

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2003

Commission file number 0-33037

NBO SYSTEMS, INC.

Maryland
(State or other jurisdiction of
incorporation or organization)

55-0795927
(I.R.S. Employer Identification No)

3676 W. California Ave. Bldg. D
Salt Lake City, Utah 84104
(Address of Principal Executive Offices)

(801) 887-7000
(Registrant's telephone number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes _____ No X _____

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

As of September 30, 2003, the number of shares outstanding of the registrant's only class of common stock was 16,317,661.

Transitional Small Business Disclosure Format (check one): Yes _____ No X _____

NBO Systems, Inc.

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Forward-looking Statements

All statements made herein, other than statements of historical fact, which address activities, actions, goals, prospects, or new developments that the Company expects or anticipates will occur in the future, including such things as expansion and growth of operations and other such matters, are forward-looking statements. These statements represent the Company's expectations, hopes, beliefs, anticipations, commitments, intentions and strategies regarding the future. They may be identified by the use of words or phrases such as "believes," "expects," "anticipates," "should," "could be," "plans," "estimates," and "potential," among others. Any one or a combination of factors could materially affect the Company's operations and financial condition. These factors include competitive pressures, success or failure of marketing programs, changes in pricing, creditor actions, and conditions in the capital markets. Forward-looking statements made by the Company are based on knowledge of the Company's business and the environment in which the Company currently operates. Because of the factors listed above, as well as factors beyond the Company's control, actual results may differ from those in the forward-looking statements.

PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED FINANCIAL STATEMENTS

NBO Systems, Inc. CONDENSED BALANCE SHEETS

ASSETS	September 30, 2003 (unaudited)	March 31, 2003
CURRENT ASSETS		
Cash	\$ 210,958	\$ -
Restricted cash	3,942,281	9,264,671
Accounts receivable, net of allowance for uncollectible accounts of \$1,559 at September 30, 2003 and \$12,654 at March 31, 2003	123,800	152,906
Inventory	185,233	68,429
Prepaid expenses	98,223	39,825
Employee advances	27,173	4,243
Total current assets	<u>4,587,668</u>	<u>9,530,074</u>
PROPERTY AND EQUIPMENT, NET	893,124	1,011,942
OTHER ASSETS		
Deposits and reserves	725,970	777,572
Other assets	114,174	124,858
	<u>840,144</u>	<u>902,430</u>
	<u>\$ 6,320,936</u>	<u>\$ 11,444,446</u>
LIABILITIES AND STOCKHOLDERS' DEFICIT		
CURRENT LIABILITIES		
Checks written in excess of cash in bank	\$ -	\$ 16,671
Gift certificates/cards payable	9,967,329	13,806,707
Accounts payable	722,212	611,184
Accrued liabilities	855,828	796,232
Notes to stockholders	938,929	485,499
Notes to officer	383,000	273,625
Total current liabilities	<u>12,867,298</u>	<u>15,989,918</u>
LONG-TERM LIABILITIES		
Long-term notes to stockholders	275,000	275,000
Total liabilities	<u>13,142,298</u>	<u>16,264,918</u>
COMMITMENTS AND CONTINGENCIES	-	-
STOCKHOLDERS' DEFICIT		
Capital stock		
Convertible redeemable preferred stock, par value \$1.00; authorized 1,000,000 shares; 65,155 and 59,231 shares issued and outstanding at September 30, 2003 and March 31, 2003; redemption value \$2.20 per Common stock, par value \$0.0005; authorized 20,000,000 shares; 16,317,661 and 16,621,379 shares issued and outstanding at September 30, 2003	65,155	59,231
Subscriptions receivable	8,159	8,311
	(17,900)	(17,900)
Additional paid-in capital	24,186,419	22,880,570
Accumulated deficit	(31,063,195)	(27,750,684)
Total stockholders' deficit	<u>(6,821,362)</u>	<u>(4,820,472)</u>
	<u>\$ 6,320,936</u>	<u>\$ 11,444,446</u>

The accompanying notes are an integral part of these financial statements.

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NBO Systems, Inc.
CONDENSED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three months ended September 30,		Six months ended September 30,	
	2003	2002	2003	2002
Revenues				
Sale of third party gift certificates/cards	\$ 670,410	\$ 394,105	\$ 1,351,612	\$ 872,499
Unredeemed/unredeemable gift certificates	145,300	150,304	474,402	672,423
Merchant fees earned from retailers	157,345	180,711	366,944	357,340
Fees earned from customers	137,616	32,539	213,617	51,872
Postage and handling	39,754	22,085	99,360	62,919
Equipment and software income	40,650	4,448	56,146	4,448
Interest on restricted cash	6,904	10,865	20,553	25,092
Lease revenue	-	16,211	-	23,961
Total revenues	1,197,979	811,268	2,582,634	2,070,554
Cost of revenues				
Third party gift certificates/cards	611,451	346,626	1,227,404	774,907
Merchant fees and charges	237,594	185,520	515,205	374,514
Credit card enrollment fees	30,271	-	60,394	-
Postage and handling	24,138	7,219	55,255	25,629
Gift card and gift certificate stock	23,188	15,604	52,000	25,470
Rebates	18,442	5,416	33,795	13,663
Other	20,032	30,340	26,044	33,265
Total cost of revenues	965,116	590,725	1,970,097	1,247,448
Gross profit	232,863	220,543	612,537	823,106
Operating expenses				
Personnel (excluding \$1,250,000 in non-qualified stock options)	766,335	667,058	1,655,484	1,353,438
Non-qualified stock options	-	-	1,250,500	-
Office	89,660	93,833	187,683	190,574
Depreciation and amortization	86,216	78,577	172,343	161,442
Rent	81,761	81,643	163,312	163,166
Travel, meals and entertainment	34,177	24,839	84,565	45,142
Other	23,328	27,155	68,745	50,633
Legal and accounting	36,417	62,486	51,957	138,973
Consultants	12,600	3,000	28,684	6,000
Total operating expenses	1,130,494	1,038,591	3,662,773	2,109,368
Operating loss	(897,631)	(818,048)	(3,050,236)	(1,286,262)
Other income (expense)				
Interest expense	(71,329)	(104,587)	(130,760)	(226,693)
Loss on disposal of assets, and property and equipment	(17,057)	(7,362)	(22,397)	(10,949)
Interest income	252	1,320	744	2,550
Other income (expense), net	196	112	1,214	111
Total other expense, net	(87,938)	(110,517)	(151,199)	(234,981)
Loss before income taxes	(985,569)	(928,565)	(3,201,435)	(1,521,243)
Income tax benefit	-	-	-	-
NET LOSS	\$ (985,569)	\$ (928,565)	\$ (3,201,435)	\$ (1,521,243)
Net loss per common share – basic and diluted	\$ (0.06)	\$ (0.06)	\$ (0.20)	\$ (0.10)
Weighted-average number of common shares outstanding – basic and diluted	16,314,000	16,839,000	16,379,000	16,579,000

The accompanying notes are an integral part of these financial statements.

NBO Systems, Inc.

CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Six months ended September 30,	
	2003	2002
Increase (decrease) in cash and cash equivalents		
Cash flows from operating activities		
Net loss	\$ (3,201,435)	\$ (1,521,243)
Adjustments to reconcile net loss to net cash used in operating activities		
Depreciation and amortization	172,343	161,442
Loss on disposal of other assets and property and equipment	22,397	10,949
Common stock options and warrants issued for services and compensation	1,250,000	-
Common stock warrants issued for interest	24,792	84,602
Common stock issued for services	9,600	-
Common stock issued as payment of interest	25,528	68,848
Changes in assets and liabilities		
Accounts receivable	29,105	(91,999)
Employee advances	(22,930)	(6,094)
Inventory	(116,804)	(40,166)
Prepaid expenses and other assets	(33,351)	34,392
Accounts payable	111,028	163,270
Accrued liabilities	59,596	106,903
Total adjustments	1,531,304	492,147
Net cash used in operating activities	(1,670,131)	(1,029,096)
Cash flows used in investing activities		
Purchase of property and equipment	(39,482)	(50,265)
Proceeds from sale of property, equipment, and other assets	800	252
Net cash used in investing activities	(38,682)	(50,013)
Cash flows from financing activities		
Increase (decrease) in checks written in excess of cash in bank	(16,671)	(811,785)
Advance on restricted cash	1,483,012	1,790,788
Principal payments on long-term obligations	(275,000)	-
Proceeds from notes to stockholders	775,000	-
Principal payments on notes to stockholders	(46,570)	(327,303)
Net cash provided by financing activities	1,919,771	651,700
Net increase (decrease) in cash	210,958	(427,409)
Cash at beginning of period	-	456,295
Cash at end of period	<u>\$ 210,958</u>	<u>\$ 28,886</u>
Supplemental disclosures of cash flow information		
Cash paid during the period for interest	\$ 22,123	\$ 43,090
Income taxes	1,693	-
Noncash investing and financing activities		
Transfers of fixed assets to other assets	\$ (6,509)	\$ -
Transfers of other assets to fixed assets	23,060	-
Common stock issued for interest expense	25,528	68,848
Common stock warrants issued for interest expense	24,792	84,602

The accompanying notes are an integral part of these financial statements.

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NOTES TO FINANCIAL STATEMENTS

NOTE A - BASIS OF PRESENTATION

The accompanying unaudited condensed financial statements of NBO Systems, Inc. ("NBO" or "the Company") have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP) for interim financial information and with the instructions to Form 10-QSB. Accordingly, these financial statements do not include all of the information and footnote disclosures required by US GAAP for complete financial statements. These financial statements and footnote disclosures should be read in conjunction with the audited financial statements and notes thereto for the year ended March 31, 2003 included in the Company's Form 10-KSB. In the opinion of management, the accompanying unaudited condensed financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to fairly present the Company's financial position as of September 30, 2003, its results of operations for the three months and six months ended September 30, 2003 and 2002, and its cash flows for the six months ended September 30, 2003 and 2002. The results of operations for the period ended September 30, 2003, may not be indicative of the results that may be expected for the year ending March 31, 2004.

NOTE B - GOING CONCERN

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has a working capital deficit, a deficit in equity, has suffered recurring losses and has been unable to generate cash from operations. The Company's continuation as a going concern is dependent on its ability to meet its obligations, to obtain additional financing as may be required and ultimately to attain profitability. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Management intends to continue the pursuit of additional debt or equity financing until revenue sources are sufficient to meet the Company's on-going operational expenses.

NOTE C – RESTRICTED CASH

Restricted cash consists of funds held for the payment of issued and outstanding gift certificates/cards to customers. These funds are maintained at several financial institutions in depository accounts and associated sweep accounts held by NBO. Accounts at each institution are secured by the Federal Deposit Insurance Corporation up to \$100,000. Uninsured balances aggregate to approximately \$2,766,000 at September 30, 2003 and approximately \$7,814,000 at March 31, 2003. Withdrawals of the funds are restricted to the redemption payment of issued and outstanding gift certificates/cards and may not be transferred into operating accounts until such time that the unredeemed gift certificates/cards are considered breakage/estimated breakage, whether by expiration, legal statute of limitation, or based on the accumulation of sufficient historical breakage data upon which to make reliable estimates. Amounts considered to be unredeemed gift certificates/cards ("breakage") by expiration or legal statute of limitation are recorded as revenue, and that dollar amount is removed from gift certificates/cards payable. A corresponding amount is removed from restricted cash and recorded as unrestricted cash. Amounts considered to be estimated unredeemed gift certificates/cards ("estimated breakage") based on Company historical breakage data are not recorded as revenue until the expiration date or the legal statute of limitation passes. However, the Company may transfer all or a portion of estimated breakage up to but not exceeding the estimated breakage total from restricted cash to unrestricted cash upon issuance of the gift certificate/card. Any estimated breakage amount transferred to unrestricted cash decreases the restricted cash balance but remains in gift certificates/cards payable, until such estimated breakage is recognized as revenue. At such time, gift certificates/cards payable is reduced by a corresponding amount.

NOTE D – INVENTORY

Inventory consists of only gift certificates purchased from third party retailers. Gift certificates are recorded at cost (specific identification method).

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

NOTE E – EQUITY

On January 10, 2002 the President of the Company exercised 312,500 incentive stock options with a corresponding reduction in notes payable to the President of \$109,375 representing the cost of the option exercise. However, due to a misinterpretation of the incentive stock option plan rules, the exercise was rescinded as of April 21, 2003 and all related transactions reversed.

During the six month period ended September 30, 2003 the Company issued 2,400 shares of common stock for services pursuant to Rule 701 in the amount of \$9,598 which the Company recorded as additional interest expense.

During the six month period ended September 30, 2003 the Company issued 6,382 shares of common stock for interest in the amount of \$25,528 according to terms of a note payable. The note holder is also a shareholder and an accredited investor.

During the six month period ended September 30, 2003 the Company issued 53,544 common stock warrants for interest and recorded additional interest expense of \$24,792 in connection with an outstanding note payable. The warrants have an exercise price of \$4.40 and expire July 6, 2005. The holder of the note is a shareholder and an accredited investor.

On April 30, 2003 the Board of Directors approved as compensation for services rendered the five year extension of 375,000 incentive stock options for one of the original employees of the Company who terminated employment with the Company in February 2003. The incentive stock options were converted from a qualified to a non-qualified status. The conversion resulted in a one-time additional compensation expense to the Company of \$1,250,000. The extended non-qualified incentive stock options expire April 30, 2008.

During the six month period ended September 30, 2003 the Company declared 10 percent stock dividends on the Company's preferred stock totaling 5,924 shares and paid to stockholders of record on August 31, 2003. The dividend was charged to the accumulated deficit in the amount of \$111,076, which was based on the fair value of the Company's common stock converted at a rate of 4.6875 shares of common stock for each share of preferred stock.

NOTE F – STOCK BASED COMPENSATION

The Company accounts for stock-based compensation under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations. The Company has adopted SFAS No. 123, "Accounting for Stock-Based Compensation". In accordance with the provisions of SFAS 123, the Company has elected to continue to apply Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB Opinion No. 25"), and related interpretations in accounting for its stock option plans. In accordance with APB Opinion No. 25, no compensation cost has been recognized for these plans. Had compensation cost for these plans been determined based upon the fair value at the grant date consistent with the methodology prescribed under SFAS No. 123, the Company's net loss would have been changed by the following:

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

NOTE F – STOCK BASED COMPENSATION - CONTINUED

	Three Months Ended September 30,		Six Months Ended September 30,	
	2003	2002	2003	2002
Net loss – as reported	\$ (985,569)	\$ (928,565)	\$ (3,201,435)	\$ (1,521,243)
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects	-	-	-	-
	\$ (985,569)	\$ (928,565)	\$ (3,201,435)	\$ (1,521,243)
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(21,151)	(16,727)	(68,006)	(36,232)
Net loss – pro forma	\$ (1,006,711)	(945,292)	\$ (3,269,434)	(1,557,475)
Loss per share – as reported	\$ (.06)	\$ (.06)	\$ (.20)	\$ (.10)
Loss per share – pro forma	\$ (.06)	\$ (.06)	\$ (.20)	\$ (.10)

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions:

	September 30,	
	2003	2002
Expected dividend yield	-	-
Expected price volatility	29.44%	30%
Risk-free interest rate	2.87	4.7%
Expected life of options	10	10

The weighted average fair value of options granted during the three months and six months ended September 30, 2003 and 2002 are \$ -, \$ -, \$2.49 and \$2.49 per share, respectively.

NOTE G - LOSS PER COMMON SHARE

	Three months ended September 30,		Six months ended September 30,	
	2003	2002	2003	2002
Net loss per common share - basic and diluted				
Net loss	\$ (985,569)	\$ (928,565)	\$ (3,201,435)	\$ (1,521,243)
Dividends on preferred stock	<u>(111,076)</u>	<u>(138,809)</u>	<u>(111,076)</u>	<u>(138,809)</u>
Net loss available to common shareholders	<u>\$ (1,096,645)</u>	<u>\$ (1,067,374)</u>	<u>\$ (3,312,511)</u>	<u>\$ (1,660,052)</u>
Common shares outstanding during the entire period	16,312,297	16,829,122	16,621,397	16,569,887
Weighted average common shares issued during the period	<u>1,703</u>	<u>9,878</u>	<u>(242,397)</u>	<u>9,113</u>
Weighted average number of common shares used in basic EPS	<u>16,314,000</u>	<u>16,839,000</u>	<u>16,379,000</u>	<u>16,579,000</u>
Dilutive effect of stock options, warrants, and convertible preferred stock	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Weighted average number of common shares and dilutive potential common stock used in diluted EPS	<u>16,314,000</u>	<u>16,839,000</u>	<u>16,379,000</u>	<u>16,579,000</u>

All stock options and warrants granted, all convertible notes to stockholders, and convertible preferred stock have been omitted from the computation of diluted loss per share because their inclusion would have been anti-dilutive for the three and six month periods ended September 30, 2003 and 2002, respectively.

For the three and six month periods ended September 30, 2003, the Company had 6,971,505 potentially dilutive shares of common stock not included in the computation of diluted loss per share because of the anti-dilutive effect (7,661,385 and 7,717,417 potentially dilutive shares for the three and six month periods ended September 30, 2002, respectively).

NOTE G - COMMITMENTS AND CONTINGENCIES

Litigation

The Company is party to litigation and claims in the ordinary course of business. After consultation with legal counsel, management believes that the liabilities, if any, arising from such litigation and claims will not have a material effect on the financial position or results of operations of the Company.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This item discusses the results of operations for the Company for the three and six months ended September 30, 2003 and compares this period with the same period of the previous year. In addition, the discussion describes the significant changes in the financial condition of the Company at September 30, 2003 as compared to March 31, 2003, the fiscal year end for the Company. This discussion should be read in conjunction with the unaudited condensed financial statements and accompanying notes presented in Part I, Item 1 of this report, and the audited financial statements and accompanying notes included in the Company's Form 10-KSB for the fiscal year ended March 31, 2003.

Overview

The Company's primary business model is comprised of three revenue channels. The most mature revenue channel is the mall channel, which provides comprehensive gift certificate and gift card programs to shopping mall managers and non-mall retailers. The Company provides shopping mall managers with a gift certificate/gift card product that is accepted and redeemable at all mall stores and administers the entire program including accounting, banking, and complying with escheatment regulations. The shopping mall program was initiated in October of 1998 and currently includes malls managed by multiple developers in a majority of the states across the nation. Secondly, the Company provides all Call Center and Internet Fulfillment of gift certificates/cards for ValueLink clients, a subsidiary of First Data Corp, and Darden Restaurants, Inc. ("Darden"), a subsidiary of General Mills Restaurant, Inc., (GMRI), the largest casual dining restaurant company in the world. Darden concepts include over 1,100 Red Lobster, Olive Garden, Bahama Breeze, and Smokey Bones restaurants in North America. The Company is in the process of soliciting, negotiating, and finalizing additional relationships with other national retail chains and retail outlets that typically have store locations in malls and shopping districts across the United States. Finally, the Company deployed the Children's Heroes fundraising channel as disclosed in previous filings. Current markets include Boston, Atlanta, Dallas, Houston and Salt Lake City. Additional markets will be implemented as demand dictates. The Company's goal is to establish a presence in 45 major markets by the end of fiscal year 2006.

Results of Operations

The accompanying unaudited condensed financial statements have been prepared assuming that the Company will continue as a going concern. (see Note B to the condensed financial statements).

Sale/Issuance of Gift Certificates and Gift Cards

The following is included because the Company derives the majority of its revenues from the activities associated with the issuance of gift certificates and gift cards. The following figures are included for informational purposes only and are not included in the Company's condensed statements of operations.

The Company experienced an increase in the face amount of gift certificates and gift cards issued of 7.4% or \$416,167 to \$6,038,597 from \$5,622,430 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced a decrease in the face amount of gift certificates and gift cards sold of 4.7% or \$752,872 to \$15,318,859 from \$16,071,731 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively.

Revenues

The Company experienced an increase in total revenues of 47.7% or \$386,711 to \$1,197,979 from \$811,268 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in total revenues of 24.7% or \$512,080 to \$2,582,634 from \$2,070,554 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. The increase is due primarily to an increase in the sale of third party gift certificates/cards and fees earned from customers as described below.

The Company purchases and sells third party retailer gift certificates and gift cards, primarily Darden and ValueLink clients, provides Call Center and Internet fulfillment on those third party gift certificate/card orders, and purchases scrip certificates and scrip cards for resale in the Children's Heroes fundraising channel. The sale of third party gift certificates/cards increased

NBO Systems, Inc.

70.1% or \$276,305 to \$670,410 from \$394,105 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The sale of third party gift certificates/cards increased 54.9% or \$479,113 to \$1,351,612 from \$872,499 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively

The Company experienced an increase in fees earned from customers of 322.9% or \$105,077 to \$137,616 from \$32,539 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in fees earned from customers of 311.8% or \$161,745 to \$213,617 from \$51,872 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. This increase is due primarily to the Company realizing gift card administrative fees and expiration fees. The Company expects these fees to increase as more malls are converted from paper gift certificates to stored value gift cards.

Cost of Revenues

The Company experienced an increase in the total cost of revenues of 63.4% or \$374,391 to \$965,116 from \$590,725 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in the total cost of revenues of 57.9% or \$722,649 to \$1,970,097 from \$1,247,448 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. This increase in the amount of cost of revenues is due to a proportional increase in the sale of third party gift certificates and gift cards, resulting in an increase in the cost of certificates and cards sold, as well as the related billings to merchants for fees as described below.

The Company experienced an increase in the cost of third party gift certificates/cards of 76.4% or \$264,825 to \$611,451 from \$346,626 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in the cost of third party gift certificates/cards of 58.4% or \$452,497 to \$1,227,404 from \$774,907 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. This increase in cost is related primarily to the associated increase in the sale of third party gift certificates/cards.

The Company experienced an increase in merchant fees and charges incurred of 28.1% or \$52,074 to \$237,594 from \$185,520 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in merchant fees and charges incurred of 37.6% or \$140,691 to \$515,205 from \$374,514 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. This increase is due primarily to the associated costs incurred as a result of the increase in gift certificate and gift card sales.

The Company experienced an increase in gross profit of 5.6% or \$12,320 to \$232,863 from \$220,543 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced a decrease in gross profit of 25.6% or \$210,569 to \$612,537 from \$823,106 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. Gross profit margins decreased to 19.4% from 27.2% in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. Gross profit margins decreased to 23.7% from 39.8% in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. These decreases are attributable mainly to the decrease in the recognition as revenue of unredeemed gift certificates. The Company believes this decrease is temporary and will increase with each quarter of the current fiscal year due to additional revenue to be recognized from unredeemed gift certificates and the realization of gift card administrative and expiration fees.

Operating Expenses

The Company experienced an increase in total operating expenses of 8.8% or \$91,903 to \$1,130,494 from \$1,038,591 in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in total operating expenses of 73.6% or \$1,553,405 to \$3,662,713 from \$2,109,368 in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. The increase is attributable mainly to a one-time compensation expense of \$1,250,000 as a result of the extension of 375,000 incentive stock options for one of the original employees of the Company who terminated employment with the Company in February 2003 (see Note E of the Condensed Financial Statements). The increase is also attributable to the Company's ramp up in personnel for the Children's Heroes fundraising channel.

NBO Systems, Inc.

The Company's operating expenses exceeded gross profit in the three and six month periods ending September 30, 2003 and 2002, respectively. The Company experienced an increase in operating losses of 9.7% or \$79,583 to (\$897,631) from (\$818,048) in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced an increase in operating losses of 137.1% or \$1,763,974 to (\$3,050,236) from (\$1,286,262) in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. The increase is attributable mainly to a one-time compensation expense of \$1,250,000 as a result of the extension of 375,000 incentive stock options for one of the original employees of the Company who terminated employment with the Company in February 2003 (see Note E of the Condensed Financial Statements). The increase is also attributable to the Company's ramp up in personnel for the Children's Heroes fundraising channel.

Other Income (Expense)

The Company experienced a decrease in total other expenses of 20.4% or \$22,579 to (\$87,938) from (\$110,517) in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company experienced a decrease in total other expenses of 35.7% or \$83,782 to (\$151,199) from (\$234,981) in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively.

Liquidity and Capital Resources

The Company's total costs and expenses are currently greater than its revenues. In addition, the Company's operating activities have used cash rather than provided cash. The Company to date has had a history of losses and the accumulated deficit (since inception June 23, 1994) as of September 30, 2003 was (\$31,063,195). The Company's net losses increased by 6.1% or \$57,004 to (\$985,569) from (\$928,565) in the three months ended September 30, 2003, compared to the three months ended September 30, 2002, respectively. The Company's net losses increased by 110.4% or \$1,680,192 to (\$3,201,435) from (\$1,521,243) in the six months ended September 30, 2003, compared to the six months ended September 30, 2002, respectively. Without the one-time compensation expense for the extension of the incentive stock options as described above, the Company's net loss would have increased 28.3% to (\$1,951,435) in the six months ended September 30, 2003. The Company's current liabilities exceed its current assets by \$8,279,630 as of September 30, 2003. The Company anticipates net losses of approximately \$3.5 million in the fiscal year ending 2004, but net income could be approximately \$1.8 million for the fiscal year ending 2005 due to the ramp-up of the Children's Heroes program, additional mall contracts and additional ValueLink clients.

The Company's continuation as a going concern is dependent on its ability to meet its obligations, to obtain additional financing as may be required and ultimately to attain profitability. (see Note B to the condensed financial statements). The Company will continue to attempt to raise capital through private equity offerings until internally generated profitability is achieved. The Company is taking steps to improve profitability by restructuring contracts to increase the amount of revenue generated by each contract, and to pass along certain costs to the operator previously absorbed by the Company; increasing sales efforts to obtain contracts with mall developers and national retailers not currently under contract; and reducing expenses in all departments where applicable. The Company is also considering the merger or acquisition of the Company by a publicly traded firm, listing the Company stock for trading, or an initial public offering to generate sufficient operating capital.

Liquidity and Financing Arrangements

On January 10, 2002 the President of the Company exercised 312,500 incentive stock options with a corresponding reduction in notes payable to the President of \$109,375 representing the cost of the option exercise. However, due to a misinterpretation of the incentive stock option plan rules, the exercise was rescinded as of April 21, 2003 and all related transactions reversed.

During the six month period ended September 30, 2003 the Company issued 2,400 shares of common stock for services pursuant to Rule 701 in the amount of \$9,599 which the Company recorded as additional interest expense.

During the six month period ended September 30, 2003 the Company issued 6,382 shares of common stock for interest in the amount of \$25,528 according to terms of a note payable. The note holder is also a shareholder and an accredited investor.

During the six month period ended September 30, 2003 the Company issued 53,544 common stock warrants for interest and recorded additional interest expense of \$24,792 in connection with an outstanding note payable. The warrants have an exercise price of \$4.40 and expire July 6, 2005. The holder of the note is a shareholder and an accredited investor.

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On April 30, 2003 the Board of Directors approved as compensation for services rendered the five year extension of 375,000 incentive stock options for one of the original employees of the Company who terminated employment with the Company in February 2003. The incentive stock options were converted from a qualified to a non-qualified status. The conversion resulted in a one-time additional compensation expense to the Company of \$1,250,000. The extended non-qualified incentive stock options expire April 30, 2008.

During the six month period ended September 30, 2003 the Company declared 10 percent stock dividends on the Company's preferred stock totaling 5,924 shares and paid to stockholders of record on August 31, 2003. The dividend was charged to the accumulated deficit in the amount of \$111,076, which was based on the fair value of the Company's common stock converted at a rate of 4.6875 shares of common stock for each share of preferred stock.

The Company currently operates without a line of credit and occasionally enters into short-term promissory notes with accredited investors. These promissory notes often have conversion privileges into the Company's common stock, easing debt service requirements. Despite these efforts, significant amounts of additional cash will be needed to reduce the Company's debt and losses until such time as the Company becomes profitable.

In conjunction with efforts to improve results of operations, the Company is actively seeking infusions of capital from investors. Due to cash flow constraints, the Company will rely on equity financing to meet anticipated capital needs. There can be no assurances that the Company will be successful in obtaining any such capital. Additional issuance of shares for debt and/or equity will serve to dilute the value of the Company's common stock and existing shareholder positions. If the Company fails to obtain financing and/or fails to improve results from operations, the Company will be unable to meet obligations as they become due. This could raise substantial doubt about the Company's ability to continue as a going concern.

Forward-looking Statements

All statements made herein, other than statements of historical fact, which address activities, actions, goals, prospects, or new developments that the Company expects or anticipates will occur in the future, including such things as expansion and growth of operations and other such matters, are forward-looking statements. These statements represent the Company's expectations, hopes, beliefs, anticipations, commitments, intentions and strategies regarding the future. They may be identified by the use of words or phrases such as "believes," "expects," "anticipates," "should," "could be," "plans," "estimates," and "potential," among others. Any one or a combination of factors could materially affect the Company's operations and financial condition. These factors include competitive pressures, success or failure of marketing programs, changes in pricing, creditor actions, and conditions in the capital markets. Forward-looking statements made by the Company are based on knowledge of the Company's business and the environment in which the Company currently operates. Because of the factors listed above, as well as factors beyond the Company's control, actual results may differ from those in the forward-looking statements.

ITEM 3. CONTROLS AND PROCEDURES

a. Evaluation of disclosure controls and procedures.

Keith A. Guevara who serves as NBO Systems, Inc. chief executive officer and Christopher Foley who serves as NBO Systems, Inc. chief financial officer, after evaluating the effectiveness of NBO Systems, Inc. disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) as of September 30, 2003 (the "Evaluation Date") concluded that as of the Evaluation Date, NBO Systems, Inc. disclosure controls and procedures were adequate and effective to ensure that material information relating to NBO Systems, Inc. would be made known to them by others within company, particularly during the period in which this quarterly report was being prepared.

b. Changes in internal controls.

There were no significant changes in NBO Systems, Inc. internal controls or in other factors that could significantly affect NBO Systems, Inc. disclosure controls and procedures subsequent to the Evaluation Date, nor any significant deficiencies or material weaknesses in such disclosure controls and procedures requiring corrective actions. As a result, no corrective actions were taken.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company is party to litigation and claims in the ordinary course of business. After consultation with legal counsel, management believes that the liabilities, if any, arising from such litigation and claims will not have a material effect on the financial position or results of operations of the Company.

Item 2. Changes in Securities

On January 10, 2002 the President of the Company exercised 312,500 incentive stock options with a corresponding reduction in notes payable to the President of \$109,375 representing the cost of the option exercise. However, due to a misinterpretation of the incentive stock option plan rules, the exercise was rescinded as of April 21, 2003 and all related transactions reversed.

During the six month period ended September 30, 2003 the Company issued 2,400 shares of common stock for services pursuant to Rule 701 in the amount of \$9,599 which the Company recorded as additional interest expense.

During the six month period ended September 30, 2003 the Company issued 6,382 shares of common stock for interest in the amount of \$25,528 according to terms of a note payable. The note holder is also a shareholder and an accredited investor.

During the six month period ended September 30, 2003 the Company issued 53,544 common stock warrants for interest and recorded additional interest expense of \$24,792 in connection with an outstanding note payable. The warrants have an exercise price of \$4.40 and expire July 6, 2005. The holder of the note is a shareholder and an accredited investor.

On April 30, 2003 the Board of Directors approved as compensation for services rendered the five year extension of 375,000 incentive stock options for one of the original employees of the Company who terminated employment with the Company in February 2003. The incentive stock options were converted from a qualified to a non-qualified status. The conversion resulted in a one-time additional compensation expense to the Company of \$1,250,000. The extended non-qualified incentive stock options expire April 30, 2008.

During the six month period ended September 30, 2003 the Company declared 10 percent stock dividends on the Company's preferred stock totaling 5,924 shares and paid to stockholders of record on August 31, 2003. The dividend was charged to the accumulated deficit in the amount of \$111,076, which was based on the fair value of the Company's common stock converted at a rate of 4.6875 shares of common stock for each share of preferred stock.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits and Reports on Form 8-K

- (a) The information required by Item 304 of Regulation S-B is incorporated by reference to Forms 8-K filed with the Securities and Exchange Commission October 28, 2003 and November 11, 2003 respectively.

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(b) Exhibits:

- 31.1 Certification, Keith A. Guevara, Chairman, President and CEO
- 31.2 Certification, Christopher Foley, Board Member, CFO
- 32 Certification pursuant to 18 U.S.C. Section 1350 of Keith A. Guevara and Christopher Foley

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NBO SYSTEMS, INC.

By	/s/ Keith A. Guevara Chairman/President/CEO	December 17, 2003
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/s/ Kent Jaspersen Chief Accounting Officer	December 17, 2003
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/s/ Christopher Foley Chief Financial Officer	December 17, 2003
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Exhibit 31.1

I, Keith A. Guevara, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of NBO SYSTEMS, INC.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures [as defined in Exchange Act Rules 13a-15(e) and 15d-15e)] for the registrant and have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, is made known to us by others within the Company, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting.

NBO Systems, Inc.

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weakness in the design or operation of internal controls which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: December 17, 2003

/s/ Keith A. Guevara
[Signature]

Chairman of the Board of Directors, Chief Executive Officer and President

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Exhibit 31.2

I, Christopher Foley, certify that:

- 1. I have reviewed this quarterly report on Form 10-QSB of NBO SYSTEMS, INC.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures [as defined in Exchange Act Rules 13a-15(e) and 15d-15e)] for the registrant and have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, is made known to us by others within the Company, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting.

NBO Systems, Inc.

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weakness in the design or operation of internal controls which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: December 17, 2003

/s/ Christopher Foley
[Signature]

Board Member, Chief Financial Officer

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Exhibit 32

**STATEMENT PURSUANT TO
18 U.S.C. SECTION 1350**

Keith A. Guevara, as Chief Executive Officer of NBO Systems, Inc. (the "Company"), and Christopher Foley, as Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. §1350(b), that

(1) the Company's Quarterly Report of Form 10-QSB for the quarterly period ended September 30, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report") fully complies with the applicable requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: December 17, 2003 /s/

Keith A. Guevara
Chief Executive Officer
Of
NBO Systems, Inc.

Dated: December 17, 2003 /s/

Christopher Foley

NBO Systems, Inc.

Chief Financial Officer
Of
NBO Systems, Inc.