

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549-3628

November 13, 2020

Via E-Mail
Don S. Williams, Esq.
Hogan Lovells International LLP
Suite 1804-1808, Park Place
1601 Nanjing Road West
Jing An District
Shanghai 200040

Re: Acorn International, Inc.

Schedule 13E-3

Filed by Acorn International, Inc., First Ostia Port Ltd., Second Actium Coin Ltd., Robert W. Roche, Ritsuko Hattori-Roche, Catalonia Holdings, LLC

and Bireme Limited Filed on October 28, 2020

File No. 5-83555

Dear Mr. Williams:

We have reviewed the above filing and have the following comments. In some of our comments, we may ask you to provide us with information so we may better understand the filing persons' disclosure.

Please respond to this letter by amending the filing, by providing the requested information, or by advising us when you will provide the requested response. If you do not believe our comments apply to the filing persons' facts and circumstances or do not believe an amendment is appropriate, please tell us why in your response.

After reviewing any amendments to the filing and the information you provide in response to these comments, we may have additional comments. All defined terms used here have the same meaning as in the Schedule 13E-3.

# Schedule 13E-3 Exhibit (a)-(1) Preliminary Proxy Statement of the Company

#### Letter to Shareholders

1. Page iv states that "[v]oting at the extraordinary general meeting will take place by poll voting, as the Executive Chairman of the Board has undertaken to demand poll voting at the meeting." With a view towards disclosure, please advise us in your response what is meant by the phrase "poll voting."

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## Special Factors, page 26

- 2. We note disclosure on the following pages regarding Duff & Phelps' discussions with the Special Committee related to the Rule 13e-3 transaction:
  - page 31 (noting that on September 7, 2020, Duff & Phelps sent a "summary of key information" to the Special Committee along with the Company's financial projections)
  - page 31 (describing the September 17, 2020 teleconference where Duff & Phelps "provided an update on their assessment of the valuation of the Company and certain related factors)
  - page 32 (describing the October 2, 2020 teleconference where Duff & Phelps "discussed their preliminary valuation analysis")
  - page 49 (noting that Duff & Phelps "reviewed with the Special Committee certain financial analyses...")
  - page 51 (noting that Duff & Phelps "[p]erformed certain valuation and comparative
    analyses using generally accepted valuation and analytical techniques including a
    discounted cash flow analysis, an analysis of selected public companies that Duff &
    Phelps deemed relevant, and an analysis of selected transactions that Duff & Phelps
    deemed relevant" and "[c]onducted such other analyses and considered such other
    factors as Duff & Phelps deemed appropriate")

Each presentation, discussion, or report held with or presented by the financial advisor, whether oral or written, is a separate report that requires a reasonably detailed description meeting the requirements of Item 1015 of Regulation M-A. This requirement applies to both preliminary and final reports. While it appears the above pages include references to presentations made by Duff & Phelps during the Special Committee's evaluation of the transaction, please supplement the disclosure to provide a reasonably detailed description of such meetings that satisfy the requirements of Item 1015 and file any written materials, if applicable, as exhibits to the Schedule 13E-3 pursuant to Item 9 of Schedule 13E-3 and Item 1016(c) of Regulation M-A. We note that there do not appear to be any such written reports currently filed as exhibits. Refer to Meyers Parking, Rel. 34-26069 (Sep. 12, 1980) and Charles Ephraim (Sep. 30, 1987).

### Reasons for the Merger and Recommendation of the Special Committee and the Board, page 33

3. The factors listed in Instruction 2 to Item 1014 of Regulation M-A are generally relevant to each filing person's fairness determination and should be discussed in reasonable detail. See Question Nos. 20 and 21 of the Exchange Act Release No. 34-17719 (April 13, 1981). While we acknowledge the disclosure on page 38 that "the Special Committee and the Board also considered the fact that authorization and approval of the Merger Agreement by the Unaffiliated Security Holders is not required to complete the Merger," please revise this section to either include the factor described in Item 1014(c) or explain

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why such factor was not deemed material or relevant. If the procedural safeguard in Item 1014(c) was not considered, please explain why the Board believes the Rule 13e-3 transaction is fair in the absence of such safeguard.

## Opinion of Duff & Phelps, the Special Committee's Financial Advisor, page 50

4. Refer to the disclosure in the first paragraph on page 53 indicating that "Duff & Phelps' opinion was furnished solely for the use and benefit of the Special Committee in connection with its consideration of the merger and is not intended to, and does not, confer any rights or remedies upon any other person, and is not intended to be used, and may not be used, by any other person or for any other purpose, without Duff & Phelps' express consent." Please also refer to similar language contained in Duff & Phelps' opinion. Please disclose in the proxy statement, if true, that Duff & Phelps has consented to use of their materials in the filing.

# Disclosure of Prior Relationships, page 59

5. Please revise this section to quantify any compensation received in the past two years, or to be received, by Duff & Phelps and its affiliates as a result of its relationship with the Company's affiliates, including Cachet Hotel Group. Refer to Item 9 of Schedule 13E-3, Item 1015(b)(4) of Regulation M-A and Going Private Transactions, Exchange Act Rule 13e-3 and Schedule 13E-3 Compliance and Disclosure Interpretation 217.01.

### Financing of the Merger, page 67

6. Please provide the disclosure called for in Item 1007(d) of Regulation M-A. Refer to Item 10 of Schedule 13E-3.

#### Financial Information, page 104

7. We note that a Form 6-K was filed on October 2, 2020 containing the preliminary unaudited financial results for the quarter ended June 30, 2020. Please advise us what consideration was given to disclosing the information required by Item 1010(a)(2) of Regulation M-A. Refer to Item 13 of Schedule 13E-3, the Division of Corporation Finance's July 2001 Interim Supplement to Publicly Available Telephone Interpretations, Section H.9. and section 14410.2 of the Division of Corporation Finance Financial Reporting Manual. In responding to this comment, please also advise us when the Company intends to file its final unaudited financial results for the quarter ended June 30, 2020 or otherwise make such information publicly available in its home jurisdiction.

## Transactions in Shares and ADSs, page 107

8. Please disclose the range of prices paid for the relevant period as required by Item 2 of Schedule 13E-3 and Item 1002(f) of Regulation M-A.

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## Additional Repurchases, page 108

9. The table on page 108 refers to equity security purchases pursuant to the New Plan. Please supplement the disclosure to describe the New Plan and please advise why the table omits information regarding the Repurchase Plan conducted in 2020.

\* \* \*

We remind you that the filing persons are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Please direct any questions to me at (202) 551-3444. You may also contact me via facsimile at (202) 772-9203. Please send all correspondence to us at the following ZIP code: 20549-3628.

Sincerely,

/s/ Perry J. Hindin

Perry J. Hindin Special Counsel Office of Mergers & Acquisitions