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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2009  
Or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_ to \_\_\_\_

Commission File Number: 333-134089

**CPG International Inc.**  
(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation)

**20-2779385**  
(I.R.S. Employer Identification No.)

**801 Corey Street, Scranton, PA**  
(address of principal executive offices)

**18505**  
(Zip Code)

Registrant's telephone number, including area code: **(570) 558-8000**

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☒

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

There is no public market for the registrant's common stock. As of July 31, 2009 the number of units of the registrant's common stock, par value \$0.01 per share, outstanding was 10, all of which are held by CPG International Holdings LP, the registrant's direct parent company.

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**CPG INTERNATIONAL INC.**  
**QUARTERLY REPORT ON FORM 10-Q**  
**JUNE 30, 2009**

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**CPG International Inc.  
And Subsidiaries**  
Condensed Consolidated Balance Sheets  
As of June 30, 2009 and December 31, 2008  
(unaudited)  
(dollars in thousands, except per share amounts)

|  | June 30,<br>2009  | December 31,<br>2008 |
|--|-------------------|----------------------|
| <b>ASSETS:</b>   |                   |                      |
| Current assets:  |                   |                      |
| Cash and cash equivalents  | \$ 28,648         | \$ 22,586            |
| Receivables:   |                   |                      |
| Trade, less allowance for doubtful accounts of \$1,436 and \$1,660 in 2009 and 2008, respectively                          | 32,612            | 17,404               |
| Inventories  | 29,365            | 33,664               |
| Deferred income taxes—current  | 3,493             | 2,579                |
| Prepaid expenses and other   | 2,420             | 5,078                |
| Total current assets   | 96,538            | 81,311               |
| Property and equipment—net   | 87,968            | 93,451               |
| Goodwill   | 246,013           | 260,004              |
| Intangible assets —net   | 94,612            | 96,610               |
| Deferred financing costs—net   | 6,170             | 7,345                |
| Other assets   | 187               | 184                  |
| Total assets   | <u>\$ 531,488</u> | <u>\$ 538,905</u>    |
| <b>LIABILITIES AND SHAREHOLDER'S EQUITY:</b>   |                   |                      |
| Current liabilities:   |                   |                      |
| Accounts payable   | \$ 15,122         | \$ 11,981            |
| Current portion of capital lease   | 988               | 1,940                |
| Current portion of long-term debt obligations  | 250               | 5,250                |
| Accrued interest   | 13,335            | 14,413               |
| Accrued rebates  | 2,851             | 3,553                |
| Accrued expenses   | 11,539            | 8,674                |
| Total current liabilities  | 44,085            | 45,811               |
| Deferred income taxes  | 35,333            | 34,640               |
| Capital lease obligation—less current portion  | 5,058             | 5,053                |
| Long-term debt—less current portion  | 302,064           | 302,010              |
| Accrued warranty   | 3,818             | 3,853                |
| Other liabilities  | 587               | 612                  |
| Commitments and contingencies  |                   |                      |
| Shareholder's equity:  |                   |                      |
| Common shares, \$0.01 par value: 1,000 shares authorized; 10 issued and outstanding at June 30, 2009 and December 31, 2008 | —                 | —                    |
| Additional paid-in capital   | 212,044           | 211,941              |
| Accumulated deficit  | (59,556)          | (52,593)             |
| Note receivable – CPG Holdings   | (7,835)           | (7,349)              |
| Accumulated other comprehensive loss   | (4,110)           | (5,073)              |
| Total shareholder's equity   | 140,543           | 146,926              |
| Total liabilities and shareholder's equity   | <u>\$ 531,488</u> | <u>\$ 538,905</u>    |

See notes to unaudited condensed consolidated financial statements.

**CPG International Inc.  
and Subsidiaries**  
Condensed Consolidated Statements of Operations  
For the Three Months Ended June 30, 2009 and 2008  
(unaudited)  
(dollars in thousands)

|  | <b>Three Months<br/>Ended<br/>June 30,<br/>2009</b> | <b>Three Months<br/>Ended<br/>June 30,<br/>2008</b> |
|--|---|---|
|  |   | (as restated<br>See Note 13)                        |
| Net sales                                    | \$ 62,358   | \$ 75,367   |
| Cost of sales                                | (40,135)  | (57,932)  |
| Gross margin                                 | 22,223  | 17,435  |
| Selling, general and administrative expenses | (14,087)  | (13,279)  |
| Loss on disposal of property                 | (126)   | —   |
| Operating income                             | 8,010   | 4,156   |
| Other income (expenses):                     |   |   |
| Interest expense                             | (7,940)   | (9,009)   |
| Interest income                              | 33  | 109   |
| Foreign currency gain                        | 143   | —   |
| Miscellaneous – net                          | (27)  | 64  |
| Total other expenses-net                     | (7,791)   | (8,836)   |
| Income (loss) before income taxes            | 219   | (4,680)   |
| Income tax (expense) benefit                 | (127)   | 1,848   |
| Net income (loss)                            | \$ 92   | \$ (2,832)  |

See notes to unaudited condensed consolidated financial statements.

**CPG International Inc.  
and Subsidiaries**  
Condensed Consolidated Statements of Operations  
For the Six Months Ended June 30, 2009 and 2008  
(unaudited)  
(dollars in thousands)

|  | <b>Six Months<br/>Ended<br/>June 30,<br/>2009</b> | <b>Six Months<br/>Ended<br/>June 30,<br/>2008</b> |
|--|---|---|
|  |   | (as restated<br>See Note 13)                      |
| Net sales                                    | \$ 143,774  | \$ 169,540  |
| Cost of sales                                | (93,579)  | (127,242)   |
| Gross margin                                 | 50,195  | 42,298  |
| Selling, general and administrative expenses | (26,915)  | (25,642)  |
| Impairment of goodwill                       | (14,408)  | —   |
| Loss on disposal of property                 | (126)   | —   |
| Operating income                             | 8,746   | 16,656  |
| Other income (expenses):                     |   |   |
| Interest expense                             | (16,139)  | (18,267)  |
| Interest income                              | 53  | 188   |
| Foreign currency gain                        | 116   | —   |
| Miscellaneous – net                          | (13)  | 49  |
| Total other expenses-net                     | (15,983)  | (18,030)  |
| Loss before income taxes                     | (7,237)   | (1,374)   |
| Income tax benefit                           | 274   | 563   |
| Net loss                                     | \$ (6,963)  | \$ (811)  |

See notes to unaudited condensed consolidated financial statements.

**CPG International Inc.  
and Subsidiaries**  
Condensed Consolidated Statements of Cash Flows  
For the Six Months Ended June 30, 2009 and 2008  
(unaudited)  
(dollars in thousands)

| (Dollars in thousands)  | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|---|---|---|
|   |   | (as restated<br>See Note 13)            |
| Cash flow from operating activities:  |   |   |
| Net loss  | \$ (6,963)                              | \$ (811)                                |
| Adjustments to reconcile net loss to net cash flows provided by operating activities: |   |   |
| Depreciation and amortization   | 10,665                                  | 9,989                                   |
| Non-cash interest charges   | 1,361                                   | 1,530                                   |
| Deferred income tax benefit   | (308)                                   | (312)                                   |
| Share based compensation  | 35                                      | 59                                      |
| Impairment charge   | 14,408                                  | —                                       |
| Unrealized gain on foreign currency exchange  | (116)                                   | —                                       |
| Other   | —                                       | (21)                                    |
| Loss on disposition of fixed assets   | 126                                     | —                                       |
| Bad debt provision  | 455                                     | 507                                     |
| Changes in certain assets and liabilities:  |   |   |
| Trade receivables   | (15,651)                                | (5,241)                                 |
| Inventories   | 4,299                                   | 10,798                                  |
| Prepaid expenses and other current assets   | 2,667                                   | 5,749                                   |
| Accounts payable – primarily trade  | 2,547                                   | (5,458)                                 |
| Accrued expenses and interest   | 1,682                                   | 1,452                                   |
| Other liabilities and assets  | (480)                                   | 37                                      |
| Net cash provided by operating activities   | 14,727                                  | 18,278                                  |
| Cash flows used in investing activities:  |   |   |
| Acquisition of Composatron, net of cash received                                      | (921)                                   | (31,127)                                |
| Acquisition of Procell, net of cash received  | —                                       | (9,654)                                 |
| Purchases of property and equipment   | (2,061)                                 | (2,312)                                 |
| Proceeds from disposal of property and equipment                                      | —                                       | 1,887                                   |
| Net cash used in investing activities   | (2,982)                                 | (41,206)                                |
| Cash flows from financing activities:   |   |   |
| Proceeds from issuance of long-term debt  | —                                       | 24,313                                  |
| Proceeds under revolving credit facility  | —                                       | 15,000                                  |
| Payment on revolving credit facility  | (5,000)                                 | (10,000)                                |
| Payment on long-term obligation   | (1,080)                                 | (991)                                   |
| Payment of financing fees   | —                                       | (1,263)                                 |
| Bank overdraft  | 269                                     | —                                       |
| Net cash (used in) provided by financing activities                                   | (5,811)                                 | 27,059                                  |
| Impact of foreign currency on cash and cash equivalents                               | 128                                     | (60)                                    |
| Net increase in cash and cash equivalents   | 6,062                                   | 4,071                                   |
| Cash and cash equivalents – Beginning of period                                       | 22,586                                  | 9,608                                   |
| Cash and cash equivalents – End of period   | \$ 28,648                               | \$ 13,679                               |
| Supplemental disclosures:   |   |   |
| Cash paid for interest  | \$ 15,856                               | \$ 17,076                               |
| Federal, state and local taxes refunded   | \$ (34)                                 | \$ (1,212)                              |
| Supplemental disclosures of non-cash investing and financing activities:              |   |   |
| Capital expenditures in accounts payable at end of period                             | \$ 592                                  | \$ 133                                  |
| Capital lease for equipment   | \$ —                                    | \$ 1,939                                |
| Redemption of restricted units – Procell Acquisition                                  | \$ —                                    | \$ 5,685                                |

See notes to condensed consolidated financial statements.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

## 1. SIGNIFICANT ACCOUNTING POLICIES

### *Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements and the accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission (the “SEC”). In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain information and notes normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the SEC. These accompanying financial statements include the accounts of CPG International Inc. and Subsidiaries (the “Company”) on a consolidated basis. The notes to the consolidated financial statements contained in the Company’s Form 10-K for the year ended December 31, 2008 should be read in conjunction with these unaudited condensed consolidated financial statements. The results of operations for the three and six months ended June 30, 2009 and 2008 are not necessarily indicative of the operating results for the full year.

Certain prior period amounts representing accrued rebates in the condensed consolidated financial statements have been reclassified from accrued expenses to conform to the June 30, 2009 presentation.

The Company has guaranteed debt securities of its direct subsidiary, CPG International I Inc. (“CPG”), and, as a result, although CPG is the issuer of the debt securities, the financial statements included herein for the periods presented are those of the Company. See Note 12 for condensed consolidating financial information for the Company, CPG and its subsidiaries.

### *Allowance for Doubtful Accounts*

Credit is extended to commercial, institutional, residential and industrial construction customers based on an evaluation of their financial condition and collateral is generally not required. The evaluation of the customer’s financial condition is performed to reduce the risk of loss. The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. Amounts are written-off when they are determined to be uncollectible.

Changes in the Company’s allowance for doubtful accounts are as follows:

|                                    | Three Months<br>Ended<br>June 30, 2009 | Three Months<br>Ended<br>June 30, 2008 |
|------------------------------------|--|--|
| (Dollars in thousands)             |  |  |
| Beginning balance                  | \$ 1,037                               | \$ 1,576                               |
| Increase for anticipated bad debts | 428                                    | 250                                    |
| Decrease for accounts written off  | (29)                                   | (109)                                  |
| Ending balance                     | <u>\$ 1,436</u>                        | <u>\$ 1,717</u>                        |

  

|                                    | Six Months<br>Ended<br>June 30, 2009 | Six Months<br>Ended<br>June 30, 2008 |
|------------------------------------|--------------------------------------|--------------------------------------|
| (Dollars in thousands)             |                                      |                                      |
| Beginning balance                  | \$ 1,660                             | \$ 1,343                             |
| Increase for anticipated bad debts | 455                                  | 507                                  |
| Decrease for accounts written off  | (679)                                | (133)                                |
| Ending balance                     | <u>\$ 1,436</u>                      | <u>\$ 1,717</u>                      |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**Product Warranties**

The Company provides a 15-year limited warranty on Scranton Products commercial building products. Beginning June 1, 2009, the warranty on Scranton Products commercial building products has been extended to 25 years for purchases after that date. The Company also provides a 25-year limited warranty on AZEK Trim products and a lifetime limited warranty on AZEK Deck and AZEK Porch products sold for residential use. The warranty period for all other uses of AZEK Deck and AZEK Porch, including commercial use, is 25 years. AZEK Rail products have a 20 year limited warranty for white railing and a 10 year limited warranty for AZEK Premier colored railing. The Scranton Products warranty guarantees against breakage, corrosion and delamination. AZEK Trim products are guaranteed against manufacturing defects that cause the products to rot, corrode, delaminate, or excessively swell from moisture. The AZEK Deck and AZEK Porch warranties guarantee against manufacturing defects in material and workmanship that result in blistering, peeling, flaking, cracking, splitting, cupping, rotting or structural defects from termites or fungal decay. The AZEK Rail warranty also guarantees against rotting, cracking, peeling, blistering or structural defects from fungal decay.

Warranty reserves require a high level of judgment as AZEK Trim products have only been on the market for nine years and AZEK Deck has only been on the market for four years, both of which are early in their product life cycles. Management estimates warranty reserves based in part upon historical warranty costs, which have been immaterial thus far, as a proportion of sales by product line. Management also considers various relevant factors, including its stated warranty policies and procedures as part of its evaluation of its liability. The Company further considers that warranty issues may surface later in the product life cycle; therefore, management continues to review these estimates on a regular basis and considers adjustment to these estimates based on actual experience compared to historical estimates. Management believes that the warranty reserves at June 30, 2009 are adequate. However, the impact resulting from the aforementioned factors could cause actual results to vary. The Company currently classifies the warranty reserve as a long-term liability.

Components of the reserve for warranty costs are as follows:

|  | Three Months<br>Ended<br>June 30, 2009 | Three Months<br>Ended<br>June 30, 2008 |
|--|--|--|
| (Dollars in thousands)                 |  |  |
| Beginning balance                      | \$ 3,806                               | \$ 3,328                               |
| Additions                              | 123                                    | —                                      |
| Warranty settlements incurred          | (111)                                  | (6)                                    |
| Effect of foreign currency translation | —                                      | 3                                      |
| Ending balance                         | <u>\$ 3,818</u>                        | <u>\$ 3,325</u>                        |

|  | Six Months<br>Ended<br>June 30, 2009 | Six Months<br>Ended<br>June 30, 2008 |
|--|--------------------------------------|--------------------------------------|
| (Dollars in thousands)                 |                                      |                                      |
| Beginning balance                      | \$ 3,853                             | \$ 3,107                             |
| Additions <sup>(1)</sup>               | 161                                  | 227                                  |
| Warranty settlements incurred          | (196)                                | (12)                                 |
| Effect of foreign currency translation | —                                    | 3                                    |
| Ending balance                         | <u>\$ 3,818</u>                      | <u>\$ 3,325</u>                      |

(1) Approximately \$227,000 added as an initial reserve related to the Composatron Acquisition in the first quarter of 2008 (See Note 3).



### ***Estimated Fair Value of Financial Instruments***

The Company's financial instruments consist primarily of cash, accounts receivable, accounts payable, accrued liabilities and debt. The Company has reviewed its debt and has given consideration to their characteristics and covenants in formulating an opinion on fair value and believes that the carrying values approximates fair value. All other financial instruments are accounted for on a historical cost basis which, due to the nature of these instruments, approximates fair value at the balance sheet dates.

### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### ***Comprehensive Income (Loss)***

Comprehensive income (loss) is defined as net income (loss) and other changes in equity from transactions unrelated to the Company's shareholder. The Company's accumulated other comprehensive loss consists of accumulated foreign currency translation adjustments of \$4,110,000 at June 30, 2009. Other comprehensive income for the three and six months ended June 30, 2009 was \$1,553,000 and \$963,000, respectively.

### ***Foreign Currency Translation***

The translation of the financial statements of the Company's Canadian subsidiary whose functional currency is other than U.S. Dollar ("USD") into USD is performed for balance sheet accounts using closing exchange rates in effect at the balance sheet date and for revenue and expense accounts using an average exchange rate during each reporting period. The gains or losses resulting from translation are included in shareholder's equity separately as accumulated other comprehensive income (loss).

### ***Income Taxes***

The Company accounts for income taxes using the asset and liability method in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, *Accounting for Income Taxes*. Under this method, deferred tax assets and liabilities are determined based upon differences between the financial reporting and the tax basis of assets and liabilities and are measured using the enacted tax rates expected to apply to taxable income in the periods in which the deferred tax assets or liabilities are expected to be realized or settled. A valuation allowance is established when it is more likely than not that all or a portion of a deferred tax asset will not be realized.

When applicable, the Company's practice is to recognize interest and/or penalties related to income tax matters in income tax expense. As of June 30, 2009 and December 31, 2008, there was no accrual for interest or penalties recorded on the condensed consolidated balance sheet. The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction. The Company and its subsidiaries' federal income tax returns for tax years 2005 and beyond are open tax years subject to examination by the Internal Revenue Service (IRS). The Company and its subsidiaries also file income tax returns in various state jurisdictions, as appropriate, with varying statutes of limitation. One of the Company's subsidiaries was audited by a state during the first half of 2009; this audit was completed with no change. A subsidiary files federal and provincial income tax returns in Canada. The Canada subsidiary has been examined by Revenue Canada through September 30, 2007, and is presently under examination for short-period income tax returns through February 29, 2008.

### ***Recently Issued Financial Accounting Standards***

In September 2006, the Financial Accounting Standards Board (“FASB”) issued SFAS 157, *Fair Value Measurement* (“SFAS 157”). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007 for financial assets and liabilities, and certain non-financial assets and liabilities beginning after November 15, 2008, and interim periods within those fiscal years. The Company adopted the deferred provisions associated with Financial Statement Position (“FSP”) 157-2 effective January 1, 2009. The adoption of SFAS 157 and FSP 157-2 did not have a material impact on the Company’s consolidated financial statements.

In April 2008, the FASB issued Staff Position FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets* (“FSP FAS 142-3”), effective for fiscal years beginning after December 15, 2008. FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142, *Goodwill and Other Intangible Assets*. The adoption of this staff position effective January 1, 2009, did not have a material effect on the Company’s consolidated financial statements.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*. FAS 141R provides revised guidance for recognizing and measuring assets acquired and liabilities assumed in a business combination. In addition, SFAS 141(R) requires entities to recognize changes in unrecognized tax benefits acquired in a business combination in income tax expense rather than in goodwill. FAS 141R will be applied prospectively to business combinations with acquisition dates on or after January 1, 2009.

In April 2009, the FASB issued FSP SFAS 141(R)-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies*. FSP SFAS 141(R)-1 amends and clarifies SFAS 141(R) to address application issues associated with initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. FSP SFAS 141(R)-1 is effective for the first annual reporting period beginning on or after December 15, 2008. The adoption of FSP SFAS 141(R)-1 had no impact on the Company’s financial statements.

In April 2009, the FASB issued Staff Position FSP FAS 107-1 and APB 28-1, *Disclosures about Fair Value of Financial Instruments* (“FSP FAS 107-1 and APB 28-1”). FSP FAS 107-1 and APB 28-1 require disclosures about fair value of financial instruments for interim reporting periods as well as in annual financial statements. FSP FAS 107-1 and APB 28-1 are effective for interim periods ending after June 15, 2009. The adoption of FSP FAS 107-1 and APB 28-1, effective with the quarter ended June 30, 2009, did not have a material impact on the Company’s consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* (“SFAS No. 165”), which establishes the requirements for evaluating, recording and disclosing events or transactions occurring after the balance sheet date in an entity’s financial statements. SFAS No. 165 is effective for interim and annual financial periods ending after June 15, 2009. The implementation of this standard, effective with the quarter ended June 30, 2009, did not have a material impact on our consolidated financial statements. See Note 15 for further information.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162* (“SFAS No. 168”). SFAS No. 168 stipulates the FASB Accounting Standards Codification is the source of authoritative U.S. Generally Accepted Accounting Principles (“GAAP”) recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with GAAP. SFAS No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The implementation of this standard will have no impact on our consolidated financial position, results of operations or cash flows, but will change how we reference various elements of GAAP when preparing financial statement disclosures.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

## 2. SEGMENT INFORMATION

The Company operates the following two reportable segments: AZEK Building Products, Inc. (“AZEK Building Products”), which includes residential building products such as AZEK Trim, AZEK Moulding, AZEK Deck, AZEK Porch, AZEK Rail and Celtec, as well as other branded highly engineered, metal and wood replacement products; and Scranton Products Inc. (“Scranton Products”), which includes highly engineered commercial building products such as synthetic bathroom and locker systems.

The Company’s chief operating decision makers (which consists of the Company’s Chief Executive Officer and Chief Financial Officer), regularly review financial information about each of these business units in deciding how to allocate resources and evaluate performance. The Company evaluates each segment’s performance based on gross margin and operating income. The accounting policies for the reportable segments are the same as those for the Company. Corporate costs, which include corporate salary and employee benefit costs, information technology and corporate related professional fees (including accounting and legal fees), are not allocated to segments.

The following table sets forth summarized financial information for the Company by business segment for the three months ended June 30, 2009:

| (Dollars in thousands)                       | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Corporate</b>  | <b>Eliminations</b> | <b>Consolidated</b> |
|--|---------------------------------------|------------------------------|-------------------|---------------------|---------------------|
| Net sales                                    | \$ 37,491                             | \$ 24,867                    | \$ —              | \$ —                | \$ 62,358           |
| Cost of sales                                | (25,973)                              | (14,162)                     | —                 | —                   | (40,135)            |
| Gross margin                                 | 11,518                                | 10,705                       | —                 | —                   | 22,223              |
| Selling, general and administrative expenses | (7,510)                               | (3,174)                      | (3,403)           | —                   | (14,087)            |
| Loss on disposal of property                 | —                                     | (126)                        | —                 | —                   | (126)               |
| Segment operating income (loss)              | <u>\$ 4,008</u>                       | <u>\$ 7,405</u>              | <u>\$ (3,403)</u> | <u>\$ —</u>         | <u>\$ 8,010</u>     |
| <b>Segmented financial data:</b>             |                                       |                              |                   |                     |                     |
| Interest expense                             | \$ (4,473)                            | \$ (3,188)                   | \$ (279)          | \$ —                | \$ (7,940)          |
| Interest income                              | <u>\$ 23</u>                          | <u>\$ 8</u>                  | <u>\$ 2</u>       | <u>\$ —</u>         | <u>\$ 33</u>        |
| Depreciation and amortization classified as: |                                       |                              |                   |                     |                     |
| Cost of sales                                | \$ 3,142                              | \$ 750                       | \$ —              | \$ —                | \$ 3,892            |
| Selling, general and administrative expense  | 901                                   | 314                          | 233               | —                   | 1,448               |
| Total depreciation and amortization          | <u>\$ 4,043</u>                       | <u>\$ 1,064</u>              | <u>\$ 233</u>     | <u>\$ —</u>         | <u>\$ 5,340</u>     |
| Total capital expenditures(1)                | <u>\$ —</u>                           | <u>\$ 25</u>                 | <u>\$ 39</u>      | <u>\$ —</u>         | <u>\$ 1,366</u>     |

(1) Includes capital expenditures in accounts payable

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

The following table sets forth summarized financial information for the Company by business segment for the six months ended June 30, 2009:

| (Dollars in thousands)                       | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Corporate</b>  | <b>Eliminations</b> | <b>Consolidated</b> |
|--|---------------------------------------|------------------------------|-------------------|---------------------|---------------------|
| Net sales                                    | \$ 99,000                             | \$ 44,774                    | \$ —              | \$ —                | \$ 143,774          |
| Cost of sales                                | (66,347)                              | (27,232)                     | —                 | —                   | (93,579)            |
| Gross margin                                 | 32,653                                | 17,542                       | —                 | —                   | 50,195              |
| Selling, general and administrative expenses | (14,171)                              | (5,822)                      | (6,922)           | —                   | (26,915)            |
| Loss on disposal of property                 | —                                     | (126)                        | —                 | —                   | (126)               |
| Impairment of goodwill                       | (19,073)                              | 4,665                        | —                 | —                   | (14,408)            |
| Segment operating income (loss)              | <u>\$ (591)</u>                       | <u>\$ 16,259</u>             | <u>\$ (6,922)</u> | <u>\$ —</u>         | <u>\$ 8,746</u>     |
| <b>Segmented financial data:</b>             |                                       |                              |                   |                     |                     |
| Interest expense                             | \$ (9,045)                            | \$ (6,378)                   | \$ (716)          | \$ —                | \$ (16,139)         |
| Interest income                              | <u>\$ 42</u>                          | <u>\$ 17</u>                 | <u>\$ (6)</u>     | <u>\$ —</u>         | <u>\$ 53</u>        |
| Depreciation and amortization classified as: |                                       |                              |                   |                     |                     |
| Cost of sales                                | \$ 6,292                              | \$ 1,538                     | \$ —              | \$ —                | \$ 7,830            |
| Selling, general and administrative expense  | 1,676                                 | 629                          | 530               | —                   | 2,835               |
| Total depreciation and amortization          | <u>\$ 7,968</u>                       | <u>\$ 2,167</u>              | <u>\$ 530</u>     | <u>\$ —</u>         | <u>\$ 10,665</u>    |
| Total capital expenditures(1)                | <u>\$ 1,949</u>                       | <u>\$ 605</u>                | <u>\$ 99</u>      | <u>\$ —</u>         | <u>\$ 2,653</u>     |

(1) Includes capital expenditures in accounts payable

The following table sets forth summarized financial information for the Company by business segment for the three months ended June 30, 2008:

| (Dollars in thousands)                          | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Corporate</b>  | <b>Eliminations</b> | <b>Consolidated</b> |
|---|---------------------------------------|------------------------------|-------------------|---------------------|---------------------|
| Net sales                                       | \$ 45,413                             | \$ 29,954                    | \$ —              | \$ —                | \$ 75,367           |
| Cost of sales                                   | (35,985)                              | (21,947)                     | —                 | —                   | (57,932)            |
| Gross margin                                    | 9,428                                 | 8,007                        | —                 | —                   | 17,435              |
| Selling, general and administrative expenses(2) | (6,680)                               | (3,209)                      | (3,390)           | —                   | (13,279)            |
| Segment operating income (loss)                 | <u>\$ 2,748</u>                       | <u>\$ 4,798</u>              | <u>\$ (3,390)</u> | <u>\$ —</u>         | <u>\$ 4,156</u>     |
| <b>Segmented financial data:</b>                |                                       |                              |                   |                     |                     |
| Interest expense                                | \$ (5,139)                            | \$ (3,671)                   | \$ (199)          | \$ —                | \$ (9,009)          |
| Interest income                                 | <u>\$ 83</u>                          | <u>\$ 25</u>                 | <u>\$ 1</u>       | <u>\$ —</u>         | <u>\$ 109</u>       |
| Depreciation and amortization classified as:    |                                       |                              |                   |                     |                     |
| Cost of sales                                   | \$ 3,014                              | \$ 757                       | \$ —              | \$ —                | \$ 3,771            |
| Selling, general and administrative expense     | 760                                   | 315                          | 272               | —                   | 1,347               |
| Total depreciation and amortization             | <u>\$ 3,774</u>                       | <u>\$ 1,072</u>              | <u>\$ 272</u>     | <u>\$ —</u>         | <u>\$ 5,118</u>     |
| Total capital expenditures(1)                   | <u>\$ 442</u>                         | <u>\$ 156</u>                | <u>\$ 132</u>     | <u>\$ —</u>         | <u>\$ 730</u>       |

(1) Includes capital expenditures in accounts payable.

(2) Reflects restatement due to share-based compensation under FAS 123R of \$30, of which \$9 relates to AZEK Building Products, \$1 relates to Scranton Products and \$20 relates to Corporate. See Note 13.

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The following table sets forth summarized financial information for the Company by business segment for the six months ended June 30, 2008:

| (Dollars in thousands)                          | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Corporate</b>  | <b>Eliminations</b> | <b>Consolidated</b> |
|---|---------------------------------------|------------------------------|-------------------|---------------------|---------------------|
| Net sales                                       | \$ 116,714                            | \$ 52,826                    | \$ —              | \$ —                | \$ 169,540          |
| Cost of sales                                   | (87,769)                              | (39,473)                     | —                 | —                   | (127,242 )          |
| Gross margin                                    | 28,945                                | 13,353                       | —                 | —                   | 42,298              |
| Selling, general and administrative expenses(2) | (13,286)                              | (6,099)                      | (6,257)           | —                   | (25,642 )           |
| Segment operating income (loss)                 | <u>\$ 15,659</u>                      | <u>\$ 7,254</u>              | <u>\$ (6,257)</u> | <u>\$ —</u>         | <u>\$ 16,656</u>    |

**Segmented financial data:**

|  |                 |                 |               |             |                 |
|--|-----------------|-----------------|---------------|-------------|-----------------|
| Interest expense                             | \$ (10,089)     | \$ (7,853)      | \$ (325)      | \$ —        | \$ (18,267 )    |
| Interest income                              | <u>\$ 131</u>   | <u>\$ 52</u>    | <u>\$ 5</u>   | <u>\$ —</u> | <u>\$ 188</u>   |
| Depreciation and amortization classified as: |                 |                 |               |             |                 |
| Cost of sales                                | \$ 5,707        | \$ 1,578        | \$ —          | \$ —        | \$ 7,285        |
| Selling, general and administrative expense  | 1,527           | 634             | 543           | —           | 2,704           |
| Total depreciation and amortization          | <u>\$ 7,234</u> | <u>\$ 2,212</u> | <u>\$ 543</u> | <u>\$ —</u> | <u>\$ 9,989</u> |
| Total capital expenditures(1)                | <u>\$ 1,853</u> | <u>\$ 374</u>   | <u>\$ 218</u> | <u>\$ —</u> | <u>\$ 2,445</u> |

(1) Includes capital expenditures in accounts payable.

(2) Reflects restatement due to share-based compensation under FAS 123R of \$59, of which \$20 relates to AZEK Building Products, \$2 relates to Scranton Products and \$37 relates to Corporate. See Note 13.

The following table sets forth summarized financial information regarding assets by business segment:

| (Dollars in thousands)    | <b>June 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|---------------------------|--------------------------|------------------------------|
| Total assets:             |                          |                              |
| AZEK Building Products    | \$ 357,285               | \$ 369,508                   |
| Scranton Products         | 154,065                  | 145,611                      |
| Corporate                 | 20,138                   | 23,786                       |
| Total consolidated assets | <u>\$ 531,488</u>        | <u>\$ 538,905</u>            |

The following table sets forth the Company's significant distributor group sales as a percentage of total consolidated net sales, as well as a percentage of AZEK Building Products net sales as each of these distributors are part of the AZEK Building Products segment:

|               | Three Months<br>Ended<br>June 30, 2009 |   | Three Months<br>Ended<br>June 30, 2008 |   |
|---------------|--|---|--|---|
|               | % of<br>Consolidated<br>Sales          | % of<br>AZEK Building<br>Product<br>Sales | % of<br>Consolidated<br>Sales          | % of<br>AZEK Building<br>Product<br>Sales |
| Distributor A | 19%                                    | 32%                                       | 21 %                                   | 27 %                                      |
| Distributor B | 7                                      | 12  | 8                                      | 10  |
| Distributor C | 8                                      | 13  | 5                                      | 6   |
| Total         | 34%                                    | 57%                                       | 34 %                                   | 43 %                                      |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

|               | Six Months<br>Ended<br>June 30, 2009 |   | Six Months<br>Ended<br>June 30, 2008 |   |
|---------------|--------------------------------------|---|--------------------------------------|---|
|               | % of<br>Consolidated<br>Sales        | % of<br>AZEK Building<br>Product<br>Sales | % of<br>Consolidated<br>Sales        | % of<br>AZEK Building<br>Product<br>Sales |
| Distributor A | 27%                                  | 39%                                       | 27 %                                 | 39 %                                      |
| Distributor B | 10                                   | 15  | 8                                    | 11  |
| Distributor C | 8                                    | 12  | 9                                    | 13  |
| Total         | 45%                                  | 66%                                       | 44 %                                 | 63 %                                      |

The Company's geographic distribution of long-lived assets of June 30, 2009 and December 31, 2008 are as follows:

| (Dollars in thousands)    | June 30,<br>2009 | December 31,<br>2008 |
|---------------------------|------------------|----------------------|
| Long-lived assets:        |                  |                      |
| United States             | \$ 79,893        | \$ 84,871            |
| Canada                    | 8,075            | 8,580                |
| Total consolidated assets | <u>\$ 87,968</u> | <u>\$ 93,451</u>     |

### 3. ACQUISITIONS

On February 29, 2008, the Company purchased 100% of the outstanding stock of Compos-A-Tron Manufacturing Inc. ("Composatron") for \$32,442,000 (the "Composatron Acquisition"). Since certain financial targets were met in 2008, that purchase price increased by approximately CAD \$1,000,000 in cash (approximately USD \$921,000 at June 1, 2009) to the former owners, which was paid on June 1, 2009. Composatron was a privately held manufacturer of Premier and Trademark Railing Systems, leading composite railing solutions for the residential housing market. Premier and Trademark were rebranded as AZEK Rail in early 2009. The Company borrowed approximately \$25,000,000 under the Term Loan as part of the financing for the Composatron Acquisition. The remaining funds came from the Company's operations. The Composatron Acquisition is accounted for as a purchase business combination in accordance with SFAS No.141, *Business Combinations*.

The purchase price is allocated to the tangible and intangible assets acquired and liabilities assumed based on fair values as of the date of the transaction, including a portion of which was capitalized to the balance sheet as Goodwill. A valuation study was performed on land, buildings and equipment acquired, as well as intangible assets such as patented technology, trade names and customer relationships some of which are amortized on an accelerated basis over the next fifteen, five and ten years respectively. The Company evaluated the fair market value of inventory as well as other liabilities such as accrued warranty costs, which impacted the purchase price allocation. The amount allocated to goodwill is reflective of the future benefit the Company is expecting to realize from the Composatron Acquisition, including strategic growth opportunities within AZEK Building Products and additional product offerings. Composatron's results of operations, subsequent to February 29, 2008, are reported as part of the AZEK Building Products business unit. The amount allocated to Goodwill is not deductible for tax purposes.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

The following table summarizes the allocation of fair values of Composatron's assets acquired and liabilities assumed at the date of acquisition, as follows:

| (Dollars in thousands)                                | At March 1,<br>2008 |
|---|---------------------|
| Purchase price (including contingent purchase price)  | \$ 31,181           |
| Transaction costs                                     | 1,261               |
|   | 32,442              |
| Less:   |                     |
| Cash and cash equivalents                             | \$ 466              |
| Accounts receivable                                   | 5,243               |
| Inventory   | 4,516               |
| Intangible assets:                                    |                     |
| Proprietary technology                                | 4,000               |
| Customer relationships                                | 1,080               |
| Trade name  | 370                 |
| Other intangibles                                     | 1,207               |
| Other assets  | 1,601               |
| Property, plant and equipment                         | 12,293              |
| Total assets acquired                                 | 30,776              |
| Accounts payable assumed                              | 3,326               |
| Deferred tax liability                                | 2,915               |
| Other liabilities assumed                             | 1,703               |
| Total liabilities assumed                             | 7,944               |
|   | (22,832)            |
| Goodwill (excess purchase price over net asset value) | \$ 9,610            |

In the quarter ended June 30, 2009, the Company and the sellers reached a settlement on a portion of escrowed purchase price related to various operational matters. The Company recorded CAD \$450,000 (approximately USD \$385,000 at June 30, 2009) as a reduction of selling, general and administrative expenses during the three months ended June 30, 2009.

The following pro forma consolidated financial information for the six months ended June 30, 2008 is presented as though the Composatron Acquisition occurred on January 1, 2008. The pro forma consolidated financial information is not indicative of future results of operations or results of operations that would have actually occurred had the Composatron Acquisition been consummated as of January 1, 2008, due to the fair values assigned to Composatron's assets and liabilities, the effect of depreciation and expected useful lives of the acquired assets, as well as changes in interest and income tax expenses as a result of the Composatron Acquisition.

| (Dollars in thousands) | Pro Forma<br>Six Months<br>Ended<br>June 30,<br>2008 |
|------------------------|--|
| Net sales              | \$ 177,620   |
| Net income             | \$ 842   |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**4. INVENTORIES**

Inventories consisted of the following:

| (Dollars in thousands) | June 30,<br>2009 | December 31,<br>2008 |
|------------------------|------------------|----------------------|
| Raw materials          | \$ 17,508        | \$ 18,381            |
| Work in process        | 29               | —                    |
| Finished goods         | 11,828           | 15,283               |
| Total inventories      | <u>\$ 29,365</u> | <u>\$ 33,664</u>     |

Inventories are valued at the lower of cost or market, determined on a first-in, first-out basis (“FIFO”).

**5. PROPERTY AND EQUIPMENT—NET**

Property and equipment consisted of the following:

| (Dollars in thousands)                  | June 30,<br>2009 | December 31,<br>2008 |
|---|------------------|----------------------|
| Land and improvements                   | \$ 1,701         | \$ 1,701             |
| Buildings and improvements              | 22,831           | 21,007               |
| Capital lease – building                | 1,500            | 1,500                |
| Capital lease – manufacturing equipment | 8,594            | 8,594                |
| Manufacturing equipment                 | 101,415          | 97,722               |
| Office furniture and equipment          | 6,493            | 5,768                |
| Total property and equipment            | 142,534          | 136,292              |
| Construction in progress                | 1,212            | 4,445                |
|   | 143,746          | 140,737              |
| Accumulated depreciation                | (55,778)         | (47,286)             |
| Total property and equipment – net      | <u>\$ 87,968</u> | <u>\$ 93,451</u>     |

Depreciation expense for the three months ended June 30, 2009 and 2008 was approximately \$4,164,000 and \$4,089,000, respectively. Depreciation expense for the six months ended June 30, 2009 and 2008 was approximately \$8,425,000 and \$7,905,000, respectively.



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**6. GOODWILL AND INTANGIBLE ASSETS —NET**

Goodwill and intangible assets consisted of the following:

| (Dollars in thousands)                          | Lives in<br>Years | June 30,<br>2009 | December 31,<br>2008 |
|---|-------------------|------------------|----------------------|
| Goodwill  | —                 | \$ 246,013       | \$ 260,004           |
| Non-amortizable intangibles:                    |                   |                  |                      |
| Trademarks                                      |                   | 67,400           | 67,400               |
| Other intangibles                               |                   | 683              | 648                  |
| Amortizable intangibles:                        |                   |                  |                      |
| Non-compete agreement                           | 5                 | 2,500            | 2,500                |
| Accumulated amortization non-compete agreement  |                   | (1,223)          | (973)                |
| Non-compete agreement- net                      |                   | 1,277            | 1,527                |
| Customer relationships                          | 10                | 26,110           | 26,063               |
| Accumulated amortization customer relationships |                   | (10,567)         | (9,199)              |
| Customer relationships-net                      |                   | 15,543           | 16,864               |
| Proprietary knowledge                           | 15                | 12,471           | 12,298               |
| Accumulated amortization proprietary knowledge  |                   | (3,209)          | (2,601)              |
| Proprietary knowledge-net                       |                   | 9,262            | 9,697                |
| Trade names                                     | 5                 | 324              | 307                  |
| Accumulated amortization trade names            |                   | (144)            | (110)                |
| Trade names-net                                 |                   | 180              | 197                  |
| Royalty license                                 | 7                 | 334              | 317                  |
| Accumulated amortization royalty license        |                   | (67)             | (40)                 |
| Royalty license-net                             |                   | 267              | 277                  |
| Total amortizable intangibles-net               |                   | 26,529           | 28,562               |
| Intangible assets – net                         |                   | \$ 94,612        | \$ 96,610            |

In accordance with SFAS 142, *Goodwill and Other Intangible Assets* (“SFAS No. 142”), goodwill and trademarks are tested for impairment annually at the reporting unit level. The customer relationships, non-compete agreement and proprietary knowledge, which are amortizable, are tested for impairment whenever events or circumstances indicate that the carrying value may not be recoverable, in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. At each reporting period, the assigned useful lives are considered for continued appropriateness, in accordance with SFAS No. 142.

The Company evaluates Goodwill annually at December 31<sup>st</sup>. As of December 31, 2008, the Company determined that it was more likely than not that the fair value of each of its reporting units was below their respective carrying amounts. As of December 31, 2008, the Company had not completed the second step of the analysis required under SFAS No. 142 due to the complexities involved in determining the fair value of the assets and liabilities of each reporting unit. However, based on the Company’s consideration of the record declines in housing starts, as well as the continued depressed market conditions throughout the fourth quarter of 2008, the Company concluded that an impairment loss was probable and could be reasonably estimated. Accordingly, the Company recorded a non-cash Goodwill impairment charge of \$36.0 million for the year ended December 31, 2008, representing its best estimate of the impairment charge at the time. Approximately \$14.0 million (\$12.3 million, net of tax) and \$22.0 million (\$17.0 million, net of tax) of the estimate was allocated to the AZEK Building Products and Scranton Products business

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segments, respectively, for the year ended December 31, 2008. The Company finalized the Goodwill impairment analysis during the first quarter of 2009. An additional non-cash Goodwill impairment charge of \$14.4 million was required, which the Company recorded in its condensed consolidated financial statements for the three months ended March 31, 2009. Approximately \$19.1 million (\$17.7 million, net of tax) of the additional impairment was allocated to AZEK Building Products and a reduction of \$4.7 million (\$3.7 million, net of tax) was allocated to the Scranton Products business segment.

Amortization expense for the three months ended June 30, 2009 and 2008 was approximately \$1,176,000 and \$1,029,000, respectively. Amortization expense for the six months ended June 30, 2009 and 2008 was approximately \$2,240,000 and \$2,084,000, respectively.

The following table presents the future intangible asset amortization expense based on existing amortizable intangible assets at June 30, 2009:

| (Dollars in thousands) |                  |
|------------------------|------------------|
| 2009                   | \$ 2,347         |
| 2010                   | 4,554            |
| 2011                   | 4,374            |
| 2012                   | 3,761            |
| 2013                   | 3,547            |
| Thereafter             | 7,946            |
| <b>Total</b>           | <b>\$ 26,529</b> |

The following tables summarizes the changes in the Company's goodwill for the six month periods ended June 30, 2009 and 2008:

| (Dollars in thousands)           | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Consolidated</b> |
|----------------------------------|---------------------------------------|------------------------------|---------------------|
| Balance at December 31, 2008:    |                                       |                              |                     |
| Goodwill                         | \$ 203,684                            | \$ 92,320                    | \$ 296,004          |
| Accumulated impairment losses(1) | (14,000)                              | (22,000)                     | (36,000)            |
| Goodwill at December 31, 2008    | 189,684                               | 70,320                       | 260,004             |
| Impairment of goodwill           | (19,073)                              | 4,665                        | (14,408)            |
| Currency translation adjustment  | 417                                   | —                            | 417                 |
| Balance at June 30, 2009:        |                                       |                              |                     |
| Goodwill                         | 204,101                               | 92,320                       | 296,421             |
| Accumulated impairment losses    | (33,073)                              | (17,335)                     | (50,408)            |
| Goodwill at June 30, 2009        | <u>\$ 171,028</u>                     | <u>\$ 74,985</u>             | <u>\$ 246,013</u>   |

| (Dollars in thousands)   | <b>AZEK<br/>Building<br/>Products</b> | <b>Scranton<br/>Products</b> | <b>Consolidated</b> |
|--|---------------------------------------|------------------------------|---------------------|
| Balance at December 31, 2007:  |                                       |                              |                     |
| Goodwill   | \$ 195,764                            | \$ 92,320                    | \$ 288,084          |
| Purchase goodwill related to the Procell Acquisition                 | 5                                     | —                            | 5                   |
| Preliminary purchase goodwill related to the Composatron Acquisition | 13,491                                | —                            | 13,491              |
| Currency translation adjustment                                      | 261                                   | —                            | 261                 |
| Goodwill at June 30, 2008  | <u>\$ 209,521</u>                     | <u>\$ 92,320</u>             | <u>\$ 301,841</u>   |

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(1) As estimated on a preliminary basis at December 31, 2008. See discussion above.

## 7. DEFERRED FINANCING COSTS, NET

Deferred financing costs consisted of the following:

| (Dollars in thousands)              | June 30,<br>2009 | December 31,<br>2008 |
|-------------------------------------|------------------|----------------------|
| Deferred financing costs            | \$ 13,675        | \$ 13,675            |
| Accumulated amortization            | (7,505)          | (6,330)              |
| Total deferred financing costs, net | <u>\$ 6,170</u>  | <u>\$ 7,345</u>      |

Amortization of deferred financing costs for the three months ended June 30, 2009 and 2008 was approximately \$546,000 and \$523,000, respectively. Amortization of deferred financing costs for the six months ended June 30, 2009 and 2008 was approximately \$1,175,000 and \$1,021,000, respectively. In addition, during the first quarter of 2008, the Company wrote off approximately \$469,000 of unamortized deferred financing costs attributable to the Company's previous credit facility. Amortization of deferred financing costs, as well as the additional write-off, is included in interest expense on the consolidated statements of operations.

## 8. LONG-TERM DEBT

Long-term debt consisted of the following:

| (Dollars in thousands)   | June 30,<br>2009  | December 31,<br>2008 |
|--|-------------------|----------------------|
| Senior Unsecured Fixed Rate Notes due 2013—10.5%   | \$ 150,000        | \$ 150,000           |
| Senior Unsecured Floating Rate Notes due 2012—LIBOR + 6.75% (7.87% at June 30, 2009 and 9.9% at December 31, 2008) (includes premium of \$71 at June 30, 2009 and \$83 at December 31, 2008) | 128,071           | 128,083              |
| Revolving Credit Facility – (4.3%–4.9% at December 31, 2008)   | —                 | 5,000                |
| Term Loan due 2011 –5.31% at June 30, 2009 and 7.2% at December 31, 2008 (includes discount of \$382 at June 30, 2009 and \$573 at December 31, 2008)  | 24,243            | 24,177               |
| Total  | <u>302,314</u>    | <u>307,260</u>       |
| Less current portion   | 250               | 5,250                |
| Long-term debt—less current portion  | <u>\$ 302,064</u> | <u>\$ 302,010</u>    |

CPG International I Inc. ("CPG"), a wholly owned subsidiary of the Company, had approximately \$128,000,000 aggregate principal amount of Senior Unsecured Floating Rate Notes due 2012 (the "Floating Rate Notes") and \$150,000,000 aggregate principal amount of 10½% Senior Unsecured Notes due 2013 (the "Fixed Rate Notes," and collectively with the Floating Rate Notes, the "Notes") outstanding at June 30, 2009. The Notes have been guaranteed by the Company and all of the domestic subsidiaries of CPG. The indenture governing the Notes, contains a number of covenants that, among other things, restrict CPG's ability, and the ability of any subsidiary guarantors, subject to certain exceptions, to sell assets, incur additional debt, repay other debt, pay dividends and distributions on CPG's capital stock or repurchase CPG's capital stock, create liens on assets, make investments, loans or advances, make certain acquisitions, engage in mergers or consolidations and engage in certain transactions with affiliates.

As of June 30, 2009, the Company has scheduled long term debt payments (excluding interest) of \$125,000 in 2009, \$250,000 in 2010, \$24,250,000 in 2011, \$128,000,000 in 2012 and \$150,000,000 in 2013.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

On February 13, 2008, the Company and its subsidiaries entered into a Loan and Security Agreement with Wachovia Bank, National Association (the "Loan Agreement"), as administrative agent, and General Electric Capital Corporation, as syndication agent. The Loan Agreement provides subsidiaries of the Company with up to \$65,000,000 in borrowing capacity, with the actual borrowing base limited to a percentage of eligible receivables and inventory, subject to reserves established by the administrative agent in its permitted discretion. The Loan Agreement requires subsidiaries of the Company to repay the outstanding principal on any loans thereunder at the maturity date as defined therein, but in any case no later than February 13, 2013. Borrowings under the Loan Agreement bear interest, at the Company's option, at the base rate (prime rate) plus a spread of up to 0.5% or adjusted LIBOR plus a spread of 1.5% to 2.25%, or a combination thereof. The Loan Agreement also provides for a fee ranging between 0.25% and 0.5% of unused commitments. Substantially all of the Company's and its subsidiaries' assets (excluding real property and 65% of equity interests of the Company's first tier foreign subsidiary) are pledged as collateral for any borrowings under the Loan Agreement.

The Loan Agreement contains various covenants, including a financial covenant which requires the Company and its subsidiaries to maintain, in certain circumstances and as defined, minimum ratios or levels of consolidated EBITDA to consolidated fixed charges. The Loan Agreement also imposes certain restrictions on the Company, and its subsidiaries, including restrictions on the ability to issue guarantees, grant liens, make fundamental changes in their business, corporate structure or capital structure, make loans and investments, enter into transactions with affiliates, modify or waive material agreements, or prepay or repurchase indebtedness.

On February 13, 2008, concurrently with the execution of the Loan Agreement, the Company and its subsidiaries terminated its prior senior secured revolving credit facility.

On February 29, 2008, the Company and its subsidiaries, entered into a Term Loan and Security Agreement ("Term Loan Agreement"). Subsidiaries of the Company borrowed approximately \$25.0 million under the term loan as part of the financing for the Composatron Acquisition. The Term Loan Agreement requires the borrowers thereunder to repay the outstanding principal of the Term Loan in quarterly installments of \$62,500 from March 31, 2008 through December 31, 2010, with the remaining outstanding principal balance of the Term Loan due no later than February 28, 2011. The Term Loan Agreement contains various covenants, including a financial covenant which requires the Company and its subsidiaries to maintain, as defined, a maximum ratio of consolidated senior secured indebtedness to consolidated EBITDA. The Term Loan Agreement also imposes certain restrictions on the Company and its subsidiaries, including restrictions on the ability to issue guarantees, grant liens, make fundamental changes in their business, corporate structure or capital structure, make loans and investments, enter into transactions with affiliates, modify or waive material agreements, or prepay or repurchase indebtedness.

The Company is in compliance with the financial covenants imposed by the debt agreements as of June 30, 2009.

## **9. LEASE COMMITMENTS**

The Company leases machinery, computer equipment and a manufacturing facility under various capital leases. The Company also leases office equipment, vehicles, a manufacturing facility and an office under operating leases expiring during the next six years.

On May 11, 2007, CPG sold one of its manufacturing facilities and concurrently entered into an operating lease which expired May 2009 to continue to use a portion of the building at a rate of approximately \$14,000 per month.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

Future minimum rental payments at June 30, 2009 for capital and operating leases having non-cancelable lease terms in excess of one year are as follows:

| (Dollars in thousands)  | Capital         | Operating       |
|---|-----------------|-----------------|
| 2009  | \$ 1,388        | \$ 1,010        |
| 2010  | 2,449           | 1,874           |
| 2011  | 1,906           | 1,569           |
| 2012  | 950             | 1,037           |
| 2013  | 559             | 761             |
| Thereafter  | 6,234           | 1,517           |
| Total   | 13,486          | <u>\$ 7,768</u> |
| Less amount representing interest                               | (7,440)         |                 |
| Present value of minimum capital lease payments                 | 6,046           |                 |
| Less current installments of obligations under capital leases   | (988)           |                 |
| Obligations under capital leases—excluding current installments | <u>\$ 5,058</u> |                 |

Total rent expense for the three months ended June 30, 2009 and 2008 was approximately \$424,000 and \$431,000, respectively. Rent expense for the six months ended June 30, 2009 and 2008 was approximately \$862,000 and \$877,000, respectively.

## 10. COMMITMENTS AND CONTINGENCIES

From time to time, the Company is subject to litigation in the ordinary course of business. Currently, there are no claims or proceedings against the Company that it believes would be expected to have a material adverse effect on the Company's business or financial condition, results of operations or cash flows.

## 11. RELATED PARTY TRANSACTIONS

AEA Investors, the general partner of CPG International Holdings LP ("Holdings"), the Company's direct parent company, is entitled to a management fee at an annual rate of \$1,500,000, payable on a monthly basis pursuant to a management agreement with AEA Investors. Management fees of \$375,000 and \$750,000 are included in selling, general and administrative expenses for each of the three and six months ended June 30, 2009 and 2008, respectively. In addition, in consideration of services performed in connection with the Composatron Acquisition and the related financings, the Company paid a \$500,000 fee to AEA Investors upon closing of the Composatron Acquisition in 2008. These acquisition fees were accounted for as part of the purchase price of these transactions.

The Company leases one of its manufacturing facilities from an affiliate of an equity holder of Holdings. Total lease payments for the three and six months ended June 30, 2009 were \$128,000 and \$256,000, respectively. Total lease payments for the three and six months ended June 30, 2008 were \$127,000 and \$254,000, respectively.

In 2007, the Company entered into an amended lease agreement related to an office and manufacturing facilities location, with North Alabama Property Leasing, Inc. The lessor of the property is an entity whose sole shareholder is now an equity holder in Holdings as a result of the Procell Acquisition, an acquisition by the Company in 2007. Total lease payments for the three and six months ended June 30, 2009 were approximately \$149,000 and \$334,000, respectively. Total lease payments for the three and six months ended June 30, 2008 were approximately \$185,000 and \$323,000, respectively. The Company has also paid storage and other fees to the lessor in the amount of approximately \$6,000 and \$12,000 for the three and six months ended June 30, 2009, respectively. The Company has also paid storage and other fees to the lessor in the amount of approximately \$10,000 and \$15,000 for the three and six months ended June 30, 2008, respectively.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

The former owners of Composatron conducted business for finished goods as well as machinery repairs and parts with various companies that are affiliated with the former owners of Composatron. Total costs paid after the acquisition to these affiliated companies were approximately \$5,000 and \$0 for the three months ended June 30, 2009 and 2008, respectively. Total costs paid after the acquisition to these affiliated companies were approximately \$7,000 and \$214,000 for the six months ended June 30, 2009 and 2008, respectively.

The Company has an agreement with its Chief Executive Officer, which provides the officer with a bonus payment of \$2,000,000, \$1,000,000 or \$500,000, if the Company is sold within 12, 24 or 36 months, respectively, after April 2008.

The Company also has long-term notes in the amount of \$7,835,000 due from Holdings for the payment made on behalf of Holdings related to the repurchase of ownership units in Holdings. Included in the \$7,835,000 is approximately \$1,026,000 related to the 2008 repurchase of Class A limited partnership units and Class B-1 Units pursuant to a separation agreement with Mr. James Keisling, the former chairman of our board of directors. Also included is approximately \$419,000 related to the 2009 repurchase of Class A limited partnership units and Class B-1 Units pursuant to a separation agreement with Mr. Ralph Bruno, former President of AZEK. Currently, no repayment schedule has been established for these notes. The receivable has been classified in shareholder's equity.

## **12. CONDENSED CONSOLIDATING FINANCIAL INFORMATION**

The Company conducts its business through its directly and indirectly 100% owned operating subsidiaries. The Company's 100% owned subsidiary, CPG, is the issuer of the Notes. (See Note 8.) The Company is the direct parent holding company of CPG and a guarantor of the Notes. In addition, all of the domestic subsidiaries of CPG, which are all 100% indirectly owned by the Company, guarantee the Notes. The guarantees are full, unconditional, joint and several. The Company acquired Composatron in February 2008. In connection with the acquisition of Composatron, AZEK Canada Inc., an indirect wholly owned subsidiary of the Company that is incorporated under the laws of the Province of Ontario ("AZEK Canada") merged with and into Composatron on February 29, 2008, and the entity surviving this merger was AZEK Canada. AZEK Canada does not provide any guarantees on the Notes.

The following condensed consolidating financial information presents the financial information of the Company (as the parent guarantor of the Notes), CPG (as the issuer of the Notes), the guarantor subsidiaries of the Company on a combined basis (as the subsidiary guarantors of the Notes), and the non-guarantor foreign subsidiary as a separate entity (AZEK Canada), prepared on the equity method of accounting at June 30, 2009 and December 31, 2008 and for the three and six months ended June 30, 2009 and 2008. The financial information may not necessarily be indicative of the results of operations or financial position had the issuer and the subsidiary guarantors operated as independent entities.

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**June 30, 2009**

| (Dollars in thousands)                           |                  |                 |                           |                             |              |              |
|--|------------------|-----------------|---------------------------|-----------------------------|--------------|--------------|
|  | CPG              |                 |                           |                             |              |              |
|  | International    |                 |                           |                             |              |              |
| <i>Condensed Consolidating<br/>Balance Sheet</i> | Inc.<br>(Parent) | CPG<br>(Issuer) | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Cash   | \$ —             | \$ —            | \$ 28,648                 | \$ —                        | \$ —         | \$ 28,648    |
| Net receivables                                  | —                | —               | 32,367                    | 245                         | —            | 32,612       |
| Inventory  | —                | —               | 29,346                    | 19                          | —            | 29,365       |
| Other current assets                             | —                | —               | 5,745                     | 168                         | —            | 5,913        |
| Total current assets                             | —                | —               | 96,106                    | 432                         | —            | 96,538       |
| Net property and equipment                       | —                | —               | 79,893                    | 8,075                       | —            | 87,968       |
| Goodwill   | —                | —               | 237,913                   | 8,100                       | —            | 246,013      |
| Net intangible assets                            | —                | —               | 89,969                    | 4,643                       | —            | 94,612       |
| Deferred financing costs, net                    | —                | —               | 6,170                     | —                           | —            | 6,170        |
| Other assets                                     | —                | —               | 120                       | 67                          | —            | 187          |
| Notes receivable - intercompany                  | —                | —               | 19,822                    | —                           | (19,822)     | —            |
| Investment in subsidiary                         | 140,543          | 140,543         | 8,812                     | —                           | (289,898)    | —            |
| Intercompany receivables                         | —                | 315,649         | 10,416                    | 18,451                      | (344,516)    | —            |
| Total assets                                     | \$ 140,543       | \$ 456,192      | \$ 549,221                | \$ 39,768                   | \$ (654,236) | \$ 531,488   |
| Accounts payable                                 | \$ —             | \$ —            | \$ 15,068                 | \$ 54                       | \$ —         | \$ 15,122    |
| Accrued interest                                 | —                | 13,335          | —                         | —                           | —            | 13,335       |
| Current portion-long term debt                   | —                | 250             | —                         | —                           | —            | 250          |
| Accrued expenses                                 | —                | —               | 13,719                    | 671                         | —            | 14,390       |
| Current portion of capital lease                 | —                | —               | 988                       | —                           | —            | 988          |
| Total current liabilities                        | —                | 13,585          | 29,775                    | 725                         | —            | 44,085       |
| Deferred income taxes                            | —                | —               | 33,717                    | 1,616                       | —            | 35,333       |
| Long-term debt                                   | —                | 302,064         | —                         | —                           | —            | 302,064      |
| Intercompany debt                                | —                | —               | 315,649                   | 19,822                      | (335,471)    | —            |
| Other non-current liabilities                    | —                | —               | 9,463                     | —                           | —            | 9,463        |
| Intercompany payable                             | —                | —               | 18,451                    | 10,416                      | (28,867)     | —            |
| Equity   | 140,543          | 140,543         | 142,166                   | 7,189                       | (289,898)    | 140,543      |
| Total liabilities and equity                     | \$ 140,543       | \$ 456,192      | \$ 549,221                | \$ 39,768                   | \$ (654,236) | \$ 531,488   |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

|  | December 31, 2008                        |                 |                           |                             |              |              |
|--|--|-----------------|---------------------------|-----------------------------|--------------|--------------|
| (Dollars in thousands)                           |  |                 |                           |                             |              |              |
| <i>Condensed Consolidating<br/>Balance Sheet</i> | CPG<br>International<br>Inc.<br>(Parent) | CPG<br>(Issuer) | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Cash and cash equivalents                        | \$ —                                     | \$ —            | \$ 21,362                 | \$ 1,224                    | \$ —         | \$ 22,586    |
| Net receivables                                  | —  | —               | 17,201                    | 203                         | —            | 17,404       |
| Inventory  | —  | —               | 33,646                    | 18                          | —            | 33,664       |
| Other current assets                             | —  | —               | 7,458                     | 199                         | —            | 7,657        |
| Total current assets                             | —  | —               | 79,667                    | 1,644                       | —            | 81,311       |
| Net property and equipment                       | —  | —               | 84,871                    | 8,580                       | —            | 93,451       |
| Goodwill   | —  | —               | 252,322                   | 7,682                       | —            | 260,004      |
| Net intangible assets                            | —  | —               | 91,984                    | 4,626                       | —            | 96,610       |
| Deferred financing costs, net                    | —  | —               | 7,345                     | —                           | —            | 7,345        |
| Other assets                                     | —  | —               | 120                       | 64                          | —            | 184          |
| Note receivable - intercompany                   | —  | —               | 17,849                    | —                           | (17,849)     | —            |
| Investment in subsidiary                         | 146,926                                  | 146,926         | 9,219                     | —                           | (303,071)    | —            |
| Intercompany receivables                         | —  | 321,673         | 7,956                     | 13,586                      | (343,215)    | —            |
| Total assets                                     | \$ 146,926                               | \$ 468,599      | \$ 551,333                | \$ 36,182                   | \$ (664,135) | \$ 538,905   |
| Accounts payable                                 | \$ —                                     | \$ —            | \$ 11,886                 | \$ 95                       | \$ —         | \$ 11,981    |
| Accrued interest                                 | —  | 14,413          | —                         | —                           | —            | 14,413       |
| Current portion-long term debt                   | —  | 5,250           | —                         | —                           | —            | 5,250        |
| Accrued expenses                                 | —  | —               | 10,909                    | 1,318                       | —            | 12,227       |
| Current portion of capital lease                 | —  | —               | 1,940                     | —                           | —            | 1,940        |
| Total current liabilities                        | —  | 19,663          | 24,735                    | 1,413                       | —            | 45,811       |
| Deferred income taxes                            | —  | —               | 32,897                    | 1,743                       | —            | 34,640       |
| Long-term debt                                   | —  | 302,010         | —                         | —                           | —            | 302,010      |
| Intercompany debt                                | —  | —               | 321,673                   | 17,849                      | (339,522)    | —            |
| Other non-current liabilities                    | —  | —               | 9,518                     | —                           | —            | 9,518        |
| Intercompany payable                             | —  | —               | 13,586                    | 7,956                       | (21,542)     | —            |
| Equity   | 146,926                                  | 146,926         | 148,924                   | 7,221                       | (303,071)    | 146,926      |
| Total liabilities and equity                     | \$ 146,926                               | \$ 468,599      | \$ 551,333                | \$ 36,182                   | \$ (664,135) | \$ 538,905   |



**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**Three Months Ended June 30, 2009**

| (Dollars in thousands)                                 |               |          |              |            |              |              |
|--|---------------|----------|--------------|------------|--------------|--------------|
|  | CPG           |          | Non-         |            |              |              |
|  | International |          | Guarantor    | Guarantor  |              |              |
|  | Inc.          | CPG      | Guarantor    | Guarantor  |              |              |
|  | (Parent)      | (Issuer) | Subsidiaries | Subsidiary | Eliminations | Consolidated |
| <i>Condensed Consolidating Statement of Operations</i> |               |          |              |            |              |              |
| Net sales  | \$ —          | \$ —     | \$ 60,457    | \$ 1,901   | \$ —         | \$ 62,358    |
| Cost of sales  | —             | —        | (38,797)     | (1,338)    | —            | (40,135)     |
| Gross margin   | —             | —        | 21,660       | 563        | —            | 22,223       |
| Selling, general and administrative expenses           | —             | —        | (14,118)     | 31         | —            | (14,087)     |
| Loss on disposal of property                           | —             | —        | (126)        | —          | —            | (126)        |
| Operating income (loss)                                | —             | —        | 7,416        | 594        | —            | 8,010        |
| Intercompany income                                    | —             | 7,256    | 673          | (673)      | (7,256)      | —            |
| Interest expense, net of interest income               | —             | (7,256)  | (7,907)      | —          | 7,256        | (7,907)      |
| Miscellaneous, net                                     | —             | —        | (27)         | —          | —            | (27)         |
| Foreign currency loss                                  | —             | —        | 143          | —          | —            | 143          |
| Income tax (expense) benefit                           | —             | —        | (136)        | 9          | —            | (127)        |
| Equity in net (loss) income from subsidiary            | 92            | 92       | (70)         | —          | (114)        | —            |
| Net income (loss)                                      | \$ 92         | \$ 92    | \$ 92        | \$ (70)    | \$ (114)     | \$ 92        |

**Six Months Ended June 30, 2009**

| (Dollars in thousands)                                 |               |            |              |            |              |              |
|--|---------------|------------|--------------|------------|--------------|--------------|
|  | CPG           |            | Non-         |            |              |              |
|  | International |            | Guarantor    | Guarantor  |              |              |
|  | Inc.          | CPG        | Guarantor    | Guarantor  |              |              |
|  | (Parent)      | (Issuer)   | Subsidiaries | Subsidiary | Eliminations | Consolidated |
| <i>Condensed Consolidating Statement of Operations</i> |               |            |              |            |              |              |
| Net sales  | \$ —          | \$ —       | \$ 140,232   | \$ 3,542   | \$ —         | \$ 143,774   |
| Cost of sales  | —             | —          | (90,939)     | (2,640)    | —            | (93,579)     |
| Gross margin   | —             | —          | 49,293       | 902        | —            | 50,195       |
| Selling, general and administrative expenses           | —             | —          | (26,676)     | (239)      | —            | (26,915)     |
| Impairment of goodwill                                 | —             | —          | (14,408)     | —          | —            | (14,408)     |
| Loss on disposal of property                           | —             | —          | (126)        | —          | —            | (126)        |
| Operating (loss) income                                | —             | —          | 8,083        | 663        | —            | 8,746        |
| Intercompany income                                    | —             | 14,702     | 1,263        | (1,263)    | (14,702)     | —            |
| Interest expense, net of interest income               | —             | (14,702)   | (16,086)     | —          | 14,702       | (16,086)     |
| Miscellaneous, net                                     | —             | —          | (51)         | 38         | —            | (13)         |
| Foreign currency loss                                  | —             | —          | 116          | —          | —            | 116          |
| Income tax benefit (expense)                           | —             | —          | 114          | 160        | —            | 274          |
| Equity in net (loss) income from subsidiary            | (6,963)       | (6,963)    | (402)        | —          | 14,328       | —            |
| Net (loss) income                                      | \$ (6,963)    | \$ (6,963) | \$ (6,963)   | \$ (402)   | \$ 14,328    | \$ (6,963)   |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**Three Months Ended June 30, 2008**

| (Dollars in thousands)                                     |                   |                   |                   |                 |                 |                   |
|--|-------------------|-------------------|-------------------|-----------------|-----------------|-------------------|
|  | CPG               |                   | Non-              |                 |                 |                   |
|  | International     |                   | Guarantor         | Guarantor       |                 |                   |
|  | Inc.              | CPG               | Guarantor         | Guarantor       |                 |                   |
|  | (Parent)          | (Issuer)          | Subsidiaries      | Subsidiary      | Eliminations    | Consolidated      |
| <i>Condensed Consolidating<br/>Statement of Operations</i> |                   |                   |                   |                 |                 |                   |
| Net sales  | \$ —              | \$ —              | \$ 74,786         | \$ 2,367        | \$ (1,786)      | \$ 75,367         |
| Cost of sales  | —                 | —                 | (57,592)          | (2,126)         | 1,786           | (57,932)          |
| Gross margin   | —                 | —                 | 17,194            | 241             | —               | 17,435            |
| Selling, general and administrative expenses               | —                 | —                 | (12,806)          | (473)           | —               | (13,279)          |
| Operating income   | —                 | —                 | 4,388             | (232)           | —               | 4,156             |
| Intercompany income  | —                 | 8,279             | —                 | —               | (8,279)         | —                 |
| Interest expense, net of interest income                   | —                 | (8,279)           | (8,903)           | 3               | 8,279           | (8,900)           |
| Miscellaneous, net   | —                 | —                 | (12)              | 76              | —               | 64                |
| Income tax benefit (expense)                               | —                 | —                 | 1,927             | (79)            | —               | 1,848             |
| Equity in net (loss) income from subsidiary                | (2,832)           | (2,832)           | (232)             | —               | 5,896           | —                 |
| Net (loss) income  | <u>\$ (2,832)</u> | <u>\$ (2,832)</u> | <u>\$ (2,832)</u> | <u>\$ (232)</u> | <u>\$ 5,896</u> | <u>\$ (2,832)</u> |

**Six Months Ended June 30, 2008**

| (Dollars in thousands)                                     |                 |                 |                 |                 |                 |                 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|  | CPG             |                 | Non-            |                 |                 |                 |
|  | International   |                 | Guarantor       | Guarantor       |                 |                 |
|  | Inc.            | CPG             | Guarantor       | Guarantor       |                 |                 |
|  | (Parent)        | (Issuer)        | Subsidiaries    | Subsidiary      | Eliminations    | Consolidated    |
| <i>Condensed Consolidating<br/>Statement of Operations</i> |                 |                 |                 |                 |                 |                 |
| Net sales  | \$ —            | \$ —            | \$ 168,800      | \$ 2,526        | \$ (1,786)      | \$ 169,540      |
| Cost of sales  | —               | —               | (126,706)       | (2,322)         | 1,786           | (127,242)       |
| Gross margin   | —               | —               | 42,094          | 204             | —               | 42,298          |
| Selling, general and administrative expenses               | —               | —               | (25,060)        | (582)           | —               | (25,642)        |
| Operating income   | —               | —               | 17,034          | (378)           | —               | 16,656          |
| Intercompany income  | —               | —               | —               | —               | (16,834)        | —               |
| Interest expense, net of interest income                   | —               | (16,834)        | (18,082)        | 3               | 16,834          | (18,079)        |
| Miscellaneous, net   | —               | —               | (27)            | 76              | —               | 49              |
| Income tax benefit (expense)                               | —               | —               | 594             | (31)            | —               | 563             |
| Equity in net (loss) income from subsidiary                | (811)           | (811)           | (330)           | —               | 1,952           | —               |
| Net (loss) income  | <u>\$ (811)</u> | <u>\$ (811)</u> | <u>\$ (811)</u> | <u>\$ (330)</u> | <u>\$ 1,952</u> | <u>\$ (811)</u> |

**CPG International Inc and Subsidiaries**  
Notes to Condensed Consolidated Financial Statements (unaudited).

**Six Months Ended June 30, 2009**

| <b>(Dollars in thousands)</b>                        |                      |                 |                     |                   |                     |                     |
|--|----------------------|-----------------|---------------------|-------------------|---------------------|---------------------|
|  | <b>CPG</b>           |                 | <b>Non-</b>         |                   |                     |                     |
|  | <b>International</b> |                 | <b>Guarantor</b>    | <b>Guarantor</b>  |                     |                     |
| <i>Condensed Consolidating</i>                       | <b>Inc.</b>          | <b>CPG</b>      | <b>Guarantor</b>    | <b>Guarantor</b>  |                     |                     |
| <i>Statement of Cash Flows</i>                       | <b>(Parent)</b>      | <b>(Issuer)</b> | <b>Subsidiaries</b> | <b>Subsidiary</b> | <b>Eliminations</b> | <b>Consolidated</b> |
| Net loss   | \$ (6,963)           | \$ (6,963)      | \$ (6,963)          | \$ (402)          | \$ 14,328           | \$ (6,963)          |
| Depreciation and amortization                        | —                    | —               | 9,567               | 1,098             | —                   | 10,665              |
| Deferred income tax benefit                          | —                    | —               | (148)               | (160)             | —                   | (308)               |
| Impairment charge                                    | —                    | —               | 14,408              | —                 | —                   | 14,408              |
| Share based compensation                             | —                    | —               | 35                  | —                 | —                   | 35                  |
| Non-cash interest charges                            | —                    | —               | 1,361               | —                 | —                   | 1,361               |
| Unrealized (gain) loss on foreign currency exchange  | —                    | —               | (1,090)             | 974               | —                   | (116)               |
| Loss on disposition of fixed assets                  | —                    | —               | 126                 | —                 | —                   | 126                 |
| Bad debt provision                                   | —                    | —               | 455                 | —                 | —                   | 455                 |
| Equity in net (income) loss from subsidiary          | 6,963                | 6,963           | 402                 | —                 | (14,328)            | —                   |
| Trade receivables                                    | —                    | —               | (15,621)            | (30)              | —                   | (15,651)            |
| Inventories  | —                    | —               | 4,299               | —                 | —                   | 4,299               |
| Accounts payable                                     | —                    | —               | 2,591               | (44)              | —                   | 2,547               |
| Accrued expenses and interest                        | —                    | —               | 1,739               | (57)              | —                   | 1,682               |
| Prepaid expenses and other current assets            | —                    | —               | 2,680               | (13)              | —                   | 2,667               |
| Other changes in working capital                     | —                    | —               | (478)               | (2)               | —                   | (480)               |
| Net cash provided by operating activities            | —                    | —               | 13,363              | 1,364             | —                   | 14,727              |
| Acquisition of Composatron                           | —                    | —               | —                   | (921)             | —                   | (921)               |
| Purchases of property and equipment                  | —                    | —               | (2,033)             | (28)              | —                   | (2,061)             |
| Net cash used in investing activities                | —                    | —               | (2,033)             | (949)             | —                   | (2,982)             |
| Intercompany payable/receivable                      | —                    | —               | 2,005               | (2,005)           | —                   | —                   |
| Payment on revolving credit facility                 | —                    | —               | (5,000)             | —                 | —                   | (5,000)             |
| Bank overdraft                                       | —                    | —               | —                   | 269               | —                   | 269                 |
| Other cash used in financing activities              | —                    | —               | (1,080)             | —                 | —                   | (1,080)             |
| Net cash used in financing activities                | —                    | —               | (4,075)             | (1,736)           | —                   | (5,811)             |
| Cash impact of currency translation adjustment       | —                    | —               | —                   | 128               | —                   | 128                 |
| Net increase (decrease) in cash and cash equivalents | —                    | —               | 7,255               | (1,193 )          | —                   | 6,062               |
| Cash and equivalents- beginning of period            | —                    | —               | 21,393              | 1,193             | —                   | 22,586              |
| Cash and cash equivalents – end of period            | \$ —                 | \$ —            | \$ 28,648           | \$ —              | \$ —                | \$ 28,648           |

**CPG International Inc and Subsidiaries**  
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**Six Months Ended June 30, 2008**

| (Dollars in thousands)                               |               |          |              |            |              |              |
|--|---------------|----------|--------------|------------|--------------|--------------|
|  | CPG           |          | Non-         |            |              |              |
|  | International |          | Guarantor    | Guarantor  |              |              |
|  | Inc.          | CPG      | Guarantor    | Guarantor  |              |              |
|  | (Parent)      | (Issuer) | Subsidiaries | Subsidiary | Eliminations | Consolidated |
| Condensed Consolidating                              |               |          |              |            |              |              |
| Statement of Cash Flows                              |               |          |              |            |              |              |
| Net (loss) income                                    | \$ (811)      | \$ (811) | \$ (811)     | \$ (331)   | \$ 1,953     | \$ (811)     |
| Depreciation and amortization                        | —             | —        | 9,484        | 505        | —            | 9,989        |
| Deferred income tax (benefit) provision              | —             | —        | (602)        | 290        | —            | (312)        |
| Share based compensation                             | —             | —        | 59           | —          | —            | 59           |
| Other non-cash expenses                              | —             | —        | 1,509        | —          | —            | 1,509        |
| Bad debt provision                                   | —             | —        | 507          | —          | —            | 507          |
| Equity in net (income) loss from subsidiary          | 811           | 811      | 331          | —          | (1,953)      | —            |
| Trade receivables                                    | —             | —        | (9,945)      | 4,704      | —            | (5,241)      |
| Inventories  | —             | —        | 6,870        | 3,928      | —            | 10,798       |
| Accounts payable                                     | —             | —        | (2,490)      | (2,968)    | —            | (5,458)      |
| Other changes in working capital                     | —             | —        | 7,102        | 136        | —            | 7,238        |
| Net cash provided by operating activities            | —             | —        | 12,014       | 6,264      | —            | 18,278       |
| Composatron Acquisition, net of cash                 | —             | —        | (31,593)     | 466        | —            | (31,127)     |
| Procell Acquisition, net of cash                     | —             | —        | (9,654)      | —          | —            | (9,654)      |
| Purchases of property and equipment                  | —             | —        | (2,134)      | (178)      | —            | (2,312)      |
| Proceeds from disposition of fixed asset             | —             | —        | 1,887        | —          | —            | 1,887        |
| Net cash (used in) provided by investing activities  | —             | —        | (41,494)     | 288        | —            | (41,206)     |
| Proceeds from long-term obligations                  | —             | 24,313   | —            | —          | —            | 24,313       |
| Intercompany loan                                    | —             | (24,313) | 24,313       | —          | —            | —            |
| Intercompany payable/receivable                      | —             | —        | 6,362        | (6,362)    | —            | —            |
| Proceeds from revolving credit facility              | —             | —        | 15,000       | —          | —            | 15,000       |
| Payment on revolving credit facility                 | —             | —        | (10,000)     | —          | —            | (10,000)     |
| Other cash used in financing activities              | —             | —        | (2,254)      | —          | —            | (2,254)      |
| Net cash provided by (used in) financing activities  | —             | —        | 33,421       | (6,362)    | —            | 27,059       |
| Cash impact of currency translation adjustment       | —             | —        | —            | (60)       | —            | (60)         |
| Net increase (decrease) in cash and cash equivalents | —             | —        | 3,941        | 130        | —            | 4,071        |
| Cash and equivalents- beginning of period            | —             | —        | 9,608        | —          | —            | 9,608        |
| Cash and cash equivalents – end of period            | \$ —          | \$ —     | \$ 13,549    | \$ 130     | \$ —         | \$ 13,679    |

### 13. FINANCIAL STATEMENT RESTATEMENT

In May 2005, the Company's parent company, CPG International Holdings LP ("Holdings") established a Class B Unit equity program, which offers executive officers and certain key managers and employees the opportunity to purchase limited partnership units in Holdings. These equity interests in Holdings are intended to allow each participant to share in the value created at the time the current owners sell or otherwise exit the business based upon the number of Class B Units in Holdings held by the purchaser when the sale or exit transaction is completed. All of the Class B Units sold to management are generally subject to repurchase at the option of Holdings, at the lower of cost and fair market value upon termination of employment during the first year following

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their purchase. Thereafter, generally, 75% of Class B Units are subject to repurchase by Holdings at the lower of cost and fair market value upon termination during the second year following their purchase, 50% during the third year and 25% during the fourth year. In the event that the purchaser's employment is terminated for cause,

Holdings may repurchase the Class B Units at cost. In the past the fair value determination was made by Holdings based on an internal valuation study updated semi-annually. Historically, the Company had concluded that the nature of the Class B Unit equity program was not to reward management for past or present performance and therefore did not constitute share based compensation for the Company or any of its subsidiaries.

Subsequent to the issuance of the condensed consolidated financial statements for the three and six months ended June 30, 2008, the Company reassessed the application of SFAS 123R, "Share-Based Payment" ("SFAS 123R") to its Class B Unit equity program and management concluded that the Class B Unit equity program represents a compensatory plan under the provisions of SFAS 123R. In connection with this reassessment, the Company reviewed each issuance of Class B Units since the inception of the program in 2005. The Company conducted a detailed valuation with respect to each issuance of Class B Units. This valuation was then discussed with the Audit Committee. Compensation cost represents the excess of fair value over the purchase price paid by the employee for their Class B Units. The Company has restated its financial statements to recognize share-based compensation expense, as applicable, with respect to these unit awards over the course of their vesting period. Accordingly, the accompanying condensed consolidated financial statements for the three and six months ended June 30, 2008 have been restated to recognize share-based compensation expense.

The following is a summary of the effects of the restatement on (i) the Company's condensed consolidated statement of operations for the three and six months ended June 30, 2008 and (ii) the Company's condensed consolidated statement of cash flows for the six months ended June 30, 2008.

**Three Months Ended June 30, 2008**

| (in thousands)                                 | As          |            | As          |
|--|-------------|------------|-------------|
|  | Previously  |            | Restated    |
|  | Reported    | Adjustment |             |
| Condensed Consolidated Statement of Operations |             |            |             |
| Selling, general and administrative expenses   | \$ (13,249) | \$ (30)    | \$ (13,279) |
| Operating income                               | \$ 4,186    | \$ (30)    | \$ 4,156    |
| Loss before income taxes                       | \$ (4,650)  | \$ (30)    | \$ (4,680)  |
| Net loss                                       | \$ (2,802)  | \$ (30)    | \$ (2,832)  |

**Six Months Ended June 30, 2008**

| (in thousands)                                 | As          |            | As          |
|--|-------------|------------|-------------|
|  | Previously  |            | Restated    |
|  | Reported    | Adjustment |             |
| Condensed Consolidated Statement of Operations |             |            |             |
| Selling, general and administrative expenses   | \$ (25,583) | \$ (59)    | \$ (25,642) |
| Operating income                               | \$ 16,715   | \$ (59)    | \$ 16,656   |
| Loss before income taxes                       | \$ (1,315)  | \$ (59)    | \$ (1,374)  |
| Net loss                                       | \$ (752)    | \$ (59)    | \$ (811)    |

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**Six Months Ended June 30, 2008**

| (in thousands)                                 | As<br>Previously<br>Reported | Adjustment | As<br>Restated |
|--|------------------------------|------------|----------------|
| Condensed Consolidated Statement of Cash Flows |                              |            |                |
| Net income                                     | \$ (752)                     | \$ (59)    | \$ (811)       |
| Share-based compensation                       | \$ —                         | \$ 59      | \$ 59          |

#### 14. Share Based Compensation

The Company's parent company, Holdings, established a Class B Unit equity program, which offers executive officers and certain key managers and employees the opportunity to purchase limited partnership units in Holdings. These equity units in Holdings are intended to allow each employee participant to share in the value created at the time the current owners sell or otherwise exit the business based upon the number of limited partnership units held in Holdings by the participants when the sale or exit transaction is completed. All of the Class B Units sold to management are generally subject to repurchase at the option of Holdings, at the lower of cost and fair market value upon termination of employment during the first year following their purchase. Thereafter, generally, 75% of such Class B Units are subject to repurchase by Holdings at the lower of cost and fair market value upon termination during the second year following their purchase, 50% during the third year and 25% during the fourth year. The Class B Unit equity program originally contained two types of units, referred to as B-1 and B-2 Units. Class B-1 Unit holders had a higher liquidation preference in the event that the current owners exit the business. Effective March 5, 2009, the B-1 and B-2 units were modified into the same "B" unit. This new B unit has the characteristics of the original B-1 Unit. This modification did not have a material impact on the Company's results of operations.

A summary of all vested and non-vested Class B Unit activity under the equity program as of June 30, 2009 and 2008, and changes during the six months ended June 30, 2009 and 2008 are presented below:

| (dollars in thousands,<br>except share and per share amounts) | B<br>Units    | Weighted<br>Average<br>Purchase<br>Price | Aggregate<br>Intrinsic<br>Value<br>(\$000) |
|---|---------------|--|--|
| Outstanding at January 1, 2009                                | 11,353        | \$10                                     |  |
| Granted   | 3,105         | 10                                       |  |
| Repurchased at fair market value                              | (1,025)       | 10                                       |  |
| Forfeited   | (50)          | 10                                       |  |
| Outstanding at June 30, 2009                                  | <u>13,383</u> | \$10                                     | <u>\$ 240</u>                              |

  

| (dollars in thousands,<br>except share and per share amounts) | B<br>Units    | Weighted<br>Average<br>Purchase<br>Price | Aggregate<br>Intrinsic<br>Value<br>(\$000) |
|---|---------------|--|--|
| Outstanding at January 1, 2008                                | 9,159         | \$10                                     |  |
| Granted   | 3,410         | 10                                       |  |
| Forfeited   | (188)         | 10                                       |  |
| Outstanding at June 30, 2008                                  | <u>12,381</u> | \$10                                     | <u>\$ 557</u>                              |

**CPG International Inc and Subsidiaries**  
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A summary of the B Unit Plan's non-vested B units as of June 30, 2009 and 2008, and changes during the six months ended June 30, 2009 and 2008 are presented below:

| Non-vested Units              | Units        | Weighted<br>Average<br>Grant-Date<br>Fair Value |
|-------------------------------|--------------|---|
| Non-vested at January 1, 2009 | 4,668        | \$ 49.81  |
| Granted/Issued                | 3,105        | 16.22   |
| Vested                        | (1,206)      | 60.93   |
| Forfeited                     | (50)         | 15.18   |
| Non-vested at June 30, 2009   | <u>6,517</u> | \$ 30.28  |

| Non-vested Units              | Units        | Weighted<br>Average<br>Grant-Date<br>Fair Value |
|-------------------------------|--------------|---|
| Non-vested at January 1, 2008 | 2,419        | \$109.75  |
| Granted/Issued                | 3,410        | 35.14   |
| Vested                        | (874)        | 89.07   |
| Forfeited                     | (187)        | 75.90   |
| Non-vested at June 30, 2008   | <u>4,768</u> | \$59.51   |

Total fair value of the shares vested during the six months ended June 30, 2009 and 2008 was approximately \$79,000 and \$78,000, respectively.

Compensation costs represent the excess of fair value over the purchase price paid by the employee for their units. Compensation costs are generally recognized over the four year vesting period. Total compensation recognized in the three months ended June 30, 2009 and 2008 was \$4,000 and \$30,000, respectively. Total compensation recognized in the six months ended June 30, 2009 and 2008 was \$35,000 and \$59,000, respectively. The remaining unrecognized compensation costs related to non-vested B-1 and B-2 units at June 30, 2009 and 2008 was approximately \$129,000 and \$230,000, respectively, and the weighted-average period of time over which these costs will be recognized is 3.0 years and 2.2 years, respectively.

**Note 15: Subsequent Event:**

The Company has evaluated subsequent events for the period from June 30, 2009, the date of these financial statements, through August 14, 2009, which represents the date these financial statements are being filed with the SEC. Pursuant to the requirements of SFAS No. 165, there were no events or transactions occurring during this subsequent event reporting period which require recognition or disclosure in the financial statements. With respect to this disclosure, the Company has not evaluated subsequent events occurring after August 14, 2009.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion and analysis gives effect to the restatement discussed in Note 13 to the unaudited condensed consolidated financial statements. The following discussion and analysis should be read in conjunction with and is qualified in its entirety by reference to the unaudited consolidated financial statements and accompanying notes of CPG International Inc., included elsewhere in this report. Except for historical information, the discussions in this section contain forward-looking statements that involve risks and uncertainties. Future results could differ materially from those discussed below. See discussion below under the caption "Cautionary Note Regarding Forward-Looking Statements." Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Form 10-K for the year ended December 31, 2008 should be read in conjunction with these unaudited condensed consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations discussed below. The results of operations and cash flows for the three and six months ended June 30, 2009 are not necessarily indicative of the operating results for the full year.

### **OVERVIEW**

We are a leading supplier of premium, low maintenance building products designed to replace wood, metal and other materials in the residential, commercial and industrial markets. With a focus on manufacturing excellence, proprietary technologies and quality, we have introduced our products through distribution networks to sizable markets increasingly converting to low maintenance materials. We have developed and acquired a number of branded products including AZEK® Trim, AZEK Moulding, AZEK Deck, AZEK Porch, AZEK Rail, Comtec and Hiny Hiders bathroom partition systems, and EverTuff™ and TuffTec™ locker systems. We operate the following two business units:

- AZEK Building Products Inc., or AZEK Building Products, manufactures exterior residential building products such as AZEK Trim, AZEK Moulding, AZEK Deck, AZEK Porch and AZEK Rail for the residential and commercial building market. Additionally AZEK Building Products produces Celtec and other non-fabricated products for the industrial market; and
- Scranton Products Inc., or Scranton Products, produces fabricated bathroom partition and locker systems under the Comtec, Santana, Hiny Hiders, EverTuff and TuffTec labels for the commercial market and Seaboard® and Flametec® and other non-fabricated products for special application industrial markets.

On February 29, 2008, we completed the acquisition of Compos-A-Tron Manufacturing Inc. ("Composatron") for \$32.4 million ("Composatron Acquisition"). Composatron is included in the AZEK Building Products operating segment. For further discussion, see—"Acquisitions" below.

### **OUR BUSINESS**

The core of our operation has been to produce high-quality building products across all of the residential, commercial and industrial end markets we serve. In the last decade, our expertise in manufacturing has allowed us to successfully develop value-added, branded building products such as AZEK Trim, Comtec, EverTuff, TuffTec and Celtec products, which offer accelerated volume growth and higher margins. Our growth in excess of underlying markets has been the result of increasing penetration of the building and industrial end markets. We believe many of our products are still in the early stages of the material conversion opportunity as customers are increasingly choosing low maintenance products as opposed to more traditional materials including wood, fiber and steel. We have generally increased our margins through volume growth that has allowed us to self-fund investment in new technology and equipment that has enabled us to lower our manufacturing conversion costs. In addition, we have attained higher margins for our branded products through highly developed sales channels and continued product innovation. We continually look to utilize existing products and know-how for new applications, including the development of additional branded building products.



Over the nine years since their introduction, our AZEK Building Products have gained significant market acceptance and brand loyalty as a leader within the non-wood home exterior market. In the first half of 2009 and for 2008, 2007 and 2006 full year results, AZEK products have accounted for a majority of our net sales. Through our two-step, dual distribution system, we have established an extensive network of distributors and dealers throughout the United States and Canada. As of June 30, 2009, our distributors were selling our products to approximately 2,100 local stocking dealers who frequently request our products by brand name. In the first quarter of each year, we conduct an “early buy” sales promotion that encourages distributors to stock AZEK products through the use of incentive discounts. Over the course of 2008 and through the first half of 2009, we have expanded AZEK Building Products through internal development of additional product offerings as well as through the Procell Acquisition in 2007 and the Composatron Acquisition in 2008. With the introduction of AZEK Moulding and AZEK Deck in 2007 and AZEK Porch and AZEK Rail in 2008, we continued to establish ourselves as a premier provider of branded building products. Our goal is to continue to expand our product offerings through the development of additional trim, moulding, railing and decking products, as well as through the introduction of additional product lines.

Across all of our target markets, we are focused on capitalizing on the functional advantages of our synthetic products relative to competing wood, fiber and metal products. In this regard, we have developed the leading brand in the synthetic bathroom and locker room products market, Comtec. Our product offerings which include Comtec, Capitol, Hiny Hider, EverTuff and TuffTec brands, are sold to similar primary end-markets, which include schools, stadiums, prisons, retail locations and other high-traffic environments. Through Scranton Product’s widely established distribution network, we are able to service our customers in all 50 states. In 2008, we regained market share within the commercial building markets by actively engaging key dealers and sales representatives. Our focus is also to continue to develop leading brands for 2009 including new locker designs as well as a line of fire rated partitions. We believe that these additional goals will allow us to continue our market penetration into the commercial building market.

A majority of our raw material costs and cost of sales are represented by dry petrochemical resins, primarily PVC, HDPE and PP. Throughout the Company’s history, resin prices have been subject to cyclical price fluctuations. Over the past several years, the fluctuations have been significant due to supply issues with natural disasters and economic conditions. In the past, we have been able to partially offset the impact of significantly higher resin costs through increased sales volumes, improved productivity and selling price increases in our product lines. With respect to our basic non-fabricated products, we have been moderately successful in passing through resin cost increases to our customers. In addition, we have developed significant scale in purchasing resin, which we believe places us in a better cost position relative to many of our competitors.

Our AZEK Building Products are sold in various building and industrial end markets. AZEK products are sold in various stages of the home building construction market, including remodeling and renovation and new construction, thereby diversifying sales across the construction cycle. Celtec products are sold to several industrial sectors, thereby diversifying sales across sectors sensitive to differing economic factors. Scranton Products fabricated and non-fabricated products are sold to various non-residential construction and industrial markets further adding to our end market diversity. In the first half of 2009, approximately 20% of our products were sold for new construction, 43% were for remodeling, and 25% were in the commercial building sector, with the remaining 12% sold to various industrial end markets. Over 97% of our sales in the first half of 2009 and 2008 were in the United States.

We experienced economic factors that significantly impacted our growth in 2008 and the first half of 2009, and we expect these conditions to continue throughout 2009. Our business is affected by a number of economic factors, including the level of economic activity in the markets in which we operate. The demand for our products by our customers depends, in part, on general economic conditions and business confidence levels. The capital and credit markets are continuing to experience severe volatility and disruption. These conditions, combined with volatile oil and natural gas prices, declining business and consumer confidence and increased unemployment, have precipitated an economic slowdown and severe recession. The difficult conditions in these markets and the overall economy affect our business in a number of ways. For example, these factors combined to negatively affect our AZEK Building Products, as dealers and distributors lowered inventory levels in connection with significantly reduced activity in the

residential, commercial and institutional construction and housing markets, in addition to an overall reduction in demand for our products. Overall, we expect to see a continued challenging environment across all of our business segments.

## **ACQUISITIONS**

On February 29, 2008, we completed the acquisition of 100% of the outstanding stock of Compos-A-Tron Manufacturing Inc. (“Composatron”) for \$32.4 million, plus transaction costs. Since certain financial targets were met in 2008, the purchase price increased by approximately CAD \$1.0 million in cash (approximately USD \$921,000 at June 1, 2009), which was paid in June 2009. Composatron is a privately held manufacturer of Premier and Trademark Railing Systems, leading composite railing solutions for the residential housing market. Premier and Trademark were rebranded as AZEK Rail in early 2009. The products are manufactured using a PVC / wood flour composite and a co-extruded PVC capstock. The products have the subtle texture of painted wood and are ICC code listed. The product lines offered by Composatron are highly complimentary to our AZEK Deck products including a railing system that matches the AZEK Deck color palette. We believe the acquisition of Composatron was ideal for the expansion of our product offerings within the building products market. The Composatron business reports as part of our AZEK Building Products business unit.

## **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E in the Securities Exchange Act of 1934, as amended (the “Exchange Act”). You can generally identify forward-looking statements by our use of forward-looking terminology such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “potential,” “predict,” “seek,” “should,” or “will,” or the negative thereof or other variations thereon or comparable terminology. In particular, statements about (a) our acquisition of Santana Products (the “Santana Acquisition”), our acquisition of Procell Decking Systems™ (the “Procell Acquisition”) and our acquisition of Compos-A-Tron Manufacturing Inc. (the “Composatron Acquisition”); (b) the markets in which we operate, including growth of our various markets and growth in the use of synthetic products; and (c) our expectations, beliefs, plans, strategies, objectives, prospects, assumptions or future events or performance contained in this report and the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section are forward-looking statements. The forward-looking statements contained herein regarding market share, market sizes and changes in markets are subject to various estimations, uncertainties and risks.

We have based these forward-looking statements on our current expectations, assumptions, estimates and projections. While we believe these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond our control. These and other important factors, including those discussed in this report, may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements. Some of the factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include:

- general economic or business conditions, either nationally, regionally or in the individual markets in which we conduct business may deteriorate and have an adverse impact on our business strategy, including without limitation, factors relating to interest rates, gross domestic product levels and activity in the residential, commercial and institutional construction market;
- volatility in the financial markets;
- risks associated with our substantial indebtedness and debt service;
- risks of increasing competition in our existing and future markets, including competition from new products introduced by competitors;

- risk that projections of increased market size do not materialize as expected;
- increases in prices and lack of availability of resin and other raw materials and our ability to pass any increased costs on to our customers in a timely manner;
- risks related to our dependence on the performance of our AZEK products;
- changes in governmental laws and regulations, including environmental law, and regulations;
- continued increased acceptance of synthetic products as an alternative to wood and metal products;
- risks related to acquisitions we may pursue;
- our ability to retain management;
- our ability to meet future capital requirements and fund our liquidity needs;
- our ability to protect our intellectual property rights;
- risks related to our relations with our key distributors;
- downgrades in our credit ratings; and
- other risks and uncertainties.

Given these risks and uncertainties, you are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements included in this report are made only as of the date hereof. We do not undertake and specifically decline any obligation to update any such statements or to publicly announce the results of any revisions to any of such statements to reflect future events or developments.

## **BASIS OF PRESENTATION**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission. Our condensed consolidated financial statements include the accounts of CPG International Inc. and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

## **CRITICAL ACCOUNTING POLICIES**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and judgments that affect the amounts reported in the financial statements. On an ongoing basis, management evaluates its estimates, including those related to revenue recognition, allowance for doubtful accounts, inventories, vendor rebates, product warranties and goodwill and intangible assets. We base our estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

### ***Revenue Recognition***

Revenue is recognized in accordance with SEC Staff Accounting Bulletin No. 104, “*Revenue Recognition in Financial Statements*” (“SAB 104”). SAB 104 requires that four basic criteria must be met before revenue can

be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred; (3) the fee is fixed or determinable; and (4) collectability is reasonably assured. Revenues are recognized at the time product is shipped to the customer and title transfers.

We accrue for sales returns, discounts and allowance for doubtful accounts based on a current evaluation of experience based on the stated collection terms. Should actual experience differ from estimates, revisions to the reserves or allowances recorded would be required.

### ***Allowance for Doubtful Accounts***

Our allowance for doubtful accounts is based on management's assessment of the business environment, customers' financial condition, historical collection experience, accounts receivable aging and customer disputes. When circumstances arise or a significant event occurs that comes to the attention of management, the allowance is reviewed for adequacy and adjusted to reflect the change in the estimated amount to be received from the customer. Changes in the allowance for doubtful accounts between June 30, 2009 and December 31, 2008 reflect management's assessment of the factors noted above, including past due accounts, disputed balances with customers, and the financial condition of customers. The allowance for doubtful accounts is decreased when uncollectible accounts receivable balances are actually written off.

### ***Inventories***

Inventories (mainly, petrochemical resin), are valued at the lower of cost or market, determined on a first-in, first-out basis ("FIFO") and reduced for slow-moving and obsolete inventory.

Inventory obsolescence write-downs are recorded for damaged, obsolete, excess and slow-moving inventory. At the end of each quarter, management within each business segment performs a detailed review of its inventory on an item by item basis and identifies which products are believed to be obsolete or slow-moving. Management assesses the need for, and the amount of, obsolescence write-down based on customer demand of the item, the quantity of the item on hand and the length of time the item has been in inventory.

### ***Vendor Rebates***

Certain vendor rebates and incentives are earned by us only when a specified level of annual purchases are achieved. We account for vendor rebates in accordance with EITF 02-16, *Accounting by a Customer (Including a Reseller) for Certain Consideration Received from a Vendor*. EITF 02-16 states that a rebate or refund of a specified amount of cash consideration that is payable pursuant to a binding arrangement (only if a customer completes a specified cumulative level of purchases), should be recognized on a systematic and rational allocation of the cash consideration offered to each of the underlying transactions that results in progress by the customer toward earning the rebate or refund, provided the amounts are probable and reasonably estimable. We record the incentives as a reduction to the cost of inventory. Upon sale of inventory, the incentive is recognized as a reduction to cost of sales. We record such incentives during interim periods based on actual results achieved on a year-to-date basis and our expectation that purchase levels will be obtained to earn the rebate.

### ***Product Warranties***

We provide a 15-year limited warranty on our Scranton Products commercial building products. Beginning June 1, 2009, the warranty on Scranton Products commercial building products has been extended to 25 years for purchases after that date. The Company also provides a 25-year limited warranty on AZEK Trim and Moulding products, and a lifetime limited warranty on AZEK Deck and AZEK Porch products sold for residential use. The warranty period for all other uses of AZEK Deck and AZEK Porch, including commercial use, is 25 years. AZEK Rail products have a 20 year limited warranty for white railing and a 10 year limited warranty for colored railing. The Scranton Products warranty guarantees against breakage, corrosion and delamination. AZEK products are guaranteed against manufacturing defects that cause the products to rot, corrode, delaminate, or excessively swell from moisture. The AZEK Rail warranty also guarantees against rotting, cracking, peeling, blistering or structural

defects from fungal decay. Warranty reserves require a high level of judgment as AZEK Trim products have only been on the market for nine years and AZEK Deck has only been on the market for four years, both of which are early in their product life cycles. Management estimates warranty reserves based in part upon historical warranty costs, which have been immaterial thus far, as a proportion of sales by product line. Management also considers various relevant factors, including its stated warranty policies and procedures as part of its evaluation of its liability. We further consider that warranty issues may surface later in the product life cycle; therefore, management continues to review these estimates on a regular basis and considers adjustment to these estimates based on actual experience compared to historical estimates. Management believes that the warranty reserves at June 30, 2009 are adequate. However, the impact resulting from the aforementioned factors could cause actual results to vary.

### ***Goodwill and Intangible Assets***

The Company accounts for costs of acquired assets in excess of fair value ("Goodwill") in accordance with SFAS No. 142, Goodwill and Other Intangible Assets ("SFAS No. 142"). In accordance with SFAS No. 142, management reviews Goodwill and other intangibles not subject to amortization for impairment annually, or when events or circumstances indicate that it is more likely than not that the fair value of a reporting unit could be lower than its carrying amount. The Company evaluates Goodwill annually at December 31<sup>st</sup> for impairment by comparing the fair value of each of our reporting units to its carrying value, including the Goodwill allocated to that reporting unit. The significant estimates and assumptions used by management in assessing the reporting units' fair value and the recoverability of Goodwill is based on estimated discounted future cash flows of that unit. The basis of our cash flow assumptions includes historical and forecasted revenue, operating costs, and other relevant factors including estimated cash expenditures. Assumptions under this method included a discount rate of approximately 11%, and revenue growth rates consistent with historical trends, with consideration of current economic trends, ranging from -10% to 30%, relative to specific products lines, as well as increases in operating costs relative to the increases in revenues over five years. The Company further assumes a terminal growth rate after five years of approximately 4% to 5%, based upon the estimated growth of individual products and their projected growth cycles.

The estimates of future cash flows, based on projections, require management's judgment. Management bases its fair value estimates on assumptions it believes to be reasonable, but which are unpredictable and inherently uncertain. In addition, management uses certain indicators to evaluate whether the carrying value of Goodwill may not be recoverable, including current-period operating cash flow declines or any significant adverse change in the business climate that could affect the value of an entity.

As of December 31, 2008, the Company determined that it was more likely than not that the fair value of each of its reporting units was below their respective carrying amounts. As of December 31, 2008, the Company had not completed the second step of the analysis required under SFAS No. 142 due to the complexities involved in determining the fair value of the assets and liabilities of each reporting unit. However, based on the Company's consideration of the record declines in housing starts, as well as the continued depressed market conditions throughout the fourth quarter of 2008, the Company concluded that an impairment loss was probable and could be reasonably estimated. Accordingly, the Company recorded a non-cash Goodwill impairment charge of \$36.0 million for the year ended December 31, 2008, representing its best estimate of the impairment charge at the time. Approximately \$14.0 million (\$12.3 million, net of tax) and \$22.0 million (\$17.0 million, net of tax) of the estimate was allocated to the AZEK Building Products and Scranton Products business segments, respectively, for the year ended December 31, 2008. The Company finalized the Goodwill impairment analysis during the first quarter of 2009. An additional non-cash Goodwill impairment charge of \$14.4 million was required, which the Company recorded in its condensed consolidated financial statements for the three months ended March 31, 2009. Approximately \$19.1 million (\$17.7 million, net of tax) of the additional impairment was allocated to AZEK Building Products and a reduction of \$4.7 million (\$3.7 million, net of tax) was allocated to the Scranton Products business segments. The additional impairment was not a result of further deterioration in the business, but the completion of the analysis required under SFAS No. 142.

The Company accounts for other non-amortizable intangible assets also in accordance with SFAS No. 142. In accordance with SFAS No. 142, the Company considers the trademark intangible ("Trademark") assets as

indefinite-life intangible assets that do not require amortization. Rather, these intangible assets are tested at least annually for impairment, or more frequently if events or circumstances indicate that the asset might be impaired, by comparing the fair value of the Trademark assets to their carrying amount. If the carrying amounts of the Trademark assets were to exceed their fair value, an impairment loss would be recognized. As of December 31, 2008, the carrying amount of the Trademark assets exceeded their fair value and a \$4.0 million impairment charge was recorded to the Scranton Products business segment for the year ended December 31, 2008. The annual evaluation of indefinite-life intangible assets requires the use of estimates about future operating revenues and an avoided royalty rate for each reporting unit in determination of the estimated fair values. Changes in forecasted revenues could materially affect these estimates.

The Company accounts for amortizable intangible assets and long-lived tangible assets in accordance with SFAS No. 144, "Accounting for Impairment or Disposal of Long Lived Assets" ("SFAS No. 144") using the two step method to address potential impairment. This standard prescribes the method for asset impairment evaluation for long-lived assets and certain identifiable intangibles that are both held and used or to be disposed of. In accordance with SFAS No. 144, the Company considers customer relations, proprietary technology and non-compete agreements as intangible assets that require amortization. The Company evaluates the ability to recover amortizable intangible assets whenever events or circumstances indicate that the carrying value of the asset may not be recoverable. In the event assets are impaired, which the Company would determine based on undiscounted cash flows, losses would be recognized to the extent the carrying value exceeds the fair value. Such an impairment loss would be calculated based upon the discounted future cash flows expected to result from the use of the asset, and would be recognized as a non-cash component of operating income. The Company evaluated the assigned useful lives of our long-lived assets at each reporting period for continued appropriateness, in accordance with SFAS No. 142.

The Company amortizes the following intangible assets: customer relationships (over 10 years); non-compete agreements (over 5 years) and proprietary knowledge (over 15 years). Certain of the Company's amortization of intangible assets is performed on an accelerated basis over the useful lives. See Note 6 to our unaudited condensed consolidated financial statements for more detail regarding Goodwill and intangible assets.

### ***Share-Based Compensation***

We follow the provisions of SFAS No. 123R "Share-Based Payment," which establishes accounting for equity instruments exchanged for employee services. Under the provisions of SFAS No. 123R, share-based compensation cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity grant). We expense our share-based compensation on a straight-line basis over the requisite service period for each award.

## RESULTS OF OPERATIONS

### *Three Months Ended June 30, 2009 Compared with Three Months Ended June 30, 2008*

The following table summarizes certain financial information relating to the Company's operating results that have been derived from their consolidated financial statements:

| (Dollars in thousands)                       | Three Months<br>Ended<br>June 30,<br>2009 | Three Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| Net sales                                    | \$ 62,358                                 | \$ 75,367                                 |
| Cost of sales                                | (40,135)                                  | (57,932 )                                 |
| Gross margin                                 | 22,223                                    | 17,435                                    |
| Selling, general and administrative expenses | (14,087)                                  | (13,279 )                                 |
| Loss on disposal of property                 | (126)                                     | —   |
| Operating income                             | 8,010                                     | 4,156                                     |
| Interest expense, net                        | (7,907)                                   | (8,900 )                                  |
| Miscellaneous, net                           | (27 )                                     | 64  |
| Foreign currency gain                        | 143                                       | —   |
| Income (loss) before income taxes            | 219                                       | (4,680 )                                  |
| Income tax (expense) benefit                 | (127)                                     | 1,848                                     |
| Net income (loss)                            | <u>\$ 92</u>                              | <u>\$ (2,832 )</u>                        |

The following table summarizes certain information relating to the operating results as a percentage of net sales and has been derived from the financial information presented above. We believe this presentation is useful to investors in comparing historical results. Certain amounts in the table may not sum due to the rounding of individual components.

|  | Three Months<br>Ended<br>June 30,<br>2009 | Three Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| Net sales                                    | 100.0%                                    | 100.0%                                    |
| Cost of sales                                | (64.4)                                    | (76.9)                                    |
| Gross margin                                 | 35.6                                      | 23.1                                      |
| Selling, general and administrative expenses | (22.6)                                    | (17.6)                                    |
| Loss on disposal of property                 | (0.2)                                     | —   |
| Operating income                             | 12.8                                      | 5.5                                       |
| Interest expense, net                        | (12.7)                                    | (11.8)                                    |
| Miscellaneous—net                            | 0.1                                       | 0.1                                       |
| Foreign currency gain                        | 0.2                                       | —   |
| Income (loss) before income taxes            | 0.4                                       | (6.2)                                     |
| Income tax (expense) benefit                 | (0.2)                                     | 2.5                                       |
| Net income (loss)                            | <u>0.1%</u>                               | <u>(3.8)%</u>                             |

*Net Sales.* Net sales were \$62.4 million for the three months ended June 30, 2009, a decrease of \$13.0 million, or 17.3%, compared to \$75.4 for the same period of 2008. AZEK Building Products net sales decreased 17.4% from June 30, 2009 compared to June 30, 2008, and Scranton Products net sales decreased 17.0% from June 30, 2009 compared to June 30, 2008. Overall, we sold 38.6 million pounds of product during the three months ended June 30, 2009, which was a 23.3% decrease from the amount sold during the three months ended June 30, 2008. Volume growth in AZEK Deck was more than offset by volume declines in our residential, commercial and industrial businesses due to the continued severe slowdown of the broader economy. Average selling price per pound across the

Company for the three months ended June 30, 2009 increased to \$1.62 from \$1.50 for the same period of 2008 primarily due to changes in product mix.

*Cost of Sales.* Cost of sales decreased by \$17.8 million, or 30.7%, to \$40.1 million for the three months ended June 30, 2009 from \$57.9 million for the same period in 2008. The decrease was primarily attributable to the decline in volume as well as lower average materials costs for the three months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$4.8 million, or 27.5%, to \$22.2 million for the three months ended June 30, 2009 from \$17.4 million for the same period of 2008. Gross margin as a percent of net sales increased to 35.6% for the three months ended June 30, 2009 from 23.1% for the same period in 2008. This increase was mainly attributable to the decrease in material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses increased by \$0.8 million, or 6.1%, to \$14.1 million, or 22.6% of net sales for the three months ended June 30, 2009 from \$13.3 million, or 17.6% of net sales for the same period in 2008. The increase in selling, general and administrative was primarily attributable to \$0.6 million related to marketing programs in 2009 and \$0.3 million related to severance, partially offset by \$0.4 million received related to the settlement on a portion of escrowed purchase price related to the Composatron Acquisition.

*Interest Expense, net.* Interest expense, net, decreased by \$1.0 million, or 11.2%, to \$7.9 million for the three months ended June 30, 2009 from \$8.9 million for the same period in 2008. Interest expense declined due to lower variable interest rates in 2009 from 2008.

*Income Taxes.* Income taxes increased by \$1.9 million or 106.9% to an expense of \$0.1 million for the three months ended June 30, 2009 from a benefit of \$1.8 million for the same period in 2008. Income tax expense for the three months ended June 30, 2009 consists of a tax benefit attributable to ordinary income (\$9 thousand), and discrete tax adjustments (\$131 thousand expense). The tax attributable to ordinary income is primarily impacted by deferred tax expense associated with amortization of goodwill, which cannot be offset against deferred tax assets due to the indefinite reversal period of the deferred tax liabilities and forecasted pretax earnings.

*Net Loss/Income.* Net income increased by \$2.9 million, to net income of \$0.1 million for the three months ended June 30, 2009 from a net loss of \$2.8 million for the comparable period in 2008 as a result of reasons described above, most notably from lower material costs.



***Six Months Ended June 30, 2009 Compared with Six Months Ended June 30, 2008***

The following table summarizes certain financial information relating to the Company's operating results that have been derived from their consolidated financial statements:

|  | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| (Dollars in thousands)                       |   |   |
| Net sales                                    | \$ 143,774                              | \$ 169,540                              |
| Cost of sales                                | (93,579)                                | (127,242 )                              |
| Gross margin                                 | 50,195                                  | 42,298                                  |
| Selling, general and administrative expenses | (26,915)                                | (25,642 )                               |
| Loss on disposal of property                 | (126)                                   | —                                       |
| Impairment of goodwill                       | (14,408)                                | —                                       |
| Operating income                             | 8,746                                   | 16,656                                  |
| Interest expense, net                        | (16,086)                                | (18,079 )                               |
| Miscellaneous, net                           | (13)                                    | 49                                      |
| Foreign currency gain                        | 116                                     | —                                       |
| Loss before income taxes                     | (7,237)                                 | (1,374 )                                |
| Income tax benefit                           | 274                                     | 563                                     |
| Net loss                                     | \$ (6,963)                              | \$ (811 )                               |

The following table summarizes certain information relating to the operating results as a percentage of net sales and has been derived from the financial information presented above. We believe this presentation is useful to investors in comparing historical results. Certain amounts in the table may not sum due to the rounding of individual components.

|  | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| Net sales                                    | 100.0%                                  | 100.0%                                  |
| Cost of sales                                | (65.1)                                  | (75.1)                                  |
| Gross margin                                 | 34.9                                    | 24.9                                    |
| Selling, general and administrative expenses | (18.7)                                  | (15.1)                                  |
| Loss on disposal of property                 | (0.1)                                   | —                                       |
| Impairment of goodwill                       | (10.0)                                  | —                                       |
| Operating income                             | 6.1                                     | 9.8                                     |
| Interest expense, net                        | (11.2)                                  | (10.7)                                  |
| Miscellaneous—net                            | —                                       | —                                       |
| Foreign currency gain                        | 0.1                                     | —                                       |
| Loss before income taxes                     | (5.0)                                   | (0.8)                                   |
| Income tax benefit                           | 0.2                                     | 0.3                                     |
| Net loss                                     | (4.8)%                                  | (0.5)%                                  |

**Net Sales.** Net sales were \$143.8 million for the six months ended June 30, 2009, a decrease of \$25.7 million, or 15.2%, compared to \$169.5 for the same period of 2008. AZEK Building Products net sales decreased 15.2% from June 30, 2009 compared to June 30, 2008, and Scranton Products net sales decreased 15.2% from June 30, 2009 compared to June 30, 2008. Overall, we sold 96.8 million pounds of product during the six months ended June 30, 2009, which was a 20.5% decrease from the amount sold during the six months ended June 30, 2008. Volume growth in AZEK Deck and the acquisition of Composatron were more than offset by volume declines in our residential and industrial businesses due to the continued severe slowdown of the broader economy. Average selling price per pound

across the Company for the six months ended June 30, 2009 increased to \$1.49 from \$1.39 for the same period of 2008 primarily due to changes in product mix.

*Cost of Sales.* Cost of sales decreased by \$33.6 million, or 26.5%, to \$93.6 million for the six months ended June 30, 2009 from \$127.2 million for the same period in 2008. The decrease was primarily attributable to the decline in volume as well as lower average material costs for the six months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$7.9 million, or 18.7%, to \$50.2 million for the six months ended June 30, 2009 from \$42.3 million for the same period of 2008. Gross margin as a percent of net sales increased to 34.9% for the six months ended June 30, 2009 from 24.9% for the same period in 2008. This increase was mainly attributable to the decrease in material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses increased by \$1.3 million, or 5.0 %, to \$26.9 million, or 18.7% of net sales for the six months ended June 30, 2009 from \$25.6 million, or 15.1% of net sales for the same period in 2008. The increase in selling, general and administrative was primarily attributable to \$0.9 million related to marketing programs for 2009, higher incentive compensation of \$0.5 million, a \$0.4 million increase in corporate costs primarily related to public company requirements and \$0.3 million related to the acquisition of Composatron. These increases were partially offset by \$0.4 million received related to the settlement on a portion of escrowed purchase price related to the Composatron Acquisition.

*Impairment of Goodwill.* Impairment of goodwill was \$14.4 million, or 10.0% of net sales for the six months ended June 30, 2009, resulting from the finalization of our step 2 impairment analysis under SFAS No. 142 in the first quarter of 2009.

*Interest Expense, net.* Interest expense, net, decreased by \$2.0 million, or 11.0%, to \$16.1 million for the six months ended June 30, 2009 from \$18.1 million for the same period in 2008. Interest expense declined due to lower variable interest rates in 2009 from 2008, and the write-off of approximately \$469,000 of deferred financing costs attributable to the Company's previous credit facility that were included in interest expense for the six months ended June 30, 2008.

*Income Taxes.* Income taxes increased by \$0.3 million or 51.3% to a benefit of \$0.3 million for the six months ended June 30, 2009 from a benefit of \$0.6 million for the same period in 2008. Income tax benefit for the six months ended June 30, 2009 consists of tax expense attributable to ordinary income (\$0.7 million), and discrete tax adjustments (\$1.0 million benefit). The tax attributable to ordinary income is primarily impacted by deferred tax expense associated with amortization of goodwill, which cannot be offset against deferred tax assets due to the indefinite reversal period of the deferred tax liabilities and forecasted pretax earnings. The discrete benefits include the net benefit (\$0.5 million) associated with the impairment adjustment recorded for the six months ended June 30, 2009.

*Net Loss/Income.* Net income decreased by \$6.2 million, to a net loss of \$7.0 million for the six months ended June 30, 2009 from net income of \$0.8 million for the comparable period in 2008 as a result of reasons described above, most notably from the impairment of goodwill.

## **Segment Results of Operations**

The following discussion provides a review of results for our two business segments: AZEK Building Products, which includes products such as AZEK and Celtec, as well as other branded highly engineered, metal and wood replacement products; and Scranton Products, which includes highly engineered fabricated products such as Comtec and Santana bathroom products and locker systems. The components of each segment are based on similarities in product line, production processes and methods of distribution and are considered reportable segments under SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*. Corporate overhead costs, which include corporate payroll costs and corporate related professional fees, are not allocated to

segments, and as such are discussed separately. The Company is currently reevaluating the management of its business and therefore there may be future changes in the Company's segment reporting.

***AZEK Building Products – Three Months Ended June 30, 2009 Compared With Three Months Ended June 30, 2008***

The following table summarizes certain financial information relating to the AZEK Building Products segment results that have been derived from the Company's consolidated financial statements:

| (Dollars in thousands)                       | Three Months              | Three Months              |
|--|---------------------------|---------------------------|
|  | Ended<br>June 30,<br>2009 | Ended<br>June 30,<br>2008 |
| Net sales                                    | \$ 37,491                 | \$ 45,413                 |
| Cost of sales                                | (25,973)                  | (35,985)                  |
| Gross margin                                 | 11,518                    | 9,428                     |
| Selling, general and administrative expenses | (7,510)                   | (6,680)                   |
| Segment operating income                     | \$ 4,008                  | \$ 2,748                  |

*Net Sales.* Net sales decreased by \$7.9 million or 17.4%, to \$37.5 million for the three months ended June 30, 2009 from \$45.4 million for the same period in 2008. Average selling price per pound for the three months ended June 30, 2009 was \$1.38 as compared to \$1.25 for the same period of 2008 primarily due to changes in product mix. We sold 27.2 million pounds of product during the three months ended June 30, 2009, which was a 24.9% decrease from the 36.2 million pounds sold during the comparable period in 2008. Declines in industrial and trim products were partially offset by growth in our decking line.

*Cost of Sales.* Cost of sales decreased by \$10.0 million, or 27.8%, to \$26.0 million for the three months ended June 30, 2009 from \$36.0 million for the same period of 2008. The decrease was primarily attributable to lower volumes as well as a decrease in average material costs for the three months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$2.1 million, or 22.2% to \$11.5 million for the three months ended June 30, 2009 from \$9.4 million for the same period in 2008. Gross margin as a percent of net sales was 30.7% for the three months ended June 30, 2009 compared to 20.8% for the same period in 2008. This increase was primarily attributable to decreased material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses increased by \$0.8 million, or 12.4% to \$7.5 million, or 14.7% of net sales for the three months ended June 30, 2009 from \$6.7 million, or 14.7% of net sales for the same period in 2008. The increase in selling, general and administrative expenses was primarily due to \$0.6 million related to marketing programs and \$0.3 million related to severance costs, partially offset by \$0.4 million received related to the settlement on a portion of escrowed purchase price related to the Composatron Acquisition.

*Operating Income.* Operating income increased by \$1.3 million, or 45.9%, to \$4.0 million for the three months ended June 30, 2009 from \$2.8 million in the comparable period of 2008 primarily due to decreased resin costs.

***AZEK Building Products –Six Months Ended June 30, 2009 Compared With Six Months Ended June 30, 2008***

The following table summarizes certain financial information relating to the AZEK Building Products segment results that have been derived from the Company's consolidated financial statements:

|  | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| (Dollars in thousands)                       |   |   |
| Net sales                                    | \$ 99,000                               | \$ 116,714                              |
| Cost of sales                                | (66,347)                                | (87,769)                                |
| Gross margin                                 | 32,653                                  | 28,945                                  |
| Selling, general and administrative expenses | (14,171)                                | (13,286)                                |
| Impairment of goodwill                       | (19,073)                                | —                                       |
| Segment operating (loss) income              | \$ (591)                                | \$ 15,659                               |

*Net Sales.* Net sales decreased by \$17.7 million or 15.2%, to \$99.0 million for the six months ended June 30, 2009 from \$116.7 million for the same period in 2008. Average selling price per pound for the six months ended June 30, 2009 was \$1.31 as compared to \$1.21 for the same period of 2008 primarily due to changes in product mix. We sold 75.8 million pounds of product during the six months ended June 30, 2009, which was a 21.4% decrease from the 96.5 million pounds sold during the comparable period in 2008, partially driven by lower purchases associated with the winter buy program. Housing starts were down 48.5% year over year, and continue to have a negative impact on the residential market, while the continued severe slowdown in the broader economy has impacted our industrial business.

*Cost of Sales.* Cost of sales decreased by \$21.5 million, or 24.4%, to \$66.3 million for the six months ended June 30, 2009 from \$87.8 million for the same period of 2008. The decrease was primarily attributable to lower volumes as well as a decrease in average material costs for the six months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$3.8 million, or 12.8% to \$32.7 million for the six months ended June 30, 2009 from \$28.9 million for the same period in 2008. Gross margin as a percent of net sales was 33.0% for the six months ended June 30, 2009 compared to 24.8% for the same period in 2008. This increase was primarily attributable to decreased material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses increased by \$0.9 million, or 6.7% to \$14.2 million, or 14.3% of net sales for the six months ended June 30, 2009 from \$13.3 million, or 11.4% of net sales for the same period in 2008. The increase in selling, general and administrative expenses was primarily due to \$0.9 million related to new marketing programs, \$0.3 million of severance and \$0.3 million related to the acquisition of Composatron. These increases were partially offset by \$0.4 million received related to the settlement on a portion of escrowed purchase price related to the Composatron Acquisition.

*Impairment of Goodwill.* Impairment of goodwill was \$19.1 million, or 19.3% of net sales, for the six months ended June 30, 2009 resulting from the finalization of our step 2 impairment analysis under SFAS No. 142 in the first quarter of 2009.

*Operating Income.* Operating income decreased by \$16.3 million, or 103.8% to a loss of \$0.6 million for the six months ended June 30, 2009 from income of \$15.7 million from the comparable period in 2008 primarily due to the impairment of goodwill.

***Scranton Products – Three Months Ended June 30, 2009 Compared With Three Months Ended June 30, 2008***

The following table summarizes certain financial information relating to the Scranton Products segment results that have been derived from its consolidated financial statements:

|  | Three Months<br>Ended<br>June 30,<br>2009 | Three Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| (Dollars in thousands)                       |   |   |
| Net sales                                    | \$ 24,867                                 | \$ 29,954                                 |
| Cost of sales                                | (14,162)                                  | (21,947)                                  |
| Gross margin                                 | 10,705                                    | 8,007                                     |
| Selling, general and administrative expenses | (3,174)                                   | (3,209)                                   |
| Loss on disposal of property                 | (126)                                     | —   |
| Segment operating income                     | \$ 7,405                                  | \$ 4,798                                  |

*Net Sales.* Net sales decreased by \$5.1 million or 17.0% to \$24.9 million for the three months ended June 30, 2009 from \$30.0 million for the same period in 2008. Overall, we sold 11.4 million pounds of product in the three months ended June 30, 2009, which is a decrease of 19.1% from the 14.1 million pounds sold during the comparable period in 2008. In the industrial market, we expect to see continued negative impact on sales volumes due to the economic slowdown. Average selling price per pound for the three months ended June 30, 2009 was \$2.18 compared to \$2.12 for the same period of 2008 due to changes in product mix.

*Cost of Sales.* Cost of sales decreased by \$7.7 million, or 35.5%, to \$14.2 million for the three months ended June 30, 2009 from \$21.9 million for the same period of 2008. The decrease was primarily attributable to a decrease in volumes as well as average material costs for the three months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$2.7 million, or 33.7% to \$10.7 million for the three months ended June 30, 2009 from \$8.0 million for the same period in 2008. Gross margin as a percent of net sales increased to 43.0% for the three months ended June 30, 2009 from 26.7% for the same period in 2008. This increase was primarily attributable to lower material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses remained flat at \$3.2 million, or 12.8% of net sales for the three months ended June 30, 2009 and \$3.2 million, or 10.7% of net sales for the same period in 2008. Lower commission expense of \$0.5 million was offset by increased sales force expenses as we transition to an internal sales force in our commercial business.

*Operating Income.* Operating income increased by \$2.6 million, or 54.3%, to \$7.4 million for the three months ended June 30, 2009 from \$4.8 million for the comparable period in 2008 due to decreased resin costs.

***Scranton Products –Six Months Ended June 30, 2009 Compared With Six Months Ended June 30, 2008***

The following table summarizes certain financial information relating to the Scranton Products segment results that have been derived from its consolidated financial statements:

|  | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|--|---|---|
| (Dollars in thousands)                       |   |   |
| Net sales                                    | \$ 44,774                               | \$ 52,826                               |
| Cost of sales                                | (27,232 )                               | (39,473)                                |
| Gross margin                                 | 17,542                                  | 13,353                                  |
| Selling, general and administrative expenses | (5,822 )                                | (6,099)                                 |
| Loss on disposal of property                 | (126 )                                  | —                                       |
| Impairment of goodwill                       | 4,665                                   | —                                       |
| Segment operating income                     | \$ 16,259                               | \$ 7,254                                |

*Net Sales.* Net sales decreased by \$8.0 million or 15.2% to \$44.8 million for the six months ended June 30, 2009 from \$52.8 million for the same period in 2008. Overall, we sold 21.0 million pounds of product in the six months ended June 30, 2009, which is a decrease of 16.8% from the 25.2 million pounds sold during the comparable period in 2008. In the industrial market, we expect to see continued negative impact on sales volumes due to the economic slowdown. Average selling price per pound for the six months ended June 30, 2009 was \$2.14 compared to \$2.10 for the same period of 2008 due to changes in product mix.

*Cost of Sales.* Cost of sales decreased by \$12.3 million, or 31.0%, to \$27.2 million for the six months ended June 30, 2009 from \$39.5 million for the same period of 2008. The decrease was primarily attributable to a decrease in volumes as well as average material costs for the six months ended June 30, 2009 compared to the same period in 2008.

*Gross Margin.* Gross margin increased by \$4.1 million, or 31.4% to \$17.5 million for the six months ended June 30, 2009 from \$13.4 million for the same period in 2008. Gross margin as a percent of net sales increased to 39.2% for the six months ended June 30, 2009 from 25.3% for the same period in 2008. This increase was primarily attributable to lower material costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses decreased by \$0.3 million, or 4.5% to \$5.8 million, or 13.0% of net sales for the six months ended June 30, 2009 from \$6.1 million, or 11.5% of net sales for the same period in 2008. The decrease in selling, general and administrative expenses was primarily due to a decrease in commission expense due to lower sales volumes offset by our transition to a direct sales force.

*Impairment of Goodwill.* The revision of the impairment of goodwill was \$4.7 million, or 10.4% of net sales for the six months ended June 30, 2009 resulting from the finalization of our step 2 impairment analysis under SFAS No. 142 in the first quarter of 2009.

*Operating Income.* Operating income increased by \$9.0 million, or 124.1%, to \$16.3 million for the six months ended June 30, 2009 from \$7.3 million for the comparable period in 2008 due to revision of impairment of goodwill and lower resin costs.

***Corporate Costs – Three Months Ended June 30, 2009 compared to the Three Months Ended June 30, 2008.***

The following table summarizes certain information relating to our corporate costs, which include corporate payroll costs, as well as corporate-related professional fees.

|                                     | Three Months<br>Ended<br>June 30,<br>2009 | Three Months<br>Ended<br>June 30,<br>2008 |
|-------------------------------------|---|---|
| (Dollars in thousands)              |   |   |
| Net sales                           | \$ —                                      | \$ —                                      |
| Cost of sales                       | —   | —   |
| Gross margin                        | —   | —   |
| General and administrative expenses | (3,403)                                   | (3,390)                                   |
| Segment operating loss              | \$ (3,403)                                | \$ (3,390)                                |

*General and Administrative Expenses.* Corporate general and administrative expenses remained flat at \$3.4 million for the three months ended June 30, 2009 and June 30, 2008.

***Corporate Costs –Six Months Ended June 30, 2009 compared to the Six Months Ended June 30, 2008.***

The following table summarizes certain information relating to our corporate costs, which include corporate payroll costs, as well as corporate-related professional fees.

|                                     | Six Months<br>Ended<br>June 30,<br>2009 | Six Months<br>Ended<br>June 30,<br>2008 |
|-------------------------------------|---|---|
| (Dollars in thousands)              |   |   |
| Net sales                           | \$ —                                    | \$ —                                    |
| Cost of sales                       | —                                       | —                                       |
| Gross margin                        | —                                       | —                                       |
| General and administrative expenses | (6,922)                                 | (6,257)                                 |
| Segment operating loss              | \$ (6,922)                              | \$ (6,257)                              |

*General and Administrative Expenses.* Corporate general and administrative expenses increased by \$0.7 million, or 10.6%, to \$6.9 million for the six months ended June 30, 2009 from \$6.2 million for the six months ended June 30, 2008. The increase in general and administrative expenses was primarily attributable to higher incentive compensation of \$0.5 million and approximately \$0.4 million of increased professional fees, such as accounting and legal costs.

**Liquidity and Capital Resources**

Our primary cash needs are working capital, capital expenditures and debt service. We have historically financed these cash requirements through internally-generated cash flow and debt financings. We also have a senior secured revolving credit facility which provides additional liquidity to support our growth. In addition, we may also issue additional equity and/or debt to finance acquisitions in the future.

Net cash provided by operating activities was \$14.7 million and \$18.3 million for the six months ended June 30, 2009 and 2008, respectively. The decrease in cash provided by operating activities in the 2009 period compared to the 2008 period was due to a larger increase in trade accounts receivable, partially offset by continued accounts payable management. The key indicators that we use to monitor our cash flow are accounts receivable days and inventory turnover days. Accounts receivable days were 43 at June 30, 2009 compared to 46 days at June 30, 2008. Our inventory turnover days were 54 at June 30, 2009 compared to 70 days at June 30, 2008.

Net cash used in investing activities was \$3.0 million and \$41.2 million for the six months ended June 30, 2009 and 2008, respectively. In the 2009 period, cash used in investing activities related to \$2.1 million in capital expenditures and \$0.9 million related to the Composatron Acquisition. In the 2008 period, cash used in investing activities of \$31.1 million related to the Composatron Acquisition which closed on February 29, 2008. Also, there was a \$9.6 million earn-out payment in the second quarter of 2008 to the former owners of Procell, related to the contingent purchase price on the Procell Acquisition. The remaining cash used in investing activities related to \$2.3 million in capital expenditures and \$1.9 million in proceeds from the sale of equipment. We estimate that capital expenditures for 2009 will be \$8.0 million to \$13.0 million.

Net cash (used in) provided by financing activities was (\$5.8) million and \$27.1 million for the six months ended June 30, 2009 and 2008, respectively. In the first half of 2009, we paid \$1.1 million in long-term obligations. In the second quarter of 2009, we paid \$5.0 million on our credit facility. On February 29, 2008, we received proceeds of \$24.3 million related to the Term Loan Agreement (defined below) in order to finance a portion of the Composatron Acquisition. We also borrowed \$15.0 million under the Revolving Credit Facility (defined below) during the first quarter of 2008, and paid down \$10.0 million in the second quarter of 2008.

***Floating Rate Notes and Fixed Rate Notes.*** CPG had approximately \$128.0 million aggregate principal amount of Senior Unsecured Floating Rate Notes due 2012 (the “Floating Rate Notes”) and \$150.0 million aggregate principal amount of 10½% Senior Unsecured Notes due 2013 (the “Fixed Rate Notes,” and collectively with the Floating Rate Notes, the “Notes”) outstanding at June 30, 2009. The Notes have been guaranteed by the Company and all of the domestic subsidiaries of CPG. The indenture governing the Notes, which is material to our company, contains a number of covenants that, among other things, restrict CPG’s ability, and the ability of any subsidiary guarantors, subject to certain exceptions, to sell assets, incur additional debt, repay other debt, pay dividends and distributions on CPG’s capital stock or repurchase CPG’s capital stock, create liens on assets, make investments, loans or advances, make certain acquisitions, engage in mergers or consolidations and engage in certain transactions with affiliates.

### ***Credit Agreements.***

#### ***Senior Secured Revolving Credit Facility***

On February 13, 2008, we and our subsidiaries, including AZEK Building Products Inc. (“AZEK”), Procell Decking Inc (“Procell”) and Scranton Products Inc. (“Scranton”; AZEK and Procell on one hand and Scranton on the other hand each a “group”) entered into a new senior secured revolving credit facility with Wachovia Bank, National Association, as administrative agent, General Electric Capital Corporation, as syndication agent and the lenders from time to time party thereto (the “Revolving Credit Facility”). AZEK, Procell and Scranton are the borrowers under the Revolving Credit Facility. On February 13, 2008, concurrently with the execution of the Revolving Credit Facility, we terminated our then outstanding senior secured revolving credit facility. On February 13, 2008, we repaid the outstanding principal amount of approximately \$15.0 million under our prior facility with an approximately \$15.0 million draw under the Revolving Credit Facility.

The Revolving Credit Facility provides for an aggregate maximum credit of \$65.0 million. The borrowing capacity available to each group is limited by a borrowing base. For each group, the borrowing base is limited to a percentage of eligible accounts and inventory, less reserves that may be established by the administrative agent in the exercise of its reasonable business judgment. The Revolving Credit Facility provides for interest on outstanding principal thereunder at a fluctuating rate, at our option, at (i) the base rate (prime rate) plus a spread of up to 0.5%, or (ii) adjusted LIBOR plus a spread of 1.5% to 2.25% or (iii) a combination thereof.

The obligations under the Revolving Credit Facility are secured by substantially all of our present and future assets including equity interests of our domestic subsidiaries and 65% of the equity interests of our first-tier foreign subsidiaries, but excluding real property. The obligations under the Revolving Credit Facility are guaranteed by us and our wholly owned domestic subsidiaries.



The Revolving Credit Facility matures on the earliest of (i) February 13, 2013, (ii) the date which precedes the maturity date of the term loans under the Term Loan Agreement by three months to the extent that obligations thereunder are still outstanding, unless there is excess availability of at least \$10.0 million, (iii) 6 months prior to the maturity of the Senior Floating Rate Notes to the extent that obligations thereunder are still outstanding and (iv) 6 months prior to the maturity of the Senior Fixed Rate Notes to the extent that obligations thereunder are still outstanding.

The Revolving Credit Facility contains negative covenants that, subject to certain exceptions and limitations, restrict our ability and the ability of our subsidiaries to, among other things: incur additional indebtedness or issue guarantees; grant liens; make fundamental changes in our business, corporate structure or capital structure, including entering into mergers, acquisitions and other business combinations; make loans and investments; enter into sale and leaseback transactions; enter into transactions with affiliates; modify or waive certain material agreements in a manner that is adverse in any material respect to the lenders; or prepay or repurchase indebtedness. The covenants under the Revolving Credit Facility also include a financial covenant that requires us to maintain, when our average excess availability falls below \$7.5 million, a minimum fixed charge coverage ratio (generally defined as the ratio of (a) amount of (i) our adjusted EBITDA for the 12-month period ended prior to the relevant month end, less (ii) capital expenditures made during such period, less (iii) cash taxes paid during such period, and less (iv) cash dividend and equity redemption payments to (b) the sum of all cash interest expense and certain regularly scheduled prepayments of debt made during such period) equal to at least 1.0 to 1.0, for each month until such time as our average excess availability over 90 days or 180 days (as applicable) exceeds \$7.5 million. See “—Covenant Ratios in Indenture and Credit Agreements” below.

#### *Prior Senior Secured Revolving Credit Facility*

CPG’s prior senior secured revolving credit facility provided availability of up to \$40.0 million. However, the amount of borrowing capacity available was limited to an amount equal to the sum of (a) 85% of our accounts receivable and (b) 60% of our inventory. The borrowings under the senior secured revolving credit facility were available until its maturity in 2011 to fund our ongoing working capital requirements, capital expenditures and other general corporate needs. Indebtedness under the senior secured revolving credit facility was secured by substantially all of CPG’s present and future assets. In addition, the senior secured credit facility was guaranteed by us and all of CPG’s domestic subsidiaries, including Scranton Products Inc. and AZEK Building Products Inc.

Our prior senior secured revolving credit facility imposed certain restrictions on the Company, CPG and the subsidiary guarantors, including restrictions on the ability to incur additional indebtedness or issue guarantees, grant liens, make fundamental changes in our business, corporate structure or capital structure, including, among other things, entering into mergers, acquisitions and other business combinations, make loans and investments, enter into transactions with affiliates, modify or waive material agreements in a manner that is adverse in any material respect to the lenders, or prepay or repurchase subordinated indebtedness. In addition, our prior senior secured revolving credit facility included a material financial covenant that required CPG to maintain at all times a maximum total senior secured leverage ratio less than or equal to 1.5 to 1.0.

On February 13, 2008, the Company terminated its senior secured revolving credit facility and entered into a new senior secured revolving credit agreement that permits borrowings of up to \$65.0 million. On February 29, 2008, the Company also entered into a \$25.0 million term loan and security agreement. For further details regarding these transactions, see “—Senior Secured Revolving Credit Facility” above and “—Term Loan” below.

#### *Term Loan*

On February 29, 2008, we and our subsidiaries, including AZEK, Procell and Scranton, entered into a senior secured term loan agreement, with Wachovia Bank, National Association, as administrative agent and the lenders from time to time party thereto (the “Term Loan Agreement”). CPG, AZEK, Procell and Scranton are the borrowers under the Term Loan Agreement. The Term Loan Agreement provides for a term loan of \$25.0 million, which has been drawn in order to fund a part of the financing for the Composatron Acquisition. The Term Loan Agreement provides for interest on outstanding principal thereunder at a fluctuating rate, at our option, at (i) the

base rate (prime rate) plus a spread of 4.0% or (ii) adjusted LIBOR plus a spread of 5.0%, subject to a LIBOR floor of 3.25%, or (iii) a combination thereof.

The obligations under the Term Loan Agreement are secured by substantially all of our present and future assets, including equity interests of our domestic subsidiaries and 65% of the equity interests of our first-tier foreign subsidiaries and our real property and fixtures related thereto. The obligations under the Term Loan Agreement are guaranteed by us and our wholly owned domestic subsidiaries.

The Term Loan Agreement requires mandatory prepayments of the term loans thereunder from certain debt and equity issuances, asset dispositions (subject to certain reinvestment rights), excess cash flow and extraordinary receipts. The borrowers are required to repay the outstanding principal under the Term Loan Agreement in quarterly installments of \$62,500 from March 31, 2008 through December 31, 2010, with the remaining outstanding principal balance under the Term Loan Agreement due on the maturity date, no later than February 28, 2011.

The Term Loan Agreement contains negative covenants that, subject to certain exceptions and limitations, limit our ability and the ability of our subsidiaries to, among other things: incur additional indebtedness or issue guarantees; grant liens; make fundamental changes in our business, corporate structure or capital structure, including, among other things, entering into mergers, acquisitions and other business combinations; make loans and investments; enter into sale and leaseback transactions; enter into transactions with affiliates; modify or waive material agreements in a manner that is adverse in any material respect to the lenders; or prepay or repurchase subordinated indebtedness. The covenants under the Term Loan Agreement also include a financial covenant that requires us to maintain, measured quarterly, a maximum total senior secured leverage ratio less than or equal to 2.5 to 1.0. See “—Covenant Ratios in Indenture and Credit Agreements” below.

***Change in Control Provisions in Indebtedness.*** The occurrence of certain kinds of change of control events would constitute an event of default under the Company’s credit agreements, and would also trigger a requirement under the indenture governing the Notes to offer to repurchase all then outstanding Notes at 101% of the principal amount thereof plus accrued and unpaid interest, if any, to the date of repurchase, unless all Notes have been previously called for redemption. A default under the Company’s credit agreements would result in a default under the indenture governing the Notes if the lenders accelerate the debt under the Company’s credit agreements. In addition, the Company’s failure to purchase tendered Notes would constitute an event of default under the indenture governing the notes, which in turn, would constitute a default under the Company’s credit agreements. Moreover, the Company’s credit agreements restrict the Company’s ability to repurchase the Notes, including following a change of control event. As a result, following a change of control event, the Company would not be able to repurchase Notes unless the Company first repaid all indebtedness outstanding under the Company’s credit agreements and any of the Company’s other indebtedness that contains similar provisions, or obtain a waiver from the holders of such indebtedness to permit the Company to repurchase the Notes. We may be unable to repay all of that indebtedness or obtain a waiver of that type. Any requirement to offer to repurchase outstanding Notes may therefore require the Company to refinance the Company’s other outstanding debt, which the Company may not be able to do on commercially reasonable terms, if at all.

***Covenant Ratios in Indenture and Credit Agreements.*** Our new Term Loan Agreement includes a financial covenant that requires us to maintain, measured quarterly, a maximum total senior secured leverage ratio less than or equal to 2.5 to 1.0 (referred to in the Term Loan Agreement as the “Senior Secured Leverage Ratio”). The Senior Secured Leverage Ratio, for the twelve-month period ending on the last day of any fiscal quarter, is defined in the Term Loan Agreement as the ratio of (a) senior secured indebtedness (defined as Term Loan, Revolving Credit Facility, letter of credit and capital leases) on the last day of such period to (b) “Consolidated EBITDA,” or earnings before interest, taxes, depreciation and amortization for such twelve-month period, which we refer to herein as “Adjusted EBITDA,” in each case calculated on a pro forma basis as provided below. Non-compliance with this financial covenant will result in an event of default under our Term Loan Agreement and, under certain circumstances, a requirement to immediately repay all amounts outstanding under the Term Loan Agreement and will trigger a cross-default under our Revolving Credit Facility and the indenture governing the Notes and could trigger a cross-default under other indebtedness we may incur in the future.

In addition, the indenture governing the Notes includes a material covenant limiting the amount of indebtedness that the Company, CPG and its subsidiaries may incur. Under the indenture, CPG and the subsidiary guarantors are permitted to incur indebtedness only if the ratio of Adjusted EBITDA (referred to in the indenture as “Consolidated EBITDA”) for the four most recent full fiscal quarters to certain fixed charges for such period, calculated on a pro forma basis is greater than 2.0 to 1.0 (referred to in the indenture as the “Consolidated Fixed Charge Coverage Ratio”) or, if the ratio is less, only if the indebtedness falls into specified debt baskets, including, for example, a credit agreement debt basket, an existing debt basket, a capital lease and purchase money debt basket, an intercompany debt basket, a permitted guarantee debt basket, a hedging debt basket, a letter of credit basket, an acquired debt basket and a general debt basket. The acquired debt basket permits CPG or any of its restricted subsidiaries to incur debt to finance an acquisition so long as the Consolidated Fixed Charge Coverage Ratio would be equal to or greater than immediately prior to such acquisition. CPG utilized this debt basket to finance the Santana Acquisition and the Procell Acquisition. Non-compliance with this covenant could result in an event of default under the indenture and, under certain circumstances, a requirement to immediately repay all amounts outstanding under the Notes and could trigger a cross-default under our credit agreements or other indebtedness we may incur in the future.

Our new Revolving Credit Agreement includes a financial covenant that requires us to maintain, when our average excess availability falls below \$7.5 million, a minimum fixed charge coverage ratio (generally defined as the ratio of (a) amount of (i) our Adjusted EBITDA for the 12-month period ended prior to the relevant month end, less (ii) capital expenditures made during such period, and less (iii) cash taxes paid during such period, and less (iv) cash dividend and equity redemption payments to (b) the sum of all cash interest expense and certain regularly scheduled prepayments of debt made during such period) equal to at least 1.0 to 1.0, for each month until such time as our average excess availability over 90 days or 180 days (as applicable) exceeds \$7.5 million. At June 30, 2009, the Company had an available borrowing base of \$34.6 million.

Adjusted EBITDA is calculated similarly under our Term Loan Agreement and the indenture governing the Notes by adding consolidated net income, income taxes, interest expense, depreciation and amortization and other non-cash expenses, income or loss attributable to discontinued operations and amounts payable pursuant to the management agreement with AEA Investors. In addition, consolidated net income is adjusted to exclude, among other items: after-tax gains or losses from asset sales; unrealized gains or losses arising from hedging agreements or derivative instruments; any after-tax extraordinary or nonrecurring gains or losses and any unusual or nonrecurring charges (including severance, relocation costs and one-time compensation charges or restructuring charges or reserves related to the closure of facilities), including any expenses, gains or losses incurred in connection with any issuance of debt or equity; any non-cash compensation charges arising from the grant or issuance of equity instruments; fees, costs and expenses in connection with any acquisition including, without limitation, amortization of debt issuance costs, debt discount or premium and other financing fees and expenses directly relating thereto and write-offs of any debt issuance costs relating to indebtedness being retired or repaid in connection with such acquisition, as well as bonus payments paid to employees in connection with such acquisition; any amortization of premiums, fees, or expenses incurred in connection with or any acquisition, or any non-cash write-ups and non-cash charges relating to inventory, fixed assets, intangibles or goodwill, as permitted by Accounting Principles Board Opinions Nos. 16 and 17, respectively; any non-cash impact attributable to the application of purchase method of accounting in accordance with GAAP; the cumulative effect of a change in accounting principles; and any impairment charge or asset write-off pursuant to SFAS No. 142 and No. 144 and the amortization of intangibles arising pursuant to SFAS No. 141.

In calculating the ratios, our Adjusted EBITDA, senior secured indebtedness and fixed charges, as the case may be, are each computed by giving pro forma effect to, among other items, acquisitions and dispositions that occurred during the last twelve month period for which financial statements have been provided as specified in our relevant debt instruments or later, including certain cost savings and synergies, if any, expected to be obtained in the succeeding six months.

The following table sets forth the Senior Secured Leverage Ratio pursuant to our Term Loan Agreement, as well as the amount of senior secured indebtedness and Adjusted EBITDA, on a pro forma basis as defined by our Term Loan Agreement:

| <b>(Dollars in thousands)</b> | <b>Covenant Amount</b> | <b>Twelve Months<br/>Ended<br/>June 30,<br/>2009</b> |
|-------------------------------|------------------------|--|
| Senior Secured Leverage Ratio | Maximum of 2.5x        | 0.60x  |
| Senior secured indebtedness   |                        | \$ 31,719  |
| Adjusted EBITDA               |                        | \$ 53,210  |

The following table provides the calculation of Adjusted EBITDA, pursuant to the covenants described above in our new credit agreements and indenture, for the twelve month period ended June 30, 2009:

| <b>(Dollars in thousands)</b>                | <b>Year Ended<br/>December 31,<br/>2008</b> | <b>Add:<br/>Six<br/>Months<br/>Ended<br/>June 30,<br/>2009</b> | <b>Less:<br/>Six<br/>Months<br/>Ended<br/>June 30,<br/>2008</b> | <b>Twelve Months<br/>Ended<br/>June 30,<br/>2009</b> |
|--|---|--|---|--|
| Net loss (a)                                 | \$ (48,354)                                 | \$ (6,963)   | \$ (811)  | \$ (54,506)  |
| Interest expense, net (a)                    | 34,905                                      | 16,086   | 18,079  | 32,912   |
| Income tax benefit                           | (7,095)                                     | (274)  | (563)   | (6,806)  |
| Depreciation and amortization                | 21,491                                      | 10,665   | 9,989   | 22,167   |
| EBITDA                                       | 947   | 19,514   | 26,694  | (6,233)  |
| Impairment of goodwill and other intangibles | 40,000                                      | 14,408   | —   | 54,408   |
| SFAS 141 inventory adjustment                | 1,505                                       | —  | —   | 1,505  |
| Relocation and hiring costs                  | 802   | 73   | 310   | 565  |
| Management fee and expenses (b)              | 1,855                                       | 891  | 1,068   | 1,678  |
| Severance costs(c)                           | 171   | 337  | 125   | 383  |
| Settlement charges (d)                       | 26  | —  | 26  | —  |
| Non-cash compensation charge                 | 118   | 35   | 59  | 94   |
| Composatron non-recurring charges (e)        | 606   | —  | 150   | 456  |
| Disposal of fixed assets                     | —   | 126  | —   | 126  |
| Registration expenses related to Notes (f)   | 309   | 111  | 192   | 228  |
| Adjusted EBITDA                              | \$ 46,339                                   | \$ 35,495  | \$ 28,624   | \$ 53,210  |

- (a) Net loss and interest expense each includes the amortization of approximately \$1.2 million of deferred financing costs classified as interest expense for the six months ended June 30, 2009.
- (b) Represents the elimination of the AEA Investors management fee and expenses that were charged during the period presented.
- (c) Represents severance costs attributable to individuals whose positions had not been replaced.
- (d) Represents the \$26 thousand settlement related to the closing costs of the sale of the Winfield Avenue facility.

(e) Represents charges related to integration costs from the Composatron Acquisition, which we acquired on February 29, 2008.

(f) Represents charges related to our registration statement for the Notes.

While the determination of appropriate adjustments in the calculation of Adjusted EBITDA is subject to interpretation under our relevant debt agreements, management believes the adjustments described above are in accordance with the covenants thereunder, as discussed above. Adjusted EBITDA should not be considered in isolation or construed as an alternative to our net income or other measures as determined in accordance with GAAP and should be utilized in understanding our ability to comply with our debt instruments. Adjusted EBITDA should be used to analyze our ability to comply with our covenants. In addition, other companies in our industry or across different industries may calculate Adjusted EBITDA differently than we do, limiting its usefulness as a comparative measure.

***Long-term Liquidity.*** At June 30, 2009, we had the availability of approximately \$34,632,000 under our Revolving Credit Facility. We anticipate that the funds generated by our operations, as well as funds available under our Revolving Credit Facility, will be sufficient to meet working capital requirements and to finance capital expenditures over the next several years. There can be no assurance, however, that our business will generate sufficient cash flow from operations, that anticipated net sales growth and operating improvements will be realized or that future borrowings will be available under our Revolving Credit Facility in an amount sufficient to enable us to service our indebtedness or to fund our other liquidity needs. Our ability to meet our debt service obligations and other capital requirements, including capital expenditures and acquisitions, will depend upon our future performance and our ability to stay in compliance with our financial covenants, which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond our control. We may also need to obtain additional funds to finance acquisitions, which may be in the form of additional debt or equity. Some other risks that could materially adversely affect our ability to meet our debt service obligations include, but are not limited to, risks related to increases in the cost and lack of availability of resin and our ability to pass through costs or price increases to cover such costs on a timely basis, our ability to protect our intellectual property, rising interest rates, a decline in gross domestic product levels, weakening of the residential, commercial and institutional construction markets, the loss of key personnel, our ability to continue to invest in equipment, and a decline in relations with our key distributors and dealers. The capital and credit markets are currently experiencing severe volatility and disruption. Although we believe we have sufficient liquidity under our Revolving Credit Facility, as discussed above, under extreme market conditions there can be no assurance that such funds would be available or sufficient, and in such a case, we may not be able to successfully obtain additional financing on favorable terms, or at all.

## Contractual Obligations

The following table summarizes our contractual cash obligations as of June 30, 2009. This table does not include information on our recurring purchases of materials for use in production, as our raw materials purchase contracts do not require fixed or minimum quantities. This table also excludes payments relating to income tax due to the fact that, at this time, we cannot determine either the timing or the amounts of payments for all periods beyond June 30, 2009 for certain of these liabilities.

| (Dollars in thousands)              | Total             | Due in<br>Less than 1<br>Year | Due in<br>1-3 years | Due in<br>3-5 years | Due after<br>5 years |
|-------------------------------------|-------------------|-------------------------------|---------------------|---------------------|----------------------|
| Long term debt                      | \$ 302,625        | \$ 250                        | \$ 24,375           | \$ 278,000          | \$ —                 |
| Interest on Notes and Term Loan (a) | 82,250            | 653                           | 52,937              | 28,660              | —                    |
| Raw materials in transit            | 633               | 633                           | —                   | —                   | —                    |
| Capital lease obligations           | 13,486            | 1,388                         | 4,355               | 1,509               | 6,234                |
| Operating lease obligations         | 7,768             | 1,010                         | 3,443               | 1,798               | 1,517                |
| Separation payout                   | 231               | 231                           | —                   | —                   | —                    |
| Total (b)                           | <u>\$ 406,993</u> | <u>\$ 4,165</u>               | <u>\$ 85,110</u>    | <u>\$ 309,967</u>   | <u>\$ 7,751</u>      |

- (a) The interest rates used in the calculation of our interest payments were 10.5% related to our Fixed Notes, 7.87% related to our Floating Rate Notes and 5.31% related to our Term Loan.
- (b) As of July 23, 2009, our Revolving Credit Facility had a balance of \$0 million outstanding and a letter of credit of \$1.4 million held against it. Availability under the Revolving Credit Facility was approximately \$34.6 million.

## Off-Balance Sheet Arrangements

None.

## Seasonality

Our sales have historically been moderately seasonal and have been strongest in the first and third quarters of the calendar year. We typically experience increased sales of AZEK products in the first quarter of the year as a result of our “early buy” sales program, which encourages dealers to stock AZEK products through the use of incentive discounts. We have generally experienced decreased sales in the fourth quarter due to adverse weather conditions in certain markets during the winter season. In addition, we have experienced increased sales of our bathroom partition products during the summer months during which schools are typically closed and therefore are more likely to undergo remodeling activities.

## Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (“FASB”) issued SFAS 157, *Fair Value Measurement* (“SFAS 157”). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007 for financial assets and liabilities, and certain non-financial assets and liabilities beginning after November 15, 2008, and interim periods within those fiscal years. The Company adopted the deferred provisions associated with Financial Statement Position (“FSP”) 157-2 effective January 1, 2009. The adoption of SFAS 157 and FSP 157-2 did not have a material impact on the Company’s consolidated financial statements.

In April 2008, the FASB issued Staff Position FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets* (“FSP FAS 142-3”), effective for fiscal years beginning after December 15, 2008. FSP FAS 142-

3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142, *Goodwill and Other Intangible Assets*. The adoption of this staff position effective January 1, 2009, did not have a material effect on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*. FAS 141R provides revised guidance for recognizing and measuring assets acquired and liabilities assumed in a business combination. In addition, SFAS 141(R) requires entities to recognize changes in unrecognized tax benefits acquired in a business combination in income tax expense rather than in goodwill. FAS 141R will be applied prospectively to business combinations with acquisition dates on or after January 1, 2009.

In April 2009, the FASB issued FSP SFAS 141(R)-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies*. FSP SFAS 141(R)-1 amends and clarifies SFAS 141(R) to address application issues associated with initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. FSP SFAS 141(R)-1 is effective for the first annual reporting period beginning on or after December 15, 2008. The adoption of FSP SFAS 141(R)-1 had no impact on the Company's consolidated financial statements.

In April 2009, the FASB issued Staff Position FSP FAS 107-1 and APB 28-1, *Disclosures about Fair Value of Financial Instruments* ("FSP FAS 107-1 and APB 28-1"). FSP FAS 107-1 and APB 28-1 require disclosures about fair value of financial instruments for interim reporting periods as well as in annual financial statements. FSP FAS 107-1 and APB 28-1 are effective for interim periods ending after June 15, 2009. The adoption of FSP FAS 107-1 and APB 28-1, effective with the quarter ended June 30, 2009, did not have a material impact on the Company's consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ("SFAS No. 165"), which establishes the requirements for evaluating, recording and disclosing events or transactions occurring after the balance sheet date in an entity's financial statements. SFAS No. 165 is effective for interim and annual financial periods ending after June 15, 2009. The implementation of this standard, effective with the quarter ended June 30, 2009, did not have a material impact on our consolidated financial statements.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162* ("SFAS No. 168"). SFAS No. 168 stipulates the FASB Accounting Standards Codification is the source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with GAAP. SFAS No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The implementation of this standard will have no impact on our consolidated financial position, results of operations or cash flows, but will change how we reference various elements of GAAP when preparing financial statement disclosures..

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

#### ***Interest Rate Risk***

We are subject to interest rate market risk in connection with our long-term debt. Our principal interest rate exposure relates to the Floating Rate Notes, the Term Loan and any outstanding amounts under our Revolving Credit Facility. In addition, the market value of the Fixed Rate Notes will fluctuate with interest rates.

Our outstanding Floating Rate Notes bear interest at variable rates based on LIBOR. Each quarter point increase or decrease in the interest rate would change our interest expense by approximately \$0.3 million per year. Our Revolving Credit Facility provides for borrowings of up to \$65.0 million, which also bear interest at variable rates. Assuming the Revolving Credit Facility is fully drawn, each quarter point increase or decrease in the applicable interest rate would change our interest expense by approximately \$0.2 million per year. In the future, we

may enter into interest rate swaps, involving the exchange of floating for fixed rate interest payments, to reduce interest rate volatility. Our Term Loan bears interest at a fluctuating rate, and each quarter point increase or decrease in the interest rate would change our interest expense by approximately \$0.1 million per year.

### ***Inflation***

Our cost of sales is subject to inflationary pressures and price fluctuations of the raw materials we use, particularly, the cost of petrochemical resin. Historically, we have generally been able over time to recover the effects of inflation and price fluctuations through sales price increases and production efficiencies associated with technological enhancements and volume growth; however, we cannot reasonably estimate our ability to successfully recover any price increases.

### ***Raw Material; Commodity Price Risk***

We rely upon the supply of certain raw materials and commodities in our production processes; however, we do not typically enter into fixed price contracts with our suppliers. The primary raw materials we use in the manufacturing of our products are various dry petrochemical resins, primarily PVC, HDPE and PP. The exposures associated with these costs are primarily managed through terms of the sales and by maintaining relationships with multiple vendors. Prices are negotiated on a continuous basis, and we do not typically buy forward beyond six months and we have not entered into hedges with respect to our raw material costs.

Dry petrochemical resin prices may continue to fluctuate as a result of changes in natural gas and crude oil prices, other precursor raw materials for the products and underlying demand for these products. The instability in the world market for petroleum and the North American natural gas markets could materially adversely affect the prices and general availability of raw materials. Over the past several years we have at times experienced rapidly increasing resin prices primarily due to the increased cost of oil and natural gas. Due to the uncertainty of oil and natural gas prices, we cannot reasonably estimate our ability to successfully recover any cost increases. Even if we are able to pass these cost increases on to our customers, we may not be able to do so on a timely basis, our gross margins could decline and we may not be able to implement other price increases for our products. To the extent that increases in the cost of resins cannot be passed on to our customers, or the duration of time lags associated with a pass through becomes significant, such increases may have a material adverse effect on our profitability and financial condition. Moreover, we do not reprice any existing orders. Also, increases in resin prices could negatively impact our competitive position as compared to wood and metal products that are not affected by changes in resin prices.

Our raw material supplies are subject to not only price fluctuations but also other market disturbances including supply shortages and natural disasters. In the event of an industry-wide general shortage of resins, or a shortage or discontinuation of certain types of resins purchased from one or more of our suppliers, we may not be able to arrange for alternative sources of resin. In the past, we have been able to maintain necessary raw material supplies, but any such shortages may materially negatively impact our production process as well as our competitive position versus companies that are able to better or more cheaply source resin.

## **Item 4T. Controls and Procedures.**

### **Evaluation of Controls and Procedures**

We have carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13(a)-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon our evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of June 30, 2009 the disclosure controls and procedures were not effective because a material weakness in our internal control over financial reporting that was identified during the quarter ended December 31, 2008 has not yet been fully remediated.



We determined that we had a material weakness in our internal control over financial reporting during the quarter ended December 31, 2008 because we failed to maintain effective controls over the accounting for income taxes. This material weakness resulted in differences in the Company's income tax accounts, and resulted in more than a remote likelihood that a misstatement of the Company's annual or interim financial statements would not be prevented or detected. The misstatements in the income tax accounts were corrected prior to the issuance of the Company's financial statements included in this Quarterly Report on Form 10-Q and the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

The Company is in the process of correcting the material weakness by implementing additional monitoring and oversight controls over the income tax process and improving the process documentation for income taxes to ensure compliance with GAAP. The Company will also institute a training program, which will include attendance at various seminars on accounting for income taxes conducted by recognized tax experts. As of the quarter ended June 30, 2009, this material weakness has not been fully remediated.

### **Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal controls over financial reporting that occurred during the quarter ended June 30, 2009 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting. We intend in the future to continue to refine our internal controls on an ongoing basis as necessary.

## **PART II – OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

From time to time, we are subject to litigation in the ordinary course of business. Currently, there are no claims or proceedings against us that we believe would be expected to have a material adverse effect on our business or financial condition, results of operations or cash flows.

### **Item 1A. Risk Factors.**

For the six months ended June 30, 2009, there were no material changes from the risk factors discussed in the Company's 10-K for the year ended December 31, 2008. You should carefully consider these risk factors as well as the other information contained in this report, including our condensed consolidated financial statements and related notes.

### **Item 6. Exhibits.**

| <b>Exhibit<br/>Number</b> | <b>Description</b>   |
|---------------------------|--|
| 10.1                      | Separation Agreement and Release, dated as of April 15, 2009, by and among Ralph Bruno, CPG International I Inc., AZEK Building Products Inc. and CPG International Holdings LP (filed as Exhibit 10.24 to Post-Effective Amendment No. 3 to the Registration Statement on Form S-1 filed on April 27, 2009 and incorporated herein by reference). |
| 31.1*                     | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer  |
| 31.2*                     | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer  |
| 32.1*                     | Section 1350 Certification of Chief Executive Officer  |
| 32.2 *                    | Section 1350 Certification of Chief Financial Officer  |

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\* Filed herewith.

Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CPG International Inc.**

Date: August 14, 2009

By: /s/ SCOTT HARRISON

Scott Harrison  
Executive Vice President,  
Chief Financial Officer and Treasurer

**Exhibit Number****Description**

- |        |  |
|--------|--|
| 10.1   | Separation Agreement and Release, dated as of April 15, 2009, by and among Ralph Bruno, CPG International I Inc., AZEK Building Products Inc. and CPG International Holdings LP (filed as Exhibit 10.24 to Post-effective Amendment No. 3 to the Registration Statement on Form S-1 filed on April 27, 2009 and incorporated herein by reference). |
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| 31.2*  | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer  |
| 32.1*  | Section 1350 Certification of Chief Executive Officer  |
| 32.2 * | Section 1350 Certification of Chief Financial Officer  |

**CERTIFICATION**

I, Eric K. Jungbluth, certify that:

1. I have reviewed this report on Form 10-Q for the quarter ended June 30, 2009 of CPG International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2009

By: /s/ ERIC K. JUNGBLUTH  
Eric K. Jungbluth  
President and Chief Executive Officer

## CERTIFICATION

I, Scott Harrison, certify that:

1. I have reviewed this report on Form 10-Q for the quarter ended June 30, 2009 of CPG International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2009

By: /s/ SCOTT HARRISON

Scott Harrison

Executive Vice President, Chief Financial Officer and Treasurer

**CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the report of CPG International Inc. (the “Company”) on Form 10-Q for the quarter ended June 30, 2009, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Eric K. Jungbluth, the Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 14, 2009

By: /s/ ERIC K. JUNGBLUTH

Eric K. Jungbluth

President and Chief Executive Officer

**CERTIFICATION OF THE CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the report of CPG International Inc. (the “Company”) on Form 10-Q for the quarter ended June 30, 2009, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Scott Harrison, the Executive Vice President, Chief Financial Officer and Treasurer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 14, 2009

By: /s/ SCOTT HARRISON

Scott Harrison  
Executive Vice President,  
Chief Financial Officer and Treasurer