

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-QSB

(Mark One)

☒ **QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2002

☐ **TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT**

For the transition period from _____ to _____

000-32865

(Commission file number)

TheAmericanWest.com Inc.

(Exact name of small business issuer as specified in its charter)

Nevada

(State or other jurisdiction
of incorporation or organization)

88-0422023

(IRS Employer
Identification No.)

**12691 Apple Valley Road
Apple Valley, California 92308**

(Address of principal executive offices)

(760) 240-2401

(Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

☒ Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity.
As of September 30, 2002 - 9,984,501 shares of Common Stock

Transitional Small Business Disclosure Format (check one): Yes ☒ No ☐

TheAmericanWest.com Inc.

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PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Independent Accountants Review Report

and

**Balance Sheets
as of
September 30, 2002**

and

**Statements of Operations
for the Three Months and Nine Months Ending
September 30, 2002 and 2001**

and

**Cash Flows
for the Nine Months Ending
September 30, 2002 and 2001**

Beckstead and Watts, LLP
Certified Public Accountants

3340 Wynn Road, Suite C
Las Vegas, NV 89102
702.257.1984
702.362.0540 fax

INDEPENDENT ACCOUNTANTS REVIEW REPORT

Board of Directors
TheAmericanWest.com, Inc.
Las Vegas, NV

We have reviewed the accompanying balance sheet of TheAmericanWest.com, Inc. (a Nevada corporation) as of September 30, 2002 and the related statements of operations for the three-months and nine-months ended September 30, 2002 and 2001 and statements of cash flows for the nine-months ended September 30, 2002. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, which will be performed for the full year with the objective of expressing an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements referred to above for them to be in conformity with generally accepted accounting principles in the United States of America.

The accompanying financial statements have been prepared assuming the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has had limited operations and has not commenced planned principal operations. This raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

G. Brad Beckstead, CPA has previously audited, in accordance with generally accepted auditing standards, the balance sheet of TheAmericanWest.com, Inc. as of December 31, 2001, and the related statements of operations, stockholders' equity, and cash flows for the year then ended (not presented herein) and in his report dated January 28, 2002, he expressed an unqualified opinion on those financial statements.

October 15, 2002

TheAmericanWest.com Inc.

Balance Sheet

	(unaudited) <u>September 30, 2002</u>
Assets	
Current Assets:	
Cash and cash equivalents	\$ 186
Accounts receivable	<u>773</u>
Total current assets	<u>959</u>
Fixed assets, net	4,345
Website development costs, net	4,592
Other assets	<u>950</u>
	<u>\$ 10,846</u>
Liabilities and Stockholders' (Deficit)	
Current liabilities:	
Checks issued in excess of cash available	\$ 2,351
Other current liabilities	<u>431</u>
Total current liabilities	<u>2,782</u>
Loans from officer	306,969
Interest payable to officer	<u>71,921</u>
Total liabilities	<u>381,672</u>
Stockholders' (Deficit):	
Common stock, \$0.001 par value, 25,000,000 shares authorized, 9,984,501 shares issued and outstanding	9,985
Additional paid-in capital	50,216
Retained (deficit)	<u>(431,028)</u>
	<u>(370,827)</u>
	<u>\$ 10,845</u>

The accompanying notes are an integral part of the financial statements.

TheAmericanWest.com Inc.

Statements of Operations

(unaudited)

	Three Months Ended September 30,		Nine Months Ending September 30,	
	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>
Revenue	\$ 9,309	\$ 15,147	\$ 29,022	\$ 57,166
Cost of goods sold:				
Purchases	7,450	8,832	18,100	35,593
Internet fees	666	960	2,074	2,464
Commissions	-	-	-	89
Total cost of goods sold	<u>8,116</u>	<u>9,792</u>	<u>20,174</u>	<u>38,057</u>
Gross profit	<u>1,193</u>	<u>5,355</u>	<u>8,848</u>	<u>19,109</u>
Expenses:				
General and administrative expenses	11,079	3,615	32,642	41,500
Selling and marketing expenses	177	9,073	975	26,266
Depreciation and amortization	<u>1,229</u>	<u>1,229</u>	<u>3,687</u>	<u>3,686</u>
Total expenses	<u>12,485</u>	<u>13,917</u>	<u>37,304</u>	<u>71,452</u>
Other income or (expense):				
Interest income	-	1	-	1
Interest (expense)	<u>(7,562)</u>	<u>-</u>	<u>(21,832)</u>	<u>-</u>
Total other income (expense)	<u>(7,562)</u>	<u>1</u>	<u>(21,832)</u>	<u>1</u>
Net (loss)	<u>\$ (18,854)</u>	<u>\$ (8,561)</u>	<u>\$ (50,288)</u>	<u>\$ (52,342)</u>
Weighted average number of common shares outstanding - basic and fully diluted	<u>9,984,501</u>	<u>9,984,501</u>	<u>9,984,501</u>	<u>9,884,501</u>
Net (loss) per share - basic and fully diluted	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>

The accompanying notes are an integral part of the financial statements

TheAmericanWest.com Inc.

Statements of Cash Flows

(unaudited)

	Nine Months Ending September 30,	
	2002	2001
Cash flows from operating activities		
Net (loss)	\$ (50,288)	\$ (52,342)
Depreciation and amortization	3,688	3,688
Adjustments to reconcile net (loss) to cash (used) by operations:		
(Increase) in accounts receivable	(773)	-
(Decrease) in checks issued in excess of cash available	499	2,009
(Decrease) in accounts payable	(5,467)	(4,661)
(Decrease) in other current liabilities	(469)	(770)
Net cash (used) by operating activities	<u>(52,810)</u>	<u>(52,076)</u>
Cash flows from investing activities		
Purchase of fixed assets	<u>-</u>	<u>-</u>
Net cash (used) by investing activities	<u>-</u>	<u>-</u>
Cash flows from financing activities		
Loans from officer	31,014	51,166
Interest payable to officer	<u>21,796</u>	<u>-</u>
Net cash provided by financing activities	<u>52,810</u>	<u>51,166</u>
Net (decrease) increase in cash	-	(910)
Cash - beginning	<u>186</u>	<u>1,096</u>
Cash - ending	<u>\$ 186</u>	<u>\$ 186</u>
Supplemental disclosures:		
Interest paid	<u>\$ -</u>	<u>\$ -</u>
Income taxes paid	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes are an integral part of the financial statements.

TheAmericanWest.com Inc.

Notes to Financial Statements

Note 1 - Basis of Presentation

The consolidated interim financial statements included herein, presented in accordance with United States generally accepted accounting principles and stated in US dollars, have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading.

These statements reflect all adjustments, consisting of normal recurring adjustments, which, in the opinion of management, are necessary for fair presentation of the information contained therein. It is suggested that these consolidated interim financial statements be read in conjunction with the financial statements of the Company for the year ended December 31, 2001 and notes thereto included in the Company's Form 10-KSB registration report. The Company follows the same accounting policies in the preparation of interim reports.

Results of operations for the interim periods are not indicative of annual results.

Note 2 - Going concern

These consolidated financial statements have been prepared in accordance with generally accepted accounting principles applicable to a going concern which contemplates the realization of assets and the satisfaction of liabilities and commitments in the normal course of business. As at September 30, 2002, the Company has accumulated operating losses of approximately \$431,028 since inception. The Company's ability to continue as a going concern is contingent upon the successful completion of additional financing arrangements and its ability to achieve and maintain profitable operations. Management plans to raise equity capital to finance the operating and capital requirements of the Company. Amounts raised will be used to further development of the Company's products, to provide financing for marketing and promotion, to secure additional property and equipment, and for other working capital purposes. While the Company is expending its best efforts to achieve the above plans, there is no assurance that any such activity will generate funds that will be available for operations.

These conditions raise substantial doubt about the Company's ability to continue as a going concern. These financial statements do not include any adjustments that might arise from this uncertainty.

Note 3 - Related party transactions

John Schaffer, the Company's president, director and majority shareholder, has loaned the Company significant working capital. The balance of principal and interest totals \$378,890 as of September 30, 2002 is supported by promissory notes from the Company which bear interest at 10% per annum. Interest expense of \$21,832 has been recorded for the nine-month period ending September 30, 2002.

The Company does not lease or rent any property. Office services are provided without charge by a director. Such costs are immaterial to the financial statements and, accordingly, have not been reflected therein. The officers and directors of the Company are involved in other business activities and may, in the future, become involved in other business opportunities. If a specific business opportunity becomes available, such persons may face a conflict in selecting between the Company and their other business interests. The Company has not formulated a policy for the resolution of such conflicts.

Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations

This statement includes projections of future results and “forward looking statements” as that term is defined in Section 27A of the Securities Act of 1933 as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934 as amended (the “Exchange Act”). All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

Financial Summary

Results of Operations for the Nine-Months Ended September 30, 2001

The majority of the net loss of \$52,342 comprises general and administrative expenses of \$41,500, selling and marketing expenses of \$26,266, and depreciation and amortization of \$3,686; that offset gross profits for the period of \$19,109.

Results of Operations for the Nine-Months Ended September 30, 2002

The majority of the net loss of \$50,288 is primarily comprised of general and administrative expenses of \$32,642 and interest expenses of \$21,832; offsetting gross profits for the period of \$8,848.

Liquidity and Capital Resources

For the Nine-Months ended September 30, 2001.

During the nine-month period ended September 30, 2001, the Company's cash position decreased by \$910. The Company used \$52,076 in its operations and provided \$51,166 by financing activities.

For the Nine-Months ended September 30, 2002.

During the nine-month period ended September 30, 2002, the Company's cash position remained stable at \$186, with cash provided by financing activities equaling cash used by operating activities at \$52,810.

Management Plan of Operations

TheAmericanWest.com web site is functional and generating some revenue for the Company. Expenditures on advertising were reduced this period as well as last period, which resulted in a drop in gross sales revenues. Management intends to reduce general administrative costs by reducing labor expenditures to only that necessary to support incoming orders.

Management is contemplating whether to continue accepting orders, and may suspend internet orders until additional capital is available to expand operations. Management is also looking for a beneficial alliance with a retailer in the western theme who may be interested in order fulfillment of web based sales. Our current level of sales is not sufficient to support our current infrastructure for fulfillment.

Management plans to raise equity capital to finance the operating and capital requirements of the Company. Amounts raised will be used for marketing and promotion, inventory as needed and for other working capital purposes. While the Company is expending its best efforts to achieve the above plans, there is no assurance that any such activity will generate funds that will be available for operations.

TheAmericanWest.com does not currently have any commitments and/or agreements related to business relationships, business partnerships and acquisitions other than those with merchants offering products through the TheAmericanWest.com Internet store.

TheAmericanWest.com has no material commitments for capital at this time. Current, funding for operations has been provided as loans from the company president. No commitments are in place to continue this financing.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 2. Change in Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

Exhibits

TheAmericanWest.com incorporates by reference the exhibits 3 (a) Articles of Incorporation and 3 (b) Bylaws filed with its disclosure statement on Form 10SB, as amended, December 3, 2001.

TheAmericanWest.com includes herewith the following exhibit:

<u>Number</u>	<u>Description</u>
99.1	Certification of Chief Executive Officer and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Reports on Form 8-K

No filings were made during the period covered by this report.

TheAmericanWest.com Inc.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TheAmericanWest.com Inc.

By: /s/ John Schaffer
John Schaffer, President and Principal Accounting Officer

Date: October 15, 2002