

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-QSB**

(Mark One)

☒ **QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2002**

☐ **TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**000-32865**

(Commission file number)

**TheAmericanWest.com Inc.**

(Exact name of small business issuer as specified in its charter)

**Nevada**

(State or other jurisdiction  
of incorporation or organization)

**88-0422023**

(IRS Employer  
Identification No.)

**12691 Apple Valley Road  
Apple Valley, California 92308**

(Address of principal executive offices)

**(760) 240-2401**

(Issuer's telephone number)

\_\_\_\_\_  
(Former name, former address and former fiscal year, if changed since last report)

☒ Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

**APPLICABLE ONLY TO CORPORATE ISSUERS**

State the number of shares outstanding of each of the issuer's classes of common equity.  
As of June 30, 2002 - 9,984,501 shares of Common Stock

**Transitional Small Business Disclosure Format (check one): Yes ☒ No ☐**

# **TheAmericanWest.com Inc.**

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## PART I. FINANCIAL INFORMATION

### ITEM 1. Financial Statements

#### TheAmericanWest.com Inc.

##### Balance Sheet

	<b>(unaudited) June 30, 2002</b>
<b>Assets</b>	
Current Assets:	
Cash and cash equivalents	\$ 186
Accounts receivable	701
Total current assets	<u>887</u>
Fixed assets, net	4,849
Website development costs, net	5,317
Other assets	<u>950</u>
	<u>\$ 12,003</u>
<b>Liabilities and Stockholders' (Deficit)</b>	
Current liabilities:	
Checks issued in excess of cash available	\$ 1,688
Other current liabilities	349
Total current liabilities	<u>2,037</u>
Loans from officer	297,272
Interest payable to officer	<u>64,394</u>
Total liabilities	<u>363,703</u>
Stockholders' (Deficit):	
Common stock, \$0.001 par value, 25,000,000 shares authorized, 9,984,501 shares issued and outstanding	9,985
Additional paid-in capital	50,216
Retained (deficit)	<u>(411,901)</u>
	<u>(351,700)</u>
	<u>\$ 12,003</u>

The accompanying notes are an integral part of the financial statements.

**TheAmericanWest.com Inc.**

**Statements of Operations**

**(unaudited)**

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	<b>Three Months Ended</b>		<b>Six Months Ending</b>	
	<b><u>June 30, 2002</u></b>	<b><u>June 30, 2001</u></b>	<b><u>June 30, 2002</u></b>	<b><u>June 30, 2001</u></b>
Revenue	\$ 11,126	\$ 18,996	\$ 19,714	\$ 42,019
Cost of goods sold:				
Purchases	7,313	14,764	10,651	26,762
Internet fees	1,028	695	1,408	1,415
Commissions	<u>-</u>	<u>-</u>	<u>-</u>	<u>89</u>
Total cost of goods sold	<u>8,341</u>	<u>15,459</u>	<u>12,059</u>	<u>28,266</u>
Gross profit	<u>2,785</u>	<u>3,537</u>	<u>7,655</u>	<u>13,753</u>
Expenses:				
General and administrative expenses	7,955	41,499	21,290	51,416
Selling and marketing expenses	389	626	798	3,673
Depreciation and amortization	<u>1,229</u>	<u>615</u>	<u>2,485</u>	<u>1,844</u>
Total expenses	<u>9,573</u>	<u>42,740</u>	<u>24,546</u>	<u>56,933</u>
Other income or (expense):				
Interest income	-	-	-	2
Interest (expense)	<u>(7,332)</u>	<u>-</u>	<u>(14,270)</u>	<u>-</u>
Total other income (expense)	<u>(7,332)</u>	<u>-</u>	<u>(14,270)</u>	<u>2</u>
Net (loss)	<u>\$ (14,120)</u>	<u>\$ (39,203)</u>	<u>\$ (31,161)</u>	<u>\$ (43,178)</u>
Weighted average number of common shares outstanding - basic and fully diluted	<u>9,984,501</u>	<u>9,984,501</u>	<u>9,984,501</u>	<u>9,884,501</u>
Net (loss) per share - basic and fully diluted	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>

The accompanying notes are an integral part of the financial statements

**TheAmericanWest.com Inc.**

**Statements of Cash Flows**

**(unaudited)**

	<b>Six Months Ending</b>	
	<b><u>June 30, 2002</u></b>	<b><u>June 30, 2001</u></b>
<b>Cash flows from operating activities</b>		
Net (loss)	\$ (31,161)	\$ (43,178)
Depreciation and amortization	2,458	1,844
Adjustments to reconcile net (loss)		
to cash (used) by operations:		
Increase in accounts receivable	(701)	-
(Decrease) in checks issued in excess of cash available	(164)	-
(Decrease) in accounts payable	(5,467)	-
(Decrease) in other current liabilities	<u>(551)</u>	<u>(1,120)</u>
Net cash (used) by operating activities	<u>(35,586)</u>	<u>(42,454)</u>
<b>Cash flows from investing activities</b>		
Purchase of fixed assets	<u>-</u>	<u>-</u>
Net cash (used) by investing activities	<u>-</u>	<u>-</u>
<b>Cash flows from financing activities</b>		
Loans from officer	21,317	5,549
Interest payable to officer	<u>14,269</u>	<u>-</u>
Net cash provided by financing activities	<u>35,586</u>	<u>5,549</u>
Net (decrease) increase in cash	-	(36,905)
Cash - beginning	<u>186</u>	<u>1,096</u>
Cash - ending	<u>\$ 186</u>	<u>\$ (35,809)</u>
<b>Supplemental disclosures:</b>		
Interest paid	<u>\$ -</u>	<u>\$ -</u>
Income taxes paid	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes are an integral part of the financial statements.

## **TheAmericanWest.com Inc.**

### **Notes to Financial Statements**

#### **Note 1 - Basis of Presentation**

The consolidated interim financial statements included herein, presented in accordance with United States generally accepted accounting principles and stated in US dollars, have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading.

These statements reflect all adjustments, consisting of normal recurring adjustments, which, in the opinion of management, are necessary for fair presentation of the information contained therein. It is suggested that these consolidated interim financial statements be read in conjunction with the financial statements of the Company for the year ended December 31, 2001 and notes thereto included in the Company's Form 10-KSB registration report. The Company follows the same accounting policies in the preparation of interim reports.

Results of operations for the interim periods are not indicative of annual results.

#### **Note 2 - Going concern**

These consolidated financial statements have been prepared in accordance with generally accepted accounting principles applicable to a going concern which contemplates the realization of assets and the satisfaction of liabilities and commitments in the normal course of business. As at June 30, 2002, the Company has accumulated operating losses of approximately \$411,901 since inception. The Company's ability to continue as a going concern is contingent upon the successful completion of additional financing arrangements and its ability to achieve and maintain profitable operations. Management plans to raise equity capital to finance the operating and capital requirements of the Company. Amounts raised will be used to further development of the Company's products, to provide financing for marketing and promotion, to secure additional property and equipment, and for other working capital purposes. While the Company is expending its best efforts to achieve the above plans, there is no assurance that any such activity will generate funds that will be available for operations.

These conditions raise substantial doubt about the Company's ability to continue as a going concern. These financial statements do not include any adjustments that might arise from this uncertainty.

#### **Note 3 - Related party transactions**

John Schaffer, the Company's president, director and majority shareholder, has loaned the Company significant working capital. The balance of principal and interest totals \$361,666 as of June 30, 2002 are supported by promissory notes from the Company which bear interest at 10% per annum. Interest expense of \$14,270 has been recorded for the six-month period ending June 30, 2002.

The Company does not lease or rent any property. Office services are provided without charge by a director. Such costs are immaterial to the financial statements and, accordingly, have not been reflected therein. The officers and directors of the Company are involved in other business activities and may, in the future, become involved in other business opportunities. If a specific business opportunity becomes available, such persons may face a conflict in selecting between the Company and their other business interests. The Company has not formulated a policy for the resolution of such conflicts.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations**

This statement includes projections of future results and “forward looking statements” as that term is defined in Section 27A of the Securities Act of 1933 as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934 as amended (the “Exchange Act”). All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

### **Financial Summary**

#### **Results of Operations for the Six-Months Ended June 30, 2001**

The majority of the net loss of \$43,178 comprises general and administrative expenses of \$51,416, selling and marketing expenses of \$3,673, and depreciation and amortization of \$1,844; that offset gross profits for the period of \$13,753.

#### **Results of Operations for the Six-Months Ended June 30, 2002**

The majority of the net loss of \$31,161 is primarily comprised of general and administrative expenses of \$21,290 and interest expenses of \$14,270; offsetting gross profits for the period of \$7,655.

### **Liquidity and Capital Resources**

#### **For the Six-Months ended June 30, 2001.**

During the six-month period ended June 30, 2001, the Company's cash position decreased by \$36,905. The Company used \$42,454 in its operations and provided \$5,549 by financing activities.

#### **For the Six-Months ended June 30, 2002.**

During the six-month period ended June 30, 2002, the Company's cash position remained stable at \$186, with cash provided by financing activities equaling cash used by operating activities at \$35,586.

### **Management Plan of Operations**

TheAmericanWest.com web site is functional and generating some revenue for the Company. Expenditures on advertising were reduced this period, which resulted in a drop in gross sales revenues. Management is evaluating which advertisements are providing the best returns. Management is also looking for cross-promotional opportunities with businesses having western theme products or services.

Management plans to raise equity capital to finance the operating and capital requirements of the Company. Amounts raised will be used for marketing and promotion, inventory as needed and for other working capital purposes. While the Company is expending its best efforts to achieve the above plans, there is no assurance that any such activity will generate funds that will be available for operations.

TheAmericanWest.com does not currently have any commitments and/or agreements related to business relationships, business partnerships and acquisitions other than those with merchants offering products through the TheAmericanWest.com Internet store.

TheAmericanWest.com has no material commitments for capital at this time. Current, funding for operations has been provided as loans from the company president. No commitments are in place to continue this financing.

**Part II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

None

**Item 2. Change in Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

Not applicable

**Item 5. Other Information**

**Item 6. Exhibits and Reports on Form 8-K**

Exhibits

TheAmericanWest.com incorporates by reference the exhibits 3 (a) Articles of Incorporation and 3 (b) Bylaws filed with its disclosure statement on Form 10SB, as amended, December 3, 2001.

TheAmericanWest.com includes herewith the following exhibit:

<u>Number</u>	<u>Description</u>
99.1	Certification of Chief Executive Officer and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Reports on Form 8-K

No filings were made during the period covered by this report.



**TheAmericanWest.com Inc.**

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TheAmericanWest.com Inc.**

By: /s/ John Schaffer  
John Schaffer, President and Principal Accounting Officer

Date: August 21, 2002