

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2023**
- OR**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO**

Commission File Number: 001-33551



Blackstone Inc.

(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

20-8875684
(I.R.S. Employer
Identification No.)

345 Park Avenue
New York, New York 10154
(Address of principal executive offices)(Zip Code)
(212) 583-5000
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	BX	New York Stock Exchange

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer

Accelerated filer
Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 28, 2023, there were 709,749,707 shares of common stock of the registrant outstanding.

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Forward-Looking Statements

This report may contain forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended, which reflect our current views with respect to, among other things, our operations, taxes, earnings and financial performance, share repurchases and dividends. You can identify these forward-looking statements by the use of words such as “outlook,” “indicator,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “scheduled,” “estimates,” “anticipates,” “opportunity,” “leads,” “forecast” or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. We believe these factors include but are not limited to those described under the section entitled “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2022, as such factors may be updated from time to time in our periodic filings with the United States Securities and Exchange Commission (“SEC”), which are accessible on the SEC’s website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this report and in our other periodic filings. The forward-looking statements speak only as of the date of this report, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

Website and Social Media Disclosure

We use our website (www.blackstone.com), Facebook page (www.facebook.com/blackstone), Twitter (www.twitter.com/blackstone), LinkedIn (www.linkedin.com/company/blackstonegroup), Instagram (www.instagram.com/blackstone), SoundCloud (www.soundcloud.com/blackstone-300250613), PodBean (www.blackstone.podbean.com), Spotify (<https://spoti.fi/2LJ1tHG>), YouTube (www.youtube.com/user/blackstonegroup) and Apple Podcast (<https://apple.co/31Pe1Gg>) accounts as channels of distribution of company information. The information we post through these channels may be deemed material. Accordingly, investors should monitor these channels, in addition to following our press releases, SEC filings and public conference calls and webcasts. In addition, you may automatically receive email alerts and other information about Blackstone when you enroll your email address by visiting the “Contact Us/Email Alerts” section of our website at <http://ir.blackstone.com>. The contents of our website, any alerts and social media channels are not, however, a part of this report.

In this report, references to “Blackstone,” the “Company,” “we,” “us” or “our” refer to Blackstone Inc. and its consolidated subsidiaries.

“Series I Preferred Stockholder” refers to Blackstone Partners L.L.C., the holder of the sole outstanding share of our Series I preferred stock.

“Series II Preferred Stockholder” refers to Blackstone Group Management L.L.C., the holder of the sole outstanding share of our Series II preferred stock.

“Blackstone Funds,” “our funds” and “our investment funds” refer to the funds and other vehicles that are managed by Blackstone. “Our carry funds” refers to funds managed by Blackstone that have commitment-based multi-year drawdown structures that pay carry on the realization of an investment.

We refer to our real estate opportunistic funds as Blackstone Real Estate Partners (“BREP”) funds and our real estate debt investment funds as Blackstone Real Estate Debt Strategies (“BREDS”) funds. We refer to our real estate investment trusts as “REITs,” to Blackstone Mortgage Trust, Inc., our NYSE-listed REIT, as “BXMT” and to Blackstone Real Estate Income Trust, Inc., our non-listed REIT, as “BREIT.” We refer to our real estate funds that target substantially stabilized assets in prime markets, as Blackstone Property Partners (“BPP”) funds and our income-generating European real estate funds as Blackstone European Property Income (“BEPIF”) funds. We refer to BREIT, BPP and BEPIF collectively as our Core+ real estate strategies.

We refer to our flagship corporate private equity funds as Blackstone Capital Partners (“BCP”) funds, our energy-focused private equity funds as Blackstone Energy Transition Partners (“BETP”) funds, our core private equity funds as Blackstone Core Equity Partners (“BCEP”), our opportunistic investment platform that invests globally across asset classes, industries and geographies as Blackstone Tactical Opportunities (“Tactical Opportunities”), our secondary fund of funds business as Strategic Partners Fund Solutions (“Strategic Partners”), our infrastructure-focused funds as Blackstone Infrastructure Partners (“BIP”), our life sciences investment platform as Blackstone Life Sciences (“Bxls”), our growth equity investment platform as Blackstone Growth (“BXG”), our multi-asset investment program for eligible high net worth investors offering exposure to certain of our key illiquid investment strategies through a single commitment as Blackstone Total Alternatives Solution (“BTAS”) and our capital markets services business as Blackstone Capital Markets (“Bxcm”).

“Our hedge funds” refers to our funds of hedge funds, hedge funds, certain of our real estate debt investment funds, including a registered investment company, and certain other credit-focused funds which are managed by Blackstone.

We refer to our business development companies as “BDCs,” to Blackstone Private Credit Fund as “BCRED” and to Blackstone Secured Lending Fund as “Bxsl.”

“BIS” refers to Blackstone Insurance Solutions, which partners with insurers to deliver capital-efficient investments tailored to each insurer’s needs and risk profile.

We refer to our separately managed accounts as “SMAs.”

“Total Assets Under Management” refers to the assets we manage. Our Total Assets Under Management equals the sum of:

- (a) the fair value of the investments held by our carry funds and our side-by-side and co-investment entities managed by us plus the capital that we are entitled to call from investors in those funds and entities pursuant to the terms of their respective capital commitments, including capital commitments to funds that have yet to commence their investment periods,
- (b) the net asset value of (1) our hedge funds, real estate debt carry funds, BPP, certain co-investments managed by us, certain credit-focused funds, and our Hedge Fund Solutions drawdown funds (plus, in each case, the capital that we are entitled to call from investors in those funds, including commitments yet to commence their investment periods), and (2) our funds of hedge funds, our Hedge Fund Solutions registered investment companies, BREIT, and BEPIF,
- (c) the invested capital, fair value or net asset value of assets we manage pursuant to separately managed accounts,
- (d) the amount of debt and equity outstanding for our collateralized loan obligations (“CLO”) during the reinvestment period,
- (e) the aggregate par amount of collateral assets, including principal cash, for our CLOs after the reinvestment period,
- (f) the gross or net amount of assets (including leverage where applicable) for our credit-focused registered investment companies and BDCs,
- (g) the fair value of common stock, preferred stock, convertible debt, term loans or similar instruments issued by BXMT, and
- (h) borrowings under and any amounts available to be borrowed under certain credit facilities of our funds.

Our carry funds are commitment-based drawdown structured funds that do not permit investors to redeem their interests at their election. Our funds of hedge funds, hedge funds, funds structured like hedge funds and other open-ended funds in our Real Estate, Credit & Insurance and Hedge Fund Solutions segments generally have structures that afford an investor the right to withdraw or redeem their interests on a periodic basis (for example, annually, quarterly or monthly), typically with 2 to 95 days' notice, depending on the fund and the liquidity profile of the underlying assets. In our Perpetual Capital vehicles where redemption rights exist, Blackstone has the ability to fulfill redemption requests only (a) in Blackstone's or the vehicles' board's discretion, as applicable, or (b) to the extent there is sufficient new capital. Investment advisory agreements related to certain separately managed accounts in our Credit & Insurance and Hedge Fund Solutions segments, excluding our BIS separately managed accounts, may generally be terminated by an investor on 30 to 90 days' notice. Our BIS separately managed accounts can generally only be terminated for long-term underperformance, cause and certain other limited circumstances, in each case subject to Blackstone's right to cure.

"Fee-Earning Assets Under Management" refers to the assets we manage on which we derive management fees and/or performance revenues. Our Fee-Earning Assets Under Management equals the sum of:

- (a) for our Private Equity segment funds, Real Estate segment carry funds including certain BREDS funds, and certain Hedge Fund Solutions funds, the amount of capital commitments, remaining invested capital, fair value, net asset value or par value of assets held, depending on the fee terms of the fund,
- (b) for our credit-focused carry funds, the amount of remaining invested capital (which may include leverage) or net asset value, depending on the fee terms of the fund,
- (c) the remaining invested capital or fair value of assets held in co-investment vehicles managed by us on which we receive fees,
- (d) the net asset value of our funds of hedge funds, hedge funds, BPP, certain co-investments managed by us, certain registered investment companies, BREIT, BEPIF, and certain of our Hedge Fund Solutions drawdown funds,
- (e) the invested capital, fair value of assets or the net asset value we manage pursuant to separately managed accounts,
- (f) the net proceeds received from equity offerings and accumulated distributable earnings of BXMT, subject to certain adjustments,
- (g) the aggregate par amount of collateral assets, including principal cash, of our CLOs, and
- (h) the gross amount of assets (including leverage) or the net assets (plus leverage where applicable) for certain of our credit-focused registered investment companies and BDCs.

Each of our segments may include certain Fee-Earning Assets Under Management on which we earn performance revenues but not management fees.

Our calculations of Total Assets Under Management and Fee-Earning Assets Under Management may differ from the calculations of other asset managers, and as a result this measure may not be comparable to similar measures presented by other asset managers. In addition, our calculation of Total Assets Under Management includes commitments to, and the fair value of, invested capital in our funds from Blackstone and our personnel, regardless of whether such commitments or invested capital are subject to fees. Our definitions of Total Assets Under Management and Fee-Earning Assets Under Management are not based on any definition of Total Assets Under Management and Fee-Earning Assets Under Management that is set forth in the agreements governing the investment funds that we manage.

For our carry funds, Total Assets Under Management includes the fair value of the investments held and uncalled capital commitments, whereas Fee-Earning Assets Under Management may include the total amount of capital commitments or the remaining amount of invested capital at cost, depending on whether the investment period has expired or as specified by the fee terms of the fund. As such, in certain carry funds Fee-Earning Assets Under Management may be greater than Total Assets Under Management when the aggregate fair value of the remaining investments is less than the cost of those investments.

“Perpetual Capital” refers to the component of assets under management with an indefinite term, that is not in liquidation, and for which there is no requirement to return capital to investors through redemption requests in the ordinary course of business, except where funded by new capital inflows. Perpetual Capital includes co-investment capital with an investor right to convert into Perpetual Capital.

This report does not constitute an offer of any Blackstone Fund.

Part I. Financial Information

Item 1. Financial Statements

Blackstone Inc.
Condensed Consolidated Statements of Financial Condition (Unaudited)
(Dollars in Thousands, Except Share Data)

	June 30, 2023	December 31, 2022
Assets		
Cash and Cash Equivalents	\$ 3,280,204	\$ 4,252,003
Cash Held by Blackstone Funds and Other	215,444	241,712
Investments	27,048,621	27,553,251
Accounts Receivable	664,028	462,904
Due from Affiliates	4,294,437	4,146,707
Intangible Assets, Net	219,221	217,287
Goodwill	1,890,202	1,890,202
Other Assets	905,454	800,458
Right-of-Use Assets	888,190	896,981
Deferred Tax Assets	2,176,983	2,062,722
Total Assets	<u>\$ 41,582,784</u>	<u>\$ 42,524,227</u>
Liabilities and Equity		
Loans Payable	\$ 12,299,855	\$ 12,349,584
Due to Affiliates	2,092,837	2,118,481
Accrued Compensation and Benefits	5,685,879	6,101,801
Securities Sold, Not Yet Purchased	3,821	3,825
Repurchase Agreements	18,262	89,944
Operating Lease Liabilities	1,013,813	1,021,454
Accounts Payable, Accrued Expenses and Other Liabilities	1,377,838	1,158,071
Total Liabilities	<u>22,492,305</u>	<u>22,843,160</u>
Commitments and Contingencies		
Redeemable Non-Controlling Interests in Consolidated Entities	<u>1,626,349</u>	<u>1,715,006</u>
Equity		
Stockholders' Equity of Blackstone Inc.		
Common Stock, \$0.00001 par value, 90 billion shares authorized, (713,551,859 shares issued and outstanding as of June 30, 2023; 710,276,923 shares issued and outstanding as of December 31, 2022)	7	7
Series I Preferred Stock, \$0.00001 par value, 999,999,000 shares authorized, (1 share issued and outstanding as of June 30, 2023 and December 31, 2022)	—	—
Series II Preferred Stock, \$0.00001 par value, 1,000 shares authorized, (1 share issued and outstanding as of June 30, 2023 and December 31, 2022)	—	—
Additional Paid-in-Capital	6,076,367	5,935,273
Retained Earnings	1,160,278	1,748,106
Accumulated Other Comprehensive Loss	(17,205)	(27,475)
Total Stockholders' Equity of Blackstone Inc.	7,219,447	7,655,911
Non-Controlling Interests in Consolidated Entities	5,174,961	5,056,480
Non-Controlling Interests in Blackstone Holdings	5,069,722	5,253,670
Total Equity	<u>17,464,130</u>	<u>17,966,061</u>
Total Liabilities and Equity	<u>\$ 41,582,784</u>	<u>\$ 42,524,227</u>

continued...

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Financial Condition (Unaudited)
(Dollars in Thousands)

The following presents the asset and liability portion of the consolidated balances presented in the Condensed Consolidated Statements of Financial Condition attributable to consolidated Blackstone Funds which are variable interest entities. The following assets may only be used to settle obligations of these consolidated Blackstone Funds and these liabilities are only the obligations of these consolidated Blackstone Funds and they do not have recourse to the general credit of Blackstone.

	June 30, 2023	December 31, 2022
Assets		
Cash Held by Blackstone Funds and Other	\$ 215,444	\$ 241,712
Investments	5,490,773	5,136,542
Accounts Receivable	10,938	55,223
Due from Affiliates	9,508	7,152
Other Assets	781	2,159
Total Assets	\$ 5,727,444	\$ 5,442,788
Liabilities		
Loans Payable	\$ 1,714,234	\$ 1,450,000
Due to Affiliates	106,433	82,345
Accounts Payable, Accrued Expenses and Other Liabilities	132,709	25,858
Total Liabilities	\$ 1,953,376	\$ 1,558,203

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Operations (Unaudited)
(Dollars in Thousands, Except Share and Per Share Data)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Revenues				
Management and Advisory Fees, Net	\$ 1,709,370	\$ 1,561,187	\$ 3,367,685	\$ 3,037,123
Incentive Fees	153,077	99,598	295,953	204,087
Investment Income (Loss)				
Performance Allocations				
Realized	502,084	2,453,769	1,148,978	4,220,155
Unrealized	114,395	(3,467,668)	(644,817)	(2,174,618)
Principal Investments				
Realized	54,835	265,161	162,893	550,265
Unrealized	164,089	(500,490)	(327,328)	(426,529)
Total Investment Income (Loss)	835,403	(1,249,228)	339,726	2,169,273
Interest and Dividend Revenue	148,505	62,075	238,990	116,560
Other	(31,664)	155,588	(45,818)	228,457
Total Revenues	2,814,691	629,220	4,196,536	5,755,500
Expenses				
Compensation and Benefits				
Compensation	737,017	686,012	1,453,302	1,342,517
Incentive Fee Compensation	64,227	45,363	127,508	86,382
Performance Allocations Compensation				
Realized	205,196	1,035,916	501,990	1,753,517
Unrealized	54,155	(1,386,543)	(259,094)	(914,259)
Total Compensation and Benefits	1,060,595	380,748	1,823,706	2,268,157
General, Administrative and Other	275,034	289,288	548,428	529,962
Interest Expense	108,096	69,642	212,537	136,389
Fund Expenses	31,585	4,435	79,984	6,627
Total Expenses	1,475,310	744,113	2,664,655	2,941,135
Other Income (Loss)				
Change in Tax Receivable Agreement Liability	7,095	(13)	1,887	748
Net Gains (Losses) from Fund Investment Activities	80,500	(104,326)	151,564	(53,450)
Total Other Income (Loss)	87,595	(104,339)	153,451	(52,702)
Income (Loss) Before Provision for Taxes	1,426,976	(219,232)	1,685,332	2,761,663
Provision for Taxes	223,269	36,514	270,944	519,795
Net Income (Loss)	1,203,707	(255,746)	1,414,388	2,241,868
Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	17,688	25,875	10,988	30,927
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	89,436	(216,707)	164,305	(332)
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	495,309	(35,521)	552,009	1,023,792
Net Income (Loss) Attributable to Blackstone Inc.	\$ 601,274	\$ (29,393)	\$ 687,086	\$ 1,187,481
Net Income (Loss) Per Share of Common Stock				
Basic	\$ 0.79	\$ (0.04)	\$ 0.91	\$ 1.61
Diluted	\$ 0.79	\$ (0.04)	\$ 0.91	\$ 1.61
Weighted-Average Shares of Common Stock Outstanding				
Basic	758,479,943	707,382,293	752,306,729	738,752,489
Diluted	758,548,248	707,382,293	752,630,385	739,140,862

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Comprehensive Income (Unaudited)
(Dollars in Thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net Income (Loss)	\$ 1,203,707	\$ (255,746)	\$ 1,414,388	\$ 2,241,868
Other Comprehensive Income (Loss), Currency Translation Adjustment	16,892	(60,067)	46,292	(69,466)
Comprehensive Income (Loss)	1,220,599	(315,813)	1,460,680	2,172,402
Less:				
Comprehensive Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	30,519	(6,855)	44,529	(1,803)
Comprehensive Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	89,436	(216,707)	164,305	(332)
Comprehensive Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	494,242	(46,387)	554,490	1,009,655
Comprehensive Income (Loss) Attributable to Non-Controlling Interests	614,197	(269,949)	763,324	1,007,520
Comprehensive Income (Loss) Attributable to Blackstone Inc.	\$ 606,402	\$ (45,864)	\$ 697,356	\$ 1,164,882

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Changes in Equity (Unaudited)
(Dollars in Thousands, Except Share Data)

	Shares of Blackstone Inc. (a)		Blackstone Inc. (a)							Redeemable Non-Controlling Interests in Consolidated Entities
	Common Stock	Common Stock	Additional Paid-in-Capital	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Non-Controlling Interests in Consolidated Entities	Non-Controlling Interests in Blackstone Holdings	Total Equity	
Balance at March 31, 2023	712,794,968	\$ 7	\$5,957,054	\$1,156,109	\$ (22,333)	\$ 7,090,837	\$5,058,090	\$4,920,201	\$17,069,128	\$1,644,697
Net Income	—	—	—	601,274	—	601,274	89,436	495,309	1,186,019	17,688
Currency Translation Adjustment	—	—	—	—	5,128	5,128	—	(1,067)	4,061	12,831
Capital Contributions	—	—	—	—	—	—	183,351	2,412	185,763	41,188
Capital Distributions	—	—	—	(597,105)	—	(597,105)	(155,466)	(458,048)	(1,210,619)	(90,055)
Transfer of Non-Controlling Interests in Consolidated Entities	—	—	—	—	—	—	(450)	—	(450)	—
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders	—	—	1,918	—	—	1,918	—	—	1,918	—
Equity-Based Compensation	—	—	193,545	—	—	193,545	—	125,896	319,441	—
Net Delivery of Vested Blackstone Holdings Partnership Units and Shares of Common Stock	529,948	—	(5,097)	—	—	(5,097)	—	—	(5,097)	—
Repurchase of Shares of Common Stock and Blackstone Holdings Partnership Units	(1,000,000)	—	(86,034)	—	—	(86,034)	—	—	(86,034)	—
Change in Blackstone Inc.'s Ownership Interest	—	—	1,918	—	—	1,918	—	(1,918)	—	—
Conversion of Blackstone Holdings Partnership Units to Shares of Common Stock	1,226,943	—	13,063	—	—	13,063	—	(13,063)	—	—
Balance at June 30, 2023	713,551,859	\$ 7	\$6,076,367	\$1,160,278	\$ (17,205)	\$ 7,219,447	\$5,174,961	\$5,069,722	\$17,464,130	\$1,626,349

(a) During the period presented, Blackstone also had one share outstanding of each of Series I and Series II preferred stock, with par value of each less than one cent.

continued...

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Changes in Equity (Unaudited)
(Dollars in Thousands, Except Share Data)

	Blackstone Inc. (a)									
	Shares of Blackstone Inc. (a)			Accumulated						
	Common Stock	Common Stock	Additional Paid-in- Capital	Retained Earnings (Deficit)	Other Compre- hensive Income (Loss)	Total Stockholders' Equity	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Blackstone Holdings	Total Equity	Redeemable Non- Controlling Interests in Consolidated Entities
Balance at March 31, 2022	707,180,830	\$ 7	\$ 5,879,796	\$ 3,805,918	\$ (25,754)	\$ 9,659,967	\$ 5,747,698	\$ 6,791,932	\$22,199,597	\$ 41,430
Transfer in Due to Consolidation of Fund Entities	—	—	—	—	—	—	—	—	—	1,146,410
Net Income (Loss)	—	—	—	(29,393)	—	(29,393)	(216,707)	(35,521)	(281,621)	25,875
Currency Translation Adjustment	—	—	—	—	(16,471)	(16,471)	—	(10,866)	(27,337)	(32,730)
Capital Contributions	—	—	—	—	—	—	260,428	2,477	262,905	105,467
Capital Distributions	—	—	—	(973,425)	—	(973,425)	(510,253)	(692,719)	(2,176,397)	(10,961)
Transfer of Non-Controlling Interests in Consolidated Entities	—	—	—	—	—	—	78	—	78	—
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders	—	—	4,257	—	—	4,257	—	—	4,257	—
Equity-Based Compensation	—	—	168,354	—	—	168,354	—	111,409	279,763	—
Net Delivery of Vested Blackstone Holdings Partnership Units and Shares of Common Stock	372,867	—	(7,312)	—	—	(7,312)	—	—	(7,312)	—
Repurchase of Shares of Common Stock and Blackstone Holdings Partnership Units	(1,850,000)	—	(195,326)	—	—	(195,326)	—	—	(195,326)	—
Change in Blackstone Inc.'s Ownership Interest	—	—	9,247	—	—	9,247	—	(9,247)	—	—
Conversion of Blackstone Holdings Partnership Units to Shares of Common Stock	773,180	—	11,269	—	—	11,269	—	(11,269)	—	—
Balance at June 30, 2022	<u>706,476,877</u>	<u>\$ 7</u>	<u>\$ 5,870,285</u>	<u>\$ 2,803,100</u>	<u>\$ (42,225)</u>	<u>\$ 8,631,167</u>	<u>\$ 5,281,244</u>	<u>\$ 6,146,196</u>	<u>\$20,058,607</u>	<u>\$ 1,275,491</u>

(a) During the period presented, Blackstone also had one share outstanding of each of Series I and Series II preferred stock, with par value of each less than one cent.

continued...

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Changes in Equity (Unaudited)
(Dollars in Thousands, Except Share Data)

	Blackstone Inc. (a)									
	Shares of Blackstone Inc. (a)			Accumulated						
	Common Stock	Common Stock	Additional Paid-in- Capital	Retained Earnings (Deficit)	Other Compre- hensive Income (Loss)	Total Stockholders' Equity	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Blackstone Holdings	Total Equity	Non- Controlling Interests in Consolidated Entities
Balance at December 31, 2022	710,276,923	\$ 7	\$ 5,935,273	\$ 1,748,106	\$ (27,475)	\$ 7,655,911	\$ 5,056,480	\$ 5,253,670	\$17,966,061	\$ 1,715,006
Transfer Out Due to Deconsolidation of Fund Entities	—	—	—	—	—	—	—	—	—	(53,713)
Net Income	—	—	—	687,086	—	687,086	164,305	552,009	1,403,400	10,988
Currency Translation Adjustment	—	—	—	—	10,270	10,270	—	2,481	12,751	33,541
Capital Contributions	—	—	—	—	—	—	307,303	4,859	312,162	92,280
Capital Distributions	—	—	—	(1,274,914)	—	(1,274,914)	(350,332)	(920,026)	(2,545,272)	(171,753)
Transfer of Non-Controlling Interests in Consolidated Entities	—	—	—	—	—	—	(2,795)	—	(2,795)	—
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders	—	—	3,919	—	—	3,919	—	—	3,919	—
Equity-Based Compensation	—	—	310,772	—	—	310,772	—	202,364	513,136	—
Net Delivery of Vested Blackstone Holdings Partnership Units and Shares of Common Stock	2,673,204	—	(23,101)	—	—	(23,101)	—	—	(23,101)	—
Repurchase of Shares of Common Stock and Blackstone Holdings Partnership Units	(2,000,000)	—	(176,131)	—	—	(176,131)	—	—	(176,131)	—
Change in Blackstone Inc.'s Ownership Interest	—	—	(3,009)	—	—	(3,009)	—	3,009	—	—
Conversion of Blackstone Holdings Partnership Units to Shares of Common Stock	2,601,732	—	28,644	—	—	28,644	—	(28,644)	—	—
Balance at June 30, 2023	<u>713,551,859</u>	<u>\$ 7</u>	<u>\$ 6,076,367</u>	<u>\$ 1,160,278</u>	<u>\$ (17,205)</u>	<u>\$ 7,219,447</u>	<u>\$ 5,174,961</u>	<u>\$ 5,069,722</u>	<u>\$17,464,130</u>	<u>\$ 1,626,349</u>

(a) During the period presented, Blackstone also had one share outstanding of each of Series I and Series II preferred stock, with par value of each less than one cent.

continued...

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Changes in Equity (Unaudited)
(Dollars in Thousands, Except Share Data)

	Shares of	Blackstone Inc. (a)								
	Blackstone Inc. (a)	Common Stock	Common Stock	Additional Paid-in-Capital	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Non-Controlling Interests in Consolidated Entities	Non-Controlling Interests in Blackstone Holdings	Total Equity
Balance at December 31, 2021	704,339,774	\$ 7	\$ 5,794,727	\$ 3,647,785	\$ (19,626)	\$ 9,422,893	\$ 5,600,653	\$ 6,614,472	\$ 21,638,018	\$ 68,028
Transfer in Due to Consolidation of Fund Entities	—	—	—	—	—	—	—	—	—	1,146,410
Net Income (Loss)	—	—	—	1,187,481	—	1,187,481	(332)	1,023,792	2,210,941	30,927
Currency Translation Adjustment	—	—	—	—	(22,599)	(22,599)	—	(14,137)	(36,736)	(32,730)
Capital Contributions	—	—	—	—	—	—	452,766	4,963	457,729	105,467
Capital Distributions	—	—	—	(2,032,166)	—	(2,032,166)	(763,099)	(1,594,508)	(4,389,773)	(42,611)
Transfer of Non-Controlling Interests in Consolidated Entities	—	—	—	—	—	—	(8,744)	—	(8,744)	—
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders	—	—	7,529	—	—	7,529	—	—	7,529	—
Equity-Based Compensation	—	—	249,255	—	—	249,255	—	165,087	414,342	—
Net Delivery of Vested Blackstone Holdings Partnership Units and Shares of Common Stock	2,265,039	—	(39,373)	—	—	(39,373)	—	—	(39,373)	—
Repurchase of Shares of Common Stock and Blackstone Holdings Partnership Units	(1,850,000)	—	(195,326)	—	—	(195,326)	—	—	(195,326)	—
Change in Blackstone Inc.'s Ownership Interest	—	—	28,766	—	—	28,766	—	(28,766)	—	—
Conversion of Blackstone Holdings Partnership Units to Shares of Common Stock	1,722,064	—	24,707	—	—	24,707	—	(24,707)	—	—
Balance at June 30, 2022	<u>706,476,877</u>	<u>\$ 7</u>	<u>\$ 5,870,285</u>	<u>\$ 2,803,100</u>	<u>\$ (42,225)</u>	<u>\$ 8,631,167</u>	<u>\$ 5,281,244</u>	<u>\$ 6,146,196</u>	<u>\$ 20,058,607</u>	<u>\$ 1,275,491</u>

(a) During the period presented, Blackstone also had one share outstanding of each of Series I and Series II preferred stock, with par value of each less than one cent.

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Cash Flows (Unaudited)
(Dollars in Thousands)

	Six Months Ended June 30,	
	2023	2022
Operating Activities		
Net Income	\$ 1,414,388	\$ 2,241,868
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities		
Blackstone Funds Related		
Net Realized Gains on Investments	(1,495,744)	(4,983,098)
Changes in Unrealized Losses on Investments	286,350	612,064
Non-Cash Performance Allocations	644,827	2,174,618
Non-Cash Performance Allocations and Incentive Fee Compensation	370,185	923,083
Equity-Based Compensation Expense	537,781	429,868
Amortization of Intangibles	22,062	37,396
Other Non-Cash Amounts Included in Net Income	(429,942)	(517,979)
Cash Flows Due to Changes in Operating Assets and Liabilities		
Cash Acquired with Consolidation of Fund Entities	—	31,791
Cash Relinquished with Deconsolidation of Fund Entities	(113,588)	—
Accounts Receivable	(317,147)	(118,151)
Due from Affiliates	68,804	844,394
Other Assets	(21,998)	(83,592)
Accrued Compensation and Benefits	(544,006)	(1,532,679)
Securities Sold, Not Yet Purchased	(2)	28
Accounts Payable, Accrued Expenses and Other Liabilities	10,564	(14,460)
Repurchase Agreements	(71,681)	94,549
Due to Affiliates	(17,375)	75,291
Investments Purchased	(1,598,446)	(2,361,680)
Cash Proceeds from Sale of Investments	3,333,272	6,784,881
Net Cash Provided by Operating Activities	2,078,304	4,638,192
Investing Activities		
Purchase of Furniture, Equipment and Leasehold Improvements	(130,236)	(101,396)
Net Cash Paid for Acquisitions, Net of Cash Acquired	(5,420)	—
Net Cash Used in Investing Activities	(135,656)	(101,396)
Financing Activities		
Distributions to Non-Controlling Interest Holders in Consolidated Entities	(449,225)	(805,688)
Contributions from Non-Controlling Interest Holders in Consolidated Entities	391,813	544,204
Payments Under Tax Receivable Agreement	(64,634)	(46,880)
Net Settlement of Vested Common Stock and Repurchase of Common Stock and Blackstone Holdings		
Partnership Units	(199,232)	(234,699)
Proceeds from Loans Payable	—	2,006,150

continued...

See notes to condensed consolidated financial statements.

Blackstone Inc.
Condensed Consolidated Statements of Cash Flows (Unaudited)
(Dollars in Thousands)

	Six Months Ended June 30,	
	2023	2022
Financing Activities (Continued)		
Repayment and Repurchase of Loans Payable	\$ (429,698)	\$ (250,101)
Dividends/Distributions to Stockholders and Unitholders	(2,190,081)	(3,621,712)
Net Cash Used in Financing Activities	(2,941,057)	(2,408,726)
Effect of Exchange Rate Changes on Cash and Cash Equivalents and Cash Held by Blackstone Funds and Other	342	(15,146)
Cash and Cash Equivalents and Cash Held by Blackstone Funds and Other		
Net Increase (Decrease)	(998,067)	2,112,924
Beginning of Period	4,493,715	2,199,732
End of Period	\$ 3,495,648	\$ 4,312,656
Supplemental Disclosure of Cash Flows Information		
Payments for Interest	\$ 216,813	\$ 123,915
Payments for Income Taxes	\$ 330,654	\$ 499,136
Supplemental Disclosure of Non-Cash Investing and Financing Activities		
Non-Cash Contributions from Non-Controlling Interest Holders	\$ 11,241	\$ 10,276
Non-Cash Distributions to Non-Controlling Interest Holders	\$ (72,861)	\$ —
Notes Issuance Costs	\$ —	\$ 18,423
Transfer of Interests to Non-Controlling Interest Holders	\$ (2,795)	\$ (8,744)
Change in Blackstone Inc.'s Ownership Interest	\$ (3,009)	\$ 28,766
Net Settlement of Vested Common Stock	\$ 267,519	\$ 199,977
Conversion of Blackstone Holdings Units to Common Stock	\$ 28,644	\$ 24,707
Acquisition of Ownership Interests from Non-Controlling Interest Holders		
Deferred Tax Asset	\$ (58,780)	\$ (58,673)
Due to Affiliates	\$ 54,861	\$ 51,144
Equity	\$ 3,919	\$ 7,529

The following table provides a reconciliation of Cash and Cash Equivalents and Cash Held by Blackstone Funds and Other reported within the Condensed Consolidated Statements of Financial Condition:

	June 30, 2023	December 31, 2022
Cash and Cash Equivalents	\$ 3,280,204	\$ 4,252,003
Cash Held by Blackstone Funds and Other	215,444	241,712
	\$ 3,495,648	\$ 4,493,715

See notes to condensed consolidated financial statements.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited)
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

1. Organization

Blackstone Inc., together with its consolidated subsidiaries (“Blackstone” or the “Company”), is one of the world’s leading investment firms. Blackstone’s asset management business includes investment vehicles focused on real estate, private equity, infrastructure, life sciences, growth equity, credit, real assets and secondary funds, all on a global basis. “Blackstone Funds” refers to the funds and other vehicles that are managed by Blackstone. Blackstone’s business is organized into four segments: Real Estate, Private Equity, Credit & Insurance and Hedge Fund Solutions.

Blackstone Inc. was initially formed as The Blackstone Group L.P., a Delaware limited partnership, on March 12, 2007. Prior to its conversion (effective July 1, 2019) to a Delaware corporation, Blackstone Inc. was managed and operated by Blackstone Group Management L.L.C., which is wholly owned by Blackstone’s senior managing directors and controlled by one of Blackstone’s founders, Stephen A. Schwarzman (the “Founder”).

The activities of Blackstone are conducted through its holding partnerships: Blackstone Holdings I L.P., Blackstone Holdings AI L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P. and Blackstone Holdings IV L.P. (collectively, “Blackstone Holdings,” “Blackstone Holdings Partnerships” or the “Holding Partnerships”). Blackstone, through its wholly owned subsidiaries, is the sole general partner of each of the Holding Partnerships. Generally, holders of the limited partner interests in the Holding Partnerships may, four times each year, exchange their limited partnership interests (“Partnership Units”) for Blackstone common stock, on a one-to-one basis, exchanging one Partnership Unit from each of the Holding Partnerships for one share of Blackstone common stock.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Blackstone have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and the instructions to Form 10-Q. The condensed consolidated financial statements, including these notes, are unaudited and exclude some of the disclosures required in audited financial statements. Management believes it has made all necessary adjustments (consisting of only normal recurring items) so that the condensed consolidated financial statements are presented fairly and that estimates made in preparing its condensed consolidated financial statements are reasonable and prudent. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in Blackstone’s Annual Report on Form 10-K for the year ended December 31, 2022 filed with the Securities and Exchange Commission.

The condensed consolidated financial statements include the accounts of Blackstone, its wholly owned or majority-owned subsidiaries, the consolidated entities which are considered to be variable interest entities and for which Blackstone is considered the primary beneficiary, and certain partnerships or similar entities which are not considered variable interest entities but in which the general partner is determined to have control.

All intercompany balances and transactions have been eliminated in consolidation.

Consolidation

Blackstone consolidates all entities that it controls through a majority voting interest or otherwise, including those Blackstone Funds in which the general partner has a controlling financial interest. Blackstone has a controlling financial interest in Blackstone Holdings because the limited partners do not have the right to dissolve the partnerships or have substantive kick-out rights or participating rights that would overcome the control held by Blackstone. Accordingly, Blackstone consolidates Blackstone Holdings and records non-controlling interests to reflect the economic interests of the limited partners of Blackstone Holdings.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

In addition, Blackstone consolidates all variable interest entities (“VIE”) for which it is the primary beneficiary. An enterprise is determined to be the primary beneficiary if it holds a controlling financial interest. A controlling financial interest is defined as (a) the power to direct the activities of a VIE that most significantly impact the entity’s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. The consolidation guidance requires an analysis to determine (a) whether an entity in which Blackstone holds a variable interest is a VIE and (b) whether Blackstone’s involvement, through holding interests directly or indirectly in the entity or contractually through other variable interests, would give it a controlling financial interest. Performance of that analysis requires the exercise of judgment.

Blackstone determines whether it is the primary beneficiary of a VIE at the time it becomes involved with a variable interest entity and continuously reconsiders that conclusion. In determining whether Blackstone is the primary beneficiary, Blackstone evaluates its control rights as well as economic interests in the entity held either directly or indirectly by Blackstone. The consolidation analysis can generally be performed qualitatively; however, if it is not readily apparent that Blackstone is not the primary beneficiary, a quantitative analysis may also be performed. Investments and redemptions (either by Blackstone, affiliates of Blackstone or third parties) or amendments to the governing documents of the respective Blackstone Funds could affect an entity’s status as a VIE or the determination of the primary beneficiary. At each reporting date, Blackstone assesses whether it is the primary beneficiary and will consolidate or deconsolidate accordingly.

Assets of consolidated VIEs that can only be used to settle obligations of the consolidated VIE and liabilities of a consolidated VIE for which creditors (or beneficial interest holders) do not have recourse to the general credit of Blackstone are presented in a separate section in the Condensed Consolidated Statements of Financial Condition.

Blackstone’s other disclosures regarding VIEs are discussed in Note 9. “Variable Interest Entities.”

Revenue Recognition

Revenues primarily consist of management and advisory fees, incentive fees, investment income, interest and dividend revenue and other.

Management and advisory fees and incentive fees are accounted for as contracts with customers. Under the guidance for contracts with customers, an entity is required to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations in the contract, and (e) recognize revenue when (or as) the entity satisfies a performance obligation. In determining the transaction price, an entity may include variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved. See Note 18. “Segment Reporting” for a disaggregated presentation of revenues from contracts with customers.

Management and Advisory Fees, Net — Management and Advisory Fees, Net are comprised of management fees, including base management fees, transaction and other fees and advisory fees net of management fee reductions and offsets.

Blackstone earns base management fees from its customers, at a fixed percentage of a calculation base which is typically assets under management, net asset value, gross asset value, total assets, committed capital or invested capital. Blackstone identifies its customers on a fund by fund basis in accordance with the terms and circumstances of the individual fund. Generally, the customer is identified as the investors in its managed funds

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

and investment vehicles, but for certain widely held funds or vehicles, the fund or vehicle itself may be identified as the customer. These customer contracts require Blackstone to provide investment management services, which represents a performance obligation that Blackstone satisfies over time. Management fees are a form of variable consideration because the fees Blackstone is entitled to vary based on fluctuations in the basis for the management fee. The amount recorded as revenue is generally determined at the end of the period because these management fees are payable on a regular basis (typically quarterly) and are not subject to clawback once paid.

Transaction, advisory and other fees are principally fees charged to the investors of funds indirectly through the managed funds and portfolio companies. The investment advisory agreements generally require that the investment adviser reduce the amount of management fees payable by the investors to Blackstone (“management fee reductions”) by an amount equal to a portion of the transaction and other fees paid to Blackstone by the portfolio companies. The amount of the reduction varies by fund, the type of fee paid by the portfolio company and the previously incurred expenses of the fund. These fees and associated management fee reductions are a component of the transaction price for Blackstone’s performance obligation to provide investment management services to the investors of funds and are recognized as changes to the transaction price in the period in which they are charged and the services are performed.

Management fee offsets are reductions to management fees payable by the investors of the Blackstone Funds, which are based on the amount such investors reimburse the Blackstone Funds or Blackstone primarily for placement fees. Providing investment management services requires Blackstone to arrange for services on behalf of its customers. In those situations where Blackstone is acting as an agent on behalf of the investors of funds, it presents the cost of services as net against management fee revenue. In all other situations, Blackstone is primarily responsible for fulfilling the services and is therefore acting as a principal for those arrangements. As a result, the cost of those services is presented as Compensation or General, Administrative and Other expense, as appropriate, with any reimbursement from the investors of the funds recorded as Management and Advisory Fees, Net. In cases where the investors of the funds are determined to be the customer in an arrangement, placement fees may be capitalized as a cost to acquire a customer contract. Capitalized placement fees are amortized over the life of the customer contract, are recorded within Other Assets in the Consolidated Statements of Financial Condition and amortization is recorded within General, Administrative and Other within the Consolidated Statements of Operations.

Accrued but unpaid Management and Advisory Fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts Receivable or Due from Affiliates in the Condensed Consolidated Statements of Financial Condition.

Incentive Fees — Contractual fees earned based on the performance of Blackstone vehicles (“Incentive Fees”) are a form of variable consideration in Blackstone’s contracts with customers to provide investment management services. Incentive Fees are earned based on performance of the vehicle during the period, subject to the achievement of minimum return levels, or high water marks, in accordance with the respective terms set out in each vehicle’s governing agreements. Incentive Fees will not be recognized as revenue until (a) it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur, or (b) the uncertainty associated with the variable consideration is subsequently resolved. Incentive Fees are typically recognized as revenue when realized at the end of the measurement period. Once realized, such fees are not subject to clawback or reversal. Accrued but unpaid Incentive Fees charged directly to investors in Blackstone vehicles as of the reporting date are recorded within Due from Affiliates in the Condensed Consolidated Statements of Financial Condition.

Investment Income (Loss) — Investment Income (Loss) represents the unrealized and realized gains and losses on Blackstone’s Performance Allocations and Principal Investments.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

In carry fund structures and certain open-ended structures, Blackstone, through its subsidiaries, invests alongside its limited partners in a partnership and is entitled to its pro-rata share of the results of the fund vehicle (a “pro-rata allocation”). In addition to a pro-rata allocation, and assuming certain investment returns are achieved, Blackstone is entitled to a disproportionate allocation of the income otherwise allocable to the limited partners, commonly referred to as carried interest (“Performance Allocations”).

Performance Allocations in carry fund structures are made to the general partner based on cumulative fund performance to date, subject to a preferred return to limited partners. Performance Allocations in open-ended structures are based on vehicle performance over a period of time, subject to a high water mark and preferred return to investors. At the end of each reporting period, Blackstone calculates the balance of accrued Performance Allocations (“Accrued Performance Allocations”) that would be due to Blackstone for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as Accrued Performance Allocations to reflect either (a) positive performance resulting in an increase in the Accrued Performance Allocation to the general partner or (b) negative performance that would cause the amount due to Blackstone to be less than the amount previously recognized as revenue, resulting in a negative adjustment to the Accrued Performance Allocation to the general partner. In each scenario, it is necessary to calculate the Accrued Performance Allocation on cumulative results compared to the Accrued Performance Allocation recorded to date and make the required positive or negative adjustments. Blackstone ceases to record negative Performance Allocations once previously Accrued Performance Allocations for such fund have been fully reversed. Blackstone is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative Performance Allocations over the life of a fund. Accrued Performance Allocations as of the reporting date are reflected in Investments in the Condensed Consolidated Statements of Financial Condition.

Performance Allocations in carry fund structures are realized when an underlying investment is profitably disposed of and the fund’s cumulative returns are in excess of the preferred return or, in limited instances, after certain thresholds for return of capital are met. Performance Allocations in carry fund structures are subject to clawback to the extent that the Performance Allocation received to date exceeds the amount due to Blackstone based on cumulative results. As such, the accrual for potential repayment of previously received Performance Allocations, which is a component of Due to Affiliates, represents all amounts previously distributed to Blackstone Holdings and non-controlling interest holders that would need to be repaid to the Blackstone carry funds if the Blackstone carry funds were to be liquidated based on the current fair value of the underlying funds’ investments as of the reporting date. The actual clawback liability, however, generally does not become realized until the end of a fund’s life except for certain funds, including certain Blackstone real estate funds, multi-asset class investment funds and credit-focused funds, which may have an interim clawback liability. Performance Allocations in open-ended structures are realized based on the stated time period in the agreements and are generally not subject to clawback once paid.

Principal Investments include the unrealized and realized gains and losses on Blackstone’s principal investments, including its investments in Blackstone Funds that are not consolidated and receive pro-rata allocations, its equity method investments, and other principal investments. Income (Loss) on Principal Investments is realized when Blackstone redeems all or a portion of its investment or when Blackstone receives cash income, such as dividends or distributions. Unrealized Income (Loss) on Principal Investments results from changes in the fair value of the underlying investment as well as the reversal of unrealized gain (loss) at the time an investment is realized.

Interest and Dividend Revenue — Interest and Dividend Revenue comprises primarily interest and dividend income earned on principal investments not accounted for under the equity method held by Blackstone.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

Other Revenue — Other Revenue consists of miscellaneous income and foreign exchange gains and losses arising on transactions denominated in currencies other than U.S. dollars.

Fair Value of Financial Instruments

GAAP establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring financial instruments at fair value. Market price observability is affected by a number of factors, including the type of financial instrument, the characteristics specific to the financial instrument and the state of the marketplace, including the existence and transparency of transactions between market participants. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed based on the observability of inputs used in the determination of fair values, as follows:

- Level I – Quoted prices are available in active markets for identical financial instruments as of the reporting date. The types of financial instruments in Level I include listed equities, listed derivatives and mutual funds with quoted prices. Blackstone does not adjust the quoted price for these investments, even in situations where Blackstone holds a large position and a sale could reasonably impact the quoted price.
- Level II – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Financial instruments which are generally included in this category include corporate bonds and loans, including corporate bonds and loans held within consolidated collateralized loan obligations (“CLO”) vehicles, government and agency securities, less liquid and restricted equity securities, and certain over-the-counter derivatives where the fair value is based on observable inputs. Notes issued by consolidated CLO vehicles are classified within Level II of the fair value hierarchy.
- Level III – Pricing inputs are unobservable for the financial instruments and includes situations where there is little, if any, market activity for the financial instrument. The inputs into the determination of fair value require significant management judgment or estimation. Financial instruments that are included in this category generally include general and limited partnership interests in private equity and real estate funds, credit-focused funds, distressed debt and non-investment grade residual interests in securitizations, investments in non-consolidated CLOs and certain over-the-counter derivatives where the fair value is based on unobservable inputs.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given financial instrument is based on the lowest level of input that is significant to the fair value measurement. Blackstone’s assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

Level II Valuation Techniques

Financial instruments classified within Level II of the fair value hierarchy comprise debt instruments, debt securities sold, not yet purchased and certain equity securities and derivative instruments valued using observable inputs are also classified as Level II.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

The valuation techniques used to value financial instruments classified within Level II of the fair value hierarchy are as follows:

- Debt Instruments and Equity Securities are valued on the basis of prices from an orderly transaction between market participants including those provided by reputable dealers or pricing services. In determining the value of a particular investment, pricing services may use certain information with respect to transactions in such investments, quotations from dealers, pricing matrices and market transactions in comparable investments and various relationships between investments. The valuation of certain equity securities is based on an observable price for an identical security adjusted for the effect of a restriction.
- Freestanding Derivatives are valued using contractual cash flows and observable inputs comprising yield curves, foreign currency rates and credit spreads.
- Notes issued by consolidated CLO vehicles are measured based on the more observable fair value of CLO assets less (a) the fair value of any beneficial interests held by Blackstone, and (b) the carrying value of any beneficial interests that represent compensation for services.

Level III Valuation Techniques

In the absence of observable market prices, Blackstone values its investments using valuation methodologies applied on a consistent basis. For some investments little market activity may exist; management's determination of fair value is then based on the best information available in the circumstances, and may incorporate management's own assumptions and involves a significant degree of judgment, taking into consideration a combination of internal and external factors, including the appropriate risk adjustments for non-performance and liquidity risks. Investments for which market prices are not observable include private investments in the equity of operating companies, real estate properties, investments in non-consolidated CLO vehicles, certain funds of hedge funds and credit-focused investments.

Real Estate Investments – The fair values of real estate investments are determined by considering projected operating cash flows, sales of comparable assets, if any, and replacement costs, among other measures and considerations. The methods used to estimate the fair value of real estate investments include the discounted cash flow method, where value is calculated by discounting the estimated cash flows and the estimated terminal value of the subject investment by the assumed buyer's weighted average cost of capital. A terminal value is derived by reference to an exit multiple, such as for estimates of earnings before interest, taxes, depreciation and amortization ("EBITDA"), or a capitalization rate, such as for estimates of net operating income ("NOI"). Valuations may also be derived by the performance multiple or market approach, by reference to observable valuation measures for comparable companies or assets (for example, dividing NOI by a relevant capitalization rate observed for comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables.

Private Equity Investments – The fair values of private equity investments are determined by reference to projected net earnings, EBITDA, the discounted cash flow method, public market or private transactions, valuations for comparable companies and other measures which, in many cases, are based on unaudited information at the time received. Where a discounted cash flow method is used, a terminal value is derived by reference to EBITDA or price/earnings exit multiples. Valuations may also be derived by reference to observable valuation measures for comparable companies or transactions (for example, multiplying a key performance metric of the investee company, such as EBITDA, by a relevant valuation multiple observed in the range of comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables, and in some instances by reference to option pricing models or other similar methods.

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Credit-Focused Investments – The fair values of credit-focused investments are generally determined on the basis of prices between market participants provided by reputable dealers or pricing services. For credit-focused investments that are not publicly traded or whose market prices are not readily available, Blackstone may utilize other valuation techniques, including the discounted cash flow method or a market approach. The discounted cash flow method projects the expected cash flows of the debt instrument based on contractual terms, and discounts such cash flows back to the valuation date using a market-based yield. The market-based yield is estimated using yields of publicly traded debt instruments issued by companies operating in similar industries as the subject investment, with similar leverage statistics and time to maturity.

The market approach is generally used to determine the enterprise value of the issuer of a credit investment, and considers valuation multiples of comparable companies or transactions. The resulting enterprise value will dictate whether or not such credit investment has adequate enterprise value coverage. In cases of distressed credit instruments, the market approach may be used to estimate a recovery value in the event of a restructuring.

Investments, at Fair Value

Generally, the Blackstone Funds are accounted for as investment companies under the American Institute of Certified Public Accountants Audit and Accounting Guide, *Investment Companies*, and in accordance with the GAAP guidance on investment companies and reflect their investments, including majority-owned and controlled investments (the “Portfolio Companies”), at fair value. Such consolidated funds’ investments are reflected in Investments on the Condensed Consolidated Statements of Financial Condition at fair value, with unrealized gains and losses resulting from changes in fair value reflected as a component of Net Gains (Losses) from Fund Investment Activities in the Condensed Consolidated Statements of Operations. Fair value is the amount that would be received to sell an asset or paid to transfer a liability, in an orderly transaction between market participants at the measurement date, at current market conditions (i.e., the exit price).

Blackstone’s principal investments are presented at fair value with unrealized appreciation or depreciation and realized gains and losses recognized in the Condensed Consolidated Statements of Operations within Investment Income (Loss).

For certain instruments, Blackstone has elected the fair value option. Such election is irrevocable and is applied on an investment by investment basis at initial recognition or other eligible election dates. Blackstone has applied the fair value option for certain loans and receivables, unfunded loan commitments and certain investments in private debt securities that otherwise would not have been carried at fair value with gains and losses recorded in net income. The methodology for measuring the fair value of such investments is consistent with the methodology applied to private equity, real estate, credit-focused and funds of hedge funds investments. Changes in the fair value of such instruments are recognized in Investment Income (Loss) in the Condensed Consolidated Statements of Operations. Interest income on interest bearing loans and receivables and debt securities on which the fair value option has been elected is based on stated coupon rates adjusted for the accretion of purchase discounts and the amortization of purchase premiums. This interest income is recorded within Interest and Dividend Revenue.

Blackstone has elected the fair value option for the assets of consolidated CLO vehicles. As permitted under GAAP, Blackstone measures notes issued by consolidated CLO vehicles as (a) the sum of the fair value of the consolidated CLO assets and the carrying value of any non-financial assets held temporarily, less (b) the sum of the fair value of any beneficial interests retained by Blackstone (other than those that represent compensation for services) and Blackstone’s carrying value of any beneficial interests that represent compensation for services. As a result of this measurement alternative, there is no attribution of amounts to Non-Controlling Interests for consolidated CLO vehicles. Assets of the consolidated CLOs are presented within Investments within the Condensed Consolidated Statements of Financial Condition and notes payable within Loans Payable for the amounts due to unaffiliated third parties. Changes in the fair value of consolidated CLO assets and liabilities and related interest, dividend and other income are presented within Net Gains from Fund Investment Activities. Expenses of consolidated CLO vehicles are presented in Fund Expenses.

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Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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Blackstone has elected the fair value option for certain proprietary investments that would otherwise have been accounted for using the equity method of accounting. The fair value of such investments is based on quoted prices in an active market or using the discounted cash flow method. Changes in fair value are recognized in Investment Income (Loss) in the Condensed Consolidated Statements of Operations.

Further disclosure on instruments for which the fair value option has been elected is presented in Note 7. "Fair Value Option."

Blackstone may elect to measure certain proprietary investments in equity securities without readily determinable fair values under the measurement alternative, which reflects cost less impairment, with adjustments in value resulting from observable price changes arising from orderly transactions of the same or a similar security from the same issuer. If the measurement alternative election is not made, the equity security is measured at fair value. The measurement alternative election is made on an instrument by instrument basis. The election is reassessed each reporting period to determine whether investments under the measurement alternative have readily determinable fair values, in which case they would no longer be eligible for this election.

The investments of consolidated Blackstone Funds in funds of hedge funds ("Investee Funds") are valued at net asset value ("NAV") per share of the Investee Fund. In limited circumstances, Blackstone may determine, based on its own due diligence and investment procedures, that NAV per share does not represent fair value. In such circumstances, Blackstone will estimate the fair value in good faith and in a manner that it reasonably chooses, in accordance with the requirements of GAAP.

Certain investments of Blackstone and of the consolidated Blackstone funds of hedge funds and credit-focused funds measure their investments in underlying funds at fair value using NAV per share without adjustment. The terms of the investee's investment generally provide for minimum holding periods or lock-ups, the institution of gates on redemptions or the suspension of redemptions or an ability to side-pocket investments, at the discretion of the investee's fund manager, and as a result, investments may not be redeemable at, or within three months of, the reporting date. A side-pocket is used by hedge funds and funds of hedge funds to separate investments that may lack a readily ascertainable value, are illiquid or are subject to liquidity restriction. Redemptions are generally not permitted until the investments within a side-pocket are liquidated or it is deemed that the conditions existing at the time that required the investment to be included in the side-pocket no longer exist. As the timing of either of these events is uncertain, the timing at which Blackstone may redeem an investment held in a side-pocket cannot be estimated. Further disclosure on instruments for which fair value is measured using NAV per share is presented in Note 5. "Net Asset Value as Fair Value."

Security and loan transactions are recorded on a trade date basis.

Equity Method Investments

Investments in which Blackstone is deemed to exert significant influence, but not control, are accounted for using the equity method of accounting except in cases where the fair value option has been elected. Blackstone has significant influence over all Blackstone Funds in which it invests but does not consolidate. Therefore, its investments in such Blackstone Funds, which generally include both a proportionate and disproportionate allocation of the profits and losses (as is the case with carry funds that include a Performance Allocation), are accounted for under the equity method. Under the equity method of accounting, Blackstone's share of earnings (losses) from equity method investments is included in Investment Income (Loss) in the Condensed Consolidated Statements of Operations.

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In cases where Blackstone's equity method investments provide for a disproportionate allocation of the profits and losses (as is the case with carry funds that include a Performance Allocation), Blackstone's share of earnings (losses) from equity method investments is determined using a balance sheet approach referred to as the hypothetical liquidation at book value ("HLBV") method. Under the HLBV method, at the end of each reporting period, Blackstone calculates the Accrued Performance Allocations that would be due to Blackstone for each fund pursuant to the fund agreements as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as Accrued Performance Allocations to reflect either (a) positive performance resulting in an increase in the Accrued Performance Allocation to the general partner, or (b) negative performance that would cause the amount due to Blackstone to be less than the amount previously recognized as revenue, resulting in a negative adjustment to the Accrued Performance Allocation to the general partner. In each scenario, it is necessary to calculate the Accrued Performance Allocation on cumulative results compared to the Accrued Performance Allocation recorded to date and make the required positive or negative adjustments. Blackstone ceases to record negative Performance Allocations once previously Accrued Performance Allocations for such fund have been fully reversed. Blackstone is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative Performance Allocations over the life of a fund. The carrying amounts of equity method investments are reflected in Investments in the Condensed Consolidated Statements of Financial Condition.

Strategic Partners' results presented in Blackstone's condensed consolidated financial statements are reported on a three month lag from Strategic Partners' fund financial statements, which report the performance of underlying investments generally on a same quarter basis, if available. Therefore, Strategic Partners' results presented herein do not reflect the impact of economic and market activity in the current quarter. Current quarter market activity of Strategic Partners' underlying investments is expected to affect Blackstone's reported results in upcoming periods.

Compensation and Benefits

Compensation and Benefits — Compensation — Compensation consists of (a) salary and bonus, and benefits paid and payable to employees and senior managing directors and (b) equity-based compensation associated with the grants of equity-based awards to employees and senior managing directors. Compensation cost relating to the issuance of equity-based awards to senior managing directors and employees is measured at fair value at the grant date, and expensed over the vesting period on a straight-line basis, taking into consideration expected forfeitures, except in the case of (a) equity-based awards that do not require future service, which are expensed immediately, and (b) certain awards to recipients that meet criteria making them eligible for retirement (allowing such recipient to keep a percentage of those awards upon departure from Blackstone after becoming eligible for retirement), for which the expense for the portion of the award that would be retained in the event of retirement is either expensed immediately or amortized to the retirement date. Cash settled equity-based awards and awards settled in a variable number of shares are classified as liabilities and are remeasured at the end of each reporting period.

Compensation and Benefits — Incentive Fee Compensation — Incentive Fee Compensation consists of compensation paid based on Incentive Fees.

Compensation and Benefits — Performance Allocations Compensation — Performance Allocation Compensation consists of compensation paid based on Performance Allocations (which may be distributed in cash or in-kind). Such compensation expense is subject to both positive and negative adjustments. Performance Allocations Compensation is generally based on the performance of individual investments held by a fund rather than on a fund by fund basis. These amounts may also include allocations of investment income from Blackstone's principal investments, to senior managing directors and employees participating in certain profit sharing initiatives.

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Non-Controlling Interests in Consolidated Entities

Non-Controlling Interests in Consolidated Entities represent the component of Equity in general partner entities and consolidated Blackstone Funds held by third party investors and employees. The percentage interests in consolidated Blackstone Funds held by third parties and employees is adjusted for general partner allocations and by subscriptions and redemptions in funds of hedge funds and certain credit-focused funds which occur during the reporting period. Income (Loss) and other comprehensive income, if applicable, arising from the respective entities is allocated to non-controlling interests in consolidated entities based on the relative ownership interests of third party investors and employees after considering any contractual arrangements that govern the allocation of income (loss) such as fees allocable to Blackstone Inc.

Redeemable Non-Controlling Interests in Consolidated Entities

Investors in certain consolidated vehicles may be granted redemption rights that allow for quarterly or monthly redemption, as outlined in the relevant governing documents. Such redemption rights may be subject to certain limitations, including limits on the aggregate amount of interests that may be redeemed in a given period, may only allow for redemption following the expiration of a specified period of time, or may be withdrawn subject to a redemption fee during the period when capital may not be withdrawn. As a result, amounts relating to third party interests in such consolidated vehicles are presented as Redeemable Non-Controlling Interests in Consolidated Entities within the Condensed Consolidated Statements of Financial Condition. When redeemable amounts become legally payable to investors, they are classified as a liability and included in Accounts Payable, Accrued Expenses and Other Liabilities in the Condensed Consolidated Statements of Financial Condition. For all consolidated vehicles in which redemption rights have not been granted, non-controlling interests are presented within Equity in the Condensed Consolidated Statements of Financial Condition as Non-Controlling Interests in Consolidated Entities.

Non-Controlling Interests in Blackstone Holdings

Non-Controlling Interests in Blackstone Holdings represent the component of Equity in the consolidated Blackstone Holdings Partnerships held by Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships.

Certain costs and expenses are borne directly by the Holdings Partnerships. Income (Loss), excluding those costs directly borne by and attributable to the Holdings Partnerships, is attributable to Non-Controlling Interests in Blackstone Holdings. This residual attribution is based on the year to date average percentage of Blackstone Holdings Partnership Units and unvested participating Holdings Partnership Units held by Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships. Unvested participating Holdings Partnership Units are excluded from the attribution in periods of loss as they are not contractually obligated to share in losses of the Holdings Partnerships.

Income Taxes

Provision of Income Taxes

Income taxes are provided for using the asset and liability method under which deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and tax bases of assets and liabilities, resulting in all pretax amounts being appropriately tax effected in the period, irrespective of which tax return year items will be reflected. Blackstone reports interest expense and tax penalties related to income tax matters in provision for income taxes.

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Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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Deferred Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities. These temporary differences result in taxable or deductible amounts in future years and are measured using the tax rates and laws that will be in effect when such differences are expected to reverse. Valuation allowances are established to reduce the deferred tax assets to the amount that is more likely than not to be realized. Deferred tax assets are separately stated, and deferred tax liabilities are included in Accounts Payable, Accrued Expenses, and Other Liabilities in the condensed consolidated financial statements.

Unrecognized Tax Benefits

Blackstone recognizes tax positions in the condensed consolidated financial statements when it is more likely than not that the position will be sustained on examination by the relevant taxing authority based on the technical merits of the position. A position that meets this standard is measured at the largest amount of benefit that will more likely than not be realized on settlement. A liability is established for differences between positions taken in the return and amounts recognized in the condensed consolidated financial statements.

Net Income (Loss) Per Share of Common Stock

Basic Income (Loss) Per Share of Common Stock is calculated by dividing Net Income (Loss) Attributable to Blackstone Inc. by the weighted-average shares of common stock, unvested participating shares of common stock outstanding for the period and vested deferred restricted shares of common stock that have been earned for which issuance of the related shares of common stock is deferred until future periods. Diluted Income (Loss) Per Share of Common Stock reflects the impact of all dilutive securities. Unvested participating shares of common stock are excluded from the computation in periods of loss as they are not contractually obligated to share in losses.

Blackstone applies the treasury stock method to determine the dilutive weighted-average common shares outstanding for certain equity-based compensation awards. Blackstone applies the “if-converted” method to the Blackstone Holdings Partnership Units to determine the dilutive impact, if any, of the exchange right included in the Blackstone Holdings Partnership Units. Blackstone applies the contingently issuable share model to contracts that may require the issuance of shares.

Reverse Repurchase and Repurchase Agreements

Securities purchased under agreements to resell (“reverse repurchase agreements”) and securities sold under agreements to repurchase (“repurchase agreements”), comprised primarily of U.S. and non-U.S. government and agency securities, asset-backed securities and corporate debt, represent collateralized financing transactions. Such transactions are recorded in the Condensed Consolidated Statements of Financial Condition at their contractual amounts and include accrued interest. The carrying value of reverse repurchase and repurchase agreements approximates fair value.

Blackstone manages credit exposure arising from reverse repurchase agreements and repurchase agreements by, in appropriate circumstances, entering into master netting agreements and collateral arrangements with counterparties that provide Blackstone, in the event of a counterparty default, the right to liquidate collateral and the right to offset a counterparty’s rights and obligations.

Blackstone takes possession of securities purchased under reverse repurchase agreements and is permitted to repledge, deliver or otherwise use such securities. Blackstone also pledges its financial instruments to counterparties to collateralize repurchase agreements. Financial instruments pledged that can be repledged, delivered or otherwise used by the counterparty are recorded in Investments in the Condensed Consolidated Statements of Financial Condition. Additional disclosures relating to repurchase agreements are discussed in Note 10. “Repurchase Agreements.”

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Blackstone does not offset assets and liabilities relating to reverse repurchase agreements and repurchase agreements in its Condensed Consolidated Statements of Financial Condition. Additional disclosures relating to offsetting are discussed in Note 11. "Offsetting of Assets and Liabilities."

Securities Sold, Not Yet Purchased

Securities Sold, Not Yet Purchased consist of equity and debt securities that Blackstone has borrowed and sold. Blackstone is required to "cover" its short sale in the future by purchasing the security at prevailing market prices and delivering it to the counterparty from which it borrowed the security. Blackstone is exposed to loss in the event that the price at which a security may have to be purchased to cover a short sale exceeds the price at which the borrowed security was sold short.

Securities Sold, Not Yet Purchased are recorded at fair value in the Condensed Consolidated Statements of Financial Condition.

Derivative Instruments

Blackstone recognizes all derivatives as assets or liabilities on its Condensed Consolidated Statements of Financial Condition at fair value. On the date Blackstone enters into a derivative contract, it designates and documents each derivative contract as one of the following: (a) a hedge of a recognized asset or liability ("fair value hedge"), (b) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"), (c) a hedge of a net investment in a foreign operation, or (d) a derivative instrument not designated as a hedging instrument ("freestanding derivative").

For freestanding derivative contracts, Blackstone presents changes in fair value in current period earnings. Changes in the fair value of derivative instruments held by consolidated Blackstone Funds are reflected in Net Gains from Fund Investment Activities or, where derivative instruments are held by Blackstone, within Investment Income (Loss) in the Condensed Consolidated Statements of Operations. The fair value of freestanding derivative assets of the consolidated Blackstone Funds are recorded within Investments, the fair value of freestanding derivative assets that are not part of the consolidated Blackstone Funds are recorded within Other Assets and the fair value of freestanding derivative liabilities are recorded within Accounts Payable, Accrued Expenses and Other Liabilities in the Condensed Consolidated Statements of Financial Condition.

Blackstone has elected to not offset derivative assets and liabilities or financial assets in its Condensed Consolidated Statements of Financial Condition, including cash, that may be received or paid as part of collateral arrangements, even when an enforceable master netting agreement is in place that provides Blackstone, in the event of counterparty default, the right to liquidate collateral and the right to offset a counterparty's rights and obligations.

Blackstone's other disclosures regarding derivative financial instruments are discussed in Note 6. "Derivative Financial Instruments."

Blackstone's disclosures regarding offsetting are discussed in Note 11. "Offsetting of Assets and Liabilities."

Affiliates

Blackstone considers its Founder, senior managing directors, employees, the Blackstone Funds and the Portfolio Companies to be affiliates.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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Dividends

Dividends are reflected in the condensed consolidated financial statements when declared.

3. Intangible Assets

Intangible Assets, Net consists of the following:

	June 30, 2023	December 31, 2022
Finite-Lived Intangible Assets/Contractual Rights	\$ 1,769,372	\$ 1,745,376
Accumulated Amortization	(1,550,151)	(1,528,089)
Intangible Assets, Net	<u>\$ 219,221</u>	<u>\$ 217,287</u>

Amortization expense associated with Blackstone's intangible assets was \$9.1 million and \$22.1 million for the three and six month periods ended June 30, 2023, respectively, and \$18.7 million and \$37.4 million for the three and six month periods ended June 30, 2022, respectively.

Amortization of Intangible Assets held at June 30, 2023 is expected to be \$40.1 million, \$35.9 million, \$35.9 million, \$35.7 million, and \$34.6 million for each of the years ending December 31, 2023, 2024, 2025, 2026, and 2027, respectively. Blackstone's Intangible Assets as of June 30, 2023 are expected to amortize over a weighted-average period of 6.6 years.

4. Investments

Investments consist of the following:

	June 30, 2023	December 31, 2022
Investments of Consolidated Blackstone Funds	\$ 5,490,773	\$ 5,136,966
Equity Method Investments		
Partnership Investments	5,585,603	5,530,419
Accrued Performance Allocations	11,496,244	12,360,684
Corporate Treasury Investments	707,079	1,053,540
Other Investments	3,768,922	3,471,642
	<u>\$ 27,048,621</u>	<u>\$ 27,553,251</u>

Blackstone's share of Investments of Consolidated Blackstone Funds totaled \$278.5 million and \$393.9 million at June 30, 2023 and December 31, 2022, respectively.

Where appropriate, the accounting for Blackstone's investments incorporates the changes in fair value of those investments as determined under GAAP. The significant inputs and assumptions required to determine the change in fair value of the investments of Consolidated Blackstone Funds, Corporate Treasury Investments and Other Investments are discussed in more detail in Note 8. "Fair Value Measurements of Financial Instruments."

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Investments of Consolidated Blackstone Funds

The following table presents the Realized and Net Change in Unrealized Gains (Losses) on investments held by the consolidated Blackstone Funds and a reconciliation to Other Income (Loss) – Net Gains (Losses) from Fund Investment Activities in the Condensed Consolidated Statements of Operations:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Realized Gains	\$ 3,653	\$ 94,181	\$ 20,808	\$ 111,869
Net Change in Unrealized Gains (Losses)	58,104	(213,436)	40,950	(185,595)
Realized and Net Change in Unrealized Gains (Losses) from Consolidated Blackstone Funds	61,757	(119,255)	61,758	(73,726)
Interest and Dividend Revenue and Foreign Exchange Gains Attributable to Consolidated Blackstone Funds	18,743	14,929	89,806	20,276
Other Income (Loss) – Net Gains (Losses) from Fund Investment Activities	\$ 80,500	\$ (104,326)	\$ 151,564	\$ (53,450)

Equity Method Investments

Blackstone's equity method investments include Partnership Investments, which represent the pro-rata investments, and any associated Accrued Performance Allocations, in Blackstone Funds, excluding any equity method investments for which the fair value option has been elected. Blackstone evaluates each of its equity method investments, excluding Accrued Performance Allocations, to determine if any were significant as defined by guidance from the United States Securities and Exchange Commission. As of and for the six months ended June 30, 2023 and 2022, no individual equity method investment held by Blackstone met the significance criteria. As such, Blackstone is not required to present separate financial statements for any of its equity method investments.

Partnership Investments

Blackstone recognized net gains (losses) related to its Partnership Investments accounted for under the equity method of \$91.4 million and \$(138.7) million for the three months ended June 30, 2023 and 2022, respectively. Blackstone recognized net gains (losses) related to its equity method investments of \$160.5 million and \$197.6 million for the six months ended June 30, 2023 and 2022, respectively.

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Accrued Performance Allocations

Accrued Performance Allocations to Blackstone were as follows:

	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total
Accrued Performance Allocations, December 31, 2022	\$ 5,334,117	\$ 6,037,575	\$ 569,898	\$ 419,094	\$ 12,360,684
Performance Allocations as a Result of Changes in Fund Fair Values	(422,453)	808,471	75,955	44,234	506,207
Foreign Exchange Gain	12,366	—	—	—	12,366
Fund Distributions	(503,135)	(597,999)	(199,353)	(82,526)	(1,383,013)
Accrued Performance Allocations, June 30, 2023	<u>\$ 4,420,895</u>	<u>\$ 6,248,047</u>	<u>\$ 446,500</u>	<u>\$ 380,802</u>	<u>\$ 11,496,244</u>

Corporate Treasury Investments

The portion of corporate treasury investments included in Investments represents Blackstone's investments into primarily fixed income securities, mutual fund interests, and other fund interests. These strategies are managed by a combination of Blackstone personnel and third party advisors. The following table presents the Realized and Net Change in Unrealized Gains (Losses) on these investments:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Realized Gains (Losses)	\$ (2,297)	\$ (18,655)	\$ 77	\$ (20,617)
Net Change in Unrealized Gains (Losses)	791	(19,980)	8,586	(47,583)
	<u>\$ (1,506)</u>	<u>\$ (38,635)</u>	<u>\$ 8,663</u>	<u>\$ (68,200)</u>

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Other Investments

Other Investments consist of equity method investments where Blackstone has elected the fair value option and other proprietary investment securities held by Blackstone, including equity securities carried at fair value, equity investments without readily determinable fair values, and senior secured and subordinated notes in non-consolidated CLO vehicles. Equity securities carried at fair value include the ownership of common stock of Corebridge Financial, Inc., formerly known as American International Group, Inc.'s Life and Retirement business ("Corebridge"). Such common stock is subject to certain phased lock-up restrictions that expire over time through five years after the initial public offering ("IPO") of Corebridge. Equity investments without a readily determinable fair value had a carrying value of \$378.5 million as of June 30, 2023. In the period of acquisition and upon remeasurement in connection with an observable transaction, such investments are reported at fair value. See Note 8. "Fair Value Measurements of Financial Instruments" for additional detail. The following table presents Blackstone's Realized and Net Change in Unrealized Gains (Losses) in Other Investments:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Realized Gains (Losses)	\$ (18,109)	\$ 15,992	\$ (16,185)	\$ 117,341
Net Change in Unrealized Gains (Losses)	157,968	(70,785)	(155,185)	(151,270)
	<u>\$ 139,859</u>	<u>\$ (54,793)</u>	<u>\$ (171,370)</u>	<u>\$ (33,929)</u>

5. Net Asset Value as Fair Value

A summary of fair value by strategy type and ability to redeem such investments as of June 30, 2023 is presented below:

Strategy (a)	Fair Value	Redemption Frequency (if currently eligible)	Redemption Notice Period
Equity	\$ 476,512	(b)	(b)
Real Estate	122,629	(c)	(c)
Credit Driven	5,269	(d)	(d)
Commodities	1,089	(e)	(e)
Diversified Instruments	17	(f)	(f)
	<u>\$ 605,516</u>		

(a) As of June 30, 2023, Blackstone had no unfunded commitments.

(b) The Equity category includes investments in hedge funds that invest primarily in domestic and international equity securities. Investments representing 25% of the fair value of the investments in this category may not be redeemed at, or within three months of, the reporting date. Investments representing 75% of the fair value of the investments in this category are redeemable as of the reporting date.

(c) The Real Estate category includes investments in funds that primarily invest in real estate assets. All investments in this category are redeemable as of the reporting date.

(d) The Credit Driven category includes investments in hedge funds that invest primarily in domestic and international bonds. All investments in this category may not be redeemed at, or within three months of, the reporting date.

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- (e) The Commodities category includes investments in commodities-focused funds that primarily invest in futures and physical-based commodity driven strategies. All investments in this category may not be redeemed at, or within three months of, the reporting date.
- (f) Diversified Instruments include investments in funds that invest across multiple strategies. All investments in this category may not be redeemed at, or within three months of, the reporting date.

6. Derivative Financial Instruments

Blackstone and the consolidated Blackstone Funds enter into derivative contracts in the normal course of business to achieve certain risk management objectives and for general investment and business purposes. Blackstone may enter into derivative contracts in order to hedge its interest rate risk exposure against the effects of interest rate changes. Additionally, Blackstone may also enter into derivative contracts in order to hedge its foreign currency risk exposure against the effects of a portion of its non-U.S. dollar denominated currency net investments. As a result of the use of derivative contracts, Blackstone and the consolidated Blackstone Funds are exposed to the risk that counterparties will fail to fulfill their contractual obligations. To mitigate such counterparty risk, Blackstone and the consolidated Blackstone Funds enter into contracts with certain major financial institutions, all of which have investment grade ratings. Counterparty credit risk is evaluated in determining the fair value of derivative instruments.

Freestanding Derivatives

Freestanding derivatives are instruments that Blackstone and certain of the consolidated Blackstone Funds have entered into as part of their overall risk management and investment strategies. These derivative contracts are not designated as hedging instruments for accounting purposes. Such contracts may include interest rate swaps, foreign exchange contracts, equity swaps, options, futures and other derivative contracts.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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The table below summarizes the aggregate notional amount and fair value of the derivative financial instruments. The notional amount represents the absolute value amount of all outstanding derivative contracts.

	June 30, 2023				December 31, 2022			
	Assets		Liabilities		Assets		Liabilities	
	Notional	Fair Value	Notional	Fair Value	Notional	Fair Value	Notional	Fair Value
Freestanding Derivatives								
Blackstone								
Interest Rate Contracts	\$ 823,830	\$ 179,531	\$ 620,900	\$ 85,721	\$ 789,540	\$ 188,043	\$ 621,700	\$ 83,331
Foreign Currency Contracts	221,472	2,472	531,099	5,811	541,238	8,040	190,774	3,542
Credit Default Swaps	3,108	643	3,748	670	2,007	384	8,768	1,309
Total Return Swaps	20,010	3,417	—	—	42,233	6,210	—	—
Equity Options	—	—	1,135,435	221,456	—	—	996,592	48,581
	<u>1,068,420</u>	<u>186,063</u>	<u>2,291,182</u>	<u>313,658</u>	<u>1,375,018</u>	<u>202,677</u>	<u>1,817,834</u>	<u>136,763</u>
Investments of Consolidated Blackstone Funds								
Interest Rate Contracts	848,251	79,083	—	—	931,752	74,926	—	—
Foreign Currency Contracts	—	—	—	—	—	—	5,133	284
	<u>848,251</u>	<u>79,083</u>	<u>—</u>	<u>—</u>	<u>931,752</u>	<u>74,926</u>	<u>5,133</u>	<u>284</u>
	<u>\$ 1,916,671</u>	<u>\$ 265,146</u>	<u>\$ 2,291,182</u>	<u>\$ 313,658</u>	<u>\$ 2,306,770</u>	<u>\$ 277,603</u>	<u>\$ 1,822,967</u>	<u>\$ 137,047</u>

The table below summarizes the impact to the Condensed Consolidated Statements of Operations from derivative financial instruments:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Freestanding Derivatives				
Realized Gains (Losses)				
Interest Rate Contracts	\$ (189)	\$ 1,379	\$ 147	\$ 5,278
Foreign Currency Contracts	4,433	(8,767)	10,023	(4,775)
Credit Default Swaps	(362)	33	(413)	128
Total Return Swaps	6,373	—	11,025	—
	<u>10,255</u>	<u>(7,355)</u>	<u>20,782</u>	<u>631</u>
Net Change in Unrealized Gains (Losses)				
Interest Rate Contracts	4,897	72,721	2,777	107,677
Foreign Currency Contracts	(4,655)	6,766	(7,838)	(2,606)
Credit Default Swaps	592	(433)	364	(420)
Total Return Swaps	(2,164)	—	(2,177)	—
Equity Options	(18,038)	—	(172,876)	—
	<u>(19,368)</u>	<u>79,054</u>	<u>(179,750)</u>	<u>104,651</u>
	<u>\$ (9,113)</u>	<u>\$ 71,699</u>	<u>\$ (158,968)</u>	<u>\$ 105,282</u>

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

As of June 30, 2023 and December 31, 2022, Blackstone had not designated any derivatives as fair value, cash flow or net investment hedges.

7. Fair Value Option

The following table summarizes the financial instruments for which the fair value option has been elected:

	June 30, 2023	December 31, 2022
Assets		
Loans and Receivables	\$ 76,861	\$ 315,039
Equity and Preferred Securities	2,295,099	1,868,192
Debt Securities	64,697	24,784
Assets of Consolidated CLO Vehicles		
Corporate Loans	219,324	—
	<u>\$ 2,655,981</u>	<u>\$ 2,208,015</u>
Liabilities		
CLO Notes Payable	\$ 264,234	\$ —
Corporate Treasury Commitments	3,771	8,144
	<u>\$ 268,005</u>	<u>\$ 8,144</u>

The following tables present the Realized and Net Change in Unrealized Gains (Losses) on financial instruments on which the fair value option was elected:

	Three Months Ended June 30,			
	2023		2022	
	Realized Gains (Losses)	Net Change in Unrealized Gains (Losses)	Realized Gains (Losses)	Net Change in Unrealized Gains (Losses)
Assets				
Loans and Receivables	\$ (5,232)	\$ 4,227	\$ (1,964)	\$ (6,805)
Equity and Preferred Securities	(2,878)	26,812	13,023	(19,774)
Debt Securities	—	(876)	(3,415)	(19,227)
Assets of Consolidated CLO Vehicles				
Corporate Loans	(3,070)	4,150	—	—
	<u>\$ (11,180)</u>	<u>\$ 34,313</u>	<u>\$ 7,644</u>	<u>\$ (45,806)</u>
Liabilities				
CLO Notes Payable	\$ —	\$ (1,541)	\$ —	\$ —
Corporate Treasury Commitments	—	2,147	—	(6,868)
	<u>\$ —</u>	<u>\$ 606</u>	<u>\$ —</u>	<u>\$ (6,868)</u>

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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	Six Months Ended June 30,			
	2023		2022	
	Realized Gains (Losses)	Net Change in Unrealized Gains (Losses)	Realized Gains (Losses)	Net Change in Unrealized Gains (Losses)
Assets				
Loans and Receivables	\$ (5,995)	\$ 3,924	\$ (3,417)	\$ (5,359)
Equity and Preferred Securities	(1,182)	(18,301)	12,301	(12,938)
Debt Securities	—	(2,707)	(4,367)	(28,209)
Assets of Consolidated CLO Vehicles				
Corporate Loans	(6,199)	4,632	—	—
	<u>\$ (13,376)</u>	<u>\$ (12,452)</u>	<u>\$ 4,517</u>	<u>\$ (46,506)</u>
Liabilities				
CLO Notes Payable	\$ —	\$ 923	\$ —	\$ —
Corporate Treasury Commitments	—	4,373	—	(8,061)
	<u>\$ —</u>	<u>\$ 5,296</u>	<u>\$ —</u>	<u>\$ (8,061)</u>

The following table presents information for those financial instruments for which the fair value option was elected:

	June 30, 2023			December 31, 2022		
	For Financial Assets Past Due (a)			For Financial Assets Past Due (a)		
	Excess (Deficiency) of Fair Value Over Principal	Fair Value	(Deficiency) of Fair Value Over Principal	(Deficiency) of Fair Value Over Principal	Fair Value	Excess of Fair Value Over Principal
Loans and Receivables	\$ 482	\$ —	\$ —	\$ (2,861)	\$ —	\$ —
Debt Securities	(53,387)	—	—	(48,670)	—	—
Assets of Consolidated CLO Vehicles						
Corporate Loans	(7,750)	385	(644)	—	—	—
	<u>\$ (60,655)</u>	<u>\$ 385</u>	<u>\$ (644)</u>	<u>\$ (51,531)</u>	<u>\$ —</u>	<u>\$ —</u>

(a) Assets are classified as past due if contractual payments are more than 90 days past due.

As of June 30, 2023 and December 31, 2022, no Loans and Receivables for which the fair value option was elected were past due or in non-accrual status. As of June 30, 2023, there was one Corporate Loan included within the Assets of Consolidated CLO Vehicles for which the fair value option was elected that was past due but was not in non-accrual status. As of December 31, 2022, no Corporate Loans included within the Assets of Consolidated CLO Vehicles for which the fair value option was elected were past due or in non-accrual status.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

8. Fair Value Measurements of Financial Instruments

The following tables summarize the valuation of Blackstone's financial assets and liabilities by the fair value hierarchy:

	June 30, 2023				
	Level I	Level II	Level III	NAV	Total
Assets					
Cash and Cash Equivalents	\$ 446,001	\$ —	\$ —	\$ —	\$ 446,001
Investments					
Investments of Consolidated Blackstone Funds					
Equity Securities, Partnerships and LLC Interests (a)					
Debt Instruments	9,331	132,755	4,421,124	599,142	5,162,352
Freestanding Derivatives	—	230,611	18,727	—	249,338
	—	79,083	—	—	79,083
Total Investments of Consolidated Blackstone Funds	9,331	442,449	4,439,851	599,142	5,490,773
Corporate Treasury Investments	106,037	595,544	5,498	—	707,079
Other Investments	1,318,830	2,000,511	85,355	6,374	3,411,070
Total Investments	1,434,198	3,038,504	4,530,704	605,516	9,608,922
Accounts Receivable - Loans and Receivables	—	—	76,861	—	76,861
Other Assets - Freestanding Derivatives	885	181,761	3,417	—	186,063
	<u>\$ 1,881,084</u>	<u>\$ 3,220,265</u>	<u>\$ 4,610,982</u>	<u>\$ 605,516</u>	<u>\$ 10,317,847</u>
Liabilities					
Loans Payable - CLO Notes Payable	\$ —	\$ 264,234	\$ —	\$ —	\$ 264,234
Securities Sold, Not Yet Purchased	3,821	—	—	—	3,821
Accounts Payable, Accrued Expenses and Other Liabilities					
Freestanding Derivatives (b)	142	92,060	221,456	—	313,658
Contingent Consideration (c)	—	—	800	—	800
Corporate Treasury Commitments (d)	—	—	3,771	—	3,771
Total Accounts Payable, Accrued Expenses and Other Liabilities	142	92,060	226,027	—	318,229
	<u>\$ 3,963</u>	<u>\$ 356,294</u>	<u>\$ 226,027</u>	<u>\$ —</u>	<u>\$ 586,284</u>

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

	December 31, 2022				
	Level I	Level II	Level III	NAV	Total
Assets					
Cash and Cash Equivalents	\$ 1,134,733	\$ —	\$ —	\$ —	\$ 1,134,733
Investments					
Investments of Consolidated Blackstone Funds					
Equity Securities, Partnerships and LLC Interests (a)					
	12,024	149,689	4,195,859	596,708	4,954,280
Debt Instruments	—	53,787	53,973	—	107,760
Freestanding Derivatives	—	74,926	—	—	74,926
Total Investments of Consolidated Blackstone Funds	12,024	278,402	4,249,832	596,708	5,136,966
Corporate Treasury Investments	116,266	931,406	5,868	—	1,053,540
Other Investments	1,473,611	1,597,696	51,155	5,985	3,128,447
Total Investments	1,601,901	2,807,504	4,306,855	602,693	9,318,953
Accounts Receivable - Loans and Receivables	—	—	315,039	—	315,039
Other Assets - Freestanding Derivatives	279	196,188	6,210	—	202,677
	<u>\$ 2,736,913</u>	<u>\$ 3,003,692</u>	<u>\$ 4,628,104</u>	<u>\$ 602,693</u>	<u>\$ 10,971,402</u>
Liabilities					
Securities Sold, Not Yet Purchased	\$ 3,825	\$ —	\$ —	\$ —	\$ 3,825
Accounts Payable, Accrued Expenses and Other Liabilities					
Consolidated Blackstone Funds - Freestanding Derivatives					
	—	284	—	—	284
Freestanding Derivatives (b)	21	88,161	48,581	—	136,763
Corporate Treasury Commitments (d)	—	—	8,144	—	8,144
Total Accounts Payable, Accrued Expenses and Other Liabilities	21	88,445	56,725	—	145,191
	<u>\$ 3,846</u>	<u>\$ 88,445</u>	<u>\$ 56,725</u>	<u>\$ —</u>	<u>\$ 149,016</u>

LLC Limited Liability Company.

(a) Equity Securities, Partnership and LLC Interest includes investments in investment funds.

(b) Level III freestanding derivatives are valued using an option pricing model where the significant inputs include the expected return and expected volatility.

(c) Level III contingent consideration liabilities are valued using a discounted cash flow model where the significant inputs include the discount rates.

(d) Corporate Treasury Commitments are measured using third party pricing.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

The following table summarizes the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of June 30, 2023:

	Fair Value	Valuation Techniques	Unobservable Inputs	Ranges	Weighted-Average (a)	Impact to Valuation from an Increase in Input
Financial Assets						
Investments of Consolidated Blackstone Funds						
Equity Securities, Partnership and LLC Interests	\$ 4,421,124	Discounted Cash Flows	Discount Rate	3.3% - 36.1%	7.8%	Lower
			Exit Multiple - EBITDA	4.0x - 30.6x	14.5x	Higher
			Exit Capitalization Rate	1.7% - 13.0%	4.8%	Lower
		Transaction Price	n/a			
Debt Instruments	18,727	Transaction Price	n/a			
Total Investments of Consolidated Blackstone Funds	4,439,851					
Corporate Treasury Investments	5,498	Third Party Pricing	n/a			
Loans and Receivables	76,861	Discounted Cash Flows	Discount Rate	9.5% - 11.7%	10.1%	Lower
Other Investments (b)	88,772	Transaction Price	n/a			
		Third Party Pricing	n/a			
	<u>\$ 4,610,982</u>					

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

The following table summarizes the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of December 31, 2022:

	Fair Value	Valuation Techniques	Unobservable Inputs	Ranges	Weighted-Average (a)	Impact to Valuation from an Increase in Input
Financial Assets						
Investments of Consolidated Blackstone Funds						
Equity Securities, Partnership and LLC Interests	\$ 4,195,859	Discounted Cash Flows	Discount Rate	4.1% - 34.5%	8.8%	Lower
			Exit Multiple - EBITDA	4.0x - 30.6x	14.7x	Higher
			Exit Capitalization Rate	2.6% - 14.4%	4.7%	Lower
		Transaction Price	n/a			
Debt Instruments	53,973	Transaction Price	n/a			
		Third Party Pricing	n/a			
Total Investments of Consolidated Blackstone Funds	4,249,832					
Corporate Treasury Investments	5,868	Third Party Pricing	n/a			
Loans and Receivables	315,039	Discounted Cash Flows	Discount Rate	7.6% - 11.5%	9.8%	Lower
Other Investments (b)	57,365	Transaction Price	n/a			
		Third Party Pricing	n/a			
	<u>\$ 4,628,104</u>					

n/a	Not applicable.
EBITDA	Earnings before interest, taxes, depreciation and amortization.
Exit Multiple	Ranges include the last twelve months EBITDA and forward EBITDA multiples.
Third Party Pricing	Third Party Pricing is generally determined on the basis of unadjusted prices between market participants provided by reputable dealers or pricing services.
Transaction Price	Includes recent acquisitions or transactions.
(a)	Unobservable inputs were weighted based on the fair value of the investments included in the range.
(b)	As of June 30, 2023 and December 31, 2022, Other Investments includes Level III Freestanding Derivatives.

For the six months ended June 30, 2023, there have been no changes in valuation techniques within Level II and Level III that have had a material impact on the valuation of financial instruments.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

The following tables summarize the changes in financial assets and liabilities measured at fair value for which Blackstone has used Level III inputs to determine fair value and does not include gains or losses that were reported in Level III in prior years or for instruments that were transferred out of Level III prior to the end of the respective reporting period. These tables also exclude financial assets and liabilities measured at fair value on a non-recurring basis. Total realized and unrealized gains and losses recorded for Level III investments are reported in either Investment Income (Loss) or Net Gains from Fund Investment Activities in the Condensed Consolidated Statements of Operations.

	Level III Financial Assets at Fair Value							
	Three Months Ended June 30,							
	2023				2022			
	Investments of Consolidated Funds	Loans and Receivables	Other Investments (a)	Total	Investments of Consolidated Funds	Loans and Receivables	Other Investments (a)	Total
Balance, Beginning of Period	\$ 4,338,509	\$ 307,288	\$ 74,604	\$ 4,720,401	\$ 1,208,252	\$ 286,199	\$ 43,214	\$ 1,537,665
Transfer In Due to Consolidation and Acquisition	—	—	—	—	1,535,171	—	—	1,535,171
Transfer Into Level III (b)	124	—	—	124	4,692	—	907	5,599
Transfer Out of Level III (b)	(4,751)	—	—	(4,751)	(56,268)	—	—	(56,268)
Purchases	121,526	116,897	2,291	240,714	269,788	441,687	4,752	716,227
Sales	(53,152)	(349,787)	(1,523)	(404,462)	(103,118)	(186,532)	(2,748)	(292,398)
Issuances	—	6,319	—	6,319	—	14,125	—	14,125
Settlements (c)	—	(19,292)	(5,225)	(24,517)	—	(17,165)	—	(17,165)
Changes in Gains (Losses) Included in Earnings	37,595	15,436	3,465	56,496	(66,705)	(4,209)	(7,522)	(78,436)
Balance, End of Period	<u>\$ 4,439,851</u>	<u>\$ 76,861</u>	<u>\$ 73,612</u>	<u>\$ 4,590,324</u>	<u>\$ 2,791,812</u>	<u>\$ 534,105</u>	<u>\$ 38,603</u>	<u>\$ 3,364,520</u>
Changes in Unrealized Gains (Losses) Included in Earnings Related to Financial Assets Still Held at the Reporting Date	<u>\$ 70,082</u>	<u>\$ 19,577</u>	<u>\$ 1,181</u>	<u>\$ 90,840</u>	<u>\$ (73,347)</u>	<u>\$ (8,097)</u>	<u>\$ (7,517)</u>	<u>\$ (88,961)</u>

	Level III Financial Assets at Fair Value							
	Six Months Ended June 30,							
	2023				2022			
	Investments of Consolidated Funds	Loans and Receivables	Other Investments (a)	Total	Investments of Consolidated Funds	Loans and Receivables	Other Investments (a)	Total
Balance, Beginning of Period	\$ 4,249,832	\$ 315,039	\$ 30,971	\$ 4,595,842	\$ 1,200,315	\$ 392,732	\$ 43,987	\$ 1,637,034
Transfer In Due to Consolidation and Acquisition	—	—	—	—	1,535,171	—	—	1,535,171
Transfer Out Due to Deconsolidation	(3,837)	—	—	(3,837)	—	—	—	—
Transfer Into Level III (b)	13,997	—	898	14,895	4,696	—	907	5,603
Transfer Out of Level III (b)	(5,064)	—	(2,725)	(7,789)	(110,176)	—	—	(110,176)
Purchases	170,869	171,967	51,693	394,529	327,810	444,784	7,498	780,092
Sales	(121,707)	(436,512)	(1,703)	(559,922)	(167,431)	(305,025)	(2,812)	(475,268)
Issuances	—	57,008	—	57,008	—	23,899	—	23,899
Settlements (c)	—	(53,088)	(4,696)	(57,784)	—	(22,018)	—	(22,018)
Changes in Gains (Losses) Included in Earnings	135,761	22,447	(826)	157,382	1,427	(267)	(10,977)	(9,817)
Balance, End of Period	<u>\$ 4,439,851</u>	<u>\$ 76,861</u>	<u>\$ 73,612</u>	<u>\$ 4,590,324</u>	<u>\$ 2,791,812</u>	<u>\$ 534,105</u>	<u>\$ 38,603</u>	<u>\$ 3,364,520</u>
Changes in Unrealized Gains (Losses) Included in Earnings Related to Financial Assets Still Held at the Reporting Date	<u>\$ 89,027</u>	<u>\$ 17,839</u>	<u>\$ 4,653</u>	<u>\$ 111,519</u>	<u>\$ (20,852)</u>	<u>\$ (7,883)</u>	<u>\$ (10,971)</u>	<u>\$ (39,706)</u>

(a) Represents freestanding derivatives, corporate treasury investments and Other Investments.

(b) Transfers in and out of Level III financial assets and liabilities were due to changes in the observability of inputs used in the valuation of such assets and liabilities.

(c) For Freestanding Derivatives included within Other Investments, Settlements includes all ongoing contractual cash payments made or received over the life of the instrument.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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9. Variable Interest Entities

Pursuant to GAAP consolidation guidance, Blackstone consolidates certain VIEs for which it is the primary beneficiary either directly or indirectly, through a consolidated entity or affiliate. VIEs include certain private equity, real estate, credit-focused or funds of hedge funds entities and CLO vehicles. The purpose of such VIEs is to provide strategy specific investment opportunities for investors in exchange for management and performance-based fees. The investment strategies of the Blackstone Funds differ by product; however, the fundamental risks of the Blackstone Funds are similar, including loss of invested capital and loss of management fees and performance-based fees. In Blackstone's role as general partner, collateral manager or investment adviser, it generally considers itself the sponsor of the applicable Blackstone Fund. Blackstone does not provide performance guarantees and has no other financial obligation to provide funding to consolidated VIEs other than its own capital commitments.

The assets of consolidated variable interest entities may only be used to settle obligations of these entities. In addition, there is no recourse to Blackstone for the consolidated VIEs' liabilities.

Blackstone holds variable interests in certain VIEs which are not consolidated as it is determined that Blackstone is not the primary beneficiary. Blackstone's involvement with such entities is in the form of direct and indirect equity interests and fee arrangements. The maximum exposure to loss represents the loss of assets recognized by Blackstone relating to non-consolidated VIEs and any clawback obligation relating to previously distributed Performance Allocations. Blackstone's maximum exposure to loss relating to non-consolidated VIEs were as follows:

	June 30, 2023	December 31, 2022
Investments	\$ 3,108,832	\$ 3,326,669
Due from Affiliates	191,026	189,240
Potential Clawback Obligation	74,125	384,926
Maximum Exposure to Loss	<u>\$ 3,373,983</u>	<u>\$ 3,900,835</u>
Amounts Due to Non-Consolidated VIEs	<u>\$ 68</u>	<u>\$ 6</u>

10. Repurchase Agreements

At June 30, 2023 and December 31, 2022, Blackstone pledged securities with a carrying value of \$18.3 million and \$89.9 million, respectively, and cash to collateralize its repurchase agreements. Such securities can be repledged, delivered or otherwise used by the counterparty.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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The following tables provide information regarding Blackstone's Repurchase Agreements obligation by type of collateral pledged:

	June 30, 2023				
	Remaining Contractual Maturity of the Agreements				
	Overnight and Continuous	Up to 30 Days	30 - 90 Days	Greater than 90 days	Total
Repurchase Agreements					
Loans	\$ —	\$ 18,262	\$ —	\$ —	\$ 18,262
Gross Amount of Recognized Liabilities for Repurchase Agreements in Note 11. "Offsetting of Assets and Liabilities"					\$ 18,262
Amounts Related to Agreements Not Included in Offsetting Disclosure in Note 11. "Offsetting of Assets and Liabilities"					\$ —

	December 31, 2022				
	Remaining Contractual Maturity of the Agreements				
	Overnight and Continuous	Up to 30 Days	30 - 90 Days	Greater than 90 days	Total
Repurchase Agreements					
Loans	\$ —	\$ 70,776	\$ —	\$ 19,168	\$ 89,944
Gross Amount of Recognized Liabilities for Repurchase Agreements in Note 11. "Offsetting of Assets and Liabilities"					\$ 89,944
Amounts Related to Agreements Not Included in Offsetting Disclosure in Note 11. "Offsetting of Assets and Liabilities"					\$ —

11. Offsetting of Assets and Liabilities

The following tables present the offsetting of assets and liabilities as of June 30, 2023 and December 31, 2022:

	June 30, 2023			
	Gross and Net Amounts of Assets Presented in the Statement of Financial Condition	Gross Amounts Not Offset in the Statement of Financial Condition		Net Amount
		Financial Instruments (a)	Cash Collateral Received	
Assets				
Freestanding Derivatives	\$ 265,146	\$ 167,069	\$ 86,222	\$ 11,855

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June 30, 2023				
Liabilities	Gross and Net Amounts of Liabilities Presented in the Statement of	Gross Amounts Not Offset in the Statement of Financial Condition		Net Amount
	Financial Condition	Financial Instruments (a)	Cash Collateral Pledged	
	Financial Condition	Financial Instruments (a)	Cash Collateral Pledged	
Freestanding Derivatives	\$ 92,202	\$ 87,529	\$ 820	\$ 3,853
Repurchase Agreements	18,262	18,262	—	—
	\$ 110,464	\$ 105,791	\$ 820	\$ 3,853

December 31, 2022				
Assets	Gross and Net Amounts of Assets Presented in the Statement of Financial Condition	Gross Amounts Not Offset in the Statement of Financial Condition		Net Amount
	Financial Condition	Financial Instruments (a)	Cash Collateral Received	
	Financial Condition	Financial Instruments (a)	Cash Collateral Received	
Freestanding Derivatives	\$ 277,603	\$ 165,897	\$ 96,436	\$ 15,270

December 31, 2022				
Liabilities	Gross and Net Amounts of Liabilities Presented in the Statement of	Gross Amounts Not Offset in the Statement of Financial Condition		Net Amount
	Financial Condition	Financial Instruments (a)	Cash Collateral Pledged	
	Financial Condition	Financial Instruments (a)	Cash Collateral Pledged	
Freestanding Derivatives	\$ 88,182	\$ 85,366	\$ 1,345	\$ 1,471
Repurchase Agreements	89,944	89,944	—	—
	\$ 178,126	\$ 175,310	\$ 1,345	\$ 1,471

(a) Amounts presented are inclusive of both legally enforceable master netting agreements, and financial instruments received or pledged as collateral. Financial instruments received or pledged as collateral offset derivative counterparty risk exposure, but do not reduce net balance sheet exposure.

Blackstone Inc.
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Repurchase Agreements are presented separately in the Condensed Consolidated Statements of Financial Condition. Freestanding Derivative assets are included in Other Assets in the Condensed Consolidated Statements of Financial Condition. The following table presents the components of Other Assets:

	June 30, 2023	December 31, 2022
Furniture, Equipment and Leasehold Improvements	\$ 850,814	\$ 748,334
Less: Accumulated Depreciation	(355,673)	(336,621)
Furniture, Equipment and Leasehold Improvements, Net	495,141	411,713
Prepaid Expenses	201,700	165,079
Freestanding Derivatives	186,063	202,677
Other	22,550	20,989
	<u>\$ 905,454</u>	<u>\$ 800,458</u>

Freestanding Derivative liabilities are included in Accounts Payable, Accrued Expenses and Other Liabilities in the Condensed Consolidated Statements of Financial Condition.

Notional Pooling Arrangements

Blackstone has notional cash pooling arrangements with financial institutions for cash management purposes. These arrangements allow for cash withdrawals based upon aggregate cash balances on deposit at the same financial institution. Cash withdrawals cannot exceed aggregate cash balances on deposit. The net balance of cash on deposit and overdrafts is used as a basis for calculating net interest expense or income. As of June 30, 2023, the aggregate cash balance on deposit relating to the cash pooling arrangements was \$869.4 million, which was offset and reported net of the accompanying overdraft of \$869.3 million.

Blackstone Inc.
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12. Borrowings

The following table presents each of Blackstone's borrowings as of June 30, 2023 and December 31, 2022, as well as their carrying value and fair value. The borrowings are included in Loans Payable within the Condensed Consolidated Statements of Financial Condition. Each of the Senior Notes were issued at a discount through Blackstone's indirect subsidiary, Blackstone Holdings Finance Co. L.L.C. The Senior Notes accrue interest from the issue date thereof and pay interest in arrears on a semi-annual basis or annual basis. The Secured Borrowings were issued at par, accrue interest from the issue date thereof and pay interest in arrears on a quarterly basis. CLO Notes Payable pay interest in arrears on a quarterly basis.

Description	June 30, 2023		December 31, 2022	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Blackstone Operating Borrowings				
Senior Notes (a)				
4.750%, Due 2/15/2023	\$ —	\$ —	\$ 399,838	\$ 399,776
2.000%, Due 5/19/2025	331,763	308,845	325,292	305,754
1.000%, Due 10/5/2026	655,736	580,714	642,968	568,525
3.150%, Due 10/2/2027	298,287	272,298	298,101	271,284
5.900%, Due 11/3/2027	594,888	608,640	594,381	606,450
1.625%, Due 8/5/2028	644,929	538,610	644,456	530,933
1.500%, Due 4/10/2029	658,458	551,561	645,819	532,043
2.500%, Due 1/10/2030	493,085	413,485	492,604	405,965
1.600%, Due 3/30/2031	496,217	372,605	495,990	365,380
2.000%, Due 1/30/2032	788,679	597,488	788,082	589,407
2.550%, Due 3/30/2032	495,437	393,480	495,207	390,370
6.200%, Due 4/22/2033	891,583	917,703	891,277	907,965
3.500%, Due 6/1/2034	514,883	473,587	504,695	452,934
6.250%, Due 8/15/2042	239,314	245,693	239,176	251,480
5.000%, Due 6/15/2044	489,838	442,719	489,704	441,355
4.450%, Due 7/15/2045	344,619	279,629	344,549	287,242
4.000%, Due 10/2/2047	291,041	221,634	290,935	227,946
3.500%, Due 9/10/2049	392,347	266,828	392,259	275,588
2.800%, Due 9/30/2050	394,030	229,528	393,958	237,552
2.850%, Due 8/5/2051	543,239	319,418	543,162	323,527
3.200%, Due 1/30/2052	987,265	637,700	987,131	646,880
	10,545,638	8,672,165	10,899,584	9,018,356
Other (b)				
Secured Borrowing, Due 10/27/2033	19,983	19,983	—	—
Secured Borrowing, Due 1/29/2035	20,000	20,000	—	—
	10,585,621	8,712,148	10,899,584	9,018,356
Borrowings of Consolidated Blackstone Funds				
Blackstone Fund Facilities (c)	1,450,000	1,450,000	1,450,000	1,450,000
CLO Notes Payable (d)	264,234	264,234	—	—
	1,714,234	1,714,234	1,450,000	1,450,000
	<u>\$12,299,855</u>	<u>\$10,426,382</u>	<u>\$12,349,584</u>	<u>\$10,468,356</u>

(a) Fair value is determined by broker quote and these notes would be classified as Level II within the fair value hierarchy.

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- (b) The Secured Borrowing, Due 10/27/2033 has an interest rate of 7.31% and the Secured Borrowing, Due 1/29/2035 has an interest rate of 3.72%. Principal on these borrowings will be paid over the term with repayment amounts dependent on the performance of the underlying assets securing each borrowing.
- (c) Blackstone Fund Facilities represents borrowing facilities for the various consolidated Blackstone Funds used to meet liquidity and investing needs. Such borrowings have varying maturities and may be rolled over until the disposition or refinancing event. Borrowings bear interest at spreads to market rates or at stated fixed rates that can vary over the borrowing term. Interest may be subject to the performance of the assets within the fund and therefore, the stated interest rate and effective interest rate may differ.
- (d) CLO Notes Payable are due 10/15/2029 and have an effective interest rate of 7.44% as of June 30, 2023.

Scheduled principal payments for borrowings as of June 30, 2023 were as follows:

	Blackstone Operating Borrowings	Borrowings of Consolidated Blackstone Funds	Total Borrowings
2023	\$ 51	\$ —	\$ 51
2024	—	—	—
2025	335,493	—	335,493
2026	660,587	—	660,587
2027	911,572	—	911,572
Thereafter	8,814,080	1,751,546	10,565,626
	<u>\$ 10,721,783</u>	<u>\$ 1,751,546</u>	<u>\$ 12,473,329</u>

13. Income Taxes

Blackstone's net deferred tax assets relate primarily to basis differences resulting from a step-up in tax basis of certain assets at the time of its conversion to a corporation, as well as ongoing exchanges of units for common shares by founders and partners. As of June 30, 2023, Blackstone had no material valuation allowance recorded against deferred tax assets.

Blackstone is subject to examination by the U.S. Internal Revenue Service and other taxing authorities where Blackstone has significant business operations such as the United Kingdom, and various state and local jurisdictions such as New York State and New York City. The tax years under examination vary by jurisdiction. Blackstone does not expect the completion of these audits to have a material impact on its financial condition, but it may be material to operating results for a particular period, depending on the operating results for that period. Blackstone believes the liability established for unrecognized tax benefits is adequate in relation to the potential for additional assessments. It is reasonably possible that changes in the balance of unrecognized tax benefits may occur within the next 12 months; however, it is not possible to reasonably estimate the expected change to the total amount of unrecognized tax benefits and the impact on Blackstone's effective tax rate over the next 12 months.

As of June 30, 2023, the following are the major filing jurisdictions and their respective earliest open tax period subject to examination:

Jurisdiction	Year
Federal	2019
New York City	2009
New York State	2016
United Kingdom	2011

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14. Earnings Per Share and Stockholders' Equity

Earnings Per Share

Basic and diluted net income per share of common stock for the three and six months ended June 30, 2023 and 2022 was calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net Income (Loss) for Per Share of Common Stock Calculations				
Net Income (Loss) Attributable to Blackstone Inc., Basic and Diluted	\$ 601,274	\$ (29,393)	\$ 687,086	\$ 1,187,481
Shares/Units Outstanding				
Weighted-Average Shares of Common Stock Outstanding, Basic	758,479,943	707,382,293	752,306,729	738,752,489
Weighted-Average Shares of Unvested Deferred Restricted Common Stock	68,305	—	323,656	388,373
Weighted-Average Shares of Common Stock Outstanding, Diluted	758,548,248	707,382,293	752,630,385	739,140,862
Net Income (Loss) Per Share of Common Stock				
Basic	\$ 0.79	\$ (0.04)	\$ 0.91	\$ 1.61
Diluted	\$ 0.79	\$ (0.04)	\$ 0.91	\$ 1.61
Dividends Declared Per Share of Common Stock (a)	\$ 0.82	\$ 1.32	\$ 1.73	\$ 2.77

(a) Dividends declared reflects the calendar date of the declaration for each distribution.

In computing the dilutive effect that the exchange of Blackstone Holdings Partnership Units would have on Net Income Per Share of Common Stock, Blackstone considered that net income available to holders of shares of common stock would increase due to the elimination of non-controlling interests in Blackstone Holdings, inclusive of any tax impact. The hypothetical conversion may be dilutive to the extent there is activity at the Blackstone Inc. level that has not previously been attributed to the non-controlling interests or if there is a change in tax rate as a result of a hypothetical conversion.

The following table summarizes the anti-dilutive securities for the three and six months ended June 30, 2023 and 2022:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Weighted-Average Shares of Unvested Deferred Restricted Common Stock	—	35,883,883	—	—
Weighted-Average Blackstone Holdings Partnership Units	461,569,524	466,817,529	462,255,884	467,303,495

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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Share Repurchase Program

On December 7, 2021, Blackstone’s board of directors authorized the repurchase of up to \$2.0 billion of common stock and Blackstone Holdings Partnership Units. Under the repurchase program, repurchases may be made from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual numbers repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. The repurchase program may be changed, suspended or discontinued at any time and does not have a specified expiration date.

During the three and six months ended June 30, 2023, Blackstone repurchased 1.0 million and 2.0 million shares of common stock at a total cost of \$86.0 million and \$176.1 million, respectively. During the three and six months ended June 30, 2022, Blackstone repurchased 1.9 million shares of common stock at a total cost of \$195.3 million. As of June 30, 2023, the amount remaining available for repurchases under the program was \$931.9 million.

Shares Eligible for Dividends and Distributions

As of June 30, 2023, the total shares of common stock and Blackstone Holdings Partnership Units entitled to participate in dividends and distributions were as follows:

	Shares/Units
Common Stock Outstanding	713,551,859
Unvested Participating Common Stock	44,596,669
Total Participating Common Stock	758,148,528
Participating Blackstone Holdings Partnership Units	461,135,682
	1,219,284,210

15. Equity-Based Compensation

Blackstone has granted equity-based compensation awards to Blackstone’s senior managing directors, non-partner professionals, non-professionals and selected external advisers under Blackstone’s Amended and Restated 2007 Equity Incentive Plan (the “Equity Plan”). The Equity Plan allows for the granting of options, share appreciation rights or other share-based awards (shares, restricted shares, restricted shares of common stock, deferred restricted shares of common stock, phantom restricted shares of common stock or other share-based awards based in whole or in part on the fair value of shares of common stock or Blackstone Holdings Partnership Units) which may contain certain service or performance requirements. As of January 1, 2023, Blackstone had the ability to grant 172,161,191 shares under the Equity Plan.

For the three and six months ended June 30, 2023, Blackstone recorded compensation expense of \$260.4 million and \$537.8 million, respectively, in relation to its equity-based awards with corresponding tax benefits of \$43.8 million and \$83.1 million, respectively. For the three and six months ended June 30, 2022, Blackstone recorded compensation expense of \$210.8 million and \$429.9 million, respectively, in relation to its equity-based awards with corresponding tax benefits of \$12.2 million and \$72.9 million, respectively.

As of June 30, 2023, there was \$2.4 billion of estimated unrecognized compensation expense related to unvested awards, including compensation with performance conditions where it is probable that the performance condition will be met. This cost is expected to be recognized over a weighted-average period of 3.1 years.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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Total vested and unvested outstanding shares, including common stock, Blackstone Holdings Partnership Units and deferred restricted shares of common stock, were 1,219,294,017 as of June 30, 2023. Total outstanding phantom shares were 113,882 as of June 30, 2023.

A summary of the status of Blackstone's unvested equity-based awards as of June 30, 2023 and of changes during the period January 1, 2023 through June 30, 2023 is presented below:

Unvested Shares/Units	Blackstone Holdings		Blackstone Inc.			
	Partnership Units	Weighted- Average Grant Date Fair Value	Equity Settled Awards		Cash Settled Awards	
			Deferred Restricted Shares of Common Stock	Weighted- Average Grant Date Fair Value	Phantom Shares	Weighted- Average Grant Date Fair Value
Balance, December 31, 2022	11,029,996	\$ 38.02	31,001,563	\$ 82.94	48,886	\$ 85.04
Granted	—	—	15,457,565	85.14	61,534	91.79
Vested	(1,355,119)	35.86	(3,291,391)	81.28	(3,461)	89.78
Forfeited	(46,823)	42.53	(452,129)	88.44	—	—
Balance, June 30, 2023	<u>9,628,054</u>	<u>\$ 38.34</u>	<u>42,715,608</u>	<u>\$ 83.82</u>	<u>106,959</u>	<u>\$ 90.52</u>

Shares/Units Expected to Vest

The following unvested shares and units, after expected forfeitures, as of June 30, 2023, are expected to vest:

	Shares/Units	Weighted- Average Service Period in Years
Blackstone Holdings Partnership Units	9,670,998	0.8
Deferred Restricted Shares of Common Stock	37,435,792	3.6
Total Equity-Based Awards	<u>47,106,790</u>	<u>3.0</u>
Phantom Shares	<u>88,674</u>	<u>4.5</u>

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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16. Related Party Transactions

Affiliate Receivables and Payables

Due from Affiliates and Due to Affiliates consisted of the following:

	June 30, 2023	December 31, 2022
Due from Affiliates		
Management Fees, Performance Revenues, Reimbursable Expenses and Other Receivables from Non-Consolidated Entities and Portfolio Companies	\$ 3,445,194	\$ 3,344,813
Due from Certain Non-Controlling Interest Holders and Blackstone Employees	778,811	741,319
Accrual for Potential Clawback of Previously Distributed Performance Allocations	70,432	60,575
	<u>\$ 4,294,437</u>	<u>\$ 4,146,707</u>
Due to Affiliates		
Due to Certain Non-Controlling Interest Holders in Connection with the Tax Receivable Agreements	\$ 1,591,177	\$ 1,602,933
Due to Non-Consolidated Entities	191,458	157,982
Due to Certain Non-Controlling Interest Holders and Blackstone Employees	111,548	198,875
Accrual for Potential Repayment of Previously Received Performance Allocations	198,654	158,691
	<u>\$ 2,092,837</u>	<u>\$ 2,118,481</u>

Interests of the Founder, Senior Managing Directors, Employees and Other Related Parties

The Founder, senior managing directors, employees and certain other related parties invest on a discretionary basis in the consolidated Blackstone Funds both directly and through consolidated entities. These investments generally are subject to preferential management fee and performance allocation or incentive fee arrangements. As of June 30, 2023 and December 31, 2022, such investments aggregated \$1.7 billion and \$1.6 billion, respectively. Their share of the Net Income Attributable to Redeemable Non-Controlling and Non-Controlling Interests in Consolidated Entities aggregated to \$32.2 million and \$(74.8) million for the three months ended June 30, 2023 and 2022, respectively, and \$54.4 million and \$(10.4) million for the six months ended June 30, 2023 and 2022, respectively.

Contingent Repayment Guarantee

Blackstone and its personnel who have received Performance Allocation distributions have guaranteed payment on a several basis (subject to a cap) to the carry funds of any clawback obligation with respect to the excess Performance Allocation allocated to the general partners of such funds and indirectly received thereby to the extent that either Blackstone or its personnel fails to fulfill its clawback obligation, if any. The Accrual for Potential Repayment of Previously Received Performance Allocations represents amounts previously paid to Blackstone Holdings and non-controlling interest holders that would need to be repaid to the Blackstone Funds if the carry funds were to be liquidated based on the fair value of their underlying investments as of June 30, 2023. See Note 17. "Commitments and Contingencies — Contingencies — Contingent Obligations (Clawback)."

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Tax Receivable Agreements

Blackstone used a portion of the proceeds from the IPO and other sales of shares to purchase interests in the predecessor businesses from the predecessor owners. In addition, holders of Blackstone Holdings Partnership Units may exchange their Blackstone Holdings Partnership Units for shares of Blackstone common stock on a one-for-one basis. The purchase and subsequent exchanges are expected to result in increases in the tax basis of the tangible and intangible assets of Blackstone Holdings and therefore reduce the amount of tax that Blackstone would otherwise be required to pay in the future.

Blackstone has entered into tax receivable agreements with each of the predecessor owners and additional tax receivable agreements have been executed, and will continue to be executed, with senior managing directors and others who acquire Blackstone Holdings Partnership Units. The agreements provide for the payment by the corporate taxpayer to such owners of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that the corporate taxpayers actually realize as a result of the aforementioned increases in tax basis and of certain other tax benefits related to entering into these tax receivable agreements. For purposes of the tax receivable agreements, cash savings in income tax will be computed by comparing the actual income tax liability of the corporate taxpayers to the amount of such taxes that the corporate taxpayers would have been required to pay had there been no increase to the tax basis of the tangible and intangible assets of Blackstone Holdings as a result of the exchanges and had the corporate taxpayers not entered into the tax receivable agreements.

Assuming no future material changes in the relevant tax law and that the corporate taxpayers earn sufficient taxable income to realize the full tax benefit of the increased amortization of the assets, the expected future payments under the tax receivable agreements (which are taxable to the recipients) will aggregate \$1.6 billion over the next 15 years. The after-tax net present value of these estimated payments totals \$484.3 million assuming a 15% discount rate and using Blackstone's most recent projections relating to the estimated timing of the benefit to be received. Future payments under the tax receivable agreements in respect of subsequent exchanges would be in addition to these amounts. The payments under the tax receivable agreements are not conditioned upon continued ownership of Blackstone equity interests by the pre-IPO owners and the others mentioned above.

Amounts related to the deferred tax asset resulting from the increase in tax basis from the exchange of Blackstone Holdings Partnership Units to shares of Blackstone common stock, the resulting remeasurement of net deferred tax assets at the Blackstone ownership percentage at the balance sheet date, the due to affiliates for the future payments resulting from the tax receivable agreements and resulting adjustment to partners' capital are included as Acquisition of Ownership Interests from Non-Controlling Interest Holders in the Supplemental Disclosure of Non-Cash Investing and Financing Activities in the Condensed Consolidated Statements of Cash Flows.

Other

Blackstone does business with and on behalf of some of its Portfolio Companies; all such arrangements are on a negotiated basis.

Additionally, please see Note 17. "Commitments and Contingencies — Contingencies — Guarantees" for information regarding guarantees provided to a lending institution for certain loans held by employees.

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17. Commitments and Contingencies

Commitments

Investment Commitments

Blackstone had \$4.6 billion of investment commitments as of June 30, 2023 representing general partner capital funding commitments to the Blackstone Funds, limited partner capital funding to other funds and Blackstone principal investment commitments, including loan commitments. The consolidated Blackstone Funds had signed investment commitments of \$97.1 million as of June 30, 2023, which includes \$45.0 million of signed investment commitments for portfolio company acquisitions in the process of closing.

Contingencies

Guarantees

Certain of Blackstone's consolidated real estate funds guarantee payments to third parties in connection with the ongoing business activities and/or acquisitions of their Portfolio Companies. There is no direct recourse to Blackstone to fulfill such obligations. To the extent that underlying funds are required to fulfill guarantee obligations, Blackstone's invested capital in such funds is at risk. Total investments at risk in respect of guarantees extended by consolidated real estate funds was \$14.6 million as of June 30, 2023.

The Blackstone Holdings Partnerships provided guarantees to a lending institution for certain loans held by employees either for investment in Blackstone Funds or for members' capital contributions to The Blackstone Group International Partners LLP. The amount guaranteed as of June 30, 2023 was \$78.1 million.

Strategic Ventures

In December 2022 and January 2023, Blackstone entered into long-term strategic ventures with the Regents of the University of California ("UC Investments"), an institutional investor that subscribed for \$4.5 billion of BREIT Class I shares during the three months ended March 31, 2023. The strategic ventures between Blackstone and UC Investments provide a waterfall structure with UC Investments receiving an 11.25% target annualized net return on its \$4.5 billion investment in BREIT shares and upside from its investment. This target return, while not guaranteed, is supported by a pledge by Blackstone of \$1.1 billion of its current holdings in BREIT, including any appreciation or dividends received by Blackstone in respect thereof. Pursuant to the strategic venture, Blackstone is entitled to receive an incremental 5% cash payment from UC Investments on any returns received in excess of the target return. An asset or liability is recognized based on fair value with the maximum potential future obligation capped at the fair value of the assets pledged by Blackstone in connection with the above arrangements. As of June 30, 2023, the fair value of the assets pledged was \$1.1 billion and the total liability recognized was \$221.5 million.

Litigation

Blackstone may from time to time be involved in litigation and claims incidental to the conduct of its business. Blackstone's businesses are also subject to extensive regulation, which may result in regulatory proceedings against Blackstone.

Blackstone accrues a liability for legal proceedings only when those matters present loss contingencies that are both probable and reasonably estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. Although there can be no assurance of the outcome of such legal actions, based on information known by management, Blackstone does not have a potential liability related to any current legal proceeding or claim that would individually or in the aggregate materially affect its results of operations, financial position or cash flows.

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In December 2017, eight pension plan members of the Kentucky Retirement System (“KRS”) filed a derivative lawsuit on behalf of KRS in the Franklin County Circuit Court of the Commonwealth of Kentucky (the “Mayberry Action”). The Mayberry Action alleged various breaches of fiduciary duty and other violations of Kentucky state law in connection with KRS’s investment in three hedge funds of funds, including a fund managed by Blackstone Alternative Asset Management L.P. (“BLP”). The suit named more than 30 defendants, including, among others, The Blackstone Group L.P. (now Blackstone Inc.); BLP; Stephen A. Schwarzman, as Chairman and CEO of Blackstone; and J. Tomilson Hill, as then-CEO of BLP (collectively, the “Blackstone Defendants”). In July 2020, the Kentucky Supreme Court directed the Circuit Court to dismiss the action due to the plaintiffs’ lack of standing.

Over the objection of the Blackstone Defendants and others, in December 2020, the Circuit Court permitted the Attorney General of the Commonwealth of Kentucky (the “AG”) to intervene in the Mayberry Action. In December 2022, the Mayberry Action was stayed pending resolution of an interlocutory appeal in which the Blackstone Defendants and others argued that the Circuit Court did not have jurisdiction to continue the Mayberry Action after the ruling of the Kentucky Supreme Court. On April 14, 2023, the Kentucky Court of Appeals agreed with the defendants’ position, holding that the Circuit Court exceeded its authority in permitting the AG’s intervention despite the Kentucky Supreme Court’s instruction to dismiss. Accordingly, the Kentucky Court of Appeals vacated all orders entered by the Circuit Court other than the order dismissing the original derivative complaint in the Mayberry Action. On July 6, 2023, the AG filed a motion for discretionary review of the Court of Appeals’ decision by the Kentucky Supreme Court, which is pending. Additionally, around the time it moved to intervene in 2020, the AG separately filed, but did not pursue, an additional back-up complaint asserting substantially identical claims against largely the same defendants as the Mayberry Action. Following the Court of Appeals’ decision in the Mayberry Action, the AG is pursuing this later-filed action. While BLP has strong arguments that the Mayberry Action is time-barred, we believe that the later-filed action —initiated some nine years after BLP was engaged by KRS — is even more clearly barred by the statute of limitations.

In August 2022, KRS was ordered to disclose, and in September 2022, did disclose, a report prepared in 2021 by a law firm retained by KRS to conduct an investigation into the investment activities underlying the lawsuit. According to the report, the investigators “did not find any violations of fiduciary duty or illegal activity by [BLP]” related to KRS’s due diligence and retention of BLP or KRS’s continued investment with BLP. The report quotes contemporaneous communications by KRS staff during the period of the investment recognizing that BLP was exceeding KRS’s returns benchmark, that BLP was providing KRS with “far fewer negative months than any liquid market comparable,” and that BLP “[h]as killed it.”

In January 2021, certain former plaintiffs in the Mayberry Action filed a separate action (“Taylor I”), against the Blackstone Defendants and other defendants named in the Mayberry Action, asserting allegations substantially similar to those made in the Mayberry Action, and in July 2021 they amended their complaint to add class action allegations. Defendants removed Taylor I to the U.S. District Court for the Eastern District of Kentucky, and in March 2022, the District Court stayed Taylor I pending the resolution of the AG’s suit in the Mayberry Action.

In August 2021, a group of KRS members—including those that filed Taylor I—filed a new action in Franklin County Circuit Court (“Taylor II”), against the Blackstone Defendants, other defendants named in the Mayberry Action, and other KRS officials. The filed complaint is substantially similar to that filed in Taylor I and the Mayberry Action. Motions to dismiss are pending. The Blackstone Defendants believe they have strong defenses on statute of limitations grounds, among others, to both Taylor I and Taylor II.

In May 2022, the presiding judge recused himself from the Mayberry Action and Taylor II and the cases were reassigned to another judge in the Franklin County Circuit Court.

Blackstone Inc.
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In April 2021, the AG filed an action (the “Declaratory Judgment Action”), against BLP and the other fund manager defendants from the Mayberry Action in Franklin County Circuit Court. The action sought to have certain provisions in the subscription agreements between KRS and the fund managers declared to be in violation of the Kentucky Constitution. In March 2022, the Circuit Court granted summary judgment to the AG. BLP’s appeal is currently pending.

Blackstone continues to believe that the preceding lawsuits against Blackstone are totally without merit and intends to defend them vigorously.

In July 2021, BLP filed a breach of contract action against defendants affiliated with KRS alleging that the Mayberry Action and the Declaratory Judgment Action breach the parties’ subscription agreements governing KRS’s investment with BLP. The action seeks damages, including legal fees and expenses incurred in defending against the above actions. In April 2022, the Circuit Court dismissed BLP’s complaint without prejudice to refiling, on the grounds that the action was not yet ripe for adjudication. On May 19, 2023, the Court of Appeals affirmed the Circuit Court’s dismissal, without prejudice, of BLP’s complaint on ripeness grounds.

In October 2022, as part of a sweep of private equity and other investment advisory firms, the SEC sent us a request for information relating to the retention of certain types of electronic business communications, including text messages, that may be required to be preserved under certain SEC rules. We are cooperating with the SEC’s inquiry.

Contingent Obligations (Clawback)

Performance Allocations are subject to clawback to the extent that the Performance Allocations received to date with respect to a fund exceeds the amount due to Blackstone based on cumulative results of that fund. The actual clawback liability, however, generally does not become realized until the end of a fund’s life except for certain Blackstone real estate funds, multi-asset class investment funds and credit-focused funds, which may have an interim clawback liability. The lives of the carry funds, including available contemplated extensions, for which a liability for potential clawback obligations has been recorded for financial reporting purposes, are currently anticipated to expire at various points through 2032. Further extensions of such terms may be implemented under given circumstances.

For financial reporting purposes, when applicable, the general partners record a liability for potential clawback obligations to the limited partners of some of the carry funds due to changes in the unrealized value of a fund’s remaining investments and where the fund’s general partner has previously received Performance Allocation distributions with respect to such fund’s realized investments.

The following table presents the clawback obligations by segment:

Segment	June 30, 2023			December 31, 2022		
	Blackstone Holdings	Current and Former Personnel (a)	Total (b)	Blackstone Holdings	Current and Former Personnel (a)	Total (b)
Real Estate	\$ 82,324	\$ 53,012	\$ 135,336	\$ 78,644	\$ 51,771	\$ 130,415
Private Equity	28,558	17,168	45,726	19,279	8,569	27,848
Credit & Insurance	187	267	454	223	205	428
Hedge Fund Solutions	18,040	(902)	17,138	—	—	—
	<u>\$ 129,109</u>	<u>\$ 69,545</u>	<u>\$ 198,654</u>	<u>\$ 98,146</u>	<u>\$ 60,545</u>	<u>\$ 158,691</u>

- (a) The split of clawback between Blackstone Holdings and Current and Former Personnel is based on the performance of individual investments held by a fund rather than on a fund by fund basis.
- (b) Total is a component of Due to Affiliates. See Note 16. “Related Party Transactions — Affiliate Receivables and Payables — Due to Affiliates.”

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During the six months ended June 30, 2023, the Blackstone general partners paid an interim cash clawback obligation of \$6.5 million, primarily related to a Real Estate segment fund, of which \$4.2 million was paid by Blackstone Holdings and \$2.3 million by current and former Blackstone personnel.

For Private Equity, Real Estate, and certain Credit & Insurance Funds, a portion of the Performance Allocations paid to current and former Blackstone personnel is held in segregated accounts in the event of a cash clawback obligation. These segregated accounts are not included in the Condensed Consolidated Financial Statements of Blackstone, except to the extent a portion of the assets held in the segregated accounts may be allocated to a consolidated Blackstone fund of hedge funds. At June 30, 2023, \$1.1 billion was held in segregated accounts for the purpose of meeting any clawback obligations of current and former personnel if such payments are required.

In the Credit & Insurance segment, payment of Performance Allocations to Blackstone by the majority of the stressed/distressed, mezzanine and credit alpha strategies funds are substantially deferred under the terms of the partnership agreements. This deferral mitigates the need to hold funds in segregated accounts in the event of a cash clawback obligation.

If, at June 30, 2023, all of the investments held by Blackstone's carry funds were deemed worthless, a possibility that management views as remote, the amount of Performance Allocations subject to potential clawback would be \$6.4 billion, on an after-tax basis where applicable, of which Blackstone Holdings is potentially liable for \$6.0 billion if current and former Blackstone personnel default on their share of the liability, a possibility that management also views as remote.

18. Segment Reporting

Blackstone conducts its alternative asset management businesses through four segments:

- Real Estate – Blackstone's Real Estate segment primarily comprises its management of opportunistic real estate funds, Core+ real estate funds, and real estate debt and credit strategies.
- Private Equity – Blackstone's Private Equity segment includes its management of flagship corporate private equity funds, sector and geographically-focused corporate private equity funds, core private equity funds, an opportunistic investment platform, a secondary fund of funds business, infrastructure-focused funds, a life sciences investment platform, a growth equity investment platform, a multi-asset investment program for eligible high net worth investors and a capital markets services business.
- Credit & Insurance – Blackstone's Credit & Insurance segment consists principally of Blackstone Credit, which is organized into two overarching strategies: private credit (which includes mezzanine and direct lending funds, private placement strategies, stressed/distressed strategies and energy strategies) and liquid credit (which consists of CLOs, closed-ended funds, open-ended funds and separately managed accounts). In addition, the segment includes an insurer-focused platform, an asset-based finance platform and publicly traded master limited partnership investment platform.
- Hedge Fund Solutions – The largest component of Blackstone's Hedge Fund Solutions segment is Blackstone Alternative Asset Management, which manages a broad range of commingled and customized hedge fund of fund solutions. The segment also includes a GP Stakes business and investment platforms that invest directly, as well as investment platforms that seed new hedge fund businesses and create alternative solutions through daily liquidity products.

These business segments are differentiated by their various investment strategies. Each of the segments primarily earns its income from management fees and investment returns on assets under management.

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Segment Distributable Earnings is Blackstone's segment profitability measure used to make operating decisions and assess performance across Blackstone's four segments.

Segment Distributable Earnings represents the net realized earnings of Blackstone's segments and is the sum of Fee Related Earnings and Net Realizations for each segment. Blackstone's segments are presented on a basis that deconsolidates Blackstone Funds, eliminates non-controlling ownership interests in Blackstone's consolidated operating partnerships, removes the amortization of intangible assets and removes Transaction-Related Charges. Transaction-Related Charges arise from corporate actions including acquisitions, divestitures and Blackstone's initial public offering. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs and any gains or losses associated with these corporate actions.

For segment reporting purposes, Segment Distributable Earnings is presented along with its major components, Fee Related Earnings and Net Realizations. Fee Related Earnings is used to assess Blackstone's ability to generate profits from revenues that are measured and received on a recurring basis and not subject to future realization events. Net Realizations is the sum of Realized Principal Investment Income and Realized Performance Revenues less Realized Performance Compensation. Performance Allocations and Incentive Fees are presented together and referred to collectively as Performance Revenues or Performance Compensation.

Segment Presentation

The following tables present the financial data for Blackstone's four segments for the three months ended June 30, 2023 and 2022:

	Three Months Ended June 30, 2023				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total Segments
Management and Advisory Fees, Net					
Base Management Fees	\$ 709,977	\$ 443,012	\$ 335,308	\$ 132,312	\$ 1,620,609
Transaction, Advisory and Other Fees, Net	27,066	48,825	15,002	1,842	92,735
Management Fee Offsets	(8,307)	(766)	(1,056)	(29)	(10,158)
Total Management and Advisory Fees, Net	728,736	491,071	349,254	134,125	1,703,186
Fee Related Performance Revenues	131,299	—	135,439	—	266,738
Fee Related Compensation	(199,006)	(155,680)	(168,234)	(45,888)	(568,808)
Other Operating Expenses	(71,949)	(74,403)	(81,375)	(29,639)	(257,366)
Fee Related Earnings	589,080	260,988	235,084	58,598	1,143,750
Realized Performance Revenues	119,721	147,176	42,344	79,182	388,423
Realized Performance Compensation	(69,593)	(62,641)	(17,571)	(28,565)	(178,370)
Realized Principal Investment Income (Loss)	(70)	3,967	(19,356)	7,998	(7,461)
Total Net Realizations	50,058	88,502	5,417	58,615	202,592
Total Segment Distributable Earnings	\$ 639,138	\$ 349,490	\$ 240,501	\$ 117,213	\$ 1,346,342

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	Three Months Ended June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total Segments
Management and Advisory Fees, Net					
Base Management Fees	\$ 611,751	\$ 433,459	\$ 306,589	\$ 145,077	\$ 1,496,876
Transaction, Advisory and Other Fees, Net	46,974	27,551	7,117	3,450	85,092
Management Fee Offsets	(689)	(23,157)	(1,165)	(40)	(25,051)
Total Management and Advisory Fees, Net	658,036	437,853	312,541	148,487	1,556,917
Fee Related Performance Revenues	265,507	—	81,086	—	346,593
Fee Related Compensation	(273,893)	(152,622)	(137,035)	(57,863)	(621,413)
Other Operating Expenses	(88,329)	(83,233)	(63,882)	(26,066)	(261,510)
Fee Related Earnings	561,321	201,998	192,710	64,558	1,020,587
Realized Performance Revenues	1,997,720	122,884	78,973	7,197	2,206,774
Realized Performance Compensation	(831,402)	(57,380)	(36,109)	(2,083)	(926,974)
Realized Principal Investment Income (Loss)	29,116	8,904	7,019	(1,530)	43,509
Total Net Realizations	1,195,434	74,408	49,883	3,584	1,323,309
Total Segment Distributable Earnings	\$ 1,756,755	\$ 276,406	\$ 242,593	\$ 68,142	\$ 2,343,896

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The following tables present the financial data for Blackstone's four segments as of June 30, 2023 and for the six months ended June 30, 2023 and 2022:

	June 30, 2023 and the Six Months Then Ended				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total Segments
Management and Advisory Fees, Net					
Base Management Fees	\$ 1,415,364	\$ 894,622	\$ 662,087	\$ 268,083	\$ 3,240,156
Transaction, Advisory and Other Fees, Net	47,627	63,609	23,453	3,756	138,445
Management Fee Offsets	(18,764)	(2,076)	(2,157)	(31)	(23,028)
Total Management and Advisory Fees, Net	1,444,227	956,155	683,383	271,808	3,355,573
Fee Related Performance Revenues	152,047	—	262,935	—	414,982
Fee Related Compensation	(336,616)	(317,306)	(332,233)	(91,624)	(1,077,779)
Other Operating Expenses	(146,130)	(151,166)	(155,613)	(56,105)	(509,014)
Fee Related Earnings	1,113,528	487,683	458,472	124,079	2,183,762
Realized Performance Revenues	130,817	646,498	167,525	85,109	1,029,949
Realized Performance Compensation	(72,758)	(295,575)	(74,343)	(31,718)	(474,394)
Realized Principal Investment Income (Loss)	2,154	36,856	(13,347)	10,567	36,230
Total Net Realizations	60,213	387,779	79,835	63,958	591,785
Total Segment Distributable Earnings	\$ 1,173,741	\$ 875,462	\$ 538,307	\$ 188,037	\$ 2,775,547
Segment Assets	\$14,049,551	\$13,586,079	\$ 6,352,586	\$ 2,619,493	\$36,607,709

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Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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	Six Months Ended June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total Segments
Management and Advisory Fees, Net					
Base Management Fees	\$ 1,191,937	\$ 854,931	\$ 599,034	\$ 290,123	\$ 2,936,025
Transaction, Advisory and Other Fees, Net	87,459	40,209	16,514	4,919	149,101
Management Fee Offsets	(1,649)	(50,299)	(2,784)	(109)	(54,841)
Total Management and Advisory Fees, Net	1,277,747	844,841	612,764	294,933	3,030,285
Fee Related Performance Revenues	757,024	(648)	148,282	—	904,658
Fee Related Compensation	(618,735)	(303,672)	(264,379)	(105,098)	(1,291,884)
Other Operating Expenses	(154,332)	(150,977)	(121,049)	(49,250)	(475,608)
Fee Related Earnings	1,261,704	389,544	375,618	140,585	2,167,451
Realized Performance Revenues	2,800,636	573,122	109,716	36,110	3,519,584
Realized Performance Compensation	(1,121,433)	(264,083)	(49,495)	(11,083)	(1,446,094)
Realized Principal Investment Income	83,091	74,342	29,800	13,371	200,604
Total Net Realizations	1,762,294	383,381	90,021	38,398	2,274,094
Total Segment Distributable Earnings	\$ 3,023,998	\$ 772,925	\$ 465,639	\$ 178,983	\$ 4,441,545

Reconciliations of Total Segment Amounts

The following tables reconcile the Total Segment Revenues, Expenses and Distributable Earnings to their equivalent GAAP measure for the three and six months ended June 30, 2023 and 2022 along with Total Assets as of June 30, 2023:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues				
Total GAAP Revenues	\$ 2,814,691	\$ 629,220	\$ 4,196,536	\$ 5,755,500
Less: Unrealized Performance Revenues (a)	(114,379)	3,467,668	644,937	2,174,618
Less: Unrealized Principal Investment (Income) Loss (b)	(160,702)	203,288	318,418	176,530
Less: Interest and Dividend Revenue (c)	(153,240)	(66,143)	(248,341)	(120,628)
Less: Other Revenue (d)	31,718	(155,704)	45,898	(228,523)
Impact of Consolidation (e)	(60,408)	75,099	(119,395)	(102,497)
Transaction-Related Charges (f)	(7,461)	(237)	(2,673)	(1,450)
Intersegment Eliminations	667	602	1,354	1,581
Total Segment Revenue (g)	\$ 2,350,886	\$ 4,153,793	\$ 4,836,734	\$ 7,655,131

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Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
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	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Expenses				
Total GAAP Expenses	\$ 1,475,310	\$ 744,113	\$ 2,664,655	\$ 2,941,135
Less: Unrealized Performance Allocations				
Compensation (h)	(54,155)	1,386,543	259,094	914,259
Less: Equity-Based Compensation (i)	(249,755)	(195,644)	(517,889)	(397,189)
Less: Interest Expense (j)	(107,130)	(69,425)	(211,339)	(136,027)
Impact of Consolidation (e)	(40,879)	(11,394)	(97,553)	(19,200)
Amortization of Intangibles (k)	(7,412)	(17,044)	(18,753)	(34,088)
Transaction-Related Charges (f)	(9,689)	(25,378)	(13,522)	(51,924)
Administrative Fee Adjustment (l)	(2,413)	(2,476)	(4,860)	(4,961)
Intersegment Eliminations	667	602	1,354	1,581
Total Segment Expenses (m)	<u>\$ 1,004,544</u>	<u>\$ 1,809,897</u>	<u>\$ 2,061,187</u>	<u>\$ 3,213,586</u>
	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Other Income				
Total GAAP Other Income (Loss)	\$ 87,595	\$ (104,339)	\$ 153,451	\$ (52,702)
Impact of Consolidation (e)	(87,595)	104,339	(153,451)	52,702
Total Segment Other Income	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

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	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Income (Loss) Before Provision for Taxes				
Total GAAP Income (Loss) Before Provision for Taxes	\$ 1,426,976	\$ (219,232)	\$ 1,685,332	\$ 2,761,663
Less: Unrealized Performance Revenues (a)	(114,379)	3,467,668	644,937	2,174,618
Less: Unrealized Principal Investment (Income) Loss (b)	(160,702)	203,288	318,418	176,530
Less: Interest and Dividend Revenue (c)	(153,240)	(66,143)	(248,341)	(120,628)
Less: Other Revenue (d)	31,718	(155,704)	45,898	(228,523)
Plus: Unrealized Performance Allocations				
Compensation (h)	54,155	(1,386,543)	(259,094)	(914,259)
Plus: Equity-Based Compensation (i)	249,755	195,644	517,889	397,189
Plus: Interest Expense (j)	107,130	69,425	211,339	136,027
Impact of Consolidation (e)	(107,124)	190,832	(175,293)	(30,595)
Amortization of Intangibles (k)	7,412	17,044	18,753	34,088
Transaction-Related Charges (f)	2,228	25,141	10,849	50,474
Administrative Fee Adjustment (l)	2,413	2,476	4,860	4,961
Total Segment Distributable Earnings	<u>\$ 1,346,342</u>	<u>\$ 2,343,896</u>	<u>\$ 2,775,547</u>	<u>\$ 4,441,545</u>

	As of June 30, 2023
Total Assets	
Total GAAP Assets	\$ 41,582,784
Impact of Consolidation (e)	(4,975,075)
Total Segment Assets	<u>\$ 36,607,709</u>

Segment basis presents revenues and expenses on a basis that deconsolidates the investment funds Blackstone manages and excludes the amortization of intangibles and Transaction-Related Charges.

- (a) This adjustment removes Unrealized Performance Revenues on a segment basis.
- (b) This adjustment removes Unrealized Principal Investment Income (Loss) on a segment basis.
- (c) This adjustment removes Interest and Dividend Revenue on a segment basis.
- (d) This adjustment removes Other Revenue on a segment basis. For the three months ended June 30, 2023 and 2022, Other Revenue on a GAAP basis was \$(31.7) million and \$155.6 million, and included \$(32.0) million and \$155.5 million of foreign exchange gains (losses), respectively. For the six months ended June 30, 2023 and 2022, Other Revenue on a GAAP basis was \$(45.8) million and \$228.5 million, and included \$(46.7) million and \$228.2 million of foreign exchange gains (losses), respectively.

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- (e) This adjustment reverses the effect of consolidating Blackstone Funds, which are excluded from Blackstone’s segment presentation. This adjustment includes the elimination of Blackstone’s interest in these funds, the removal of revenue from the reimbursement of certain expenses by the Blackstone Funds, which are presented gross under GAAP but netted against Management and Advisory Fees, Net in the Total Segment measures, and the removal of amounts associated with the ownership of Blackstone consolidated operating partnerships held by non-controlling interests.
- (f) This adjustment removes Transaction-Related Charges, which are excluded from Blackstone’s segment presentation. Transaction-Related Charges arise from corporate actions including acquisitions, divestitures, and Blackstone’s initial public offering. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs and any gains or losses associated with these corporate actions.
- (g) Total Segment Revenues is comprised of the following:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Total Segment Management and Advisory Fees, Net	\$ 1,703,186	\$ 1,556,917	\$ 3,355,573	\$ 3,030,285
Total Segment Fee Related Performance Revenues	266,738	346,593	414,982	904,658
Total Segment Realized Performance Revenues	388,423	2,206,774	1,029,949	3,519,584
Total Segment Realized Principal Investment Income (Loss)	(7,461)	43,509	36,230	200,604
Total Segment Revenues	\$ 2,350,886	\$ 4,153,793	\$ 4,836,734	\$ 7,655,131

- (h) This adjustment removes Unrealized Performance Allocations Compensation.
- (i) This adjustment removes Equity-Based Compensation on a segment basis.
- (j) This adjustment adds back Interest Expense on a segment basis, excluding interest expense related to the Tax Receivable Agreement.
- (k) This adjustment removes the amortization of transaction-related intangibles, which are excluded from Blackstone’s segment presentation.
- (l) This adjustment adds an amount equal to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units. The administrative fee is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone’s segment presentation.

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(m) Total Segment Expenses is comprised of the following:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Total Segment Fee Related Compensation	\$ 568,808	\$ 621,413	\$ 1,077,779	\$ 1,291,884
Total Segment Realized Performance Compensation	178,370	926,974	474,394	1,446,094
Total Segment Other Operating Expenses	257,366	261,510	509,014	475,608
Total Segment Expenses	\$ 1,004,544	\$ 1,809,897	\$ 2,061,187	\$ 3,213,586

Reconciliations of Total Segment Components

The following tables reconcile the components of Total Segments to their equivalent GAAP measures, reported on the Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2023 and 2022:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Management and Advisory Fees, Net				
GAAP	\$ 1,709,370	\$ 1,561,187	\$ 3,367,685	\$ 3,037,123
Segment Adjustment (a)	(6,184)	(4,270)	(12,112)	(6,838)
Total Segment	\$ 1,703,186	\$ 1,556,917	\$ 3,355,573	\$ 3,030,285

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
GAAP Realized Performance Revenues to Total Segment				
Fee Related Performance Revenues				
GAAP				
Incentive Fees	\$ 153,077	\$ 99,598	\$ 295,953	\$ 204,087
Investment Income - Realized Performance Allocations	502,084	2,453,769	1,148,978	4,220,155
GAAP	655,161	2,553,367	1,444,931	4,424,242
Total Segment				
Less: Realized Performance Revenues	(388,423)	(2,206,774)	(1,029,949)	(3,519,584)
Total Segment	\$ 266,738	\$ 346,593	\$ 414,982	\$ 904,658

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	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
GAAP Compensation to Total Segment Fee Related Compensation				
GAAP				
Compensation	\$ 737,017	\$ 686,012	\$ 1,453,302	\$ 1,342,517
Incentive Fee Compensation	64,227	45,363	127,508	86,382
Realized Performance Allocations Compensation	205,196	1,035,916	501,990	1,753,517
GAAP	1,006,440	1,767,291	2,082,800	3,182,416
Total Segment				
Less: Realized Performance Compensation	(178,370)	(926,974)	(474,394)	(1,446,094)
Less: Equity-Based Compensation - Fee Related Compensation	(246,445)	(191,769)	(511,599)	(392,156)
Less: Equity-Based Compensation - Performance Compensation	(3,310)	(3,875)	(6,290)	(5,033)
Segment Adjustment (b)	(9,507)	(23,260)	(12,738)	(47,249)
Total Segment	\$ 568,808	\$ 621,413	\$ 1,077,779	\$ 1,291,884
	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
GAAP General, Administrative and Other to Total Segment Other Operating Expenses				
GAAP				
Segment Adjustment (c)	(17,668)	(27,778)	(39,414)	(54,354)
Total Segment	\$ 257,366	\$ 261,510	\$ 509,014	\$ 475,608

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Realized Performance Revenues				
GAAP				
Incentive Fees	\$ 153,077	\$ 99,598	\$ 295,953	\$ 204,087
Investment Income - Realized Performance Allocations	502,084	2,453,769	1,148,978	4,220,155
GAAP	655,161	2,553,367	1,444,931	4,424,242
Total Segment				
Less: Fee Related Performance Revenues	(266,738)	(346,593)	(414,982)	(904,658)
Total Segment	\$ 388,423	\$ 2,206,774	\$ 1,029,949	\$ 3,519,584

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Realized Performance Compensation				
GAAP				
Incentive Fee Compensation	\$ 64,227	\$ 45,363	\$ 127,508	\$ 86,382
Realized Performance Allocation Compensation	205,196	1,035,916	501,990	1,753,517
GAAP	269,423	1,081,279	629,498	1,839,899
Total Segment				
Less: Fee Related Performance Compensation (d)	(87,743)	(150,430)	(148,814)	(388,772)
Less: Equity-Based Compensation - Performance Compensation	(3,310)	(3,875)	(6,290)	(5,033)
Total Segment	\$ 178,370	\$ 926,974	\$ 474,394	\$ 1,446,094

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
Realized Principal Investment Income				
GAAP				
Segment Adjustment (e)	\$ 54,835	\$ 265,161	\$ 162,893	\$ 550,265
Total Segment	\$ (7,461)	\$ 43,509	\$ 36,230	\$ 200,604

Segment basis presents revenues and expenses on a basis that deconsolidates the investment funds Blackstone manages and excludes the amortization of intangibles, the expense of equity-based awards and Transaction-Related Charges.

(a) Represents (1) the add back of net management fees earned from consolidated Blackstone Funds which have been eliminated in consolidation, and (2) the removal of revenue from the reimbursement of certain expenses by the Blackstone Funds, which are presented gross under GAAP but netted against Management and Advisory Fees, Net in the Total Segment measures.

Blackstone Inc.
Notes to Condensed Consolidated Financial Statements (Unaudited) - Continued
(All Dollars are in Thousands, Except Share and Per Share Data, Except Where Noted)

- (b) Represents the removal of Transaction-Related Charges that are not recorded in the Total Segment measures.
- (c) Represents the (1) removal of amortization of transaction-related intangibles, (2) removal of certain expenses reimbursed by the Blackstone Funds, which are presented gross under GAAP but netted against Management and Advisory Fees, Net in the Total Segment measures, and (3) a reduction equal to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units which is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone's segment presentation.
- (d) Fee related performance compensation may include equity-based compensation based on fee related performance revenues
- (e) Represents (1) the add back of Principal Investment Income, including general partner income, earned from consolidated Blackstone Funds which have been eliminated in consolidation, and (2) the removal of amounts associated with the ownership of Blackstone consolidated operating partnerships held by non-controlling interests.

19. Subsequent Events

There have been no events since June 30, 2023 that require recognition or disclosure in the Condensed Consolidated Financial Statements.

Item 1A. Unaudited Supplemental Presentation of Statements of Financial Condition

Blackstone Inc.
Unaudited Consolidating Statements of Financial Condition
(Dollars in Thousands)

	June 30, 2023			
	Consolidated Operating Partnerships	Consolidated Blackstone Funds (a)	Reclasses and Eliminations	Consolidated
Assets				
Cash and Cash Equivalents	\$ 3,280,204	\$ —	\$ —	\$ 3,280,204
Cash Held by Blackstone Funds and Other	—	215,444	—	215,444
Investments	22,265,924	5,490,773	(708,076)	27,048,621
Accounts Receivable	653,090	10,938	—	664,028
Due from Affiliates	4,329,222	10,692	(45,477)	4,294,437
Intangible Assets, Net	219,221	—	—	219,221
Goodwill	1,890,202	—	—	1,890,202
Other Assets	904,673	781	—	905,454
Right-of-Use Assets	888,190	—	—	888,190
Deferred Tax Assets	2,176,983	—	—	2,176,983
Total Assets	\$ 36,607,709	\$ 5,728,628	\$ (753,553)	\$ 41,582,784
Liabilities and Equity				
Loans Payable	\$ 10,585,621	\$ 1,714,234	\$ —	\$ 12,299,855
Due to Affiliates	1,989,910	151,177	(48,250)	2,092,837
Accrued Compensation and Benefits	5,685,879	—	—	5,685,879
Securities Sold, Not Yet Purchased	3,821	—	—	3,821
Repurchase Agreements	18,262	—	—	18,262
Operating Lease Liabilities	1,013,813	—	—	1,013,813
Accounts Payable, Accrued Expenses and Other Liabilities	1,245,129	132,709	—	1,377,838
Total Liabilities	20,542,435	1,998,120	(48,250)	22,492,305
Redeemable Non-Controlling Interests in Consolidated Entities				
	1	1,626,348	—	1,626,349
Equity				
Common Stock	7	—	—	7
Series I Preferred Stock	—	—	—	—
Series II Preferred Stock	—	—	—	—
Additional Paid-in-Capital	6,076,366	681,401	(681,400)	6,076,367
Retained Earnings	1,160,278	23,903	(23,903)	1,160,278
Accumulated Other Comprehensive Income (Loss)	(35,153)	17,948	—	(17,205)
Non-Controlling Interests in Consolidated Entities	3,794,053	1,380,908	—	5,174,961
Non-Controlling Interests in Blackstone Holdings	5,069,722	—	—	5,069,722
Total Equity	16,065,273	2,104,160	(705,303)	17,464,130
Total Liabilities and Equity	\$ 36,607,709	\$ 5,728,628	\$ (753,553)	\$ 41,582,784

Blackstone Inc.
Unaudited Consolidating Statements of Financial Condition - Continued
(Dollars in Thousands)

	December 31, 2022			
	Consolidated Operating Partnerships	Consolidated Blackstone Funds (a)	Reclasses and Eliminations	Consolidated
Assets				
Cash and Cash Equivalents	\$ 4,252,003	\$ —	\$ —	\$ 4,252,003
Cash Held by Blackstone Funds and Other	—	241,712	—	241,712
Investments	23,236,603	5,136,542	(819,894)	27,553,251
Accounts Receivable	407,681	55,223	—	462,904
Due from Affiliates	4,185,982	8,417	(47,692)	4,146,707
Intangible Assets, Net	217,287	—	—	217,287
Goodwill	1,890,202	—	—	1,890,202
Other Assets	798,299	2,159	—	800,458
Right-of-Use Assets	896,981	—	—	896,981
Deferred Tax Assets	2,062,722	—	—	2,062,722
Total Assets	\$ 37,947,760	\$ 5,444,053	\$ (867,586)	\$ 42,524,227
Liabilities and Equity				
Loans Payable	\$ 10,899,584	\$ 1,450,000	\$ —	\$ 12,349,584
Due to Affiliates	2,039,549	128,681	(49,749)	2,118,481
Accrued Compensation and Benefits	6,101,801	—	—	6,101,801
Securities Sold, Not Yet Purchased	3,825	—	—	3,825
Repurchase Agreements	89,944	—	—	89,944
Operating Lease Liabilities	1,021,454	—	—	1,021,454
Accounts Payable, Accrued Expenses and Other Liabilities	1,132,213	25,858	—	1,158,071
Total Liabilities	21,288,370	1,604,539	(49,749)	22,843,160
Redeemable Non-Controlling Interests in Consolidated Entities	3	1,715,003	—	1,715,006
Equity				
Common Stock	7	—	—	7
Series I Preferred Stock	—	—	—	—
Series II Preferred Stock	—	—	—	—
Additional Paid-in-Capital	5,935,273	800,381	(800,381)	5,935,273
Retained Earnings	1,748,106	17,456	(17,456)	1,748,106
Accumulated Other Comprehensive Income (Loss)	(35,346)	7,871	—	(27,475)
Non-Controlling Interests in Consolidated Entities	3,757,677	1,298,803	—	5,056,480
Non-Controlling Interests in Blackstone Holdings	5,253,670	—	—	5,253,670
Total Equity	16,659,387	2,124,511	(817,837)	17,966,061
Total Liabilities and Equity	\$ 37,947,760	\$ 5,444,053	\$ (867,586)	\$ 42,524,227

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- (a) The Consolidated Blackstone Funds consisted of the following:
- Blackstone / GSO Global Dynamic Credit Feeder Fund (Cayman) LP**
 - Blackstone / GSO Global Dynamic Credit Funding Designated Activity Company**
 - Blackstone / GSO Global Dynamic Credit Master Fund**
 - Blackstone / GSO Global Dynamic Credit USD Feeder Fund (Ireland)**
 - Blackstone Annex Onshore Fund L.P.
 - Blackstone Horizon Fund L.P.
 - Blackstone Real Estate Special Situations Holdings L.P.**
 - Blackstone Strategic Alliance Fund L.P.**
 - BTD CP Holdings LP
 - Blackstone Dislocation Fund L.P.
 - BEPIF (Aggregator) SCSp
 - BX Shipston SCSp
 - Blackstone Private Equity Strategies Fund L.P.
 - Blackstone Private Equity Strategies Fund SICAV
 - Blackstone Private Equity Strategies Fund (Master) FCP*
 - Blackstone Infrastructure Hogan Co-Invest (CYM) L.P.
 - Clover Credit Partners CLO III, Ltd.*
 - Mezzanine side-by-side investment vehicles**
 - Private equity side-by-side investment vehicles
 - Real estate side-by-side investment vehicles
 - Hedge Fund Solutions side-by-side investment vehicles.

*Consolidated as of June 30, 2023 only

** Consolidated as of December 31, 2022 only

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with Blackstone Inc.'s condensed consolidated financial statements and the related notes included within this Quarterly Report on Form 10-Q.

In this report, references to "Blackstone," the "Company," "we," "us" or "our" refer to Blackstone Inc. and its consolidated subsidiaries.

Our Business

Blackstone is one of the world's leading investment firms. We generate revenue from fees earned pursuant to contractual arrangements with funds, fund investors and fund portfolio companies (including management, transaction and monitoring fees), and from capital markets services. We also invest in the funds we manage and we are entitled to a pro-rata share of the income of the fund (a "pro-rata allocation"). In addition to a pro-rata allocation, and assuming certain investment returns are achieved, we are entitled to a disproportionate allocation of the income otherwise allocable to the limited partners, commonly referred to as carried interest ("Performance Allocations"). In certain structures, we receive a contractual incentive fee from an investment fund based on achieving certain investment returns (an "Incentive Fee," and together with Performance Allocations, "Performance Revenues"). The composition of our revenues will vary based on market conditions and the cyclicity of the different businesses in which we operate. Net investment gains and investment income generated by the Blackstone Funds are driven by the performance of the underlying investments as well as overall market conditions. Fair values are affected by changes in the fundamentals of our portfolio company and other investments, the industries in which they operate, the overall economy and other market conditions.

Our business is organized into four segments:

Real Estate

Our Real Estate business is a global leader in real estate investing. Our Real Estate segment operates as one globally integrated business, with investments across the globe, including in the Americas, Europe and Asia. Our real estate investment teams seek to utilize our global expertise and presence to generate attractive risk-adjusted returns for our investors.

Our Blackstone Real Estate Partners (“BREP”) business is geographically diversified and targets a broad range of opportunistic real estate and real estate-related investments. The BREP funds include global funds as well as funds focused specifically on Europe or Asia investments. BREP seeks to invest thematically in high-quality assets, focusing where we see outsized growth potential driven by global economic and demographic trends.

Our Core+ strategy invests in substantially stabilized real estate globally primarily through perpetual capital vehicles. These include our (a) Blackstone Property Partners funds (“BPP”), which are focused on high-quality assets in the Americas, Europe and Asia and (b) Blackstone Real Estate Income Trust, Inc. (“BREIT”) and our Blackstone European Property Income (“BEPIF”) funds, which provide income-focused individual investors access to institutional quality real estate globally in developed markets.

Our Blackstone Real Estate Debt Strategies (“BREDS”) vehicles primarily target real estate-related debt investment opportunities. BREDS invests in both public and private markets, primarily in the U.S. and Europe. BREDS’ scale and investment mandates enable it to provide a variety of lending options for our borrowers and investment options for our investors, including commercial real estate and mezzanine loans, residential mortgage loan pools and liquid real estate-related debt securities. The BREDS platform includes high-yield real estate debt funds, liquid real estate debt funds and Blackstone Mortgage Trust, Inc. (“BXMT”), a NYSE-listed real estate investment trust (“REIT”). The BREDS platform also includes real estate credit products managed on behalf of insurance companies.

Private Equity

Our Private Equity segment includes our corporate private equity business, which consists of: (a) our global private equity funds, Blackstone Capital Partners (“BCP”), (b) our sector-focused funds, including our energy- and energy transition-focused funds, Blackstone Energy Transition Partners (“BETP”), (c) our Asia-focused private equity funds, Blackstone Capital Partners Asia and (d) our core private equity funds, Blackstone Core Equity Partners (“BCEP”). Our Private Equity segment also includes (a) our opportunistic investment platform that invests globally across asset classes, industries and geographies, Blackstone Tactical Opportunities (“Tactical Opportunities”), (b) our secondary fund of funds business, Strategic Partners Fund Solutions (“Strategic Partners”), (c) our infrastructure-focused funds, Blackstone Infrastructure Partners (“BIP”), (d) our life sciences investment platform, Blackstone Life Sciences (“Bxls”), (e) our growth equity investment platform, Blackstone Growth (“BXG”), (f) our multi-asset investment program for eligible high net worth investors offering exposure to certain of Blackstone’s key illiquid investment strategies through a single commitment, Blackstone Total Alternatives Solution (“BTAS”) and (g) our capital markets services business, Blackstone Capital Markets (“Bxcm”).

We are a global leader in private equity investing. Our corporate private equity business pursues transactions across industries on a global basis. It strives to create value by investing in great businesses where our capital, strategic insight, global relationships and operational support can drive transformation. Our corporate private equity business’s investment strategies and core themes continually evolve in anticipation of, or in response to, changes in the global economy, local markets, regulation, capital flows and geopolitical trends. We seek to construct a differentiated portfolio of investments with a well-defined, post-acquisition value creation strategy. Similarly, we seek investments that can generate strong unlevered returns regardless of entry or exit cycle timing. Blackstone Core Equity Partners pursues control-oriented investments in high-quality companies with durable businesses and seeks to offer a lower level of risk and a longer hold period than traditional private equity.

Tactical Opportunities pursues a thematically driven, opportunistic investment strategy. Our flexible, global mandate enables us to find differentiated opportunities across asset classes, industries, and geographies and invest behind them with the frequent use of structure to generate attractive risk-adjusted returns. With a focus on businesses and/or asset-backed investments in market sectors that are benefitting from long-term transformational tailwinds, Tactical Opportunities seeks to leverage the full power of Blackstone to help those businesses grow and improve. Tactical Opportunities' ability to dynamically shift focus to the most compelling opportunities in any market environment, combined with the business' expertise in structuring complex transactions, enables Tactical Opportunities to invest behind attractive market areas often with securities that provide downside protection and maintain upside return.

Strategic Partners, our secondary fund of funds business, is a total fund solutions provider. As a secondary investor it acquires interests in high-quality private funds from original holders seeking liquidity. Strategic Partners focuses on a range of opportunities in underlying funds such as private equity, real estate, infrastructure, venture and growth capital, credit and other types of funds, as well as general partner-led transactions and primary investments and co-investments with financial sponsors. Strategic Partners also provides investment advisory services to separately managed account clients investing in primary and secondary investments in private funds and co-investments.

BIP targets a diversified mix of core+, core and public-private partnership investments across all infrastructure sectors, including energy infrastructure, transportation, digital infrastructure, and water and waste with a primary focus in the U.S. BIP applies a disciplined, operationally intensive investment approach to investments, seeking to apply a long-term buy-and-hold strategy to large-scale infrastructure assets with a focus on delivering stable, long-term capital appreciation together with a predictable annual cash flow yield.

BXLS is our investment platform with capabilities to invest across the life cycle of companies and products within the life sciences sector. BXLS primarily focuses on investments in life sciences products in late stage clinical development within the pharmaceutical and biotechnology sectors.

BXG is our growth equity platform that seeks to deliver attractive risk-adjusted returns by investing in dynamic, growth-stage businesses, with a focus on the consumer, consumer technology, enterprise solutions, financial services and healthcare sectors.

Credit & Insurance

Our Credit & Insurance segment includes Blackstone Credit ("BXC"). BXC is one of the largest credit-oriented managers and CLO managers in the world. The investment portfolios of the funds BXC manages or sub-advises consist primarily of loans and securities of non-investment and investment grade companies spread across the capital structure including senior debt, subordinated debt, preferred stock and common equity.

BXC is organized into two overarching strategies: private credit and liquid credit. BXC's private credit strategies include mezzanine and direct lending funds, private placement strategies, stressed/distressed strategies and energy strategies (including our sustainable resources platform). BXC's direct lending funds include Blackstone Private Credit Fund ("BCRED") and Blackstone Secured Lending Fund ("BXSL"), both of which are business development companies ("BDCs"). BXC's liquid credit strategies consist of CLOs, closed-ended funds, open-ended funds, systematic strategies and separately managed accounts.

Our Credit & Insurance segment also includes our insurer-focused platform, Blackstone Insurance Solutions ("BIS"). BIS focuses on providing full investment management services for insurers' general accounts, seeking to deliver customized and diversified portfolios that include allocations to Blackstone managed products and

strategies across asset classes and Blackstone's private credit origination capabilities. BIS provides its clients tailored portfolio construction and strategic asset allocation, seeking to generate risk-managed, capital-efficient returns, diversification and capital preservation that meets clients' objectives. BIS also provides similar services to clients through separately managed accounts or by sub-managing assets for certain insurance-dedicated funds and special purpose vehicles. BIS currently manages assets for clients that include Corebridge Financial Inc., Everlake Life Insurance Company, Fidelity & Guaranty Life Insurance Company and Resolution Life Group, among others.

In addition, our Credit & Insurance segment includes our asset-based finance platform and our publicly traded midstream energy infrastructure, listed infrastructure and master limited partnership ("MLP") investment platform, which is managed by Harvest Fund Advisors LLC ("Harvest"). Harvest primarily invests capital raised from institutional investors in separately managed accounts and pooled vehicles, investing in publicly traded energy infrastructure, listed infrastructure, renewables and MLPs holding primarily midstream energy assets in North America.

Hedge Fund Solutions

The principal component of our Hedge Fund Solutions segment is Blackstone Alternative Asset Management ("BAAM"). BAAM is the world's largest discretionary allocator to hedge funds, managing a broad range of commingled and customized fund solutions since its inception in 1990. The Hedge Fund Solutions segment also includes (a) our GP Stakes business ("GP Stakes"), which targets minority investments in the general partners of private equity and other private-market alternative asset management firms globally, with a focus on delivering a combination of recurring annual cash flow yield and long-term capital appreciation, (b) investment platforms that invest directly, including our Blackstone Strategic Opportunity Fund, which seeks to produce long-term, risk-adjusted returns by investing in a wide variety of securities, assets and instruments, often sourced and/or managed by third party subadvisors or affiliated Blackstone managers, (c) our hedge fund seeding business and (d) registered funds that provide alternative asset solutions through daily liquidity products. Hedge Fund Solutions' overall investment philosophy is to seek to grow investors' assets through both commingled and custom-tailored investment strategies designed to deliver compelling risk-adjusted returns. Diversification, risk management and due diligence are key tenets of our approach.

Business Environment

Blackstone's businesses are materially affected by conditions in the financial markets and economic conditions in the U.S., Europe, Asia and, to a lesser extent, elsewhere in the world.

The second quarter of 2023 saw most major equity markets appreciate on signs of easing inflation globally and, in the U.S., increasing optimism for economic stability. The S&P 500 increased 8.7% in the second quarter, with gains led by the information technology sector, up 17.2%, while the utilities sector declined 2.5%. The CBOE Volatility Index fell 27% in the second quarter, continuing the first quarter's decline, as market sentiment continued to improve. In credit markets, the S&P leveraged loan index increased by 3.1% and the Credit Suisse high yield bond index increased by 1.9% in the second quarter. High yield spreads tightened by 56 basis points sequentially, while issuance increased 116% compared to the second quarter of 2022.

Outside of the U.S., despite recent signs of easing from its peak, inflation remained meaningfully higher than its historic average. In response, many central banks around the world continued to tighten monetary policy, raising concerns of slowing economic growth and a potential recession in certain geographies. The European Central Bank raised its deposit facility rate by 50 basis points in the quarter to 3.5%. Eurozone inflation slowed to 5.5% year over year in June, down from a peak of 10.6% in October 2022 and down from 6.9% in March 2023.

In the U.S., however, inflation has decelerated in the second quarter, with the June CPI reading increasing 3.0% year over year, down sharply from a prior peak of 9.1% in June 2022 and down from 5.0% in March 2023. While the Federal Reserve further raised the federal funds target range by 25 basis points in the second quarter to 5.00-5.25% and another 25 basis points in July 2023, markets are anticipating the Federal Reserve to be nearing the end of its rate hiking cycle. The ten-year U.S. Treasury yield increased 37 basis points to 3.84% in the second quarter of 2023 and has continued to increase to 3.96% as of July 31, 2023. Meanwhile, short-term yields remained on an upward trajectory, as the three-month LIBOR increased 35 basis points to 5.55% in the second quarter and has since increased to 5.63% as of July 31, 2023.

Despite relatively high interest rates, the U.S. economy continued to show resiliency, with the unemployment rate remaining near historically low levels, including 3.6% in June. Wages increased 4.4% year-over-year in June, while retail sales rose 1.5% year-over-year. These signs belied any immediate concerns regarding a recession. In manufacturing, however, the ISM Manufacturing PMI decreased to 46.0 in June 2023, slightly down from 46.3 in the first quarter of 2023, signaling a modest contraction in the U.S. manufacturing sector.

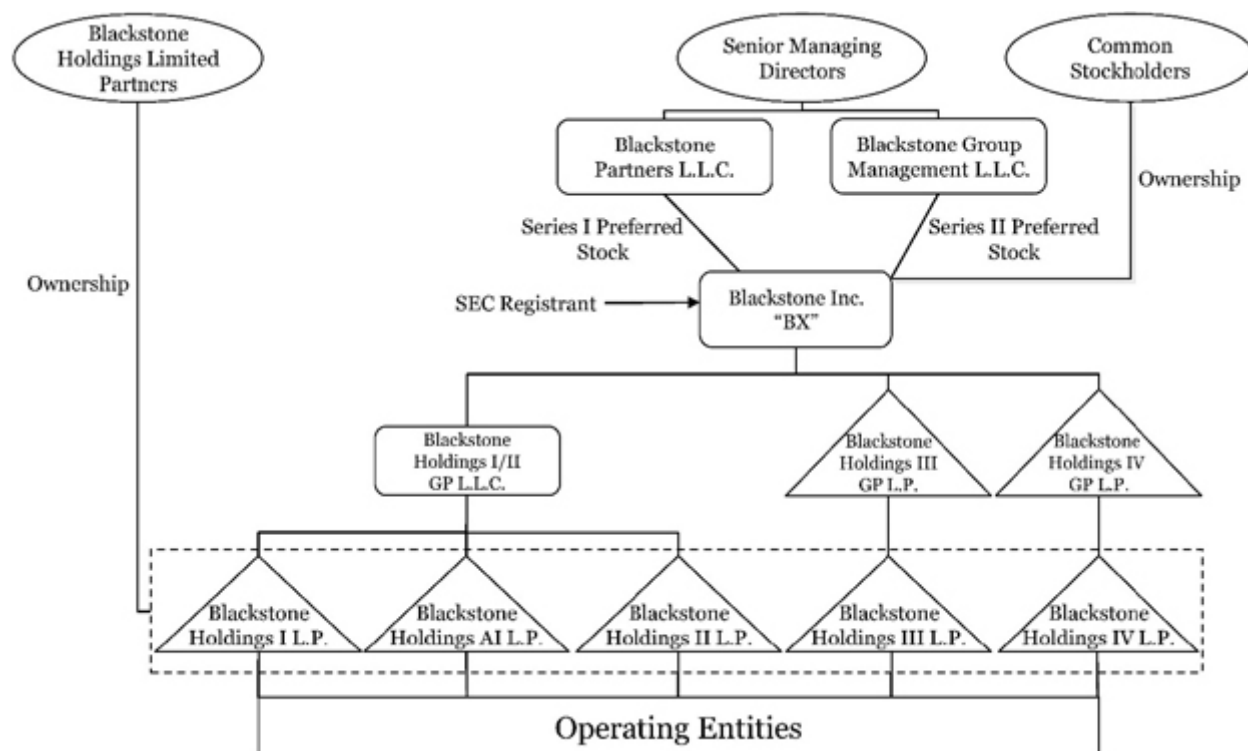
Oil and gas markets were volatile in the second quarter, with the price of West Texas Intermediate crude oil declining 7% from the prior quarter after a supply-driven spike in April. Henry Hub natural gas prices steadily increased in the second quarter, ending the quarter at \$2.80/MMBtu, an increase of 26% compared to the first quarter.

Market activity levels were bifurcated in the second quarter. U.S. initial public offering volumes were up 93% compared to relatively low levels in the second quarter of 2022, while U.S. announced merger and acquisition deal volumes were down 30% over the same period.

Although sustained high interest rates and capital constraints contributed to continued concerns regarding U.S. economic growth, decelerating inflation and less volatile markets have supported overall economic resiliency.

Organizational Structure

The simplified diagram below depicts our current organizational structure. The diagram does not depict all of our subsidiaries, including intermediate holding companies through which certain of the subsidiaries depicted are held.



Key Financial Measures and Indicators

We manage our business using certain financial measures and key operating metrics since we believe these metrics measure the productivity of our investment activities. We prepare our Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States of America ("GAAP"). See "— Item 1. Financial Statements — Notes to Condensed Consolidated Financial Statements — Note 2. Summary of Significant Accounting Policies" and "— Critical Accounting Policies." Our key non-GAAP financial measures and operating indicators and metrics are discussed below.

Distributable Earnings

Distributable Earnings is derived from Blackstone's segment reported results. Distributable Earnings is used to assess performance and amounts available for dividends to Blackstone stockholders, including Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships. Distributable Earnings is the sum of Segment Distributable Earnings plus Net Interest and Dividend Income (Loss) less Taxes and Related Payables. Distributable Earnings excludes unrealized activity and is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes. See "— Non-GAAP Financial Measures" for our reconciliation of Distributable Earnings.

Net Interest and Dividend Income (Loss) is presented on a segment basis and is equal to Interest and Dividend Revenue less Interest Expense, adjusted for the impact of consolidation of Blackstone Funds, and interest expense associated with the Tax Receivable Agreement.

Taxes and Related Payables represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and including the Payable under the Tax Receivable Agreement. Further, the current tax provision utilized when calculating Taxes and Related Payables and Distributable Earnings reflects the benefit of deductions available to the company on certain expense items that are excluded from the underlying calculation of Segment Distributable Earnings and Total Segment Distributable Earnings, such as equity-based compensation charges and certain Transaction-Related Charges where there is a current tax provision or benefit. The economic assumptions and methodologies that impact the implied income tax provision are the same as those methodologies and assumptions used in calculating the current income tax provision for Blackstone's Consolidated Statements of Operations under GAAP, excluding the impact of divestitures and accrued tax contingencies and refunds which are reflected when paid or received. Management believes that including the amount payable under the Tax Receivable Agreement and utilizing the current income tax provision adjusted as described above when calculating Distributable Earnings is meaningful as it increases comparability between periods and more accurately reflects earnings that are available for distribution to stockholders.

Segment Distributable Earnings

Segment Distributable Earnings is Blackstone's segment profitability measure used to make operating decisions and assess performance across Blackstone's four segments. Blackstone believes it is useful to stockholders to review the measure that management uses in assessing segment performance. Segment Distributable Earnings represents the net realized earnings of Blackstone's segments and is the sum of Fee Related Earnings and Net Realizations for each segment. Blackstone's segments are presented on a basis that deconsolidates Blackstone Funds, eliminates non-controlling ownership interests in Blackstone's consolidated operating partnerships, removes the amortization of intangible assets and removes Transaction-Related Charges. Transaction-Related Charges arise from corporate actions including acquisitions, divestitures and Blackstone's initial public offering. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs and any gains or losses associated with these corporate actions. Segment Distributable Earnings excludes unrealized activity and is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes. See "— Non-GAAP Financial Measures" for our reconciliation of Segment Distributable Earnings.

Net Realizations is presented on a segment basis and is the sum of Realized Principal Investment Income and Realized Performance Revenues (which refers to Realized Performance Revenues excluding Fee Related Performance Revenues), less Realized Performance Compensation (which refers to Realized Performance Compensation excluding Fee Related Performance Compensation and Equity-Based Performance Compensation).

Realized Performance Compensation reflects an increase in the aggregate Realized Performance Compensation paid to certain of our professionals above the amounts allocable to them based upon the percentage participation in the relevant performance plans previously awarded to them. The expectation is that for the full year 2023, Fee Related Compensation will be decreased by the total amount of additional Performance Compensation awarded for the year. For the three and six months ended June 30, 2023, Realized Performance Compensation was increased by an aggregate of \$27.5 million and \$62.5 million, respectively, and Fee Related Compensation was decreased by \$16.3 million and \$32.5 million, respectively. These changes to Realized Performance Compensation and Fee Related Compensation reduced Net Realizations, increased Fee Related Earnings and had a negative impact to Income Before Provision (Benefit) for Taxes and Distributable Earnings in the three and six months ended June 30, 2023. These changes are not expected to impact Income Before Provision (Benefit) for Taxes and Distributable Earnings for the year ending December 31, 2023. These changes had an impact on individual quarters in 2022 but did not impact Income Before Provision (Benefit) for Taxes and Distributable Earnings for the year ended December 31, 2022.

Fee Related Earnings

Fee Related Earnings is a performance measure used to assess Blackstone's ability to generate profits from revenues that are measured and received on a recurring basis and not subject to future realization events. Blackstone believes Fee Related Earnings is useful to stockholders as it provides insight into the profitability of the portion of Blackstone's business that is not dependent on realization activity. Fee Related Earnings equals management and advisory fees (net of management fee reductions and offsets) plus Fee Related Performance Revenues, less (a) Fee Related Compensation on a segment basis, and (b) Other Operating Expenses. Fee Related Earnings is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes. See "— Non-GAAP Financial Measures" for our reconciliation of Fee Related Earnings.

Fee Related Compensation is presented on a segment basis and refers to the compensation expense, excluding Equity-Based Compensation, directly related to (a) Management and Advisory Fees, Net and (b) Fee Related Performance Revenues, referred to as Fee Related Performance Compensation.

Fee Related Performance Revenues refers to the realized portion of Performance Revenues from Perpetual Capital that are (a) measured and received on a recurring basis, and (b) not dependent on realization events from the underlying investments.

Other Operating Expenses is presented on a segment basis and is equal to General, Administrative and Other Expenses, adjusted to (a) remove the amortization of transaction-related intangibles, (b) remove certain expenses reimbursed by the Blackstone Funds which are netted against Management and Advisory Fees, Net in Blackstone's segment presentation, and (c) give effect to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units. The administrative fee is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone's segment presentation.

Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization

Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization ("Adjusted EBITDA"), is a supplemental measure used to assess performance derived from Blackstone's segment results and may be used to assess its ability to service its borrowings. Adjusted EBITDA represents Distributable Earnings plus the addition of (a) Interest Expense on a segment basis, (b) Taxes and Related Payables, and (c) Depreciation and Amortization. Adjusted EBITDA is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes. See "— Non-GAAP Financial Measures" for our reconciliation of Adjusted EBITDA.

Net Accrued Performance Revenues

Net Accrued Performance Revenues is a non-GAAP financial measure Blackstone believes is useful to stockholders as an indicator of potential future realized performance revenues based on the current investment portfolio of the funds and vehicles we manage. Net Accrued Performance Revenues represents the accrued performance revenues receivable by Blackstone, net of the related accrued performance compensation payable by Blackstone, excluding performance revenues that have been realized but not yet distributed as of the reporting date and clawback amounts, if any. Net Accrued Performance Revenues is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Investments. See "— Non-GAAP Financial Measures" for our reconciliation of Net Accrued Performance Revenues and Note 2. "Summary of Significant Accounting Policies — Equity Method Investments" in the "Notes to Consolidated Financial Statements" in "— Item 1. Financial Statements" for additional information on the calculation of Investments — Accrued Performance Allocations.

Operating Metrics

The alternative asset management business is primarily based on managing third party capital and does not require substantial capital investment to support rapid growth. Since our inception, we have developed and used various key operating metrics to assess and monitor the operating performance of our various alternative asset management businesses in order to monitor the effectiveness of our value creating strategies.

Total and Fee-Earning Assets Under Management

“Total Assets Under Management” refers to the assets we manage. We believe this measure is useful to stockholders as it represents the total capital for which we provide investment management services. Our Total Assets Under Management equals the sum of:

- (a) the fair value of the investments held by our carry funds and our side-by-side and co-investment entities managed by us plus the capital that we are entitled to call from investors in those funds and entities pursuant to the terms of their respective capital commitments, including capital commitments to funds that have yet to commence their investment periods,
- (b) the net asset value of (1) our hedge funds, real estate debt carry funds, BPP, certain co-investments managed by us, certain credit-focused funds, and our Hedge Fund Solutions drawdown funds (plus, in each case, the capital that we are entitled to call from investors in those funds, including commitments yet to commence their investment periods), and (2) our funds of hedge funds, our Hedge Fund Solutions registered investment companies, BREIT, and BEPIF,
- (c) the invested capital, fair value or net asset value of assets we manage pursuant to separately managed accounts,
- (d) the amount of debt and equity outstanding for our CLOs during the reinvestment period,
- (e) the aggregate par amount of collateral assets, including principal cash, for our CLOs after the reinvestment period,
- (f) the gross or net amount of assets (including leverage where applicable) for our credit-focused registered investment companies and BDCs,
- (g) the fair value of common stock, preferred stock, convertible debt, term loans or similar instruments issued by BXMT, and
- (h) borrowings under and any amounts available to be borrowed under certain credit facilities of our funds.

Our carry funds are commitment-based drawdown structured funds that do not permit investors to redeem their interests at their election. Our funds of hedge funds, hedge funds, funds structured like hedge funds and other open-ended funds in our Real Estate, Credit & Insurance and Hedge Fund Solutions segments generally have structures that afford an investor the right to withdraw or redeem their interests on a periodic basis (for example, annually, quarterly or monthly), typically with 2 to 95 days’ notice, depending on the fund and the liquidity profile of the underlying assets. In our Perpetual Capital vehicles where redemption rights exist, Blackstone has the ability to fulfill redemption requests only (a) in Blackstone’s or the vehicles’ board’s discretion, as applicable, or (b) to the extent there is sufficient new capital. Investment advisory agreements related to certain separately managed accounts in our Credit & Insurance and Hedge Fund Solutions segments, excluding our BIS separately managed accounts, may generally be terminated by an investor on 30 to 90 days’ notice. Our BIS separately managed accounts can generally only be terminated for long-term underperformance, cause and certain other limited circumstances, in each case subject to Blackstone’s right to cure.

“Fee-Earning Assets Under Management” refers to the assets we manage on which we derive management fees and/or performance revenues. We believe this measure is useful to stockholders as it provides insight into the capital base upon which we can earn management fees and/or performance revenues. Our Fee-Earning Assets Under Management equals the sum of:

- (a) for our Private Equity segment funds, Real Estate segment carry funds including certain BREDS funds, and certain Hedge Fund Solutions funds, the amount of capital commitments, remaining invested capital, fair value, net asset value or par value of assets held, depending on the fee terms of the fund,
- (b) for our credit-focused carry funds, the amount of remaining invested capital (which may include leverage) or net asset value, depending on the fee terms of the fund,
- (c) the remaining invested capital or fair value of assets held in co-investment vehicles managed by us on which we receive fees,
- (d) the net asset value of our funds of hedge funds, hedge funds, BPP, certain co-investments managed by us, certain registered investment companies, BREIT, BEPIF, and certain of our Hedge Fund Solutions drawdown funds,
- (e) the invested capital, fair value of assets or the net asset value we manage pursuant to separately managed accounts,
- (f) the net proceeds received from equity offerings and accumulated distributable earnings of BXMT, subject to certain adjustments,
- (g) the aggregate par amount of collateral assets, including principal cash, of our CLOs, and
- (h) the gross amount of assets (including leverage) or the net assets (plus leverage where applicable) for certain of our credit-focused registered investment companies and BDCs.

Each of our segments may include certain Fee-Earning Assets Under Management on which we earn performance revenues but not management fees.

Our calculations of Total Assets Under Management and Fee-Earning Assets Under Management may differ from the calculations of other asset managers, and as a result this measure may not be comparable to similar measures presented by other asset managers. In addition, our calculation of Total Assets Under Management includes commitments to, and the fair value of, invested capital in our funds from Blackstone and our personnel, regardless of whether such commitments or invested capital are subject to fees. Our definitions of Total Assets Under Management and Fee-Earning Assets Under Management are not based on any definition of Total Assets Under Management and Fee-Earning Assets Under Management that is set forth in the agreements governing the investment funds that we manage.

For our carry funds, Total Assets Under Management includes the fair value of the investments held and uncalled capital commitments, whereas Fee-Earning Assets Under Management may include the total amount of capital commitments or the remaining amount of invested capital at cost depending on whether the investment period has expired or as specified by the fee terms of the fund. As such, in certain carry funds Fee-Earning Assets Under Management may be greater than Total Assets Under Management when the aggregate fair value of the remaining investments is less than the cost of those investments.

Perpetual Capital

Perpetual Capital refers to the component of assets under management with an indefinite term, that is not in liquidation, and for which there is no requirement to return capital to investors through redemption requests in the ordinary course of business, except where funded by new capital inflows. Perpetual Capital includes co-investment capital with an investor right to convert into Perpetual Capital. We believe this measure is useful to stockholders as it represents capital we manage that has a longer duration and the ability to generate recurring revenues in a different manner than traditional fund structures.

Dry Powder

Dry Powder represents the amount of capital available for investment or reinvestment, including general partner and employee capital, and is an indicator of the capital we have available for future investments. We believe this measure is useful to stockholders as it provides insight into the extent to which capital is available for Blackstone to deploy capital into investment opportunities as they arise.

Invested Performance Eligible Assets Under Management

Invested Performance Eligible Assets Under Management represents invested capital at fair value, including capital closed for funds whose investment period has not yet commenced, on which performance revenues could be earned if certain hurdles are met. We believe Invested Performance Eligible Assets Under Management is useful to stockholders as it provides insight into the capital deployed that has the potential to generate performance revenues.

Consolidated Results of Operations

Following is a discussion of our consolidated results of operations. For a more detailed discussion of the factors that affected the results of our four business segments (which are presented on a basis that deconsolidates the investment funds, eliminates non-controlling ownership interests in Blackstone's consolidated operating partnerships and removes the amortization of intangibles assets and Transaction-Related Charges) in these periods, see "— Segment Analysis" below.

The following table sets forth information regarding our consolidated results of operations and certain key operating metrics for the three and six months ended June 30, 2023 and 2022:

	Three Months Ended June 30,		2023 vs. 2022		Six Months Ended June 30,		2023 vs. 2022	
	2023	2022	\$	%	2023	2022	\$	%
(Dollars in Thousands)								
Revenues								
Management and Advisory Fees, Net	\$ 1,709,370	\$ 1,561,187	\$ 148,183	9%	\$ 3,367,685	\$ 3,037,123	\$ 330,562	11%
Incentive Fees	153,077	99,598	53,479	54%	295,953	204,087	91,866	45%
Investment Income (Loss)								
Performance Allocations								
Realized	502,084	2,453,769	(1,951,685)	-80%	1,148,978	4,220,155	(3,071,177)	-73%
Unrealized	114,395	(3,467,668)	3,582,063	n/m	(644,817)	(2,174,618)	1,529,801	-70%
Principal Investments								
Realized	54,835	265,161	(210,326)	-79%	162,893	550,265	(387,372)	-70%
Unrealized	164,089	(500,490)	664,579	n/m	(327,328)	(426,529)	99,201	-23%
Total Investment Income (Loss)	835,403	(1,249,228)	2,084,631	n/m	339,726	2,169,273	(1,829,547)	-84%
Interest and Dividend Revenue	148,505	62,075	86,430	139%	238,990	116,560	122,430	105%
Other	(31,664)	155,588	(187,252)	n/m	(45,818)	228,457	(274,275)	n/m
Total Revenues	2,814,691	629,220	2,185,471	347%	4,196,536	5,755,500	(1,558,964)	-27%
Expenses								
Compensation and Benefits								
Compensation	737,017	686,012	51,005	7%	1,453,302	1,342,517	110,785	8%
Incentive Fee Compensation	64,227	45,363	18,864	42%	127,508	86,382	41,126	48%
Performance Allocations								
Compensation								
Realized	205,196	1,035,916	(830,720)	-80%	501,990	1,753,517	(1,251,527)	-71%
Unrealized	54,155	(1,386,543)	1,440,698	n/m	(259,094)	(914,259)	655,165	-72%
Total Compensation and Benefits	1,060,595	380,748	679,847	179%	1,823,706	2,268,157	(444,451)	-20%
General, Administrative and Other	275,034	289,288	(14,254)	-5%	548,428	529,962	18,466	3%
Interest Expense	108,096	69,642	38,454	55%	212,537	136,389	76,148	56%
Fund Expenses	31,585	4,435	27,150	612%	79,984	6,627	73,357	n/m
Total Expenses	1,475,310	744,113	731,197	98%	2,664,655	2,941,135	(276,480)	-9%
Other Income (Loss)								
Change in Tax Receivable Agreement Liability	7,095	(13)	7,108	n/m	1,887	748	1,139	152%
Net Gains (Losses) from Fund Investment Activities	80,500	(104,326)	184,826	n/m	151,564	(53,450)	205,014	n/m
Total Other Income (Loss)	87,595	(104,339)	191,934	n/m	153,451	(52,702)	206,153	n/m
Income (Loss) Before Provision for Taxes	1,426,976	(219,232)	1,646,208	n/m	1,685,332	2,761,663	(1,076,331)	-39%
Provision for Taxes	223,269	36,514	186,755	511%	270,944	519,795	(248,851)	-48%
Net Income (Loss)	1,203,707	(255,746)	1,459,453	n/m	1,414,388	2,241,868	(827,480)	-37%
Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	17,688	25,875	(8,187)	-32%	10,988	30,927	(19,939)	-64%
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	89,436	(216,707)	306,143	n/m	164,305	(332)	164,637	n/m
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	495,309	(35,521)	530,830	n/m	552,009	1,023,792	(471,783)	-46%
Net Income (Loss) Attributable to Blackstone Inc.	\$ 601,274	\$ (29,393)	\$ 630,667	n/m	\$ 687,086	\$ 1,187,481	\$ (500,395)	-42%

n/m Not meaningful.

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Revenues

Revenues were \$2.8 billion for the three months ended June 30, 2023, an increase of \$2.2 billion, compared to \$629.2 million for the three months ended June 30, 2022. The increase in Revenues was primarily attributable to an increase of \$2.1 billion in Investment Income (Loss), which was composed of an increase of \$4.2 billion in Unrealized Investment Income (Loss) and a decrease of \$2.2 billion in Realized Investment Income (Loss).

The \$4.2 billion increase in Unrealized Investment Income (Loss) was primarily attributable to net unrealized appreciation of investments in the three months ended June 30, 2023 compared to net unrealized depreciation of investments in the three months ended June 30, 2022. Principal drivers were:

- An increase of \$2.1 billion in our Real Estate segment, primarily attributable to muted sales in the three months ended June 30, 2023 compared to the three months ended June 30, 2022, where more assets were converted from unrealized income to realized income.
- An increase of \$1.6 billion in our Private Equity segment, primarily attributable to net unrealized appreciation of investments in corporate private equity and Tactical Opportunities in the three months ended June 30, 2023 compared to net unrealized depreciation of investments in the three months ended June 30, 2022. The carrying value of corporate private equity and Tactical Opportunities increased 3.5% and 1.8%, respectively, in the three months ended June 30, 2023 compared to decreases of 6.7% and 2.4%, respectively, in the three months ended June 30, 2022.
- An increase of \$274.6 million in our Credit & Insurance segment, primarily attributable to net unrealized appreciation of investments in direct lending.

The \$2.2 billion decrease in Realized Investment Income (Loss) was primarily attributable to lower realized gains in our Real Estate segment.

Expenses

Expenses were \$1.5 billion for the three months ended June 30, 2023, an increase of \$731.2 million, compared to \$744.1 million for the three months ended June 30, 2022. The increase was primarily attributable to an increase of \$679.8 million in Total Compensation and Benefits, of which \$610.0 million was an increase in Performance Allocations Compensation. The increase in Performance Allocations Compensation was primarily due to the increase in Investment Income (Loss), on which a portion of compensation is based.

Other Income (Loss)

Other Income (Loss) was \$87.6 million for the three months ended June 30, 2023, an increase of \$191.9 million, compared to \$(104.3) million for the three months ended June 30, 2022. The increase in Other Income was principally due to an increase of \$184.8 million in Net Gains (Losses) from Fund Investment Activities.

The increase in Net Gains (Losses) from Fund Investment Activities was driven by increases of \$103.0 million, \$72.1 million and \$11.7 million in our Private Equity, Hedge Fund Solutions and Credit & Insurance segments, respectively. The increases in our Private Equity, Hedge Fund Solutions and Credit & Insurance segments were primarily due to unrealized appreciation of investments in our consolidated funds in such segments.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Revenues

Revenues were \$4.2 billion for the six months ended June 30, 2023, a decrease of \$1.6 billion, compared to \$5.8 billion for the six months ended June 30, 2022. The decrease in Revenues was primarily attributable to a decrease of \$1.8 billion in Investment Income (Loss), which was composed of an increase of \$1.6 billion in Unrealized Investment Income (Loss) and a decrease of \$3.5 billion in Realized Investment Income (Loss), partially offset by an increase of \$330.6 million in Management and Advisory Fees, Net.

The \$1.6 billion increase in Unrealized Investment Income (Loss) was primarily attributable to lower unrealized depreciation of investments in the six months ended June 30, 2023 compared to the six months ended June 30, 2022. Principal drivers were:

- An increase of \$1.1 billion in our Private Equity segment, primarily attributable to net unrealized appreciation of investments in corporate private equity and Tactical Opportunities in the six months ended June 30, 2023, compared to net unrealized depreciation of investments in the six months ended June 30, 2022. The carrying value of corporate private equity and Tactical Opportunities increased 6.3% and 3.9%, respectively, in the six months ended June 30, 2023 compared to decreases of 3.9% and 0.4% respectively, in the six months ended June 30, 2022.
- An increase of \$374.1 million in our Real Estate segment, primarily attributable to increased asset sales in BREP in the six months ended June 30, 2022 compared to the six months ended June 30, 2023.
- A decrease of \$72.9 million in our Hedge Fund Solutions segment, primarily attributable to lower net unrealized appreciation of investment holdings in liquid and specialized solutions in the six months ended June 30, 2023 compared to the six months ended June 30, 2022.

The \$3.5 billion decrease in Realized Investment Income (Loss) was primarily attributable to lower realized gains in our Real Estate segment.

The \$330.6 million increase in Management and Advisory Fees, Net was primarily due to increases in our Real Estate and Private Equity segments of \$166.5 million and \$111.3 million, respectively. The increase in our Real Estate segment was primarily due to Fee-Earning Assets Under Management growth in BREP and BREDS. The increase in our Private Equity segment was primarily due to an increase in Management and Advisory Fees, Net in Strategic Partners and BIP.

Expenses

Expenses were \$2.7 billion for the six months ended June 30, 2023, a decrease of \$276.5 million, compared to \$2.9 billion for the six months ended June 30, 2022. The decrease was primarily attributable to a decrease of \$444.5 million in Total Compensation and Benefits, which is composed of a decrease of \$596.4 million in Performance Allocations Compensation and an increase of \$110.8 million in Compensation, partially offset by increases of \$76.1 million in Interest Expense and \$73.4 million in Fund Expenses. The decrease in Performance Allocations Compensation was primarily due to the decrease in Investment Income, on which a portion of compensation is based. The increase in Compensation was primarily due to the increase in Management and Advisory Fees, Net, on which a portion of compensation is based. The increase in Interest Expense was primarily due to an increase in borrowings. The increase in Fund Expenses was primarily due to an increase in fund expenses in our Private Equity segment.

Other Income (Loss)

Other Income (Loss) was \$153.5 million for the six months ended June 30, 2023, an increase of \$206.2 million, compared to \$(52.7) million for the six months ended June 30, 2022. The increase in Other Income was principally due to an increase of \$205.0 million in Net Gains (Losses) from Fund Investment Activities.

The increase in Net Gains (Losses) from Fund Investment Activities was principally driven by increases of \$154.3 million and \$92.7 million in our Private Equity and Hedge Fund Solutions segments, respectively, partially offset by a decrease of \$59.0 million in our Real Estate segment. The increases in our Private Equity and Hedge Fund Solutions segments were primarily due to unrealized appreciation of investments in our consolidated funds in such segments. The decrease in our Real Estate segment was primarily due to lower realized gains for the six months ended June 30, 2023 compared to the six months ended June 30, 2022 in our consolidated real estate funds.

Provision for Taxes

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Blackstone's Provision for Taxes for the three months ended June 30, 2023 was \$223.3 million, an increase of \$186.8 million, compared to \$36.5 million for the three months ended June 30, 2022. This resulted in an effective tax rate of 15.6% and -16.7%, based on our Income (Loss) Before Provision for Taxes of \$1.4 billion and \$(219.2) million for the three months ended June 30, 2023 and 2022, respectively.

The increase in Blackstone's effective tax rate for the three months ended June 30, 2023, compared to the three months ended June 30, 2022, resulted primarily from the impact of Non-Controlling Interests in Consolidated Entities and Blackstone's state tax provisions for the jurisdictions in which it operates.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Blackstone's Provision for Taxes for the six months ended June 30, 2023 was \$270.9 million, a decrease of \$248.9 million, compared to \$519.8 million for the six months ended June 30, 2022. This resulted in an effective tax rate of 16.1% and 18.8%, based on our Income (Loss) Before Provision for Taxes of \$1.7 billion and \$2.8 billion for the six months ended June 30, 2023 and 2022, respectively.

The decrease in Blackstone's effective tax rate for the six months ended June 30, 2023, compared to the six months ended June 30, 2022, resulted primarily from the impact of Non-Controlling Interests in Consolidated Entities and Blackstone's state tax provisions for the jurisdictions in which it operates.

Blackstone expects to have a corporate alternative minimum tax ("CAMT") liability for the year ending December 31, 2023 based on the recently-enacted Inflation Reduction Act. Blackstone will continue to assess the overall impact to its Provision for Income Tax upon the issuance of applicable additional guidance by the U.S. Treasury Department related to interpretations of CAMT. For the six months ended June 30, 2023, there is no meaningful CAMT impact reflected in the Provision for Income Taxes given current year tax payments made under CAMT are permitted to be carried forward and used as credits in future years resulting in a deferred tax benefit.

Additional information regarding our income taxes can be found in Note 13. "Income Taxes" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing.

Non-Controlling Interests in Consolidated Entities

The Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities and Net Income Attributable to Non-Controlling Interests in Consolidated Entities is attributable to the consolidated Blackstone Funds. The amounts of these items vary directly with the performance of the consolidated Blackstone Funds and largely eliminate the amount of Other Income (Loss) – Net Gains (Losses) from Fund Investment Activities from the Net Income (Loss) Attributable to Blackstone Inc.

Net Income Attributable to Non-Controlling Interests in Blackstone Holdings is derived from the Income Before Provision (Benefit) for Taxes at the Blackstone Holdings level, excluding the Net Gains (Losses) from Fund Investment Activities and the percentage allocation of the income between Blackstone personnel and others who are limited partners of Blackstone Holdings and Blackstone after considering any contractual arrangements that govern the allocation of income such as fees allocable to Blackstone.

For the three months ended June 30, 2023 and 2022, the Net Income Before Taxes allocated to Blackstone personnel and other limited partners of Blackstone Holdings was 39.3% and 39.8%, respectively. For the six months ended June 30, 2023 and 2022, the Net Income Before Taxes allocated to Blackstone personnel and others who are limited partners of Blackstone Holdings was 39.4% and 39.8%, respectively. The respective decreases of 0.5% and 0.4% were primarily due to the conversion of Blackstone Holdings Partnership Units to shares of common stock and the vesting of shares of common stock.

The Other Income (Loss) — Change in Tax Receivable Agreement Liability was entirely allocated to Blackstone Inc.

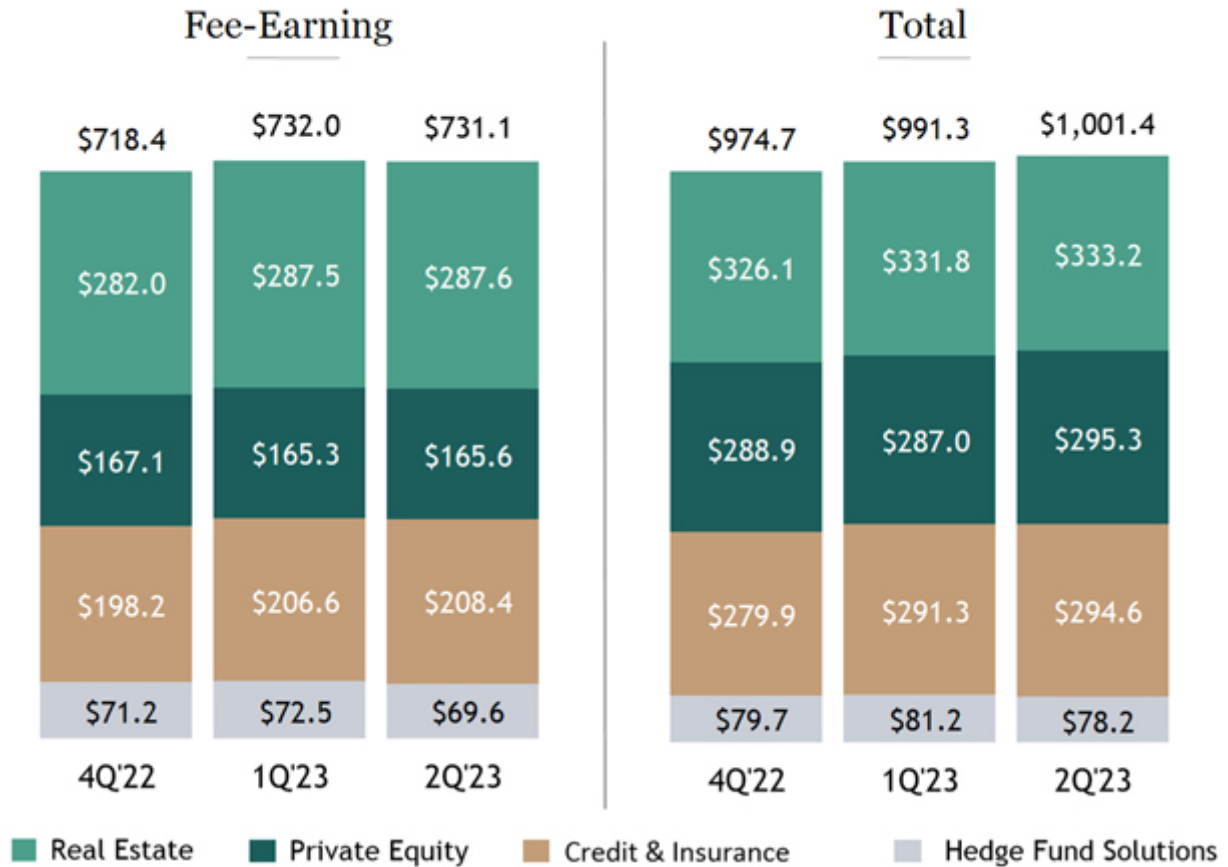
Operating Metrics

Total and Fee-Earning Assets Under Management

The following graphs and tables summarize the Fee-Earning Assets Under Management by Segment and Total Assets Under Management by Segment, followed by a rollforward of activity for the three and six months ended June 30, 2023 and 2022. For a description of how Assets Under Management and Fee-Earning Assets Under Management are determined, please see “— Key Financial Measures and Indicators — Operating Metrics — Total and Fee-Earning Assets Under Management.”

Assets Under Management

(Dollars in Billions)



Note: Totals may not add due to rounding.

Three Months Ended

	June 30, 2023					June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total
(Dollars in Thousands)										
Fee-Earning Assets Under Management										
Balance, Beginning of Period	\$ 287,497,306	\$ 165,343,505	\$ 206,622,922	\$ 72,509,676	\$ 731,973,409	\$ 240,621,453	\$ 160,946,196	\$ 200,689,825	\$ 75,685,828	\$ 677,943,302
Inflows (a)	7,114,584	1,386,375	8,359,487	1,129,501	17,989,947	24,715,819	6,030,709	12,076,571	1,609,920	44,433,019
Outflows (b)	(3,832,186)	(121,344)	(4,238,069)	(2,812,145)	(11,003,744)	(3,524,671)	(43,763)	(6,718,805)	(3,205,253)	(13,492,492)
Net Inflows (Outflows)	3,282,398	1,265,031	4,121,418	(1,682,644)	6,986,203	21,191,148	5,986,946	5,357,766	(1,595,333)	30,940,527
Realizations (c)	(5,458,381)	(1,593,129)	(3,495,854)	(1,818,203)	(12,365,567)	(8,912,594)	(2,964,236)	(1,764,406)	(461,230)	(14,102,466)
Market Activity (d)(g)	2,234,918	626,828	1,118,623	570,651	4,551,020	(774,137)	(447,399)	(8,734,222)	(999,644)	(10,955,402)
Balance, End of Period (e)	<u>\$ 287,556,241</u>	<u>\$ 165,642,235</u>	<u>\$ 208,367,109</u>	<u>\$ 69,579,480</u>	<u>\$ 731,145,065</u>	<u>\$ 252,125,870</u>	<u>\$ 163,521,507</u>	<u>\$ 195,548,963</u>	<u>\$ 72,629,621</u>	<u>\$ 683,825,961</u>
Increase (Decrease)	\$ 58,935	\$ 298,730	\$ 1,744,187	\$ (2,930,196)	\$ (828,344)	\$ 11,504,417	\$ 2,575,311	\$ (5,140,862)	\$ (3,056,207)	\$ 5,882,659
Increase (Decrease)	—	—	1%	-4%	—	5%	2%	-3%	-4%	1%

Six Months Ended

	June 30, 2023					June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total
(Dollars in Thousands)										
Fee-Earning Assets Under Management										
Balance, Beginning of Period	\$ 281,967,153	\$ 167,082,852	\$ 198,162,931	\$ 71,173,952	\$ 718,386,888	\$ 221,476,699	\$ 156,556,959	\$ 197,900,832	\$ 74,034,568	\$ 649,969,058
Inflows (a)	22,830,301	3,166,232	20,772,421	3,188,341	49,957,295	47,506,860	11,480,655	25,025,683	5,780,000	89,793,198
Outflows (b)	(7,573,910)	(265,978)	(8,096,099)	(4,195,147)	(20,131,134)	(7,814,246)	(916,360)	(9,791,052)	(5,787,697)	(24,309,355)
Net Inflows (Outflows)	15,256,391	2,900,254	12,676,322	(1,006,806)	29,826,161	39,692,614	10,564,295	15,234,631	(7,697)	65,483,843
Realizations (c)	(9,952,326)	(4,537,047)	(6,727,304)	(2,142,946)	(23,359,623)	(14,204,651)	(5,652,476)	(5,260,345)	(824,097)	(25,941,569)
Market Activity (d)(h)	285,023	196,176	4,255,160	1,555,280	6,291,639	5,161,208	2,052,729	(12,326,155)	(573,153)	(5,685,371)
Balance, End of Period (e)	<u>\$ 287,556,241</u>	<u>\$ 165,642,235</u>	<u>\$ 208,367,109</u>	<u>\$ 69,579,480</u>	<u>\$ 731,145,065</u>	<u>\$ 252,125,870</u>	<u>\$ 163,521,507</u>	<u>\$ 195,548,963</u>	<u>\$ 72,629,621</u>	<u>\$ 683,825,961</u>
Increase (Decrease)	\$ 5,589,088	\$ (1,440,617)	\$ 10,204,178	\$ (1,594,472)	\$ 12,758,177	\$ 30,649,171	\$ 6,964,548	\$ (2,351,869)	\$ (1,404,947)	\$ 33,856,903
Increase (Decrease)	2%	-1%	5%	-2%	2%	14%	4%	-1%	-2%	5%
Annualized Base Management Fee Rate (f)	0.99%	1.08%	0.65%	0.75%	0.89%	1.00%	1.07%	0.60%	0.78%	0.88%

Three Months Ended

	June 30, 2023					June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total
(Dollars in Thousands)										
Total Assets Under Management										
Balance, Beginning of Period	\$ 331,797,338	\$ 287,048,441	\$ 291,268,846	\$ 81,178,971	\$ 991,293,596	\$ 298,196,783	\$ 267,956,351	\$ 266,441,781	\$ 82,896,827	\$ 915,491,742
Inflows (a)	7,890,788	8,538,940	12,303,318	1,382,156	30,115,202	48,878,703	20,240,070	17,133,155	2,006,897	88,258,825
Outflows (b)	(3,897,907)	(524,953)	(5,612,934)	(2,859,450)	(12,895,244)	(3,841,493)	(557,024)	(6,696,478)	(3,261,271)	(14,356,266)
Net Inflows (Outflows)	3,992,881	8,013,987	6,690,384	(1,477,294)	17,219,958	45,037,210	19,683,046	10,436,677	(1,254,374)	73,902,559
Realizations (c)	(5,542,607)	(4,075,035)	(5,601,245)	(1,959,288)	(17,178,175)	(19,846,905)	(5,578,774)	(3,406,173)	(477,605)	(29,309,457)
Market Activity (d)(i)	2,993,902	4,305,963	2,222,375	498,340	10,020,580	(3,348,660)	(6,174,209)	(8,642,794)	(1,113,440)	(19,279,103)
Balance, End of Period (e)	\$ 333,241,514	\$ 295,293,356	\$ 294,580,360	\$ 78,240,729	\$ 1,001,355,959	\$ 320,038,428	\$ 275,886,414	\$ 264,829,491	\$ 80,051,408	\$ 940,805,741
Increase (Decrease)	\$ 1,444,176	\$ 8,244,915	\$ 3,311,514	\$ (2,938,242)	\$ 10,062,363	\$ 21,841,645	\$ 7,930,063	\$ (1,612,290)	\$ (2,845,419)	\$ 25,313,999
Increase (Decrease)	—	3%	1%	-4%	1%	7%	3%	-1%	-3%	3%

Six Months Ended

	June 30, 2023					June 30, 2022				
	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total	Real Estate	Private Equity	Credit & Insurance	Hedge Fund Solutions	Total
(Dollars in Thousands)										
Total Assets Under Management										
Balance, Beginning of Period	\$ 326,146,904	\$ 288,902,142	\$ 279,908,030	\$ 79,716,001	\$ 974,673,077	\$ 279,474,105	\$ 261,471,007	\$ 258,622,467	\$ 81,334,141	\$ 880,901,720
Inflows (a)	24,936,717	13,094,945	28,892,581	3,550,653	70,474,896	65,922,022	29,473,707	36,715,840	6,022,228	138,133,797
Outflows (b)	(7,926,454)	(1,157,421)	(10,363,583)	(4,262,561)	(23,710,019)	(6,137,188)	(1,977,487)	(10,216,436)	(6,029,364)	(24,360,475)
Net Inflows (Outflows)	17,010,263	11,937,524	18,528,998	(711,908)	46,764,877	59,784,834	27,496,220	26,499,404	(7,136)	113,773,322
Realizations (c)	(9,966,288)	(12,695,820)	(10,177,938)	(2,289,965)	(35,130,011)	(29,384,688)	(13,304,607)	(8,940,022)	(916,050)	(52,545,367)
Market Activity (d)(j)	50,635	7,149,510	6,321,270	1,526,601	15,048,016	10,164,177	223,794	(11,352,358)	(359,547)	(1,323,934)
Balance, End of Period (e)	\$ 333,241,514	\$ 295,293,356	\$ 294,580,360	\$ 78,240,729	\$ 1,001,355,959	\$ 320,038,428	\$ 275,886,414	\$ 264,829,491	\$ 80,051,408	\$ 940,805,741
Increase (Decrease)	\$ 7,094,610	\$ 6,391,214	\$ 14,672,330	\$ (1,475,272)	\$ 26,682,882	\$ 40,564,323	\$ 14,415,407	\$ 6,207,024	\$ (1,282,733)	\$ 59,904,021
Increase (Decrease)	2%	2%	5%	-2%	3%	15%	6%	2%	-2%	7%

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- (a) Inflows include contributions, capital raised, other increases in available capital (recallable capital and increased side-by-side commitments), purchases, inter-segment allocations and acquisitions.
- (b) Outflows represent redemptions, client withdrawals and decreases in available capital (expired capital, expense drawdowns and decreased side-by-side commitments).
- (c) Realizations represent realization proceeds from the disposition or other monetization of assets, current income or capital returned to investors from CLOs.
- (d) Market Activity includes realized and unrealized gains (losses) on portfolio investments and the impact of foreign exchange rate fluctuations.
- (e) Total and Fee-Earning Assets Under Management are reported in the segment where the assets are managed.
- (f) Annualized Base Management Fee Rate represents annualized year to date Base Management Fee divided by the average of the beginning of year and each quarter end's Fee-Earning Assets Under Management in the reporting period.
- (g) For the three months ended June 30, 2023, the impact to Fee-Earning Assets Under Management due to foreign exchange rate fluctuations was \$366.2 million, \$29.0 million, \$414.8 million, \$(127.7) million and \$682.2 million for the Real Estate, Private Equity, Credit & Insurance, Hedge Fund Solutions and Total segments, respectively. For the three months ended June 30, 2022, the impact to Fee-Earning Assets Under Management due to foreign exchange rate fluctuations was \$(2.9) billion, \$(1.5) billion and \$(4.5) billion for the Real Estate, Credit & Insurance and Total segments, respectively.
- (h) For the six months ended June 30, 2023, the impact to Fee-Earning Assets Under Management due to foreign exchange rate fluctuations was \$1.0 billion, \$56.8 million, \$729.4 million, \$(240.3) million and \$1.6 billion for the Real Estate, Private Equity, Credit & Insurance, Hedge Fund Solutions and Total segments, respectively. For the six months ended June 30, 2022, the impact to Fee-Earning Assets Under Management due to foreign exchange rate fluctuations was \$(3.8) billion, \$(1.9) billion and \$(5.9) billion for the Real Estate, Credit & Insurance and Total segments, respectively.
- (i) For the three months ended June 30, 2023, the impact to Total Assets Under Management due to foreign exchange rate fluctuations was \$444.2 million, \$155.3 million, \$438.0 million, \$(127.7) million and \$909.9 million for the Real Estate, Private Equity, Credit & Insurance, Hedge Fund Solutions and Total segments, respectively. For the three months ended June 30, 2022, the impact to Total Assets Under Management due to foreign exchange rate fluctuations was \$(4.8) billion, \$(1.4) billion, \$(1.8) billion and \$(8.0) billion for the Real Estate, Private Equity, Credit & Insurance and Total segments, respectively.
- (j) For the six months ended June 30, 2023, the impact to Total Assets Under Management due to foreign exchange rate fluctuations was \$1.3 billion, \$850.6 million, \$824.2 million, \$(232.7) million and \$2.7 billion for the Real Estate, Private Equity, Credit & Insurance, Hedge Fund Solutions and Total segments, respectively. For the six months ended June 30, 2022, the impact to Total Assets Under Management due to foreign exchange rate fluctuations was \$(6.7) billion, \$(1.9) billion, \$(2.2) billion and \$(10.8) billion for the Real Estate, Private Equity, Credit & Insurance and Total segments, respectively.

Fee-Earning Assets Under Management

Fee-Earning Assets Under Management were \$731.1 billion at June 30, 2023, a decrease of \$828.3 million compared to \$732.0 billion at March 31, 2023. The net decrease was due to:

- In our Real Estate segment, an increase of \$58.9 million from \$287.5 billion at March 31, 2023 to \$287.6 billion at June 30, 2023. The net increase was due to inflows of \$7.1 billion and market appreciation of \$2.2 billion, offset by realizations of \$5.5 billion and outflows of \$3.8 billion.
 - o Inflows were driven by \$3.1 billion from BREDS, primarily due to allocations of insurance capital, \$2.8 billion from BREIT, \$680.0 million from BPP and co-investment and \$484.2 million from BREP and co-investment.

- o Market appreciation was driven by appreciation of \$1.2 billion from BREIT (which reflected \$32.0 million of foreign exchange appreciation) and \$1.0 billion from BPP and co-investment (which reflected \$217.3 million of foreign exchange appreciation).
 - o Realizations were driven by \$2.5 billion from BREIT, \$1.3 billion from BREDS and \$1.1 billion from BREP and co-investment.
 - o Outflows were driven by \$3.4 billion from BREIT and \$315.7 million from BPP and co-investment, both primarily from repurchases.
- In our Private Equity segment, an increase of \$298.7 million from \$165.3 billion at March 31, 2023 to \$165.6 billion at June 30, 2023. The net increase was due to inflows of \$1.4 billion and market appreciation of \$626.8 million, offset by realizations of \$1.6 billion and outflows of \$121.3 million.
 - o Inflows were driven by \$801.2 million from BIP, \$344.6 million from Tactical Opportunities and \$231.5 million from corporate private equity.
 - o Market appreciation was driven by appreciation of \$477.0 million from BIP (which reflected \$23.4 million of foreign exchange appreciation) and \$223.2 million from Strategic Partners.
 - o Realizations were driven by \$493.9 million from corporate private equity, \$446.1 million from Strategic Partners, \$338.4 million from BIP and \$309.2 million from Tactical Opportunities.
 - o Outflows were driven by \$77.6 million from BTAS and \$43.7 million from Tactical Opportunities.
- In our Credit & Insurance segment, an increase of \$1.7 billion from \$206.6 billion at March 31, 2023 to \$208.4 billion at June 30, 2023. The net increase was due to inflows of \$8.4 billion and market appreciation of \$1.1 billion, offset by outflows of \$4.2 billion and realizations of \$3.5 billion.
 - o Inflows were driven by \$3.2 billion from direct lending, \$1.6 billion from liquid credit strategies, \$1.2 billion from BIS, \$1.2 billion from private placement credit and \$571.0 million from asset-based finance.
 - o Market appreciation was driven by appreciation of \$874.4 million from direct lending (which reflected \$27.2 million of foreign exchange appreciation).
 - o Outflows were driven by \$1.8 billion from liquid credit strategies, \$1.7 billion from direct lending and \$282.6 million from BIS.
 - o Realizations were driven by \$1.2 billion from direct lending, \$985.9 million from mezzanine funds, \$668.7 million from liquid credit strategies and \$349.7 million from stressed/distressed strategies.
- In our Hedge Fund Solutions segment, a decrease of \$2.9 billion from \$72.5 billion at March 31, 2023 to \$69.6 billion at June 30, 2023. The net decrease was due to outflows of \$2.8 billion and realizations of \$1.8 billion, offset by inflows of \$1.1 billion and market appreciation of \$570.7 million.
 - o Outflows were driven by \$1.7 billion from commingled products, \$630.3 million from customized solutions, and \$507.7 million from liquid and specialized solutions.
 - o Realizations were driven by \$1.8 billion from liquid and specialized solutions.
 - o Inflows were driven by \$819.0 million from liquid and specialized solutions, \$191.8 million from customized solutions, and \$118.7 million from commingled products.
 - o Market appreciation was driven by appreciation of \$329.6 million from customized solutions (which reflected \$8.4 million of foreign exchange appreciation), \$227.8 million from liquid and specialized solutions (which reflected \$35.2 million of foreign exchange depreciation) and \$13.3 million from commingled products (which reflected \$100.8 million of foreign exchange depreciation).

Fee-Earning Assets Under Management were \$731.1 billion at June 30, 2023, an increase of \$12.8 billion compared to \$718.4 billion at December 31, 2022. The net increase was due to:

- In our Real Estate segment, an increase of \$5.6 billion from \$282.0 billion at December 31, 2022 to \$287.6 billion at June 30, 2023. The net increase was due to inflows of \$22.8 billion and market appreciation of \$285.0 million, offset by realizations of \$10.0 billion and outflows of \$7.6 billion.
 - o Inflows were driven by \$10.3 billion from BREIT, including \$4.5 billion from the Regents of the University of California (“UC Investments”) in the first quarter of 2023, \$8.4 billion from BREDS, primarily due to allocations of insurance capital and BREDS IV, and \$2.5 billion from BREP and co-investment, primarily from BREP X.
 - o Market appreciation was driven by appreciation of \$753.3 million from BREIT (which reflected \$63.1 million of foreign exchange appreciation) and \$219.4 million from BREP and co-investment (all of which reflected foreign exchange appreciation), partially offset by depreciation of \$751.7 million from BPP and co-investment (which reflected \$661.3 million of foreign exchange appreciation).
 - o Realizations were driven by \$4.9 billion from BREIT, \$2.3 billion from BREDS, \$1.4 billion from BREP and co-investment and \$1.3 billion from BPP and co-investment.
 - o Outflows were driven by \$6.8 billion from BREIT and \$590.1 million from BPP and co-investment, both primarily from repurchases.
- In our Private Equity segment, a decrease of \$1.4 billion from \$167.1 billion at December 31, 2022 to \$165.6 billion at June 30, 2023. The net decrease was due to realizations of \$4.5 billion and outflows of \$266.0 million, offset by inflows of \$3.2 billion and market appreciation of \$196.2 million.
 - o Realizations were driven by \$1.6 billion from corporate private equity, \$1.2 billion from Tactical Opportunities, \$1.1 billion from Strategic Partners and \$605.4 million from BIP.
 - o Outflows were driven by \$259.0 million from Tactical Opportunities.
 - o Inflows were driven by \$1.6 billion from BIP, \$908.0 million from Tactical Opportunities and \$805.9 million from Strategic Partners.
 - o Market appreciation was driven by appreciation of \$319.6 million from Strategic Partners, partially offset by depreciation of \$62.7 million from BIP (which reflected \$67.5 million of foreign exchange appreciation) and \$60.7 million from Tactical Opportunities (which reflected \$10.8 million of foreign exchange depreciation).
- In our Credit & Insurance segment, an increase of \$10.2 billion from \$198.2 billion at December 31, 2022 to \$208.4 billion at June 30, 2023. The net increase was due to inflows of \$20.8 billion and market appreciation of \$4.3 billion, offset by outflows of \$8.1 billion and realizations of \$6.7 billion.
 - o Inflows were driven by \$9.2 billion from liquid credit strategies, \$5.2 billion from direct lending, \$1.9 billion from asset-based finance, \$1.3 billion from private placement credit and \$1.2 billion from BIS.
 - o Market appreciation was driven by appreciation of \$2.2 billion from liquid credit strategies (which reflected \$589.6 million of foreign exchange appreciation) and \$1.9 billion from direct lending (which reflected \$139.7 million of foreign exchange appreciation).

- o Outflows were driven by \$4.1 billion from liquid credit strategies, \$2.6 billion from direct lending and \$511.1 million from MLP strategies.
- o Realizations were driven by \$2.8 billion from direct lending, \$1.6 billion from mezzanine funds, \$1.1 billion from liquid credit strategies, \$620.6 million from stressed/distressed strategies and \$454.9 million from our energy strategies.
- In our Hedge Fund Solutions segment, a decrease of \$1.6 billion from \$71.2 billion at December 31, 2022 to \$69.6 billion at June 30, 2023. The net decrease was due to outflows of \$4.2 billion and realizations of \$2.1 billion, offset by inflows of \$3.2 billion and market appreciation of \$1.6 billion.
 - o Outflows were driven by \$1.8 billion from commingled products, \$1.4 billion from customized solutions and \$1.0 billion from liquid and specialized solutions.
 - o Realizations were driven by \$2.1 billion from liquid and specialized solutions.
 - o Inflows were driven by \$1.5 billion from liquid and specialized solutions, \$1.4 billion from customized solutions and \$218.1 million from commingled products.
 - o Market appreciation was driven by appreciation of \$766.0 million from liquid and specialized solutions (which reflected \$31.0 million of foreign exchange depreciation), \$573.9 million from customized solutions (which reflected \$153.6 million of foreign exchange depreciation) and \$215.3 million from commingled products (which reflected \$55.6 million of foreign exchange depreciation).

Total Assets Under Management

Total Assets Under Management were \$1.0 trillion at June 30, 2023, an increase of \$10.1 billion compared to \$991.3 billion at March 31, 2023. The net increase was due to:

- In our Real Estate segment, an increase of \$1.4 billion from \$331.8 billion at March 31, 2023 to \$333.2 billion at June 30, 2023. The net increase was due to inflows of \$7.9 billion and market appreciation of \$3.0 billion, offset by realizations of \$5.5 billion and outflows of \$3.9 billion.
 - o Inflows were driven by \$3.2 billion from BREDS, primarily due to allocations of insurance capital and fundraising for the fifth real estate debt strategies fund, \$2.8 billion from BREIT and \$1.6 billion from BREP and co-investment, primarily from fundraising for the seventh European opportunistic fund.
 - o Market appreciation was driven by appreciation of \$1.2 billion from BREIT (which reflected \$32.0 million of foreign exchange appreciation), \$1.0 billion from BPP and co-investment (which reflected \$228.4 million of foreign exchange appreciation) and \$605.8 million from BREDS (which reflected \$29.8 million of foreign exchange appreciation).
 - o Realizations were driven by \$2.5 billion from BREIT, \$1.6 billion from BREP and co-investment and \$879.0 million from BREDS.
 - o Outflows were driven by \$3.4 billion from BREIT and \$315.8 million from BPP and co-investment, both primarily from repurchases.
- In our Private Equity segment, an increase of \$8.2 billion from \$287.0 billion at March 31, 2023 to \$295.3 billion at June 30, 2023. The net increase was due to inflows of \$8.5 billion and market appreciation of \$4.3 billion, offset by realizations of \$4.1 billion and outflows of \$525.0 million.
 - o Inflows were driven by \$5.7 billion from corporate private equity, \$1.6 billion from Tactical Opportunities, \$713.3 million from BIP and \$371.5 million from Strategic Partners.

- o Market appreciation was driven by appreciation of \$2.8 billion from corporate private equity (which reflected \$61.5 million of foreign exchange appreciation), \$829.4 million from Strategic Partners and \$564.3 million from BIP (which reflected \$36.8 million of foreign exchange appreciation).
 - o Realizations were driven by \$2.3 billion from corporate private equity, \$985.2 million from Strategic Partners and \$386.0 million from Tactical Opportunities.
 - o Outflows were driven by \$241.1 million from corporate private equity, \$102.3 million from BTAS, \$77.7 million from Strategic Partners and \$54.3 million from Tactical Opportunities.
- In our Credit & Insurance segment, an increase of \$3.3 billion from \$291.3 billion at March 31, 2023 to \$294.6 billion at June 30, 2023. The net increase was due to inflows of \$12.3 billion and market appreciation of \$2.2 billion, offset by outflows of \$5.6 billion and realizations of \$5.6 billion.
 - o Inflows were driven by \$5.7 billion from direct lending, \$1.4 billion from our energy strategies, \$1.3 billion from asset-based finance, \$1.2 billion from BIS, \$1.2 billion from private placement credit and \$1.2 billion from liquid credit strategies.
 - o Market appreciation was driven by appreciation of \$1.1 billion from direct lending (which reflected \$48.5 million of foreign exchange appreciation), \$655.5 million from liquid credit strategies (which reflected \$377.7 million of foreign exchange appreciation) and \$270.6 million from mezzanine funds (which reflected \$11.0 million of foreign exchange appreciation).
 - o Outflows were driven by \$2.4 billion from direct lending, \$2.0 billion from liquid credit strategies, \$558.4 million from stressed/distressed strategies and \$306.8 million from BIS.
 - o Realizations were driven by \$2.4 billion from direct lending, \$1.6 billion from mezzanine funds, \$668.7 million from liquid credit strategies and \$493.5 million from stressed/distressed strategies.
 - In our Hedge Fund Solutions segment, a decrease of \$2.9 billion from \$81.2 billion at March 31, 2023 to \$78.2 billion at June 30, 2023. The net decrease was due to outflows of \$2.9 billion and realizations of \$2.0 billion, offset by inflows of \$1.4 billion and market appreciation of \$498.3 million.
 - o Outflows were driven by \$1.7 billion from commingled products, \$630.5 million from customized solutions and \$551.4 million from liquid and specialized solutions.
 - o Realizations were driven by \$1.9 billion from liquid and specialized solutions.
 - o Inflows were driven by \$1.1 billion from liquid and specialized solutions, \$157.2 million from customized solutions and \$129.0 million from commingled products.
 - o Market appreciation was driven by appreciation of \$320.4 million from customized solutions (which reflected \$8.4 million of foreign exchange appreciation) and \$147.9 million from liquid and specialized solutions (which reflected \$35.2 million of foreign exchange depreciation).

Total Assets Under Management were \$1.0 trillion at June 30, 2023, an increase of \$26.7 billion compared to \$974.7 billion at December 31, 2022. The net increase was due to:

- In our Real Estate segment, an increase of \$7.1 billion from \$326.1 billion at December 31, 2022 to \$333.2 billion at June 30, 2023. The net increase was due to inflows of \$24.9 billion and market appreciation of \$50.6 million, offset by realizations of \$10.0 billion and outflows of \$7.9 billion.
 - o Inflows were driven by \$10.4 billion from BREDS, primarily due to allocations of insurance capital and fundraising for the fifth real estate debt strategies fund, \$10.3 billion from BREIT, including \$4.5 billion from UC Investments in the first quarter of 2023, and \$3.4 billion from BREP and co-investment, primarily from BREP X and the seventh European opportunistic fund.

- o Market appreciation was primarily driven by appreciation of \$753.3 million from BREIT (which reflected \$63.1 million of foreign exchange appreciation) and \$28.5 million from BREP and co-investment (which reflected \$430.4 million of foreign exchange appreciation), partially offset by depreciation of \$746.2 million from BPP and co-investment (which reflected \$691.5 million of foreign exchange appreciation).
 - o Realizations were driven by \$4.9 billion from BREIT, \$2.1 billion from BREP and co-investment, \$1.6 billion from BREDS and \$1.4 billion from BPP and co-investment.
 - o Outflows were driven by \$6.8 billion from BREIT repurchases and \$603.0 million from BPP and co-investment, primarily from repurchases.
- In our Private Equity segment, an increase of \$6.4 billion from \$288.9 billion at December 31, 2022 to \$295.3 billion at June 30, 2023. The net increase was due to inflows of \$13.1 billion and market appreciation of \$7.1 billion, offset by realizations of \$12.7 billion and outflows of \$1.2 billion.
 - o Inflows were driven by \$7.2 billion from corporate private equity, \$2.4 billion from BIP, \$1.8 billion from Tactical Opportunities and \$1.3 billion from Strategic Partners.
 - o Market appreciation was driven by appreciation of \$5.0 billion from corporate private equity (which reflected \$583.2 million of foreign exchange appreciation), \$1.4 billion from Strategic Partners (which reflected \$17.6 million of foreign exchange depreciation) and \$682.8 million Tactical Opportunities (which reflected \$161.5 million of foreign exchange appreciation).
 - o Realizations were driven by \$6.9 billion from corporate private equity, \$2.6 billion from Strategic Partners and \$2.3 billion from Tactical Opportunities.
 - o Outflows were driven by \$455.6 million from corporate private equity, \$298.0 million from Strategic Partners and \$233.5 million from Tactical Opportunities.
- In our Credit & Insurance segment, an increase of \$14.7 billion from \$279.9 billion at December 31, 2022 to \$294.6 billion at June 30, 2023. The net increase was due to inflows of \$28.9 billion and market appreciation of \$6.3 billion, offset by outflows of \$10.4 billion and realizations of \$10.2 billion.
 - o Inflows were driven by \$12.0 billion from direct lending, \$7.8 billion from liquid credit strategies, \$3.2 billion from asset-based finance, \$2.7 billion from our energy strategies and \$1.3 billion from private placement credit.
 - o Market appreciation was driven by appreciation of \$2.5 billion from direct lending (which reflected \$154.2 million of foreign exchange appreciation), \$2.4 billion from liquid credit strategies (which reflected \$624.2 million of foreign exchange appreciation), \$456.3 million from mezzanine funds (which reflected \$41.2 million of foreign exchange appreciation) and \$374.6 million from MLP strategies.
 - o Outflows were driven by \$4.6 billion from liquid credit strategies, \$3.7 billion from direct lending, \$579.4 million from stressed/distressed strategies and \$511.1 million from MLP strategies.
 - o Realizations were driven by \$4.3 billion from direct lending, \$2.8 billion from mezzanine funds, \$1.1 billion from liquid credit strategies, \$935.8 million from our energy strategies and \$810.4 million from stressed/distressed strategies.

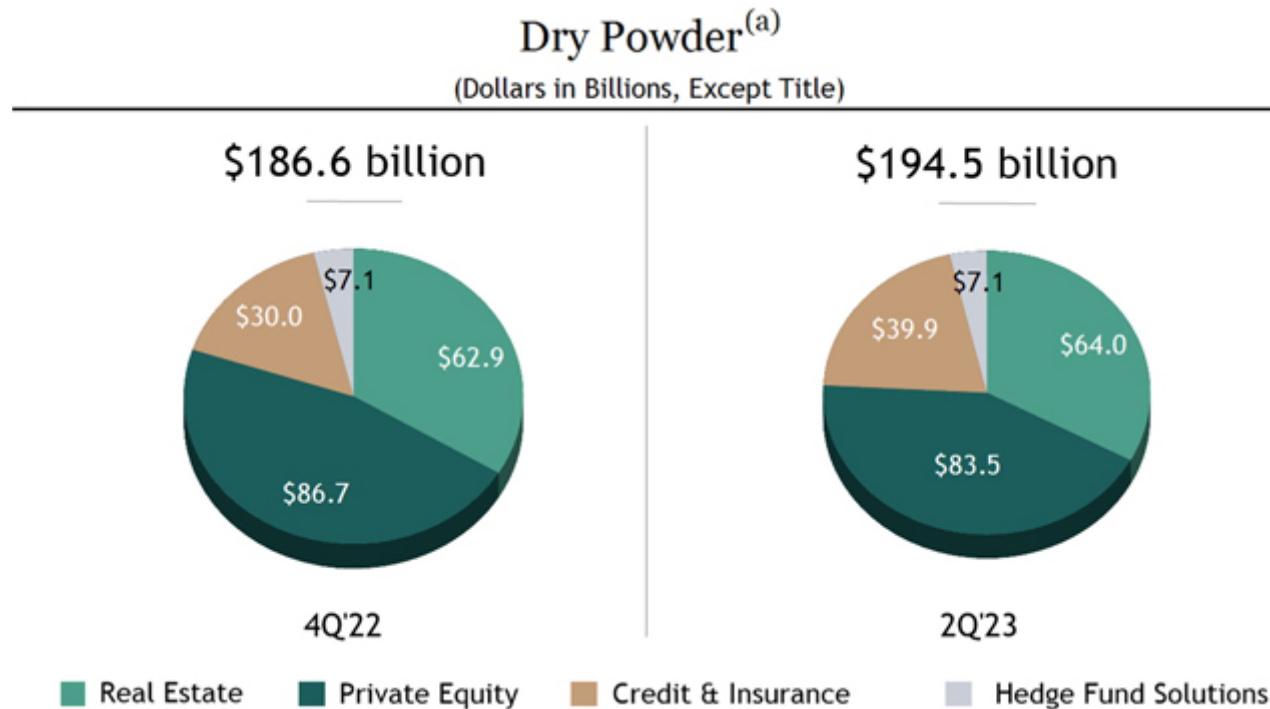
- In our Hedge Fund Solutions segment, a decrease of \$1.5 billion from \$79.7 billion at December 31, 2022 to \$78.2 billion at June 30, 2023. The net decrease was due to outflows of \$4.3 billion and realizations of \$2.3 billion, offset by inflows of \$3.6 billion and market appreciation of \$1.5 billion.
 - o Outflows were driven by \$1.8 billion from commingled products, \$1.4 billion from customized solutions and \$1.1 billion from liquid and specialized solutions.
 - o Realizations were driven by \$2.2 billion from liquid and specialized solutions.
 - o Inflows were driven by \$1.9 billion from liquid and specialized solutions, \$1.4 billion from customized solutions and \$274.6 million from commingled products.
 - o Market appreciation was driven by appreciation of \$710.3 million from liquid and specialized solutions (which reflected \$31.9 million of foreign exchange depreciation), \$559.7 million from customized solutions (which reflected \$155.0 million of foreign exchange depreciation) and \$256.6 million from commingled products (which reflected \$45.9 million of foreign exchange depreciation).

Total Assets Under Management inflows in our Credit & Insurance segment direct lending funds exceed the Fee-Earning Assets Under Management because Total Assets Under Management inflows are reported at their gross value while, for certain funds, Fee-Earning Assets Under Management are reported as net assets, which is the basis on which fees are charged.

Total Assets Under Management realizations in our BREP and co-investment funds and our Private Equity segment generally represents the total proceeds and typically exceeds the Fee-Earning Assets Under Management realizations. Fee-Earning Assets Under Management generally represents only the invested capital.

Dry Powder

The following presents our Dry Powder as of quarter end of each period:



Note: Totals may not add due to rounding.

(a) Represents illiquid drawdown funds, a component of Perpetual Capital and fee-paying co-investments; includes fee-paying third party capital as well as general partner and employee capital that does not earn fees. Amounts are reduced by outstanding capital commitments, for which capital has not yet been invested.

Net Accrued Performance Revenues

The following table presents the Accrued Performance Revenues, net of performance compensation, of the Blackstone Funds as of June 30, 2023 and 2022. Net Accrued Performance Revenues presented do not include clawback amounts, if any, which are disclosed in Note 17. "Commitments and Contingencies — Contingencies — Contingent Obligations (Clawback)" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing. See "— Non-GAAP Financial Measures" for our reconciliation of Net Accrued Performance Revenues.

	June 30,	
	2023	2022
	(Dollars in Millions)	
Real Estate		
BREP IV	\$ 6	\$ 7
BREP V	4	3
BREP VI	17	32
BREP VII	60	164
BREP VIII	707	841
BREP IX	987	1,015
BREP Europe IV	36	83
BREP Europe V	19	120
BREP Europe VI	90	80
BREP Asia I	89	114
BREP Asia II	—	153
BPP	512	755
BREDS	12	15
BTAS	17	111
Total Real Estate (a)	<u>2,556</u>	<u>3,491</u>
Private Equity		
BCP IV	6	8
BCP V	41	3
BCP VI	411	407
BCP VII	900	975
BCP VIII	297	235
BCP Asia I	94	195
BEP I	29	27
BEP II	73	—
BEP III	202	76
BCEP I	205	224
Tactical Opportunities	236	311
Strategic Partners	527	629
BIP	189	67
BXLS	24	24
BTAS/Other	169	228
Total Private Equity (a)	<u>3,402</u>	<u>3,408</u>
Credit & Insurance	<u>247</u>	<u>271</u>
Hedge Fund Solutions	<u>265</u>	<u>305</u>
Total Blackstone Net Accrued Performance Revenues	<u>\$ 6,469</u>	<u>\$ 7,476</u>

Note: Totals may not add due to rounding.

(a) Real Estate and Private Equity include co-investments, as applicable.

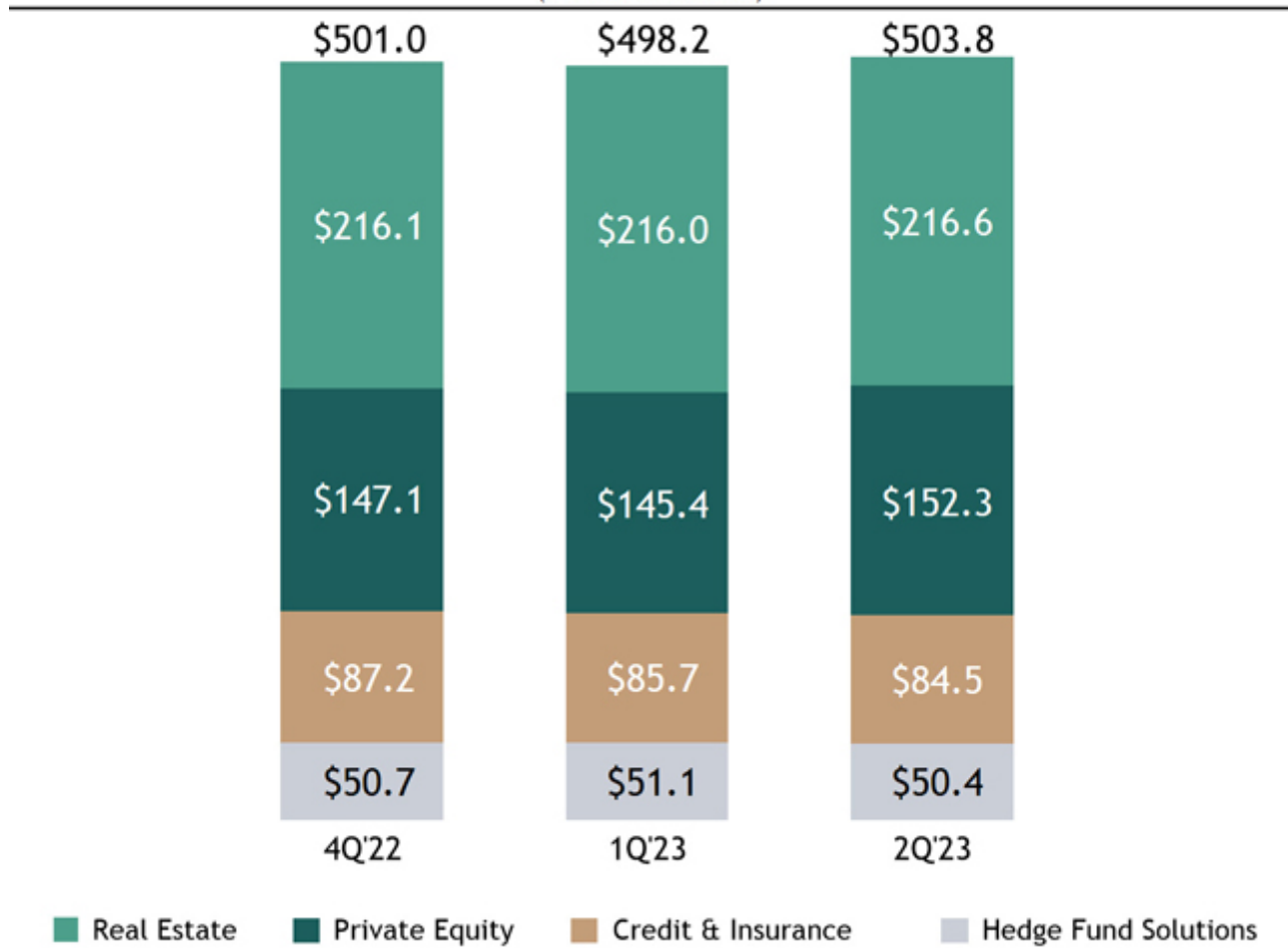
For the twelve months ended June 30, 2023, Net Accrued Performance Revenues receivable decreased due to net realized distributions of \$1.7 billion, partially offset by Net Performance Revenues of \$725.8 million.

Invested Performance Eligible Assets Under Management

The following presents our Invested Performance Eligible Assets Under Management as of quarter end for each period:

Invested Performance Eligible Assets Under Management

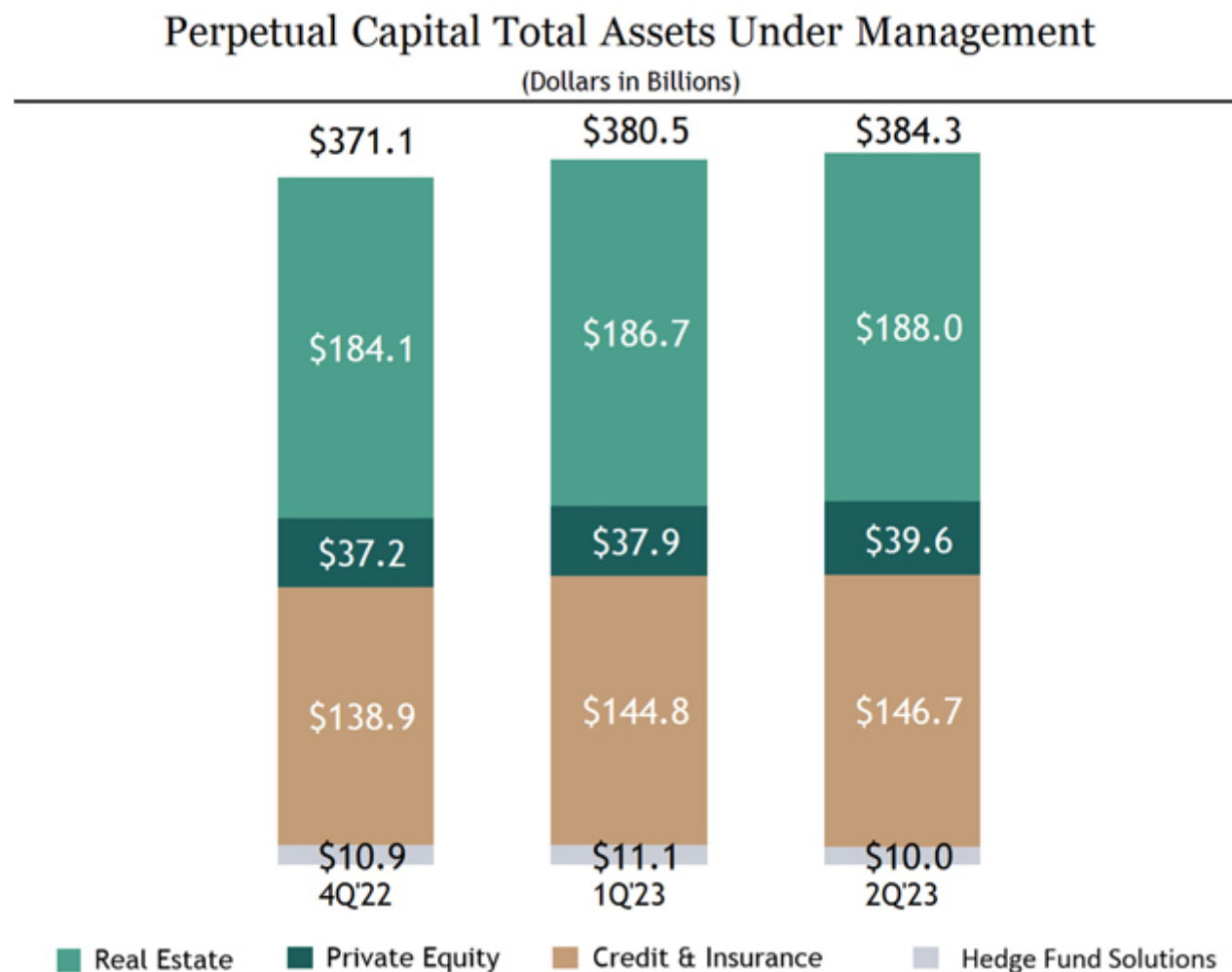
(Dollars in Billions)



Note: Totals may not add due to rounding.

Perpetual Capital

The following presents our Perpetual Capital Total Assets Under Management as of quarter end for each period:



Note: Totals may not add due to rounding.

Perpetual Capital Total Assets Under Management were \$384.3 billion as of June 30, 2023, an increase of \$3.8 billion, compared to \$380.5 billion as of March 31, 2023. Perpetual Capital Total Assets Under Management in our Credit & Insurance, Private Equity and Real Estate segments increased \$1.9 billion, \$1.7 billion and \$1.2 billion, respectively. Principal drivers of these increases were:

- In our Credit & Insurance segment, growth in BIS resulted in an increase of \$1.7 billion.
- In our Private Equity segment, growth in BIP resulted in an increase of \$907.2 million.
- In our Real Estate segment, growth in insurance capital managed in the Real Estate segment and growth in BXMT and BPP resulted in increases of \$2.2 billion, \$570.5 million and \$412.3 million, respectively. These increases were partially offset by a decrease in BREIT of \$1.9 billion.

Perpetual Capital Total Assets Under Management were \$384.3 billion as of June 30, 2023, an increase of \$13.2 billion, compared to \$371.1 billion as of December 31, 2022. Perpetual Capital Total Assets Under Management in our Credit & Insurance, Real Estate and Private Equity segments increased \$7.8 billion, \$3.8 billion and \$2.5 billion, respectively. Principal drivers of these increases were:

- In our Credit & Insurance segment, growth in BIS resulted in an increase of \$6.8 billion.
- In our Real Estate segment, growth in insurance capital managed in the Real Estate segment resulted in an increase of \$6.9 billion, partially offset by decreases of \$2.0 billion and \$747.8 million in BPP and BREIT, respectively.
- In our Private Equity segment, growth in BIP resulted in an increase of \$1.8 billion.

Investment Records

Fund returns information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone and is also not necessarily indicative of the future performance of any particular fund. An investment in Blackstone is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.

The following table presents the investment record of our significant carry/drawdown funds and selected perpetual capital strategies from inception through June 30, 2023:

Carry/Drawdown Funds

Fund (Investment Period Beginning Date / Ending Date) (a)	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)		
			Value	MOIC (c)	%	Value	MOIC (c)	Value	MOIC (c)	Realized	Total	
												Public
(Dollars/Euros in Thousands, Except Where Noted)												
Real Estate												
Pre-BREP	\$ 140,714	\$ —	\$ —	n/a	—	\$ 345,190	2.5x	\$ 345,190	2.5x	33%	33%	
BREP I (Sep 1994 / Oct 1996)	380,708	—	—	n/a	—	1,327,708	2.8x	1,327,708	2.8x	40%	40%	
BREP II (Oct 1996 / Mar 1999)	1,198,339	—	—	n/a	—	2,531,614	2.1x	2,531,614	2.1x	19%	19%	
BREP III (Apr 1999 / Apr 2003)	1,522,708	—	—	n/a	—	3,330,406	2.4x	3,330,406	2.4x	21%	21%	
BREP IV (Apr 2003 / Dec 2005)	2,198,694	—	19,634	n/a	—	4,641,310	1.7x	4,660,944	1.7x	12%	12%	
BREP V (Dec 2005 / Feb 2007)	5,539,418	—	5,571	n/a	—	13,463,448	2.3x	13,469,019	2.3x	11%	11%	
BREP VI (Feb 2007 / Aug 2011)	11,060,444	550,934	176,574	2.1x	71%	27,544,722	2.5x	27,721,296	2.5x	13%	13%	
BREP VII (Aug 2011 / Apr 2015)	13,501,324	1,440,313	2,565,307	0.7x	4%	28,208,993	2.4x	30,774,300	2.0x	22%	14%	
BREP VIII (Apr 2015 / Jun 2019)	16,596,674	2,221,028	13,808,278	1.5x	1%	21,623,193	2.5x	35,431,471	2.0x	28%	16%	
BREP IX (Jun 2019 / Aug 2022)	21,320,164	3,875,365	26,541,115	1.5x	1%	8,433,953	2.2x	34,975,068	1.6x	61%	24%	
*BREP X (Aug 2022 / Feb 2028)	30,498,731	28,904,123	1,693,146	1.1x	42%	—	n/a	1,693,146	1.1x	n/a	n/m	
Total Global BREP	\$ 103,957,918	\$ 36,991,763	\$ 44,809,625	1.4x	3%	\$ 111,450,537	2.4x	\$ 156,260,162	2.0x	18%	16%	
BREP Int'l (Jan 2001 / Sep 2005)	€ 824,172	€ —	€ —	n/a	—	€ 1,373,170	2.1x	€ 1,373,170	2.1x	23%	23%	
BREP Int'l II (Sep 2005 / Jun 2008) (e)	1,629,748	—	—	n/a	—	2,583,032	1.8x	2,583,032	1.8x	8%	8%	
BREP Europe III (Jun 2008 / Sep 2013)	3,205,420	394,520	196,294	0.4x	—	5,853,092	2.4x	6,049,386	2.0x	18%	13%	
BREP Europe IV (Sep 2013 / Dec 2016)	6,674,949	1,288,693	1,356,843	1.0x	—	9,936,953	1.9x	11,293,796	1.7x	19%	13%	
BREP Europe V (Dec 2016 / Oct 2019)	7,968,437	1,303,840	4,981,282	1.0x	—	6,694,372	3.9x	11,675,654	1.7x	42%	11%	
*BREP Europe VI (Oct 2019 / Apr 2025)	10,051,420	4,035,328	7,158,889	1.2x	—	3,424,218	2.6x	10,583,107	1.4x	72%	19%	
Total BREP Europe	€ 30,354,146	€ 7,022,381	€ 13,693,308	1.1x	—	€ 29,864,837	2.3x	€ 43,558,145	1.7x	17%	12%	

continued...

Fund (Investment Period Beginning Date / Ending Date) (a)	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)	
			Value	MOIC (c)	%	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
(Dollars/Euros in Thousands, Except Where Noted)											
Real Estate (continued)											
BREP Asia I (Jun 2013 / Dec 2017)	\$ 4,262,075	\$ 897,915	\$ 1,751,714	1.4x	23%	\$ 6,801,153	2.0x	\$ 8,552,867	1.8x	17%	12%
BREP Asia II (Dec 2017 / Mar 2022)	7,347,370	1,470,961	6,708,407	1.2x	3%	1,594,864	1.9x	8,303,271	1.3x	32%	7%
*BREP Asia III (Mar 2022 / Sep 2027)	8,221,870	7,194,247	999,298	1.0x	—	—	n/a	999,298	1.0x	n/a	-20%
Total BREP Asia	19,831,315	9,563,123	9,459,419	1.2x	7%	8,396,017	2.0x	17,855,436	1.5x	18%	10%
BREP Co-Investment (f)	7,298,869	32,106	1,031,360	2.2x	—	15,118,484	2.2x	16,149,844	2.2x	16%	16%
Total BREP	\$ 167,230,303	\$ 54,247,707	\$ 70,825,555	1.3x	3%	\$ 171,475,110	2.3x	\$ 242,300,665	1.9x	17%	15%
*BREDS High-Yield (Various) (g)	\$ 23,678,637	\$ 7,739,343	\$ 6,032,576	1.0x	—	\$ 17,805,349	1.3x	\$ 23,837,925	1.2x	10%	9%
Private Equity											
Corporate Private Equity											
BCP I (Oct 1987 / Oct 1993)	\$ 859,081	\$ —	\$ —	n/a	—	\$ 1,741,738	2.6x	\$ 1,741,738	2.6x	19%	19%
BCP II (Oct 1993 / Aug 1997)	1,361,100	—	—	n/a	—	3,268,627	2.5x	3,268,627	2.5x	32%	32%
BCP III (Aug 1997 / Nov 2002)	3,967,422	—	—	n/a	—	9,228,707	2.3x	9,228,707	2.3x	14%	14%
BCOM (Jun 2000 / Jun 2006)	2,137,330	24,575	16,329	n/a	—	2,981,999	1.4x	2,998,328	1.4x	6%	6%
BCP IV (Nov 2002 / Dec 2005)	6,773,182	195,824	28,708	n/a	—	21,694,051	2.9x	21,722,759	2.9x	36%	36%
BCP V (Dec 2005 / Jan 2011)	21,009,112	1,035,259	172,185	11.7x	100%	38,675,419	1.9x	38,847,604	1.9x	8%	8%
BCP VI (Jan 2011 / May 2016)	15,195,539	1,341,322	6,011,206	1.9x	28%	26,696,258	2.3x	32,707,464	2.2x	15%	13%
BCP VII (May 2016 / Feb 2020)	18,857,492	1,694,290	20,243,357	1.6x	23%	14,110,945	2.6x	34,354,302	1.9x	33%	14%
*BCP VIII (Feb 2020 / Feb 2026)	25,651,776	11,257,684	18,946,828	1.3x	6%	1,179,311	2.4x	20,126,139	1.3x	n/m	13%
BCP IX (TBD)	16,623,978	16,623,978	—	n/a	—	—	n/a	—	n/a	n/a	n/a
Energy I (Aug 2011 / Feb 2015)	2,441,558	174,492	516,882	1.6x	58%	4,166,580	2.0x	4,683,462	2.0x	12%	12%
Energy II (Feb 2015 / Feb 2020)	4,628,506	867,080	4,391,172	1.7x	63%	3,153,521	1.5x	7,544,693	1.6x	9%	8%
*Energy III (Feb 2020 / Feb 2026)	4,367,658	2,312,829	4,032,943	2.1x	24%	1,076,572	2.3x	5,109,515	2.2x	63%	43%
Energy IV (TBD)	2,054,592	2,054,592	—	n/a	—	—	n/a	—	n/a	n/a	n/a
BCP Asia I (Dec 2017 / Sep 2021)	2,438,028	418,459	2,785,974	1.5x	28%	1,787,587	4.9x	4,573,561	2.1x	96%	27%
*BCP Asia II (Sep 2021 / Sep 2027)	6,656,115	5,853,941	901,216	1.4x	14%	25	n/a	901,241	1.4x	n/a	n/m
Core Private Equity I (Jan 2017 / Mar 2021) (h)	4,761,605	1,161,678	7,265,690	1.9x	—	2,423,556	4.4x	9,689,246	2.2x	56%	19%
*Core Private Equity II (Mar 2021 / Mar 2026) (h)	8,205,237	5,752,381	2,861,516	1.2x	—	59,581	n/a	2,921,097	1.2x	n/a	9%
Total Corporate Private Equity	\$ 147,989,311	\$ 50,768,384	\$ 68,174,006	1.6x	18%	\$ 132,244,477	2.2x	\$ 200,418,483	1.9x	16%	15%

continued...

Fund (Investment Period Beginning Date / Ending Date) (a)	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)	
			Value	MOIC (c)	% Public	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
(Dollars/Euros in Thousands, Except Where Noted)											
Private Equity (continued)											
Tactical Opportunities											
*Tactical Opportunities (Various)	\$ 29,677,795	\$ 15,841,153	\$ 11,013,035	1.2x	10%	\$ 22,324,457	1.9x	\$ 33,337,492	1.6x	16%	11%
*Tactical Opportunities Co-Investment and Other (Various)	9,880,601	1,362,882	4,623,047	1.7x	7%	8,764,203	1.6x	13,387,250	1.6x	18%	17%
Total Tactical Opportunities	\$ 39,558,396	\$ 17,204,035	\$ 15,636,082	1.3x	9%	\$ 31,088,660	1.8x	\$ 46,724,742	1.6x	17%	12%
Growth											
*BXG I (Jul 2020 / Jul 2025)	\$ 5,056,267	\$ 1,204,757	\$ 3,597,195	1.0x	2%	\$ 406,582	3.2x	\$ 4,003,777	1.1x	n/m	-2%
BXG II (TBD)	4,057,253	4,057,253	—	n/a	—	—	n/a	—	n/a	n/a	n/a
Total Growth	\$ 9,113,520	\$ 5,262,010	\$ 3,597,195	1.0x	2%	\$ 406,582	3.2x	\$ 4,003,777	1.1x	n/m	-2%
Strategic Partners (Secondaries)											
Strategic Partners I-V (Various) (i)	\$ 11,035,527	\$ 628,775	\$ 342,849	n/a	—	\$ 16,541,714	n/a	\$ 16,884,563	1.7x	n/a	13%
Strategic Partners VI (Apr 2014 / Apr 2016) (i)	4,362,772	874,051	972,992	n/a	—	4,085,158	n/a	5,058,150	1.7x	n/a	14%
Strategic Partners VII (May 2016 / Mar 2019) (i)	7,489,970	1,705,043	4,300,584	n/a	—	6,260,527	n/a	10,561,111	2.0x	n/a	19%
Strategic Partners Real Assets II (May 2017 / Jun 2020) (i)	1,749,807	477,595	1,207,811	n/a	—	1,100,472	n/a	2,308,283	1.7x	n/a	17%
Strategic Partners VIII (Mar 2019 / Oct 2021) (i)	10,763,600	4,576,451	8,407,392	n/a	—	5,894,590	n/a	14,301,982	1.8x	n/a	35%
*Strategic Partners Real Estate, SMA and Other (Various) (i)	6,061,738	1,974,271	2,023,763	n/a	—	2,009,060	n/a	4,032,823	1.7x	n/a	17%
*Strategic Partners Infrastructure III (Jun 2020 / Jul 2024) (i)	3,250,100	1,310,498	1,365,189	n/a	—	239,153	n/a	1,604,342	1.5x	n/a	40%
*Strategic Partners IX (Oct 2021 / Jan 2027) (i)	19,492,126	12,287,157	4,340,449	n/a	—	538,872	n/a	4,879,321	1.2x	n/a	32%
*Strategic Partners GP Solutions (Jun 2021 / Dec 2026) (i)	2,045,211	1,013,668	659,731	n/a	—	—	n/a	659,731	1.2x	n/a	7%
Total Strategic Partners (Secondaries)	\$ 66,250,851	\$ 24,847,509	\$ 23,620,760	n/a	—	\$ 36,669,546	n/a	\$ 60,290,306	1.7x	n/a	15%
Life Sciences											
Clarus IV (Jan 2018 / Jan 2020)	\$ 910,000	\$ 95,412	\$ 878,772	1.5x	1%	\$ 299,296	2.0x	\$ 1,178,068	1.6x	24%	11%
*Bxls V (Jan 2020 / Jan 2025)	4,910,605	3,253,897	1,797,158	1.3x	4%	96,352	1.1x	1,893,510	1.3x	n/m	3%

continued...

Fund (Investment Period Beginning Date / Ending Date) (a)	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)	
			Value	MOIC (c)	Public	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
(Dollars/Euros in Thousands, Except Where Noted)											
Credit											
Mezzanine / Opportunistic I (Jul 2007 / Oct 2011)	\$ 2,000,000	\$ 97,114	\$ —	n/a	—	\$ 4,809,097	1.6x	\$ 4,809,097	1.6x	n/a	17%
Mezzanine / Opportunistic II (Nov 2011 / Nov 2016)	4,120,000	993,248	155,137	0.2x	—	6,588,424	1.6x	6,743,561	1.4x	n/a	10%
Mezzanine / Opportunistic III (Sep 2016 / Jan 2021)	6,639,133	905,741	2,549,757	1.0x	—	7,263,532	1.6x	9,813,289	1.4x	n/a	10%
*Mezzanine / Opportunistic IV (Jan 2021 / Jan 2026)	5,016,771	3,271,137	2,561,989	1.1x	1%	499,780	1.7x	3,061,769	1.1x	n/a	10%
Stressed / Distressed I (Sep 2009 / May 2013)	3,253,143	—	—	n/a	—	5,777,098	1.3x	5,777,098	1.3x	n/a	9%
Stressed / Distressed II (Jun 2013 / Jun 2018)	5,125,000	547,430	270,251	0.4x	—	5,311,039	1.2x	5,581,290	1.1x	n/a	1%
Stressed / Distressed III (Dec 2017 / Dec 2022)	7,356,380	1,979,950	3,158,178	1.0x	—	3,208,190	1.4x	6,366,368	1.1x	n/a	7%
Energy I (Nov 2015 / Nov 2018)	2,856,867	1,134,904	482,636	0.7x	—	3,001,007	1.8x	3,483,643	1.5x	n/a	10%
Energy II (Feb 2019 / Jun 2023)	3,616,081	1,599,068	2,085,432	1.1x	—	1,387,127	1.7x	3,472,559	1.2x	n/a	19%
*Green Energy III (May 2023 / May 2028)	5,940,534	5,895,199	46,650	1.0x	—	—	n/a	46,650	1.0x	n/a	n/m
European Senior Debt I (Feb 2015 / Feb 2019)	€ 1,964,689	€ 282,061	€ 632,260	0.7x	—	€ 2,561,141	1.4x	€ 3,193,401	1.2x	n/a	2%
European Senior Debt II (Jun 2019 / Jun 2023)	€ 4,088,344	€ 1,005,305	€ 4,258,397	1.0x	—	€ 1,765,451	1.9x	€ 6,023,848	1.2x	n/a	10%
Total Credit Drawdown Funds (j)	<u>\$ 52,829,568</u>	<u>\$ 17,828,307</u>	<u>\$ 16,645,736</u>	<u>0.9x</u>	<u>—</u>	<u>\$ 42,850,566</u>	<u>1.5x</u>	<u>\$ 59,496,302</u>	<u>1.3x</u>	<u>n/a</u>	<u>10%</u>

Selected Perpetual Capital Strategies (k)

Fund (Inception Year) (a)	Investment Strategy	Total AUM	Total Net Return (l)
(Dollars in Thousands, Except Where Noted)			
Real Estate			
BPP - Blackstone Property Partners (2013) (m)	Core+ Real Estate	\$ 71,011,944	9%
BREIT - Blackstone Real Estate Income Trust (2017) (n)	Core+ Real Estate	67,775,564	11%
<i>BREIT - Class I (o)</i>	<i>Core+ Real Estate</i>		12%
BXMT - Blackstone Mortgage Trust (2013) (p)	Real Estate Debt	6,170,531	6%
Private Equity			
BIP - Blackstone Infrastructure Partners (2019) (q)	Infrastructure	29,117,203	14%
Credit			
BXSL - Blackstone Secured Lending Fund (2018) (r)	U.S. Direct Lending	10,905,781	10%
BCRED - Blackstone Private Credit Fund (2021) (s)	U.S. Direct Lending	58,949,896	9%
<i>BCRED - Class I (t)</i>	<i>U.S. Direct Lending</i>		9%
Hedge Fund Solutions			
BSCH - Blackstone Strategic Capital Holdings (2014) (u)	GP Stakes	9,093,463	11%

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone.

n/m Not meaningful generally due to the limited time since initial investment.

n/a Not applicable.

SMA Separately managed account.

* Represents funds that are currently in their investment period.

(a) Excludes investment vehicles where Blackstone does not earn fees.

(b) Available Capital represents total investable capital commitments, including side-by-side, adjusted for certain expenses and expired or callable capital and may include leverage, less invested capital. This amount is not reduced by outstanding commitments to investments.

(c) Multiple of Invested Capital ("MOIC") represents carrying value, before management fees, expenses and Performance Revenues, divided by invested capital.

(d) Unless otherwise indicated, Net Internal Rate of Return ("IRR") represents the annualized inception to June 30, 2023 IRR on total invested capital based on realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues. IRRs are calculated using actual timing of limited partner cash flows. Initial inception date of cash flows may differ from the Investment Period Beginning Date.

(e) The 8% Realized Net IRR and 8% Total Net IRR exclude investors that opted out of the Hilton investment opportunity. Overall BREP International II performance reflects a 7% Realized Net IRR and a 7% Total Net IRR.

(f) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected is calculated by aggregating each co-investment's realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues.

(g) BREDS High-Yield represents the flagship real estate debt drawdown funds only.

(h) Blackstone Core Equity Partners is a core private equity strategy which invests with a more modest risk profile and longer hold period than traditional private equity.

(i) Strategic Partners' Unrealized Investment Value, Realized Investment Value, Total Investment Value, Total MOIC and Total Net IRRs are reported on a three-month lag and therefore do not include the impact of economic and market activities in the current quarter. Prior to June 30, 2023, the calculation of such metrics also incorporated investor cash flow information from the current quarter to the extent available. Effective June 30, 2023, such current quarter cash flow information is no longer incorporated. Committed

Capital and Available Capital continue to be presented as of the current quarter. We believe the updated presentation is more reflective of the Strategic Partners' investor experience. Realizations are treated as returns of capital until fully recovered and therefore Unrealized and Realized MOICs and Realized Net IRRs are not applicable. Effective June 30, 2023, Strategic Partners I-V and Strategic Partners Real Estate, SMA and Other amounts exclude investment vehicles where Blackstone does not earn fees, which were previously included.

- (j) Funds presented represent the flagship credit drawdown funds only. The Total Credit Net IRR is the combined IRR of the credit drawdown funds presented.
- (k) Represents the performance for select Perpetual Capital Strategies; strategies excluded consist primarily of (1) investment strategies that have been investing for less than one year, (2) perpetual capital assets managed for certain insurance clients, and (3) investment vehicles where Blackstone does not earn fees.
- (l) Unless otherwise indicated, Total Net Return represents the annualized inception to June 30, 2023 IRR on total invested capital based on realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues. IRRs are calculated using actual timing of investor cash flows. Initial inception date of cash flows occurred during the Inception Year.
- (m) BPP represents the aggregate Total Assets Under Management and Total Net Return of the BPP Platform, which comprises over 30 funds, co-investment and separately managed account vehicles. It includes certain vehicles managed as part of the BPP Platform but not classified as Perpetual Capital. As of June 30, 2023, these vehicles represented \$2.9 billion of Total Assets Under Management.
- (n) The BREIT Total Net Return reflects a per share blended return, assuming BREIT had a single share class, reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT. This return is not representative of the return experienced by any particular investor or share class. Total Net Return is presented on an annualized basis and is from January 1, 2017.
- (o) Represents the Total Net Return for BREIT's Class I shares, its largest share class. Performance varies by share class. Class I Total Net Return assumes reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT, Class I Total Net Return is presented on an annualized basis and is from January 1, 2017.
- (p) The BXMT Total Net Return reflects annualized market return of a shareholder invested in BXMT since inception, May 22, 2013, through June 30, 2023, assuming reinvestment of all dividends received during the period.
- (q) Including co-investment vehicles, BIP Total Assets Under Management is \$37.0 billion.
- (r) The BXSL Total Assets Under Management and Total Net Return are reported on a one-quarter lag. Refer to BXSL public filings for current quarter results. BXSL Total Net Return reflects the change in Net Asset Value ("NAV") per share, plus distributions per share (assuming dividends and distributions are reinvested in accordance with BXSL's dividend reinvestment plan) divided by the beginning NAV per share. Total Net Returns are presented on an annualized basis and are from November 20, 2018.
- (s) The BCRED Total Net Return reflects a per share blended return, assuming BCRED had a single share class, reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BCRED. This return is not representative of the return experienced by any particular investor or share class. Total Net Return is presented on an annualized basis and is from January 7, 2021. Total Assets Under Management reflects gross asset value plus amounts borrowed or available to be borrowed under certain credit facilities. BCRED net asset value as of June 30, 2023 was \$23.8 billion.
- (t) Represents the Total Net Return for BCRED's Class I shares, its largest share class. Performance varies by share class. Class I Total Net Return assumes reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BCRED. Class I Total Net Return is presented on an annualized basis and is from January 7, 2021.
- (u) BSCH represents the aggregate Total Assets Under Management and Total Net Return of BSCH I and BSCH II funds that invest as part of the GP Stakes strategy, which targets minority investments in the general partners of private equity and other private-market alternative asset management firms globally. Including co-investment vehicles that do not pay fees, BSCH Total Assets Under Management is \$10.0 billion.

Segment Analysis

Discussed below is our Segment Distributable Earnings for each of our segments. This information is reflected in the manner utilized by our senior management to make operating decisions, assess performance and allocate resources. References to “our” sectors or investments may also refer to portfolio companies and investments of the underlying funds that we manage.

Real Estate

The following table presents the results of operations for our Real Estate segment:

	Three Months Ended				Six Months Ended			
	June 30,		2023 vs. 2022		June 30,		2023 vs. 2022	
	2023	2022	\$	%	2023	2022	\$	%
(Dollars in Thousands)								
Management Fees, Net								
Base Management Fees	\$ 709,977	\$ 611,751	\$ 98,226	16%	\$ 1,415,364	\$ 1,191,937	\$ 223,427	19%
Transaction and Other Fees, Net	27,066	46,974	(19,908)	-42%	47,627	87,459	(39,832)	-46%
Management Fee Offsets	(8,307)	(689)	(7,618)	n/m	(18,764)	(1,649)	(17,115)	n/m
Total Management Fees, Net	728,736	658,036	70,700	11%	1,444,227	1,277,747	166,480	13%
Fee Related Performance Revenues	131,299	265,507	(134,208)	-51%	152,047	757,024	(604,977)	-80%
Fee Related Compensation	(199,006)	(273,893)	74,887	-27%	(336,616)	(618,735)	282,119	-46%
Other Operating Expenses	(71,949)	(88,329)	16,380	-19%	(146,130)	(154,332)	8,202	-5%
Fee Related Earnings	589,080	561,321	27,759	5%	1,113,528	1,261,704	(148,176)	-12%
Realized Performance Revenues	119,721	1,997,720	(1,877,999)	-94%	130,817	2,800,636	(2,669,819)	-95%
Realized Performance Compensation	(69,593)	(831,402)	761,809	-92%	(72,758)	(1,121,433)	1,048,675	-94%
Realized Principal Investment Income (Loss)	(70)	29,116	(29,186)	n/m	2,154	83,091	(80,937)	-97%
Net Realizations	50,058	1,195,434	(1,145,376)	-96%	60,213	1,762,294	(1,702,081)	-97%
Segment Distributable Earnings	\$ 639,138	\$ 1,756,755	\$ (1,117,617)	-64%	\$ 1,173,741	\$ 3,023,998	\$ (1,850,257)	-61%

n/m Not meaningful.

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Segment Distributable Earnings were \$639.1 million for the three months ended June 30, 2023, a decrease of \$1.1 billion, compared to \$1.8 billion for the three months ended June 30, 2022. The decrease in Segment Distributable Earnings was primarily attributable to a decrease of \$1.1 billion in Net Realizations, partially offset by an increase of \$27.8 million in Fee Related Earnings.

Our global opportunistic and core+ real estate portfolios are concentrated in high-conviction sectors where we see favorable long-term fundamentals, including certain sectors that have demonstrated outsized market rent growth. Notwithstanding this strength, the real estate market has been characterized by divergent performance across sectors. Weakening fundamentals persist in the office sector and traditional U.S. office buildings remain particularly challenged. Traditional U.S. office, however, represents less than 2% of the aggregate net asset value of our global opportunistic and core+ real estate portfolios. Increasing interest rates, continued economic uncertainty and capital markets volatility have contributed to relatively lower realization and deployment activity

in recent quarters, although overall realizations and deployment increased moderately in the second quarter as compared to the first quarter of 2023. Coupled with expectations of a more constrained financing market, these conditions are likely to continue to result in reduced realizations for a period of time, which would negatively impact Segment Distributable Earnings in our Real Estate segment. Nevertheless, we believe that in the context of decelerating inflation and more supportive markets, realizations should re-accelerate over time. Although deployment has been more challenging in recent quarters, we believe our real estate segment funds are well positioned to take advantage of deployment opportunities that arise.

Fundraising in the second quarter of 2023 remained positive despite a challenging market backdrop. Perpetual capital strategies, including BREIT, represent an increasing percentage of Total Assets Under Management in our Real Estate segment. While BREIT repurchase requests in June and July were materially down from their peak in January 2023, BREIT continued to experience net outflows in the second quarter. A continuation or worsening of the current environment, however, could further adversely affect net flows in certain perpetual capital strategies for an extended period of time. We believe the long-term growth trajectory remains positive and that strong investment performance and investor under-allocation to such strategies should drive flows over the long-term. See “Part I. Item 1A. Risk Factors — Risks Related to our Business — We have increasingly undertaken business initiatives to increase the number and type of investment products we offer to individual investors, which could expose us to new and greater levels of risk” in our Annual Report on Form 10-K for the year ended December 31, 2022.

Fee Related Earnings

Fee Related Earnings were \$589.1 million for the three months ended June 30, 2023, an increase of \$27.8 million, compared to \$561.3 million for the three months ended June 30, 2022. The increase in Fee Related Earnings was attributable to a decrease of \$74.9 million in Fee Related Compensation, an increase of \$70.7 million in Management Fees, Net and a decrease of \$16.4 million in Other Operating Expenses, partially offset by a decrease of \$134.2 million in Fee Related Performance Revenues.

Fee Related Compensation was \$199.0 million for the three months ended June 30, 2023, a decrease of \$74.9 million, compared to \$273.9 million for the three months ended June 30, 2022. The decrease was primarily due to a decrease in Fee Related Performance Revenues, partially offset by an increase in Management Fees, Net, both of which impact Fee Related Compensation.

Management Fees, Net were \$728.7 million for the three months ended June 30, 2023, an increase of \$70.7 million, compared to \$658.0 million for the three months ended June 30, 2022, primarily driven by an increase in Base Management Fees, partially offset by a decrease in Transaction and Other Fees, Net. Base Management Fees increased \$98.2 million primarily due to Fee-Earning Assets Under Management growth in BREP and BREDS. Transaction and Other Fees, Net decreased \$19.9 million primarily due to a decrease in acquisition fees.

Other Operating Expenses were \$71.9 million for three months ended June 30, 2023, a decrease of \$16.4 million, compared to \$88.3 million for three months ended June 30, 2022. The decrease was primarily due to professional fees and travel and entertainment.

Fee Related Performance Revenues were \$131.3 million for the three months ended June 30, 2023, a decrease of \$134.2 million, compared to \$265.5 million for the three months ended June 30, 2022. The decrease was primarily due to lower Fee Related Performance Revenues in BREIT.

Net Realizations

Net Realizations were \$50.1 million for the three months ended June 30, 2023, a decrease of \$1.1 billion, compared to \$1.2 billion for the three months ended June 30, 2022. The decrease in Net Realizations was primarily attributable to a decrease of \$1.9 billion in Realized Performance Revenues, partially offset by a decrease of \$761.8 million in Realized Performance Compensation.

Realized Performance Revenues were \$119.7 million for the three months ended June 30, 2023, a decrease of \$1.9 billion, compared to \$2.0 billion for the three months ended June 30, 2022. The decrease was primarily due to lower Realized Performance Revenues in BREP.

Realized Performance Compensation was \$69.6 million for the three months ended June 30, 2023, a decrease of \$761.8 million, compared to \$831.4 million for the three months ended June 30, 2022. The decrease was primarily due to the decrease in Realized Performance Revenues.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Segment Distributable Earnings were \$1.2 billion for the six months ended June 30, 2023, a decrease of \$1.9 billion, compared to \$3.0 billion for the six months ended June 30, 2022. The decrease in Segment Distributable Earnings was attributable to decreases of \$1.7 billion in Net Realizations and \$148.2 million in Fee Related Earnings.

Fee Related Earnings

Fee Related Earnings were \$1.1 billion for the six months ended June 30, 2023, a decrease of \$148.2 million, compared to \$1.3 billion for the six months ended June 30, 2022. The decrease in Fee Related Earnings was attributable to a decrease of \$605.0 million in Fee Related Performance Revenues, partially offset by a decrease of \$282.1 million in Fee Related Compensation and an increase of \$166.5 million in Management Fees, Net.

Fee Related Performance Revenues were \$152.0 million for the six months ended June 30, 2023, a decrease of \$605.0 million, compared to \$757.0 million for the six months ended June 30, 2022. The decrease was primarily due to lower Fee Related Performance Revenues in BREIT.

Fee Related Compensation was \$336.6 million for the six months ended June 30, 2023, a decrease of \$282.1 million, compared to \$618.7 million for the six months ended June 30, 2022. The decrease was primarily due to a decrease in Fee Related Performance Revenues, partially offset by an increase in Management Fees, Net, both of which impact Fee Related Compensation.

Management Fees, Net were \$1.4 billion for the six months ended June 30, 2023, an increase of \$166.5 million, compared to \$1.3 billion for the six months ended June 30, 2022, primarily driven by an increase in Base Management Fees. Base Management Fees increased \$223.4 million primarily due to Fee-Earning Assets Under Management growth in BREP and BREDS.

Net Realizations

Net Realizations were \$60.2 million for the six months ended June 30, 2023, a decrease of \$1.7 billion, compared to \$1.8 billion for the six months ended June 30, 2022. The decrease in Net Realizations was attributable to a decrease of \$2.7 billion in Realized Performance Revenues, partially offset by a decrease of \$1.0 billion in Realized Performance Compensation.

Realized Performance Revenues were \$130.8 million for the six months ended June 30, 2023, a decrease of \$2.7 billion, compared to \$2.8 billion for the six months ended June 30, 2022. The decrease was primarily due to lower Realized Performance Revenues in BREP.

Realized Performance Compensation was \$72.8 million for the six months ended June 30, 2023, a decrease of \$1.0 billion, compared to \$1.1 billion for the six months ended June 30, 2022. The decrease was primarily due to the decrease in Realized Performance Revenues.

Fund Returns

Fund return information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone and is also not necessarily indicative of the future performance of any particular fund. An investment in Blackstone is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.

The following table presents the internal rates of return, except where noted, of our significant real estate funds:

Fund (a)	Three Months Ended June 30,				Six Months Ended June 30,				June 30, 2023 Inception to Date			
	2023		2022		2023		2022		Realized		Total	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net
BREP VII (b)	-8%	-6%	1%	1%	-15%	-12%	9%	7%	29%	22%	21%	14%
BREP VIII (b)	-	-1%	-2%	-2%	-2%	-2%	12%	10%	35%	28%	22%	16%
BREP IX (b)	1%	-	-1%	-1%	1%	-	18%	14%	89%	61%	34%	24%
BREP Europe IV (b)(c)	-3%	-3%	-2%	-2%	-6%	-6%	2%	-	27%	19%	19%	13%
BREP Europe V (b)(c)	-1%	-1%	-	-	-3%	-3%	6%	5%	51%	42%	16%	11%
BREP Europe VI (b)(c)	4%	2%	1%	-	8%	5%	11%	8%	97%	72%	30%	19%
BREP Asia I (b)	-1%	-	-3%	-3%	-1%	-1%	-	-	25%	17%	18%	12%
BREP Asia II (b)	-1%	-1%	-4%	-4%	-2%	-	-	-1%	47%	32%	11%	7%
BREP Asia III	-	-4%	n/a	n/a	3%	-7%	n/a	n/a	n/a	n/a	-	-20%
BREP Co-Investment (b)(d)	2%	2%	-	-	3%	2%	22%	21%	18%	16%	18%	16%
BPP (e)	1%	1%	2%	1%	-2%	-2%	12%	11%	n/a	n/a	11%	9%
BREIT (f)	n/a	2%	n/a	2%	n/a	1%	n/a	7%	n/a	n/a	n/a	11%
BREIT - Class I (g)	n/a	2%	n/a	2%	n/a	1%	n/a	7%	n/a	n/a	n/a	12%
BREDS High-Yield (h)	3%	2%	-2%	-2%	4%	3%	-	-1%	14%	10%	13%	9%
BXMT (i)	n/a	20%	n/a	-11%	n/a	5%	n/a	-7%	n/a	n/a	n/a	6%

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone.

n/m Not meaningful generally due to the limited time since initial investment.

n/a Not applicable.

(a) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and Performance Revenues. Excludes investment vehicles where Blackstone does not earn fees.

(b) Fund return information for the BREP funds for the three months ended March 31, 2023 previously presented in our Quarterly Report on Form 10-Q for such period reflected computational errors that resulted in the presentation of annualized returns instead of quarterly returns. The internal rates of return (gross and net) for such period for such funds were as follows: BREP VII (-7%, -6%), BREP VIII (-2%, -2%), BREP IX (—, —), BREP Europe IV (-3%, -3%), BREP Europe V (-2%, -2%), BREP Europe VI (4%, 2%), BREP Asia I (-1%, -1%), BREP Asia II (—, 1%), and BREP Co-Investment (1%, 1%).

(c) Euro-based internal rates of return.

(d) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected is calculated by aggregating each co-investment's realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues.

- (e) The BPP platform, which comprises over 30 funds, co-investment and separately managed account vehicles, represents the Core+ real estate funds which invest with a more modest risk profile and lower leverage.
- (f) Reflects a per share blended return for each respective period, assuming BREIT had a single share class, reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT. These returns are not representative of the returns experienced by any particular investor or share class. Inception to date returns are presented on an annualized basis and are from January 1, 2017.
- (g) Represents the Total Net Return for BREIT's Class I shares, its largest share class. Performance varies by share class. Class I Total Net Return assumes reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT. Inception to date return is from January 1, 2017.
- (h) BREDS High-Yield represents the flagship real estate debt drawdown funds only. Inception to date returns are from July 1, 2009.
- (i) Reflects annualized return of a shareholder invested in BXMT as of the beginning of each period presented, assuming reinvestment of all dividends received during the period, and net of all fees and expenses incurred by BXMT. Return incorporates the closing NYSE stock price as of each period end. Inception to date returns are from May 22, 2013.

Funds With Closed Investment Periods as of June 30, 2023

The Real Estate segment has twelve funds with closed investment periods as of June 30, 2023: BREP IX, BREP VIII, BREP VII, BREP VI, BREP V, BREP IV, BREP Europe V, BREP Europe IV, BREP Europe III, BREP Asia II, BREP Asia I and BREDS III. As of June 30, 2023, BREP VII, BREP VI, BREP V, BREP IV, BREP Europe IV and BREP Europe III were above their carried interest thresholds (i.e., the preferred return payable to its limited partners before the general partner is eligible to receive carried interest) and would have been above their carried interest thresholds even if all remaining investments were valued at zero. BREP IX, BREP VIII, BREP Europe V, BREP Asia II, BREP Asia I and BREDS III were above their carried interest thresholds. Funds are considered above their carried interest thresholds based on the aggregate fund position, although individual limited partners may be below their respective carried interest thresholds in certain funds.

Private Equity

The following table presents the results of operations for our Private Equity segment:

	Three Months Ended June 30,		2023 vs. 2022		Six Months Ended June 30,		2023 vs. 2022	
	2023	2022	\$	%	2023	2022	\$	%
(Dollars in Thousands)								
Management and Advisory Fees, Net								
Base Management Fees	\$ 443,012	\$ 433,459	\$ 9,553	2%	\$ 894,622	\$ 854,931	\$ 39,691	5%
Transaction, Advisory and Other Fees, Net	48,825	27,551	21,274	77%	63,609	40,209	23,400	58%
Management Fee Offsets	(766)	(23,157)	22,391	-97%	(2,076)	(50,299)	48,223	-96%
Total Management and Advisory Fees, Net	491,071	437,853	53,218	12%	956,155	844,841	111,314	13%
Fee Related Performance Revenues	-	-	-	n/a	-	(648)	648	-100%
Fee Related Compensation	(155,680)	(152,622)	(3,058)	2%	(317,306)	(303,672)	(13,634)	4%
Other Operating Expenses	(74,403)	(83,233)	8,830	-11%	(151,166)	(150,977)	(189)	-
Fee Related Earnings	260,988	201,998	58,990	29%	487,683	389,544	98,139	25%
Realized Performance Revenues	147,176	122,884	24,292	20%	646,498	573,122	73,376	13%
Realized Performance Compensation	(62,641)	(57,380)	(5,261)	9%	(295,575)	(264,083)	(31,492)	12%
Realized Principal Investment Income	3,967	8,904	(4,937)	-55%	36,856	74,342	(37,486)	-50%
Net Realizations	88,502	74,408	14,094	19%	387,779	383,381	4,398	1%
Segment Distributable Earnings	\$ 349,490	\$ 276,406	\$ 73,084	26%	\$ 875,462	\$ 772,925	\$ 102,537	13%

n/m Not meaningful.

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Segment Distributable Earnings were \$349.5 million for the three months ended June 30, 2023, an increase of \$73.1 million, or 26%, compared to \$276.4 million for the three months ended June 30, 2022. The increase in Segment Distributable Earnings was attributable to increases of \$59.0 million in Fee Related Earnings and \$14.1 million in Net Realizations.

Our Private Equity segment has benefited from our thematic investing approach, including our recent focus on sectors such as digital infrastructure and energy transition. Energy transition investments were a substantial driver of appreciation in the segment in the second quarter, particularly in corporate private equity. These sectors have also been active investment areas for BIP, one of our fastest growing strategies. As inflation in the U.S. has decelerated, overall margins in the corporate private equity portfolio have expanded modestly. Wage inflation, while moderating, continues to put some pressure on profits margins of certain private equity portfolio companies, particularly in labor intensive businesses. Continued economic uncertainty contributed to muted realizations in the second quarter, although we have seen some recent acceleration in deployment. Nonetheless, we expect that any meaningful increase in deployment in our Private Equity segment would be tied to an overall improvement in capital markets conditions and market sentiment. Difficult market conditions (and lower realizations) have pressured investors' ability to allocate to private equity strategies and contributed to an already difficult fundraising environment. Given these near-term headwinds, fundraising for our flagship corporate private equity fund has remained challenging.

Fee Related Earnings

Fee Related Earnings were \$261.0 million for the three months ended June 30, 2023, an increase of \$59.0 million, or 29%, compared to \$202.0 million for the three months ended June 30, 2022. The increase in Fee Related Earnings was primarily attributable to an increase of \$53.2 million in Management and Advisory Fees, Net, and a decrease of \$8.8 million in Other Operating Expenses.

Management and Advisory Fees, Net were \$491.1 million for the three months ended June 30, 2023, an increase of \$53.2 million, compared to \$437.9 million for the three months ended June 30, 2022, primarily driven by a decrease in Management Fee Offsets and increases in Transaction, Advisory and Other Fees, Net and Base Management Fees. Management Fee Offsets decreased \$22.4 million primarily due to a reduction in Management Fee Offsets in from Strategic Partners IX. Transaction, Advisory and Other Fees, Net increased \$21.3 million primarily due to deal activity in BXCM. Base Management Fees increased \$9.6 million primarily due to (a) additional commitments from limited partners to Strategic Partners IX and Strategic Partners GP Solutions and the commencement of Strategic Partners Real Estate VIII's investment period in the second quarter of 2022, and (b) Fee-Earning Assets Under Management Growth in BIP.

Other Operating Expenses were \$74.4 million for the three months ended June 30, 2023, a decrease of \$8.8 million, compared to \$83.2 million for the three months ended June 30, 2022. The decrease was primarily due to professional fees.

Net Realizations

Net Realizations were \$88.5 million for the three months ended June 30, 2023, an increase of \$14.1 million, or 19%, compared to \$74.4 million for the three months ended June 30, 2022. The increase in Net Realizations was primarily attributable to an increase of \$24.3 million in Realized Performance Revenues.

Realized Performance Revenues were \$147.2 million for the three months ended June 30, 2023, an increase of \$24.3 million, compared to \$122.9 million for the three months ended June 30, 2022. The increase was primarily due to higher realized performance revenues in corporate private equity, partially offset by lower realized performance revenues in Tactical Opportunities.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Segment Distributable Earnings were \$875.5 million for the six months ended June 30, 2023, an increase of \$102.5 million, or 13%, compared to \$772.9 million for the six months ended June 30, 2022. The increase in Segment Distributable Earnings was attributable to increases of \$98.1 million in Fee Related Earnings and \$4.4 million in Net Realizations.

Fee Related Earnings

Fee Related Earnings were \$487.7 million for the six months ended June 30, 2023, an increase of \$98.1 million, or 25%, compared to \$389.5 million for the six months ended June 30, 2022. The increase in Fee Related Earnings was attributable to an increase of \$111.3 million in Management and Advisory Fees, Net, partially offset by an increase of \$13.6 million in Fee Related Compensation.

Management and Advisory Fees, Net were \$956.2 million for the six months ended June 30, 2023, an increase of \$111.3 million, compared to \$844.8 million for the six months ended June 30, 2022, primarily driven by a decrease in Management Fee Offsets and increases in Base Management Fees and Transaction, Advisory and Other Fees, Net. Management Fee Offsets decreased \$48.2 million primarily due to a reduction in Management Fee Offsets in Strategic Partners IX. Base Management Fees increased \$39.7 million primarily due to (a) additional commitments from limited partners to Strategic Partners IX and Strategic Partners GP Solutions and the commencement of Strategic Partners Real Estate VIII's investment period in the second quarter of 2022, and (b) Fee-Earning Assets Under Management Growth in BIP. Transaction, Advisory and Other Fees, Net increased \$23.4 million primarily due to deal activity in BXCM.

Fee Related Compensation was \$317.3 million for the six months ended June 30, 2023, an increase of \$13.6 million, compared to \$303.7 million for the six months ended June 30, 2022. The increase was primarily due to an increase in Management Fees, Net, on which a portion of Fee Related Compensation is based.

Net Realizations

Net Realizations were \$387.8 million for the six months ended June 30, 2023, an increase of \$4.4 million, compared to \$383.4 million for the six months ended June 30, 2022. The increase in Net Realizations was attributable to an increase of \$73.4 million in Realized Performance Revenues, partially offset by a decrease of \$37.5 million in Realized Principal Investment Income and an increase of \$31.5 million in Realized Performance Compensation.

Realized Performance Revenues were \$646.5 million for the six months ended June 30, 2023, an increase of \$73.4 million, compared to \$573.1 million for the six months ended June 30, 2022. The increase was primarily due to higher Realized Performance Revenues in corporate private equity, partially offset by lower Realized Performance Revenues in Tactical Opportunities and Strategic Partners.

Realized Principal Investment Income was \$36.9 million for the six months ended June 30, 2023, a decrease of \$37.5 million, compared to \$74.3 million for the six months ended June 30, 2022. The decrease was primarily due to lower Realized Principal Investment Income in corporate private equity and Tactical Opportunities.

Realized Performance Compensation was \$295.6 million for the six months ended June 30, 2023, an increase of \$31.5 million, compared to \$264.1 million for the six months ended June 30, 2022. The increase was primarily due to an increase in Realized Performance Revenues.

Fund Returns

Fund returns information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone and is also not necessarily indicative of the future performance of any particular fund. An investment in Blackstone is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.

The following table presents the internal rates of return of our significant private equity funds:

Fund (a)	Three Months Ended June 30,				Six Months Ended June 30,				June 30, 2023 Inception to Date			
	2023		2022		2023		2022		Realized		Total	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net
BCP VI	3%	3%	-6%	-6%	5%	4%	-3%	-2%	20%	15%	17%	13%
BCP VII	4%	4%	-10%	-9%	9%	8%	-10%	-9%	42%	33%	20%	14%
BCP VIII	2%	1%	-4%	-5%	5%	2%	-1%	-2%	n/m	n/m	24%	13%
BEP I	7%	6%	5%	4%	-9%	-8%	32%	25%	15%	12%	15%	12%
BEP II	6%	2%	6%	6%	6%	4%	25%	24%	13%	9%	12%	8%
BEP III	13%	10%	-4%	-4%	23%	18%	5%	2%	91%	63%	65%	43%
BCP Asia I	-	-	-26%	-25%	-3%	-3%	-33%	-31%	128%	96%	40%	27%
BCEP I (b)	-2%	-2%	-	-	-1%	-1%	5%	4%	62%	56%	22%	19%
BCEP II (b)	2%	1%	3%	1%	7%	5%	5%	3%	n/a	n/a	15%	9%
Tactical Opportunities	2%	-	-2%	-3%	4%	1%	-	-1%	20%	16%	15%	11%
Tactical Opportunities Co-Investment and Other	1%	1%	-	-	3%	4%	-	2%	19%	18%	20%	17%
BXG I	-2%	-2%	-8%	-8%	-2%	-3%	-14%	-13%	n/m	n/m	4%	-2%
Strategic Partners VI (c)	1%	1%	-1%	-2%	-1%	-1%	-1%	-1%	n/a	n/a	18%	14%
Strategic Partners VII (c)	-	-1%	1%	1%	1%	-	4%	4%	n/a	n/a	23%	19%
Strategic Partners Real Assets II (c)	17%	15%	10%	9%	18%	15%	12%	11%	n/a	n/a	21%	17%
Strategic Partners VIII (c)	-	-	5%	5%	2%	1%	12%	11%	n/a	n/a	44%	35%
Strategic Partners Real Estate, SMA and Other (c)	1%	-	8%	7%	-1%	-1%	24%	22%	n/a	n/a	19%	17%
Strategic Partners Infrastructure III (c)	3%	2%	22%	19%	5%	2%	39%	32%	n/a	n/a	64%	40%
Strategic Partners IX (c)	13%	10%	n/m	n/m	15%	10%	n/m	n/m	n/a	n/a	52%	32%
Strategic Partners GP Solutions (c)	-7%	-7%	11%	9%	-7%	-7%	47%	39%	n/a	n/a	14%	7%
BIP	3%	2%	-4%	-3%	-	-	9%	7%	n/a	n/a	19%	14%
Clarus IV	-5%	-5%	3%	2%	2%	1%	3%	2%	30%	24%	19%	11%
BXLS V	-	-2%	6%	4%	6%	2%	1%	-3%	n/m	n/m	16%	3%

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone.

n/m Not meaningful generally due to the limited time since initial investment.

n/a Not applicable.

SMA Separately managed account.

(a) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and Performance Revenues. Excludes investment vehicles where Blackstone does not earn fees.

(b) BCEP is a core private equity strategy which invests with a more modest risk profile and longer hold period than traditional private equity.

- (c) Strategic Partners' gross and net returns are reported on a three-month lag and therefore do not include the impact of economic and market activities in the current quarter. Prior to June 30, 2023, the calculation of such metrics also incorporated investor cash flow information from the current quarter to the extent available. Effective June 30, 2023, such current quarter cash flow information is no longer incorporated. We believe the updated presentation is more reflective of the Strategic Partners' investor experience. Prior periods have been recast. Realizations are treated as returns of capital until fully recovered and therefore Unrealized and Realized MOICs and Realized Net IRRs are not applicable. Effective June 30, 2023, Strategic Partners I-V and Strategic Partners Real Estate, SMA and Other amounts exclude investment vehicles where Blackstone does not earn fees, which were previously included.

Funds With Closed Investment Periods as of June 30, 2023

The corporate private equity funds within the Private Equity segment have nine funds with closed investment periods: BCP IV, BCP V, BCP VI, BCP VII, BCOM, BEP I, BEP II, BCEP I and BCP Asia I. As of June 30, 2023, BCP IV was above its carried interest threshold (i.e., the preferred return payable to its limited partners before the general partner is eligible to receive carried interest) and would still be above its carried interest threshold even if all remaining investments were valued at zero. BCP V is comprised of two fund classes, the BCP V "main fund" and BCP V-AC fund. Within these fund classes, the general partner is subject to equalization such that (a) the general partner accrues carried interest when the respective carried interest for either fund class is positive and (b) the general partner realizes carried interest so long as clawback obligations, if any, for either of the respective fund classes are fully satisfied. BCP V, BCP VI, BCP VII, BCOM, BEP I, BEP II, BCEP I and BCP Asia were above their respective carried interest thresholds. Funds are considered above their carried interest thresholds based on the aggregate fund position, although individual limited partners may be below their respective carried interest thresholds in certain funds. We are entitled to retain previously realized carried interest up to 20% of BCOM's net gains. As a result, Performance Revenues are recognized from BCOM on current period gains and losses.

The Tactical Opportunities funds within the Private Equity segment have various funds with closed investment periods, including but not limited to: BTOF-POOL, BTOF-POOL II, and BTOF-POOL III, which are each above their carried interest thresholds based on aggregate fund position. Strategic Partners funds within the Private Equity segment have various funds with closed investment periods, including but not limited to: Strategic Partners Real Assets II, Strategic Partners VIII and Strategic Partners Real Estate VII, which are above their respective carried interest thresholds based on aggregate fund position. Certain Strategic Partners funds with closed investment periods do not generate carried interest for Blackstone as agreed to at the time the Strategic Partners business was acquired. The Blackstone Life Sciences funds within the Private Equity segment has one fund with a closed investment period: Clarus IV, which was above its carried interest threshold.

Credit & Insurance

The following table presents the results of operations for our Credit & Insurance segment:

	Three Months Ended				Six Months Ended			
	June 30,		2023 vs. 2022		June 30,		2023 vs. 2022	
	2023	2022	\$	%	2023	2022	\$	%
(Dollars in Thousands)								
Management Fees, Net								
Base Management Fees	\$ 335,308	\$ 306,589	\$ 28,719	9%	\$ 662,087	\$ 599,034	\$ 63,053	11%
Transaction and Other Fees, Net	15,002	7,117	7,885	111%	23,453	16,514	6,939	42%
Management Fee Offsets	(1,056)	(1,165)	109	-9%	(2,157)	(2,784)	627	-23%
Total Management Fees, Net	349,254	312,541	36,713	12%	683,383	612,764	70,619	12%
Fee Related Performance Revenues	135,439	81,086	54,353	67%	262,935	148,282	114,653	77%
Fee Related Compensation	(168,234)	(137,035)	(31,199)	23%	(332,233)	(264,379)	(67,854)	26%
Other Operating Expenses	(81,375)	(63,882)	(17,493)	27%	(155,613)	(121,049)	(34,564)	29%
Fee Related Earnings	235,084	192,710	42,374	22%	458,472	375,618	82,854	22%
Realized Performance Revenues	42,344	78,973	(36,629)	-46%	167,525	109,716	57,809	53%
Realized Performance Compensation	(17,571)	(36,109)	18,538	-51%	(74,343)	(49,495)	(24,848)	50%
Realized Principal Investment Income (Loss)	(19,356)	7,019	(26,375)	n/m	(13,347)	29,800	(43,147)	n/m
Net Realizations	5,417	49,883	(44,466)	-89%	79,835	90,021	(10,186)	-11%
Segment Distributable Earnings	\$ 240,501	\$ 242,593	\$ (2,092)	-1%	\$ 538,307	\$ 465,639	\$ 72,668	16%

n/m Not meaningful.

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Segment Distributable Earnings were \$240.5 million for the three months ended June 30, 2023, a decrease of \$2.1 million, compared to \$242.6 million for the three months ended June 30, 2022. The decrease in Segment Distributable Earnings was attributable to a decrease of \$44.5 million in Net Realizations, partially offset by an increase of \$42.4 million in Fee Related Earnings.

The performance of our credit funds has generally benefited from a higher interest rate environment as a substantial majority of the portfolio is floating rate. Longer-term structural shifts in the lending market, combined with a more constrained financing market, have contributed and are likely to continue to contribute to attractive and sizeable deployment opportunities for our credit funds as banks and other originators seek capital and borrowers seek alternative financing sources. Additionally, we continue to see opportunities for growth in our insurance and energy transition strategies. Fundraising in our Credit & Insurance segment, including in our perpetual capital strategies, has been positively impacted by these trends. Nevertheless, a higher cost of capital as a result of historically high interest rates may negatively impact the free cash flow and credit quality of certain borrowers and increase the potential for defaults. Heightened input and wage costs also continue to put some profit margin pressures on certain of our Credit & Insurance segment investments even as overall inflation in the U.S. has decelerated. A period of significant market dislocation could limit the liquidity of certain assets traded in the credit markets. This would impact our funds' ability to sell such assets at attractive prices or in a timely manner.

Perpetual capital strategies, including BCRED, represent an increasing percentage of Total Assets Under Management in our Credit & Insurance segment. Compelling private credit fundamentals contributed to an acceleration of BCRED inflows in the second quarter, with inflows representing the highest quarter since the third quarter of 2022. We believe the long-term growth trajectory remains positive and that strong investment performance and investor under-allocation to such private wealth strategies should continue to drive flows over the long-term. See “Item 1A. Risk Factors – Risks Related to Our Business – We have increasingly undertaken business initiatives to increase the number and type of investment products we offer to individual investors, which could expose us to new and greater levels of risk” in our Annual Report on Form 10-K for the year ended December 31, 2022.

Fee Related Earnings

Fee Related Earnings were \$235.1 million for the three months ended June 30, 2023, an increase of \$42.4 million, or 22%, compared to \$192.7 million for the three months ended June 30, 2022. The increase in Fee Related Earnings was primarily attributable to increases of \$54.4 million in Fee Related Performance Revenues and \$36.7 million in Management Fees, Net, partially offset by increases of \$31.2 million in Fee Related Compensation and \$17.5 million in Other Operating Expenses.

Fee Related Performance Revenues were \$135.4 million for the three months ended June 30, 2023, an increase of \$54.4 million, compared to \$81.1 million for the three months ended June 30, 2022. The increase was primarily due to performance and higher Fee-Earning Assets Under Management in BCRED.

Management Fees, Net were \$349.3 million for the three months ended June 30, 2023, an increase of \$36.7 million, compared to \$312.5 million for the three months ended June 30, 2022, primarily driven by an increase in Base Management Fees. Base Management Fees increased \$28.7 million primarily due to inflows from Fee-Earning Assets Under Management in BCRED and BIS.

Fee Related Compensation was \$168.2 million for the three months ended June 30, 2023, an increase of \$31.2 million, compared to \$137.0 million for the three months ended June 30, 2022. The increase was primarily due to increases in Management Fees, Net and Fee Related Performance Revenues, both of which impact Fee Related Compensation.

Other Operating Expenses were \$81.4 million for the three months ended June 30, 2023, an increase of \$17.5 million, compared to \$63.9 million for the three months ended June 30, 2022. The increase was primarily due to technology-related expenses, as well as travel and entertainment and occupancy costs.

Net Realizations

Net Realizations were \$5.4 million for the three months ended June 30, 2023, a decrease of \$44.5 million, compared to \$49.9 million for the three months ended June 30, 2022. The decrease in Net Realizations was primarily attributable to decreases of \$36.6 million in Realized Performance Revenues and \$26.4 million in Realized Principal Investment Income (Loss), partially offset by a decrease of \$18.5 million in Realized Performance Compensation.

Realized Performance Revenues were \$42.3 million for the three months ended June 30, 2023, a decrease of \$36.6 million, compared to \$79.0 million for the three months ended June 30, 2022. The decrease was primarily attributable to lower realized performance revenues in our energy and mezzanine funds.

Realized Principal Investment Income (Loss) was \$(19.4) million for the three months ended June 30, 2023, a decrease of \$26.4 million, compared to \$7.0 million for the three months ended June 30, 2022. The decrease was primarily due to an increase in realized principal investment loss in BIS.

Realized Performance Compensation was \$17.6 million for the three months ended June 30, 2023, a decrease of \$18.5 million, compared to \$36.1 million for the three months ended June 30, 2022. The decrease was primarily due to the decrease in Realized Performance Revenues.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Segment Distributable Earnings were \$538.3 million for the six months ended June 30, 2023, an increase of \$72.7 million, or 16%, compared to \$465.6 million for the six months ended June 30, 2022. The increase in Segment Distributable Earnings was primarily attributable to an increase of \$82.9 million in Fee Related Earnings, partially offset by a decrease of \$10.2 million in Net Realizations.

Fee Related Earnings

Fee Related Earnings were \$458.5 million for the six months ended June 30, 2023, an increase of \$82.9 million, or 22%, compared to \$375.6 million for the six months ended June 30, 2022. The increase in Fee Related Earnings was primarily attributable to increases of \$114.7 million in Fee Related Performance Revenues and \$70.6 million in Management Fees, Net, partially offset by increases of \$67.9 million in Fee Related Compensation and \$34.6 million in Other Operating Expenses.

Fee Related Performance Revenues were \$262.9 million for the six months ended June 30, 2023, an increase of \$114.7 million, compared to \$148.3 million for the six months ended June 30, 2022. The increase was primarily due to performance and higher Fee-Earning Assets Under Management in BCRED.

Management Fees, Net were \$683.4 million for the six months ended June 30, 2023, an increase of \$70.6 million, compared to \$612.8 million for the six months ended June 30, 2022, primarily driven by an increase in Base Management Fees. Base Management Fees increased \$63.1 million primarily due to inflows from Fee-Earning Assets Under Management in BCRED and BIS.

Fee Related Compensation was \$332.2 million for the six months ended June 30, 2023, an increase of \$67.9 million, compared to \$264.4 million for the six months ended June 30, 2022. The increase was primarily due to increases in Management Fees, Net and Fee Related Performance Revenues, both of which impact Fee Related Compensation.

Other Operating Expenses were \$155.6 million for the six months ended June 30, 2023, an increase of \$34.6 million, compared to \$121.0 million for the six months ended June 30, 2022. The increase was primarily due to technology-related expenses, as well as travel and entertainment and occupancy costs.

Net Realizations

Net Realizations were \$79.8 million for the six months ended June 30, 2023, a decrease of \$10.2 million, compared to \$90.0 million for the six months ended June 30, 2022. The decrease in Net Realizations was attributable to a decrease of \$43.1 million in Realized Principal Investment Income (Loss) and an increase of \$24.8 million in Realized Performance Compensation, partially offset by an increase of \$57.8 million in Realized Performance Revenues.

Realized Principal Investment Income (Loss) was \$(13.3) million for the six months ended June 30, 2023, a decrease of \$43.1 million, compared to \$29.8 million for the six months ended June 30, 2022. The decrease was primarily due to an increase in realized principal investment loss in BIS.

Realized Performance Compensation was \$74.3 million for the six months ended June 30, 2023, an increase of \$24.8 million, compared to \$49.5 million for the six months ended June 30, 2022. The increase was primarily due to the increase in Realized Performance Revenues.

Realized Performance Revenues were \$167.5 million for the six months ended June 30, 2023, an increase of \$57.8 million, compared to \$109.7 million for the six months ended June 30, 2022. The increase was primarily due to higher realized performance revenues in our energy and mezzanine funds.

Composite Returns

Composite returns information is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The composite returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone and is also not necessarily indicative of the future results of any particular fund or composite. An investment in Blackstone is not an investment in any of our funds or composites. There can be no assurance that any of our funds or composites or our other existing and future funds or composites will achieve similar returns.

The following table presents the return information for the Private Credit and Liquid Credit composites:

Composite (a)	Three Months Ended				Six Months Ended				June 30, 2023	
	June 30,		June 30,		June 30,		June 30,		Inception to Date	
	2023	2022	2023	2022	2023	2022	2023	2022	Gross	Net
Private Credit (b)	3%	3%	-	-1%	7%	5%	2%	-	11%	7%
Liquid Credit (b)	3%	3%	-5%	-6%	6%	6%	-6%	-6%	5%	4%

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone.

- (a) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and Performance Allocations, net of tax advances.
- (b) Private Credit returns include mezzanine lending funds and middle market direct lending funds (including BXSL and BCRED), stressed/distressed strategies (including stressed/distressed funds and credit alpha strategies) and energy strategies. Liquid Credit returns include CLOs, closed-ended funds, open-ended funds and separately managed accounts. Only fee-earning funds exceeding \$100 million of fair value at the beginning of each respective quarter-end are included. Funds in liquidation, funds investing primarily in investment grade corporate credit and asset-based finance funds are excluded. Blackstone Funds that were contributed to BXC as part of Blackstone's acquisition of BXC in March 2008 and the pre-acquisition date performance for funds and vehicles acquired by BXC subsequent to March 2008, are also excluded. Private Credit and Liquid Credit's inception to date returns are from December 31, 2005.

Operating Metrics

The following table presents information regarding our Invested Performance Eligible Assets Under Management:

	Invested Performance Eligible Assets Under Management		Estimated % Above High Water Mark/Hurdle (a)	
	As of June 30,		As of June 30,	
	2023	2022	2023	2022
Credit & Insurance (b)	\$ 84,451,519	\$ 80,993,494	93%	92%

(Dollars in Thousands)

- (a) Estimated % Above High Water Mark/Hurdle represents the percentage of Invested Performance Eligible Assets Under Management that as of the dates presented would earn performance fees when the applicable Credit & Insurance managed fund has positive investment performance relative to a hurdle, where applicable. Incremental positive performance in the applicable Blackstone Funds may cause additional assets to reach their respective High Water Mark or clear a hurdle return, thereby resulting in an increase in Estimated % Above High Water Mark/Hurdle.

(b) For the Credit & Insurance managed funds, at June 30, 2023, the incremental appreciation needed for the 7% of Invested Performance Eligible Assets Under Management below their respective High Water Marks/Hurdles to reach their respective High Water Marks/Hurdles was \$2.2 billion, a decrease of \$(18.3) million, compared to \$2.3 billion at June 30, 2022. Of the Invested Performance Eligible Assets Under Management below their respective High Water Marks/Hurdles as of June 30, 2023, 52% were within 5% of reaching their respective High Water Mark.

Hedge Fund Solutions

The following table presents the results of operations for our Hedge Fund Solutions segment:

	Three Months Ended				Six Months Ended			
	June 30,		2023 vs. 2022		June 30,		2023 vs. 2022	
	2023	2022	\$	%	2023	2022	\$	%
(Dollars in Thousands)								
Management Fees, Net								
Base Management Fees	\$ 132,312	\$ 145,077	\$ (12,765)	-9%	\$ 268,083	\$ 290,123	\$ (22,040)	-8%
Transaction and Other Fees, Net	1,842	3,450	(1,608)	-47%	3,756	4,919	(1,163)	-24%
Management Fee Offsets	(29)	(40)	11	-28%	(31)	(109)	78	-72%
Total Management Fees, Net	134,125	148,487	(14,362)	-10%	271,808	294,933	(23,125)	-8%
Fee Related Compensation	(45,888)	(57,863)	11,975	-21%	(91,624)	(105,098)	13,474	-13%
Other Operating Expenses	(29,639)	(26,066)	(3,573)	14%	(56,105)	(49,250)	(6,855)	14%
Fee Related Earnings	58,598	64,558	(5,960)	-9%	124,079	140,585	(16,506)	-12%
Realized Performance Revenues	79,182	7,197	71,985	n/m	85,109	36,110	48,999	136%
Realized Performance Compensation	(28,565)	(2,083)	(26,482)	n/m	(31,718)	(11,083)	(20,635)	186%
Realized Principal Investment Income (Loss)	7,998	(1,530)	9,528	n/m	10,567	13,371	(2,804)	-21%
Net Realizations	58,615	3,584	55,031	n/m	63,958	38,398	25,560	67%
Segment Distributable Earnings	\$ 117,213	\$ 68,142	\$ 49,071	72%	\$ 188,037	\$ 178,983	\$ 9,054	5%

n/m Not meaningful.

Three Months Ended June 30, 2023 Compared to Three Months Ended June 30, 2022

Segment Distributable Earnings were \$117.2 million for the three months ended June 30, 2023, an increase of \$49.1 million, or 72%, compared to \$68.1 million for the three months ended June 30, 2022. The increase in Segment Distributable Earnings was attributable to an increase of \$55.0 million in Net Realizations, partially offset by a decrease of \$6.0 million in Fee Related Earnings.

Our Hedge Fund Solutions segment funds continued to navigate liquid market volatility in the second quarter of 2023. The overwhelming majority of Hedge Fund Solutions strategies had positive performance in the second quarter of 2023, with significantly less volatility than the broader markets. Segment Distributable Earnings in the Hedge Fund Solutions segment would likely be negatively impacted, however, by a significant or sustained weak market environment or decline in asset prices, including as a result of concerns over macroeconomic factors. In addition, while certain of our strategies are designed to benefit from a high interest rate environment, in an environment concurrently characterized by high interest rates and weak equity markets, it may be difficult for funds in certain strategies to exceed interest rate-based performance hurdles to which such funds are subject. This would negatively impact our Segment Distributable Earnings.

Despite significant volatility in recent quarters, overall in recent years markets have experienced relatively low volatility, which has at times resulted in certain investors reallocating capital away from traditional hedge fund strategies. To the extent markets experience a prolonged period of low volatility and outperform our hedge fund strategies, investors may seek to reallocate capital away from traditional hedge fund strategies, which could negatively impact net flows in our Hedge Fund Solutions segment. Conversely, outperformance by our Hedge Fund Solutions strategies in a weak market environment has in some cases resulted in such strategies representing an increasing portion of the value of certain investors' portfolios, which may limit such investors' ability to allocate additional capital to certain funds in the segment, or result in such investors seeking to withdraw capital from such funds. The Hedge Fund Solutions segment operates multiple business lines, manages strategies that are both long and short asset classes and generates a majority of its revenue through management fees. In that regard, the segment's revenues depend in part on our ability to successfully grow such existing, diverse business lines and strategies and to identify and scale new ones to meet evolving investor appetites. In recent years we have shifted the mix of our product offerings to include more products whose performance-based fees represent a more significant proportion of the fees earned from such products than has historically been the case.

Fee Related Earnings

Fee Related Earnings were \$58.6 million for the three months ended June 30, 2023, a decrease of \$6.0 million, compared to \$64.6 million for the three months ended June 30, 2022. The decrease in Fee Related Earnings was primarily attributable to decreases of \$14.4 million in Management Fees, Net and \$12.0 million in Fee Related Compensation.

Management Fees, Net were \$134.1 million for the three months ended June 30, 2023, a decrease of \$14.4 million, compared to \$148.5 million for the three months ended June 30, 2022, primarily driven by a decrease in Base Management Fees. Base Management Fees decreased \$12.8 million primarily due to a decrease in Fee-Earning Assets Under Management in commingled products and liquid and specialized solutions.

Fee Related Compensation were \$45.9 million for the three months ended June 30, 2023, a decrease of \$12.0 million, compared to \$57.9 million for the three months ended June 30, 2022. The decrease was primarily due to a decrease in Management Fees, Net, on which a portion of Fee Related Compensation is based.

Net Realizations

Net Realizations were \$58.6 million for the three months ended June 30, 2023, an increase of \$55.0 million, compared to \$3.6 million for the three months ended June 30, 2022. The increase in Net Realizations was primarily attributable to increases of \$72.0 million in Realized Performance Revenues and \$9.5 million in Realized Principal Investment Income, partially offset by an increase of \$26.5 million in Realized Performance Compensation.

Realized Performance Revenues were \$79.2 million for the three months ended June 30, 2023, an increase of \$72.0 million, compared to \$7.2 million for the three months ended June 30, 2022. The increase was primarily driven by increased Realized Performance Revenues in liquid and specialized solutions.

Realized Principal Investment Income was \$8.0 million for the three months ended June 30, 2023, an increase of \$9.5 million, compared to \$(1.5) million for the three months ended June 30, 2022. The increase was primarily due to increased Realized Principal Investment Income in liquid and specialized solutions.

Six Months Ended June 30, 2023 Compared to Six Months Ended June 30, 2022

Segment Distributable Earnings were \$188.0 million for the six months ended June 30, 2023, an increase of \$9.1 million, compared to \$179.0 million for the six months ended June 30, 2022. The increase in Segment Distributable Earnings was attributable to an increase of \$25.6 million in Net Realizations, partially offset by a decrease of \$16.5 million in Fee Related Earnings.

Fee Related Earnings

Fee Related Earnings were \$124.1 million for the six months ended June 30, 2023, a decrease of \$16.5 million, compared to \$140.6 million for the six months ended June 30, 2022. The decrease in Fee Related Earnings was primarily attributable to a decrease of \$23.1 million in Management Fees, Net, partially offset by a decrease of \$13.5 million in Fee Related Compensation.

Management Fees, Net were \$271.8 million for the six months ended June 30, 2023, a decrease of \$23.1 million, compared to \$294.9 million for the six months ended June 30, 2022, primarily due to a decrease in Base Management Fees. Base Management Fees decreased \$22.0 million primarily driven by a decrease in Fee-Earning Assets Under Management in commingled products and liquid and specialized solutions.

Fee Related Compensation was \$91.6 million for the six months ended June 30, 2023, a decrease of \$13.5 million, compared to \$105.1 million for the six months ended June 30, 2022. The decrease was primarily due to a decrease in Management Fees, Net, on which a portion of Fee Related Compensation is based.

Net Realizations

Net Realizations were \$64.0 million for the six months ended June 30, 2023, an increase of \$25.6 million, or 67%, compared to \$38.4 million for the six months ended June 30, 2022. The increase in Net Realizations was attributable to an increase of \$49.0 million in Realized Performance Revenues, partially offset by an increase of \$20.6 million in Realized Performance Compensation.

Realized Performance Revenues were \$85.1 million for the six months ended June 30, 2023, an increase of \$49.0 million, compared to \$36.1 million for the six months ended June 30, 2022. The increase was primarily due to reduced Realized Performance Revenues in liquid and specialized solutions offset by a decrease in customized solutions.

Realized Performance Compensation was \$31.7 million for the six months ended June 30, 2023, an increase of \$20.6 million, compared to \$11.1 million for the six months ended June 30, 2022. The increase was primarily due to the increase in Realized Performance Revenues.

Composite Returns

Composite returns information is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The composite returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone and is also not necessarily indicative of the future results of any particular fund or composite. An investment in Blackstone is not an investment in any of our funds or composites. There can be no assurance that any of our funds or composites or our other existing and future funds or composites will achieve similar returns.

The following table presents the return information of the BAAM Principal Solutions Composite:

Composite	Three				Six				Average Annual Returns (a)							
	Months Ended				Months Ended				Periods Ended							
	June 30,				June 30,				June 30, 2023							
	2023		2022		2023		2022		One Year		Three Year		Five Year		Historical	
Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	Gross	Net	
BAAM Principal Solutions Composite (b)	2%	2%	1%	-	3%	2%	2%	1%	6%	5%	8%	7%	6%	5%	7%	6%

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone.

- (a) Composite returns present a summarized asset-weighted return measure to evaluate the overall performance of the applicable class of Blackstone Funds.
- (b) BAAM's Principal Solutions ("BPS") Composite covers the period from January 2000 to present, although BAAM's inception date is September 1990. The BPS Composite includes only BAAM-managed commingled and customized multi-manager funds and accounts and does not include BAAM's individual investor solutions (liquid alternatives), strategic capital (seeding and GP minority stakes), strategic opportunities (co-invests), and advisory (non-discretionary) platforms, except for investments by BPS funds directly into those platforms. BAAM-managed funds in liquidation and, in the case of net returns, non-fee-paying assets are also excluded. The funds/accounts that comprise the BPS Composite are not managed within a single fund or account and are managed with different mandates. There is no guarantee that BAAM would have made the same mix of investments in a stand-alone fund/account. The BPS Composite is not an investible product and, as such, the performance of the BPS Composite does not represent the performance of an actual fund or account. The historical return is from January 1, 2000.

Operating Metrics

The following table presents information regarding our Invested Performance Eligible Assets Under Management:

	Invested Performance Eligible Assets Under Management		Estimated % Above High Water Mark/ Benchmark (a)	
	As of June 30,		As of June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
Hedge Fund Solutions Managed Funds (b)	\$ 50,436,939	\$ 48,902,089	80%	64%

- (a) Estimated % Above High Water Mark/Benchmark represents the percentage of Invested Performance Eligible Assets Under Management that as of the dates presented would earn performance fees when the applicable Hedge Fund Solutions managed fund has positive investment performance relative to a benchmark, where applicable. Incremental positive performance in the applicable Blackstone Funds may cause additional assets to reach their respective High Water Mark or clear a benchmark return, thereby resulting in an increase in Estimated % Above High Water Mark/Benchmark.
- (b) For the Hedge Fund Solutions managed funds, at June 30, 2023, the incremental appreciation needed for the 20% of Invested Performance Eligible Assets Under Management below their respective High Water Marks/Benchmarks to reach their respective High Water Marks/Benchmarks was \$640.5 million, a decrease of \$(193.6) million, compared to \$834.1 million at June 30, 2022. Of the Invested Performance Eligible Assets Under Management below their respective High Water Marks/Benchmarks as of June 30, 2023, 73% were within 5% of reaching their respective High Water Mark.

Non-GAAP Financial Measures

These non-GAAP financial measures are presented without the consolidation of any Blackstone Funds that are consolidated into the Condensed Consolidated Financial Statements. Consequently, all non-GAAP financial measures exclude the assets, liabilities and operating results related to the Blackstone Funds. See "— Key Financial Measures and Indicators" for our definitions of Distributable Earnings, Segment Distributable Earnings, Fee Related Earnings and Adjusted EBITDA.

The following table is a reconciliation of Net Income (Loss) Attributable to Blackstone Inc. to Distributable Earnings, Total Segment Distributable Earnings, Fee Related Earnings and Adjusted EBITDA:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
Net Income (Loss) Attributable to Blackstone Inc.	\$ 601,274	\$ (29,393)	\$ 687,086	\$ 1,187,481
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	495,309	(35,521)	552,009	1,023,792
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	89,436	(216,707)	164,305	(332)
Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	17,688	25,875	10,988	30,927
Net Income (Loss)	1,203,707	(255,746)	1,414,388	2,241,868
Provision for Taxes	223,269	36,514	270,944	519,795
Net Income (Loss) Before Provision for Taxes	1,426,976	(219,232)	1,685,332	2,761,663
Transaction-Related Charges (a)	2,228	25,141	10,849	50,474
Amortization of Intangibles (b)	7,412	17,044	18,753	34,088
Impact of Consolidation (c)	(107,124)	190,832	(175,293)	(30,595)
Unrealized Performance Revenues (d)	(114,379)	3,467,668	644,937	2,174,618
Unrealized Performance Allocations Compensation (e)	54,155	(1,386,543)	(259,094)	(914,259)
Unrealized Principal Investment (Income) Loss (f)	(160,702)	203,288	318,418	176,530
Other Revenues (g)	31,718	(155,704)	45,898	(228,523)
Equity-Based Compensation (h)	249,755	195,644	517,889	397,189
Administrative Fee Adjustment (i)	2,413	2,476	4,860	4,961
Taxes and Related Payables (j)	(180,380)	(354,789)	(351,385)	(502,441)
Distributable Earnings	1,212,072	1,985,825	2,461,164	3,923,705
Taxes and Related Payables (j)	180,380	354,789	351,385	502,441
Net Interest and Dividend (Income) Loss (k)	(46,110)	3,282	(37,002)	15,399
Total Segment Distributable Earnings	1,346,342	2,343,896	2,775,547	4,441,545
Realized Performance Revenues (l)	(388,423)	(2,206,774)	(1,029,949)	(3,519,584)
Realized Performance Compensation (m)	178,370	926,974	474,394	1,446,094
Realized Principal Investment Income (n)	7,461	(43,509)	(36,230)	(200,604)
Fee Related Earnings	\$ 1,143,750	\$ 1,020,587	\$ 2,183,762	\$ 2,167,451
Adjusted EBITDA Reconciliation				
Distributable Earnings	\$ 1,212,072	\$ 1,985,825	\$ 2,461,164	\$ 3,923,705
Interest Expense (o)	107,130	69,425	211,339	136,027
Taxes and Related Payables (j)	180,380	354,789	351,385	502,441
Depreciation and Amortization (p)	24,100	15,644	47,275	29,960
Adjusted EBITDA	\$ 1,523,682	\$ 2,425,683	\$ 3,071,163	\$ 4,592,133

(a) This adjustment removes Transaction-Related Charges, which are excluded from Blackstone's segment presentation. Transaction-Related Charges arise from corporate actions including acquisitions, divestitures, and Blackstone's initial public offering. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs and any gains or losses associated with these corporate actions.

- (b) This adjustment removes the amortization of transaction-related intangibles, which are excluded from Blackstone's segment presentation.
- (c) This adjustment reverses the effect of consolidating Blackstone Funds, which are excluded from Blackstone's segment presentation. This adjustment includes the elimination of Blackstone's interest in these funds and the removal of amounts associated with the ownership of Blackstone consolidated operating partnerships held by non-controlling interests.
- (d) This adjustment removes Unrealized Performance Revenues on a segment basis. The Segment Adjustment represents the add back of performance revenues earned from consolidated Blackstone Funds which have been eliminated in consolidation.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
GAAP Unrealized Performance Allocations	\$ 114,395	\$ (3,467,668)	\$ (644,817)	\$ (2,174,618)
Segment Adjustment	(16)	—	(120)	—
Unrealized Performance Revenues	<u>\$ 114,379</u>	<u>\$ (3,467,668)</u>	<u>\$ (644,937)</u>	<u>\$ (2,174,618)</u>

- (e) This adjustment removes Unrealized Performance Allocations Compensation.
- (f) This adjustment removes Unrealized Principal Investment Income (Loss) on a segment basis. The Segment Adjustment represents (1) the add back of Principal Investment Income, including general partner income, earned from consolidated Blackstone Funds which have been eliminated in consolidation, and (2) the removal of amounts associated with the ownership of Blackstone consolidated operating partnerships held by non-controlling interests.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
GAAP Unrealized Principal Investment Income (Loss)	\$ 164,089	\$ (500,490)	\$ (327,328)	\$ (426,529)
Segment Adjustment	(3,387)	297,202	8,910	249,999
Unrealized Principal Investment Income (Loss)	<u>\$ 160,702</u>	<u>\$ (203,288)</u>	<u>\$ (318,418)</u>	<u>\$ (176,530)</u>

- (g) This adjustment removes Other Revenues on a segment basis. The Segment Adjustment represents (1) the add back of Other Revenues earned from consolidated Blackstone Funds which have been eliminated in consolidation, and (2) the removal of certain Transaction-Related Charges.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
GAAP Other Revenue	\$ (31,664)	\$ 155,588	\$ (45,818)	\$ 228,457
Segment Adjustment	(54)	116	(80)	66
Other Revenues	<u>\$ (31,718)</u>	<u>\$ 155,704</u>	<u>\$ (45,898)</u>	<u>\$ 228,523</u>

- (h) This adjustment removes Equity-Based Compensation on a segment basis.
- (i) This adjustment adds an amount equal to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units. The administrative fee is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone's segment presentation.
- (j) Taxes represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and adjusted to exclude the tax impact of any divestitures. For interim periods, taxes are calculated using the preferred annualized effective tax rate approach. Related Payables represent tax-related payables including the amount payable under the Tax Receivable Agreement. See "— Key Financial Measures and Indicators — Distributable Earnings" for the full definition of Taxes and Related Payables.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
Taxes	\$ 156,956	\$ 324,954	\$ 307,958	\$ 449,599
Related Payables	23,424	29,835	43,427	52,842
Taxes and Related Payables	\$ 180,380	\$ 354,789	\$ 351,385	\$ 502,441

- (k) This adjustment removes Interest and Dividend Revenue less Interest Expense on a segment basis. The Segment Adjustment represents (1) the add back of Interest and Dividend Revenue earned from consolidated Blackstone Funds which have been eliminated in consolidation, and (2) the removal of interest expense associated with the Tax Receivable Agreement.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in Thousands)			
GAAP Interest and Dividend Revenue	\$ 148,505	\$ 62,075	\$ 238,990	\$ 116,560
Segment Adjustment	4,735	4,068	9,351	4,068
Interest and Dividend Revenue	153,240	66,143	248,341	120,628
GAAP Interest Expense	108,096	69,642	212,537	136,389
Segment Adjustment	(966)	(217)	(1,198)	(362)
Interest Expense	107,130	69,425	211,339	136,027
Net Interest and Dividend Income (Loss)	\$ 46,110	\$ (3,282)	\$ 37,002	\$ (15,399)

- (l) This adjustment removes the total segment amount of Realized Performance Revenues.
- (m) This adjustment removes the total segment amount of Realized Performance Compensation.
- (n) This adjustment removes the total segment amount of Realized Principal Investment Income.
- (o) This adjustment adds back Interest Expense on a segment basis, excluding interest expense related to the Tax Receivable Agreement.
- (p) This adjustment adds back Depreciation and Amortization on a segment basis.

The following tables are a reconciliation of Total GAAP Investments to Net Accrued Performance Revenues. Total GAAP Investments and Net Accrued Performance Revenues consist of the following:

	June 30,	
	2023	2022
	(Dollars in Thousands)	
Investments of Consolidated Blackstone Funds	\$ 5,490,773	\$ 3,764,850
Equity Method Investments		
Partnership Investments	5,585,603	5,446,688
Accrued Performance Allocations	11,496,244	13,544,855
Corporate Treasury Investments	707,079	810,672
Other Investments	3,768,922	3,756,693
Total GAAP Investments	\$ 27,048,621	\$ 27,323,758
Accrued Performance Allocations - GAAP	\$ 11,496,244	\$ 13,544,855
Impact of Consolidation (a)	—	12,475
Due from Affiliates - GAAP (b)	197,998	136,631
Less: Net Realized Performance Revenues (c)	(283,131)	(262,083)
Less: Accrued Performance Compensation - GAAP (d)	(4,941,915)	(5,955,982)
Net Accrued Performance Revenues	\$ 6,469,196	\$ 7,475,896

- (a) This adjustment adds back investments in consolidated Blackstone Funds which have been eliminated in consolidation.
- (b) Represents GAAP accrued performance revenue recorded within Due from Affiliates.
- (c) Represents Performance Revenues realized but not yet distributed as of the reporting date and are included in Distributable Earnings in the period they are realized.
- (d) Represents GAAP accrued performance compensation associated with Accrued Performance Allocations and is recorded within Accrued Compensation and Benefits and Due to Affiliates.

Liquidity and Capital Resources

General

Blackstone's business model derives revenue primarily from third party Assets Under Management. Blackstone is not a capital or balance sheet intensive business and targets operating expense levels such that total management and advisory fees exceed total operating expenses each period. As a result, we require limited capital resources to support the working capital or operating needs of our businesses. We draw primarily on the long-term committed capital of our limited partner investors to fund the investment requirements of the Blackstone Funds and use our own realizations and cash flows to invest in growth initiatives, make commitments to our own funds, where our minimum general partner commitments are generally less than 5% of the limited partner commitments of a fund, and pay dividends to stockholders and distributions to holders of Holdings Units.

Fluctuations in our statement of financial condition result primarily from activities of the Blackstone Funds that are consolidated as well as business transactions, such as the issuance of senior notes. The majority economic ownership interests of such consolidated Blackstone Funds are reflected as Redeemable Non-Controlling Interests in Consolidated Entities, and Non-Controlling Interests in Consolidated Entities in the Consolidated Financial Statements. The consolidation of these Blackstone Funds has no net effect on Blackstone's Net Income or Equity. Additionally, fluctuations in our statement of financial condition also include appreciation or depreciation in Blackstone investments in the non-consolidated Blackstone Funds, additional investments and redemptions of such interests in the non-consolidated Blackstone Funds and the collection of receivables related to management and advisory fees.

Total Assets were \$41.6 billion as of June 30, 2023, a decrease of \$941.4 million, from December 31, 2022. The decrease in Total Assets was principally due to a decrease of \$1.3 billion in total assets attributable to consolidated operating partnerships, partially offset by an increase of \$284.6 million in total assets attributable to consolidated Blackstone Funds. The decrease in total assets attributable to consolidated operating partnerships was primarily due to decreases of \$971.8 million in Cash and Cash Equivalents and \$970.7 million in Investments, respectively. The decrease in Cash and Cash Equivalents was primarily due to ongoing operating activities including the payoff at maturity of Blackstone's 4.750% senior note due February 15, 2023. The decrease in Investments was primarily due to unrealized depreciation across our Real Estate segment and sales of investments within Corporate Treasury Investments. The increase in total assets attributable to consolidated Blackstone Funds was primarily due to an increase of \$354.2 million in Investments. The increase in Investments was primarily due to the consolidation of one CLO and unrealized appreciation across our Private Equity segment.

Total Liabilities were \$22.5 billion as of June 30, 2023, a decrease of \$350.9 million, from December 31, 2022. The decrease in Total Liabilities was principally due to a decrease of \$745.9 million in total liabilities attributable to consolidated operating partnerships, partially offset by an increase of \$393.6 million in total liabilities attributable to consolidated Blackstone Funds. The decrease in total liabilities attributable to consolidated operating partnerships was primarily due to decreases of \$415.9 million in Accrued Compensation and Benefits and \$314.0 million in Loans Payable. The decrease in Accrued Compensation and Benefits was primarily due to a decrease in performance compensation. The decrease in Loans Payable was primarily due to the payoff at maturity of senior notes, partially offset by the consolidation of one Blackstone operating partnership. The increase in total liabilities attributable to consolidated Blackstone Funds was primarily due to an increase of \$264.2 million in Loans Payable. The increase in Loans Payable was primarily due to the consolidation of one CLO.

In light of the disruption to the U.S. regional banking system during the six months ended June 30, 2023, Blackstone assessed its exposure and determined that it had no material exposure to such banks. Blackstone has taken mitigating actions to reduce the limited and isolated areas of exposure identified and continues to monitor developments.

Sources and Uses of Liquidity

We have multiple sources of liquidity to meet our capital needs, including annual cash flows, accumulated earnings in our businesses, the proceeds from our issuances of senior notes, liquid investments we hold on our balance sheet and access to our \$4.135 billion committed revolving credit facility. As of June 30, 2023, Blackstone had \$3.3 billion in Cash and Cash Equivalents, \$707.1 million invested in Corporate Treasury Investments and \$3.8 billion in Other Investments (which included \$3.4 billion of liquid investments), against \$10.7 billion in borrowings from our bond issuances, and no borrowings outstanding under our revolving credit facility.

In addition to the cash we received from our notes offerings and availability under our revolving credit facility, we expect to receive (a) cash generated from operating activities, (b) Performance Revenue realizations, and (c) realizations on the fund investments that we make. The amounts received from these three sources in particular may vary substantially from year to year and quarter to quarter depending on the frequency and size of realization events or net returns experienced by our investment funds. Our available capital could be adversely affected if there are prolonged periods of few substantial realizations from our investment funds accompanied by substantial capital calls for new investments from those investment funds. Therefore, Blackstone's commitments to our funds are taken into consideration when managing our overall liquidity and cash position.

We expect that our primary liquidity needs will be cash to (a) provide capital to facilitate the growth of our existing businesses, which principally includes funding our general partner and co-investment commitments to our funds, (b) provide capital for business expansion, (c) pay operating expenses, including cash compensation to our employees and other obligations as they arise, (d) fund modest capital expenditures, (e) repay borrowings and related interest costs, (f) pay income taxes, (g) repurchase shares of our common stock and Blackstone Holdings Partnership Units pursuant to our repurchase program and (h) pay dividends to our stockholders and distributions to the holders of Blackstone Holdings Partnership Units. For a tabular presentation of Blackstone’s contractual obligations and the expected timing of such see “— Contractual Obligations.”

Capital Commitments

Our own capital commitments to our funds, the funds we invest in and our investment strategies as of June 30, 2023 consisted of the following:

Fund	Blackstone and General Partner (a)		Senior Managing Directors and Certain Other Professionals (b)	
	Original Commitment	Remaining Commitment	Original Commitment	Remaining Commitment
(Dollars in Thousands)				
Real Estate				
BREP VI	\$ 750,000	\$ 36,809	\$ 150,000	\$ 12,270
BREP VII	300,000	31,843	100,000	10,614
BREP VIII	300,000	41,613	100,000	13,871
BREP IX	300,000	54,549	100,000	18,183
BREP X	300,000	285,361	100,000	95,120
BREP Europe III	100,000	11,257	35,000	3,752
BREP Europe IV	130,000	22,477	43,333	7,492
BREP Europe V	150,000	25,647	43,333	7,409
BREP Europe VI	130,000	52,892	43,333	17,631
BREP Europe VII	130,000	130,000	43,333	43,333
BREP Asia I	50,392	10,342	16,797	3,447
BREP Asia II	70,707	14,452	23,569	4,817
BREP Asia III	81,078	70,036	27,026	23,345
BREDS III	50,000	13,499	16,667	4,500
BREDS IV	50,000	15,910	49,113	15,628
BREDS V	50,000	50,000	49,660	49,660
BPP	312,821	32,132	—	—
Other (c)	29,597	8,720	—	—
Total Real Estate	3,284,595	907,539	941,164	331,072

continued...

Fund	Blackstone and General Partner (a)		Senior Managing Directors and Certain Other Professionals (b)	
	Original Commitment	Remaining Commitment	Original Commitment	Remaining Commitment
	(Dollars in Thousands)			
Private Equity				
BCP V	\$ 629,356	\$ 30,642	\$ —	\$ —
BCP VI	719,718	81,403	250,000	28,276
BCP VII	500,000	36,635	225,000	16,486
BCP VIII	500,000	211,001	225,000	94,951
BCP IX	500,000	500,000	225,000	225,000
BEP I	50,000	4,728	—	—
BEP II	80,000	12,018	26,667	4,006
BEP III	80,000	42,850	26,667	14,283
BETP IV	41,092	41,092	13,697	13,697
BCEP I	117,747	27,016	18,992	4,358
BCEP II	160,000	112,943	32,640	23,040
BCP Asia I	40,000	5,869	13,333	1,956
BCP Asia II	100,000	89,186	33,333	29,729
Tactical Opportunities	480,535	234,416	160,178	78,139
Strategic Partners	1,229,770	739,646	1,150,817	696,099
BIP	322,433	85,486	—	—
BXLS	142,057	92,543	37,353	28,886
BXG	161,651	104,824	53,715	34,929
Other (c)	290,209	25,651	—	—
Total Private Equity	6,144,568	2,477,949	2,492,392	1,293,835
Credit & Insurance				
Mezzanine / Opportunistic II	120,000	29,182	110,101	26,774
Mezzanine / Opportunistic III	130,783	38,331	96,654	28,328
Mezzanine / Opportunistic IV	122,000	85,626	115,604	81,137
European Senior Debt I	63,000	10,137	56,882	9,153
European Senior Debt II	92,574	34,854	89,670	33,785
European Senior Debt III	54,550	54,550	18,183	18,183
Stressed / Distressed II	125,000	51,695	119,878	49,576
Stressed / Distressed III	151,000	93,835	146,729	91,181
Energy I	80,000	37,627	75,445	35,484
Energy II	150,000	104,410	148,601	103,437
Energy III	118,811	118,811	39,604	39,604
Credit Alpha Fund	52,102	19,752	50,670	19,209
Credit Alpha Fund II	25,500	12,550	24,385	12,001
Other (c)	153,605	64,628	39,633	7,129
Total Credit & Insurance	1,438,925	755,988	1,132,039	554,981

continued...

Fund	Blackstone and General Partner (a)		Senior Managing Directors and Certain Other Professionals (b)	
	Original Commitment	Remaining Commitment	Original Commitment	Remaining Commitment
(Dollars in Thousands)				
Hedge Fund Solutions				
Strategic Alliance II	\$ 50,000	\$ 1,482	\$ —	\$ —
Strategic Alliance III	22,000	15,591	—	—
Strategic Alliance IV	15,000	15,000	—	—
Strategic Holdings I	154,610	24,370	—	—
Strategic Holdings II	50,000	24,127	—	—
Horizon	100,000	27,765	—	—
Dislocation	10,000	6,710	—	—
Other (c)	17,941	8,817	—	—
Total Hedge Fund Solutions	419,551	123,862	—	—
Other				
Treasury (d)	477,534	325,947	—	—
	<u>\$ 11,765,173</u>	<u>\$ 4,591,285</u>	<u>\$ 4,565,595</u>	<u>\$ 2,179,888</u>

- (a) We expect our commitments to be drawn down over time and to be funded by available cash and cash generated from operations and realizations. Taking into account prevailing market conditions and both the liquidity and cash or liquid investment balances, we believe that the sources of liquidity described above will be more than sufficient to fund our working capital requirements. Additionally, for some of the general partner commitments shown in the table above, we require our senior managing directors and certain other professionals to fund a portion of the commitment even though the ultimate obligation to fund the aggregate commitment is ours pursuant to the governing agreements of the respective funds. The amounts of the aggregate applicable general partner original and remaining commitment are shown in the table above.
- (b) Includes the full portion of our commitments (i) required to be funded by senior managing directors and certain other professionals and (ii) that are elected by such individuals to be funded for the life of a fund, where such fund permits such election. Excludes amounts that are elected by such individuals to be funded on an annual basis and certain de minimis commitments funded by such individuals in certain carry funds.
- (c) Represents capital commitments to a number of other funds in each respective segment.
- (d) Represents loan origination commitments, revolver commitments and capital market commitments.

For a tabular presentation of the timing of Blackstone's remaining capital commitments to our funds, the funds we invest in and our investment strategies see "— Contractual Obligations."

Borrowings

As of June 30, 2023, Blackstone Holdings Finance Co. L.L.C. (the “Issuer”), an indirect subsidiary of Blackstone, had issued and outstanding the following senior notes (collectively the “Notes”):

Senior Notes (a)	Aggregate Principal Amount (Dollars/Euros in Thousands)
2.000%, Due 5/19/2025	€ 300,000
1.000%, Due 10/5/2026	€ 600,000
3.150%, Due 10/2/2027	\$ 300,000
5.900%, Due 11/3/2027	\$ 600,000
1.625%, Due 8/5/2028	\$ 650,000
1.500%, Due 4/10/2029	€ 600,000
2.500%, Due 1/10/2030	\$ 500,000
1.600%, Due 3/30/2031	\$ 500,000
2.000%, Due 1/30/2032	\$ 800,000
2.550%, Due 3/30/2032	\$ 500,000
6.200%, Due 4/22/2033	\$ 900,000
3.500%, Due 6/1/2034	€ 500,000
6.250%, Due 8/15/2042	\$ 250,000
5.000%, Due 6/15/2044	\$ 500,000
4.450%, Due 7/15/2045	\$ 350,000
4.000%, Due 10/2/2047	\$ 300,000
3.500%, Due 9/10/2049	\$ 400,000
2.800%, Due 9/30/2050	\$ 400,000
2.850%, Due 8/5/2051	\$ 550,000
3.200%, Due 1/30/2052	\$ 1,000,000
	<u>\$ 10,681,800</u>

- (a) The Notes are unsecured and unsubordinated obligations of the Issuer and are fully and unconditionally guaranteed, jointly and severally, by Blackstone Inc. and each of the Blackstone Holdings Partnerships. The Notes contain customary covenants and financial restrictions that, among other things, limit the Issuer and the guarantors’ ability, subject to certain exceptions, to incur indebtedness secured by liens on voting stock or profit participating equity interests of their subsidiaries or merge, consolidate or sell, transfer or lease assets. The Notes also contain customary events of default. All or a portion of the Notes may be redeemed at our option, in whole or in part, at any time and from time to time, prior to their stated maturity, at the make-whole redemption price set forth in the Notes. If a change of control repurchase event occurs, the Notes are subject to repurchase at the repurchase price as set forth in the Notes.

Blackstone, through its indirect subsidiary Blackstone Holdings Finance Co. L.L.C., has a \$4.135 billion unsecured revolving credit facility (the “Credit Facility”) with Citibank, N.A., as administrative agent with a maturity date of June 3, 2027. Borrowings may also be made in U.K. sterling, euros, Swiss francs, Japanese yen or Canadian dollars, in each case subject to certain sub-limits. The Credit Facility contains customary representations, covenants and events of default. Financial covenants consist of a maximum net leverage ratio and a requirement to keep a minimum amount of fee-earning assets under management, each tested quarterly.

For a tabular presentation of the payment timing of principal and interest due on Blackstone’s issued notes and revolving credit facility see “— Contractual Obligations.”

Contractual Obligations

The following table sets forth information relating to our contractual obligations as of June 30, 2023 on a consolidated basis and on a basis deconsolidating the Blackstone Funds:

Contractual Obligations	July 1, 2023 to				Total
	December 31, 2023	2024-2025	2026-2027	Thereafter	
(Dollars in Thousands)					
Operating Lease Obligations (a)	\$ 76,053	\$ 328,061	\$ 324,840	\$ 744,772	\$ 1,473,726
Purchase Obligations	88,136	162,585	52,026	—	302,747
Blackstone Operating Borrowings (b)	51	335,493	1,572,159	8,814,080	10,721,783
Interest on Blackstone Operating Borrowings (c)	159,673	696,139	673,647	3,552,705	5,082,164
Borrowings of Consolidated Blackstone Funds	—	—	—	1,751,546	1,751,546
Interest on Borrowings of Consolidated Blackstone Funds	9,891	39,562	39,562	35,444	124,459
Blackstone Funds Capital Commitments to Investee Funds (d)	97,072	—	—	—	97,072
Due to Certain Non-Controlling Interest Holders in Connection with Tax Receivable Agreements (e)	—	187,779	235,373	1,168,939	1,592,091
Unrecognized Tax Benefits, Including Interest and Penalties (f)	—	—	—	—	—
Blackstone Operating Entities Capital Commitments to Blackstone Funds and Other (g)	4,591,285	—	—	—	4,591,285
Consolidated Contractual Obligations	5,022,161	1,749,619	2,897,607	16,067,486	25,736,873
Borrowings of Consolidated Blackstone Funds	—	—	—	(1,751,546)	(1,751,546)
Interest on Borrowings of Consolidated Blackstone Funds	(9,891)	(39,562)	(39,562)	(35,444)	(124,459)
Blackstone Funds Capital Commitments to Investee Funds (d)	(97,072)	—	—	—	(97,072)
Blackstone Operating Entities Contractual Obligations	\$ 4,915,198	\$ 1,710,057	\$ 2,858,045	\$ 14,280,496	\$ 23,763,796

(a) We lease our primary office space and certain office equipment under agreements that expire through 2043. Occupancy lease agreements, in addition to contractual rent payments, generally include additional payments for certain costs incurred by the landlord, such as building expenses, and utilities. To the extent these are fixed or determinable they are included in the table above. The table above includes operating leases that are recognized as Operating Lease Liabilities, short-term leases that are not recorded as Operating Lease Liabilities and leases that have been signed but not yet commenced which are not recorded as Operating Lease Liabilities. The amounts in this table are presented net of contractual sublease commitments.

- (b) Represents the principal amounts due on our senior notes and secured borrowings. For our senior notes, we assume no pre-payments and the borrowings are held until their final maturity. For our secured borrowings we project prepayments based on the performance of the underlying assets and principal may be paid down in full prior to their stated maturity. As of June 30, 2023, we had no borrowings outstanding under our revolver.
- (c) Represents interest to be paid over the maturity of our senior notes and secured borrowings. For our senior notes, we assume no pre-payments and the borrowings are held until their final maturity. For our secured borrowings, we project pre-payments based on the performance of the underlying assets with interest payments based on the estimated principal outstanding, inclusive of projected pre-payments. These amounts include commitment fees for unutilized borrowings under our revolver.
- (d) These obligations represent commitments of the consolidated Blackstone Funds to make capital contributions to investee funds and portfolio companies. These amounts are generally due on demand and are therefore presented in the less than one year category.
- (e) Represents obligations by Blackstone's corporate subsidiary to make payments under the Tax Receivable Agreements to certain non-controlling interest holders for the tax savings realized from the taxable purchases of their interests in connection with the reorganization at the time of Blackstone's initial public offering ("IPO") in 2007 and subsequent purchases. The obligation represents the amount of the payments currently expected to be made, which are dependent on the tax savings actually realized as determined annually without discounting for the timing of the payments. As required by GAAP, the amount of the obligation included in the Condensed Consolidated Financial Statements and shown in Note 16. "Related Party Transactions" (see "Part I. Item 1. Financial Statements") differs to reflect the net present value of the payments due to certain non-controlling interest holders.
- (f) As of June 30, 2023, there were no Unrecognized Tax Benefits, including Interest and Penalties. In addition, Blackstone is not able to make a reasonably reliable estimate of the timing of payments in individual years in connection with gross unrecognized benefits of \$165.7 million and interest of \$44.5 million, therefore, such amounts are not included in the above contractual obligations table.
- (g) These obligations represent commitments by us to provide general partner capital funding to the Blackstone Funds, limited partner capital funding to other funds and Blackstone principal investment commitments. These amounts are generally due on demand and are therefore presented in the less than one year category; however, a substantial amount of the capital commitments are expected to be called over the next three years. We expect to continue to make these general partner capital commitments as we raise additional amounts for our investment funds over time.

Guarantees

Blackstone and certain of its consolidated funds provide financial guarantees. The amounts and nature of these guarantees are described in Note 17. "Commitments and Contingencies — Contingencies — Guarantees" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing.

Indemnifications

In many of its service contracts, Blackstone agrees to indemnify the third-party service provider under certain circumstances. The terms of the indemnities vary from contract to contract and the amount of indemnification liability, if any, cannot be determined and has not been included in the above contractual obligations table or recorded in our Condensed Consolidated Financial Statements as of June 30, 2023.

Clawback Obligations

Performance Allocations are subject to clawback to the extent that the Performance Allocations received to date with respect to a fund exceed the amount due to Blackstone based on cumulative results of that fund. The amounts and nature of Blackstone's clawback obligations are described in Note 17. "Commitments and Contingencies — Contingencies — Contingent Obligations (Clawback)" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing.

Share Repurchase Program

On December 7, 2021, Blackstone's board of directors authorized the repurchase of up to \$2.0 billion of common stock and Blackstone Holdings Partnership Units. Under the repurchase program, repurchases may be made from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual number repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. The repurchase program may be changed, suspended or discontinued at any time and does not have a specified expiration date.

During the three and six months ended June 30, 2023, Blackstone repurchased 1.0 million and 2.0 million shares of common stock at a total cost of \$86.0 million and \$176.1 million, respectively. As of June 30, 2023, the amount remaining available for repurchases under the program was \$931.9 million.

Dividends

Our intention is to pay to holders of common stock a quarterly dividend representing approximately 85% of Blackstone Inc.'s share of Distributable Earnings, subject to adjustment by amounts determined by our board of directors to be necessary or appropriate to provide for the conduct of our business, to make appropriate investments in our business and funds, to comply with applicable law, any of our debt instruments or other agreements, or to provide for future cash requirements such as tax-related payments, clawback obligations and dividends to stockholders for any ensuing quarter. The dividend amount could also be adjusted upward in any one quarter.

For Blackstone's definition of Distributable Earnings, see "— Key Financial Measures and Indicators."

All of the foregoing is subject to the qualification that the declaration and payment of any dividends are at the sole discretion of our board of directors and our board of directors may change our dividend policy at any time, including, without limitation, to reduce such quarterly dividends or even to eliminate such dividends entirely.

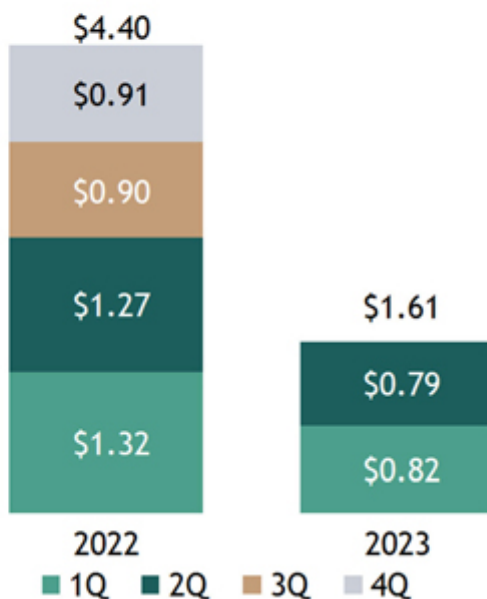
Because the publicly traded entity and/or its wholly owned subsidiaries must pay taxes and make payments under the tax receivable agreements, the amounts ultimately paid as dividends by Blackstone to common stockholders in respect of each fiscal year are generally expected to be less, on a per share or per unit basis, than the amounts distributed by the Blackstone Holdings Partnerships to the Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships in respect of their Blackstone Holdings Partnership Units. Following Blackstone's conversion from a limited partnership to a corporation, we expect to pay more corporate income taxes than we would have as a limited partnership, which will increase this difference between the per share dividend and per unit distribution amounts.

Dividends are treated as qualified dividends to the extent of Blackstone's current and accumulated earnings and profits, with any excess dividends treated as a return of capital to the extent of the stockholder's basis.

The following graph shows fiscal quarterly and annual per common stockholder dividends for 2023 and 2022. Dividends are declared and paid in the quarter subsequent to the quarter in which they are earned.

Common Stockholder Dividends by Fiscal Year

(Dollars Per Share of Common Stock)



With respect to the second quarter of fiscal year 2023, we paid to stockholders of our common stock a dividend of \$0.79 per share, aggregating to \$1.61 per share of common stock in respect of the six months ended June 30, 2023. With respect to fiscal year 2022, we paid stockholders aggregate dividends of \$4.40 per share.

Leverage

We may under certain circumstances use leverage opportunistically and over time to create the most efficient capital structure for Blackstone and our stockholders. In addition to the borrowings from our note issuances and our revolving credit facility, we may use reverse repurchase agreements, repurchase agreements and securities sold, not yet purchased. Reverse repurchase agreements are entered into primarily to take advantage of opportunistic yields otherwise absent in the overnight markets and also to use the collateral received to cover securities sold, not yet purchased. Repurchase agreements are entered into primarily to opportunistically yield higher spreads on purchased securities. The balances held in these financial instruments fluctuate based on Blackstone's liquidity needs, market conditions and investment risk profiles.

The following table presents information regarding these financial instruments in our Condensed Consolidated Statements of Financial Condition:

	Repurchase Agreements	Securities Sold, Not Yet Purchased
	(Dollars in Millions)	
Balance, June 30, 2023	\$ 18.3	\$ 3.8
Balance, December 31, 2022	\$ 89.9	\$ 3.8
Six Months Ended June 30, 2023		
Average Daily Balance	\$ 44.5	\$ 3.9
Maximum Daily Balance	\$ 90.1	\$ 3.9

Critical Accounting Policies

We prepare our Condensed Consolidated Financial Statements in accordance with GAAP. In applying many of these accounting principles, we need to make assumptions, estimates and/or judgments that affect the reported amounts of assets, liabilities, revenues and expenses in our Condensed Consolidated Financial Statements. We base our estimates and judgments on historical experience and other assumptions that we believe are reasonable under the circumstances. These assumptions, estimates and/or judgments, however, are often subjective. Actual results may be affected negatively based on changing circumstances. If actual amounts are ultimately different from our estimates, the revisions are included in our results of operations for the period in which the actual amounts become known. We believe the following critical accounting policies could potentially produce materially different results if we were to change underlying assumptions, estimates and/or judgments. For a description of our accounting policies, see Note 2. “Summary of Significant Accounting Policies” in the “Notes to Condensed Consolidated Financial Statements” in “Part I. Item 1. Financial Statements” of this filing.

Principles of Consolidation

For a description of our accounting policy on consolidation, see Note 2. “Summary of Significant Accounting Policies — Consolidation” and Note 9. “Variable Interest Entities” in the “Notes to Condensed Consolidated Financial Statements” in “Part I. Item 1. Financial Statements” of this filing for detailed information on Blackstone’s involvement with VIEs. The following discussion is intended to provide supplemental information about how the application of consolidation principles impact our financial results, and management’s process for implementing those principles including areas of significant judgment.

The determination that Blackstone holds a controlling financial interest in a Blackstone Fund or investment vehicle significantly changes the presentation of our condensed consolidated financial statements. In our Condensed Consolidated Statements of Financial Position included in this filing, we present 100% of the assets and liabilities of consolidated VIEs along with a non-controlling interest which represents the portion of the consolidated vehicle’s interests held by third parties. However, assets of our consolidated VIEs can only be used to settle obligations of the consolidated VIE and are not available for general use by Blackstone. Further, the liabilities of our consolidated VIEs do not have recourse to the general credit of Blackstone. In the Condensed Consolidated Statements of Operations, we eliminate any management fees, Incentive Fees, or Performance Allocations received or accrued from consolidated VIEs as they are considered intercompany transactions. We recognize 100% of the consolidated VIE’s investment income (loss) and allocate the portion of that income (loss) attributable to third party ownership to non-controlling interests in arriving at Net Income Attributable to Blackstone Inc.

The assessment of whether we consolidate a Blackstone Fund or investment vehicle we manage requires the application of significant judgment. These judgments are applied both at the time we become involved with the VIE and on an ongoing basis and include, but are not limited to:

- Determining whether our management fees, Incentive Fees or Performance Allocations represent variable interests – We make judgments as to whether the fees we earn are commensurate with the level of effort required for those fees and at market rates. In making this judgment, we consider, among other things, the extent of third party investment in the entity and the terms of any other interests we hold in the VIE.
- Determining whether kick-out rights are substantive – We make judgments as to whether the third party investors in a partnership entity have the ability to remove the general partner, the investment manager or its equivalent, or to dissolve (liquidate) the partnership entity, through a simple majority vote. This includes an evaluation of whether barriers to exercise these rights exist.
- Concluding whether Blackstone has an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE – As there is no explicit threshold in GAAP to define “potentially significant,” management must apply judgment and evaluate both quantitative and qualitative factors to conclude whether this threshold is met.

Revenue Recognition

For a description of our accounting policy on revenue recognition, see Note 2. “Summary of Significant Accounting Policies — Revenue Recognition” in the “Notes to Condensed Consolidated Financial Statements” in “Part I. Item 1. Financial Statements.” For an additional description of the nature of our revenue arrangements, including how management fees, Incentive Fees, and Performance Allocations are generated, please refer to “Part I. Item 1. Business — Fee Structure/Incentive Arrangements” in our Annual Report on Form 10-K for the year ended December 31, 2022. The following discussion is intended to provide supplemental information about how the application of revenue recognition principles impact our financial results, and management’s process for implementing those principles including areas of significant judgment.

Management and Advisory Fees, Net — Blackstone earns base management fees from its customers at a fixed percentage of a calculation base which is typically assets under management, net asset value, gross asset value, total assets, committed capital or invested capital. The range of management fee rates and the calculation base from which they are earned, generally, are as follows:

On private equity, real estate, and certain of our hedge fund solutions and credit-focused funds:

- 0.25% to 1.75% of committed capital or invested capital during the investment period,
- 0.25% to 1.50% of invested capital, committed capital or investment fair value subsequent to the investment period for private equity and real estate funds, and
- 1.00% to 1.75% of invested capital or net asset value subsequent to the investment period for certain of our hedge fund solutions and credit-focused funds.

On real estate and credit-focused funds structured like hedge funds:

- 0.50% to 1.00% of net asset value.

On credit separately managed accounts:

- 0.20% to 1.35% of net asset value or total assets.

On real estate separately managed accounts:

- 0.65% to 2.00% of invested capital, net operating income or net asset value.

On insurance separately managed accounts and investment vehicles:

- 0.25% to 1.00% of net asset value.

On funds of hedge funds, certain hedge funds and separately managed accounts invested in hedge funds:

- 0.20% to 1.50% of net asset value.

On CLO vehicles:

- 0.20% to 0.50% of the aggregate par amount of collateral assets, including principal cash.

On credit-focused registered and non-registered investment companies:

- 0.25% to 1.25% of total assets or net asset value.

The investment adviser of BXMT receives annual management fees based on 1.50% of BXMT's net proceeds received from equity offerings and accumulated "distributable earnings" (which is generally equal to its GAAP net income excluding certain non-cash and other items), subject to certain adjustments. The investment advisers of BREIT and BEPIF receive a management fee of 1.25% per annum of net asset value, payable monthly.

Management fee calculations based on committed capital or invested capital are mechanical in nature and therefore do not require the use of significant estimates or judgments. Management fee calculations based on net asset value, total assets, or investment fair value depend on the fair value of the underlying investments within the funds. Estimates and assumptions are made when determining the fair value of the underlying investments within the funds and could vary depending on the valuation methodology that is used as well as economic conditions. See "— Fair Value" below for further discussion of the judgment required for determining the fair value of the underlying investments.

Investment Income (Loss) — Performance Allocations are made to the general partner based on cumulative fund performance to date, subject to a preferred return to limited partners. Blackstone has concluded that investments made alongside its limited partners in a partnership which entitle Blackstone to a Performance Allocation represent equity method investments that are not in the scope of the GAAP guidance on accounting for revenues from contracts with customers. Blackstone accounts for these arrangements under the equity method of accounting. Under the equity method, Blackstone's share of earnings (losses) from equity method investments is determined using a balance sheet approach referred to as the hypothetical liquidation at book value ("HLBV") method. Under the HLBV method, at the end of each reporting period Blackstone calculates the accrued Performance Allocations that would be due to Blackstone for each fund pursuant to the fund agreements as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. Performance Allocations are subject to clawback to the extent that the Performance Allocation received to date exceeds the amount due to Blackstone based on cumulative results.

The change in the fair value of the investments held by certain Blackstone Funds is a significant input into the accrued Performance Allocation calculation and accrual for potential repayment of previously received Performance Allocations. Estimates and assumptions are made when determining the fair value of the underlying investments within the funds. See "— Fair Value" below for further discussion related to significant estimates and assumptions used for determining fair value of the underlying investments.

Fair Value

Blackstone uses fair value throughout the reporting process. For a description of our accounting policies related to valuation, see Note 2. "Summary of Significant Accounting Policies — Fair Value of Financial Instruments" and "Summary of Significant Accounting Policies — Investments, at Fair Value" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing. The following discussion is intended to provide supplemental information about how the application of fair value principles impact our financial results, and management's process for implementing those principles including areas of significant judgment.

The fair value of the investments held by Blackstone Funds is the primary input to the calculation of certain of our management fees, Incentive Fees, Performance Allocations and the related Compensation we recognize. Generally, Blackstone Funds are accounted for as investment companies under the American Institute of Certified Public Accountants Audit and Accounting Guide, *Investment Companies*, and in accordance with the GAAP guidance on investment companies and reflect their investments, including majority-owned and controlled investments (the “Portfolio Companies”), at fair value. In the absence of observable market prices, we utilize valuation methodologies applied on a consistent basis and assumptions that we believe market participants would use to determine the fair value of the investments. For investments where little market activity exists management’s determination of fair value is based on the best information available in the circumstances, which may incorporate management’s own assumptions and involves a significant degree of judgment, and the consideration of a combination of internal and external factors, including the appropriate risk adjustments for non-performance and liquidity risks.

Blackstone has also elected the fair value option for certain instruments it owns directly, including loans and receivables, investments in private debt securities and other proprietary investments. Blackstone is required to measure certain financial instruments at fair value, including debt instruments, equity securities and freestanding derivatives.

Fair Value of Investments or Instruments that are Publicly Traded

Securities that are publicly traded and for which a quoted market exists will be valued at the closing price of such securities in the principal market in which the security trades, or in the absence of a principal market, in the most advantageous market on the valuation date. When a quoted price in an active market exists, no block discounts or control premiums are permitted regardless of the size of the public security held. In some cases, securities will include legal and contractual restrictions limiting their purchase and sale for a period of time. A discount to publicly traded price may be appropriate in instances where a legal restriction is a characteristic of the security, such as may be required under SEC Rule 144. The amount of the discount, if taken, shall be determined based on the time period that must pass before the restricted security becomes unrestricted or otherwise available for sale.

Fair Value of Investments or Instruments that are not Publicly Traded

Investments for which market prices are not observable include private investments in the equity or debt of operating companies or real estate properties. Our primary methodology for determining the fair values of such investments is generally the income approach which provides an indication of fair value based on the present value of cash flows that a business, security, or property is expected to generate in the future. The most widely used methodology under the income approach is the discounted cash flow method which includes significant assumptions about the underlying investment’s projected net earnings or cash flows, discount rate, capitalization rate and exit multiple. Our secondary methodology, generally used to corroborate the results of the income approach, is typically the market approach. The most widely used methodology under the market approach relies upon valuations for comparable public companies, transactions, or assets, and includes making judgments about which companies, transactions, or assets are comparable. Depending on the facts and circumstances associated with the investment, different primary and secondary methodologies may be used including option value, contingent claims or scenario analysis, yield analysis, projected cash flow through maturity or expiration, probability weighted methods or recent round of financing.

In certain cases debt and equity securities are valued on the basis of prices from an orderly transaction between market participants provided by reputable dealers or pricing services. In determining the value of a particular investment, pricing services may use certain information with respect to transactions in such investments, quotations from dealers, pricing matrices and market transactions in comparable investments and various relationships between investments.

Management Process on Fair Value

Due to the importance of fair value throughout the condensed consolidated financial statements and the significant judgment required to be applied in arriving at those fair values, we have developed a process around valuation that incorporates several levels of approval and review from both internal and external sources. Investments held by Blackstone Funds and investment vehicles are valued on at least a quarterly basis by our internal valuation or asset management teams, which are independent from our investment teams.

For investments valued utilizing the income method and where Blackstone has information rights, we generally have a direct line of communication with each of the Portfolio Companies' and underlying assets' finance teams and collect financial data used to support projections used in a discounted cash flow analysis. The valuation team then analyzes the data received and updates the valuation models reflecting any changes in the underlying cash flow projections, weighted-average cost of capital, exit multiple or capitalization rate, and any other valuation input relevant economic conditions.

The results of all valuations of investments held by Blackstone Funds and investment vehicles are reviewed by the relevant business unit's valuation sub-committee, which is comprised of key personnel from the business unit, typically the chief investment officer, chief operating officer, chief financial officer, chief compliance officer (or their respective equivalents where applicable) and other senior managing directors in the business. To further corroborate results, each business unit also generally obtains either a positive assurance opinion or a range of value from an independent valuation party, at least annually for internally prepared valuations for investments that have been held by Blackstone Funds and investment vehicles for greater than a year and quarterly for certain investments. Our firmwide valuation committee, chaired by our Chief Financial Officer and comprised of senior members of our businesses and representatives from corporate functions, including legal and finance, reviews the valuation process for investments held by us and our investment vehicles, including the application of appropriate valuation standards on a consistent basis. Each quarter, the valuation process is also reviewed by the audit committee of our board of directors, which is comprised of our non-employee directors.

Income Tax

For a description of our accounting policy on taxes and additional information on taxes see Note 2. "Summary of Significant Accounting Policies" and Note 13. "Income Taxes" in the "Notes to Condensed Consolidated Financial Statements" in "Part I. Item 1. Financial Statements" of this filing.

Our provision for income taxes is composed of current and deferred taxes. Current income taxes approximate taxes to be paid or refunded for the current period. Deferred income taxes reflect the net tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities and are measured using the applicable enacted tax rates and laws that will be in effect when such differences are expected to reverse.

Additionally, significant judgment is required in estimating the provision for (benefit from) income taxes, current and deferred tax balances (including valuation allowance), accrued interest or penalties and uncertain tax positions. In evaluating these judgments, we consider, among other items, projections of taxable income (including the character of such income), beginning with historic results and incorporating assumptions of the amount of future pretax operating income. These assumptions about future taxable income require significant judgment and are consistent with the plans and estimates that Blackstone uses to manage its business. To the extent any portion of the deferred tax assets are not considered to be more likely than not to be realized, a valuation allowance is recorded.

Revisions in estimates and/or actual costs of a tax assessment may ultimately be materially different from the recorded accruals and unrecognized tax benefits, if any.

Recent Accounting Developments

Information regarding recent accounting developments and their impact on Blackstone, if any, can be found in Note 2. “Summary of Significant Accounting Policies” in the “Notes to Condensed Consolidated Financial Statements” in “Part I. Item 1. Financial Statements” of this filing.

Interbank Offered Rates Transition

Certain jurisdictions are currently reforming or phasing out their benchmark interest rates, most notably the London Interbank Offered Rates (“LIBOR”) across multiple currencies. Most such reforms and phase outs, including all tenors of U.S. dollar LIBOR, became effective on or prior to June 30, 2023, though some rates may persist on a synthetic basis through September 2024. Blackstone has taken steps to prepare for and mitigate the impact of changing base rates and continues to manage transition efforts and evaluate the impact of prospective changes on existing transactions and contractual arrangements. See “Part I. Item 1A. Risk Factors — Risks Related to Our Business — Interest rates on our and our portfolio companies’ outstanding financial instruments might be subject to change based on regulatory developments, which could adversely affect our revenue, expenses and the value of those financial instruments.” in our Annual Report on Form 10-K for the year ended December 31, 2022.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our predominant exposure to market risk is related to our role as general partner or investment adviser to the Blackstone Funds and the sensitivities to movements in the fair value of their investments, including the effect on management fees, performance revenues and investment income. There were no material changes in our market risks as of June 30, 2023 as compared to March 31, 2023 and December 31, 2022. For additional information, refer to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2023 and our Annual Report on Form 10-K for the year ended December 31, 2022.

Item 4. Controls and Procedures

We maintain “disclosure controls and procedures,” as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired objectives.

Our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are effective at the reasonable assurance level to accomplish their objectives of ensuring that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

No change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during our most recent quarter, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II. Other Information

Item 1. Legal Proceedings

We may from time to time be involved in litigation and claims incidental to the conduct of our business. Our businesses are also subject to extensive regulation, which may result in regulatory proceedings against us. See “Part I. Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2022. We are not currently subject to any pending legal (including judicial, regulatory, administrative or arbitration) proceedings that we expect to have a material impact on our condensed consolidated financial statements. However, given the inherent unpredictability of these types of proceedings and the potentially large and/or indeterminate amounts that could be sought, an adverse outcome in certain matters could have a material effect on Blackstone’s financial results in any particular period. See “Part I. Item 1. Financial Statements — Notes to Condensed Consolidated Financial Statements — Note 17. Commitments and Contingencies — Contingencies — Litigation.”

Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, see the information under the heading “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2022 and in our subsequently filed periodic reports as such factors may be updated from time to time, all of which are accessible on the Securities and Exchange Commission’s website at www.sec.gov.

See “Part I. Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations — Business Environment” in this report for a discussion of the conditions in the financial markets and economic conditions affecting our businesses. This discussion updates, and should be read together with, the risk factor entitled “Difficult market and geopolitical conditions can adversely affect our business in many ways, each of which could materially reduce our revenue, earnings and cash flow and adversely affect our financial prospects and condition.” in our Annual Report on Form 10-K for the year ended December 31, 2022.

The risks described in our Annual Report on Form 10-K and in our subsequently filed periodic reports are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities

The following table sets forth information regarding repurchases of shares of our common stock during the three months ended June 30, 2023:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (a)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (Dollars in Thousands) (a)
Apr. 1 - Apr. 30, 2023	—	\$ —	—	\$ 1,017,935
May 1 - May 31, 2023	550,000	\$ 83.50	550,000	\$ 972,011
Jun. 1 - Jun. 30, 2023	450,000	\$ 89.13	450,000	\$ 931,901
	<u>1,000,000</u>		<u>1,000,000</u>	

(a) On December 7, 2021, Blackstone’s board of directors authorized the repurchase of up to \$2.0 billion of common stock and Blackstone Holdings Partnership Units. Under the repurchase program, repurchases may be made from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual numbers repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. The repurchase program may be changed, suspended or discontinued at any time and does not have a specified expiration date. See “Part I. Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Note 14. Earnings Per Share and Stockholders’ Equity – Share Repurchase Program” and “Part I. Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Share Repurchase Program” for further information regarding this repurchase program.

As permitted by our policies and procedures governing transactions in our securities by our directors, executive officers and other employees, from time to time some of these persons may establish plans or arrangements complying with Rule 10b5-1 under the Exchange Act, and similar plans and arrangements relating to our common stock and Blackstone Holdings Partnership Units.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Election of Directors

On August 2, 2023, Blackstone Group Management L.L.C., by a written consent as the sole holder of our Series II preferred stock, elected Stephen A. Schwarzman, Jonathan D. Gray, Joseph P. Baratta, William G. Parrett, Kelly A. Ayotte, James W. Breyer, Reginald J. Brown, Sir John Antony Hood, Rochelle B. Lazarus, The Right Honorable Brian Mulroney and Ruth Porat as directors of Blackstone Inc. Each director was serving as a director of Blackstone Inc. at the time of election.

Annual Meeting of Stockholders

We will hold our 2023 annual meeting of stockholders (the “Annual Meeting”) at 9:00 a.m., Eastern Time, on September 19, 2023. The Annual Meeting will be held in a virtual meeting format only. Stockholders of record at the close of business on August 14, 2023 (the “Record Date”) can attend the meeting at https://event.webcasts.com/starthere.jsp?ei=1619587&tp_key=154f369d45. In order to access the Annual Meeting, please be prepared to confirm your ownership of common stock as of the Record Date. Please note that there will not be any matter for stockholders to vote on at the Annual Meeting, and, as such, no action is expected to be taken at the Annual Meeting. Please note that we are not planning on providing any update on our business during the Annual Meeting.

Section 13(r) Disclosure

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, which added Section 13(r) of the Exchange Act, Blackstone hereby incorporates by reference herein Exhibit 99.1 of this report, which includes disclosures provided to us by Mundys S.p.A.

Item 6. Exhibits

Exhibit Number	Exhibit Description
10.1*	Second Amended and Restated Agreement of Limited Partnership of Strategic Partners Fund Solutions Associates VI L.P., dated as of May 23, 2023.
31.1*	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a).
31.2*	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a).
32.1*	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).
32.2*	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).
99.1*	Section 13(r) Disclosure.
101.INS*	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document.
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104.	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

* Filed herewith.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 4, 2023

Blackstone Inc.

/s/ Michael S. Chae

Name: Michael S. Chae

Title: Chief Financial Officer
(Principal Financial Officer and
Authorized Signatory)

HIGHLY CONFIDENTIAL & TRADE SECRET

STRATEGIC PARTNERS FUND SOLUTIONS ASSOCIATES VI L.P.

SECOND AMENDED AND RESTATED
AGREEMENT OF LIMITED PARTNERSHIP

Dated as of May 23, 2023

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STRATEGIC PARTNERS FUND ASSOCIATES VI L.P.

SECOND AMENDED AND RESTATED AGREEMENT OF LIMITED PARTNERSHIP, dated as of May 23, 2023, of Strategic Partners Fund Solutions Associates VI L.P., a Delaware limited partnership (the "*Partnership*"), by and between SPFSA VI L.L.C., a Delaware limited liability company (the "*General Partner*"), and the limited partners listed in the books and records of the Partnership, as limited partners.

WITNESSETH

WHEREAS, the Partnership was formed pursuant to a Certificate of Limited Partnership, dated as of August 27, 2013, which was executed by the General Partner and filed for recordation in the office of the Secretary of State of Delaware on August 27, 2013 and a Limited Partnership Agreement, dated as of August 27, 2013 (the "Original Agreement"), between the General Partner and the initial limited partner;

WHEREAS, the Original Agreement was amended and restated in its entirety in order to permit the withdrawal of the initial limited partner, the admission of certain persons as limited partners, and to make certain modifications pursuant to the Amended and Restated Limited Partnership Agreement, dated as of December 19, 2013 (the "Existing Agreement"); and

WHEREAS, in order to amend the Partnership's Existing Agreement to reflect certain changes thereto, the parties hereto wish to amend and restate the Existing Agreement in its entirety as hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein made and intending to be legally bound, the parties hereto hereby agree that the Existing Agreement shall be amended and restated in its entirety as follows:

ARTICLE I

DEFINITIONS

Section 1.1. Definitions. Unless the context otherwise requires, the following terms shall have the following meanings for purposes of this Agreement:

"*Advancing Party*" has the meaning set forth in Section 7.1(b).

"*Affiliate*" when used with reference to another person means any person (other than the Partnership), directly or indirectly, through one or more intermediaries, controlling, controlled by, or under common control with, such other person.

"*Agreement*" means this Amended and Restated Agreement of Limited Partnership, as it may be further amended, supplemented, restated or otherwise modified from time to time.

"*Alternative Vehicle*" means any "Alternative Investment Fund" (as defined in section 4.7(a) of the SP VI Partnership Agreement).

"*Applicable Collateral Percentage*," with respect to any Firm Collateral or Special Firm Collateral, has the meaning set forth in the books and records of the Partnership with respect thereto.

"Assumed Income Tax Rate" shall mean the highest effective marginal combined U.S. federal, state and local income tax rate for a Fiscal Year prescribed for an individual resident in New York, New York.

"Bankruptcy" means, with respect to any person, the occurrence of any of the following events: (i) the filing of an application by such person for, or a consent to, the appointment of a trustee or custodian of his assets; (ii) the filing by such person of a voluntary petition in Bankruptcy or the seeking of relief under Title 11 of the United States Code, as now constituted or hereafter amended, or the filing of a pleading in any court of record admitting in writing his inability to pay his debts as they become due; (iii) the failure of such person to pay his debts as such debts become due; (iv) the making by such person of a general assignment for the benefit of creditors; (v) the filing by such person of an answer admitting the material allegations of, or his consenting to, or defaulting in answering, a Bankruptcy petition filed against him in any Bankruptcy proceeding or petition seeking relief under Title 11 of the United States Code, as now constituted or as hereafter amended; or (vi) the entry of an order, judgment or decree by any court of competent jurisdiction adjudicating such person a bankrupt or insolvent or for relief in respect of such person or appointing a trustee or custodian of his assets and the continuance of such order, judgment or decree unstayed and in effect for a period of 60 consecutive days.

"BCE Agreement" means the limited partnership agreement, limited liability company agreement or other governing document of any limited partnership, limited liability company or other entity named or referred to in the definition of any of "BFREP," "BFIP," "BFMEZP," "BFCOMP" or "Other Blackstone Collateral Entity," as such limited partnership agreement, limited liability company agreement or other governing document may be amended, supplemented, restated or otherwise modified to date, and as such limited partnership agreement, limited liability company agreement or other governing document may be further amended, supplemented, restated or otherwise modified from time to time, and any other Blackstone Collateral Entity limited partnership agreement, limited liability company agreement or other governing document.

"BCE Investment" means any direct or indirect investment by any Blackstone Collateral Entity.

"BCOM" is the collective reference to (i) Blackstone Communications Partners I L.P., a Delaware limited partnership, and (ii) any other investment vehicle established pursuant to Article 2 of the partnership agreement for the partnership referred to in clause (i) above.

"BCP VI" is the collective reference to (i) Blackstone Capital Partners VI L.P., a Delaware limited partnership, and (ii) any alternative investment vehicle relating thereto and any parallel fund.

"BCTP" means (i) Blackstone Clean Technology Partners L.P., a Delaware limited partnership, and (ii) any alternative vehicle relating thereto and any parallel fund.

"BEP" means (i) Blackstone Energy Partners L.P. and Blackstone Energy Partners Q L.P., each a Delaware limited partnership, and (ii) any alternative investment vehicle relating thereto and any parallel fund.

“BFCOMP” means Blackstone Family Communications Partnership I L.P., Blackstone Family Communications Partnership I-SMD L.P. and any other entity that is an Affiliate thereof and has terms substantially similar to those of the foregoing partnerships and is formed in connection with the participation by one or more partners thereof directly or indirectly in investments in securities also purchased by BCOM or any other funds with substantially similar investment objectives to BCOM and that are sponsored or managed by an Affiliate of the General Partner (which includes serving as general partner of such funds).

“BFIP” means Blackstone Capital Associates II L.P., Blackstone Capital Associates III L.P., Blackstone Family Investment Partnership II L.P., Blackstone Family Investment Partnership III L.P., Blackstone Family Investment Partnership IV-A L.P., Blackstone Family Investment Partnership IV-A -SMD L.P., Blackstone Family Investment Partnership V L.P., Blackstone Family Investment Partnership V- SMD L.P., Blackstone Family Investment Partnership VI L.P., Blackstone Family Investment Partnership VI-SMD L.P., Blackstone Family Cleantech Investment Partnership L.P., Blackstone Family Cleantech Investment Partnership—SMD L.P., Blackstone Family Energy Investment Partnership L.P., Blackstone Family Energy Investment Partnership—SMD L.P. and any other entity that is an Affiliate thereof and has terms similar to those of the foregoing partnerships and is formed in connection with the participation by one or more of the partners thereof in investments in securities also purchased by BCP VI, BCTP, BEP or any other fund with substantially similar investment objectives to BCP VI, BCTP or BEP and that are sponsored or managed by an Affiliate of the General Partner (which includes serving as general partner of such funds).

“BFMEZP” means Blackstone Family Mezzanine Partnership-SMD L.P., Blackstone Family Mezzanine Partnership II-SMD L.P., Blackstone Mezzanine Holdings L.P., Blackstone Mezzanine Holdings II L.P., any entity formed to invest side-by-side with any GSO Fund and any other entity that is an Affiliate thereof and that has terms substantially similar to those of the foregoing partnerships or other entities and is formed in connection with the participation by one or more partners or other equity owners thereof directly or indirectly in investments in securities also purchased by BMEZP I, BMEZP II, any GSO Fund or any other funds with substantially similar investment objectives to BMEZP I, BMEZP II or any GSO Fund and that are sponsored or managed by an Affiliate of the General Partner (which includes serving as general partner of such funds).

“BFREP” means Blackstone Real Estate Capital Associates L.P., Blackstone Real Estate Capital Associates II L.P., Blackstone Real Estate Capital Associates III L.P., Blackstone Family Real Estate Partnership L.P., Blackstone Family Real Estate Partnership II L.P., Blackstone Family Real Estate Partnership III L.P., Blackstone Family Real Estate Partnership International-A-SMD L.P., Blackstone Family Real Estate Partnership IV-SMD L.P., Blackstone Family Real Estate Partnership International II-SMD L.P., Blackstone Family Real Estate Partnership V-SMD L.P., Blackstone Family Real Estate Partnership VI-SMD L.P., Blackstone Family Real Estate Partnership VII-SMD L.P., Blackstone Family Real Estate Partnership Europe III-SMD L.P., Blackstone Family Real Estate Partnership Europe IV-SMD L.P., Blackstone Family Real Estate Partnership Asia-SMD L.P., Blackstone Family Real Estate Special Situations Partnership—SMD L.P., Blackstone Family Real Estate Special Situations Partnership Europe—SMD L.P., Blackstone Real Estate Debt Strategies II-SMD L.P., Blackstone Real Estate Holdings L.P., Blackstone Real Estate Holdings II L.P., Blackstone Real Estate Holdings III L.P., Blackstone Real Estate Holdings International—A L.P., Blackstone Real Estate Holdings IV L.P., Blackstone Real Estate Holdings International II L.P., Blackstone Real Estate Holdings V L.P., Blackstone Real Estate Holdings VI L.P., , Blackstone Real Estate Holdings VII L.P. , Blackstone Real Estate Holdings Europe III L.P., Blackstone Real Estate Special Situations Holdings II L.P.,

Blackstone Real Estate Special Situations Holdings Europe L.P., and any other entity that is an Affiliate thereof and that has terms substantially similar to those of the foregoing partnerships and/or is formed in connection with Blackstone's side-by-side investment program with respect to investments made by real estate and real estate-related investment funds that are sponsored or managed by an Affiliate of the General Partner (which includes serving as general partner of such funds).

"Blackstone Co-Investment Rights" has the meaning set forth in section 5.2(e) of the SP VI Partnership Agreement.

"Blackstone Collateral Entity" means any limited partnership, limited liability company or other entity named or referred to in the definition of any of "BFREP," "BFIP," "BFMEZP," "BFCOMP" or "Other Blackstone Collateral Entity."

"Blackstone Commitment" has the meaning set forth in the SP VI Partnership Agreement.

"Blackstone Entity" means any partnership, limited liability company or other entity (excluding any natural persons and any portfolio companies of any Blackstone—sponsored fund) that is an Affiliate of The Blackstone Group L.P. For the avoidance of doubt, any partnership, limited liability company or other entity that comprise the Strategic Partners Fund Solutions Business shall be considered a Blackstone Entity.

"BMEZP I" means (i) Blackstone Mezzanine Partners L.P., a Delaware limited partnership, and (ii) any other investment vehicle established pursuant to Article 2 of the partnership agreement for the partnership referred to in clause (i) above.

"BMEZP II" means (i) Blackstone Mezzanine Partners II L.P., a Delaware limited partnership, and (ii) any other investment vehicle established pursuant to Article 2 of the partnership agreement for the partnership referred to in clause (i) above.

"BSSF Europe" means (i) Blackstone Real Estate Special Situations Europe L.P., Blackstone Real Estate Special Situations Europe.1 L.P. and Blackstone Real Estate Special Situations Europe.2 L.P., each a limited partnership formed or to be formed under the laws of the United Kingdom pursuant to the Limited Partnerships Act 1907 of the United Kingdom, (ii) any alternative vehicle, parallel fund or other investment vehicle established pursuant to Article 2 of the partnership agreements for the partnerships referred to in clause (i) above, and (iii) any investment vehicle formed to co-invest with any of the partnerships referred to in clause (i) above using third party capital and that potentially pays Carried Interest Distributions (as such term is used in such partnership agreements).

"BSSF II" means (i) Blackstone Real Estate Special Situations Fund II L.P., a Delaware limited partnership, Blackstone Real Estate Special Situations Fund II.1 L.P., a Delaware limited partnership, and Blackstone Real Estate Special Situations Fund II.2 L.P., a Delaware limited partnership, and (ii) any alternative vehicles of or parallel funds formed in connection with, any of the limited partnerships referred to in clause (i) above.

"Capital Commitment SP VI Commitment" means the Capital Commitment (as defined in the SP VI Partnership Agreement), if any, of the Partnership to SP VI that relates solely to the Capital Commitment SP VI Interest, if any.

“Capital Commitment SP VI Interest” means the Interest (as used in the SP VI Partnership Agreement), if any, of the Partnership as a capital partner of SP VI.

“Capital Commitment SP VI Investment” means the Partnership’s interest in a specific investment of SP VI held by the Partnership through the Capital Commitment SP VI Interest.

“Capital Commitment Capital Account” means, with respect to each Capital Commitment Investment for each Partner, the account maintained for such Partner to which are credited such Partner’s contributions to the Partnership with respect to such Capital Commitment Investment and any net income allocated to such Partner pursuant to Section 7.3 with respect to such Capital Commitment Investment and from which are debited any distributions with respect to such Capital Commitment Investment to such Partner and any net losses allocated to such Partner with respect to such Capital Commitment Investment pursuant to Section 7.3. In the case of any such distribution in kind, the Capital Commitment Capital Accounts for the related Capital Commitment Investment shall be adjusted as if the asset distributed had been sold in a taxable transaction and the proceeds distributed in cash, and any resulting gain or loss on such sale shall be allocated to the Partners participating in such Capital Commitment Investment pursuant to Section 7.3.

“Capital Commitment Class A Interest” has the meaning set forth in Section 7.4(f).

“Capital Commitment Class B Interest” has the meaning set forth in Section 7.4(f).

“Capital Commitment Defaulting Party” has the meaning specified in Section 7.4(g).

“Capital Commitment Deficiency Contribution” has the meaning specified in Section 7.4(g).

“Capital Commitment Disposable Investment” has the meaning set forth in Section 7.4(f).

“Capital Commitment Distributions” means, with respect to each Capital Commitment Investment, all amounts of distributions, received by the Partnership with respect to such Capital Commitment Investment solely in respect of the Capital Commitment SP VI Interest, if any, less any costs, fees and expenses of the Partnership with respect thereto and less reasonable reserves for payment of costs, fees and expenses of the Partnership that are anticipated with respect thereto, in each case which the General Partner may allocate to all or any portion of such Capital Commitment Investment as it may determine in good faith is appropriate.

“Capital Commitment Giveback Amount” has the meaning set forth in Section 7.4(g).

“Capital Commitment Interest” means the interest of a Partner in a specific Capital Commitment Investment as provided herein.

“Capital Commitment Investment” means any Capital Commitment SP VI Investment, but shall exclude any GP-Related Investment.

“Capital Commitment Liquidating Share” with respect to each Capital Commitment Investment means, in the case of dissolution of the Partnership, the related Capital Commitment Capital Account of a Partner (less amounts reserved in accordance with Section 9.3) as of the close of business on the effective date of dissolution.

“Capital Commitment Net Income (Loss)” with respect to each Capital Commitment Investment means all amounts of income received by the Partnership with respect to such Capital Commitment Investment, including without limitation gain or loss in respect of the disposition, in whole or in part, of such Capital Commitment Investment, less any costs, fees and expenses of the Partnership allocated thereto and less reasonable reserves for payment of costs, fees and expenses of the Partnership anticipated to be allocated thereto.

“Capital Commitment Partner Interest” means a Partner’s partnership interest in the Partnership with respect to the Capital Commitment SP VI Interest.

“Capital Commitment Profit Sharing Percentage” with respect to each Capital Commitment Investment means the percentage interest of a Partner in Capital Commitment Net Income (Loss) from such Capital Commitment Investment set forth in the books and records of the Partnership.

“Capital Commitment Recontribution Amount” has the meaning set forth in Section 7.4(g).

“Capital Commitment-Related Capital Contributions” has the meaning set forth in Section 7.1(a).

“Capital Commitment-Related Commitment”, with respect to any Partner, means such Partner’s commitment to the Partnership relating to such Partner’s Capital Commitment Partner Interest, as set forth in the books and records of the Partnership, including, without limitation, any such commitment that may be set forth in such Partner’s Commitment Agreement or SMD Agreement, if any.

“Capital Commitment Special Distribution” has the meaning set forth in Section 7.7(a).

“Capital Commitment Value” has the meaning set forth in Section 7.5.

“Carried Interest” means “Carried Interest Distributions,” as defined in the SP VI Partnership Agreement,. In the case of each of (i) and (ii) above, except as determined by the General Partner, the amount shall not be less any costs, fees and expenses of the Partnership with respect thereto and less reasonable reserves for payment of costs, fees and expenses of the Partnership that are anticipated with respect thereto (in each case which the General Partner may allocate among all or any portion of the GP-Related Investments as it determines in good faith is appropriate).

“Carried Interest Give Back Percentage” means, for any Partner or Withdrawn Partner, subject to Section 5.8(e), the percentage determined by dividing (A) the aggregate amount of distributions received by such Partner or Withdrawn Partner from the Partnership or any Other Fund GPs or their Affiliates in respect of Carried Interest by (B) the aggregate amount of distributions made to all Partners, Withdrawn Partners or any other person by the Partnership or any Other Fund GP or any of their Affiliates (in any capacity) in respect of Carried Interest. For purposes of determining any “Carried Interest Give Back Percentage” hereunder, all Trust Amounts contributed to the Trust by the Partnership or any Other Fund GPs on behalf of a Partner or Withdrawn Partner (but not the Trust Income thereon) shall be deemed to have been initially distributed or paid to the Partners and Withdrawn Partners as members, partners or other equity owners of the Partnership or any of the Other Fund GPs or their Affiliates.

“Carried Interest Sharing Percentage” means, with respect to each GP-Related Investment, the percentage interest of a Partner in Carried Interest from such GP-Related Investment set forth in the books and records of the Partnership.

“Cause” means the occurrence or existence of any of the following with respect to any Partner, as determined fairly, reasonably, on an informed basis and in good faith by the General Partner: (i) (w) any breach by any Partner of any provision of any non-competition agreement, (x) any material breach of this Agreement or any rules or regulations applicable to such Partner that are established by the General Partner, (y) such Partner’s deliberate failure to perform his or her duties to the Partnership or any of its Affiliates, or (z) such Partner’s committing to or engaging in any conduct or behavior that is or may be harmful to the Partnership or any of its Affiliates in a material way as determined by the General Partner; provided, that in the case of any of the foregoing clauses (w), (x), (y) and (z), the General Partner has given such Partner written notice (a *“Notice of Breach”*) within fifteen days after the General Partner becomes aware of such action and such Partner fails to cure such breach, failure to perform or conduct or behavior within fifteen days after receipt of such Notice of Breach from the General Partner (or such longer period, not to exceed an additional fifteen days, as shall be reasonably required for such cure, provided that such Partner is diligently pursuing such cure); (ii) any act of fraud, misappropriation, dishonesty, embezzlement or similar conduct against the Partnership or any of its Affiliates; (iii) conviction (on the basis of a trial or by an accepted plea of guilty or nolo contendere) of a felony or crime (including any misdemeanor charge involving moral turpitude, false statements or misleading omissions, forgery, wrongful taking, embezzlement, extortion or bribery), or a determination by a court of competent jurisdiction, by a regulatory body or by a self-regulatory body having authority with respect to securities laws, rules or regulations of the applicable securities industry, that such Partner individually has violated any applicable securities laws or any rules or regulations thereunder, or any rules of any such self-regulatory body (including, without limitation, any licensing requirement), if such conviction or determination has a material adverse effect on (A) such Partner’s ability to function as a Partner of the Partnership, taking into account the services required of such Partner and the nature of the business of the Partnership and its Affiliates or (B) the business of the Partnership and its Affiliates; or (iv) becoming subject to an event described in Rule 506(d)(1)(i)-(viii) of Regulation D under the Securities Act of 1933 (the *“Securities Act”*).

“CC Carried Interest” means, with respect to any Partner, the aggregate amount of distributions or payments received by such Partner (in any capacity) from Affiliates of the Partnership in respect of or relating to *“carried interest”*, including the amount of any bonuses received by a Partner as an employee of an Affiliate of the Partnership that relate to the amount of *“carried interest”* received by an Affiliate of the Partnership. *“CC Carried Interest”* includes any amount initially received by an Affiliate of the Partnership from any fund (including SP VI, any similar funds formed after the date hereof, and any other private equity merchant banking, secondary, real estate or debt funds, whether or not in existence as of the date hereof) to which such Affiliate serves as general partner (or other similar capacity) that exceeds such Affiliate’s pro rata share of distributions from such fund based upon capital contributions thereto (or the capital contributions to make the investment of such fund giving rise to such *“carried interest”*).

“Clawback Adjustment Amount” has the meaning set forth in Section 5.8(e).

“Clawback Amount” means the *“Overdistribution Amount,”* as defined in the SP VI Partnership Agreement, and any other clawback amount payable pursuant to any SP VI Agreement, as applicable.

“Clawback Provisions” means sections 2.7(d)(iii) and 11.3 of the SP VI Partnership Agreement and any other similar provisions in any other SP VI Agreement existing heretofore or hereafter entered into.

“Code” means the Internal Revenue Code of 1986, as amended from time to time, or any successor statute. Any reference herein to a particular provision of the Code means, where appropriate, the corresponding provision in any successor statute.

“Commitment Agreement” means the agreement between the Partnership or an Affiliate thereof and a Partner, pursuant to which such Partner undertakes certain obligations, including the obligation to make capital contributions pursuant to Sections 4.1 and/or 7.1. Each Commitment Agreement is hereby incorporated by reference as between the Partnership and the relevant Partner.

“Contingent” means subject to repurchase rights and/or other requirements.

“Covered Person” has the meaning set forth in Section 3.6(a).

The term *“control”* when used with reference to any person means the power to direct the management and policies of such person, directly or indirectly, by or through stock or other equity ownership, agency or otherwise, or pursuant to or in connection with an agreement, arrangement or understanding (written or oral) with one or more other persons by or through stock or other equity ownership, agency or otherwise; and the terms *“controlling”* and *“controlled”* shall have meanings correlative to the foregoing.

“Controlled Entity” when used with reference to another person means any person controlled by such other person.

“Deceased Partner” means any Partner or Withdrawn Partner who has died or who suffers from Incompetence. For purposes hereof, references to a Deceased Partner shall refer collectively to the Deceased Partner and the estate and heirs or legal representative of such Deceased Partner, as the case may be, that have received such Deceased Partner’s interest in the Partnership.

“Default Interest Rate” means the lower of (i) the sum of (a) the rate of interest per annum publicly announced from time to time by JPMorgan Chase Bank, N.A. as its prime rate and (b) 5%, or (ii) the highest rate of interest permitted under applicable law.

“Disabling Event” means (a) the withdrawal of the General Partner, other than in accordance with Section 6.4(a) or (b) if the General Partner (i) makes an assignment for the benefit of its creditors, (ii) files a voluntary petition in bankruptcy, (iii) is adjudged a bankrupt or insolvent or has entered against it an order for relief in any bankruptcy or insolvency proceeding, (iv) files a petition or answer seeking for itself any reorganization, arrangement, composition, readjustment, liquidation, dissolution or similar relief under any statute, law or regulation, (v) files an answer or other pleading admitting or failing to contest the material allegations of a petition filed against it in a proceeding described in clause (iv), or (v) seeks consents to or acquiesces in the appointment of a trustee, receiver or liquidator of the General Partner or of all or substantially all of its properties.

“Estate Planning Vehicle” has the meaning set forth in Section 6.3.

“Excess Holdback” has the meaning set forth in Section 4.1(d).

“Excess Holdback Percentage” has the meaning set forth in Section 4.1(d).

“Excess Tax-Related Amount” has the meaning set forth in Section 5.8(e).

“Existing Agreement” has the meaning set forth in the Recitals.

“Existing Partner” means any Partner who is neither a Retaining Withdrawn Partner nor a Deceased Partner.

“Final Event” means the death, Total Disability, Incompetence, Bankruptcy, liquidation, dissolution or Withdrawal from the Partnership of any person who is a Partner.

“Firm Advances” has the meaning set forth in Section 7.1.

“Firm Collateral” means a Partner’s or Withdrawn Partner’s interest in one or more partnerships or limited liability companies, in either case affiliated with the Partnership, and certain other assets of such Partner or Withdrawn Partner, in each case that has been pledged or made available to the Trustee(s) to satisfy all or any portion of the Excess Holdback of such Partner or Withdrawn Partner as more fully described in the books and records of the Partnership; provided, that for all purposes hereof (and any other agreement (e.g., the Trust Agreement) that incorporates the meaning of the term “Firm Collateral” by reference), references to “Firm Collateral” shall include “Special Firm Collateral”, excluding references to “Firm Collateral” in Section 4.1(d)(v) and Section 4.1(d)(viii).

“Firm Collateral Realization” has the meaning set forth in Section 4.1(d).

“Fiscal Year” means a calendar year, or any other period chosen by the General Partner.

“Fund GP” means the Partnership (only with respect to the GP-Related SP VI Interest) and the Other Fund GPs.

“GAAP” has the meaning specified in Section 5.1(b).

“General Partner” means SPFSA VI L.L.C. and any person admitted to the Partnership as an additional General Partner in accordance with the provisions of this Agreement, until such time as such person ceases to be a general partner of the Partnership as provided herein or in the Partnership Act.

“Giveback” means obligations to return distributions to satisfy certain fund-related obligations and liabilities pursuant to section 9.2 of SP VI Partnership Agreement.

“Giveback Amount” means the amounts required to satisfy Giveback.

“Giveback Provisions” means section 9.2 of the SP VI Partnership Agreement and any other similar provisions in any other SP VI Agreement existing heretofore or hereafter entered into.

“GP-Related SP VI Interest” means the interest held by the Partnership in SP VI in the Partnership’s capacity as general partner of SP VI, excluding any Capital Commitment SP VI Interest.

"GP-Related SP VI Investment" means the Partnership's interest in a Portfolio Investment (for purposes of this definition, as defined in the SP VI Partnership Agreement) in the Partnership's capacity as the general partner of SP VI, but does not include any Capital Commitment Investment.

"GP-Related Capital Account" has the meaning set forth in Section 5.2.

"GP-Related Capital Contribution" has the meaning set forth in Section 4.1(a).

"GP-Related Class A Interest" has the meaning set forth in Section 5.8(a).

"GP-Related Class B Interest" has the meaning set forth in Section 5.8(a).

"GP-Related Commitment", with respect to any Partner, means such Partner's commitment to the Partnership relating to such Partner's GP-Related Partner Interest, as set forth in the books and records of the Partnership, including, without limitation, any such commitment that may be set forth in such Partner's Commitment Agreement or SMD Agreement, if any.

"GP-Related Defaulting Party" has the meaning set forth in Section 5.8(d).

"GP-Related Deficiency Contribution" has the meaning set forth in Section 5.8(d).

"GP-Related Disposable Investment" has the meaning set forth in Section 5.8(a).

"GP-Related Giveback Amount" has the meaning set forth in Section 5.8(d).

"GP-Related Investment" means any investment (direct or indirect) of the Partnership in respect of the GP-Related SP VI Interest (including, without limitation, any GP-Related SP VI Investment, but excluding any Capital Commitment Investment).

"GP-Related Net Income (Loss)" has the meaning set forth in Section 5.1(b).

"GP-Related Partner Interest" of a Partner means all interests of such Partner in the Partnership (other than such Partner's Capital Commitment Partner Interest), including, without limitation, such Partner's interest in the Partnership with respect to the GP-Related SP VI Interest and with respect to all GP-Related Investments.

"GP-Related Profit Sharing Percentage" means the "Carried Interest Sharing Percentage" and "Non-Carried Interest Sharing Percentage" of each Partner; provided that any references in this Agreement to GP-Related Profit Sharing Percentages made (i) in connection with voting or voting rights or (ii) GP-Related Capital Contributions with respect to GP-Related Investments (including Section 5.3(b)) means the "Non-Carried Interest Sharing Percentage" of each Partner; provided further that, the term "GP-Related Profit Sharing Percentage" shall not include any Capital Commitment Profit Sharing Percentage.

"GP-Related Recontribution Amount" has the meaning set forth in Section 5.8(d).

"GP-Related Required Amounts" has the meaning set forth in Section 4.1(a).

"GP-Related Unallocated Percentage" has the meaning set forth in Section 5.3(b).

"GP-Related Unrealized Net Income (Loss)" attributable to any GP-Related SP VI

Investment as of any date means the GP-Related Net Income (Loss) that would be realized by the Partnership with respect to such GP-Related SP VI Investment if SP VI's entire portfolio of investments were sold on such date for cash in an amount equal to their aggregate value on such date (determined in accordance with Section 5.1(e)) and all distributions payable by SP VI to the Partnership (indirectly through the general partner of SP VI) pursuant to any SP VI Agreement with respect to such GP-Related SP VI Investment were made on such date. "GP-Related Unrealized Net Income (Loss)" attributable to any other GP-Related Investment (other than any Capital Commitment Investment) as of any date means the GP-Related Net Income (Loss) that would be realized by the Partnership with respect to such GP-Related Investment if such GP-Related Investment were sold on such date for cash in an amount equal to its value on such date (determined in accordance with Section 5.1(e)).

"GSO Fund" means (i) any of GSO Capital Opportunities Fund LP, GSO Capital Opportunities Overseas Fund L.P., GSO Capital Opportunities Overseas Master Fund L.P., GSO Liquidity Partners LP, GSO Liquidity Overseas Partners LP, Blackstone / GSO Capital Solutions Fund LP, Blackstone / GSO Capital Solutions Overseas Fund L.P., Blackstone / GSO Capital Solutions Overseas Master Fund L.P., GSO Targeted Opportunity Partners LP, GSO Targeted Opportunity Overseas Partners L.P., GSO Targeted Opportunity Overseas Intermediate Partners L.P., GSO Targeted Opportunity Master Partners L.P., GSO SJ Partners LP, GSO Capital Opportunities Fund II LP, GSO Capital Opportunities Cayman Overseas Fund II LP or GSO NMERB LP, or (ii) any alternative vehicle or parallel fund relating to any of the partnerships referred to in clause (i) above.

"Holdback" has the meaning set forth in Section 4.1(d).

"Holdback Percentage" has the meaning set forth in Section 4.1(d).

"Holdback Vote" has the meaning set forth in Section 4.1(d).

"Holdings" means Blackstone Holdings II L.P., a Delaware limited partnership.

"Incompetence" means, with respect to any Partner, the determination by the General Partner in its sole discretion, after consultation with a qualified medical doctor, that such Partner is incompetent to manage his or her person or his or her property.

"Initial Holdback Percentages" has the meaning set forth in Section 4.1(d).

"Initial Limited Partner" means Peter Song.

"Interest" means a Partner's interest in the Partnership, including any interest that is held by a Retaining Withdrawn Partner, and including any Partner's GP-Related Partner Interest and Capital Commitment Partner Interest.

"Investment" means any investment (direct or indirect) of the Partnership designated by the General Partner from time to time as an investment in which the Partners' respective interests shall be established and accounted for on a basis separate from the Partnership's other businesses, activities and investments, including (a) GP-Related Investments, and (b) Capital Commitment Investments.

"Investor Limited Partner" means any Limited Partner so designated at the time of its admission as a partner of the Partnership.

“Investor Note” means a promissory note of a Partner evidencing indebtedness incurred by such Partner to purchase a Capital Commitment Interest, the terms of which were or are approved by the General Partner and which is secured by such Capital Commitment Interest, all other Capital Commitment Interests of such Partner and all other interests of such Partner in Blackstone Collateral Entities; provided, that such promissory note may also evidence indebtedness relating to other interests of such Partner in Blackstone Collateral Entities, and such indebtedness shall be prepayable with Capital Commitment Net Income (whether or not such indebtedness relates to Capital Commitment Investments) as set forth in this Agreement, the Investor Note, the other BCE Agreements and any documentation relating to Other Sources; provided further, that references to “Investor Notes” herein refer to multiple loans made pursuant to such note, whether made with respect to Capital Commitment Investments or other BCE Investments, and references to an “Investor Note” refer to one such loan as the context requires. In no way shall any indebtedness incurred to acquire Capital Commitment Interests or other interests in Blackstone Collateral Entities be considered part of the Investor Notes for purposes hereof if the Lender or Guarantor is not the lender or guarantor with respect thereto.

“Issuer” means the issuer of any Security comprising part of an Investment.

“L/C” has the meaning set forth in Section 4.1(d).

“L/C Partner” has the meaning set forth in Section 4.1(d).

“Lender or Guarantor” means Blackstone Holdings I L.P., in its capacity as lender or guarantor under the Investor Notes, or any other Affiliate of the Partnership that makes or guarantees loans to enable a Partner to acquire Capital Commitment Interests or other interests in Blackstone Collateral Entities.

“Limited Partner” means any person who is shown on the books and records of the Partnership as a Limited Partner of the Partnership, including any Special Limited Partner and any Nonvoting Limited Partner.

“Liquidator” has the meaning set forth in Section 9.1(b).

“Loss Amount” has the meaning set forth in Section 5.8(e).

“Loss Investment” has the meaning set forth in Section 5.8(e).

“Majority in Interest of the Partners” on any date (a “*vote date*”) means one or more persons who are Partners (including the General Partner and the Limited Partners but excluding Nonvoting Limited Partners) on the vote date and who, as of the last day of the most recent accounting period ending on or prior to the vote date (or as of such later date on or prior to the vote date selected by the General Partner as of which the Partners’ capital account balances can be determined), have aggregate capital account balances representing at least a majority in amount of the total capital account balances of all the persons who are Partners (including the General Partner and the Limited Partners but excluding Nonvoting Limited Partners) on the vote date.

“Moody’s” means Moody’s Investors Service, Inc., or any successor thereto.

“Net Carried Interest Distribution” has the meaning set forth in Section 5.8(e).

“Net Carried Interest Distribution Recontribution Amount” has the meaning set forth in Section 5.8(e).

“Net GP-Related Recontribution Amount” has the meaning set forth in Section 5.8(d).

“Non-Carried Interest” means, with respect to each GP-Related Investment, all amounts of distributions, other than Carried Interest (and other than Capital Commitment Distributions) received by the Partnership with respect to such GP-Related Investment, less any costs, fees and expenses of the Partnership with respect thereto and less reasonable reserves for payment of costs, fees and expenses of the Partnership that are anticipated with respect thereto, in each case which the General Partner may allocate to all or any portion of the GP-Related Investments as it may determine in good faith is appropriate.

“Non-Carried Interest Sharing Percentage” means, with respect to each GP-Related Investment, the percentage interest of a Partner in Non-Carried Interest from such GP-Related Investment set forth in the books and records of the Partnership.

“Non-Contingent” means generally not subject to repurchase rights or other requirements.

“Nonvoting Limited Partner” has the meaning set forth in Section 6.1(a).

“Original Agreement” has the meaning set forth in the Recitals.

“Other Blackstone Collateral Entity” means any Blackstone Entity (other than any limited partnership, limited liability company or other entity named or referred to in the definition of any of “BFIP,” “BFREP,” “BFMEZP” or “BFCOMP”) in which any limited partner interest, limited liability company interest, unit or other interest is pledged to secure any Investor Note.

“Other Fund GPs” means the General Partner (only with respect to the General Partner’s GP-Related SP VI Partner Interest in the Partnership) and any other entity (other than the Partnership) through which any Partner, Withdrawn Partner or any other person directly receives any amounts of Carried Interest, and any successor thereto; provided, that this includes any other entity which has in its organizational documents a provision which indicates that it is a “Fund GP” or an “Other Fund GP”; provided further, that notwithstanding any of the foregoing, neither Holdings nor any estate planning vehicle established for the benefit of family members of any Partner or of any member or partner of any Other Fund GP shall be considered an “Other Fund GP” for purposes hereof.

“Other Sources” means (i) distributions or payments of CC Carried Interest (which shall include amounts of CC Carried Interest which are not distributed or paid to a Partner but are instead contributed to a trust (or similar arrangement) to satisfy any “holdback” obligation with respect thereto), and (ii) distributions from Blackstone Collateral Entities (other than the Partnership) to such Partner.

“Parallel Fund” has the meaning set forth in section 4.6(a) of the SP VI Partnership Agreement.

“Partner” means any person who is a partner of the Partnership, whether a General Partner or a Limited Partner in whatsoever Partner Category.

“Partner Category” means the Existing Partners, Retaining Withdrawn Partners or Deceased Partners, each referred to as a group for purposes hereof.

“Partnership” means Strategic Partners Fund Solutions Associates VI L.P., a Delaware limited partnership.

“Partnership Act” means the Delaware Revised Uniform Limited Partnership Act, 6 Del. C. §§ 17-101, et seq., as it may be amended from time to time, and any successor to such statute.

“Pledgable Blackstone Interests” has the meaning set forth in Section 4.1(d).

“Prime Rate” means the rate of interest per annum publicly announced from time to time by JPMorgan Chase Bank, N.A. as its prime rate.

“Qualifying Fund” means any fund designated by the General Partner as a “Qualifying Fund.”

“Repurchase Period” has the meaning set forth in Section 5.8.

“Required Rating” has the meaning set forth in Section 4.1(d).

“Retained Portion” has the meaning set forth in Section 7.6.

“Retaining Withdrawn Partner” means a Withdrawn Partner who has retained a GP-Related Partner Interest, pursuant to Section 6.5(f) or otherwise. A Retaining Withdrawn Partner shall be considered a Nonvoting Limited Partner for all purposes hereof.

“Securities” means any debt or equity securities of an Issuer and its subsidiaries and other Controlled Entities constituting part of an Investment, including without limitation common and preferred stock, interests in limited partnerships and interests in limited liability companies (including warrants, rights, put and call options and other options relating thereto or any combination thereof), notes, bonds, debentures, trust receipts and other obligations, instruments or evidences of indebtedness, choses in action, other property or interests commonly regarded as securities, interests in real property, whether improved or unimproved, interests in oil and gas properties and mineral properties, short-term investments commonly regarded as money-market investments, bank deposits and interests in personal property of all kinds, whether tangible or intangible.

“Settlement Date” has the meaning set forth in Section 6.5(a).

“SMD Agreements” means the agreements between the Partnership and/or one or more of its Affiliates and certain of the Partners, pursuant to which each such Partner undertakes certain obligations with respect to the Partnership and/or its Affiliates. The SMD Agreements are hereby incorporated by reference as between the Partnership and the relevant Partner.

“SP VI” means (i) Strategic Partners Fund VI, L.P., a Delaware limited partnership, (ii) any alternative vehicle, parallel fund or other investment vehicle established pursuant to Article 2 of the partnership agreement for the partnership referred to in clause (i) above, and (iii) any investment vehicle formed to co-invest with any of the partnerships referred to in clause (i) above using third party capital and that potentially pays Carried Interest Distributions (as such term is used in such partnership agreements).

"SP VI Agreements" means (i) the SP VI Partnership Agreement and (ii) any other SP VI partnership agreements, as each may be amended, supplemented, restated or otherwise modified from time to time.

"SP VI Partnership Agreement" means the Amended and Restated Agreement of Limited Partnership of Strategic Partners Fund VI, L.P., dated as of December 19, 2013, as may be amended, supplemented, restated or otherwise modified from time to time.

"Special Firm Collateral" means interests in a Qualifying Fund or other assets that have been pledged to the Trustee(s) to satisfy all or any portion of a Partner's or Withdrawn Partner's Holdback obligation (excluding any Excess Holdback) as more fully described in the books and records of the Partnership.

"Special Firm Collateral Realization" has the meaning set forth in Section 4.1(d).

"Special Limited Partner" means any of the persons shown in the books and records of the Partnership as a Special Limited Partner and any person admitted to the Partnership as an additional Special Limited Partner in accordance with the provisions of this Agreement.

"S&P" means Standard & Poor's Ratings Group, and any successor thereto.

"Strategic Partners Fund Solutions Business" shall mean Blackstone's business line responsible for managing SP VI and any predecessor and successor funds thereto, including Strategic Partners Fund, L.P., Strategic Partners Fund II, L.P., Strategic Partners Fund III, L.P., Strategic Partners Fund IV, L.P., Strategic Partners Fund V, L.P. and their respective parallel vehicles.

"Subject Investment" has the meaning set forth in Section 5.8(e).

"Subject Partner" has the meaning set forth in Section 4.1(d).

"Successor in Interest" means any (i) shareholder of; (ii) trustee, custodian, receiver or other person acting in any Bankruptcy or reorganization proceeding with respect to; (iii) assignee for the benefit of the creditors of; (iv) officer, director or partner of; (v) trustee or receiver, or former officer, director or partner, or other fiduciary acting for or with respect to the dissolution, liquidation or termination of; or (vi) other executor, administrator, committee, legal representative or other successor or assign of, any Partner, whether by operation of law or otherwise.

"Tax Matters Partner" has the meaning set forth in Section 6.7(b).

"TM" has the meaning set forth in Section 10.2

"Total Disability" means the inability of a Limited Partner substantially to perform the services required of such Limited Partner (in its capacity as such or in any other capacity with respect to any Affiliate of the Partnership) for a period of six consecutive months by reason of physical or mental illness or incapacity and whether arising out of sickness, accident or otherwise.

"Transfer" has the meaning set forth in Section 8.2.

"Trust Account" has the meaning set forth in the Trust Agreement.

"Trust Agreement" means the Trust Agreement dated as of the date set forth therein, as amended, supplemented, restated or otherwise modified from time to time, among the Partners, the Trustee(s) and certain other persons that may receive distributions in respect of or relating to Carried Interest from time to time.

"Trust Amount" has the meaning set forth in the Trust Agreement.

"Trust Income" has the meaning set forth in the Trust Agreement.

"Trustee(s)" has the meaning set forth in the Trust Agreement.

"Unadjusted Carried Interest Distributions" has the meaning set forth in Section 5.8(e).

"Unallocated Capital Commitment Interests" has the meaning set forth in Section 8.1(f).

"Withdraw" or *"Withdrawal"* with respect to a Partner means a Partner ceasing to be a partner of the Partnership (except as a Retaining Withdrawn Partner) for any reason (including death, disability, removal, resignation or retirement, whether such is voluntary or involuntary), unless the context shall limit the type of withdrawal to a specific reason, and *"Withdrawn"* with respect to a Partner means, as aforesaid, a Partner who has ceased to be a partner of the Partnership.

"Withdrawal Date" means the date of the Withdrawal from the Partnership of a Withdrawn Partner.

"Withdrawn Partner" means a Limited Partner whose GP-Related Partner Interest or Capital Commitment Partner Interest in the Partnership has been terminated for any reason, including the occurrence of an event specified in Section 6.2, and shall include, unless the context requires otherwise, the estate or legal representatives of any such Partner.

"W-8BEN" has the meaning set forth in Section 3.8.

"W-8IMY" has the meaning set forth in Section 3.8.

"W-9" has the meaning set forth in Section 3.8

Section 1.2. Terms Generally. The definitions in Section 1.1 shall apply equally to both the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. The term *"person"* includes individuals, partnerships (including limited liability partnerships), companies (including limited liability companies), joint ventures, corporations, trusts, governments (or agencies or political subdivisions thereof) and other associations and entities. The words *"include"*, *"includes"* and *"including"* shall be deemed to be followed by the phrase *"without limitation"*.

ARTICLE II

GENERAL PROVISIONS

Section 2.1. General Partner and Limited Partners. The Partners may be General Partners or Limited Partners. The General Partner as of the date hereof is SPFSA VI L.L.C.. The Limited Partners shall be as shown on the books and records of the Partnership. The books and records of the Partnership contain the GP-Related Profit Sharing Percentage and GP-Related Commitment of each Partner (including, without limitation, the General Partner) with respect to the GP-Related Investments of the Partnership as of the date hereof. The books and records of the Partnership contain the Capital Commitment Profit Sharing Percentage and Capital Commitment-Related Commitment of each Partner (including, without limitation, the General Partner) with respect to the Capital Commitment Investments of the Partnership as of the date hereof. The books and records of the Partnership shall be amended by the General Partner from time to time to reflect additional GP-Related Investments, additional Capital Commitment Investments, dispositions by the Partnership of GP-Related Investments, dispositions by the Partnership of Capital Commitment Investments, the GP-Related Profit Sharing Percentages of the Partners (including, without limitation, the General Partner) as modified from time to time, the Capital Commitment Profit Sharing Percentages of the Partners (including, without limitation, the General Partner) as modified from time to time, the admission of additional Partners, the Withdrawal of Partners, and the transfer or assignment of interests in the Partnership pursuant to the terms of this Agreement. At the time of admission of each additional Partner, the General Partner shall determine in its sole discretion the GP-Related Investments and Capital Commitment Investments in which such Partner shall participate and such Partner's GP-Related Commitment, Capital Commitment-Related Commitment, GP-Related Profit Sharing Percentage with respect to each such GP-Related Investment and Capital Commitment Profit Sharing Percentage with respect to each such Capital Commitment Investment. Each Partner may have a GP-Related Partner Interest and/or a Capital Commitment Partner Interest.

Section 2.2. Formation; Name Foreign Jurisdictions. The Partnership is hereby continued as a limited partnership pursuant to the Partnership Act and shall conduct its activities on and after the date hereof under the name of Strategic Partners Fund Solutions Associates VI L.P. The certificate of limited partnership of the Partnership may be amended and/or restated from time to time by the General Partner. The General Partner is further authorized to execute and deliver and file any other certificates (and any amendments and/or restatements thereof) necessary for the Partnership to qualify to do business in a jurisdiction in which the Partnership may wish to conduct business.

Section 2.3. Term. The term of the Partnership shall continue until December 31, 2061, unless earlier dissolved and terminated in accordance with this Agreement and the Act.

Section 2.4. Purpose; Powers. (a) The purposes of the Partnership shall be, directly or indirectly through subsidiaries or Affiliates:

(i) to serve as the general partner of SP VI (including any Alternative Vehicle, Parallel Fund or other partnership included in the definition of "SP VI") and perform the functions of a general partner of SP VI (including any Alternative Vehicle, Parallel Fund or other partnership included in the definition of "SP VI") specified in the SP VI Agreements,

(ii) to serve as, and hold the Capital Commitment SP VI Interest as, a capital partner (and, if applicable, a limited partner and/or a general partner) of SP VI (including any Alternative Vehicle, Parallel Fund or other partnership included in the definition of "SP VI") and perform the functions of a capital partner (and, if applicable, a limited partner and/or a general partner) of SP VI (including any Alternative Vehicle, Parallel Fund or other partnership included in the definition of "SP VI") specified in the SP VI Agreements,

(iii) to make the Blackstone Commitment or a portion thereof, either directly or indirectly through another entity,

(iv) to serve as a general partner or limited partner of other partnerships and perform the functions of a general partner or limited partner specified in the respective partnership agreements, as amended, supplemented, restated or otherwise modified from time to time, of any such partnership,

(v) to serve as a member of limited liability companies and perform the functions of a member specified in the respective limited liability company agreements, as amended, supplemented, restated or otherwise modified from time to time, of any such limited liability company,

(vi) to invest in Capital Commitment Investments and/or GP-Related Investments and acquire and invest in Securities or other property (directly or indirectly through SP VI (including any Alternative Vehicle, Parallel Fund or other partnership included in the definition of "SP VI"), including, without limitation, in connection with any action referred to in any of clauses (i) through (v) above,

(vii) to carry on such other businesses, perform such other services and make such other investments as are deemed desirable by the General Partner and as are permitted under the Partnership Act and SP VI Agreements, and the respective partnership agreement of any partnership referred to in clause (iv) above and the respective limited liability company agreement of any limited liability company referred to in clause (v) above, in the case of each of the foregoing, as amended, supplemented, restated or otherwise modified from time to time,

(viii) any other lawful purpose, and

(ix) to do all things necessary, desirable, convenient or incidental thereto.

(b) In furtherance of its purposes, the Partnership shall have all powers necessary, suitable or convenient for the accomplishment of its purposes, alone or with others, as principal or agent, including the following:

(i) to be and become a general or limited partner of partnerships, a member of limited liability companies, a holder of common and preferred stock of corporations and/or an investor in the foregoing entities or other entities, in connection with the making of Investments or the acquisition, holding or disposition of Securities or other property or as otherwise deemed appropriate by the General Partner in the conduct of the Partnership's business, and to take any action in connection therewith;

(ii) to acquire and invest in general or limited partner interests, in limited liability company interests, in common and preferred stock of corporations and/or in other interests in or obligations of the foregoing entities or other entities and in Investments and Securities or other property or direct or indirect interests therein, whether such Investments and Securities or other property are readily marketable or not, and to receive, hold, sell, dispose of or otherwise transfer any such partner interests, limited liability company interests, stock, interests, obligations, Investments or Securities or other property and any dividends and distributions thereon and to purchase and sell, on margin, and be long or short, futures contracts and to purchase and sell, and be long or short, options on futures contracts;

(iii) to buy, sell and otherwise acquire investments, whether such investments are readily marketable or not;

(iv) to invest and reinvest the cash assets of the Partnership in money-market or other short-term investments;

(v) to hold, receive, mortgage, pledge, lease, transfer, exchange or otherwise dispose of, grant options with respect to, and otherwise deal in and exercise all rights, powers, privileges and other incidents of ownership or possession with respect to, all property held or owned by the Partnership;

(vi) to borrow or raise money from time to time and to issue promissory notes, drafts, bills of exchange, warrants, bonds, debentures and other negotiable and non-negotiable instruments and evidences of indebtedness, to secure payment of the principal of any such indebtedness and the interest thereon by mortgage, pledge, conveyance or assignment in trust of, or the granting of a security interest in, the whole or any part of the property of the Partnership, whether at the time owned or thereafter acquired, to guarantee the obligations of others and to buy, sell, pledge or otherwise dispose of any such instrument or evidence of indebtedness;

(vii) to lend any of its property or funds, either with or without security, at any legal rate of interest or without interest;

(viii) to have and maintain one or more offices within or without the State of Delaware, and in connection therewith, to rent or acquire office space, engage personnel and compensate them and do such other acts and things as may be advisable or necessary in connection with the maintenance of such office or offices;

(ix) to open, maintain and close accounts, including margin accounts, with brokers;

(x) to open, maintain and close bank accounts and draw checks and other orders for the payment of moneys;

(xi) to engage accountants, auditors, custodians, investment advisers, attorneys and any and all other agents and assistants, both professional and nonprofessional, and to compensate any of them as may be necessary or advisable;

(xii) to form or cause to be formed and to own the stock of one or more corporations, whether foreign or domestic, to form or cause to be formed and to participate in partnerships and joint ventures, whether foreign or domestic, and to form or cause to be formed and be a member or manager or both of one or more limited liability companies;

(xiii) to enter into, make and perform all contracts, agreements and other undertakings as may be necessary, convenient or advisable or incident to carrying out its purposes;

(xiv) to sue and be sued, to prosecute, settle or compromise all claims against third parties, to compromise, settle or accept judgment to claims against the Partnership, and to execute all documents and make all representations, admissions and waivers in connection therewith;

(xv) to distribute, subject to the terms of this Agreement, at any time and from time to time to the Partners cash or investments or other property of the Partnership, or any combination thereof; and

(xvi) to take such other actions necessary, desirable, convenient or incidental thereto and to engage in such other businesses as may be permitted under Delaware and other applicable law.

Section 2.5. Place of Business. The Partnership shall maintain a registered office at The Corporation Trust Company, 1209 Orange Street, Wilmington, New Castle County, Delaware 19801. The Partnership shall maintain an office and principal place of business at such place or places as the General Partner specifies from time to time and as set forth in the books and records of the Partnership. The name and address of the Partnership's registered agent is The Corporation Trust Company, 1209 Orange Street, Wilmington, New Castle County, Delaware 19801. The General Partner may from time to time change the registered agent or office by an amendment to the certificate of limited partnership of the Partnership.

Section 2.6. Reserved.

ARTICLE III

MANAGEMENT

Section 3.1. General Partners. The General Partner shall be the general partner of the Partnership. The General Partner may not be removed without its consent.

Section 3.2. Limitations on Limited Partners. Except as may be expressly required or permitted by the Partnership Act, Limited Partners as such shall have no right to, and shall not, take part in the management, conduct or control of the Partnership's business or act for or bind the Partnership, and shall have only the rights and powers granted to Limited Partners herein.

Section 3.3. Partner Voting.

(a) To the extent a Partner is entitled to vote with respect to any matter relating to the Partnership, such Partner shall not be obligated to abstain from voting on any matter (or vote in any particular manner) because of any interest (or conflict of interest) of such Partner (or any Affiliate thereof) in such matter.

(b) Meetings of the Partners may be called only by the General Partner.

Section 3.4. Management. (a) The management, control and operation of the Partnership and the formulation and execution of business and investment policy shall be vested in the General Partner, and the General Partner shall have full control over the business and affairs of the Partnership. The General Partner shall, in the General Partner's discretion, exercise all powers necessary and convenient for the purposes of the Partnership, including those enumerated in Section 2.4, on behalf and in the name of the Partnership. All decisions and determinations (howsoever described herein) to be made by the General Partner pursuant to this Agreement shall be made in the General Partner's discretion, subject only to the express terms and conditions of this Agreement.

(b) All outside business or investment activities of the Partners (including outside directorships or trusteeships) shall be subject to such rules and regulations as are established by the General Partner from time to time.

(c) Notwithstanding any provision in this Agreement to the contrary, the Partnership is hereby authorized, without the need for any further act, vote or consent of any person (directly or indirectly through one or more other entities, in the name and on behalf of the Partnership, on its own behalf or in its capacity as a general partner, capital partner and/or limited partner of SP VI, or in the Partnership's capacity as a general or limited partner, member or other equity owner of any Partnership

Affiliate (as hereinafter defined), (i) to execute and deliver, and to perform the Partnership's obligations under, the SP VI Agreements, including, without limitation, serving as a general partner of SP VI, (ii) to execute and deliver, and to perform the Partnership's obligations under, the governing agreement, as amended, supplemented, restated or otherwise modified (each a "Partnership Affiliate Governing Agreement"), of any other partnership, limited liability company or other entity (each a "Partnership Affiliate") of which the Partnership is to become a general or limited partner, member or other equity owner, including, without limitation, serving as a general or limited partner, member or other equity owner of each Partnership Affiliate, and (iii) to take any action, in the applicable capacity, contemplated by or arising out of this Agreement, the SP VI Agreements or any Partnership Affiliate Governing Agreement (and any amendment, supplement, restatement and/or other modification of any of the foregoing).

(d) Each of Stephen A. Schwarzman, Hamilton E. James, John G. Finley, Laurence A. Tosi, John A. Magliano, Kathleen Skero, Matthew Skurbe, Christopher J. James, Peter Song, Stephen H. Can, Verdun Perry and any other person designated by the General Partner, each acting individually, is hereby authorized and empowered, as an authorized representative of the Partnership or as an authorized person of the General Partner (within the meaning of the Delaware Limited Liability Company Act, 6 Del. C. §§ 18-101 *et seq.*, as amended, or otherwise) (the General Partner hereby authorizing and ratifying any of the following actions):

(i) (i) to execute and deliver and/or file (including any such action, directly or indirectly through one or more other entities, in the name and on behalf of the Partnership, on its own behalf or in its capacity as a general partner, capital partner and/or limited partner of SP VI, or in the Partnership's capacity as a general or limited partner, member or other equity owner of any Partnership Affiliate, any of the following:

- (A) any agreement, certificate, instrument or other document of the Partnership, SP VI or any Partnership Affiliate (and any amendments, supplements, restatements and/or other modifications thereof), including, without limitation, the following: (I) the SP VI Agreements and each Partnership Affiliate Governing Agreement, (II) Subscription Agreements on behalf of SP VI and/or the Partnership, (III) side letters issued in connection with investments in SP VI on behalf of SP VI and/or the Partnership, and (IV) such other agreements, certificates, instruments and other documents as may be necessary or desirable in furtherance of the purposes of the Partnership, SP VI or any Partnership Affiliate (and any amendments, supplements, restatements and/or other modifications of any of the foregoing referred to in (I) through (IV) hereof);
- (B) the certificates of formation, certificates of limited partnership and/or other organizational documents of the Partnership, SP VI or any Partnership Affiliate (and any amendments, supplements, restatements and/or other modifications thereof); and
- (C) any other certificates, notices, applications or other documents (and any amendments, supplements, restatements and/or other modifications thereof) to be filed with any government or governmental or regulatory body, including, without limitation, any such document that may be necessary for the Partnership, SP VI or any Partnership Affiliate to qualify to do business in a jurisdiction in which the Partnership, SP VI or such Partnership Affiliate desires to do business;

(ii) to prepare or cause to be prepared, and to sign, execute and deliver and/or file (including any such action, directly or indirectly through one or more other entities, in the name and on behalf of the Partnership, on its own behalf or in its capacity as a general partner, capital partner and/or limited partner of SP VI or in the Partnership's capacity as a general or limited partner, member or other equity owner of any Partnership Affiliate): (A) any certificates, forms, notices, applications or other documents to be filed with any government or governmental or regulatory body on behalf of the Partnership, SP VI or any Partnership Affiliate, (B) any certificates, forms, notices, applications or other documents that may be necessary or advisable in connection with any bank account of the Partnership, SP VI or any Partnership Affiliate or any banking facilities or services that may be utilized by the Partnership, SP VI or any Partnership Affiliate, and all checks, notes, drafts and other documents of the Partnership, SP VI or any Partnership Affiliate that may be required in connection with any such bank account, banking facilities or services, (C) resolutions with respect to any of the foregoing matters (which resolutions, when executed by any person authorized as provided in this Section 3.4(d), each acting individually, shall be deemed to have been adopted by the General Partner, the Partnership, SP VI or any Partnership Affiliate, as applicable, for all purposes).

The authority granted to any person (other than Stephen A. Schwarzman) in this Section 3.4(d) may be revoked at any time by the General Partner by an instrument in writing signed by the General Partner.

Section 3.5. Responsibilities of Partners.

(a) Unless otherwise determined by the General Partner in a particular case, each Limited Partner shall devote substantially all his time and attention to the businesses of the Partnership and its Affiliates.

(b) All outside business or investment activities of the Partners (including outside directorships or trusteeships), shall be subject to such rules and regulations as are established by the General Partner from time to time.

(c) The General Partner may from time to time establish such other rules and regulations applicable to Partners or other employees as the General Partner deems appropriate, including rules governing the authority of Partners or other employees to bind the Partnership to financial commitments or other obligations.

Section 3.6. Exculpation and Indemnification.

(a) Liability to Partners. Notwithstanding any other provision of this Agreement, whether express or implied, to the fullest extent permitted by law, no Partner nor any of such Partner's representatives, agents or advisors nor any partner, member, officer, employee, representative, agent or advisor of the Partnership or any of its Affiliates (individually, a "Covered Person" and collectively, the "Covered Persons") shall be liable to the Partnership or any other Partner for any act or omission (in relation to the Partnership, this Agreement, any related document or any transaction or investment contemplated hereby or thereby) taken or omitted by a Covered Person (other than any act or omission constituting Cause), unless there is a final and non-appealable judicial determination and/or determination of an arbitrator that such Covered Person did not act in good faith and in what such Covered Person reasonably believed to be in, or not opposed to, the best interests of the Partnership and within the authority granted to such Covered Person by this Agreement, and, with respect to any criminal act or proceeding, had reasonable cause to believe that such Covered Person's conduct was unlawful. Each Covered Person shall be entitled to rely in good faith on the advice of legal counsel to the Partnership, accountants and other experts or professional advisors, and no action taken by any Covered Person in reliance on such advice shall in any event subject such person to any liability to any Partner or the

Partnership. To the extent that, at law or in equity, a Partner has duties (including fiduciary duties) and liabilities relating thereto to the Partnership or to another Partner, to the fullest extent permitted by law, such Partner acting under this Agreement shall not be liable to the Partnership or to any such other Partner for its good faith reliance on the provisions of this Agreement. The provisions of this Agreement, to the extent that they expand or restrict the duties and liabilities of a Partner otherwise existing at law or in equity, are agreed by the Partners, to the fullest extent permitted by law, to modify to that extent such other duties and liabilities of such Partner.

(b) Indemnification. (i) To the fullest extent permitted by law, the Partnership shall indemnify and hold harmless (but only to the extent of the Partnership's assets (including, without limitation, the remaining capital commitments of the Partners) each Covered Person from and against any and all claims, damages, losses, costs, expenses and liabilities (including, without limitation, amounts paid in satisfaction of judgments, in compromises and settlements, as fines and penalties and legal or other costs and reasonable expenses of investigating or defending against any claim or alleged claim), joint and several, of any nature whatsoever, known or unknown, liquidated or unliquidated (collectively, for purposes of this Section 3.6, "*Losses*"), arising from any and all claims, demands, actions, suits or proceedings, civil, criminal, administrative or investigative, in which the Covered Person may be involved, or threatened to be involved, as a party or otherwise, by reason of such Covered Person's management of the affairs of the Partnership or which relate to or arise out of or in connection with the Partnership, its property, its business or affairs (other than claims, demands, actions, suits or proceedings, civil, criminal, administrative or investigative, arising out of any act or omission of such Covered Person constituting Cause); provided, that a Covered Person shall not be entitled to indemnification under this Section with respect to any claim, issue or matter if there is a final and non-appealable judicial determination and/or determination of an arbitrator that such Covered Person did not act in good faith and in what such Covered Person reasonably believed to be in, or not opposed to, the best interest of the Partnership and within the authority granted to such Covered Person by this Agreement, and, with respect to any criminal act or proceeding, had reasonable cause to believe that such Covered Person's conduct was unlawful; provided further, that if such Covered Person is a Partner or a Withdrawn Partner, such Covered Person shall bear its share of such Losses in accordance with such Covered Person's GP-Related Profit Sharing Percentage in the Partnership as of the time of the actions or omissions that gave rise to such Losses. To the fullest extent permitted by law, expenses (including legal fees) incurred by a Covered Person (including, without limitation, the General Partner) in defending any claim, demand, action, suit or proceeding may, with the approval of the General Partner, from time to time, be advanced by the Partnership prior to the final disposition of such claim, demand, action, suit or proceeding upon receipt by the Partnership of a written undertaking by or on behalf of the Covered Person to repay such amount to the extent that it shall be subsequently determined that the Covered Person is not entitled to be indemnified as authorized in this Section, and the Partnership and its Affiliates shall have a continuing right of offset against such Covered Person's interests/investments in the Partnership and such Affiliates and shall have the right to withhold amounts otherwise distributable to such Covered Person to satisfy such repayment obligation. If a Partner institutes litigation against a Covered Person which gives rise to an indemnity obligation hereunder, such Partner shall be responsible, up to the amount of such Partner's Interests and remaining capital commitment, for such Partner's pro rata share of the Partnership's expenses related to such indemnity obligation, as determined by the General Partner. The Partnership may purchase insurance, to the extent available at reasonable cost, to cover losses, claims, damages or liabilities covered by the foregoing indemnification provisions. Partners will not be personally obligated with respect to indemnification pursuant to this Section. The General Partner shall have the authority to enter into separate agreements with any Covered Person in order to give effect to the obligations to indemnify pursuant to this Section 3.6.

(ii) (A) Notwithstanding anything to the contrary herein, for greater certainty, it is understood and/or agreed that the Partnership's obligations hereunder are not intended to render the Partnership as a primary indemnitor for purposes of the indemnification, advancement of expenses and related provisions under applicable law governing SP VI and/or a particular portfolio entity through which an Investment is indirectly held. It is further understood and/or agreed that a Covered Person shall first seek to be so indemnified and have such expenses advanced in the following order of priority: first out of proceeds available in respect of applicable insurance policies maintained by the applicable portfolio entity and/or SP VI, second by the applicable portfolio entity through which such investment is indirectly held, and third by SP VI (only to the extent the foregoing sources are exhausted).

(B) The Partnership's obligation, if any, to indemnify or advance expenses to any Covered Person shall be reduced by any amount that such Covered Person may collect as indemnification or advancement from SP VI and/or the applicable portfolio entity (including by virtue of any applicable insurance policies maintained thereby), and to the extent the Partnership (or any Affiliate thereof) pays or causes to be paid any amounts that should have been paid by SP VI and/or the applicable portfolio entity (including by virtue of any applicable insurance policies maintained thereby), it is agreed among the Partners that the Partnership shall have a subrogation claim against SP VI and/or such portfolio entity in respect of such advancement or payments. The General Partner and the Partnership shall be specifically empowered to structure any such advancement or payment as a loan or other arrangement (except for a loan to an executive officer of The Blackstone Group L.P. or any of its Affiliates, which shall not be permitted) as the General Partner may determine necessary or advisable to give effect to or otherwise implement the foregoing.

Section 3.7. Representations of Limited Partners.

(a) Each Limited Partner by execution of this Agreement (or by otherwise becoming bound by the terms and conditions hereof as provided herein or in the Partnership Act) represents and warrants to every other Partner and to the Partnership, except as may be waived by the General Partner, that such Limited Partner is acquiring each of such Limited Partner's Interests for such Limited Partner's own account for investment and not with a view to resell or distribute the same or any part hereof, and that no other person has any interest in any such Interest or in the rights of such Limited Partner hereunder; provided, that a Partner may choose to make transfers for estate and charitable planning purposes (in accordance with the terms hereof). Each Limited Partner represents and warrants that such Limited Partner understands that the Interests have not been registered under the Securities Act and therefore such Interests may not be resold without registration under such Act or exemption from such registration, and that accordingly such Limited Partner must bear the economic risk of an investment in the Partnership for an indefinite period of time. Each Limited Partner represents that such Limited Partner has such knowledge and experience in financial and business matters that such Limited Partner is capable of evaluating the merits and risks of an investment in the Partnership, and that such Limited Partner is able to bear the economic risk of such investment. Each Limited Partner represents that such Limited Partner's overall commitment to the Partnership and other investments which are not readily marketable is not disproportionate to the Limited Partner's net worth and the Limited Partner has no need for liquidity in the Limited Partner's investment in Interests. Each Limited Partner represents that to the full satisfaction of the Limited Partner, the Limited Partner has been furnished any materials that such Limited Partner has requested relating to the Partnership, any Investment and the offering of Interests and has been afforded the opportunity to ask questions of representatives of the Partnership concerning the terms and conditions of the offering of Interests and any matters pertaining to each Investment and to obtain any other additional information relating thereto. Each Limited Partner represents that the Limited Partner has consulted to the extent deemed appropriate by the Limited Partner with the Limited Partner's own advisers as to the financial, tax, legal and related matters concerning an investment in Interests and on that basis believes that an investment in the Interests is suitable and appropriate for the Limited Partner.

(b) Each Partner agrees that the representations and warranties contained in paragraph (a) above shall be true and correct as of any date that such Partner (1) makes a capital contribution to the Partnership (whether as a result of Firm Advances made to such Partner or otherwise) with respect to any Investment, and such Partner hereby agrees that such capital contribution shall serve as confirmation thereof and/or (2) repays any portion of the principal amount of a Firm Advance, and such Partner hereby agrees that such repayment shall serve as confirmation thereof.

Section 3.8. Tax Representation. Each Limited Partner certifies that (A) if the Limited Partner is a United States person (as defined in the Code) (x) (i) the Limited Partner's name, social security number (or, if applicable, employer identification number) and address provided to the Partnership and its Affiliates pursuant to an IRS Form W-9, Payer's Request for Taxpayer Identification Number Certification ("*W-9*") or otherwise are correct and (ii) the Limited Partner will complete and return a W-9, and (y) (i) the Limited Partner is a United States person (as defined in the Code) and (ii) the Limited Partner will notify the Partnership within 60 days of a change to foreign (non-United States) status or (B) if the Limited Partner is not a United States person (as defined in the Code) (x) (i) the information on the completed IRS Form W-8BEN, Certificate of Foreign Status of Beneficial Owner for United States Tax Withholding ("*W-8BEN*") or other applicable form, including but not limited to IRS Form W-8IMY, Certificate of Foreign Intermediary, Foreign Partnership, or Certain U.S. Branches for United States Tax Withholding ("*W-8IMY*"), or otherwise is correct and (ii) the Limited Partner will complete and return the applicable IRS form, including but not limited to a W-8BEN or W-8IMY, and (y) (i) the Limited Partner is not a United States person (as defined in the Code) and (ii) the Limited Partner will notify the Partnership within 60 days of any change of such status. The Limited Partner agrees to properly execute and provide to the Partnership in a timely manner any tax documentation that may be reasonably required by the Partnership or the General Partner.

ARTICLE IV

CAPITAL OF THE PARTNERSHIP

Section 4.1. Capital Contributions by Partners. (a) Each Partner shall be required to make capital contributions to the Partnership ("*GP-Related Capital Contributions*") at such times and in such amounts (the "*GP-Related Required Amounts*") as are required to satisfy the Partnership's obligation to make capital contributions to SP VI in respect of the GP-Related SP VI Interest with respect to any GP-Related SP VI Investment and as are otherwise determined by the General Partner from time to time or as may be set forth in such Limited Partner's Commitment Agreement or SMD Agreement, if any; provided, that additional GP-Related Capital Contributions in excess of the GP-Related Required Amounts may be made pro rata among the Partners based upon each Partner's Carried Interest Sharing Percentage. GP-Related Capital Contributions in excess of the GP-Related Required Amounts which are to be used for ongoing business operations (as distinct from financing, legal or other specific liabilities of the Partnership (including those specifically set forth in Sections 4.1(d) and 5.8(d)) shall be determined by the General Partner. Limited Partners shall not be required to make additional GP-Related Capital Contributions to the Partnership in excess of the GP-Related Required Amounts, except (i) as a condition of an increase in such Limited Partner's GP-Related Profit Sharing Percentage or (ii) as specifically set forth in this Agreement; provided, that the General Partner and any Limited Partner may agree from time to time that such Limited Partner shall make an additional GP-Related Capital Contribution to the Partnership; provided further, that each Investor Limited Partner shall maintain its GP-Related Capital Accounts at an aggregate level equal to the product of (i) its GP-Related Profit Sharing Percentage from time to time and (ii) the total capital of the Partnership related to the GP-Related SP VI Interest.

(b) The General Partner may elect on a case by case basis to (i) cause the Partnership to loan any Partner (including any additional Partner admitted to the Partnership pursuant to Section 6.1 but excluding any Partners who are also executive officers of The Blackstone Group L.P. or any Affiliate thereof) the amount of any GP-Related Capital Contribution required to be made by such Partner or (ii) permit any Partner (including any additional Partner admitted to the Partnership pursuant to Section 6.1 but excluding any Partners who are also executive officers of The Blackstone Group L.P. or any Affiliate thereof) to make a required GP-Related Capital Contribution to the Partnership in installments, in each case on terms determined by the General Partner.

(c) Each GP-Related Capital Contribution by a Partner shall be credited to the appropriate GP-Related Capital Account of such Partner in accordance with Section 5.2, subject to Section 5.10.

(d) The Partners and the Withdrawn Partners have entered into the Trust Agreement, pursuant to which certain amounts of distributions relating to Carried Interest will be paid to the Trustee(s) for deposit in the Trust Account (such amounts to be paid to the Trustee(s) for deposit in the Trust Account constituting a "Holdback").

(i) The General Partner shall determine, as set forth below, the percentage of each distribution of Carried Interest that shall be withheld for any General Partner (including, without limitation, the General Partner) and each Partner Category (such withheld percentage constituting a General Partner's and such Partner Category's "Holdback Percentage"). The applicable Holdback Percentages initially shall be 0% for any General Partner, 5% for Existing Partners (other than any General Partner), 5% for Retaining Withdrawn Partners (other than any General Partner) and 5% for Deceased Partners (the "Initial Holdback Percentages"). Any provision of this Agreement to the contrary notwithstanding, the Holdback Percentage for any General Partner (including, without limitation, the General Partner) shall not be subject to change pursuant to clause (ii), (iii) or (iv) of this Section 4.1(d).

(ii) The Holdback Percentage may not be reduced for any individual Partner as compared to the other Partners in his Partner Category (except as provided in clause (iv) below). The General Partner may only reduce the Holdback Percentages among the Partner Categories on a proportionate basis. For example, if the Holdback Percentage for Existing Partners is decreased to 4%, the Holdback Percentage for Retaining Withdrawn Partners and Deceased Partners shall be reduced to 4% and 4%, respectively. Any reduction in the Holdback Percentage for any Partner shall apply only to distributions relating to Carried Interest made after the date of such reduction.

(iii) The Holdback Percentage may not be increased for any individual Partner as compared to the other Partners in his Partner Category (except as provided in clause (iv) below). The General Partner may not increase the Retaining Withdrawn Partners' Holdback Percentage beyond 21% unless the General Partner concurrently increases the Existing Partners' Holdback Percentage to 21%. The General Partner may not increase the Deceased Partners' Holdback Percentage beyond 24% unless the General Partner increases the Holdback Percentage for both Existing Partners and Retaining Withdrawn Partners to 24%. The General Partner may not increase the Holdback Percentage of any Partner Category beyond 24% unless such increase applies equally to all Partner Categories. Any increase in the Holdback Percentage for any Partner shall apply only to distributions relating to Carried Interest made after the date of such increase. The foregoing shall in no way prevent the General Partner from proportionately increasing the Holdback Percentage of any Partner Category, if the resulting Holdback Percentages are consistent with the above. For example, if the General Partner reduces the Holdback Percentages for Existing Partners, Retaining Withdrawn Partners and Deceased Partners to 4%, 4% and 4%, respectively, the General Partner shall have the right to subsequently increase the Holdback Percentages to 21%.

(iv) (A) Notwithstanding anything contained herein to the contrary, the Partnership may increase or decrease the Holdback Percentage for any Partner in any Partner Category (in such capacity, the “*Subject Partner*”) pursuant to a majority vote of the Limited Partners and the General Partner (a “*Holdback Vote*”); provided, that, notwithstanding anything to the contrary contained herein, the Holdback Percentage applicable to any General Partner shall not be increased or decreased without its prior written consent; provided further, that a Subject Partner’s Holdback Percentage shall not be (I) increased prior to such time as such Subject Partner (x) is notified by the Partnership of the decision to increase such Subject Partner’s Holdback Percentage and (y) has, if requested by such Subject Partner, been given 30 days to gather and provide information to the Partnership for consideration before a second Holdback Vote (requested by the Subject Partner) or (II) decreased unless such decrease occurs subsequent to an increase in a Subject Partner’s Holdback Percentage pursuant to a Holdback Vote under this clause (iv); provided further, that such decrease shall not exceed an amount such that such Subject Partner’s Holdback Percentage is less than the prevailing Holdback Percentage for such Subject Partner’s Partner Category; provided further, that a Partner shall not vote to increase a Subject Partner’s Holdback Percentage unless such voting Partner determines, in such Partner’s good faith judgment, that the facts and circumstances indicate that it is reasonably likely that such Subject Partner, or any of such Subject Partner’s successors or assigns (including such Subject Partner’s estate or heirs) who at the time of such vote holds the GP-Related Partner Interest or otherwise has the right to receive distributions relating thereto, will not be capable of satisfying any GP-Related Recontribution Amounts that may become due.

(B) A Holdback Vote shall take place at a Partnership meeting. Each of the Limited Partners and the General Partner shall be entitled to cast one vote with respect to the Holdback Vote regardless of such Partner’s interest in the Partnership. Such vote may be cast by any such Partner in person or by proxy.

(C) If the result of the second Holdback Vote is an increase in a Subject Partner’s Holdback Percentage, such Subject Partner may submit the decision to an arbitrator, the identity of which is mutually agreed upon by both the Subject Partner and the Partnership; provided, that if the Partnership and the Subject Partner cannot agree upon a mutually satisfactory arbitrator within 10 days of the second Holdback Vote, each of the Partnership and the Subject Partner shall request its candidate for arbitrator to select a third arbitrator satisfactory to such candidates; provided further, that if such candidates fail to agree upon a mutually satisfactory arbitrator within 30 days of such request, the then sitting President of the American Arbitration Association shall unilaterally select the arbitrator. Each Subject Partner that submits the decision of the Partnership pursuant to the second Holdback Vote to arbitration and the Partnership shall estimate their reasonably projected out-of-pocket expenses relating thereto and each such party shall, to the satisfaction of the arbitrator and prior to any determination being made by the arbitrator, pay the total of such estimated expenses (i.e., both the Subject Partner’s and the Partnership’s expenses) into an escrow account to be controlled by Simpson Thacher & Bartlett LLP, as escrow agent (or such other comparable law firm as the Partnership and the Subject Partner shall agree). The arbitrator shall direct the escrow agent to pay out of such escrow account all expenses associated with such arbitration (including costs leading thereto) and to return to the “victorious” party the entire amount of funds such party paid into such escrow account. If the amount contributed to the escrow account by the losing party is insufficient to cover the expenses of such

arbitration, such “losing” party shall then provide any additional funds necessary to cover such costs to such “victorious” party. For purposes hereof, the “victorious” party shall be the Partnership, if the Holdback Percentage ultimately determined by the arbitrator is closer to the percentage determined in the second Holdback Vote than it is to the prevailing Holdback Percentage for the Subject Partner’s Partner Category; otherwise, the Subject Partner shall be the “victorious” party. The party that is not the “victorious” party shall be the “losing” party.

(D) In the event of a decrease in a Subject Partner’s Holdback Percentage (1) pursuant to a Holdback Vote under this clause (iv) or (2) pursuant to a decision of an arbitrator under paragraph (C) of this clause (iv), the Partnership shall release and distribute to such Subject Partner any Trust Amounts (and the Trust Income thereon (except as expressly provided herein with respect to using Trust Income as Firm Collateral)) which exceed the required Holdback of such Subject Partner (in accordance with such Subject Partner’s reduced Holdback Percentage) as though such reduced Holdback Percentage had applied since the increase of the Subject Partner’s Holdback Percentage pursuant to a previous Holdback Vote under this clause (iv).

(v) (A) If a Partner’s Holdback Percentage exceeds 15% (such percentage in excess of 15% constituting the “*Excess Holdback Percentage*”), such Partner may satisfy the portion of his Holdback obligation in respect of his Excess Holdback Percentage (such portion constituting such Partner’s “*Excess Holdback*”), and such Partner (or a Withdrawn Partner with respect to amounts contributed to the Trust Account while he was a Partner), to the extent his Excess Holdback obligation has previously been satisfied in cash, may obtain the release of the Trust Amounts (but not the Trust Income thereon which shall remain in the Trust Account and allocated to such Partner or Withdrawn Partner) satisfying such Partner’s or Withdrawn Partner’s Excess Holdback obligation, by pledging or otherwise making available to the Partnership, on a first priority basis (except as provided below), all or any portion of his Firm Collateral in satisfaction of his Excess Holdback obligation. Any Partner seeking to satisfy all or any portion of the Excess Holdback utilizing Firm Collateral shall sign such documents and otherwise take such other action as is necessary or appropriate (in the good faith judgment of the General Partner) to perfect a first priority security interest in, and otherwise assure the ability of the Partnership to realize on (if required), such Firm Collateral; provided, that in the case of entities listed in the books and records of the Partnership, in which Partners/members are permitted to pledge their interests therein to finance all or a portion of their capital contributions thereto (“*Pledgable Blackstone Interests*”), to the extent a first priority security interest is unavailable because of an existing lien on such Firm Collateral, the Partner or Withdrawn Partner seeking to utilize such Firm Collateral shall grant the Partnership a second priority security interest therein in the manner provided above; provided further, that (x) in the case of Pledgable Blackstone Interests, to the extent that neither a first priority nor a second priority security interest is available, or (y) if the General Partner otherwise determines in its good faith judgment that a security interest in Firm Collateral (and the corresponding documents and actions) are not necessary or appropriate, the Partner or Withdrawn Partner shall (in the case of either clause (x) or (y) above) irrevocably instruct in writing the relevant partnership, limited liability company or other entity listed in the books and records of the Partnership to remit any and all net proceeds resulting from a Firm Collateral Realization on such Firm Collateral to the Trustee(s) as more fully provided in clause (B) below. The Partnership shall, at the request of any Partner or Withdrawn Partner, assist such Partner or Withdrawn Partner in taking such action as is necessary to enable such Partner or Withdrawn Partner to use Firm Collateral as provided hereunder.

(B) If upon a sale or other realization of all or any portion of any Firm Collateral (a “*Firm Collateral Realization*”), the remaining Firm Collateral is insufficient to cover any Partner’s or Withdrawn Partner’s Excess Holdback requirement, then up to 100% of the net proceeds otherwise distributable to such Partner or Withdrawn Partner from such Firm Collateral Realization (including distributions subject to the repayment of financing sources as in the case of Pledgable Blackstone Interests) shall be paid into the Trust Account to fully satisfy such Excess Holdback requirement (allocated to such Partner or Withdrawn Partner) and shall be deemed to be Trust Amounts for purposes hereunder. Any net proceeds from such Firm Collateral Realization in excess of the amount necessary to satisfy such Excess Holdback requirement shall be distributed to such Partner or Withdrawn Partner.

(C) Upon any valuation or revaluation of Firm Collateral that results in a decreased valuation of such Firm Collateral so that such Firm Collateral is insufficient to cover any Partner’s or Withdrawn Partner’s Excess Holdback requirement (including upon a Firm Collateral Realization, if net proceeds therefrom and the remaining Firm Collateral are insufficient to cover any Partner’s or Withdrawn Partner’s Excess Holdback requirement), the Partnership shall provide notice of the foregoing to such Partner or Withdrawn Partner and such Partner or Withdrawn Partner shall, within 30 days of receiving such notice, contribute cash (or additional Firm Collateral) to the Trust Account in an amount necessary to satisfy his Excess Holdback requirement. If any such Partner or Withdrawn Partner defaults upon his obligations under this clause (C), then Section 5.8(d)(ii) shall apply thereto; provided, that clause (A) of Section 5.8(d)(ii) shall be deemed inapplicable to a default under this clause (C); provided further, that for purposes of applying Section 5.8(d)(ii) to a default under this clause (C): (I) the term “GP-Related Defaulting Party” where such term appears in such Section 5.8(d)(ii) shall be construed as “defaulting party” for purposes hereof and (II) the terms “Net GP-Related Recontribution Amount” and “GP-Related Recontribution Amount” where such terms appear in such Section 5.8(d)(ii) shall be construed as the amount due pursuant to this clause (C).

(vi) Any Limited Partner or Withdrawn Partner may (A) obtain the release of any Trust Amounts (but not the Trust Income thereon which shall remain in the Trust Account and allocated to such Partner or Withdrawn Partner) or Firm Collateral, in each case, held in the Trust Account for the benefit of such Partner or Withdrawn Partner or (B) require the Partnership to distribute all or any portion of amounts otherwise required to be placed in the Trust Account (whether cash or Firm Collateral), by obtaining a letter of credit (an “*L/C*”) for the benefit of the Trustee(s) in such amounts. Any Partner or Withdrawn Partner choosing to furnish an L/C to the Trustee(s) (in such capacity, an “*L/C Partner*”) shall deliver to the Trustee(s) an unconditional and irrevocable L/C from a commercial bank whose (x) short-term deposits are rated at least A-1 by S&P and P-1 by Moody’s (if the L/C is for a term of 1 year or less), or (y) long-term deposits are rated at least A+ by S&P or A1 by Moody’s (if the L/C is for a term of 1 year or more) (each a “*Required Rating*”). If the relevant rating of the commercial bank issuing such L/C drops below the relevant Required Rating, the L/C Partner shall supply to the Trustee(s), within 30 days of such occurrence, a new L/C from a commercial bank whose relevant rating is at least equal to the relevant Required Rating, in lieu of the insufficient L/C. In addition, if the L/C has a term expiring on a date earlier than the latest possible termination date of SP VI, the Trustee(s) shall be permitted to drawdown on such L/C if the L/C Partner fails to provide a new L/C from a commercial bank whose relevant rating is at least equal to the relevant Required Rating, at least 30 days prior to the stated expiration date of such existing L/C. The Trustee(s) shall notify an L/C Partner 10 days prior to drawing on any L/C. The Trustee(s) may (as directed by the Partnership

in the case of clause (I) below) draw down on an L/C only if (I) such a drawdown is necessary to satisfy an L/C Partner's obligation relating to the Partnership's obligations under the Clawback Provisions or (II) an L/C Partner has not provided a new L/C from a commercial bank whose relevant rating is at least equal to the relevant Required Rating (or the requisite amount of cash and/or Firm Collateral (to the extent permitted hereunder)), at least 30 days prior to the stated expiration of an existing L/C in accordance with this clause (vi). The Trustee(s), as directed by the Partnership, shall return to any L/C Partner his L/C upon (1) the termination of the Trust Account and satisfaction of the Partnership's obligations, if any, in respect of the Clawback Provisions, (2) an L/C Partner satisfying his entire Holdback obligation in cash and Firm Collateral (to the extent permitted hereunder), or (3) the release, by the Trustee(s), as directed by the Partnership, of all amounts in the Trust Account to the Partners or Withdrawn Partners. If an L/C Partner satisfies a portion of his Holdback obligation in cash and/or Firm Collateral (to the extent permitted hereunder) or if the Trustee(s), as directed by the Partnership, release a portion of the amounts in the Trust Account to the Partners or Withdrawn Partners in the Partner Category of such L/C Partner, the L/C of an L/C Partner may be reduced by an amount corresponding to such portion satisfied in cash and/or Firm Collateral (to the extent permitted hereunder) or such portion released by the Trustee(s), as directed by the Partnership; provided, that in no way shall the general release of any Trust Income cause an L/C Partner to be permitted to reduce the amount of an L/C by any amount.

(vii) (A) Any in-kind distributions by the Partnership relating to Carried Interest shall be made in accordance herewith as though such distributions consisted of cash. The Partnership may direct the Trustee(s) to dispose of any in-kind distributions held in the Trust Account at any time. The net proceeds therefrom shall be treated as though initially contributed to the Trust Account.

(B) In lieu of the foregoing, any Existing Partner may pledge with respect to any in-kind distribution the Special Firm Collateral referred to in the applicable category in the books and records of the Partnership; provided, that the initial contribution of such Special Firm Collateral shall initially equal 130% of the required Holdback Amount for a period of 90 days, and thereafter shall equal at least 115% of the required Holdback Amount. Paragraphs 4.1(d)(viii)(C) and (D) shall apply to such Special Firm Collateral. To the extent such Special Firm Collateral exceeds the applicable minimum percentage of the required Holdback Amount specified in the first sentence of this clause (vii)(B), the related Partner may obtain a release of such excess amount from the Trust Account.

(viii) (A) Any Limited Partner or Withdrawn Partner may satisfy all or any portion of his Holdback (excluding any Excess Holdback), and such Partner or a Withdrawn Partner may, to the extent his Holdback (excluding any Excess Holdback) has been previously satisfied in cash or by the use of an L/C as provided herein, obtain a release of Trust Amounts (but not the Trust Income thereon which shall remain in the Trust Account and allocated to such Partner or Withdrawn Partner) that satisfy such Partner's or Withdrawn Partner's Holdback (excluding any Excess Holdback) by pledging to the Trustee(s) on a first priority basis all of his Special Firm Collateral in a particular Qualifying Fund, which at all times must equal or exceed the amount of the Holdback distributed to the Partner or Withdrawn Partner (as more fully set forth below). Any Partner seeking to satisfy such Partner's Holdback utilizing Special Firm Collateral shall sign such documents and otherwise take such other action as is necessary or appropriate (in the good faith judgment of the General Partner) to perfect a first priority security interest in, and otherwise assure the ability of the Trustee(s) to realize on (if required), such Special Firm Collateral.

(B) If upon a distribution, withdrawal, sale, liquidation or other realization of all or any portion of any Special Firm Collateral (a “*Special Firm Collateral Realization*”), the remaining Special Firm Collateral (which shall not include the amount of Firm Collateral that consists of a Qualifying Fund and is being used in connection with an Excess Holdback) is insufficient to cover any Partner’s or Withdrawn Partner’s Holdback (when taken together with other means of satisfying the Holdback as provided herein (i.e., cash contributed to the Trust Account or an L/C in the Trust Account)), then up to 100% of the net proceeds otherwise distributable to such Partner or Withdrawn Partner from such Special Firm Collateral Realization (which shall not include the amount of Firm Collateral that consists of a Qualifying Fund or other asset and is being used in connection with an Excess Holdback) shall be paid into the Trust (and allocated to such Partner or Withdrawn Partner) to fully satisfy such Holdback and shall be deemed thereafter to be Trust Amounts for purposes hereunder. Any net proceeds from such Special Firm Collateral Realization in excess of the amount necessary to satisfy such Holdback (excluding any Excess Holdback) shall be distributed to such Partner or Withdrawn Partner. To the extent a Qualifying Fund distributes Securities to a Partner or Withdrawn Partner in connection with a Special Firm Collateral Realization, such Partner or Withdrawn Partner shall be required to promptly fund such Partner’s or Withdrawn Partner’s deficiency with respect to his Holdback in cash or an L/C.

(C) Upon any valuation or revaluation of the Special Firm Collateral and/or any adjustment in the Applicable Collateral Percentage applicable to a Qualifying Fund (as provided in the books and records of the Partnership), if such Partner’s or Withdrawn Partner’s Special Firm Collateral valued at less than such Partner’s Holdback (excluding any Excess Holdback) as provided in the books and records of the Partnership, taking into account other permitted means of satisfying the Holdback hereunder, the Partnership shall provide notice of the foregoing to such Partner or Withdrawn Partner and, within 10 business days of receiving such notice, such Partner or Withdrawn Partner shall contribute cash or additional Special Firm Collateral to the Trust Account in an amount necessary to make up such deficiency. If any such Partner or Withdrawn Partner defaults upon his obligations under this clause (C), then Section 5.8(d)(ii) shall apply thereto; provided, that clause (A) of Section 5.8(d)(ii) shall be deemed inapplicable to such default; provided further, that for purposes of applying Section 5.8(d)(ii) to a default under this clause (C): (I) the term “GP-Related Defaulting Party” where such term appears in such Section 5.8(d)(ii) shall be construed as “defaulting party” for purposes hereof and (II) the terms “Net GP-Related Recontribution Amount” and “GP-Related Recontribution Amount” where such terms appear in such Section 5.8(d)(ii) shall be construed as the amount due pursuant to this clause (C).

(D) Upon a Partner becoming a Withdrawn Partner, at any time thereafter the General Partner may revoke the ability of such Withdrawn Partner to use Special Firm Collateral as set forth in this Section 4.1(d)(viii), notwithstanding anything else in this Section 4.1(d)(viii). In that case the provisions of clause (C) above shall apply to the Withdrawn Partner’s obligation to satisfy the Holdback (except that 30 days’ notice of such revocation shall be given), given that the Special Firm Collateral is no longer available to satisfy any portion of the Holdback (excluding any Excess Holdback).

(E) Nothing in this Section 4.1(d)(viii) shall prevent any Partner or Withdrawn Partner from using any amount of such Partner’s interest in a Qualifying Fund as Firm Collateral; provided that at all times Section 4.1(d)(v) and this Section 4.1(d)(viii) are each satisfied.

Section 4.2. Interest. Interest on the balances of the Partners' capital related to the Partners' GP-Related Partner Interests (excluding capital invested in GP-Related Investments and, if deemed appropriate by the General Partner, capital invested in any other investment of the Partnership) shall be credited to the Partners' GP-Related Capital Accounts at the end of each accounting period pursuant to Section 5.2, or at any other time as determined by the General Partner, at rates determined by the General Partner from time to time, and shall be charged as an expense of the Partnership.

Section 4.3. Withdrawals of Capital. No Partner may withdraw capital related to such Partner's GP-Related Partner Interest from the Partnership except (i) for distributions of cash or other property pursuant to Section 5.8, (ii) as otherwise expressly provided in this Agreement, or (iii) as determined by the General Partner.

ARTICLE V

PARTICIPATION IN PROFITS AND LOSSES

Section 5.1. General Accounting Matters.

(a) GP-Related Net Income (Loss) shall be determined by the General Partner at the end of each accounting period and shall be allocated as described in Section 5.4.

(b) "*GP-Related Net Income (Loss)*" from any activity of the Partnership related to the GP-Related SP VI Interest for any accounting period means (i) the gross income realized by the Partnership from such activity during such accounting period less (ii) all expenses of the Partnership, and all other items that are deductible from gross income, for such accounting period that are allocable to such activity (determined as provided below).

"*GP-Related Net Income (Loss)*" from any GP-Related Investment for any accounting period in which such GP-Related Investment has not been sold or otherwise disposed of means (i) the gross amount of dividends, interest or other income received by the Partnership from such GP-Related Investment during such accounting period less (ii) all expenses of the Partnership for such accounting period that are allocable to such GP-Related Investment (determined as provided below).

"*GP-Related Net Income (Loss)*" from any GP-Related Investment for the accounting period in which such GP-Related Investment is sold or otherwise disposed of means (i) the sum of the gross proceeds from the sale or other disposition of such GP-Related Investment and the gross amount of dividends, interest or other income received by the Partnership from such GP-Related Investment during such accounting period less (ii) the sum of the cost or other basis to the Partnership of such GP-Related Investment and all expenses of the Partnership for such accounting period that are allocable to such GP-Related Investment.

GP-Related Net Income (Loss) shall be determined in accordance with the accounting method used by the Partnership for Federal income tax purposes with the following adjustments: (i) any income of the Partnership that is exempt from Federal income taxation and not otherwise taken into account in computing GP-Related Net Income (Loss) shall be added to such taxable income or loss; (ii) if any asset has a value on the books of the Partnership that differs from its adjusted tax basis for Federal income tax purposes, any depreciation, amortization or gain resulting from a disposition of such asset shall be

calculated with reference to such value; (iii) upon an adjustment to the value of any asset on the books of the Partnership pursuant to Regulation Section 1.704-1(b)(2), the amount of the adjustment shall be included as gain or loss in computing such taxable income or loss; (iv) any expenditures of the Partnership not deductible in computing taxable income or loss, not properly capitalizable and not otherwise taken into account in computing GP-Related Net Income (Loss) pursuant to this definition shall be treated as deductible items; (v) any income from a GP-Related Investment that is payable to Partnership employees in respect of “phantom interests” in such GP-Related Investment awarded by the General Partner to employees shall be included as an expense in the calculation of GP-Related Net Income (Loss) from such GP-Related Investment, and (vi) items of income and expense (including interest income and overhead and other indirect expenses) of the Partnership and Affiliates of the Partnership shall be allocated among the Partnership and such Affiliates, among various Partnership activities and GP-Related Investments and between accounting periods, in each case as determined by the General Partner. Any adjustments to GP-Related Net Income (Loss) by the General Partner, including adjustments for items of income accrued but not yet received, unrealized gains, items of expense accrued but not yet paid, unrealized losses, reserves (including reserves for taxes, bad debts, actual or threatened litigation, or any other expenses, contingencies or obligations) and other appropriate items, shall be made in accordance with U.S. generally accepted accounting principles (“GAAP”); provided, that the General Partner shall not be required to make any such adjustment.

(c) An accounting period shall be a Fiscal Year except that, at the option of the General Partner, an accounting period will terminate and a new accounting period will begin on the admission date of an additional Partner or the Settlement Date of a Withdrawn Partner, if any such date is not the first day of a Fiscal Year. If any event referred to in the preceding sentence occurs and the General Partner does not elect to terminate an accounting period and begin a new accounting period, then the General Partner may make such adjustments as it deems appropriate to the Partners’ GP-Related Profit Sharing Percentages for the accounting period in which such event occurs (prior to any allocations of GP-Related Unallocated Percentages or adjustments to GP-Related Profit Sharing Percentages pursuant to Section 5.3) to reflect the Partners’ average GP-Related Profit Sharing Percentages during such accounting period; provided, that the GP-Related Profit Sharing Percentages of Partners in GP-Related Net Income (Loss) from GP-Related Investments acquired during such accounting period will be based on GP-Related Profit Sharing Percentages in effect when each such GP-Related Investment was acquired.

(d) In establishing GP-Related Profit Sharing Percentages and allocating GP-Related Unallocated Percentages pursuant to Section 5.3, the General Partner may consider such factors as it deems appropriate.

(e) All determinations, valuations and other matters of judgment required to be made for accounting purposes under this Agreement shall be made by the General Partner and approved by the Partnership’s independent accountants. Such approved determinations, valuations and other accounting matters shall be conclusive and binding on all Partners, all Withdrawn Partners, their successors, heirs, estates or legal representatives and any other person, and to the fullest extent permitted by law no such person shall have the right to an accounting or an appraisal of the assets of the Partnership or any successor thereto.

Section 5.2. GP-Related Capital Accounts.

(a) There shall be established for each Partner on the books of the Partnership, to the extent and at such times as may be appropriate, one or more capital accounts as the General Partner may deem to be appropriate for purposes of accounting for such Partner’s interests in the capital of the Partnership related to the GP-Related SP VI Interest and the GP-Related Net Income (Loss) of the Partnership (each a “GP-Related Capital Account”).

(b) As of the end of each accounting period or, in the case of a contribution to the Partnership by one or more of the Partners with respect to such Partner or Partners' GP-Related Partner Interests or a distribution by the Partnership to one or more of the Partners with respect to such Partner or Partners' GP-Related Partner Interests, at the time of such contribution or distribution, (i) the appropriate GP-Related Capital Accounts of each Partner shall be credited with the following amounts: (A) the amount of cash and the value of any property contributed by such Partner to the capital of the Partnership related to the GP-Related SP VI Interest during such accounting period, (B) the GP-Related Net Income allocated to such Partner for such accounting period and (C) the interest credited on the balance of such Partner's capital related to such Partner's GP-Related Partner Interest for such accounting period pursuant to Section 4.2; and (ii) the appropriate GP-Related Capital Accounts of each Partner shall be debited with the following amounts: (x) the amount of cash, the principal amount of any subordinated promissory note of the Partnership referred to in Section 6.5 (as such amount is paid) and the value of any property distributed to such Partner during such accounting period with respect to such Partner's GP-Related Partner Interest and (y) the GP-Related Net Loss allocated to such Partner for such accounting period.

Section 5.3. GP-Related Profit Sharing Percentages.

(a) Prior to the beginning of each annual accounting period, the General Partner shall establish the profit sharing percentage (the "*GP-Related Profit Sharing Percentage*") of each Partner in each category of GP-Related Net Income (Loss) for such annual accounting period pursuant to Section 5.1(a) taking into account such factors as the General Partner deems appropriate; provided, however, that (i) the General Partner may elect to establish GP-Related Profit Sharing Percentages in GP-Related Net Income (Loss) from any GP-Related Investment acquired by the Partnership during such accounting period at the time such GP-Related Investment is acquired in accordance with paragraph (d) below and (ii) GP-Related Net Income (Loss) for such accounting period from any GP-Related Investment shall be allocated in accordance with the GP-Related Profit Sharing Percentages in such GP-Related Investment established in accordance with paragraph (d) below. The General Partner may establish different GP-Related Profit Sharing Percentages for any Partner in different categories of GP-Related Net Income (Loss). In the case of the Withdrawal of a Partner, such former Partner's GP-Related Profit Sharing Percentages shall be allocated by the General Partner to one or more of the remaining Partners as the General Partner shall determine. In the case of the admission of any Partner to the Partnership as an additional Partner, the GP-Related Profit Sharing Percentages of the other Partners shall be reduced by an amount equal to the GP-Related Profit Sharing Percentage allocated to such new Partner pursuant to Section 6.1(b); such reduction of each other Partner's GP-Related Profit Sharing Percentage shall be pro rata based upon such Partner's GP-Related Profit Sharing Percentage as in effect immediately prior to the admission of the new Partner. Notwithstanding the foregoing, the General Partner may also adjust the GP-Related Profit Sharing Percentage of any Partner for any annual accounting period at the end of such annual accounting period in its sole discretion.

(b) The General Partner may elect to allocate to the Partners less than 100% of the GP-Related Profit Sharing Percentages of any category for any annual accounting period at the time specified in Section 5.3(a) for the annual fixing of GP-Related Profit Sharing Percentages (any remainder of such GP-Related Profit Sharing Percentages being called a "*GP-Related Unallocated Percentage*"); provided, that any GP-Related Unallocated Percentage in any category of GP-Related Net Income (Loss) for any annual accounting period that is not allocated by the General Partner within 90 days after the end of such accounting period shall be deemed to be allocated among all the Partners (including the General Partner) in the manner determined by the General Partner in its sole discretion.

(c) Unless otherwise determined by the General Partner in a particular case, (i) GP-Related Profit Sharing Percentages in GP-Related Net Income (Loss) from any GP-Related Investment shall be allocated in proportion to the Partners' respective GP-Related Capital Contributions in respect of such GP-Related Investment and (ii) GP-Related Profit Sharing Percentages in GP-Related Net Income (Loss) from each GP-Related Investment shall be fixed at the time such GP-Related Investment is acquired and shall not thereafter change, subject to any repurchase rights established by the General Partner pursuant to Section 5.7.

Section 5.4. Allocations of GP-Related Net Income (Loss).

(a) Except as provided in Section 5.4(d), GP-Related Net Income of the Partnership for each GP-Related Investment shall be allocated to the GP-Related Capital Accounts related to such GP-Related Investment of all the Partners participating in such GP-Related Investment (including the General Partner): first, in proportion to and to the extent of the amount of Non-Carried Interest (other than amounts representing a return of GP-Related Capital Contributions) or Carried Interest distributed to the Partners, second, to Partners that received Non-Carried Interest (other than amounts representing a return of GP-Related Capital Contributions) or Carried Interest in years prior to the years such GP-Related Net Income is being allocated to the extent such Non-Carried Interest (other than amounts representing a return of GP-Related Capital Contributions) or Carried Interest exceeded GP-Related Net Income allocated to such Partners in such earlier years; and third, to the Partners in the same manner that such Non-Carried Interest (other than amounts representing a return of GP-Related Capital Contributions) or Carried Interest would have been distributed if cash were available to distribute with respect thereto.

(b) GP-Related Net Loss of the Partnership shall be allocated as follows: (i) GP-Related Net Loss relating to realized losses suffered by SP VI and allocated to the Partnership with respect to its pro rata share thereof (based on capital contributions made by the Partnership to SP VI with respect to the GP-Related SP VI Interest) shall be allocated to the Partners in accordance with each Partner's Non-Carried Interest Sharing Percentage with respect to the GP-Related Investment giving rise to such loss suffered by SP VI and (ii) GP-Related Net Loss relating to realized losses suffered by SP VI and allocated to the Partnership with respect to the Carried Interest shall be allocated in accordance with a Partner's (including a Withdrawn Partner's) Carried Interest Give Back Percentage (as of the date of such loss) (subject to adjustment pursuant to Section 5.8(e)).

(c) Notwithstanding Section 5.4(a) above, GP-Related Net Income relating to Carried Interest allocated after the allocation of a GP-Related Net Loss pursuant to clause (ii) of Section 5.4(b) shall be allocated in accordance with such Carried Interest Give Back Percentages until such time as the Partners have been allocated GP-Related Net Income relating to Carried Interest equal to the aggregate amount of GP-Related Net Loss previously allocated in accordance with clause (ii) of Section 5.4(b). Withdrawn Partners shall remain Partners for purposes of allocating such GP-Related Net Loss with respect to Carried Interest.

(d) To the extent the Partnership has any GP-Related Net Income (Loss) for any accounting period unrelated to SP VI, such GP-Related Net Income (Loss) will be allocated in accordance with GP-Related Profit Sharing Percentages prevailing at the beginning of such accounting period.

(e) The General Partner may authorize from time to time advances to Partners (including any additional Partner admitted to the Partnership pursuant to Section 6.1 but excluding any Partners who are also executive officers of The Blackstone Group L.P. or any Affiliate thereof) against their allocable shares of GP-Related Net Income (Loss).

Section 5.5. Liability of General Partners. General Partners shall have unlimited liability for the satisfaction and discharge of all losses, liabilities and expenses of the Partnership.

Section 5.6. Liability of Limited Partners. Each Limited Partner and former Limited Partner shall be liable for the satisfaction and discharge of all losses, liabilities and expenses of the Partnership allocable to him pursuant to Section 5.4 or 7.3, but only to the extent required by applicable law. Except as otherwise provided in the following sentence, in no event shall any Limited Partner or former Limited Partner be obligated to make any additional capital contribution to the Partnership in excess of his aggregate GP-Related Capital Contributions and Capital Commitment-Related Capital Contributions pursuant to Sections 4.1 and 7.1, or have any liability in excess of such aggregate GP-Related Capital Contributions and Capital Commitment-Related Capital Contributions for the satisfaction and discharge of the losses, liabilities and expenses of the Partnership. In no way does any of the foregoing limit any Partner's obligations under Section 4.1(d), 5.8(d) or 7.4(g) or otherwise to make capital contributions as provided hereunder.

Section 5.7. Repurchase Rights, etc.. The General Partner may from time to time establish such repurchase rights and/or other requirements with respect to the Partners' GP-Related Partner Interests relating to GP-Related SP VI Investments as the General Partner may determine. The General Partner shall have authority to (a) withhold any distribution otherwise payable to any Partner until any such repurchase rights have lapsed or any such requirements have been satisfied, (b) pay any distribution to any Partner that is Contingent as of the distribution date and require the refund of any portion of such distribution that is Contingent as of the Withdrawal Date of such Partner, (c) amend any previously established repurchase rights or other requirements from time to time, and (d) make such exceptions thereto as it may determine on a case by case basis.

Section 5.8. Distributions.

(a) (i) The Partnership shall make distributions of available cash (subject to reserves and other adjustments as provided herein) or other property to Partners with respect to such Partners' GP-Related Partner Interests at such times and in such amounts as are determined by the General Partner. The General Partner shall, if it deems it appropriate, determine the availability for distribution of, and distribute, cash or other property separately for each category of GP-Related Net Income (Loss) established pursuant to Section 5.1(a). Distributions of cash or other property with respect to Non-Carried Interest shall be made among the Partners in accordance with their respective Non-Carried Interest Sharing Percentages, and, subject to Sections 4.1(d) and 5.8(e), distributions of cash or other property with respect to Carried Interest shall be made among Partners in accordance with their respective Carried Interest Sharing Percentages.

(ii) At any time that a sale, exchange, transfer or other disposition by SP VI of a portion of a GP-Related Investment is being considered by the Partnership (a "*GP-Related Disposable Investment*"), at the election of the General Partner each Partner's GP-Related Partner Interest with respect to such GP-Related Investment shall be vertically divided into two separate GP-Related Partner Interests, a GP-Related Partner Interest attributable to the GP-Related Disposable Investment (a Partner's "*GP-Related Class B Interest*"), and a GP-Related Partner Interest attributable to such GP-Related Investment excluding the GP-Related Disposable Investment (a Partner's "*GP-Related Class A Interest*"). Distributions (including those resulting from a sale, transfer, exchange or other disposition by SP VI) relating to a GP-Related Disposable Investment (with respect to both Carried Interest and Non-Carried Interest) shall be made only to holders of GP-Related Class B Interests with respect to such GP-Related Investment in accordance with their GP-Related Profit Sharing Percentages relating to such GP-Related Class B Interests, and distributions (including those resulting from the sale, transfer, exchange or other disposition by SP VI) relating to a GP-Related Investment excluding such GP-Related Disposable Investment (with respect to both Carried Interest and Non-Carried Interest) shall be made only to holders of GP-Related Class A Interests with respect to such GP-Related Investment in accordance with their respective GP-Related Profit Sharing Percentages relating to such GP-Related Class A Interests. Except as provided above, distributions of cash or other property with respect to each category of GP-Related Net Income (Loss) shall be allocated among the Partners in the same proportions as the allocations of GP-Related Net Income (Loss) of each such category.

(b) Subject to the Partnership's having sufficient available cash in the reasonable judgment of the General Partner, the Partnership shall make cash distributions to each Partner with respect to each Fiscal Year of the Partnership in an aggregate amount at least equal to the total Federal, New York State and New York City income and other taxes that would be payable by such Partner with respect to all categories of GP-Related Net Income (Loss) allocated to such Partner for such Fiscal Year, the amount of which shall be calculated (i) on the assumption that each Partner is an individual subject to the then prevailing maximum Federal, New York State and New York City income and other tax rates, (ii) taking into account the deductibility of State and local income and other taxes for Federal income tax purposes and (iii) taking into account any differential in applicable rates due to the type and character of GP-Related Net Income (Loss) allocated to such Partner. Notwithstanding the provisions of the foregoing sentence, the General Partner may refrain from making any distribution if, in the reasonable judgment of the General Partner, such distribution is prohibited by the Partnership Act.

(c) The General Partner may provide that the GP-Related Partner Interest of any Partner or employee (including such Partner's or employee's right to distributions and investments of the Partnership related thereto) may be subject to repurchase by the Partnership during such period as the General Partner shall determine (a "*Repurchase Period*"). Any Contingent distributions from GP-Related Investments subject to repurchase rights will be withheld by the Partnership and will be distributed to the recipient thereof (together with interest thereon at rates determined by the General Partner from time to time) as the recipient's rights to such distributions become Non-Contingent (by virtue of the expiration of the applicable Repurchase Period or otherwise). The General Partner may elect in an individual case to have the Partnership distribute any Contingent distribution to the applicable recipient thereof irrespective of whether the applicable Repurchase Period has lapsed. If a Partner Withdraws from the Partnership for any reason other than his death, Total Disability or Incompetence, the undistributed share of any GP-Related Investment that remains Contingent as of the applicable Withdrawal Date shall be repurchased by the Partnership at a purchase price determined at such time by the General Partner. Unless determined otherwise by the General Partner, the repurchased portion thereof will be allocated among the remaining Partners with interests in such GP-Related Investment in proportion to their respective percentage interests in such GP-Related Investment, or if no other Partner has a percentage interest in such specific GP-Related Investment, to the General Partner; provided, that the General Partner may allocate the Withdrawn Partner's share of unrealized investment income from a repurchased GP-Related Investment attributable to the period after the Withdrawn Partner's Withdrawal Date on any basis it may determine, including to existing or new Partners who did not previously have interests in such GP-Related Investment, except that, in any event, each Investor Limited Partner shall be allocated a share of such unrealized investment income equal to its respective GP-Related Profit Sharing Percentage of such unrealized investment income.

(d) (i)(A) If the Partnership is obligated under the Clawback Provisions or Giveback Provisions to contribute to SP VI a Clawback Amount or a Giveback Amount (other than a Capital Commitment Giveback Amount) in respect of the GP-Related SP VI Interest (the amount of any such obligation of the Partnership with respect to such a Giveback Amount being herein called a "*GP-Related Giveback Amount*"), the Partnership shall call for such amounts as are necessary to satisfy such obligations of the Partnership as determined by the General Partner, in which case each Partner and Withdrawn Partner shall contribute to the Partnership, in cash, when and as called by the Partnership, such an amount of prior distributions by the Partnership (and the Other Fund GPs) with respect to Carried Interest (and/or Non-Carried Interest in the case of a GP-Related Giveback Amount) (the "*GP-Related Recontribution Amount*") which equals (I) the product of (a) a Partner's or Withdrawn Partner's Carried

Interest Give Back Percentage and (b) the aggregate Clawback Amount payable by the Partnership, in the case of Clawback Amounts, and (II) with respect to a GP-Related Giveback Amount, such Partner's pro rata share of prior distributions of Carried Interest and/or Non-Carried Interest in connection with (a) the GP-Related SP VI Investment giving rise to the GP-Related Giveback Amount, (b) if the amounts contributed pursuant to clause (II)(a) above are insufficient to satisfy such GP-Related Giveback Amount, GP-Related SP VI Investments other than the one giving rise to such obligation, but only those amounts received by the Partners with an interest in the GP-Related SP VI Investment referred to in clause (II)(a) above, and (c) if the GP-Related Giveback Amount is unrelated to a specific GP-Related SP VI Investment, all GP-Related SP VI Investments. Each Partner and Withdrawn Partner shall promptly contribute to the Partnership, along with satisfying his comparable obligations to the Other Fund GPs, if any, upon such call, such Partner's or Withdrawn Partner's GP-Related Recontribution Amount, less the amount paid out of the Trust Account on behalf of such Partner or Withdrawn Partner by the Trustee(s) pursuant to written instructions from the Partnership, or if applicable, any of the Other Fund GPs with respect to Carried Interest (and/or Non-Carried Interest in the case of GP-Related Giveback Amounts) (the "*Net GP-Related Recontribution Amount*"), irrespective of the fact that the amounts in the Trust Account may be sufficient on an aggregate basis to satisfy the Partnership's and the Other Fund GPs' obligation under the Clawback Provisions and/or Giveback Provisions; provided, that to the extent a Partner's or Withdrawn Partner's share of the amount paid with respect to the Clawback Amount and/or the GP-Related Giveback Amount exceeds his GP-Related Recontribution Amount, such excess shall be repaid to such Partner or Withdrawn Partner as promptly as reasonably practicable, subject to clause (ii) below; provided further, that such written instructions from the Partnership shall specify each Partner's and Withdrawn Partner's GP-Related Recontribution Amount. Prior to such time, the Partnership may, in its discretion (but shall be under no obligation to), provide notice that in the Partnership's judgment, the potential obligations in respect of the Clawback Provisions or the Giveback Provisions will probably materialize (and an estimate of the aggregate amount of such obligations); provided further, that any amount from a Partner's Trust Account used to pay any part of any GP-Related Giveback Amount (or such lesser amount as may be required by the General Partner) shall be contributed by such Partner to such Partner's Trust Account no later than 30 days after the Net GP-Related Recontribution Amount is paid with respect to such GP-Related Giveback Amount. Solely to the extent required by the SP VI Agreements, each member of the General Partner shall have the same obligations as a Partner (which obligations shall be subject to the same limitations as the obligations of a Partner) under this Section 5.8(d)(i)(A) and under Section 5.8(d)(ii)(A) solely with respect to such member's pro rata share of any Clawback Amount (for purpose of this sentence, as defined in section 11.3(b) of the SP VI Partnership Agreement) and solely to the extent the Partnership has insufficient funds to meet the Partnership's obligations under section 11.3 of the SP VI Partnership Agreement and/or the corresponding provisions under any other SP VI Agreement.

(B) To the extent any Partner or Withdrawn Partner has satisfied any Holdback obligation with Firm Collateral, such Partner or Withdrawn Partner shall, within 10 days of the Partnership's call for GP-Related Recontribution Amounts, make a cash payment into the Trust Account in an amount equal to the amount of the Holdback obligation satisfied with such Firm Collateral, or such lesser amount such that the amount in the Trust Account allocable to such Partner or Withdrawn Partner equals the sum of (I) such Partner's or Withdrawn Partner's GP-Related Recontribution Amount and (II) any similar amounts payable to any of the Other Fund GPs. Immediately upon receipt of such cash, the Trustee(s) shall take such steps as are necessary to release such Firm Collateral of such Partner or Withdrawn Partner equal to the amount of such cash payment. If the amount of such cash payment is less than the amount of Firm Collateral of such Partner or Withdrawn Partner, the balance of such Firm Collateral if any, shall be retained to secure the payment of GP-Related Deficiency Contributions, if any, and shall be fully released upon the satisfaction of the Partnership's and the Other Fund GPs' obligation to pay the Clawback Amount. The failure of any Partner or Withdrawn Partner to make a cash payment in accordance with this clause (B) (to the extent applicable) shall constitute a default under Section 5.8(d)(ii) as if such cash payment hereunder constitutes a Net GP-Related Recontribution Amount under Section 5.8(d)(ii).

(ii) (A) In the event any Partner or Withdrawn Partner (a “GP-Related Defaulting Party”) fails to recontribute all or any portion of such GP-Related Defaulting Party’s Net GP-Related Recontribution Amount for any reason, the Partnership shall require all other Partners and Withdrawn Partners to contribute, on a *pro rata* basis (based on each of their respective Carried Interest Give Back Percentages in the case of Clawback Amounts, and GP-Related Profit Sharing Percentages in the case of GP-Related Giveback Amounts (as more fully described in clause (II) of Section 5.8(d)(i)(A) above)), such amounts as are necessary to fulfill the GP-Related Defaulting Party’s obligation to pay such GP-Related Defaulting Party’s Net GP-Related Recontribution Amount (a “GP-Related Deficiency Contribution”) if the General Partner determines in its good faith judgment that the Partnership (or an Other Fund GP) will be unable to collect such amount in cash from such GP-Related Defaulting Party for payment of the Clawback Amount or GP-Related Giveback Amount, as the case may be, at least 20 Business Days prior to the latest date that the Partnership, and the Other Fund GPs, if applicable, are permitted to pay the Clawback Amount or GP-Related Giveback Amount, as the case may be; provided, that, subject to Section 5.8(e), no Partner or Withdrawn Partner shall as a result of such GP-Related Deficiency Contribution be required to contribute an amount in excess of 150% of the amount of the Net GP-Related Recontribution Amount initially requested from such Partner or Withdrawn Partner in respect of such default.

(B) Thereafter, the General Partner shall determine in its good faith judgment that the Partnership should either (1) not attempt to collect such amount in light of the costs associated therewith, the likelihood of recovery and any other factors considered relevant in the good faith judgment of the General Partner or (2) pursue any and all remedies (at law or equity) available to the Partnership against the GP-Related Defaulting Party, the cost of which shall be a Partnership expense to the extent not ultimately reimbursed by the GP-Related Defaulting Party. It is agreed that the Partnership shall have the right (effective upon such GP-Related Defaulting Party becoming a GP-Related Defaulting Party) to set-off as appropriate and apply against such GP-Related Defaulting Party’s Net GP-Related Recontribution Amount any amounts otherwise payable to the GP-Related Defaulting Party by the Partnership or any Affiliate thereof (including amounts unrelated to Carried Interest, such as returns of capital and profit thereon). Each Partner and Withdrawn Partner hereby grants to the Partnership a security interest, effective upon such Partner or Withdrawn Partner becoming a GP-Related Defaulting Party, in all accounts receivable and other rights to receive payment from any Affiliate of the Partnership and agrees that, upon the effectiveness of such security interest, the Partnership may sell, collect or otherwise realize upon such collateral. In furtherance of the foregoing, each Partner and Withdrawn Partner hereby appoints the Partnership as its true and lawful attorney-in-fact with full irrevocable power and authority, in the name of such Partner or Withdrawn Partner or in the name of the Partnership, to take any actions which may be necessary to accomplish the intent of the immediately preceding sentence. The Partnership shall be entitled to collect interest on the Net GP-Related Recontribution Amount of a GP-Related Defaulting Party from the date such Net GP-Related Recontribution Amount was required to be contributed to the Partnership at a rate equal to the Default Interest Rate.

(C) Any Partner’s or Withdrawn Partner’s failure to make a GP-Related Deficiency Contribution shall cause such Partner or Withdrawn Partner to be a GP-Related Defaulting Party with respect to such amount. The Partnership shall first seek any remaining Trust Amounts (and Trust Income thereon) allocated to such Partner or Withdrawn Partner to satisfy such Partner’s or Withdrawn Partner’s obligation to make a GP-Related Deficiency Contribution before seeking cash contributions from such Partner or Withdrawn Partner in satisfaction of such Partner’s or Withdrawn Partner’s obligation to make a GP-Related Deficiency Contribution.

(iii) A Partner's or Withdrawn Partner's obligation to make contributions to the Partnership under this Section 5.8(d) shall survive the termination of the Partnership.

(e) The Partners acknowledge that the General Partner will (and is hereby authorized to) take such steps as it deems appropriate, in its good faith judgment, to further the objective of providing for the fair and equitable treatment of all Partners, including by allocating writedowns and losses (to be determined by the General Partner in accordance with GAAP and as reported by SP VI) on GP-Related SP VI Investments that have been the subject of a writedown and/or losses (each, a "*Loss Investment*") to those Partners who participated in such Loss Investments based on their Carried Interest Sharing Percentage therein to the extent that such Partners receive or have received Carried Interest distributions from other GP-Related SP VI Investments. Consequently and notwithstanding anything herein to the contrary, adjustments to Carried Interest distributions shall be made as set forth in this Section 5.8(e).

(i) At the time the Partnership is making Carried Interest distributions in connection with a GP-Related SP VI Investment (the "*Subject Investment*") that have been reduced under any SP VI Agreement as a result of one or more Loss Investments, the General Partner shall calculate amounts distributable to or due from each such Partner as follows:

(A) determine each Partner's share of each such Loss Investment based on his Carried Interest Sharing Percentage in each such Loss Investment (which may be zero) to the extent such Loss Investment has reduced the Carried Interest distributions otherwise available for distribution to all Partners (indirectly through the Partnership from SP VI) from the Subject Investment (such reduction, the "*Loss Amount*");

(B) determine the amount of Carried Interest distributions otherwise distributable to such Partner with respect to the Subject Investment (indirectly through the Partnership from SP VI) before any reduction in respect of the amount determined in clause (A) above (the "*Unadjusted Carried Interest Distributions*"); and

(C) subtract (I) the Loss Amounts relating to all Loss Investments from (II) the Unadjusted Carried Interest Distributions for such Partner, to determine the amount of Carried Interest distributions to actually be paid to such Partner ("*Net Carried Interest Distribution*").

To the extent that the Net Carried Interest Distribution for a Partner as calculated in this clause (i) is a negative number, the General Partner shall (I) notify such Partner, at or prior to the time such Carried Interest distributions are actually made to the Partners, of his obligation to recontribute to the Partnership prior Carried Interest distributions (a "*Net Carried Interest Distribution Recontribution Amount*"), up to the amount of such negative Net Carried Interest Distribution, and (II) to the extent amounts recontributed pursuant to clause (I) are insufficient to satisfy such negative Net Carried Interest Distribution amount, reduce future Carried Interest distributions otherwise due such Partner, up to the amount of such remaining negative Net Carried Interest Distribution. If a Partner's (x) Net Carried Interest Distribution Recontribution Amount exceeds (y) the aggregate amount of prior Carried Interest distributions less the amount of tax thereon, calculated based on the Assumed Tax Rate in effect in the Fiscal Years of such distributions (the "*Excess Tax-Related Amount*"), then such Partner may, in lieu of paying such Partner's Excess Tax-Related Amount, defer such amounts as set forth below. Such deferred amount shall accrue interest at the Prime Rate. Such deferred amounts shall be reduced and repaid by the amount of Carried

Interest otherwise distributable to such Partner in connection with future Carried Interest distributions until such balance is reduced to zero. Any deferred amounts shall be payable in full upon the earlier of (i) such time as the Clawback Amount is determined (as provided herein) and (ii) such time as the Partner becomes a Withdrawn Partner.

To the extent there is an amount of negative Net Carried Interest Distribution with respect to a Partner remaining after the application of this clause (i), notwithstanding clause (II) of the preceding paragraph, such remaining amount of negative Net Carried Interest Distribution shall be allocated to the other Partners pro rata based on each of their Carried Interest Sharing Percentages in the Subject Investment.

A Partner who fails to pay a Net Carried Interest Distribution Recontribution Amount promptly upon notice from the General Partner (as provided above) shall be deemed a GP-Related Defaulting Party for all purposes hereof.

A Partner may satisfy in part any Net Carried Interest Distribution Recontribution Amount from cash that is then subject to a Holdback, to the extent that the amounts that remain subject to a Holdback satisfy the Holdback requirements hereof as they relate to the reduced amount of aggregate Carried Interest distributions received by such Partner (taking into account any Net Carried Interest Distribution Recontribution Amount contributed to the Partnership by such Partner).

Any Net Carried Interest Distribution Recontribution Amount contributed by a Partner, including amounts of cash subject to a Holdback as provided above, shall increase the amount available for distribution to the other Partners as Carried Interest distributions with respect to the Subject Investment; provided, that any such amounts then subject to a Holdback may be so distributed to the other Partners to the extent a Partner receiving such distribution has satisfied the Holdback requirements with respect to such distribution (taken together with the other Carried Interest distributions received by such Partner to date).

(ii) In the case of Clawback Amounts which are required to be contributed to the Partnership as otherwise provided herein, the obligation of the Partners with respect to any Clawback Amount shall be adjusted by the General Partner as follows:

(A) determine each Partner's share of any Losses in any GP-Related SP VI Investments which gave rise to the Clawback Amount (i.e., the Losses that followed the last GP-Related SP VI Investment with respect to which Carried Interest distributions were made), based on such Partner's Carried Interest Sharing Percentage in such GP-Related SP VI Investments;

(B) determine each Partner's obligation with respect to the Clawback Amount based on such Partner's Carried Interest Give Back Percentage as otherwise provided herein; and

(C) subtract the amount determined in clause (B) above from the amount determined in clause (A) above with respect to each Partner to determine the amount of adjustment to each Partner's share of the Clawback Amount (a Partner's "*Clawback Adjustment Amount*").

A Partner's share of the Clawback Amount shall for all purposes hereof be decreased by such Partner's Clawback Adjustment Amount, to the extent it is a negative number (except to the extent expressly provided below). A Partner's share of the Clawback Amount shall for all purposes hereof be increased by such Partner's Clawback Adjustment Amount (to the extent it is a positive number); provided, that in no way shall a Partner's aggregate obligation to satisfy a Clawback Amount as a result of this clause (ii) exceed the aggregate Carried Interest distributions received by such Partner. To the extent a positive Clawback Adjustment Amount remains after the application of this clause (ii) with respect to a Partner, such remaining Clawback Adjustment Amount shall be allocated to the Partners (including any Partner whose Clawback Amount was increased pursuant to this clause (ii)) pro rata based on their Carried Interest Give Back Percentages (determined without regard to this clause (ii)).

Any distribution or contribution adjustments pursuant to this Section 5.8(e) by the General Partner shall be based on its good faith judgment, and no Partner shall have any claim against the Partnership, the General Partner or any other Partners as a result of any adjustment made as set forth above. This Section 5.8(e) applies to all Partners, including Withdrawn Partners.

It is agreed and acknowledged that this Section 5.8(e) is an agreement among the Partners and in no way modifies the obligations of each Partner regarding the Clawback Amount as provided in the SP VI Agreements.

Section 5.9. Business Expenses. The Partnership shall reimburse the Partners for reasonable travel, entertainment and miscellaneous expenses incurred by them in the conduct of the Partnership's business in accordance with rules and regulations established by the General Partner from time to time.

Section 5.10. Tax Capital Accounts; Tax Allocations.

(a) For Federal income tax purposes, there shall be established for each Partner a single capital account combining such Partner's Capital Commitment Capital Account and GP-Related Capital Account, with such adjustments as the General Partner determines are appropriate so that such single capital account is maintained in compliance with the principles and requirements of Section 704(b) of the Code and the Regulations thereunder.

(b) For Federal, State and local income tax purposes only, Partnership income, gain, loss, deduction or expense (or any item thereof) for each fiscal year shall be allocated to and among the Partners in a manner corresponding to the manner in which corresponding items are allocated among the Partners pursuant to clause (a) above, provided the General Partner may in its sole discretion make such allocations for tax purposes as it determines are appropriate so that allocations have substantial economic effect or are in accordance with the interests of the Partners, within the meaning of the Code and the Regulations thereunder.

ARTICLE VI

ADDITIONAL PARTNERS; WITHDRAWAL OF PARTNERS;
SATISFACTION AND DISCHARGE OF
PARTNERSHIP INTERESTS; TERMINATION

Section 6.1. Additional Partners.

(a) Effective on the first day of any month (or on such other date as shall be determined by the General Partner in its sole discretion), the General Partner shall have the right to admit one or more additional or substitute persons into the Partnership as General Partners or Limited Partners. Each such person shall make the representations and certifications with respect to itself set forth in

Sections 3.7 and 3.8. The General Partner shall determine and negotiate with the additional Partner all terms of such additional Partner's participation in the Partnership, including the additional Partner's initial GP-Related Capital Contribution, Capital Commitment-Related Capital Contribution, GP-Related Profit Sharing Percentage and Capital Commitment Profit Sharing Percentage. Each additional Partner shall have such voting rights as may be determined by the General Partner from time to time unless, upon the admission to the Partnership of any Limited Partner, the General Partner shall designate that such Limited Partner shall not have such voting rights (any such Limited Partner being called a "Nonvoting Limited Partner"). Any additional Partner shall, as a condition to becoming a Partner, agree to become a party to, and be bound by the terms and conditions of, the Trust Agreement. If Blackstone or another or subsequent holder of an Investor Note approved by the General Partner for purposes of this Section 6.1(a) shall foreclose upon a Limited Partner's Investor Note issued to finance such Limited Partner's purchase of his Capital Commitment Interests, Blackstone or such other or subsequent holder shall succeed to such Limited Partner's Capital Commitment Interests and shall be deemed to have become a Limited Partner to such extent. Any Additional Partner may have a GP-Related Partner Interest or a Capital Commitment Partner Interest, without having the other such interest.

(b) The GP-Related Profit Sharing Percentages, if any, to be allocated to an additional Partner as of the date such Partner is admitted to the Partnership, together with the pro rata reduction in all other Partners' GP-Related Profit Sharing Percentages as of such date, shall be established by the General Partner pursuant to Section 5.3. The Capital Commitment Profit Sharing Percentages, if any, to be allocated to an additional Partner as of the date such Partner is admitted to the Partnership, together with the *pro rata* reduction in all other Partners' Capital Commitment Profit Sharing Percentages as of such date, shall be established by the General Partner.

(c) An additional Partner shall be required to contribute to the Partnership his pro rata share of the Partnership's total capital, excluding capital in respect of GP-Related Investments and Capital Commitment Investments in which such Partner does not acquire any interests, at such times and in such amounts as shall be determined by the General Partner in accordance with Sections 4.1 and 7.1.

(d) The admission of an additional Partner will be evidenced by (i) the execution of a counterpart copy of, or counter-signature page with respect to, this Agreement by such additional Partner, or (ii) the execution of an amendment to this Agreement by the General Partner and the additional Partner, as determined by the General Partner, or (iii) the execution by such additional Partner of any other writing evidencing the intent of such person to become a substitute or additional Limited Partner and to be bound by the terms of this Agreement and such writing being accepted by the General Partner on behalf of the Partnership. In addition, each additional Partner shall sign a counterpart copy of the Trust Agreement or any other writing evidencing the intent of such person to become a party to the Trust Agreement.

Section 6.2. Withdrawal of Partners.

(a) Any Partner may Withdraw voluntarily from the Partnership subject to the prior written consent of the General Partner. The General Partner generally intends to permit voluntary Withdrawals on the last day of any calendar month (or on such other date as shall be determined by the General Partner in its sole discretion), on not less than 15 days' prior written notice by such Partner to the General Partner (or on such shorter notice period as may be mutually agreed upon between such Partner and the General Partner); provided, that a Partner may not voluntarily Withdraw without the consent of the General Partner if such Withdrawal would (i) cause the Partnership to be in default under any of its contractual obligations or (ii) in the reasonable judgment of the General Partner, have a material adverse effect on the Partnership or its business; provided further that a Partner may Withdraw from the Partnership with respect to such Partner's GP-Related Partner Interest without Withdrawing from the Partnership with respect to such Partner's Capital Commitment Partner Interest, and a Partner may Withdraw from the Partnership with respect to such Partner's Capital Commitment Partner Interest without Withdrawing from the Partnership with respect to such Partner's GP-Related Partner Interest.

(b) Upon the Withdrawal of any Partner, including by the occurrence of any withdrawal event under the Partnership Act with respect to any Partner, such Partner shall thereupon cease to be a Partner, except as expressly provided herein.

(c) Upon the Total Disability of a Limited Partner, such Partner shall thereupon cease to be a Limited Partner with respect to such Partner's GP-Related Partner Interest; provided, however, that the General Partner may elect to admit such Withdrawn Partner to the Partnership as a Nonvoting Limited Partner with respect to such Partner's GP-Related Partner Interest, with such GP-Related Partner Interest as the General Partner may determine. The determination of whether any Partner has suffered a Total Disability shall be made by the General Partner in its sole discretion after consultation with a qualified medical doctor. In the absence of agreement between the General Partner and such Partner, each party shall nominate a qualified medical doctor and the two doctors shall select a third doctor, who shall make the determination as to Total Disability.

(d) If the General Partner determines that it shall be in the best interests of the Partnership for any Partner (including any Partner who has given notice of voluntary Withdrawal pursuant to paragraph (a) above) to Withdraw from the Partnership (whether or not Cause exists) with respect to such Partner's GP-Related Partner Interest and/or with respect to such Partner's Capital Commitment Partner Interest, such Partner, upon written notice by the General Partner to such Partner, shall be required to Withdraw with respect to such Partner's GP-Related Partner Interest and/or with respect to such Partner's Capital Commitment Partner Interest, as of a date specified in such notice, which date shall be on or after the date of such notice. If the General Partner requires any Partner to Withdraw for Cause with respect to such Partner's GP-Related Partner Interest and/or with respect to such Partner's Capital Commitment Partner Interest, such notice shall state that it has been given for Cause and shall describe the particulars thereof in reasonable detail.

(e) The Withdrawal from the Partnership of any Partner shall not, in and of itself, affect the obligations of the other Partners to continue the Partnership during the remainder of its term. A Withdrawn General Partner shall remain liable for all obligations of the Partnership incurred while it was a General Partner and resulting from its acts or omissions as a General Partner to the fullest extent provided by law.

Section 6.3. GP-Related Partner Interests Not Transferable.

(a) No Partner may sell, assign, pledge or otherwise transfer or encumber all or any portion of such Partner's GP-Related Partner Interest without the prior written consent of the General Partner; provided, that, subject to the Partnership Act, this Section 6.3 shall not impair transfers by operation of law, transfers by will or by other testamentary instrument occurring by virtue of the death or dissolution of a Partner, or transfers required by trust agreements; provided further, that, subject to the prior written consent of the General Partner, which shall not be unreasonably withheld, a Limited Partner may transfer, for estate planning purposes, up to 25% of his GP-Related Profit Sharing Percentage to any estate planning trust, limited partnership or limited liability company with respect to which such Limited Partner controls investments related to any interest in the Partnership held therein (an "*Estate Planning Vehicle*"). Each Estate Planning Vehicle will be a Nonvoting Limited Partner. Such Limited Partner and the Nonvoting Limited Partner shall be jointly and severally liable for all obligations of both such Limited Partner and such Nonvoting Limited Partner with respect to the interest transferred (including the obligation to make additional GP-Related Capital Contributions). The General Partner may at its sole

option exercisable at any time require such Estate Planning Vehicle to Withdraw from the Partnership on the terms of this Article VI. Except as provided in the second proviso to the first sentence of this Section 6.3(a), no assignee, legatee, distributee, heir or transferee (by conveyance, operation of law or otherwise) of the whole or any portion of any Partner's GP-Related Partner Interest shall have any right to be a General Partner or Limited Partner without the prior written consent of the General Partner (which consent may be given or withheld in its sole discretion without giving any reason therefor). Notwithstanding the granting of a security interest in the entire partnership interest of any Partner, such Partner shall continue to be a partner of the Partnership.

(b) Notwithstanding any provision hereof to the contrary, no sale or transfer of any GP-Related Partner Interest in the Partnership may be made except in compliance with all Federal, State and other applicable laws, including Federal and State securities laws.

Section 6.4. General Partner Withdrawal; Transfer of General Partner's Interest.

(a) The General Partner may not transfer or assign its interest as a General Partner in the Partnership or its right to manage the affairs of the Partnership, except that the General Partner may, with the prior written approval of a Majority In Interest of the Partners admit another person as an additional or substitute General Partner who makes such representations with respect to itself as the General Partner deems necessary or appropriate (with regard to compliance with applicable law or otherwise); provided, however, that the General Partner may, in its sole discretion, transfer all or part of its interest in the Partnership to a person who makes such representations with respect to itself as the General Partner deems necessary or appropriate (with regard to compliance with applicable law or otherwise) and who owns, directly or indirectly, the principal part of the business then conducted by the General Partner in connection with any liquidation, dissolution or reorganization of the General Partner, and, upon the assumption by such person of liability for all the obligations of the General Partner under this Agreement, such person shall be admitted as the General Partner. A person who is so admitted as an additional or substitute General Partner shall thereby become a General Partner and shall have the right to manage the affairs of the Partnership and to vote as a Partner to the extent of the interest in the Partnership so acquired. The General Partner shall not cease to be the general partner of the Partnership upon the collateral assignment of or the pledging or granting of a security interest in its entire Interest in the Partnership.

(b) Except as contemplated by clause (a) above, Withdrawal by a General Partner is not permitted. The Withdrawal of a General Partner shall not dissolve the Partnership if at the time of such Withdrawal there are one or more remaining General Partners and any one or more of such remaining General Partners continue the business of the Partnership (any and all such remaining General Partners being hereby authorized to continue the business of the Partnership without dissolution and hereby agreeing to do so). If upon the Withdrawal of a General Partner there shall be no remaining General Partner, the Partnership nonetheless shall not be dissolved and shall not be required to be wound up if, within 90 days after the occurrence of such event of Withdrawal, all remaining Limited Partners (excluding Withdrawn Partners) agree in writing to continue the business of the Partnership and to the appointment, effective as of the date of such Withdrawal, of one or more General Partners.

Section 6.5. Satisfaction and Discharge of a Withdrawn Partner's GP-Related Partner Interest.

(a) The terms of this Section 6.5 shall apply to the GP-Related Partner Interest of a Withdrawn Partner, but, except as otherwise expressly provided in this Section 6.5, shall not apply to the Capital Commitment Partner Interest of a Withdrawn Partner. For purposes of this Section 6.5, the term "*Settlement Date*" means the date as of which a Withdrawn Partner's GP-Related Partner Interest in the Partnership is settled as determined under paragraph (b) below. Notwithstanding the foregoing, any Limited Partner who Withdraws from the Partnership, and all or any portion of whose GP-Related Partner Interest is retained as a Limited Partner, shall be considered a Withdrawn Partner for all purposes hereof.

(b) Except where a later date for the settlement of a Withdrawn Partner's GP-Related Partner Interest in the Partnership may be agreed to by the General Partner and a Withdrawn Partner, a Withdrawn Partner's Settlement Date shall be his Withdrawal Date; provided, that if a Withdrawn Partner's Withdrawal Date is not the last day of a month, then the General Partner may elect for such Withdrawn Partner's Settlement Date to be the last day of the month in which his Withdrawal Date occurs. During the interval, if any, between a Withdrawn Partner's Withdrawal Date and Settlement Date, such Withdrawn Partner shall have the same rights and obligations with respect to GP-Related Capital Contributions, interest on capital, allocations of GP-Related Net Income (Loss) and distributions as would have applied had such Withdrawn Partner remained a Partner of the Partnership during such period.

(c) In the event of the Withdrawal of a Partner with respect to such Withdrawn Partner's GP-Related Partner Interest, the General Partner shall, promptly after such Withdrawn Partner's Settlement Date, (i) determine and allocate to the Withdrawn Partner's GP-Related Capital Accounts such Withdrawn Partner's allocable share of the GP-Related Net Income (Loss) of the Partnership for the period ending on such Settlement Date in accordance with Article V and (ii) credit the Withdrawn Partner's GP-Related Capital Accounts with interest in accordance with Section 5.2. In making the foregoing calculations, the General Partner shall be entitled to establish such reserves (including reserves for taxes, bad debts, unrealized losses, actual or threatened litigation or any other expenses, contingencies or obligations) as it deems appropriate. Unless otherwise determined by the General Partner in a particular case, a Withdrawn Partner shall not be entitled to receive any GP-Related Unallocated Percentage in respect of the accounting period during which such Partner Withdraws from the Partnership (whether or not previously awarded or allocated) or any GP-Related Unallocated Percentage in respect of prior accounting periods that have not been paid or allocated (whether or not previously awarded) as of such Withdrawn Partner's Withdrawal Date.

(d) From and after the Settlement Date of the Withdrawn Partner, the Withdrawn Partner's GP-Related Profit Sharing Percentages shall, unless otherwise allocated by the General Partner pursuant to Section 5.3(a), be deemed to be GP-Related Unallocated Percentages (except for GP-Related Profit Sharing Percentages with respect to GP-Related Investments as provided in paragraph (f) below).

(e) (i) Upon the Withdrawal from the Partnership of a Partner with respect to such Partner's GP-Related Partner Interest, such Withdrawn Partner thereafter shall not, except as expressly provided in this Section 6.5, have any rights of a Partner (including voting rights) with respect to such Partner's GP-Related Partner Interest, and, except as expressly provided in this Section 6.5, such Withdrawn Partner shall not have any interest in the Partnership's GP-Related Net Income (Loss) or in distributions related to such Partner's GP-Related Partner Interest, GP-Related Investments or other assets related to such Partner's GP-Related Partner Interest. If a Partner Withdraws from the Partnership with respect to such Partner's GP-Related Partner Interest for any reason other than for Cause pursuant to Section 6.2, then the Withdrawn Partner shall be entitled to receive, at the time or times specified in Section 6.5(i) below, in satisfaction and discharge in full of the Withdrawn Partner's GP-Related Partner Interest in the Partnership, (x) payment equal to the aggregate credit balance, if any, as of the Settlement Date of the Withdrawn Partner's GP-Related Capital Accounts, (excluding any GP-Related Capital Account or portion thereof attributable to any GP-Related Investment) and (y) the Withdrawn Partner's percentage interest attributable to each GP-Related Investment in which the Withdrawn Partner has an interest as of the Settlement Date as provided in paragraph (f) below (which shall be settled in accordance with paragraph (f) below), subject to all the terms and conditions of paragraphs (a)-(p) of this Section 6.5.

If the amount determined pursuant to clause (x) above is an aggregate negative balance, the Withdrawn Partner shall pay the amount thereof to the Partnership upon demand by the General Partner on or after the date of the statement referred to in Section 6.5(i) below; provided, that if the Withdrawn Partner was solely a Limited Partner (other than a Special Limited Partner) on his Withdrawal Date, such payment shall be required only to the extent of any amounts payable to such Withdrawn Partner pursuant to this Section 6.5. Any aggregate negative balance in the GP-Related Capital Accounts of a Withdrawn Partner who was solely a Limited Partner (other than a Special Limited Partner), upon the settlement of such Withdrawn Partner's GP-Related Partner Interest in the Partnership pursuant to this Section 6.5, shall be allocated among the other Partners' GP-Related Capital Accounts in accordance with their respective GP-Related Profit Sharing Percentages in the categories of GP-Related Net Income (Loss) giving rise to such negative balance as determined by the General Partner as of such Withdrawn Partner's Settlement Date. In the settlement of any Withdrawn Partner's GP-Related Partner Interest in the Partnership, no value shall be ascribed to goodwill, the Partnership name or the anticipation of any value the Partnership or any successor thereto might have in the event the Partnership or any interest therein were to be sold in whole or in part.

(ii) Notwithstanding clause (i) of this Section 6.5(e), in the case of a Partner whose Withdrawal with respect to such Partner's GP-Related Partner Interest resulted from such Partner's death or Incompetence, such Partner's estate or legal representative, as the case may be, may elect, at the time described below, to receive a Nonvoting Limited Partner GP-Related Partner Interest and retain such Partner's GP-Related Profit Sharing Percentage in all (but not less than all) illiquid investments of the Partnership in lieu of a cash payment (or Note) in settlement of that portion of the Withdrawn Partner's GP-Related Partner Interest. The election referred to above shall be made within 60 days after the Withdrawn Partner's Settlement Date, based on a statement of the settlement of such Withdrawn Partner's GP-Related Partner Interest in the Partnership pursuant to this Section 6.5.

(f) For purposes of clause (y) of paragraph (e)(i) above, a Withdrawn Partner's "percentage interest" means his GP-Related Profit Sharing Percentage as of the Settlement Date in the relevant GP-Related Investment. The Withdrawn Partner shall retain his percentage interest in such GP-Related Investment and shall retain his GP-Related Capital Account or portion thereof attributable to such GP-Related Investment, in which case such Withdrawn Partner (a "*Retaining Withdrawn Partner*") shall become and remain a Limited Partner for such purpose (and, if the General Partner so designates, such Limited Partner shall be a Nonvoting Limited Partner). The GP-Related Partner Interest of a Retaining Withdrawn Partner pursuant to this paragraph (f) shall be subject to the terms and conditions applicable to GP-Related Partner Interests of any kind hereunder and such other terms and conditions as are established by the General Partner. At the option of the General Partner in its sole discretion, the General Partner and the Retaining Withdrawn Partner may agree to have the Partnership acquire such GP-Related Partner Interest without the approval of the other Partners; provided, that the General Partner shall reflect in the books and records of the Partnership the terms of any acquisition pursuant to this sentence.

(g) The General Partner may elect, in lieu of payment in cash of any amount payable to a Withdrawn Partner pursuant to paragraph (e) above, to have the Partnership issue to the Withdrawn Partner a subordinated promissory note and/or to distribute in kind to the Withdrawn Partner such Withdrawn Partner's pro rata share (as determined by the General Partner) of any securities or other investments of the Partnership in relation to such Partner's GP-Related Partner Interest. If any securities or other investments are distributed in kind to a Withdrawn Partner under this paragraph (g), the amount described in clause (x) of paragraph (e)(i) shall be reduced by the value of such distribution as valued on the latest balance sheet of the Partnership in accordance with generally accepted accounting principles or, if not appearing on such balance sheet, as reasonably determined by the General Partner.

(h) [Intentionally omitted].

(i) Within 120 days after each Settlement Date, the General Partner shall submit to the Withdrawn Partner a statement of the settlement of such Withdrawn Partner's GP-Related Partner Interest in the Partnership pursuant to this Section 6.5 together with any cash payment, subordinated promissory note and in kind distributions to be made to such Partner as shall be determined by the General Partner. The General Partner shall submit to the Withdrawn Partner supplemental statements with respect to additional amounts payable to or by the Withdrawn Partner in respect of the settlement of his GP-Related Partner Interest in the Partnership (e.g., payments in respect of GP-Related Investments pursuant to paragraph (f) above or adjustments to reserves pursuant to paragraph (j) below) promptly after such amounts are determined by the General Partner. To the fullest extent permitted by law, such statements and the valuations on which they are based shall be accepted by the Withdrawn Partner without examination of the accounting books and records of the Partnership or other inquiry. Any amounts payable by the Partnership to a Withdrawn Partner pursuant to this Section 6.5 shall be subordinate in right of payment and subject to the prior payment or provision for payment in full of claims of all present or future creditors of the Partnership or any successor thereto arising out of matters occurring prior to the applicable date of payment or distribution; provided that such Withdrawn Partner shall otherwise rank *pari passu* in right of payment (x) with all persons who become Withdrawn Partners and whose Withdrawal Date is within one year before the Withdrawal Date of the Withdrawn Partner in question and (y) with all persons who become Withdrawn Partners and whose Withdrawal Date is within one year after the Withdrawal Date of the Withdrawn Partner in question.

(j) If the aggregate reserves established by the General Partner as of the Settlement Date in making the foregoing calculations should prove, in the determination of the General Partner, to be excessive or inadequate, the General Partner may elect, but shall not be obligated, to pay the Withdrawn Partner or his estate such excess, or to charge the Withdrawn Partner or his estate such deficiency, as the case may be.

(k) Any amounts owed by the Withdrawn Partner to the Partnership at any time on or after the Settlement Date (e.g., outstanding Partnership loans or advances to such Withdrawn Partner) shall be offset against any amounts payable or distributable by the Partnership to the Withdrawn Partner at any time on or after the Settlement Date or shall be paid by the Withdrawn Partner to the Partnership, in each case as determined by the General Partner. All cash amounts payable by a Withdrawn Partner to the Partnership under this Section 6.5 shall bear interest from the due date to the date of payment at a floating rate equal to the lesser of (x) the rate of interest publicly announced from time to time by JPMorgan Chase Bank, N.A., as its prime rate or (y) the maximum rate of interest permitted by applicable law. The "due date" of amounts payable by a Withdrawn Partner pursuant to Section 6.5(i) above shall be 120 days after a Withdrawn Partner's Settlement Date. The "due date" of amounts payable to or by a Withdrawn Partner in respect of GP-Related Investments for which the Withdrawn Partner has retained a percentage interest in accordance with paragraph (f) above shall be 120 days after realization with respect to such GP-Related Investment. The "due date" of any other amounts payable by a Withdrawn Partner shall be 60 days after the date such amounts are determined to be payable.

(l) At the time of the settlement of any Withdrawn Partner's GP-Related Partner Interest in the Partnership pursuant to this Section 6.5, the General Partner may, to the fullest extent permitted by applicable law, impose any restrictions it deems appropriate on the assignment, pledge, encumbrance or other transfer by such Withdrawn Partner of any interest in any GP-Related Investment retained by such Withdrawn Partner, any securities or other investments distributed in kind to such Withdrawn Partner or such Withdrawn Partner's right to any payment from the Partnership.

(m) If a Partner is required to Withdraw from the Partnership with respect to such Partner's GP-Related Partner Interest for Cause pursuant to Section 6.2(d), then his GP-Related Partner Interest shall be settled in accordance with paragraphs (a)-(r) of this Section 6.5; provided, however, that the General Partner may elect (but shall not be required) to apply any or all the following terms and conditions to such settlement:

(i) In settling the Withdrawn Partner's interest in any GP-Related Investment in which he has an interest as of his Settlement Date, the General Partner may elect to (A) determine the GP-Related Unrealized Net Income (Loss) attributable to each such GP-Related Investment as of the Settlement Date and allocate to the appropriate GP-Related Capital Account of the Withdrawn Partner his allocable share of such GP-Related Unrealized Net Income (Loss) for purposes of calculating the aggregate balance of such Withdrawn Partner's GP-Related Capital Account pursuant to clause (x) of paragraph (e)(i) above, (B) credit or debit, as applicable, the Withdrawn Partner with the balance of his GP-Related Capital Account or portion thereof attributable to each such GP-Related Investment as of his Settlement Date without giving effect to the GP-Related Unrealized Net Income (Loss) from such GP-Related Investment as of his Settlement Date, which shall be forfeited by the Withdrawn Partner or (C) apply the provisions of paragraph (f) above, provided, that the maximum amount of GP-Related Net Income (Loss) allocable to such Withdrawn Partner with respect to any GP-Related Investment shall equal such Partner's percentage interest of the GP-Related Unrealized Net Income, if any, attributable to such GP-Related Investment as of the Settlement Date (the balance of such GP-Related Net Income (Loss), if any, shall be allocated as determined by the General Partner). The Withdrawn Partner shall not have any continuing interest in any GP-Related Investment to the extent an election is made pursuant to (A) or (B) above.

(ii) Any amounts payable by the Partnership to the Withdrawn Partner pursuant to this Section 6.5 shall be subordinate in right of payment and subject to the prior payment in full of claims of all present or future creditors of the Partnership or any successor thereto arising out of matters occurring prior to or on or after the applicable date of payment or distribution.

(n) The payments to a Withdrawn Partner pursuant to this Section 6.5 may be conditioned on the compliance by such Withdrawn Partner with any lawful and reasonable (under the circumstances) restrictions against engaging or investing in a business competitive with that of the Partnership or any of its subsidiaries and Affiliates for a period not exceeding two years determined by the General Partner. Upon written notice to the General Partner, any Withdrawn Partner who is subject to noncompetition restrictions established by the General Partner pursuant to this paragraph (o) may elect to forfeit the principal amount payable in the final installment of his subordinated promissory note, together with interest to be accrued on such installment after the date of forfeiture, in lieu of being bound by such restrictions.

(o) In addition to the foregoing, the General Partner shall have the right to pay a Withdrawn Partner (other than the General Partner) a discretionary additional payment in an amount and based upon such circumstances and conditions as it determines to be relevant. The provisions of this Section 6.5 shall apply to any Investor Limited Partner relating to another Limited Partner, and to any transferee of any GP-Related Partner Interest of such Partner pursuant to Section 6.3, if such Partner Withdraws from the Partnership.

(p) (i) The Partnership will assist a Withdrawn Partner or his estate or guardian, as the case may be, in the settlement of the Withdrawn Partner's GP-Related Partner Interest in the Partnership. Third party costs incurred by the Partnership in providing this assistance will be borne by the Withdrawn Partner or his estate.

(ii) The Partnership may reasonably determine in good faith to retain outside professionals to provide the assistance to Withdrawn Partners or their estates or guardians, as referred to above. In such instances, the Partnership will obtain the prior approval of a Withdrawn Partner or his estate or guardian, as the case may be, prior to engaging such professionals. If the Withdrawn Partner (or his estate or guardian) declines to incur such costs, the Partnership will provide such reasonable assistance as and when it can so as not to interfere with the Partnership's day-to-day operating, financial, tax and other related responsibilities to the Partnership and the Partners.

(q) Each Partner (other than the General Partner) hereby irrevocably appoints the General Partner as such Partner's true and lawful agent, representative and attorney-in-fact, each acting alone, in such Partner's name, place and stead, to make, execute, sign and file, on behalf of such Partner, any and all agreements, instruments, consents, ratifications, documents and certificates which the General Partner deems necessary or advisable in connection with any transaction or matter contemplated by or provided for in this Section 6.5, including, without limitation, the performance of any obligation of such Partner or the Partnership or the exercise of any right of such Partner or the Partnership. Such power of attorney is coupled with an interest and shall survive and continue in full force and effect notwithstanding the Withdrawal from the Partnership of any Partner for any reason and shall not be affected by the death, disability or incapacity of such Partner.

Section 6.6. Termination of the Partnership. The General Partner may dissolve the Partnership at any time on not less than 60 days' notice of the dissolution date given to the other Partners. Upon the dissolution of the Partnership, the Partners' respective interests in the Partnership shall be valued and settled in accordance with the procedures set forth in Sections, 6.5, which provide for allocations to the GP-Related Capital Accounts of the Partners and distributions in accordance with the capital account balances of the Partners.

Section 6.7. Certain Tax Matters. i. All items of income, gain, loss, deduction and credit of the Partnership shall be allocated among the Partners for Federal, State and local income tax purposes in the same manner as such items of income, gain, loss, deduction and credit shall be allocated among the Partners pursuant to this Agreement, except as may otherwise be provided herein or by the Code or other applicable law. To the extent U.S. Treasury Regulations promulgated pursuant to Subchapter K of the Code (including under Sections 704(b) and (c) of the Code) or other applicable law require allocations for tax purposes that differ from the foregoing allocations, the General Partner may determine the manner in which such tax allocations shall be made so as to comply more fully with such Treasury Regulations or other applicable law and, at the same time, preserve the economic relationships among the Partners as set forth in this Agreement. In the event there is a net decrease in partnership minimum gain or partner nonrecourse debt minimum gain (determined in accordance with the principles of Regulations Sections 1.704-2(d) and 1.704-2(i)) during any taxable year of the Partnership, each Partner shall be specially allocated items of Partnership income and gain for such year (and, if necessary, subsequent years) in an amount equal to its respective share of such net decrease during such year, determined pursuant to Regulations Sections 1.704-2(g) and 1.704-2(i)(5). The items to be so allocated shall be determined in accordance with Regulations Section 1.704-2(f). In addition, this Agreement shall be considered to contain a "qualified income offset" as provided in Regulations Section 1.704-1(b)(2)(ii)(d).

(a) The General Partner shall cause to be prepared all Federal, State and local tax returns of the Partnership for each year for which such returns are required to be filed and, after approval of such returns by the General Partner, shall cause such returns to be timely filed. The General Partner shall determine the appropriate treatment of each item of income, gain, loss, deduction and credit of the Partnership and the accounting methods and conventions under the tax laws of the United States, the several States and other relevant jurisdictions as to the treatment of any such item or any other method or procedure related to the preparation of such tax returns. The General Partner may cause the Partnership to make or refrain from making any and all elections permitted by such tax laws. Each Partner agrees that he shall not, unless he provides prior notice of such action to the Partnership, (i) treat, on his individual income tax returns, any item of income, gain, loss, deduction or credit relating to his interest in the Partnership in a manner inconsistent with the treatment of such item by the Partnership as reflected on the Form K-1 or other information statement furnished by the Partnership to such Partner for use in preparing his income tax returns or (ii) file any claim for refund relating to any such item based on, or which would result in, such inconsistent treatment. In respect of an income tax audit of any tax return of the Partnership, the filing of any amended return or claim for refund in connection with any item of income, gain, loss, deduction or credit reflected on any tax return of the Partnership, or any administrative or judicial proceedings arising out of or in connection with any such audit, amended return, claim for refund or denial of such claim, (A) the Tax Matters Partner (as defined below) shall be authorized to act for, and his decision shall be final and binding upon, the Partnership and all Partners except to the extent a Partner shall properly elect to be excluded from such proceeding pursuant to the Code, (B) all expenses incurred by the Tax Matters Partner in connection therewith (including, without limitation, attorneys', accountants' and other experts' fees and disbursements) shall be expenses of the Partnership and (C) no Partner shall have the right to (1) participate in the audit of any Partnership tax return, (2) file any amended return or claim for refund in connection with any item of income, gain, loss, deduction or credit reflected on any tax return of the Partnership (unless he provides prior notice of such action to the Partnership as provided above), (3) participate in any administrative or judicial proceedings conducted by the Partnership or the Tax Matters Partner arising out of or in connection with any such audit, amended return, claim for refund or denial of such claim, or (4) appeal, challenge or otherwise protest any adverse findings in any such audit conducted by the Partnership or the Tax Matters Partner or with respect to any such amended return or claim for refund filed by the Partnership or the Tax Matters Partner or in any such administrative or judicial proceedings conducted by the Partnership or the Tax Matters Partner. The Partnership and each Partner hereby designate any Partner selected by the General Partner as the "tax matters partner" for purposes of Section 6231(a)(7) of the Code (the "Tax Matters Partner"). To the fullest extent permitted by applicable law, each Partner agrees to indemnify and hold harmless the Partnership and all other Partners from and against any and all liabilities, obligations, damages, deficiencies and expenses resulting from any breach or violation by such Partner of the provisions of this Section 6.8 and from all actions, suits, proceedings, demands, assessments, judgments, costs and expenses, including reasonable attorneys' fees and disbursements, incident to any such breach or violation.

(b) Each individual Partner shall provide to the Partnership copies of each Federal, State and local income tax return of such Partner (including any amendment thereof) within 30 days after filing such return.

Section 6.8. Special Basis Adjustments. In connection with any assignment or transfer of a Partnership interest permitted by the terms of this Agreement, the General Partner may cause the Partnership, on behalf of the Partners and at the time and in the manner provided in Code Regulations Section 1.754-1(b), to make an election to adjust the basis of the Partnership's property in the manner provided in Sections 734(b) and 743(b) of the Code.

ARTICLE VII

CAPITAL COMMITMENT INTERESTS; CAPITAL CONTRIBUTIONS; ALLOCATIONS; DISTRIBUTIONS

Section 7.1. Capital Commitment Interests, etc.

(a) (i) This Article VII and Article VIII hereof set forth certain terms and conditions with respect to the Capital Commitment Partner Interests and the Capital Commitment SP VI Interest and matters related to the Capital Commitment Partner Interests and the Capital Commitment SP VI Interest. Except as otherwise expressly provided in this Article VII or in Article VIII, the terms and provisions of this Article VII and Article VIII shall not apply to the GP-Related Partner Interests or the GP-Related SP VI Interest.

(ii) Each Partner severally, agrees to make contributions of capital to the Partnership ("*Capital Commitment-Related Capital Contributions*") as required to fund the Partnership's direct or indirect capital contributions to SP VI, in respect of the Capital Commitment SP VI Interest, if any, and the related Capital Commitment SP VI Commitment, if any. No Partner shall be obligated to make Capital Commitment-Related Capital Contributions to the Partnership in an amount in excess of such Partner's Capital Commitment-Related Commitment. The Commitment Agreements and SMD Agreements, if any, of the Partners may include provisions with respect to the foregoing matters. It is understood that a Partner will not necessarily participate in each Capital Commitment Investment (which may include additional amounts invested in an existing Capital Commitment Investment) nor will a Partner necessarily have the same Capital Commitment Profit Sharing Percentage with respect to (i) the Partnership's portion of the Capital Commitment SP VI Commitment, if any, or (ii) the making of each Capital Commitment Investment in which such Partner participates; provided, that this in no way limits the terms of any Commitment Agreement or SMD Agreement. In addition, nothing contained herein shall be construed to give any Partner the right to obtain financing with respect to the purchase of any Capital Commitment Interest, and nothing contained herein shall limit or dictate the terms upon which the General Partner and its Affiliates may provide such financing. The acquisition of a Capital Commitment Interest by a Partner shall be evidenced by receipt by the Partnership of funds equal to such Partner's Capital Commitment-Related Commitment then due with respect to such Capital Commitment Interest and such appropriate documentation as the General Partner may submit to the Partners from time to time.

(b) The General Partner or one of its Affiliates (in such capacity, the "*Advancing Party*") may in its sole discretion advance to any Limited Partner (including any additional Partner admitted to the Partnership pursuant to Section 6.1 but excluding any Partners that are also executive officers of The Blackstone Group L.P. or any Affiliate thereof) all or any portion of the Capital Commitment-Related Capital Contributions due to the Partnership from such Limited Partner with respect to any Capital Commitment Investment ("*Firm Advances*"). Each such Limited Partner shall pay to the Advancing Party interest on each Firm Advance from the date of such Firm Advance until the repayment thereof by such Limited Partner. Each Firm Advance shall be repayable in full, including accrued interest to the date of such repayment, upon prior written notice by the Advancing Party. The making and repayment of each Firm Advance shall be recorded in the books and records of the Partnership, and such recording shall be conclusive evidence of each such Firm Advance, binding on the Limited Partner and the Advancing Party absent manifest error. Except as provided below, the interest rate applicable to a Firm Advance shall equal the cost of funds of the Advancing Party at the time of the making of such Firm Advance. The Advancing Party shall inform any Limited Partner of such rate upon such Limited Partner's request; provided, that such interest rate shall not exceed the maximum interest rate allowable

by applicable law; provided further, that amounts that are otherwise payable to such Limited Partner pursuant to Section 7.4(a) shall be used to repay such Firm Advance (including interest thereon). The Advancing Party may, in its sole discretion, change the terms of Firm Advances (including the terms contained herein) and/or discontinue the making of Firm Advances; provided, that (i) the Advancing Party shall notify the relevant Limited Partners of any material changes to such terms and (ii) the interest rate applicable to such Firm Advances and overdue amounts thereon shall not exceed the maximum interest rate allowable by applicable law.

Section 7.2. Capital Commitment Capital Accounts.

(a) There shall be established for each Partner on the books of the Partnership as of the date of formation of the Partnership, or such later date on which such Partner is admitted to the Partnership, and on each such other date as such Partner first acquires a Capital Commitment Interest in a particular Capital Commitment Investment, a Capital Commitment Capital Account for each Capital Commitment Investment in which such Partner acquires a Capital Commitment Interest on such date. Each Capital Commitment-Related Capital Contribution of a Partner shall be credited to the appropriate Capital Commitment Capital Account of such Partner on the date such Capital Commitment-Related Capital Contribution is paid to the Partnership. Capital Commitment Capital Accounts shall be adjusted to reflect any transfer of a Partner's interest in the Partnership related to his Capital Commitment Partner Interest, as provided in this Agreement.

(b) A Partner shall not have any obligation to the Partnership or to any other Partner to restore any negative balance in the Capital Commitment Capital Account of such Partner. Until distribution of any such Partner's interest in the Partnership with respect to a Capital Commitment Interest as a result of the disposition by the Partnership of the related Capital Commitment Investment and in whole upon the dissolution of the Partnership, neither such Partner's Capital Commitment Capital Accounts nor any part thereof shall be subject to withdrawal or redemption except with the consent of the General Partner.

Section 7.3. Allocations.

(a) Capital Commitment Net Income (Loss) of the Partnership for each Capital Commitment Investment shall be allocated to the related Capital Commitment Capital Accounts of all the Partners (including the General Partner) participating in such Capital Commitment Investment in proportion to their respective Capital Commitment Profit Sharing Percentages for such Capital Commitment Investment. Capital Commitment Net Income (Loss) on any Unallocated Capital Commitment Interest shall be allocated to each Partner in the proportion which such Partner's aggregate Capital Commitment Capital Accounts bear to the aggregate Capital Commitment Capital Accounts of all Partners; provided, that if any Partner makes the election provided for in Section 7.6, Capital Commitment Net Income (Loss) of the Partnership for each Capital Commitment Investment shall be allocated to the related Capital Commitment Capital Accounts of all the Partners participating in such Capital Commitment Investment who do not make such election in proportion to their respective Capital Commitment Profit Sharing Percentages for such Capital Commitment Investment.

(b) Any special costs relating to distributions pursuant to Section 7.6 or 7.7 shall be specially allocated to the electing Limited Partner.

Section 7.4. Distributions.

(a) Each Limited Partner's allocable portion of Capital Commitment Net Income received from his Capital Commitment Investments, distributions to such Limited Partner that constitute returns of capital, and other Capital Commitment Net Income of the Partnership (including without limitation Capital Commitment Net Income attributable to Unallocated Capital Commitment Interests) during a fiscal year of the Partnership will be credited to payment of the Investor Notes to the extent required below as of the last day of such fiscal year (or on such earlier date as related distributions are made in the sole discretion of the General Partner) with any cash amount distributable to such Limited Partner pursuant to clauses (ii) and (vii) below to be distributed within 45 days after the end of each fiscal year of the Partnership (or in each case on such earlier date as selected by the General Partner in its sole discretion) as follows (subject to Section 7.4(c) below):

(i) First, to the payment of interest then due on all Investor Notes (relating to Capital Commitment Investments or otherwise) of such Limited Partner (to the extent Capital Commitment Net Income and distributions or payments from Other Sources do not equal or exceed all interest payments due, the selection of those of such Limited Partner's Investor Notes upon which interest is to be paid and the division of payments among such Investor Notes to be determined by the Lender or Guarantor);

(ii) Second, to distribution to the Limited Partner of an amount equal to the Federal, State and local income taxes on income of the Partnership allocated to such Limited Partner for such year in respect of such Limited Partner's Capital Commitment Partner Interest (the aggregate amount of any such distribution shall be determined by the General Partner, subject to the limitation that the minimum aggregate amount of such distribution be the tax that would be payable if the taxable income of the Partnership related to all Partners' Capital Commitment Partner Interests were all allocated to an individual subject to the then-prevailing maximum Federal, New York State and New York City tax rates (taking into account the extent to which such taxable income allocated by the Partnership was composed of long-term capital gains and the deductibility of State and local income taxes for Federal income tax purposes)); provided, that additional amounts shall be paid to the Limited Partner pursuant to this clause (ii) to the extent that such amount reduces the amount otherwise distributable to the Limited Partner pursuant to a comparable provision in any other BCE Agreement and there are not sufficient amounts to fully satisfy such provision from the relevant partnership or other entity; provided further, that amounts paid pursuant to the provisions in such other BCE Agreements comparable to the immediately preceding proviso shall reduce those amounts otherwise distributable to the Limited Partner pursuant to provisions in such other BCE Agreements that are comparable to this clause (ii);

(iii) Third, to the payment in full of the principal amount of the Investor Note financing (A) any Capital Commitment Investment disposed of during or prior to such fiscal year or (B) any BCE Investments (other than Capital Commitment Investments) disposed of during or prior to such fiscal year, to the extent not repaid from Other Sources;

(iv) Fourth, to the return to such Limited Partner of (A) all Capital Commitment-Related Capital Contributions made in respect of the Capital Commitment Interest to which any Capital Commitment Investment disposed of during or prior to such fiscal year relates or (B) all capital contributions made to any Blackstone Collateral Entity (other than the Partnership) in respect of interests therein relating to BCE Investments (other than Capital Commitment Investments) disposed of during or prior to such fiscal year (including all principal paid on the related Investor Notes), to the extent not repaid from amounts of Other Sources (other than amounts of CC Carried Interest);

(v) Fifth, to the payment of principal (including any previously deferred amounts) then owing under all other Investor Notes of such Limited Partner (including those unrelated to the Partnership), the selection of those of such Limited Partner's Investor Notes to be repaid and the division of payments among such Investor Notes to be determined by the Lender or Guarantor;

(vi) Sixth, up to 50% of any Capital Commitment Net Income remaining after application pursuant to clauses (i) through (v) above shall be applied pro rata to prepayment of principal of all remaining Investor Notes of such Limited Partner (including those unrelated to the Partnership), the selection of those of such Limited Partner's Investor Notes to be repaid, the division of payments among such Investor Notes and the percentage of remaining Capital Commitment Net Income to be applied thereto to be determined by the Lender or Guarantor; and

(vii) Seventh, to such Limited Partner to the extent of any amount of Capital Commitment Net Income remaining after making the distributions in clauses (i) through (vi) above, and such amount is not otherwise required to be applied to Investor Notes pursuant to the terms thereof.

To the extent there is a partial disposition of a Capital Commitment Investment or any other BCE Investment, as applicable, the payments in clauses (iii) and (iv) above shall be based on that portion of the Capital Commitment Investment or other BCE Investment, as applicable, disposed of, and the principal amount and related interest payments of such Investor Note shall be adjusted to reflect such partial payment so that there are equal payments over the remaining term of the related Investor Note. For a Limited Partner who is no longer an employee or officer of Blackstone, distributions shall be made pursuant to clauses (i) through (iii) above, and then, unless the General Partner or its Affiliate has exercised its rights pursuant to Section 8.1 hereof, any remaining income or other distribution in respect of such Limited Partner's Capital Commitment Partner Interest shall be applied to the prepayment of the outstanding Investor Notes of such Limited Partner, until all such Limited Partner's Investor Notes have been repaid in full, with any such income or other distribution remaining thereafter distributed to such Limited Partner.

Distributions of Capital Commitment Net Income may be made at any other time at the discretion of the General Partner. At the General Partner's discretion, any amounts distributed to a Limited Partner in respect of such Limited Partner's Capital Commitment Partner Interest will be net of any interest and principal payable on his Investor Notes for the full period in respect of which the distribution is made. A distribution of Capital Commitment Net Income to the General Partner shall be made contemporaneously with each distribution of Capital Commitment Net Income to or for the accounts of the Limited Partners.

(b) [Intentionally omitted]

(c) To the extent that the foregoing Partnership distributions and distributions and payments from Other Sources are insufficient to satisfy any principal and/or interest due on Investor Notes, and to the extent that the General Partner in its sole discretion elects to apply this paragraph (c) to any individual payments due, such unpaid interest will be added to the remaining principal amount of such Investor Notes and shall be payable on the next scheduled principal payment date (along with any deferred principal and any principal and interest due on such date); provided, that such deferral shall not apply to a Limited Partner that is no longer an employee or officer of Blackstone. All unpaid interest on such Investor Notes shall accrue interest at the interest rate then in effect for such Investor Notes.

(d) [Intentionally omitted.]

(e) The Capital Commitment Capital Account of each Partner shall be reduced by the amount of any distribution to such Partner pursuant to paragraph (a) of this Section 7.4.

(f) At any time that a sale, exchange, transfer or other disposition of a portion of a Capital Commitment Investment is being considered by the Partnership or SP VI (a "*Capital Commitment Disposable Investment*"), at the election of the General Partner each Partner's Capital Commitment Interest with respect to such Capital Commitment Investment shall be vertically divided into two separate Capital Commitment Interests, a Capital Commitment Interest attributable to the Capital Commitment Disposable Investment (a Partner's "*Capital Commitment Class B Interest*"), and a Capital Commitment Interest attributable to such Capital Commitment Investment excluding the Capital Commitment Disposable Investment (a Partner's "*Capital Commitment Class A Interest*"). Distributions (including those resulting from a direct or indirect sale, transfer, exchange or other disposition by the Partnership) relating to a Capital Commitment Disposable Investment shall be made only to holders of Capital Commitment Class B Interests with respect to such Capital Commitment Investment in accordance with their respective Capital Commitment Profit Sharing Percentages relating to such Capital Commitment Class B Interests, and distributions (including those resulting from the direct or indirect sale, transfer, exchange or other disposition by the Partnership) relating to a Capital Commitment Investment excluding such Capital Commitment Disposable Investment shall be made only to holders of Capital Commitment Class A Interests with respect to such Capital Commitment Investment in accordance with their respective Capital Commitment Profit Sharing Percentages relating to such Capital Commitment Class A Interests.

(g) (i) If the Partnership is obligated under the Giveback Provisions to contribute to SP VI all or a portion of a Giveback Amount with respect to the Capital Commitment SP VI Interest (the amount of any such obligation of the Partnership being herein called a "*Capital Commitment Giveback Amount*"), the Partnership shall call for such amounts as are necessary to satisfy such obligation of the Partnership as determined by the General Partner, in which case each Partner and Withdrawn Partner shall contribute to the Partnership, in cash, when and as called by the Partnership, such an amount of prior distributions by the Partnership with respect to the Capital Commitment SP VI Interest (the "*Capital Commitment Recontribution Amount*") which equals such Partner's pro rata share of prior distributions in connection with (a) the Capital Commitment SP VI Investment giving rise to the Capital Commitment Giveback Amount, or (b) if the amounts contributed pursuant to clause (a) above are insufficient to satisfy such Capital Commitment Giveback Amount, Capital Commitment SP VI Investments other than the one giving rise to such obligation. Each Partner shall promptly contribute to the Partnership upon notice thereof such Partner's Capital Commitment Recontribution Amount. Prior to such time, the Partnership may, in the General Partner's discretion (but shall be under no obligation to), provide notice that in the General Partner's judgment, the potential obligations in respect of the Capital Commitment Giveback Amount will probably materialize (and an estimate of the aggregate amount of such obligations).

(ii) (A) In the event any Partner (a "*Capital Commitment Defaulting Party*") fails to recontribute all or any portion of such Capital Commitment Defaulting Party's Capital Commitment Recontribution Amount for any reason, the Partnership shall require all other Partners and Withdrawn Partners to contribute, on a pro rata basis (based on each of their respective Capital Commitment Profit Sharing Percentages), such amounts as are necessary to fulfill the Capital Commitment Defaulting Party's obligation to pay such Capital Commitment Defaulting Party's Capital Commitment Recontribution Amount (a "*Capital Commitment Deficiency Contribution*") if the General Partner determines in its good faith judgment that the Partnership will be unable to collect such amount in cash from such Capital Commitment Defaulting Party for payment of the Capital Commitment Giveback Amount at least 20 Business Days prior to the latest date that the Partnership is permitted to pay the Capital Commitment Giveback Amount; provided, that no Partner shall as a result of such Capital Commitment Deficiency Contribution be required to contribute an amount in excess of 150% of the amount of the Capital Commitment Recontribution Amount initially requested from such Partner in respect of such default. Thereafter, the General Partner shall determine in its good faith judgment that the Partnership should either (1) not attempt to collect such amount in light of the costs associated

therewith, the likelihood of recovery and any other factors considered relevant in the good faith judgment of the General Partner or (2) pursue any and all remedies (at law or equity) available to the Partnership against the Capital Commitment Defaulting Party, the cost of which shall be a Partnership expense to the extent not ultimately reimbursed by the Capital Commitment Defaulting Party. It is agreed that the Partnership shall have the right (effective upon such Capital Commitment Defaulting Party becoming a Capital Commitment Defaulting Party) to set-off as appropriate and apply against such Capital Commitment Defaulting Party's Capital Commitment Recontribution Amount any amounts otherwise payable to the Capital Commitment Defaulting Party by the Partnership or any Affiliate thereof. Each Partner hereby grants to the Partnership a security interest, effective upon such Partner becoming a Capital Commitment Defaulting Party, in all accounts receivable and other rights to receive payment from the Partnership or any Affiliate of the Partnership and agrees that, upon the effectiveness of such security interest, the Partnership may sell, collect or otherwise realize upon such collateral. In furtherance of the foregoing, each Partner hereby appoints the Partnership as its true and lawful attorney-in-fact with full irrevocable power and authority, in the name of such Partner or in the name of the Partnership, to take any actions which may be necessary to accomplish the intent of the immediately preceding sentence. The Partnership shall be entitled to collect interest on the Capital Commitment Recontribution Amount of a Capital Commitment Defaulting Party from the date such Capital Commitment Recontribution Amount was required to be contributed to the Partnership at a rate equal to the Default Interest Rate.

(B) Any Partner's failure to make a Capital Commitment Deficiency Contribution shall cause such Partner to be a Capital Commitment Defaulting Party with respect to such amount.

(iii) A Partner's obligation to make contributions to the Partnership under this Section 7.4(g) shall survive the termination of the Partnership.

Section 7.5. Valuations. Capital Commitment Investments shall be valued annually as of the end of each year (and at such other times as deemed appropriate by the General Partner) in accordance with the principles utilized by the Partnership (or any Affiliate of the Partnership that is a general partner of SP VI) in valuing investments of SP VI or, in the case of investments not held by SP VI, in the good faith judgment of the General Partner, subject in each case to the second proviso of the immediately succeeding sentence. The value of any Capital Commitment Interest as of any date (the "*Capital Commitment Value*") shall be based on the value of the underlying Capital Commitment Investment as set forth above; provided, that the Capital Commitment Value may be determined as of an earlier date if determined appropriate by the General Partner in good faith; provided further, that such value may be adjusted by the General Partner to take into account factors relating solely to the value of a Capital Commitment Interest (as compared to the value of the underlying Capital Commitment Investment), such as restrictions on transferability, the lack of a market for such Capital Commitment Interest and lack of control of the underlying Capital Commitment Investment. To the full extent permitted by applicable law such valuations shall be final and binding on all Partners; provided further, that the immediately preceding proviso shall not apply to any Capital Commitment Interests held by a person who is or was at any time a direct member of a General Partner.

Section 7.6. Disposition Election.

(a) At any time prior to the date of the Partnership's execution of a definitive agreement to dispose of a Capital Commitment Investment, the General Partner may in its sole discretion permit a Partner to retain all or any portion of its pro rata share of such Capital Commitment Investment (as measured by such Partner's Capital Commitment Profit Sharing Percentage in such Capital Commitment Investment). If the General Partner so permits, such Partner shall instruct the General

Partner in writing prior to such date (i) not to dispose of all or any portion of such Partner's pro rata share of such Capital Commitment Investment (the "*Retained Portion*") and (ii) either to (A) distribute such Retained Portion to such Partner on the closing date of such disposition or (B) retain such Retained Portion in the Partnership on behalf of such Partner until such time as such Partner shall instruct the General Partner upon 5 days' notice to distribute such Retained Portion to such Partner. Such Partner's Capital Commitment Capital Account shall not be adjusted in any way to reflect the retention in the Partnership of such Retained Portion or the Partnership's disposition of other Partners' pro rata shares of such Capital Commitment Investment; provided, that such Partner's Capital Commitment Capital Account shall be adjusted upon distribution of such Retained Portion to such Partner or upon distribution of proceeds with respect to a subsequent disposition thereof by the Partnership.

(b) No distribution of such Retained Portion shall occur unless any Investor Notes relating thereto shall have been paid in full prior to or simultaneously with such distribution.

Section 7.7. Capital Commitment Special Distribution Election.

(a) From time to time during the term of this Agreement, the General Partner may in its sole discretion, upon receipt of a written request from a Partner, distribute to such Partner any portion of its pro rata share of a Capital Commitment Investment (as measured by such Partner's Capital Commitment Profit Sharing Percentage in such Capital Commitment Investment) (a "*Capital Commitment Special Distribution*"). Such Partner's Capital Commitment Capital Account shall be adjusted upon distribution of such Capital Commitment Special Distribution.

(b) No Capital Commitment Special Distributions shall occur unless any Investor Notes relating thereto shall have been paid in full prior to or simultaneously with such Capital Commitment Special Distribution.

ARTICLE VIII

WITHDRAWAL; ADMISSION OF NEW PARTNERS

Section 8.1. Limited Partner Withdrawal; Repurchase of Capital Commitment Interests.

(a) Capital Commitment Interests (or a portion thereof) that were financed by Investor Notes will be treated as not subject to repurchase for purposes hereof based upon the proportion of (a) the sum of Capital Commitment-Related Capital Contributions not financed by an Investor Note with respect to each Capital Commitment Interest and principal payments on the related Investor Note to (b) the sum of the Capital Commitment-Related Capital Contributions not financed by an Investor Note with respect to such Capital Commitment Interest, the original principal amount of such Investor Note and all deferred amounts of interest which from time to time comprise part of the principal amount of the Investor Note. A Limited Partner may prepay a portion of any outstanding principal on the Investor Notes; provided, that in the event that a Limited Partner prepays all or any portion of the principal amount of the Investor Notes within nine months prior to the date on which such Limited Partner is no longer an employee or officer of Blackstone, the Partnership (or its designee) shall have the right, in its sole discretion, to purchase the Capital Commitment Interest that became Non-Contingent as a result of such prepayment; provided further, that the purchase price for such Capital Commitment Interest shall be determined in accordance with the determination of the purchase price of a Limited Partner's Contingent Capital Commitment Interests as set forth in paragraph (b) below. Prepayments made by a Limited Partner shall apply pro rata against all of such Limited Partner's Investor Notes; provided, that such

Limited Partner may request that such prepayments be applied only to Investor Notes related to BCE Investments that are related to one or more Blackstone Collateral Entities specified by such Limited Partner. Except as expressly provided herein, Capital Commitment Interests that were not financed in any respect with Investor Notes shall be treated as Non-Contingent Capital Commitment Interests.

(b) Upon a Limited Partner ceasing to be an officer or employee of the General Partner or any of its Affiliates, other than as a result of such Limited Partner dying or suffering a Total Disability, such Limited Partner (the "*Withdrawn Partner*") and the Partnership or any other person designated by the General Partner shall each have the right (exercisable by the Withdrawn Partner within 30 days and by the Partnership or its designee(s) within 45 days of such Limited Partner's ceasing to be such an officer or employee) or any time thereafter, upon 30 days' notice, but not the obligation, to require the Partnership, subject to the Partnership Act, to buy (in the case of exercise of such right by such Withdrawn Partner) or the Withdrawn Partner to sell (in the case of exercise of such right by the Partnership or its designee(s)) all (but not less than all) such Withdrawn Partner's Contingent Capital Commitment Interests. The purchase price for each such Contingent Capital Commitment Interest will be an amount equal to (i) the outstanding principal amount of the related Investor Note plus accrued interest thereon to the date of purchase (such portion of the purchase price to be made in cash) and (ii) an additional amount (the "*Adjustment Amount*") equal to (x) all interest paid by the Limited Partner on the portion of the principal amount of the Investor Note relating to the portion of the related Capital Commitment Interest remaining Contingent plus (y) all Capital Commitment Net Losses allocated to the Withdrawn Partner on the Contingent portion of such Capital Commitment Interest minus (z) all Capital Commitment Net Income allocated to the Withdrawn Partner on the Contingent portion of such Capital Commitment Interest; provided, that, if the Withdrawn Partner was terminated from employment or his position as an officer for Cause, the amounts referred to in clause (x) or (y) of the Adjustment Amount, in the General Partner's sole discretion, may be deemed to equal zero. The Adjustment Amount shall, if positive, be payable by the holders of the purchased Capital Commitment Interests to the Withdrawn Partner from the next Capital Commitment Net Income received by such holders on the Contingent portion of such Withdrawn Partner's Capital Commitment Interests at the time such Capital Commitment Net Income is received. If the Adjustment Amount resulting from an exchange is negative, it shall be payable to the holders of the purchased Capital Commitment Interest by the Withdrawn Partner at the time such Capital Commitment Net Income is received by the Withdrawn Partner from the next Capital Commitment Net Income on the Non-Contingent portion of the Withdrawn Partner's Capital Commitment Interests or, if the Partnership or its designee(s) elect to purchase such Withdrawn Partner's Non-Contingent Capital Commitment Interests, in cash by the Withdrawn Partner at the time of such purchase; provided, that the General Partner and its Affiliates may offset any amounts otherwise owing to a Withdrawn Partner against any Adjustment Amount owed by such Withdrawn Partner. Until so paid, such remaining Adjustment Amount will not itself bear interest. At the time of such purchase of the Withdrawn Partner's Contingent Capital Commitment Interests, his related Investor Note shall be payable in full. If neither the Withdrawn Partner nor the Partnership nor its designee(s) exercise the right to require repurchase of such Contingent Capital Commitment Interests, then the Withdrawn Partner shall retain the Contingent portion of his Capital Commitment Interests and the Investor Notes shall remain outstanding, shall become fully recourse to the Withdrawn Partner in his individual capacity, shall be payable in accordance with their remaining original maturity schedules and shall be prepayable at any time by the Withdrawn Partner at his option, and the General Partner shall apply such prepayments against outstanding Investor Notes on a pro rata basis. To the extent that another Partner purchases a portion of a Capital Commitment Interest of a Withdrawn Partner, the purchasing Partner's Capital Commitment Capital Account and Capital Commitment Profit Sharing Percentage for such Capital Commitment Investment shall be correspondingly increased.

(c) Upon the occurrence of a Final Event with respect to any Limited Partner, such Limited Partner shall thereupon cease to be a Partner with respect to such Limited Partner's Capital Commitment Partner Interest. If such a Final Event shall occur, no Successor in Interest to any such Limited Partner shall for any purpose hereof become or be deemed to become a Partner. The sole right, as against the Partnership and the remaining Partners, acquired hereunder by, or resulting hereunder to, a Successor in Interest to any Partner shall be to receive any distributions and allocations with respect to such Limited Partner's Capital Commitment Partner Interest pursuant to Article VII and this Article VIII, subject to the right of the Partnership to purchase the Capital Commitment Interests of such former Partner pursuant to Section 8.1(b) or Section 8.1(d) to the extent, at the time, in the manner and in the amount otherwise payable to such Limited Partner had such a Final Event not occurred, and no other right shall be acquired hereunder by, or shall result hereunder to, a Successor in Interest to such Partner, whether by operation of law or otherwise. Until distribution of any such Partner's interest in the Partnership upon the dissolution of the Partnership as provided in Section 9.2, neither his Capital Commitment Capital Accounts nor any part thereof shall be subject to withdrawal or redemption without the consent of the General Partner. The Partnership shall be entitled to treat any Successor in Interest to such Partner as the only person entitled to receive distributions and allocations hereunder with respect to such Partner's Capital Commitment Partner Interest.

(d) If a Limited Partner dies or suffers a Total Disability, all Contingent Capital Commitment Interests of such Partner shall be purchased by the Partnership or its designee (within 30 days of the first date on which the Partnership knows or has reason to know of such Limited Partner's death or Total Disability) as provided in Section 8.1(b) (except that any Adjustment Amount shall be payable by or to the estate or personal representative in cash), and any Investor Notes financing such Contingent Capital Commitment Interests shall thereupon be prepaid as provided in Section 8.1(b). In addition, in the case of the death or Total Disability of a Limited Partner, if the estate or personal representative of such Limited Partner so requests in writing within 180 days of the Limited Partner's death or ceasing to be an employee or member (directly or indirectly) of the General Partner or any of its Affiliates by reason of Total Disability (such requests shall not exceed one per calendar year), the Partnership or its designee may but is not obligated to purchase for cash all (but not less than all) Non-Contingent Capital Commitment Interests of such Limited Partner as of the last day of the Partnership's then current fiscal year at a price equal to the Capital Commitment Value thereof. Each Limited Partner shall be required to include appropriate provisions in his will to reflect such provisions of this Agreement. In addition, the Partnership may, in the sole discretion of the General Partner, upon notice to the estate or personal representative of such Limited Partner within 30 days of the first date on which the Partnership knows or has reason to know of such Limited Partner's death or Total Disability, determine either (i) to distribute Securities or other property to the estate or personal representative in exchange for such Non-Contingent Capital Commitment Interests as provided in Section 8.1(e) or (ii) to require sale of such Non-Contingent Capital Commitment Interests to the Partnership or its designee as of the last day of any fiscal year of the Partnership (or earlier period, as determined by the General Partner in its sole discretion) for an amount in cash equal to the Capital Commitment Value thereof.

(e) In lieu of retaining a Withdrawn Partner as a Limited Partner with respect to any Non-Contingent Capital Commitment Interests, the General Partner may, in its sole discretion, by notice to such Withdrawn Partner within 45 days of his ceasing to be an employee or officer of the General Partner or any of its Affiliates, or at any time thereafter, upon 30 days written notice, determine (1) to distribute to such Withdrawn Partner the pro rata portion of the Securities or other property underlying such Withdrawn Partner's Non-Contingent Capital Commitment Interests, subject to any restrictions on distributions associated with the Securities or other property, in satisfaction of his Non-Contingent Capital Commitment Interests in the Partnership or (2) to cause, as of the last day of any fiscal year of the Partnership (or earlier period, as determined by the General Partner in its sole discretion), the Partnership or another person designated by the General Partner (who may be itself another Limited Partner or another Affiliate of the General Partner) to purchase all (but not less than all) of such Withdrawn Partner's Non-Contingent Capital Commitment Interests for a price equal to the Capital Commitment Value thereof. The General Partner shall condition any distribution or purchase of voting Securities pursuant to paragraph (d) above or this paragraph (e) upon the Withdrawn Partner's execution and delivery to the Partnership of an appropriate irrevocable proxy, in favor of the Partnership or its nominee, relating to such Securities.

(f) The Partnership may subsequently transfer any Unallocated Capital Commitment Interest or portion thereof which is purchased by it as described above to any other person approved by the General Partner. In connection with such purchase or transfer or the purchase of a Capital Commitment Interest or portion thereof by the Partnership's designee(s), Blackstone may loan all or a portion of the purchase price of the transferred or purchased Capital Commitment Interest to the Partnership, the transferee or the designee-purchaser(s), as applicable (excluding any of the foregoing who is an executive officer of The Blackstone Group L.P. or any of its Affiliates). To the extent that a Withdrawn Partner's Capital Commitment Interests (or portions thereof) are repurchased by the Partnership and not transferred to or purchased by another person, all or any portion of such repurchased Capital Commitment Interests may, in the sole discretion of the General Partner, (i) be allocated to each Partner already participating in the Capital Commitment Investment to which the repurchased Capital Commitment Interest relates, (ii) be allocated to each Partner in the Partnership, whether or not already participating in such Capital Commitment Investment, and/or (iii) continue to be held by the Partnership itself as an unallocated Capital Commitment Investment (such Capital Commitment Interests being herein called "*Unallocated Capital Commitment Interests*"). To the extent that a Capital Commitment Interest is allocated to Partners as provided in clause (i) and/or (ii) above, any indebtedness incurred by the Partnership to finance such repurchase shall also be allocated to such Partners. All such Capital Commitment Interests allocated to Limited Partners shall be deemed to be Contingent and shall become Non-Contingent as and to the extent that the principal amount of such related indebtedness is repaid. The Limited Partners receiving such allocations shall be responsible for such related indebtedness only on a nonrecourse basis to the extent appropriate as provided in this Agreement, except as such Limited Partners and the General Partner shall otherwise agree. If the indebtedness financing such repurchased interests is not so limited, the Partnership may require an assumption by the Limited Partners of such indebtedness on the terms thereof as a precondition to allocation of the related Capital Commitment Interests to such Limited Partners; provided, that a Limited Partner shall not, except as set forth in his Investor Note, be obligated to accept any personally recourse obligation unless his prior consent is obtained. So long as the Partnership itself retains the Unallocated Capital Commitment Interests pursuant to clause (iii) above, such Unallocated Capital Commitment Interests shall belong to the Partnership and any indebtedness financing the Unallocated Capital Commitment Interests shall be an obligation of the Partnership to which all income of the Partnership is subject except as otherwise agreed by the lender of such indebtedness. Any Capital Commitment Net Income (Loss) on an Unallocated Capital Commitment Interest shall be allocated to each Partner in the proportion his aggregate Capital Commitment Capital Accounts bear to the aggregate Capital Commitment Capital Accounts of all Partners; debt service on such related financing will be an expense of the Partnership allocable to all Partners in such proportions.

(g) If a Partner is required to Withdraw from the Partnership with respect to such Partner's Capital Commitment Partner Interest for Cause, then his Capital Commitment Interest shall be settled in accordance with paragraphs (a)-(f) and (j) of this Section 8.1; provided, that if such Partner was not at any time a direct member of a General Partner, the General Partner may elect (but shall not be required) to apply any or all the following terms and conditions to such settlement:

(i) purchase for cash all of such Withdrawn Partner's Non-Contingent Capital Commitment Interests. The purchase price for each such Non-Contingent Capital Commitment Interest shall be the lower of (A) the original cost of such Non-Contingent Capital Commitment Interest or (B) an amount equal to the Capital Commitment Value thereof;

(ii) allow the Withdrawn Partner to retain such Non-Contingent Capital Commitment Interests; provided, that the maximum amount of Capital Commitment Net Income allocable to such Withdrawn Partner with respect to any Capital Commitment Investment shall equal the amount of Capital Commitment Net Income that would have been allocated to such Withdrawn Partner if such Capital Commitment Investment had been sold as of the Settlement Date at the then prevailing Capital Commitment Value thereof; or

(iii) in lieu of cash, purchase such Non-Contingent Capital Commitment Interests by providing the Withdrawn Partner with a promissory note in the amount determined in (i) above. Such promissory note shall have a maximum term of ten (10) years with interest at the Federal Funds Rate.

(h) The Partnership will assist a Withdrawn Partner or his estate or guardian, as the case may be, in the settlement of the Withdrawn Partner's Capital Commitment Partner Interest in the Partnership. Third party costs incurred by the Partnership in providing this assistance will be borne by the Withdrawn Partner or his estate.

(i) The Partnership may reasonably determine in good faith to retain outside professionals to provide the assistance to Withdrawn Partners or their estates or guardians, as referred to above. In such instances, the Partnership will obtain the prior approval of a Withdrawn Partner or his estate or guardian, as the case may be, prior to engaging such professionals. If the Withdrawn Partner (or his estate or guardian) declines to incur such costs, the Partnership will provide such reasonable assistance as and when it can so as not to interfere with the Partnership's day-to-day operating, financial, tax and other related responsibilities to the Partnership and the Partners.

(j) Each Limited Partner hereby irrevocably appoints each General Partner as such Limited Partner's true and lawful agent, representative and attorney-in-fact, each acting alone, in such Limited Partner's name, place and stead, to make, execute, sign and file, on behalf of such Limited Partner, any and all agreements, instruments, documents and certificates which such General Partner deems necessary or advisable in connection with any transaction or matter contemplated by or provided for in this Section 8.1, including, without limitation, the performance of any obligation of such Limited Partner or the Partnership or the exercise of any right of such Limited Partner or the Partnership. Such power of attorney is coupled with an interest and shall survive and continue in full force and effect notwithstanding the Withdrawal from the Partnership of any Limited Partner for any reason and shall not be affected by the death, disability or incapacity of such Limited Partner.

Section 8.2. Transfer of Limited Partner's Capital Commitment Interest. Without the prior written consent of the General Partner, no Limited Partner or former Limited Partner shall have the right to sell, assign, mortgage, pledge or otherwise dispose of or transfer ("*Transfer*") all or part of any such Partner's Capital Commitment Partner Interest in the Partnership; provided, that this Section 8.2 shall in no way impair (i) Transfers as permitted in Section 8.1 above, in the case of the purchase of a Withdrawn Partner's or deceased or Totally Disabled Limited Partner's Capital Commitment Interests, (ii) with the prior written consent of the General Partner, which shall not be unreasonably withheld, Transfers by a Limited Partner to another Limited Partner of Non-Contingent Capital Commitment Interests, (iii) Transfers with the prior written consent of the General Partner, which consent may be granted or withheld in its sole discretion without giving any reason therefor, and (iv) with the prior written consent of the General Partner, which shall not be unreasonably withheld, Transfers, for estate planning purposes, of up to 25% of a Limited Partner's Capital Commitment Partner Interest to an Estate Planning Vehicle. Each Estate Planning Vehicle will be a Nonvoting Limited Partner. Such Limited Partner and the Nonvoting Limited Partner shall be jointly and severally liable for all obligations of both such Limited Partner and such Nonvoting Limited Partner with respect to the interest transferred

(including the obligation to make additional Capital Commitment-Related Capital Contributions). The General Partner may at its sole option exercisable at any time require such Estate Planning Vehicle to Withdraw from the Partnership on the terms of Section 8.1 and Article VI. No person acquiring an interest in the Partnership pursuant to this Section 8.2 shall become a Limited Partner of the Partnership, or acquire such Partner's right to participate in the affairs of the Partnership, unless such person shall be admitted as a Limited Partner pursuant to Section 6.1. A Limited Partner shall not cease to be a limited partner of the Partnership upon the collateral assignment of, or the pledging or granting of a security interest in, its entire limited partner interest in the Partnership in accordance with the provisions of this Agreement.

Section 8.3. Compliance with Law. Notwithstanding any provision hereof to the contrary, no Transfer of a Capital Commitment Interest in the Partnership may be made except in compliance with all Federal, State and other applicable laws, including Federal and State securities laws.

ARTICLE IX

DISSOLUTION

Section 9.1. Dissolution.

(a) The Partnership shall be dissolved and subsequently terminated:

- (i) pursuant to Section 6.6;
- (ii) upon the expiration of the Term; or

(iii) upon the occurrence of a Disabling Event with respect to the last remaining General Partner, provided that the Partnership shall not be dissolved if, within 90 days after the Disabling Event, Limited Partners entitled to vote thereon as provided herein who, as of the last day of the most recent accounting period ending on or prior to the date of the Disabling Event, have aggregate GP-Related Capital Account balances representing at least a majority in amount of the total GP-Related Capital Account balances of all the persons who are Limited Partners entitled to vote thereon as provided herein agree in writing to continue the business of the Partnership and to the appointment, effective as of the date of the Disabling Event, of another General Partner.

(b) When the Partnership is dissolved, the business and property of the Partnership shall be wound up and liquidated by the General Partner or, in the event of the unavailability of the General Partner, such Limited Partner or other liquidating trustee as shall be named by the Designated Limited Partner (the General Partner, such Limited Partner or other liquidating trustee, as the case may be, being hereinafter referred to as the "Liquidator").

Section 9.2. Final Distribution.

(a) Within 120 calendar days after the effective date of dissolution of the Partnership, the assets of the Partnership shall be distributed in the following manner and order:

- (i) to the payment of the expenses of the winding-up, liquidation and dissolution of the Partnership;
- (ii) to pay all creditors of the Partnership, other than Partners, either by the payment thereof or the making of reasonable provision therefor;

(iii) to establish reserves, in amounts established by the General Partner or the Liquidator, to meet other liabilities of the Partnership; and

(iv) to pay, in accordance with the terms agreed among them and otherwise on a *pro rata* basis, all creditors of the Partnership that are Partners, either by the payment thereof or the making of reasonable provision therefor.

(b) The remaining assets of the Partnership shall be applied and distributed among the Partners as follows:

(i) With respect to each Partner's GP-Related Partner Interest, the remaining assets of the Partnership shall be applied and distributed to such Partner in accordance with the procedures set forth in Section 6.5 which provide for allocations to the capital accounts of the Partners and distributions in accordance with the capital account balances of the Partners; and for purposes of the application of this Section 9.2 (b)(i), determining GP-Related Capital Accounts on liquidation, all unrealized gains, losses and accrued income and deductions of the Partnership shall be treated as realized and recognized immediately before the date of distribution; and

(ii) With respect to each Partner's Capital Commitment Partner Interest, an amount shall be paid to such Partner in cash or Securities in an amount equal to such Partner's respective Capital Commitment Liquidating Share for each Capital Commitment Investment; provided, that if the remaining assets relating to any Capital Commitment Investment shall not be equal to or exceed the aggregate Capital Commitment Liquidating Shares for such Capital Commitment Investment, to each Partner in proportion to its Capital Commitment Liquidating Share for such Capital Commitment Investment; and the remaining assets of the Partnership related to the Partners' Capital Commitment Partner Interests shall be paid to the Partners in cash or Securities in proportion to their respective Capital Commitment Profit Sharing Percentages for each Capital Commitment Investment from which such cash or Securities are derived.

Section 9.3. Amounts Reserved Related to Capital Commitment Partner Interests.

(a) If there are any Securities or other property or other investments or securities related to the Partners' Capital Commitment Partner Interests which, in the judgment of the Liquidator, cannot be sold, or properly distributed in kind in the case of dissolution, without sacrificing a significant portion of the value thereof, the value of a Partner's interest in each such Security or other investment or security may be excluded from the amount distributed to the Partners participating in the related Capital Commitment Investment pursuant to clause (ii) of Section 9.2(b). Any interest of a Partner, including his pro rata interest in any gains, losses or distributions, in Securities or other property or other investments or securities so excluded shall not be paid or distributed until such time as the Liquidator shall determine.

(b) If there is any pending transaction, contingent liability or claim by or against the Partnership related to the Partners' Capital Commitment Partner Interests as to which the interest or obligation of any Partner therein cannot, in the judgment of the Liquidator, be then ascertained, the value thereof or probable loss therefrom may be deducted from the amount distributable to such Partner pursuant to clause (ii) of Section 9.2(b). No amount shall be paid or charged to any such Partner on account of any such transaction or claim until its final settlement or such earlier time as the Liquidator shall determine. The Partnership may meanwhile retain from other sums due such Partner in respect of such Partner's Capital Commitment Partner Interest an amount which the Liquidator estimates to be sufficient to cover the share of such Partner in any probable loss or liability on account of such transaction or claim.

(c) Upon determination by the Liquidator that circumstances no longer require the exclusion of any Securities or other property or retention of sums as provided in paragraphs (a) and (b) of this Section 9.3, the Liquidator shall, at the earliest practicable time, distribute as provided in clause (ii) of Section 9.2(b) such sums or such Securities or other property or the proceeds realized from the sale of such Securities or other property to each Partner from whom such sums or Securities or other property were withheld.

ARTICLE X

MISCELLANEOUS

Section 10.1. Submission to Jurisdiction; Waiver of Jury Trial. (a) Any and all disputes which cannot be settled amicably, including any ancillary claims of any party, arising out of, relating to or in connection with the validity, negotiation, execution, interpretation, performance or non-performance of this Agreement (including the validity, scope and enforceability of this arbitration provision) shall be finally settled by arbitration conducted by a single arbitrator in New York, NY in accordance with the then-existing Rules of Arbitration of the International Chamber of Commerce. If the parties to the dispute fail to agree on the selection of an arbitrator within thirty (30) days of the receipt of the request for arbitration, the International Chamber of Commerce shall make the appointment. The arbitrator shall be a lawyer and shall conduct the proceedings in the English language. Performance under this Agreement shall continue if reasonably possible during any arbitration proceedings.

(b) Notwithstanding the provisions of paragraph (a), the General Partner may bring, or may cause the Partnership to bring, on behalf of the General Partner or the Partnership or on behalf of one or more Partners, an action or special proceeding in any court of competent jurisdiction for the purpose of compelling a party to arbitrate, seeking temporary or preliminary relief in aid of an arbitration hereunder, and/or enforcing an arbitration award and, for the purposes of this paragraph (b), each Partner (i) expressly consents to the application of paragraph (c) of this Section 10.1 to any such action or proceeding, (ii) agrees that proof shall not be required that monetary damages for breach of the provisions of this Agreement would be difficult to calculate and that remedies at law would be inadequate, and (iii) irrevocably appoints the General Partner as such Partner's agent for service of process in connection with any such action or proceeding and agrees that service of process upon any such agent, who shall promptly advise such Partner of any such service of process, shall be deemed in every respect effective service of process upon the Partner in any such action or proceeding.

(c) (i) EACH PARTNER HEREBY IRREVOCABLY SUBMITS TO THE JURISDICTION OF COURTS LOCATED IN NEW YORK, NEW YORK FOR THE PURPOSE OF ANY JUDICIAL PROCEEDING BROUGHT IN ACCORDANCE WITH THE PROVISIONS OF PARAGRAPH (B) OF THIS SECTION 10.1, OR ANY JUDICIAL PROCEEDING ANCILLARY TO AN ARBITRATION OR CONTEMPLATED ARBITRATION ARISING OUT OF OR RELATING TO OR CONCERNING THIS AGREEMENT. Such ancillary judicial proceedings include any suit, action or proceeding to compel arbitration, to obtain temporary or preliminary judicial relief in aid of arbitration, or to confirm an arbitration award. The parties acknowledge that the forum(s) designated by this paragraph (c) have a reasonable relation to this Agreement, and to the parties' relationship with one another.

(ii) The parties hereby waive, to the fullest extent permitted by applicable law, any objection which they now or hereafter may have to personal jurisdiction or to the laying of venue of any such ancillary suit, action or proceeding brought in any court referred to in paragraph (c)(i) of this Section 10.1 and such parties agree not to plead or claim the same.

(d) Notwithstanding any provision of this Agreement to the contrary, this Section 10.1 shall be construed to the maximum extent possible to comply with the laws of the State of Delaware, including the Delaware Uniform Arbitration Act (10 Del. C. § 5701 et seq.) (the “Delaware Arbitration Act”). If, nevertheless, it shall be determined by a court of competent jurisdiction that any provision or wording of this Section 10.1, including any rules of the International Chamber of Commerce, shall be invalid or unenforceable under the Delaware Arbitration Act, or other applicable law, such invalidity shall not invalidate all of this Section 10.1. In that case, this Section 10.1 shall be construed so as to limit any term or provision so as to make it valid or enforceable within the requirements of the Delaware Arbitration Act or other applicable law, and, in the event such term or provision cannot be so limited, this Section 10.1 shall be construed to omit such invalid or unenforceable provision.

Section 10.2. Ownership and Use of the Firm Name. The Partnership acknowledges that Blackstone TM L.L.C. (“*TM*”), a Delaware limited liability company with a principal place of business at 345 Park Avenue, New York, New York 10154 U.S.A., (or its successors or assigns) is the sole and exclusive owner of the mark and name BLACKSTONE and that the ownership of, and the right to use, sell or otherwise dispose of, the firm name or any abbreviation or modification thereof which consists of or includes BLACKSTONE, shall belong exclusively to TM, which company (or its predecessors, successors or assigns) has licensed the Partnership to use BLACKSTONE in its name. The Partnership acknowledges that TM owns the service mark BLACKSTONE for various services and that the Partnership is using the BLACKSTONE mark and name on a non-exclusive, non-sublicensable and non-assignable basis in connection with its business and authorized activities with the permission of TM. All services rendered by the Partnership under the BLACKSTONE mark and name will be rendered in a manner and with quality levels that are consistent with the high reputation heretofore developed for the BLACKSTONE mark by TM and its Affiliates and licensees. The Partnership understands that TM may terminate its right to use BLACKSTONE at any time in TM’s sole discretion by giving the Partnership written notice of termination. Promptly following any such termination, the Partnership will take all steps necessary to change its partnership name to one which does not include BLACKSTONE or any confusingly similar term and cease all use of BLACKSTONE or any term confusingly similar thereto as a service mark or otherwise.

Section 10.3. Written Consent. Any action required or permitted to be taken by a vote of Partners at a meeting may be taken without a meeting if a Majority in Interest of the Partners consent thereto in writing.

Section 10.4. Letter Agreements; Schedules. The General Partner may, or may cause the Partnership to, enter or has previously entered, into separate letter agreements with individual Partners with respect to GP-Related Profit Sharing Percentages, Capital Commitment Profit Sharing Percentages or any other matter. The General Partner may from time to time execute and deliver to the Partners Schedules which set forth the then current capital balances, GP-Related Profit Sharing Percentages and Capital Commitment Profit Sharing Percentages of the Partners and any other matters deemed appropriate by the General Partner. Such Schedules shall be for information purposes only and shall not be deemed to be part of this Agreement for any purpose whatsoever; provided that this in no way limits the effectiveness of any Commitment Agreement.

Section 10.5. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Delaware without regard to principles of conflict of laws. In particular, the Partnership has been formed pursuant to the Partnership Act, and the rights and liabilities of the Partners shall be as provided therein, except as herein otherwise expressly provided. If any provision of this Agreement shall be held to be invalid, such provision shall be given its meaning to the maximum extent permitted by law and the remainder of this Agreement shall not be affected thereby.

Section 10.6. Successors and Assigns; Third Party Beneficiaries. This Agreement shall be binding upon and shall, subject to the penultimate sentence of Section 6.3(a), inure to the benefit of the parties hereto, their respective heirs and personal representatives, and any successor to a trustee of a trust which is or becomes a party hereto; provided that no person claiming by, through or under a Partner (whether such Partner's heir, personal representative or otherwise), as distinct from such Partner itself, shall have any rights as, or in respect to, a Partner (including the right to approve or vote on any matter or to notice thereof) except the right to receive only those distributions expressly payable to such person pursuant to Articles VI and VIII. Any Partner or Withdrawn Partner shall remain liable for the obligations under this Agreement (including any Net GP-Related Recontribution Amounts and any Capital Commitment Recontribution Amounts) of any transferee of all or any portion of such Partner's or Withdrawn Partner's interest in the Partnership, unless waived by the General Partner. The Partnership shall, if the General Partner determines, in its good faith judgment, based on the standards set forth in Sections 5.8(d)(ii)(A) and 7.4(g)(ii)(A), to pursue such transferee, pursue payment (including any Net GP-Related Recontribution Amounts and/or any Capital Commitment Recontribution Amounts) from the transferee with respect to any such obligations. Nothing in this Agreement is intended, nor shall anything herein be construed, to confer any rights, legal or equitable, on any person other than the Partners and their respective legal representatives, heirs, successors and permitted assigns. Notwithstanding the foregoing, solely to the extent required by the SP VI Agreements, the limited partners in SP VI shall be third-party beneficiaries of the provisions of Sections 5.8(d)(i)(A) and 5.8(d)(ii)(A) (and the definitions relating thereto), solely as they relate to any Clawback Amount (for purpose of this sentence, as defined in section 11.3 (b) of the SP VI Partnership Agreement).

Section 10.7. Partner's Will. Each Limited Partner and Withdrawn Partner shall include in his or her will a provision that addresses certain matters in respect of his or her obligation relating to the Partnership that is satisfactory to the General Partner, and each such Limited Partner and Withdrawn Partner shall confirm annually to the Partnership, in writing, that such provision remains in his or her current will. Where applicable, any estate planning trust of such Partner or Withdrawn Partner to which a portion of such Limited Partner's or Withdrawn Partner's Interest is transferred shall include a provision substantially similar to such provision and the trustee of such trust shall confirm annually to the Partnership, in writing, that such provision or its substantial equivalent remains in such trust. In the event any Limited Partner or Withdrawn Partner fails to comply with the provisions of this Section 10.7 after the Partnership has notified such Limited Partner or Withdrawn Partner of his or her failure to so comply and such failure to so comply is not cured within 30 days of such notice, the Partnership may withhold any and all distributions to such Limited Partner or Withdrawn Partner until the time at which such party complies with the requirements of this Section 10.7.

Section 10.8. Confidentiality. By executing this Agreement, each Partner expressly agrees, at all times during the term of the Partnership and thereafter and whether or not at the time a Partner of the Partnership, to maintain the confidentiality of, and not to disclose to any person other than the Partnership, another Partner or a person designated by the Partnership, any information relating to the business, financial structure, financial position or financial results, clients or affairs of the Partnership that shall not be generally known to the public or the securities industry, except as otherwise required by law or by any regulatory or self-regulatory organization having jurisdiction; provided, however, that any corporate Partner may disclose any such information it is required by law, rule, regulation or custom to disclose. Notwithstanding anything in this Agreement to the contrary, to comply with Treasury Regulation Section 1.6011-4(b)(3)(i), each Partner (and any employee, representative or other agent of such Partner) may disclose to any and all persons, without limitation of any kind, the Federal income tax treatment and tax structure of the Partnership, it being understood and agreed, for this purpose, (1) the name of, or any other identifying information regarding (a) the Partners or any existing or future investor (or any Affiliate thereof) in any of the Partners, or (b) any investment or transaction entered into by the Partners; (2) any performance information relating to any of the Partners or their investments; and (3) any performance or other information relating to previous funds or investments sponsored by any of the Partners, does not constitute such tax treatment or tax structure information.

Section 10.9. Notices. Whenever notice is required or permitted by this Agreement to be given, such notice shall be in writing (including telecopy or similar writing) and shall be given by hand delivery (including any courier service) or telecopy to any Partner at its address or telecopy number shown in the books and records of the Partnership or, if given to the General Partner or the Partnership, at the address or telecopy number of the Partnership in New York City. Each such notice shall be effective (i) if given by telecopy, upon dispatch, and (ii) if given by hand delivery, when delivered to the address of such Partner or the General Partner or the Partnership specified as aforesaid.

Section 10.10. Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be an original and all of which together shall constitute a single instrument.

Section 10.11. Power of Attorney. Each Partner hereby irrevocably appoints the General Partner as such Partner's true and lawful representative and attorney-in-fact, each acting alone, in such Partner's name, place and stead, to make, execute, sign and file all instruments, documents and certificates which, from time to time, may be required to set forth any amendment to this Agreement or may be required by this Agreement or by the laws of the United States of America, the State of Delaware or any other state in which the Partnership shall determine to do business, or any political subdivision or agency thereof, to execute, implement and continue the valid and subsisting existence of the Partnership. Such power of attorney is coupled with an interest and shall survive and continue in full force and effect notwithstanding the subsequent Withdrawal from the Partnership of any Partner for any reason and shall not be affected by the subsequent disability or incapacity of such Partner.

Section 10.12. Cumulative Remedies. Rights and remedies under this Agreement are cumulative and do not preclude use of other rights and remedies available under applicable law.

Section 10.13. Legal Fees. Except as more specifically provided herein, in the event of a legal dispute (including litigation, arbitration or mediation) between any Partner or Withdrawn Partner and the Partnership, arising in connection with any party seeking to enforce Section 4.1(d) or any other provision of this Agreement relating to the Holdback, the Clawback Amount, the GP-Related Giveback Amount, the Capital Commitment Giveback Amount, the Net GP-Related Recontribution Amount or the Capital Commitment Recontribution Amount, the "losing" party to such dispute shall promptly reimburse the "victorious party" for all reasonable legal fees and expenses incurred in connection with such dispute (such determination to be made by the relevant adjudicator). Any amounts due under this Section 10.13 shall be paid within 30 days of the date upon which such amounts are due to be paid and such amounts remaining unpaid after such date shall accrue interest at the Default Interest Rate.

Section 10.14. Entire Agreement. This Agreement embodies the entire agreement and understanding of the parties hereto in respect of the subject matter contained herein. There are no restrictions, promises, representations, warranties, covenants or undertakings, other than those expressly set forth or referred to herein. Subject to Section 10.4, this Agreement supersedes all prior agreements and understandings between the parties with respect to such subject matter.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the date first above written. In the event that it is impracticable to obtain the signature of any one or more of the Partners to this Agreement, this Agreement shall be binding among the other Partners executing the same.

GENERAL PARTNER:

SPFSA VI L.L.C.

By: /s/ Jonathan Jacoby _____

Name: Jonathan Jacoby

Title: Authorized Person

LIMITED PARTNERS:

All Limiter Partners now and hereafter admitted pursuant to power of attorney now and hereafter granted to SPFSA VI L.L.C.

SPFSA VI L.L.C.

By: Blackstone Holdings II L.P., its managing member

By: Blackstone Holdings I/II GP L.L.C., its general partner

By: /s/ Tabea Hsi _____

Name: Tabea Hsi

Title: Senior Managing Director – Assistant Secretary

Chief Executive Officer Certification

I, Stephen A. Schwarzman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2023 of Blackstone Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 4, 2023

/s/ Stephen A. Schwarzman

Stephen A. Schwarzman
Chief Executive Officer

Chief Financial Officer Certification

I, Michael S. Chae, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2023 of Blackstone Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 4, 2023

/s/ Michael S. Chae

Michael S. Chae
Chief Financial Officer

**Certification of the Chief Executive Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Blackstone Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stephen A. Schwarzman, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 4, 2023

/s/ Stephen A. Schwarzman

Stephen A. Schwarzman
Chief Executive Officer

* The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

**Certification of the Chief Financial Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Blackstone Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael S. Chae, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 4, 2023

/s/ Michael S. Chae

Michael S. Chae
Chief Financial Officer

* The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

Section 13(r) Disclosure

Mundys S.p.A. (formerly “Atlantia S.p.A.”) provided the disclosure reproduced below in connection with activities during the quarter ended June 30, 2023. We have not independently verified or participated in the preparation of this disclosure.

“Disclosure pursuant to Section 13(r) of the Securities Exchange Act of 1934. Funds affiliated with Blackstone first invested in Mundys S.p.A. on November 18, 2022 in connection with the voluntary public tender offer by Schema Alfa S.p.A. for all of the shares of Mundys S.p.A., pursuant to which such funds obtained a minority non-controlling interest in Mundys S.p.A. Mundys S.p.A. owns and controls Aeroporti di Roma S.p.A. (“ADR”), an operator of airports in Italy including Leonardo da Vinci-Fiumicino Airport. Iran Air has historically operated periodic flights to and from Leonardo da Vinci-Fiumicino Airport as authorized, from time to time, by an aviation-related bilateral agreement between Italy and Iran, scheduled in compliance with European Regulation 95/93, and approved by the Italian Civil Aviation Authority. ADR, as airport operator, is under a mandatory obligation to provide airport services to all air carriers (including Iran Air) authorized by the applicable Italian authority. The relevant turnover attributable to these activities (whose consideration is calculated on the basis of general tariffs determined by such independent Italian authority) in the quarter ended June 30, 2023 was less than €50,000. Mundys S.p.A. does not track profits specifically attributable to these activities.”