bean Technologies Corporation Compensation Recovery Policy.</u></a>
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).
1	The schedules and exhibits to the Amended and Restated Credit Agreement have been omitted from this filing pursuant to Item 601(b)(2) of Regulation S-K. The Company agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any omitted schedule or exhibit; provided, however, that the Company may request confidential treatment pursuant to Rule 24b-2 of the Exchange Act for any schedule or exhibit so furnished.
2	A management contract or compensatory plan required to be filed with this report.
*	Filed herewith

**ITEM 16. FORM 10-K SUMMARY**

None.



## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

John Bean Technologies Corporation  
(Registrant)

By:                     /s/ Brian A. Deck                      
                    Brian A. Deck  
                    President and Chief Executive Officer  
                    (Principal Executive Officer)

Date: February 23, 2024

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Signature	Title	Date
/s/ BRIAN A. DECK	President, Director and Chief Executive Officer (Principal Executive Officer)	February 23, 2024
Brian A. Deck		
/s/ MATTHEW J. MEISTER	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 23, 2024
Matthew J. Meister		
/s/ JESSI L. CORCORAN	Vice President, Corporate Controller (Principal Accounting Officer)	February 23, 2024
Jessi L. Corcoran		
/s/ BARBARA BRASIER	Director	February 23, 2024
Barbara Brasier		
/s/ C. MAURY DEVINE	Director	February 23, 2024
C. Maury Devine		
/s/ ALAN D. FELDMAN	Director	February 23, 2024
Alan D. Feldman		
/s/ POLLY B. KAWALEK	Director	February 23, 2024
Polly B. Kawalek		
/s/ EMMANUEL LAGARRIGUE	Director	February 23, 2024
Emmanuel Lagarrigue		
/s/ LAWRENCE V. JACKSON	Director	February 23, 2024
Lawrence V. Jackson		
/s/ CHARLES L. HARRINGTON	Director	February 23, 2024
Charles L. Harrington		

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## DIRECTORS

### Barbara L. Brasier

Board Member of Molina Healthcare, Inc., Lancaster Colony Corporation and Henny Penny Corporation

### Brian A. Deck

President and Chief Executive Officer, JBT Corporation

### C. Maury Devine

Former President and Managing Director of ExxonMobil Norway

### Alan D. Feldman

Chairman of the Board, JBT Corporation, Board Member of Foot Locker, Inc., and University of Illinois Foundation

### Charles L. Harrington

Board Member of J.G. Boswell Company, Constellation Energy Corporation and Korn Ferry

### Lawrence V. Jackson

Board Member of Assurant, Inc. and Bloomin Brands Inc. and Chairman of the Board of SourceMark, LLC

### Polly B. Kawalek

Former President, Quaker Foods, a division of PepsiCo

## EXECUTIVE OFFICERS

### Brian A. Deck

President and Chief Executive Officer

### Matthew J. Meister

Executive Vice President and Chief Financial Officer

### Robert Petrie

Executive Vice President and President, Protein

### Augusto Rizollo

Executive Vice President, and President, Diversified Food & Health

### Shelley R.K. Bridarolli

Executive Vice President, Chief Human Resources Officer

### James L. Marvin

Executive Vice President, General Counsel

### Jack Martin

Executive Vice President, Supply Chain

### Kristina Paschall

Executive Vice President, Chief Information and Digital Officer

## CORPORATE OFFICE

John Bean Technologies Corporation  
70 West Madison Street  
Suite 4400, Chicago, Illinois 60602  
+1.312.861.5900

## INVESTOR RELATIONS

John Bean Technologies Corporation  
Investor Relations  
Kedric Meredith  
70 West Madison Street  
Suite 4400, Chicago, Illinois 60602  
Kedric.Meredith@JBTC.COM  
+1.312.861.6034  
[www.jbtc.com/investors](http://www.jbtc.com/investors)

## ANNUAL MEETING

The Annual Meeting will be held at 9:30am Central Time on Friday, May 10, 2024 at [www.virtualshareholdermeeting.com/JBT2024](http://www.virtualshareholdermeeting.com/JBT2024). Notice of the meeting, together with proxy materials, will be mailed to stockholders in advance of the meeting.

## FORM 10-K

A copy of the company's Annual Report on Form 10-K is available at [www.jbtc.com/investors](http://www.jbtc.com/investors) or upon written request, free of charge, to:

JBT Corporation  
Investor Relations  
70 West Madison Street  
Suite 4400  
Chicago, Illinois 60602

JBT Corporation was originally incorporated as Frigoscandia, Inc. in the State of Delaware in May 1994.

## STOCK EXCHANGE

John Bean Technologies Corporation is listed on the New York Stock Exchange under the symbol JBT.

## AUDITORS

PriceWaterhouseCoopers  
One North Wacker Drive  
Chicago, IL 60606

## STOCK TRANSFER AGENT

Address stockholder inquiries, including requests for stock transfers, to:

First Class/Registered/Certified Mail:

Computershare  
P.O. Box 43078  
Providence, RI 02940-3076

Overnight:

Computershare  
150 Royall Street, Suite 101  
Canton, MA 02021

Shareholder Services Number:

+1.800.622.6757

Investor Center™ portal:

[www.computershare.com/investor](http://www.computershare.com/investor)

## ADDITIONAL INFORMATION

Additional information about JBT Corporation, including news and financial data, is available by visiting the company's website: [www.jbtc.com](http://www.jbtc.com)

An email alert service is available by request under the Investor Relations section of the website. This service will provide an automatic alert, via email, each time a news release is posted to the site or a new filing is made with the U.S. Securities and Exchange Commission.

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This report is printed on FSC® Certified paper. Featuring 10% post consumer recycled content and certified fiber.



This Annual Report contains statements that are, or may be considered to be, forward-looking statements. All statements that are not historical facts, including statements about our beliefs or expectations regarding future performance, strategic plans, income, earnings, cash flows, restructuring and optimization plans and related cost savings, operating improvements, and covenant compliance are forward-looking statements. You can identify these forward-looking statements by the use of forward-looking words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "foresees" or the negative version of those words or other comparable words and phrases. Any forward-looking statements contained in this Annual Report are based upon our historical performance and on current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. There are factors that could cause our actual results to differ materially from these forward-looking statements. If one or more of those factors or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we projected. Consequently, actual events and results may vary significantly from those included in or contemplated or implied by our forward-looking statements. The forward-looking statements included in this Annual Report are made only as of the date hereof, and we undertake no obligation to publicly update or review any forward-looking statement made by us or on our behalf, whether as a result of new information, future developments, subsequent events or circumstances or otherwise.



[www.jbtc.com](http://www.jbtc.com)