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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER
8- 53573

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2016 AND ENDING 12/31/2016  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

**Marwood Group, LLC**

OFFICIAL USE ONLY

FIRM I.D.  
NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**733 Third Avenue, 11<sup>th</sup> Floor**

(No. and Street)

**New York**

**NY**

**10017**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**John T. Moore**

**212-532-3651**

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**KWM CPAs LLP**

(Name - if individual, state last, first, middle name)

**125 Jericho Turnpike, Suite 300**

**Jericho**

**NY**

**11753-1024**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

Potential persons who are to respond to the  
collection of information contained in this form  
are not required to respond unless the form  
displays a currently valid OMB control number.

## OATH OR AFFIRMATION


I, John T. Moore, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Marwood Group, LLC, as of December 31, 20 16, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

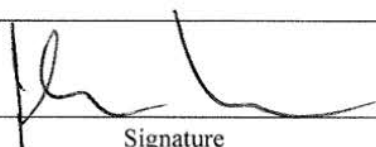
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Notary Public

  
Signature  
  
CEO  
Title

This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- ☐ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☐ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

*\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).*

**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**FINANCIAL STATEMENTS AND  
SUPPLEMENTARY INFORMATION**  
**(Confidential Per Rule 17a-5(e)(3))**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**CONTENTS**

---

<b>Report of Independent Registered Public Accounting Firm.....</b>	<b>1</b>
---	----------

**Financial Statements**

Statement of Financial Condition.....	2
---------------------------------------	---

<b>Notes to Financial Statements.....</b>	<b>3-7</b>
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**Report of Independent Registered Public Accounting Firm**

To the Member of  
**Marwood Group LLC**

We have audited the accompanying statement of financial condition of Marwood Group LLC (a wholly owned subsidiary of Marwood Group & Co. USA LLC) (a New York Limited Liability Company) as of December 31, 2016, that is filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements. Marwood Group LLC's management is responsible for this financial statement. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial position. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial position presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial condition of Marwood Group LLC as of December 31, 2016 in conformity with accounting principles generally accepted in the United States of America.

*KWM CPAs LLP*

Jericho, NY  
February 27, 2017

**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**STATEMENT OF FINANCIAL CONDITION**

**DECEMBER 31, 2016**

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**Assets**

Cash	\$ 128,407
Accounts receivable - less allowance for doubtful accounts of \$30,000	<u>64,709</u>

<b>Total Assets</b>	<b><u>\$ 193,116</u></b>
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**Liabilities and Member's Equity**

**Liabilities**

Accrued expenses and other liabilities	\$ 5,657
Due to affiliates	<u>34,541</u>

<b>Total Liabilities</b>	<b>\$ 40,198</b>
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<b>Member's Equity</b>	<b><u>152,918</u></b>
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<b>Total Liabilities and Member's Equity</b>	<b><u>\$ 193,116</u></b>
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*The accompanying notes are an integral part of these financial statements.*



**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

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**Note 1 - Organization and Description of Business**

Marwood Group LLC (the "Company"), a wholly-owned subsidiary of Marwood Group & Co. USA LLC (the "Parent"), was formed under the laws of the state of New York. The Company is a broker-dealer registered with the Securities and Exchange Commission ( the "SEC"). The Company is also a member of the Financial Industry Regulatory Authority, Inc. ("FINRA") and the Securities Investor Protection Corporation ("SIPC").

The Company's business consists primarily of acting as a placement agent for investment management firms.

As provided for in the Company's operating agreement, the Company will continue indefinitely unless terminated sooner pursuant to certain events as defined in the operating agreement

The Company does not carry security accounts for customers or perform custodial functions related to customer securities.

**Note 2 - Summary of Significant Accounting Policies**

***Basis of Presentation***

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP").

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash***

The Company maintains cash with a major financial institution. At times, cash may be uninsured or in deposit accounts that exceed the Federal Deposit Insurance Corporation insurance limits.

**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

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**Note 2 - Summary of Significant Accounting Policies (Continued)**

***Accounts Receivable and Allowance for Doubtful Accounts***

The Company generally does not require collateral or other security to support client receivables, although the Company does require retainers and up-front deposits in certain situations. While bad debt expense has historically been within management's expectations, the Company cannot guarantee that it will continue to experience the same credit loss rates that it has in the past. If the financial condition of clients was to deteriorate, resulting in an impairment of their ability to make payments, an allowance may be required. At December 31, 2016, the Company determined that a reserve of \$30,000 against accounts receivable was required.

At December 31, 2016, four clients accounted for \$30,000, \$19,700, \$15,000 and \$10,000 or approximately 40%, 26%, 20% and 14%, respectively, of total accounts receivable. The Company believes the number of clients that comprise the Company's client base in the various geographic regions in which the Company's clients operate limits concentrations of credit risk with respect to revenues and accounts receivables.

***Revenue Recognition***

The Company acts as a solicitor for investment management firms (the "clients"), and receives success fees in an amount equal to a contractually stated percentage of either assets under management or management fee revenues actually received by the clients in accordance with the terms of the related contracts. Success fees are earned based on a percentage of assets under management or when management fee revenues are earned by the clients.

Consulting fees consist primarily of retainer fees. These fees are determined in accordance with the terms of the related contracts and earned ratably over the contract period.

During the year ended December 31, 2016, four clients accounted for approximately \$290,000, \$210,000, \$82,000 and \$60,000 or approximately 38%, 28%, 11% and 10%, respectively, of the Company's revenues.

The Company is also committed to paying commissions to certain Company executives pursuant to the terms of their employment agreements. These commissions are based on a percentage of the consulting fees and success fees received by the Company.



**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

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**Note 2 - Summary of Significant Accounting Policies (Continued)**

***Income Taxes***

The Company is a single member limited liability company and, therefore, is considered a disregarded entity for income tax purposes. The members of limited liability companies are taxed on their proportionate share of the company's federal and state taxable income. Accordingly, no liability for federal or state taxes has been included in these financial statements.

The amount recorded as the provision for income tax expense within these financial statements represents the Company's share of the Parent's New York City Unincorporated Business Tax ("NYCUBT"). The NYCUBT is calculated as if the company filed on a separate return basis, and is recorded as a capital contribution from the Parent.

The Company recognizes uncertain tax positions that it has taken or expects to take on a tax return. Management has concluded that the Company is a pass-through entity and there are no uncertain tax positions that would require recognition in the financial statements. If the Company was to incur an income tax liability from an uncertain tax position in the future, interest on any income tax liability would be reported as interest expense and penalties on any income tax liability would be reported as income taxes. As of December 31, 2016, no interest or penalties were required to be recorded. Management's conclusions regarding uncertain tax positions may be subject to review and adjusted at a later date based upon ongoing analyses of tax laws, regulations, and interpretations thereof as well as other factors. Generally, federal, state and local authorities may examine the tax returns for three years from the date of filing and the current and prior three years remain subject to examination as of December 31, 2016.

The Company's Parent recognizes deferred tax assets and liabilities for the future tax consequences of events that have been recognized in its financial statements or income tax returns. The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Company's Parent prepares its tax returns on a cash basis. Accordingly, the Company computes deferred tax assets or liabilities for the increase or decrease in future years' tax liabilities related to the temporary differences, which arise by utilizing these two accounting methods.

***Fair Value of Financial Instruments***

Certain financial instruments are carried at cost on the statement of financial conditions, which approximates fair value due to their short-term, highly liquid nature. These financial instruments include cash, accounts receivable, accrued expenses and other liabilities and due to affiliates.

**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

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**Note 3 - Related Party Transactions**

Effective July 1, 2016, the Company, its Parent, and their broker-dealer affiliate ("Affiliate") entered into a new expense sharing agreement (the "New Agreement"), which may be revised from time to time, but not less than annually. The New Agreement states that certain shared expenses; rent, telephone and IT services, office supplies and compensation/benefit administrative services, are to be paid by the Company and the Affiliate based on a formula of prior year expenses and present usage. Additionally, certain direct expenses are to be paid by the Company and Affiliate including audit fees, regulatory fees, FinOp fees and compensation of employees. Due to affiliates on the statement of financial condition represents expenses under the New Agreement to be reimbursed to the Parent.

The New Agreement replaced the expense sharing agreement dated January 1, 2013 (the "Previous Agreement"). The Previous Agreement stated that the Parent would provide certain services to the Company and Affiliate. These services, as defined in the Agreement, include office space and facilities, office support services, and administrative support services (including accounting, clerical, payroll administration, and information technology). Payments made in connection with providing these services are solely the responsibility of the Parent. For the year ended December 31, 2016 the only expenses allocated under the Previous Agreement were employee compensation and benefits.

For the year ended December 31, 2016, expenses paid by the Parent and recorded as capital contributions to the Company totaled \$38,006.

The amount of income tax expense recorded as a capital contribution to the Company amounted to \$12,900 for the year ended December 31, 2016. Income tax expense of \$4,200 is included in Due to Affiliates on the statement of financial condition.

**Note 4 - Income Taxes**

The provision for income taxes amounted to \$17,100 for the year ended December 31, 2016.

**Note 5 - Retirement Plan**

Effective January 1, 2011, the Company established a 401(k) plan. Employees are fully vested on 401(k) salary deferrals. Substantially all employees are eligible to participate. The Company matches employee contributions at the rate of 50% of the first 6% that is contributed. Company contributions were approximately \$5,175 for the year ended December 31, 2016.



**MARWOOD GROUP LLC**  
**(A Wholly-Owned Subsidiary of Marwood Group & Co. USA LLC)**

**NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2016**

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**Note 6 - Net Capital Requirements**

The Company is subject to the SEC Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, to not exceed 15 to 1. At December 31, 2016, the Company had net capital of \$88,209 which was \$83,209 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was .45 to 1 at December 31, 2016.

**Note 7 - Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606). The ASU amends the guidance for revenue recognition to replace numerous, industry specific requirements. In August 2015, ASU 2015-14 was issued which delayed the effective date of ASU 2014-09 to reporting periods beginning after December 15, 2018 for non-public companies. Early adoption is permitted for reporting periods beginning after December 15, 2017. Entities can transition to the standard either retrospectively or as a cumulative-effect adjustment as of the date of adoption. The Company is currently assessing a transition method and the impact the adoption of these ASUs will have on its financial statements.

Management does not believe that any other recently issued, but not yet effective, accounting standards if currently adopted would have a material effect on the accompanying financial statements.

**Note 8 - Concentration of Credit Risk**

The Company maintains its cash with TD Bank N.A. Deposits with TD Bank N.A. are insured under the Federal Deposit Insurance Corporation for up to \$250,000. At times, during the year ended December 31, 2016, the Company maintained cash balances that exceeded the federally insured limits. However, at December 31, 2016, the balance in the bank did not exceed the federally insured limit. The Company has not incurred any losses related to this investment and believes the potential risk of loss to be minimal.

**Note 9 - Subsequent Events**

The Company has evaluated subsequent events through February 27, 2017, the date the financial statements were available to be issued, and has concluded that no such events or transactions took place that would require disclosure herein.